#### HOUSING MARKET INFORMATION

## HOUSING NOW Hamilton and Brantford CMAs



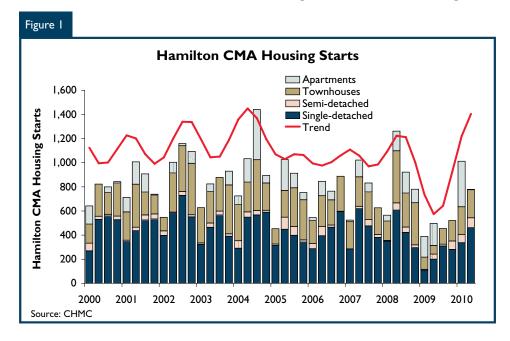


#### Date Released: July 2010

#### **New Home Market**

## Fewer New Home Starts in Second Quarter

New home starts in the Hamilton Census Metropolitan Area (CMA) were lower during the second quarter as compared to the first few months of this year. There were just 778 starts during the second quarter spring building season, when starts are typically higher than during the colder winter months. Fewer apartment starts and only a modest increase in semi-detached and townhouse starts contributed to the decline. Single-detached starts however were on the rise, particularly in Burlington, Ancaster, Flamborough and Glanbrook. In Grimsby, single-detached starts fell slightly from the first few months of the year. In contrast to the Hamilton CMA, starts were up in the Brantford CMA last quarter. Builders started 75 single-detached homes during the



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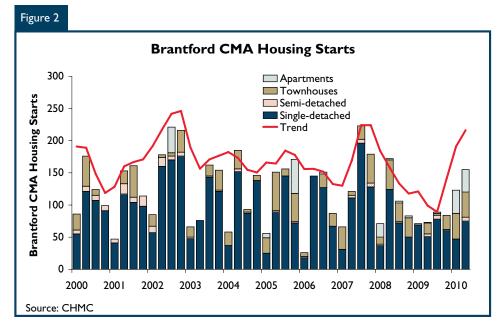
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quarter, more than in most other quarters in almost a year. Single-detached starts boosted the total number of starts in the Brantford CMA to 155 last quarter. (Note: Although Hamilton second quarter starts were lower, the strength of the first quarter continues to drive the seasonally adjusted trend indicator higher as noted on Figure 1.)

There were 920 completions in the Hamilton CMA during the second quarter as compared to around 800 in each quarter of the two previous years. A higher level of completions in Hamilton last quarter is an indication that builders were likely focussing on completing homes already under construction before starting new homes. The recent introduction of the new sales tax (HST) is one factor that encouraged buyers to purchase homes earlier than they might have initially planned, which consequently led to a rise in sales of new homes during the latter half of 2009 and the beginning of 2010. Thus, builders spent the subsequent months completing homes that were purchased.

In the Brantford CMA, there were just 75 completions of new homes. Completions declined by more than half during the second quarter as compared to previous years. Relatively lower-priced homes in Brantford as compared to some of the more affluent neighbourhoods of Ancaster, Flamborough and Burlington meant that buyers in Brantford were less affected by the introduction of the HST. Over half of all new single-detached homes sold in the Hamilton CMA during the first half of 2010

were priced over \$400,000. In the Brantford CMA, less than 20 per cent of homes were priced over \$400,000.

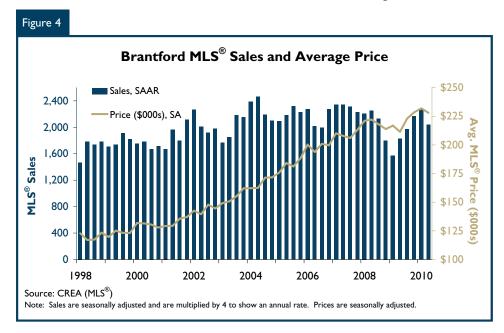
#### **Resale Market**

#### MLS® Market Cooling

While MLS® sales rose in the second quarter in the Hamilton and Brantford CMAs compared to the winter months of the first quarter, the longer-term trend indicates that sales actually slowed down when taking into account how the quarter fared against the typically busier spring selling season of previous years. Sales adjusted for seasonality showed that there were fewer buyers in the market looking for homes last quarter, a sign that the market was moving at a more moderate pace.

The recovery of the existing home market over the past year was very strong, with many buyers — both first-time and move-up — looking to secure a home at a reduced price, during a still-volatile recovery period in the economy. Also, record-low borrowing costs pulled forward many





buyers into the latter part of 2009 and the beginning of 2010. Mortgage rates began to move up in April, which translated into fewer existing home sales during the second quarter.

Some sellers looked to capitalize on rising prices and hoped to capture

the remaining gains in the market during the second quarter. More homeowners put their homes up for sale in Hamilton and Brantford, as evidenced by the higher number of listings during the second quarter. While this served to provide more choices for buyers, the ratio of sales-

to-new listings fell, indicating that the increased selection did not draw an equivalent number of buyers into the market. Fewer sales moved the market towards more balance of negotiating power between buyers and sellers.

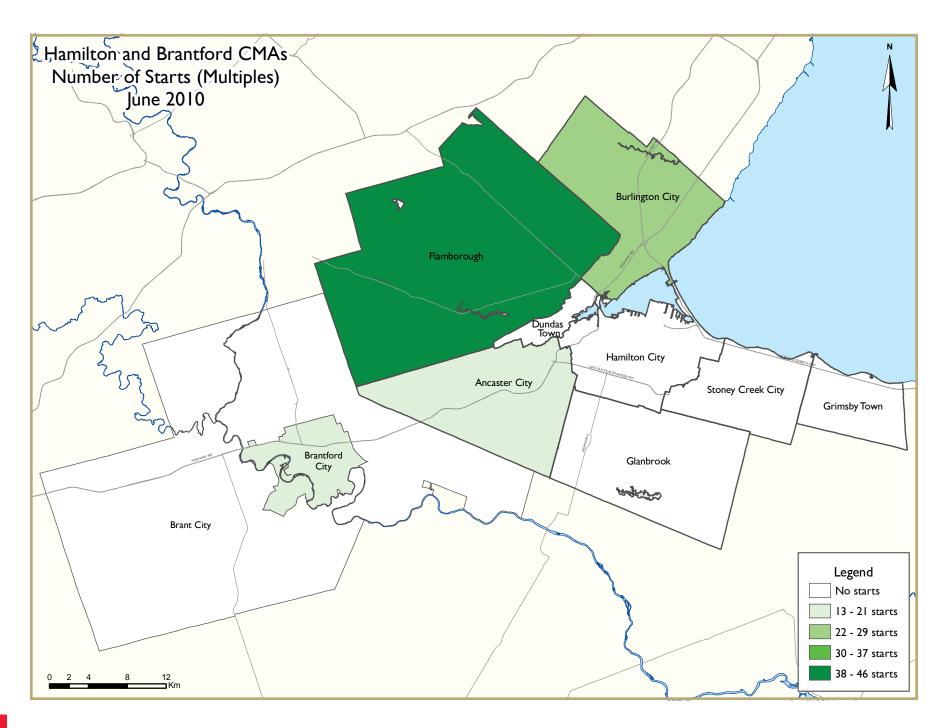
Similar to the movement of sales, the average price of an existing home in Hamilton rose at a slower pace last quarter. The average MLS® price reached \$309,000 on a seasonally adjusted basis in Hamilton, up from \$307,000 during the first quarter. More listings on the market for buyers meant that there were more comparables for them to choose from, keeping selling prices at bay. In Brantford, the average MLS® price dipped to \$228,000 in the second quarter, a sign that prices are moving towards more stability.

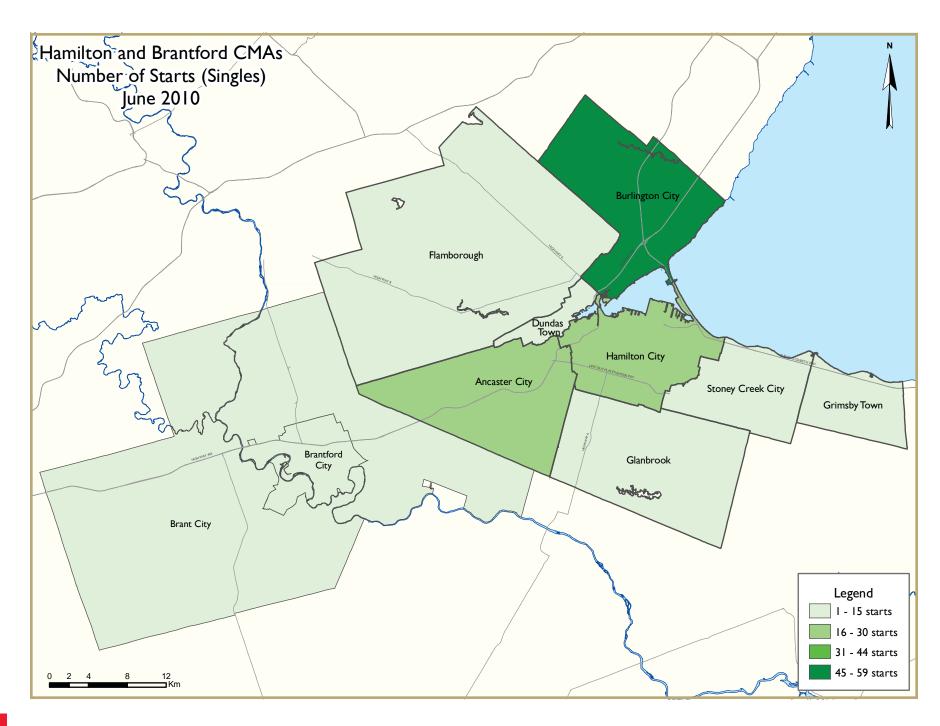
#### **Retirement Living More Popular in Hamilton**

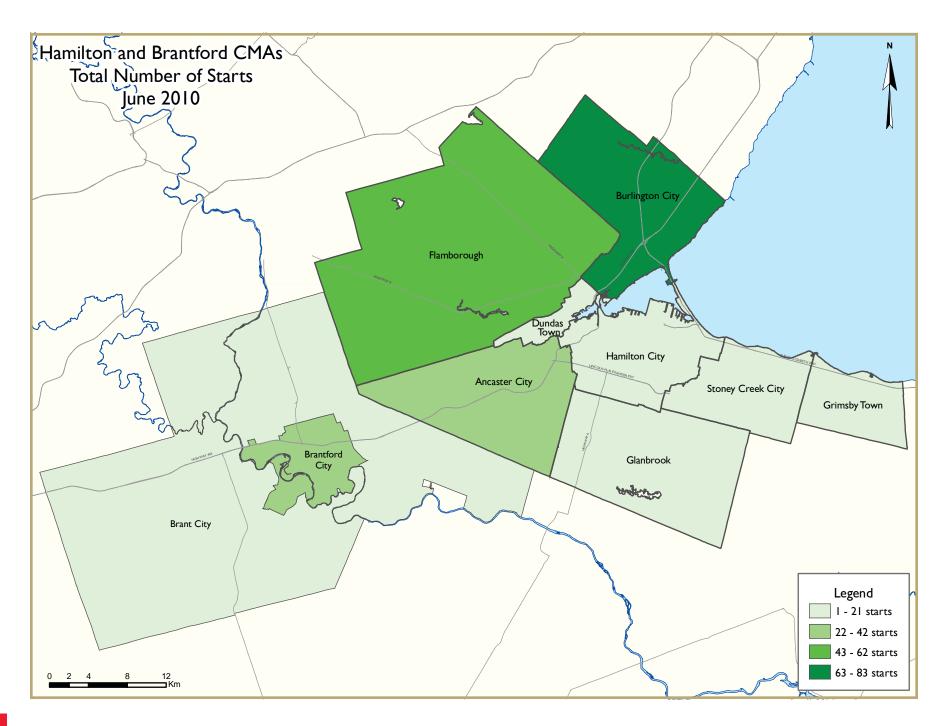
The recently published Seniors Housing Report for Ontario indicates that there is demand for retirement home living among seniors in Hamilton. The vacancy rate for retirement home spaces declined by 5.4 percentage points in the City of Hamilton, despite more spaces being available this year. This suggests that the new homes have met the expectations of seniors looking for a lifestyle with the conveniences of a retirement residence in Hamilton. In nearby Burlington, a number of retirement residences are proposed to open in the next few years, suggesting that the region's supply is increasing along with a growing senior population. When seniors move into retirement homes, they often sell their current home.

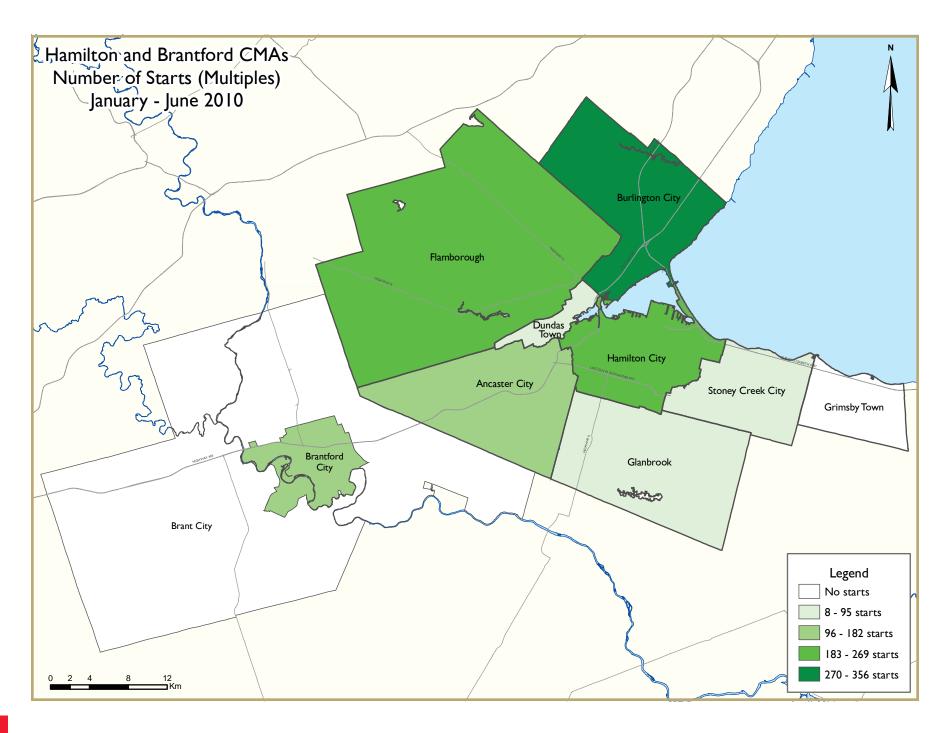
This increases the number of new listings, but because they are exiting the ownership market, there is no impact on sales. It is important to note as well, that independent seniors looking to downsize but remain in the ownership market will find new, condominium retirement communities in Hamilton which offer facilities and programs adapted to their lifestyle. These communities present some competition to retirement homes which offer optional or limited meal service.

For more detailed information about the Hamilton and Ontario retirement home markets, the Seniors' Housing Report, Ontario is available for download at www.CMHC.ca.









#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
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- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
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- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Ni
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

|                        | able Ia: H | ousing A | ctivity Su           | mmary o | of Hamilt       | on CMA          |                             |                 |        |
|------------------------|------------|----------|----------------------|---------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                        |            |          | June 20              | 010     |                 |                 |                             |                 |        |
|                        |            |          | Owne                 | rship   |                 |                 |                             | . 1             |        |
|                        |            | Freehold |                      | C       | Condominium     |                 | Ren                         | tai             |        |
|                        | Single     | Semi     | Row, Apt.<br>& Other | Single  | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| STARTS                 |            |          |                      |         |                 |                 |                             |                 |        |
| June 2010              | 138        | 20       | 51                   | 0       | 10              | 2               | 0                           | 0               | 221    |
| June 2009              | 75         | 14       | 12                   | 0       | 13              | 0               | 0                           | 0               | 114    |
| % Change               | 84.0       | 42.9     | **                   | n/a     | -23.1           | n/a             | n/a                         | n/a             | 93.9   |
| Year-to-date 2010      | 796        | 144      | 318                  | 4       | 149             | 184             | 0                           | 195             | 1,790  |
| Year-to-date 2009      | 308        | 46       | 75                   | 0       | 102             | 90              | 0                           | 264             | 885    |
| % Change               | 158.4      | **       | **                   | n/a     | 46.1            | 104.4           | n/a                         | -26.1           | 102.3  |
| UNDER CONSTRUCTION     |            |          |                      |         |                 |                 |                             |                 |        |
| June 2010              | 734        | 142      | 433                  | 8       | 314             | 473             | 0                           | 377             | 2,482  |
| June 2009              | 522        | 80       | 349                  | 0       | 618             | 864             | 0                           | 264             | 2,697  |
| % Change               | 40.6       | 77.5     | 24.1                 | n/a     | -49.2           | -45.3           | n/a                         | 42.8            | -8.0   |
| COMPLETIONS            |            |          |                      |         |                 |                 |                             |                 |        |
| June 2010              | 122        | 28       | 46                   | 0       | 40              | 224             | 0                           | 0               | 460    |
| June 2009              | 100        | 2        | 62                   | 1       | 37              | 36              | 0                           | 0               | 238    |
| % Change               | 22.0       | **       | -25.8                | -100.0  | 8.1             | **              | n/a                         | n/a             | 93.3   |
| Year-to-date 2010      | 614        | 112      | 140                  | 4       | 315             | 275             | 1                           | 82              | 1,543  |
| Year-to-date 2009      | 624        | 20       | 248                  | 6       | 231             | 36              | 0                           | 123             | 1,288  |
| % Change               | -1.6       | **       | -43.5                | -33.3   | 36.4            | **              | n/a                         | -33.3           | 19.8   |
| COMPLETED & NOT ABSORE | ED         |          |                      |         |                 |                 |                             |                 |        |
| June 2010              | 38         | 7        | 21                   | 8       | 5               | 11              | 0                           | 0               | 90     |
| June 2009              | 54         | 13       | 39                   | 0       | 7               | 0               | 0                           | 0               | 113    |
| % Change               | -29.6      | -46.2    | -46.2                | n/a     | -28.6           | n/a             | n/a                         | n/a             | -20.4  |
| ABSORBED               |            |          |                      |         |                 |                 |                             |                 |        |
| June 2010              | 155        | 32       | 52                   | 0       | 40              | 224             | 1                           | 0               | 504    |
| June 2009              | 125        | 0        | 63                   | 1       | 42              | 36              | 0                           | 0               | 267    |
| % Change               | 24.0       | n/a      | -17.5                | -100.0  | -4.8            | **              | n/a                         | n/a             | 88.8   |
| Year-to-date 2010      | 601        | 106      | 142                  | 4       | 315             | 277             | 1                           | 0               | 1,446  |
| Year-to-date 2009      | 630        | 26       | 250                  | 6       | 226             | 36              | 0                           | 127             | 1,301  |
| % Change               | -4.6       | **       | -43.2                | -33.3   | 39.4            | **              | n/a                         | -100.0          | 11.1   |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

| Ta                     | ıble Ib: H | ousing A | ctivity Su           | mmary o | of Brantfo      | rd CMA          |                             |                 |        |
|------------------------|------------|----------|----------------------|---------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                        |            |          | June 20              | 010     |                 |                 |                             |                 |        |
|                        |            |          | Owne                 | rship   |                 |                 | Ren                         | 4-1             |        |
|                        |            | Freehold |                      | C       | Condominium     |                 | Ken                         | tai             |        |
|                        | Single     | Semi     | Row, Apt.<br>& Other | Single  | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| STARTS                 |            |          |                      |         |                 |                 |                             |                 |        |
| June 2010              | 18         | 0        | 12                   | 0       | 5               | 0               | 0                           | 0               | 35     |
| June 2009              | 21         | 4        | 3                    | 0       | 4               | 0               | 0                           | 0               | 32     |
| % Change               | -14.3      | -100.0   | **                   | n/a     | 25.0            | n/a             | n/a                         | n/a             | 9.4    |
| Year-to-date 2010      | 121        | 6        | 49                   | I       | 30              | 5               | 0                           | 66              | 278    |
| Year-to-date 2009      | 120        | 6        | 9                    | 0       | 8               | 0               | 0                           | - 1             | 144    |
| % Change               | 0.8        | 0.0      | **                   | n/a     | **              | n/a             | n/a                         | **              | 93.1   |
| UNDER CONSTRUCTION     |            |          |                      |         |                 |                 |                             |                 |        |
| June 2010              | 104        | 6        | 52                   | 1       | 39              | 5               | 0                           | 66              | 273    |
| June 2009              | 51         | 6        | 9                    | 0       | 29              | 0               | 0                           | 0               | 95     |
| % Change               | 103.9      | 0.0      | **                   | n/a     | 34.5            | n/a             | n/a                         | n/a             | 187.4  |
| COMPLETIONS            |            |          |                      |         |                 |                 |                             |                 |        |
| June 2010              | 9          | 0        | 0                    | 0       | 10              | 0               | 0                           | 0               | 19     |
| June 2009              | 25         | 0        | 0                    | 0       | 4               | 0               | 7                           | 0               | 36     |
| % Change               | -64.0      | n/a      | n/a                  | n/a     | 150.0           | n/a             | -100.0                      | n/a             | -47.2  |
| Year-to-date 2010      | 101        | 2        | 3                    | - 1     | 38              | 0               | 0                           | 0               | 145    |
| Year-to-date 2009      | 159        | 2        | 30                   | 7       | 14              | 21              | 7                           | 8               | 248    |
| % Change               | -36.5      | 0.0      | -90.0                | -85.7   | 171.4           | -100.0          | -100.0                      | -100.0          | -41.5  |
| COMPLETED & NOT ABSORE | ED         |          |                      |         |                 |                 |                             |                 |        |
| June 2010              | 24         | 0        | - 1                  | 0       | 10              | 0               | 0                           | 0               | 35     |
| June 2009              | 62         | 2        | 27                   | 2       | 32              | 18              | 0                           | 0               | 143    |
| % Change               | -61.3      | -100.0   | -96.3                | -100.0  | -68.8           | -100.0          | n/a                         | n/a             | -75.5  |
| ABSORBED               |            |          |                      |         |                 |                 |                             |                 |        |
| June 2010              | 17         | 0        | - 1                  | 0       | 19              | 0               | 0                           | 2               | 39     |
| June 2009              | 33         | 0        | 2                    | I       | 5               | 3               | 7                           | 2               | 53     |
| % Change               | -48.5      | n/a      | -50.0                | -100.0  | **              | -100.0          | -100.0                      | 0.0             | -26.4  |
| Year-to-date 2010      | 115        | 2        | 8                    | 2       | 48              | 18              | 0                           | 2               | 195    |
| Year-to-date 2009      | 166        | 0        | 12                   | 8       | 17              | 3               | 7                           | 8               | 221    |
| % Change               | -30.7      | n/a      | -33.3                | -75.0   | 182.4           | **              | -100.0                      | -75.0           | -11.8  |

| Table I.I: Housing Activity Summary by Submarket June 2010 |        |          |                      |        |                 |                 |                             |                 |        |  |  |
|--|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
|  |        |          | Owne                 |        |                 |                 |                             |                 |        |  |  |
|  |        | Freehold | OWIIC                |        | Condominium     |                 | Ren                         | tal             |        |  |  |
|  |        | Freehold |                      | (      | ondominium      |                 | 6: 1                        |                 | Total* |  |  |
|  | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | . 5    |  |  |
| STARTS   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| New City of Hamilton                                       |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | 66     | 8        | 51                   | 0      | 0               | 0               | 0                           | 0               | 125    |  |  |
| June 2009  | 65     | 0        | 12                   | 0      | 13              | 0               | 0                           | 0               | 90     |  |  |
| Hamilton City  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | 20     | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 20     |  |  |
| June 2009  | 23     | 0        | 6                    | 0      | 0               | 0               | 0                           | 0               | 29     |  |  |
| Stoney Creek City  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | 9      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 9      |  |  |
| June 2009  | - 11   | 0        | 6                    | 0      | 7               | 0               | 0                           | 0               | 24     |  |  |
| Ancaster City  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | 20     | 0        | 13                   | 0      | 0               | 0               | 0                           | 0               | 33     |  |  |
| June 2009  | 17     | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 17     |  |  |
| Dundas Town  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | - 1    | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | - 1    |  |  |
| June 2009  | 0      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0      |  |  |
| Flamborough  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | 7      | 8        | 38                   | 0      | 0               | 0               | 0                           | 0               | 53     |  |  |
| June 2009  | 5      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 5      |  |  |
| Glanbrook  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | 9      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 9      |  |  |
| June 2009  | 9      | 0        | 0                    | 0      | 6               | 0               | 0                           | 0               | 15     |  |  |
| Burlington City  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | 59     | 12       | 0                    | 0      | 10              | 2               | 0                           | 0               | 83     |  |  |
| June 2009  | 4      | 14       | 0                    | 0      | 0               | 0               | 0                           | 0               | 18     |  |  |
| Grimsby Town   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | 13     | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 13     |  |  |
| June 2009  | 6      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 6      |  |  |
| Hamilton CMA   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | 138    | 20       | 51                   | 0      | 10              | 2               | 0                           | 0               | 221    |  |  |
| June 2009  | 75     | 14       | 12                   | 0      | 13              | 0               | 0                           | 0               | 114    |  |  |
| Brant City   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | 9      | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 9      |  |  |
| June 2009  | n/a    | n/a      | n/a                  | n/a    | n/a             | n/a             | n/a                         | n/a             | n/a    |  |  |
| Brantford City   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | 9      | 0        | 12                   | 0      | 5               | 0               | 0                           | 0               | 26     |  |  |
| June 2009  | - 11   | 4        | 3                    | 0      | 4               | 0               | 0                           | 0               | 22     |  |  |
| Brantford CMA  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| June 2010  | 18     | 0        | 12                   | 0      | 5               | 0               | 0                           | 0               | 35     |  |  |
| June 2009  | 21     | 4        |                      | 0      |                 | 0               | 0                           | 0               | 32     |  |  |

|                        | Table I.I: | Housing  |                      |        | y by Subr       | narket          |                             |                 |                    |
|------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------------------|
|                        |            |          | June 20              | 010    |                 |                 |                             |                 |                    |
|                        |            |          | Owne                 | rship  |                 |                 |                             |                 |                    |
|                        |            | Freehold |                      | C      | Condominium     | n               | Ren                         | tal             | - 100              |
|                        | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total*             |
| UNDER CONSTRUCTION     |            |          |                      |        |                 |                 |                             |                 |                    |
| New City of Hamilton   |            |          |                      |        |                 |                 |                             |                 |                    |
| June 2010              | 501        | 36       | 409                  | 8      | 236             | 156             | 0                           | 195             | 1,542              |
| June 2009              | 393        | 10       | 285                  | 0      | 503             | 269             | 0                           | 0               | 1, <del>4</del> 60 |
| Hamilton City          |            |          |                      |        |                 |                 |                             |                 |                    |
| June 2010              | 121        | 6        | 47                   | 0      | 51              | 32              | 0                           | 195             | 453                |
| June 2009              | 114        | 0        | 44                   | 0      | 35              | 83              | 0                           | 0               | 276                |
| Stoney Creek City      |            |          |                      |        |                 |                 |                             |                 |                    |
| June 2010              | 57         | 4        | 20                   | 0      | 0               | 0               | 0                           | 0               | 81                 |
| June 2009              | 46         | 2        |                      | 0      | 64              | 0               | 0                           | 0               | 168                |
| Ancaster City          |            | _        |                      | -      |                 | _               |                             | -               |                    |
| June 2010              | 115        | 6        | 130                  | 2      | 73              | 62              | 0                           | 0               | 388                |
| June 2009              | 107        | 8        | 20                   | 0      | 124             | 62              | 0                           | 0               | 321                |
| Dundas Town            | 107        | Ü        | 20                   |        | 121             | 02              | J                           | Ů               | 321                |
| June 2010              | 9          | 2        | 0                    | 6      | 24              | 62              | 0                           | 0               | 103                |
| June 2009              | 9          | 0        | II                   | 0      | 26              | 124             | 0                           | 0               | 170                |
| Flamborough            | ,          | U        |                      | U      | 20              | 127             | Ū                           | U               | 170                |
| June 2010              | 94         | 18       | 159                  | 0      | 0               | 0               | 0                           | 0               | 271                |
| June 2009              | 46         | 0        | 33                   | 0      | 0               | 0               | 0                           | 0               | 79                 |
| Glanbrook              | סד         | U        | 33                   | U      | U               | U               | U                           | U               | 17                 |
| June 2010              | 103        | 0        | 46                   | 0      | 88              | 0               | 0                           | 0               | 237                |
| June 2009              | 71         | 0        | 121                  | 0      | 254             | 0               | 0                           | 0               | 446                |
|                        | 71         | U        | 121                  | U      | 234             | U               | U                           | U               | 440                |
| Burlington City        | LOF        | 104      | 24                   | 0      | 70              | 217             | 0                           | 100             | 000                |
| June 2010              | 185        | 106      | 24                   | 0      | 78              | 317             | 0                           | 182             | 892                |
| June 2009              | 102        | 70       | 21                   | 0      | 115             | 595             | 0                           | 264             | 1,167              |
| Grimsby Town           | 40         | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 40                 |
| June 2010<br>June 2009 | 48         | 0        |                      | 0      | 0               | 0               | 0                           | 0               | 48<br>70           |
| T                      | 27         | 0        | 43                   | 0      | U               | U               | 0                           | U               | 70                 |
| Hamilton CMA           | 72.4       | 1.40     | 422                  | 0      | 214             | 472             | 0                           | 277             | 2.402              |
| June 2010              | 734        | 142      | 433                  | 8      | 314             | 473             | 0                           | 377             | 2,482              |
| June 2009              | 522        | 80       | 349                  | 0      | 618             | 864             | 0                           | 264             | 2,697              |
| Brant City             |            |          |                      |        |                 |                 |                             |                 |                    |
| June 2010              | 31         | 0        | 6                    | 0      | 0               | 0               | 0                           | 0               | 37                 |
| June 2009              | n/a        | n/a      |                      | n/a    | n/a             |                 | n/a                         | n/a             | n/a                |
| Brantford City         | 11/4       | 11/4     | 11/ a                | 11/4   | 11/4            | 11/4            | 11/4                        | 11/4            | 11/4               |
| June 2010              | 73         | 6        | 46                   | ı      | 39              | 5               | 0                           | 66              | 236                |
| June 2009              | 29         | 6        |                      | 0      | 29              | 0               | 0                           | 0               | 236<br>67          |
| Brantford CMA          | 27         | 0        | 3                    | U      | 47              | U               | U                           | U               | 67                 |
|                        | 104        | ,        | F2                   |        | 20              | -               | ^                           | ,,              | 272                |
| June 2010              | 104        | 6        |                      | 1      | 39              | 5               | 0                           | 66              | 273                |
| June 2009              | 51         | 6        | 9                    | 0      | 29              | 0               | 0                           | 0               | 95                 |

|                        | Table I.I: | Housing  |                      |        | y by Subr       | narket          |                             |                 |          |
|------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|----------|
|                        |            |          | June 2               | 010    |                 |                 |                             |                 |          |
|                        |            |          | Owne                 | ership |                 |                 | _                           |                 |          |
|                        |            | Freehold |                      | (      | Condominium     | ı               | Ren                         | tal             |          |
|                        | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total*   |
| COMPLETIONS            |            |          |                      |        |                 |                 |                             |                 |          |
| New City of Hamilton   |            |          |                      |        |                 |                 |                             |                 |          |
| June 2010              | 95         | 2        | 33                   | 0      | 36              | 0               | 0                           | 0               | 166      |
| June 2009              | 63         | 0        | 54                   | 0      | 21              | 36              | 0                           | 0               | 174      |
| Hamilton City          |            |          |                      |        |                 |                 |                             |                 |          |
| June 2010              | 25         | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 25       |
| June 2009              | - 11       | 0        | 12                   | 0      | 0               | 36              | 0                           | 0               | 59       |
| Stoney Creek City      |            |          |                      |        |                 |                 |                             |                 |          |
| June 2010              | 12         | 0        | 7                    | 0      | 0               | 0               | 0                           | 0               | 19       |
| June 2009              | 7          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 7        |
| Ancaster City          |            |          |                      |        |                 |                 |                             |                 |          |
| June 2010              | 32         | 2        | 8                    | 0      | 7               | 0               | 0                           | 0               | 49       |
| June 2009              | 16         | 0        | 0                    | 0      | 5               | 0               | 0                           | 0               | 21       |
| Dundas Town            |            | -        |                      | -      |                 | -               |                             | -               |          |
| June 2010              | 6          | 0        | 6                    | 0      | 0               | 0               | 0                           | 0               | 12       |
| June 2009              | 2          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2        |
| Flamborough            | _          |          | ŭ                    | Ü      | J               | J               | J                           |                 | _        |
| June 2010              | 5          | 0        | 4                    | 0      | 0               | 0               | 0                           | 0               | 9        |
| June 2009              | 11         | 0        | 31                   | 0      | 0               | 0               | 0                           | 0               | 42       |
| Glanbrook              |            |          | 31                   | J      | J               | Ü               | J                           |                 | 12       |
| June 2010              | 15         | 0        | 8                    | 0      | 29              | 0               | 0                           | 0               | 52       |
| June 2009              | 16         | 0        | II                   | 0      | 16              | 0               | 0                           | 0               | 43       |
| Burlington City        | 10         | U        | 1.1                  | U      | 10              | U               | U                           | Ŭ               | 73       |
| June 2010              | 17         | 26       | 13                   | 0      | 4               | 224             | 0                           | 0               | 284      |
| June 2009              | 30         | 20       | 0                    | I      | 16              | 0               | 0                           | 0               | 49       |
| Grimsby Town           | 30         | 2        | U                    | I      | 10              | U               | U                           | Ŭ               | 77       |
| June 2010              | 10         | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 10       |
| June 2009              | 7          | 0        | 8                    | 0      | 0               | 0               | 0                           | 0               | 15       |
| Hamilton CMA           | ,          |          | J                    | J      | J               | Ü               | J                           |                 | 13       |
| June 2010              | 122        | 28       | 46                   | 0      | 40              | 224             | 0                           | 0               | 460      |
| June 2009              | 100        | 20       | 62                   | I      | 37              | 36              | 0                           | 0               | 238      |
| Julie 2007             | 100        |          | 02                   |        | 37              | 30              | U                           | 0               | 230      |
| Brant City             |            |          |                      |        |                 |                 |                             |                 |          |
| June 2010              | 0          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0        |
| June 2009              | n/a        | n/a      |                      | n/a    |                 | n/a             |                             | n/a             | n/a      |
| Brantford City         | 11/4       | 11/4     | 11/ a                | 11/4   | 11/4            | 11/4            | 11/4                        | 11/4            | 11/a     |
| -                      | 9          | 0        | 0                    | 0      | 10              | 0               | 0                           | 0               | 10       |
| June 2010<br>June 2009 | 16         | 0        |                      | 0      |                 | 0               | -                           | 0               | 19<br>27 |
| -                      | 16         | 0        | U                    | U      | 4               | U               | /                           | 0               | 27       |
| Brantford CMA          |            | _        | _                    | ^      | 10              |                 | ^                           | _               | 10       |
| June 2010              | 9          | 0        |                      | 0      |                 | 0               |                             | 0               | 19       |
| June 2009              | 25         | 0        | 0                    | 0      | 4               | 0               | 7                           | 0               | 36       |

|                                   | Γable Ι.Ι: | Housing  | Activity June 2      |        | y by Subn       | narket          |                             |                 |          |
|-----------------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|----------|
|                                   |            |          | Owne                 |        |                 |                 |                             |                 |          |
|                                   |            | F 1 11   | OWITE                |        | Condominium     |                 | Ren                         | tal             |          |
|                                   |            | Freehold |                      | (      | ondominium      |                 | 6: 1                        |                 | Total*   |
|                                   | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other |          |
| <b>COMPLETED &amp; NOT ABSORB</b> | ED         |          |                      |        |                 |                 |                             |                 |          |
| New City of Hamilton              |            |          |                      |        |                 |                 |                             |                 |          |
| June 2010                         | 23         | 0        | 16                   | 0      | 0               | 0               | 0                           | 0               | 39       |
| June 2009                         | 34         | 2        | 29                   | 0      | 0               | 0               | 0                           | 0               | 65       |
| Hamilton City                     |            |          |                      |        |                 |                 |                             |                 |          |
| June 2010                         | 2          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2        |
| June 2009                         | 3          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 3        |
| Stoney Creek City                 |            |          |                      |        |                 |                 |                             |                 |          |
| June 2010                         | 15         | 0        | 13                   | 0      | 0               | 0               | 0                           | 0               | 28       |
| June 2009                         | 28         | I        | 25                   | 0      | 0               | 0               | 0                           | 0               | 54       |
| Ancaster City                     |            |          |                      |        |                 |                 |                             |                 |          |
| June 2010                         | 2          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2        |
| June 2009                         | - 1        | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | ı        |
| Dundas Town                       |            |          |                      | -      | _               | _               | _                           | _               |          |
| June 2010                         | - 1        | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | l l      |
| June 2009                         | 0          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 0        |
| Flamborough                       |            |          |                      | •      |                 |                 |                             | •               |          |
| June 2010                         | 2          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2        |
| June 2009                         | 2          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2        |
| Glanbrook                         |            | 0        |                      | 0      | 0               |                 | 0                           | •               | 4        |
| June 2010                         | 0          | 0        | 3                    | 0      | 0               | 0               | 0                           | 0               | 4<br>5   |
| June 2009                         | U          | I        | 4                    | 0      | 0               | U               | 0                           | U               | 5        |
| Burlington City                   | 7          | 7        | -                    | 0      | г               |                 | 0                           | 0               | 25       |
| June 2010<br>June 2009            | 7<br>12    | 7<br>11  | 5<br>6               | 0      | 5<br>7          | 11              | 0                           | 0               | 35<br>36 |
| Grimsby Town                      | 12         | 11       | 0                    | U      | /               | U               | U                           | U               | 36       |
| June 2010                         | 8          | 0        | 0                    | 8      | 0               | 0               | 0                           | 0               | 16       |
| June 2009                         | 8          | 0        | 4                    | 0      | 0               | 0               | 0                           | 0               | 10       |
| Hamilton CMA                      | 0          | U        | 7                    | U      | U               | U               | U                           | U               | 12       |
| June 2010                         | 38         | 7        | 21                   | 8      | 5               | 11              | 0                           | 0               | 90       |
| June 2009                         | 54         | 13       | 39                   | 0      | 7               | 0               | 0                           | 0               | 113      |
| June 2007                         | 31         | 13       | 37                   | U      | /               | U               | U                           | U               | 113      |
| Brant City                        |            |          |                      |        |                 |                 |                             |                 |          |
| June 2010                         | 3          | 0        | - 1                  | 0      | 0               | 0               | 0                           | 0               | 4        |
| June 2009                         | n/a        | n/a      | n/a                  | n/a    |                 | n/a             |                             | n/a             | n/a      |
| Brantford City                    |            |          | .,                   |        | .,,             |                 | .,,                         | - 1,            |          |
| June 2010                         | 21         | 0        | 0                    | 0      | 10              | 0               | 0                           | 0               | 31       |
| June 2009                         | 57         | 2        |                      | 2      |                 | 0               | -                           | 0               | 110      |
| Brantford CMA                     |            | _        |                      | _      |                 |                 |                             |                 |          |
| June 2010                         | 24         | 0        | ı                    | 0      | 10              | 0               | 0                           | 0               | 35       |
| June 2009                         | 62         | 2        |                      | 2      |                 | 18              |                             | 0               | 143      |

|                      | Table I.I: | Housing  |                      |        | y by Subr       | narket          |                             |                 |              |
|----------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------------|
|                      |            |          | June 2               |        |                 |                 |                             |                 |              |
|                      |            |          | Owne                 |        |                 |                 | Ren                         | tal             |              |
|                      |            | Freehold |                      | C      | Condominium     | ı               |                             |                 | <b>T</b> 184 |
|                      | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total*       |
| ABSORBED             |            |          |                      |        |                 |                 |                             |                 |              |
| New City of Hamilton |            |          |                      |        |                 |                 |                             |                 |              |
| June 2010            | 106        | 3        | 39                   | 0      | 36              | 0               | 1                           | 0               | 185          |
| June 2009            | 74         | 0        | 55                   | 0      | 21              | 36              | 0                           | 0               | 186          |
| Hamilton City        |            |          |                      |        |                 |                 |                             |                 |              |
| June 2010            | 27         | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 27           |
| June 2009            | 9          | 0        | 12                   | 0      | 0               | 36              | 0                           | 0               | 57           |
| Stoney Creek City    |            |          |                      |        |                 |                 |                             |                 |              |
| June 2010            | 17         | 0        | 13                   | 0      | 0               | 0               | 0                           | 0               | 30           |
| June 2009            | 18         | 0        | - 1                  | 0      | 0               | 0               | 0                           | 0               | 19           |
| Ancaster City        |            |          |                      |        |                 |                 |                             |                 |              |
| June 2010            | 33         | 2        | 8                    | 0      | 7               | 0               | 1                           | 0               | 51           |
| June 2009            | 14         | 0        | 0                    | 0      | 5               | 0               | 0                           | 0               | 19           |
| Dundas Town          |            |          |                      |        |                 |                 |                             |                 |              |
| June 2010            | 6          | 0        | 6                    | 0      | 0               | 0               | 0                           | 0               | 12           |
| June 2009            | 2          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 2            |
| Flamborough          |            |          |                      |        |                 |                 |                             |                 |              |
| June 2010            | 6          | 0        | 4                    | 0      | 0               | 0               | 0                           | 0               | 10           |
| June 2009            | 13         | 0        | 31                   | 0      | 0               | 0               | 0                           | 0               | 44           |
| Glanbrook            |            |          |                      |        |                 |                 |                             |                 |              |
| June 2010            | 17         | - 1      | 8                    | 0      | 29              | 0               | 0                           | 0               | 55           |
| June 2009            | 18         | 0        | - 11                 | 0      | 16              | 0               | 0                           | 0               | 45           |
| Burlington City      |            |          |                      |        |                 |                 |                             |                 |              |
| June 2010            | 32         | 29       | 13                   | 0      | 4               | 224             | 0                           | 0               | 302          |
| June 2009            | 42         | 0        | 0                    | ı      | 21              | 0               | 0                           | 0               | 64           |
| Grimsby Town         |            |          |                      |        |                 |                 |                             |                 |              |
| June 2010            | 17         | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 17           |
| June 2009            | 9          | 0        | 8                    | 0      | 0               | 0               | 0                           | 0               | 17           |
| Hamilton CMA         |            |          | -                    |        |                 |                 |                             |                 |              |
| June 2010            | 155        | 32       | 52                   | 0      | 40              | 224             | I                           | 0               | 504          |
| June 2009            | 125        | 0        | 63                   | I      | 42              | 36              | 0                           | 0               | 267          |
| Brant City           |            |          |                      |        |                 |                 |                             |                 |              |
| June 2010            | 3          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | 3            |
| June 2009            | n/a        | n/a      | n/a                  | n/a    | n/a             | n/a             | n/a                         | n/a             | n/a          |
| Brantford City       |            |          |                      |        |                 |                 |                             |                 |              |
| June 2010            | 14         | 0        | - 1                  | 0      | 19              | 0               | 0                           | 2               | 36           |
| June 2009            | 24         | 0        | - 1                  | 1      | 5               | 0               | 7                           | 0               | 38           |
| Brantford CMA        |            |          |                      |        |                 |                 |                             |                 |              |
| June 2010            | 17         | 0        | I                    | 0      | 19              | 0               |                             | 2               | 39           |
| June 2009            | 33         | 0        | 2                    | I      | 5               | 3               |                             | 2               | 53           |

| т        | able I.2a: | History o | of Housin<br>2000 - 2 | $\sim$ | of Hamilt       | on CMA          |                             |                 |        |
|----------|------------|-----------|-----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
|          |            |           | Owne                  |        |                 |                 |                             |                 |        |
|          |            | Freehold  |                       | (      | Condominium     | l               | Ren                         | ital            |        |
|          | Single     | Semi      | Row, Apt.<br>& Other  | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| 2009     | 892        | 130       | 218                   | 6      | 259             | 90              | 0                           | 264             | 1,860  |
| % Change | -46.5      | 12.1      | -63.4                 | -25.0  | -59.8           | -81.9           | n/a                         | n/a             | -47.3  |
| 2008     | 1,667      | 116       | 595                   | 8      | 645             | 498             | 0                           | 0               | 3,529  |
| % Change | -5.3       | 26.1      | 44.8                  | n/a    | 25.7            | **              | n/a                         | -100.0          | 17.5   |
| 2007     | 1,761      | 92        | 411                   | 0      | 513             | 88              | 0                           | 139             | 3,004  |
| % Change | 2.1        | -25.8     | -30.6                 | -100.0 | 41.7            | -6.4            | -100.0                      | 13.9            | -1.3   |
| 2006     | 1,725      | 124       | 592                   | 16     | 362             | 94              | 8                           | 122             | 3,043  |
| % Change | 16.2       | -35.4     | 31.0                  | -5.9   | -23.5           | -64.0           | -91.0                       | -30.7           | -3.2   |
| 2005     | 1,485      | 192       | 452                   | 17     | 473             | 261             | 89                          | 176             | 3,145  |
| % Change | -25.3      | 24.7      | -14.6                 | 183.3  | -26.2           | -53.1           | 196.7                       | -5.9            | -23.2  |
| 2004     | 1,989      | 154       | 529                   | 6      | 641             | 557             | 30                          | 187             | 4,093  |
| % Change | 14.2       | 67.4      | -6.7                  | **     | -3.8            | **              | n/a                         | **              | 25.6   |
| 2003     | 1,742      | 92        | 567                   | - 1    | 666             | 164             | 0                           | 13              | 3,260  |
| % Change | -22.6      | 13.6      | -7.7                  | -87.5  | 5.0             | 47.7            | -100.0                      | -86.3           | -14.3  |
| 2002     | 2,251      | 81        | 614                   | 8      | 634             | 111             | 3                           | 95              | 3,803  |
| % Change | 22.4       | -19.0     | 68.7                  | 166.7  | 8.4             | -76.1           | n/a                         | n/a             | 13.0   |
| 2001     | 1,839      | 100       | 364                   | 3      | 585             | 465             | 0                           | 0               | 3,365  |
| % Change | -1.4       | -21.9     | -13.1                 | -84.2  | 25.3            | 138.5           | n/a                         | -100.0          | 8.3    |
| 2000     | 1,865      | 128       | 419                   | 19     | 467             | 195             | 0                           | 15              | 3,108  |

Source: CMHC (Starts and Completions Survey)

| Table 1.2b: History of Housing Starts of Brantford CMA<br>2000 - 2009 |        |          |                      |          |                 |                 |                             |                 |        |  |  |
|---|--------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
|   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
|   |        |          | Owne                 | <u>'</u> |                 |                 | Ren                         | ital            |        |  |  |
|   |        | Freehold |                      |          | Condominium     |                 |                             |                 | Total* |  |  |
|   | Single | Semi     | Row, Apt.<br>& Other | Single   | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total  |  |  |
| 2009  | 257    | 14       | 12                   | - 1      | 30              | 0               | 0                           | 3               | 317    |  |  |
| % Change  | -8.2   | **       | -76.0                | -66.7    | -49.2           | -100.0          | -100.0                      | -62.5           | -26.6  |  |  |
| 2008  | 280    | 4        | 50                   | 3        | 59              | 21              | 7                           | 8               | 432    |  |  |
| % Change  | -39.9  | -75.0    | 92.3                 | n/a      | -27.2           | n/a             | n/a                         | n/a             | -26.7  |  |  |
| 2007  | 466    | 16       | 26                   | 0        | 81              | 0               | 0                           | 0               | 589    |  |  |
| % Change  | 30.5   | **       | n/a                  | n/a      | 72.3            | n/a             | n/a                         | -100.0          | 44.0   |  |  |
| 2006  | 357    | 2        | 0                    | 0        | 47              | 0               | 0                           | 3               | 409    |  |  |
| % Change  | 11.6   | 0.0      | -100.0               | -100.0   | -59.8           | n/a             | -100.0                      | -94.8           | -23.4  |  |  |
| 2005  | 320    | 2        | 10                   | 11       | 117             | 0               | 13                          | 58              | 534    |  |  |
| % Change  | -22.7  | -66.7    | 42.9                 | n/a      | 112.7           | n/a             | n/a                         | n/a             | 10.8   |  |  |
| 2004  | 414    | 6        | 7                    | 0        | 55              | 0               | 0                           | 0               | 482    |  |  |
| % Change  | 10.4   | 0.0      | -36.4                | -100.0   | 3.8             | n/a             | n/a                         | n/a             | 5.2    |  |  |
| 2003  | 375    | 6        | П                    | 13       | 53              | 0               | 0                           | 0               | 458    |  |  |
| % Change  | -32.8  | -83.3    | 175.0                | 160.0    | 15.2            | -100.0          | n/a                         | n/a             | -34.6  |  |  |
| 2002  | 558    | 36       | 4                    | 5        | 46              | 40              | 0                           | 0               | 700    |  |  |
| % Change  | 55.0   | -21.7    | -33.3                | n/a      | -27.0           | n/a             | n/a                         | n/a             | 47.4   |  |  |
| 2001  | 360    | 46       | 6                    | 0        | 63              | 0               | 0                           | 0               | 475    |  |  |
| % Change  | -3.7   | 76.9     | -33.3                | n/a      | -17.1           | n/a             | n/a                         | n/a             | -2.1   |  |  |
| 2000  | 374    | 26       | 9                    | 0        | 76              | 0               | 0                           | 0               | 485    |  |  |

|                      | Table 2      | : Starts     | •            | market<br>ıne 201 |              | Dwellir      | ng Type      |              |              |              |             |
|----------------------|--------------|--------------|--------------|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|
|                      | Sin          | gle          | Semi         |                   | Row          |              | Apt. & Other |              | Total        |              |             |
| Submarket            | June<br>2010 | June<br>2009 | June<br>2010 | June<br>2009      | June<br>2010 | June<br>2009 | June<br>2010 | June<br>2009 | June<br>2010 | June<br>2009 | %<br>Change |
| Hamilton CMA         | 138          | 75           | 22           | 14                | 59           | 25           | 2            | 0            | 221          | 114          | 93.9        |
| New City of Hamilton | 66           | 65           | 8            | 0                 | 51           | 25           | 0            | 0            | 125          | 90           | 38.9        |
| Hamilton City        | 20           | 23           | 0            | 0                 | 0            | 6            | 0            | 0            | 20           | 29           | -31.0       |
| Stoney Creek City    | 9            | - 11         | 0            | 0                 | 0            | 13           | 0            | 0            | 9            | 24           | -62.5       |
| Ancaster City        | 20           | 17           | 0            | 0                 | 13           | 0            | 0            | 0            | 33           | 17           | 94.1        |
| Dundas Town          | - 1          | 0            | 0            | 0                 | 0            | 0            | 0            | 0            | - 1          | 0            | n/a         |
| Flamborough          | 7            | 5            | 8            | 0                 | 38           | 0            | 0            | 0            | 53           | 5            | **          |
| Glanbrook            | 9            | 9            | 0            | 0                 | 0            | 6            | 0            | 0            | 9            | 15           | -40.0       |
| Burlington City      | 59           | 4            | 14           | 14                | 8            | 0            | 2            | 0            | 83           | 18           | **          |
| Grimsby Town         | 13           | 6            | 0            | 0                 | 0            | 0            | 0            | 0            | 13           | 6            | 116.7       |
| Brantford CMA        | 18           | 21           | 0            | 4                 | 17           | 7            | 0            | 0            | 35           | 32           | 9.4         |
| Brant City           | 9            | n/a          | 0            | n/a               | 0            | n/a          | 0            | n/a          | 9            | n/a          | n/a         |
| Brantford City       | 9            | - 11         | 0            | 4                 | 17           | 7            | 0            | 0            | 26           | 22           | 18.2        |

| 1                    | Γable 2.∣ | l: Start | _    | marke<br>y - June |      | Dwelli | ng Type | e     |       |       |                    |
|----------------------|-----------|----------|------|-------------------|------|--------|---------|-------|-------|-------|--------------------|
|                      | Sing      | gle      | Sei  | mi                | Ro   | w      | Apt. &  | Other |       | Total |                    |
| Submarket            | YTD       | YTD      | YTD  | YTD               | YTD  | YTD    | YTD     | YTD   | YTD   | YTD   | %                  |
|                      | 2010      | 2009     | 2010 | 2009              | 2010 | 2009   | 2010    | 2009  | 2010  | 2009  | Change             |
| Hamilton CMA         | 800       | 308      | 146  | 50                | 465  | 173    | 379     | 354   | 1,790 | 885   | 102.3              |
| New City of Hamilton | 568       | 257      | 32   | 6                 | 407  | 142    | 195     | 0     | 1202  | 405   | 196.8              |
| Hamilton City        | 133       | 63       | 6    | 0                 | 44   | 32     | 195     | 0     | 378   | 95    | **                 |
| Stoney Creek City    | 76        | 56       | 4    | 2                 | 18   | 47     | 0       | 0     | 98    | 105   | -6.7               |
| Ancaster City        | 125       | 77       | 2    | 4                 | 110  | 24     | 0       | 0     | 237   | 105   | 125.7              |
| Dundas Town          | 18        | 6        | 0    | 0                 | 8    | 0      | 0       | 0     | 26    | 6     | **                 |
| Flamborough          | 100       | 22       | 20   | 0                 | 163  | 4      | 0       | 0     | 283   | 26    | **                 |
| Glanbrook            | 116       | 33       | 0    | 0                 | 64   | 35     | 0       | 0     | 180   | 68    | 16 <del>4</del> .7 |
| Burlington City      | 156       | 19       | 114  | 44                | 58   | 31     | 184     | 354   | 512   | 448   | 14.3               |
| Grimsby Town         | 76        | 32       | 0    | 0                 | 0    | 0      | 0       | 0     | 76    | 32    | 137.5              |
| Brantford CMA        | 122       | 120      | 6    | 6                 | 79   | 17     | 71      | - 1   | 278   | 144   | 93.1               |
| Brant City           | 30        | n/a      | 0    | n/a               | 0    | n/a    | 0       | n/a   | 30    | n/a   | n/a                |
| Brantford City       | 92        | 91       | 6    | 6                 | 79   | - 11   | 71      | 0     | 248   | 108   | 129.6              |

| Table 2.2: S         | starts by Su                                 |           | by Dwelliı<br>June 2010 |           | nd by Inter | nded Mark | æt        |           |
|----------------------|--|-----------|-------------------------|-----------|-------------|-----------|-----------|-----------|
|                      |  | Ro        | w                       |           |             | Apt. &    | Other     |           |
| Submarket            | Freehold and Rental Freehold and Condominium |           | Rental                  |           | Rer         | ntal      |           |           |
|                      | June 2010                                    | June 2009 | June 2010               | June 2009 | June 2010   | June 2009 | June 2010 | June 2009 |
| Hamilton CMA         | 59   | 25        | 0                       | 0         | 2           | 0         | 0         | 0         |
| New City of Hamilton | 51   | 25        | 0                       | 0         | 0           | 0         | 0         | 0         |
| Hamilton City        | 0  | 6         | 0                       | 0         | 0           | 0         | 0         | 0         |
| Stoney Creek City    | 0  | 13        | 0                       | 0         | 0           | 0         | 0         | 0         |
| Ancaster City        | 13   | 0         | 0                       | 0         | 0           | 0         | 0         | 0         |
| Dundas Town          | 0  | 0         | 0                       | 0         | 0           | 0         | 0         | 0         |
| Flamborough          | 38   | 0         | 0                       | 0         | 0           | 0         | 0         | 0         |
| Glanbrook            | 0  | 6         | 0                       | 0         | 0           | 0         | 0         | 0         |
| Burlington City      | 8  | 0         | 0                       | 0         | 2           | 0         | 0         | 0         |
| Grimsby Town         | 0  | 0         | 0                       | 0         | 0           | 0         | 0         | 0         |
| Brantford CMA        | 17   | 7         | 0                       | 0         | 0           | 0         | 0         | 0         |
| Brant City           | 0  | n/a       | 0                       | n/a       | 0           | n/a       | 0         | n/a       |
| Brantford City       | 17   | 7         | 0                       | 0         | 0           | 0         | 0         | 0         |

| Table 2.3            | Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - June 2010 |                    |          |          |                 |          |          |          |  |  |  |  |  |  |  |
|----------------------|--|--------------------|----------|----------|-----------------|----------|----------|----------|--|--|--|--|--|--|--|
|                      |  | Ro                 | ow .     |          | Apt. & Other    |          |          |          |  |  |  |  |  |  |  |
| Submarket            | Freeho<br>Condo  |                    | Rer      | ntal     | Freeho<br>Condo |          | Rer      | ıtal     |  |  |  |  |  |  |  |
|                      | YTD 2010   | YTD 2009           | YTD 2010 | YTD 2009 | YTD 2010        | YTD 2009 | YTD 2010 | YTD 2009 |  |  |  |  |  |  |  |
| Hamilton CMA         | 465  | 465 173 0 0 184 90 |          |          |                 |          |          |          |  |  |  |  |  |  |  |
| New City of Hamilton | 407  | 142                | 0        | 0        | 0               | 0        | 195      | 0        |  |  |  |  |  |  |  |
| Hamilton City        | 44   | 32                 | 0        | 0        | 0               | 0        | 195      | 0        |  |  |  |  |  |  |  |
| Stoney Creek City    | 18   | 47                 | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |  |  |
| Ancaster City        | 110  | 24                 | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |  |  |
| Dundas Town          | 8  | 0                  | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |  |  |
| Flamborough          | 163  | 4                  | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |  |  |
| Glanbrook            | 64   | 35                 | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |  |  |
| Burlington City      | 58   | 31                 | 0        | 0        | 184             | 90       | 0        | 264      |  |  |  |  |  |  |  |
| Grimsby Town         | 0  | 0                  | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |  |  |  |
| Brantford CMA        | 79   | 17                 | 0        | 0        | 5               | 0        | 66       | - 1      |  |  |  |  |  |  |  |
| Brant City           | 0  | n/a                | 0        | n/a      | 0               | n/a      | 0        | n/a      |  |  |  |  |  |  |  |
| Brantford City       | 79   | 11                 | 0        | 0        | 5               | 0        | 66       | 0        |  |  |  |  |  |  |  |

| Та                   | Table 2.4: Starts by Submarket and by Intended Market June 2010 |           |                     |        |                     |      |           |           |  |  |  |  |  |
|----------------------|---|-----------|---------------------|--------|---------------------|------|-----------|-----------|--|--|--|--|--|
| Submarket            | Free  | hold      | Condor              | minium | Rer                 | ntal | Total*    |           |  |  |  |  |  |
| Submarket            | June 2010   | June 2009 | June 2010 June 2009 |        | June 2010 June 2009 |      | June 2010 | June 2009 |  |  |  |  |  |
| Hamilton CMA         | 209   | 101       | 12                  | 13     | 0                   | 0    | 221       | 114       |  |  |  |  |  |
| New City of Hamilton | 125   | 77        | 0                   | 13     | 0                   | 0    | 125       | 90        |  |  |  |  |  |
| Hamilton City        | 20  | 29        | 0                   | 0      | 0                   | 0    | 20        | 29        |  |  |  |  |  |
| Stoney Creek City    | 9   | 17        | 0                   | 7      | 0                   | 0    | 9         | 24        |  |  |  |  |  |
| Ancaster City        | 33  | 17        | 0                   | 0      | 0                   | 0    | 33        | 17        |  |  |  |  |  |
| Dundas Town          | - 1   | 0         | 0                   | 0      | 0                   | 0    | 1         | 0         |  |  |  |  |  |
| Flamborough          | 53  | 5         | 0                   | 0      | 0                   | 0    | 53        | 5         |  |  |  |  |  |
| Glanbrook            | 9   | 9         | 0                   | 6      | 0                   | 0    | 9         | 15        |  |  |  |  |  |
| Burlington City      | 71  | 18        | 12                  | 0      | 0                   | 0    | 83        | 18        |  |  |  |  |  |
| Grimsby Town         | 13  | 6         | 0                   | 0      | 0                   | 0    | 13        | 6         |  |  |  |  |  |
| Brantford CMA        | 30  | 28        | 5                   | 4      | 0                   | 0    | 35        | 32        |  |  |  |  |  |
| Brant City           | 9   | n/a       | 0                   | n/a    | 0                   | n/a  | 9         | n/a       |  |  |  |  |  |
| Brantford City       | 21  | 18        | 5                   | 4      | 0                   | 0    | 26        | 22        |  |  |  |  |  |

| Та                   | Table 2.5: Starts by Submarket and by Intended Market  January - June 2010 |          |          |          |          |          |          |          |  |  |  |  |  |  |
|----------------------|--|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|--|
| Submarket            | Free   | hold     | Condor   | minium   | Rer      | ntal     | Total*   |          |  |  |  |  |  |  |
| Submarket            | YTD 2010   | YTD 2009 | YTD 2010 | YTD 2009 | YTD 2010 | YTD 2009 | YTD 2010 | YTD 2009 |  |  |  |  |  |  |
| Hamilton CMA         | 1,258  | 429      | 337      | 192      | 195      | 264      | 1,790    | 885      |  |  |  |  |  |  |
| New City of Hamilton | 900  | 338      | 107      | 67       | 195      | 0        | 1,202    | 405      |  |  |  |  |  |  |
| Hamilton City        | 174  | 75       | 9        | 20       | 195      | 0        | 378      | 95       |  |  |  |  |  |  |
| Stoney Creek City    | 98   | 98       | 0        | 7        | 0        | 0        | 98       | 105      |  |  |  |  |  |  |
| Ancaster City        | 207  | 93       | 30       | 30 12    |          | 0        | 237      | 105      |  |  |  |  |  |  |
| Dundas Town          | 14   | 6        | 12       | 0        | 0        | 0        | 26       | 6        |  |  |  |  |  |  |
| Flamborough          | 283  | 26       | 0        | 0        | 0        | 0        | 283      | 26       |  |  |  |  |  |  |
| Glanbrook            | 124  | 40       | 56       | 28       | 0        | 0        | 180      | 68       |  |  |  |  |  |  |
| Burlington City      | 282  | 59       | 230      | 125      | 0        | 264      | 512      | 448      |  |  |  |  |  |  |
| Grimsby Town         | 76   | 32       | 0        | 0        | 0        | 0        | 76       | 32       |  |  |  |  |  |  |
| Brantford CMA        | 176  | 135      | 36       | 8        | 66       | - 1      | 278      | 144      |  |  |  |  |  |  |
| Brant City           | 30   | n/a      | 0        | n/a      | 0        | n/a      | 30       | n/a      |  |  |  |  |  |  |
| Brantford City       | 146  | 100      | 36       | 8        | 66       | 0        | 248      | 108      |  |  |  |  |  |  |

| Tab                  | ole 3: Co    | mpleti       |              | Submar<br>ine 201 |              | by Dw        | elling T     | уре          |              |              |                   |
|----------------------|--------------|--------------|--------------|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------------|
|                      | Sing         | gle          | Sei          | Semi              |              | Row          |              | Other        |              |              |                   |
| Submarket            | June<br>2010 | June<br>2009 | June<br>2010 | June<br>2009      | June<br>2010 | June<br>2009 | June<br>2010 | June<br>2009 | June<br>2010 | June<br>2009 | %<br>Change       |
| Hamilton CMA         | 122          | 101          | 30           | 2                 | 84           | 99           | 224          | 36           | 460          | 238          | 93.3              |
| New City of Hamilton | 95           | 63           | 4            | 0                 | 67           | 75           | 0            | 36           | 166          | 174          | -4.6              |
| Hamilton City        | 25           | - 11         | 0            | 0                 | 0            | 12           | 0            | 36           | 25           | 59           | -57.6             |
| Stoney Creek City    | 12           | 7            | 0            | 0                 | 7            | 0            | 0            | 0            | 19           | 7            | 171. <del>4</del> |
| Ancaster City        | 32           | 16           | 4            | 0                 | 13           | 5            | 0            | 0            | 49           | 21           | 133.3             |
| Dundas Town          | 6            | 2            | 0            | 0                 | 6            | 0            | 0            | 0            | 12           | 2            | **                |
| Flamborough          | 5            | - 11         | 0            | 0                 | 4            | 31           | 0            | 0            | 9            | 42           | -78.6             |
| Glanbrook            | 15           | 16           | 0            | 0                 | 37           | 27           | 0            | 0            | 52           | 43           | 20.9              |
| Burlington City      | 17           | 31           | 26           | 2                 | 17           | 16           | 224          | 0            | 284          | 49           | **                |
| Grimsby Town         | 10           | 7            | 0            | 0                 | 0            | 8            | 0            | 0            | 10           | 15           | -33.3             |
| Brantford CMA        | 9            | 25           | 0            | 0                 | 10           | 11           | 0            | 0            | 19           | 36           | -47.2             |
| Brant City           | 0            | n/a          | 0            | n/a               | 0            | n/a          | 0            | n/a          | 0            | n/a          | n/a               |
| Brantford City       | 9            | 16           | 0            | 0                 | 10           | 11           | 0            | 0            | 19           | 27           | -29.6             |

| Tab                  | le 3.1: C | omplet |      | Subma<br>y - June |      | d by Dw | elling 7     | уре  |      |      |        |
|----------------------|-----------|--------|------|-------------------|------|---------|--------------|------|------|------|--------|
|                      | Single    |        |      | Semi              |      | w       | Apt. & Other |      |      |      |        |
| Submarket            | YTD       | YTD    | YTD  | YTD               | YTD  | YTD     | YTD          | YTD  | YTD  | YTD  | %      |
|                      | 2010      | 2009   | 2010 | 2009              | 2010 | 2009    | 2010         | 2009 | 2010 | 2009 | Change |
| Hamilton CMA         | 619       | 630    | 118  | 24                | 449  | 475     | 357          | 159  | 1543 | 1288 | 19.8   |
| New City of Hamilton | 439       | 377    | 16   | 8                 | 353  | 330     | 51           | 159  | 859  | 874  | -1.7   |
| Hamilton City        | 143       | 81     | 2    | 4                 | 42   | 71      | 51           | 159  | 238  | 315  | -24.4  |
| Stoney Creek City    | 66        | 102    | 2    | 2                 | 75   | 70      | 0            | 0    | 143  | 174  | -17.8  |
| Ancaster City        | 104       | 68     | 10   | 2                 | 63   | 20      | 0            | 0    | 177  | 90   | 96.7   |
| Dundas Town          | 19        | 9      | 0    | 0                 | 18   | 12      | 0            | 0    | 37   | 21   | 76.2   |
| Flamborough          | 33        | 41     | 2    | 0                 | 4    | 70      | 0            | 0    | 39   | 111  | -64.9  |
| Glanbrook            | 73        | 76     | 0    | 0                 | 151  | 87      | 0            | 0    | 224  | 163  | 37.4   |
| Burlington City      | 116       | 206    | 102  | 16                | 50   | 124     | 306          | 0    | 574  | 346  | 65.9   |
| Grimsby Town         | 64        | 47     | 0    | 0                 | 46   | 21      | 0            | 0    | 110  | 68   | 61.8   |
| Brantford CMA        | 102       | 166    | 2    | 2                 | 41   | 51      | 0            | 29   | 145  | 248  | -41.5  |
| Brant City           | 40        | n/a    | 0    | n/a               | 0    | n/a     | 0            | n/a  | 40   | n/a  | n/a    |
| Brantford City       | 62        | 100    | 2    | 2                 | 41   | 44      | 0            | 6    | 105  | 152  | -30.9  |

| Table 3.2: Con       | Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market  June 2010 |           |           |           |                  |           |           |           |  |  |  |  |  |  |  |
|----------------------|---|-----------|-----------|-----------|------------------|-----------|-----------|-----------|--|--|--|--|--|--|--|
|                      |   | Ro        | w         |           | Apt. & Other     |           |           |           |  |  |  |  |  |  |  |
| Submarket            | Freeho<br>Condo   |           | Rer       | ntal      | Freeho<br>Condor |           | Rer       | ntal      |  |  |  |  |  |  |  |
|                      | June 2010   | June 2009 | June 2010 | June 2009 | June 2010        | June 2009 | June 2010 | June 2009 |  |  |  |  |  |  |  |
| Hamilton CMA         | 84  | 99        | 0         | 0         | 224              | 36        | 0         | 0         |  |  |  |  |  |  |  |
| New City of Hamilton | 67  | 75        | 0         | 0         | 0                | 36        | 0         | 0         |  |  |  |  |  |  |  |
| Hamilton City        | 0   | 12        | 0         | 0         | 0                | 36        | 0         | 0         |  |  |  |  |  |  |  |
| Stoney Creek City    | 7   | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |  |  |  |
| Ancaster City        | 13  | 5         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |  |  |  |
| Dundas Town          | 6   | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |  |  |  |
| Flamborough          | 4   | 31        | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |  |  |  |
| Glanbrook            | 37  | 27        | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |  |  |  |
| Burlington City      | 17  | 16        | 0         | 0         | 224              | 0         | 0         | 0         |  |  |  |  |  |  |  |
| Grimsby Town         | 0   | 8         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |  |  |  |
| Brantford CMA        | 10  | 4         | 0         | 7         | 0                | 0         | 0         | 0         |  |  |  |  |  |  |  |
| Brant City           | 0   | n/a       | 0         | n/a       | 0                | n/a       | 0         | n/a       |  |  |  |  |  |  |  |
| Brantford City       | 10  | 4         | 0         | 7         | 0                | 0         | 0         | 0         |  |  |  |  |  |  |  |

| Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - June 2010 |                 |          |          |          |                  |          |          |          |  |  |  |  |  |
|---|-----------------|----------|----------|----------|------------------|----------|----------|----------|--|--|--|--|--|
|   |                 | Ro       | ow .     |          | Apt. & Other     |          |          |          |  |  |  |  |  |
| Submarket   | Freeho<br>Condo |          | Rei      | ntal     | Freeho<br>Condoi |          | Rental   |          |  |  |  |  |  |
|   | YTD 2010        | YTD 2009 | YTD 2010 | YTD 2009 | YTD 2010         | YTD 2009 | YTD 2010 | YTD 2009 |  |  |  |  |  |
| Hamilton CMA  | 449             | 475      | 0        | 0        | 275              | 36       | 82       | 123      |  |  |  |  |  |
| New City of Hamilton  | 353             | 330      | 0        | 0        | 51               | 36       | 0        | 123      |  |  |  |  |  |
| Hamilton City   | 42              | 71       | 0        | 0        | 51               | 36       | 0        | 123      |  |  |  |  |  |
| Stoney Creek City   | 75              | 70       | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |  |
| Ancaster City   | 63              | 20       | 0        | 0        | 0 0              |          | 0        | 0        |  |  |  |  |  |
| Dundas Town   | 18              | 12       | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |  |
| Flamborough   | 4               | 70       | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |  |
| Glanbrook   | 151             | 87       | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |  |
| Burlington City   | 50              | 124      | 0        | 0        | 224              | 0        | 82       | 0        |  |  |  |  |  |
| Grimsby Town  | 46              | 21       | 0        | 0        | 0                | 0        | 0        | 0        |  |  |  |  |  |
| Brantford CMA   | 41              | 44       | 0        | 7        | 0                | 21       | 0        | 8        |  |  |  |  |  |
| Brant City  | 0               | n/a      | 0        | n/a      | 0                | n/a      | 0        | n/a      |  |  |  |  |  |
| Brantford City  | 41              | 37       | 0        | 7        | 0                | 0        | 0        | 6        |  |  |  |  |  |

| Table 3.4: Completions by Submarket and by Intended Market  June 2010 |           |           |           |           |           |                     |        |           |  |  |  |  |
|---|-----------|-----------|-----------|-----------|-----------|---------------------|--------|-----------|--|--|--|--|
| Submarket   | Free      | hold      | Condo     | minium    | Rer       | ntal                | Total* |           |  |  |  |  |
| Submarket   | June 2010 | June 2009 | June 2010 | June 2009 | June 2010 | June 2010 June 2009 |        | June 2009 |  |  |  |  |
| Hamilton CMA  | 196       | 164       | 264       | 74        | 0         | 0                   | 460    | 238       |  |  |  |  |
| New City of Hamilton  | 130       | 117       | 36        | 57        | 0         | 0                   | 166    | 174       |  |  |  |  |
| Hamilton City   | 25        | 23        | 0         | 36        | 0         | 0                   | 25     | 59        |  |  |  |  |
| Stoney Creek City   | 19        | 7         | 0         | 0         | 0         | 0                   | 19     | 7         |  |  |  |  |
| Ancaster City   | 42        | 16        | 7         | 5         | 0         | 0                   | 49     | 21        |  |  |  |  |
| Dundas Town   | 12        | 2         | 0         | 0         | 0         | 0                   | 12     | 2         |  |  |  |  |
| Flamborough   | 9         | 42        | 0         | 0         | 0         | 0                   | 9      | 42        |  |  |  |  |
| Glanbrook   | 23        | 27        | 29        | 16        | 0         | 0                   | 52     | 43        |  |  |  |  |
| Burlington City   | 56        | 32        | 228       | 17        | 0         | 0                   | 284    | 49        |  |  |  |  |
| Grimsby Town  | 10        | 15        | 0         | 0         | 0         | 0                   | 10     | 15        |  |  |  |  |
| Brantford CMA   | 9         | 25        | 10        | 4         | 0         | 7                   | 19     | 36        |  |  |  |  |
| Brant City  | 0         | n/a       | 0         | n/a       | 0         | n/a                 | 0      | n/a       |  |  |  |  |
| Brantford City  | 9         | 16        | 10        | 4         | 0         | 7                   | 19     | 27        |  |  |  |  |

| Table                | Table 3.5: Completions by Submarket and by Intended Market  January - June 2010 |          |          |          |          |          |          |          |  |  |  |  |  |  |
|----------------------|---|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|--|
| Submarket            | Free  | hold     | Condor   | minium   | Rer      | ntal     | Total*   |          |  |  |  |  |  |  |
| Submarket            | YTD 2010  | YTD 2009 | YTD 2010 | YTD 2009 | YTD 2010 | YTD 2009 | YTD 2010 | YTD 2009 |  |  |  |  |  |  |
| Hamilton CMA         | 866   | 892      | 594      | 273      | 83       | 123      | 1,543    | 1,288    |  |  |  |  |  |  |
| New City of Hamilton | 552   | 603      | 306      | 148      | - 1      | 123      | 859      | 874      |  |  |  |  |  |  |
| Hamilton City        | 145   | 146      | 93       | 46       | 0        | 123      | 238      | 315      |  |  |  |  |  |  |
| Stoney Creek City    | 117   | 166      | 26       | 8        | 0        | 0        | 143      | 174      |  |  |  |  |  |  |
| Ancaster City        | 126   | 70       | 50       | 20       | - 1      | 0        | 177      | 90       |  |  |  |  |  |  |
| Dundas Town          | 23  | 9        | 14       | 12       | 0        | 0        | 37       | 21       |  |  |  |  |  |  |
| Flamborough          | 39  | 111      | 0        | 0        | 0        | 0        | 39       | 111      |  |  |  |  |  |  |
| Glanbrook            | 101   | 101      | 123      | 62       | 0        | 0        | 224      | 163      |  |  |  |  |  |  |
| Burlington City      | 236   | 221      | 256      | 125      | 82       | 0        | 574      | 346      |  |  |  |  |  |  |
| Grimsby Town         | 78  | 68       | 32       | 0        | 0        | 0        | 110      | 68       |  |  |  |  |  |  |
| Brantford CMA        | 106   | 106 191  |          | 42       | 0        | 15       | 145      | 248      |  |  |  |  |  |  |
| Brant City           | 40  | n/a      | 0        | n/a      | 0        | n/a      | 40       | n/a      |  |  |  |  |  |  |
| Brantford City       | 66  | 118      | 39       | 21       | 0        | 13       | 105      | 152      |  |  |  |  |  |  |

|                      | Tab    | le 4a: <i>I</i> | Absort | ed Si            | ngle-D  | etache           | ed Uni | ts by F      | Price R | ange         |       |            |                      |
|----------------------|--------|-----------------|--------|------------------|---------|------------------|--------|--------------|---------|--------------|-------|------------|----------------------|
|                      |        |                 |        |                  | June    | 2010             |        |              |         |              |       |            |                      |
|                      |        |                 |        |                  | Price I |                  |        |              |         |              |       |            |                      |
|                      | < \$25 | 0,000           | \$250, | 000 -            | \$300,  |                  | \$350, | 000 -        | \$400,0 | 200 +        |       | Median     | Average              |
| Submarket            | ν ΨΖ3  | 0,000           | \$299  | ,999             | \$349   | ,999             | \$399  | ,999         | Ψ 100,  |              | Total | Price (\$) | Price (\$)           |
|                      | Units  | Share<br>(%)    | Units  | Share (%)        | Units   | Share<br>(%)     | Units  | Share<br>(%) | Units   | Share<br>(%) |       | (1)        | (1)                  |
| New City of Hamilton |        |                 |        |                  |         |                  |        |              |         |              |       |            |                      |
| June 2010            | 2      |                 | 6      | 5.8              | 13      | 12.6             | 27     | 26.2         | 55      | 53.4         | 103   | 405,800    | 447,334              |
| June 2009            | 2      | 2.7             | 15     | 20.3             | 16      | 21.6             | 16     | 21.6         | 25      | 33.8         | 74    | 354,995    | 38 <del>4</del> ,971 |
| Year-to-date 2010    | 20     | 4.7             | 33     | 7.7              | 64      | 15.0             | 115    | 27.0         | 194     | 45.5         | 426   | 392,250    | 429,291              |
| Year-to-date 2009    | 13     | 3.4             | 79     | 20.8             | 104     | 27.4             | 66     | 17.4         | 118     | 31.1         | 380   | 348,950    | 397,048              |
| Hamilton City        |        |                 |        |                  |         |                  |        |              |         |              |       |            |                      |
| June 2010            | 0      | 0.0             | 3      | 11.1             | 4       | 14.8             | 10     | 37.0         | 10      | 37.0         | 27    | 385,000    | 403,656              |
| June 2009            | 0      | 0.0             | - 1    | 11.1             | 2       | 22.2             | 6      | 66.7         | 0       | 0.0          | 9     |            |                      |
| Year-to-date 2010    | - 1    | 0.7             | 17     | 12.6             | 27      | 20.0             | 51     | 37.8         | 39      | 28.9         | 135   | 369,700    | 380,394              |
| Year-to-date 2009    | 2      | 2.5             | 10     | 12.3             | 23      | 28.4             | 27     | 33.3         | 19      | 23.5         | 81    | 357,900    | 406,624              |
| Stoney Creek City    |        |                 |        |                  |         |                  |        |              |         |              |       |            |                      |
| June 2010            | 0      | 0.0             | 0      | 0.0              | 4       | 23.5             | 8      | 47.1         | 5       | 29.4         | 17    | 379,900    | 403,259              |
| June 2009            | 0      | 0.0             | 11     | 61.1             | 5       | 27.8             | - 1    | 5.6          | - 1     | 5.6          | 18    | 290,990    | 309,859              |
| Year-to-date 2010    | 0      | 0.0             | 6      | 8.0              | 15      | 20.0             | 29     | 38.7         | 25      | 33.3         | 75    | 380,900    | 404,884              |
| Year-to-date 2009    | 0      | 0.0             | 38     | 36.2             | 46      | 43.8             | 12     | 11.4         | 9       | 8.6          | 105   | 310,900    | 330,421              |
| Ancaster City        |        |                 |        |                  |         |                  |        |              |         |              |       |            |                      |
| June 2010            | 0      | 0.0             | 0      | 0.0              | 0       | 0.0              | 4      | 12.5         | 28      | 87.5         | 32    | 465,950    | 537,600              |
| June 2009            | 0      | 0.0             | 0      | 0.0              | 0       | 0.0              | 2      | 14.3         | 12      | 85.7         | 14    | 569,500    | 536,279              |
| Year-to-date 2010    | 0      | 0.0             | 0      | 0.0              | 2       | 2.0              | 13     | 13.3         | 83      | 84.7         | 98    | 463,000    | 549,710              |
| Year-to-date 2009    | - 1    | 1.6             | 0      | 0.0              | 0       | 0.0              | 3      | 4.7          | 60      | 93.8         | 64    | 517,500    | 571,301              |
| Dundas Town          |        |                 |        |                  |         |                  |        |              |         |              |       |            |                      |
| June 2010            | 0      | 0.0             | 0      | 0.0              | 0       | 0.0              | 0      | 0.0          | 6       | 100.0        | 6     |            |                      |
| June 2009            | 0      | 0.0             | 0      | 0.0              | 0       | 0.0              | 0      | 0.0          | 2       | 100.0        | 2     |            |                      |
| Year-to-date 2010    | 0      | 0.0             | 0      | 0.0              | I       | 5.6              | I      | 5.6          | 16      | 88.9         | 18    | 472,945    | 514,815              |
| Year-to-date 2009    | 0      | 0.0             | 3      | 33.3             | - 1     | 11.1             | 0      | 0.0          | 5       | 55.6         | 9     |            |                      |
| Flamborough          |        |                 |        |                  |         |                  |        |              |         |              |       |            |                      |
| June 2010            | 2      | 50.0            | - 1    | 25.0             | 0       | 0.0              | 0      | 0.0          | 1       | 25.0         | 4     |            |                      |
| June 2009            | - 1    | 7.7             | 2      | 15. <del>4</del> | 2       | 15. <del>4</del> | 3      | 23.1         | 5       | 38.5         | 13    | 374,999    | 372,068              |
| Year-to-date 2010    | - 11   | 42.3            | 2      | 7.7              | 0       | 0.0              | 2      | 7.7          | - 11    | 42.3         | 26    | 314,145    | 427,550              |
| Year-to-date 2009    | 8      | 19.0            | 3      | 7.1              | 9       | 21.4             | 7      | 16.7         | 15      | 35.7         | 42    | 350,000    | 400,571              |
| Glanbrook            |        |                 |        |                  |         |                  |        |              |         |              |       |            |                      |
| June 2010            | 0      | 0.0             | 2      | 11.8             | 5       | 29.4             | 5      | 29.4         | 5       | 29.4         | 17    | 370,000    | 368,156              |
| June 2009            | - 1    | 5.6             | - 1    | 5.6              | 7       | 38.9             | 4      | 22.2         | 5       | 27.8         | 18    | 348,995    | 362,169              |
| Year-to-date 2010    | 8      | 11.0            | 8      | 11.0             | 19      | 26.0             | 19     | 26.0         | 19      | 26.0         | 73    | 352,900    | 359,713              |
| Year-to-date 2009    | 2      | 2.5             | 25     | 31.6             | 25      | 31.6             | 17     | 21.5         | 10      | 12.7         | 79    | 322,900    | 334,006              |
| Burlington City      |        |                 |        |                  |         |                  |        |              |         |              |       |            |                      |
| June 2010            | 0      | 0.0             | 0      | 0.0              | 0       | 0.0              | I      | 3.1          | 31      | 96.9         | 32    | 450,990    | 651,023              |
| June 2009            | 0      | 0.0             | 0      | 0.0              | 0       | 0.0              | 2      | 4.7          | 41      | 95.3         | 43    | 463,990    | 563,970              |
| Year-to-date 2010    | 0      | 0.0             | 0      | 0.0              | 0       | 0.0              | 2      | 1.7          | 114     | 98.3         | 116   | 453,990    | 593,415              |
| Year-to-date 2009    | 0      | 0.0             | 0      | 0.0              | 2       | 1.0              | 18     | 8.6          | 190     | 90.5         | 210   | 480,000    | 582,706              |
| Grimsby Town         |        |                 |        |                  |         |                  |        |              |         |              |       |            |                      |
| June 2010            | 0      | 0.0             | 0      | 0.0              | 2       | 11.8             | 10     | 58.8         | 5       | 29.4         | 17    | 365,900    | 382,018              |
| June 2009            | 0      | 0.0             | 0      | 0.0              | 6       | 66.7             | 2      | 22.2         | - 1     | 11.1         | 9     |            |                      |
| Year-to-date 2010    | 0      | 0.0             | 2      | 3.8              | 19      | 36.5             | 18     | 34.6         | 13      | 25.0         | 52    | 359,900    | 371,121              |
| Year-to-date 2009    | 0      | 0.0             |        | 4.3              | 36      | 78.3             | 5      | 10.9         | 3       | 6.5          | 46    | 329,900    | 346,857              |

Source: CMHC (Market Absorption Survey)

|                   | Tab                          | le 4a: <i>I</i> | Absort | ed Sir       | _               | etache<br>2010 | ed Uni          | ts by F      | Price R | ange         |       |                      |                                       |
|-------------------|------------------------------|-----------------|--------|--------------|-----------------|----------------|-----------------|--------------|---------|--------------|-------|----------------------|---------------------------------------|
|                   |                              |                 |        |              | Price F         | Ranges         |                 |              |         |              |       |                      |                                       |
| Submarket         | <b>Submarket</b> < \$250,000 |                 |        |              | \$300,<br>\$349 |                | \$350,<br>\$399 |              | \$400,0 | 000 +        | Total | Median<br>Price (\$) | Average<br>Price (\$)                 |
|                   | Units                        | Share<br>(%)    | Units  | Share<br>(%) | Units           | Share<br>(%)   | Units           | Share<br>(%) | Units   | Share<br>(%) |       | (4)                  | · · · · · · · · · · · · · · · · · · · |
| Hamilton CMA      |                              |                 |        |              |                 |                |                 |              |         |              |       |                      |                                       |
| June 2010         | 2                            | 1.3             | 6      | 3.9          | 15              | 9.9            | 38              | 25.0         | 91      | 59.9         | 152   | 429,900              | 482,911                               |
| June 2009         | 2                            | 1.6             | 15     | 11.9         | 22              | 17.5           | 20              | 15.9         | 67      | 53.2         | 126   | 407,995              | 444,275                               |
| Year-to-date 2010 | 20                           | 3.4             | 35     | 5.9          | 83              | 14.0           | 135             | 22.7         | 321     | 54.0         | 594   | 410,450              | 456,250                               |
| Year-to-date 2009 | 13                           | 2.0             | 81     | 12.7         | 142             | 22.3           | 89              | 14.0         | 311     | 48.9         | 636   | 396,995              | 454,720                               |

Source: CMHC (Market Absorption Survey)

| Table 4b: Absorbed Single-Detached Units by Price Range June 2010 |        |              |                 |                  |                 |              |                 |              |         |              |       |                      |                       |
|---|--------|--------------|-----------------|------------------|-----------------|--------------|-----------------|--------------|---------|--------------|-------|----------------------|-----------------------|
|   |        | Price Ranges |                 |                  |                 |              |                 |              |         |              |       |                      |                       |
| Submarket   | < \$20 | 0,000        | \$200,<br>\$249 |                  | \$250,<br>\$299 |              | \$300,<br>\$349 |              | \$350,0 | 000 +        | Total | Median<br>Price (\$) | Average<br>Price (\$) |
|   | Units  | Share<br>(%) | Units           | Share<br>(%)     | Units           | Share<br>(%) | Units           | Share<br>(%) | Units   | Share<br>(%) |       | 11166 (ψ)            | 11166 (ψ)             |
| Brant City  |        |              |                 |                  |                 |              |                 |              |         |              |       |                      |                       |
| June 2010   | 0      | 0.0          | 0               | 0.0              | 2               | 66.7         | 0               | 0.0          | - 1     | 33.3         | 3     |                      |                       |
| June 2009   | n/a    | n/a          | n/a             | n/a              | n/a             | n/a          | n/a             | n/a          | n/a     | n/a          | n/a   | n/a                  | n/a                   |
| Year-to-date 2010   | 0      | 0.0          | 0               | 0.0              | 4               | 9.3          | 7               | 16.3         | 32      | 74.4         | 43    | 450,000              | 521,633               |
| Year-to-date 2009   | n/a    | n/a          | n/a             | n/a              | n/a             | n/a          | n/a             | n/a          | n/a     | n/a          | n/a   | n/a                  | n/a                   |
| Brantford City  |        |              |                 |                  |                 |              |                 |              |         |              |       |                      |                       |
| June 2010   | - 1    | 7.1          | 2               | 14.3             | 4               | 28.6         | 5               | 35.7         | 2       | 14.3         | 14    | 297,900              | 290,014               |
| June 2009   | 13     | 52.0         | 7               | 28.0             | 4               | 16.0         | - 1             | 4.0          | 0       | 0.0          | 25    | 185,000              | 198,476               |
| Year-to-date 2010   | 5      | 6.8          | 18              | 24.3             | 20              | 27.0         | 21              | 28.4         | 10      | 13.5         | 74    | 275,400              | 281,092               |
| Year-to-date 2009   | 37     | 35.2         | 29              | 27.6             | 24              | 22.9         | 8               | 7.6          | 7       | 6.7          | 105   | 225,000              | 229,836               |
| Brantford CMA   |        |              |                 |                  |                 |              |                 |              |         |              |       |                      |                       |
| June 2010   | - 1    | 5.9          | 2               | 11.8             | 6               | 35.3         | 5               | 29.4         | 3       | 17.6         | 17    | 285,900              | 290,306               |
| June 2009   | 13     | 38.2         | 9               | 26.5             | 5               | 14.7         | 3               | 8.8          | 4       | 11.8         | 34    | 222,000              | 250,232               |
| Year-to-date 2010   | 5      | 4.3          | 18              | 15. <del>4</del> | 24              | 20.5         | 28              | 23.9         | 42      | 35.9         | 117   | 314,900              | 369,496               |
| Year-to-date 2009   | 48     | 27.6         | 39              | 22.4             | 33              | 19.0         | 20              | 11.5         | 34      | 19.5         | 174   | 249,000              | 274,447               |

| Table 4.1: Average Price (\$) of Absorbed Single-detached Units June 2010 |           |           |          |          |          |          |  |  |  |  |
|---|-----------|-----------|----------|----------|----------|----------|--|--|--|--|
| Submarket   | June 2010 | June 2009 | % Change | YTD 2010 | YTD 2009 | % Change |  |  |  |  |
| Hamilton CMA  | 482,911   | 444,275   | 8.7      | 456,250  | 454,720  | 0.3      |  |  |  |  |
| New City of Hamilton  | 447,334   | 384,971   | 16.2     | 429,291  | 397,048  | 8.1      |  |  |  |  |
| Hamilton City   | 403,656   |           | n/a      | 380,394  | 406,624  | -6.5     |  |  |  |  |
| Stoney Creek City   | 403,259   | 309,859   | 30.1     | 404,884  | 330,421  | 22.5     |  |  |  |  |
| Ancaster City   | 537,600   | 536,279   | 0.2      | 549,710  | 571,301  | -3.8     |  |  |  |  |
| Dundas Town   |           |           | n/a      | 514,815  |          | n/a      |  |  |  |  |
| Flamborough   |           | 372,068   | n/a      | 427,550  | 400,571  | 6.7      |  |  |  |  |
| Glanbrook   | 368,156   | 362,169   | 1.7      | 359,713  | 334,006  | 7.7      |  |  |  |  |
| Burlington City   | 651,023   | 563,970   | 15.4     | 593,415  | 582,706  | 1.8      |  |  |  |  |
| Grimsby Town  | 382,018   |           | n/a      | 371,121  | 346,857  | 7.0      |  |  |  |  |
| Brantford CMA   | 290,306   | 250,232   | 16.0     | 369,496  | 274,447  | 34.6     |  |  |  |  |
| Brant City  |           | n/a       | n/a      | 521,633  | n/a      | n/a      |  |  |  |  |
| Brantford City  | 290,014   | 198,476   | 46.1     | 281,092  | 229,836  | 22.3     |  |  |  |  |

|      |           | Tal             | ole 5a: ML |                       |                              | ivity for H        | lamilton                                     |                                    |            |                             |
|------|-----------|-----------------|------------|-----------------------|------------------------------|--------------------|--|------------------------------------|------------|-----------------------------|
|      |           | Number of Sales | Yr/Yr² (%) | Sales SA <sup>1</sup> | Number of<br>New<br>Listings | New<br>Listings SA | Sales-to-<br>New<br>Listings SA <sup>2</sup> | Average<br>Price <sup>1</sup> (\$) | Yr/Yr² (%) | Average<br>Price (\$)<br>SA |
| 2009 | January   | 447             | -42.9      | 728                   | 1,435                        | 1,473              | 49.4   | 264,549                            | -4.9       | 271,312                     |
|      | February  | 717             | -28.2      | 848                   | 1,368                        | 1,454              | 58.3   | 265,452                            | -3.9       | 263,440                     |
|      | March     | 1,002           | -5.2       | 914                   | 1,754                        | 1,454              | 62.9   | 263,120                            | -9.0       | 269,854                     |
|      | April     | 1,188           | -14.0      | 983                   | 1,851                        | 1,441              | 68.2   | 286,191                            | 0.8        | 281,264                     |
|      | May       | 1,316           | -8.3       | 1,066                 | 1,754                        | 1,436              | 74.2   | 297,132                            | 1.1        | 287,590                     |
|      | June      | 1,560           | 17.7       | 1,152                 | 1,690                        | 1, <del>4</del> 05 | 82.0   | 297,117                            | 3.4        | 291,643                     |
|      | July      | 1,318           | 9.5        | 1,103                 | 1,594                        | 1,490              | 74.0   | 296,591                            | 5.3        | 299,214                     |
|      | August    | 1,090           | 15.1       | 1,119                 | 1,383                        | 1, <del>4</del> 78 | 75.7   | 291,374                            | 2.6        | 295,771                     |
|      | September | 1,162           | 18.7       | 1,141                 | 1,606                        | 1,420              | 80.4   | 304,670                            | 7.8        | 306,373                     |
|      | October   | 1,130           | 27.1       | 1,169                 | 1, <del>4</del> 35           | 1,522              | 76.8   | 296,253                            | 16.6       | 300,757                     |
|      | November  | 1,017           | 54.6       | 1,214                 | 1,216                        | 1,609              | 75.5   | 310,377                            | 9.1        | 313,193                     |
|      | December  | 733             | 61.5       | 1,244                 | 710                          | 1,615              | 77.0   | 285,795                            | 19.0       | 289,575                     |
| 2010 | January   | 714             | 59.7       | 1,218                 | 1,548                        | 1,635              | 74.5   | 288,397                            | 9.0        | 297,226                     |
|      | February  | 1,067           | 48.8       | 1,249                 | 1,588                        | 1,665              | 75.0   | 314,656                            | 18.5       | 310,136                     |
|      | March     | 1,365           | 36.2       | 1,210                 | 2,095                        | 1,705              | 71.0   | 313,372                            | 19.1       | 313,443                     |
|      | April     | 1,490           | 25.4       | 1,197                 | 2,350                        | 1,753              | 68.3   | 317,909                            | 11.1       | 311,912                     |
|      | May       | 1,406           | 6.8        | 1,096                 | 2,180                        | 1,735              | 63.2   | 315,647                            | 6.2        | 308,059                     |
|      | June      | 1,305           | -16.3      | 982                   | 1,881                        | 1,608              | 61.1   | 314,189                            | 5.7        | 304,944                     |
|      | July      |                 |            |                       |                              |                    |  |                                    |            |                             |
|      | August    |                 |            |                       |                              |                    |  |                                    |            |                             |
|      | September |                 |            |                       |                              |                    |  |                                    |            |                             |
|      | October   |                 |            |                       |                              |                    |  |                                    |            |                             |
|      | November  |                 |            |                       |                              |                    |  |                                    |            |                             |
|      | December  |                 |            |                       |                              |                    |  |                                    |            |                             |
|      | Q2 2009   | 4,064           | -1.9       |                       | 5,295                        |                    |  | 293,928                            | 1.9        |                             |
|      | Q2 2010   | 4,201           | 3.4        |                       | 6,411                        |                    |  | 315,996                            | 7.5        |                             |
|      | Q2 2010   | 7,201           | 7.7        |                       | 0,-111                       |                    |  | 313,770                            | 7.5        |                             |
|      | YTD 2009  | 6,230           | -10.7      |                       | 9,852                        |                    |  | 283,588                            | -0.7       |                             |
|      | YTD 2010  | 7,347           | 17.9       |                       | 11,642                       |                    |  | 312,632                            | 10.2       |                             |

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Source: CREA

<sup>&</sup>lt;sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

|      |           | Tab             | ole 5b: ML             |                       | ential Act<br>ne 2010        | ivity for B        | rantford                                     |                       |                   |  |
|------|-----------|-----------------|------------------------|-----------------------|------------------------------|--------------------|--|-----------------------|-------------------|--|
| Г    |           | Number of Sales | Yr/Yr <sup>2</sup> (%) | Sales SA <sup>1</sup> | Number of<br>New<br>Listings | New<br>Listings SA | Sales-to-<br>New<br>Listings SA <sup>2</sup> | Average<br>Price (\$) | Yr/Yr² (%)        | Average<br>Price <sup>1</sup> (\$)<br>SA |
| 2009 | January   | 95              | -34.5                  | 130                   | 220                          | 238                | 54.6   | 202,157               | -1.6              | 211,138                                  |
|      | February  | 118             | -25.3                  | 127                   | 247                          | 252                | 50.4   | 205,770               | -10.4             | 218,013                                  |
|      | March     | 155             | -21.7                  | 135                   | 365                          | 313                | 43.1   | 219,250               | 0.0               | 221,246                                  |
|      | April     | 175             | -21.9                  | 151                   | 324                          | 279                | 5 <del>4</del> .1                            | 210,840               | -5.5              | 203,938                                  |
|      | May       | 168             | -28.8                  | 143                   | 322                          | 265                | 5 <del>4</del> .0                            | 213,223               | - <del>4</del> .2 | 207,631                                  |
|      | June      | 223             | -5.9                   | 162                   | 340                          | 274                | 59.1   | 226,115               | 2.4               | 221,746                                  |
|      | July      | 208             | 5.6                    | 169                   | 298                          | 269                | 62.8   | 235,504               | 5.3               | 225,653                                  |
|      | August    | 147             | -14.5                  | 150                   | 276                          | 292                | 51.4   | 212,326               | 0.3               | 214,951                                  |
|      | September | 181             | -7.2                   | 174                   | 305                          | 271                | 64.2   | 229,386               | 4.0               | 227,406                                  |
|      | October   | 147             | 0.0                    | 167                   | 242                          | 252                | 66.3   | 212,771               | -0.7              | 217,795                                  |
|      | November  | 173             | 82.1                   | 213                   | 237                          | 297                | 71.7   | 227,982               | 7.8               | 224,307                                  |
|      | December  | 94              | 1.1                    | 162                   | 145                          | 319                | 50.8   | 235,419               | 11.5              | 244,855                                  |
| 2010 | January   | 139             | 46.3                   | 201                   | 280                          | 302                | 66.6   | 227,009               | 12.3              | 234,340                                  |
|      | February  | 180             | 52.5                   | 192                   | 280                          | 294                | 65.3   | 229,626               | 11.6              | 240,630                                  |
|      | March     | 202             | 30.3                   | 175                   | 377                          | 319                | 54.9   | 220,518               | 0.6               | 219,600                                  |
|      | April     | 231             | 32.0                   | 183                   | 373                          | 294                | 62.2   | 234,024               | 11.0              | 226,812                                  |
|      | May       | 194             | 15.5                   | 167                   | 330                          | 288                | 58.0   | 225,969               | 6.0               | 226,711                                  |
|      | June      | 199             | -10.8                  | 159                   | 352                          | 291                | 54.6   | 237,557               | 5.1               | 230,829                                  |
|      | July      |                 |                        |                       |                              |                    |  |                       |                   |  |
|      | August    |                 |                        |                       |                              |                    |  |                       |                   |  |
|      | September |                 |                        |                       |                              |                    |  |                       |                   |  |
|      | October   |                 |                        |                       |                              |                    |  |                       |                   |  |
|      | November  |                 |                        |                       |                              |                    |  |                       |                   |  |
|      | December  |                 |                        |                       |                              |                    |  |                       |                   |  |
|      | Q2 2009   | 566             | -18.8                  |                       | 986                          |                    |  | 217,565               | -2.1              |  |
|      | Q2 2010   | 624             | 10.2                   |                       | 1,055                        |                    |  | 232,647               | 6.9               |  |
|      | YTD 2009  | 934             | -22.0                  |                       | 1,818                        |                    |  | 214,787               | -2.6              |  |
|      | YTD 2010  | 1,145           | 22.6                   |                       | 1,992                        |                    |  | 229,348               | 6.8               |  |

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Source: CREA

<sup>&</sup>lt;sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

|      |           |                           | Т                              | able 6 | a: Econom                   | ic Indica                      | tors                    |                             |                              |                                    |  |
|------|-----------|---------------------------|--------------------------------|--------|-----------------------------|--------------------------------|-------------------------|-----------------------------|------------------------------|------------------------------------|--|
|      |           |                           |                                |        | June 20                     | 10                             |                         |                             |                              |                                    |  |
|      |           | Inter                     | est Rates                      |        | NHPI, Total,                | CPI, 1992<br>=100<br>(Ontario) | Hamilton Labour Market  |                             |                              |                                    |  |
|      |           | P & I<br>Per<br>\$100,000 | Mortage<br>(%<br>I Yr.<br>Term |        | Hamilton<br>CMA<br>1997=100 |                                | Employment<br>SA (,000) | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly<br>Earnings (\$) |  |
| 2009 | January   | 627                       | 5.00                           | 5.79   | 152.3                       | 112.4                          | 366.6                   | 8.1                         | 66.5                         | 796                                |  |
|      | February  | 627                       | 5.00                           | 5.79   | 152.2                       | 113.1                          | 369.0                   | 8.2                         | 67.1                         | 806                                |  |
|      | March     | 613                       | 4.50                           | 5.55   | 151.9                       | 113.7                          | 373.3                   | 8.5                         | 68.0                         | 809                                |  |
|      | April     | 596                       | 3.90                           | 5.25   | 150.8                       | 113.2                          | 376.7                   | 7.7                         | 68.0                         | 808                                |  |
|      | May       | 596                       | 3.90                           | 5.25   | 149.1                       | 114.0                          | 379.1                   | 7.4                         | 68.1                         | 803                                |  |
|      | June      | 631                       | 3.75                           | 5.85   | 149.3                       | 114.2                          | 376.4                   | 7.2                         | 67.5                         | 805                                |  |
|      | July      | 631                       | 3.75                           | 5.85   | 150.9                       | 113.7                          | 372.2                   | 8.3                         | 67.5                         | 817                                |  |
|      | August    | 631                       | 3.75                           | 5.85   | 150.2                       | 113.7                          | 368.6                   | 8.9                         | 67.2                         | 818                                |  |
|      | September | 610                       | 3.70                           | 5.49   | 150.5                       | 113.8                          | 368.7                   | 9.0                         | 67.3                         | 822                                |  |
|      | October   | 630                       | 3.80                           | 5.84   | 151.3                       | 113.9                          | 372.9                   | 8.4                         | 67.5                         | 823                                |  |
|      | November  | 616                       | 3.60                           | 5.59   | 151.0                       | 114.6                          | 375.I                   | 8.1                         | 67.6                         | 832                                |  |
|      | December  | 610                       | 3.60                           | 5.49   | 151.0                       | 114.1                          | 374.9                   | 8.5                         | 67.9                         | 822                                |  |
| 2010 | January   | 610                       | 3.60                           | 5.49   | 151.3                       | 114.5                          | 373                     | 8.9                         | 67.8                         | 829                                |  |
|      | February  | 604                       | 3.60                           | 5.39   | 152.7                       | 115.1                          | 371.4                   | 8.7                         | 67.3                         | 852                                |  |
|      | March     | 631                       | 3.60                           | 5.85   | 152.3                       | 115.3                          | 370.8                   | 7.9                         | 66.6                         | 871                                |  |
|      | April     | 655                       | 3.80                           | 6.25   | 152.2                       | 115.7                          | 367.5                   | 7.7                         | 65.8                         | 874                                |  |
|      | May       | 639                       | 3.70                           | 5.99   | 153.1                       | 116.2                          | 365.I                   | 7.8                         | 65.4                         | 858                                |  |
|      | June      | 633                       | 3.60                           | 5.89   |                             | 116.0                          | 366.3                   | 7.7                         | 65.5                         | 858                                |  |
|      | July      |                           |                                |        |                             |                                |                         |                             |                              |                                    |  |
|      | August    |                           |                                |        |                             |                                |                         |                             |                              |                                    |  |
|      | September |                           |                                |        |                             |                                |                         |                             |                              |                                    |  |
|      | October   |                           |                                |        |                             |                                |                         |                             |                              |                                    |  |
|      | November  |                           |                                |        |                             |                                |                         |                             |                              |                                    |  |
|      | December  |                           |                                |        |                             |                                |                         |                             |                              |                                    |  |

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

 $Source: CMHC, adapted from Statistics \ Canada \ (CANSIM), \ Statistics \ Canada \ (CANSIM)$ 

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

|      |           |                           | Т                              | able 61 | b: Econom                   | ic Indica                      | tors                    |                             |                              |                                    |  |
|------|-----------|---------------------------|--------------------------------|---------|-----------------------------|--------------------------------|-------------------------|-----------------------------|------------------------------|------------------------------------|--|
|      |           |                           |                                |         | June 20                     | 10                             |                         |                             |                              |                                    |  |
|      |           | Inter                     | est Rates                      |         | NHPI, Total,                | CPI, 1992<br>=100<br>(Ontario) | Brantford Labour Market |                             |                              |                                    |  |
|      |           | P & I<br>Per<br>\$100,000 | Mortage<br>(%<br>I Yr.<br>Term |         | Hamilton<br>CMA<br>1997=100 |                                | Employment<br>SA (,000) | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly<br>Earnings (\$) |  |
| 2009 | January   | 627                       | 5.00                           | 5.79    | 146.6                       | 112.4                          | 50.9                    | 7.0                         | 67.8                         | 797                                |  |
|      | February  | 627                       | 5.00                           | 5.79    | 146.6                       | 113.1                          | 50.8                    | 8.1                         | 68.3                         | 785                                |  |
|      | March     | 613                       | 4.50                           | 5.55    | 146.2                       | 113.7                          | 50.6                    | 9.2                         | 68.9                         | 779                                |  |
|      | April     | 596                       | 3.90                           | 5.25    | 145.5                       | 113.2                          | 50.9                    | 9.1                         | 69.1                         | 777                                |  |
|      | May       | 596                       | 3.90                           | 5.25    | 145.1                       | 114.0                          | 51.0                    | 9.6                         | 69.9                         | 788                                |  |
|      | June      | 631                       | 3.75                           | 5.85    | 145.1                       | 114.2                          | 51.1                    | 10.2                        | 70.7                         | 793                                |  |
|      | July      | 631                       | 3.75                           | 5.85    | 145.3                       | 113.7                          | 51.4                    | 11.8                        | 71.9                         | 796                                |  |
|      | August    | 631                       | 3.75                           | 5.85    | 145.4                       | 113.7                          | 51.3                    | 12.3                        | 72.3                         | 800                                |  |
|      | September | 610                       | 3.70                           | 5.49    | 146.1                       | 113.8                          | 51.7                    | 12.9                        | 72.8                         | 797                                |  |
|      | October   | 630                       | 3.80                           | 5.84    | 146.5                       | 113.9                          | 52.4                    | 12.3                        | 73.1                         | 785                                |  |
|      | November  | 616                       | 3.60                           | 5.59    | 147.2                       | 114.6                          | 53.0                    | 12.5                        | 73.5                         | 771                                |  |
|      | December  | 610                       | 3.60                           | 5.49    | 148.0                       | 114.1                          | 53.3                    | 11.5                        | 73.6                         | 760                                |  |
| 2010 | January   | 610                       | 3.60                           | 5.49    | 148.7                       | 114.5                          | 53                      | 10.9                        | 72.9                         | 768                                |  |
|      | February  | 604                       | 3.60                           | 5.39    | 148.2                       | 115.1                          | 52.4                    | 10.3                        | 71.8                         | 776                                |  |
|      | March     | 631                       | 3.60                           | 5.85    | 148.5                       | 115.3                          | 51.4                    | 10.0                        | 70.1                         | 791                                |  |
|      | April     | 655                       | 3.80                           | 6.25    | 148.8                       | 115.7                          | 49.9                    | 10.6                        | 68.7                         | 803                                |  |
|      | May       | 639                       | 3.70                           | 5.99    | 149.5                       | 116.2                          | 49.2                    | 10.4                        | 67.6                         | 796                                |  |
|      | June      | 633                       | 3.60                           | 5.89    |                             | 116.0                          | 48.9                    | 10.3                        | 67.0                         | 787                                |  |
|      | July      |                           |                                |         |                             |                                |                         |                             |                              |                                    |  |
|      | August    |                           |                                |         |                             |                                |                         |                             |                              |                                    |  |
|      | September |                           |                                |         |                             |                                |                         |                             |                              |                                    |  |
|      | October   |                           |                                |         |                             |                                |                         |                             |                              |                                    |  |
|      | November  |                           |                                |         |                             |                                |                         |                             |                              |                                    |  |
|      | December  |                           |                                |         |                             |                                |                         |                             |                              |                                    |  |

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

## STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada's 2001 Census area definitions.

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