

CANADA MORTGAGE AND HOUSING CORPORATION

### Date Released: Third Quarter 2010

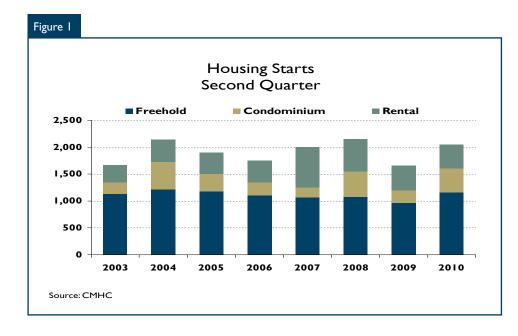
## Quebec area housing starts in the second quarter of 2010

Residential construction was on the rise in the Québec census metropolitan area (CMA) during the second quarter of 2010. According to the latest data released by Canada Mortgage and Housing Corporation (CMHC), 2,050 dwellings were started from April to June 2010, compared to 1,662 during the same period in 2009.

Two market segments registered increases in the second quarter of 2010: freehold homes<sup>1</sup> (+21 per cent) and condominiums (+86 per cent). In the rental housing segment, the level of activity was comparable to the volume recorded last year. Overall,

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<sup>1</sup> Freehold homes include single-detached, semi-detached and row houses, as well as duplexes.

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## Canada

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activity in the second quarter rose by 23 per cent over a year earlier.

The results for the first six months of the year reflect vigorous residential construction, with a total of 3,175 housing starts, or 47 per cent more than during the same period in 2009. The favourable financing conditions boosted the overall housing market. Single-detached home building posted a gain (+22 per cent), while a downward trend had been prevailing in the area since 2005. The increasingly significant share of semi-detached homes was confirmed by these midyear results, as the construction of dwellings of this type was up by 55 per cent. Condominiums also posted a noteworthy performance, with slightly more than double the starts registered in the first half of this year than during the same period last year (644 units in 2010, versus 318 in 2009). The supply of rental housing also rose (+53 per cent) during the first six months of the year.

In the Québec area, the economic environment is favourable to the housing market. However, activity is expected to slow down by the end of 2010, as the rise in mortgage interest rates will cause the effects of the catching up and the moving up of the demand to wane. In fact, a number of households decided to move up their home purchases given the recently very advantageous financing conditions. The level of activity will still be high this year, and it is anticipated that housing starts will reach a total of 5.700 units in the CMA, for an increase of 3 per cent over 2009.

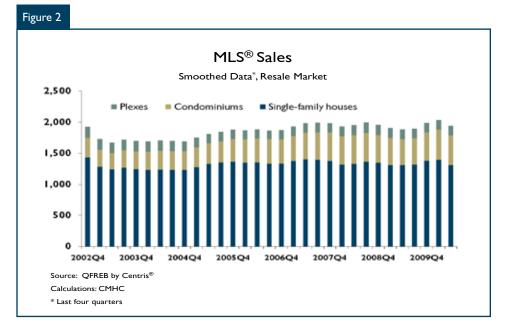
In all urban centres with 10,000 or more inhabitants across Quebec, 21,470 starts were enumerated during the first six months of 2010, for an increase of 36 per cent over the same period in 2009. Among the CMAs in Quebec, five posted gains in residential construction: Québec (+47 per cent), Saguenay (+89 per cent), Montréal (+30 per cent), Sherbrooke (+30 per cent) and Trois-Rivières, where 879 starts were recorded, compared to 397 during the same period in 2009. In Gatineau, however, a decrease in activity was registered (-8 per cent).

### Resale market easing

According to the latest data from the Quebec Federation of Real Estate Boards (OFREB), MLS<sup>®</sup> sales were down significantly for the months of April to June of this year (-16 per cent). This decrease in transactions followed three straight quarterly gains. At the end of 2009, as mortgage interest rates were heading toward an all-time low, housing demand got a significant boost: a number of households moved up their purchases and some took advantage of the prevailing environment to conclude a residential real estate transaction that they had temporarily put off. These catching up and moving up effects therefore created a sudden

demand, while new listings were steadily declining. As a result, market conditions strongly favoured sellers. As for buyers, they were faced with a limited inventory of properties for sale, particularly in the lower price ranges. The average number of sellers per buyer (seller-to-buyer ratio) reached a low of 4.0 to 1 in the first quarter of this year. As well, the Québec CMA also had tightest market among all the metropolitan area in the province. The lack of existing homes for sale led many households to buy a new home, which contributed to limiting demand in the second quarter.

Resale prices also reflected the strong activity recently registered on the market. In fact, for the first quarter of this year, the average price of existing homes climbed by 13 per cent. Then, for the period from April to June, the growth in prices was just as marked (+11 per cent), and the average price reached \$235,700. The listing periods were another sign of the vigorous activity on the market; for single-family houses, the average time to sell stood at 59 days in the second quarter, compared to 80 days a year earlier.



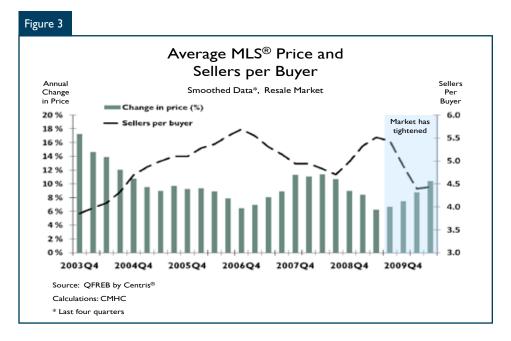
# Results for the first half of 2010

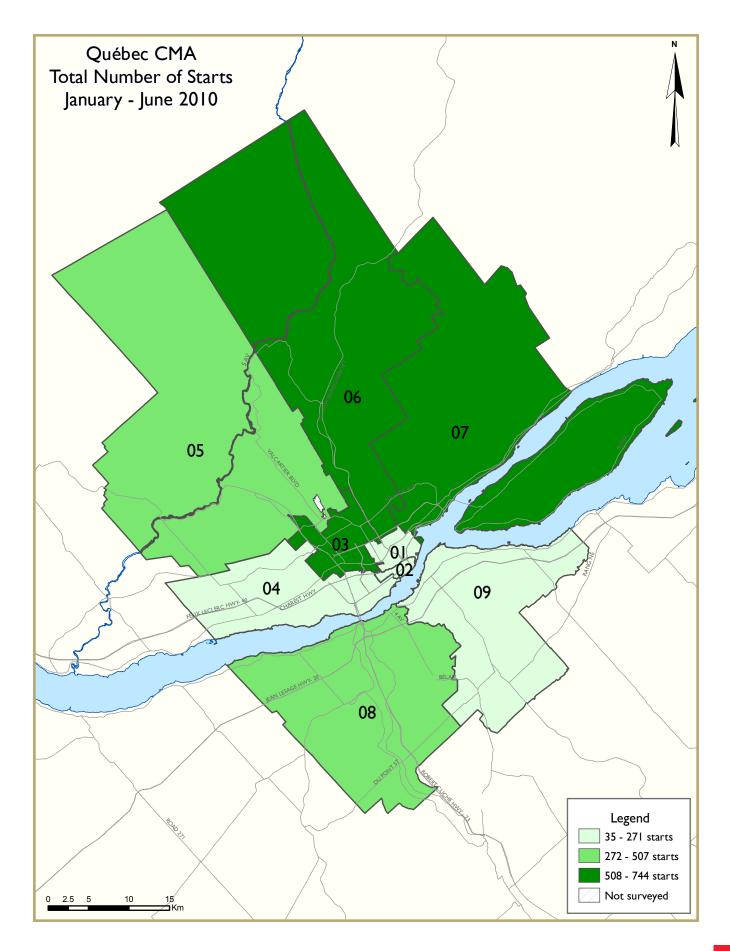
After the first six months of the year, home sales were down by 5 per cent. The market eased in the second quarter, as the effects of the moving up of the demand and the catching up waned. The imbalance between sellers and buyers also contributed to the slowdown in activity. In fact, with the market having tightened significantly, some buyers turned to the new home market. This contributed to the increase in housing starts during the first half of the year, for both freehold homes (+21 per cent) and condominiums (+86 per cent).

Sales of single-family homes were down by 9 per cent for the first half of 2010, but their average price still continued to rise substantially (+12 per cent), reaching \$240,000.

Condominiums stood out with an increase of 9 per cent in transactions for the first half of the year. This result reflected a strong demand on the part older households and also from younger ones, since dwellings of this type often have the advantage of being more affordable than singlefamily houses. Condominiums saw their market share rise in 2010, with 26 per cent of all residential property transactions, compared to 22 per cent for the months of January to June 2009. Their average price posted a gain of 9 per cent in the first half of 2010 and attained close to \$196,000.

Sales of plexes with two to five units registered a decrease of 6 per cent in the first half of 2010. This segment also showed tight conditions, and the average price for properties of this type jumped up by 20 per cent in the first six months of the year, to \$268,000.





|        | ZONE DESCRIPTIONS - QUEBEC CMA                                                                                                                                       |                  |
|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|
| Zones  | Municipalities and Zones                                                                                                                                             | Large Zones      |
| Zone I | Lower Town Québec, Vanier                                                                                                                                            | North Centre     |
| Zone 2 | Upper Town Québec                                                                                                                                                    | North Centre     |
| Zone 3 | Québec-Des Rivières (Neufchatel, Duberger, Les Saules, Lebourgneuf), Ancienne-Lorette                                                                                | North Centre     |
| Zone 4 | Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin                                                                                                                       | North Centre     |
| Zone 5 | Val-Belair, Saint-Emile, Loretteville, Lac-Saint-Charles, Lac Delage, Valcartier, Shannon, Lac-Saint-<br>Joseph, Sainte-Catherine-de-la-Jacques-Cartier, Fossambault | Northern Suburbs |
| Zone 6 | Charlesbourg, Lac-Beauport, Stoneham-Tewkesbury                                                                                                                      | Northern Suburbs |
| Zone 7 | Beauport, Sainte-Brigitte-de-Laval, Boischatel, L'Ange-Gardien, Château-Richer, l'Ile-d'Orleans                                                                      | Northern Suburbs |
| Zone 8 | Charny, Saint-Rornuald, Saint-Jean-Chrysostome, Saint-Nicolas, Saint-Rédempteur, Breakeyville, Saint-<br>Lambert, Saint-Etienne                                      | South Shore      |
| Zone 9 | Levis, Pintendre, Saint-Joseph-de-Levy, Saint-Etiennede-Beaumont                                                                                                     | South Shore      |

### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### Available in SELECTED Reports:

- I.I Housing Activity Summary by Submarket
- I.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### SYMBOLS

| n/a | Not applicable |
|-----|----------------|
|-----|----------------|

- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

|                        | Table I: H | ousing A | ctivity Su           | ımmary o  | of Québe        | c CMA           |                             |                 |        |
|------------------------|------------|----------|----------------------|-----------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                        |            | Sec      | ond Quai             | rter 2010 | )               |                 |                             |                 |        |
|                        |            |          | Owne                 | rship     |                 |                 |                             |                 |        |
|                        |            | Freehold |                      | C         | Condominium     |                 | Rent                        | tal             |        |
|                        | Single     | Semi     | Row, Apt.<br>& Other | Single    | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| STARTS                 |            |          |                      |           |                 |                 |                             |                 |        |
| Q2 2010                | 708        | 302      | 157                  | 0         | 35              | 403             | 0                           | 445             | 2,050  |
| Q2 2009                | 614        | 218      | 133                  | 0         | 8               | 228             | 0                           | 419             | 1,662  |
| % Change               | 15.3       | 38.5     | 18.0                 | n/a       | **              | 76.8            | n/a                         | 6.2             | 23.3   |
| Year-to-date 2010      | 1,034      | 482      | 216                  | 0         | 35              | 609             | 0                           | 738             | 3,175  |
| Year-to-date 2009      | 845        | 310      | 157                  | 0         | 8               | 310             | 0                           | 481             | 2,153  |
| % Change               | 22.4       | 55.5     | 37.6                 | n/a       | **              | 96.5            | n/a                         | 53.4            | 47.5   |
| UNDER CONSTRUCTION     |            |          |                      |           |                 |                 |                             |                 |        |
| Q2 2010                | 783        | 302      | 155                  | 0         | 26              | 921             | 0                           | 1,080           | 3,444  |
| Q2 2009                | 701        | 214      | 148                  | 0         | 24              | 581             | 0                           | 964             | 2,674  |
| % Change               | 11.7       | 41.1     | 4.7                  | n/a       | 8.3             | 58.5            | n/a                         | 12.0            | 28.8   |
| COMPLETIONS            |            |          |                      |           |                 |                 |                             |                 |        |
| Q2 2010                | 432        | 272      | 76                   | 0         | 22              | 337             | 3                           | 606             | 1,777  |
| Q2 2009                | 355        | 168      | 45                   | 0         | 4               | 270             | 0                           | 388             | 1,230  |
| % Change               | 21.7       | 61.9     | 68.9                 | n/a       | **              | 24.8            | n/a                         | 56.2            | 44.5   |
| Year-to-date 2010      | 786        | 362      | 147                  | 0         | 22              | 456             | 3                           | 737             | 2,560  |
| Year-to-date 2009      | 692        | 238      | 78                   | 0         | 28              | 410             | 0                           | 422             | ۱,938  |
| % Change               | 13.6       | 52.1     | 88.5                 | n/a       | -21.4           | 11.2            | n/a                         | 74.6            | 32.1   |
| COMPLETED & NOT ABSORB |            |          |                      |           |                 |                 |                             |                 |        |
| Q2 2010                | 79         | 119      | 32                   | 0         | 10              | 243             | I                           | 529             | 1,013  |
| Q2 2009                | 85         | 74       | 21                   | 0         | 11              | 257             | 0                           | 381             | 829    |
| % Change               | -7.1       | 60.8     | 52.4                 | n/a       | -9.1            | -5.4            | n/a                         | 38.8            | 22.2   |
| ABSORBED               |            |          |                      |           |                 |                 |                             |                 |        |
| Q2 2010                | 429        | 222      | 70                   | 0         | 20              | 329             | 2                           | 454             | 1,526  |
| Q2 2009                | 355        | 146      | 39                   | 0         | 16              | 211             | 0                           | 331             | 1,098  |
| % Change               | 20.8       | 52.I     | 79.5                 | n/a       | 25.0            | 55.9            | n/a                         | 37.2            | 39.0   |
| Year-to-date 2010      | 791        | 304      | 140                  | 0         | 23              | 494             | 2                           | 591             | 2,345  |
| Year-to-date 2009      | 676        | 206      | 73                   | 0         | 25              | 361             | 0                           | 472             | 1,813  |
| % Change               | 17.0       | 47.6     | 91.8                 | n/a       | -8.0            | 36.8            | n/a                         | 25.2            | 29.3   |

|                    | Table I.I: |          |                      |           |                 | narket          |                             |                 |        |
|--------------------|------------|----------|----------------------|-----------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                    |            | Sec      | ond Qua              | rter 2010 | )               |                 |                             |                 |        |
|                    |            |          | Owne                 | rship     |                 |                 | Dere                        | 6-1             |        |
|                    |            | Freehold |                      | C         | Condominium     |                 | Ren                         | tal             |        |
|                    | Single     | Semi     | Row, Apt.<br>& Other | Single    | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| STARTS             |            |          |                      |           |                 |                 |                             |                 |        |
| Centre nord        |            |          |                      |           |                 |                 |                             |                 |        |
| Q2 2010            | 103        | 56       | 46                   | 0         | 20              | 138             | 0                           | 225             | 588    |
| Q2 2009            | 123        | 40       | 19                   | 0         | 0               | 91              | 0                           | 187             | 478    |
| Périphérie nord    |            |          |                      |           |                 |                 |                             |                 |        |
| Q2 2010            | 419        | 168      | 99                   | 0         | 3               | 245             | 0                           | 140             | 1,074  |
| Q2 2009            | 360        | 128      | 98                   | 0         | 0               | 3               | 0                           | 192             | 933    |
| Rive sud           |            |          |                      |           | -               |                 |                             |                 |        |
| Q2 2010            | 186        | 78       | 12                   | 0         | 12              | 20              | 0                           | 80              | 388    |
| Q2 2009            | 131        | 50       | 16                   | 0         | 8               | 6               | 0                           | 40              | 251    |
| Québec CMA         |            |          |                      | -         |                 | -               | -                           |                 |        |
| Q2 2010            | 708        | 302      | 157                  | 0         | 35              | 403             | 0                           | 445             | 2,050  |
| Q2 2009            | 614        | 218      | 137                  | 0         | 8               | 228             | 0                           | 419             | 1,662  |
| New City of Québec | 011        | 210      | 155                  | U         | U               | 220             | U                           | 117             | 1,002  |
| Q2 2010            | 288        | 150      | 133                  | 0         | 23              | 365             | 0                           | 365             | 1,324  |
| Q2 2009            | 288        | 130      | 105                  | 0         | 0               | 210             | 0                           |                 | 946    |
| -                  | 247        | 122      | 105                  | U         | U               | 210             | U                           | 244             | 740    |
| New City of Lévis  | 125        | F 4      | 10                   | 0         | 12              | 10              | 0                           | 24              | 250    |
| Q2 2010            | 135        | 54       | 10                   | 0         | 12              | 12              | 0                           | 36              | 259    |
| Q2 2009            | 92         | 46       | 16                   | 0         | 8               | 6               | 0                           | 40              | 208    |
| UNDER CONSTRUCTION |            |          |                      |           |                 |                 |                             |                 |        |
| Centre nord        |            |          |                      |           |                 |                 | -                           |                 |        |
| Q2 2010            | 112        | 68       | 40                   | 0         | 14              | 515             | 0                           | 679             | 1,605  |
| Q2 2009            | 131        | 40       | 23                   | 0         | 16              | 215             | 0                           | 403             | 846    |
| Périphérie nord    |            |          |                      |           |                 |                 |                             |                 |        |
| Q2 2010            | 479        | 162      | 101                  | 0         | 0               | 380             | 0                           | 294             | 1,416  |
| Q2 2009            | 421        | 120      | 109                  | 0         | 0               | 294             | 0                           | 342             | 1,310  |
| Rive sud           |            |          |                      |           |                 |                 |                             |                 |        |
| Q2 2010            | 192        | 72       | 14                   | 0         | 12              | 26              | 0                           | 107             | 423    |
| Q2 2009            | 149        | 54       | 16                   | 0         | 8               | 72              | 0                           | 219             | 518    |
| Québec CMA         |            |          |                      |           |                 |                 |                             |                 |        |
| Q2 2010            | 783        | 302      | 155                  | 0         | 26              | 921             | 0                           | 1,080           | 3,444  |
| Q2 2009            | 701        | 214      | 148                  | 0         | 24              | 581             | 0                           | 964             | 2,674  |
| New City of Québec |            |          |                      |           |                 |                 |                             |                 |        |
| Q2 2010            | 286        | 162      | 129                  | 0         | 9               | 871             | 0                           | 838             | 2,472  |
| Q2 2009            | 247        | 110      | 114                  | 0         |                 | 485             | 0                           | 610             | 1,600  |
| New City of Lévis  |            |          |                      |           |                 | .55             |                             | 5.0             | .,     |
| Q2 2010            | 141        | 50       | 12                   | 0         | 12              | 18              | 0                           | 63              | 296    |
|                    |            |          |                      |           |                 |                 |                             |                 | 453    |
| Q2 2009            | 107        | 48       |                      | 0         |                 | 60              |                             | 214             |        |

|                       | Table I.I: | Housing  | Activity S           | Summar    | y by Subr       | narket          |                             |                 |              |
|-----------------------|------------|----------|----------------------|-----------|-----------------|-----------------|-----------------------------|-----------------|--------------|
|                       |            | Sec      | ond Quar             | rter 2010 | )               |                 |                             |                 |              |
|                       |            |          | Owne                 | rship     |                 |                 |                             |                 |              |
|                       |            | Freehold |                      | C         | Condominium     |                 | Ren                         | tal             | <b>-</b> 1/2 |
|                       | Single     | Semi     | Row, Apt.<br>& Other | Single    | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total*       |
| COMPLETIONS           |            |          |                      |           |                 |                 |                             |                 |              |
| Centre nord           |            |          |                      |           |                 |                 |                             |                 |              |
| Q2 2010               | 78         | 44       | 10                   | 0         | 11              | 68              | 0                           | 340             | 580          |
| Q2 2009               | 44         | 14       | 10                   | 0         | 0               | 19              | 0                           | 90              | 177          |
| Périphérie nord       |            |          |                      | ,         |                 |                 |                             |                 |              |
| Q2 2010               | 238        | 186      | 63                   | 0         | 3               | 257             | 0                           | 254             | 1,001        |
| Q2 2009               | 221        | 112      | 25                   | 0         | 0               | 242             | 0                           | 34              | 634          |
| Rive sud              |            |          |                      | -         | -               |                 |                             |                 |              |
| Q2 2010               | 116        | 42       | 3                    | 0         | 8               | 12              | 3                           | 12              | 196          |
| Q2 2009               | 90         | 42       | 10                   | 0         | 4               | 9               | 0                           | 264             | 419          |
| Québec CMA            |            |          |                      | -         | - 1             |                 | -                           |                 |              |
| Q2 2010               | 432        | 272      | 76                   | 0         | 22              | 337             | 3                           | 606             | 1,777        |
| Q2 2009               | 355        | 168      | 45                   | 0         | 4               | 270             | 0                           | 388             | 1,230        |
| New City of Québec    | 555        | 100      | 10                   | J         | •               | 2/0             |                             | 500             | 1,200        |
| Q2 2010               | 216        | 152      | 71                   | 0         | 14              | 325             | 0                           | 586             | 1,393        |
| Q2 2009               | 139        | 100      | 33                   | 0         | 0               | 249             | 0                           | 124             | 645          |
| New City of Lévis     | 137        | 100      | 33                   | U         | U               | 247             | U                           | 127             | 043          |
| -                     | 90         | 36       | 0                    | 0         | 0               | 10              | 2                           | 12              |              |
| Q2 2010               | _          |          |                      | 0         | 8               | 12              | 3                           |                 | 161          |
|                       | 63         | 36       | 10                   | 0         | 4               | 9               | 0                           | 260             | 382          |
| COMPLETED & NOT ABSOR | BED        |          |                      |           |                 |                 |                             |                 |              |
| Centre nord           |            |          | _                    |           | .1              |                 |                             |                 |              |
| Q2 2010               | 12         | 13       | 7                    | 0         | 4               | 63              | 0                           | 313             | 412          |
| Q2 2009               | 6          | 9        | 10                   | 0         | 6               | 61              | 0                           | 194             | 286          |
| Périphérie nord       |            |          |                      |           |                 |                 |                             |                 |              |
| Q2 2010               | 40         | 89       | 23                   | 0         | I               | 158             | 0                           | 162             | 473          |
| Q2 2009               | 52         | 37       | 5                    | 0         | 2               | 172             | 0                           | 81              | 349          |
| Rive sud              |            |          |                      |           |                 |                 |                             |                 |              |
| Q2 2010               | 27         | 17       | 2                    | 0         | 5               | 22              | 1                           | 54              | 128          |
| Q2 2009               | 27         | 28       | 6                    | 0         | 3               | 24              | 0                           | 106             | 194          |
| Québec CMA            |            |          |                      |           |                 |                 |                             |                 |              |
| Q2 2010               | 79         | 119      | 32                   | 0         | 10              | 243             | 1                           | 529             | 1,013        |
| Q2 2009               | 85         | 74       | 21                   | 0         | 11              | 257             | 0                           | 381             | 829          |
| New City of Québec    |            |          |                      |           |                 |                 |                             |                 |              |
| Q2 2010               | 38         | 52       | 28                   | 0         | 5               | 221             | 0                           | 464             | 808          |
| Q2 2009               | 45         | 39       | 14                   | 0         | 8               | 222             | 0                           | 255             | 583          |
| New City of Lévis     |            |          |                      |           |                 |                 |                             |                 |              |
| Q2 2010               | 19         | 15       | 0                    | 0         | 5               | 21              | 1                           | 54              | 115          |
| Q2 2009               | 22         | 26       | 6                    | 0         |                 | 24              |                             | 106             | 187          |

|                    | Table 1.1: | Housing  | Activity             | Summar | y by Subr       | narket          |                             |                 |        |
|--------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                    |            |          | ond Qua              |        |                 |                 |                             |                 |        |
|                    |            |          | Owne                 | rship  |                 |                 | Ren                         | tal             |        |
|                    |            | Freehold |                      | C      | Condominium     |                 | Ken                         |                 |        |
|                    | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| ABSORBED           |            |          |                      |        |                 |                 |                             |                 |        |
| Centre nord        |            |          |                      |        |                 |                 |                             |                 |        |
| Q2 2010            | 78         | 42       | 10                   | 0      | 11              | 67              | 0                           | 214             | 422    |
| Q2 2009            | 46         | 9        | 6                    | 0      | 4               | 39              | 0                           | 105             | 209    |
| Périphérie nord    |            |          |                      |        |                 |                 |                             |                 |        |
| Q2 2010            | 240        | 137      | 56                   | 0      | 2               | 243             | 0                           | 201             | 879    |
| Q2 2009            | 221        | 102      | 27                   | 0      | I               | 140             | 0                           | 56              | 547    |
| Rive sud           |            |          |                      |        |                 |                 |                             |                 |        |
| Q2 2010            | 111        | 43       | 4                    | 0      | 7               | 19              | 2                           | 39              | 225    |
| Q2 2009            | 88         | 35       | 6                    | 0      | П               | 32              | 0                           | 170             | 342    |
| Québec CMA         |            |          |                      |        |                 |                 |                             |                 |        |
| Q2 2010            | 429        | 222      | 70                   | 0      | 20              | 329             | 2                           | 454             | 1,526  |
| Q2 2009            | 355        | 146      | 39                   | 0      | 16              | 211             | 0                           | 331             | 1,098  |
| New City of Québec |            |          |                      |        |                 |                 |                             |                 |        |
| Q2 2010            | 217        | 132      | 66                   | 0      | 13              | 304             | 0                           | 410             | 1,142  |
| Q2 2009            | 140        | 85       | 29                   | 0      | 5               | 166             | 0                           | 151             | 576    |
| New City of Québec |            |          |                      |        |                 |                 |                             |                 |        |
| Q2 2010            | 92         | 38       | 3                    | 0      | 7               | 17              | 2                           | 37              | 196    |
| Q2 2009            | 59         | 28       | 6                    | 0      | П               | 32              | 0                           | 166             | 302    |

| Table 2: Starts by Submarket and by Dwelling Type<br>Second Quarter 2010 |            |            |            |            |            |            |            |            |            |            |             |  |
|--------------------------------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|--|
|                                                                          | Sin        | gle        | Sei        | mi         | Rc         | w          | Apt. &     | Other      |            | Total      |             |  |
| Submarket                                                                | Q2<br>2010 | Q2<br>2009 | %<br>Change |  |
| Québec - Basse-ville, Vanier                                             | 1          | 0          | 0          | 2          | 0          | 0          | 6          | 13         | 7          | 15         | -53.3       |  |
| Québec - Haute-ville                                                     | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          | n/a         |  |
| Québec - Des Rivières, L'Ancienne-Lorette                                | 73         | 60         | 48         | 34         | 54         | 3          | 287        | 146        | 462        | 243        | 90.1        |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin                           | 29         | 63         | 8          | 4          | 4          | 0          | 78         | 153        | 119        | 220        | -45.9       |  |
| Val-Bélair, Saint Émile, Loretteville, etc                               | 158        | 152        | 60         | 38         | 42         | 36         | 54         | 187        | 314        | 413        | -24.0       |  |
| Charlesbourg, Stoneham, etc                                              | 104        | 66         | 38         | 50         | 6          | 11         | 263        | 57         | 411        | 184        | 123.4       |  |
| Beauport, Boischâtel, Île-d'Orléans, etc                                 | 157        | 142        | 70         | 40         | 0          | 9          | 122        | 145        | 349        | 336        | 3.9         |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc                              | 128        | 86         | 46         | 38         | 0          | 16         | 45         | 32         | 219        | 172        | 27.3        |  |
| Lévis, Pintendre, etc                                                    | 58         | 45         | 32         | 12         | 12         | 8          | 67         | 14         | 169        | 79         | 113.9       |  |
| Québec CMA                                                               | 708        | 614        | 302        | 218        | 118        | 83         | 922        | 747        | 2,050      | 1,662      | 23.3        |  |

| Table 2.1: Starts by Submarket and by Dwelling Type<br>January - June 2010 |             |             |             |             |             |             |             |             |             |             |             |  |
|----------------------------------------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|
|                                                                            | Single      |             | Semi        |             | Ro          | w           | Apt. &      | Other       |             | Total       |             |  |
| Submarket                                                                  | YTD<br>2010 | YTD<br>2009 | %<br>Change |  |
| Québec - Basse-ville, Vanier                                               | I           | 0           | 2           | 2           | 0           | 0           | 57          | 19          | 60          | 21          | 185.7       |  |
| Québec - Haute-ville                                                       | 0           | 0           | 0           | 0           | 0           | 0           | 35          | 7           | 35          | 7           | **          |  |
| Québec - Des Rivières, L'Ancienne-Lorette                                  | 115         | 79          | 80          | 38          | 57          | 3           | 492         | 156         | 744         | 276         | 169.6       |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin                             | 44          | 77          | 8           | 6           | 4           | 0           | 186         | 153         | 242         | 236         | 2.5         |  |
| Val-Bélair, Saint Émile, Loretteville, etc                                 | 244         | 219         | 96          | 48          | 61          | 36          | 77          | 226         | 478         | 529         | -9.6        |  |
| Charlesbourg, Stoneham, etc                                                | 149         | 101         | 78          | 72          | 6           | 19          | 289         | 91          | 522         | 283         | 84.5        |  |
| Beauport, Boischâtel, Île-d'Orléans, etc                                   | 190         | 180         | 116         | 68          | 6           | 13          | 237         | 166         | 549         | 427         | 28.6        |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc                                | 219         | 124         | 64          | 56          | 4           | 16          | 45          | 47          | 332         | 243         | 36.6        |  |
| Lévis, Pintendre, etc                                                      | 72          | 65          | 38          | 20          | 15          | 8           | 88          | 38          | 213         | 131         | 62.6        |  |
| Québec CMA                                                                 | 1,034       | 845         | 482         | 310         | 153         | 95          | I,506       | 903         | 3,175       | 2,153       | 47.5        |  |

| Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market<br>Second Quarter 2010 |                             |         |         |         |                             |         |         |         |  |  |  |
|------------------------------------------------------------------------------------------------|-----------------------------|---------|---------|---------|-----------------------------|---------|---------|---------|--|--|--|
|                                                                                                |                             | Ro      | w       |         |                             | Apt. &  | Other   |         |  |  |  |
| Submarket                                                                                      | Freehold and<br>Condominium |         | Rental  |         | Freehold and<br>Condominium |         | Rental  |         |  |  |  |
|                                                                                                | Q2 2010                     | Q2 2009 | Q2 2010 | Q2 2009 | Q2 2010                     | Q2 2009 | Q2 2010 | Q2 2009 |  |  |  |
| Québec - Basse-ville, Vanier                                                                   | 0                           | 0       | 0       | 0       | 0                           | 0       | 6       | 13      |  |  |  |
| Québec - Haute-ville                                                                           | 0                           | 0       | 0       | 0       | 0                           | 0       | 0       | 0       |  |  |  |
| Québec - Des Rivières, L'Ancienne-Lorette                                                      | 54                          | 3       | 0       | 0       | 107                         | 107     | 180     | 39      |  |  |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin                                                 | 4                           | 0       | 0       | 0       | 39                          | 0       | 39      | 135     |  |  |  |
| Val-Bélair, Saint Émile, Loretteville, etc                                                     | 42                          | 36      | 0       | 0       | 45                          | 66      | 9       | 121     |  |  |  |
| Charlesbourg, Stoneham, etc                                                                    | 6                           | H       | 0       | 0       | 135                         | 54      | 128     | 3       |  |  |  |
| Beauport, Boischâtel, Île-d'Orléans, etc                                                       | 0                           | 9       | 0       | 0       | 119                         | 53      | 3       | 68      |  |  |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc                                                    | 0                           | 16      | 0       | 0       | 6                           | 6       | 39      | 26      |  |  |  |
| Lévis, Pintendre, etc                                                                          | 12                          | 8       | 0       | 0       | 26                          | 0       | 41      | 14      |  |  |  |
| Québec CMA 118 83 0 0 477 286 445 41                                                           |                             |         |         |         |                             |         |         |         |  |  |  |

| Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market<br>January - June 2010 |                             |          |          |          |                             |          |          |          |  |  |  |
|------------------------------------------------------------------------------------------------|-----------------------------|----------|----------|----------|-----------------------------|----------|----------|----------|--|--|--|
|                                                                                                |                             | Ro       | w        |          |                             | Apt. &   | Other    |          |  |  |  |
| Submarket                                                                                      | Freehold and<br>Condominium |          | Rental   |          | Freehold and<br>Condominium |          | Rei      | ntal     |  |  |  |
|                                                                                                | YTD 2010                    | YTD 2009 | YTD 2010 | YTD 2009 | YTD 2010                    | YTD 2009 | YTD 2010 | YTD 2009 |  |  |  |
| Québec - Basse-ville, Vanier                                                                   | 0                           | 0        | 0        | 0        | 15                          | 0        | 19       | 19       |  |  |  |
| Québec - Haute-ville                                                                           | 0                           | 0        | 0        | 0        | 35                          | 7        | 0        | 0        |  |  |  |
| Québec - Des Rivières, L'Ancienne-Lorette                                                      | 57                          | 3        | 0        | 0        | 168                         | 113      | 286      | 43       |  |  |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin                                                 | 4                           | 0        | 0        | 0        | 39                          | 0        | 147      | 135      |  |  |  |
| Val-Bélair, Saint Émile, Loretteville, etc                                                     | 61                          | 36       | 0        | 0        | 53                          | 76       | 24       | 150      |  |  |  |
| Charlesbourg, Stoneham, etc                                                                    | 6                           | 19       | 0        | 0        | 155                         | 74       | 134      | 17       |  |  |  |
| Beauport, Boischâtel, Île-d'Orléans, etc                                                       | 6                           | 13       | 0        | 0        | 204                         | 74       | 33       | 68       |  |  |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc                                                    | 4                           | 16       | 0        | 0        | 6                           | 12       | 39       | 35       |  |  |  |
| Lévis, Pintendre, etc                                                                          | 15                          | 8        | 0        | 0        | 32                          | 24       | 56       | 14       |  |  |  |
| Québec CMA                                                                                     | 153                         | 95       | 0        | 0        | 707                         | 380      | 738      | 481      |  |  |  |

| Table 2.4: Starts by Submarket and by Intended Market<br>Second Quarter 2010 |          |         |         |         |         |         |         |         |  |  |  |
|------------------------------------------------------------------------------|----------|---------|---------|---------|---------|---------|---------|---------|--|--|--|
| Submarket                                                                    | Freehold |         | Condor  | ninium  | Rer     | ntal    | Tot     | al*     |  |  |  |
| Submarket                                                                    | Q2 2010  | Q2 2009 | Q2 2010 | Q2 2009 | Q2 2010 | Q2 2009 | Q2 2010 | Q2 2009 |  |  |  |
| Québec - Basse-ville, Vanier                                                 | I        | 2       | 0       | 0       | 6       | 13      | 7       | 15      |  |  |  |
| Québec - Haute-ville                                                         | 0        | 0       | 0       | 0       | 0       | 0       | 0       | 0       |  |  |  |
| Québec - Des Rivières, L'Ancienne-Lorette                                    | 161      | 113     | 121     | 91      | 180     | 39      | 462     | 243     |  |  |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin                               | 43       | 67      | 37      | 0       | 39      | 135     | 119     | 220     |  |  |  |
| Val-Bélair, Saint Émile, Loretteville, etc                                   | 271      | 250     | 34      | 42      | 9       | 121     | 314     | 413     |  |  |  |
| Charlesbourg, Stoneham, etc                                                  | 178      | 135     | 105     | 46      | 128     | 3       | 411     | 184     |  |  |  |
| Beauport, Boischâtel, Île-d'Orléans, etc                                     | 237      | 201     | 109     | 43      | 3       | 68      | 349     | 336     |  |  |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc                                  | 180      | 140     | 0       | 6       | 39      | 26      | 219     | 172     |  |  |  |
| Lévis, Pintendre, etc                                                        | 96       | 57      | 32      | 8       | 41      | 14      | 169     | 79      |  |  |  |
| Québec CMA                                                                   | 1,167    | 965     | 438     | 236     | 445     | 419     | 2,050   | 1,662   |  |  |  |

| Table 2.5: Starts by Submarket and by Intended Market   January - June 2010 |          |          |          |          |          |          |          |          |  |  |  |
|-----------------------------------------------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|
| Submarket                                                                   | Freehold |          | Condor   | minium   | Rer      | ntal     | Tot      | tal*     |  |  |  |
| Submarket                                                                   | YTD 2010 | YTD 2009 |  |  |  |
| Québec - Basse-ville, Vanier                                                | 3        | 2        | 15       | 0        | 19       | 19       | 60       | 21       |  |  |  |
| Québec - Haute-ville                                                        | 0        | 0        | 35       | 7        | 0        | 0        | 35       | 7        |  |  |  |
| Québec - Des Rivières, L'Ancienne-Lorette                                   | 246      | 136      | 174      | 97       | 286      | 43       | 744      | 276      |  |  |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin                              | 58       | 83       | 37       | 0        | 147      | 135      | 242      | 236      |  |  |  |
| Val-Bélair, Saint Émile, Loretteville, etc                                  | 414      | 331      | 40       | 48       | 24       | 150      | 478      | 529      |  |  |  |
| Charlesbourg, Stoneham, etc                                                 | 273      | 208      | 115      | 58       | 134      | 17       | 522      | 283      |  |  |  |
| Beauport, Boischâtel, Île-d'Orléans, etc                                    | 326      | 271      | 190      | 64       | 33       | 68       | 549      | 427      |  |  |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc                                 | 293      | 196      | 0        | 12       | 39       | 35       | 332      | 243      |  |  |  |
| Lévis, Pintendre, etc                                                       | 119      | 85       | 38       | 32       | 56       | 14       | 213      | 131      |  |  |  |
| Québec CMA                                                                  | 1,732    | 1,312    | 644      | 318      | 738      | 481      | 3,175    | 2,153    |  |  |  |

| Table 3: C                                        | Table 3: Completions by Submarket and by Dwelling Type<br>Second Quarter 2010 |            |            |            |            |            |            |            |            |            |             |  |  |  |
|---------------------------------------------------|-------------------------------------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|--|--|--|
| Single Semi Row Apt. & Other Total                |                                                                               |            |            |            |            |            |            |            |            |            |             |  |  |  |
| Submarket                                         | Q2<br>2010                                                                    | Q2<br>2009 | Q2<br>2010 | Q2<br>2009 | Q2<br>2010 | Q2<br>2009 | Q2<br>2010 | Q2<br>2009 | Q2<br>2010 | Q2<br>2009 | %<br>Change |  |  |  |
| Québec - Basse-ville, Vanier                      | 0                                                                             | 0          | 0          | 0          | 0          | 0          | 27         | 27         | 27         | 27         | 0.0         |  |  |  |
| Québec - Haute-ville                              | 0                                                                             | 0          | 0          | 0          | 0          | 0          | 38         | 0          | 38         | 0          | n/a         |  |  |  |
| Québec - Des Rivières, L'Ancienne-Lorette         | 59                                                                            | 19         | 40         | 10         | 17         | 0          | 337        | 88         | 453        | 117        | **          |  |  |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin    | 19                                                                            | 25         | 4          | 4          | 0          | 4          | 39         | 0          | 62         | 33         | 87.9        |  |  |  |
| Val-Bélair, Saint Émile, Loretteville, etc        | 120                                                                           | 116        | 68         | 16         | 41         | 0          | 142        | 6          | 371        | 138        | 168.8       |  |  |  |
| Charlesbourg, Stoneham, etc                       | 56                                                                            | 49         | 42         | 70         | 3          | 0          | 271        | 209        | 372        | 328        | 13.4        |  |  |  |
| Beauport, Boischâtel, Île-d'Orléans, etc          | 62                                                                            | 56         | 76         | 26         | 0          | 3          | 120        | 83         | 258        | 168        | 53.6        |  |  |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc 78 54 |                                                                               | 20         | 32         | 3          | 8          | 0          | 34         | 101        | 128        | -21.1      |             |  |  |  |
| Lévis, Pintendre, etc                             | 38 36                                                                         |            | 22         | 10         | 11         | 4          | 24         | 241        | 95         | 291        | -67.4       |  |  |  |
| Québec CMA                                        | 432                                                                           | 355        | 272        | 168        | 75         | 19         | 998        | 688        | 1,777      | 1,230      | 44.5        |  |  |  |

| Table 3.1: 0                                      | Table 3.1: Completions by Submarket and by Dwelling Type<br>January - June 2010 |             |             |             |             |             |             |             |             |             |             |  |  |  |  |
|---------------------------------------------------|---------------------------------------------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|--|--|--|
| Single Semi Row Apt. & Other Total                |                                                                                 |             |             |             |             |             |             |             |             |             |             |  |  |  |  |
| Submarket                                         | YTD<br>2010                                                                     | YTD<br>2009 | YTD<br>2010 | YTD<br>2009 | YTD<br>2010 | YTD<br>2009 | YTD<br>2010 | YTD<br>2009 | YTD<br>2010 | YTD<br>2009 | %<br>Change |  |  |  |  |
| Québec - Basse-ville, Vanier                      | 0                                                                               | 0           | 0           | 0           | 0           | 0           | 38          | 30          | 38          | 30          | 26.7        |  |  |  |  |
| Québec - Haute-ville                              | 0 0                                                                             |             | 0           | 0           | 0           | 0           | 45          | 45          | 45          | 45          | 0.0         |  |  |  |  |
| Québec - Des Rivières, L'Ancienne-Lorette         | 92                                                                              | 48          | 60          | 12          | 20          | 25          | 354         | 110         | 526         | 195         | 169.7       |  |  |  |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin    | 36                                                                              | 47          | 6           | 6           | 0           | 4           | 57          | 2           | 99          | 59          | 67.8        |  |  |  |  |
| Val-Bélair, Saint Émile, Loretteville, etc        | 224                                                                             | 208         | 92          | 24          | 62          | 0           | 257         | 52          | 635         | 284         | 123.6       |  |  |  |  |
| Charlesbourg, Stoneham, etc                       | 106                                                                             | 121         | 58          | 90          | 8           | 0           | 311         | 222         | 483         | 433         | 11.5        |  |  |  |  |
| Beauport, Boischâtel, Île-d'Orléans, etc          | 117                                                                             | 88          | 36          | 6           | 3           | 182         | 155         | 390         | 311         | 25.4        |             |  |  |  |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc 157 8 |                                                                                 | 89          | 32          | 50          | 7           | 12          | 9           | 43          | 205         | 194         | 5.7         |  |  |  |  |
| Lévis, Pintendre, etc                             | e, etc 57 62                                                                    |             | 26          | 20          | 11          | 8           | 45          | 297         | 139         | 387         | -64.1       |  |  |  |  |
| Québec CMA                                        | 786                                                                             | 692         | 362         | 238         | 114         | 52          | 1,298       | 956         | 2,560       | 1,938       | 32.1        |  |  |  |  |

| Table 3.2: Completio                           | Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market<br>Second Quarter 2010 |                   |         |         |                  |         |         |         |  |  |  |  |  |  |
|------------------------------------------------|-----------------------------------------------------------------------------------------------------|-------------------|---------|---------|------------------|---------|---------|---------|--|--|--|--|--|--|
|                                                |                                                                                                     | Ro                | w       |         |                  | Apt. &  | Other   |         |  |  |  |  |  |  |
| Submarket                                      |                                                                                                     | old and<br>minium | Rer     | ntal    | Freeho<br>Condor |         | Rental  |         |  |  |  |  |  |  |
|                                                | Q2 2010                                                                                             | Q2 2009           | Q2 2010 | Q2 2009 | Q2 2010          | Q2 2009 | Q2 2010 | Q2 2009 |  |  |  |  |  |  |
| Québec - Basse-ville, Vanier                   | 0                                                                                                   | 0                 | 0       | 0       | 0                | 15      | 4       | 12      |  |  |  |  |  |  |
| Québec - Haute-ville                           | 0                                                                                                   | 0                 | 0       | 0       | 38               | 0       | 0       | 0       |  |  |  |  |  |  |
| Québec - Des Rivières, L'Ancienne-Lorette      | 17                                                                                                  | 0                 | 0       | 0       | 34               | 10      | 297     | 78      |  |  |  |  |  |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin | 0                                                                                                   | 4                 | 0       | 0       | 0                | 0       | 39      | 0       |  |  |  |  |  |  |
| Val-Bélair, Saint Émile, Loretteville, etc     | 41                                                                                                  | 0                 | 0       | 0       | 17               | 6       | 125     | 0       |  |  |  |  |  |  |
| Charlesbourg, Stoneham, etc                    | 3                                                                                                   | 0                 | 0       | 0       | 185              | 187     | 86      | 22      |  |  |  |  |  |  |
| Beauport, Boischâtel, Île-d'Orléans, etc       | 0                                                                                                   | 3                 | 0       | 0       | 77               | 71      | 43      | 12      |  |  |  |  |  |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc    | 0                                                                                                   | 8                 | 3       | 0       | 0                | 5       | 0       | 29      |  |  |  |  |  |  |
| Lévis, Pintendre, etc                          | 11                                                                                                  | 4                 | 0       | 0       | 12               | 6       | 12      | 235     |  |  |  |  |  |  |
| Québec CMA                                     | 72                                                                                                  | 19                | 3       | 0       | 363              | 300     | 606     | 388     |  |  |  |  |  |  |

| Table 3.3: Completio                           | Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market<br>January - June 2010 |                   |          |          |                  |          |          |          |  |  |  |  |  |  |  |
|------------------------------------------------|-----------------------------------------------------------------------------------------------------|-------------------|----------|----------|------------------|----------|----------|----------|--|--|--|--|--|--|--|
|                                                |                                                                                                     | Ro                | w        |          |                  | Apt. &   | Other    |          |  |  |  |  |  |  |  |
| Submarket                                      |                                                                                                     | old and<br>minium | Rer      | ntal     | Freeho<br>Condoi |          | Rental   |          |  |  |  |  |  |  |  |
|                                                | YTD 2010                                                                                            | YTD 2009          | YTD 2010 | YTD 2009 | YTD 2010         | YTD 2009 | YTD 2010 | YTD 2009 |  |  |  |  |  |  |  |
| Québec - Basse-ville, Vanier                   | 0                                                                                                   | 0                 | 0        | 0        | 0                | 15       | 15       | 15       |  |  |  |  |  |  |  |
| Québec - Haute-ville                           | 0                                                                                                   | 0                 | 0        | 0        | 45               | 45       | 0        | 0        |  |  |  |  |  |  |  |
| Québec - Des Rivières, L'Ancienne-Lorette      | 20                                                                                                  | 25                | 0        | 0        | 48               | 28       | 300      | 82       |  |  |  |  |  |  |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin | 0                                                                                                   | 4                 | 0        | 0        | 0                | 2        | 39       | 0        |  |  |  |  |  |  |  |
| Val-Bélair, Saint Émile, Loretteville, etc     | 62                                                                                                  | 0                 | 0        | 0        | 69               | 12       | 188      | 4        |  |  |  |  |  |  |  |
| Charlesbourg, Stoneham, etc                    | 8                                                                                                   | 0                 | 0        | 0        | 197              | 200      | 114      | 22       |  |  |  |  |  |  |  |
| Beauport, Boischâtel, Île-d'Orléans, etc       | 6                                                                                                   | 3                 | 0        | 0        | 131              | 103      | 51       | 18       |  |  |  |  |  |  |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc    | 4                                                                                                   | 12                | 3        | 0        | 0                | 11       | 9        | 32       |  |  |  |  |  |  |  |
| Lévis, Pintendre, etc                          | H                                                                                                   | 8                 | 0        | 0        | 24               | 48       | 21       | 249      |  |  |  |  |  |  |  |
| Québec CMA                                     | 111                                                                                                 | 52                | 3        | 0        | 514              | 464      | 737      | 422      |  |  |  |  |  |  |  |

| Table 3.4: Completions by Submarket and by Intended Market<br>Second Quarter 2010 |         |         |         |         |         |         |         |         |  |  |  |  |  |
|-----------------------------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|--|--|--|--|--|
| Submarket                                                                         | Rer     | ntal    | Tot     | al*     |         |         |         |         |  |  |  |  |  |
| Submarket                                                                         | Q2 2010 | Q2 2009 |  |  |  |  |  |
| Québec - Basse-ville, Vanier                                                      | 0       | 0       | 0       | 15      | 4       | 12      | 27      | 27      |  |  |  |  |  |
| Québec - Haute-ville                                                              | 0       | 0       | 38      | 0       | 0       | 0       | 38      | 0       |  |  |  |  |  |
| Québec - Des Rivières, L'Ancienne-Lorette                                         | 109     | 35      | 41      | 4       | 297     | 78      | 453     | 117     |  |  |  |  |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin                                    | 23      | 33      | 0       | 0       | 39      | 0       | 62      | 33      |  |  |  |  |  |
| Val-Bélair, Saint Émile, Loretteville, etc                                        | 228     | 138     | 18      | 0       | 125     | 0       | 371     | 138     |  |  |  |  |  |
| Charlesbourg, Stoneham, etc                                                       | 111     | 127     | 175     | 179     | 86      | 22      | 372     | 328     |  |  |  |  |  |
| Beauport, Boischâtel, Île-d'Orléans, etc                                          | 148     | 93      | 67      | 63      | 43      | 12      | 258     | 168     |  |  |  |  |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc                                       | 98      | 96      | 0       | 3       | 3       | 29      | 101     | 128     |  |  |  |  |  |
| Lévis, Pintendre, etc                                                             | 63      | 46      | 20      | 10      | 12      | 235     | 95      | 291     |  |  |  |  |  |
| Québec CMA                                                                        | 780     | 568     | 359     | 274     | 609     | 388     | 1,777   | 1,230   |  |  |  |  |  |

| Table 3.5: Completions by Submarket and by Intended Market<br>January - June 2010 |          |          |          |          |          |          |          |          |  |  |  |  |  |
|-----------------------------------------------------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|
| Submarket                                                                         | Free     | hold     | Condo    | minium   | Rer      | ntal     | Total*   |          |  |  |  |  |  |
| Submarket                                                                         | YTD 2010 | YTD 2009 |  |  |  |  |  |
| Québec - Basse-ville, Vanier                                                      | 0        | 0        | 0        | 15       | 15       | 15       | 38       | 30       |  |  |  |  |  |
| Québec - Haute-ville                                                              | 0        | 0        | 45       | 45       | 0        | 0        | 45       | 45       |  |  |  |  |  |
| Québec - Des Rivières, L'Ancienne-Lorette                                         | 167      | 79       | 53       | 34       | 300      | 82       | 526      | 195      |  |  |  |  |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin                                    | 42       | 59       | 0        | 0        | 39       | 0        | 99       | 59       |  |  |  |  |  |
| Val-Bélair, Saint Émile, Loretteville, etc                                        | 393      | 244      | 54       | 0        | 188      | 4        | 635      | 284      |  |  |  |  |  |
| Charlesbourg, Stoneham, etc                                                       | 188      | 223      | 181      | 188      | 114      | 22       | 483      | 433      |  |  |  |  |  |
| Beauport, Boischâtel, Île-d'Orléans, etc                                          | 226      | 170      | 113      | 89       | 51       | 18       | 390      | 311      |  |  |  |  |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc                                       | 193      | 149      | 0        | 13       | 12       | 32       | 205      | 194      |  |  |  |  |  |
| Lévis, Pintendre, etc                                                             | 86       | 84       | 32       | 54       | 21       | 249      | 139      | 387      |  |  |  |  |  |
| Québec CMA                                                                        | 1,295    | 1,008    | 478      | 438      | 740      | 422      | 2,560    | 1,938    |  |  |  |  |  |

|                    | Tab    | ole 4: A     | bsorb | ed Sin                   | gle-De  | etache                   | d Unit | s by P                   | rice Ra | ange         |     |                      |                       |
|--------------------|--------|--------------|-------|--------------------------|---------|--------------------------|--------|--------------------------|---------|--------------|-----|----------------------|-----------------------|
|                    |        |              |       | Seco                     | ond Qu  | uarter                   | 2010   |                          |         |              |     |                      |                       |
|                    |        |              |       |                          | Price F | Ranges                   |        |                          |         |              |     |                      |                       |
| Submarket          | < \$17 | < \$175,000  |       | \$175,000 -<br>\$199,999 |         | \$200,000 -<br>\$249,999 |        | \$250,000 -<br>\$299,999 |         | \$300,000 +  |     | Median<br>Price (\$) | Average<br>Price (\$) |
|                    | Units  | Share<br>(%) | Units | Share<br>(%)             | Units   | Share<br>(%)             | Units  | Share<br>(%)             | Units   | Share<br>(%) |     | Πτις (ψ)             | Πτες (ψ)              |
| Centre nord        |        |              |       |                          |         |                          |        |                          |         |              |     |                      |                       |
| Q2 2010            | 2      | 2.9          | 3     | 4.3                      | 18      | 26.1                     | 17     | 24.6                     | 29      | 42.0         | 69  | 275,000              | 318,246               |
| Q2 2009            | 0      | 0.0          | 0     | 0.0                      | 4       | 8.7                      | 13     | 28.3                     | 29      | 63.0         | 46  | 390,000              | 437,065               |
| Year-to-date 2010  | 2      | 1.9          | 4     | 3.8                      | 20      | 19.2                     | 25     | 24.0                     | 53      | 51.0         | 104 | 300,000              | 335,641               |
| Year-to-date 2009  | 1      | 1.0          | 0     | 0.0                      | П       | 11.2                     | 20     | 20.4                     | 66      | 67.3         | 98  | 390,000              | 424,082               |
| Périphérie nord    |        |              |       |                          |         |                          |        |                          |         |              |     |                      |                       |
| Q2 2010            | 28     | 16.1         | 23    | 13.2                     | 68      | 39.1                     | 28     | 16.1                     | 27      | 15.5         | 174 | 210,000              | 229,324               |
| Q2 2009            | 24     | 10.9         | 34    | 15.4                     | 63      | 28.5                     | 45     | 20.4                     | 55      | 24.9         | 221 | 230,000              | 265,240               |
| Year-to-date 2010  | 33     | 10.5         | 30    | 9.5                      | 110     | 34.9                     | 62     | 19.7                     | 80      | 25.4         | 315 | 233,000              | 264,881               |
| Year-to-date 2009  | 66     | 15.2         | 64    | 14.7                     | 117     | 27.0                     | 73     | 16.8                     | 114     | 26.3         | 434 | 220,000              | 262,551               |
| Rive sud           |        |              |       |                          |         |                          |        |                          |         |              |     |                      |                       |
| Q2 2010            | 8      | 8.2          | 4     | 4.1                      | 29      | 29.6                     | 27     | 27.6                     | 30      | 30.6         | 98  | 257,460              | 282,758               |
| Q2 2009            | 2      | 2.3          | 9     | 10.2                     | 23      | 26.1                     | 25     | 28.4                     | 29      | 33.0         | 88  | 250,000              | 295,602               |
| Year-to-date 2010  | 12     | 6.7          | 10    | 5.6                      | 51      | 28.7                     | 46     | 25.8                     | 59      | 33.I         | 178 | 260,000              | 289,025               |
| Year-to-date 2009  | 8      | 5.6          | 15    | 10.4                     | 35      | 24.3                     | 39     | 27.1                     | 47      | 32.6         | 144 | 250,000              | 291,583               |
| Québec CMA         |        |              |       |                          |         |                          |        |                          |         |              |     |                      |                       |
| Q2 2010            | 38     | 11.1         | 30    | 8.8                      | 115     | 33.7                     | 72     | 21.1                     | 86      | 25.2         | 341 | 240,000              | 262,674               |
| Q2 2009            | 26     | 7.3          | 43    | 12.1                     | 90      | 25.4                     | 83     | 23.4                     | 113     | 31.8         | 355 | 250,000              | 295,031               |
| Year-to-date 2010  | 47     | 7.9          | 44    | 7.4                      | 181     | 30.3                     | 133    | 22.3                     | 192     | 32.2         | 597 | 250,000              | 284,406               |
| Year-to-date 2009  | 75     | 11.1         | 79    | 11.7                     | 163     | 24.1                     | 132    | 19.5                     | 227     | 33.6         | 676 | 250,000              | 292,152               |
| New City of Québec |        |              |       |                          |         |                          |        |                          |         |              |     |                      |                       |
| Q2 2010            | 16     | 9.0          | 25    | 14.1                     | 69      | 39.0                     | 30     | 16.9                     | 37      | 20.9         | 177 | 225,000              | 250,080               |
| Q2 2009            | 8      | 5.7          | 24    | 17.1                     | 43      | 30.7                     | 25     | 17.9                     | 40      | 28.6         | 140 | 230,000              | 282,929               |
| Year-to-date 2010  | 19     | 6.8          | 29    | 10.4                     | 104     | 37.1                     | 52     | 18.6                     | 76      | 27.1         | 280 | 240,000              | 266,821               |
| Year-to-date 2009  | 37     | 13.2         | 47    | 16.8                     | 70      | 25.0                     | 41     | 14.6                     | 85      | 30.4         | 280 | 222,500              | 282,193               |
| New City of Lévis  |        |              |       |                          |         |                          |        |                          |         |              |     |                      |                       |
| Q2 2010            | 6      | 7.3          | 2     | 2.4                      | 23      | 28.0                     | 22     | 26.8                     | 29      | 35.4         | 82  | 263,000              | 294,687               |
| Q2 2009            | 1      | 1.7          | 4     | 6.8                      | 13      | 22.0                     | 15     | 25.4                     | 26      | 44. I        | 59  | 260,000              | 322,847               |
| Year-to-date 2010  | 8      | 5.2          | 6     | 3.9                      | 42      | 27.5                     | 40     | 26.1                     | 57      | 37.3         | 153 | 266,000              | 300,659               |
| Year-to-date 2009  | 4      | 3.9          | 8     | 7.8                      | 20      | 19.6                     | 27     | 26.5                     | 43      | 42.2         | 102 | 260,000              | 317,137               |

Source: CMHC (Market Absorption Survey)

| Table 4.1: Average Price (\$) of Absorbed Single-detached Units<br>Second Quarter 2010 |         |         |       |         |         |       |  |  |  |  |  |  |  |
|----------------------------------------------------------------------------------------|---------|---------|-------|---------|---------|-------|--|--|--|--|--|--|--|
| Submarket   Q2 2010   Q2 2009   % Change   YTD 2010   YTD 2009   % Change              |         |         |       |         |         |       |  |  |  |  |  |  |  |
| Québec - Basse-ville, Vanier                                                           |         |         | n/a   |         |         | n/a   |  |  |  |  |  |  |  |
| Québec - Haute-ville                                                                   |         |         | n/a   |         |         | n/a   |  |  |  |  |  |  |  |
| Québec - Des Rivières, L'Ancienne-Lorette                                              | 287,230 | 448,810 | -36.0 | 319,334 | 440,196 | -27.5 |  |  |  |  |  |  |  |
| Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin                                         | 429,905 | 427,200 | 0.6   | 384,561 | 406,596 | -5.4  |  |  |  |  |  |  |  |
| Val-Bélair, Saint Émile, Loretteville, etc                                             | 214,961 | 236,552 | -9.1  | 233,921 | 235,025 | -0.5  |  |  |  |  |  |  |  |
| Charlesbourg, Stoneham, etc                                                            | 250,699 | 329,700 | -24.0 | 320,545 | 301,271 | 6.4   |  |  |  |  |  |  |  |
| Beauport, Boischâtel, Île-d'Orléans, etc                                               | 237,109 | 267,145 | -11.2 | 264,969 | 271,246 | -2.3  |  |  |  |  |  |  |  |
| Charny, Saint-Romuald, Saint-Jean-Chr., etc                                            | 286,176 | 327,617 | -12.6 | 289,105 | 318,163 | -9.1  |  |  |  |  |  |  |  |
| Lévis, Pintendre, etc                                                                  | 272,780 | 258,902 | 5.4   | 288,757 | 258,359 | 11.8  |  |  |  |  |  |  |  |
| Québec CMA                                                                             | 262,674 | 295,031 | -11.0 | 284,406 | 292,152 | -2.7  |  |  |  |  |  |  |  |

Source: CMHC (Market Absorption Survey)

|                | Table 5:           | MLS® Resi                 | dential Acti                 | vity <sup>1</sup> for Qu | ebec                                           |                                    |                                                |
|----------------|--------------------|---------------------------|------------------------------|--------------------------|------------------------------------------------|------------------------------------|------------------------------------------------|
|                |                    |                           |                              |                          |                                                | Last Four                          | Quarters <sup>3</sup>                          |
|                | Number of<br>Sales | Number of<br>New Listings | Number of<br>Active Listings | Average Price<br>(\$)    | Active Listings<br>to Sales Ratio <sup>2</sup> | Average Price <sup>2</sup><br>(\$) | Active Listings<br>to Sales Ratio <sup>2</sup> |
| SINGLE FAMILY* |                    |                           |                              |                          |                                                |                                    |                                                |
| Q2 2010        | 1,338              | I,836                     | 2,094                        | 245,748                  | 4.7                                            | 232,438                            | 4.4                                            |
| Q2 2009        | 1,672              | I,778                     | 2,403                        | 220,828                  | 4.3                                            | 210,564                            | 5.4                                            |
| % Change       | -20.0              | 3.3                       | -12.9                        | 11.3                     | n/a                                            | 10.4                               | n/a                                            |
| YTD 2010       | 2,757              | 4,103                     | 2,002                        | 240,014                  | 4.4                                            | n/a                                | n/a                                            |
| YTD 2009       | 3,020              | 4,191                     | 2,564                        | 214,975                  | 5.1                                            | n/a                                | n/a                                            |
| % Change       | -8.7               | -2.1                      | -21.9                        | 11.6                     | n/a                                            | n/a                                | n/a                                            |
| CONDOMINIUMS*  |                    |                           |                              |                          |                                                |                                    |                                                |
| Q2 2010        | 474                | 787                       | 764                          | 195,959                  | 4.8                                            | 190,240                            | 4.7                                            |
| Q2 2009        | 507                | 644                       | 847                          | 178,273                  | 5.0                                            | 177,701                            | 5.8                                            |
| % Change       | -6.5               | 22.2                      | -9.8                         | 9.9                      | n/a                                            | 7.1                                | n/a                                            |
| YTD 2010       | 1,058              | ١,537                     | 749                          | 194,175                  | 4.2                                            | n/a                                | n/a                                            |
| YTD 2009       | 967                | I,380                     | 850                          | 178,119                  | 5.3                                            | n/a                                | n/a                                            |
| % Change       | 9.4                | 11.4                      | -11.8                        | 9.0                      | n/a                                            | n/a                                | n/a                                            |
| PLEX*          |                    |                           |                              |                          |                                                |                                    |                                                |
| Q2 2010        | 165                | 217                       | 227                          | 261,715                  | 4.1                                            | 256,990                            | 4.2                                            |
| Q2 2009        | 175                | 193                       | 289                          | 223,969                  | 4.9                                            | 219,467                            | 6.0                                            |
| % Change       | -5.7               | 12.4                      | -21.4                        | 16.9                     | n/a                                            | 17.1                               | n/a                                            |
| YTD 2010       | 330                | 500                       | 219                          | 268,255                  | 4.0                                            | n/a                                | n/a                                            |
| YTD 2009       | 351                | 457                       | 310                          | 223,030                  | 5.3                                            | n/a                                | n/a                                            |
| % Change       | -6.0               | 9.4                       | -29.3                        | 20.3                     | n/a                                            | n/a                                | n/a                                            |
| TOTAL          |                    |                           |                              |                          |                                                |                                    |                                                |
| Q2 2010        | ۱,977              | 2,847                     | 3,092                        | 235,744                  | 4.7                                            | 225,452                            | 4.4                                            |
| Q2 2009        | 2,356              | 2,618                     | 3,540                        | 212,114                  | 4.5                                            | 204,188                            | 5.5                                            |
| % Change       | -16.1              | 8.7                       | -12.7                        | 11.1                     | n/a                                            | 10.4                               | n/a                                            |
| YTD 2010       | 4,145              | 6,150                     | 2,977                        | 232,312                  | 4.3                                            | n/a                                | n/a                                            |
| YTD 2009       | 4,343              | 6,031                     | 3,726                        | 207,702                  | 5.1                                            | n/a                                | n/a                                            |
| % Change       | -4.6               | 2.0                       | -20.1                        | 11.8                     | n/a                                            | n/a                                | n/a                                            |

 $\ensuremath{\mathsf{MLS}}\xspace^{\ensuremath{\mathsf{R}}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

<sup>1</sup> Source: QFREB by Centris<sup>®</sup>.

<sup>2</sup> Calculations: CMHC.

<sup>3</sup> Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

-- Data not available when there are fewer than 30 sales.

n/a Not applicable.

\* Refer to QFREB for the definitions.

\*\* Observed change greater than 100%.

|      |           |                           | T                          | able <u>6:</u>             | Economic                  | Indicat      | tors                    |                             |                              |                                    |  |  |
|------|-----------|---------------------------|----------------------------|----------------------------|---------------------------|--------------|-------------------------|-----------------------------|------------------------------|------------------------------------|--|--|
|      |           |                           |                            | Seco                       | ond Quarte                | er 2010      |                         |                             |                              |                                    |  |  |
|      |           | Inte                      | rest Rates                 |                            | NHPI, Total,              | CPI,         |                         | Québec Labo                 | Québec Labour Market         |                                    |  |  |
|      |           | P & I<br>Per<br>\$100,000 | Mortage F<br>I Yr.<br>Term | Rates (%)<br>5 Yr.<br>Term | Québec<br>CMA<br>1997=100 | 2002<br>=100 | Employment<br>SA (,000) | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly<br>Earnings (\$) |  |  |
| 2009 | January   | 627                       | 5.00                       | 5.79                       | 160.4                     | 111.2        | 397.8                   | 4.0                         | 67.5                         | 757                                |  |  |
|      | February  | 627                       | 5.00                       | 5.79                       | 164.6                     | 112.0        | 400.0                   | 4.2                         | 68.0                         | 750                                |  |  |
|      | March     | 613                       | 4.50                       | 5.55                       | 164.8                     | 112.4        | 398.3                   | 4.3                         | 67.7                         | 741                                |  |  |
|      | April     | 596                       | 3.90                       | 5.25                       | 164.8                     | 112.5        | 398.0                   | 4.5                         | 67.8                         | 732                                |  |  |
|      | May       | 596                       | 3.90                       | 5.25                       | 165.6                     | 113.6        | 395.0                   | 4.5                         | 67.2                         | 731                                |  |  |
|      | June      | 631                       | 3.75                       | 5.85                       | 165.6                     | 114.2        | 393.7                   | 4.8                         | 67.1                         | 730                                |  |  |
|      | July      | 631                       | 3.75                       | 5.85                       | 165.5                     | 113.7        | 387.7                   | 5.0                         | 66.2                         | 743                                |  |  |
|      | August    | 631                       | 3.75                       | 5.85                       | 167.0                     | 113.8        | 383.1                   | 5.2                         | 65.5                         | 759                                |  |  |
|      | September | 610                       | 3.70                       | 5.49                       | 167.0                     | 113.6        | 380.9                   | 5.5                         | 65.3                         | 767                                |  |  |
|      | October   | 630                       | 3.80                       | 5.84                       | 168.9                     | 113.5        | 383.5                   | 5.4                         | 65.6                         | 766                                |  |  |
|      | November  | 616                       | 3.60                       | 5.59                       | 170.4                     | 114.3        | 389.1                   | 5.2                         | 66.3                         | 757                                |  |  |
|      | December  | 610                       | 3.60                       | 5.49                       | 170.4                     | 114.0        | 392.4                   | 4.9                         | 66.6                         | 752                                |  |  |
| 2010 | January   | 610                       | 3.60                       | 5.49                       | 170.4                     | 114.0        | 392.8                   | 4.5                         | 66.3                         | 745                                |  |  |
|      | February  | 604                       | 3.60                       | 5.39                       | 170.4                     | 114.2        | 393.6                   | 4.1                         | 66. I                        | 750                                |  |  |
|      | March     | 631                       | 3.60                       | 5.85                       | 170.4                     | 114.5        | 392.2                   | 4.3                         | 65.9                         | 752                                |  |  |
|      | April     | 655                       | 3.80                       | 6.25                       | 170.8                     | 114.7        | 394.3                   | 4.7                         | 66.5                         | 758                                |  |  |
|      | May       | 639                       | 3.70                       | 5.99                       | 171.9                     | 114.8        | 394.7                   | 5.5                         | 67.I                         | 767                                |  |  |
|      | June      | 633                       | 3.60                       | 5.89                       |                           | 114.8        | 397.7                   | 5.6                         | 67.6                         | 777                                |  |  |
|      | July      |                           |                            |                            |                           |              |                         |                             |                              |                                    |  |  |
|      | August    |                           |                            |                            |                           |              |                         |                             |                              |                                    |  |  |
|      | September |                           |                            |                            |                           |              |                         |                             |                              |                                    |  |  |
|      | October   |                           |                            |                            |                           |              |                         |                             |                              |                                    |  |  |
|      | November  |                           |                            |                            |                           |              |                         |                             |                              |                                    |  |  |
|      | December  |                           |                            |                            |                           |              |                         |                             |                              |                                    |  |  |

"P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

"NHPI" means New Housing Price Index

"CPI" means Consumer Price Index

"SA" means Seasonally Adjusted

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

## METHODOLOGY

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "**dwelling unit**", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "**start**", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "**under construction**" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "**completion**", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "**absorbed**" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

### **DWELLING TYPES:**

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "**Semi-Detached (Double)**" dwelling (also referred to as "**Semi**") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "**Row (Townhouse)**" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term **"Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

## INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

**Rental**: Dwelling constructed for rental purposes regardless of who finances the structure.

## GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada's 2001 Census area definitions.

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