

- → Overall bilateral trade between Oklahoma and Canada in 2006 surpassed \$3 billion. Of this, \$66.5 million was made up of agricultural and agri-food products.
- → Trade in agriculture and agri-food products between Canada and Oklahoma is concentrated in a small number of key products. For Oklahoma, key products for the Canadian market include cookies and other baked goods, poultry meat, fruits and vegetables. For Canada's farmers and producers, Oklahoma was an important market for beef, pork, baked goods, fresh and processed fruits and whiskey.

## **HOW IMPORTANT IS AGRICULTURE?**

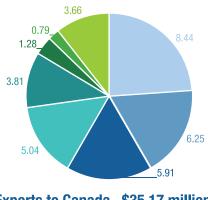
In the U.S., the agriculture and agri-food industry represents roughly 5% of GDP, and is responsible for roughly 24 million jobs when you consider everything from growing the food to selling it at the local supermarket. In Canada, the agriculture and agri-food industry generates 8% of the GDP. It also employs nearly 2.1 million people, or approximately one out of every eight Canadians. Agriculture remains a central component of Canada's economy.

## OKLAHOMA'S PEANUT PRODUCTION

Oklahoma is ranked sixth in the production of peanuts in the U.S. in terms of total yield, but second in terms of the production of Spanish peanuts. While peanuts do not gross the same high values of meat or processed foods, it remains an important part of the economy in the states and regions where peanuts grow best - such as the south-western part of Oklahoma. Oklahoma sold Canada \$5.8 million worth of raw peanuts in 2005.

## **BILATERAL TRADE IN BEEF**

There are approximately 800,000 ranchmen and cattlemen in the United States. The entire U.S. beef industry is made up of nearly one million businesses, farms and ranches that in 2006 produced roughly 25 billion pounds of beef. On the other hand, Canada produced 3.3 billion pounds of beef on over 117,000 farms and ranches. Furthermore, in 2006, there were 105.2 million head of cattle and calves in the U.S. Texas, Kansas, Nebraska, California, and Oklahoma produced the majority of cattle in the U.S. In Canada, there were roughly 14.7 million heads of cattle in 2006. The highest inventories were held by Alberta (40 percent), Saskatchewan, Ontario, Manitoba, and Quebec.



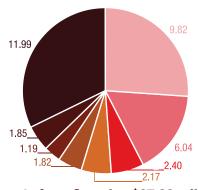
















Vegetables





Pie Chart Data Source: World Trade Atlas (WTA), product group: Agri-food and Seafood, retrieved July 2007. Canada-US state trade data sourced from WTA, product group; Agri-food and Seafood, retrieved Oct. 2007 Additional sources include: USDA





