New Motor Vehicle Sales

September 2010





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- .. not available for a specific reference period
- ... not applicable
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- 0s value rounded to 0 (zero) where there is a meaningful distinction between true zero and the value that was rounded
- p preliminary
- r revised
- x suppressed to meet the confidentiality requirements of the Statistics Act
- E use with caution
- F too unreliable to be published

Note to users

Figures may not add up to totals because of rounding.

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Highlights

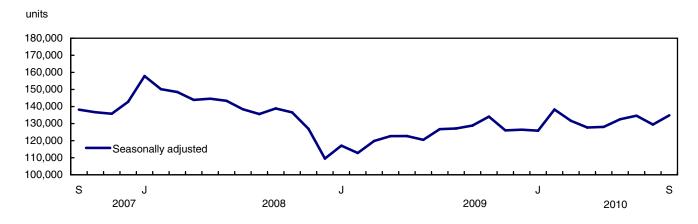
September 2010

The number of new motor vehicles sold rose 4.2% to 134,845 units in September. Stronger truck sales were the main contributor to the overall increase.

Analysis – September 2010

The number of new motor vehicles sold rose 4.2% to 134,845 units in September. Stronger truck sales were the main contributor to the overall increase.

Chart 1
New motor vehicle sales, seasonally adjusted, in units, 2007 to 2010

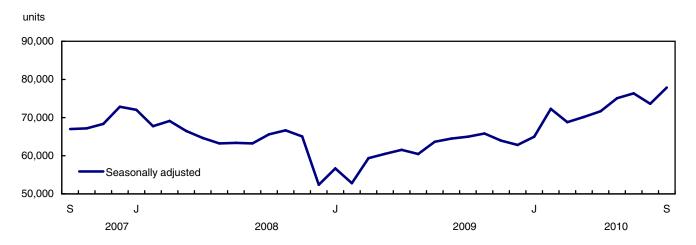


Preliminary industry data indicate that the number of new motor vehicles sold remained unchanged in October.

Sales up for both trucks and passenger cars

Sales of trucks (which include minivans, sport-utility vehicles, light and heavy trucks, vans and buses) increased 5.8% to 77,885 units in September after declining the previous month. Trucks sales remained higher than passenger car sales, as they have been for most months since the second half of 2009.

Chart 2
Truck, van and bus sales, seasonally adjusted, in units, 2007 to 2010



Sales of passenger cars rose 2.0% to 56,960 units in September. The main contributor to the advance was a 2.9% sales increase of North American built passenger cars. Prior to this gain, sales of this vehicle type have followed a downward trend since late 2009. Sales of overseas-built passenger cars rose 0.9%.

Sales up in all provinces

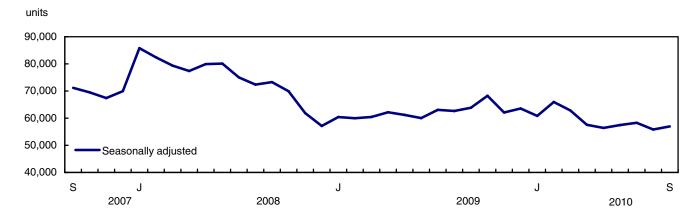
Sales of new motor vehicles increased in all provinces in September.

Sales of new motor vehicles in Ontario rose 6.8%, partially offsetting the decline in August.

In Alberta, sales advanced 2.4% in September, a fifth consecutive monthly increase.

The largest percentage increase was in Nova Scotia, with sales up 8.8%. Despite stronger sales in August and September, these gains have only partially offset the losses reported in July.

Chart 3 Passenger car sales, seasonally adjusted, in units, 2007 to 2010



Monthly distribution of the Canadian motor vehicle market (passenger cars), by origin, 2007 to 2010

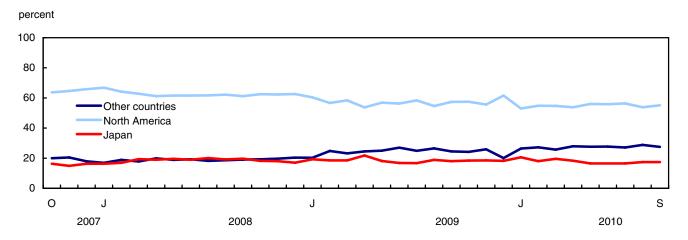
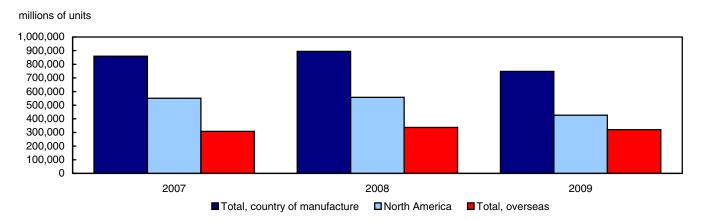


Chart 5 Cumulative sales of new passenger cars, by origin, in units, 2007 to 2009 January to December



Related products

Selected publications from Statistics Canada

63-005-X	Retail Trade
63-210-X	Retail Chain and Department Stores
63-236-X	Wholesaling and Retailing in Canada
63-541-X	Retail Commodity Survey, 1989
63F0006X	New Motor Vehicle Sales Seasonal Factors

Selected CANSIM tables from Statistics Canada

079-0003	New motor vehicle sales, Canada, provinces and territories, monthly

Selected surveys from Statistics Canada

|--|

Selected summary tables from Statistics Canada

- New motor vehicle sales, by province (monthly)
- Economic indicators, by province and territory (monthly and quarterly)
- New motor vehicle sales
- New motor vehicle sales, by province

Statistical tables

Table 1-1 Monthly sales of new motor vehicles, by type and origin in units

	Total new moto	r vehicles				Passenge	r cars			
		_	North Ar	merica	Japa	an	Other co	untries	Tota	al
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	number	%	number	%	number	%	number	%	number	%
2008										
January	105,546	11.8	34,557	25.2	8,443	9.6	8,719	17.7	51,719	21.1
February	113,877	14.0	37,369	23.1	9,839	18.6	11,002	28.0	58,210	23.2
March	153,505	-0.6	50,287	1.5	15,539	9.4	14,298	12.2	80,124	4.8
April	179,289	4.0	60,137	-0.4	18,654	5.7	19,542	35.7	98,333	6.4
May	188,137	-0.5	67,352	3.0	21,388	10.7	20,647	15.7	109,387	6.7
June	163.064	-5.5	59.162	0.8	18,272	12.0	18,557	11.0	95,991	4.6
July	152,704	5.0	52,973	10.8	17,249	21.2	15,604	-0.4	85,826	10.4
August	149.607	-7.0	50,352	-6.3	15.499	6.4	15,072	-4.3	80,923	-3.7
September	137,479	2.2	45,558	0.1	14.681	26.5	14,244	3.7	74,483	5.1
October	126.064	1.6	39.724	0.6	11,545	14.3	12,249	-1.4	63,518	2.4
November	107,709	-10.3	31,930	-15.0	9,211	6.0	10,112	-15.1	51,253	-11.9
December	97,164	-21.0	28,021	-19.6	7,596	-11.9	9,122	-3.9	44,739	-15.6
Year	1,674,145	-1.0	557,422	1.2	167,916	11.0	169,168	8.0	894,506	4.1
2009										
January	78,817	-25.3	21,581	-37.5	6,907	-18.2	7,255	-16.8	35,743	-30.9
February	82,039	-28.0	23,129	-38.1	7,559	-23.2	10,098	-8.2	40,786	-29.9
March	129,831	-15.4	38,347	-23.7	12,138	-21.9	15,210	6.4	65,695	-18.0
April	146,026	-18.6	40,460	-32.7	16,423	-12.0	18,449	-5.6	75,332	-23.4
May	156,025	-17.1	47,369	-29.7	15,020	-29.8	20,792	0.7	83,181	-24.0
June	140.442	-13.9	41.654	-29.6	12,407	-32.1	19,967	7.6	74,028	-22.9
July	141,621	-7.3	42,908	-19.0	12,228	-29.1	18,289	17.2	73,425	-14.4
August	136,971	-8.4	37,309	-25.9	12,947	-16.5	18,127	20.3	68,383	-15.5
September	131,275	-4.5	38,747	-15.0	12,175	-17.1	16,547	16.2	67,469	-9.4
October	123.607	-1.9	35.303	-11.1	11,284	-2.3	14.842	21.2	61,429	-3.3
November	104,589	-2.9	28,504	-10.7	9,477	2.9	13,280	31.3	51,261	0.0
December	113,613	16.9	31,398	12.1	9,295	22.4	10,246	12.3	50,939	13.9
Year	1,484,856	-11.3	426,709	-23.4	137,860	-17.9	183,102	8.2	747,671	-16.4
2010										
January	83,512	6.0	18,910	-12.4	7,361	6.6	9,403	29.6	35,674	-0.2
February	101,788	24.1	24,871	7.5	8,180	8.2	12,366	22.5	45,417	11.4
March	148,052	14.0	38,427	0.2	13,746	13.2	18,079	18.9	70,252	6.9
April	152.187	4.2	37.922	-6.3	12.908	-21.4	19,682	6.7	70,512	-6.4
May	157,082	0.7	41,793	-11.8	12,296	-18.1	20,591	-1.0	74,680	-10.2
June	156.891	11.7	40.725	-2.2	12.069	-2.7	20,212	1.2	73.006	-1.4
July	150,800	6.5	38,221	-10.9	11,170	-8.7	18,394	0.6	67,785	-7.7
August	138,210	0.9	33.006	-11.5	10,669	-17.6	17,632	-2.7	61,307	-10.3
September	137,349	4.6	32,976	-14.9	10,398	-14.6	16,449	-0.6	59,823	-11.3

Table 1-1 – continued

Monthly sales of new motor vehicles, by type and origin in units

	Total new motor	vehicles			Trucks ¹			
			North Amer	rica	Overseas	3	Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	number	%	number	%	number	%	number	%
2008								
January	105,546	11.8	46,838	4.0	6,989	4.9	53,827	4.1
February	113,877	14.0	48,315	4.8	7,352	13.1	55,667	5.8
March	153,505	-0.6	62,765	-8.1	10,616	9.9	73,381	-5.9
April	179,289	4.0	69,143	-1.2	11,813	18.0	80,956	1.2
May	188,137	-0.5	67,385	-11.8	11,365	12.1	78,750	-9.0
June	163.064	-5.5	57,541	-19.7	9,532	5.1	67.073	-16.9
July	152,704	5.0	57,429	-2.7	9,449	9.8	66.878	-1.1
August	149,607	-7.0	58,858	-12.9	9,826	6.4	68,684	-10.6
September	137,479	2.2	53,375	-3.1	9,621	12.3	62.996	-1.0
				-3.8				
October	126,064	1.6	52,189		10,357	32.8	62,546	0.8
November	107,709	-10.3	48,161	-11.4	8,295	11.3	56,456	-8.7
December	97,164	-21.0	45,140	-24.8	7,285	-26.6	52,425	-25.1
Year	1,674,145	-1.0	667,139	-8.3	112,500	8.6	779,639	-6.2
2009								
January	78,817	-25.3	36,985	-21.0	6,089	-12.9	43,074	-20.0
February	82,039	-28.0	34,939	-27.7	6,314	-14.1	41,253	-25.9
March	129,831	-15.4	56,103	-10.6	8,033	-24.3	64,136	-12.6
April	146.026	-18.6	61,884	-10.5	8,810	-25.4	70.694	-12.7
May	156,025	-17.1	63,116	-6.3	9,728	-14.4	72,844	-7.5
June	140,442	-13.9	57,060	-0.8	9,354	-1.9	66,414	-1.0
July	141,621	-7.3	58.572	2.0	9,624	1.9	68.196	2.0
August	136,971	-7.3 -8.4	59,643	1.3	8,945	-9.0	68,588	-0.1
				3.1		-9.0 -9.0		
September	131,275	-4.5	55,050	3.1	8,756		63,806	1.3
October	123,607	-1.9	54,058		8,120	-21.6	62,178	-0.6
November	104,589	-2.9	46,165	-4.1	7,163	-13.6	53,328	-5.5
December	113,613	16.9	55,731	23.5	6,943	-4.7	62,674	19.5
Year	1,484,856	-11.3	639,306	-4.2	97,879	-13.0	737,185	-5.4
2010								
January	83,512	6.0	41,494	12.2	6,344	4.2	47,838	11.1
February	101,788	24.1	49,027	40.3	7,344	16.3	56,371	36.6
March	148,052	14.0	67,315	20.0	10,485	30.5	77,800	21.3
April	152,187	4.2	71,547	15.6	10,128	15.0	81,675	15.5
May	157,082	0.7	72,085	14.2	10,317	6.1	82,402	13.1
June	156,891	11.7	73,561	28.9	10,324	10.4	83.885	26.3
July	150,800	6.5	72,738	24.2	10,277	6.8	83,015	21.7
August	138,210	0.9	67,111	12.5	9,792	9.5	76,903	12.1
		4.6		23.8	9,792	9.5 7.3	76,903 77,526	21.5
September	137,349	4.0	68,135	23.8	9,391	1.3	026,11	21.5

^{1.} Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Note(s): Percentage change are year-over-year changes.

Table 1-2 Monthly sales of new motor vehicles, by type and origin in dollars

	Total new moto	or vehicles				Passenger	cars			
		_	North Am	erica	Japar	1	Other cou	ntries	Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	\$'000	%	\$'000	%	\$'000	%	\$'000	%	\$'000	%
2008										
January	3.386.322	8.1	851.241	25.4	203,258	5.9	250.349	10.1	1.304.849	18.8
February	3,560,284	7.4	905,278	21.5	226,614	8.8	298,502	15.1	1,430,394	17.9
March	4,775,620	-4.7	1.206.511	-0.1	368,675	5.8	406.385	-1.1	1.981.570	0.7
April	5,502,356	2.1	1,438,647	-1.8	453,087	6.1	570,437	28.4	2,462,171	5.4
May	5,583,623	-4.6	1,594,777	0.5	505,095	7.8	618,347	17.5	2,718,218	5.3
June	4,935,721	-7.7	1,409,908	-0.1	433,544	10.5	585,413	21.2	2,428,865	6.2
July	4,603,855	2.9	1,242,564	8.0	404,648	18.7	474,076	11.4	2,121,288	10.7
August	4,484,657	-8.6	1.179.815	-8.3	358,465	1.7	440,900	2.2	1,979,181	-4.4
September	4,196,301	0.1	1.077.053	-3.1	335,636	17.9	419,388	6.8	1.832.077	2.4
October	3,955,760	-0.8	935,139	-3.8	278,325	10.1	396,511	10.5	1,609,975	1.6
November	3,392,779	-13.2	750.802	-21.8	219.812	0.2	335.337	-2.3	1.305.952	-14.2
December	3,188,261	-23.4	671,318	-23.5	179,241	-18.9	306,854	0.2	1,157,412	-17.6
Year	51,565,539	-3.9	13,263,053	-1.4	3,966,400	7.0	5,102,499	10.7	22,331,952	2.6
2009										
January	2,474,417	-26.9	507,228	-40.4	165,705	-18.5	211,478	-15.5	884,410	-32.2
February	2,555,416	-28.2	551,107	-39.1	180,252	-20.5	292,192	-2.1	1,023,552	-28.4
March	4,023,591	-15.7	925,045	-23.3	286,613	-22.3	470,337	15.7	1,681,996	-15.1
April	4,414,203	-19.8	976,849	-32.1	367,461	-18.9	527,386	-7.5	1,871,697	-24.0
May	4,824,893	-13.6	1,155,227	-27.6	358,324	-29.1	613,272	-0.8	2,126,824	-21.8
June	4,461,372	-9.6	1,030,140	-26.9	303,416	-30.0	616,397	5.3	1,949,953	-19.7
July	4,372,313	-5.0	1,027,236	-17.3	305,041	-24.6	545,203	15.0	1,877,480	-11.5
August	4,365,353	-2.7	903.862	-23.4	316,646	-11.7	547.004	24.1	1,767,513	-10.7
September	4,166,515	-0.7	924,120	-14.2	292,836	-12.8	499,958	19.2	1,716,914	-6.3
October	4,036,810	2.0	870,534	-6.9	272,213	-2.2	469,490	18.4	1,612,237	0.1
November	3,437,215	1.3	706,632	-5.9	234,744	6.8	414,588	23.6	1,355,965	3.8
December	3,805,490	19.4	768,379	14.5	223,785	24.9	327,706	6.8	1,319,870	14.0
Year	46,937,588	-9.0	10,346,359	-22.0	3,307,036	-16.6	5,535,011	8.5	19,188,411	-14.1
2010										
January	2,833,500	14.5	474,593	-6.4	177,970	7.4	284,295	34.4	936,859	5.9
February	3,312,267	29.6	610,233	10.7	198,112	9.9	372,726	27.6	1,181,072	15.4
March	4,813,649	19.6	945,825	2.2	340,711	18.9	562,869	19.7	1,849,405	10.0
April	4,984,212	12.9	955,079	-2.2	323,502	-12.0	614,913	16.6	1,893,494	1.2
May	5,022,808	4.1	1,031,988	-10.7	304,179	-15.1	637,861	4.0	1,974,028	-7.2
June	5,111,902	14.6	1,002,286	-2.7	310,286	2.3	647,111	5.0	1,959,683	0.5
July	4,870,224	11.4	946,606	-7.8	280,458	-8.1	574,342	5.3	1,801,405	-4.1
August	4,557,166	4.4	818,745	-9.4	259,445	-18.1	553,311	1.2	1,631,501	-7.7
September	4,557,776	9.4	808,781	-12.5	248,396	-15.2	536,317	7.3	1,593,494	-7.2

Table 1-2 - continued Monthly sales of new motor vehicles, by type and origin in dollars

	Total new motor	vehicles	Trucks ¹								
			North Amer	ica	Overseas	3	Total				
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change			
	\$'000	%	\$'000	%	\$'000	%	\$'000	%			
2008											
January	3.386.322	8.1	1.811.270	1.7	270,204	6.6	2.081.474	2.3			
February	3,560,284	7.4	1,849,589	-0.4	280,301	13.6	2,129,889	1.3			
March	4,775,620	-4.7	2,401,028	-10.6	393,023	9.9	2,794,050	-8.2			
April	5,502,356	2.1	2,602,092	-2.6	438,093	16.0	3,040,185	-0.3			
May	5,583,623	-4.6	2,449,907	-15.2	415,498	8.5	2,865,404	-12.5			
June	4,935,721	-7.7	2,145,142	-21.1	361,714	6.1	2,506,856	-18.1			
July	4,603,855	2.9	2,140,487	-4.0	342,080	5.1	2,482,567	-2.8			
August	4,484,657	-8.6	2,144,357	-13.7	361,119	3.0	2,505,476	-11.6			
September	4,196,301	0.1	2,144,337	-3.0	357.323	7.2	2,364,224	-1.6			
October	3,955,760	-0.8		-3.0 -7.0	388.723	29.0	2,345,785	-1.0			
			1,957,062								
November	3,392,779	-13.2	1,774,389	-15.4	312,438	9.1	2,086,828	-12.5			
December	3,188,261	-23.4	1,754,198	-25.9	276,650	-28.8	2,030,848	-26.3			
Year	51,565,539	-3.9	25,036,422	-10.5	4,197,166	6.4	29,233,586	-8.4			
2009											
January	2,474,417	-26.9	1,354,960	-25.2	235,048	-13.0	1,590,007	-23.6			
February	2,555,416	-28.2	1,287,928	-30.4	243,936	-13.0	1,531,864	-28.1			
March	4,023,591	-15.7	2,027,588	-15.6	314,007	-20.1	2,341,595	-16.2			
April	4,414,203	-19.8	2,195,008	-15.6	347,498	-20.7	2,542,506	-16.4			
May	4,824,893	-13.6	2.315.522	-5.5	382,547	-7.9	2,698,069	-5.8			
June	4,461,372	-9.6	2,139,679	-0.3	371,740	2.8	2,511,419	0.2			
July	4,372,313	-5.0	2,119,983	-1.0	374.850	9.6	2,494,833	0.5			
August	4,365,353	-2.7	2,243,426	4.6	354,414	-1.9	2,597,840	3.7			
September	4,166,515	-0.7	2,097,077	4.5	352,524	-1.3	2,449,601	3.6			
October	4,036,810	2.0	2,097,077	6.9	332,352	-1.3 -14.5	2,424,573	3.4			
November	3,437,215				299,977			-0.3			
December	3,805,490	1.3 19.4	1,781,273 2,193,284	0.4 25.0	292,335	-4.0 5.7	2,081,250 2,485,620	-0.3 22.4			
Year	46,937,588	-9.0	23,847,949	-4.7	3,901,228	-7.1	27,749,177	-5.1			
2010	10,007,000	0.0	20,0 11,0 10		0,001,220		21,110,111	0			
January	2,833,500	14.5	1,640,621	21.1	256,021	8.9	1,896,642	19.3			
February	3,312,267	29.6	1,839,852	42.9	291,344	19.4	2,131,195	39.1			
March	3,312,267 4,813,649	29.6 19.6	2,540,575	42.9 25.3	423.669	34.9	2,131,195	39.1 26.6			
		12.9		25.3 22.5	423,669	34.9 15.9	3,090,718				
April	4,984,212		2,688,034					21.6			
May	5,022,808	4.1	2,648,271	14.4	400,509	4.7	3,048,780	13.0			
June	5,111,902	14.6	2,746,511	28.4	405,708	9.1	3,152,219	25.5			
July	4,870,224	11.4	2,662,257	25.6	406,561	8.5	3,068,818	23.0			
August	4,557,166	4.4	2,533,359	12.9	392,306	10.7	2,925,665	12.6			
September	4,557,776	9.4	2,577,347	22.9	386,934	9.8	2,964,282	21.0			

^{1.} Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses. **Note(s):** Percentage change are year-over-year changes.

Table 2 Average monthly prices of passenger cars, by origin

Period	Total, country of r	manufacture	North Am	erica	Total, over	rseas	Japar	1	Other countries	
	Amount	Change	Amount	Change	Amount	Change	Amount	Change	Amount	Change
	\$	%	\$	%	\$	%	\$	%	\$	%
2008										
January	25,230	-1.9	24,633	0.1	26,431	-4.7	24,074	-3.4	28,713	-6.5
February	24,573	-4.3	24,225	-1.3	25,196	-9.0	23,032	-8.2	27,132	-10.1
March	24,731	-3.8	23,993	-1.6	25,976	-7.8	23,726	-3.3	28,423	-11.8
April	25,039	-0.9	23,923	-1.4	26,797	-1.4	24,289	0.4	29,190	-5.4
May	24,850	-1.2	23,678	-2.4	26,726	-0.1	23,616	-2.6	29,949	1.6
June	25,303	1.5	23,831	-0.9	27,667	4.4	23,727	-1.4	31,547	9.1
July	24,716	0.2	23,457	-2.5	26,747	4.3	23,459	-2.1	30,382	11.9
August	24,458	-0.7	23,431	-2.5 -2.1	26,148	1.2	23,128	-4.4	29,253	6.9
September	24,597	-2.6	23,641	-3.2	26,103	-2.4	22,862	-6.8	29,443	3.0
							24,108		32,371	
October	25,347	-0.8	23,541	-4.4	28,362	4.4	23,864	-3.7		12.0
November	25,480	-2.6	23,514	-7.9	28,730	5.2		-5.5	33,162	15.1
December	25,870	-2.4	23,958	-4.8	29,076	-0.1	23,597	-7.9	33,639	4.3
Year	24,966	-1.5	23,794	-2.5	26,904	-0.4	23,621	-3.6	30,162	2.5
2009										
January	24,744	-1.9	23,503	-4.6	26,633	0.8	23,991	-0.3	29,149	1.5
February	25,096	2.1	23,828	-1.6	26,757	6.2	23,846	3.5	28,936	6.6
March	25,603	3.5	24,123	0.5	27,678	6.6	23,613	-0.5	30,923	8.8
April	24,846	-0.8	24,144	0.9	25,661	-4.2	22,375	-7.9	28,586	-2.1
May	25,569	2.9	24,388	3.0	27,130	1.5	23,856	1.0	29,496	-1.5
June	26,341	4.1	24,731	3.8	28,412	2.7	24,455	3.1	30,871	-2.1
July	25,570	3.5	23,940	2.1	27,861	4.2	24,946	6.3	29,810	-1.9
August	25,847	5.7	24,226	3.4	27,793	6.3	24,457	5.7	30,176	3.2
September	25,447	3.5	23,850	0.9	27,602	5.7	24,052	5.2	30,214	2.6
October	26,246	3.5	24,659	4.7	28,389	0.1	24,032	0.1	31,633	-2.3
November	26,452	3.8	24,791	5.4	28,533	-0.7	24,770	3.8	31,219	-5.9
December	25,911	0.2	24,472	2.1	28,222	-2.9	24,076	2.0	31,984	-4.9
Year	25,664	2.8	24,247	1.9	27,549	2.4	23,988	1.6	30,229	0.2
2010										
January	26,262	6.1	25,097	6.8	27,575	3.5	24,177	0.8	30,234	3.7
February	26,005	3.6	24,536	3.0	27,783	3.8	24,219	1.6	30,141	4.2
March	26,325	2.8	24,614	2.0	28,392	2.6	24,786	5.0	31,134	0.7
April	26,854	8.1	25,185	4.3	28,795	12.2	25,062	12.0	31,242	9.3
May	26,433	3.4	24,693	1.3	28,645	5.6	24,738	3.7	30,978	5.0
June	26,843	1.9	24,611	-0.5	29,658	4.4	25,709	5.1	32,016	3.7
July	26,575	3.9	24,767	3.5	28,914	3.8	25,108	0.6	31,224	4.7
August	26,612	3.0	24,806	2.4	28,718	3.3	24,318	-0.6	31,381	4.7
September	26,637	4.7	24,526	2.4	29,229	5.9	23,889	-0.7	32,605	7.9
September	20,037	4.7	24,320	2.0	29,229	5.9	23,009	-0.7	32,003	7.9

Note(s): Percentage changes shown are year-to-year changes.

Table 3
Monthly market share of new passenger car sales (units), by origin, Canada

Period	Total		Passenger cars								
			North Amer	ica	Japan		Other count	ries			
	Units	Market share	Units	Market share	Units	Market share	Units	Market share			
	number	%	number	%	number	%	number	%			
2008											
January	51,719	100.0	34,557	66.8	8,443	16.3	8,719	16.9			
February	58,210	100.0	37,369	64.2	9,839	16.9	11,002	18.9			
March	80,124	100.0	50,287	62.8	15,539	19.4	14,298	17.8			
April	98,333	100.0	60,137	61.2	18,654	19.0	19,542	19.9			
May	109,387	100.0	67,352	61.6	21,388	19.6	20,647	18.9			
June	95,991	100.0	59,162	61.6	18,272	19.0	18,557	19.3			
July	85,826	100.0	52,973	61.7	17,249	20.1	15,604	18.2			
August	80,923	100.0	50,352	62.2	15,499	19.2	15,072	18.6			
September	74,483	100.0	45,558	61.2	14,681	19.7	14,244	19.1			
October	63,518	100.0	39,724	62.5	11,545	18.2	12,249	19.3			
November	51,253	100.0	31,930	62.3	9,211	18.0	10,112	19.7			
December	44,739	100.0	28,021	62.6	7,596	17.0	9,122	20.4			
Year	894,506	100.0	557,422	62.3	167,916	18.8	169,168	18.9			
2009											
January	35,743	100.0	21,581	60.4	6,907	19.3	7,255	20.3			
February	40,786	100.0	23,129	56.7	7,559	18.5	10,098	24.8			
March	65,695	100.0	38,347	58.4	12,138	18.5	15,210	23.2			
April	75,332	100.0	40,460	53.7	16,423	21.8	18,449	24.5			
May	83,181	100.0	47,369	56.9	15,020	18.1	20,792	25.0			
June	74,028	100.0	41,654	56.3	12,407	16.8	19,967	27.0			
July	73,425	100.0	42,908	58.4	12,228	16.7	18,289	24.9			
August	68,383	100.0	37,309	54.6	12,947	18.9	18,127	26.5			
September	67,469	100.0	38,747	57.4	12,175	18.0	16,547	24.5			
October	61,429	100.0	35,303	57.5	11,284	18.4	14,842	24.2			
November	51,261	100.0	28,504	55.6	9,477	18.5	13,280	25.9			
December	50,939	100.0	31,398	61.6	9,295	18.2	10,246	20.1			
Year	747,671	100.0	426,709	57.1	137,860	18.4	183,102	24.5			
2010											
January	35,674	100.0	18,910	53.0	7,361	20.6	9,403	26.4			
February	45,417	100.0	24,871	54.8	8,180	18.0	12,366	27.2			
March	70,252	100.0	38,427	54.7	13,746	19.6	18,079	25.7			
April	70,512	100.0	37,922	53.8	12,908	18.3	19,682	27.9			
May	74,680	100.0	41,793	56.0	12,296	16.5	20,591	27.6			
June	73,006	100.0	40,725	55.8	12,069	16.5	20,212	27.7			
July	67,785	100.0	38,221	56.4	11,170	16.5	18,394	27.1			
August	61,307	100.0	33,006	53.8	10,669	17.4	17,632	28.8			
September	59,823	100.0	32,976	55.1	10,398	17.4	16,449	27.5			

Table 4 Provincial sales of new motor vehicles, by type and origin, in units and dollars, September

Type and origin of vehicles	Canada	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec
Total, new motor vehicles 2008 (number) 2009 (number) 2010 (number) 2010 / 2009 (%)	137,479 131,275 137,349 4.6	2,621 2,792 2,601 -6.8	454 527 501 -4.9	4,274 4,084 3,963 -3.0	3,138 3,340 3,322 -0.5	35,786 35,112 36,202 3.1
2008 \$'000 2009 \$'000 2010 \$'000 2010 / 2009 (%)	4,196,301 4,166,515 4,557,776 9.4	69,257 81,284 78,386 -3.6	10,965 14,970 19,329 29.1	110,690 118,669 118,379 -0.2	84,352 101,106 108,448 7.3	997,012 1,011,125 1,066,470 5.5
Passenger cars, manufactured in North America 2008 (number) 2009 (number) 2010 (number) 2010 / 2009 (%)	45,558 38,747 32,976 -14.9	906 819 724 -11.6	200 221 151 -31.7	1,715 1,342 1,192 -11.2	1,214 1,054 851 -19.3	12,552 11,796 10,452 -11.4
2008 \$'000 2009 \$'000 2010 \$'000 2010 / 2009 (%)	1,077,053 924,120 808,781 -12.5	20,223 17,936 15,705 -12.4	4,388 5,031 3,439 -31.6	39,347 30,360 28,029 -7.7	27,498 24,361 20,738 -14.9	289,669 268,698 241,946 -10.0
Passenger cars, manufactured in Japan 2008 (number) 2009 (number) 2010 (number) 2010 / 2009 (%)	14,681 12,175 10,398 -14.6	x x x x	x x x x	400 352 207 -41.2	x x x x	5,743 4,667 4,250 -8.9
2008 \$'000 2009 \$'000 2010 \$'000 2010 / 2009 (%)	335,636 292,836 248,396 -15.2	x x x x	x x x x	8,427 8,237 4,687 -43.1	x x x x	118,139 102,163 93,430 -8.5
Passenger cars, manufactured in other countries 2008 (number) 2009 (number) 2010 (number) 2010 / 2009 (%)	14,244 16,547 16,449 -0.6	x x x x	x x x x	476 551 539 -2.2	x x x x	5,100 6,050 5,594 -7.5
2008 \$'000 2009 \$'000 2010 \$'000 2010 / 2009 (%)	419,388 499,958 536,317 7.3	x x x x	x x x x	9,737 13,308 13,453 1.1	x x x x	132,211 167,016 163,030 -2.4
Trucks 1, manufactured in North America 2008 (number) 2009 (number) 2010 (number) 2010 / 2009 (%)	53,375 55,050 68,135 23.8	x x x x	x x x x	1,511 1,642 1,841 12.1	1,232 1,598 1,797 12.5	9,870 10,332 13,217 27.9
2008 \$'000 2009 \$'000 2010 \$'000 2010 / 2009 (%)	2,006,901 2,097,077 2,577,347 22.9	x x x x	x x x x	47,428 59,210 65,289 10.3	40,937 59,371 69,573 17.2	366,645 386,684 463,802 19.9
Trucks 1, manufactured overseas 2008 (number) 2009 (number) 2010 (number) 2010 / 2009 (%)	9,621 8,756 9,391 7.3	x x x x	x x x x	172 197 184 -6.6	157 174 155 -10.9	2,521 2,267 2,689 18.6
2008 \$'000 2009 \$'000 2010 \$'000 2010 / 2009 (%)	357,323 352,524 386,934 9.8	x x x x	x x x x	5,751 7,553 6,922 -8.4	5,002 5,840 5,464 -6.4	90,346 86,564 104,262 20.4

Table 4 - continued Provincial sales of new motor vehicles, by type and origin, in units and dollars, September

Type and origin of vehicles	Canada	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia and the Territories ²
Total, new motor vehicles 2008 (number) 2009 (number) 2010 (number) 2010 / 2009 (%)	137,479 131,275 137,349 4.6	49,739 48,080 51,019 6.1	4,179 4,057 4,167 2.7	4,125 4,129 4,261 3.2	19,190 15,893 18,079 13.8	13,973 13,261 13,234 -0.2
2008 \$'000 2009 \$'000 2010 \$'000 2010 / 2009 (%)	4,196,301 4,166,515 4,557,776 9.4	1,549,550 1,548,834 1,750,991 13.1	124,634 131,709 140,067 6.3	135,891 142,137 153,296 7.9	666,471 561,540 661,348 17.8	447,480 455,140 461,062 1.3
Passenger cars, manufactured in North America 2008 (number) 2009 (number) 2010 (number) 2010 / 2009 (%)	45,558 38,747 32,976 -14.9	18,046 14,947 12,378 -17.2	1,453 1,179 981 -16.8	1,282 1,039 789 -24.1	4,517 3,327 2,953 -11.2	3,673 3,023 2,505 -17.1
2008 \$'000 2009 \$'000 2010 \$'000 2010 / 2009 (%)	1,077,053 924,120 808,781 -12.5	432,864 365,999 312,517 -14.6	33,086 28,615 23,613 -17.5	30,231 25,446 20,476 -19.5	113,064 83,926 78,870 -6.0	86,684 73,748 63,449 -14.0
Passenger cars, manufactured in Japan 2008 (number) 2009 (number) 2010 (number) 2010 / 2009 (%)	14,681 12,175 10,398 -14.6	4,329 3,905 3,321 -15.0	256 242 200 -17.4	181 173 134 -22.5	1,303 992 807 -18.6	1,996 1,470 1,171 -20.3
2008 \$'000 2009 \$'000 2010 \$'000 2010 / 2009 (%)	335,636 292,836 248,396 -15.2	108,953 101,886 87,322 -14.3	6,251 5,870 4,660 -20.6	4,312 4,390 3,301 -24.8	33,883 25,699 20,062 -21.9	46,401 36,628 28,298 -22.7
Passenger cars, manufactured in other countries 2008 (number) 2009 (number) 2010 (number) 2010 / 2009 (%)	14,244 16,547 16,449 -0.6	4,685 5,714 6,173 8.0	274 262 258 -1.5	199 240 229 -4.6	1,225 1,206 1,128 -6.5	1,643 1,829 1,858 1.6
2008 \$'000 2009 \$'000 2010 \$'000 2010 / 2009 (%)	419,388 499,958 536,317 7.3	157,617 188,722 221,358 17.3	6,613 6,674 7,467 11.9	4,843 6,614 6,686 1.1	38,586 39,333 39,526 0.5	56,836 62,977 68,695 9.1
Trucks ¹ , manufactured in North America 2008 (number) 2009 (number) 2010 (number) 2010 / 2009 (%)	53,375 55,050 68,135 23.8	19,040 20,307 25,745 26.8	1,995 2,135 2,485 16.4	2,243 2,534 2,888 14.0	10,655 9,176 11,935 30.1	5,632 5,765 6,584 14.2
2008 \$'000 2009 \$'000 2010 \$'000 2010 / 2009 (%)	2,006,901 2,097,077 2,577,347 22.9	711,541 757,055 983,720 29.9	71,503 81,423 95,017 16.7	88,479 100,003 113,908 13.9	425,263 364,371 470,303 29.1	216,835 232,693 251,795 8.2
Trucks ¹ , manufactured overseas 2008 (number) 2009 (number) 2010 (number) 2010 / 2009 (%)	9,621 8,756 9,391 7.3	3,639 3,207 3,402 6.1	201 239 243 1.7	220 143 221 54.5	1,490 1,192 1,256 5.4	1,029 1,174 1,116 -4.9
2008 \$'000 2009 \$'000 2010 \$'000 2010 / 2009 (%)	357,323 352,524 386,934 9.8	138,576 135,172 146,074 8.1	7,181 9,127 9,310 2.0	8,027 5,684 8,925 57.0	55,675 48,211 52,588 9.1	40,724 49,094 48,825 -0.5

^{1.} Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

^{2.} For reasons of confidentiality, data for the Yukon, the Northwest Territories and Nunavut have been included with the data for British Columbia.

Table 5-1 Year to date provincial sales of new motor vehicles, by type and origin in units, January to September

	Units	Year/year change	North An	nerica	Japa	n	Other cou	ıntries	Tota	ı	
			Units							Total	
	number	<u> </u>		Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change	
	Паппрет	%	number	%	number	%	number	%	number	%	
2008											
Newfoundland and Labrador	26.140	13.7	9.796	8.1	x	x	x	x	14,314	14.2	
Prince Edward Island	4,485	5.1	2,032	9.2	X	x	x	x	2,906	9.3	
Nova Scotia	43,004	10.4	18,197	15.0	4,084	21.2	5,094	26.2	27,375	17.9	
New Brunswick	32,351	8.7	12,443	7.9	X		χ	X	18,491	14.1	
Quebec	356,974	7.5	129,868	8.0	56,390	13.4	49,344	15.8	235,602	10.8	
Ontario	471,084	0.3	171,186	2.7	40,059	10.4	45,551	9.8	256,796	5.0	
Manitoba	37,726	4.3	12,448	7.2	2,580	35.1	2,443	3.9	17,471	10.1	
Saskatchewan	38,212	11.3	10,475	18.3	1.746	38.4	1.946	24.7	14.167	21.3	
Alberta	187,030	-5.6	48,798	0.0	11,939	8.9	10,998	9.6	71,735	2.8	
British Columbia and the Territories ¹	146,202	-6.8	42,504	-4.7	17,860	8.0	15,775	0.7	76,139	-0.8	
Canada	1,343,208	1.5	457.747	4.3	139,564	12.7	137,685	12.1	734,996	7.2	
	1,040,200	1.0	401,141	4.0	100,004	12.7	107,000	12.1	704,000	7.2	
2009											
Newfoundland and Labrador	23,082	-11.7	7,138	-27.1	X	Х	Х	X	11,631	-18.7	
Prince Edward Island	4,164	-7.2	1,576	-22.4	X	X	X	X	2,418	-16.8	
Nova Scotia	37,895	-11.9	13,138	-27.8	2,929	-28.3	5,320	4.4	21,387	-21.9	
New Brunswick	27,648	-14.5	8,557	-31.2	X	X	X	X	13,776	-25.5	
Quebec	312,230	-12.5	96,571	-25.6	44,804	-20.5	57,023	15.6	198,398	-15.8	
Ontario	414,056	-12.1	129,146	-24.6	31,667	-20.9	47,255	3.7	208,068	-19.0	
Manitoba	33,634	-10.8	8,899	-28.5	1,939	-24.8	2,528	3.5	13,366	-23.5	
Saskatchewan	34,276	-10.3	8,246	-21.3	1,373	-21.4	1,820	-6.5	11,439	-19.3	
Alberta	141,155	-24.5	30,269	-38.0	8,313	-30.4	9,698	-11.8	48,280	-32.7	
British Columbia and the Territories ¹	114,907	-21.4	27,964	-34.2	12,909	-27.7	14,406	-8.7	55,279	-27.4	
Canada	1,143,047	-14.9	331,504	-27.6	107,804	-22.8	144,734	5.1	584,042	-20.5	
2010											
Newfoundland and Labrador	25,256	9.4	6,913	-3.2	x	x	x	x	11,332	-2.6	
Prince Edward Island	4,532	8.8	1,470	-6.7	x	x	x	x	2,228	-7.9	
Nova Scotia	38,478	1.5	11,853	-9.8	2,729	-6.8	5,212	-2.0	19,794	-7.4	
New Brunswick	30,678	11.0	8,473	-1.0	X	X	X	x	13,700	-0.6	
Quebec	329,623	5.6	89,292	-7.5	40.241	-10.2	57.062	0.1	186,595	-5.9	
Ontario	450,253	8.7	119,670	-7.3	31,316	-1.1	52,199	10.5	203,185	-2.3	
Manitoba	34,992	4.0	8,396	-5.7	1,588	-18.1	2,480	-1.9	12.464	-6.7	
Saskatchewan	36,235	5.7	6,841	-17.0	1,183	-13.8	2.021	11.0	10,045	-12.2	
Alberta	156,139	10.6	28,632	-5.4	6,783	-18.4	10.647	9.8	46,062	-4.6	
British Columbia and the Territories ¹	119,685	4.2	25,311	-9.5	11,382	-11.8	16,358	13.5	53,051	-4.0	
Canada	1,225,871	7.2	306,851	-7.4	98,797	-8.4	152,808	5.6	558,456	-4.4	

Table 5-1 - continued Year to date provincial sales of new motor vehicles, by type and origin in units, January to September

Province	Total new moto	r vehicles	1					
			North Ame	erica	Oversea	as	Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	number	%	number	%	number	%	number	%
2008								
Newfoundland and Labrador	26,140	13.7	Х	X	х	X	11,826	13.1
Prince Edward Island	4,485	5.1	X	X	х	X	1,579	-2.0
Nova Scotia	43,004	10.4	13,852	-1.4	1,777	6.1	15,629	-0.6
New Brunswick	32,351	8.7	12,341	2.3	1,519	1.8	13,860	2.3
Quebec	356,974	7.5	98,928	-2.2	22,444	21.8	121,372	1.5
Ontario	471,084	0.3	182,046	-7.5	32,242	13.2	214,288	-4.9
Manitoba	37,726	4.3	18,129	-1.1	2,126	7.8	20,255	-0.3
Saskatchewan	38,212	11.3	21,892	5.3	2,153	14.3	24,045	6.1
Alberta	187,030	-5.6	102,659	-11.7	12,636	4.3	115,295	-10.2
British Columbia and the Territories1	146,202	-6.8	59,974	-13.3	10,089	-8.0	70,063	-12.6
Canada	1,343,208	1.5	521,649	-6.7	86,563	10.3	608,212	-4.6
2009								
Newfoundland and Labrador	23,082	-11.7	X	X	х	X	11,451	-3.2
Prince Edward Island	4,164	-7.2	Х	X	х	X	1,746	10.6
Nova Scotia	37,895	-11.9	14,854	7.2	1,654	-6.9	16,508	5.6
New Brunswick	27,648	-14.5	12,514	1.4	1,358	-10.6	13,872	0.1
Quebec	312,230	-12.5	92,588	-6.4	21,244	-5.3	113,832	-6.2
Ontario	414,056	-12.1	178,196	-2.1	27,792	-13.8	205,988	-3.9
Manitoba	33,634	-10.8	18,407	1.5	1,861	-12.5	20,268	0.1
Saskatchewan	34,276	-10.3	21,317	-2.6	1,520	-29.4	22,837	-5.0
Alberta	141,155	-24.5	83,496	-18.7	9,379	-25.8	92,875	-19.4
British Columbia and the Territories ¹	114.907	-21.4	50,244	-16.2	9,384	-7.0	59,628	-14.9
Canada	1,143,047	-14.9	483,352	-7.3	75,653	-12.6	559,005	-8.1
2010								
Newfoundland and Labrador	25,256	9.4	Х	X	X	х	13,924	21.6
Prince Edward Island	4,532	8.8	Х	Х	х	X	2,304	32.0
Nova Scotia	38,478	1.5	16,866	13.5	1,818	9.9	18,684	13.2
New Brunswick	30,678	11.0	15,441	23.4	1,537	13.2	16,978	22.4
Quebec	329,623	5.6	118,028	27.5	25,000	17.7	143,028	25.6
Ontario	450,253	8.7	216,526	21.5	30,542	9.9	247,068	19.9
Manitoba	34,992	4.0	20,684	12.4	1,844	-0.9	22,528	11.2
Saskatchewan	36,235	5.7	24,512	15.0	1,678	10.4	26,190	14.7
Alberta	156,139	10.6	99,523	19.2	10,554	12.5	110,077	18.5
British Columbia and the Territories ¹	119,685	4.2	56,555	12.6	10,079	7.4	66,634	11.7
Canada	1,225,871	7.2	583,013	20.6	84,402	11.6	667,415	19.4

^{1.} For reasons of confidentiality, data for the Yukon, the Northwest Territories and Nunavut have been included with the data for British Columbia.

Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Note(s): Percentage changes shown are year-to-year changes.

Table 5-2 Year to date provincial sales of new motor vehicles, by type and origin in dollars, January to September

Province	Total new mot	or vehicles				Passenge	er cars			
		•	North An	nerica	Japa	n	Other cou	untries	Tota	ıl
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	\$'000	%	\$'000	%	\$'000	%	\$'000	%	\$'000	%
2008										
Newfoundland and Labrador	691.562	11.7	220,901	8.4	x	x	x	х	311.064	13.8
Prince Edward Island	110,665	1.1	44,506	5.9	x	x	x	х	61,203	6.5
Nova Scotia	1,135,393	5.9	416,541	13.9	90,045	19.0	108,711	24.3	615,296	16.4
New Brunswick	873,736	3.3	277,233	4.1	X	X	X	X	400,761	11.0
Quebec	9,798,748	4.9	2,957,790	6.3	1.208.611	10.0	1,285,377	17.1	5.451.778	9.5
Ontario	14,903,794	-0.4	4,201,350	0.6	1.036.187	5.8	1,547,334	11.6	6.784.872	3.7
Manitoba	1,201,552	-0.8	295,944	3.7	61,616	31.7	59,921	5.6	417,481	7.4
Saskatchewan	1,287,298	7.8	254.524	16.2	43.711	33.9	48.098	28.2	346,334	19.8
Alberta	6.382.375	-9.2	1.240.479	1.0	311.285	7.9	350,177	8.2	1.901.940	3.4
British Columbia and the Territories ¹	4.643.617	-11.3	996.527	-7.4	436,351	5.5	535.002	4.7	1.967.881	-1.6
Canada	41,028,739	-1.4	10,905,794	2.5	3,289,022	9.1	4,063,797	12.9	18,258,613	5.8
2009										
Newfoundland and Labrador	657.596	-4.9	165,032	-25.3	x	х	х	х	262.044	-15.8
Prince Edward Island	113.540	2.6	35.674	-19.8	X	X	X	X	52.800	-13.7
Nova Scotia	1,097,231	-3.4	314,482	-24.5	66,178	-26.5	126.483	16.3	507.142	-17.6
New Brunswick	822,277	-5.9	202,251	-27.0	X	20.0 X	120,400 X	70.0 X	317,762	-20.7
Quebec	8,995,328	-8.2	2.216.603	-25.1	983.153	-18.7	1,548,986	20.5	4,748,740	-12.9
Ontario	13,099,336	-12.1	3,176,474	-24.4	829,544	-19.9	1,579,891	2.1	5,585,908	-17.7
Manitoba	1,092,235	-9.1	214,783	-27.4	46,787	-24.1	65.859	9.9	327,428	-21.6
Saskatchewan	1,141,176	-11.4	201,743	-20.7	34,932	-20.1	49,027	1.9	285,699	-17.5
Alberta	4,840,976	-24.2	779.298	-37.2	219.236	-29.6	311.791	-11.0	1.310.327	-31.1
British Columbia and the Territories ¹	3,798,376	-18.2	694.477	-30.3	315,394	-27.7	492,615	-7.9	1,502,486	-23.6
Canada	35,658,073	-13.1	8,000,814	-26.6	2,576,294	-21.7	4,323,227	6.4	14,900,339	-18.4
2010										
Newfoundland and Labrador	750,740	14.2	155,888	-5.5	х	x	x	x	252,705	-3.6
Prince Edward Island	133,353	17.5	34,364	-3.7	X	×	X	×	50,479	-4.4
Nova Scotia	1.166.532	6.3	278.526	-11.4	63,938	-3.4	130.017	2.8	472,478	-6.8
New Brunswick	966,303	17.5	205,350	1.5	05,956 X	-3.4 X	130,017 X	2.0 X	328,612	3.4
Quebec	9,712,340	8.0	2,087,638	-5.8	915,739	-6.9	1.617.867	4.4	4.621.240	-2.7
Ontario	15,099,471	15.3	3,041,790	-4.2	841,187	1.4	1,818,968	15.1	5,701,944	2.1
Manitoba	1,179,436	8.0	207.272	-4.2 -3.5	39,519	-15.5	69,297	5.2	316.089	-3.5
Saskatchewan	1,179,436	12.4	172,565	-3.5 -14.5	39,519	-15.5 -13.5	56,247	5.2 14.7	259.012	-3.5 -9.3
Alberta	5,642,018	16.5	767,700	-14.5	187,054	-13.5	356,053	14.7	1.310.808	0.0
British Columbia and the Territories ¹	4,130,537	8.7	643,046	-1.5 -7.4	285,608	-14.7 -9.4	578,919	17.5	1,507,574	0.3
Canada	40.063.504	12.4	7.594.136	-7.4 -5.1	2,443,059	-9.4 -5.2	4.783.745	10.7	14.820.941	-0.5
Gallaua	40,003,304	12.4	1,394,136	-5.1	2,443,039	-5.2	4,100,140	10.7	14,020,941	-0.5

Table 5-2 - continued Year to date provincial sales of new motor vehicles, by type and origin in dollars, January to September

Province	Total new moto	r vehicles			Trucks	2		
		_	North Ame	erica	Oversea	as	Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	\$'000	%	\$'000	%	\$'000	%	\$'000	%
2008		_						_
Newfoundland and Labrador	691,562	11.7	x	x	x	x	380,497	9.9
Prince Edward Island	110,665	1.1	x	х	X	x	49,463	-4.9
Nova Scotia	1,135,393	5.9	458,850	-5.5	61,245	6.6	520,096	-4.2
New Brunswick	873,736	3.3	423,803	-2.6	49,170	-0.8	472,972	-2.4
Quebec	9,798,748	4.9	3,542,971	-3.7	804,001	18.1	4,346,971	-0.3
Ontario	14,903,794	-0.4	6,886,536	-5.9	1,232,385	11.4	8,118,922	-3.6
Manitoba	1,201,552	-0.8	709,918	-5.6	74,152	5.6	784,070	-4.6
Saskatchewan	1,287,298	7.8	863,612	3.2	77,351	12.8	940,965	3.9
Alberta	6,382,375	-9.2	4,006,043	-15.2	474,389	2.6	4,480,434	-13.6
British Columbia and the Territories ¹	4,643,617	-11.3	2,277,717	-18.9	398,019	-7.2	2,675,734	-17.3
Canada	41,028,739	-1.4	19,550,773	-8.6	3,219,355	8.4	22,770,125	-6.5
2009								
Newfoundland and Labrador	657,596	-4.9	x	x	x	x	395,552	4.0
Prince Edward Island	113,540	2.6	X	х	Х	X	60,741	22.8
Nova Scotia	1,097,231	-3.4	530,438	15.6	59,650	-2.6	590,089	13.5
New Brunswick	822,277	-5.9	459,316	8.4	45,200	-8.1	504,516	6.7
Quebec	8,995,328	-8.2	3,452,348	-2.6	794,239	-1.2	4,246,588	-2.3
Ontario	13,099,336	-12.1	6,373,490	-7.4	1,139,936	-7.5	7,513,426	-7.5
Manitoba	1,092,235	-9.1	696,962	-1.8	67,843	-8.5	764,806	-2.5
Saskatchewan	1,141,176	-11.4	797,556	-7.6	57,918	-25.1	855,476	-9.1
Alberta	4,840,976	-24.2	3,156,403	-21.2	374,248	-21.1	3,530,650	-21.2
British Columbia and the Territories ¹	3,798,376	-18.2	1,905,815	-16.3	390,073	-2.0	2,295,890	-14.2
Canada	35,658,073	-13.1	17,781,171	-9.1	2,976,564	-7.5	20,757,734	-8.8
2010								
Newfoundland and Labrador	750,740	14.2	X	X	Х	X	498,035	25.9
Prince Edward Island	133,353	17.5	X	X	Х	X	82,875	36.4
Nova Scotia	1,166,532	6.3	627,501	18.3	66,554	11.6	694,055	17.6
New Brunswick	966,303	17.5	584,507	27.3	53,184	17.7	637,691	26.4
Quebec	9,712,340	8.0	4,155,030	20.4	936,069	17.9	5,091,100	19.9
Ontario	15,099,471	15.3	8,133,516	27.6	1,264,013	10.9	9,397,526	25.1
Manitoba	1,179,436	8.0	793,325	13.8	70,023	3.2	863,347	12.9
Saskatchewan	1,282,772	12.4	958,822	20.2	64,938	12.1	1,023,760	19.7
Alberta	5,642,018	16.5	3,898,008	23.5	433,201	15.8	4,331,211	22.7
British Columbia and the Territories ¹	4,130,537	8.7	2,190,964	15.0	431,996	10.7	2,622,963	14.2
Canada	40,063,504	12.4	21,876,827	23.0	3,365,736	13.1	25,242,563	21.6

^{1.} For reasons of confidentiality, data for the Yukon, the Northwest Territories and Nunavut have been included with the data for British Columbia.

Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.
 Note(s): Percentage changes shown are year-to-year changes.

Table 6 Annual sales of new motor vehicles, by type and origin, in units and dollars, Canada

Year	Total		Passenger	cars			Trucks ¹	
	_	Total	North America	Japan	Other countries	Total	North America	Overseas
				numbe	er			
1987	1,533,637	1,065,093	700,930	243,288	120,875	468,544	417,189	51,355
1988	1,565,501	1,056,310	724,733	243,835	87,742	509,191	459,777	49,414
1989	1,483,875	988,134	675,340	239,548	73,246	495,741	422,398	73,343
1990	1,317,869	884,564	580,397	239,603	64,564	433,305	361,403	71,902
1991	1,287,790	873,184	573,297	237,701	62,186	414,606	347,671	66,935
1992	1,227,419	798,023	503,460	236,675	57,888	429,396	370,422	58,974
1993	1,192,934	739,049	493,759	196,310	48,980	453,885	402,112	51,773
1994	1,260,056	748,666	573,361	129,547	45,758	511,390	475,444	35,946
1995	1,166,535	670,190	553,265	71,493	45,432	496,345	469,590	26,755
1996	1,204,557	660,769	572,581	47,901	40,287	543,788	517,738	26,050
1997 1998	1,424,380 1,428,932	738,550 740,809	629,488 590,667	66,297 98,275	42,765 51,867	685,830 688,123	628,214 627,256	57,616 60,867
1999			625,292	103,016		735,591		
2000	1,542,041 1,587,561	806,450 849,171	625,292 640.856	103,016	78,142 101.378	735,591	672,444 669.492	63,147 68.898
2000	1,597,964	868,633	619,810	122,998	125,825	729,331	647,987	81,344
2002	1,733,318	934,704	651,305	144,596	138,803	798,614	698,870	99,744
2003	1,626,468	865,475	604.726	126.908	133.841	760.993	654,136	106.857
2004	1,575,195	820,103	542,814	116,426	160,863	755,092	653,637	101,455
2005	1,630,310	845,222	574,639	123,482	147,101	785,088	673,205	111,883
2006	1,666,327	863,161	573,102	142,159	147,101	803,166	681,244	121,922
2007	1,690,538	859,003	551,001	151,298	156,704	831,535	727,909	103,626
2008	1,674,145	894,506	557,422	167,916	169,168	779,639	667,139	112,500
2009	1,484,856	747,671	426,709	137,860	183,102	737,185	639,306	97,879
2000	.,,	,	.20,. 00	\$'000	,	707,100	333,333	0.,0.0
				\$ 000)			
1987	24,471,752	15,748,410	10,031,338	3,567,223	2,149,849	8,723,342	7,930,138	793,204
1988	26,865,327	16,709,476	11,080,866	3,784,902	1,843,708	10,155,851	9,369,528	786,323
1989	26,959,378	16,541,801	11,034,684	3,887,341	1,619,774	10,417,577	9,059,482	1,358,095
1990	24,888,751	15,245,831	9,784,293	4,015,958	1,445,580	9,642,918	8,210,502	1,432,416
1991	22,855,626	14,103,545	9,038,584	3,789,001	1,275,960	8,752,081	7,503,659	1,248,422
1992	23,484,455	13,691,746	8,450,516	4,053,782	1,187,451	9,792,709	8,613,984	1,178,725
1993	24,630,359	13,278,180	8,620,649	3,560,913	1,096,620	11,352,180	10,227,082	1,125,101
1994	27,893,795	14,182,894	10,595,001	2,346,168	1,241,727	13,710,902	12,846,447	864,453
1995	28,168,806	13,882,004	11,070,368	1,492,451	1,319,184	14,286,804	13,544,980	741,824
1996	31,485,777	14,510,882	12,062,092	1,118,289	1,330,501	16,974,894	16,115,584	859,309
1997	38,986,224	16,836,615	13,809,161	1,519,604	1,507,852	22,149,610	20,341,263	1,808,346
1998 1999	40,255,777	17,054,244 19,017,278	13,101,703 14,138,902	2,110,330 2,246,522	1,842,211 2,631,853	23,201,534 26,300,638	21,165,239	2,036,296 2,244,986
2000	45,317,914	20,790,660		2,240,522 2,431,251		26,300,636	24,055,653	
2000	46,930,514 46,886,252	21,168,628	15,089,665 14,575,745	2,882,386	3,269,743 3,710,497	25,717,623	23,745,933 22,958,458	2,393,922 2,759,162
2001	52,227,499	23,191,483	15,521,295	3,501,294	4,168,898	29,036,014	25,633,136	3,402,877
2002	50.493.308	21.685.587	14,565,218	2,988,274	4.132.093	28.807.720	24.845.915	3,961.804
2004	49.639.223	20.489.761	13,261,753	2,694,970	4,533,035	29,149,463	25,384,561	3,764,904
2005	52,311,147	21,220,807	14,051,867	2,928,424	4,240,519	31,090,339	27,031,615	4,058,725
2006	53.966.261	22.077.502	14.250.869	3.469.392	4,357,245	31,888,757	27,445,267	4,443,494
2007	53,676,866	21,770,114	13,452,878	3,707,820	4,609,417	31,906,752	27,961,186	3,945,567
2008	51,565,539	22,331,952	13,263,053	3,966,400	5,102,499	29,233,586	25,036,422	4,197,166
2009	46,937,588	19,188,411	10,346,359	3,307,036	5,535,011	27,749,177	23,847,949	3,901,228
				•			•	

^{1.} Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Table 7
Canada, monthly sales of new motor vehicles, in units, by type and origin, seasonally adjusted

	Total new motor vehicles			Passenger		Trucks ¹		
			North Ar	nerica	Overs	eas	Tota	al
	Units	Month/month change	Units	Month/month change	Units	Month/month change	Units	Month/month change
	number	%	number	%	number	%	number	%
2008								
January	157,816	10.5	54,634	25.0	31,153	18.7	72,029	-1.1
February	150,140	-4.9	51,958	-4.9	30,426	-2.3	67,756	-5.9
March	148,468	-1.1	48,962	-5.8	30,396	-0.1	69,110	2.0
April	143,888	-3.1	48,779	-0.4	28,607	-5.9	66,502	-3.8
May	144,570	0.5	50,083	2.7	29,821	4.2	64,666	-2.8
June	143,355	-0.8	50,243	0.3	29,880	0.2	63,232	-2.2
July	138,396	-3.5	47,106	-6.2	27,908	-6.6	63,382	0.2
August	135,617	-2.0	45,018	-4.4	27,360	-2.0	63,239	-0.2
September	138.879	2.4	44.619	-0.9	28,655	4.7	65,605	3.7
October	136,581	-1.7	43,508	-2.5	26,415	-7.8	66,658	1.6
November	126,918	-7.1	38,276	-12.0	23,579	-10.7	65,063	-2.4
December	109,518	-13.7	34,236	-10.6	22,885	-2.9	52,397	-19.5
2009								
January	117.092	6.9	36.947	7.9	23,472	2.6	56.673	8.2
February	112,776	-3.7	34,689	-6.1	25,278	7.7	52,809	-6.8
March	119,822	6.2	34,590	-0.3	25,859	2.3	59,373	12.4
April	122,661	2.4	34,291	-0.9	27,877	7.8	60,493	1.9
May	122,725	0.1	33,612	-2.0	27,572	-1.1	61,541	1.7
June	120,510	-1.8	33,416	-0.6	26,625	-3.4	60,469	-1.7
July	126,729	5.2	37,029	10.8	26,031	-2.2	63,669	5.3
August	127,135	0.3	34,470	-6.9	28,164	8.2	64,501	1.3
September	128.857	1.4	36,270	5.2	27,585	-2.1	65,002	0.8
October	134.075	4.0	39.060	7.7	29,177	5.8	65,838	1.3
November	126,054	-6.0	35,191	-9.9	26,892	-7.8	63,971	-2.8
December	126,420	0.3	37,144	5.5	26,430	-1.7	62,846	-1.8
2010								
January	125,849	-0.5	33,501	-9.8	27,342	3.5	65,006	3.4
February	138,255	9.9	36,746	9.7	29,226	6.9	72,283	11.2
March	131,646	-4.8	34,065	-7.3	28,787	-1.5	68,794	-4.8
April	127,726	-3.0	31,786	-6.7	25,770	-10.5	70,170	2.0
May	128,049	0.3	30,629	-3.6	25,773	0.0	71,647	2.1
June	132,536	3.5	31,405	2.5	26,056	1.1	75,075	4.8
July	134,640	1.6	32,388	3.1	25,907	-0.6	76,345	1.7
August	129,437	-3.9	30,566	-5.6	25,263	-2.5	73,608	-3.6
September	134,845	4.2	31,462	2.9	25,498	0.9	77,885	5.8

^{1.} Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses. **Note(s):** Percentage changes shown are month-to-month changes.

Table 8 Monthly sales of new motor vehicles, in units, by province, seasonally adjusted

February 150,140 3,087 507 4,790 3,413 40,986 March 148,468 2,611 487 4,763 3,484 36,84 April 143,888 2,530 471 4,285 3,452 37,19 May 144,570 2,586 509 4,632 3,399 38,257 June 143,355 2,515 466 4,546 3,475 36,77 July 138,396 2,690 441 4,374 3,496 35,99 August 135,617 2,703 441 4,083 3,349 35,33 September 138,879 2,783 453 4,625 3,417 35,63 October 136,581 2,682 430 4,372 3,302 34,53 December 196,518 2,108 424 3,678 2,773 31,31 December 19,518 2,080 376 3,413 2,670 29,56 2009 4	Period	Canada	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec
January				number			
February	2008						
March 148,488 2,611 487 4,763 3,484 36,84 April 143,888 2,530 471 4,285 3,452 37,19 May 144,570 2,586 509 4,632 3,399 38,25 June 143,355 2,515 466 4,546 3,475 36,77 July 138,396 2,680 441 4,374 3,496 35,99 August 135,617 2,703 441 4,083 3,349 35,33 September 138,879 2,783 453 4,625 3,417 35,63 October 136,581 2,682 430 4,372 3,02 34,53 November 126,918 2,108 424 3,678 2,773 31,31 December 109,518 2,080 376 3,413 2,670 29,56 209 209 200 209 3 3,454 2,762 30,51 4,625 3,471 30,66 4,625 3,413 2,661 3,14 3,62 2,473<							42,739
April 143,888 2,530 471 4,285 3,452 37,19 May 144,570 2,556 509 4,632 3,399 38,255 June 143,355 2,515 466 4,546 3,475 36,77 July 138,396 2,690 441 4,374 3,496 35,98 August 135,617 2,703 441 4,083 3,349 35,33 September 138,879 2,783 453 4,625 3,417 35,63 October 136,581 2,682 430 4,372 3,302 34,55 November 126,918 2,108 424 3,678 2,773 31,31 December 199,518 2,080 376 3,413 2,670 29,56 2009 3 3,454 3,762 2,773 31,31 2,670 29,56 2009 4 3,454 2,762 30,51 3,412 30,51 3,412 33,14							40,968
May 144,570 2,586 509 4,632 3,399 38,25 June 143,355 2,515 466 4,546 3,475 36,77 July 138,396 2,690 441 4,374 3,496 35,99 August 135,617 2,703 441 4,083 3,349 35,33 September 136,881 2,682 430 4,372 3,302 34,53 October 136,581 2,682 430 4,372 3,302 34,53 December 109,518 2,080 376 3,413 2,670 29,56 2009 2000 2000 2000							36,845
Jun'e 143,355 2,515 466 4,546 3,475 36,77 July 138,396 2,690 441 4,374 3,496 35,99 August 135,617 2,703 441 4,083 3,349 35,33 September 138,879 2,783 453 4,625 3,417 35,63 November 136,581 2,682 430 4,372 3,302 34,53 November 126,918 2,108 424 3,678 2,773 31,31 December 109,518 2,080 376 3,413 2,670 29,56 2009 January 117,092 2,065 423 3,454 2,762 30,51 February 112,776 1,924 376 3,550 2,417 30,66 March 119,822 2,232 421 3,762 2,724 33,14 April 122,661 2,444 481 3,899 2,861 33,10 May 122,725 2,496 411 4,139 3,004 32,58 June 120,510 2,463 425 4,131 2,803 32,78 July 126,729 2,464 446 4,349 2,944 33,06 September 128,857 2,685 490 4,155 3,412 33,60 September 128,857 2,685 490 4,155 3,412 33,60 November 134,075 2,770 464 4,448 3,247 34,90 November 126,620 2,536 496 4,109 3,008 34,62 2010 January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 Sanuary 138,245 2,676 496 4,008 3,228 33,67 April 121,726 2,436 466 4,008 3,228 33,67 November 126,620 2,536 496 4,008 3,228 33,67 April 127,726 2,436 466 4,008 3,238 33,64 April 127,726 2,436 466 3,730 3,337 3,434 Appust 129,437 2,533 456 3,767 3,146 33,767							37,198
July 138,396 2,690 441 4,374 3,496 35,99 August 135,617 2,703 441 4,083 3,349 35,33 September 138,879 2,783 453 4,625 3,417 35,63 October 136,581 2,682 430 4,372 3,302 34,55 November 126,918 2,108 424 3,678 2,773 31,31 December 109,518 2,080 376 3,413 2,670 29,56 2009 January 117,092 2,065 423 3,454 2,762 30,51 February 112,776 1,924 376 3,550 2,417 30,66 March 119,822 2,232 421 3,762 2,724 33,14 April 122,661 2,444 481 3,899 2,861 33,10 May 122,725 2,496 411 4,139 3,004 32,58 June 120,510 2,463 425 4,131 2,803 32,78 July 126,729 2,464 446 4,349 2,944 33,04 August 127,135 2,455 431 4,250 3,112 33,10 Cotober 134,075 2,770 464 4,448 3,247 34,90 November 126,654 2,221 422 3,626 2,980 3,41 November 126,654 2,221 422 3,626 2,980 3,41 December 126,640 2,536 496 4,109 3,008 34,62 2010 January 15,849 2,702 482 3,997 3,067 3,44 February 138,255 2,679 470 4,641 3,527 37,12 Sanuary 128,049 2,512 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 February 138,256 2,676 478 4,513 3,143 33,92 February 138,256 2,676 478 4,513 3,143 33,92 February 138,256 2,676 478 4,513 3,143 3,92 February 138,400 2,512 484 3,881 3,046 3,228 February 138,400 2,512 484 3,881 3,046 3,228 February 138,400 2,512 484 3,881 3,046 3,228 February 138,400 2,512 484 3,881 3,046 3,237 February 138,400 2,578 486 3,767 3,146 3,376							
August 135,617 2,703 441 4,083 3,349 35,33 September 138,879 2,783 453 4,625 3,417 35,68 October 136,581 2,682 430 4,372 3,302 34,53 November 109,518 2,108 424 3,678 2,773 31,31 December 109,518 2,080 376 3,413 2,670 29,56 2009 January 117,092 2,065 423 3,454 2,762 30,51 February 112,776 1,924 376 3,550 2,417 30,66 March 119,822 2,232 421 3,762 2,724 33,14 April 122,725 2,496 411 4,139 3,004 32,58 June 120,510 2,463 425 4,131 2,803 32,78 July 126,729 2,464 446 4,349 2,944 33,60 August 127,135 2,455 431 4,250 3,112 33,10 August 127,135 2,455 431 4,250 3,112 33,66 October 134,075 2,770							36,778
September 138,879 2,783 453 4,625 3,417 35,63 October 136,581 2,682 430 4,372 3,302 34,53 November 126,918 2,108 424 3,678 2,773 31,31 December 109,518 2,080 376 3,413 2,670 29,56 2009 Total Control Contr					4,374		
October 136,581 2,682 430 4,372 3,302 34,53 November 126,918 2,108 424 3,678 2,773 31,31 December 109,518 2,080 376 3,413 2,670 29,56 2009 January 117,092 2,065 423 3,454 2,762 30,51 February 112,776 1,924 376 3,550 2,417 30,66 March 119,822 2,232 421 3,762 2,724 33,14 April 122,661 2,444 481 3,899 2,861 33,10 May 122,725 2,496 411 4,139 3,004 32,58 July 126,729 2,464 446 4,349 2,944 33,06 August 127,135 2,455 431 4,250 3,112 33,10 September 128,857 2,685 490 4,155 3,412 33,66							
November 126,918 2,108 424 3,678 2,773 31,31 December 109,518 2,080 376 3,413 2,670 29,56 29,56 2009 376 3,413 3,454 2,762 30,51 February 112,776 1,924 376 3,550 2,417 30,66 March 119,822 2,232 421 3,762 2,724 33,14 April 122,661 2,444 481 3,899 2,861 33,10 May 122,725 2,496 411 4,139 3,004 32,58 June 120,510 2,463 425 4,131 2,803 32,78 July 126,729 2,464 446 4,349 2,944 33,06 August 127,135 2,455 431 4,250 3,112 33,10 September 128,857 2,685 490 4,155 3,412 33,66 Cotober 134,075 2,770 464 4,448 3,247 34,90 November 126,054 2,221 422 3,626 2,980 34,41 December 126,420 2,536 496 4,109 3,008 34,62 2010 340 32,58 32,78 32,78 32,78 32,78 32,78 32,78 33,67 3,444 3,60 3,26 4,60 3,228 3,980 3,196 36,28 3,66 3,760 3,112 33,10 May 125,849 2,702 482 3,997 3,067 34,44 560 3,28 3,28 3,66 3,360 3,196 36,28 3,28 3,367 3,143 3,399 3,109 32,28 33,29 3,109 32,28 33,29 3,294 3,397 3,067 3,143 3,399 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,294 3,397 3,046 32,51 3,294							35,635
December 109,518 2,080 376 3,413 2,670 29,56 2009 376 3,413 2,670 29,56 January 117,092 2,065 423 3,454 2,762 30,51 February 112,776 1,924 376 3,550 2,417 30,66 March 119,822 2,232 421 3,762 2,724 33,14 April 122,661 2,444 481 3,899 2,861 33,10 May 122,661 2,444 481 3,899 2,861 33,10 May 122,725 2,496 411 4,139 3,004 32,58 June 120,510 2,463 425 4,131 2,803 32,78 July 126,729 2,464 446 4,349 2,944 33,06 August 127,135 2,455 431 4,250 3,112 33,16 September 128,857 2,685 490							
2009 January 117,092 2,065 423 3,454 2,762 30,51 February 112,776 1,924 376 3,550 2,417 30,66 March 119,822 2,232 421 3,762 2,724 33,14 April 122,661 2,444 481 3,899 2,861 33,10 May 122,725 2,496 411 4,139 3,004 32,58 Jule 120,510 2,463 425 4,131 2,803 32,78 July 126,729 2,464 446 4,349 2,944 33,06 August 127,135 2,455 431 4,250 3,112 33,10 September 128,857 2,685 490 4,155 3,412 33,40 November 126,054 2,271 422 3,626 2,980 34,41 December 126,420 2,536 496 4,109 3,008 3,462 2010 2010 September 125,849 2,702 482 3,997 3,067 34,44 December 126,654 2,291 470 4,641 3,52							
January 117,092 2,065 423 3,454 2,762 30,51 February 112,776 1,924 376 3,550 2,417 30,66 March 119,822 2,232 421 3,762 2,724 33,14 April 122,661 2,444 481 3,899 2,861 33,10 May 122,725 2,496 411 4,139 3,004 32,58 July 126,729 2,463 425 4,131 2,803 32,78 July 126,729 2,464 446 4,349 2,944 33,06 August 127,135 2,455 431 4,250 3,112 33,10 September 128,857 2,685 490 4,155 3,412 33,66 October 134,075 2,770 464 4,448 3,247 34,90 November 126,054 2,221 422 3,626 2,980 34,41 December 126,420 2,536 496 4,109 3,008 34,62 2010 2 482 3,997 3,067 3,44 February 138,255 2,679 470 4,641 3,527 3	December	109,518	2,080	376	3,413	2,670	29,563
February 112,776 1,924 376 3,550 2,417 30,66 March 119,822 2,232 421 3,762 2,724 33,14 April 122,661 2,444 481 3,899 2,861 33,10 May 122,725 2,496 411 4,139 3,004 32,58 June 120,510 2,463 425 4,131 2,803 32,78 July 126,729 2,464 446 4,349 2,944 33,06 August 127,135 2,455 431 4,250 3,112 33,10 September 128,857 2,685 490 4,155 3,412 33,66 October 134,075 2,770 464 4,48 3,247 34,90 November 126,054 2,221 422 3,626 2,980 34,42 Petruary 138,255 2,679 470 4,641 3,527 37,12 March 131,646 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
March 119,822 2,232 421 3,762 2,724 33,14 April 122,661 2,444 481 3,899 2,861 33,10 May 122,725 2,496 411 4,139 3,004 32,58 June 120,510 2,463 425 4,131 2,803 32,78 July 126,729 2,464 446 4,349 2,944 33,06 August 127,135 2,455 431 4,250 3,112 33,10 September 128,857 2,685 490 4,155 3,412 33,66 Cotober 134,075 2,770 464 4,448 3,247 34,90 November 126,054 2,221 422 3,626 2,980 34,41 December 126,420 2,536 496 4,109 3,008 34,62 2010 2010 January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980 3,196 36,28 April 127,726							30,511
April 122,661 2,444 481 3,899 2,861 33,10 May 122,725 2,496 411 4,139 3,004 32,58 Jule 120,510 2,463 425 4,131 2,803 32,78 July 126,729 2,464 446 4,349 2,944 33,06 August 127,135 2,455 431 4,250 3,112 33,10 September 128,857 2,685 490 4,155 3,412 33,60 Cotober 134,075 2,770 464 4,448 3,247 34,90 November 126,054 2,221 422 3,626 2,980 34,41 December 126,420 2,536 496 4,109 3,008 34,62 2010 January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980							
May 122,725 2,496 411 4,139 3,004 32,58 June 120,510 2,463 425 4,131 2,803 32,78 July 126,729 2,464 446 4,349 2,944 33,06 August 127,135 2,455 431 4,250 3,112 33,10 September 128,857 2,685 490 4,155 3,412 33,66 October 134,075 2,770 464 4,448 3,247 34,90 November 126,054 2,221 422 3,626 2,980 34,41 December 126,420 2,536 496 4,109 3,008 34,62 2010 January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980 3,196							33,145
June 120,510 2,463 425 4,131 2,803 32,78 July 126,729 2,464 446 4,349 2,944 33,06 August 127,135 2,455 431 4,250 3,112 33,10 September 128,857 2,685 490 4,155 3,412 33,66 October 134,075 2,770 464 4,448 3,247 34,90 November 126,054 2,221 422 3,626 2,980 34,41 December 126,420 2,536 496 4,109 3,008 34,62 2010 January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980 3,196 36,28 April 127,726 2,436 466 4,008 3,228							
July 126,729 2,464 446 4,349 2,944 33,06 August 127,135 2,455 431 4,250 3,112 33,10 September 128,857 2,685 490 4,155 3,412 33,60 October 134,075 2,770 464 4,448 3,247 34,90 November 126,054 2,221 422 3,626 2,980 34,41 December 126,420 2,536 496 4,109 3,008 34,62 2010 January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980 3,196 36,28 April 127,726 2,436 466 4,008 3,228 33,65 May 128,049 2,512 484 3,81 3,046							
August 127,135 2,455 431 4,250 3,112 33,10 September 128,857 2,685 490 4,155 3,412 33,60 October 134,075 2,770 464 4,448 3,247 34,90 November 126,054 2,221 422 3,626 2,980 34,41 December 126,420 2,536 496 4,109 3,008 34,62 2010 January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980 3,196 36,28 April 127,726 2,436 466 4,008 3,228 33,65 May 128,049 2,512 484 3,881 3,046 32,51 June 132,536 2,676 478 4,513 3,143 33,92 July 134,640 2,678 486 3,730 3,337 34,94 August 129,437 2,533 456 3,767 3,146 33,75							
September 128,857 2,685 490 4,155 3,412 33,66 October 134,075 2,770 464 4,448 3,247 34,90 November 126,054 2,221 422 3,626 2,980 34,41 December 126,420 2,536 496 4,109 3,008 34,62 2010 January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980 3,196 36,28 April 127,726 2,436 466 4,008 3,228 33,65 May 128,049 2,512 484 3,881 3,046 32,51 June 132,536 2,676 478 4,513 3,143 33,92 July 134,640 2,678 486 3,730 3,337 34,94 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
October 134,075 2,770 464 4,448 3,247 34,90 November 126,054 2,221 422 3,626 2,980 34,41 December 126,420 2,536 496 4,109 3,008 34,62 2010 January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980 3,196 36,28 April 127,726 2,436 466 4,008 3,228 33,65 May 128,049 2,512 484 3,881 3,046 32,51 June 132,536 2,676 478 4,513 3,143 33,92 July 134,640 2,678 486 3,730 3,337 34,94 August 129,437 2,533 456 3,767 3,146 33,75							
November 126,054 2,221 422 3,626 2,980 34,41 December 126,420 2,536 496 4,109 3,008 34,62 2010 January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980 3,196 36,28 April 127,726 2,436 466 4,008 3,228 33,65 May 128,049 2,512 484 3,881 3,046 32,51 June 132,536 2,676 478 4,513 3,143 33,92 July 134,640 2,678 486 3,730 3,337 34,94 August 129,437 2,533 456 3,767 3,146 33,75							
December 126,420 2,536 496 4,109 3,008 34,62 2010 January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980 3,196 36,28 April 127,726 2,436 466 4,008 3,228 33,65 May 128,049 2,512 484 3,881 3,046 32,51 June 132,536 2,676 478 4,513 3,143 33,92 July 134,640 2,678 486 3,730 3,337 34,94 August 129,437 2,533 456 3,767 3,146 33,75							
2010 January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980 3,196 36,28 April 127,726 2,436 466 4,008 3,228 33,65 May 128,049 2,512 484 3,881 3,046 32,51 June 132,536 2,676 478 4,513 3,143 33,92 July 134,640 2,678 486 3,730 3,337 34,94 August 129,437 2,533 456 3,767 3,146 33,75							
January 125,849 2,702 482 3,997 3,067 34,44 February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980 3,196 36,28 April 127,726 2,436 466 4,008 3,228 33,65 May 128,049 2,512 484 3,881 3,046 32,51 June 132,536 2,676 478 4,513 3,143 33,92 July 134,640 2,678 486 3,730 3,337 34,94 August 129,437 2,533 456 3,767 3,146 33,75	December	126,420	2,536	496	4,109	3,008	34,624
February 138,255 2,679 470 4,641 3,527 37,12 March 131,646 2,699 502 3,980 3,196 36,28 April 127,726 2,436 466 4,008 3,228 33,65 May 128,049 2,512 484 3,881 3,046 32,51 June 132,536 2,676 478 4,513 3,143 33,92 July 134,640 2,678 486 3,730 3,337 34,94 August 129,437 2,533 456 3,767 3,146 33,75							
March 131,646 2,699 502 3,980 3,196 36,28 April 127,726 2,436 466 4,008 3,228 33,65 May 128,049 2,512 484 3,881 3,046 32,51 June 132,536 2,676 478 4,513 3,143 33,92 July 134,640 2,678 486 3,730 3,337 34,94 August 129,437 2,533 456 3,767 3,146 33,75							
April 127,726 2,436 466 4,008 3,228 33,65 May 128,049 2,512 484 3,881 3,046 32,51 June 132,536 2,676 478 4,513 3,143 33,92 July 134,640 2,678 486 3,730 3,337 34,94 August 129,437 2,533 456 3,767 3,146 33,75							
May 128,049 2,512 484 3,881 3,046 32,51 June 132,536 2,676 478 4,513 3,143 33,92 July 134,640 2,678 486 3,730 3,337 34,94 August 129,437 2,533 456 3,767 3,146 33,75							36,282
June 132,536 2,676 478 4,513 3,143 33,92 July 134,640 2,678 486 3,730 3,337 34,94 August 129,437 2,533 456 3,767 3,146 33,75							33,653
July 134,640 2,678 486 3,730 3,337 34,94 August 129,437 2,533 456 3,767 3,146 33,75							
August 129,437 2,533 456 3,767 3,146 33,75							
September 134,845 2,601 478 4,098 3,332 34,42							
	September	134,845	2,601	4/8	4,098	3,332	34,428

Table 8 – continued

Monthly sales of new motor vehicles, in units, by province, seasonally adjusted

Period	Canada	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia and the Territories
_	number					
2008						_
January	157,816	55,670	4,423	4,213	21,891	17,151
February	150,140	51,481	4,236	4,215	21,016	16,427
March	148,468	51,819	4,369	4,500	21,862	17,728
April	143,888	52,309	4,102	4,237	19,465	15,839
May	144,570	50,787	3,958	4,015	20,500	15,933
June	143,355	50,739	4,081	3,995	20,571	16,189
July	138,396	48,899	4,001	4,068	19,674	14,763
August	135,617	48,231	3,805	4,167	19,133	14,763
September	138,879	49,353	3,902	4,111	20,011	14,589
October	136,581	48,898	3,898	4,197	19,935	14,333
November	126,918	46,018	3,743	4,305	19,039	13,513
December	109,518	37,885	3,511	3,457	15,316	11,247
2009						
January	117,092	41,394	3,618	3,768	16,535	12,562
February	112,776	41,949	3,258	3,344	14,165	11,124
March	119,822	43,812	3,541	3,761	14,711	11,713
April	122,661	44,800	3,739	3,725	15,298	12,308
May	122,725	44,788	3,878	3,920	15,060	12,447
June	120,510	42,759	3,579	3,493	15,360	12,717
July	126,729	47,166	3,707	3,972	15,794	12.819
August	127,135	47,632	3,757	3,752	15,731	12,913
September	127,133	47,032	3,734	3,954	16,061	13,477
October	134.075	49.047	3,734	3,954 4.167	17.032	14.068
November	126,054	46,135	3,673	3,395	15,479	13,713
December	126,420	45,906	3,588	3,642	15,542	12,969
2010						
January	125,849	45,027	3,545	3,996	15,678	12,912
February	138,255	51,104	4,106	4,398	17,424	12,777
March	131,646	48,492	3,581	3,760	16,446	12,708
April	127,726	47,458	3,610	3,742	16,344	12,781
May	128,049	48,452	3,814	3,720	16,670	12,960
June	132,536	49,360	3,963	4,087	17,294	13,101
July	134,640	50,864	3,982	3,907	17,425	13,289
August	129,437	46,738	3,795	3,993	18,076	13,179
	134,845					13,179
September	134,840	49,938	3,874	4,216	18,501	13,379

Definitions

Trucks

Trucks include light and heavy trucks, minivans, sport utility vehicles, vans, coaches and buses, regardless of their intended use.

Passenger car

The term passenger car refers to all vehicles whose primary function is to carry passengers, excluding those vehicles classified as a commercial vehicle (see definition above). Passenger cars also include cars used for commercial purposes, i.e. taxis, auto rentals and other car fleets.

Country of origin

New motor vehicles fall into two categories defined on the basis of origin: those manufactured in North America and those manufactured overseas. The latter are imported in a fully assembled state from countries other than the United States or Mexico. All passenger cars and commercial vehicles assembled in Canada, Mexico and the United States and sold in Canada classified are as North American manufactured vehicles.

Motor vehicle sales - units

The number of new motor vehicles sold in Canada.

Motor vehicle sales - dollars

Net sales refers to the selling price to the consumer, i.e., manufacturer's invoice price plus estimated dealer's markup, including charges for standard and optional accessories. Sales taxes are excluded.

Average price of passenger cars

The average price is obtained by dividing the total dollar sales by the number of units sold. Therefore, changes in the average price reflect variations in the models sold as well as price changes. For example, an increase in the average price for passenger cars may reflect both a shift to more expensive models as well as price increases.

Appendix I

Scope of the survey

The interest in and need for detailed statistics on the automobile industry arose years ago, when the industry began playing a prominent role in the Canadian economy. For over 50 years, Statistics Canada has been collecting and disseminating statistical information on the retail sales of new motor vehicles. Not only are these statistics required to produce estimates of Canadian consumer spending for the national accounts and the gross domestic product, but they have also served and continue to serve as one of the most important, most often requested indicators of the health of Canada's economy.¹

However, estimates of the total retail sales volume of new motor vehicles were not sufficient to meet the incessant demand for more information. There came an increasing need for data on the characteristics of the fleet of new vehicles sold at retail, either to learn more about the preferences of Canadian consumers or to assess the penetration of the Canadian market by major foreign manufacturers. Statistics on new motor vehicle sales were expanded in the early 1970s to provide separate figures for Japanese vehicle sales.

The statistics in this report cover exclusively retail sales of new motor vehicles within Canada's borders. Data are derived from a postal survey (a census - see the methodology section at the end of the report for more details).

Other statistics connected with the automobile industry (sales of new and used car dealers, auto parts and accessories stores and so on) are available on the monthly Retail Trade survey (Catalogue No. 63-005). For further information, please contact the Retail Commodity Section, Distributive Trades Division, Statistics Canada, Ottawa, K1A 0T6, (Telephone: 613-951-3549 or toll free at 1-877-421-3067).

Data quality and methodology

This survey is a census of all motor vehicle manufacturers and importers known to be active in Canada.

The value of sales is reported at selling price to consumer (i.e. the manufacturer's invoice price plus estimated dealer's markup, charges for standard equipment and options, less provincial sales tax and federal goods and services tax (G.S.T.) and harmonized sales tax (H.S.T.).

The response rate for this survey is generally 100%. Minimal estimation is required so there is little bias resulting from non-response introduced in these data.

All attempts have been made to minimize the non-sampling errors: the questionnaires used in the survey have been carefully designed to minimize different interpretations; detailed acceptance testing has been carried out for the different stages of editing and processing.

Data confidentiality

Statistics Canada is prohibited by law from publishing any statistics which would divulge information relating to any identifiable business without the previous consent in writing of that business.² The disclosure of data likely to reveal specific information on the activity of a particular company is systematically and rigorously controlled and regulated to prevent the publication or disclosure of any information deemed confidential. The rules regarding confidentiality

^{1.} The new motor vehicle sales series is one of ten statistical series making up the leading indicator developed by Statistics Canada for current economic analysis purposes.

^{2.} See Section 17 of the Statistics Act (Chapter 5-19), entitled «Secrecy».

are therefore applied in such a way that no data are shown for cells (or statistical units). If information is withheld for reasons of confidentiality an "X" will appear in the appropriate cell of this publication.

Another way of preserving data confidentiality without having to enter an "X" is to combine (consolidate) the information **from selected regions** (or selected cells) for the same item. The data in question can be aggregated and published in a less detailed, but still confidential, form. For example, the data for the Northwest Territories, the Yukon and Nunavut are included with the British Columbia data.

Seasonal adjustment

Time series contain the elements essential to the description, explanation and forecasting of the behaviour of an economic phenomenon: "They are statistical records of the evolution of economic processes through time."³ Economic time series such as the New Motor Vehicles Sales Survey can be broken down into five main components: the trend-cycle, seasonality, the trading-day effect, the Easter holiday effect and the irregular component.

The trend represents the long-term change in the series, whereas the cycle represents a smooth, quasi-periodical movement about the trend, showing a succession of growth and decline phases (e.g., the business cycle). These two components—the trend and the cycle—are estimated together, and the trend-cycle reflects the fundamental evolution of the series. The other components reflect short-term transient movements.

The seasonal component represents sub-annual, monthly or quarterly fluctuations that recur more or less regularly from one year to the next. Seasonal variations are caused by the direct and indirect effects of the climatic seasons and institutional factors (attributable to social conventions or administrative rules; e.g., Christmas).

The trading-day component originates from the fact that the relative importance of the days varies systematically within the week and that the number of each day of the week in a given month varies from year to year. This effect is present when activity varies with the day of the week. For instance, Sunday is typically less active than the other days, and the number of Sundays, Mondays, etc., in a given month changes from year to year.

The Easter holiday effect is the variation due to the shift of part of April's activity to March when Easter falls in March rather than April.

Lastly, the irregular component includes all other more or less erratic fluctuations not taken into account in the preceding components. It is a residual that includes errors of measurement on the variable itself as well as unusual events (e.g., strikes, drought, floods, major power blackout or other unexpected events causing variations in respondents' activities).

Thus, the latter four components—seasonal, irregular, trading-day and Easter holiday effect—all conceal the fundamental trend-cycle component of the series. Seasonal adjustment (correction of seasonal variation) consists in removing the seasonal, trading-day and Easter holiday effect components from the series, and it thus helps reveal the trend-cycle. While seasonal adjustment permits a better understanding of the underlying trend-cycle of a series, the seasonally adjusted series still contains an irregular component. Slight month-to-month variations in the seasonally adjusted series may be simple irregular movements. To get a better idea of the underlying trend, users should examine several months of the seasonally adjusted series.

Since April 2008, New Motor Vehicle Sales Survey data are seasonally adjusted using the X-12-ARIMA⁴ software. The technique that is used essentially consists of first correcting the initial series for all sorts of undesirable effects, such as the trading-day and the Easter holiday effects, by a module called regARIMA. These effects are estimated using regression models with ARIMA errors (auto-regressive integrated moving average models). The series can also be extrapolated for at least one year by using the model. Subsequently, the raw series—pre-adjusted and extrapolated if applicable— is seasonally adjusted by the X-11 method.

^{3. «}A Note on the Seasonal adjustment of Economic Time Series», Canadian Statistical Review, August 1974.

^{4.} For more information, see X-12-ARIMA Reference Manual Version 0.3 (2007), U.S. Census Bureau.

The X-11 method is used for analysing monthly and quarterly series. It is based on an iterative principle applied in estimating the different components, with estimation being done at each stage using adequate moving averages.⁵ The moving averages used to estimate the main components—the trend and seasonality—are primarily smoothing tools designed to eliminate an undesirable component from the series. Since moving averages react poorly to the presence of atypical values, the X-11 method includes a tool for detecting and correcting atypical points. This tool is used to clean up the series during the seasonal adjustment. Outlying data points can also be detected and corrected in advance, within the regARIMA module.

Lastly, the annual totals of the seasonally adjusted series are forced to the annual totals of the original series.

Unfortunately, seasonal adjustment removes the sub-annual additivity of a system of series; small discrepancies can be observed between the sum of seasonally adjusted series and the *direct* seasonal adjustment of their total. To insure or restore additivity in a system of series, a reconciliation process is applied or *indirect* seasonal adjustment is used, i.e. the seasonal adjustment of a total is derived by the summation of the individually seasonally adjusted series.

To assist the user, the Months of Cyclical Dominance number, MCD, is provided.⁶ The MCD is the shortest monthly span for which a certain ratio becomes and remains less than one, that is, the ratio for which the absolute average percentage change of the trend-cycle of the seasonally adjusted series becomes greater than the absolute average per cent change of the irregular component. The MCD can be interpreted as the number of months over which a change in the seasonally adjusted series must move in a given direction before one can be reasonably certain that the trend-cycle of that series also has moved in the given direction. Clearly small MCD's are desirable and indicative of a smooth series. Applying a moving average to the seasonally adjusted data of MCD length tends to smooth irregular movements which may obscure the underlying trend-cycle. The MCD moving average provides a method of reducing all types of series to approximately the same degree of smoothness, whatever the size of the irregular component in the original series.

Revision procedures

The seasonally adjusted estimates are revised for the three months preceding the reference period. Monthly unadjusted data are revised for the previous month, when new information is made available to Statistics Canada. In addition, unadjusted new motor vehicle sales are revised each year, for the latest year, in the February issue of this publication. At that time, monthly seasonally adjusted estimates for the latest four years of data are revised.

^{5.} Ladiray, D. and Quenneville, B. (2001). Seasonal Adjustment with the X-11 Method. New York: Springer-Verlag, Lecture Notes in Statistics #158.

MCD = 4 for North American passenger cars. MCD = 3 for Overseas passenger cars. MCD = 12 for Commercial vehicles.

Appendix II

List of North American motor vehicle manufacturers

B.M.W. Canada Inc.

Blue Bird Body Co.

DaimlerChrysler Canada Inc.

Ford Motor Company of Canada Limited

Freightliner of Canada Ltd.

General Motors of Canada Limited

Honda Canada Inc.

Hyundai Auto Canada Inc.

International Truck and Engine Corporation Canada

Kenworth Div., Paccar of Canada Ltd.

Mack Canada Inc.

Mazda Canada Inc.

Mitsubishi Motor Sales of Canada, Inc.

Motor Coach Industries Limited

New Flyer Industries Ltd.

Nissan Canada Inc.

Nova Bus Corp.

Orion Bus Industries Inc.

Peterbilt Div., Paccar of Canada Ltd.

Prévost Car Inc.

Sterling Heavy Duty TrucksSubaru Canada Inc.

Subaru Canada Inc.

Suzuki Canada Inc.

Thomas Built Buses of Canada Ltd.

Toyota Canada Ltd.

Volkswagen Canada Inc.

Volvo Trucks Canada Inc.

Western Star Trucks Inc.

List of importers and distributers of overseas manufactured motor vehicles

Japan

General Motors of Canada Ltd.

Hino Diesel Trucks Canada Ltd.

Honda Canada Inc.

Mazda Canada Inc.

Mitsubishi Motor Sales of Canada, Inc.

Nissan Canada Inc.

Subaru Canada Inc.

Suzuki Canada Inc.

Toyota Canada Inc.

Other Countries

B.M.W. Canada Inc.

Daewoo Auto Canada Inc.

Ford Motor Company of Canada Limited

General Motors Canada Ltd.

Hyundai Auto Canada Inc.

Jaguar Canada Inc.

Kia Canada Inc.

Land Rover group Canada Inc.

Mercedes-Benz Canada Inc.

Porsche Cars of Canada Ltd.

Volkswagen Canada Inc.

Volvo Cars of Canada Ltd.