



Canada-West Virginia Trade



→ Total bilateral trade between West Virginia and Canada neared \$2.5 billion in 2006. For West Virginia, Canada was a key market for vehicle parts, worth \$171 million, as well as for \$255 million in bituminous coal, and \$166.7 million in plastics in 2006. In return, Canada shipped \$268.2 million in organic chemicals, \$271.8 million in machinery, \$327.3 million in aluminums and \$86.5 million in plastics to West Virginia.

→ Compared to the trade in value-added industrial goods, \$11 million in total two-way agricultural and agri-food trade seems small – but it isn't to the people that depend on it. West Virginia exported to 145 foreign destinations in 2006. The state's largest market in 2006, by far, was NAFTA member Canada, which received exports of \$923.2 million, or over one-thirds of West Virginia's merchandise export total. Canada's share in West Virginia's agricultural and agri-food sector continues to reaffirm the utility of cross-border trade for the state.

→ West Virginia's key agricultural commodities are broilers, as well as cattle and calves. Together they account for over half the value of farm receipts. Add eggs and dairy products to the equation, and over 70 percent of the agricultural industry in West Virginia is accounted for. Other top commodities are turkeys and poultry products, which are among the top agricultural exports for 2006. That year, Canada purchased \$867,000 in live turkeys and \$193,000 in turkey eggs. The top export commodities to Canada, however, were \$1.4 million worth of soups, salad dressing and prepared foods.

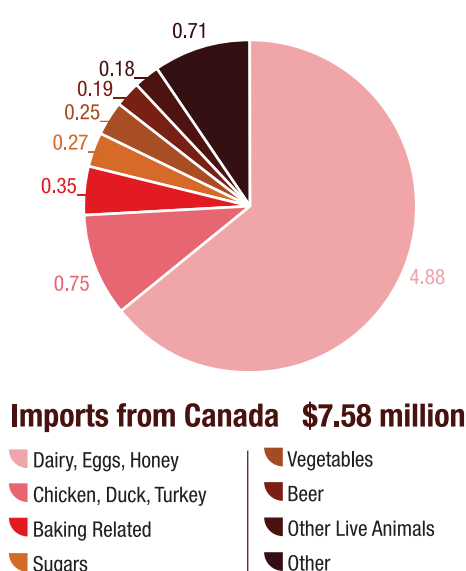
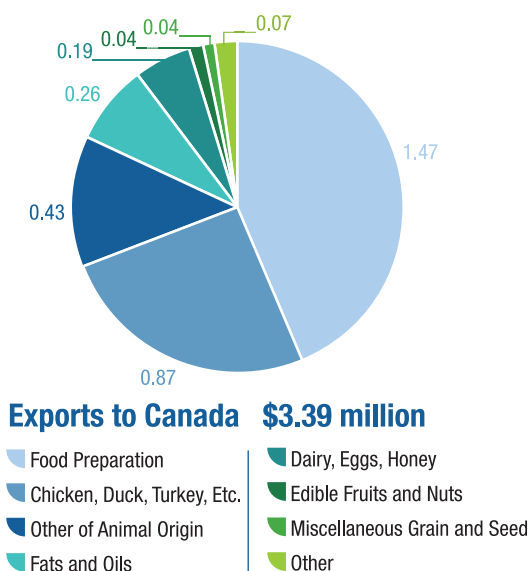
→ Canada's food exports to West Virginia in 2006 were quite diverse. Top exports were eggs, chicken and turkeys, breads and pastries, sugars, tomatoes, and beer.

TRADE SUPPORTS WEST VIRGINIA'S FAMILIES

Canada's population is slightly less than the population of the state of California, but the face of agriculture remains the same for both Canada and the United States. Both in Canada and the United States, 98 percent of farms are family operations. West Virginia produces agricultural products that are exported worldwide. In 2006, the state's total cash receipts from farming reached \$451 million, and exports were estimated at \$42 million. These industries are important to West Virginia's economy. Exports help boost farm prices and income, while supporting jobs both on the farm and off the farm in food processing, storage, and transportation.

HOW IMPORTANT IS AGRICULTURE?

In the U.S., the agriculture and agri-food industry represents roughly 5% of GDP, and is responsible for roughly 24 million jobs when you consider everything from growing the food to selling it at the local supermarket. In Canada, the agriculture and agri-food industry generates 8% of the GDP. It also employs nearly 2.1 million people, or approximately one out of every eight Canadians. Agriculture remains a central component of Canada's economy.



Please visit our website: www.agr.gc.ca/usadvocacy

Pie Chart Data Source: World Trade Atlas (WTA), product group: Agri-food and Seafood, retrieved July 2007.

Canada-US state trade data sourced from WTA, product group: Agri-food and Seafood, retrieved Oct. 2007.

Additional sources include: USDA.

**Variations in pie chart data and general trade information may occur due to dates when data was retrieved.



Canada