HOUSING MARKET INFORMATION

## HOUSING MARKET OUTLOOK

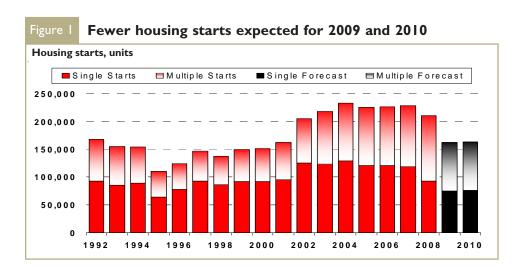
Canada Highlights Edition

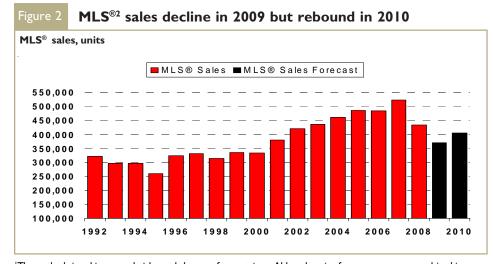


Canada Mortgage and Housing Corporation

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### Housing market activity lower in 2009





# The outlook is subject to a heightened degree of uncertainty. Although point forecasts are presented in this publication, CMHC also presents forecast ranges and risks where appropriate. The forecasts included in this document are based on information available as of January 27, 2009.

#### <sup>2</sup>Multiple Listing Service (MLS) is a registered certification mark owned by the Canadian Real Estate Association

# Canada

#### Overview<sup>I</sup>

#### Housing starts lower in 2009

Housing starts are expected to be in the range of 141,000 to 180,000 units (point forecast of about 160,250) for 2009 and much the same range for 2010 (point forecast of about 163,350).

The economic downturn will result in decreased demand for home ownership this year, leading to a decline in housing starts and existing home sales in 2009. Housing market activity will begin to strengthen as the Canadian economy rebounds in 2010. The level of housing starts over the forecast period will be more in line with demographic fundamentals.

#### MLS® sales decline in 2009

Existing home sales activity will decrease by 14.6 per cent to 370,500 units this year, but will rebound by 9.3 per cent to 405,000 in 2010.



### **Economic Forecasts**

# Economic conditions are more uncertain, but still support housing

Forecasts for economic growth by private sector forecasters have been revised down significantly. For example, in October of last year, the average forecast for Canadian GDP growth in 2009 was 1.1 per cent. By January 2009, the average forecast for Canadian GDP growth in 2009 was revised down to -0.7 per cent.

Employment in Canada grew by 98,000 people when comparing December 2008 to December 2007.

In addition, wages were up 4.3 per cent over the same time period. Due to economic uncertainty, employment growth is expected to be in the -0.8 to -0.2 per cent range this year and 0.75 to 2 per cent for 2010.

The Bank of Canada has cut the Target for the Overnight Rate by a total of 350 basis points over the course of 2008, bringing the rate down to 1.00 per cent.

Mortgage rates are expected to be relatively stable throughout the first half of this year, remaining within 25-50 basis points of their current levels. Posted mortgage rates will

increase slightly in the second half of 2009 as bond yields begin to move higher. For 2009, the one year posted mortgage rate will be in the 5.00-6.00 per cent range, while five year posted mortgage rates are forecast to be in the 5.75-6.75 per cent range.

### **Housing Forecasts**

# Housing starts will turn down in 2009

The new home market is moderating due to four key factors. First, strong house price growth over the last six years has tempered home ownership demand particularly in Western Canada. Second, the record high levels of new listings have increased the competition from the existing home market and reduced spillover demand. Third, pent-up demand that built up during the 1990s is nearly exhausted and new home construction will become more aligned with long run demographic demand. And, finally, uncertainty about the economic outlook remains high.

These trends will moderate new home construction. The number of starts is expected to move lower to a level between 141,000 and 180,000 units in 2009 and 2010.

# Single-detached housing starts will decrease

The rising house prices of previous years, as well as uncertainty about the economic outlook, will be the main causes of the continued moderation in single-detached housing starts. For Canada, singles are expected to fall to a level ranging between 65,800 and 83,800 units in 2009, and to increase marginally to a level ranging between 68.600 and 84.600 units in 2010.

# Multi-family housing gains in popularity

In the conext if higher house prices, less expensive multi-family housing (row, semi-detached, and apartment units) have increased in popularity. Despite this increase in demand, the multiple starts segment will also moderatie this year. For 2009, starts will decrease in all provinces and will total 85,425 units for Canada.

# Growth in house prices will slow as the housing market turns into a buyers' market

Existing home sales activity will decrease to 370,500 units this year, but will rebound to 405,000 in 2010 as economic activity becomes more positive across Canada.

The Canadian resale market was back into buyers' market territory by the end of 2008. For 2009, prices are expected to decrease by 5.2 per cent to \$287,900. 2010 is expected to see a minimal increase in the average MLS® price.

Housing Forecast Summary								
		New Construction			Resale Market			
		Total Starts	Single- Detached Starts	Multiple Starts	MLS® Sales	MLS® Average Price		
British Columbia	2008	34,321	10,991	23,330	68,923	454,599		
	2009(F)	22,800	8,800	14,000	61,800	407,700		
	2010(F)	20,700	8,000	12,700	65,700	405,400		
	2008	29,164	14,716	14,448	56,399	352,857		
Alberta	2009(F)	19,200	12,700	6,500	50,000	333,000		
	2010(F)	22,000	14,200	7,800	53,500	343,000		
	2008	6,828	4,518	2,310	10,203	224,586		
Saskatchewan	2009(F)	4,150	2,750	1,400	8,600	217,500		
	2010(F)	4,500	3,000	1,500	9,000	224,000		
	2008	5,537	3,690	1,847	13,525	190,296		
Manitoba	2009(F)	4,750	3,300	1,450	11,800	184,000		
	2010(F)	5,000	3,400	1,600	12,400	191,000		
	2008	75,076	31,108	43,968	181,001	302,354		
Ontario	2009(F)	58,250	23,000	35,250	144,000	291,700		
	2010(F)	59,700	24,000	35,700	162,000	288,800		
	2008	47,901	19,778	28,123	79,402	210,775		
Quebec	2009(F)	40,700	17,000	23,700	73,000	207,000		
	2010(F)	40,500	16,500	24,000	80,000	208,000		
	2008	4,274	2,519	1,755	7,555	145,762		
New Brunswick	2009(F)	3,475	2,250	1,225	6,500	146,500		
	2010(F)	3,650	2,350	1,300	6,750	149,000		
	2008	3,982	2,636	1,346	10,874	189,902		
Nova Scotia	2009(F)	3,675	2,350	1,325	9,500	191,000		
	2010(F)	3,900	2,400	1,500	9,850	194,500		
	2008	712	521	191	1,413	139,944		
Prince Edward Island	2009(F)	575	425	150	1,300	140,250		
	2010(F)	625	450	175	1,325	141,500		
Newfoundland / Labrador	2008	3,261	2,725	536	4,695	178,477		
	2009(F)	2,675	2,250	425	4,000	179,500		
	2010(F)	2,775	2,300	475	4,200	182,500		
	2008	211,056	93,202	117,854	433,990	303,607		
Canada*	2009(F)	160,250	74,825	85,425	370,500	287,900		
	2010(F)	163,350	76,600	86,750	405,000	288,100		

 $M\,LS \hbox{\it @} is a registered trademark of the Canadian Real Estate\,Association\,(CREA).$ 

 $Source: CM\,HC\ (Starts\ and\ Co\ mpletions\ Survey, M\ arket\ Absorption\ Survey)\ and\ CREA$ 

<sup>\*</sup>The point estimate for the forecast of total housing starts is 160,250 units for 2009 and 163,350 units in 2010. Economic uncertainty is reflected by the current range of forecasts which varies from 141,000 units to 180,000 units for 2009 and 143,000 units to 180,000 units in 2010.

	Local Housing Market Indicators									
Major Centres	Year	Total housing starts	Single- detached housing starts	New housing price index annual % chg.	MLS <sup>®</sup> sales	MLS <sup>®</sup> average price	Rental vacancy rate	Average rent		
Abbotsford	2008	1,285	358	n.a.	2,674	355,099	2.6	765		
	2009(F)	650	250	n.a.	2,500	330,000	3.0	780		
	2010(F)	600	225	n.a.	2,600	330,000	3.0	792		
Calgary	2008	11,438	4,387	0.6	23,136	405,267	2.1	1,148		
	2009(F)	5,500	3,800	-3.0	20,000	380,000	2.7	1,155		
	2010(F)	6,200	4,200	1.0	22,000	390,000	2.5	1,200		
Charlottetown	2008	426	280	1.4	595	175,231	2.3	672		
	2009(F)	350	225	2.0	540	177,000	2.0	715		
	2010(F)	375	250	2.0	555	179,500	1.8	735		
	2008	6,615	2,613	1.0	17,369	332,852	2.4	1,034		
Edmonton	2009(F)	5,100	2,600	-3.0	16,000	315,000	3.5	1,070		
	2010(F)	6,200	3,200	1.5	17,000	325,000	3.0	1,120		
	2008	3,304	1,120	3.8	4,203	194,873	1.9	677		
Gatineau	2009(F)	2,700	850	0.4	3,800	196,000	2.5	690		
	2010(F)	2,600	800	0.6	3,700	198,000	2.5	705		
	2008	543	469	5.5	2,396	211,207	0.7	800		
Greater	2009(F)	560	400	2.0	1,900	205,000	0.5	840		
Sudbury	2010(F)	520	420	3.0	2,000	203,000	0.4	870		
	2008	2,096	1,180	7.9	6,472	232,106	3.4	833		
Halifax	2009(F)	1,980	1,000	3.5	5,950	233,000	3.5	850		
Turrux	2010(F)	2,180	1,050	2.0	6,200	238,000	3.3	865		
Hamilton	2008	3,529	1,675	2.8	12,110	280,790	3.2	836		
	2009(F)	3,260	1,475	-2.6	10,500	272,000	3.0	850		
	2010(F)	3,405	1,450	-0.7	11,800	270,500	3.0	864		
	2008	2,257	765	n.a.	3,445	430,755	0.3	967		
Kelowna	2009(F)	1,250	600	n.a.	3,100	383,500	1.0	1,000		
TCTO WITH	2010(F)	1,200	625	n.a.	3,600	380,000	1.4	1,030		
	2008	672	546	n.a.	3,473	235,047	1.3	880		
Kingston	2009(F)	590	400	n.a.	3,200	233,500	1.2	905		
	2010(F)	640	460	n.a.	3,300	237,000	1.9	928		
	2008	2,634	1,446	2.4	6,269	271,222	1.8	845		
Kitchener	2009(F)	2,500	1,110	0.0	5,300	265,000	1.6	860		
Ritcheller	2010(F)	2,550	1,300	0.0	5,900	260,000	1.5	875		
	2008	2,385	1,369	3.5	8,620		3.9	834		
London	2009(F)	1,696	850	0.0	6,900	210,000	4.2	842		
London	2010(F)	1,546	800	0.0	7,100	210,000	3.9	852		
	2008	21,927	6,602	4.9	40,440			659		
Montréal										
	2009(F)	18,900	5,750	3.6	38,500	255,000	2.0	668		
Oshawa <sup>l</sup>	2010(F)	17,700	5,150	3.2	40,500	253,000	2.3	675		
	2008	1,987	1,500	n.a.	8,797	273,984		889		
	2009(F)	1,508	900	n.a.	7,000	264,500	3.7	903		
	2010(F)	1,568	890	n.a.	7,200	261,500	3.3	918		
044	2008	6,998		3.8	13,908	290,483	1.4	995		
Ottawa	2009(F)	5,760	2,250	0.4	12,100	292,000	1.0	1,025		
	2010(F)	6,070	2,350	0.6	12,750	297,000	0.7	1,055		
0 4	2008	5,457	2,031	5.3	7,846	198,835		653		
Québec	2009(F)	4,623	1,828	3.0	7,297	204,800	0.6	663		
	2010(F)	4,150	1,554	2.8	7,662	210,944	0.6	673		

 $<sup>\</sup>text{M\,LS} \&$  is a registered trademark of the Canadian Real Estate Association (CREA).

Sources: CMHC, Canadian Real Estate Association, Local real estate boards, Statistics Canada, CMHC Forecast 2008-2009

<sup>1</sup>MLS® data for St. Catharines-Niagara is aggregated using total numbers of the area's three real estate boards and Oshawa data is that of the Durham board.

**NOTE:** Rental universe = Privately initiated rental apartment structures of three units and over

Local Housing Market Indicators (cont.)									
Major Centres	Year	Total housing starts	Single- detached housing starts	New housing price index annual % chg.	MLS <sup>®</sup> sales	MLS <sup>®</sup> average price	Rental vacancy rate	Average rent	
	2008	1,375	979	26.2	3,338	229,716	0.5	756	
Regina	2009(F)	1,070	750	4.0	2,800	228,000	1.2	850	
	2010(F)	1,150	800	4.0	2,900	235,000	2.0	860	
Saguenay	2008	869	400	n.a.	1,490	146,473	1.6	518	
	2009(F)	625	290	n.a.	1,350	152,000	2.3	530	
	2010(F)	540	300	n.a.	1,400	157,000	2.0	540	
Saint John	2008	832	488	2.5	2,166	158,117	3.1	618	
	2009(F)	725	425	2.5	1,800	163,500	2.8	600	
	2010(F)	735	430	2.0	1,850	170,000	2.5	615	
	2008	2,319	1,288	20.6	3,540	287,803	1.9	841	
Saskatoon	2009(F)	1,325	775	-4.0	3,000	277,000	2.0	860	
	2010(F)	1,400	850	3.0	3,150	285,000	3.0	870	
	2008	1,627	802	n.a.	1,774	188,412	2.8	543	
Sherbrooke	2009(F)	1,300	600	n.a.	1,580	190,300	2.8	555	
	2010(F)	1,175	625		1,595	192,200	2.9	565	
	2008	1,173	680	n.a. 4.3	5,896	203,648	4.3	777	
St. Catharines-		970							
Niagara <sup>1</sup>	2009(F)		580	-1.0	5,300	197,000	4.0	790	
	2010(F)	1,000	560	0.0	5,400	195,000	4.0	800	
C4 Jalanda	2008	1,863	1,485	19.6	4,695	178,477	0.8	630	
St. John's	2009(F)	1,550	1,200	6.0	3,450	195,000	1.0	700	
	2010(F)	1,675	1,275	3.0	3,575	200,000	1.5	725	
	2008	167	165	5.5	1,973	139,301	2.2	719	
Thunder Bay	2009(F)	220	150	2.0	1,450	141,500	1.6	732	
	2010(F)	250	160	3.0	1,500	144,500	2.0	740	
_	2008	42,212	11,308	3.5	76,387	379,943	2.0	1,095	
Toronto	2009(F)	29,200	6,500	1.0	60,000	364,000	1.9	1,117	
	2010(F)	29,700	7,000	-0.5	68,500	359,000	1.5	1,140	
	2008	1,148	373	n.a.	799	141,610	1.7	505	
Trois-Rivières	2009(F)	950	340	n.a.	760	146,000	2.0	515	
	2010(F)	800	310	n.a.	750	150,000	2.3	525	
Vancouver	2008	19,591	3,634	2.3	25,149	593,767	0.5	1,124	
	2009(F)	12,500	3,200	-5.0	23,000	527,000	0.8	1,164	
	2010(F)	11,000	2,900	-1.0	25,000	528,000	0.8	1,210	
Victoria	2008	1,905	673	-0.1	6,171	484,898	0.5	965	
	2009(F)	1,350	650	-8.0	5,400	427,000	0.7	1,005	
	2010(F)	1,250	550	-3.0	5,600	420,000	0.8	1,045	
Windsor	2008	453		0.4	4,546	159,709	14.6	772	
	2009(F)	356	280	0.5	3,950	152,000	17.0	773	
	2010(F)	400	320		4,000	151,000	13.0	776	
	2008	3,009			11,854	196,940		769	
Winnipeg	2009(F)	2,500	1,650	4.0	10,500	190,000	1.2	800	
· · iiiiipeg	2010(F)	2,600	1,700		11,000	197,500	1.4	825	
	2008	156,783			325,649		2.2		
All Major Areas		115,463	43,978		281,112	-	2.1	_	
An major Areas			13.770	-U.T	201,112		4.		

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 $Sources: CMHC, Canadian \ Real \ Estate \ Association, Local \ real \ estate \ boards, Statistics \ Canada, CMHC \ Forecast \ 2008-2009$ 

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NOTE: Rental universe = Privately initiated rental apartment structures of three units and over

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