



Canada-New Mexico Trade



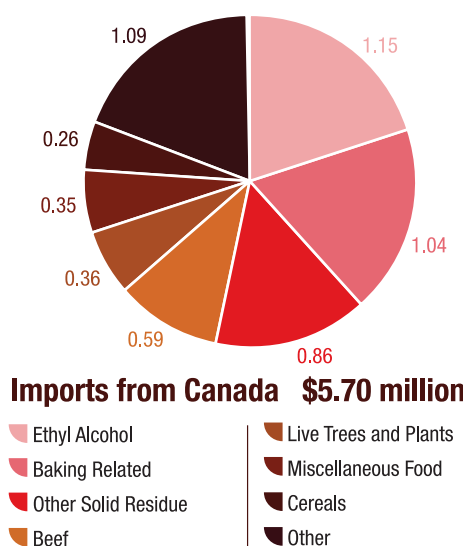
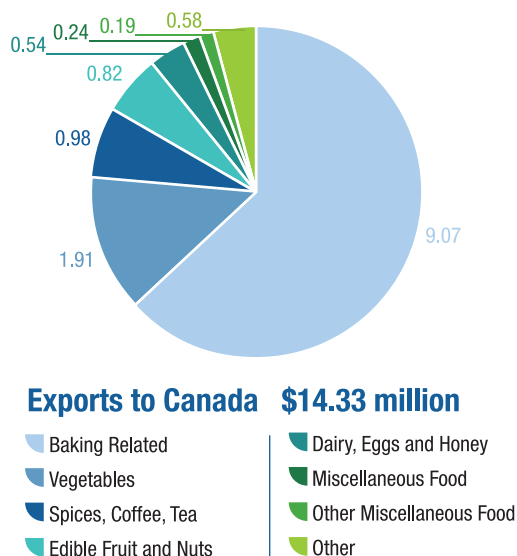
- Bilateral trade between the state of New Mexico and Canada amounted to \$427.82 million in 2006. Agriculture and agri-food products made up \$20 million of this trade.
- For New Mexico, agriculture and agri-food made up 8 percent of its total exports to Canada. Other goods sent to Canada included machinery and silver, while Canada sent to New Mexico wood, machinery and household paper products.
- New Mexico's top agricultural export to Canada was prepared cereal products – primarily from wheat, one of New Mexico's top export commodities. This trade was worth \$9 million in 2006. In fact, Canada's purchase of prepared cereals accounted for over fifty percent of New Mexico's total agricultural exports to its northern neighbor. Frozen vegetables, onions and shallots, lettuce, chicory and raw peanuts also topped the list of products shipped to Canada in 2006.
- The top agri-food imports from Canada in 2006 included a variety of alcoholic beverages valued at \$1.1 million, followed by baked goods also valued at over \$1 million. Other imports included waffles and wafers, meat, roses and other live plants, as well as oats.

TRADE SUPPORTS NEW MEXICO'S FAMILIES

Canada's population is slightly less than the population of the state of California, but the face of agriculture remains the same for both Canada and the United States. Both in Canada and the United States, 98 percent of farms are family operations. New Mexico produces agricultural products that are exported worldwide. In 2006, the state's cash receipts from farming totaled almost \$2.5 billion. Exports in 2006 were estimated at \$248 million worldwide. These exports help boost farm prices and income, while supporting jobs both on the farm and off the farm in food processing, storage, and transportation. Measured as exports divided by farm cash receipts, the New Mexico reliance on agriculture sector's exports was ten percent in 2006.

HOW IMPORTANT IS AGRICULTURE?

In the U.S., the agriculture and agri-food industry represents roughly 5% of GDP, and is responsible for roughly 24 million jobs when you consider everything from growing the food to selling it at the local supermarket. In Canada, the agriculture and agri-food industry generates 8% of the GDP. It also employs nearly 2.1 million people, or approximately one out of every eight Canadians. Agriculture remains a central component of Canada's economy.



Please visit our website: www.agr.gc.ca/usadvocacy

Pie Chart Data Source: World Trade Atlas (WTA), product group: Agri-food and Seafood, retrieved July 2007.

Canada-US state trade data sourced from WTA, product group: Agri-food and Seafood, retrieved Oct. 2007.

Additional sources include: USDA, www.georgiaencyclopedia.org

**Variations in pie chart data and general trade information may occur due to dates when data was retrieved.



Canada