

# HOUSING NOW

## St. Catharines-Niagara CMA



CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: First Quarter 2010

### New Home Market

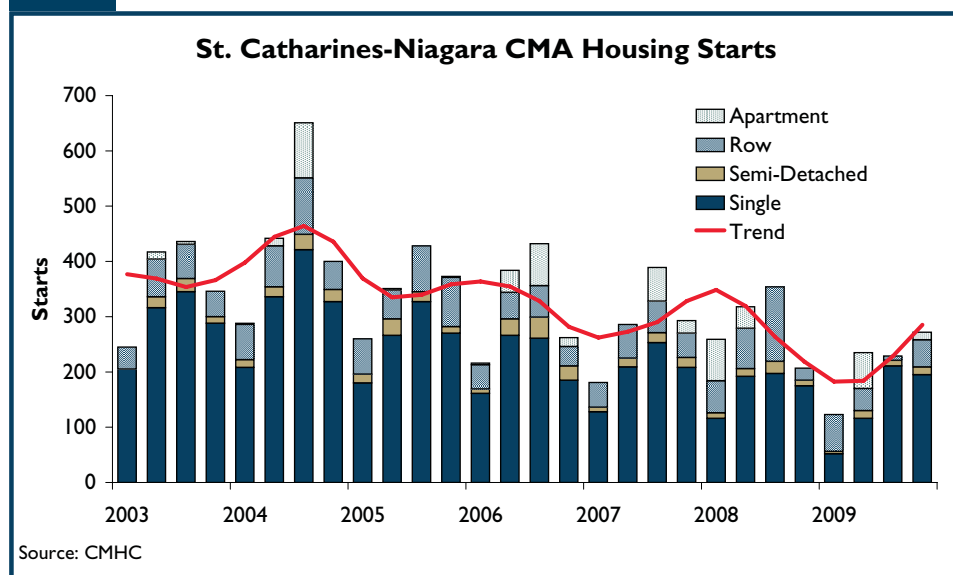
#### Housing Starts Decline

New home construction activity in 2009 declined in both the St. Catharines-Niagara CMA (hereinafter referred to as Niagara) and Niagara Region<sup>1</sup> from the levels recorded in 2008. Economic uncertainty kept many home buyers away from the new home market during a good part of 2009.

Following three quarters of steady declines, home starts began to recover in the fourth quarter. Even so, housing starts were at a level similar to that reached at the bottom of the previous housing cycle in the mid-1990s.

In 2009, foundations were poured for 25 per cent fewer homes in the Niagara Region than in 2008. The downward trend was similar across all housing types. Following a stronger

Figure 1



<sup>1</sup> Niagara Region includes the municipalities of Grimsby and West Lincoln which are excluded from the Statistics Canada's definition of the boundaries of the St. Catharines-Niagara Census Metropolitan Area (CMA).

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second half of the year, starts of single-detached homes were down by less than townhouses and apartments. As the resale market started to heat up around the same time, the shrinking relative price of new and existing detached homes enticed many buyers to look at the new home market. Single detached home construction accounted for a higher share of total starts in 2009.

New home construction increased only in Niagara-on-the-Lake and Port Colborne. In NOTL, 33 new townhouses got underway compared to none a year earlier, which boosted housing starts in the area.

The inventory of unsold homes peaked in the first quarter of the year as consumers were hesitant making purchases of big-ticket items in the environment of uncertain economy and high unemployment. As the economy started to show signs of improvement, low mortgage interest rates as well as relatively lower prices have attracted buyers and propelled the absorption of existing inventory of completed new homes. The depletion of the inventories meant that in the last quarter they stood at the lowest level in more than five years. This sales momentum has provided builders, who had been sitting on the sidelines, an impetus to begin building again.

Although in the latter part of the year builders started to report higher material and labour costs attributable to improving market conditions, the average price of newly completed single-detached homes in Niagara declined about two per cent in 2009. It is interesting to note that prices in some municipalities, e.g. Welland, Fort Erie and Port Colborne, slipped after surging in 2008 reflecting the tight

market status in late 2007 and early 2008.

## Resale Market

### Existing Home Market Rebounded

After dropping well below the trend in the earlier part of the year, sales of existing homes increased in the last two quarters of 2009. Many buyers who postponed their decision to buy a home in the fall of 2008 found market conditions conducive again for home buying. A gradually improving economic situation and record low mortgage rates prompted home buyers to enter the resale market. Although compared to the previous year sales in 2009 were slightly down at one per cent, the number of homes changing hands in the second half of the year increased by nearly 15 per cent.

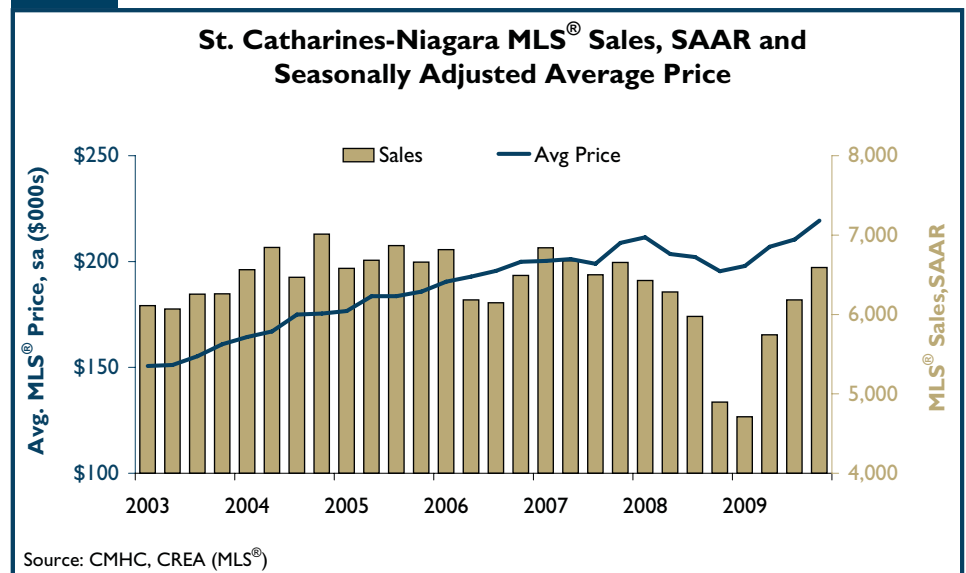
Improved affordability conditions allowed demand for more expensive housing to grow. The number of sales recorded for single-detached units in the fourth quarter was more

than 37 per cent higher than the number of transactions in the same period a year ago. In 2009, sales of detached homes as a proportion of total sales increased. More higher-priced detached homes were sold. Both factors helped raise the overall average price.

Price growth also encouraged some sellers to list their properties, however, until the fourth quarter listings were slow to respond to recovering prices. According to the Niagara Association of Realtors, the number of new listings was around six per cent lower in 2009. The decline in new listings can be attributed to the fact that some sellers held off on selling their homes in expectation of even higher prices ensuing from the improving economy and labour market conditions. As demand for homes exceeded the supply of listings, the market conditions tightened and favoured sellers in the last quarter of 2009.

Pelham/Fonthill, Niagara Falls and Welland led home price growth in Niagara. In Pelham/Fonthill, sales of

Figure 2



more expensive housing, i.e. single and semi-detached homes as well as townhouses, resurged in 2009 and contributed to the price increase.

In Welland, price growth occurred despite fewer home sales, since buyers were able to afford pricier homes given the low mortgage rates.

Price increase in Niagara Falls was motivated by the strength in local home market conditions.

## Economy Shifts to Knowledge-Based Jobs

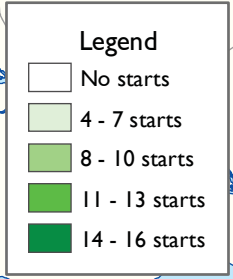
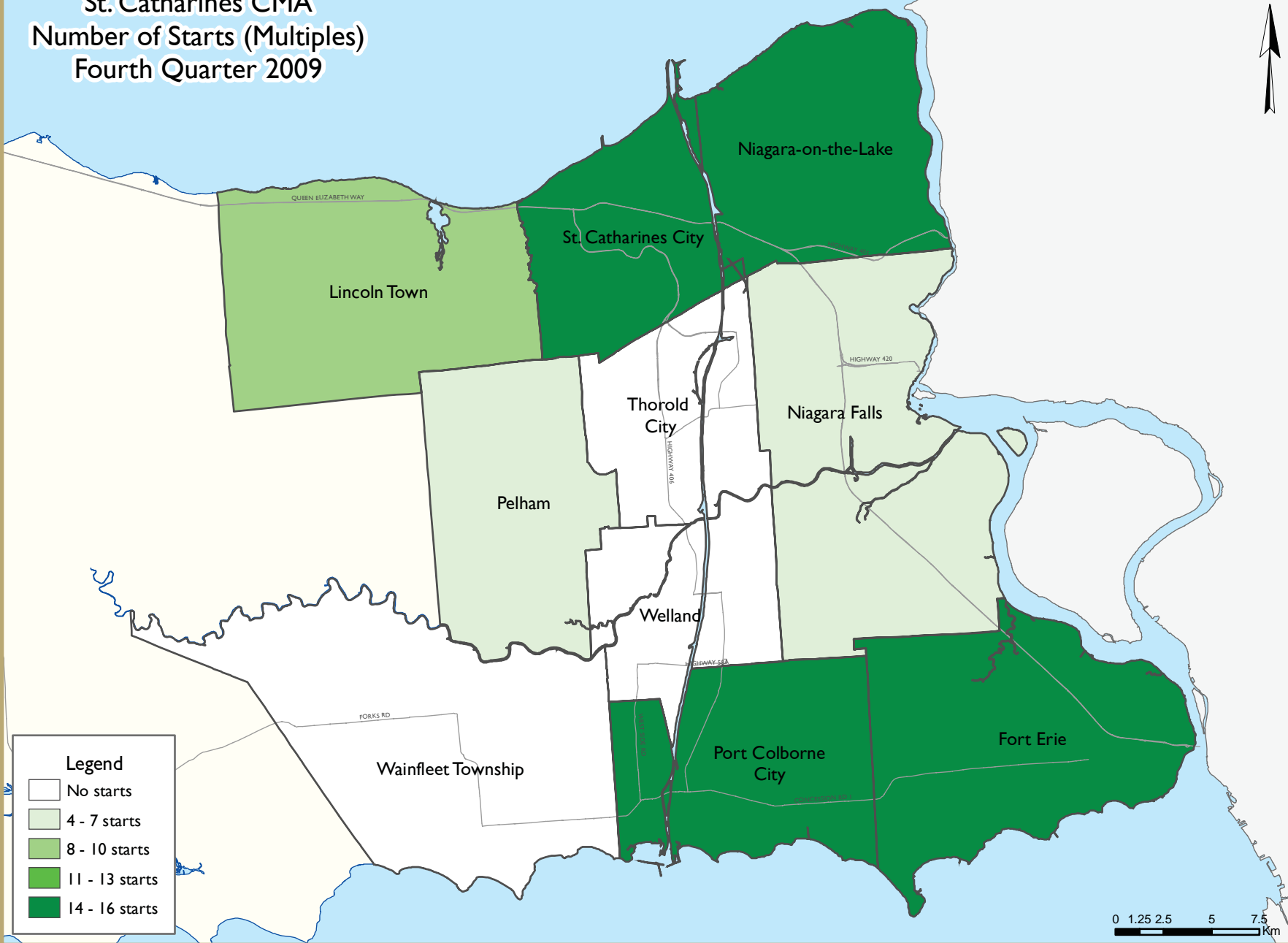
In 2009, the information services sector brought some light to the otherwise challenging employment landscape in Niagara. It was almost the only sector creating a significant number of new jobs, at a time when total employment slid to the ten-year low.

More than in other centres, Niagara's economic structure and its exposure to foreign trade led to job losses. In 2009, Niagara had the largest concentration of workers in tourism in Ontario, and was consequently hard hit by the drop in travel from the United States and elsewhere. Its automotive plant was old and could not

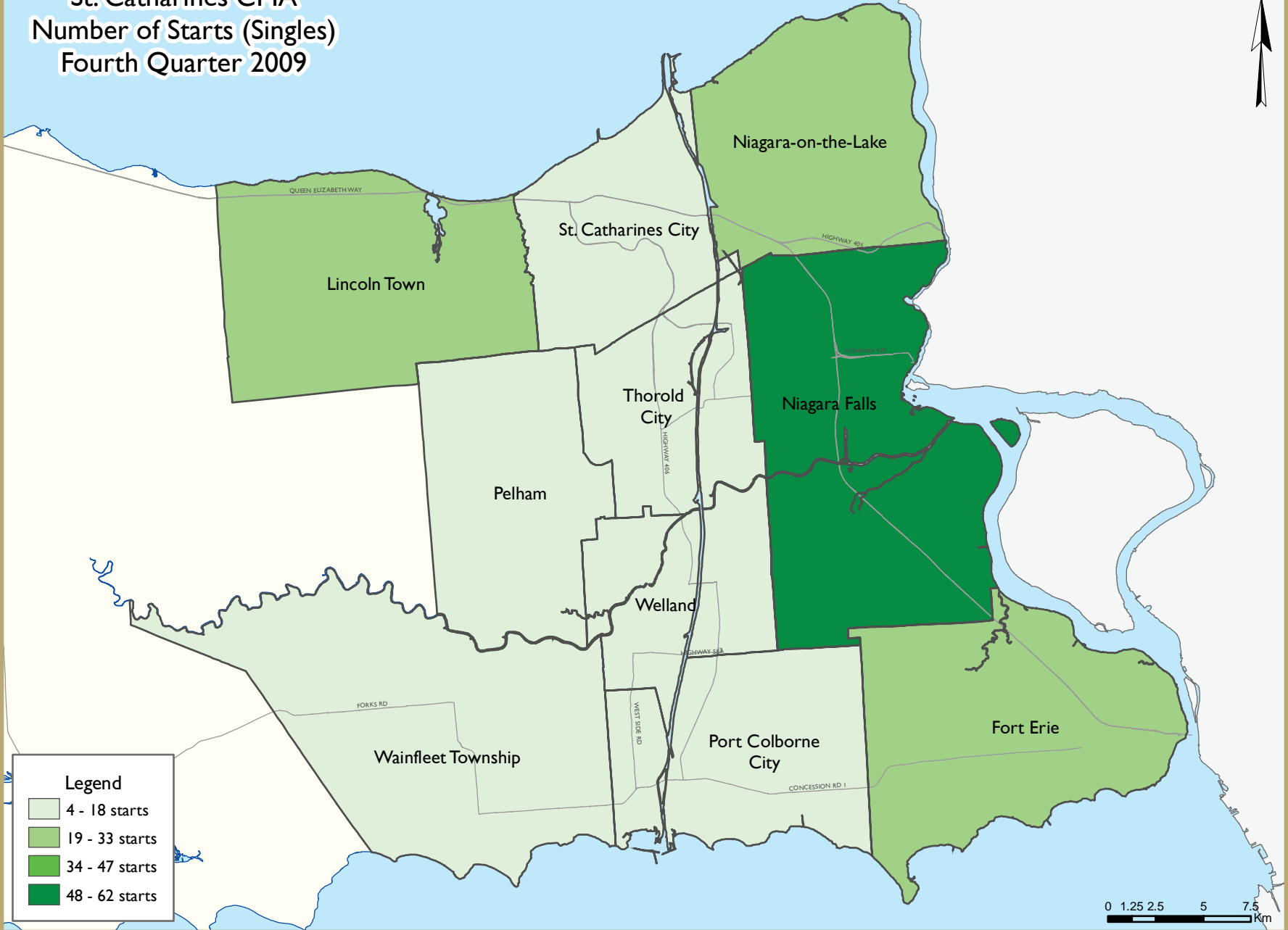
receive a reprieve, despite the resurgence in automotive demand as the year progressed.

On a positive note, the trend of jobs migrating from the manufacturing industry to knowledge-based sectors, such as information services, continued. This trend also reduces the labour market's vulnerability to the performance of a few large companies since it is associated with a rising number of small and medium-sized enterprises. In the long term, this trend will lead to a more stable labour market and sustainable economic growth in the region.

St. Catharines CMA  
 Number of Starts (Multiples)  
 Fourth Quarter 2009



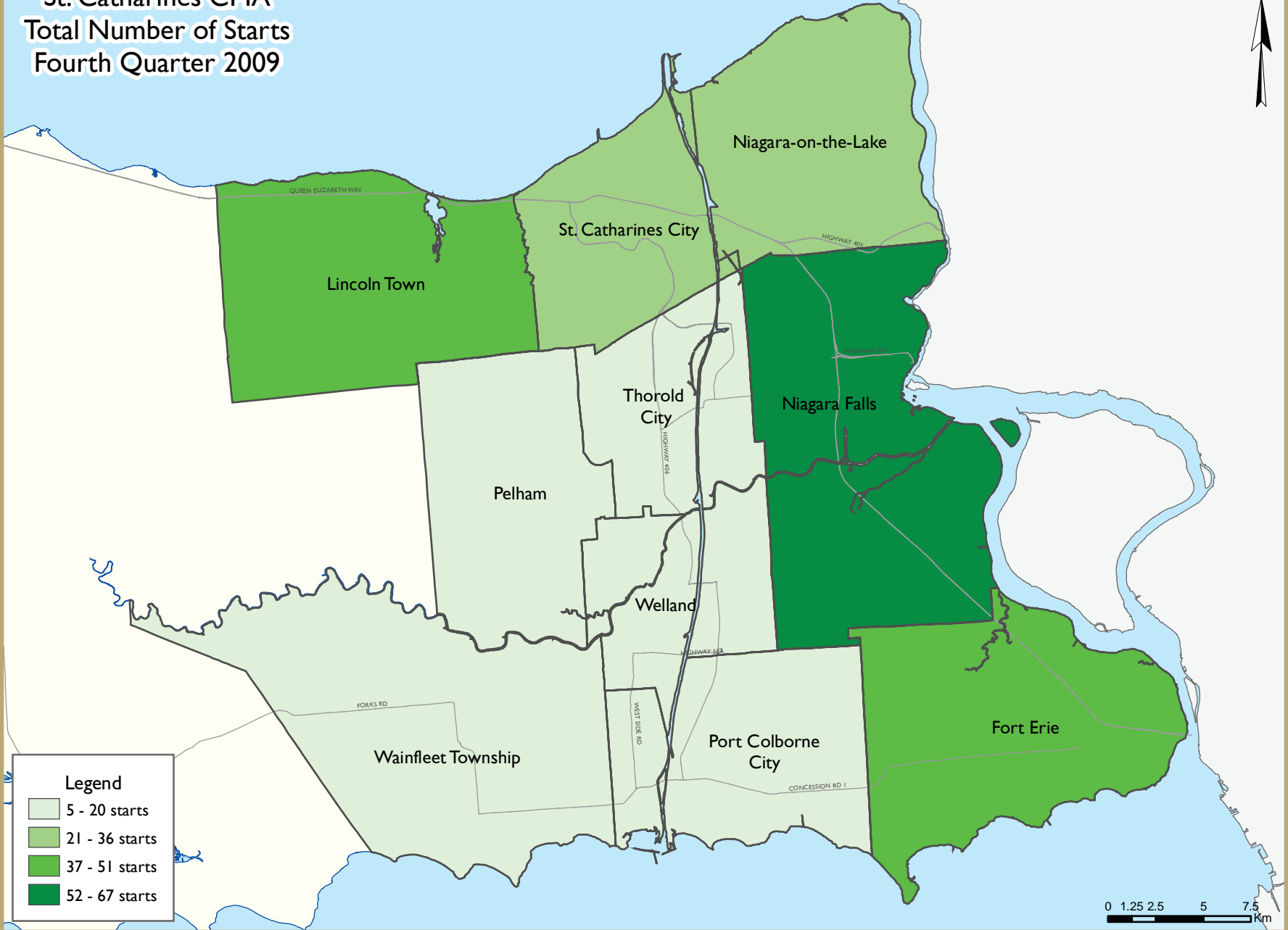
St. Catharines CMA  
 Number of Starts (Singles)  
 Fourth Quarter 2009



| Legend |                |
|--------|----------------|
|        | 4 - 18 starts  |
|        | 19 - 33 starts |
|        | 34 - 47 starts |
|        | 48 - 62 starts |



St. Catharines CMA  
 Total Number of Starts  
 Fourth Quarter 2009

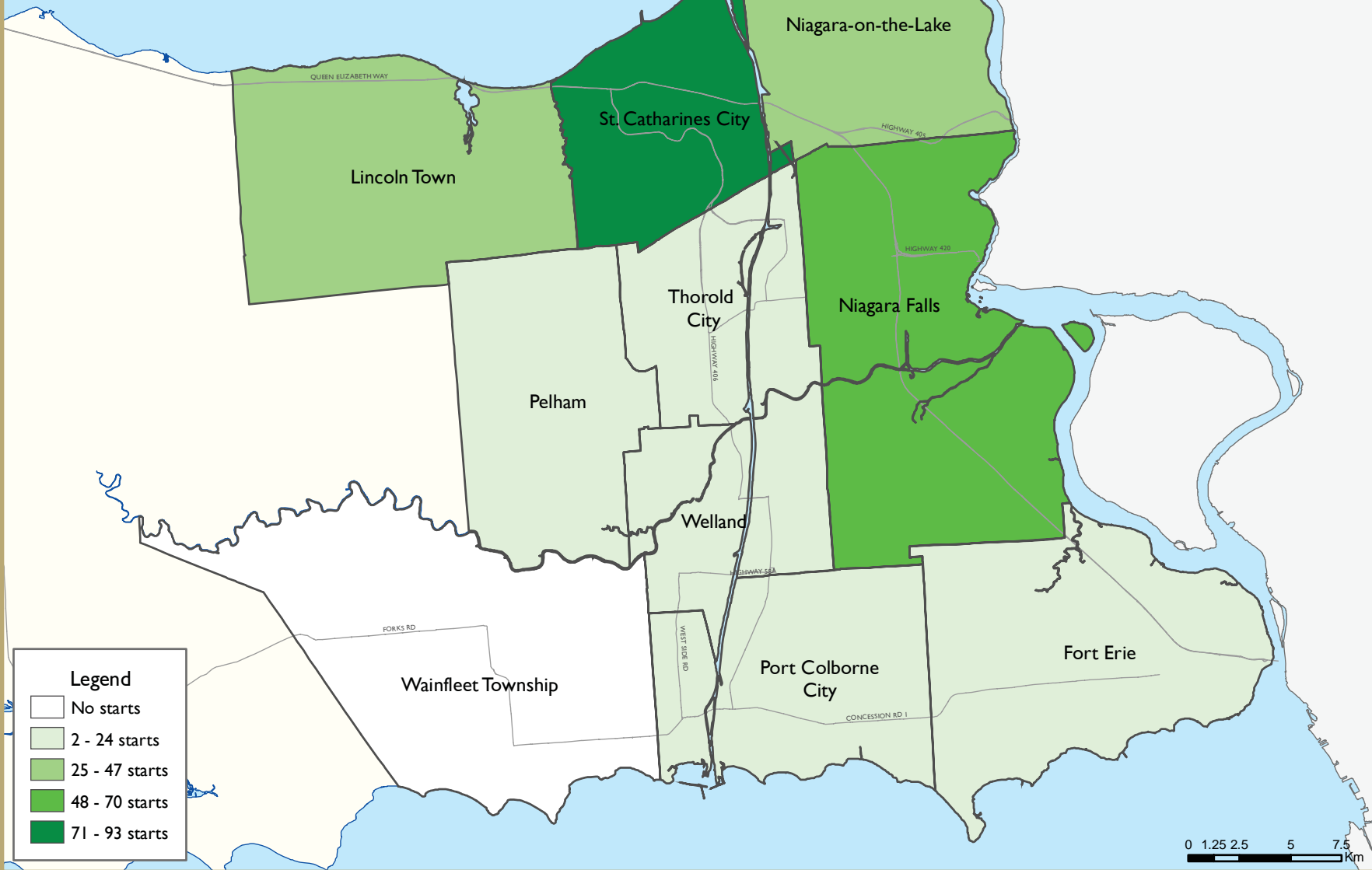


**Legend**

- 5 - 20 starts
- 21 - 36 starts
- 37 - 51 starts
- 52 - 67 starts



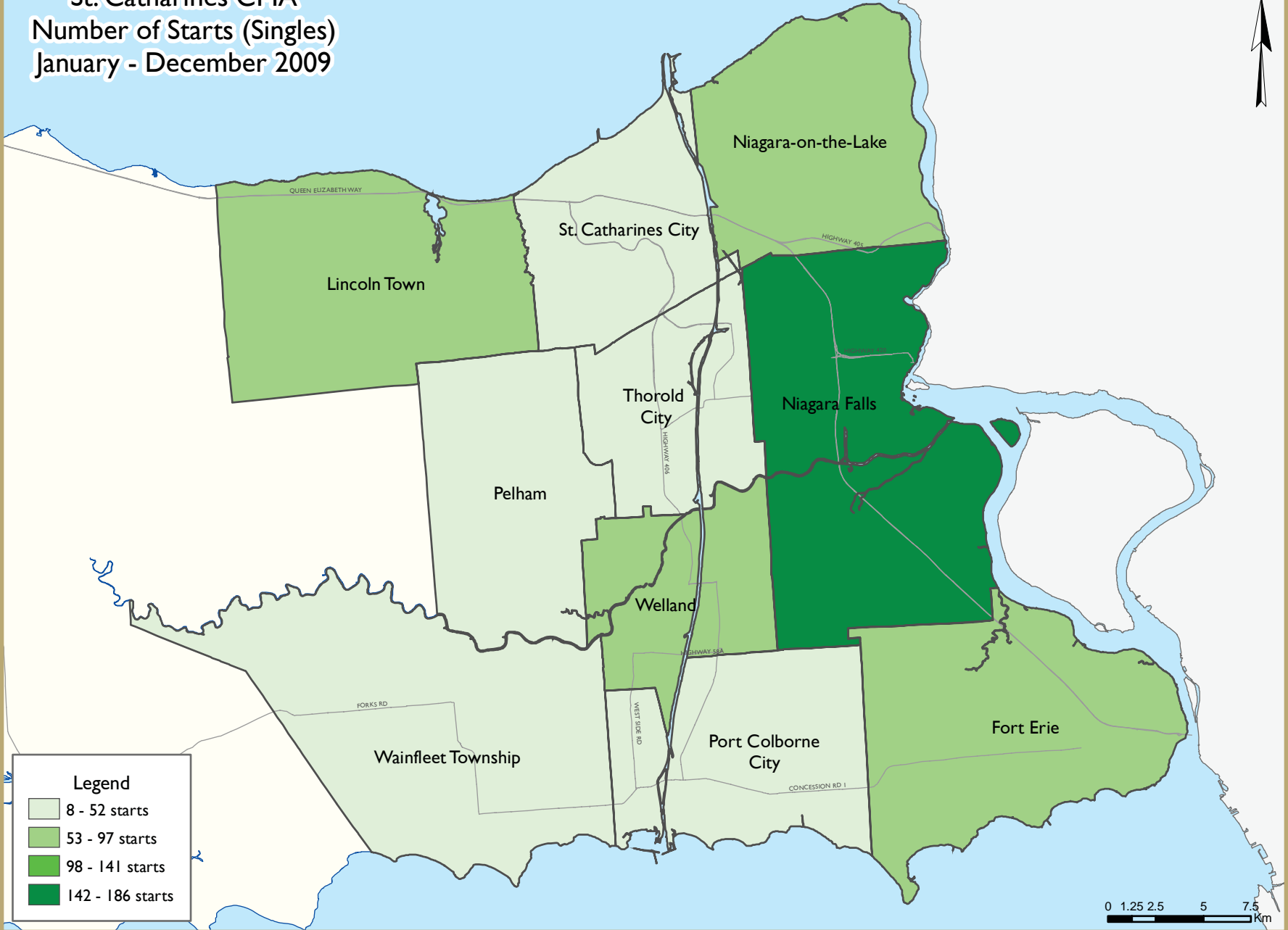
St. Catharines CMA  
 Number of Starts (Multiples)  
 January - December 2009



| Legend |                |
|--------|----------------|
|        | No starts      |
|        | 2 - 24 starts  |
|        | 25 - 47 starts |
|        | 48 - 70 starts |
|        | 71 - 93 starts |



St. Catharines CMA  
 Number of Starts (Singles)  
 January - December 2009



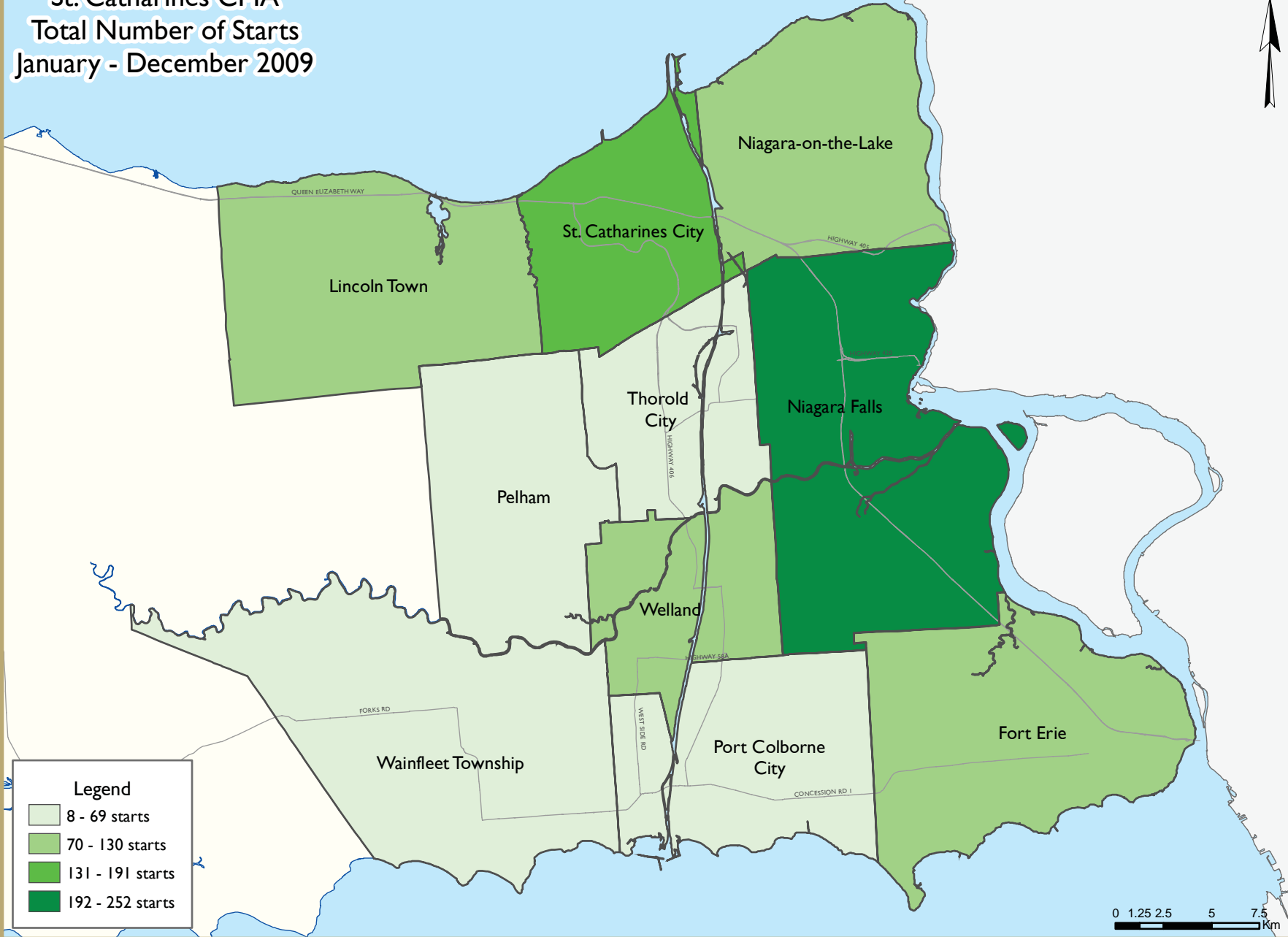
**Legend**

|  |                  |
|--|------------------|
|  | 8 - 52 starts    |
|  | 53 - 97 starts   |
|  | 98 - 141 starts  |
|  | 142 - 186 starts |





St. Catharines CMA  
 Total Number of Starts  
 January - December 2009



**Legend**

- 8 - 69 starts
- 70 - 130 starts
- 131 - 191 starts
- 192 - 252 starts



## HOUSING NOW REPORT TABLES

### Available in **ALL** reports:

- 1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type – Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type – Year-to-Date
- 3 Completions by Submarket and by Dwelling Type – Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type – Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

### Available in **SELECTED** Reports:

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market – Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market – Year-to-Date
- 2.4 Starts by Submarket and by Intended Market – Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market – Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market – Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market – Year-to-Date
- 3.4 Completions by Submarket and by Intended Market – Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market – Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

**Table I: Housing Activity Summary of St. Catharines-Niagara CMA  
Fourth Quarter 2009**

|                                     | Ownership |       |                      |             |                 |                 | Rental                      |                 | Total* |
|-------------------------------------|-----------|-------|----------------------|-------------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                                     | Freehold  |       |                      | Condominium |                 |                 | Single,<br>Semi, and<br>Row | Apt. &<br>Other |        |
|                                     | Single    | Semi  | Row, Apt.<br>& Other | Single      | Row and<br>Semi | Apt. &<br>Other |                             |                 |        |
| <b>STARTS</b>                       |           |       |                      |             |                 |                 |                             |                 |        |
| Q4 2009                             | 195       | 14    | 33                   | 0           | 16              | 14              | 0                           | 0               | 272    |
| Q4 2008                             | 175       | 10    | 18                   | 0           | 4               | 0               | 0                           | 0               | 207    |
| % Change                            | 11.4      | 40.0  | 83.3                 | n/a         | **              | n/a             | n/a                         | n/a             | 31.4   |
| Year-to-date 2009                   | 572       | 40    | 94                   | 0           | 72              | 35              | 2                           | 44              | 859    |
| Year-to-date 2008                   | 676       | 54    | 210                  | 4           | 72              | 111             | 8                           | 3               | 1,138  |
| % Change                            | -15.4     | -25.9 | -55.2                | -100.0      | 0.0             | -68.5           | -75.0                       | **              | -24.5  |
| <b>UNDER CONSTRUCTION</b>           |           |       |                      |             |                 |                 |                             |                 |        |
| Q4 2009                             | 362       | 32    | 192                  | 1           | 137             | 94              | 4                           | 104             | 926    |
| Q4 2008                             | 358       | 38    | 246                  | 2           | 101             | 188             | 12                          | 44              | 989    |
| % Change                            | 1.1       | -15.8 | -22.0                | -50.0       | 35.6            | -50.0           | -66.7                       | 136.4           | -6.4   |
| <b>COMPLETIONS</b>                  |           |       |                      |             |                 |                 |                             |                 |        |
| Q4 2009                             | 158       | 10    | 35                   | 0           | 2               | 72              | 1                           | 44              | 322    |
| Q4 2008                             | 204       | 12    | 29                   | 1           | 20              | 0               | 0                           | 0               | 266    |
| % Change                            | -22.5     | -16.7 | 20.7                 | -100.0      | -90.0           | n/a             | n/a                         | n/a             | 21.1   |
| Year-to-date 2009                   | 555       | 44    | 138                  | 1           | 36              | 72              | 23                          | 48              | 917    |
| Year-to-date 2008                   | 696       | 68    | 110                  | 4           | 68              | 0               | 12                          | 12              | 970    |
| % Change                            | -20.3     | -35.3 | 25.5                 | -75.0       | -47.1           | n/a             | 91.7                        | **              | -5.5   |
| <b>COMPLETED &amp; NOT ABSORBED</b> |           |       |                      |             |                 |                 |                             |                 |        |
| Q4 2009                             | 66        | 18    | 17                   | 0           | 3               | 23              | 0                           | 1               | 128    |
| Q4 2008                             | 104       | 21    | 18                   | 2           | 10              | 16              | 0                           | 0               | 171    |
| % Change                            | -36.5     | -14.3 | -5.6                 | -100.0      | -70.0           | 43.8            | n/a                         | n/a             | -25.1  |
| <b>ABSORBED</b>                     |           |       |                      |             |                 |                 |                             |                 |        |
| Q4 2009                             | 167       | 14    | 33                   | 1           | 6               | 63              | 4                           | 0               | 288    |
| Q4 2008                             | 187       | 10    | 25                   | 0           | 23              | 0               | 0                           | 1               | 246    |
| % Change                            | -10.7     | 40.0  | 32.0                 | n/a         | -73.9           | n/a             | n/a                         | -100.0          | 17.1   |
| Year-to-date 2009                   | 597       | 47    | 139                  | 3           | 43              | 65              | 26                          | 3               | 923    |
| Year-to-date 2008                   | 685       | 61    | 111                  | 3           | 68              | 5               | 13                          | 18              | 964    |
| % Change                            | -12.8     | -23.0 | 25.2                 | 0.0         | -36.8           | **              | 100.0                       | -83.3           | -4.3   |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

**Table I.1: Housing Activity Summary by Submarket  
Fourth Quarter 2009**

|                                   | Ownership |      |                   |             |              |              | Rental                |              | Total* |
|-----------------------------------|-----------|------|-------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
|                                   | Freehold  |      |                   | Condominium |              |              | Single, Semi, and Row | Apt. & Other |        |
|                                   | Single    | Semi | Row, Apt. & Other | Single      | Row and Semi | Apt. & Other |                       |              |        |
| <b>STARTS</b>                     |           |      |                   |             |              |              |                       |              |        |
| <b>St. Catharines City</b>        |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 15        | 12   | 4                 | 0           | 0            | 0            | 0                     | 0            | 31     |
| Q4 2008                           | 16        | 2    | 8                 | 0           | 0            | 0            | 0                     | 0            | 26     |
| <b>Niagara Falls</b>              |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 62        | 2    | 0                 | 0           | 3            | 0            | 0                     | 0            | 67     |
| Q4 2008                           | 43        | 4    | 0                 | 0           | 4            | 0            | 0                     | 0            | 51     |
| <b>Welland</b>                    |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 12        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 12     |
| Q4 2008                           | 27        | 2    | 0                 | 0           | 0            | 0            | 0                     | 0            | 29     |
| <b>Lincoln Town</b>               |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 33        | 0    | 9                 | 0           | 0            | 0            | 0                     | 0            | 42     |
| Q4 2008                           | 20        | 0    | 10                | 0           | 0            | 0            | 0                     | 0            | 30     |
| <b>Fort Erie</b>                  |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 25        | 0    | 7                 | 0           | 7            | 0            | 0                     | 0            | 39     |
| Q4 2008                           | 24        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 24     |
| <b>Niagara-on-the-Lake</b>        |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 20        | 0    | 9                 | 0           | 6            | 0            | 0                     | 0            | 35     |
| Q4 2008                           | 21        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 21     |
| <b>Pelham</b>                     |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 12        | 0    | 4                 | 0           | 0            | 0            | 0                     | 0            | 16     |
| Q4 2008                           | 11        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 11     |
| <b>Port Colborne</b>              |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 4         | 0    | 0                 | 0           | 0            | 14           | 0                     | 0            | 18     |
| Q4 2008                           | 3         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 3      |
| <b>Thorold City</b>               |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 7         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 7      |
| Q4 2008                           | 4         | 2    | 0                 | 0           | 0            | 0            | 0                     | 0            | 6      |
| <b>Wainfleet Township</b>         |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 5         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 5      |
| Q4 2008                           | 6         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 6      |
| <b>St. Catharines-Niagara CMA</b> |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 195       | 14   | 33                | 0           | 16           | 14           | 0                     | 0            | 272    |
| Q4 2008                           | 175       | 10   | 18                | 0           | 4            | 0            | 0                     | 0            | 207    |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

**Table I.1: Housing Activity Summary by Submarket  
Fourth Quarter 2009**

|                                   | Ownership |      |                   |             |              |              | Rental                |              | Total* |
|-----------------------------------|-----------|------|-------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
|                                   | Freehold  |      |                   | Condominium |              |              | Single, Semi, and Row | Apt. & Other |        |
|                                   | Single    | Semi | Row, Apt. & Other | Single      | Row and Semi | Apt. & Other |                       |              |        |
| <b>UNDER CONSTRUCTION</b>         |           |      |                   |             |              |              |                       |              |        |
| <b>St. Catharines City</b>        |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 23        | 14   | 67                | 0           | 33           | 9            | 0                     | 0            | 146    |
| Q4 2008                           | 28        | 12   | 102               | 0           | 27           | 0            | 0                     | 0            | 169    |
| <b>Niagara Falls</b>              |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 134       | 10   | 19                | 1           | 52           | 71           | 0                     | 104          | 391    |
| Q4 2008                           | 103       | 14   | 28                | 1           | 42           | 116          | 0                     | 0            | 304    |
| <b>Welland</b>                    |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 37        | 0    | 27                | 0           | 0            | 0            | 0                     | 0            | 64     |
| Q4 2008                           | 43        | 2    | 27                | 0           | 0            | 72           | 0                     | 44           | 188    |
| <b>Lincoln Town</b>               |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 37        | 0    | 17                | 0           | 17           | 0            | 0                     | 0            | 71     |
| Q4 2008                           | 33        | 0    | 42                | 0           | 0            | 0            | 0                     | 0            | 75     |
| <b>Fort Erie</b>                  |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 51        | 6    | 20                | 0           | 17           | 0            | 4                     | 0            | 98     |
| Q4 2008                           | 52        | 4    | 19                | 1           | 10           | 0            | 4                     | 0            | 90     |
| <b>Niagara-on-the-Lake</b>        |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 29        | 2    | 27                | 0           | 6            | 0            | 0                     | 0            | 64     |
| Q4 2008                           | 33        | 4    | 0                 | 0           | 6            | 0            | 0                     | 0            | 43     |
| <b>Pelham</b>                     |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 21        | 0    | 15                | 0           | 4            | 0            | 0                     | 0            | 40     |
| Q4 2008                           | 33        | 0    | 28                | 0           | 8            | 0            | 0                     | 0            | 69     |
| <b>Port Colborne</b>              |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 7         | 0    | 0                 | 0           | 0            | 14           | 0                     | 0            | 21     |
| Q4 2008                           | 5         | 0    | 0                 | 0           | 0            | 0            | 8                     | 0            | 13     |
| <b>Thorold City</b>               |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 14        | 0    | 0                 | 0           | 8            | 0            | 0                     | 0            | 22     |
| Q4 2008                           | 12        | 2    | 0                 | 0           | 8            | 0            | 0                     | 0            | 22     |
| <b>Wainfleet Township</b>         |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 9         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 9      |
| Q4 2008                           | 16        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 16     |
| <b>St. Catharines-Niagara CMA</b> |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 362       | 32   | 192               | 1           | 137          | 94           | 4                     | 104          | 926    |
| Q4 2008                           | 358       | 38   | 246               | 2           | 101          | 188          | 12                    | 44           | 989    |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

**Table I.1: Housing Activity Summary by Submarket  
Fourth Quarter 2009**

|                                   | Ownership |      |                   |             |              |              | Rental                |              | Total* |
|-----------------------------------|-----------|------|-------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
|                                   | Freehold  |      |                   | Condominium |              |              | Single, Semi, and Row | Apt. & Other |        |
|                                   | Single    | Semi | Row, Apt. & Other | Single      | Row and Semi | Apt. & Other |                       |              |        |
| <b>COMPLETIONS</b>                |           |      |                   |             |              |              |                       |              |        |
| <b>St. Catharines City</b>        |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 17        | 6    | 8                 | 0           | 0            | 0            | 0                     | 0            | 31     |
| Q4 2008                           | 27        | 4    | 23                | 0           | 5            | 0            | 0                     | 0            | 59     |
| <b>Niagara Falls</b>              |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 53        | 2    | 4                 | 0           | 0            | 0            | 0                     | 0            | 59     |
| Q4 2008                           | 35        | 4    | 3                 | 1           | 4            | 0            | 0                     | 0            | 47     |
| <b>Welland</b>                    |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 15        | 2    | 0                 | 0           | 0            | 72           | 0                     | 44           | 133    |
| Q4 2008                           | 28        | 2    | 0                 | 0           | 0            | 0            | 0                     | 0            | 30     |
| <b>Lincoln Town</b>               |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 15        | 0    | 10                | 0           | 0            | 0            | 1                     | 0            | 26     |
| Q4 2008                           | 25        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 25     |
| <b>Fort Erie</b>                  |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 15        | 0    | 6                 | 0           | 2            | 0            | 0                     | 0            | 23     |
| Q4 2008                           | 35        | 2    | 0                 | 0           | 7            | 0            | 0                     | 0            | 44     |
| <b>Niagara-on-the-Lake</b>        |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 25        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 25     |
| Q4 2008                           | 29        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 29     |
| <b>Pelham</b>                     |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 10        | 0    | 7                 | 0           | 0            | 0            | 0                     | 0            | 17     |
| Q4 2008                           | 15        | 0    | 3                 | 0           | 4            | 0            | 0                     | 0            | 22     |
| <b>Port Colborne</b>              |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 3         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 3      |
| Q4 2008                           | 3         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 3      |
| <b>Thorold City</b>               |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 3         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 3      |
| Q4 2008                           | 7         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 7      |
| <b>Wainfleet Township</b>         |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 2         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 2      |
| Q4 2008                           | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| <b>St. Catharines-Niagara CMA</b> |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 158       | 10   | 35                | 0           | 2            | 72           | 1                     | 44           | 322    |
| Q4 2008                           | 204       | 12   | 29                | 1           | 20           | 0            | 0                     | 0            | 266    |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

**Table I.1: Housing Activity Summary by Submarket  
Fourth Quarter 2009**

|                                     | Ownership |      |                   |             |              |              | Rental                |              | Total* |
|-------------------------------------|-----------|------|-------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
|                                     | Freehold  |      |                   | Condominium |              |              | Single, Semi, and Row | Apt. & Other |        |
|                                     | Single    | Semi | Row, Apt. & Other | Single      | Row and Semi | Apt. & Other |                       |              |        |
| <b>COMPLETED &amp; NOT ABSORBED</b> |           |      |                   |             |              |              |                       |              |        |
| <b>St. Catharines City</b>          |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                             | 7         | 8    | 11                | 0           | 2            | 0            | 0                     | 1            | 29     |
| Q4 2008                             | 13        | 6    | 13                | 0           | 5            | 0            | 0                     | 0            | 37     |
| <b>Niagara Falls</b>                |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                             | 15        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 15     |
| Q4 2008                             | 20        | 1    | 1                 | 1           | 0            | 0            | 0                     | 0            | 23     |
| <b>Welland</b>                      |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                             | 6         | 1    | 3                 | 0           | 0            | 12           | 0                     | 0            | 22     |
| Q4 2008                             | 4         | 1    | 0                 | 0           | 0            | 0            | 0                     | 0            | 5      |
| <b>Lincoln Town</b>                 |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                             | 3         | 3    | 0                 | 0           | 0            | 0            | 0                     | 0            | 6      |
| Q4 2008                             | 18        | 5    | 0                 | 0           | 0            | 0            | 0                     | 0            | 23     |
| <b>Fort Erie</b>                    |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                             | 8         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 8      |
| Q4 2008                             | 19        | 0    | 0                 | 0           | 2            | 0            | 0                     | 0            | 21     |
| <b>Niagara-on-the-Lake</b>          |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                             | 18        | 5    | 1                 | 0           | 1            | 11           | 0                     | 0            | 36     |
| Q4 2008                             | 18        | 7    | 3                 | 1           | 3            | 16           | 0                     | 0            | 48     |
| <b>Pelham</b>                       |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                             | 5         | 0    | 2                 | 0           | 0            | 0            | 0                     | 0            | 7      |
| Q4 2008                             | 6         | 1    | 1                 | 0           | 0            | 0            | 0                     | 0            | 8      |
| <b>Port Colborne</b>                |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                             | 1         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 1      |
| Q4 2008                             | 1         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 1      |
| <b>Thorold City</b>                 |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                             | 3         | 1    | 0                 | 0           | 0            | 0            | 0                     | 0            | 4      |
| Q4 2008                             | 5         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 5      |
| <b>Wainfleet Township</b>           |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                             | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| Q4 2008                             | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| <b>St. Catharines-Niagara CMA</b>   |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                             | 66        | 18   | 17                | 0           | 3            | 23           | 0                     | 1            | 128    |
| Q4 2008                             | 104       | 21   | 18                | 2           | 10           | 16           | 0                     | 0            | 171    |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

**Table I.1: Housing Activity Summary by Submarket  
Fourth Quarter 2009**

|                                   | Ownership |      |                   |             |              |              | Rental                |              | Total* |
|-----------------------------------|-----------|------|-------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
|                                   | Freehold  |      |                   | Condominium |              |              | Single, Semi, and Row | Apt. & Other |        |
|                                   | Single    | Semi | Row, Apt. & Other | Single      | Row and Semi | Apt. & Other |                       |              |        |
| <b>ABSORBED</b>                   |           |      |                   |             |              |              |                       |              |        |
| <b>St. Catharines City</b>        |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 15        | 7    | 7                 | 0           | 1            | 0            | 0                     | 0            | 30     |
| Q4 2008                           | 31        | 2    | 17                | 0           | 8            | 0            | 0                     | 0            | 58     |
| <b>Niagara Falls</b>              |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 53        | 4    | 4                 | 0           | 0            | 0            | 0                     | 0            | 61     |
| Q4 2008                           | 31        | 4    | 3                 | 0           | 4            | 0            | 0                     | 1            | 43     |
| <b>Welland</b>                    |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 17        | 1    | 0                 | 0           | 0            | 60           | 0                     | 0            | 78     |
| Q4 2008                           | 26        | 2    | 0                 | 0           | 0            | 0            | 0                     | 0            | 28     |
| <b>Lincoln Town</b>               |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 18        | 0    | 10                | 0           | 0            | 0            | 3                     | 0            | 31     |
| Q4 2008                           | 18        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 18     |
| <b>Fort Erie</b>                  |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 26        | 0    | 6                 | 0           | 3            | 0            | 1                     | 0            | 36     |
| Q4 2008                           | 32        | 2    | 0                 | 0           | 7            | 0            | 0                     | 0            | 41     |
| <b>Niagara-on-the-Lake</b>        |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 19        | 1    | 0                 | 1           | 2            | 3            | 0                     | 0            | 26     |
| Q4 2008                           | 25        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 25     |
| <b>Pelham</b>                     |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 9         | 0    | 6                 | 0           | 0            | 0            | 0                     | 0            | 15     |
| Q4 2008                           | 15        | 0    | 5                 | 0           | 4            | 0            | 0                     | 0            | 24     |
| <b>Port Colborne</b>              |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 3         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 3      |
| Q4 2008                           | 3         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 3      |
| <b>Thorold City</b>               |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 5         | 1    | 0                 | 0           | 0            | 0            | 0                     | 0            | 6      |
| Q4 2008                           | 5         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 5      |
| <b>Wainfleet Township</b>         |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 2         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 2      |
| Q4 2008                           | 1         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 1      |
| <b>St. Catharines-Niagara CMA</b> |           |      |                   |             |              |              |                       |              |        |
| Q4 2009                           | 167       | 14   | 33                | 1           | 6            | 63           | 4                     | 0            | 288    |
| Q4 2008                           | 187       | 10   | 25                | 0           | 23           | 0            | 0                     | 1            | 246    |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)



**Table 1.2: History of Housing Starts of St. Catharines-Niagara CMA  
2000 - 2009**

|          | Ownership |       |                      |             |                 |                 | Rental                      |                 | Total* |
|----------|-----------|-------|----------------------|-------------|-----------------|-----------------|-----------------------------|-----------------|--------|
|          | Freehold  |       |                      | Condominium |                 |                 | Single,<br>Semi, and<br>Row | Apt. &<br>Other |        |
|          | Single    | Semi  | Row, Apt.<br>& Other | Single      | Row and<br>Semi | Apt. &<br>Other |                             |                 |        |
| 2009     | 572       | 40    | 94                   | 0           | 72              | 35              | 2                           | 44              | 859    |
| % Change | -15.4     | -25.9 | -55.2                | -100.0      | 0.0             | -68.5           | -75.0                       | **              | -24.5  |
| 2008     | 676       | 54    | 210                  | 4           | 72              | 111             | 8                           | 3               | 1,138  |
| % Change | -15.1     | -10.0 | 64.1                 | 100.0       | 1.4             | 44.2            | -27.3                       | -25.0           | -1.0   |
| 2007     | 796       | 60    | 128                  | 2           | 71              | 77              | 11                          | 4               | 1,149  |
| % Change | -8.7      | -34.8 | 39.1                 | n/a         | -22.0           | **              | -8.3                        | -97.0           | -11.2  |
| 2006     | 872       | 92    | 92                   | 0           | 91              | 3               | 12                          | 132             | 1,294  |
| % Change | -16.2     | 24.3  | -57.0                | -100.0      | 49.2            | n/a             | 9.1                         | **              | -8.4   |
| 2005     | 1,040     | 74    | 214                  | 3           | 61              | 0               | 11                          | 5               | 1,412  |
| % Change | -19.5     | -9.8  | 18.9                 | n/a         | -36.5           | n/a             | -42.1                       | -95.5           | -20.7  |
| 2004     | 1,292     | 82    | 180                  | 0           | 96              | 0               | 19                          | 112             | 1,781  |
| % Change | 12.0      | 57.7  | 20.8                 | n/a         | 29.7            | -100.0          | n/a                         | **              | 23.3   |
| 2003     | 1,154     | 52    | 149                  | 0           | 74              | 11              | 0                           | 4               | 1,444  |
| % Change | 11.9      | -40.9 | 22.1                 | -100.0      | 17.5            | n/a             | n/a                         | 0.0             | 9.6    |
| 2002     | 1,031     | 88    | 122                  | 1           | 63              | 0               | 0                           | 4               | 1,317  |
| % Change | 12.6      | 10.0  | 50.6                 | n/a         | 96.9            | n/a             | n/a                         | -81.8           | 16.1   |
| 2001     | 916       | 80    | 81                   | 0           | 32              | 0               | 0                           | 22              | 1,134  |
| % Change | -4.8      | -16.7 | 35.0                 | n/a         | -58.4           | -100.0          | n/a                         | n/a             | -7.8   |
| 2000     | 962       | 96    | 60                   | 0           | 77              | 30              | 0                           | 0               | 1,230  |

Source: CMHC (Starts and Completions Survey)

**Table 2: Starts by Submarket and by Dwelling Type  
Fourth Quarter 2009**

| Submarket                         | Single     |            | Semi      |           | Row       |           | Apt. & Other |          | Total      |            |             |
|-----------------------------------|------------|------------|-----------|-----------|-----------|-----------|--------------|----------|------------|------------|-------------|
|                                   | Q4 2009    | Q4 2008    | Q4 2009   | Q4 2008   | Q4 2009   | Q4 2008   | Q4 2009      | Q4 2008  | Q4 2009    | Q4 2008    | % Change    |
| St. Catharines City               | 15         | 16         | 12        | 2         | 4         | 8         | 0            | 0        | 31         | 26         | 19.2        |
| Niagara Falls                     | 62         | 43         | 2         | 4         | 3         | 4         | 0            | 0        | 67         | 51         | 31.4        |
| Welland                           | 12         | 27         | 0         | 2         | 0         | 0         | 0            | 0        | 12         | 29         | -58.6       |
| Lincoln Town                      | 33         | 20         | 0         | 0         | 9         | 10        | 0            | 0        | 42         | 30         | 40.0        |
| Fort Erie                         | 25         | 24         | 0         | 0         | 14        | 0         | 0            | 0        | 39         | 24         | 62.5        |
| Niagara-on-the-Lake               | 20         | 21         | 0         | 0         | 15        | 0         | 0            | 0        | 35         | 21         | 66.7        |
| Pelham                            | 12         | 11         | 0         | 0         | 4         | 0         | 0            | 0        | 16         | 11         | 45.5        |
| Port Colborne                     | 4          | 3          | 0         | 0         | 0         | 0         | 14           | 0        | 18         | 3          | **          |
| Thorold City                      | 7          | 4          | 0         | 2         | 0         | 0         | 0            | 0        | 7          | 6          | 16.7        |
| Wainfleet Township                | 5          | 6          | 0         | 0         | 0         | 0         | 0            | 0        | 5          | 6          | -16.7       |
| <b>St. Catharines-Niagara CMA</b> | <b>195</b> | <b>175</b> | <b>14</b> | <b>10</b> | <b>49</b> | <b>22</b> | <b>14</b>    | <b>0</b> | <b>272</b> | <b>207</b> | <b>31.4</b> |

**Table 2.1: Starts by Submarket and by Dwelling Type  
January - December 2009**

| Submarket                         | Single     |            | Semi      |           | Row        |            | Apt. & Other |            | Total      |              |              |
|-----------------------------------|------------|------------|-----------|-----------|------------|------------|--------------|------------|------------|--------------|--------------|
|                                   | YTD 2009   | YTD 2008   | YTD 2009  | YTD 2008  | YTD 2009   | YTD 2008   | YTD 2009     | YTD 2008   | YTD 2009   | YTD 2008     | % Change     |
| St. Catharines City               | 51         | 72         | 28        | 24        | 52         | 125        | 13           | 0          | 144        | 221          | -34.8        |
| Niagara Falls                     | 186        | 166        | 4         | 12        | 10         | 55         | 52           | 39         | 252        | 272          | -7.4         |
| Welland                           | 61         | 83         | 2         | 4         | 14         | 13         | 0            | 72         | 77         | 172          | -55.2        |
| Lincoln Town                      | 72         | 76         | 0         | 0         | 30         | 41         | 0            | 0          | 102        | 117          | -12.8        |
| Fort Erie                         | 78         | 106        | 6         | 10        | 18         | 25         | 0            | 0          | 102        | 141          | -27.7        |
| Niagara-on-the-Lake               | 59         | 73         | 0         | 4         | 33         | 0          | 0            | 0          | 92         | 77           | 19.5         |
| Pelham                            | 29         | 58         | 0         | 0         | 7          | 21         | 0            | 0          | 36         | 79           | -54.4        |
| Port Colborne                     | 12         | 10         | 0         | 0         | 0          | 8          | 14           | 0          | 26         | 18           | 44.4         |
| Thorold City                      | 18         | 22         | 2         | 2         | 0          | 0          | 0            | 3          | 20         | 27           | -25.9        |
| Wainfleet Township                | 8          | 14         | 0         | 0         | 0          | 0          | 0            | 0          | 8          | 14           | -42.9        |
| <b>St. Catharines-Niagara CMA</b> | <b>574</b> | <b>680</b> | <b>42</b> | <b>56</b> | <b>164</b> | <b>288</b> | <b>79</b>    | <b>114</b> | <b>859</b> | <b>1,138</b> | <b>-24.5</b> |

Source: CMHC (Starts and Completions Survey)

**Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market  
Fourth Quarter 2009**

| Submarket                         | Row                      |           |          |          | Apt. & Other             |          |          |          |
|-----------------------------------|--------------------------|-----------|----------|----------|--------------------------|----------|----------|----------|
|                                   | Freehold and Condominium |           | Rental   |          | Freehold and Condominium |          | Rental   |          |
|                                   | Q4 2009                  | Q4 2008   | Q4 2009  | Q4 2008  | Q4 2009                  | Q4 2008  | Q4 2009  | Q4 2008  |
| St. Catharines City               | 4                        | 8         | 0        | 0        | 0                        | 0        | 0        | 0        |
| Niagara Falls                     | 3                        | 4         | 0        | 0        | 0                        | 0        | 0        | 0        |
| Welland                           | 0                        | 0         | 0        | 0        | 0                        | 0        | 0        | 0        |
| Lincoln Town                      | 9                        | 10        | 0        | 0        | 0                        | 0        | 0        | 0        |
| Fort Erie                         | 14                       | 0         | 0        | 0        | 0                        | 0        | 0        | 0        |
| Niagara-on-the-Lake               | 15                       | 0         | 0        | 0        | 0                        | 0        | 0        | 0        |
| Pelham                            | 4                        | 0         | 0        | 0        | 0                        | 0        | 0        | 0        |
| Port Colborne                     | 0                        | 0         | 0        | 0        | 14                       | 0        | 0        | 0        |
| Thorold City                      | 0                        | 0         | 0        | 0        | 0                        | 0        | 0        | 0        |
| Wainfleet Township                | 0                        | 0         | 0        | 0        | 0                        | 0        | 0        | 0        |
| <b>St. Catharines-Niagara CMA</b> | <b>49</b>                | <b>22</b> | <b>0</b> | <b>0</b> | <b>14</b>                | <b>0</b> | <b>0</b> | <b>0</b> |

**Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  
January - December 2009**

| Submarket                         | Row                      |            |          |          | Apt. & Other             |            |           |          |
|-----------------------------------|--------------------------|------------|----------|----------|--------------------------|------------|-----------|----------|
|                                   | Freehold and Condominium |            | Rental   |          | Freehold and Condominium |            | Rental    |          |
|                                   | YTD 2009                 | YTD 2008   | YTD 2009 | YTD 2008 | YTD 2009                 | YTD 2008   | YTD 2009  | YTD 2008 |
| St. Catharines City               | 52                       | 125        | 0        | 0        | 9                        | 0          | 4         | 0        |
| Niagara Falls                     | 10                       | 55         | 0        | 0        | 12                       | 39         | 40        | 0        |
| Welland                           | 14                       | 13         | 0        | 0        | 0                        | 72         | 0         | 0        |
| Lincoln Town                      | 30                       | 41         | 0        | 0        | 0                        | 0          | 0         | 0        |
| Fort Erie                         | 18                       | 25         | 0        | 0        | 0                        | 0          | 0         | 0        |
| Niagara-on-the-Lake               | 33                       | 0          | 0        | 0        | 0                        | 0          | 0         | 0        |
| Pelham                            | 7                        | 21         | 0        | 0        | 0                        | 0          | 0         | 0        |
| Port Colborne                     | 0                        | 0          | 0        | 8        | 14                       | 0          | 0         | 0        |
| Thorold City                      | 0                        | 0          | 0        | 0        | 0                        | 0          | 0         | 3        |
| Wainfleet Township                | 0                        | 0          | 0        | 0        | 0                        | 0          | 0         | 0        |
| <b>St. Catharines-Niagara CMA</b> | <b>164</b>               | <b>280</b> | <b>0</b> | <b>8</b> | <b>35</b>                | <b>111</b> | <b>44</b> | <b>3</b> |

Source: CMHC (Starts and Completions Survey)

**Table 2.4: Starts by Submarket and by Intended Market  
Fourth Quarter 2009**

| Submarket                         | Freehold   |            | Condominium |          | Rental   |          | Total*     |            |
|-----------------------------------|------------|------------|-------------|----------|----------|----------|------------|------------|
|                                   | Q4 2009    | Q4 2008    | Q4 2009     | Q4 2008  | Q4 2009  | Q4 2008  | Q4 2009    | Q4 2008    |
| St. Catharines City               | 31         | 26         | 0           | 0        | 0        | 0        | 31         | 26         |
| Niagara Falls                     | 64         | 47         | 3           | 4        | 0        | 0        | 67         | 51         |
| Welland                           | 12         | 29         | 0           | 0        | 0        | 0        | 12         | 29         |
| Lincoln Town                      | 42         | 30         | 0           | 0        | 0        | 0        | 42         | 30         |
| Fort Erie                         | 32         | 24         | 7           | 0        | 0        | 0        | 39         | 24         |
| Niagara-on-the-Lake               | 29         | 21         | 6           | 0        | 0        | 0        | 35         | 21         |
| Pelham                            | 16         | 11         | 0           | 0        | 0        | 0        | 16         | 11         |
| Port Colborne                     | 4          | 3          | 14          | 0        | 0        | 0        | 18         | 3          |
| Thorold City                      | 7          | 6          | 0           | 0        | 0        | 0        | 7          | 6          |
| Wainfleet Township                | 5          | 6          | 0           | 0        | 0        | 0        | 5          | 6          |
| <b>St. Catharines-Niagara CMA</b> | <b>242</b> | <b>203</b> | <b>30</b>   | <b>4</b> | <b>0</b> | <b>0</b> | <b>272</b> | <b>207</b> |

**Table 2.5: Starts by Submarket and by Intended Market  
January - December 2009**

| Submarket                         | Freehold   |            | Condominium |            | Rental    |           | Total*     |              |
|-----------------------------------|------------|------------|-------------|------------|-----------|-----------|------------|--------------|
|                                   | YTD 2009   | YTD 2008   | YTD 2009    | YTD 2008   | YTD 2009  | YTD 2008  | YTD 2009   | YTD 2008     |
| St. Catharines City               | 101        | 204        | 39          | 17         | 4         | 0         | 144        | 221          |
| Niagara Falls                     | 190        | 189        | 22          | 83         | 40        | 0         | 252        | 272          |
| Welland                           | 77         | 100        | 0           | 72         | 0         | 0         | 77         | 172          |
| Lincoln Town                      | 83         | 117        | 17          | 0          | 2         | 0         | 102        | 117          |
| Fort Erie                         | 93         | 130        | 9           | 11         | 0         | 0         | 102        | 141          |
| Niagara-on-the-Lake               | 86         | 77         | 6           | 0          | 0         | 0         | 92         | 77           |
| Pelham                            | 36         | 75         | 0           | 4          | 0         | 0         | 36         | 79           |
| Port Colborne                     | 12         | 10         | 14          | 0          | 0         | 8         | 26         | 18           |
| Thorold City                      | 20         | 24         | 0           | 0          | 0         | 3         | 20         | 27           |
| Wainfleet Township                | 8          | 14         | 0           | 0          | 0         | 0         | 8          | 14           |
| <b>St. Catharines-Niagara CMA</b> | <b>706</b> | <b>940</b> | <b>107</b>  | <b>187</b> | <b>46</b> | <b>11</b> | <b>859</b> | <b>1,138</b> |

Source: CMHC (Starts and Completions Survey)

**Table 3: Completions by Submarket and by Dwelling Type  
Fourth Quarter 2009**

| Submarket                         | Single     |            | Semi      |           | Row       |           | Apt. & Other |          | Total      |            |             |
|-----------------------------------|------------|------------|-----------|-----------|-----------|-----------|--------------|----------|------------|------------|-------------|
|                                   | Q4 2009    | Q4 2008    | Q4 2009   | Q4 2008   | Q4 2009   | Q4 2008   | Q4 2009      | Q4 2008  | Q4 2009    | Q4 2008    | % Change    |
| St. Catharines City               | 17         | 27         | 6         | 4         | 8         | 28        | 0            | 0        | 31         | 59         | -47.5       |
| Niagara Falls                     | 53         | 36         | 2         | 8         | 4         | 3         | 0            | 0        | 59         | 47         | 25.5        |
| Welland                           | 15         | 28         | 2         | 2         | 0         | 0         | 116          | 0        | 133        | 30         | **          |
| Lincoln Town                      | 16         | 25         | 0         | 0         | 10        | 0         | 0            | 0        | 26         | 25         | 4.0         |
| Fort Erie                         | 15         | 35         | 2         | 2         | 6         | 7         | 0            | 0        | 23         | 44         | -47.7       |
| Niagara-on-the-Lake               | 25         | 29         | 0         | 0         | 0         | 0         | 0            | 0        | 25         | 29         | -13.8       |
| Pelham                            | 10         | 15         | 0         | 0         | 7         | 7         | 0            | 0        | 17         | 22         | -22.7       |
| Port Colborne                     | 3          | 3          | 0         | 0         | 0         | 0         | 0            | 0        | 3          | 3          | 0.0         |
| Thorold City                      | 3          | 7          | 0         | 0         | 0         | 0         | 0            | 0        | 3          | 7          | -57.1       |
| Wainfleet Township                | 2          | 0          | 0         | 0         | 0         | 0         | 0            | 0        | 2          | 0          | n/a         |
| <b>St. Catharines-Niagara CMA</b> | <b>159</b> | <b>205</b> | <b>12</b> | <b>16</b> | <b>35</b> | <b>45</b> | <b>116</b>   | <b>0</b> | <b>322</b> | <b>266</b> | <b>21.1</b> |

**Table 3.1: Completions by Submarket and by Dwelling Type  
January - December 2009**

| Submarket                         | Single     |            | Semi      |           | Row        |            | Apt. & Other |           | Total      |            |             |
|-----------------------------------|------------|------------|-----------|-----------|------------|------------|--------------|-----------|------------|------------|-------------|
|                                   | YTD 2009   | YTD 2008   | YTD 2009  | YTD 2008  | YTD 2009   | YTD 2008   | YTD 2009     | YTD 2008  | YTD 2009   | YTD 2008   | % Change    |
| St. Catharines City               | 56         | 86         | 26        | 20        | 81         | 86         | 4            | 0         | 167        | 192        | -13.0       |
| Niagara Falls                     | 153        | 154        | 8         | 34        | 9          | 24         | 0            | 9         | 170        | 221        | -23.1       |
| Welland                           | 66         | 76         | 4         | 10        | 11         | 0          | 119          | 0         | 200        | 86         | 132.6       |
| Lincoln Town                      | 65         | 74         | 0         | 8         | 38         | 0          | 0            | 0         | 103        | 82         | 25.6        |
| Fort Erie                         | 80         | 107        | 2         | 8         | 10         | 11         | 0            | 0         | 92         | 126        | -27.0       |
| Niagara-on-the-Lake               | 61         | 88         | 2         | 0         | 6          | 33         | 0            | 0         | 69         | 121        | -43.0       |
| Pelham                            | 42         | 69         | 0         | 2         | 24         | 10         | 0            | 0         | 66         | 81         | -18.5       |
| Port Colborne                     | 10         | 19         | 0         | 0         | 8          | 0          | 0            | 0         | 18         | 19         | -5.3        |
| Thorold City                      | 16         | 28         | 4         | 4         | 0          | 0          | 0            | 3         | 20         | 35         | -42.9       |
| Wainfleet Township                | 12         | 7          | 0         | 0         | 0          | 0          | 0            | 0         | 12         | 7          | 71.4        |
| <b>St. Catharines-Niagara CMA</b> | <b>561</b> | <b>708</b> | <b>46</b> | <b>86</b> | <b>187</b> | <b>164</b> | <b>123</b>   | <b>12</b> | <b>917</b> | <b>970</b> | <b>-5.5</b> |

Source: CMHC (Starts and Completions Survey)

**Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market  
Fourth Quarter 2009**

| Submarket                         | Row                      |           |          |          | Apt. & Other             |          |           |          |
|-----------------------------------|--------------------------|-----------|----------|----------|--------------------------|----------|-----------|----------|
|                                   | Freehold and Condominium |           | Rental   |          | Freehold and Condominium |          | Rental    |          |
|                                   | Q4 2009                  | Q4 2008   | Q4 2009  | Q4 2008  | Q4 2009                  | Q4 2008  | Q4 2009   | Q4 2008  |
| St. Catharines City               | 8                        | 28        | 0        | 0        | 0                        | 0        | 0         | 0        |
| Niagara Falls                     | 4                        | 3         | 0        | 0        | 0                        | 0        | 0         | 0        |
| Welland                           | 0                        | 0         | 0        | 0        | 72                       | 0        | 44        | 0        |
| Lincoln Town                      | 10                       | 0         | 0        | 0        | 0                        | 0        | 0         | 0        |
| Fort Erie                         | 6                        | 7         | 0        | 0        | 0                        | 0        | 0         | 0        |
| Niagara-on-the-Lake               | 0                        | 0         | 0        | 0        | 0                        | 0        | 0         | 0        |
| Pelham                            | 7                        | 7         | 0        | 0        | 0                        | 0        | 0         | 0        |
| Port Colborne                     | 0                        | 0         | 0        | 0        | 0                        | 0        | 0         | 0        |
| Thorold City                      | 0                        | 0         | 0        | 0        | 0                        | 0        | 0         | 0        |
| Wainfleet Township                | 0                        | 0         | 0        | 0        | 0                        | 0        | 0         | 0        |
| <b>St. Catharines-Niagara CMA</b> | <b>35</b>                | <b>45</b> | <b>0</b> | <b>0</b> | <b>72</b>                | <b>0</b> | <b>44</b> | <b>0</b> |

**Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  
January - December 2009**

| Submarket                         | Row                      |            |           |          | Apt. & Other             |          |           |           |
|-----------------------------------|--------------------------|------------|-----------|----------|--------------------------|----------|-----------|-----------|
|                                   | Freehold and Condominium |            | Rental    |          | Freehold and Condominium |          | Rental    |           |
|                                   | YTD 2009                 | YTD 2008   | YTD 2009  | YTD 2008 | YTD 2009                 | YTD 2008 | YTD 2009  | YTD 2008  |
| St. Catharines City               | 81                       | 86         | 0         | 0        | 0                        | 0        | 4         | 0         |
| Niagara Falls                     | 9                        | 24         | 0         | 0        | 0                        | 0        | 0         | 9         |
| Welland                           | 5                        | 0          | 6         | 0        | 75                       | 0        | 44        | 0         |
| Lincoln Town                      | 38                       | 0          | 0         | 0        | 0                        | 0        | 0         | 0         |
| Fort Erie                         | 6                        | 11         | 4         | 0        | 0                        | 0        | 0         | 0         |
| Niagara-on-the-Lake               | 6                        | 33         | 0         | 0        | 0                        | 0        | 0         | 0         |
| Pelham                            | 24                       | 10         | 0         | 0        | 0                        | 0        | 0         | 0         |
| Port Colborne                     | 0                        | 0          | 8         | 0        | 0                        | 0        | 0         | 0         |
| Thorold City                      | 0                        | 0          | 0         | 0        | 0                        | 0        | 0         | 3         |
| Wainfleet Township                | 0                        | 0          | 0         | 0        | 0                        | 0        | 0         | 0         |
| <b>St. Catharines-Niagara CMA</b> | <b>169</b>               | <b>164</b> | <b>18</b> | <b>0</b> | <b>75</b>                | <b>0</b> | <b>48</b> | <b>12</b> |

Source: CMHC (Starts and Completions Survey)

**Table 3.4: Completions by Submarket and by Intended Market  
Fourth Quarter 2009**

| Submarket                         | Freehold   |            | Condominium |           | Rental    |          | Total*     |            |
|-----------------------------------|------------|------------|-------------|-----------|-----------|----------|------------|------------|
|                                   | Q4 2009    | Q4 2008    | Q4 2009     | Q4 2008   | Q4 2009   | Q4 2008  | Q4 2009    | Q4 2008    |
| St. Catharines City               | 31         | 54         | 0           | 5         | 0         | 0        | 31         | 59         |
| Niagara Falls                     | 59         | 42         | 0           | 5         | 0         | 0        | 59         | 47         |
| Welland                           | 17         | 30         | 72          | 0         | 44        | 0        | 133        | 30         |
| Lincoln Town                      | 25         | 25         | 0           | 0         | 1         | 0        | 26         | 25         |
| Fort Erie                         | 21         | 37         | 2           | 7         | 0         | 0        | 23         | 44         |
| Niagara-on-the-Lake               | 25         | 29         | 0           | 0         | 0         | 0        | 25         | 29         |
| Pelham                            | 17         | 18         | 0           | 4         | 0         | 0        | 17         | 22         |
| Port Colborne                     | 3          | 3          | 0           | 0         | 0         | 0        | 3          | 3          |
| Thorold City                      | 3          | 7          | 0           | 0         | 0         | 0        | 3          | 7          |
| Wainfleet Township                | 2          | 0          | 0           | 0         | 0         | 0        | 2          | 0          |
| <b>St. Catharines-Niagara CMA</b> | <b>203</b> | <b>245</b> | <b>74</b>   | <b>21</b> | <b>45</b> | <b>0</b> | <b>322</b> | <b>266</b> |

**Table 3.5: Completions by Submarket and by Intended Market  
January - December 2009**

| Submarket                         | Freehold   |            | Condominium |           | Rental    |           | Total*     |            |
|-----------------------------------|------------|------------|-------------|-----------|-----------|-----------|------------|------------|
|                                   | YTD 2009   | YTD 2008   | YTD 2009    | YTD 2008  | YTD 2009  | YTD 2008  | YTD 2009   | YTD 2008   |
| St. Catharines City               | 139        | 174        | 24          | 18        | 4         | 0         | 167        | 192        |
| Niagara Falls                     | 170        | 198        | 0           | 13        | 0         | 10        | 170        | 221        |
| Welland                           | 78         | 86         | 72          | 0         | 50        | 0         | 200        | 86         |
| Lincoln Town                      | 99         | 76         | 0           | 0         | 4         | 6         | 103        | 82         |
| Fort Erie                         | 85         | 118        | 3           | 7         | 4         | 1         | 92         | 126        |
| Niagara-on-the-Lake               | 63         | 91         | 6           | 30        | 0         | 0         | 69         | 121        |
| Pelham                            | 62         | 77         | 4           | 4         | 0         | 0         | 66         | 81         |
| Port Colborne                     | 10         | 19         | 0           | 0         | 8         | 0         | 18         | 19         |
| Thorold City                      | 19         | 28         | 0           | 0         | 1         | 7         | 20         | 35         |
| Wainfleet Township                | 12         | 7          | 0           | 0         | 0         | 0         | 12         | 7          |
| <b>St. Catharines-Niagara CMA</b> | <b>737</b> | <b>874</b> | <b>109</b>  | <b>72</b> | <b>71</b> | <b>24</b> | <b>917</b> | <b>970</b> |

Source: CMHC (Starts and Completions Survey)

**Table 4: Absorbed Single-Detached Units by Price Range  
Fourth Quarter 2009**

| Submarket                  | Price Ranges |           |                       |           |                       |           |                       |           |             |           | Total | Median Price (\$) | Average Price (\$) |
|----------------------------|--------------|-----------|-----------------------|-----------|-----------------------|-----------|-----------------------|-----------|-------------|-----------|-------|-------------------|--------------------|
|                            | < \$250,000  |           | \$250,000 - \$299,999 |           | \$300,000 - \$349,999 |           | \$350,000 - \$399,999 |           | \$400,000 + |           |       |                   |                    |
|                            | Units        | Share (%) | Units                 | Share (%) | Units                 | Share (%) | Units                 | Share (%) | Units       | Share (%) |       |                   |                    |
| <b>St. Catharines City</b> |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| Q4 2009                    | 3            | 20.0      | 1                     | 6.7       | 5                     | 33.3      | 4                     | 26.7      | 2           | 13.3      | 15    | 320,900           | 325,100            |
| Q4 2008                    | 2            | 6.5       | 6                     | 19.4      | 13                    | 41.9      | 7                     | 22.6      | 3           | 9.7       | 31    | 329,900           | 331,416            |
| Year-to-date 2009          | 10           | 16.7      | 6                     | 10.0      | 15                    | 25.0      | 18                    | 30.0      | 11          | 18.3      | 60    | 347,900           | 365,067            |
| Year-to-date 2008          | 3            | 3.4       | 17                    | 19.3      | 38                    | 43.2      | 17                    | 19.3      | 13          | 14.8      | 88    | 339,900           | 356,731            |
| <b>Niagara Falls</b>       |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| Q4 2009                    | 3            | 5.9       | 13                    | 25.5      | 19                    | 37.3      | 12                    | 23.5      | 4           | 7.8       | 51    | 320,000           | 343,859            |
| Q4 2008                    | 3            | 9.7       | 9                     | 29.0      | 8                     | 25.8      | 5                     | 16.1      | 6           | 19.4      | 31    | 310,000           | 333,053            |
| Year-to-date 2009          | 14           | 8.7       | 40                    | 24.8      | 54                    | 33.5      | 32                    | 19.9      | 21          | 13.0      | 161   | 328,990           | 342,351            |
| Year-to-date 2008          | 23           | 15.8      | 38                    | 26.0      | 33                    | 22.6      | 27                    | 18.5      | 25          | 17.1      | 146   | 302,500           | 338,014            |
| <b>Welland</b>             |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| Q4 2009                    | 2            | 13.3      | 6                     | 40.0      | 3                     | 20.0      | 2                     | 13.3      | 2           | 13.3      | 15    | 288,280           | 313,673            |
| Q4 2008                    | 3            | 11.5      | 13                    | 50.0      | 3                     | 11.5      | 1                     | 3.8       | 6           | 23.1      | 26    | 291,950           | 325,866            |
| Year-to-date 2009          | 10           | 17.2      | 13                    | 22.4      | 19                    | 32.8      | 8                     | 13.8      | 8           | 13.8      | 58    | 323,060           | 315,694            |
| Year-to-date 2008          | 11           | 13.6      | 28                    | 34.6      | 15                    | 18.5      | 8                     | 9.9       | 19          | 23.5      | 81    | 300,000           | 364,702            |
| <b>Lincoln Town</b>        |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| Q4 2009                    | 0            | 0.0       | 2                     | 11.1      | 9                     | 50.0      | 2                     | 11.1      | 5           | 27.8      | 18    | 345,900           | 371,400            |
| Q4 2008                    | 0            | 0.0       | 2                     | 11.1      | 9                     | 50.0      | 3                     | 16.7      | 4           | 22.2      | 18    | 345,900           | 376,456            |
| Year-to-date 2009          | 5            | 6.8       | 8                     | 10.8      | 30                    | 40.5      | 10                    | 13.5      | 21          | 28.4      | 74    | 347,900           | 395,164            |
| Year-to-date 2008          | 2            | 3.4       | 11                    | 19.0      | 24                    | 41.4      | 10                    | 17.2      | 11          | 19.0      | 58    | 339,900           | 374,055            |
| <b>Fort Erie</b>           |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| Q4 2009                    | 10           | 41.7      | 7                     | 29.2      | 3                     | 12.5      | 3                     | 12.5      | 1           | 4.2       | 24    | 262,500           | 265,605            |
| Q4 2008                    | 13           | 40.6      | 2                     | 6.3       | 3                     | 9.4       | 2                     | 6.3       | 12          | 37.5      | 32    | 300,000           | 461,631            |
| Year-to-date 2009          | 36           | 40.4      | 15                    | 16.9      | 10                    | 11.2      | 12                    | 13.5      | 16          | 18.0      | 89    | 272,000           | 312,965            |
| Year-to-date 2008          | 36           | 36.0      | 16                    | 16.0      | 15                    | 15.0      | 10                    | 10.0      | 23          | 23.0      | 100   | 292,000           | 388,048            |
| <b>Niagara-on-the-Lake</b> |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| Q4 2009                    | 0            | 0.0       | 0                     | 0.0       | 2                     | 10.0      | 4                     | 20.0      | 14          | 70.0      | 20    | 440,400           | 457,450            |
| Q4 2008                    | 0            | 0.0       | 0                     | 0.0       | 3                     | 12.0      | 5                     | 20.0      | 17          | 68.0      | 25    | 449,900           | 533,268            |
| Year-to-date 2009          | 0            | 0.0       | 2                     | 3.1       | 8                     | 12.5      | 11                    | 17.2      | 43          | 67.2      | 64    | 429,900           | 466,870            |
| Year-to-date 2008          | 0            | 0.0       | 0                     | 0.0       | 14                    | 14.9      | 23                    | 24.5      | 57          | 60.6      | 94    | 429,900           | 468,976            |
| <b>Pelham</b>              |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| Q4 2009                    | 0            | 0.0       | 0                     | 0.0       | 2                     | 40.0      | 1                     | 20.0      | 2           | 40.0      | 5     | --                | --                 |
| Q4 2008                    | 2            | 13.3      | 0                     | 0.0       | 5                     | 33.3      | 1                     | 6.7       | 7           | 46.7      | 15    | 355,000           | 427,152            |
| Year-to-date 2009          | 1            | 2.5       | 4                     | 10.0      | 6                     | 15.0      | 5                     | 12.5      | 24          | 60.0      | 40    | 463,240           | 500,107            |
| Year-to-date 2008          | 3            | 4.3       | 18                    | 25.7      | 16                    | 22.9      | 6                     | 8.6       | 27          | 38.6      | 70    | 344,000           | 392,158            |
| <b>Port Colborne</b>       |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| Q4 2009                    | 2            | 66.7      | 0                     | 0.0       | 1                     | 33.3      | 0                     | 0.0       | 0           | 0.0       | 3     | --                | --                 |
| Q4 2008                    | 2            | 66.7      | 0                     | 0.0       | 1                     | 33.3      | 0                     | 0.0       | 0           | 0.0       | 3     | --                | --                 |
| Year-to-date 2009          | 4            | 57.1      | 1                     | 14.3      | 2                     | 28.6      | 0                     | 0.0       | 0           | 0.0       | 7     | --                | --                 |
| Year-to-date 2008          | 10           | 52.6      | 2                     | 10.5      | 3                     | 15.8      | 0                     | 0.0       | 4           | 21.1      | 19    | 249,500           | 324,858            |
| <b>Thorold City</b>        |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| Q4 2009                    | 0            | 0.0       | 1                     | 33.3      | 1                     | 33.3      | 1                     | 33.3      | 0           | 0.0       | 3     | --                | --                 |
| Q4 2008                    | 0            | 0.0       | 3                     | 60.0      | 0                     | 0.0       | 1                     | 20.0      | 1           | 20.0      | 5     | --                | --                 |
| Year-to-date 2009          | 2            | 12.5      | 1                     | 6.3       | 8                     | 50.0      | 3                     | 18.8      | 2           | 12.5      | 16    | 333,901           | 331,941            |
| Year-to-date 2008          | 6            | 25.0      | 6                     | 25.0      | 3                     | 12.5      | 6                     | 25.0      | 3           | 12.5      | 24    | 297,500           | 305,049            |

Source: CMHC (Market Absorption Survey)



**Table 4: Absorbed Single-Detached Units by Price Range  
Fourth Quarter 2009**

| Submarket                         | Price Ranges |           |                       |           |                       |           |                       |           |             |           | Total | Median Price (\$) | Average Price (\$) |
|-----------------------------------|--------------|-----------|-----------------------|-----------|-----------------------|-----------|-----------------------|-----------|-------------|-----------|-------|-------------------|--------------------|
|                                   | < \$250,000  |           | \$250,000 - \$299,999 |           | \$300,000 - \$349,999 |           | \$350,000 - \$399,999 |           | \$400,000 + |           |       |                   |                    |
|                                   | Units        | Share (%) | Units                 | Share (%) | Units                 | Share (%) | Units                 | Share (%) | Units       | Share (%) |       |                   |                    |
| <b>Wainfleet Township</b>         |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| Q4 2009                           | 0            | 0.0       | 0                     | 0.0       | 1                     | 100.0     | 0                     | 0.0       | 0           | 0.0       | 1     | --                | --                 |
| Q4 2008                           | 1            | 100.0     | 0                     | 0.0       | 0                     | 0.0       | 0                     | 0.0       | 0           | 0.0       | 1     | --                | --                 |
| Year-to-date 2009                 | 0            | 0.0       | 0                     | 0.0       | 4                     | 36.4      | 3                     | 27.3      | 4           | 36.4      | 11    | 350,000           | 380,818            |
| Year-to-date 2008                 | 1            | 12.5      | 1                     | 12.5      | 2                     | 25.0      | 2                     | 25.0      | 2           | 25.0      | 8     | --                | --                 |
| <b>St. Catharines-Niagara CMA</b> |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| Q4 2009                           | 20           | 12.9      | 30                    | 19.4      | 46                    | 29.7      | 29                    | 18.7      | 30          | 19.4      | 155   | 329,990           | 347,271            |
| Q4 2008                           | 26           | 13.9      | 35                    | 18.7      | 45                    | 24.1      | 25                    | 13.4      | 56          | 29.9      | 187   | 339,900           | 391,134            |
| Year-to-date 2009                 | 82           | 14.1      | 90                    | 15.5      | 156                   | 26.9      | 102                   | 17.6      | 150         | 25.9      | 580   | 339,450           | 368,423            |
| Year-to-date 2008                 | 95           | 13.8      | 137                   | 19.9      | 163                   | 23.7      | 109                   | 15.8      | 184         | 26.7      | 688   | 339,000           | 375,998            |

Source: CMHC (Market Absorption Survey)

**Table 4.1: Average Price (\$) of Absorbed Single-detached Units  
Fourth Quarter 2009**

| Submarket                         | Q4 2009        | Q4 2008        | % Change     | YTD 2009       | YTD 2008       | % Change    |
|-----------------------------------|----------------|----------------|--------------|----------------|----------------|-------------|
| St. Catharines City               | 325,100        | 331,416        | -1.9         | 365,067        | 356,731        | 2.3         |
| Niagara Falls                     | 343,859        | 333,053        | 3.2          | 342,351        | 338,014        | 1.3         |
| Welland                           | 313,673        | 325,866        | -3.7         | 315,694        | 364,702        | -13.4       |
| Lincoln Town                      | 371,400        | 376,456        | -1.3         | 395,164        | 374,055        | 5.6         |
| Fort Erie                         | 265,605        | 461,631        | -42.5        | 312,965        | 388,048        | -19.3       |
| Niagara-on-the-Lake               | 457,450        | 533,268        | -14.2        | 466,870        | 468,976        | -0.4        |
| Pelham                            | --             | 427,152        | n/a          | 500,107        | 392,158        | 27.5        |
| Port Colborne                     | --             | --             | n/a          | --             | 324,858        | n/a         |
| Thorold City                      | --             | --             | n/a          | 331,941        | 305,049        | 8.8         |
| Wainfleet Township                | --             | --             | n/a          | 380,818        | --             | n/a         |
| <b>St. Catharines-Niagara CMA</b> | <b>347,271</b> | <b>391,134</b> | <b>-11.2</b> | <b>368,423</b> | <b>375,998</b> | <b>-2.0</b> |

Source: CMHC (Market Absorption Survey)

**Table 5: MLS® Residential Activity for St. Catharines  
Fourth Quarter 2009**

|      |           | Number of Sales <sup>1</sup> | Yr/Yr <sup>2</sup> (%) | Sales SA <sup>1</sup> | Number of New Listings <sup>1</sup> | New Listings SA <sup>1</sup> | Sales-to-New Listings SA <sup>2</sup> | Average Price <sup>1</sup> (\$) | Yr/Yr <sup>2</sup> (%) | Average Price <sup>1</sup> (\$) SA |
|------|-----------|------------------------------|------------------------|-----------------------|-------------------------------------|------------------------------|---------------------------------------|---------------------------------|------------------------|------------------------------------|
| 2008 | January   | 360                          | -6.5                   | 565                   | 998                                 | 1,036                        | 54.5                                  | 203,860                         | 1.1                    | 205,646                            |
|      | February  | 504                          | 6.1                    | 556                   | 871                                 | 965                          | 57.6                                  | 203,013                         | 5.6                    | 211,273                            |
|      | March     | 478                          | -23.5                  | 486                   | 972                                 | 939                          | 51.8                                  | 207,904                         | 7.9                    | 218,273                            |
|      | April     | 643                          | 1.4                    | 546                   | 1,332                               | 1,110                        | 49.2                                  | 195,713                         | -2.8                   | 199,449                            |
|      | May       | 620                          | -18.8                  | 497                   | 1,362                               | 1,121                        | 44.3                                  | 209,017                         | 4.5                    | 204,812                            |
|      | June      | 638                          | -1.7                   | 528                   | 1,202                               | 1,097                        | 48.1                                  | 210,676                         | 1.1                    | 206,683                            |
|      | July      | 647                          | -6.4                   | 516                   | 1,244                               | 1,097                        | 47.0                                  | 203,428                         | 0.2                    | 196,672                            |
|      | August    | 565                          | -14.5                  | 500                   | 1,029                               | 993                          | 50.4                                  | 208,533                         | 1.2                    | 202,782                            |
|      | September | 483                          | 0.2                    | 478                   | 1,170                               | 1,118                        | 42.8                                  | 215,978                         | 4.6                    | 207,264                            |
|      | October   | 428                          | -19.5                  | 448                   | 1,060                               | 1,086                        | 41.3                                  | 187,242                         | -11.6                  | 191,730                            |
|      | November  | 316                          | -32.5                  | 397                   | 744                                 | 941                          | 42.2                                  | 191,801                         | -5.1                   | 197,235                            |
|      | December  | 214                          | -29.1                  | 379                   | 444                                 | 925                          | 41.0                                  | 192,851                         | -3.9                   | 197,901                            |
| 2009 | January   | 221                          | -38.6                  | 359                   | 900                                 | 956                          | 37.6                                  | 193,374                         | -5.1                   | 197,812                            |
|      | February  | 360                          | -28.6                  | 416                   | 849                                 | 968                          | 43.0                                  | 191,733                         | -5.6                   | 198,545                            |
|      | March     | 406                          | -15.1                  | 403                   | 1,140                               | 1,000                        | 40.3                                  | 186,366                         | -10.4                  | 197,320                            |
|      | April     | 507                          | -21.2                  | 433                   | 1,079                               | 926                          | 46.8                                  | 198,534                         | 1.4                    | 203,088                            |
|      | May       | 593                          | -4.4                   | 474                   | 1,067                               | 868                          | 54.6                                  | 208,546                         | -0.2                   | 206,863                            |
|      | June      | 677                          | 6.1                    | 529                   | 1,071                               | 920                          | 57.5                                  | 216,968                         | 3.0                    | 210,386                            |
|      | July      | 643                          | -0.6                   | 506                   | 1,134                               | 979                          | 51.7                                  | 211,829                         | 4.1                    | 208,113                            |
|      | August    | 588                          | 4.1                    | 515                   | 1,027                               | 970                          | 53.1                                  | 218,763                         | 4.9                    | 209,604                            |
|      | September | 546                          | 13.0                   | 525                   | 1,041                               | 961                          | 54.6                                  | 219,999                         | 1.9                    | 213,388                            |
|      | October   | 526                          | 22.9                   | 556                   | 945                                 | 955                          | 58.2                                  | 212,737                         | 13.6                   | 213,985                            |
|      | November  | 401                          | 26.9                   | 497                   | 887                                 | 1,068                        | 46.5                                  | 223,696                         | 16.6                   | 229,664                            |
|      | December  | 340                          | 58.9                   | 595                   | 551                                 | 1,120                        | 53.1                                  | 211,609                         | 9.7                    | 215,683                            |
|      | Q4 2008   | 958                          | -26.4                  |                       | 2,248                               |                              |                                       | 189,999                         | -7.7                   |                                    |
|      | Q4 2009   | 1,267                        | 32.3                   |                       | 2,383                               |                              |                                       | 215,902                         | 13.6                   |                                    |
|      | YTD 2008  | 5,896                        | -11.6                  |                       | 12,428                              |                              |                                       | 203,648                         | 0.7                    |                                    |
|      | YTD 2009  | 5,808                        | -1.5                   |                       | 11,691                              |                              |                                       | 209,563                         | 2.9                    |                                    |

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<sup>1</sup>Source: CREA; Represents the combined St. Catharines District, Niagara Falls - Fort Erie, and the Welland District Real Estate Boards

<sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

**Table 6: Economic Indicators  
Fourth Quarter 2009**

|      |           | Interest Rates            |                       |               | NHPI, Total,<br>St.<br>Catharines-<br>Niagara<br>CMA<br>1997=100 | CPI, 2002<br>=100<br>(Ontario) | St. Catharines-Niagara Labour Market |                             |                              |                                    |
|------|-----------|---------------------------|-----------------------|---------------|--|--------------------------------|--------------------------------------|-----------------------------|------------------------------|------------------------------------|
|      |           | P & I<br>Per<br>\$100,000 | Mortgage Rates<br>(%) |               |  |                                | Employment<br>SA (,000)              | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly<br>Earnings (\$) |
|      |           |                           | 1 Yr.<br>Term         | 5 Yr.<br>Term |  |                                |                                      |                             |                              |                                    |
| 2008 | January   | 725                       | 7.35                  | 7.39          | 144.5  | 110.9                          | 199.9                                | 6.2                         | 64.8                         | 718                                |
|      | February  | 718                       | 7.25                  | 7.29          | 145.2  | 111.4                          | 200.0                                | 6.5                         | 65.1                         | 721                                |
|      | March     | 712                       | 7.15                  | 7.19          | 145.6  | 111.7                          | 200.9                                | 6.4                         | 65.3                         | 725                                |
|      | April     | 700                       | 6.95                  | 6.99          | 145.8  | 112.5                          | 200.2                                | 6.8                         | 65.3                         | 717                                |
|      | May       | 679                       | 6.15                  | 6.65          | 145.9  | 113.6                          | 198.5                                | 7.2                         | 65.1                         | 709                                |
|      | June      | 710                       | 6.95                  | 7.15          | 146.4  | 114.2                          | 198.5                                | 7.3                         | 65.1                         | 707                                |
|      | July      | 710                       | 6.95                  | 7.15          | 146.5  | 115.1                          | 197.5                                | 7.0                         | 64.5                         | 709                                |
|      | August    | 691                       | 6.65                  | 6.85          | 146.6  | 114.8                          | 197.4                                | 7.0                         | 64.4                         | 719                                |
|      | September | 691                       | 6.65                  | 6.85          | 146.6  | 115.1                          | 195.6                                | 7.2                         | 64.0                         | 722                                |
|      | October   | 713                       | 6.35                  | 7.20          | 146.6  | 113.7                          | 195.3                                | 7.8                         | 64.3                         | 726                                |
|      | November  | 713                       | 6.35                  | 7.20          | 146.5  | 113.5                          | 194.3                                | 8.3                         | 64.3                         | 726                                |
|      | December  | 685                       | 5.60                  | 6.75          | 146.5  | 112.8                          | 194.7                                | 8.8                         | 64.7                         | 734                                |
| 2009 | January   | 627                       | 5.00                  | 5.79          | 146.6  | 112.4                          | 194.7                                | 8.8                         | 64.7                         | 740                                |
|      | February  | 627                       | 5.00                  | 5.79          | 146.6  | 113.1                          | 192.8                                | 9.5                         | 64.6                         | 739                                |
|      | March     | 613                       | 4.50                  | 5.55          | 146.2  | 113.7                          | 190.5                                | 9.6                         | 63.9                         | 729                                |
|      | April     | 596                       | 3.90                  | 5.25          | 145.5  | 113.2                          | 185.5                                | 10.5                        | 62.8                         | 720                                |
|      | May       | 596                       | 3.90                  | 5.25          | 145.1  | 114.0                          | 182.2                                | 10.6                        | 61.8                         | 722                                |
|      | June      | 631                       | 3.75                  | 5.85          | 145.1  | 114.2                          | 181.6                                | 10.9                        | 61.8                         | 721                                |
|      | July      | 631                       | 3.75                  | 5.85          | 145.3  | 113.7                          | 182.6                                | 10.5                        | 61.8                         | 718                                |
|      | August    | 631                       | 3.75                  | 5.85          | 145.4  | 113.7                          | 184.7                                | 9.9                         | 62.0                         | 714                                |
|      | September | 610                       | 3.70                  | 5.49          | 146.1  | 113.8                          | 184.3                                | 9.9                         | 61.9                         | 715                                |
|      | October   | 630                       | 3.80                  | 5.84          | 146.5  | 113.9                          | 185.1                                | 10.1                        | 62.3                         | 718                                |
|      | November  | 616                       | 3.60                  | 5.59          | 147.2  | 114.6                          | 185.6                                | 10.4                        | 62.7                         | 719                                |
|      | December  | 610                       | 3.60                  | 5.49          |  | 114.1                          | 185.1                                | 10.8                        | 62.8                         | 721                                |

"P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

"NHPI" means New Housing Price Index

"CPI" means Consumer Price Index

"SA" means Seasonally Adjusted

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

## METHODOLOGY

### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

## STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A “**dwelling unit**”, for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A “**start**”, for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units “**under construction**” as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A “**completion**”, for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term “**absorbed**” means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

## DWELLING TYPES:

A “**Single-Detached**” dwelling (also referred to as “**Single**”) is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A “**Semi-Detached (Double)**” dwelling (also referred to as “**Semi**”) is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A “**Row (Townhouse)**” dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term “**Apartment and other**” includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

## INTENDED MARKET:

The “**intended market**” is the tenure in which the unit is being marketed. This includes the following categories:

**Freehold:** A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

**Rental:** Dwelling constructed for rental purposes regardless of who finances the structure.

## GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A “**Rural**” area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada’s 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada’s 2001 Census area definitions.

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