



Canada-Arizona Trade



→ The total value of Canada-Arizona trade in 2006 was roughly \$2.6 billion, with agriculture, agri-food and seafood trade valued at \$235.9 million. While the value of total bilateral trade between Canada and Arizona is shared relatively equally, Canada was a net importer of agriculture, agri-food and seafood goods in 2006. Canada represented Arizona's second largest agriculture, agri-food and seafood export market, purchasing \$154.3 million, or roughly 20 percent, of the state's goods. In terms of overall exports to Canada, vegetables were ranked within the top five products traded, along with machinery, optic equipment, vehicles, and aircrafts.

→ Produce exports to Canada tend to peak in winter months. In total, Canadian produce shelves held over \$101.5 million worth of Arizona vegetables in 2006. Along with lettuce, this included tomatoes, cucumbers, carrots, turnip, and potatoes. \$22.5 million worth of fruits and nuts were also exported to Canada. Common fruits exported to Canada include cantaloupes and papayas, citrus fruit, grapes, apples and other fresh fruits.

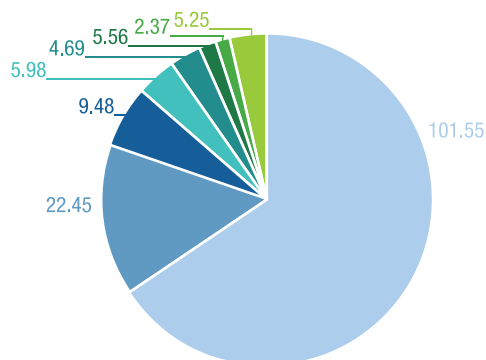
→ In exchange for a wealth of fruits and vegetables, Canada provided Arizona with \$16.7 million in fresh and frozen pork, \$10.6 million in baking related goods, \$9.3 million in vegetables, as well as \$6.3 million worth of beef. Other exports include live trees and plants, fruits and nuts, and sugars.

ARIZONA'S PRODUCE INDUSTRY

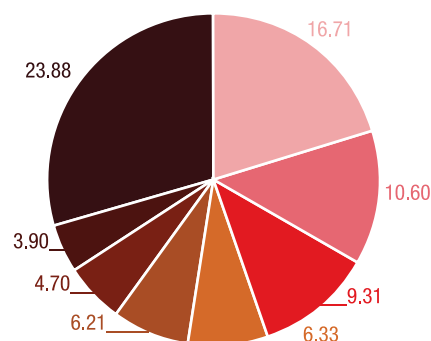
Arizona is known world-wide for its supply of quality lettuces and other greens, and ranks second in the U.S. in head lettuce, leaf lettuce, romaine lettuce, cauliflower and broccoli production. Some of the world's largest agri-food companies are involved in the production of bagged salads and similar goods for export in markets, such as Canada, where cold weather would otherwise limit the consumption of fruits and vegetables in the winter months. Canada imported \$52.9 million in lettuces, \$19.8 million in cabbage and cauliflower, and \$4.1 million in spinach in 2006.

HOW IMPORTANT IS AGRICULTURE?

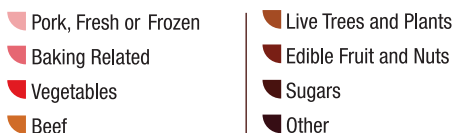
In the U.S., the agriculture and agri-food industry represents roughly 5% of GDP, and is responsible for roughly 24 million jobs when you consider everything from growing the food to selling it at the local supermarket. In Arizona, agriculture is one of the main sectors of the economy, as it's a \$9.2 billion industry that employs roughly 12.7 percent of the workforce. In Canada, agriculture and agri-food industries employ an estimated one out of every eight Canadians. Agriculture remains a central component of Canada's economy. In Canada, the agriculture and agri-food industry generates 8% of the GDP. It also employs nearly 2.1 million people, or approximately one out of every eight Canadians. Agriculture remains a central component of Canada's economy.



Exports to Canada \$154.31 million



Imports from Canada \$81.66 million



Please visit our website: www.agr.gc.ca/usadvocacy

Pie Chart Data Source: World Trade Atlas (WTA), product group: Agri-food and Seafood, retrieved July 2007.

Canada-US state trade data sourced from WTA, product group: Agri-food and Seafood, retrieved Aug. 2007.

Additional sources include: USDA, Arizona Farm Bureau.

**Variations in pie chart data and general trade information may occur due to dates when data was retrieved.



Canada