

CFDC Update

SERVING RURAL ONTARIO

A FOCUS ON ONTARIO'S COMMUNITY FUTURES DEVELOPMENT CORPORATIONS

Community Futures volunteers — A success story

If you look at what lies at the heart of Ontario's 61 Community Futures Development Corporations (CFDCs), you'll find there are three times as many volunteers as staff. With 24 CFDCs located in the North, and 37 serving rural Eastern and Southern Ontario, each of these community-based, not-for-profit organizations is governed by a local volunteer board of directors familiar with its community's needs, concerns and future development priorities.

"We like to think of our board as our public face," explains Geoff Gillon, Client Services Manager, Rainy River Future Development Corporation. "They are absolutely essential to our operation. They bring expertise, energy and ideas to the table and in our case, interact with communities and staff."

Individually, the volunteers dedicate countless hours and bring a range of skills and experience that help make their communities more attractive places to live, work and do business.

And the volunteers' efforts are paying dividends — creating jobs, keeping and attracting skilled and talented employees in the community, and enhancing the quality of life for the residents of their regions.



In recognition of the volunteers' efforts, each year at the annual conference of the Ontario Association of Community Futures Development Corporations, FedNor hosts a reception to honour the CFDCs' most treasured assets.



FedNor Director General, Louise Paquette, meets with volunteers from across the province at the conference's reception.



Local Muskoka legend, "Peaches", joins FedNor Director General, Louise Paquette, and Muskoka Futures Chair, John Heineck, at the conference's volunteer reception.

FedNor takes centre stage in Stratford

The stage was set, the cast was ready and the curtain officially opened on FedNor's new office in the picturesque town of Stratford, Ontario, this past September. The Stratford office's strategic location will also allow FedNor to provide continued service to the 22 CFDCs in southwestern Ontario.

"At FedNor, we recognize the importance of the CFDC network and we are committed to providing the best service possible to our clients," says FedNor Director General, Louise Paquette.



FedNor's John Devlin puts the finishing touches on the Stratford office's "Wall of Fame", a photo mural of successful CFDC projects.

Located at 75 Waterloo Street in downtown Stratford, the newest FedNor office is staffed by four program delivery officers.

Minister's Message

I am pleased to present you with this most recent CFDC Update, which focuses on our partnership with Community Futures Development Corporations (CFDCs) from across Ontario.

There is no shortage of success stories being "written" at the province's 61 CFDCs — a reflection of the dedication and hard work of the many stakeholders who volunteer their time to help their local communities grow. Their efforts are paying off by creating jobs, helping to keep and attract skilled and talented employees, and by enhancing the quality of life for the residents of rural and Northern Ontario.

In this Update, you'll learn how Ontario's CFDCs are working together in a number of ways: through the regional networks and the Northern Ontario Investment Pools; by partnering to support local projects; and by promoting trade through the Team Northern Ontario Trade Network. You'll also learn how FedNor is working in support of southern-based CFDCs.

With FedNor's support, Northern and rural communities



in Ontario continue to benefit economically because of the funding and expert advice that CFDCs provide.

While Ontario continues to benefit from this support, it is heartening to know that Canada's Government supports more than 268 such organizations across the entire country, helping to make local communities stronger and better places in which to live.

Thanks to these organizations and the government's responsible leadership, we are building a bright economic future for rural Canada.



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CFDCs play major role in international trade

In today's global economy, many Northern Ontario enterprises are now looking to international markets as the keys to long-term development and prosperity. That's where the Team Northern Ontario Trade Network comes in.

By teaming up with local Community Futures Development Corporations (CFDCs), the network is now providing export advice and expertise to businesses from across Northern Ontario. Supported through the FedNor International Business Centre, the network strives to increase the number of firms exporting goods and services from Northern Ontario. Five trade advisors work throughout the North providing counselling, skills development workshops, and export market information.

"Trade is an important way to help businesses grow and create jobs in Northern Ontario," says FedNor Minister, Tony Clement. "Having CFDCs work hand in

hand with the Team Northern Ontario Trade Network is a winning strategy for Northern businesses."



Senior Trade Advisor for the Northeast, Ken Passmore (second from right), and Trade Advisor for the Sault region, Larry Little (right), meet with company officials from SITM Technologies Inc. to discuss the export potential for their bio-fuel products.

Northern Ontario Investment Pools - Creating local solutions for local economies

The Northern Ontario Investment Pools represent one of the largest financial resources available to support economic development in Northern Ontario. Supported by FedNor and administered by Community Futures Development Corporations (CFDCs) from across the North, the investment pools provide loans of up to \$500,000 for qualifying businesses.

Operated independently in the Northeast and Northwest, these investment pools allow member CFDCs to offer financial support for small and medium-sized enterprises that require funding in excess of its normal \$150,000

limit and that cannot be financed solely by a commercial lending institution.

Since January 2001, the Northern Ontario Investment Pools have invested more than \$28 million to help create a regional economy where businesses can grow and people can prosper. Since inception, the investment pools have helped create and maintain over 1 500 jobs and leveraged more than \$79 million in private investments.

Through these investment pools, partner CFDCs hope to not only increase business and community development, but also drive it.



One shining example of the Northeastern Ontario Investment Pool's impact is Ranger Survey Systems Canada. As a result of support from the pool, the company was able to open its doors in Sturgeon Falls in March 2007, creating three full-time skilled positions. As the parts manufacturer and retailer continues to grow and develop, the organization expects to create an additional 10 jobs.

CFDCs making an impact across rural Ontario

Breakfast, they say, is the most important meal of the day. It gives you the energy you need to get up and make things happen. Similarly, small towns tackling economic development issues also need an injection of energy, a leg-up to help build more successful communities.

In Belleville, a new project will give local residents the best of both worlds: a good healthy breakfast, a solid future for the community and more than 100 new employees. Thanks to a \$500,000 investment in support of the municipality's north-east industrial park, FedNor helped pave the way for the construction of a Kellogg's food processing facility in this rural community. The facility, which is expected to open in early 2008, will employ more than 100 people, helping to retain youth in the region.

FedNor, in partnership with the 15 local Community Futures Development Corporations (CFDCs) in eastern Ontario have been helping organizations,

Bringing rural to the Royal

The ribbon was cut officially opening the Eastern Ontario Pavilion at the 2007 Royal Agricultural Winter Fair in Toronto. Following the lead of the NECO Community Futures Development Corporation, which has been hosting the Northern Pavilion at this historic fair for the past seven years, 15 CFDCs from Eastern Ontario displayed for the first time the unique agri-food products and services the region offers.



l-r: John Bennett, Kawartha Lakes CFDC Chair; Wendy Curtiss, Manager, Northumberland CFDC; Bob Olsen, Board Chair of Northumberland CFDC; Carmen DeMarco, Manager Northeast Region, FedNor; Peter Koistra, Mayor, Township of Stirling-Rawdon; Judy Heffernan, General Manager, Peterborough CFDC; Edie Skinner, Board Member, South Lake CFDC; John Jackson, Director, PELA CFDC, and George Gillespie, Chair of Peterborough CFDC.



Minister Clement officially signs the cheque supporting the City of Belleville's industrial park, which will soon house a new processing facility for Kellogg's.

(l-r) Neil Ellis, Mayor of Belleville; Gerrit DeBruyn, General Manager of the Trenval Business Development Corporation; Daryl Kramp, MP for Prince Edward-Hastings; Rick Norlock, MP for Northumberland-Quinte West; and Minister Clement.

entrepreneurs and small and medium-sized businesses create and develop increased opportunities through projects that focus on access to capital, business and skills development, youth retention, and technological enhancements.

Across all of rural Ontario, the results are speaking for themselves - local ideas succeeding locally!



Eastern Ontario's 15 Community Futures Development Corporations (CFDCs) share one key ally - FedNor. The FedNor Peterborough office is staffed by Sarah Anderson, Paulette Prentice, Grace Hodder and Amy McFadden (absent), who support the eastern CFDCs in various capacities. In turn, the CFDCs work to strengthen their communities and the entire eastern Ontario region.

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Rural Ontario by Region

Northwest Region

- 1 Nishnawbe Aski Development Fund
- 2 Chukuni Communities Development Corporation
- 3 Lake of the Woods Business Incentive Corporation
- 4 Patricia Area Community Endeavours Inc.
- 5 Rainy River Future Development Corporation
- 6 Atikokan Economic Development Corporation
- 7 Thunder Bay Ventures
- 8 Superior North Community Futures Development Corporation/Société d'aide au développement des collectivités de Supérieur Nord
- 9 Greenstone Economic Development Corporation/Société du développement économique de Greenstone

Northeast Region

- 10 Wakenagun Community Futures Development Corporation
- 11 Nord-Aski Regional Economic Development Corporation/La Corporation de développement économique régionale Nord-Aski
- 12 North Claybelt Community Futures Development Corporation/Société d'aide au développement des collectivités de North Claybelt
- 13 Superior East Community Futures Development Corporation/Société d'aide au développement des collectivités de Supérieur Est
- 14 The Venture Centre/Le Centre de développement
- 15 Kirkland & District Community Development Corporation/Société de développement communautaire de Kirkland & District
- 16 South Temiskaming Community Futures Development Corporation/Société d'aide au développement des collectivités du Temiskaming Sud
- 17 Community Development Corporation of Sault Ste. Marie & Area
- 18 East Algoma Community Futures Development Corporation/Société d'aide au développement des collectivités d'Algoma Est
- 19 Société d'aide aux entreprises de LaCloche Manitoulin Business Assistance Corporation

- 20 Waubetek Business Development Corporation
- 21 Economic Partners – Sudbury East/West Nipissing Inc./Partenaires dans l'économie – Sudbury Est/Nipissing Ouest Inc.
- 22 NECO Community Futures Development Corporation/Société d'aide au développement des collectivités NECO
- 23 Parry Sound Area Community Business & Development Centre Inc.
- 24 Muskoka Community Futures Development Corporation
- * Nickel Basin Federal Development Corporation/Société fédérale de développement du bassin de Nickel is a Government of Canada-funded business development corporation serving a region outside of the traditional Community Futures coverage area.

- 30 Stormont, Dundas & Glengarry Community Futures Development Corporation/Société d'aide au développement des collectivités de Stormont, Dundas & Glengarry
- 31 Prescott-Russell Community Development Corporation/Société de développement communautaire de Prescott-Russell
- 32 Haliburton County Development Corporation
- 33 Community Futures Development Corporation of North & Central Hastings & South Algonquin
- 34 Kawartha Lakes Community Futures Development Corporation

South Central Region

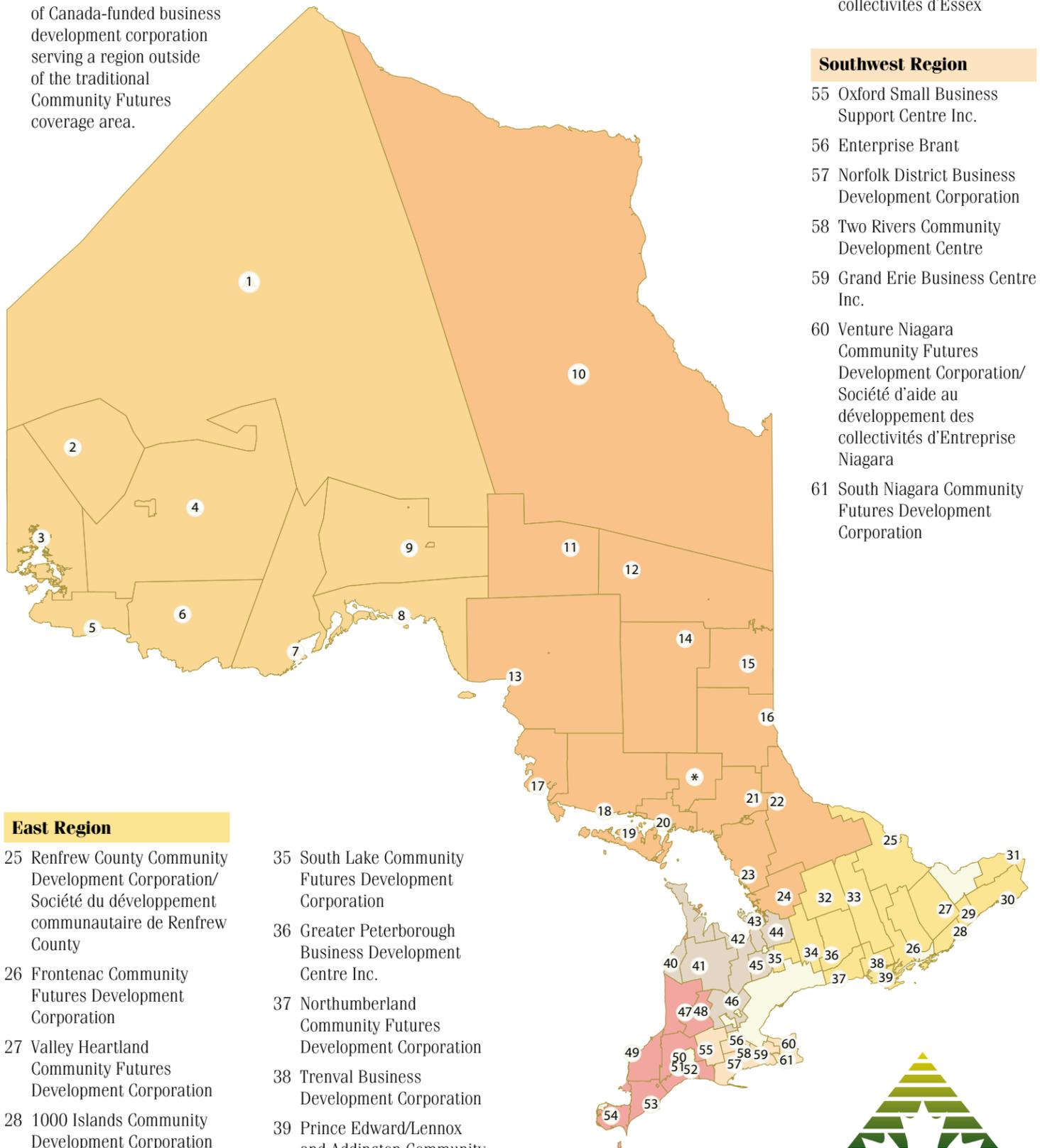
- 40 Bruce Community Futures Development Corporation
- 41 Saugeen Economic Development Corporation
- 42 Centre for Business and Economic Development
- 43 North Simcoe Community Futures Development Corporation/Société d'aide au développement des collectivités de Simcoe Nord
- 44 Orillia Area Community Development Corporation
- 45 Nottawasaga Community Futures Development Corporation
- 46 Community Futures Development Corporation of Wellington/Waterloo

West Region

- 47 Huron Business Development Corporation
- 48 Community Futures Development Corporation of Perth County
- 49 Sarnia-Lambton Business Development Corporation
- 50 Community Futures Development Corporation of Middlesex County
- 51 Tecumseh Community Development Corporation
- 52 Elgin Community Futures Development Corporation
- 53 Community Futures Development Corporation of Chatham-Kent
- 54 Essex Community Futures Development Corporation/Société d'aide au développement des collectivités d'Essex

Southwest Region

- 55 Oxford Small Business Support Centre Inc.
- 56 Enterprise Brant
- 57 Norfolk District Business Development Corporation
- 58 Two Rivers Community Development Centre
- 59 Grand Erie Business Centre Inc.
- 60 Venture Niagara Community Futures Development Corporation/Société d'aide au développement des collectivités d'Entreprise Niagara
- 61 South Niagara Community Futures Development Corporation



East Region

- 25 Renfrew County Community Development Corporation/Société du développement communautaire de Renfrew County
- 26 Frontenac Community Futures Development Corporation
- 27 Valley Heartland Community Futures Development Corporation
- 28 1000 Islands Community Development Corporation
- 29 Grenville Community Futures Development Corporation

- 35 South Lake Community Futures Development Corporation
- 36 Greater Peterborough Business Development Centre Inc.
- 37 Northumberland Community Futures Development Corporation
- 38 Trenval Business Development Corporation
- 39 Prince Edward/Lennox and Addington Community Futures Development Corporation



Community Futures Development Corporation
Sociétés d'aide au développement des collectivités



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