

RENTAL MARKET REPORT

Newfoundland and Labrador Highlights*



CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: Fall 2010

Figure 1

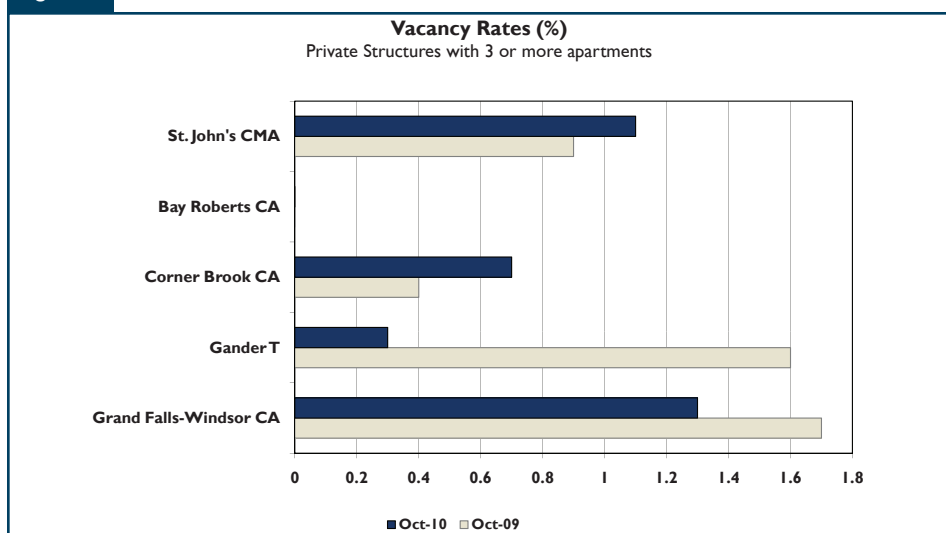
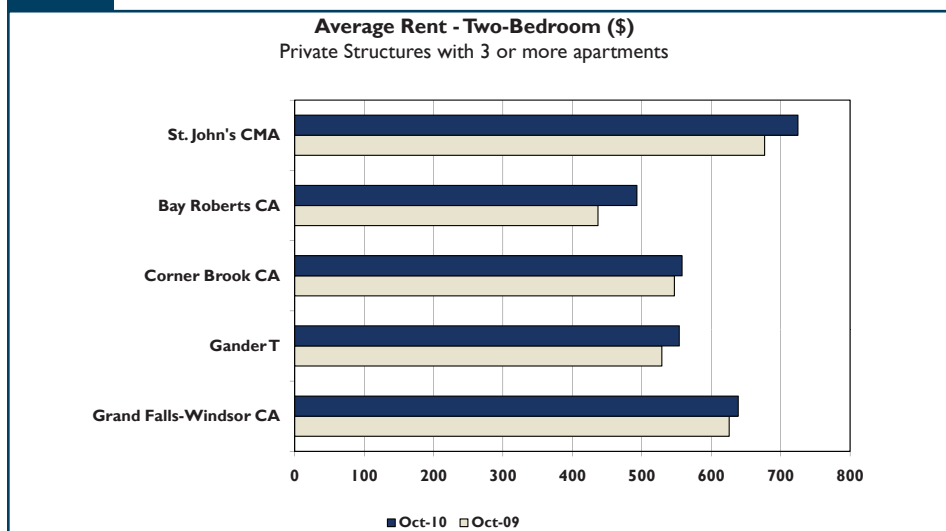


Figure 2



*Only centres with a population of 10,000 + are included in the survey. Detailed reports are available for CMAs.

Vacancy Rates Mixed Throughout Newfoundland

- The overall vacancy rate in Newfoundland's (NL) urban centres was 1.0 per cent in the fall of 2010, unchanged from a year ago.
- A solid economy and higher homeownership costs, combined with low levels of new rental construction, resulted in a 1.1 per cent vacancy rate in the St. John's CMA (Census Metropolitan Area).
- The average rent for a two-bedroom unit was \$668 across the five urban centres surveyed.
- Gander had the lowest vacancy rate at 0.3 per cent.

Overview

The results from Canada Mortgage and Housing Corporation's (CMHC) survey of rental accommodations, conducted during the month of October, indicate that changes in vacancy rates for private apartment structures containing three or more units were mixed throughout the province. The overall vacancy rate was 1.0 per cent in October 2010, with 51 of the 5,088 units surveyed vacant. The current vacancy rate is unchanged from last October's rate. The vacancy rate was highest in Grand Falls-Windsor CA (Census Agglomeration), while the lowest vacancy rate recorded was in Gander. As expected, average rents were highest within the St. John's CMA, with Bay Roberts CA posting the lowest average rents.

The St. John's CMA rental market posted a vacancy rate of 1.1 per cent in October versus 0.9 per cent last year. This translated into 39 vacant units out of the 3,486 units surveyed. With the local labour market remaining healthy, population growth continued to create rental demand and has held vacancy rates low within the region. Solid economic activity, low interest rates and income growth continued to support demand for housing within the St. John's CMA throughout most of this year. Higher homeownership costs, paired with limited new rental supply being added to the market, contributed to the low vacancy rate.

With a relatively stable economy, a sizable university campus and hospital, Corner Brook CA continues to experience one of the lowest vacancy rates in the province at 0.7 per cent compared to 0.4 per cent a year ago.

With conditions expected to remain stable within this western regional hub, the Corner Brook rental market will continue to experience low levels of vacancy and rising rents.

Gander posted a vacancy rate of 0.3 per cent versus 1.6 per cent last year. This market continues to be positively impacted by its central location in the province, as well as its international airport and hospital. Grand Falls-Windsor posted a vacancy rate of 1.3 per cent in October compared to 1.7 per cent a year ago. In general, the urban amenities within the central region continue to draw potential renters from surrounding communities and elsewhere and this has helped stabilize demand for rental units.

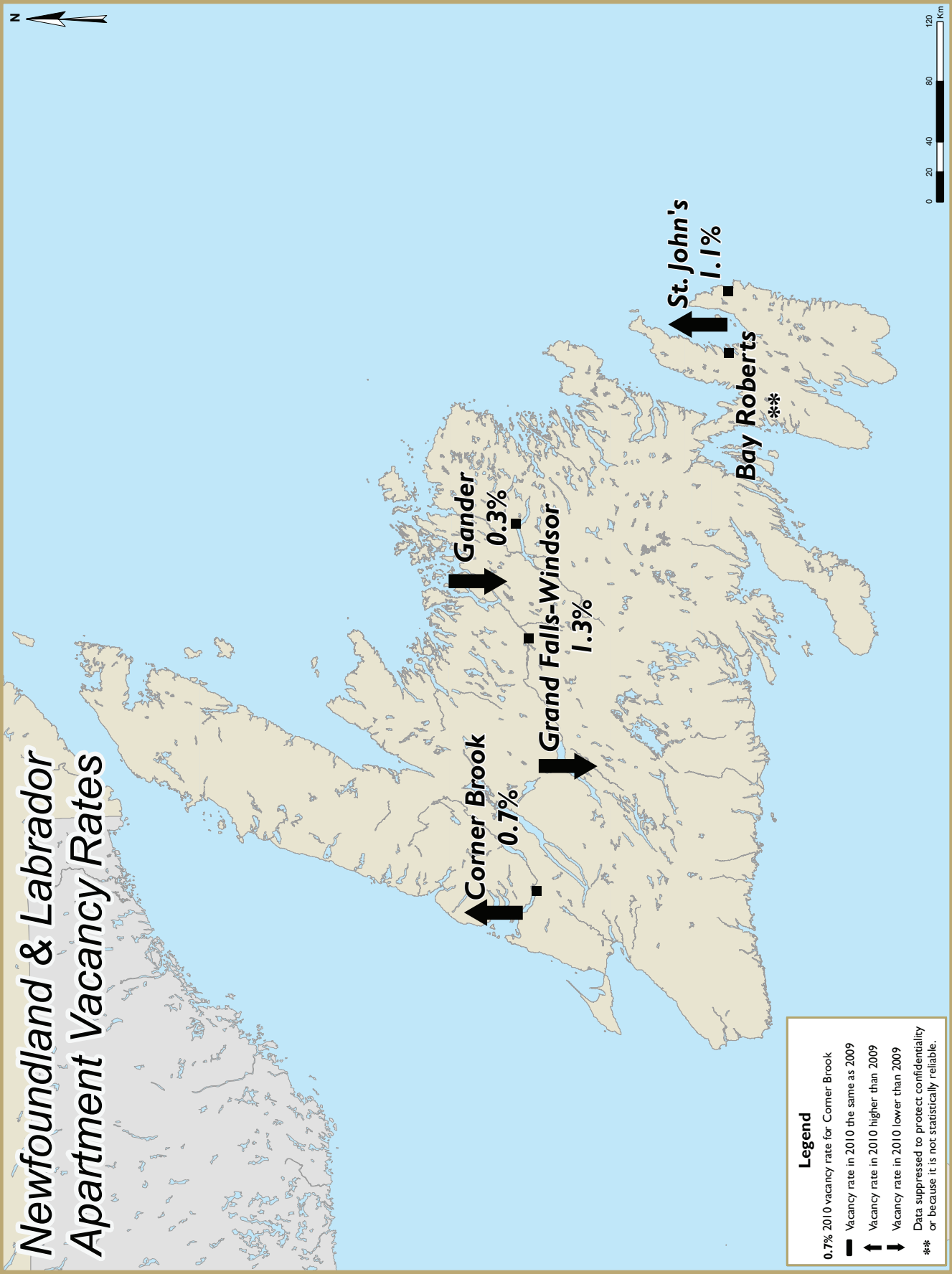
Average Rents

Overall, the average two-bedroom rent was \$668 across the five urban centres surveyed, with increases recorded in every centre. The highest average two-bedroom rent recorded was \$725 in the St. John's CMA, while Bay Roberts posted the lowest average rent of \$493. The remaining average two-bedroom rents were \$558 in Corner Brook; \$554 in Gander; and \$639 in Grand Falls-Windsor.

Based on structures common to both the 2009 and 2010 surveys, total average rents increased in all centres. In the St. John's CMA, the average rent increased 8.6 per cent. In Corner Brook, the increase was 2.9 per cent. In Gander the increase was 5.2 per cent, while in Grand Falls-Windsor, average rents rose 2.8 per cent.

Availability Rates

Consistent with the low vacancy rate trend, the availability rate ranged from a high of 1.4 per cent in St. John's CMA to a low of 0.3 per cent in the Gander area. The availability rates in Grand Falls-Windsor and Corner Brook were 1.3 and 0.7 per cent, respectively.



I.1.1 Private Apartment Vacancy Rates (%) by Bedroom Type Newfoundland and Labrador

| Centre | Bachelor | | 1 Bedroom | | 2 Bedroom | | 3 Bedroom + | | Total | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | Oct-09 | Oct-10 | Oct-09 | Oct-10 | Oct-09 | Oct-10 | Oct-09 | Oct-10 | Oct-09 | Oct-10 |
| St. John's CMA | 1.5 a | 2.5 b | 0.8 a | 0.8 a | 0.8 a | 0.9 a | 0.4 a | 2.2 c | 0.9 a | 1.1 a |
| Bay Roberts CA | n/u | n/u | ** | ** | ** | ** | ** | ** | ** | ** |
| Corner Brook CA | 0.0 a | 0.0 a | 1.6 a | 1.6 a | 0.0 a | 0.4 a | 0.0 a | 0.0 c | 0.4 a | 0.7 a |
| Gander T | n/u | ** | 1.8 a | 0.0 a | 1.2 a | 0.5 a | 5.6 a | 0.0 a | 1.6 a | 0.3 a |
| Grand Falls-Windsor CA | 0.0 a | ** | 2.4 a | 0.0 c | 1.3 a | 1.1 a | 8.6 c | ** | 1.7 a | 1.3 a |
| Newfoundland & Labrador 10,000+ | 1.4 a | 2.6 b | 1.1 a | 0.7 a | 0.8 a | 0.8 a | 1.1 a | 2.0 b | 1.0 a | 1.0 a |

The following letter codes are used to indicate the reliability of the estimates:

a - Excellent, b- Very good, c - Good, d - Fair (Use with Caution)

** Data suppressed to protect confidentiality or data not statistically reliable.

n/u: No units exist in the universe for this category n/s: No units exist in the sample for this category n/a: Not applicable

Please click [Methodology](#) or [Data Reliability Tables Appendix](#) link for more details

I.1.2 Private Apartment Average Rents (\$) by Bedroom Type Newfoundland and Labrador

| Centre | Bachelor | | 1 Bedroom | | 2 Bedroom | | 3 Bedroom + | | Total | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | Oct-09 | Oct-10 | Oct-09 | Oct-10 | Oct-09 | Oct-10 | Oct-09 | Oct-10 | Oct-09 | Oct-10 |
| St. John's CMA | 541 a | 565 a | 592 a | 649 a | 677 a | 725 a | 713 a | 761 a | 643 a | 691 a |
| Bay Roberts CA | n/u | n/u | ** | ** | 437 b | 493 a | ** | ** | 443 a | 491 a |
| Corner Brook CA | 439 a | 435 a | 468 a | 486 a | 547 a | 558 a | 627 a | 656 a | 529 a | 542 a |
| Gander T | n/u | ** | 456 a | 478 a | 529 a | 554 a | 563 a | 626 a | 512 a | 538 a |
| Grand Falls-Windsor CA | 348 a | ** | 495 a | 507 a | 626 a | 639 a | 613 c | ** | 600 a | 615 a |
| Newfoundland & Labrador 10,000+ | 531 a | 553 a | 558 a | 603 a | 634 a | 668 a | 686 a | 732 a | 610 a | 647 a |

The following letter codes are used to indicate the reliability of the estimates (cv = coefficient of variation):

a - Excellent ($0 \leq cv \leq 2.5$), b- Very good ($2.5 < cv \leq 5$), c - Good ($5 < cv \leq 7.5$), d - Fair (Use with Caution) ($7.5 < cv \leq 10$)

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1.1.3 Number of Private Apartment Units Vacant and Universe in October 2010 by Bedroom Type Newfoundland and Labrador

| Centre | Bachelor | | 1 Bedroom | | 2 Bedroom | | 3 Bedroom + | | Total | |
|--|-------------|------------|-------------|--------------|-------------|--------------|-------------|------------|-------------|--------------|
| | Vacant | Total | Vacant | Total | Vacant | Total | Vacant | Total | Vacant | Total |
| St. John's CMA | 9 b | 354 | 9 a | 1,104 | 15 a | 1,738 | 6 c | 290 | 39 a | 3,486 |
| Bay Roberts CA | n/u | n/u | ** | ** | ** | 30 | ** | ** | ** | 35 |
| Corner Brook CA | 0 a | 21 | 2 a | 126 | 1 a | 283 | 0 c | 38 | 3 a | 468 |
| Gander T | ** | ** | 0 a | 162 | 2 a | 432 | 0 a | 37 | 2 a | 632 |
| Grand Falls-Windsor CA | ** | ** | 0 c | 75 | 4 a | 377 | ** | ** | 6 a | 467 |
| Newfoundland & Labrador 10,000+ | 10 b | 381 | 11 a | 1,471 | 22 a | 2,859 | 7 b | 377 | 51 a | 5,088 |

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Please click [Methodology](#) or [Data Reliability Tables Appendix](#) link for more details

1.1.4 Private Apartment Availability Rates (%) by Bedroom Type Newfoundland and Labrador

| Centre | Bachelor | | 1 Bedroom | | 2 Bedroom | | 3 Bedroom + | | Total | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | Oct-09 | Oct-10 | Oct-09 | Oct-10 | Oct-09 | Oct-10 | Oct-09 | Oct-10 | Oct-09 | Oct-10 |
| St. John's CMA | 1.8 b | 2.8 b | 1.2 a | 1.1 a | 1.3 a | 1.1 a | 0.7 a | 2.2 c | 1.2 a | 1.4 a |
| Bay Roberts CA | n/u | n/u | ** | ** | ** | ** | ** | ** | ** | ** |
| Corner Brook CA | 0.0 a | 0.0 a | 1.6 a | 1.6 a | 0.3 a | 0.4 a | 0.0 a | 0.0 c | 0.6 a | 0.7 a |
| Gander T | n/u | ** | 1.8 a | 0.0 a | 1.2 a | 0.5 a | 5.6 a | 0.0 a | 1.6 a | 0.3 a |
| Grand Falls-Windsor CA | 0.0 a | ** | 2.4 a | 0.0 c | 1.3 a | 1.1 a | 8.6 c | ** | 1.7 a | 1.3 a |
| Newfoundland & Labrador 10,000+ | 1.6 b | 2.9 b | 1.4 a | 1.0 a | 1.2 a | 0.9 a | 1.4 a | 2.0 b | 1.3 a | 1.2 a |

The following letter codes are used to indicate the reliability of the estimates:

a - Excellent, b- Very good, c - Good, d - Fair (Use with Caution)

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1.1.5 Private Apartment Estimate of Percentage Change (%) of Average Rent¹ by Bedroom Type Newfoundland and Labrador

| Centre | Bachelor | | 1 Bedroom | | 2 Bedroom | | 3 Bedroom + | | Total | |
|--|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| | Oct-08 to Oct-09 | Oct-09 to Oct-10 | Oct-08 to Oct-09 | Oct-09 to Oct-10 | Oct-08 to Oct-09 | Oct-09 to Oct-10 | Oct-08 to Oct-09 | Oct-09 to Oct-10 | Oct-08 to Oct-09 | Oct-09 to Oct-10 |
| | | | | | | | | | | |
| St. John's CMA | 6.2 b | 8.5 a | 5.7 a | 8.6 a | 4.9 a | 8.9 a | 5.4 b | 6.6 a | 5.5 a | 8.6 a |
| Bay Roberts CA | n/u | n/u | ** | ** | -8.4 c | ** | n/s | ** | ++ | ** |
| Corner Brook CA | ++ | 7.7 b | 10.4 a | 5.2 a | 9.3 a | 2.4 b | 10.5 c | 4.0 b | 8.1 a | 2.9 a |
| Gander T | n/u | n/s | 3.8 a | 5.0 a | 3.1 b | 4.9 a | 3.9 a | 8.6 a | 3.9 a | 5.2 a |
| Grand Falls-Windsor CA | ** | ** | 1.0 d | 2.0 b | 1.6 c | 2.9 a | ** | ** | 1.0 a | 2.8 a |
| Newfoundland & Labrador 10,000+ | 5.7 b | 8.4 a | 5.6 a | 7.1 a | 4.8 a | 7.2 a | 5.7 b | 7.0 a | 5.2 a | 7.1 a |

¹The Percentage Change of Average Rent is a measure of the market movement, and is based on those structures that were common to the survey sample for both years.

The following letter codes are used to indicate the reliability of the estimates:

a - Excellent, b- Very good, c - Good, d - Fair (Use with Caution)

** Data suppressed to protect confidentiality or data not statistically reliable.

++ Change in rent is not statistically significant. This means that the change in rent is not statistically different than zero (0).

n/u: No units exist in the universe for this category n/s: No units exist in the sample for this category n/a: Not applicable

Please click [Methodology](#) or [Data Reliability Tables Appendix](#) link for more details

5.1 Other Secondary Rented Unit¹ Average Rents (\$) by Dwelling Type Newfoundland and Labrador - October 2010

| | Bachelor | | 1 Bedroom | | 2 Bedroom | | 3 Bedroom + | | Total | |
|----------------------------------|----------|--------|-----------|--------|-----------|--------|-------------|--------|--------|--------|
| | Oct-09 | Oct-10 | Oct-09 | Oct-10 | Oct-09 | Oct-10 | Oct-09 | Oct-10 | Oct-09 | Oct-10 |
| St. John's CMA | | | | | | | | | | |
| Single Detached | n/s | n/s | 461 c | 475 c | 577 c | 733 c | 888 c | 894 b | 781 b | 806 b |
| Semi detached, Row and Duplex | n/s | ** | 574 b | ** | 540 c | 604 c | 616 d | 657 c | 580 c | 636 c |
| Other-Primarily Accessory Suites | n/s | n/s | 549 d | 535 c | 569 b | 614 b | 785 c | 856 d | 595 b | 631 b |
| Total | n/s | ** | 536 c | 531 c | 564 b | 643 b | 777 b | 786 b | 653 b | 685 a |

¹Statistics for secondary rented units exclude apartments in purpose built rental structures with three rental units or more, condominium apartments, units in institutions, and any dwelling whose type could not be identified in the survey.

The following letter codes are used to indicate the reliability of the estimates (cv = coefficient of variation):

a - Excellent ($0 \leq cv \leq 2.5$), b- Very good ($2.5 < cv \leq 5$), c - Good ($5 < cv \leq 7.5$), d - Fair (Use with Caution) ($7.5 < cv \leq 10$)

** Data suppressed to protect confidentiality or data not statistically reliable.

n/u: No units exist in the universe for this category n/s: No units exist in the sample for this category n/a: Not applicable

Please click [Methodology](#) or [Data Reliability Tables Appendix](#) link for more details

5.2 Estimated Number of Households in Other Secondary Rented Units¹ by Dwelling Type Newfoundland and Labrador - October 2010

| | Estimated Number of Households in Other Secondary Rented Units ¹ | |
|----------------------------------|--|----------|
| | Oct-09 | Oct-10 |
| St. John's CMA | | |
| Single Detached | 4,238 a | 3,897 a |
| Semi detached, Row and Duplex | 4,004 b | 3,920 b |
| Other-Primarily Accessory Suites | 4,655 a | 5,206 b |
| Total | 12,896 a | 13,023 a |

¹Statistics for secondary rented units exclude apartments in purpose built rental structures with three rental units or more, condominium apartments, units in institutions, and any dwelling whose type could not be identified in the survey.

The following letter codes are used to indicate the reliability of the estimates:

a - Excellent, b- Very good, c - Good, d - Fair (Use with Caution)

** Data suppressed to protect confidentiality or data not statistically reliable.

n/u: No units exist in the universe for this category n/s: No units exist in the sample for this category n/a: Not applicable

Please click [Methodology](#) or [Data Reliability Tables Appendix](#) link for more details

TECHNICAL NOTE:

Difference between Percentage Change of Average Rents (Existing and New Structures) AND Percentage Change of Average Rents from Fixed Sample (Existing Structures Only):

Percentage Change of Average Rents (New and Existing Structures): The increase/decrease obtained from the calculation of percentage change of average rents between two years (example: \$500 in the previous year vs. \$550 in current survey represents an increase of 10 percent) is impacted by changes in the composition of the rental universe (e.g. the inclusion of newly built luxury rental buildings in the survey, rental units renovated/upgraded or changing tenants could put upward pressure on average rents in comparison to the previous year) as well as by the rent level movement (e.g. increase/decrease in the level of rents that landlords charge their tenants).

Percentage Change of Average Rents from Fixed Sample (Existing Structures Only): This is a measure that estimates the rent level movement. The estimate is based on structures that were common to the survey sample for both the previous year and the current October Rental Market Surveys. However, some composition effects still remain e.g. rental units renovated/upgraded or changing tenants because the survey does not collect data to such level of details.

METHODOLOGY FOR RENTAL MARKET SURVEY

Canada Mortgage and Housing Corporation (CMHC) conducts the **Rental Market Survey (RMS)** every year in April and October to estimate the relative strengths in the rental market. The survey is conducted on a sample basis in all urban areas with populations of 10,000 and more. The survey targets only privately initiated structures with at least three rental units, which have been on the market for at least three months. The survey collects market rent, available and vacant unit data from sampled structures. Most RMS data contained in this publication refer to privately initiated apartment structures.

The survey is conducted by a combination of telephone interviews and site visits, and information is obtained from the owner, manager, or building superintendent. The survey is conducted during the first two weeks of April/October, and the results reflect market conditions at that time.

CMHC's Rental Market Survey provides a snapshot of vacancy and availability rates, and average rents in both new and existing structures. In October 2006, CMHC has introduced a new measure for the change in rent that is calculated based on existing structures only. This estimate is based on structures that were common to the survey sample the previous year and the current year of the Rental Market Survey. The change in rent in existing structures is an estimate of the change in rent that the landlords charge and removes compositional effects on the rent level movement due to new buildings, conversions, and survey sample rotation. The estimate of per cent change in rent is available in the Rental Market Report – Canada Highlights, Provincial Highlights, and the local Rental Market Reports. The rent levels in new and existing structures are also published. While the per cent change in rents in existing structures published in the reports are statistically significant, changes in rents that one might calculate based on rent levels in new and existing structures may or may not be statistically significant.

METHODOLOGY FOR SECONDARY RENTAL MARKET SURVEY

Canada Mortgage and Housing Corporation (CMHC) conducts a survey of the **Secondary Rental Market (SRMS)** in September and October to estimate the relative strengths in the secondary rental market which is defined as those dwellings not covered by the regular RMS. CMHC has identified the following dwelling components to be included in SRMS:

- Rented single-detached houses.
- Rented double (semi-detached) houses (i.e.. Two units of approximate equal size and under one roof that are situated either side-by-side or front-to-back).
- Rented freehold row/town homes.
- Rented duplex apartments (i.e.. one-above-other).
- Rented accessory apartments (separate dwelling units that are located within the structure of another dwelling type).
- Rented condominiums (can be any dwelling type but are primarily apartments).
- One or two apartments which are part of a commercial or other type of structure.

The SRMS has three components which are conducted in selected CMAs:

- A Household Rent Survey of all households to collect information about rents.
- A Condominium Apartment Rent Survey of households living in condominium apartments to collect information about rents.
- A Condominium Apartment Vacancy Survey of condominium apartment owners to collect vacancy information.

All three surveys are conducted by telephone interviews. For the condominium apartment vacancy survey, information is obtained from the owner, manager, or building superintendent and can be supplemented by site visits if no telephone contact is made. For the other two surveys, information is collected from an adult living in the household. All surveys are conducted in September and October, and the results reflect market conditions at that time.

CMHC publishes the number of units rented and vacancy rates for the condominium vacancy survey. For the condominium rent and household rent surveys, the average rent is published. A letter code representing the statistical reliability (i.e., the coefficient of variation (CV)) for each estimate is provided to indicate the data reliability. Rented condominium apartments were surveyed in the following CMAs: Vancouver, Victoria, Calgary, Edmonton, Regina, Saskatoon, Toronto, Ottawa, Montréal and Québec (NOTE: condo rent data was not collected for Regina and Saskatoon). Other secondary rental market units were surveyed in Abbotsford, Barrie, Calgary, Edmonton, Halifax, Montreal, Ottawa, Quebec, St. John's, Toronto, Regina, Saskatoon, Kelowna, Vancouver and Victoria.

DEFINITIONS

Availability: A rental unit is considered available if the existing tenant has given, or has received, notice to move, and a new tenant has not signed a lease; or the unit is vacant (see definition of vacancy below).

Rent: The rent refers to the actual amount tenants pay for their unit. No adjustments are made for the inclusion or exclusion of amenities and services such as heat, hydro, parking, and hot water. For available and vacant units, the rent is the amount the owner is asking for the unit.

It should be noted that the average rents reported in this publication provide a sound indication of the amounts paid by unit size and geographical sector. Utilities such as heating, electricity and hot water may or may not be included in the rent.

Rental Apartment Structure: Any building containing three or more rental units, of which at least one unit is not ground oriented. Owner-occupied units are not included in the rental building unit count.

Rental Row (Townhouse) Structure: Any building containing three or more rental units, all of which are ground oriented with vertical divisions. Owner-occupied units are not included in the rental building unit count. These row units in some centres are commonly referred to as townhouses.

Vacancy: A unit is considered vacant if, at the time of the survey, it is physically unoccupied and available for immediate rental.

Definitions of Census Areas referred to in this publication are as follows:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

All data presented in this publication is based on Statistics Canada's 2001 and 2006 Census area definitions.

Acknowledgement

The Rental Market Survey and the Secondary Rental Market Survey could not have been conducted without the cooperation of the rental property owners, managers, building superintendents and household members throughout Canada. CMHC acknowledges their hard work and assistance in providing timely and accurate information. As a result of their contribution, CMHC is able to provide information that benefits the entire housing industry.

Rental Affordability Indicator

Canada Mortgage and Housing Corporation has developed a new rental affordability indicator to gauge how affordable a rental market is for those households which rent within that market. The level of income required for a household to rent a median priced two-bedroom apartment, using 30 per cent of its income, is calculated. The three-year moving average of median income of renters' households in a centre is then divided by this required income. The resulting number is then multiplied by 100 to form the indicator. A value above 100 indicates that less than 30 per cent of the median income is required to rent a two-bedroom apartment, conversely, a value below 100 indicates that more than 30 per cent of the median income is required to rent the same unit. In general, as the indicator increases, the market becomes more affordable; as the indicator declines, the market becomes less affordable.

Median renter household income estimates used in the calculation of the rental affordability indicator are based on results of Statistics Canada's Survey of Labour and Income Dynamics. Results for this survey are available from 1994 to 2005. CMHC has developed forecasts of median renter household income since 2006.

CMHC—HOME TO CANADIANS

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Together with other housing stakeholders, we help ensure that the Canadian housing system remains one of the best in the world. We are committed to helping Canadians access a wide choice of quality, environmentally sustainable and affordable homes – homes that will continue to create vibrant and healthy communities and cities across the country.

For more information, visit our website at www.cmhc.ca

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