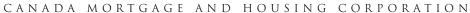
#### HOUSING MARKET INFORMATION

## HOUSING NOW London CMA





#### Date Released: Third Quarter 2010

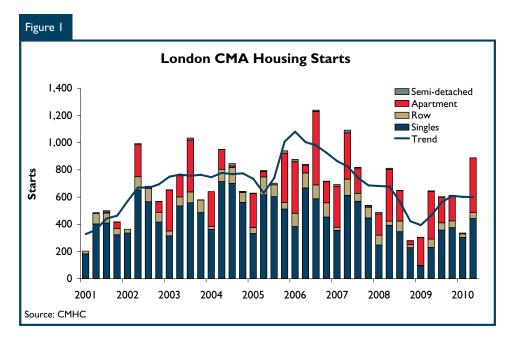
#### **New Home Market**

## New Housing Starts Steady in Second Quarter

The trend in new construction has become stable in the London Census Metropolitan Area (CMA). Activity was typically strong in the second quarter, but after adjusting for seasonal and irregular factors, total starts were similar to the levels achieved in the previous two quarters.

Single starts continued to grow, although at a slower pace. With row and semi-detached homes continuing to be a very small proportion of total starts, apartments were a main determinant of overall activity.

Apartment developments take many months of preparation before construction actually begins. Strong rental apartment construction shot total starts above trend in the second quarter but year-to-date figures



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are down because of the limited activity in the first quarter. However, an unusually high number of rental apartments were completed during the second quarter. The growth in the supply of rental apartments is a response to strong demand. The number of new apartments rented during the second quarter of 2010 was more than three times the number rented same time period one year earlier. However, given the high number of units which came to the market within a short period of time, the inventory of newly completed units available for rent also rose somewhat in the second quarter.

Recovery in the housing market reflected trends in the labour market in London. Employment has fully recovered back to the level set in 2008. By the end of the second quarter the London CMA had 10,000 more jobs than one year earlier. More people are looking for work, so the unemployment rate, although down, was still higher than it had been in 2008. However, it continues to be lower than the provincial unemployment rate. Most of the strength in the job market came from the service sector. Second quarter figures confirm the job recovery is proceeding at a steady pace.

### Average Price of New Homes Stable

The average price of new single detached homes completed in the second quarter of 2010 was virtually unchanged from the same period in 2009, having recovered from a dip in the previous quarter. However the median price moved up almost four per cent as homes in the \$300,000-

\$399,999 price range emerged as the dominant sellers.

#### **Resale Home Market**

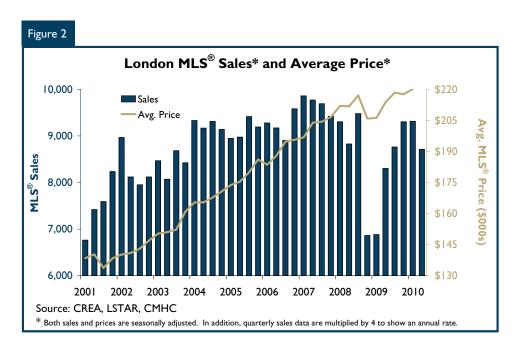
#### **Resale Market Cooling Off**

Sales of existing homes through the Multiple Listing Service began the second quarter like the proverbial lion and ended it like the lamb. On a seasonally adjusted basis, April sales set a new record for the month but by June sales had slowed, substantially, leaving second quarter sales down about seven per cent from the previous quarter. Home purchases were abundant early in the year as buyers acted in advance of expected mortgage rate increases, raising sales above trend in that period. Mortgage rates moved up in April, and by June the market was entering the period in which sales would be below trend because of the sales which had been brought forward.

With repeat buyers a more significant presence in the market, new listings

increased at a faster pace than sales resulting in a lowering of the sales-to-new-listings ratio. At a little over 50 per cent, it indicated the market had become balanced. The average price still rose nine per cent to just over \$233,000 in the second quarter of 2010, but, reflecting the cooler market conditions, it declined in May and June from an April peak.

In the City of London townhouse condominiums posted an abovemarket average gain of II per cent to \$158,000 for the first half of 2010 versus the same period one year earlier. This was driven by an increase in the number of first-time buyers competing for this product. Many first-time buyers were eager to enter the homeownership market earlier in 2010 ahead of rising carrying costs rather than later in the year. The standard two-storey, a typical home for a move-up buyer was also a strong seller with an average gain of nine per cent to \$317,000.



#### **London Rental Market Bucks the Trends**

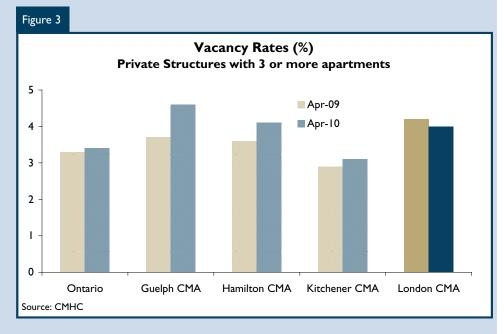
CMHC's recently published spring Rental Market Survey reported that in contrast to increases at the provincial and national level, London's average vacancy rate decreased. Increases for the bellwether two-bedroom rent were below-average in London and the rate of increase slowed. Between Aprils of 2009 and 2010, the average rent increased 1.2 per cent, down from a 1.7

per cent rate increase from 2008 to 2009. In the face of record-low mortgage rates drawing tenants into homeownership, apartment managers adopted a strategy of minimal rent increases to keep vacancies low.

The other factor keeping vacancies low was the limited increase in supply in the period prior to the April survey. As noted in the new construction section of this report, both rental apartment completions and absorptions were robust in the second quarter of 2010. These units will be added to the next rental market survey in October. Despite the high number of recent

completions, more than 1,100 additional units were under construction as of June 2010. Clearly, London has a vibrant, growing rental market.

For more detailed information about the London rental markets, the Rental Market Report, Ontario Highlights is available for download at www.CMHC.ca



Canada Mortgage and Housing Corporation

Canada Mortgage and Housing Corporation

Canada Mortgage and Housing Corporation

#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table I: Housing Activity Summary of London CMA										
		Sec	ond Qua	rter 2010	)					
			Owne	ership			Ren	4 - I		
		Freehold		(	Condominium	1	Ken	tai	- 10	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*	
STARTS										
Q2 2010	406	10	2	36	39	0	7	399	899	
Q2 2009	208	4	7	21	43	0	15	349	647	
% Change	95.2	150.0	-71.4	71.4	-9.3	n/a	-53.3	14.3	38.9	
Year-to-date 2010	732	10	2	70	66	0	7	405	1,292	
Year-to-date 2009	292	6	10	31	43	0	15	555	952	
% Change	150.7	66.7	-80.0	125.8	53.5	n/a	-53.3	-27.0	35.7	
UNDER CONSTRUCTION										
Q2 2010	539	10	11	55	156	244	19	1,113	2,147	
Q2 2009	269	6	13	32	103	0	23	1,390	1,836	
% Change	100.4	66.7	-15. <del>4</del>	71.9	51.5	n/a	-17. <del>4</del>	-19.9	16.9	
COMPLETIONS										
Q2 2010	349	0	0	21	42	0	0	511	923	
Q2 2009	132	6	4	24	39	17	0	192	414	
% Change	164.4	-100.0	-100.0	-12.5	7.7	-100.0	n/a	166.1	122.9	
Year-to-date 2010	591	2	0	53	73	0	2	718	1,439	
Year-to-date 2009	294	6	4	52	64	17	21	321	779	
% Change	101.0	-66.7	-100.0	1.9	14.1	-100.0	-90.5	123.7	84.7	
COMPLETED & NOT ABSORB										
Q2 2010	87	0	2	19	56	104	0	366	634	
Q2 2009	132	0	10	23	112	154	7	253	691	
% Change	-34.1	n/a	-80.0	-17.4	-50.0	-32.5	-100.0	44.7	-8.2	
ABSORBED										
Q2 2010	324	0	- 1	25	63	4	2	367	786	
Q2 2009	167	9	0	28	30	13	0	108	355	
% Change	94.0	-100.0	n/a	-10.7	110.0	-69.2	n/a	**	121.4	
Year-to-date 2010	575	3	I	51	106	25	4	493	1,258	
Year-to-date 2009	319	- 11	0	53	55	30	2	292	762	
% Change	80.3	-72.7	n/a	-3.8	92.7	-16.7	100.0	68.8	65.1	

	Table I.I:					narket			
		Sec	ond Qua	rter 2010					
			Owne	rship			Ren	6 - I	
		Freehold		C	Condominium		Ken	tal	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	
STARTS									
London City									
Q2 2010	296	2	0	34	39	0	7	399	777
Q2 2009	144	0	0	19	33	0	15	349	560
St. Thomas City									
Q2 2010	33	6	2	1	0	0	0	0	42
Q2 2009	19	4	0	0	0	0	0	0	23
Central Elgin									
Q2 2010	10	0	0	0	0	0	0	0	10
Q2 2009	2	0	0	0	0	0	0	0	2
Middlesex Centre									
Q2 2010	29	0	0	I	0	0	0	0	30
Q2 2009	15	0	0	2	10	0	0	0	27
Southwold TP									
Q2 2010	0	0	0	0	0	0	0	0	0
Q2 2009	- 1	0	0	0	0	0	0	0	- 1
Strathroy-Caradoc TP									
Q2 2010	23	0	0	0	0	0	0	0	23
Q2 2009	17	0	0	0	0	0	0	0	17
Thames Centre									
Q2 2010	15	2	0	0	0	0	0	0	17
Q2 2009	10	0	7	0	0	0	0	0	17
Adelaide Metcalfe TP									
Q2 2010	0	0	0	0	0	0	0	0	0
Q2 2009	0	0	0	0	0	0	0	0	0
London CMA									
Q2 2010	406	10	2	36	39	0	7	399	899
Q2 2009	208	4	7	21	43	0	15	349	647

	Table I.I:	_				narket			
		Sec	ond Qua						
			Owne	rship			Ren	tal	
		Freehold		C	Condominium		rten	cai	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	
UNDER CONSTRUCTION									
London City									
Q2 2010	397	2	9	52	146	244	19	1,113	1,982
Q2 2009	193	0	6	29	83	0	18	1,370	1,699
St. Thomas City									
Q2 2010	38	6	2	2	0	0	0	0	48
Q2 2009	17	6	0	0	0	0	0	0	23
Central Elgin									
Q2 2010	13	0	0	0	0	0	0	0	13
Q2 2009	7	0	0	0	0	0	0	0	7
Middlesex Centre									
Q2 2010	43	0	0	1	10	0	0	0	54
Q2 2009	19	0	0	3	10	0	0	20	52
Southwold TP									
Q2 2010	0	0	0	0	0	0	0	0	0
Q2 2009	3	0	0	0	0	0	0	0	3
Strathroy-Caradoc TP									
Q2 2010	31	0	0	0	0	0	0	0	31
Q2 2009	16	0	0	0	10	0	5	0	31
Thames Centre									
Q2 2010	17	2	0	0	0	0	0	0	19
Q2 2009	13	0	7	0	0	0	0	0	20
Adelaide Metcalfe TP									
Q2 2010	0	0	0	0	0	0	0	0	0
Q2 2009	- 1	0	0	0	0	0	0	0	- 1
London CMA									
Q2 2010	539	10	11	55	156	244	19	1,113	2,147
Q2 2009	269	6	13	32	103	0	23	1,390	1,836

	Table I.I:	_				narket				
		Sec	ond Qua		)					
			Owne	rship			Ren	4-1		
		Freehold		C	Condominium		Ken	tai	- 10	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*	
COMPLETIONS										
London City										
Q2 2010	279	0	0	21	29	0	0	499	828	
Q2 2009	94	0	0	18	39	17	0	192	360	
St. Thomas City										
Q2 2010	22	0	0	0	0	0	0	12	34	
Q2 2009	- 11	6	0	I	0	0	0	0	18	
Central Elgin										
Q2 2010	3	0	0	0	0	0	0	0	3	
Q2 2009	3	0	0	0	0	0	0	0	3	
Middlesex Centre										
Q2 2010	27	0	0	0	3	0	0	0	30	
Q2 2009	10	0	0	2	0	0	0	0	12	
Southwold TP										
Q2 2010	1	0	0	0	0	0	0	0	- 1	
Q2 2009	3	0	0	0	0	0	0	0	3	
Strathroy-Caradoc TP										
Q2 2010	10	0	0	0	10	0	0	0	20	
Q2 2009	5	0	0	3	0	0	0	0	8	
Thames Centre										
Q2 2010	7	0	0	0	0	0	0	0	7	
Q2 2009	4	0	4	0	0	0	0	0	8	
Adelaide Metcalfe TP										
Q2 2010	0	0	0	0	0	0	0	0	0	
Q2 2009	2	0	0	0	0	0	0	0	2	
London CMA										
Q2 2010	349	0	0	21	42	0	0	511	923	
Q2 2009	132	6	4	24	39	17	0	192	414	

	Гable I.I:	_				narket			
		Sec	ond Qua						
			Owne	rship			Ren	tal	
		Freehold		C	Condominium		Ken	Ital	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	
COMPLETED & NOT ABSORB	ED								
London City									
Q2 2010	68	0	2	17	46	104	0	326	563
Q2 2009	100	0	0	19	111	154	7	196	587
St. Thomas City									
Q2 2010	6	0	0	2	0	0	0	0	8
Q2 2009	11	0	0	2	0	0	0	0	13
Central Elgin									
Q2 2010	0	0	0	0	0	0	0	0	0
Q2 2009	3	0	0	0	0	0	0	0	3
Middlesex Centre									
Q2 2010	5	0	0	0	3	0	0	17	25
Q2 2009	14	0	0	0	I	0	0	19	34
Southwold TP									
Q2 2010	0	0	0	0	0	0	0	0	0
Q2 2009	0	0	0	0	0	0	0	0	0
Strathroy-Caradoc TP									
Q2 2010	5	0	0	0	4	0	0	23	32
Q2 2009	3	0	0	2	0	0	0	38	43
Thames Centre									
Q2 2010	3	0	0	0	3	0	0	0	6
Q2 2009	1	0	10	0	0	0	0	0	11
Adelaide Metcalfe TP									
Q2 2010	0	0	0	0	0	0	0	0	0
Q2 2009	0	0	0	0	0	0	0	0	0
London CMA									
Q2 2010	87	0	2	19	56	104	0	366	634
Q2 2009	132	0	10	23	112	154	7	253	691

	Table I.I:					narket			
		Sec	ond Qua	rter 2010					
			Owne	rship			Ren	e - 1	
		Freehold		C	Condominium		Ken	tai	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	
ABSORBED									
London City									
Q2 2010	251	0	I	23	53	4	2	367	701
Q2 2009	120	0	0	23	30	13	0	104	290
St. Thomas City									
Q2 2010	24	0	0	I	0	0	0	0	25
Q2 2009	14	9	0	I	0	0	0	0	24
Central Elgin									
Q2 2010	3	0	0	0	0	0	0	0	3
Q2 2009	3	0	0	0	0	0	0	0	3
Middlesex Centre									
Q2 2010	27	0	0	0	2	0	0	0	29
Q2 2009	13	0	0	2	0	0	0	- 1	16
Southwold TP									
Q2 2010	- 1	0	0	0	0	0	0	0	- 1
Q2 2009	3	0	0	0	0	0	0	0	3
Strathroy-Caradoc TP									
Q2 2010	12	0	0	I	6	0	0	0	19
Q2 2009	9	0	0	2	0	0	0	3	14
Thames Centre									
Q2 2010	6	0	0	0	2	0	0	0	8
Q2 2009	3	0	0	0	0	0	0	0	3
Adelaide Metcalfe TP									
Q2 2010	0	0	0	0	0	0	0	0	0
Q2 2009	2	0	0	0	0	0	0	0	2
London CMA									
Q2 2010	324	0	I	25	63	4	2	367	786
Q2 2009	167	9	0	28	30	13	0	108	355

Table 1.2: History of Housing Starts of London CMA 2000 - 2009											
			Owne								
		Freehold		C	Condominium		Ren	tal			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Apt. & Semi, and Other		Total*		
2009	950	10	10	103	141	182	23	749	2,168		
% Change	-23.4	-58.3	11.1	-12.7	-16.1	**	- <del>4</del> 2.5	-0.1	-9.1		
2008	1,241	24	9	118	168	35	40	750	2,385		
% Change	-32.9	-42.9	-57.1	5.4	-33.1	-18.6	33.3	-5.4	-24.1		
2007	1,849	<del>4</del> 2	21	112	251	43	30	793	3,141		
% Change	-5.8	23.5	-41.7	-2.6	-31.2	n/a	-9.1	-29.7	-14.5		
2006	1,963	34	36	115	365	0	33	1,128	3,674		
% Change	2.1	-15.0	n/a	-18.4	43.7	n/a	-45.0	73.5	19.8		
2005	1,922	40	0	141	254	0	60	650	3,067		
% Change	-14.2	81.8	-100.0	62.1	16.5	-100.0	-31.0	95.2	-0. <del>4</del>		
2004	2,239	22	12	87	218	80	87	333	3,078		
% Change	24.9	57.1	-70.7	-6.5	8.5	n/a	77.6	-60.2	1.7		
2003	1,792	14	41	93	201	0	49	837	3,027		
% Change	-5.2	-12.5	-16.3	24.0	-16.6	n/a	**	163.2	16.2		
2002	1,891	16	49	75	241	0	14	318	2,604		
% Change	54.9	60.0	**	-21.9	38.5	n/a	-60.0	**	62.0		
2001	1,221	10	15	96	174	0	35	54	1,607		
% Change	6.7	0.0	-25.0	77.8	-30.1	n/a	-35.2	-70.3	-6.2		
2000	1,144	10	20	54	249	0	54	182	1,713		

Table 2: Starts by Submarket and by Dwelling Type Second Quarter 2010													
	Single		Se	mi	Row		Apt. & Other		Total				
Submarket	Q2 2010	Q2 2009	Q2 2010	Q2 2009	Q2 2010	Q2 2009	Q2 2010	Q2 2009	Q2 2010	Q2 2009	% Change		
London City	330	164	2	2	46	45	399	349	777	560	38.8		
St. Thomas City	34	19	6	4	0	0	2	0	42	23	82.6		
Central Elgin	10	2	0	0	0	0	0	0	10	2	**		
Middlesex Centre	30	17	0	0	0	10	0	0	30	27	11.1		
Southwold TP	0	- 1	0	0	0	0	0	0	0	- 1	-100.0		
Strathroy-Caradoc TP	23	17	0	0	0	0	0	0	23	17	35.3		
Thames Centre 15 10 2 0 0 7 0 0 17 17											0.0		
Adelaide Metcalfe TP 0 0 0 0 0 0 0 0 0 0 0											n/a		
London CMA	442	230	10	6	46	62	401	349	899	647	38.9		

Table 2.1: Starts by Submarket and by Dwelling Type  January - June 2010													
Single Semi Row Apt. & Other Total													
Submarket	YTD 2010	YTD 2009	% Change										
London City	633	239	2	2	73	48	405	555	1113	844	31.9		
St. Thomas City	60	26	6	6	0	0	2	0	68	32	112.5		
Central Elgin	- 11	4	0	0	0	0	0	0	11	4	175.0		
Middlesex Centre	48	21	0	0	0	10	0	0	48	31	54.8		
Southwold TP	0	3	0	0	0	0	0	0	0	3	-100.0		
Strathroy-Caradoc TP	34	19	0	0	0	0	0	0	34	19	78.9		
Thames Centre	16	12	2	0	0	7	0	0	18	19	-5.3		
Adelaide Metcalfe TP 0 0 0 0 0 0 0 0 0 n/											n/a		
London CMA	802	324	10	8	73	65	407	555	1,292	952	35.7		

Table 2.2: S	tarts by Su		by Dwellir nd Quarter		nd by Inter	nded Mark	cet						
		Ro	)W			Apt. &	Other						
Submarket	Freeho Condor		Ren	ital	Freeho Condor		Rental						
	Q2 2010	2 2010 Q2 2009 Q2 2010 Q2 2009 Q2 2010 Q2 2009 Q2 2010 Q2 2											
London City	39	33	7	12	0	0	399	349					
St. Thomas City	0	0	0	0	2	0	0	0					
Central Elgin	0	0	0	0	0	0	0	0					
Middlesex Centre	0	10	0	0	0	0	0	0					
Southwold TP	0	0	0	0	0	0	0	0					
Strathroy-Caradoc TP	0	0	0	0	0	0	0	0					
Thames Centre	0	7	0	0	0	0	0						
Adelaide Metcalfe TP	0	0	0	0	0	0	0	0					
London CMA	39	50	7	12	2	0	399	349					

Table 2.3: S	tarts by Su		by Dwelliı ary - June		nd by Intei	nded Mark	æt			
Row Apt. & Other										
Submarket	Freeho Condor		Rer	ntal	Freeho Condor		Rental			
	YTD 2010	YTD 2009	YTD 2010	YTD 2009						
London City	66	36	7	12	0	0	405	555		
St. Thomas City	0	0	0	0	2	0	0	0		
Central Elgin	0	0	0	0	0	0	0	0		
Middlesex Centre	0	10	0	0	0	0	0	0		
Southwold TP	0	0	0	0	0	0	0	0		
Strathroy-Caradoc TP	0	0	0	0	0	0	0	0		
Thames Centre	0	0 7 0 0 0 0 0								
Adelaide Metcalfe TP	0	0	0	0	0	0	0	0		
London CMA	66	53	7	12	2	0	405	555		

Table 2.4: Starts by Submarket and by Intended Market Second Quarter 2010												
Submarket	Free	hold	Condor	minium	Ren	ıtal	Total*					
Submarket	Q2 2010	Q2 2009										
London City	298	144	73	52	406	364	777	560				
St. Thomas City	41	23	1	0	0	0	42	23				
Central Elgin	10	2	0	0	0	0	10	2				
Middlesex Centre	29	15	1	12	0	0	30	27				
Southwold TP	0	I	0	0	0	0	0	1				
Strathroy-Caradoc TP	23	17	0	0	0	0	23	17				
Thames Centre	17	17	0	0	0	0	17	17				
Adelaide Metcalfe TP	0	0	0	0	0	0	0	0				
London CMA												

Table 2.5: Starts by Submarket and by Intended Market  January - June 2010											
Submarket	Freehold		Condo	minium	Rer	ntal	Total*				
Submarket	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010 YTD 2009		YTD 2010	YTD 2009			
London City	567	213	134	61	412	570	1,113	844			
St. Thomas City	67	31	- 1	- 1	0	0	68	32			
Central Elgin	11	4	0	0	0	0	- 11	4			
Middlesex Centre	47	19	- 1	12	0	0	48	31			
Southwold TP	0	3	0	0	0	0	0	3			
Strathroy-Caradoc TP	34	19	0	0	0	0	34	19			
Thames Centre	18	19	0	0	0	0	18	19			
Adelaide Metcalfe TP	0	0	0	0	0	0	0				
London CMA	744	308	136	74	412	570	1,292	952			

Table 3: Completions by Submarket and by Dwelling Type Second Quarter 2010											
	Sin	gle	Se	mi	Row		Apt. &	Other		Total	
Submarket	Q2 2010	Q2 2009	% Change								
London City	300	112	0	0	29	39	499	209	828	360	130.0
St. Thomas City	22	12	0	6	0	0	12	0	34	18	88.9
Central Elgin	3	3	0	0	0	0	0	0	3	3	0.0
Middlesex Centre	27	12	0	0	3	0	0	0	30	12	150.0
Southwold TP	- 1	3	0	0	0	0	0	0	- 1	3	-66.7
Strathroy-Caradoc TP	10	8	0	0	10	0	0	0	20	8	150.0
Thames Centre	7	4	0	0	0	4	0	0	7	8	-12.5
Adelaide Metcalfe TP	0	2	0	0	0	0	0	0	0	2	-100.0
London CMA	370	156	0	6	42	43	511	209	923	414	122.9

Table 3.1: Completions by Submarket and by Dwelling Type  January - June 2010											
	Sin	gle	Se	mi	Row		Apt. &	Other		Total	
Submarket	YTD 2010	YTD 2009	% Change								
London City	505	259	2	0	56	83	700	338	1263	680	85.7
St. Thomas City	48	31	0	6	0	0	18	0	66	37	78. <del>4</del>
Central Elgin	10	5	0	0	0	0	0	0	10	5	100.0
Middlesex Centre	48	28	0	0	7	0	0	0	55	28	96.4
Southwold TP	- 1	4	0	0	0	0	0	0	- 1	4	-75.0
Strathroy-Caradoc TP	21	13	0	0	10	0	0	0	31	13	138.5
Thames Centre	13	6	0	0	0	4	0	0	13	10	30.0
Adelaide Metcalfe TP	0	2	0	0	0	0	0	0	0	2	-100.0
London CMA	646	348	2	6	73	87	718	338	1,439	779	84.7

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market Second Quarter 2010											
		Ro	w		Apt. & Other						
Submarket	Freehold and Condominium		Rental		Freeho Condor		Rental				
	Q2 2010	Q2 2009	Q2 2010	Q2 2009	Q2 2010	Q2 2009	Q2 2010	Q2 2009			
London City	29	39	0	0	0	17	499	192			
St. Thomas City	0	0	0	0	0	0	12	0			
Central Elgin	0	0	0	0	0	0	0	0			
Middlesex Centre	3	0	0	0	0	0	0	0			
Southwold TP	0	0	0	0	0	0	0	0			
Strathroy-Caradoc TP	10	0	0	0	0	0	0	0			
Thames Centre	0	4	0	0	0	0	0	0			
Adelaide Metcalfe TP	0	0	0	0	0	0					
London CMA	42	43	0	0	0	17	511	192			

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - June 2010											
		Ro	w		Apt. & Other						
Submarket	Freehold and Condominium		Rental		Freeho Condo		Rental				
	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009			
London City	56	64	0	19	0	17	700	321			
St. Thomas City	0	0	0	0	0	0	18	0			
Central Elgin	0	0	0	0	0	0	0	0			
Middlesex Centre	7	0	0	0	0	0	0	0			
Southwold TP	0	0	0	0	0	0	0	0			
Strathroy-Caradoc TP	10	0	0	0	0	0	0	0			
Thames Centre	0	4	0	0	0	0	0	0			
Adelaide Metcalfe TP	0	0	0	0	0	0	0	0			
London CMA	73	68	0	19	0	17	718	321			

Table 3.4: Completions by Submarket and by Intended Market Second Quarter 2010											
Submarket	Freel	hold	Condor	minium	Ren	ital	Tot	al*			
Submarket	Q2 2010	Q2 2009									
London City	279	94	50	74	499	192	828	360			
St. Thomas City	22	17	0	- 1	12	0	34	18			
Central Elgin	3	3	0	0	0	0	3	3			
Middlesex Centre	27	10	3	2	0	0	30	12			
Southwold TP	- 1	3	0	0	0	0	- 1	3			
Strathroy-Caradoc TP	10	5	10	3	0	0	20	8			
Thames Centre	7	8	0	0	0	0	7	8			
Adelaide Metcalfe TP	0	2	0	0	0	0	0	2			
London CMA	349	142	63	80	511	192	923	414			

Table 3.5: Completions by Submarket and by Intended Market  January - June 2010											
Submarket	Free	hold	Condo	minium	Rer	ntal	Tot	al*			
Submarket	YTD 2010	YTD 2009									
London City	460	211	101	127	702	342	1,263	680			
St. Thomas City	45	36	3	- 1	18	0	66	37			
Central Elgin	10	5	0	0	0	0	10	5			
Middlesex Centre	45	26	10	2	0	0	55	28			
Southwold TP	- 1	4	0	0	0	0	I	4			
Strathroy-Caradoc TP	19	10	12	3	0	0	31	13			
Thames Centre	13	10	0	0	0	0	13	10			
Adelaide Metcalfe TP	2	0	0	0	0	0	2				
London CMA	593	304	126	133	720	342	1,439	779			

Table 4: Absorbed Single-Detached Units by Price Range													
				Seco	ond Q	uarter	2010						
					Price I	Ranges							
Submarket	< \$20	0,000	\$200, \$249			,000 - 9,999	\$300, \$399		\$400,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11100 (4)	11100 (4)
London City													
Q2 2010	3		17	6.3	81	29.9	117	43.2	53	19.6		320,000	345,331
Q2 2009	- 1	0.7	12	8.4	42	29.4	56	39.2	32	22.4		319,900	353,859
Year-to-date 2010	3	0.6	46	9.6	132	27.6	207	43.3	90	18.8	478	320,000	341,882
Year-to-date 2009	5	1.8	18	6.4	83	29.5	115	40.9	60	21.4	281	320,000	352,879
St. Thomas City													
Q2 2010	- 1	4.0	8	32.0	6	24.0	5		5	20.0		263,000	303,992
Q2 2009	2	13.3	6	40.0	4		3	20.0	0	0.0	15	249,900	247,389
Year-to-date 2010	3		23	47.9	8		9	18.8	5	10.4		240,950	276,685
Year-to-date 2009	3	9.1	18	54.5	6	18.2	6	18.2	0	0.0	33	230,328	247,370
Central Elgin													
Q2 2010	0		0	0.0	0		- 1		2	66.7	3		
Q2 2009	0	0.0	2	66.7	0		0		- 1	33.3	3		
Year-to-date 2010	0	0.0	- 1	10.0	I	10.0	2	20.0	6	60.0		400,000	383,800
Year-to-date 2009	0	0.0	2	40.0	0	0.0	2	40.0	I	20.0	5		
Middlesex Centre													
Q2 2010	0	0.0	0	0.0	4	18.2	8	36.4	10	45.5	22	377,735	413,995
Q2 2009	0	0.0	2	13.3	3	20.0	5	33.3	5	33.3	15	332,000	386,913
Year-to-date 2010	0	0.0	- 1	2.4	8		18	43.9	14	34.1	41	350,000	390,632
Year-to-date 2009	0	0.0	2	7.7	6	23.1	7	26.9	П	42.3	26	354,500	403,219
Southwold TP													
Q2 2010	0		0	0.0	0	0.0	- 1	100.0	0	0.0			
Q2 2009	- 1	33.3	0	0.0	0	0.0	0	0.0	2	66.7	3		
Year-to-date 2010	0	0.0	0	0.0	0	0.0	- 1	100.0	0	0.0	- 1		
Year-to-date 2009	- 1	25.0	0	0.0	0	0.0	I	25.0	2	50.0	4		
Strathroy-Caradoc TP													
Q2 2010	2	15.4	0	0.0	4	30.8	6	46.2	- 1	7.7	13	320,000	300,926
Q2 2009	3	27.3	4	36.4	- 1	9.1	3	27.3	0	0.0	- 11	239,000	241,727
Year-to-date 2010	4	19.0	I	4.8	6	28.6	9	42.9	1	4.8	21	292,350	291,668
Year-to-date 2009	3	16.7	4	22.2	3	16.7	6	33.3	2	11.1	18	274,000	283,508
Thames Centre													
Q2 2010	0	0.0	0	0.0	- 1	25.0	3	75.0	0	0.0	4		
Q2 2009	0	0.0	0	0.0	0	0.0	0	0.0	3	100.0	3		
Year-to-date 2010	0	0.0	0	0.0	2	25.0	3	37.5	3	37.5	8		
Year-to-date 2009	0	0.0	0	0.0	0	0.0	- 1	20.0	4	80.0	5		
Adelaide Metcalfe TP													
Q2 2010	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Q2 2009	0	0.0	0	0.0	I	50.0	0	0.0	1	50.0	2		
Year-to-date 2010	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2009	0	0.0	0	0.0	- 1	50.0	0	0.0	- 1	50.0	2		
London CMA													
Q2 2010	6	1.8	25	7.4	96	28.3	141	41.6	71	20.9	339	321,370	345,621
Q2 2009	7	3.6	26	13.3	51	26.2	67	34.4	44	22.6	195	309,900	345,564
Year-to-date 2010	10	1.6	72	11.9	157	25.9	249	41.0	119	19.6	607	320,000	339,700
Year-to-date 2009	12	3.2	44	11.8	99	26.5	138	36.9	81	21.7	374	315,000	345,787

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units											
Second Quarter 2010											
Submarket	Q2 2010	Q2 2009	% Change	YTD 2010	YTD 2009	% Change					
London City	345,331	353,859	-2.4	341,882	352,879	-3.1					
St. Thomas City	303,992	247,389	22.9	276,685	247,370	11.9					
Central Elgin			n/a	383,800		n/a					
Middlesex Centre	413,995	386,913	7.0	390,632	403,219	-3.1					
Southwold TP			n/a			n/a					
Strathroy-Caradoc TP	300,926	241,727	24.5	291,668	283,508	2.9					
Thames Centre			n/a			n/a					
Adelaide Metcalfe TP			n/a			n/a					
London CMA	345,621	345,564	0.0	339,700	345,787	-1.8					

Source: CMHC (Market Absorption Survey)

		T	able 5: ML	S® Resid	ential Act	ivity for L	ondon			
				Second	Quarter 2	010				
		Number of Sales	Yr/Yr <sup>2</sup> (%)	Sales SA <sup>1</sup>	Number of New Listings <sup>1</sup>	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price (\$)	Yr/Yr² (%)	Average Price <sup>1</sup> (\$) SA
2009	January	311	-35.5	520	1,149	1,252	41.5	205,919	-4.5	204,267
	February	494	-29.6	582	1,166	1,244	46.8	212,164	-2.3	206,535
	March	686	-10.3	619	1,464	1,252	49.4	207,319	-0.3	207,472
	April	821	-4.4	678	1,458	1,190	57.0	209,573	-0.5	208,013
	May	886	-14.8	677	1,454	1,158	58.5	217,699	1.1	216,243
	June	964	4.4	721	1,391	1,143	63.1	217,869	1.1	216,959
	July	917	-6.3	711	1,347	1,175	60.5	218,675	2.1	216,434
	August	761	-2.8	739	1,190	1,237	59.7	212,017	1.3	220,553
	September	728	-8.1	741	1,304	1,191	62.2	217,473	1.0	218,037
	October	688	14.7	773	1,162	1,231	62.8	217,083	4.0	215,751
	November	600	50.0	750	1,055	1,332	56.3	215,199	3.8	221,093
	December	458	55.3	803	655	1,392	57.7	215,582	11.9	216,311
2010	January	487	56.6	816	1,129	1,286	63.5	221,917	7.8	223,027
	February	623	26.1	744	1,185	1,279	58.2	221,956	4.6	211,670
	March	885	29.0	782	1,774	1,490	52.5	228,897	10.4	225,665
	April	1,050	27.9	824	1,793	1, <del>4</del> 08	58.5	236,183	12.7	238,176
	May	919	3.7	718	1,771	1,411	50.9	236,113	8.5	232,677
	June	838	-13.1	636	1,614	1,376	46.2	226,239	3.8	228,216
	July									
	August									
	September									
	October									
	November									
	December									
	02 2000	2.471	2.0		4 202			215 242		
	Q2 2009	2,671	0.0		4,303			215,262	0.0	
	Q2 2010	2,807	5.1		5,178			233,191	8.3	
	YTD 2009	4,162	-12.8		8,082			212,887	-0.3	
	YTD 2010	4,802	15.4		9,266			229,799	7.9	

MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA

<sup>&</sup>lt;sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

			1		o: Econom						
		Intere	est Rates		NHPI, Total,	CPI, 2002	London Labour Market				
		P & I Per \$100,000	Mortage (% I Yr. Term		London CMA 1997=100	=100 (Ontario)	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)	
2009	January	627	5.00	5.79	143.3	112.4	243.6	8.2	68.5	814	
	February	627	5.00	5.79	144.4	113.1	241.7	8.8	68.3	815	
	March	613	4.50	5.55	144.4	113.7	239.0	9.3	67.9	813	
	April	596	3.90	5.25	144.4	113.2	235.6	9.9	67.4	813	
	May	596	3.90	5.25	144.4	114.0	235.3	10.5	67.6	811	
	June	631	3.75	5.85	144.4	114.2	234.5	10.6	67.5	805	
	July	631	3.75	5.85	144.4	113.7	232.4	10.9	67.0	797	
	August	631	3.75	5.85	144.4	113.7	229.5	11.0	66.2	789	
	September	610	3.70	5.49	144.4	113.8	228.9	10.9	65.9	789	
	October	630	3.80	5.84	144.4	113.9	231.7	10.4	66.2	787	
	November	616	3.60	5.59	145.1	114.6	236.4	9.6	66.9	782	
	December	610	3.60	5.49	145.1	114.1	240.3	8.8	67.4	784	
2010	January	610	3.60	5.49	145.1	114.5	241.4	8.7	67.6	791	
	February	604	3.60	5.39	147.9	115.1	241.2	8.8	67.5	814	
	March	631	3.60	5.85	150.4	115.3	240.8	9.3	67.7	813	
	April	655	3.80	6.25	150.4	115.7	242.7	8.8	67.8	818	
	May	639	3.70	5.99	150.3	116.2	244.0	8.6	67.9	811	
	June	633	3.60	5.89		116.0	244.8	8.3	67.9	803	
	July										
	August										
	September										
	October										
	November										
	December										

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

## STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada's 2001 Census area definitions.

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