## HOUSING NOW

## London CMA



Canada Mortgage and Housing Corporation

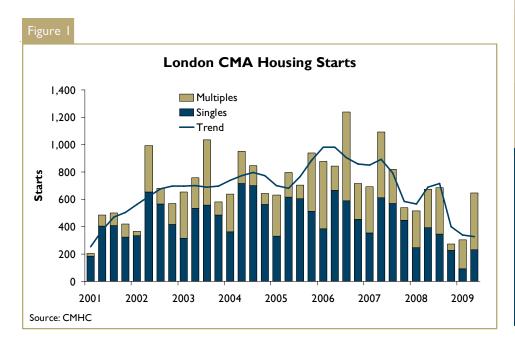
Date Released: Third Quarter 2009

#### **New Home Market**

# Demand for New Homes Continues to Drop

New home construction in the London Census Metropolitan Area (CMA) fell 29 per cent to 647 units in the second quarter of 2009 from the 907 units recorded in the second quarter of 2008. Single-detached home starts dropped by 53 per cent while semi, apartment and townhome

starts declined by less than one per cent. This contributed to a 29 per cent decline in housing construction activity when comparing the first half of 2009 to the first half of 2008. Job shedding by the deteriorating manufacturing sector led to the withdrawal of some consumers from the new home market. Increasing choice in the lower-priced resale market also contributed to the slower pace of new residential construction.



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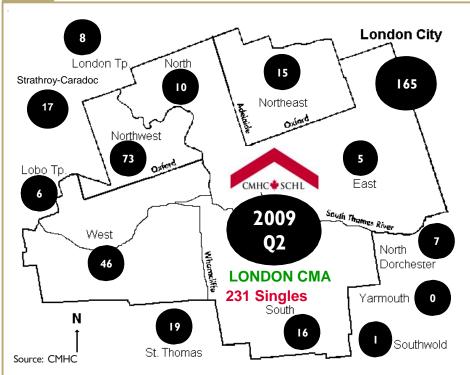
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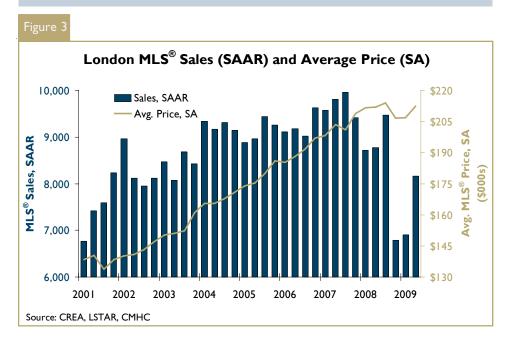




Not shown on the map are 2 units in Port Stanley, 3 units in Delaware and 3 units in West Nissouri.

#### **London Metro's Single-detached Starts**

Figure 2 shows the location of single-detached new home starts in the London CMA in the second quarter of 2009. There were 231 single starts or 71.4 per cent in London City and 8.2 per cent were in St. Thomas.



Single-detached home starts were down in all submarkets. As in the first quarter of 2009, no housing construction activity occurred in Adelaide Metcalfe Township in the second quarter. The two major submarkets of London City and St. Thomas were down by 48 per cent and 71 per cent respectively. Construction activity was once again most intense in the west and northwest areas of London City. These two areas accounted for over 72 per cent of the total single-detached home starts in the CMA. Townhome starts were double the number of units started one year earlier and although 349 apartment units were started, this was eight per cent lower than the strong apartment construction in the second quarter of 2008.

Move-up buyers continued to be active in the new market as homes priced above \$300,000 represented 59 per cent of new homes completed in the second quarter of 2009. This contributed to an increase in the average price of more than eight per cent, to \$345,600.

# Resale Home Market

## Lower Sales in Second Quarter

In the second quarter of 2009, existing home sales in the London-St. Thomas market continued to be lower than the previous year, however, the pace of decline diminished. The number of homes sold for the April-June period was five per cent lower than second quarter 2008 figures.

London's average existing home price was stable, moving up only about \$1,300 or less than one per cent from the second quarter average price in 2008. A decrease in the number of listings more than offset the slower pace of sales in the second quarter resulting in a stronger sales-to-new-listings ratio. The resale market was considered balanced in the second quarter based on several factors, however the stronger sales-to-new-listings ratio indicates a move towards sellers territory in the third quarter is possible.

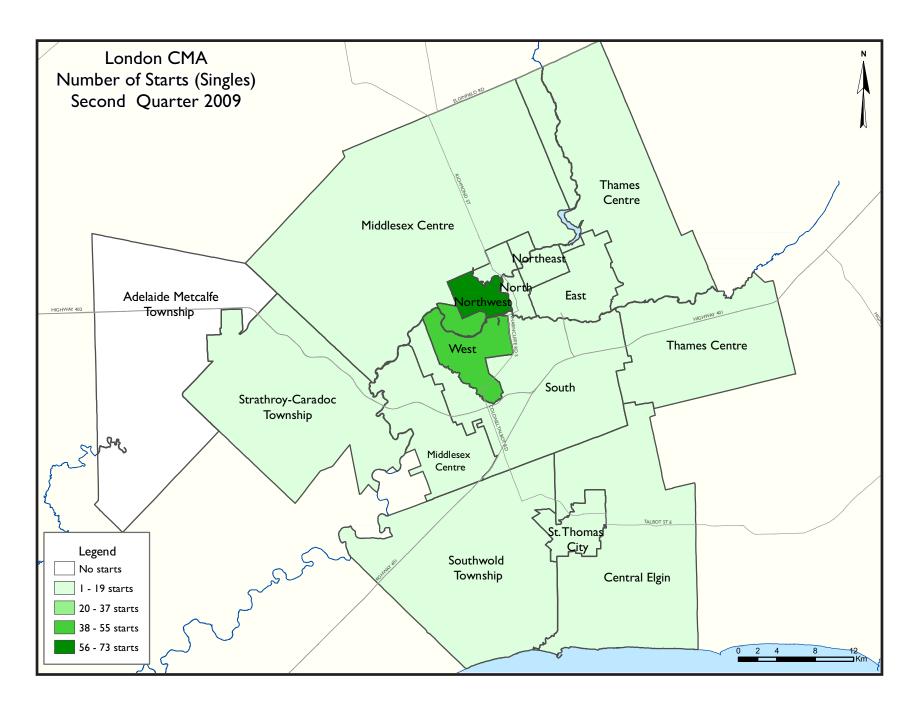
The average price of a detached home fell 1.5 per cent to \$233,600 within the City of London and 0.5 per cent in St.Thomas to \$179,600 on a year-over-year basis during the first half of the year. In 2009, in the

City of London the average price of resale apartment condominiums at \$139,400 was up 5.3 per cent while townhouse condominiums price gains finally stalled. The average price of \$142,200 was actually 3.5 per cent lower than the first six months of 2008.

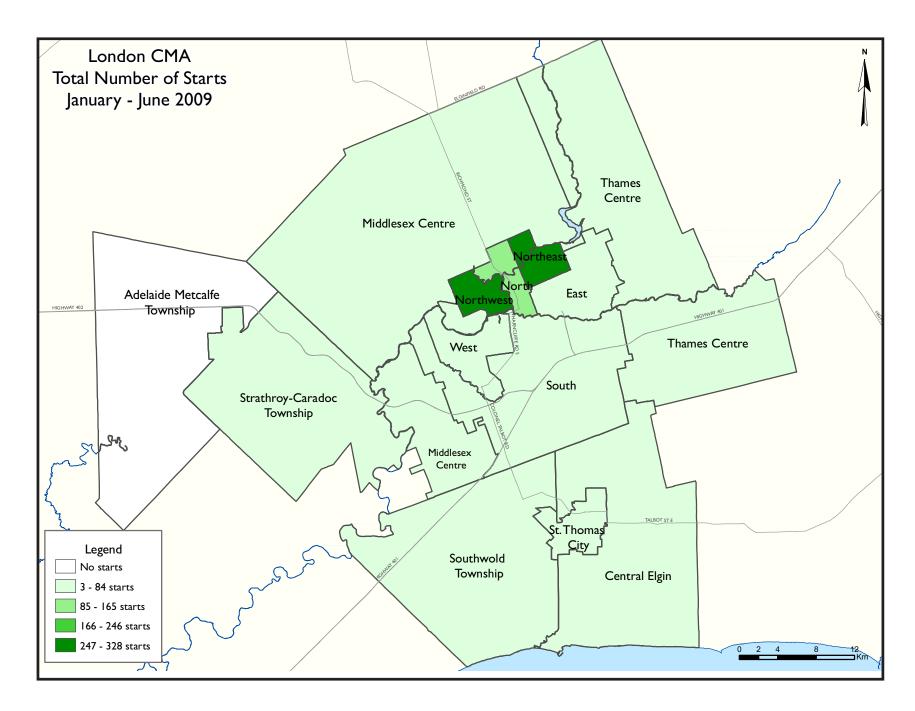
Two storey homes, which are attractive to families, were the number one selling style with an average price of \$291,600, a decrease of one per cent. They also were the most listed style and had a sales-to-new-listings ratio of 50 per cent. Slightly fewer bungalow style homes were sold, however, the sales-to-listings ratio was higher at 67 per cent. The average price for a bungalow in the first half was just under \$165,000, a decrease of 3.3 per cent.

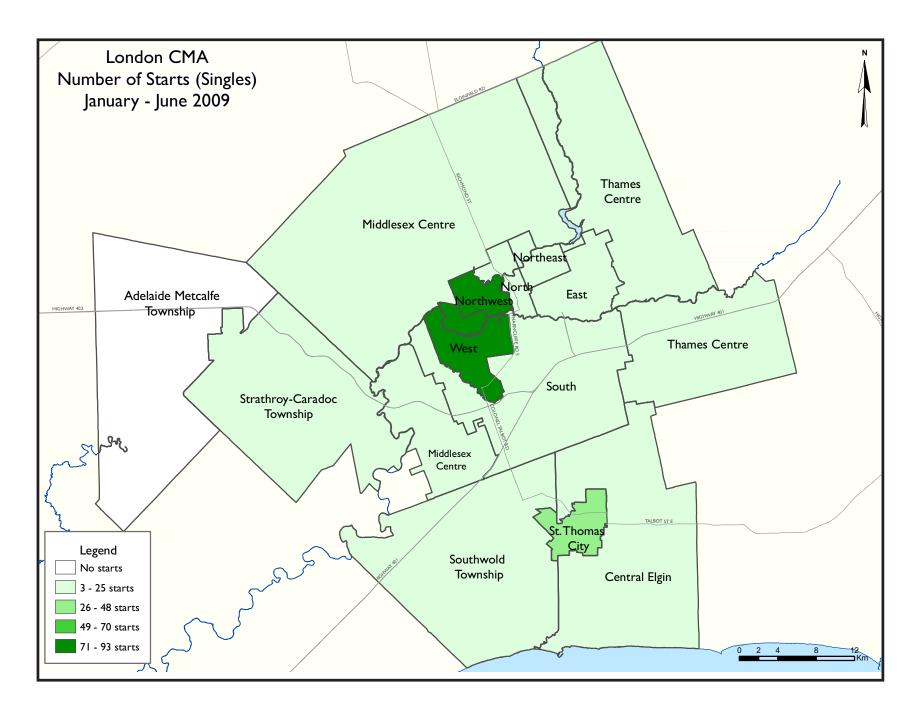
### **Local Economy**

London's unemployment rate reached 10.4 per cent at the end of the second quarter as the number of employed shrank by four per cent while the labour force remained stable. The rate is the third highest in the province. Only Windsor and St. Catharines, both cities affected by the automotive manufacturing sector downturn, had higher unemployment rates. There has been a modest increase in the number of part-time jobs in London as employers adjust to changing demand. One positive development has been the increase in employment in the healthcare sector in the second quarter in the London area compared to the same period a year earlier.

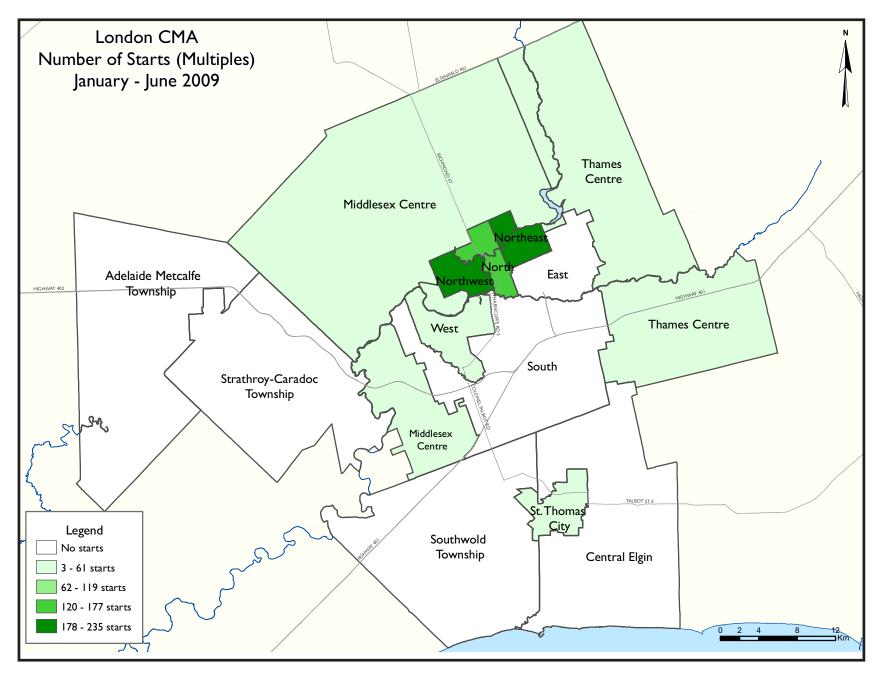


Canada Mortgage and Housing Corporation





Housing Now - London CMA - Date Released: Third Quarter 2009



#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| Table I: Housing Activity Summary of London CMA |        |          |                      |          |                 |                 |                             |                 |        |  |
|---|--------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|--|
|   |        | Sec      | ond Qua              | rter 200 | 9               |                 |                             |                 |        |  |
|   |        |          | Owne                 | rship    |                 |                 |                             |                 |        |  |
|   |        | Freehold |                      | С        | ondominiun      | า               | Rer                         | ital            |        |  |
|   | Single | Semi     | Row, Apt.<br>& Other | Single   | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |
| STARTS  |        |          |                      |          |                 |                 |                             |                 |        |  |
| Q2 2009   | 208    | 4        | 7                    | 21       | 43              | 0               | 15                          | 349             | 647    |  |
| Q2 2008   | 455    | 8        | 0                    | 29       | 28              | 18              | 6                           | 363             | 907    |  |
| % Change  | -54.3  | -50.0    | n/a                  | -27.6    | 53.6            | -100.0          | 150.0                       | -3.9            | -28.7  |  |
| Year-to-date 2009                               | 292    | 6        | 10                   | 31       | 43              | 0               | 15                          | 555             | 952    |  |
| Year-to-date 2008                               | 702    | 20       | 2                    | 54       | 98              | 18              | 14                          | 516             | 1,424  |  |
| % Change  | -58.4  | -70.0    | **                   | -42.6    | -56.1           | -100.0          | 7.1                         | 7.6             | -33.1  |  |
| UNDER CONSTRUCTION                              |        |          |                      |          |                 |                 |                             |                 |        |  |
| Q2 2009   | 269    | 6        | 13                   | 32       | 103             | 0               | 23                          | 1,390           | 1,836  |  |
| Q2 2008   | 533    | 8        | 2                    | 56       | 230             | 61              | 19                          | 1,308           | 2,217  |  |
| % Change  | -49.5  | -25.0    | **                   | -42.9    | -55.2           | -100.0          | 21.1                        | 6.3             | -17.2  |  |
| COMPLETIONS                                     |        |          |                      |          |                 |                 |                             |                 |        |  |
| Q2 2009   | 132    | 6        | 4                    | 24       | 39              | 17              | 0                           | 192             | 414    |  |
| Q2 2008   | 392    | 16       | 4                    | 33       | 57              | 0               | 4                           | 385             | 891    |  |
| % Change  | -66.3  | -62.5    | 0.0                  | -27.3    | -31.6           | n/a             | -100.0                      | -50.1           | -53.5  |  |
| Year-to-date 2009                               | 294    | 6        | 4                    | 52       | 64              | 17              | 21                          | 321             | 779    |  |
| Year-to-date 2008                               | 729    | 16       | 28                   | 58       | 120             | 194             | 10                          | 465             | 1,620  |  |
| % Change  | -59.7  | -62.5    | -85.7                | -10.3    | -46.7           | -91.2           | 110.0                       | -31.0           | -51.9  |  |
| COMPLETED & NOT ABSOR                           | BED    |          |                      | <u> </u> |                 |                 |                             |                 |        |  |
| Q2 2009   | 132    | 0        | 10                   | 23       | 112             | 154             | 7                           | 253             | 691    |  |
| Q2 2008   | 165    | 8        | 6                    | 22       | 78              | 190             | 3                           | 227             | 699    |  |
| % Change  | -20.0  | -100.0   | 66.7                 | 4.5      | 43.6            | -18.9           | 133.3                       | 11.5            | -1.1   |  |
| ABSORBED  | '      |          |                      |          |                 |                 |                             |                 |        |  |
| Q2 2009   | 167    | 9        | 0                    | 28       | 30              | 13              | 0                           | 108             | 355    |  |
| Q2 2008   | 379    | П        | 4                    | 35       | 52              | 0               | 4                           | 424             | 909    |  |
| % Change  | -55.9  | -18.2    | -100.0               | -20.0    | -42.3           | n/a             | -100.0                      | -74.5           | -60.9  |  |
| Year-to-date 2009                               | 319    | - 11     | 0                    | 53       | 55              | 30              | 2                           | 292             | 762    |  |
| Year-to-date 2008                               | 709    | П        | 30                   | 55       | 119             | 4               | 8                           | 486             | 1,422  |  |
| % Change  | -55.0  | 0.0      | -100.0               | -3.6     | -53.8           | **              | -75.0                       | -39.9           | -46.4  |  |

Source: CM HC (Starts and Completions Survey, Market Absorption Survey)

| Table I.I: Housing Activity Summary by Submarket Second Quarter 2009 |        |          |                      |        |                 |                 |                             |                 |        |  |  |
|--|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
|  |        | 366      | Owne                 |        | ,               |                 |                             |                 |        |  |  |
|  |        | Freehold |                      | •      | ondominiun      | 1               | Ren                         | tal             | Total* |  |  |
|  | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other |        |  |  |
| STARTS   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| London City  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q2 2009  | 144    | 0        | 0                    | 19     | 33              | 0               | 15                          | 349             | 560    |  |  |
| Q2 2008  | 288    | 0        | 0                    | 26     | 14              | 18              | 6                           | 363             | 715    |  |  |
| St. Thomas City  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q2 2009  | 19     | 4        | 0                    | 0      | 0               | 0               | 0                           | 0               | 23     |  |  |
| Q2 2008  | 64     | 8        | 0                    | 2      | 0               | 0               | 0                           | 0               | 74     |  |  |
| Central Elgin  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q2 2009  | 2      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2      |  |  |
| Q2 2008  | 9      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 9      |  |  |
| Middlesex Centre   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q2 2009  | 15     | 0        | 0                    | 2      | 10              | 0               | 0                           | 0               | 27     |  |  |
| Q2 2008  | 36     | 0        | 0                    | 0      | 4               | 0               | 0                           | 0               | 40     |  |  |
| Southwold TP   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q2 2009  | - 1    | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | - 1    |  |  |
| Q2 2008  | - 1    | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 1      |  |  |
| Strathroy-Caradoc TP   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q2 2009  | 17     | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 17     |  |  |
| Q2 2008  | 38     | 0        | 0                    | I      | 10              | 0               | 0                           | 0               | 49     |  |  |
| Thames Centre  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q2 2009  | 10     | 0        | 7                    | 0      | 0               | 0               | 0                           | 0               | 17     |  |  |
| Q2 2008  | 15     | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 15     |  |  |
| Adelaide Metcalfe TP   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q2 2009  | 0      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |  |  |
| Q2 2008  | 4      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 4      |  |  |
| London CMA   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q2 2009  | 208    | 4        | 7                    | 21     | 43              | 0               | 15                          | 349             | 647    |  |  |
| Q2 2008  | 455    | 8        | 0                    | 29     | 28              | 18              | 6                           | 363             | 907    |  |  |

Source: CM HC (Starts and Completions Survey, M arket Absorption Survey)

| Та                   | Table I.I: Housing Activity Summary by Submarket Second Quarter 2009 |          |                      |                                       |                 |                 |                  |                 |        |  |  |  |
|----------------------|--|----------|----------------------|---------------------------------------|-----------------|-----------------|------------------|-----------------|--------|--|--|--|
|                      |  | Sec      | Ond Qua<br>Owne      |                                       | 7               |                 |                  |                 |        |  |  |  |
|                      |  | Freehold | Owne                 | · · · · · · · · · · · · · · · · · · · | ondominiun      |                 | Ren              | tal             |        |  |  |  |
|                      |  | rreenoid |                      |                                       | nummonno        | 1               | Single,          |                 | Total* |  |  |  |
|                      | Single   | Semi     | Row, Apt.<br>& Other | Single                                | Row and<br>Semi | Apt. &<br>Other | Semi, and<br>Row | Apt. &<br>Other |        |  |  |  |
| UNDER CONSTRUCTION   |  |          |                      |                                       |                 |                 |                  |                 |        |  |  |  |
| London City          |  |          |                      |                                       |                 |                 |                  |                 |        |  |  |  |
| Q2 2009              | 193  | 0        | 6                    | 29                                    | 83              | 0               | 18               | 1,370           | 1,699  |  |  |  |
| Q2 2008              | 341  | 0        | 0                    | 51                                    | 210             | 61              | 19               | 1,285           | 1,967  |  |  |  |
| St. Thomas City      |  |          |                      |                                       |                 |                 |                  |                 |        |  |  |  |
| Q2 2009              | 17   | 6        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 23     |  |  |  |
| Q2 2008              | 67   | 8        | 2                    | 3                                     | 0               | 0               | 0                | 23              | 103    |  |  |  |
| Central Elgin        |  |          |                      |                                       |                 |                 |                  |                 |        |  |  |  |
| Q2 2009              | 7  | 0        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 7      |  |  |  |
| Q2 2008              | 18   | 0        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 18     |  |  |  |
| Middlesex Centre     |  |          |                      |                                       |                 |                 |                  |                 |        |  |  |  |
| Q2 2009              | 19   | 0        | 0                    | 3                                     | 10              | 0               | 0                | 20              | 52     |  |  |  |
| Q2 2008              | 38   | 0        | 0                    | 0                                     | 10              | 0               | 0                | 0               | 48     |  |  |  |
| Southwold TP         |  |          |                      |                                       |                 |                 |                  |                 |        |  |  |  |
| Q2 2009              | 3  | 0        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 3      |  |  |  |
| Q2 2008              | 5  | 0        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 5      |  |  |  |
| Strathroy-Caradoc TP |  |          |                      |                                       |                 |                 |                  |                 |        |  |  |  |
| Q2 2009              | 16   | 0        | 0                    | 0                                     | 10              | 0               | 5                | 0               | 31     |  |  |  |
| Q2 2008              | 45   | 0        | 0                    | 2                                     | 10              | 0               | 0                | 0               | 57     |  |  |  |
| Thames Centre        |  |          |                      |                                       |                 |                 |                  |                 |        |  |  |  |
| Q2 2009              | 13   | 0        | 7                    | 0                                     | 0               | 0               | 0                | 0               | 20     |  |  |  |
| Q2 2008              | 15   | 0        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 15     |  |  |  |
| Adelaide Metcalfe TP |  |          |                      |                                       |                 |                 |                  |                 |        |  |  |  |
| Q2 2009              | 1  | 0        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 1      |  |  |  |
| Q2 2008              | 4  | 0        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 4      |  |  |  |
| London CMA           |  |          |                      |                                       |                 |                 |                  |                 |        |  |  |  |
| Q2 2009              | 269  | 6        | 13                   | 32                                    | 103             | 0               | 23               | 1,390           | 1,836  |  |  |  |
| Q2 2008              | 533  | 8        | 2                    | 56                                    | 230             | 61              | 19               | 1,308           | 2,217  |  |  |  |

 $Source: CM\,HC\ (Starts\ and\ Co\ mpletions\ Survey, M\ arket\ Absorption\ Survey)$ 

| Table I.I: Housing Activity Summary by Submarket Second Quarter 2009 |        |          |                      |        |                 |                 |                             |                 |        |  |
|--|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|
|  |        | Sec      |                      |        | 9               |                 |                             |                 |        |  |
|  |        |          | Owne                 | rship  |                 |                 | Ren                         | tal             |        |  |
|  |        | Freehold |                      | С      | ondominiun      | 1               |                             |                 | - 14   |  |
|  | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |
| COMPLETIONS  |        |          |                      |        |                 |                 |                             |                 |        |  |
| London City  |        |          |                      |        |                 |                 |                             |                 |        |  |
| Q2 2009  | 94     | 0        | 0                    | 18     | 39              | 17              | 0                           | 192             | 360    |  |
| Q2 2008  | 314    | 0        | 4                    | 27     | 57              | 0               | 4                           | 373             | 779    |  |
| St. Thomas City  |        |          |                      |        |                 |                 |                             |                 |        |  |
| Q2 2009  | 11     | 6        | 0                    | I      | 0               | 0               | 0                           | 0               | 18     |  |
| Q2 2008  | 22     | 16       | 0                    | 6      | 0               | 0               | 0                           | 12              | 56     |  |
| Central Elgin  |        |          |                      |        |                 |                 |                             |                 |        |  |
| Q2 2009  | 3      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 3      |  |
| Q2 2008  | 7      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 7      |  |
| Middlesex Centre   |        |          |                      |        |                 |                 |                             |                 |        |  |
| Q2 2009  | 10     | 0        | 0                    | 2      | 0               | 0               | 0                           | 0               | 12     |  |
| Q2 2008  | 18     | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 18     |  |
| Southwold TP   |        |          |                      |        |                 |                 |                             |                 |        |  |
| Q2 2009  | 3      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 3      |  |
| Q2 2008  | 0      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |  |
| Strathroy-Caradoc TP   |        |          |                      |        |                 |                 |                             |                 |        |  |
| Q2 2009  | 5      | 0        | 0                    | 3      | 0               | 0               | 0                           | 0               | 8      |  |
| Q2 2008  | 17     | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 17     |  |
| Thames Centre  |        |          |                      |        |                 |                 |                             |                 |        |  |
| Q2 2009  | 4      | 0        | 4                    | 0      | 0               | 0               | 0                           | 0               | 8      |  |
| Q2 2008  | 13     | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 13     |  |
| Adelaide Metcalfe TP   |        |          |                      |        |                 |                 |                             |                 |        |  |
| Q2 2009  | 2      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2      |  |
| Q2 2008  | - 1    | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | - 1    |  |
| London CMA   |        |          |                      |        |                 |                 |                             |                 |        |  |
| Q2 2009  | 132    | 6        | 4                    | 24     | 39              | 17              | 0                           | 192             | 414    |  |
| Q2 2008  | 392    | 16       | 4                    | 33     | 57              | 0               | 4                           | 385             | 891    |  |

 $Source: CM\,HC\ (Starts\ and\ Completions\ Survey, Market\ Absorption\ Survey)$ 

| Ta                               | able I.I: F |          | Activity ond Qua     |                                       |                 | omarket         |                  |                 |        |
|----------------------------------|-------------|----------|----------------------|---------------------------------------|-----------------|-----------------|------------------|-----------------|--------|
|                                  |             | Sec      | Ond Qua<br>Owne      |                                       | 7               |                 |                  |                 |        |
|                                  |             | Freehold | Owne                 | · · · · · · · · · · · · · · · · · · · | Condominiun     | ,               | Ren              | tal             |        |
|                                  |             | rreenoid |                      |                                       | ,ondonninun     | ı               | Single,          |                 | Total* |
|                                  | Single      | Semi     | Row, Apt.<br>& Other | Single                                | Row and<br>Semi | Apt. &<br>Other | Semi, and<br>Row | Apt. &<br>Other |        |
| <b>COMPLETED &amp; NOT ABSOR</b> | BED         |          |                      |                                       |                 |                 |                  |                 |        |
| London City                      |             |          |                      |                                       |                 |                 |                  |                 |        |
| Q2 2009                          | 100         | 0        | 0                    | 19                                    | 111             | 154             | 7                | 196             | 587    |
| Q2 2008                          | 131         | 0        | 0                    | 19                                    | 78              | 190             | 3                | 156             | 577    |
| St. Thomas City                  |             |          |                      |                                       |                 |                 |                  |                 |        |
| Q2 2009                          | 11          | 0        | 0                    | 2                                     | 0               | 0               | 0                | 0               | 13     |
| Q2 2008                          | 13          | 8        | 0                    | I                                     | 0               | 0               | 0                | 0               | 22     |
| Central Elgin                    |             |          |                      |                                       |                 |                 |                  |                 |        |
| Q2 2009                          | 3           | 0        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 3      |
| Q2 2008                          | 3           | 0        | 0                    | 0                                     | 0               | 0               | 0                | I               | 4      |
| Middlesex Centre                 |             |          |                      |                                       |                 |                 |                  |                 |        |
| Q2 2009                          | 14          | 0        | 0                    | 0                                     | I               | 0               | 0                | 19              | 34     |
| Q2 2008                          | 8           | 0        | 0                    | 0                                     | 0               | 0               | 0                | 23              | 31     |
| Southwold TP                     |             |          |                      |                                       |                 |                 |                  |                 |        |
| Q2 2009                          | 0           | 0        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 0      |
| Q2 2008                          | 0           | 0        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 0      |
| Strathroy-Caradoc TP             |             |          |                      |                                       |                 |                 |                  |                 |        |
| Q2 2009                          | 3           | 0        | 0                    | 2                                     | 0               | 0               | 0                | 38              | 43     |
| Q2 2008                          | 9           | 0        | 0                    | 2                                     | 0               | 0               | 0                | 47              | 58     |
| Thames Centre                    |             |          |                      |                                       |                 |                 |                  |                 |        |
| Q2 2009                          | 1           | 0        | 10                   | 0                                     | 0               | 0               | 0                | 0               | 11     |
| Q2 2008                          | 1           | 0        | 6                    | 0                                     | 0               | 0               | 0                | 0               | 7      |
| Adelaide Metcalfe TP             |             |          |                      |                                       |                 |                 |                  |                 |        |
| Q2 2009                          | 0           | 0        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 0      |
| Q2 2008                          | 0           | 0        | 0                    | 0                                     | 0               | 0               | 0                | 0               | 0      |
| London CMA                       |             |          |                      |                                       |                 |                 |                  |                 |        |
| Q2 2009                          | 132         | 0        | 10                   | 23                                    | 112             | 154             | 7                | 253             | 691    |
| Q2 2008                          | 165         | 8        | 6                    | 22                                    | 78              | 190             | 3                | 227             | 699    |

 $Source: CM\,HC\ (Starts\ and\ Co\ mpletions\ Survey, M\ arket\ Absorption\ Survey)$ 

| Ta                   | Table I.I: Housing Activity Summary by Submarket Second Quarter 2009 |          |                      |                                       |                 |                 |                             |                 |        |  |  |  |
|----------------------|--|----------|----------------------|---------------------------------------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|
|                      |  | Sec      | Ond Qua<br>Owne      |                                       | 7               |                 |                             |                 |        |  |  |  |
|                      |  | Freehold | Owne                 | · · · · · · · · · · · · · · · · · · · | ondominiun      | 1               | Ren                         | tal             |        |  |  |  |
|                      | Single   | Semi     | Row, Apt.<br>& Other | Single                                | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |  |
| ABSORBED             |  |          |                      |                                       |                 |                 |                             |                 |        |  |  |  |
| London City          |  |          |                      |                                       |                 |                 |                             |                 |        |  |  |  |
| Q2 2009              | 120  | 0        | 0                    | 23                                    | 30              | 13              | 0                           | 104             | 290    |  |  |  |
| Q2 2008              | 295  | 0        | 4                    | 28                                    | 52              | 0               | 4                           | 396             | 779    |  |  |  |
| St. Thomas City      |  |          |                      |                                       |                 |                 |                             |                 |        |  |  |  |
| Q2 2009              | 14   | 9        | 0                    | I                                     | 0               | 0               | 0                           | 0               | 24     |  |  |  |
| Q2 2008              | 30   | - 11     | 0                    | 6                                     | 0               | 0               | 0                           | 0               | 47     |  |  |  |
| Central Elgin        |  |          |                      |                                       |                 |                 |                             |                 |        |  |  |  |
| Q2 2009              | 3  | 0        | 0                    | 0                                     | 0               | 0               | 0                           | 0               | 3      |  |  |  |
| Q2 2008              | 7  | 0        | 0                    | 0                                     | 0               | 0               | 0                           | 0               | 7      |  |  |  |
| Middlesex Centre     |  |          |                      |                                       |                 |                 |                             |                 |        |  |  |  |
| Q2 2009              | 13   | 0        | 0                    | 2                                     | 0               | 0               | 0                           | I               | 16     |  |  |  |
| Q2 2008              | 16   | 0        | 0                    | I                                     | 0               | 0               | 0                           | - 1             | 18     |  |  |  |
| Southwold TP         |  |          |                      |                                       |                 |                 |                             |                 |        |  |  |  |
| Q2 2009              | 3  | 0        | 0                    | 0                                     | 0               | 0               | 0                           | 0               | 3      |  |  |  |
| Q2 2008              | 0  | 0        | 0                    | 0                                     | 0               | 0               | 0                           | 0               | 0      |  |  |  |
| Strathroy-Caradoc TP |  |          |                      |                                       |                 |                 |                             |                 |        |  |  |  |
| Q2 2009              | 9  | 0        |                      | 2                                     | 0               | 0               | 0                           | 3               | 14     |  |  |  |
| Q2 2008              | 17   | 0        | 0                    | 0                                     | 0               | 0               | 0                           | 27              | 44     |  |  |  |
| Thames Centre        |  |          |                      |                                       |                 |                 |                             |                 |        |  |  |  |
| Q2 2009              | 3  | 0        | 0                    | 0                                     | 0               | 0               | 0                           | 0               | 3      |  |  |  |
| Q2 2008              | 13   | 0        | 0                    | 0                                     | 0               | 0               | 0                           | 0               | 13     |  |  |  |
| Adelaide Metcalfe TP |  |          |                      |                                       |                 |                 |                             |                 |        |  |  |  |
| Q2 2009              | 2  | 0        | 0                    | 0                                     | 0               | 0               | 0                           | 0               | 2      |  |  |  |
| Q2 2008              | 1  | 0        | 0                    | 0                                     | 0               | 0               | 0                           | 0               | - 1    |  |  |  |
| London CMA           |  |          |                      |                                       |                 |                 |                             |                 |        |  |  |  |
| Q2 2009              | 167  | 9        | 0                    | 28                                    | 30              | 13              | 0                           | 108             | 355    |  |  |  |
| Q2 2008              | 379  | Ш        | 4                    | 35                                    | 52              | 0               | 4                           | 424             | 909    |  |  |  |

Source: CM HC (Starts and Completions Survey, M arket Absorption Survey)

| Table 1.2: History of Housing Starts of London CMA<br>1999 - 2008 |        |          |                      |        |                 |                 |                             |        |       |  |  |  |
|---|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|--------|-------|--|--|--|
|   |        |          | Owne                 |        |                 |                 |                             |        |       |  |  |  |
|   |        | Freehold |                      | C      | Condominium     | 1               | Ren                         | ital   |       |  |  |  |
|   | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Total* |       |  |  |  |
| 2008  | 1,241  | 24       | 9                    | 118    | 168             | 35              | 40                          | 750    | 2,385 |  |  |  |
| % Change  | -32.9  | -42.9    | -57.1                | 5.4    | -33.1           | -18.6           | 33.3                        | -5.4   | -24.1 |  |  |  |
| 2007  | 1,849  | 42       | 21                   | 112    | 251             | 43              | 30                          | 793    | 3,141 |  |  |  |
| % Change  | -5.8   | 23.5     | -41.7                | -2.6   | -31.2           | n/a             | -9.1                        | -29.7  | -14.5 |  |  |  |
| 2006  | 1,963  | 34       | 36                   | 115    | 365             | 0               | 33                          | 1,128  | 3,674 |  |  |  |
| % Change  | 2.1    | -15.0    | n/a                  | -18.4  | 43.7            | n/a             | -45.0                       | 73.5   | 19.8  |  |  |  |
| 2005  | 1,922  | 40       | 0                    | 141    | 254             | 0               | 60                          | 650    | 3,067 |  |  |  |
| % Change  | -14.2  | 81.8     | -100.0               | 62.1   | 16.5            | -100.0          | -31.0                       | 95.2   | -0.4  |  |  |  |
| 2004  | 2,239  | 22       | 12                   | 87     | 218             | 80              | 87                          | 333    | 3,078 |  |  |  |
| % Change  | 24.9   | 57.1     | -70.7                | -6.5   | 8.5             | n/a             | 77.6                        | -60.2  | 1.7   |  |  |  |
| 2003  | 1,792  | 14       | 41                   | 93     | 201             | 0               | 49                          | 837    | 3,027 |  |  |  |
| % Change  | -5.2   | -12.5    | -16.3                | 24.0   | -16.6           | n/a             | **                          | 163.2  | 16.2  |  |  |  |
| 2002  | 1,891  | 16       | 49                   | 75     | 241             | 0               | 14                          | 318    | 2,604 |  |  |  |
| % Change  | 54.9   | 60.0     | **                   | -21.9  | 38.5            | n/a             | -60.0                       | **     | 62.0  |  |  |  |
| 2001  | 1,221  | 10       | 15                   | 96     | 174             | 0               | 35                          | 54     | 1,607 |  |  |  |
| % Change  | 6.7    | 0.0      | -25.0                | 77.8   | -30.1           | n/a             | -35.2                       | -70.3  | -6.2  |  |  |  |
| 2000  | 1,144  | 10       | 20                   | 54     | 249             | 0               | 54                          | 182    | 1,713 |  |  |  |
| % Change  | -8.8   | -68.8    | n/a                  | -38.6  | 64.9            | n/a             | -18.2                       | 0.6    | -3.4  |  |  |  |
| 1999  | 1,255  | 32       | 0                    | 88     | 151             | 0               | 66                          | 181    | 1,773 |  |  |  |

Source: CM HC (Starts and Completions Survey)

| Table 2: Starts by Submarket and by Dwelling Type Second Quarter 2009 |  |         |         |         |         |         |         |         |         |         |             |  |  |
|---|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|--|--|
|   | Single                                       |         | Se      | mi      | Ro      | w       | Apt. &  | Other   |         |         |             |  |  |
| Submarket   | Q2 2009                                      | Q2 2008 | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | %<br>Change |  |  |
| London City   | 164  | 317     | 2       | 0       | 45      | 17      | 349     | 381     | 560     | 715     | -21.7       |  |  |
| St. Thomas City   | 19   | 66      | 4       | 8       | 0       | 0       | 0       | 0       | 23      | 74      | -68.9       |  |  |
| Central Elgin   | 2  | 9       | 0       | 0       | 0       | 0       | 0       | 0       | 2       | 9       | -77.8       |  |  |
| Middlesex Centre  | 17   | 36      | 0       | 0       | 10      | 4       | 0       | 0       | 27      | 40      | -32.5       |  |  |
| Southwold TP  | I  | I       | 0       | 0       | 0       | 0       | 0       | 0       | I       | I       | 0.0         |  |  |
| Strathroy-Caradoc TP  | 17   | 39      | 0       | 0       | 0       | 10      | 0       | 0       | 17      | 49      | -65.3       |  |  |
| Thames Centre   | 10   | 15      | 0       | 0       | 7       | 0       | 0       | 0       | 17      | 15      | 13.3        |  |  |
| Adelaide Metcalfe TP  | Adelaide Metcalfe TP 0 4 0 0 0 0 0 0 0 4 -10 |         |         |         |         |         |         |         |         |         |             |  |  |
| London CMA  |  |         |         |         |         |         |         |         |         |         |             |  |  |

| Та                                 | Table 2.1: Starts by Submarket and by Dwelling Type  January - June 2009 |      |      |      |      |      |      |      |      |       |        |  |  |
|------------------------------------|--|------|------|------|------|------|------|------|------|-------|--------|--|--|
| Single Semi Row Apt. & Other Total |  |      |      |      |      |      |      |      |      |       |        |  |  |
| Submarket                          | YTD  | YTD  | YTD  | YTD  | YTD  | YTD  | YTD  | YTD  | YTD  | YTD   | %      |  |  |
|                                    | 2009   | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008  | Change |  |  |
| London City                        | 239  | 546  | 2    | 0    | 48   | 84   | 555  | 534  | 844  | 1164  | -27.5  |  |  |
| St. Thomas City                    | 26   | 88   | 6    | 20   | 0    | 0    | 0    | 2    | 32   | 110   | -70.9  |  |  |
| Central Elgin                      | 4  | 12   | 0    | 0    | 0    | 0    | 0    | 0    | 4    | 12    | -66.7  |  |  |
| Middlesex Centre                   | 21   | 44   | 0    | 0    | 10   | 10   | 0    | 0    | 31   | 54    | -42.6  |  |  |
| Southwold TP                       | 3  | 3    | 0    | 0    | 0    | 0    | 0    | 0    | 3    | 3     | 0.0    |  |  |
| Strathroy-Caradoc TP               | 19   | 48   | 0    | 0    | 0    | 10   | 0    | 0    | 19   | 58    | -67.2  |  |  |
| Thames Centre                      | 12   | 19   | 0    | 0    | 7    | 0    | 0    | 0    | 19   | 19    | 0.0    |  |  |
| Adelaide Metcalfe TP               | 0  | 4    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 4     | -100.0 |  |  |
| London CMA                         | 324  | 764  | 8    | 20   | 65   | 104  | 555  | 536  | 952  | 1,424 | -33.1  |  |  |

Source: CMHC (Starts and Completions Survey)

| Table 2.2: Sta       | rts by Sul       |   | by Dwelli<br>d Quarte |     | and by Int       | ended Ma | arket |     |  |  |  |  |
|----------------------|------------------|---|-----------------------|-----|------------------|----------|-------|-----|--|--|--|--|
| Row Apt. & Other     |                  |   |                       |     |                  |          |       |     |  |  |  |  |
| Submarket            | Freeho<br>Condor |   | Rer                   | tal | Freeho<br>Condor |          | Ren   | tal |  |  |  |  |
|                      | Q2 2009          | 2 2009      Q2 2008      Q2 2009      Q2 2008      Q2 2009      Q2 2009 |                       |     |                  |          |       |     |  |  |  |  |
| London City          | 33               | 14  | 12                    | 3   | 0                | 18       | 349   | 363 |  |  |  |  |
| St. Thomas City      | 0                | 0   | 0                     | 0   | 0                | 0        | 0     | 0   |  |  |  |  |
| Central Elgin        | 0                | 0   | 0                     | 0   | 0                | 0        | 0     | 0   |  |  |  |  |
| Middlesex Centre     | 10               | 4   | 0                     | 0   | 0                | 0        | 0     | 0   |  |  |  |  |
| Southwold TP         | 0                | 0   | 0                     | 0   | 0                | 0        | 0     | 0   |  |  |  |  |
| Strathroy-Caradoc TP | 0                | 10  | 0                     | 0   | 0                | 0        | 0     | 0   |  |  |  |  |
| Thames Centre        | 7                | 0   | 0                     | 0   | 0                | 0        | 0     |     |  |  |  |  |
| Adelaide Metcalfe TP | 0                | 0   | 0                     | 0   | 0                | 0        | 0     | 0   |  |  |  |  |
| London CMA           | 50               | 28  | 12                    | 3   | 0                | 18       | 349   | 363 |  |  |  |  |

| Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - June 2009 |                 |          |          |          |                  |          |          |          |  |  |  |  |  |
|--|-----------------|----------|----------|----------|------------------|----------|----------|----------|--|--|--|--|--|
|  |                 | Ro       | w        |          |                  | Apt. &   | Other    |          |  |  |  |  |  |
| Submarket  | Freeho<br>Condo |          | Rer      | ntal     | Freeho<br>Condoi |          | Rer      | ntal     |  |  |  |  |  |
|  | YTD 2009        | YTD 2008 | YTD 2009 | YTD 2008 | YTD 2009         | YTD 2008 | YTD 2009 | YTD 2008 |  |  |  |  |  |
| London City  | 36              | 78       | 12       | 6        | 0                | 18       | 555      | 516      |  |  |  |  |  |
| St. Thomas City  | 0               | 0        | 0        | 0        | 0                | 2        | 0        | 0        |  |  |  |  |  |
| Central Elgin  | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |  |
| Middlesex Centre   | 10              | 10       | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |  |
| Southwold TP   | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |  |
| Strathroy-Caradoc TP   | 0               | 10       | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |  |
| Thames Centre  | 7               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |  |
| Adelaide Metcalfe TP   | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |  |
| London CMA   | 53              | 98       | 12       | 6        | 0                | 20       | 555      | 516      |  |  |  |  |  |

Source: CM HC (Starts and Completions Survey)

| Table 2.4: Starts by Submarket and by Intended Market Second Quarter 2009 |                            |  |    |      |     |     |     |     |  |  |  |  |  |
|---|----------------------------|--|----|------|-----|-----|-----|-----|--|--|--|--|--|
| Freehold Condominium Rental Total*  |                            |  |    |      |     |     |     |     |  |  |  |  |  |
| Submarket   | Q2 2009                    | Q2 2009 Q2 2008 Q2 2009 Q2 2008 Q2 2009 Q2 2008 Q2 2009 Q2 |    |      |     |     |     |     |  |  |  |  |  |
| London City   | 144                        | 288  | 52 | 58   | 364 | 369 | 560 | 715 |  |  |  |  |  |
| St. Thomas City   | 23                         | 72   | 0  | 2    | 0   | 0   | 23  | 74  |  |  |  |  |  |
| Central Elgin   | 2                          | 9  | 0  | 0    | 0   | 0   | 2   | 9   |  |  |  |  |  |
| Middlesex Centre  | 15                         | 36   | 12 | 4    | 0   | 0   | 27  | 40  |  |  |  |  |  |
| Southwold TP  | 1                          | 1  | 0  | 0    | 0   | 0   | 1   | 1   |  |  |  |  |  |
| Strathroy-Caradoc TP  | 17                         | 38   | 0  | - 11 | 0   | 0   | 17  | 49  |  |  |  |  |  |
| Thames Centre   | 17                         | 15   | 0  | 0    | 0   | 0   | 17  | 15  |  |  |  |  |  |
| Adelaide Metcalfe TP  | de Metcalfe TP 0 4 0 0 0 0 |  |    |      |     |     |     |     |  |  |  |  |  |
| London CMA  |                            |  |    |      |     |     |     |     |  |  |  |  |  |

| Table 2.5: Starts by Submarket and by Intended Market  January - June 2009 |          |          |          |          |          |          |          |          |  |  |
|--|----------|----------|----------|----------|----------|----------|----------|----------|--|--|
| Submarket  | Free     | hold     | Condo    | minium   | Rer      | ntal     | To       | al*      |  |  |
| Submarket  | YTD 2009 | YTD 2008 |  |  |
| London City  | 213      | 487      | 61       | 147      | 570      | 530      | 844      | 1,164    |  |  |
| St. Thomas City  | 31       | 108      | 1        | 2        | 0        | 0        | 32       | 110      |  |  |
| Central Elgin  | 4        | 12       | 0        | 0        | 0        | 0        | 4        | 12       |  |  |
| Middlesex Centre   | 19       | 44       | 12       | 10       | 0        | 0        | 31       | 54       |  |  |
| Southwold TP   | 3        | 3        | 0        | 0        | 0        | 0        | 3        | 3        |  |  |
| Strathroy-Caradoc TP   | 19       | 47       | 0        | 11       | 0        | 0        | 19       | 58       |  |  |
| Thames Centre  | 19       | 19       | 0        | 0        | 0        | 0        | 19       | 19       |  |  |
| Adelaide Metcalfe TP   | 0        | 4        | 0        | 0        | 0        | 0        | 0        | 4        |  |  |
| London CMA   | 308      | 724      | 74       | 170      | 570      | 530      | 952      | 1,424    |  |  |

Source: CM HC (Starts and Completions Survey)

| Table 3: Completions by Submarket and by Dwelling Type Second Quarter 2009 |         |         |         |         |         |         |         |         |         |         |             |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|
|  | Single  |         | Se      | mi      | Row     |         | Apt. &  | Other   |         | Total   |             |
| Submarket  | Q2 2009 | Q2 2008 | %<br>Change |
| London City  | 112     | 345     | 0       | 0       | 39      | 61      | 209     | 373     | 360     | 779     | -53.8       |
| St. Thomas City  | 12      | 28      | 6       | 16      | 0       | 0       | 0       | 12      | 18      | 56      | -67.9       |
| Central Elgin  | 3       | 7       | 0       | 0       | 0       | 0       | 0       | 0       | 3       | 7       | -57. I      |
| Middlesex Centre   | 12      | 18      | 0       | 0       | 0       | 0       | 0       | 0       | 12      | 18      | -33.3       |
| Southwold TP   | 3       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 3       | 0       | n/a         |
| Strathroy-Caradoc TP   | 8       | 17      | 0       | 0       | 0       | 0       | 0       | 0       | 8       | 17      | -52.9       |
| Thames Centre  | 4       | 13      | 0       | 0       | 4       | 0       | 0       | 0       | 8       | 13      | -38.5       |
| Adelaide Metcalfe TP   | 2       | I       | 0       | 0       | 0       | 0       | 0       | 0       | 2       | I       | 100.0       |
| London CMA   | 156     | 429     | 6       | 16      | 43      | 61      | 209     | 385     | 414     | 891     | -53.5       |

| Table 3.1: Completions by Submarket and by Dwelling Type |      |      |      |      |      |      |        |       |      |       |        |
|--|------|------|------|------|------|------|--------|-------|------|-------|--------|
| January - June 2009                                      |      |      |      |      |      |      |        |       |      |       |        |
|  | Sin  | gle  | Sei  | mi   | Row  |      | Apt. & | Other |      | Total |        |
| Submarket  | YTD    | YTD   | YTD  | YTD   | %      |
|  | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009   | 2008  | 2009 | 2008  | Change |
| London City  | 259  | 586  | 0    | 0    | 83   | 145  | 338    | 567   | 680  | 1298  | -47.6  |
| St. Thomas City  | 31   | 78   | 6    | 16   | 0    | 0    | 0      | 18    | 37   | 112   | -67.0  |
| Central Elgin  | 5    | 24   | 0    | 0    | 0    | 0    | 0      | 0     | 5    | 24    | -79.2  |
| Middlesex Centre   | 28   | 39   | 0    | 0    | 0    | 0    | 0      | 0     | 28   | 39    | -28.2  |
| Southwold TP   | 4    | 6    | 0    | 0    | 0    | 0    | 0      | 0     | 4    | 6     | -33.3  |
| Strathroy-Caradoc TP                                     | 13   | 36   | 0    | 0    | 0    | 0    | 0      | 74    | 13   | 110   | -88.2  |
| Thames Centre  | 6    | 20   | 0    | 0    | 4    | 7    | 0      | 0     | 10   | 27    | -63.0  |
| Adelaide Metcalfe TP                                     | 2    | 4    | 0    | 0    | 0    | 0    | 0      | 0     | 2    | 4     | -50.0  |
| London CMA   | 348  | 793  | 6    | 16   | 87   | 152  | 338    | 659   | 779  | 1,620 | -51.9  |

Source: CMHC (Starts and Completions Survey)

| Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market<br>Second Quarter 2009 |                             |         |         |         |                  |         |         |         |  |  |  |
|---|-----------------------------|---------|---------|---------|------------------|---------|---------|---------|--|--|--|
|   |                             | Ro      | w       |         | Apt. & Other     |         |         |         |  |  |  |
| Submarket   | Freehold and<br>Condominium |         | Ren     | ital    | Freeho<br>Condor |         | Rer     | ital    |  |  |  |
|   | Q2 2009                     | Q2 2008 | Q2 2009 | Q2 2008 | Q2 2009          | Q2 2008 | Q2 2009 | Q2 2008 |  |  |  |
| London City   | 39                          | 61      | 0       | 0       | 17               | 0       | 192     | 373     |  |  |  |
| St. Thomas City   | 0                           | 0       | 0       | 0       | 0                | 0       | 0       | 12      |  |  |  |
| Central Elgin   | 0                           | 0       | 0       | 0       | 0                | 0       | 0       | 0       |  |  |  |
| Middlesex Centre  | 0                           | 0       | 0       | 0       | 0                | 0       | 0       | 0       |  |  |  |
| Southwold TP  | 0                           | 0       | 0       | 0       | 0                | 0       | 0       | 0       |  |  |  |
| Strathroy-Caradoc TP  | 0                           | 0       | 0       | 0       | 0                | 0       | 0       | 0       |  |  |  |
| Thames Centre   | 4 0 0 0 0 0                 |         |         |         |                  |         | 0       | 0       |  |  |  |
| Adelaide Metcalfe TP  | 0 0 0 0 0                   |         |         |         |                  |         | 0       | 0       |  |  |  |
| London CMA  | 43                          | 61      | 0       | 0       | 17               | 0       | 192     | 385     |  |  |  |

| Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - June 2009 |                 |          |          |          |                  |          |          |          |  |  |  |
|---|-----------------|----------|----------|----------|------------------|----------|----------|----------|--|--|--|
|   |                 | Ro       | w        |          | Apt. & Other     |          |          |          |  |  |  |
| Submarket   | Freeho<br>Condo |          | Rer      | ntal     | Freeho<br>Condor |          | Rental   |          |  |  |  |
|   | YTD 2009        | YTD 2008 | YTD 2009 | YTD 2008 | YTD 2009         | YTD 2008 | YTD 2009 | YTD 2008 |  |  |  |
| London City   | 64              | 141      | 19       | 4        | 17               | 194      | 321      | 373      |  |  |  |
| St. Thomas City   | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 18       |  |  |  |
| Central Elgin   | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |
| Middlesex Centre  | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |
| Southwold TP  | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |
| Strathroy-Caradoc TP  | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 74       |  |  |  |
| Thames Centre   | 4               | 7        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |
| Adelaide Metcalfe TP  | 0               | 0        | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |
| London CMA  | 68              | 148      | 19       | 4        | 17               | 194      | 321      | 465      |  |  |  |

Source: CM HC (Starts and Completions Survey)

| Table 3.4: Completions by Submarket and by Intended Market Second Quarter 2009 |         |         |         |         |         |         |         |         |  |  |
|--|---------|---------|---------|---------|---------|---------|---------|---------|--|--|
| Submarket  | Freel   | hold    | Condor  | ninium  | Ren     | ıtal    | Tot     | al*     |  |  |
| Submarket  | Q2 2009 | Q2 2008 |  |  |
| London City  | 94      | 318     | 74      | 84      | 192     | 377     | 360     | 779     |  |  |
| St. Thomas City  | 17      | 38      | I       | 6       | 0       | 12      | 18      | 56      |  |  |
| Central Elgin  | 3       | 7       | 0       | 0       | 0       | 0       | 3       | 7       |  |  |
| Middlesex Centre   | 10      | 18      | 2       | 0       | 0       | 0       | 12      | 18      |  |  |
| Southwold TP   | 3       | 0       | 0       | 0       | 0       | 0       | 3       | 0       |  |  |
| Strathroy-Caradoc TP   | 5       | 17      | 3       | 0       | 0       | 0       | 8       | 17      |  |  |
| Thames Centre  | 8       | 13      | 0       | 0       | 0       | 0       | 8       | 13      |  |  |
| Adelaide Metcalfe TP   | 2       | - 1     | 0       | 0       | 0       | 0       | 2       | 1       |  |  |
| London CMA   | 142     | 412     | 80      | 90      | 192     | 389     | 414     | 891     |  |  |

| Table 3.5: Completions by Submarket and by Intended Market  January - June 2009 |          |          |          |          |          |          |          |          |  |  |
|---|----------|----------|----------|----------|----------|----------|----------|----------|--|--|
| Submarket   | Free     | hold     | Condo    | minium   | Rer      | ntal     | Total*   |          |  |  |
| Submarket   | YTD 2009 | YTD 2008 |  |  |
| London City   | 211      | 554      | 127      | 361      | 342      | 383      | 680      | 1,298    |  |  |
| St. Thomas City   | 36       | 84       | 1        | 10       | 0        | 18       | 37       | 112      |  |  |
| Central Elgin   | 5        | 24       | 0        | 0        | 0        | 0        | 5        | 24       |  |  |
| Middlesex Centre  | 26       | 39       | 2        | 0        | 0        | 0        | 28       | 39       |  |  |
| Southwold TP  | 4        | 6        | 0        | 0        | 0        | 0        | 4        | 6        |  |  |
| Strathroy-Caradoc TP  | 10       | 35       | 3        | 1        | 0        | 74       | 13       | 110      |  |  |
| Thames Centre   | 10       | 27       | 0        | 0        | 0        | 0        | 10       | 27       |  |  |
| Adelaide Metcalfe TP  | 2        | 4        | 0        | 0        | 0        | 0        | 2        | 4        |  |  |
| London CMA  | 304      | 773      | 133      | 372      | 342      | 475      | 779      | 1,620    |  |  |

Source: CM HC (Starts and Completions Survey)

|                      | Table  | e <b>4: Al</b> | bsorbe          | ed Sin       | gle-De   | etache          | ed Uni | its by       | Price       | Range        | 2     |                      |                       |
|----------------------|--------|----------------|-----------------|--------------|--|-----------------|--------|--------------|-------------|--------------|-------|----------------------|-----------------------|
|                      |        |                |                 |              |  | uarter          |        |              |             | Ŭ            |       |                      |                       |
|                      |        |                |                 | 5000         |  |                 | 2007   |              |             |              |       |                      |                       |
|                      |        |                | \$200,          | 000          | <b>Price Ranges</b><br>\$250,000 - \$300,000 - |                 |        |              |             |              |       |                      |                       |
| Submarket            | < \$20 | 0,000          | \$200,<br>\$249 |              |  | ,000 -<br>9,999 |        | 9,999        | \$400,000 + |              | Total | Median<br>Price (\$) | Average<br>Price (\$) |
|                      | Units  | Share<br>(%)   | Units           | Share<br>(%) | Units  | Share<br>(%)    | Units  | Share<br>(%) | Units       | Share<br>(%) |       | Trice (\$)           | Trice (\$)            |
| London City          |        |                |                 |              |  |                 |        |              |             |              |       |                      |                       |
| Q2 2009              | - 1    | 0.7            | 12              | 8.4          | 42   | 29.4            | 56     | 39.2         | 32          | 22.4         | 143   | 319,900              | 353,859               |
| Q2 2008              | 7      | 2.1            | 58              | 17.8         | 105  | 32.2            | 97     | 29.8         | 59          | 18.1         | 326   | 294,000              | 321,740               |
| Year-to-date 2009    | 5      | 1.8            | 18              | 6.4          | 83   | 29.5            | 115    | 40.9         | 60          | 21.4         | 281   | 320,000              | 352,879               |
| Year-to-date 2008    | 14     | 2.5            | 106             | 19.2         | 173  | 31.4            | 168    | 30.5         | 90          | 16.3         | 551   | 291,948              | 318,836               |
| St. Thomas City      |        |                |                 |              |  |                 |        |              |             |              |       |                      |                       |
| Q2 2009              | 2      | 13.3           | 6               | 40.0         | 4  | 26.7            | 3      | 20.0         | 0           | 0.0          | 15    | 249,900              | 247,389               |
| Q2 2008              | 5      | 13.9           | 18              | 50.0         | 10   | 27.8            | 2      | 5.6          | 1           | 2.8          | 36    | 230,000              | 243,385               |
| Year-to-date 2009    | 3      | 9.1            | 18              | 54.5         | 6  | 18.2            | 6      | 18.2         | 0           | 0.0          | 33    | 230,328              | 247,370               |
| Year-to-date 2008    | 13     | 14.6           | 42              | 47.2         | 23   | 25.8            | 9      | 10.1         | 2           | 2.2          | 89    | 231,000              | 245,765               |
| Central Elgin        |        |                |                 |              |  |                 |        |              |             |              |       |                      |                       |
| Q2 2009              | 0      | 0.0            | 2               | 66.7         | 0  | 0.0             | 0      | 0.0          | I           | 33.3         | 3     |                      |                       |
| Q2 2008              | 0      | 0.0            | I               | 14.3         | 2  | 28.6            | I      | 14.3         | 3           | 42.9         | 7     |                      |                       |
| Year-to-date 2009    | 0      | 0.0            | 2               | 40.0         | 0  | 0.0             | 2      | 40.0         | I           | 20.0         | 5     |                      |                       |
| Year-to-date 2008    | 0      | 0.0            | 4               | 18.2         | 5  | 22.7            | 5      | 22.7         | 8           | 36.4         | 22    | 335,313              | 418,624               |
| Middlesex Centre     | Ĭ      | 0.0            |                 | 10.2         | J  | ZZ.7            | J      | ZZ.7         | J           | 30. 1        |       | 333,313              | 110,021               |
| Q2 2009              | 0      | 0.0            | 2               | 13.3         | 3  | 20.0            | 5      | 33.3         | 5           | 33.3         | 15    | 332,000              | 386,913               |
| Q2 2008              | 0      | 0.0            | l l             | 5.9          | 4  | 23.5            | 7      | 41.2         | 5           | 29.4         | 17    | 360,000              | 367,882               |
| Year-to-date 2009    | 0      | 0.0            | 2               | 7.7          | 6  | 23.1            | 7      | 26.9         | II          | 42.3         | 26    | 354,500              | 403,219               |
| Year-to-date 2008    | 0      | 0.0            | 4               | 11.1         | 8  | 22.2            | 12     | 33.3         | 12          | 33.3         | 36    | 355,000              | 357,448               |
| Southwold TP         |        | 0.0            | 7               | 11.1         | 0  | 22.2            | 12     | 33.3         | 12          | 33.3         | 30    | 333,000              | 337,770               |
| Q2 2009              | 1      | 33.3           | 0               | 0.0          | 0  | 0.0             | 0      | 0.0          | 2           | 66.7         | 3     |                      |                       |
| Q2 2009<br>Q2 2008   | 0      | n/a            | 0               | n/a          | 0  | n/a             | 0      | n/a          | 0           | 00.7<br>n/a  | 0     |                      |                       |
| Year-to-date 2009    | I      | 25.0           | 0               | 0.0          | 0  | 0.0             | I      | 25.0         | 2           | 50.0         | 4     |                      |                       |
| Year-to-date 2009    | 3      |                | I               |              | 0  | 0.0             | 2      | 33.3         | 0           | 0.0          | 6     |                      |                       |
|                      | 3      | 50.0           | I               | 16.7         | U  | 0.0             | Z      | 33.3         | U           | 0.0          | 6     |                      |                       |
| Strathroy-Caradoc TP |        | 27.2           | 4               | 24.4         |  | 0.1             | 2      | 27.2         | •           | 0.0          |       | 220.000              | 241.727               |
| Q2 2009              | 3      | 27.3           | 4               | 36.4         | 1  | 9.1             | 3      | 27.3         | 0           | 0.0          | 11    | 239,000              | 241,727               |
| Q2 2008              | 2      | 11.8           | 4               | 23.5         | 3  | 17.6            | 6      | 35.3         | 2           | 11.8         | 17    | 265,000              | 285,224               |
| Year-to-date 2009    | 3      | 16.7           | 4               | 22.2         | 3  | 16.7            | 6      | 33.3         | 2           | 11.1         | 18    | 274,000              | 283,508               |
| Year-to-date 2008    | 6      | 14.6           | 11              | 26.8         | 12   | 29.3            | 10     | 24.4         | 2           | 4.9          | 41    | 260,000              | 266,766               |
| Thames Centre        |        |                |                 |              |  |                 |        |              | -           |              |       |                      |                       |
| Q2 2009              | 0      |                | 0               | 0.0          |  |                 | 0      |              | 3           | 100.0        |       |                      |                       |
| Q2 2008              | - 1    | 7.7            | 0               | 0.0          |  |                 | 10     | 76.9         | 2           | 15.4         |       | 370,000              | 376,538               |
| Year-to-date 2009    | 0      | 0.0            | 0               | 0.0          |  |                 | I      | 20.0         |             | 80.0         |       |                      |                       |
| Year-to-date 2008    | I      | 5.0            | 0               | 0.0          | I  | 5.0             | 15     | 75.0         | 3           | 15.0         | 20    | 365,000              | 369,000               |
| Adelaide Metcalfe TP |        |                |                 |              |  |                 |        |              |             |              |       |                      |                       |
| Q2 2009              | 0      |                | 0               | 0.0          |  | 50.0            | 0      |              | I           | 50.0         |       |                      |                       |
| Q2 2008              | 0      | 0.0            | 0               | 0.0          | 0  |                 | 1      | 100.0        | 0           | 0.0          |       |                      |                       |
| Year-to-date 2009    | 0      | 0.0            | 0               | 0.0          |  | 50.0            | 0      |              | - 1         | 50.0         | 2     |                      |                       |
| Year-to-date 2008    | 0      | 0.0            | I               | 25.0         | - 1  | 25.0            | 2      | 50.0         | 0           | 0.0          | 4     |                      |                       |
| London CMA           |        |                |                 |              |  |                 |        |              |             |              |       |                      |                       |
| Q2 2009              | 7      | 3.6            | 26              | 13.3         | 51   | 26.2            | 67     | 34.4         | 44          | 22.6         | 195   | 309,900              | 345,564               |
| Q2 2008              | 15     | 3.6            | 82              | 19.7         | 124  | 29.7            | 124    | 29.7         | 72          | 17.3         | 417   | 290,000              | 318,323               |
| Year-to-date 2009    | 12     | 3.2            | 44              | 11.8         | 99   | 26.5            | 138    | 36.9         | 81          | 21.7         | 374   | 315,000              | 345,787               |
| Year-to-date 2008    | 37     | 4.8            | 169             | 22.0         | 223  | 29.0            | 223    | 29.0         | 117         | 15.2         | 769   | 286,458              | 312,701               |

Source: CM HC (Market Absorption Survey)

| Table 4.1: Average Price (\$) of Absorbed Single-detached Units  Second Quarter 2009 |         |         |          |          |          |          |  |  |  |  |  |
|--|---------|---------|----------|----------|----------|----------|--|--|--|--|--|
| Submarket  | Q2 2009 | Q2 2008 | % Change | YTD 2009 | YTD 2008 | % Change |  |  |  |  |  |
| London City  | 353,859 | 321,740 | 10.0     | 352,879  | 318,836  | 10.7     |  |  |  |  |  |
| St. Thomas City  | 247,389 | 243,385 | 1.6      | 247,370  | 245,765  | 0.7      |  |  |  |  |  |
| Central Elgin  |         |         | n/a      |          | 418,624  | n/a      |  |  |  |  |  |
| Middlesex Centre   | 386,913 | 367,882 | 5.2      | 403,219  | 357,448  | 12.8     |  |  |  |  |  |
| Southwold TP   |         |         | n/a      |          |          | n/a      |  |  |  |  |  |
| Strathroy-Caradoc TP   | 241,727 | 285,224 | -15.3    | 283,508  | 266,766  | 6.3      |  |  |  |  |  |
| Thames Centre  |         | 376,538 | n/a      |          | 369,000  | n/a      |  |  |  |  |  |
| Adelaide Metcalfe TP   |         |         | n/a      |          |          | n/a      |  |  |  |  |  |
| London CMA   | 345,564 | 318,323 | 8.6      | 345,787  | 312,701  | 10.6     |  |  |  |  |  |

Source: CM HC (Market Absorption Survey)

|      |           | Tal               | ole 5: ML  |                       | ential Ac<br>Quarter                      | _                               | London                                       |                                    |            |  |
|------|-----------|-------------------|------------|-----------------------|---|---------------------------------|--|------------------------------------|------------|--|
|      |           | Number of Sales 1 | Yr/Yr² (%) | Sales SA <sup>1</sup> | Number of<br>New<br>Listings <sup>1</sup> | New<br>Listings SA <sup>1</sup> | Sales-to-<br>New<br>Listings SA <sup>2</sup> | Average<br>Price <sup>1</sup> (\$) | Yr/Yr² (%) | Average<br>Price <sup>1</sup> (\$)<br>SA |
| 2008 | January   | 482               | -11.9      | 760                   | 1,396                                     | 1,464                           | 51.9   | 215,542                            | 9.2        | 213,711                                  |
|      | February  | 702               | -3.0       | 775                   | 1,266                                     | 1,315                           | 58.9   | 217,156                            | 9.1        | 215,738                                  |
|      | March     | 765               | -12.3      | 781                   | 1,335                                     | 1,324                           | 59.0   | 207,898                            | 2.3        | 210,940                                  |
|      | April     | 859               | -8.6       | 686                   | 1,838                                     | 1,380                           | 49.7   | 210,637                            | 3.2        | 208,957                                  |
|      | May       | 1,040             | -12.8      | 772                   | 1,881                                     | 1,407                           | 54.9   | 215,343                            | 4.1        | 211,514                                  |
|      | June      | 923               | -9.2       | 741                   | 1,555                                     | 1,361                           | 54.4   | 215,416                            | 5.3        | 213,169                                  |
|      | July      | 979               | -6.0       | 772                   | 1,617                                     | 1,420                           |  | 214,204                            | 6.5        | 211,798                                  |
|      | August    | 783               | -12.3      | 746                   | 1,324                                     | 1,415                           | 52.7   | 209,251                            | 5.1        | 214,641                                  |
|      | September | 792               | 17.9       | 816                   | 1,494                                     | 1,395                           | 58.5   | 215,360                            | 5.3        | 217,015                                  |
|      | October   | 600               | -16.9      | 660                   | 1,467                                     | 1,561                           | 42.3   | 208,740                            | 2.8        | 210,970                                  |
|      | November  | 400               | -40.7      | 552                   | 1,009                                     | 1,383                           | 39.9   | 207,341                            | 1.6        | 210,173                                  |
|      | December  | 295               | -24.4      | 559                   | 587                                       | 1,344                           | 41.6   | 192,668                            | -6.8       | 202,697                                  |
| 2009 | January   | 311               | -35.5      | 538                   | 1,149                                     | 1,274                           | 42.2   | 205,919                            | -4.5       | 204,023                                  |
|      | February  | 494               | -29.6      | 584                   | 1,166                                     | 1,294                           | <b>4</b> 5. I                                | 212,164                            | -2.3       | 210,131                                  |
|      | March     | 686               | -10.3      | 640                   | 1,464                                     |                                 | 49.4   |                                    | -0.3       | 207,288                                  |
|      | April     | 821               | -4.4       | 692                   | 1,458                                     |                                 | 55.9   | 209,573                            | -0.5       | 206,652                                  |
|      | May       | 886               | -14.8      | 677                   | 1,454                                     | 1,165                           | 58.1   | 217,699                            | 1.1        | 215,680                                  |
|      | June      | 964               | 4.4        | 711                   | 1,391                                     | 1,168                           | 60.9   | 217,869                            | 1.1        | 216,939                                  |
|      | July      |                   |            |                       |   |                                 |  |                                    |            |  |
|      | August    |                   |            |                       |   |                                 |  |                                    |            |  |
|      | September |                   |            |                       |   |                                 |  |                                    |            |  |
|      | October   |                   |            |                       |   |                                 |  |                                    |            |  |
|      | November  |                   |            |                       |   |                                 |  |                                    |            |  |
|      | December  |                   |            |                       |   |                                 |  |                                    |            |  |
|      | Q2 2008   | 2,822             | 0.0        |                       | 5,274                                     |                                 |  | 213,935                            | 0.0        |  |
|      | Q2 2009   | 2,671             | -5.4       |                       | 4,303                                     |                                 |  | 215,262                            | 0.6        |  |
|      | YTD 2008  | 4,771             | -9.8       |                       | 9,271                                     |                                 |  | 213,603                            | 5.1        |  |
|      | YTD 2009  | 4,162             | -12.8      |                       | 8,082                                     |                                 |  | 212,887                            | -0.3       |  |

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Source: CREA

 $<sup>^2\</sup>mbox{So\,urce:}\,\mbox{CM\,HC}, \mbox{adapted\,from\,M\,LS}\mbox{\& data supplied by\,CREA}$ 

|      |           |                         | T                             |      | : Econom                  |                                |                         |                             |                              |                                    |  |  |
|------|-----------|-------------------------|-------------------------------|------|---------------------------|--------------------------------|-------------------------|-----------------------------|------------------------------|------------------------------------|--|--|
|      |           | Intere                  | st Rates                      |      | NHPI,<br>Total,           | CPI, 2002<br>=100<br>(Ontario) |                         | London Labour Market        |                              |                                    |  |  |
|      |           | P&I<br>Per<br>\$100,000 | Mortag<br>(%<br>I Yr.<br>Term |      | London<br>CMA<br>1997=100 |                                | Employment<br>SA (,000) | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly<br>Earnings (\$) |  |  |
| 2008 | January   | 725                     | 7.35                          | 7.39 | 140.4                     | 110.9                          | 244.3                   | 6.7                         | 68.4                         | 762                                |  |  |
|      | February  | 718                     | 7.25                          | 7.29 | 140.4                     | 111.4                          | 243.8                   | 6.8                         | 68.3                         | 778                                |  |  |
|      | March     | 712                     | 7.15                          | 7.19 | 140.8                     | 111.7                          | 244.3                   | 6.5                         | 68.2                         | 795                                |  |  |
|      | April     | 700                     | 6.95                          | 6.99 | 141.7                     | 112.5                          | 244.3                   | 7.0                         | 68.5                         | 807                                |  |  |
|      | May       | 679                     | 6.15                          | 6.65 | 142.2                     | 113.6                          | 244.2                   | 7.1                         | 68.5                         | 809                                |  |  |
|      | June      | 710                     | 6.95                          | 7.15 | 143.3                     | 114.2                          | 244. I                  | 7.3                         | 68.5                         | 818                                |  |  |
|      | July      | 710                     | 6.95                          | 7.15 | 143.3                     | 115.1                          | 243.9                   | 7.1                         | 68.2                         | 819                                |  |  |
|      | August    | 691                     | 6.65                          | 6.85 | 143.3                     | 114.8                          | 244.4                   | 6.8                         | 68.0                         | 820                                |  |  |
|      | September | 691                     | 6.65                          | 6.85 | 143.3                     | 115.1                          | 244.3                   | 6.9                         | 68.0                         | 811                                |  |  |
|      | October   | 713                     | 6.35                          | 7.20 | 143.3                     | 113.7                          | 245.0                   | 6.8                         | 68. I                        | 805                                |  |  |
|      | November  | 713                     | 6.35                          | 7.20 | 143.3                     | 113.5                          | 244.9                   | 7.0                         | 68. I                        | 802                                |  |  |
|      | December  | 685                     | 5.60                          | 6.75 | 143.3                     | 112.8                          | 244.5                   | 7.3                         | 68.2                         | 807                                |  |  |
| 2009 | January   | 627                     | 5.00                          | 5.79 | 143.3                     | 112.4                          | 244.8                   | 7.8                         | 68.6                         | 814                                |  |  |
|      | February  | 627                     | 5.00                          | 5.79 | 144.4                     | 113.1                          | 242.8                   | 8.4                         | 68.4                         | 815                                |  |  |
|      | March     | 613                     | 4.50                          | 5.55 | 144.4                     | 113.7                          | 240.3                   | 8.9                         | 68.0                         | 813                                |  |  |
|      | April     | 596                     | 3.90                          | 5.25 | 144.4                     | 113.2                          | 237.3                   | 9.5                         | 67.5                         | 813                                |  |  |
|      | May       | 596                     | 3.90                          | 5.25 | 144.4                     | 114.0                          | 236.5                   | 10.2                        | 67.8                         | 811                                |  |  |
|      | June      | 631                     | 3.75                          | 5.85 |                           | 114.2                          | 235.3                   | 10.4                        | 67.5                         | 805                                |  |  |
|      | July      |                         |                               |      |                           |                                |                         |                             |                              |                                    |  |  |
|      | August    |                         |                               |      |                           |                                |                         |                             |                              |                                    |  |  |
|      | September |                         |                               |      |                           |                                |                         |                             |                              |                                    |  |  |
|      | October   |                         |                               |      |                           |                                |                         |                             |                              |                                    |  |  |
|      | November  |                         |                               |      |                           |                                |                         |                             |                              |                                    |  |  |
|      | December  |                         |                               |      |                           |                                |                         |                             |                              |                                    |  |  |

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

 $Source: CM\,HC, adapted\,from\,Statistics\,Canada\,(CANSIM\,), Statistics\,Canada\,(CANSIM\,)$ 

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

## STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada's 2001 Census area definitions.

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