#### HOUSING MARKET INFORMATION

# HOUSING NOW Trois-Riviéres CMA





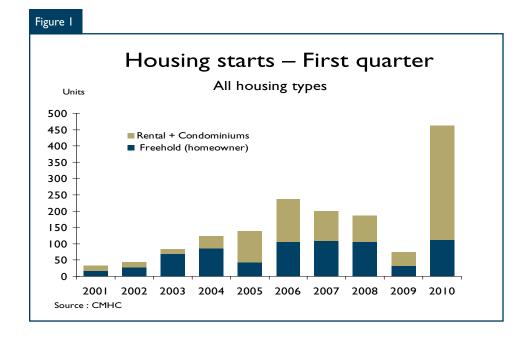
Date Released: Second Quarter 2010

# Trois-Rivières housing starts in the first quarter of 2010

A record number of housing starts was registered in the Trois-Rivières census metropolitan area (CMA) during the first three months of 2010. In fact, according to the latest statistics released by Canada Mortgage and Housing Corporation (CMHC),

463 dwellings were started from January to March 2010, compared to 74 during the corresponding period a year earlier.

This considerable increase in starts in the first quarter of 2010 was attributable to the hike registered in the rental segment. In all, 350 rental housing starts were enumerated in the CMA from January to March 2010, compared to 42 a year earlier.



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In the case of freehold homes\*, an increase was also noted. In fact, foundations were laid for 41 single-detached and 72 semi-detached homes during the first three months of 2010, compared to 24 and 8, respectively, in the corresponding period a year earlier.

Elsewhere in the Mauricie area, activity was stable in the agglomeration of Shawinigan, where foundations were laid for 9 homes during the first three months of 2010. In La Tuque, construction got under way on only 1 dwelling (a single-detached house) from January to March 2010, compared to 2 during the corresponding period in 2009.

In all urban centres with 10,000 or more inhabitants across Quebec, 8,364 starts were enumerated during the first three months of 2010, for an increase of 40 per cent over the same period in 2009. Among the CMAs in Quebec, five posted gains in residential construction: Québec (+129 per cent), Saguenay (+75 per cent), Montréal (+31 per cent), Sherbrooke (+29 per cent) and Trois-Rivières, where 463 starts were recorded, compared to 74 during the same period in 2009. In Gatineau, however, a decrease in activity was registered (-40 per cent).

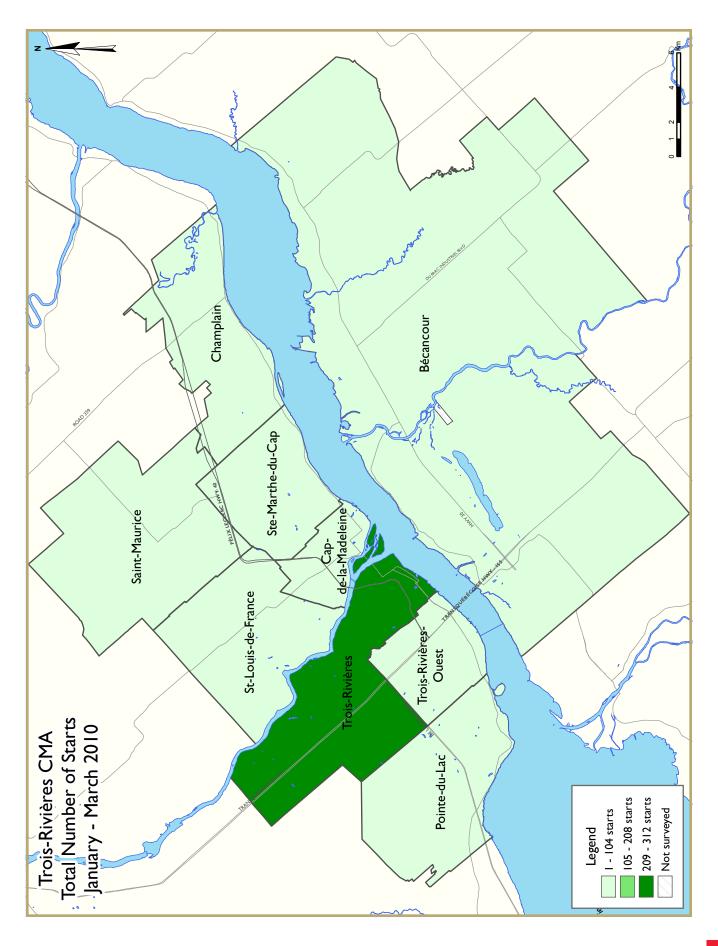
## Sales down slightly in the first quarter

Activity slowed down on the Trois-Rivières census metropolitan area (CMA) resale market in the first quarter of 2010. According to the latest data released by the Quebec Federation of Real Estate Boards

(QFREB), 289 MLS® sales were registered from January to March 2010, compared to 299 during the corresponding period a year earlier (-3 per cent). This decrease in transactions, combined with the increase in properties for sale on the market, suggests that the intense activity that characterized the market in the fourth quarter of 2009 (+18 per cent) has come to an end. That being said, market conditions remained tight in the CMA. Sellers, who managed to do quite well, retained the edge in negotiations. In fact, prices rose, as the average price\*\* of properties was up by 7 per cent in the first quarter of this year, compared to the same quarter in 2009. Homes in the Trois-Rivières area were therefore selling for an average of \$147,580 from January to March 2010.

<sup>\*</sup> Freehold homes refer to dwellings where the owner also holds the title of ownership to the land (single-detached, semi-detached and row houses, as well as duplexes).

<sup>\*\*</sup> Volume (\$)/Sales ratio.



#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity (data are not available at this time)
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Tab	le I: Hous	sing Acti	vity Sumr	nary of T	Trois-Rivi	ères CM	A		
		Fi	rst Quart	er 2010					
			Owne	rship				. 1	
		Freehold		C	Condominium		Ren	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Q1 2010	41	72	0	0	0	0	0	350	463
Q1 2009	24	6	2	0	0	0	0	42	74
% Change	70.8	**	-100.0	n/a	n/a	n/a	n/a	**	**
Year-to-date 2010	41	72	0	0	0	0	0	350	463
Year-to-date 2009	24	6	2	0	0	0	0	42	74
% Change	70.8	**	-100.0	n/a	n/a	n/a	n/a	**	**
UNDER CONSTRUCTION									
Q1 2010	35	56	4	0	0	20	0	468	583
Q1 2009	16	24	10	0	0	66	0	169	285
% Change	118.8	133.3	-60.0	n/a	n/a	-69.7	n/a	176.9	104.6
COMPLETIONS									
Q1 2010	41	34	4	0	0	16	0	70	177
Q1 2009	39	12	2	0	0	8	0	99	160
% Change	5.1	183.3	100.0	n/a	n/a	100.0	n/a	-29.3	10.6
Year-to-date 2010	41	34	4	0	0	16	0	70	177
Year-to-date 2009	39	12	2	0	0	8	0	99	160
% Change	5.1	183.3	100.0	n/a	n/a	100.0	n/a	-29.3	10.6
<b>COMPLETED &amp; NOT ABSORB</b>	ED								
Q1 2010	24	30	2	0	0	23	0	83	162
Q1 2009	27	18	- 1	0	3	29	2	103	183
% Change	-11.1	66.7	100.0	n/a	-100.0	-20.7	-100.0	-19.4	-11.5
ABSORBED									
QI 2010	39	25	2	0	0	23	0	73	162
Q1 2009	38	10	- 1	0	I	6	4	131	191
% Change	2.6	150.0	100.0	n/a	-100.0	**	-100.0	-44.3	-15.2
Year-to-date 2010	39	25	2	0	0	23	0	73	162
Year-to-date 2009	38	10	- 1	0	I	6	4	131	191
% Change	2.6	150.0	100.0	n/a	-100.0	**	-100.0	-44.3	-15.2

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

	Table I.I:	Housing	Activity	Summar	y by Subr	narket			
		Fi	rst Quart	ter 2010					
			Owne	ership			Ren	e - 1	
		Freehold		C	Condominium	١	Ken	tai	T . 14
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Centre									
QI 2010	31	66	0	0	0	0	0	319	416
Q1 2009	13	6	0	0	0	0	0	24	43
Remainder of the CMA									
Q1 2010	10	6	0	0	0	0	0	31	<del>4</del> 7
Q1 2009	11	0	2	0	0	0	0	18	31
Trois-Rivières CMA									
QI 2010	41	72	0	0	0	0	0	350	463
Q1 2009	24	6	2	0	0	0	0	42	74
UNDER CONSTRUCTION									
Centre									
Q1 2010	29	48	4	0	0	20	0	394	495
Q1 2009	10	24	0	0	0	0	0	137	171
Remainder of the CMA									
Q1 2010	6	8	0	0	0	0	0	74	88
Q1 2009	6	0	10	0	0	66	0	32	114
Trois-Rivières CMA									
Q1 2010	35	56	4	0	0	20	0	468	583
Q1 2009	16	24	10	0	0	66	0	169	285
COMPLETIONS									
Centre									
Q1 2010	28	30	2	0	0	0	0	45	117
Q1 2009	18	10	2	0	0	0	0	78	108
Remainder of the CMA									
Q1 2010	13	4	2	0	0	16	0	25	60
Q1 2009	21	2	0	0	0	8	0	21	52
Trois-Rivières CMA									
Q1 2010	41	34	4	0	0	16	0	70	177
Q1 2009	39	12	2	0	0	8	0	99	160

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

,	Гable I.I:	_	Activity rst Quart		y by Subr	narket			
			Owne	ership			Ren	4-1	
		Freehold		(	Condominium		Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row Apt. & Other		Total*
COMPLETED & NOT ABSORB	ED								
Centre									
Q1 2010	18	27	0	0		17	0	68	130
Q1 2009	16	16	- 1	0	0	26	2	89	150
Remainder of the CMA									
Q1 2010	6	3	2	0		6	0	15	32
Q1 2009	11	2	0	0	3	3	0	14	33
Trois-Rivières CMA									
Q1 2010	24	30	2	0	0	23	0	83	162
Q1 2009	27	18	- 1	0	3	29	2	103	183
ABSORBED									
Centre									
Q1 2010	27	20	2	0	0	3	0	35	87
Q1 2009	19	10	- 1	0	0	- 1	4	117	152
Remainder of the CMA									
Q1 2010	12	5	0	0	0	20	0	38	75
Q1 2009	19	0	0	0	- 1	5	0	14	39
Trois-Rivières CMA									
Q1 2010	39	25	2	0	0	23	0	73	162
Q1 2009	38	10	1	0	1	6	4	131	191

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

Table 2: Starts by Submarket and by Dwelling Type First Quarter 2010												
	Sin	ıgle	Semi		Row		Apt. & Other		Total			
Submarket	QI 2010	QI 2009	QI 2010	QI 2009	QI 2010	QI 2009	QI 2010	QI 2009	QI 2010	QI 2009	% Change	
Centre	31	13	66	6	0	0	319	24	416	43	**	
Trois-Rivières	12	10	50	0	0	0	250	0	312	10	**	
Trois-Rivières-Ouest	- 11	- 1	16	2	0	0	57	16	84	19	**	
Cap-de-la-Madeleine	8	2	0	4	0	0	12	8	20	14	42.9	
Remainder of the CMA	10	11	6	0	0	0	31	20	47	31	51.6	
Bécancour	4	4	0	0	0	0	16	18	20	22	-9.1	
Champlain	- 1	0	0	0	0	0	0	0	- 1	0	n/a	
Pointe-du-Lac	2	3	4	0	0	0	12	2	18	5	**	
St-Louis-de-France	2	- 1	0	0	0	0	3	0	5	- 1	**	
Sainte-Marthe-du-Cap	0	0	2	0	0	0	0	0	2	0	n/a	
Saint-Maurice	I	3	0	0	0	0	0	0	- 1	3	-66.7	
Trois-Rivières CMA	41	24	72	6	0	0	350	44	463	74	**	

Table 2.1: Starts by Submarket and by Dwelling Type  January - March 2010													
	C:			T			A . 0	0.1		T			
	Sin	gie	Sei	mı	Ro	W	Apt. &	Other		Total			
Submarket	YTD	YTD	YTD	YTD	%								
	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	Change		
Centre	31	13	66	6	0	0	319	24	416	43	**		
Trois-Rivières	12	10	50	0	0	0	250	0	312	10	**		
Trois-Rivières-Ouest	- 11	- 1	16	2	0	0	57	16	84	19	**		
Cap-de-la-Madeleine	8	2	0	4	0	0	12	8	20	14	42.9		
Remainder of the CMA	10	11	6	0	0	0	31	20	47	31	51.6		
Bécancour	4	4	0	0	0	0	16	18	20	22	-9.1		
Champlain	- 1	0	0	0	0	0	0	0	- 1	0	n/a		
Pointe-du-Lac	2	3	4	0	0	0	12	2	18	5	**		
St-Louis-de-France	2	- 1	0	0	0	0	3	0	5	1	**		
Sainte-Marthe-du-Cap	0	0	2	0	0	0	0	0	2	0	n/a		
Saint-Maurice	- 1	3	0	0	0	0	0	0	- 1	3	-66.7		
Trois-Rivières CMA	41	24	72	6	0	0	350	44	463	74	**		

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market First Quarter 2010												
		Ro	w			Apt. &	Other					
Submarket	Freeho Condor		Rer	ntal	Freeho Condor		Ren	tal				
	QI 2010	Q1 2009	Q1 2010	Q1 2009	QI 2010	Q1 2009	Q1 2010	Q1 2009				
Centre	0	0	0	0	0	0	319	24				
Trois-Rivières	0	0	0	0	0	0	250	0				
Trois-Rivières-Ouest	0	0	0	0	0	0	57	16				
Cap-de-la-Madeleine	0	0	0	0	0	0	12	8				
Remainder of the CMA	0	0	0	0	0	2	31	18				
Bécancour	0	0	0	0	0	0	16	18				
Champlain	0	0	0	0	0	0	0	0				
Pointe-du-Lac	0	0	0	0	0	2	12	0				
St-Louis-de-France	0	0	0	0	0	0	3	0				
Sainte-Marthe-du-Cap	0	0	0	0	0	0	0	0				
Saint-Maurice	0	0	0	0	0	0	0	0				
Trois-Rivières CMA	0	0	0	0	0	2	350	42				

Table 2.3: S	tarts by Su		by Dwelli ry - March	· ·	nd by Intei	nded Mark	ret	
		Ro	w			Apt. &	Other	
Submarket	Freeho Condo		Rental Freehold and Rental Condominium		ital			
	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009
Centre	0	0	0	0	0	0	319	24
Trois-Rivières	0	0	0	0	0	0	250	0
Trois-Rivières-Ouest	0	0	0	0	0	0	57	16
Cap-de-la-Madeleine	0	0	0	0	0	0	12	8
Remainder of the CMA	0	0	0	0	0	2	31	18
Bécancour	0	0	0	0	0	0	16	18
Champlain	0	0	0	0	0	0	0	0
Pointe-du-Lac	0	0	0	0	0	2	12	0
St-Louis-de-France	0	3	0					
Sainte-Marthe-du-Cap	0	0	0	0	0	0	0	0
Saint-Maurice	0	0	0	0	0	0	0	0
Trois-Rivières CMA	0	0	0	0	0	2	350	42

Table 2.4: Starts by Submarket and by Intended Market First Quarter 2010													
Sub-manulast	Freel	hold	Condor	ninium	Rer	ntal	Total*						
Submarket	QI 2010	Q1 2009	QI 2010	Q1 2009	QI 2010	Q1 2009	Q1 2010	Q1 2009					
Centre	97	19	0	0	319	24	416	43					
Trois-Rivières	62	10	0	0	250	0	312	10					
Trois-Rivières-Ouest	27	3	0	0	57	16	84	19					
Cap-de-la-Madeleine	8	6	0	0	12	8	20	14					
Remainder of the CMA	16	13	0	0	31	18	47	31					
Bécancour	4	4	0	0	16	18	20	22					
Champlain	1	0	0	0	0	0	1	0					
Pointe-du-Lac	6	5	0	0	12	0	18	5					
St-Louis-de-France	2	- 1	0	0	3	0	5	1					
Sainte-Marthe-du-Cap	2	0	0	0	0	0	2	0					
Saint-Maurice	1	3	0	0	0	0	1	3					
Trois-Rivières CMA	113	32	0	0	350	42	463	74					

Table 2.5: Starts by Submarket and by Intended Market  January - March 2010												
Culmonles	Free		Condo		Rer	ntal	Total*					
Submarket	YTD 2010	YTD 2009										
Centre	97	19	0	0	319	24	416	43				
Trois-Rivières	62	10	0	0	250	0	312	10				
Trois-Rivières-Ouest	27	3	0	0	57	16	84	19				
Cap-de-la-Madeleine	8	6	0	0	12	8	20	14				
Remainder of the CMA	16	13	0	0	31	18	47	31				
Bécancour	4	4	0	0	16	18	20	22				
Champlain	1	0	0	0	0	0	I	0				
Pointe-du-Lac	6	5	0	0	12	0	18	5				
St-Louis-de-France	2	1	0	0	3	0	5	1				
Sainte-Marthe-du-Cap	2 0		0	0	0	0	2	0				
Saint-Maurice	1	3	0	0	0	0	I	3				
Trois-Rivières CMA	113	32	0	0	350	42	463	74				

Table 3: Completions by Submarket and by Dwelling Type First Quarter 2010												
	Sin	ıgle	Se	mi	Row		Apt. & Other					
Submarket	QI 2010	QI 2009	QI 2010	QI 2009	QI 2010	QI 2009	QI 2010	QI 2009	QI 2010	Q1 2009	% Change	
Centre	28	18	30	10	0	0	59	80	117	108	8.3	
Trois-Rivières	9	- 11	24	4	0	0	23	2	56	17	**	
Trois-Rivières-Ouest	7	4	6	0	0	0	6	70	19	74	-74.3	
Cap-de-la-Madeleine	12	3	0	6	0	0	30	8	42	17	147.1	
Remainder of the CMA	13	21	4	2	0	0	43	29	60	52	15.4	
Bécancour	2	10	2	2	0	0	24	22	28	34	-17.6	
Champlain	- 1	0	2	0	0	0	0	0	3	0	n/a	
Pointe-du-Lac	5	6	0	0	0	0	2	0	7	6	16.7	
St-Louis-de-France	2	2	0	0	0	0	3	7	5	9	-44.4	
Sainte-Marthe-du-Cap	3	0	0	0	0	0	14	0	17	0	n/a	
Saint-Maurice	0	3	0	0	0	0	0	0	0	3	-100.0	
Trois-Rivières CMA	41	39	34	12	0	0	102	109	177	160	10.6	

Table 3.1: Completions by Submarket and by Dwelling Type														
	January - March 2010													
	Single		Sei	mi	Row		Apt. & Other		Total					
Submarket	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	% Change			
Centre	28	18	30	10	0	0	59	80	117	108	8.3			
Trois-Rivières	9	- 11	24	4	0	0	23	2	56	17	**			
Trois-Rivières-Ouest	7	4	6	0	0	0	6	70	19	74	-74.3			
Cap-de-la-Madeleine	12	3	0	6	0	0	30	8	42	17	147.1			
Remainder of the CMA	13	21	4	2	0	0	43	29	60	52	15.4			
Bécancour	2	10	2	2	0	0	24	22	28	34	-17.6			
Champlain	1	0	2	0	0	0	0	0	3	0	n/a			
Pointe-du-Lac	5	6	0	0	0	0	2	0	7	6	16.7			
St-Louis-de-France	2	2	0	0	0	0	3	7	5	9	-44.4			
Sainte-Marthe-du-Cap	3	0	0	0	0	0	14	0	17	0	n/a			
Saint-Maurice	0	3	0	0	0	0	0	0	0	3	-100.0			
Trois-Rivières CMA	41	39	34	12	0	0	102	109	177	160	10.6			

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market First Quarter 2010													
		Ro	w			Apt. &	Other						
Submarket	Freeho Condor		Rer	ital	Freeho Condor		Ren	tal					
	QI 2010	Q1 2009	Q1 2010	Q1 2009	QI 2010	Q1 2009	QI 2010	Q1 2009					
Centre	0	0	0	0	2	2	45	78					
Trois-Rivières	0	0	0	0	0	2	11	0					
Trois-Rivières-Ouest	0	0	0	0	0	0	6	70					
Cap-de-la-Madeleine	0	0	0	0	2	0	28	8					
Remainder of the CMA	0	0	0	0	18	8	25	21					
Bécancour	0	0	0	0	16	8	8	14					
Champlain	0	0	0	0	0	0	0	0					
Pointe-du-Lac	0	0	0	0	2	0	0	0					
St-Louis-de-France	0	0	0	0	0	0	3	7					
Sainte-Marthe-du-Cap	0	0	0	0	0	0	14	0					
Saint-Maurice	0	0	0	0	0	0	0	0					
Trois-Rivières CMA	0	0	0	0	20	10	70	99					

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - March 2010											
		Ro	w			Apt. &	Other				
Submarket	Freehold and Condominium		Rental		Freeho Condoi		Rental				
	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009			
Centre	0	0	0	0	2	2	45	78			
Trois-Rivières	0	0	0	0	0	2	11	0			
Trois-Rivières-Ouest	0	0	0	0	0	0	6	70			
Cap-de-la-Madeleine	0	0	0	0	2	0	28	8			
Remainder of the CMA	0	0	0	0	18	8	25	21			
Bécancour	0	0	0	0	16	8	8	14			
Champlain	0	0	0	0	0	0	0	0			
Pointe-du-Lac	0	0	0	0	2	0	0	0			
St-Louis-de-France	0	0	0	0	0	0	3	7			
Sainte-Marthe-du-Cap 0		0	0	0	0	0	14	0			
Saint-Maurice	0	0	0	0	0	0	0	0			
Trois-Rivières CMA	0	0	0	0	20	10	70	99			

Table 3.4: Competions by Submarket and by Intended Market First Quarter 2010											
	Free	Freehold		minium	Rer	ntal	Total*				
Submarket	QI 2010	Q1 2009	QI 2010	Q1 2009	QI 2010	Q1 2009	Q1 2010	Q1 2009			
Centre	60	30	0	0	45	78	117	108			
Trois-Rivières	33	17	0	0	11	0	56	17			
Trois-Rivières-Ouest	13	4	0	0	6	70	19	74			
Cap-de-la-Madeleine	14	9	0	0	28	8	42	17			
Remainder of the CMA	19	23	16	8	25	21	60	52			
Bécancour	4	12	16	8	8	14	28	34			
Champlain	3	0	0	0	0	0	3	0			
Pointe-du-Lac	7	6	0	0	0	0	7	6			
St-Louis-de-France	2	2	0	0	3	7	5	9			
Sainte-Marthe-du-Cap	3	0	0	0	14	0	17	0			
Saint-Maurice	0	3	0	0	0	0	0	3			
Trois-Rivières CMA	79	53	16	8	70	99	177	160			

Table 3.5: Completions by Submarket and by Intended Market  January - March 2010											
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*				
Submarket	YTD 2010	YTD 2009									
Centre	60	30	0	0	45	78	117	108			
Trois-Rivières	33	17	0	0	- 11	0	56	17			
Trois-Rivières-Ouest	13	4	0	0	6	70	19	74			
Cap-de-la-Madeleine	14	9	0	0	28	8	42	17			
Remainder of the CMA	19	23	16	8	25	21	60	52			
Bécancour	4	12	16	8	8	14	28	34			
Champlain	3	0	0	0	0	0	3	0			
Pointe-du-Lac	7	6	0	0	0	0	7	6			
St-Louis-de-France	2	2	0	0	3	7	5	9			
Sainte-Marthe-du-Cap	3	0	0	0	14	0	17	0			
Saint-Maurice	0	3	0	0	0	0	0	3			
Trois-Rivières CMA	79	53	16	8	70	99	177	160			

Table 4: Absorbed Single-Detached Units by Price Range													
First Quarter 2010													
	Price Ranges												
Submarket	< \$125,000		\$125,000 - \$149,999		\$150,000 - \$199,999		\$200,000 - \$249,999		\$250,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		ι ι ι ι ι ε (φ)	rrice (\$)
Centre													
QI 2010	0	0.0	0	0.0	5	22.7	11	50.0	6	27.3	22	200,000	221,496
Q1 2009	0	0.0	0	0.0	6	31.6	10	52.6	3	15.8	19	210,000	210,263
Year-to-date 2010	0	0.0	0	0.0	5	22.7	11	50.0	6	27.3	22	200,000	221,496
Year-to-date 2009	0	0.0	0	0.0	6	31.6	10	52.6	3	15.8	19	210,000	210,263
Remainder of the CMA													
Q1 2010	3	33.3	0	0.0	3	33.3	2	22.2	1	11.1	9		
Q1 2009	- 1	5.3	2	10.5	12	63.2	2	10.5	2	10.5	19	165,000	179,737
Year-to-date 2010	3	33.3	0	0.0	3	33.3	2	22.2	- 1	11.1	9		
Year-to-date 2009	- 1	5.3	2	10.5	12	63.2	2	10.5	2	10.5	19	165,000	179,737
Trois-Rivières CMA													
QI 2010	3	9.7	0	0.0	8	25.8	13	41.9	7	22.6	31	200,000	205,609
Q1 2009	I	2.6	2	5.3	18	47.4	12	31.6	5	13.2	38	190,000	195,000
Year-to-date 2010	3	9.7	0	0.0	8	25.8	13	41.9	7	22.6	31	200,000	205,609
Year-to-date 2009	1	2.6	2	5.3	18	47.4	12	31.6	5	13.2	38	190,000	195,000

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units First Quarter 2010											
Submarket         Q1 2010         Q1 2009         % Change         YTD 2010         YTD 2009         % Change											
Centre	221,496	210,263	5.3	221,496	210,263	5.3					
Trois-Rivières		201,364	n/a		201,364	n/a					
Trois-Rivières-Ouest			n/a			n/a					
Cap-de-la-Madeleine	201,292		n/a	201,292		n/a					
Remainder of the CMA		179,737	n/a		179,737	n/a					
Bécancour			n/a			n/a					
Champlain			n/a			n/a					
Pointe-du-Lac			n/a			n/a					
St-Louis-de-France			n/a			n/a					
Sainte-Marthe-du-Cap			n/a			n/a					
Saint-Maurice			n/a			n/a					
Trois-Rivières CMA	205,609	195,000	5.4	205,609	195,000	5.4					

Source: CMHC (Market Absorption Survey)

			T	able 6:	Economi	c Indicat	ors					
				Fir	st Quarte	r 2010						
		Inte	rest Rates		NHPI,	СРІ	Trois-Rivières Labour Market					
		P & I Per \$100,000	Mortage I I Yr. Term	Rates (%) 5 Yr. Term	Total, (Quebec) 1997=100	(Quebec) 2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2009	January	627	5.00	5.79	163.6	111.5	67.1	7.3	59.3	682		
	February	627	5.00	5.79	164.8	112.3	66.7	7.6	59.1	689		
	March	613	4.50	5.55	165.2	112.6	66.3	7.9	58.9	695		
	April	596	3.90	5.25	165.3	112.7	66.8	7.9	59.3	693		
	May	596	3.90	5.25	165.6	113.7	66.4	8.2	59.1	696		
	June	631	3.75	5.85	165.7	114.3	66.6	8.3	59.2	698		
	July	631	3.75	5.85	165.7	113.8	66.9	8.6	59.6	691		
	August	631	3.75	5.85	166.0	113.9	68.3	8.6	60.9	687		
	September	610	3.70	5. <del>4</del> 9	166.2	113.7	68.9	9.1	61.7	693		
	October	630	3.80	5.84	167.1	113.6	69.2	9.3	62.1	704		
	November	616	3.60	5.59	167.8	114.3	68.7	9.6	61.8	707		
	December	610	3.60	5.49	168.0	114.0	68.2	9.5	61.3	700		
2010	January	610	3.60	5.49	168.1	114.0	66.6	9.6	59.8	697		
	February	604	3.60	5.39	168.5	114.2	65. I	10.0	58.6	704		
	March	631	3.60	5.85		114.5	63.5	10.1	57.2	714		
	April											
	May											
	June											
	July											
	August											
	September											
	October											
	November											
	December											

 $<sup>&</sup>quot;P \& I" means \ Principal \ and \ Interest \ (assumes \$100,\!000 \ mortgage \ amortized \ over \ 25 \ years \ using \ current \ 5 \ year \ interest \ rate)$ 

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

### STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada's 2001 Census area definitions.

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