



Canada-Colorado Trade



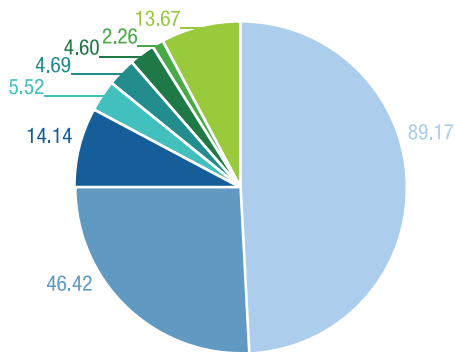
- Canada is Colorado's top export destination in the world with sales of over \$1.8 billion in 2006. Along with the growing number of high-valued industrial goods sold to Canada each year, Colorado beef sales still rank at the top of the list.
- The cattle and beef industry is Colorado's largest agricultural industry, with thirteen thousand beef producers bringing in roughly \$3.2 million cash receipts from the sale of cattle and calves. This represents over 58 percent of the state's gross farm income of \$5.6 million. Overall, Colorado farmers are strong exporters and contribute much to the economy. Agriculture and agri-food contributes over \$15 billion annually to the state economy. The agriculture industry provides over 105,000 jobs, which is roughly 4.4% of the state's total.
- Colorado-Canada agricultural trade reached nearly \$364 million in 2006. Canada is Colorado's second largest agricultural export destination, just behind Mexico, with sales worth \$180.5 million. Top commodities exported to Canada included \$84.3 million worth of fresh or chilled beef, \$46.4 million in fresh and frozen pork, and \$14.1 million in food preparations. Other significant sales included \$5.5 million of miscellaneous grains and seeds, \$4.6 million in animal feed preparations, and 2.3 million in vegetables.
- In 2006, Canada exported \$184.5 million in agricultural goods to Colorado. Live beef dominated Canadian exports to the state, with sales worth \$94.9 million, or over 50 percent of all agricultural goods exported. Other agricultural goods from Canada included \$14.4 million in fresh and frozen pork, \$11.7 million in baking related goods, \$9.4 million in beer, and \$7 million in vegetables.

HOW IMPORTANT IS AGRICULTURE?

In the U.S., the agriculture and agri-food industry represents roughly 5% of GDP, and is responsible for roughly 24 million jobs when you consider everything from growing the food to selling it at the local supermarket. In Canada, the agriculture and agri-food industry generates 8% of the GDP. It also employs nearly 2.1 million people, or approximately one out of every eight Canadians. Agriculture remains a central component of Canada's economy.

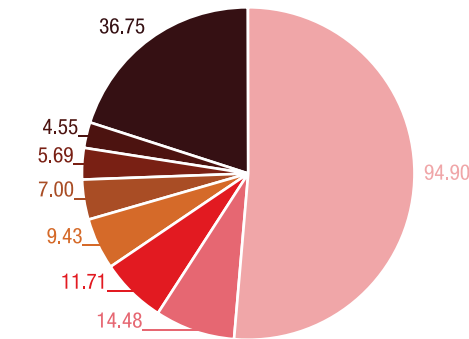
DID YOU KNOW?

Brewing is one of North America's oldest industries, and is internationally renowned. In recent years, two of the continent's finest brewers joined forces – Molson's, originally from Montreal, Québec, and Colorado's own Coors Brewers Limited. This merger has formed a new North American brewing company that is increasingly more competitive in the international marketplace, and reflects the importance and utility of an integrated marketplace between our two countries.



Exports to Canada \$180.47 million

- Beef
- Pork Fresh or Frozen
- Food Preparation
- Miscellaneous Grain/Seed
- Animal Feed Preparation
- Edible Animal Offal
- Vegetables
- Other



Imports from Canada \$184.50 million

- Bovine
- Pork, Fresh or Frozen
- Baking Related
- Beer
- Vegetables
- Fats and Oils
- Milling, Malt, Starch
- Other

Please visit our website: www.agr.gc.ca/usadvocacy

Pie Chart Data Source: World Trade Atlas (WTA), product group: Agri-food and Seafood, retrieved July 2007.
 Canada-US state trade data sourced from WTA, product group: Agri-food and Seafood, retrieved Aug. 2007.
 Additional sources include: USDA, BSEInfo.org

**Variations in pie chart data and general trade information may occur due to dates when data was retrieved.

