



Canada-New York Trade



→ Total trade between New York State and Canada was \$38 billion in 2006. Key sectors in this trade were energy, transportation and metals. However, agriculture and food production is an essential contributor to the economies of both New York and Canada, and 2006 trade in agriculture, agri-food and seafood goods reached \$1.8 billion.

→ Canadians purchased almost 45 percent of New York's total agriculture and agri-food exports in 2006, making Canada a key market for the state. New York, in turn, accounts for five percent of Canada's global agriculture and agri-food exports. New York is an especially important market for the province of Ontario's food products, while Ontario accounted for 81 percent of Canada's agri-food and seafood imports from New York.

→ Processed food items play an essential role in New York's agriculture and agri-food exports to Canada. Examples of sales include \$59.7 million in non-alcoholic beverages, \$37.7 million in fruit and vegetable juices, \$30 million in baked goods and \$34.7 million in animal feed.

→ New York's exports to Canada in 2006 also included a variety of other commodities and products such as \$2.4 million in milk and creams, \$4 million in whey, \$6.7 million in cheeses, and \$15.7 million in beef, pork and poultry products.

→ Canada's leading exports to New York State in 2006 were beef and beef products, valued at \$164.2 million. This was followed by \$124.8 million worth of pork and pork products, and \$111 million in fresh vegetables. New Yorkers also bought \$73.8 million worth of Canadian beer.

→ Fish and seafood products, distinct from agriculture and agri-food, also play a vital role in Canada-New York trade. New Yorkers purchased \$137.4 million worth of such goods from Canada in 2006. Most notably, this included \$64.2 million in fresh Atlantic salmon, \$10.5 million in fresh lobster, and \$15 million worth of fresh and frozen crabs.

TRADE SUPPORTS NORTH AMERICAN FAMILIES

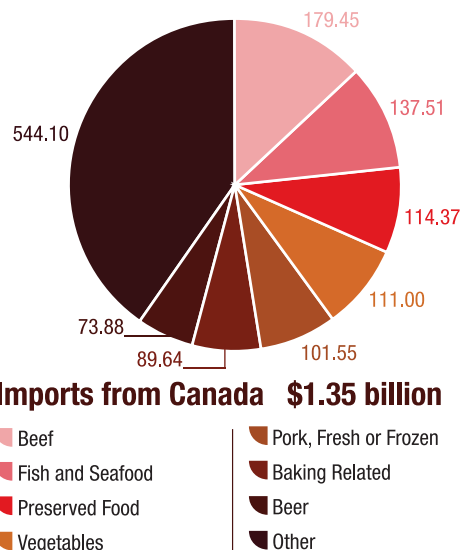
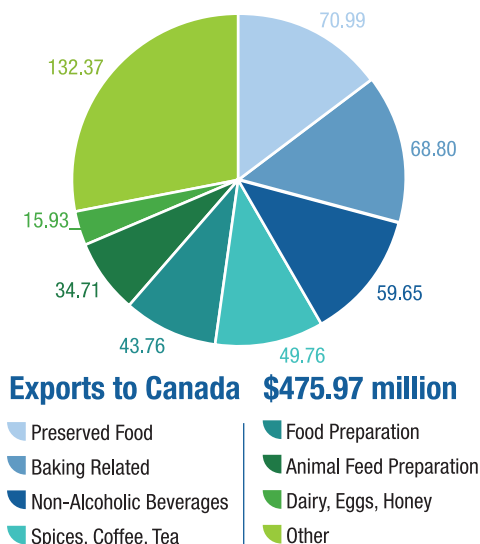
Canada's population is slightly less than the population of the state of California, but the face of agriculture remains the same for both Canada and the United States. Both in Canada and the United States, 98 percent of farms are family operations

HOW IMPORTANT IS AGRICULTURE?

In the U.S., the agriculture and agri-food industry represents roughly 5% of GDP, and is responsible for roughly 24 million jobs when you consider everything from growing the food to selling it at the local supermarket. In Canada, the agriculture and agri-food industry generates 8% of the GDP. It also employs nearly 2.1 million people, or approximately one out of every eight Canadians. Agriculture remains a central component of Canada's economy.

CROSS-BORDER VISITS

According to recent studies, New York is not only the most popular overnight destination for Canadian residents, but also the top state of origin for visitors to Canada.



Please visit our website: www.agr.gc.ca/usadvocacy

Pie Chart Data Source: World Trade Atlas (WTA), product group: Agri-food and Seafood, retrieved July 2007. Canada-US state trade data sourced from WTA, product group: Agri-food and Seafood, retrieved Oct. 2007. Additional sources include: USDA.

**Variations in pie chart data and general trade information may occur due to dates when data was retrieved.

