## Service bulletin

# Film, Television and Video Production



## 2008

## **Highlights**

- Businesses classified to the film, television and video production industry earned \$3.3 billion in operating revenues in 2008, down slightly (-1.0%) from the previous year.
- Despite a decline in revenues, operating profits increased in 2008, with businesses achieving a 4.4% operating profit margin. This is up significantly from the 1.0% operating loss posted in 2007.
- Firms located in Ontario accounted for 41.2% of national operating revenues earned, followed by those located in Quebec (28.3%) and British Columbia (21.7%).
- Salaries, wages and benefits paid to employees represent about one quarter (23.4%) of total industry operating expenses nationally.
- Results in the remainder of this highlight section are based on establishments whose combined revenues account for about 88% of the industry's total national operating revenues.
- Television productions (66.2%) accounted for the majority of production revenues, followed by feature films (11.8%), commercials (11.4%), and corporate and industry videos (4.8%).
- **Note:** The survey frame is based on a central Statistics Canada database of businesses that have been classified to industries based on the North American Industry Classification System.
- The survey data are collected using statistical sampling methods and businesses that were sent a questionnaire
  represent about 88% of total operating revenue earned in the industry. Administrative data were used to account
  for the remaining 12% of industry revenues, but only selected financial statistics are available for these small
  companies.

## Statistical table

Table 1 Summary statistics for the film, television and video production industry, by province and territory, 2006-20081

	Operating revenue	Salaries, wages and benefits	Operating expenses	Operating profit margin
	millions of dollars			percent
2008p Newfoundland and Labrador	8.1	1.2	7.6	6.5
Prince Edward Island	1.0	0.5	7.0 1.1	-18.8
Nova Scotia	59.8	11.8	61.9	-3.5
New Brunswick	8.7	3.5	9.8	-13.3
Quebec	932.9	204.0	950.0	-1.8
Ontario	1,359.8	255.6	1,233.0	9.3
Manitoba	43.9	12.0	45.7	-4.1
Saskatchewan	39.8	5.7	35.5	10.8
Alberta	126.8	29.7	117.2	7.6
British Columbia	717.3	212.4	689.3	3.9
Yukon Northwest Territories	X	X	X	X
Nunavut	X X	X X	X X	X X
Canada	3,299.3	736.4	3,152.6	4.4
2007r				
Newfoundland and Labrador	4.3	0.9	3.8	11.1
Prince Edward Island	1.2	0.3	1.2	0.1
Nova Scotia	68.4	19.7	66.9	2.2
New Brunswick	14.5	5.4	18.8	-29.6
Quebec	829.3	174.7	816.1	1.6
Ontario	1,578.4	313.5	1,629.5	-3.2
Manitoba Saskatchewan	39.7 42.2	10.8 9.2	43.2 37.3	-8.7 11.5
Alberta	95.1	22.3	95.3	-0.2
British Columbia	659.0	184.0	653.6	0.8
Yukon	X	X	X	X
Northwest Territories	X	X	X	X
Nunavut	X	x	X	Х
Canada	3,334.0	740.9	3,367.4	-1.0
2006r	5.0	0.0		44.7
Newfoundland and Labrador	5.0	0.6	5.7	-14.7
Prince Edward Island Nova Scotia	2.1 35.7	0.5 6.1	2.2 35.5	-3.3 0.6
New Brunswick	19.0	6.1	19.8	-4.5
Quebec	804.2	180.1	787.6	2.1
Ontario	1,566.1	223.6	1.526.2	2.5
Manitoba	53.2	14.0	56.9	-6.9
Saskatchewan	47.7	7.3	42.9	10.0
Alberta	126.0	22.2	118.4	6.0
British Columbia	677.0	171.6	669.4	1.1
Yukon	X	X	X	X
Northwest Territories	X	X	X	X
Nunavut Canada	X 3,338.0	632.3	x 3,267.3	x <b>2.1</b>
Vallaua	3,330.0	032.3	3,201.3	2.1

Data are based on a fiscal year ending between April 1, of the reference year and March 31, of the following year.
 Note(s): Due to rounding, components may not add to total. Based on the North American Industry Classification System (NAICS) and includes all establishments classified under 512110 motion picture and video production.

Table 2
Production revenue for the film, television and video production industry, by type of production, Canada, 2008

	thousands of dollars
Total contract and in-house production revenue by type of production	
Feature films	300.389
Television productions	1,690,781
Commercials	291,631
Music videos	24,394
Educational videos	27,413
Videos for government	19,080
Corporate/industry videos	122,269
All other	78,016
Total Production Revenue	2,552,884

Note(s): According to the North American Industry Classification System (NAICS 512110). See "Data sources, definitions and methodology" at the end of tables for definition of terms. Industry estimates are based on the surveyed portion and are augmented by administrative data for establishments that were too small to be eligible for sampling. The surveyed portion includes only data for surveyed establishments weighted to represent other establishments that were eligible for sampling but were not selected. The surveyed portion represents approximately 88% of total industry revenue. Data for 2008 should not be compared with data from 2006 due to differences in the proportion of surveyed establishments. Due to rounding, components may not add to total.

## Data sources, definitions and methodology

### Description

This annual sample survey collects data required to produce economic statistics for the Film, Television and Video Production industry in Canada. Data collected from businesses are aggregated with information from other sources to produce official estimates of national and provincial economic production for this industry. Survey estimates are made available to businesses, governments, investors, associations, and the public. The data are used to monitor industry growth, measure performance, and make comparisons to other data sources to better understand this industry.

## **Target population**

The target population consists of all establishments classified to the Film, Television and Video Production industry (NAICS 512110) according to the North American Industry Classification System (NAICS) during the reference year. This industry comprises establishments primarily engaged in producing, or producing and distributing, motion pictures, videos, television programs or commercials.

### Sampling

This is a sample survey with a cross-sectional design.

The frame is the list of establishments from which the portion eligible for sampling is determined and the sample is taken. The frame provides basic information about each firm including address, industry classification, and information from administrative data sources. The frame is maintained by Statistics Canada's Business Register Division and is updated using administrative data. The basic objective of the survey is to produce estimates for the whole industry - incorporated and unincorporated businesses. The data come from two different sources: a sample of all businesses with revenue above or equal to a certain threshold (note: the threshold varies between surveys and sometimes between industries and provinces in the same survey) for which either survey or administrative data may be used; and administrative data only for businesses with revenue below the specified threshold. It should be noted that only financial information is available from businesses below the threshold; e.g., revenue, and expenses such as depreciation and salaries, wages and benefits. Detailed characteristics are collected only for surveyed establishments. Prior to the selection of a random sample, establishments are classified into homogeneous groups

(i.e., groups with the same NAICS codes and same geography). Quality requirements are targeted, and then each group is divided into sub-groups called strata: take-all, must-take, and take-some. The take-all stratum represents the largest firms in terms of performance (based on revenue) in an industry. The must-take stratum is comprised of units selected based on complex structural characteristics (multi-establishment, multi-legal, multi-NAICS, or multi-province enterprises). All take-all and must-take firms are selected to the sample. Units in the take-some strata are subject to simple random sampling. The effective sample size for reference year 2008 was 564 collection entities.

#### **Definition**

Operating revenue excludes investment income, capital gains, extraordinary gains and other non-recurring items.

**Operating expenses** exclude write-offs, capital losses, extraordinary losses, interest on borrowing, and other non-recurring items.

**Operating profit margin** is derived as follows: operating revenue minus operating expenses, expressed as a percentage of operating revenue. The derived figure excludes corporation income tax paid by incorporated businesses and individual income tax paid by unincorporated businesses. For unincorporated businesses, operating profit margin includes unpaid remuneration to partners and proprietors, which is not recorded as salaries, wages and benefits. Therefore the profit estimate will be higher in industries where unincorporated proprietorships and partnerships are significant contributors.

**Salaries, wages and benefits** include vacation pay and commissions for all employees for whom a T4 slip was completed. This category also includes the employer portion of employee benefits for items such as Canada/Quebec Pension Plan or Employment Insurance premiums. Salaries and wages do not include working owners' dividends nor do they include the remuneration of owners of unincorporated business. Therefore the relative level of salaries, wages and benefits will be lower in industries where unincorporated businesses are significant contributors.

An active **statistical establishment** is one production entity or the smallest grouping of production entities which produces as homogeneous a set of goods and/or services as possible; which does not cross provincial boundaries; and for which records provide data on the value of output together with the cost of principal intermediate inputs used and cost and quantity of labour resources used to produce the output.

### **Quality evaluation**

Prior to dissemination, combined survey results are analyzed for overall quality; in general, this includes a detailed review of individual responses (especially for the largest companies), an assessment of the general economic conditions portrayed by the data, historic trends, and comparisons with other data sources.

#### **Disclosure control**

Statistics Canada is prohibited by law from releasing any data which would divulge information obtained under the Statistics Act that relates to any identifiable person, business or organization without the prior knowledge or the consent in writing of that person, business or organization. Various confidentiality rules are applied to all data that are released or published to prevent the publication or disclosure of any information deemed confidential. If necessary, data are suppressed to prevent direct or residual disclosure of identifiable data.

#### **Data accuracy**

Of the units contributing to the estimate, the weighted response rate was 72.1%. CVs were calculated for each estimate and are available upon request.

## **Related products**

#### **CANSIM**

Available on CANSIM: table 361-0016, Film, television and video production, summary statistics, by North American Industry Classification System (NAICS).

## Survey(s)

Definitions, data sources and methods: survey number 2413, Annual Survey of Service Industries: Film, Television and Video Production.

#### **Publications**

Service Industries Newsletter, Catalogue no, 63-018-X.

Analytical paper series - Service Industries Division, Catalogue no, 63F0002XIB.

Release date: June 2010

#### Symbols

The following standard symbols are used in Statistics Canada publications:

- not available for any reference period
- not available for a specific reference period
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