## Canada Small Business Financing Act

## Annual Report 2008-2009

The Canada Small Business Financing (CSBF) Program is a national program operating in all provinces and territories. Financial institutions make term loans of up to $\$ 250000$ (as of April 1, 2009, this was increased to $\$ 500000$ of which a maximum of $\$ 350000$ can be used to finance the purchase or improvement of equipment and the purchase of leasehold improvements) to small businesses to purchase land, buildings or equipment, or to improve buildings and equipment. The Government of Canada pays lenders 85 percent of the eligible losses incurred on defaulted loans. One of the objectives of the CSBF Program is incrementality, which is the program's effectiveness in extending financing that would otherwise have been unavailable to small and medium-sized businesses, or available only under less attractive conditions. The other objective is cost recovery, which is defined as the cost of claims on defaulted loans being balanced by revenues on loans over a period of 10 years.

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Cat. No. Iu185-1/2009
ISBN 978-1-100-50237-3
60646


Printed on $20 \%$
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It is my honour to present to Parliament the Canada Small Business Financing (CSBF) Program Annual Report for 2008-09, pursuant to section 20 of the Canada Small Business Financing Act.

For many businesses and for the Canadian economy, this past year was difficult owing in part to an unprecedented tightening of credit markets. This report details how Industry Canada, working in partnership with lending institutions across the country, helped small and mediumsized enterprises (SMEs) access over 7800 loans worth more than $\$ 916$ million last year, leading to the creation of more than 16900 jobs in Canada.

Small and medium-sized businesses are dynamic and drive economic growth and job creation. Budget 2009 continued the Government of Canada's long-term economic plan made clear in Advantage Canada. The Budget seeks to improve access to financing under the CSBF Program by allowing Canadian businesses to obtain the financing they need to invest, grow and create new jobs.

The CSBF Program is one of the government's programs that encourages entrepreneurship in SMEs. The program aims to ensure that firms with difficulty in accessing financing have a fair chance to get the financing they need to start up, expand, enhance their productivity and innovate. To further assist SMEs, Budget 2009 has increased the maximum eligible loan amount under the CSBF Program and the limit for which lenders are reimbursed on losses for loans made after March 31, 2009.

The Government of Canada recognizes and values the important contribution to our economy made by SMEs and remains fully committed to helping them grow and prosper. This commitment continues to be important given the changing national and international economic environment in which Canadian businesses operate.


Tony Clement

## Canadäa

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## Highlights for 2008-09

## Lenders granted small businesses loans worth more than $\$ 916$ million.

There were 7846 small business loans made under the Canada Small Business Financing Act. The average loan size was $\$ 116$ 801. Small businesses used the funds to start up, make improvements, purchase equipment and modernize.

## \$106.4 million in claims was paid to lenders.

There were 1979 claims on loans settled, averaging $\$ 53787$ per claim. These claims were for loans registered during the period of 1999-2009.

## Start-ups and new businesses received the largest share of available financing.

Start-ups and new businesses borrowed more than $\$ 550$ million, or 60 percent of the total loan value. The largest industry sector was food and beverage services with 33 percent of the total loan value.

## More than 16900 new jobs were created.

Borrowers estimated that the loans enabled them to create 16908 new jobs across Canada, an average of 2.2 new jobs per loan.

## Lending is available in every province and territory.

A total of 1139 private sector lenders - in every province and territory - are eligible to participate in the program to extend financing to small businesses.

## The Canada Small Business Financing Program website continues to be popular.

The Canada Small Business Financing Program website recorded 184929 visits and is one of Industry Canada's most visited sites, evidence of a high level of interest in access to financing.

## 1. Introduction

The purpose of the Canada Small Business Financing (CSBF) Program is to help small and mediumsized enterprises (SMEs) get access to financing that they may otherwise have difficulty in obtaining. By sharing the burden of risk on loans, the Government of Canada and private sector lenders are able to increase the amount of financing extended to small businesses.

## Nature of the CSBF Program

The CSBF Program facilitates loans up to $\$ 250000$ (as of April 1, 2009, this increased to $\$ 500000$ of which a maximum of $\$ 350000$ can be used to finance the purchase of equipment and leasehold improvements) made by lenders to SMEs in Canada. A loan registered under the program must satisfy certain requirements (see Section 2 "Key Program Parameters").

Loans under the program are available for the financing of real property and equipment and for leasehold improvements. The assets financed must be used to carry on business in Canada.

## The Role of the Federal Government

Industry Canada administers the CSBF Program, registers loans, collects fees and pays lenders eligible portions of losses on defaulted loans. However, the CSBF Program does not approve the borrower loan applications and is not involved in the administration of the loans. By registering loans with the CSBF Program, lenders are entitled to submit claims to Industry Canada in the event of default.

## The Role of Lenders

Lenders include some 1139 chartered banks, credit unions and Caisses populaires. These lenders provide service to Canadians in all provinces and territories.

Lenders are responsible for all credit decisions - approving the loans, disbursing the loan proceeds, registering the loans with Industry Canada, administering the loans and, in the event of default, realizing on the security. Each lender establishes its own lending criteria subject to the requirements of the CSBF Program. Once the loan is approved, the funds that are advanced to the borrower are the funds of the lender and not the government.

## How Lenders Are Compensated on Defaulted Loans

When a loan is in default, the lender must realize all security taken for the loan before forwarding its claim for loss to the CSBF Program, together with all the necessary documentation to justify the claim. Once the lender's information is analyzed and the claim is approved, the lender is paid 85 percent of its eligible loss. The claim can be adjusted or rejected if there is failure to comply with program requirements.

## 2. Key Program Parameters

The CSBF Program operates according to the following major parameters.

| Parameter | Definition |
| :--- | :--- |
| Small business <br> eligibility | - for-profit Canadian businesses carried on in Canada <br> - annual gross revenues of $\$ 5$ million or less |
| Assets financed | - equipment <br> - real property or immovables <br> - leasehold improvements <br> - program registration fees |

## 3. Program Objectives and Impacts

## Incrementality and Cost Recovery

The CSBF Program has two objectives: incrementality and cost recovery.
Incrementality means that SMEs have access to financing that otherwise would not have been available to them or available only under less favourable conditions.

Research shows that new businesses and start-ups have the greatest difficulty of any business in accessing capital. ${ }^{1}$ Therefore, an indicator of incrementality is the number of start-ups and new businesses that receive loans. Over the period 1999-2009, these businesses borrowed on average 58 percent of the total loan value, a strong indicator that the program is achieving incrementality.

Cost recovery is the ability of the CSBF Program to balance the program's costs (claims paid to lenders) with its revenues (registration and administration fees). The program costs in this equation exclude the salary and operating expenses for the program.

For the period of 2004-09, CSBF Program revenues amounted to $\$ 207.2$ million while the total claim expenses were $\$ 220.8$ million resulting in a net cost of $\$ 13.7$ million as at March 31, 2009. For the first five-year period of the CSBF Program (1999-2004), expenses were $\$ 122.8$ million greater than revenues as at March 31, 2009. This difference in net cost is attributable to the longer period over which claims have been paid for the first five-year period. Details of the revenues and claim expenses on a year-by-year basis are outlined in Tables 1a and 1b in the Appendix.

The extent to which the program is expected to meet its objective of cost recovery will be further elaborated upon in the 2004-09 Comprehensive Review Report to be tabled in Parliament before March 31, 2010.

## Job Creation

Loans made to small businesses under the CSBF Program have resulted in increased employment in Canada, an indication that SMEs continue to be engines of job creation. Information provided by borrowers on the loan registration form enables the CSBF Program to measure the gross effect on employment. In 2008-09, borrowers estimated that loans would help their businesses create a total of 16908 new jobs, or 2.2 jobs per loan. In the previous year, 2007-08, borrowers estimated job creation at 2.3 new jobs per loan.

[^0]
## 4. Program Performance Analysis

### 4.1 Program Activity

The CSBF Program Directorate is responsible for the administration of the program (loans component) and the Capital Leasing Pilot Project (CLPP). Although discontinued on March 31, 2007, the CLPP still generates claims and revenues from leases that were made on or before March 31, 2007 (see Section 5 "Capital Leasing Pilot Project" for information on the CLPP).

The directorate employed 27 full-time staff and operated with an annual budget of about $\$ 2.9$ million. There were 3128 telephone, email and letter inquiries received through the info-line and website from small businesses and lenders. The program's website received 184929 visits, making it one of the most visited websites at Industry Canada.

The table below illustrates the loan and claim activities of the program for the last two years. For details on an annual basis, refer to Table 2 in the Appendix.

From 1999 to 2009, there have been 113850 loans made under the CSBF Program with a value of over $\$ 10.4$ billion.

| CSBF Program Activity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Transactions | 2008-09 |  | 2007-08 |  |
|  | Number | Value ( $\$ 000$ ) | Number | Value (\$000) |
| CSBF Program loans | 7846 | 916428.1 | 8930 | 987663.9 |
| CSBF Program claims | 1979 | 106445.0 | 1835 | 96914.2 |
| CLP Project claims | 105 | 3893.7 | 36 | 690.7 |

## Lending and Claim Volumes

In 2008-09, the value of loans made under the CSBF Program by private sector lenders was more than $\$ 916$ million. Although somewhat lower than last year, this represents a significant injection of new financing for SMEs. Loans numbered 7846, about 12 percent less than the previous year (see Figure 1a). Average loan size increased by 4.6 percent to $\$ 116$ 801. It took an average of less than two days to register loans.

## Figure 1a: Number and Value of CSBF Loans, 1999-2009



In 2008-09, 1979 claims were paid with a value of $\$ 106.4$ million, averaging $\$ 53787$ per claim. These claims were associated with defaulted loans registered during the 10-year period from 1999-2009 (see Figure 1b). The value of claims paid to lenders in 2008-09 rose approximately 9 percent from the previous year. The number of claims paid was about 93 percent of all claims received from lenders. The CSBF Program rejected roughly 7 percent (153) of claims received, which is consistent with the previous year. For the CLPP, 89 percent (105) of claims were accepted during 2008-09. Provided all the necessary documentation was received from the lender, it took an average of 23 days to process a claim.

Figure 1b: Number and Value of CSBF Claims,* 1999-2009


[^1]The directorate received 18 appeals of decisions made related to the CSBF Program. Each appeal is being considered in light of any additional information or clarifications. As of March 31, 2009, these appeals were in the process of being reviewed.

## Lending and Claims by Asset Type

Small businesses seek financing under the CSBF Program for equipment, real property and leasehold improvements. Figure 2 shows the distribution of the total value of CSBF Program loans and claims by asset type for 2008-09:

- The purchase of equipment accounted for the largest percentage of the total value of both loans (45 percent) and claims ( 57 percent).
- Real property represented the smallest percentage of the total value of loans ( 20 percent) and the total value of claims ( 10 percent).
- Leasehold improvements accounted for 35 percent of the total value of all loans and 33 percent of the total value of claims.


For further details, see the Appendix, Table 3.

## Loans and Claims by Province and Territory

In every part of the country, the CSBF Program serves Canadian small businesses through the large network of private sector lenders. The program is driven by demand, and variations in its use reflect choices made by lenders and borrowers.
In 2008-09, the provinces of Quebec and Ontario registered the largest share of the total loans made under the CSBF Program, for a total of $\$ 632$ million or 69 percent of the total value. The majority of all Canadian SMEs operate in Ontario and Quebec. Ontario and Quebec together accounted for $\$ 95$ million or 89 percent of the total value of claims during 2008-09 (see Figure 3 and Table 4, in the Appendix, for further details).

Figure 3: Percent of Total Value of CSBF Loans and Claims
by Province and Territory, 2008-09


## Lending and Claims by Industry Sector

In 2008-09, the top four industry sectors by value were the following: food and beverage services (33 percent), retail trade ( 15 percent), transportation and warehousing ( 7 percent), and manufacturing ( 5 percent).

During this same reporting period, the value of claims paid to these sectors was as follows: food and beverage services ( 35 percent), retail trade ( 17 percent), transportation and warehousing ( 3 percent), and manufacturing ( 9 percent).

These top four industry sectors together accounted for 60 percent of the total value of loans and 64 percent of the value of claims (see Figure 4).

Figure 4: Percent of Total Value of CSBF Loans and Claims by Industry Sector, 2008-09


For further details, see the Appendix, Table 5.

## Lending and Claims by Age of Business

In 2008-09, start-ups and new businesses borrowed $\$ 550.9$ million in loans, or 60 percent of the total value of loans under the program (see Figure 5 and Table 6 in the Appendix). These businesses accounted for 77 percent of the claims during this same period. These percentages have been fairly consistent over the 10-year period of the program.

Figure 5: Percent of Total Value of CSBF Loans and Claims by Age of Business, 2008-09


For further details, see the Appendix, Table 6.

## Lending and Claims by Type and Size of Business

In 2008-09, non-franchise businesses accounted for 76 percent of the total value of loans, which is slightly lower than the 10 -year average and 79 percent of the value of claims, which is consistent with the 10-year average. Franchise businesses accounted for 24 percent of the total value of loans, which is slightly higher than the 10-year average, and 21 percent of the total value of claims, which is consistent with the 10 -year average. For more information, see Table 7 in the Appendix.

Businesses with annual revenues of up to $\$ 1$ million accounted for 77 percent of the value of all loans made in 2008-09 (see Figure 6). These businesses also accounted for 78 percent of claims that were paid. This remains consistent with the 10 -year trend.

Figure 6: Percent of Total Value of CSBF Loans and Claims by Business Size,* 2008-09

*Based on borrower's estimates at time of loan registration.
For further details, see the Appendix, Table 8.

### 4.2 The Crown's Program Liability

The Canada Small Business Financing Act established a $\$ 1.5$-billion maximum liability ${ }^{2}$ ceiling for each consecutive five-year period for claims paid on defaulted loans. For loans made between April 1, 2004, and March 31, 2009, the current five-year period, the maximum liability was $\$ 667.4$ million as at March 31, 2009, well below the statutory limit.

Contingent liability is the maximum amount of money that the government may be called upon to pay to lenders if all loans were to default simultaneously at a certain point in time. The contingent liability is calculated as the lesser of the maximum liability less reimbursement of losses by the government and 85 percent of the outstanding loan balance amount. For loans made between April 1, 2004, and March 31, 2009, the Crown's contingent liability balance was $\$ 461.1$ million as at March 31, 2009.

[^2]
## 5. Capital Leasing Pilot Project

On March 31, 2007, the five-year Capital Leasing Pilot Project (CLPP) was discontinued. In testing the viability and utility of the CSBF Program for capital leasing, CLPP research demonstrated that Canadian small business' capital leasing needs are being met in the marketplace without government assistance. However, the CSBF Program Directorate continues to process claims and collect administration fee revenues from leases registered on or before March 31, 2007.

### 5.1 Revenues and Expenses

For the 2002-09 period, revenues totalled $\$ 6$ million and total claim expenses were $\$ 5.5$ million, resulting in a net balance of $\$ 0.5$ million. There were 105 claims paid in 2008-09 representing $\$ 3.9$ million. For further information, see Table 9 in the Appendix.

### 5.2 The Crown's Program Liability

The CLPP established a \$400-million maximum liability ceiling to limit the Government of Canada's exposure. However, when the CLPP was discontinued, the maximum liability was determined to be $\$ 15.7$ million, well below the established limit. As at March 31, 2009, the Crown's contingent liability was calculated at $\$ 10.9$ million.

Contingent liability is the maximum amount of money that the government may be called upon to pay to lessors if all leases were to default simultaneously. The contingent liability is calculated as the lesser of the maximum liability less reimbursement of losses by the government and 85 percent of the outstanding balance amounts of capital leases.

## 6. CSBF Program Changes

On April 1, 2009, a number of changes to the CSBF Program came into effect, including the implementation of a package of regulatory amendments, an increase to the maximum loan size and an increase to the liability ceiling for each lender using the program.

The regulatory amendments are part of ongoing improvements to the CSBF Program and respond to concerns raised in the last Comprehensive Review (1999-2004) of the program. The amendments were primarily focused on reducing administrative burden, streamlining processes to be more in line with conventional lending practices, and providing further clarity to some sections of the existing regulations.

The maximum amount for CSBF Program loans was increased from $\$ 250000$ to $\$ 500000$ of which a maximum of $\$ 350000$ can be used to finance the purchase of equipment and leasehold improvement. Since the maximum loan size has not changed since 1993, this increase will allow more small businesses to have access to the financing they need, for an amount that is more in line with current market prices. This will allow SMEs to start, modernize and expand their businesses, thus increasing benefits for the Canadian economy.

Finally, the liability ceiling for each lender using the program was increased from 10 percent to 12 percent of the value of its portfolio in excess of $\$ 500000$ (see Section 2 "Key Program Parameters" for the details on the calculation). By increasing the cap, the Government of Canada has accepted greater risk and exposure for loans that may default, thereby making the CSBF Program a more attractive option when lenders are evaluating financing alternatives for SMEs.

## 7. Second Comprehensive Review

As required by the Canada Small Business Financing Act, Industry Canada will prepare a comprehensive review report of the CSBF Program in 2009-10. The comprehensive review, which will examine the 2004-09 lending period, must be prepared every five years and tabled in Parliament within 12 months of the end of the period (by March 31, 2010). The review helps the Department monitor and assess the operational and financial performance, including:

- the extent to which the program is meeting its goals of incrementality and cost recovery;
- the program's relevance and challenges faced in meeting the financing needs of SMEs under evolving market conditions; and
- the changes that may be required to maintain and improve the program.


## Appendix

## Canada Small Business Financing Act - Tables 1 to 8 Capital Leasing Pilot Project - Table 9



NOTE: Annual data for fiscal years 1999-2008 are available in the annual reports from previous years at www.ic.gc.ca/csbfa.

| Fiscal year | Value of loans ( $\$ 000$ ) | Revenues* and expenses | Year associated fees were due and associated claims were received (\$000) |  |  |  |  |  |  |  |  |  | Cumulative revenues and expenses (\$000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1999-2000 | 2000-01 | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 |  |
| 1999-2000 | 1352320.5 | Fees Claims | $\begin{array}{r} 33425.9 \\ \hline(494.6) \end{array}$ | $\begin{array}{\|l\|} \hline 12973.2 \\ (14258.3) \\ \hline \end{array}$ | $\begin{aligned} & 10293.6 \\ & (33482.9) \end{aligned}$ | $\left.\begin{array}{\|r\|} \hline 7275.7 \\ (32250.9) \end{array} \right\rvert\,$ | $\begin{array}{r} 4784.4 \\ (17261.3) \end{array}$ | $\begin{gathered} 2821.9 \\ (8954.4) \end{gathered}$ | $\begin{array}{r} 1735.1 \\ (4043.5) \end{array}$ | $\begin{gathered} 1023.4 \\ (1855.6) \end{gathered}$ | $\begin{gathered} 587.6 \\ (950.7) \end{gathered}$ | $\begin{aligned} & 306.4 \\ & (549.2) \end{aligned}$ | $\begin{array}{r\|} \hline 75 \\ (114 \text { 101.3) } \end{array}$ |
|  |  | Annual cash flow | 32931.3 | (1285.1) | (23 189.3) | (24 975.2) | (12 476.9) | (6 132.6) | (2 308.4) | (832.2) | (363.1) | (242.8) | (38 874.3) |
| 2000-01 | 1159048.0 | Fees Claims |  | $\begin{array}{\|r\|} \hline 30164.6 \\ (510.7) \\ \hline \end{array}$ | $\begin{aligned} & 10918.9 \\ & (9641.2) \end{aligned}$ | $\begin{array}{\|r} 8600.7 \\ (28589.5) \\ \hline \end{array}$ | $\begin{array}{r} 6180.5 \\ (28592.6) \\ \hline \end{array}$ | $\begin{array}{r} 3988.7 \\ (18355.8) \\ \hline \end{array}$ | $\begin{gathered} 2230.7 \\ (6908.0) \end{gathered}$ | $\begin{gathered} 1317.1 \\ (3838.5) \end{gathered}$ | $\begin{array}{r} 790.4 \\ (1809.8) \\ \hline \end{array}$ | $\begin{array}{r} 454.4 \\ (561.4) \\ \hline \end{array}$ | 64646.0 (98 807.4) |
|  |  | Annual cash flow |  | 29653.9 | 1277.7 | (19 988.8) | (22 412.1) | (14 367.0) | (4 677.3) | (2 521.4) | (1 019.3) | (107.0) | (34 161.5) |
| 2001-02 | 899247.6 | Fees Claims |  |  | $\begin{array}{r} 23356.7 \\ \quad(320.2) \end{array}$ | $\begin{gathered} 8215.8 \\ (7569.1) \end{gathered}$ | $\begin{array}{\|c\|} \hline 6570.9 \\ (18089.6) \end{array}$ | $\begin{array}{\|c\|} \hline 4659.4 \\ (19614.8) \end{array}$ | $\begin{aligned} & 2900.1 \\ & (8116.7) \end{aligned}$ | $\begin{aligned} & 1578.3 \\ & (5651.0) \end{aligned}$ | $\begin{array}{r} 955.9 \\ (2782.0) \end{array}$ | $\begin{array}{r} 573.6 \\ (1188.3) \end{array}$ | 48810.7 (63 331.6) |
|  |  | Annual cash flow |  |  | 23036.5 | 646.7 | (11 518.7) | (14 955.4) | (5 216.6) | (4072.6) | (1826.0) | (614.7) | (14 520.9) |
| 2002-03 | 951159.1 | Fees Claims |  |  |  | $\begin{array}{r} 24339.4 \\ (381.8) \end{array}$ | $\begin{array}{r} 8523.5 \\ (7426.4) \end{array}$ | $\begin{array}{r} 6671.2 \\ (19959.3) \end{array}$ | $\begin{array}{r} 4502.5 \\ (16664.3) \end{array}$ | $\begin{gathered} 2694.5 \\ (8477.6) \end{gathered}$ | $\begin{array}{\|c\|} \hline 1486.7 \\ (5432.4) \end{array}$ | $\begin{array}{r} 893.7 \\ (2980.1) \end{array}$ | 49111.5 <br> (61 321.8) |
|  |  | Annual cash flow |  |  |  | 23957.7 | 1097.2 | (13 288.1) | (12 161.8) | (5 783.1) | (3945.7) | (2086.4) | (12 210.2) |
| 2003-04 | 999868.3 | Fees Claims |  |  |  |  | $\begin{array}{\|r\|} \hline 25485.6 \\ (292.8) \\ \hline \end{array}$ | $\begin{gathered} 8518.5 \\ (8837.8) \end{gathered}$ | $\begin{array}{r} 6333.7 \\ (24261.5) \end{array}$ | $\begin{array}{\|c\|} \hline 4104.4 \\ (19332.9) \end{array}$ | $\begin{array}{r} 2497.6 \\ (11245.3) \end{array}$ | $\begin{aligned} & 1363.5 \\ & (7316.1) \end{aligned}$ | $\begin{aligned} & 48303.3 \\ & (71286.5) \end{aligned}$ |
|  |  | Annual cash flow |  |  |  |  | 25192.8 | (319.3) | (17 927.8) | (15 228.5) | (8747.7) | (5 952.6) | (22 983.2) |
| Total | 5361643.4 | Fees Claims | $\begin{array}{r} 33425.9 \\ (494.6) \end{array}$ | $\left.\begin{array}{\|l\|} \hline 43137.8 \\ (14769.0) \end{array} \right\rvert\,$ | $\begin{array}{\|l\|l\|} \hline 44569.2 \\ (43 & 444.3) \end{array}$ | $\begin{array}{\|l\|} \hline 48431.5 \\ (68791.3) \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline 51544.9 \\ (71 \text { 662.7) } \end{array}$ | $\begin{array}{\|l\|} \hline 26659.7 \\ (75722.1) \end{array}$ | $\begin{aligned} & 17702.1 \\ & (59994.0) \end{aligned}$ | $\begin{array}{\|l\|} \hline 10717.8 \\ (39 \\ \text { (355.5) } \end{array}$ | $\begin{array}{r} 6318.2 \\ (22 \text { 220.0) } \end{array}$ | $\begin{array}{r} 3591.5 \\ (12595.0) \end{array}$ | $\begin{gathered} 286098.5 \\ (408848.7) \end{gathered}$ |
|  |  | Annual cash flow | 32931.3 | 28368.8 | 1124.9 | (20 359.8) | (20 117.7) | (49 062.4) | (42 292.0) | (28 437.8) | (15 901.9) | (9003.6) | (122 750.1) |

* Revenues are composed of the 2-percent registration fees and the 1.25-percent administration fees.
* Revenues are composed of the 2-percent registration fees and the 1.25-percent administration fees.

| Fiscal year | Table 2: Summary of Financial Activities per Fiscal Year - CSBF Program |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans |  |  | Revenues | Expenses |  |  |  | $\begin{gathered} \text { Net } \\ \text { revenues } \\ \text { less } \\ \text { expenses } \\ (\$ 000) \end{gathered}$ |
|  | Number | Value <br> (\$000) | $\begin{gathered} \text { Average } \\ \text { size } \\ (\$ 000) \end{gathered}$ | Fees (\$000) | $\begin{gathered} \text { Numbr } \\ \text { of } \\ \text { claims } \end{gathered}$ | $\begin{gathered} \text { Claims } \\ \text { (asid } \\ \text { (\$000) } \end{gathered}$ | Refunds of previous years' expenses $(\$ 000)$ | Total expenses $(\$ 000)$ |  |
| 1999-2000 | 17741 | 1352320.5 | 76.2 | 33425.9 | 19 | 494.6 |  | 494.6 | 32931.3 |
| 2000-01 | 14442 | 1159048.0 | 80.3 | 43137.8 | 307 | 14769.0 |  | 14769.0 | 28368.8 |
| 2001-02 | 11016 | 899247.6 | 81.6 | 44569.2 | 915 | 43466.0 | (21.7) | 43444.3 | 1124.9 |
| 2002-03 | 11263 | 951159.1 | 84.4 | 48431.5 | 1409 | 68891.6 | (100.4) | 68791.3 | (20 359.8) |
| 2003-04 | 11085 | 999868.3 | 90.2 | 51544.9 | 1553 | 71949.1 | (286.5) | 71662.7 | (20 117.7) |
| 2004-05 | 11143 | 1041316.0 | 93.5 | 53838.8 | 1620 | 76872.6 | (412.4) | 76460.1 | (22 621.3) |
| 2005-06 | 10789 | 1087451.8 | 100.8 | 56367.1 | 1598 | 72065.5 | (386.3) | 71679.3 | (15 312.2) |
| 2006-07 | 9595 | 1024535.8 | 106.8 | 55664.1 | 1681 | 80855.9 | (566.5) | 80289.4 | (24 625.3) |
| 2007-08 | 8930 | 987663.9 | 110.6 | 55020.2 | 1835 | 96914.2 | (573.2) | 96341.1 | (41 320.9) |
| 2008-09 | 7846 | 916428.1 | 116.8 | 51282.0 | 1979 | 106445.0 | (683.8) | 105761.3 | (54 479.2) |
| Total | 113850 | 10419038.9 | 91.5 | 493281.5 | 12916 | 632723.6 | (3 030.6) | 629693.0 | (136411.5) |


| Asset type* | Fiscal year | Table 3: Loans and Claims - by Asset Type from 1999-2009 - CSBF Program |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Loans |  |  |  | Claims |  |  |  |
|  |  | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value (\$000) | Percent of total value | Average (\$000) |
| Equipment | $\begin{gathered} \text { 1999-2008 } \\ 2008-09 \end{gathered}$ | $\begin{array}{r} 68732 \\ 4459 \end{array}$ | $\begin{array}{r} 5358265.5 \\ 412004.2 \end{array}$ | $\begin{aligned} & 56.4 \\ & 45.0 \end{aligned}$ | $\begin{aligned} & 78.0 \\ & 92.4 \end{aligned}$ | $\begin{aligned} & 7279 \\ & 1180 \end{aligned}$ | $\begin{array}{r} 339531.4 \\ 60494.2 \end{array}$ | $\begin{aligned} & 64.5 \\ & 56.8 \end{aligned}$ | $\begin{aligned} & 46.6 \\ & 51.3 \end{aligned}$ |
|  | Subtotal | 73191 | 5770269.7 | 55.4 | 78.8 | 8459 | 400025.6 | 63.2 | 47.3 |
| Real property | $\begin{gathered} \text { 1999-2008 } \\ 2008-09 \end{gathered}$ | $\begin{array}{r} 18709 \\ 1183 \end{array}$ | $\begin{array}{r} 1992251.6 \\ 183450.2 \end{array}$ | $\begin{aligned} & 21.0 \\ & 20.0 \end{aligned}$ | $\begin{aligned} & 106.5 \\ & 155.1 \end{aligned}$ | $\begin{array}{r} 1044 \\ 189 \end{array}$ | $\begin{aligned} & 46497.5 \\ & 11108.0 \end{aligned}$ | $\begin{array}{r} 8.8 \\ 10.4 \end{array}$ | $\begin{aligned} & 44.5 \\ & 58.8 \end{aligned}$ |
|  | Subtotal | 19892 | 2175701.8 | 20.9 | 109.4 | 1233 | 57605.5 | 9.1 | 46.7 |
| Leasehold improvements | $\begin{gathered} \text { 1999-2008 } \\ 2008-09 \end{gathered}$ | $\begin{array}{r} 18563 \\ 2204 \end{array}$ | $\begin{array}{r} 2152093.8 \\ 320973.7 \end{array}$ | $\begin{aligned} & 22.6 \\ & 35.0 \end{aligned}$ | $\begin{aligned} & 115.9 \\ & 145.6 \end{aligned}$ | $\begin{array}{r} 2614 \\ 610 \end{array}$ | $\begin{array}{r} 140249.7 \\ 34842.9 \end{array}$ | $\begin{aligned} & 26.6 \\ & 32.7 \end{aligned}$ | $\begin{aligned} & 53.7 \\ & 57.1 \end{aligned}$ |
|  | Subtotal | 20767 | 2473067.4 | 23.7 | 119.1 | 3224 | 175092.6 | 27.7 | 54.3 |
| Total** | $\begin{gathered} \text { 1999-2008 } \\ \text { 2008-09 } \end{gathered}$ | $\begin{array}{r} 106004 \\ 7846 \end{array}$ | $\begin{array}{r} 9502610.9 \\ 916428.1 \end{array}$ | $\begin{aligned} & 100.0 \\ & 100.0 \end{aligned}$ | $\begin{array}{r} 89.6 \\ 116.8 \end{array}$ | $\begin{array}{r} 10937 \\ 1979 \end{array}$ | $\begin{aligned} & 526278.6 \\ & 106445.0 \end{aligned}$ | $\begin{aligned} & 100.0 \\ & 100.0 \end{aligned}$ | $\begin{aligned} & 48.1 \\ & 53.8 \end{aligned}$ |
|  | Total** | 113850 | 10419038.9 | 100.0 | 91.5 | 12916 | 632723.6 | 100.0 | 49.0 |

[^3] ** Totals may not add up due to rounding.

|  |  | Loans |  |  |  | Claims |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Province or territory | Fiscal year | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value ( $\$ 000$ ) | Percent of total value | Average (\$000) |
| Newfoundland and Labrador | $\begin{gathered} \text { 1999-2008 } \\ 2008-09 \end{gathered}$ | $\begin{array}{r} 2151 \\ 112 \end{array}$ | $\begin{array}{r} 154587.3 \\ 9996.7 \end{array}$ | $\begin{aligned} & 1.6 \\ & 1.1 \end{aligned}$ | $\begin{aligned} & 71.9 \\ & 89.3 \end{aligned}$ | $\begin{aligned} & 98 \\ & 19 \end{aligned}$ | $\begin{array}{r} 3477.1 \\ 645.9 \end{array}$ | $\begin{aligned} & 0.7 \\ & 0.6 \end{aligned}$ | $\begin{aligned} & 35.5 \\ & 34.0 \end{aligned}$ |
|  | Subtotal | 2263 | 164583.9 | 1.6 | 72.7 | 117 | 4123.0 | 0.7 | 35.2 |
| Prince Edward Island | 1999-2008 2008-09 | $\begin{array}{r} 592 \\ 32 \end{array}$ | $\begin{array}{\|r\|} \hline 46800.0 \\ 3844.3 \end{array}$ | $\begin{aligned} & 0.5 \\ & 0.4 \end{aligned}$ | $\begin{array}{r} 79.1 \\ 120.1 \end{array}$ | $\begin{array}{r} 39 \\ 3 \end{array}$ | $\begin{array}{r} 1303.2 \\ 103.2 \end{array}$ | $\begin{aligned} & 0.2 \\ & 0.1 \end{aligned}$ | $\begin{aligned} & 33.4 \\ & 34.4 \end{aligned}$ |
|  | Subtotal | 624 | 50644.3 | 0.5 | 81.2 | 42 | 1406.4 | 0.2 | 33.5 |
| Nova Scotia | $\begin{gathered} \text { 1999-2008 } \\ \text { 2008-09 } \end{gathered}$ | $\begin{array}{r} 3790 \\ 272 \end{array}$ | $\begin{array}{r\|} \hline 292576.4 \\ 2427.9 \end{array}$ | $\begin{aligned} & 3.1 \\ & 2.7 \end{aligned}$ | $\begin{aligned} & 77.2 \\ & 89.8 \end{aligned}$ | $\begin{array}{r} 281 \\ 48 \end{array}$ | $\begin{aligned} & 8464.2 \\ & 1519.8 \end{aligned}$ | $\begin{aligned} & 1.6 \\ & 1.4 \end{aligned}$ | $\begin{aligned} & 30.1 \\ & 31.7 \end{aligned}$ |
|  | Subtotal | 4062 | 317004.3 | 3.0 | 78.0 | 329 | 9984.0 | 1.6 | 30.3 |
| New Brunswick | $\begin{gathered} \text { 1999-2008 } \\ 2008-09 \end{gathered}$ | $\begin{array}{r} 3615 \\ 327 \end{array}$ | $\begin{array}{r} 292027.3 \\ 28126.5 \end{array}$ | $\begin{aligned} & 3.1 \\ & 3.1 \end{aligned}$ | $\begin{aligned} & 80.8 \\ & 86.0 \end{aligned}$ | $\begin{array}{r} 303 \\ 58 \end{array}$ | $\begin{array}{r} 12325.1 \\ 2009.4 \end{array}$ | $\begin{aligned} & 2.3 \\ & 1.9 \end{aligned}$ | $\begin{aligned} & 40.7 \\ & 34.6 \end{aligned}$ |
|  | Subtotal | 3942 | 320153.8 | 3.1 | 81.2 | 361 | 14334.5 | 2.3 | 39.7 |
| Quebec | $\begin{gathered} \text { 1999-2008 } \\ \text { 2008-09 } \end{gathered}$ | $\begin{array}{r} 38487 \\ 2650 \end{array}$ | $\begin{array}{r} 3149178.3 \\ 306245.8 \end{array}$ | $\begin{aligned} & 33.1 \\ & 33.4 \end{aligned}$ | $\begin{array}{r} 81.8 \\ 115.6 \end{array}$ | $\begin{array}{r} 3735 \\ 679 \end{array}$ | $\begin{array}{r} 162888.8 \\ 36341.5 \end{array}$ | $\begin{aligned} & 31.0 \\ & 34.1 \end{aligned}$ | $\begin{array}{r} 43.6 \\ 53.5 \end{array}$ |
|  | Subtotal | 41137 | 3455424.1 | 33.2 | 84.0 | 4414 | 199230.3 | 31.5 | 45.1 |
| Ontario | $\begin{gathered} \text { 1999-2008 } \\ \text { 2008-09 } \end{gathered}$ | $\begin{array}{r} 28809 \\ 2435 \end{array}$ | $\begin{array}{\|r\|} \hline 3129302.1 \\ 325398.9 \end{array}$ | $\begin{aligned} & 32.9 \\ & 35.5 \end{aligned}$ | $\begin{aligned} & 108.6 \\ & 133.6 \end{aligned}$ | $\begin{array}{r} 4774 \\ 991 \end{array}$ | $\begin{array}{r} 268104.9 \\ 58404.8 \end{array}$ | $\begin{aligned} & 50.9 \\ & 54.9 \end{aligned}$ | $\begin{aligned} & 56.2 \\ & 58.9 \end{aligned}$ |
|  | Subtotal | 31244 | 3454701.0 | 33.2 | 110.6 | 5765 | 326509.7 | 51.6 | 56.6 |
| Manitoba | $\begin{gathered} \text { 1999-2008 } \\ 2008-09 \end{gathered}$ | $\begin{array}{r} 3812 \\ 304 \end{array}$ | $\begin{array}{r} 291795.6 \\ 26641.7 \end{array}$ | $\begin{aligned} & 3.1 \\ & 2.9 \\ & \hline \end{aligned}$ | $\begin{aligned} & 76.5 \\ & 87.6 \end{aligned}$ | $\begin{array}{r} 270 \\ 36 \end{array}$ | $\begin{aligned} & 9109.0 \\ & 1627.0 \end{aligned}$ | $\begin{aligned} & 1.7 \\ & 1.5 \end{aligned}$ | $\begin{aligned} & 33.7 \\ & 45.2 \end{aligned}$ |
|  | Subtotal | 4116 | 318437.2 | 3.1 | 77.4 | 306 | 10735.9 | 1.7 | 35.1 |
| Saskatchewan | $\begin{gathered} \text { 1999-2008 } \\ \text { 2008-09 } \end{gathered}$ | $\begin{array}{r} 4721 \\ 344 \end{array}$ | $\begin{array}{r} 345100.7 \\ 33238.7 \end{array}$ | $\begin{aligned} & 3.6 \\ & 3.6 \end{aligned}$ | $\begin{aligned} & 73.1 \\ & 96.6 \end{aligned}$ | $\begin{array}{r} 232 \\ 20 \end{array}$ | $\begin{aligned} & 7754.8 \\ & 1026.6 \end{aligned}$ | $\begin{aligned} & 1.5 \\ & 1.0 \end{aligned}$ | $\begin{aligned} & 33.4 \\ & 51.3 \end{aligned}$ |
|  | Subtotal | 5065 | 378339.4 | 3.6 | 74.7 | 252 | 8781.4 | 1.4 | 34.8 |


| Province or territory | Loans an | laims | by Provi | e and Te | ory from | 99-20 | - CSB | rogram |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal year | Loans |  |  |  | Claims |  |  |  |
|  |  | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value (\$000) | Percent of total value | Average (\$000) |
| Alberta | 1999-2008 | 11474 | 1064984.2 | 11.2 | 92.8 | 644 | 28850.3 | 5.5 | 44.8 |
|  | 2008-09 | 895 | 106357.7 | 11.6 | 118.8 | 56 | 2128.7 | 2.0 | 38.0 |
|  | Subtotal | 12369 | 1171341.9 | 11.2 | 94.7 | 700 | 30979.0 | 4.9 | 44.3 |
| British Columbia | 1999-2008 | 8346 | 717283.5 | 7.5 | 85.9 | 557 | 23646.6 | 4.5 | 42.5 |
|  | 2008-09 | 471 | 51813.9 | 5.7 | 110.0 | 69 | 2638.2 | 2.5 | 38.2 |
|  | Subtotal | 8817 | 769097.4 | 7.4 | 87.2 | 626 | 26284.8 | 4.2 | 42.0 |
| Yukon | 1999-2008 | 83 | 7549.1 | 0.1 | 91.0 | 2 | 90.7 | 0.0 | 45.4 |
|  | 2008-09 | 2 | 59.6 | 0.0 | 29.8 | 0 | 0.0 | 0.0 | 0.0 |
|  | Subtotal | 85 | 7608.7 | 0.1 | 89.5 | 2 | 90.7 | 0.0 | 45.4 |
| Northwest Territories | 1999-2008 | 117 | 10535.3 | 0.1 | 90.0 | 1 | 198.3 | 0.0 | 198.3 |
|  | 2008-09 | 2 | 276.6 | 0.0 | 138.3 | 0 | 0.0 | 0.0 | 0.0 |
|  | Subtotal | 119 | 10811.9 | 0.1 | 90.9 | 1 | 198.3 | 0.0 | 198.3 |
| Nunavut | 1999-2008 | 7 | 891.0 | 0.0 | 127.3 | 1 | 65.7 | 0.0 | 65.7 |
|  | 2008-09 | 0 | 0.0 | 0.0 | 0.0 | 0 | 0.0 | 0.0 | 0.0 |
|  | Subtotal | 7 | 891.0 | 0.0 | 127.3 | 1 | 65.7 | 0.0 | 65.7 |
| Total* | 1999-2008 | 106004 | 9502610.9 | 100.0 | 89.6 | 10937 | 526278.6 | 100.0 | 48.1 |
|  | 2008-09 | 7846 | 916428.1 | 100.0 | 116.8 | 1979 | 106445.0 | 100.0 | 53.8 |
|  | Total | 113850 | 10419038.9 | 100.0 | 91.5 | 12916 | 632723.6 | 100.0 | 49.0 |

* Totals may not add up due to rounding.

| Industry sector | Loans an | Claims | by Indus | Sector f | 1999 | 09 - | SBF Prog |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal year | Loans |  |  |  | Claims |  |  |  |
|  |  | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value (\$000) | Percent of total value | Average (\$000) |
| Accommodation services | 1999-2008 | 1300 | 164574.9 | 1.7 | 126.6 | 61 | 3480.4 | 0.7 | 57.1 |
|  | 2008-09 | 76 | 12632.6 | 1.4 | 166.2 | 11 | 778.3 | 0.7 | 70.8 |
|  | Subtotal | 1376 | 177207.5 | 1.7 | 128.8 | 72 | 4258.7 | 0.7 | 59.1 |
| Administration and support, waste management and remediation services | 1999-2008 | 1020 | 71746.6 | 0.8 | 70.3 | 95 | 3733.5 | 0.7 | 39.3 |
|  | 2008-09 | 69 | 6799.9 | 0.7 | 98.5 | 6 | 301.9 | 0.3 | 50.3 |
|  | Subtotal | 1089 | 78546.5 | 0.8 | 72.1 | 101 | 4035.4 | 0.6 | 40.0 |
| Agriculture (support activities), forestry, fishing and hunting | 1999-2008 | 5589 | 452508.9 | 4.8 | 81.0 | 328 | 15191.1 | 2.9 | 46.3 |
|  | 2008-09 | 239 | 19758.2 | 2.2 | 82.7 | 76 | 3657.7 | 3.4 | 48.1 |
|  | Subtotal | 5828 | 472267.1 | 4.5 | 81.0 | 404 | 18848.8 | 3.0 | 46.7 |
| Arts, entertainment and recreation | 1999-2008 | 2353 | 238231.7 | 2.5 | 101.2 | 435 | 21465.5 | 4.1 | 49.3 |
|  | 2008-09 | 157 | 20325.2 | 2.2 | 129.5 | 72 | 3828.0 | 3.6 | 53.2 |
|  | Subtotal | 2510 | 258556.9 | 2.5 | 103.0 | 507 | 25293.5 | 4.0 | 49.9 |
| Construction | 1999-2008 | 6025 | 384802.1 | 4.0 | 63.9 | 263 | 10135.7 | 1.9 | 38.5 |
|  | 2008-09 | 488 | 39082.4 | 4.3 | 80.1 | 27 | 1726.8 | 1.6 | 64.0 |
|  | Subtotal | 6513 | 423884.5 | 4.1 | 65.1 | 290 | 11862.5 | 1.9 | 40.9 |
| Educational services | 1999-2008 | 877 | 79215.0 | 0.8 | 90.3 | 78 | 3494.7 | 0.7 | 44.8 |
|  | 2008-09 | 64 | 8283.2 | 0.9 | 129.4 | 24 | 950.0 | 0.9 | 39.6 |
|  | Subtotal | 941 | 87498.2 | 0.8 | 93.0 | 102 | 4444.7 | 0.7 | 43.6 |
| Finance and insurance | 1999-2008 | 472 | 38703.5 | 0.4 | 82.0 | 27 | 977.7 | 0.2 | 36.2 |
|  | 2008-09 | 34 | 4629.9 | 0.5 | 136.2 | 8 | 241.0 | 0.2 | 30.1 |
|  | Subtotal | 506 | 43333.4 | 0.4 | 85.6 | 35 | 1218.7 | 0.2 | 34.8 |
| Food and beverage services | 1999-2008 | 19056 | 2364975.4 | 24.9 | 124.1 | 3156 | 174573.0 | 33.2 | 55.3 |
|  | 2008-09 | 1934 | 302401.3 | 33.0 | 156.4 | 609 | 36960.3 | 34.7 | 60.7 |
|  | Subtotal | 20990 | 2667376.7 | 25.6 | 127.1 | 3765 | 211533.3 | 33.4 | 56.2 |


| Industry sector | t.): Loans | d Clai | - by In | stry Sect | from 1 | -2009 | CSBF | gram |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal year | Loans |  |  |  | Claims |  |  |  |
|  |  | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value (\$000) | Percent of total value | Average (\$000) |
| Health care and social assistance | 1999-2008 | 2371 | 231510.5 | 2.4 | 97.6 | 216 | 9298.1 | 1.8 | 43.0 |
|  | 2008-09 | 195 | 24228.1 | 2.6 | 124.2 | 17 | 983.2 | 0.9 | 57.8 |
|  | Subtotal | 2566 | 255738.6 | 2.5 | 99.7 | 233 | 10281.3 | 1.6 | 44.1 |
| Information <br> and cultural industries | 1999-2008 | 519 | 39944.3 | 0.4 | 77.0 | 80 | 3176.2 | 0.6 | 39.7 |
|  | 2008-09 | 21 | 2452.5 | 0.3 | 116.8 | 6 | 346.1 | 0.3 | 57.7 |
|  | Subtotal | 540 | 42396.8 | 0.4 | 78.5 | 86 | 3522.3 | 0.6 | 41.0 |
| Manufacturing | 1999-2008 | 8434 | 790443.7 | 8.3 | 93.7 | 1250 | 69428.1 | 13.2 | 55.5 |
|  | 2008-09 | 424 | 48789.2 | 5.3 | 115.1 | 171 | 9944.3 | 9.3 | 58.2 |
|  | Subtotal | 8858 | 839232.9 | 8.1 | 94.7 | 1421 | 79372.4 | 12.5 | 55.9 |
| Mining, and oil and gas extraction | 1999-2008 | 1438 | 133062.4 | 1.4 | 92.5 | 27 | 1179.4 | 0.2 | 43.7 |
|  | 2008-09 | 128 | 12479.0 | 1.4 | 97.5 | 0 | 0 | 0 | 0 |
|  | Subtotal | 1566 | 145541.4 | 1.4 | 92.9 | 27 | 1179.4 | 0.2 | 43.7 |
| Other services | 1999-2008 | 19679 | 1634790.7 | 17.2 | 83.1 | 1565 | 71908.6 | 13.7 | 45.9 |
|  | 2008-09 | 1611 | 171425.1 | 18.7 | 106.4 | 384 | 21022.1 | 19.7 | 54.7 |
|  | Subtotal | 21290 | 1806215.8 | 17.3 | 84.8 | 1949 | 92930.7 | 14.7 | 47.7 |
| Professional, scientific and technical services | 1999-2008 | 3725 | 276821.7 | 2.9 | 74.3 | 348 | 13721.8 | 2.6 | 39.4 |
|  | 2008-09 | 164 | 15746.2 | 1.7 | 96.0 | 28 | 1444.7 | 1.4 | 51.6 |
|  | Subtotal | 3889 | 292567.9 | 2.8 | 75.2 | 376 | 15166.6 | 2.4 | 40.3 |
| Real estate, and rental and leasing | 1999-2008 | 1138 | 109806.8 | 1.2 | 96.5 | 190 | 8218.6 | 1.6 | 43.3 |
|  | 2008-09 | 52 | 6778.8 | 0.7 | 130.4 | 26 | 1139.8 | 1.1 | 43.8 |
|  | Subtotal | 1190 | 116585.6 | 1.1 | 98.0 | 216 | 9358.4 | 1.5 | 43.3 |
| Retail trade | 1999-2008 | 15997 | 1400617.1 | 14.7 | 87.6 | 1935 | 85551.7 | 16.3 | 44.2 |
|  | 2008-09 | 1169 | 140812.3 | 15.4 | 120.5 | 358 | 17921.8 | 16.8 | 50.1 |
|  | Subtotal | 17166 | 1541429.5 | 14.8 | 89.8 | 2293 | 103473.4 | 16.4 | 45.1 |


| Industry sector | Table 5 (cont.): Loans and Claims - by Industry Sector from 1999-2009 - CSBF Program |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal year | Loans |  |  |  | Claims |  |  |  |
|  |  | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value (\$000) | Percent of total value | Average (\$000) |
| Transportation and warehousing | 1999-2008 | 13636 | 898482.6 | 9.5 | 65.9 | 595 | 15729.7 | 3.0 | 26.4 |
|  | 2008-09 | 880 | 64065.6 | 7.0 | 72.8 | 123 | 3215.1 | 3.0 | 26.1 |
|  | Subtotal | 14516 | 962548.2 | 9.2 | 66.3 | 718 | 18944.9 | 3.0 | 26.4 |
| Utilities | 1999-2008 | 422 | 31824.6 | 0.3 | 75.4 | 16 | 814.2 | 0.2 | 50.9 |
|  | 2008-09 | 28 | 2609.7 | 0.3 | 93.2 | 4 | 98.2 | 0.1 | 24.5 |
|  | Subtotal | 450 | 34434.3 | 0.3 | 76.5 | 20 | 912.4 | 0.1 | 45.6 |
| Wholesale trade | 1999-2008 | 1953 | 160548.3 | 1.7 | 82.2 | 272 | 14200.5 | 2.7 | 52.2 |
|  | 2008-09 | 113 | 13128.7 | 1.4 | 116.2 | 29 | 1885.7 | 1.8 | 65.0 |
|  | Subtotal | 2066 | 173677.0 | 1.7 | 84.1 | 301 | 16086.2 | 2.5 | 53.4 |
| Total* | 1999-2008 | 106004 | 9502610.9 | 100.0 | 89.6 | 10937 | 526278.6 | 100.0 | 48.1 |
|  | 2008-09 | 7846 | 916428.1 | 100.0 | 116.8 | 1979 | 106445.0 | 100.0 | 53.8 |
|  | Total | 113850 | 10419038.9 | 100.0 | 91.5 | 12916 | 632723.6 | 100.0 | 49.0 |

*Totals may not add up due to rounding.

| Table 6: Loans and Claims - by Age of Business from 1999-2009 - CSBF Program |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age of business | Fiscal year | Loans |  |  |  | Claims |  |  |  |
|  |  | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value (\$000) | Percent of total value | Average (\$000) |
| Less than 1 year | 1999-2008 | 54555 | 5528650.1 | 58.2 | 101.3 | 8129 | 417488.4 | 79.3 | 51.4 |
|  | 2008-09 | 4248 | 550886.6 | 60.1 | 129.7 | 1468 | 81755.5 | 76.8 | 55.7 |
|  | Subtotal | 58803 | 6079536.6 | 58.4 | 103.4 | 9597 | 499243.9 | 78.9 | 52.0 |
| 1 to 3 years | 1999-2008 | 15049 | 1120663.0 | 11.8 | 74.5 | 1385 | 52657.0 | 10.0 | 38.0 |
|  | 2008-09 | 1040 | 104918.9 | 11.4 | 100.9 | 224 | 9823.9 | 9.2 | 43.9 |
|  | Subtotal | 16089 | 1225581.9 | 11.8 | 76.2 | 1609 | 62480.9 | 9.9 | 38.8 |
| More than 3 years | 1999-2008 | 36400 | 2853297.9 | 30.0 | 78.4 | 1423 | 56133.1 | 10.7 | 39.4 |
|  | 2008-09 | 2558 | 260622.6 | 28.4 | 101.9 | 287 | 14865.7 | 14.0 | 51.8 |
|  | Subtotal | 38958 | 3113920.4 | 29.9 | 79.9 | 1710 | 70998.8 | 11.2 | 41.5 |
| Total ${ }^{*}$ | 1999-2008 | 106004 | 9502610.9 | 100.0 | 89.6 | 10937 | 526278.6 | 100.0 | 48.1 |
|  | 2008-09 | 7846 | 916428.1 | 100.0 | 116.8 | 1979 | 106445.0 | 100.0 | 53.8 |
|  | Total | 113850 | 10419038.9 | 100.0 | 91.5 | 12916 | 632723.6 | 100.0 | 49.0 |

* Totals may not add up due to rounding.

| Table 7: Loans and Claims - by Type of Operation from 1999-2009 - CSBF Program |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal year | Loans |  |  |  | Claims |  |  |  |
| Type of operation |  | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value (\$000) | Percent of total value | Average (\$000) |
| Franchises | 1999-2008 | 13189 | 1620477.7 | 17.1 | 122.9 | 2079 | 110298.8 | 21.0 | 53.1 |
|  | 2008-09 | 1353 | 217053.6 | 23.7 | 160.4 | 373 | 21914.4 | 20.6 | 58.8 |
|  | Subtotal | 14542 | 1837531.3 | 17.6 | 126.4 | 2452 | 132213.2 | 20.9 | 53.9 |
| Non-Franchises | 1999-2008 | 92815 | 7882133.2 | 82.9 | 84.9 | 8858 | 415979.7 | 79.0 | 47.0 |
|  | 2008-09 | 6493 | 699374.5 | 76.3 | 107.7 | 1606 | 84530.7 | 79.4 | 52.6 |
|  | Subtotal | 99308 | 8581507.6 | 82.4 | 86.4 | 10464 | 500510.4 | 79.1 | 47.8 |
| Total ${ }^{*}$ | 1999-2008 | 106004 | 9502610.9 | 100.0 | 89.6 | 10937 | 526278.6 | 100.0 | 48.1 |
|  | 2008-09 |  | $916428.1$ |  | 116.8 |  |  |  |  |
|  | Total | 113850 | 10419038.9 | 100.0 | 91.5 | 12916 | 632723.6 | 100.0 | 49.0 |

[^4]| Table 8: Loans and Claims - by Business Size from 1999-2009 - CSBF Program |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business size (Annual revenues)* | Fiscal year | Loans |  |  |  | Claims |  |  |  |
|  |  | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value (\$000) | Percent of total value | Average (\$000) |
| \$0 to \$500 000 | $\begin{gathered} \text { 1999-2008 } \\ 2008-09 \end{gathered}$ | $\begin{array}{r} 65427 \\ 4593 \end{array}$ | $\begin{array}{r} 4809618.5 \\ 440133.1 \end{array}$ | $\begin{aligned} & 50.6 \\ & 48.0 \end{aligned}$ | $\begin{aligned} & 73.5 \\ & 95.8 \end{aligned}$ | $\begin{aligned} & 6386 \\ & 1078 \end{aligned}$ | $\begin{array}{r} 242509.8 \\ 47353.8 \end{array}$ | $\begin{aligned} & 46.1 \\ & 44.5 \end{aligned}$ | $\begin{aligned} & 38.0 \\ & 43.9 \end{aligned}$ |
|  | Subtotal | 70020 | 5249751.6 | 50.4 | 75.0 | 7464 | 289863.6 | 45.8 | 38.8 |
| \$500 001 to \$1000 000 | $\begin{gathered} \text { 1999-2008 } \\ 2008-09 \end{gathered}$ | $\begin{array}{r} 22013 \\ 1917 \end{array}$ | $\begin{array}{r} 2421188.9 \\ 270129.9 \end{array}$ | $\begin{aligned} & 25.5 \\ & 29.5 \end{aligned}$ | $\begin{aligned} & 110.0 \\ & 140.9 \end{aligned}$ | $\begin{array}{r} 2632 \\ 568 \end{array}$ | $\begin{array}{r} 157286.9 \\ 35912.1 \end{array}$ | $\begin{aligned} & 29.9 \\ & 33.7 \end{aligned}$ | $\begin{aligned} & 59.8 \\ & 63.2 \end{aligned}$ |
|  | Subtotal | 23930 | 2691318.7 | 25.8 | 112.5 | 3200 | 193199.0 | 30.5 | 60.4 |
| \$1 000001 to \$2000 000 | $\begin{gathered} \text { 1999-2008 } \\ \text { 2008-09 } \end{gathered}$ | $\begin{array}{r} 12433 \\ 952 \end{array}$ | $\begin{array}{r} 1492040.0 \\ 144290.2 \end{array}$ | $\begin{aligned} & 15.7 \\ & 15.7 \end{aligned}$ | $\begin{aligned} & 120.0 \\ & 151.6 \end{aligned}$ | $\begin{array}{r} 1348 \\ 244 \end{array}$ | $\begin{aligned} & 89266.3 \\ & 17209.2 \end{aligned}$ | $\begin{aligned} & 17.0 \\ & 16.2 \end{aligned}$ | $\begin{aligned} & 66.2 \\ & 70.5 \end{aligned}$ |
|  | Subtotal | 13385 | 1636330.2 | 15.7 | 122.3 | 1592 | 106475.5 | 16.8 | 66.9 |
| \$2 000001 to \$3 000000 | $\begin{gathered} \text { 1999-2008 } \\ 2008-09 \end{gathered}$ | $\begin{array}{r} 3647 \\ 230 \end{array}$ | $\begin{array}{r} 453793.3 \\ 36628.9 \end{array}$ | $\begin{aligned} & 4.8 \\ & 4.0 \end{aligned}$ | $\begin{aligned} & 124.4 \\ & 159.3 \end{aligned}$ | $\begin{array}{r} 361 \\ 60 \end{array}$ | $\begin{array}{r} 23323.3 \\ 3766.5 \end{array}$ | $\begin{aligned} & 4.4 \\ & 3.5 \end{aligned}$ | $\begin{aligned} & 64.6 \\ & 62.8 \end{aligned}$ |
|  | Subtotal | 3877 | 490422.2 | 4.7 | 126.5 | 421 | 27089.8 | 4.3 | 64.3 |
| \$3 000001 to \$4 000000 | $\begin{gathered} \text { 1999-2008 } \\ \text { 2008-09 } \end{gathered}$ | $\begin{array}{r} 1566 \\ 93 \end{array}$ | $\begin{array}{r} 203814.6 \\ 14949.2 \end{array}$ | $\begin{aligned} & 2.1 \\ & 1.6 \end{aligned}$ | $\begin{aligned} & 130.1 \\ & 160.7 \end{aligned}$ | $\begin{array}{r} 132 \\ 14 \end{array}$ | $\begin{aligned} & 8428.4 \\ & 1066.5 \end{aligned}$ | $\begin{aligned} & 1.6 \\ & 1.0 \end{aligned}$ | $\begin{aligned} & 63.9 \\ & 76.2 \end{aligned}$ |
|  | Subtotal | 1659 | 218763.8 | 2.1 | 131.9 | 146 | 9494.9 | 1.5 | 65.0 |
| \$4000 001 to \$5000 000 | $\begin{gathered} \text { 1999-2008 } \\ \text { 2008-09 } \end{gathered}$ | $\begin{array}{r} 918 \\ 61 \end{array}$ | $\begin{array}{r} 122155.6 \\ 10296.9 \end{array}$ | $\begin{aligned} & 1.3 \\ & 1.1 \end{aligned}$ | $\begin{aligned} & 133.1 \\ & 168.8 \end{aligned}$ | $\begin{aligned} & 78 \\ & 15 \end{aligned}$ | $\begin{aligned} & 5463.8 \\ & 1137.1 \end{aligned}$ | $\begin{aligned} & 1.0 \\ & 1.1 \end{aligned}$ | $\begin{aligned} & 70.0 \\ & 75.8 \end{aligned}$ |
|  | Subtotal | 979 | 132452.4 | 1.3 | 135.3 | 93 | 6600.9 | 1.0 | 71.0 |
| Total** | $\begin{gathered} \text { 1999-2008 } \\ \text { 2008-09 } \end{gathered}$ | $\begin{array}{r} 106004 \\ 7846 \end{array}$ | $\begin{array}{r} 9502610.9 \\ 916428.1 \end{array}$ | $\begin{aligned} & 100.0 \\ & 100.0 \end{aligned}$ | $\begin{array}{r} 89.6 \\ 116.8 \end{array}$ | $\begin{array}{r} 10937 \\ 1979 \end{array}$ | $\begin{aligned} & 526278.6 \\ & 106445.0 \end{aligned}$ | $\begin{aligned} & 100.0 \\ & 100.0 \end{aligned}$ | $\begin{aligned} & 48.1 \\ & 53.8 \end{aligned}$ |
|  | Total | 113850 | 10419038.9 | 100.0 | 91.5 | 12916 | 632723.6 | 100.0 | 49.0 |

[^5]| Table 9: Summary of Financial Activities per Fiscal Year - CLP Project |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Leases |  |  | Revenues | Expenses |  |  |  | Net revenues less expenses (\$000) |
| Fiscal year | Number | Value (\$000) | $\begin{gathered} \text { Average } \\ \text { size } \\ \text { (\$000) } \end{gathered}$ | Fees* (\$000) | Number of claims | Claims paid (\$000) | Refunds of previous years' expenses (\$000) | Total expenses (\$000) |  |
| 2002-03 | 57 | 8773.7 | 153.9 | 210.6 |  |  |  | 0.0 | 210.6 |
| 2003-04 | 124 | 16208.5 | 130.7 | 480.2 |  |  |  | 0.0 | 480.2 |
| 2004-05 | 288 | 26006.5 | 90.3 | 864.7 | 1 | 11.3 |  | 11.3 | 853.4 |
| 2005-06 | 441 | 37977.7 | 86.1 | 1351.3 | 17 | 503.7 |  | 503.7 | 847.6 |
| 2006-07 | 588 | 47292.3 | 80.4 | 1797.9 | 16 | 443.1 |  | 443.1 | 1354.9 |
| 2007-08 |  |  |  | 836.1 | 36 | 690.7 | (1.9) | 688.9 | 147.2 |
| 2008-09 |  |  |  | 509.9 | 105 | 3893.7 |  | 3893.7 | (3 383.8) |
| Total** | 1498 | 136258.6 | 91.0 | 6050.6 | 175 | 5542.5 | (1.9) | 5540.6 | 510.0 |

* Fees are composed of the 2-percent registration fees and the 1.25-percent administration fees.
** Totals my not add up due to rounding.


[^0]:    ${ }^{1}$ Source: SME Financing Data Initiative, Key Small Business Financing Statistics, December 2006.

[^1]:    *The CSBF Program began on April 1, 1999. Claims are typically submitted within three to four years after loans are made. This explains the rising number of claims later in the life of the program.

    For further details, see the Appendix, Table 2.

[^2]:    ${ }^{2}$ The Government of Canada's maximum liability is calculated as the sum of the contingent liability to each lender, per lending period, capped by the 90-50-10 formula. This cap limits the Crown's payments with respect to any lender. See Section 2 "Key Program Parameters" for the calculation of this formula.

[^3]:    * Since loans can be used for multiple purposes, a given loan was associated with the asset type having the highest value devoted to a specified purpose.

[^4]:    * Totals may not add up due to rounding.

[^5]:    *Based on borrower estimates at the time of loan registration.
    ** Totals may not add up due to rounding.

