HOUSING NOW

Trois-Rivières CMA



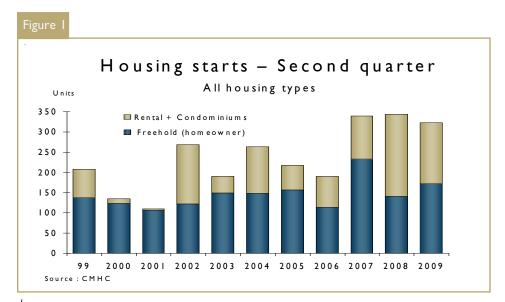
Canada Mortgage and Housing Corporation

Date Released: Third Quarter 2009

Trois-Rivières CMA housing starts in the second quarter of 2009

For the third straight quarter, residential construction declined in the Trois-Rivières census metropolitan area (CMA). In fact, according to the latest statistics released by Canada Mortgage and Housing Corporation (CMHC), 323 dwellings were started from April to June 2009, compared to 344 during the corresponding period a year earlier.

Only the rental segment registered a decrease in the second quarter (-26 per cent), compared to the same period in 2008. In all, 151 rental housing starts were enumerated in the CMA, versus 203 a year earlier. The production of freehold homes¹, on the other hand, registered an increase in the second quarter (+22 per cent). Lastly, no condominiums got



¹ Freehold homes refer to dwellings where the owner also holds the title of ownership to the land.

Table of contents

- I Trois-Rivières CMA housing starts in the second quarter of 2009
- Resale market remained stable in the second quarter
- 3 Map Trois-Rivières CMA
- 5 Report tables
- 18 Methodology
- 18 Definitions

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under way from April to June 2009, just like in the second quarter of 2008.

The mid-year results show that the anticipated slowdown in activity in the Trois-Rivières area has been confirmed. In fact, foundations were laid for a total of 397 dwellings from January to June 2009, compared to 530 during the corresponding period last year. Like in the second quarter of 2009, the greatest decline can be observed in the rental segment, which registered a drop of

32 per cent. Freehold homes, for their part, recorded a more moderate decrease (-17 per cent). There were no condominium starts in the first six months of 2009, as was the case in 2008.

In the agglomeration of Shawinigan, 53 homes were started in the first six months of this year, versus 83 during the corresponding period in 2008. In La Tuque, 4 starts were enumerated in the first half of the year, a result that contrasts with the volume recorded for the first six

months of 2008, when foundations had been laid for 20 new dwellings.

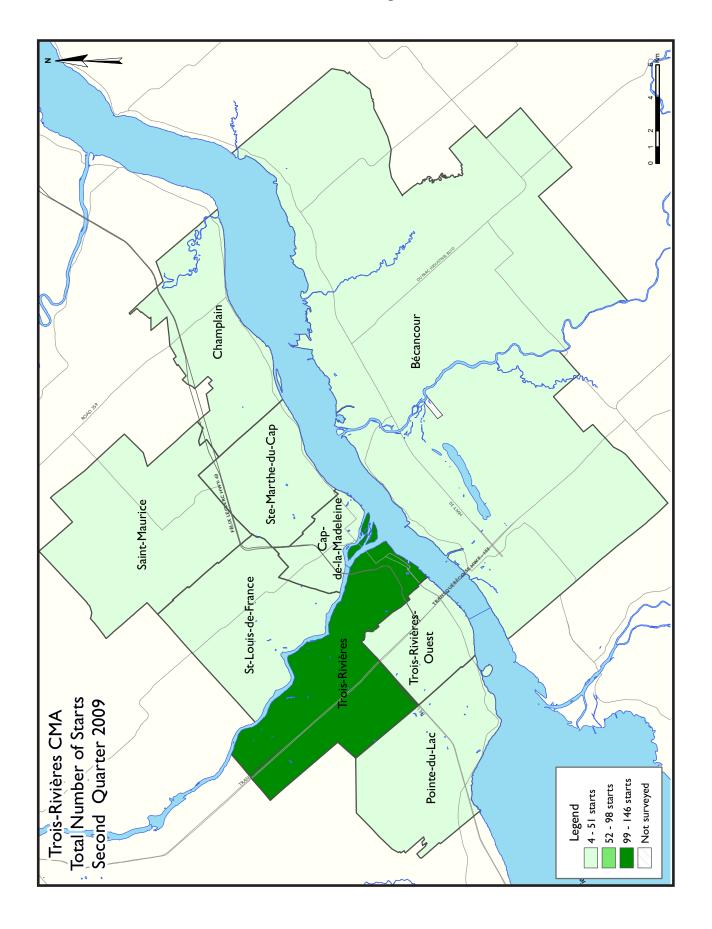
In all urban centres with 10,000 or more inhabitants across Quebec, 15,837 housing units were started during the first half of 2009, for a decrease of 22 per cent from the same period in 2008. Starts declined in the CMAs of Trois-Rivières (-25 per cent), Saguenay (-25 per cent), Montréal (-26 per cent) and Québec (-29 per cent), while gains were posted in Gatineau (+18 per cent) and Sherbrooke (+5 per cent).

Resale Market Remained Stable in the Second Quarter of 2009

After posting a dynamic first quarter, activity on the resale market eased off in the second quarter of 2009 in the Trois-Rivières census metropolitan area (CMA), with the number of property sales remaining stable. According to the data from the Canadian Real Estate Association (CREA), in all 327 homes were sold from April to June 2009, compared to 332 during the same period a year ago. Despite the softening job market in the Trois-Rivières area in the past several months, the resale market has remained relatively strong, stimulated mostly by the low interest rates.

Price growth, for its part, continued to decelerate in the second quarter. The average price of a residential unit was \$140,590 in the second quarter of 2009 in the Trois-Rivières CMA, compared to \$138,010 during the same quarter in 2008.

¹ All property types combined (single-detached houses, condominiums, semi-detached and row homes, and plexes). CMHC compilation.



HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2. I Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3. I Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity (data are not available at this time)
- 6 Economic Indicators

Available in SELECTED Reports:

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4. I Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| Table I: Housing Activity Summary of Trois-Rivières CMA | | | | | | | | | | | | |
|---|--------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|
| | | Sec | ond Qua | rter 200 | 9 | | | | | | | |
| | | | Owne | rship | | | D | . 1 | | | | |
| | | Freehold | | С | ondominium | 1 | Rer | itai | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | | | |
| STARTS | | | | | | | | | | | | |
| Q2 2009 | 132 | 36 | 4 | 0 | 0 | 0 | 0 | 139 | 323 | | | |
| Q2 2008 | 123 | 12 | 6 | 0 | 0 | 0 | 8 | 195 | 344 | | | |
| % Change | 7.3 | 200.0 | -33.3 | n/a | n/a | n/a | -100.0 | -28.7 | -6.1 | | | |
| Year-to-date 2009 | 156 | 42 | 6 | 0 | 0 | 0 | 0 | 181 | 397 | | | |
| Year-to-date 2008 | 182 | 54 | 10 | 0 | 0 | 0 | 20 | 264 | 530 | | | |
| % Change | -14.3 | -22.2 | -40.0 | n/a | n/a | n/a | -100.0 | -31.4 | -25.1 | | | |
| UNDER CONSTRUCTION | | | | | | | | | | | | |
| Q2 2009 | 36 | 22 | 6 | 0 | 0 | 42 | 0 | 72 | 190 | | | |
| Q2 2008 | 50 | 14 | 4 | 0 | 8 | 24 | 8 | 364 | 472 | | | |
| % Change | -28.0 | 57.1 | 50.0 | n/a | -100.0 | 75.0 | -100.0 | -80.2 | -59.7 | | | |
| COMPLETIONS | | | | | | | | | | | | |
| Q2 2009 | 112 | 38 | 8 | 0 | 0 | 24 | 0 | 236 | 418 | | | |
| Q2 2008 | 128 | 26 | 16 | 0 | 8 | 0 | 12 | 97 | 287 | | | |
| % Change | -12.5 | 46.2 | -50.0 | n/a | -100.0 | n/a | -100.0 | 143.3 | 45.6 | | | |
| Year-to-date 2009 | 151 | 50 | 10 | 0 | 0 | 32 | 0 | 335 | 578 | | | |
| Year-to-date 2008 | 180 | 58 | 32 | 0 | 8 | 0 | 12 | 122 | 412 | | | |
| % Change | -16.1 | -13.8 | -68.8 | n/a | -100.0 | n/a | -100.0 | 174.6 | 40.3 | | | |
| COMPLETED & NOT ABSOR | BED | | | | | | | | | | | |
| Q2 2009 | 17 | 13 | 1 | 0 | I | 35 | 0 | 207 | 274 | | | |
| Q2 2008 | 16 | 25 | 7 | 0 | 7 | 8 | 10 | 49 | 122 | | | |
| % Change | 6.3 | -48.0 | -85.7 | n/a | -85.7 | ** | -100.0 | ** | 124.6 | | | |
| ABSORBED | | | | | | | | | | | | |
| Q2 2009 | 121 | 43 | 8 | 0 | 2 | 18 | 2 | 132 | 326 | | | |
| Q2 2008 | 132 | 31 | 14 | 0 | 5 | 3 | 5 | 108 | 298 | | | |
| % Change | -8.3 | 38.7 | -42.9 | n/a | -60.0 | ** | -60.0 | 22.2 | 9.4 | | | |
| Year-to-date 2009 | 159 | 53 | 9 | 0 | 3 | 24 | 6 | 263 | 517 | | | |
| Year-to-date 2008 | 186 | 47 | 20 | 0 | 5 | 7 | 5 | 150 | 420 | | | |
| % Change | -14.5 | 12.8 | -55.0 | n/a | -40.0 | ** | 20.0 | 75.3 | 23.1 | | | |

 $Source: CM\,HC\ (Starts\ and\ Co\ mpletions\ Survey, M\ arket\ Absorption\ Survey)$

| Та | ıble I.I: I | | | | | omarket | | | |
|----------------------|-------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | Sec | ond Qua Owne | | 9 | | | | |
| | | Freehold | Owne | • | Condominium | 1 | Ren | ital | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| STARTS | | | | | | | | | |
| Centre | | | | | | | | | |
| Q2 2009 | 59 | 28 | 2 | 0 | 0 | 0 | 0 | 113 | 214 |
| Q2 2008 | 55 | 12 | 4 | 0 | 0 | 0 | 8 | 141 | 220 |
| Remainder of the CMA | | | | | | | | | |
| Q2 2009 | 73 | 8 | 2 | 0 | 0 | 0 | 0 | 26 | 109 |
| Q2 2008 | 68 | 0 | 2 | 0 | 0 | 0 | 0 | 54 | 124 |
| Trois-Rivières CMA | | | | | | | | | |
| Q2 2009 | 132 | 36 | 4 | 0 | 0 | 0 | 0 | 139 | 323 |
| Q2 2008 | 123 | 12 | 6 | 0 | 0 | 0 | 8 | 195 | 344 |
| UNDER CONSTRUCTION | | | | | | | | | |
| Centre | | | | | | | | | |
| Q2 2009 | 11 | 22 | 2 | 0 | 0 | 0 | 0 | 50 | 97 |
| Q2 2008 | 24 | 14 | 2 | 0 | 0 | 24 | 8 | 317 | 389 |
| Remainder of the CMA | | | | | | | | | |
| Q2 2009 | 25 | 0 | 4 | 0 | 0 | 42 | 0 | 22 | 93 |
| Q2 2008 | 26 | 0 | 2 | 0 | 8 | 0 | 0 | 47 | 83 |
| Trois-Rivières CMA | | | | | | | | | |
| Q2 2009 | 36 | 22 | 6 | 0 | 0 | 42 | 0 | 72 | 190 |
| Q2 2008 | 50 | 14 | 4 | 0 | 8 | 24 | 8 | 364 | 472 |
| COMPLETIONS | | | | | | | | | |
| Centre | | | | | | | | | |
| Q2 2009 | 58 | 30 | 0 | 0 | 0 | 0 | 0 | 200 | 288 |
| Q2 2008 | 57 | 26 | 4 | 0 | 0 | 0 | 0 | 63 | 150 |
| Remainder of the CMA | | | | | | | | | |
| Q2 2009 | 54 | 8 | 8 | 0 | 0 | 24 | 0 | 36 | 130 |
| Q2 2008 | 71 | 0 | 12 | 0 | 8 | 0 | 12 | 34 | 137 |
| Trois-Rivières CMA | | | | | | | | | |
| Q2 2009 | 112 | 38 | 8 | 0 | 0 | 24 | 0 | 236 | 418 |
| Q2 2008 | 128 | 26 | 16 | 0 | 8 | 0 | 12 | 97 | 287 |

Source: CM HC (Starts and Completions Survey, Market Absorption Survey)

| Table I.I: Housing Activity Summary by Submarket Second Quarter 2009 | | | | | | | | | | | | | |
|--|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|--|
| | | | Owne | rship | | | Б. | | | | | | |
| | | Freehold | | C | ondominium | า | Ren | tal | | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | | | | |
| COMPLETED & NOT ABSORI | BED | | | | | | | | | | | | |
| Centre | | | | | | | | | | | | | |
| Q2 2009 | 9 | Ш | 0 | 0 | 0 | 26 | 0 | 184 | 230 | | | | |
| Q2 2008 | 7 | 23 | 8 | 0 | 32 | 77 | | | | | | | |
| Remainder of the CMA | | | | | | | | | | | | | |
| Q2 2009 | 8 | 2 | 1 | 0 | 1 | 9 | 0 | 23 | 44 | | | | |
| Q2 2008 | 9 | 2 | 0 | 0 | 7 | 0 | 10 | 17 | 45 | | | | |
| Trois-Rivières CMA | | | | | | | | | | | | | |
| Q2 2009 | 17 | 13 | 1 | 0 | 1 | 35 | 0 | 207 | 274 | | | | |
| Q2 2008 | 16 | 25 | 7 | 0 | 7 | 8 | 10 | 49 | 122 | | | | |
| ABSORBED | | | | | | | | | | | | | |
| Centre | | | | | | | | | | | | | |
| Q2 2009 | 64 | 35 | 1 | 0 | 0 | 0 | 2 | 105 | 207 | | | | |
| Q2 2008 | 64 | 30 | 2 | 0 | 0 | 3 | 3 | 86 | 188 | | | | |
| Remainder of the CMA | | | | | | | | | | | | | |
| Q2 2009 | 57 | 8 | 7 | 0 | 2 | 18 | 0 | 27 | 119 | | | | |
| Q2 2008 | 68 | I | 12 | 0 | 5 | 0 | 2 | 22 | 110 | | | | |
| Trois-Rivières CMA | | | | | | | | | | | | | |
| Q2 2009 | 121 | 43 | 8 | 0 | 2 | 18 | 2 | 132 | 326 | | | | |
| Q2 2008 | 132 | 31 | 14 | 0 | 5 | 3 | 5 | 108 | 298 | | | | |

 $Source: CM\,HC\ (Starts\ and\ Co\,mpletions\ Survey, M\,arket\ Absorption\ Survey)$

| Table 1.2: History of Housing Starts of Trois-Rivières CMA 1999 - 2008 | | | | | | | | | | | | | |
|---|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|--|
| | | | Owne | rship | | | D | . 1 | | | | | |
| | | Freehold | | С | ondominiun | n | Rer | itai | Total* | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | | | | | |
| 2008 | 373 | 128 | 22 | 0 | 0 | 74 | 20 | 531 | 1,148 | | | | |
| % Change | -13.3 | -8.6 | -79.0 | n/a | n/a | 85.0 | n/a | 10.2 | -4.1 | | | | |
| 2007 | 430 | 140 | 105 | 0 | 0 | 40 | 0 | 482 | 1,197 | | | | |
| % Change | 15.6 | 66.7 | 150.0 | n/a | n/a | -21.6 | n/a | 3.0 | 17.7 | | | | |
| 2006 | 372 | 84 | 42 | 0 | 0 | 51 | 0 | 468 | 1,017 | | | | |
| % Change | 1.4 | -19.2 | ** | n/a | n/a | n/a | n/a | 6.6 | 10.7 | | | | |
| 2005 | 367 | 104 | 9 | 0 | 0 | 0 | 0 | 439 | 919 | | | | |
| % Change | -4.4 | -20.0 | 50.0 | n/a | n/a | n/a | n/a | 24.0 | 5.1 | | | | |
| 2004 | 384 | 130 | 6 | 0 | 0 | 0 | 0 | 354 | 874 | | | | |
| % Change | 11.0 | 38.3 | -33.3 | n/a | n/a | -100.0 | n/a | 96.7 | 37.6 | | | | |
| 2003 | 346 | 94 | 9 | 0 | 0 | 6 | 0 | 180 | 635 | | | | |
| % Change | 38.4 | 46.9 | -10.0 | n/a | n/a | 0.0 | n/a | -37.7 | 2.6 | | | | |
| 2002 | 250 | 64 | 10 | 0 | 0 | 6 | 0 | 289 | 619 | | | | |
| % Change | 11.6 | 10.3 | 25.0 | n/a | n/a | n/a | n/a | ** | 91.0 | | | | |
| 2001 | 224 | 58 | 8 | 0 | 0 | 0 | 0 | 34 | 324 | | | | |
| % Change | -0.4 | -9.4 | 166.7 | n/a | -100.0 | n/a | n/a | -19.0 | -3.9 | | | | |
| 2000 | 225 | 64 | 3 | 0 | 3 | 0 | 0 | 42 | 337 | | | | |
| % Change | 9.8 | -25.6 | -25.0 | n/a | 50.0 | n/a | n/a | -49.4 | -11.3 | | | | |
| 1999 | 205 | 86 | 4 | 0 | 2 | 0 | 0 | 83 | 380 | | | | |

| Table 2: Starts by Submarket and by Dwelling Type Second Quarter 2009 | | | | | | | | | | | | | |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|--|--|
| | Sin | gle | Se | Semi | | Row | | Other | | | | | |
| Submarket | Q2 2009 | Q2 2008 | % Change | | |
| Centre | 59 | 55 | 28 | 12 | 0 | 12 | 127 | 141 | 214 | | -2.7 | | |
| Trois-Rivières | 17 | 20 | 20 | 6 | 0 | 0 | 109 | 31 | 146 | 57 | 156.1 | | |
| Trois-Rivières-Ouest | 9 | 6 | 6 | 0 | 0 | 8 | 14 | 88 | 29 | 102 | -71.6 | | |
| Cap-de-la-Madeleine | 33 | 29 | 2 | 6 | 0 | 4 | 4 | 22 | 39 | 61 | -36.1 | | |
| Remainder of the CMA | 73 | 68 | 8 | 0 | 0 | 0 | 28 | 56 | 109 | 124 | -12.1 | | |
| Bécancour | 21 | 21 | 4 | 0 | 0 | 0 | 12 | 36 | 37 | 57 | -35.1 | | |
| Champlain | 4 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 1 | ** | | |
| Pointe-du-Lac | 18 | 15 | 4 | 0 | 0 | 0 | 2 | 8 | 24 | 23 | 4.3 | | |
| St-Louis-de-France | 8 | 4 | 0 | 0 | 0 | 0 | 10 | 10 | 18 | 14 | 28.6 | | |
| Sainte-Marthe-du-Cap | 9 | - 11 | 0 | 0 | 0 | 0 | 4 | 0 | 13 | - 11 | 18.2 | | |
| Saint-Maurice | 13 | 16 | 0 | 0 | 0 | 0 | 0 | 2 | 13 | 18 | -27.8 | | |
| Trois-Rivières CMA | 132 | 123 | 36 | 12 | 0 | 12 | 155 | 197 | 323 | 344 | -6.1 | | |

| Table 2.1: Starts by Submarket and by Dwelling Type | | | | | | | | | | | | | | |
|---|------|------|------|------|------|------|--------|-------|------|-------|--------|--|--|--|
| January - June 2009 | | | | | | | | | | | | | | |
| | Sing | gle | Sei | mi | Ro | W | Apt. & | Other | | Total | | | | |
| Submarket | YTD | YTD | YTD | YTD | % | | | |
| | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | Change | | | |
| Centre | 72 | 85 | 34 | 54 | 0 | 12 | 151 | 191 | 257 | 342 | -24.9 | | | |
| Trois-Rivières | 27 | 26 | 20 | 32 | 0 | 0 | 109 | 31 | 156 | 89 | 75.3 | | | |
| Trois-Rivières-Ouest | 10 | - 11 | 8 | 10 | 0 | 8 | 30 | 114 | 48 | 143 | -66.4 | | | |
| Cap-de-la-Madeleine | 35 | 48 | 6 | 12 | 0 | 4 | 12 | 46 | 53 | 110 | -51.8 | | | |
| Remainder of the CMA | 84 | 97 | 8 | 0 | 0 | 16 | 48 | 75 | 140 | 188 | -25.5 | | | |
| Bécancour | 25 | 29 | 4 | 0 | 0 | 12 | 30 | 36 | 59 | 77 | -23.4 | | | |
| Champlain | 4 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 1 | ** | | | |
| Pointe-du-Lac | 21 | 27 | 4 | 0 | 0 | 0 | 4 | 16 | 29 | 43 | -32.6 | | | |
| St-Louis-de-France | 9 | 12 | 0 | 0 | 0 | 0 | 10 | 21 | 19 | 33 | -42.4 | | | |
| Sainte-Marthe-du-Cap | 9 | - 11 | 0 | 0 | 0 | 0 | 4 | 0 | 13 | - 11 | 18.2 | | | |
| Saint-Maurice | 16 | 17 | 0 | 0 | 0 | 4 | 0 | 2 | 16 | 23 | -30.4 | | | |
| Trois-Rivières CMA | 156 | 182 | 42 | 54 | 0 | 28 | 199 | 266 | 397 | 530 | -25.1 | | | |

| Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market Second Quarter 2009 | | | | | | | | | | | | | |
|---|------------------|---|-----|------|------------------|--------|---------|---------|--|--|--|--|--|
| | | Ro | w | | | Apt. & | Other | | | | | | |
| Submarket | Freeho Condor | | Rer | ntal | Freeho Condor | | Rental | | | | | | |
| | Q2 2009 | 2009 Q2 2008 Q2 2009 Q2 2008 Q2 2009 Q2 2008 Q2 | | | | | Q2 2009 | Q2 2008 | | | | | |
| Centre | 0 | 4 | 0 | 8 | 2 | 0 | 113 | 141 | | | | | |
| Trois-Rivières | 0 | 0 | 0 | 0 | 0 | 0 | 97 | 31 | | | | | |
| Trois-Rivières-Ouest | 0 | 0 | 0 | 8 | 2 | 0 | 12 | 88 | | | | | |
| Cap-de-la-Madeleine | 0 | 4 | 0 | 0 | 0 | 0 | 4 | 22 | | | | | |
| Remainder of the CMA | 0 | 0 | 0 | 0 | 2 | 2 | 26 | 54 | | | | | |
| Bécancour | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 36 | | | | | |
| Champlain | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Pointe-du-Lac | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 8 | | | | | |
| St-Louis-de-France | 0 | 0 | 0 | 0 | 0 | 0 | 10 | 10 | | | | | |
| Sainte-Marthe-du-Cap | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | | | | | |
| Saint-Maurice | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | | | | | |
| Trois-Rivières CMA | 0 | 4 | 0 | 8 | 4 | 2 | 139 | 195 | | | | | |

| Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market January - June 2009 | | | | | | | | | | | | | |
|--|------------------|----------|----------|----------|------------------|----------|----------|----------|--|--|--|--|--|
| | | Ro | w | | | Apt. & | Other | | | | | | |
| Submarket | Freeho Condor | | Rer | ntal | Freeho Condoi | | Rer | ıtal | | | | | |
| | YTD 2009 | YTD 2008 | YTD 2009 | YTD 2008 | YTD 2009 | YTD 2008 | YTD 2009 | YTD 2008 | | | | | |
| Centre | 0 | 4 | 0 | 8 | 2 | 0 | 137 | 191 | | | | | |
| Trois-Rivières | 0 | 0 | 0 | 0 | 0 | 0 | 97 | 31 | | | | | |
| Trois-Rivières-Ouest | 0 | 0 | 0 | 8 | 2 | 0 | 28 | 114 | | | | | |
| Cap-de-la-Madeleine | 0 | 4 | 0 | 0 | 0 | 0 | 12 | 46 | | | | | |
| Remainder of the CMA | 0 | 4 | 0 | 12 | 4 | 2 | 44 | 73 | | | | | |
| Bécancour | 0 | 0 | 0 | 12 | 0 | 0 | 30 | 36 | | | | | |
| Champlain | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Pointe-du-Lac | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 16 | | | | | |
| St-Louis-de-France | 0 | 0 | 0 | 0 | 0 | 0 | 10 | 21 | | | | | |
| Sainte-Marthe-du-Cap | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | | | | | |
| Saint-Maurice | 0 | 4 | 0 | 0 | 0 | 2 | 0 | 0 | | | | | |
| Trois-Rivières CMA | 0 | 8 | 0 | 20 | 6 | 2 | 181 | 264 | | | | | |

| Table 2.4: Starts by Submarket and by Intended Market Second Quarter 2009 | | | | | | | | | | | | | |
|---|---------|---------|---------|---------|---------|---------|---------|---------|--|--|--|--|--|
| Cubmandas | Free | hold | Condor | minium | Ren | ital | Total* | | | | | | |
| Submarket | Q2 2009 | Q2 2008 | | | | | |
| Centre | 89 | 71 | 0 | 0 | 113 | 149 | 214 | 220 | | | | | |
| Trois-Rivières | 37 | 26 | 0 | 0 | 97 | 31 | 146 | 57 | | | | | |
| Trois-Rivières-Ouest | 17 | 6 | 0 | 0 | 12 | 96 | 29 | 102 | | | | | |
| Cap-de-la-Madeleine | 35 | 39 | 0 | 0 | 4 | 22 | 39 | 61 | | | | | |
| Remainder of the CMA | 83 | 70 | 0 | 0 | 26 | 54 | 109 | 124 | | | | | |
| Bécancour | 25 | 21 | 0 | 0 | 12 | 36 | 37 | 57 | | | | | |
| Champlain | 4 | 1 | 0 | 0 | 0 | 0 | 4 | 1 | | | | | |
| Pointe-du-Lac | 24 | 15 | 0 | 0 | 0 | 8 | 24 | 23 | | | | | |
| St-Louis-de-France | 8 | 4 | 0 | 0 | 10 | 10 | 18 | 14 | | | | | |
| Sainte-Marthe-du-Cap | 9 | 11 | 0 | 0 | 4 | 0 | 13 | 11 | | | | | |
| Saint-Maurice | 13 | 18 | 0 | 0 | 0 | 0 | 13 | 18 | | | | | |
| Trois-Rivières CMA | 172 | 141 | 0 | 0 | 139 | 203 | 323 | 344 | | | | | |

| Table 2.5: Starts by Submarket and by Intended Market January - June 2009 | | | | | | | | | | | | | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|
| Cubmandat | Free | hold | Condo | minium | Rer | ntal | Total* | | | | | | |
| Submarket | YTD 2009 | YTD 2008 | | | | | |
| Centre | 108 | 143 | 0 | 0 | 137 | 199 | 257 | 342 | | | | | |
| Trois-Rivières | 47 | 58 | 0 | 0 | 97 | 31 | 156 | 89 | | | | | |
| Trois-Rivières-Ouest | 20 | 21 | 0 | 0 | 28 | 122 | 48 | 143 | | | | | |
| Cap-de-la-Madeleine | 41 | 64 | 0 | 0 | 12 | 46 | 53 | 110 | | | | | |
| Remainder of the CMA | 96 | 103 | 0 | 0 | 44 | 85 | 140 | 188 | | | | | |
| Bécancour | 29 | 29 | 0 | 0 | 30 | 48 | 59 | 77 | | | | | |
| Champlain | 4 | 1 | 0 | 0 | 0 | 0 | 4 | I | | | | | |
| Pointe-du-Lac | 29 | 27 | 0 | 0 | 0 | 16 | 29 | 43 | | | | | |
| St-Louis-de-France | 9 | 12 | 0 | 0 | 10 | 21 | 19 | 33 | | | | | |
| Sainte-Marthe-du-Cap | 9 | П | 0 | 0 | 4 | 0 | 13 | П | | | | | |
| Saint-Maurice | 16 | 23 | 0 | 0 | 0 | 0 | 16 | 23 | | | | | |
| Trois-Rivières CMA | 204 | 246 | 0 | 0 | 181 | 284 | 397 | 530 | | | | | |

| Tal | ole 3: Co | - | | | | _ | welling | Туре | | | |
|----------------------|-----------|---------|---------|-----------------------|---------|---------|---------|---------|---------|---------|-------------|
| | Sin | Single | | Second Quarto Semi | | Row | | Other | | Total | |
| Submarket | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | % Change |
| Centre | 58 | 57 | 30 | 26 | 0 | 4 | 200 | 63 | 288 | | 92.0 |
| Trois-Rivières | 18 | 25 | 26 | 18 | 0 | 0 | 131 | 35 | 175 | 78 | 124.4 |
| Trois-Rivières-Ouest | 9 | 4 | 2 | 4 | 0 | 0 | 48 | 22 | 59 | 30 | 96.7 |
| Cap-de-la-Madeleine | 31 | 28 | 2 | 4 | 0 | 4 | 21 | 6 | 54 | 42 | 28.6 |
| Remainder of the CMA | 54 | 71 | 8 | 0 | 0 | 32 | 68 | 34 | 130 | 137 | -5.1 |
| Bécancour | 18 | 15 | 4 | 0 | 0 | 20 | 48 | 16 | 70 | 51 | 37.3 |
| Champlain | - 1 | 1 | 0 | 0 | 0 | 0 | 4 | 0 | 5 | 1 | ** |
| Pointe-du-Lac | 7 | 19 | 4 | 0 | 0 | 8 | 4 | 12 | 15 | 39 | -61.5 |
| St-Louis-de-France | 8 | 6 | 0 | 0 | 0 | 0 | 12 | 6 | 20 | 12 | 66.7 |
| Sainte-Marthe-du-Cap | 7 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 14 | -50.0 |
| Saint-Maurice | 13 | 16 | 0 | 0 | 0 | 4 | 0 | 0 | 13 | 20 | -35.0 |
| Trois-Rivières CMA | 112 | 128 | 38 | 26 | 0 | 36 | 268 | 97 | 418 | 287 | 45.6 |

| Tab | Table 3.1: Completions by Submarket and by Dwelling Type | | | | | | | | | | | | | |
|----------------------|--|------|------|------|------|------|--------|-------|-------|------|--------|--|--|--|
| January - June 2009 | | | | | | | | | | | | | | |
| | Sin | gle | Sei | mi | Ro | w | Apt. & | Other | Total | | | | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % | | | |
| | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | Change | | | |
| Centre | 76 | 84 | 40 | 56 | 0 | 16 | 280 | 83 | 396 | 239 | 65.7 | | | |
| Trois-Rivières | 29 | 32 | 30 | 34 | 0 | 0 | 133 | 39 | 192 | 105 | 82.9 | | | |
| Trois-Rivières-Ouest | 13 | 10 | 2 | 12 | 0 | 0 | 118 | 22 | 133 | 44 | ** | | | |
| Cap-de-la-Madeleine | 34 | 42 | 8 | 10 | 0 | 16 | 29 | 22 | 71 | 90 | -21.1 | | | |
| Remainder of the CMA | 75 | 96 | 10 | 2 | 0 | 32 | 97 | 43 | 182 | 173 | 5.2 | | | |
| Bécancour | 28 | 23 | 6 | 0 | 0 | 20 | 70 | 16 | 104 | 59 | 76.3 | | | |
| Champlain | - 1 | I | 0 | 0 | 0 | 0 | 4 | 0 | 5 | I | ** | | | |
| Pointe-du-Lac | 13 | 29 | 4 | 0 | 0 | 8 | 4 | 16 | 21 | 53 | -60.4 | | | |
| St-Louis-de-France | 10 | Ш | 0 | 0 | 0 | 0 | 19 | - 11 | 29 | 22 | 31.8 | | | |
| Sainte-Marthe-du-Cap | 7 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 14 | -50.0 | | | |
| Saint-Maurice | 16 | 18 | 0 | 2 | 0 | 4 | 0 | 0 | 16 | 24 | -33.3 | | | |
| Trois-Rivières CMA | 151 | 180 | 50 | 58 | 0 | 48 | 377 | 126 | 578 | 412 | 40.3 | | | |

| Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market Second Quarter 2009 | | | | | | | | | | | | |
|--|-----------------------------|---------|---------|---------|-----------------------------|---------|---------|---------|--|--|--|--|
| | | Ro | w | | | Apt. & | Other | | | | | |
| Submarket | Freehold and Condominium | | Rental | | Freehold and Condominium | | Rental | | | | | |
| | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | | | | |
| Centre | 0 | 4 | 0 | 0 | 0 | 0 | 200 | 63 | | | | |
| Trois-Rivières | 0 | 0 | 0 | 0 | 0 | 0 | 131 | 35 | | | | |
| Trois-Rivières-Ouest | 0 | 0 | 0 | 0 | 0 | 0 | 48 | 22 | | | | |
| Cap-de-la-Madeleine | 0 | 4 | 0 | 0 | 0 | 0 | 21 | 6 | | | | |
| Remainder of the CMA | 0 | 20 | 0 | 12 | 32 | 0 | 36 | 34 | | | | |
| Bécancour | 0 | 8 | 0 | 12 | 24 | 0 | 24 | 16 | | | | |
| Champlain | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | | | | |
| Pointe-du-Lac | 0 | 8 | 0 | 0 | 4 | 0 | 0 | 12 | | | | |
| St-Louis-de-France | 0 | 0 | 0 | 0 | 4 | 0 | 8 | 6 | | | | |
| Sainte-Marthe-du-Cap | 0 0 | | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Saint-Maurice | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Trois-Rivières CMA | 0 | 24 | 0 | 12 | 32 | 0 | 236 | 97 | | | | |

| Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market January - June 2009 | | | | | | | | | | | |
|---|----------|-----------------------------|----------|----------|----------|-------------------|----------|----------|--|--|--|
| | | Ro | w | | | Apt. & | Other | | | | |
| Submarket | | Freehold and Condominium | | Rental | | old and minium | Rental | | | | |
| | YTD 2009 | YTD 2008 | YTD 2009 | YTD 2008 | YTD 2009 | YTD 2008 | YTD 2009 | YTD 2008 | | | |
| Centre | 0 | 16 | 0 | 0 | 2 | 0 | 278 | 83 | | | |
| Trois-Rivières | 0 | 0 | 0 | 0 | 2 | 0 | 131 | 39 | | | |
| Trois-Rivières-Ouest | 0 | 0 | 0 | 0 | 0 | 0 | 118 | 22 | | | |
| Cap-de-la-Madeleine | 0 | 16 | 0 | 0 | 0 | 0 | 29 | 22 | | | |
| Remainder of the CMA | 0 | 20 | 0 | 12 | 40 | 4 | 57 | 39 | | | |
| Bécancour | 0 | 8 | 0 | 12 | 32 | 0 | 38 | 16 | | | |
| Champlain | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | | | |
| Pointe-du-Lac | 0 | 8 | 0 | 0 | 4 | 4 | 0 | 12 | | | |
| St-Louis-de-France | 0 | 0 | 0 | 0 | 4 | 0 | 15 | 11 | | | |
| Sainte-Marthe-du-Cap | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| Saint-Maurice | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| Trois-Rivières CMA | 0 | 36 | 0 | 12 | 42 | 4 | 335 | 122 | | | |

| Table 3.4: Competions by Submarket and by Intended Market Second Quarter 2009 | | | | | | | | | | | | |
|---|---------|----------|---------|---------|---------|---------|---------|---------|--|--|--|--|
| | Free | Freehold | | ninium | Ren | ntal | Total* | | | | | |
| Submarket | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | Q2 2009 | Q2 2008 | | | | |
| Centre | 88 | 87 | 0 | 0 | 200 | 63 | 288 | 150 | | | | |
| Trois-Rivières | 44 | 43 | 0 | 0 | 131 | 35 | 175 | 78 | | | | |
| Trois-Rivières-Ouest | 11 | 8 | 0 | 0 | 48 | 22 | 59 | 30 | | | | |
| Cap-de-la-Madeleine | 33 | 36 | 0 | 0 | 21 | 6 | 54 | 42 | | | | |
| Remainder of the CMA | 70 | 83 | 24 | 8 | 36 | 46 | 130 | 137 | | | | |
| Bécancour | 22 | 23 | 24 | 0 | 24 | 28 | 70 | 51 | | | | |
| Champlain | 1 | 1 | 0 | 0 | 4 | 0 | 5 | 1 | | | | |
| Pointe-du-Lac | 15 | 19 | 0 | 8 | 0 | 12 | 15 | 39 | | | | |
| St-Louis-de-France | 12 | 6 | 0 | 0 | 8 | 6 | 20 | 12 | | | | |
| Sainte-Marthe-du-Cap | 7 | 14 | 0 | 0 | 0 | 0 | 7 | 14 | | | | |
| Saint-Maurice | 13 | 20 | 0 | 0 | 0 | 0 | 13 | 20 | | | | |
| Trois-Rivières CMA | 158 | 170 | 24 | 8 | 236 | 109 | 418 | 287 | | | | |

| Table 3.5: Completions by Submarket and by Intended Market January - June 2009 | | | | | | | | | | | | |
|---|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|
| | Free | hold | Condo | minium | Rer | ntal | Total* | | | | | |
| Submarket | YTD 2009 | YTD 2008 | | | | |
| Centre | 118 | 156 | 0 | 0 | 278 | 83 | 396 | 239 | | | | |
| Trois-Rivières | 61 | 66 | 0 | 0 | 131 | 39 | 192 | 105 | | | | |
| Trois-Rivières-Ouest | 15 | 22 | 0 | 0 | 118 | 22 | 133 | 44 | | | | |
| Cap-de-la-Madeleine | 42 | 68 | 0 | 0 | 29 | 22 | 71 | 90 | | | | |
| Remainder of the CMA | 93 | 114 | 32 | 8 | 57 | 51 | 182 | 173 | | | | |
| Bécancour | 34 | 31 | 32 | 0 | 38 | 28 | 104 | 59 | | | | |
| Champlain | 1 | I | 0 | 0 | 4 | 0 | 5 | I | | | | |
| Pointe-du-Lac | 21 | 33 | 0 | 8 | 0 | 12 | 21 | 53 | | | | |
| St-Louis-de-France | 14 | 11 | 0 | 0 | 15 | 11 | 29 | 22 | | | | |
| Sainte-Marthe-du-Cap | 7 | 14 | 0 | 0 | 0 | 0 | 7 | 14 | | | | |
| Saint-Maurice | 16 | 24 | 0 | 0 | 0 | 0 | 16 | 24 | | | | |
| Trois-Rivières CMA | 211 | 270 | 32 | 8 | 335 | 134 | 578 | 412 | | | | |

| Table 4: Absorbed Single-Detached Units by Price Range | | | | | | | | | | | | | |
|--|-------------|--------------|--------------------------|--------------|--------------------------|--------------|--------------------------|--------------|-------------|--------------|-------|----------------------|-----------------------|
| Second Quarter 2009 | | | | | | | | | | | | | |
| | | | | | Price F | Ranges | | | | | | | |
| Submarket | < \$125,000 | | \$125,000 - \$149,999 | | \$150,000 - \$199,999 | | \$200,000 - \$249,999 | | \$250,000 + | | Total | Median Price (\$) | Average Price (\$) |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | πεε (ψ) | πιες (φ) |
| Centre | | | | | | | | | | | | | |
| Q2 2009 | 3 | 4.7 | 3 | 4.7 | 22 | 34.4 | 21 | 32.8 | 15 | 23.4 | 64 | 200,000 | 212,656 |
| Q2 2008 | 2 | 3.1 | 5 | 7.8 | 21 | 32.8 | 25 | 39.1 | 11 | 17.2 | 64 | 200,000 | 199,063 |
| Year-to-date 2009 | 3 | 3.6 | 3 | 3.6 | 28 | 33.7 | 31 | 37.3 | 18 | 21.7 | 83 | 200,000 | 212,108 |
| Year-to-date 2008 | 2 | 2.2 | 7 | 7.6 | 29 | 31.5 | 39 | 42.4 | 15 | 16.3 | 92 | 200,000 | 203,370 |
| Remainder of the CMA | | | | | | | | | | | | | |
| Q2 2009 | 7 | 12.3 | 12 | 21.1 | 26 | 45.6 | 10 | 17.5 | 2 | 3.5 | 57 | 165,000 | 166,316 |
| Q2 2008 | 7 | 10.3 | 14 | 20.6 | 25 | 36.8 | 14 | 20.6 | 8 | 11.8 | 68 | 165,000 | 178,529 |
| Year-to-date 2009 | 8 | 10.5 | 14 | 18.4 | 38 | 50.0 | 12 | 15.8 | 4 | 5.3 | 76 | 165,000 | 169,671 |
| Year-to-date 2008 | 7 | 7.4 | 22 | 23.4 | 34 | 36.2 | 19 | 20.2 | 12 | 12.8 | 94 | 165,000 | 179,734 |
| Trois-Rivières CMA | | | | | | | | | | | | | |
| Q2 2009 | 10 | 8.3 | 15 | 12.4 | 48 | 39.7 | 31 | 25.6 | 17 | 14.0 | 121 | 180,000 | 190,826 |
| Q2 2008 | 9 | 6.8 | 19 | 14.4 | 46 | 34.8 | 39 | 29.5 | 19 | 14.4 | 132 | 180,000 | 188,485 |
| Year-to-date 2009 | 11 | 6.9 | 17 | 10.7 | 66 | 41.5 | 43 | 27.0 | 22 | 13.8 | 159 | 180,000 | 191,824 |
| Year-to-date 2008 | 9 | 4.8 | 29 | 15.6 | 63 | 33.9 | 58 | 31.2 | 27 | 14.5 | 186 | 180,000 | 191,425 |

Source: CM HC (Market Absorption Survey)

| Table 4.1: Average Price (\$) of Absorbed Single-detached Units Second Quarter 2009 | | | | | | | | | | | |
|---|---------|---------|----------|----------|----------|----------|--|--|--|--|--|
| Submarket | Q2 2009 | Q2 2008 | % Change | YTD 2009 | YTD 2008 | % Change | | | | | |
| Centre | 212,656 | 199,063 | 6.8 | 212,108 | 203,370 | 4.3 | | | | | |
| Trois-Rivières | 223,864 | 208,462 | 7.4 | 216,364 | 207,667 | 4.2 | | | | | |
| Trois-Rivières-Ouest | 229,583 | | n/a | 227,333 | 236,154 | -3.7 | | | | | |
| Cap-de-la-Madeleine | 197,667 | 184,483 | 7.1 | 201,571 | 192,041 | 5.0 | | | | | |
| Remainder of the CMA | 166,316 | 178,529 | -6.8 | 169,671 | 179,734 | -5.6 | | | | | |
| Bécancour | 160,250 | 180,000 | -11.0 | 170,172 | 175,217 | -2.9 | | | | | |
| Champlain | | | n/a | | | n/a | | | | | |
| Pointe-du-Lac | | 200,833 | n/a | 184,231 | 203,167 | -9.3 | | | | | |
| St-Louis-de-France | | | n/a | 161,000 | | n/a | | | | | |
| Sainte-Marthe-du-Cap | | 175,357 | n/a | | 175,357 | n/a | | | | | |
| Saint-Maurice | 156,923 | 151,563 | 3.5 | 158,125 | 151,667 | 4.3 | | | | | |
| Trois-Rivières CMA | 190,826 | 188,485 | 1.2 | 191,824 | 191,425 | 0.2 | | | | | |

Source: CM HC (Market Absorption Survey)

| | | | Та | ıble 6: | Econom | ic Indica | itors | | | | |
|------|-----------|-------------------------|--------------------------------|---------|--------------------------------|--------------------------|------------------------------|-----------------------------|------------------------------|------------------------------------|--|
| | | | | Seco | nd Quar | ter 2009 |) | | | | |
| | | Inter | est Rates | | NHPI, | СРІ | Trois-Rivières Labour Market | | | | |
| | | P&I Per \$100,000 | Mortage (% I Yr. Term | | Total, (Quebec) 1997=100 | (Quebec) 2002 =100 | Employment SA (,000) | Unemployment Rate (%) SA | Participation Rate (%) SA | Average Weekly Earnings (\$) | |
| 2008 | January | 725 | 7.35 | 7.39 | 157.1 | 111.0 | 71.3 | 8.1 | 64.2 | 666 | |
| | February | 718 | 7.25 | 7.29 | 158.6 | 111.4 | 71.7 | 8.6 | 64.7 | 664 | |
| | March | 712 | 7.15 | 7.19 | 158.5 | 111.7 | 71.3 | 9.3 | 64.8 | 659 | |
| | April | 700 | 6.95 | 6.99 | 158.6 | 112.4 | 71.1 | 9.3 | 64.7 | 654 | |
| | May | 679 | 6.15 | 6.65 | 161.0 | 113.6 | 70.6 | 9.5 | 64.3 | 655 | |
| | June | 710 | 6.95 | 7.15 | 161.2 | 114.1 | 70.9 | 8.6 | 63.8 | 663 | |
| | July | 710 | 6.95 | 7.15 | 161.3 | 114.1 | 70.3 | 8.0 | 62.9 | 666 | |
| | August | 691 | 6.65 | 6.85 | 162.6 | 113.5 | 69.6 | 7.8 | 62.1 | 673 | |
| | September | 691 | 6.65 | 6.85 | 162.4 | 114.0 | 69.0 | 7.5 | 61.3 | 678 | |
| | October | 713 | 6.35 | 7.20 | 162.5 | 113.0 | 69.1 | 7.5 | 61.3 | 683 | |
| | November | 713 | 6.35 | 7.20 | 163.2 | 112.4 | 69.0 | 6.6 | 60.6 | 679 | |
| | December | 685 | 5.60 | 6.75 | 163.2 | 111.7 | 68.8 | 6.5 | 60.4 | 677 | |
| 2009 | January | 627 | 5.00 | 5.79 | 163.6 | 111.5 | 67. I | 7.1 | 59.3 | 682 | |
| | February | 627 | 5.00 | 5.79 | 164.8 | 112.3 | 66.4 | 8.0 | 59.1 | 689 | |
| | March | 613 | 4.50 | 5.55 | 165.2 | 112.6 | 65.9 | 9.0 | 59.2 | 695 | |
| | April | 596 | 3.90 | 5.25 | 165.3 | 112.7 | 66.5 | 8.9 | 59.7 | 693 | |
| | May | 596 | 3.90 | 5.25 | 165.6 | 113.7 | 66.2 | 8.8 | 59.3 | 696 | |
| | June | 631 | 3.75 | 5.85 | | 114.3 | 66.3 | 8.2 | 58.9 | 698 | |
| | July | | | | | | | | | | |
| | August | | | | | | | | | | |
| | September | | | | | | | | | | |
| | October | | | | | | | | | | |
| | November | | | | | | | | | | |
| | December | | | | | | | | | | |

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

 $Source: CMHC, adapted from \ Statistics \ Canada \ (CANSIM), Statistics \ Canada \ (CANSIM)$

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "**start**", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada's 2001 Census area definitions.

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