



# Canada-Washington Trade



- Washington State and Canada share a vast and varied trade relationship with each other. Total bilateral trade between Washington State and Canada totaled \$20 billion in 2006, with more than \$1.9 billion in agricultural and agri-food products crossing the border.
- Washington State is consistently one of the top-ranking agricultural exporters to Canada within the U.S. In 2006, agricultural exports to Canada represented 12 percent of the state's total agri-based products exported worldwide. Canada currently represents Washington's third largest export market after Japan and China for locally-produced foods.
- In 2006, Washington State exported over \$824.5 million worth of agricultural and agri-food goods to Canada. The top individual commodities were fresh apples, valued at over \$98.4 million; cherries, worth \$51.7 million; and \$23.8 million in fresh pears. Vegetable exports to Canada were also noteworthy, with sales of fresh potatoes worth \$29 million; and fresh onions accounting for another \$21 million.
- Washington State exported a variety of drinks to Canada in 2005. Canadians stayed alert with \$75.6 million worth of coffee products from Washington, healthy with \$24.6 million in fruit and vegetable juices, and hydrated with \$11.3 million in bottled spring and filtered waters.
- Of the \$1.1 billion in agricultural exports from Canada to Washington State, the two leading commodities were live pigs and cows, worth a total of over \$416 million. Canada also sold Washington \$59 million in fresh tomatoes, \$36.7 million in cranberries, \$24 million in fruit syrups, \$11 million in bacon and almost \$9.5 million in cider and other fermented beverages. Canada sold \$4.6 million in beer and \$2.8 million in whiskey to Washington in 2006.

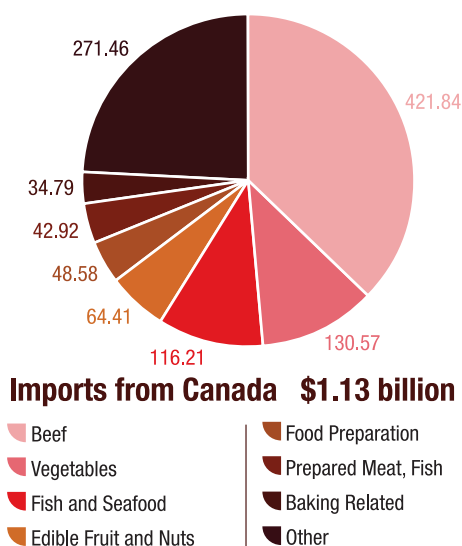
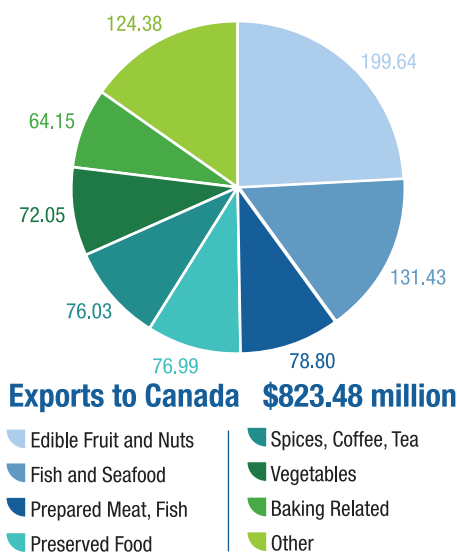
## TRADE IN FISH AND SEAFOOD

Surrounded by the Arctic, Atlantic and Pacific Oceans and home to the Great Lakes, Canada boasts the world's longest coastline (244,000 km), representing 25 per cent of all the coastline in the world. This coastline allows for a highly developed fish and seafood industry which allows for shipping our products over the world.

From coast to coast, Canada's fish and seafood product exports were valued at \$3.8 billion in 2006. This made Canada the world's fourth largest exporter of fish and seafood products, with exports to more than 130 countries. The United States remains Canada's top customer for our fish and seafood products, representing roughly 63 percent of our exports to the world. Canada has one of the world's most respected fish inspection and control systems, so it's no wonder why our products are so valued among U.S. consumers.

## GOOD NEIGHBOURS

The province of British Columbia's international exports of agriculture and agri-food products exceeded \$1.6 billion in 2006, with roughly 75 percent going to the United States. Of this, Washington State, Oregon, and California received 75 percent of British Columbia's total U.S. agri-food exports. British Columbia and its neighbor, the province of Alberta, also share a number of governmental linkages with U.S. counterparts which support this increasingly vital trade relationship: British Columbia is a net importer of agriculture and food products from the U.S., and this province alone receives almost 63 percent of Canada's overall imports from Washington State.



Please visit our website: [www.agr.gc.ca/usadvocacy](http://www.agr.gc.ca/usadvocacy)

Pie Chart Data Source: World Trade Atlas (WTA), product group: Agri-food and Seafood, retrieved July 2007.

Canada-US state trade data sourced from WTA, product group: Agri-food and Seafood, retrieved Oct. 2007.

Additional sources include: USDA, AAFC Fish and Seafood.

\*\*Variations in pie chart data and general trade information may occur due to dates when data was retrieved.



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