# Service bulletin

# **Heritage Institutions**

## 2008

# **Highlights**

Operating revenues for Canada's heritage institutions reached slightly over \$1.19 billion in 2008, up 1.9% from the previous year.

Operating revenue for heritage institutions consists of government and private contributions, admission receipts, membership dues and sales, and some miscellaneous sources.

Most of these institutions are not-for-profit and include museums, art galleries, historic sites, zoos and botanical gardens.

History and science museums, community museums, planetariums, and observatories, generated 50% of total operating revenues.

Non-commercial art museums and galleries generated 21% of operating revenues, as did botanical gardens, conservatories, aquariums and zoos. Historic sites, buildings and communities accounted for the remaining 8% of operating revenues.

As in previous years, heritage institutions located in Ontario (40%), Quebec (27%), and British Columbia (13%) accounted for most of the industry's revenues.

Total industry operating expenses rose by 1.8% to \$1.17 billion from the previous year.

Salaries, wages and benefits accounted for 44.4% of total operating expenses.

The overall operating profit margin for Heritage institutions was 1.9% in 2008.



## **Statistical Tables**

Table 1 Summary statistics for heritage institutions, by industry, Canada, 2006 to 2008

| Type of establishment <sup>1</sup> and industry  | Operating revenues                              | Salaries,<br>wages and<br>benefits                        | Operating expenses                              | Operating<br>profit<br>margin      |
|--|---|---|---|------------------------------------|
|  | thousands of dollars                            |   |   | percent                            |
| 2008 P All Art museums and galleries Museums Historic and heritage sites Zoos and botanical gardens                  | <b>1,194,935</b> 255,865 595,792 87,928 255,351 | <b>520,832</b> 111,386 254,589 40,744 114,113             | <b>1,172,734</b> 266,157 574,502 88,547 243,528 | <b>1.9</b> -4.0 3.6 -0.7 4.6       |
| For profit <sup>2</sup> Art museums and galleries Museums Historic and heritage sites Zoos and botanical gardens     | x   | x   | x   | x                                  |
|  | 14,535  | 3,554   | 12,946  | 10.9                               |
|  | 3,571   | 1,210   | 3,541   | 0.8                                |
|  | 98,103  | 36,448  | 90,987  | 7.3                                |
| Not for profit <sup>3</sup> Art museums and galleries Museums Historic and heritage sites Zoos and botanical gardens | 255,865   | 111,386   | 266,157   | -4.0                               |
|  | 581,257   | 251,035   | 561,556   | 3.4                                |
|  | 84,357  | 39,534  | 85,006  | -0.8                               |
|  | 157,248   | 77,665  | 152,541   | 3.0                                |
| 2007 r All Art museums and galleries Museums Historic and heritage sites Zoos and botanical gardens                  | <b>1,173,067</b> 250,520 576,597 90,656 255,295 | <b>514,364</b><br>105,776<br>252,631<br>40,538<br>115,420 | <b>1,152,096</b> 249,845 563,799 90,167 248,286 | 1.8<br>0.3<br>2.2<br>0.5<br>2.7    |
| For profit <sup>2</sup> Art museums and galleries Museums Historic and heritage sites Zoos and botanical gardens     | x   | x   | x   | x                                  |
|  | 13,516  | 3,433   | 10,940  | 19.1                               |
|  | 3,854   | 1,429   | 3,855   | 0.0                                |
|  | 98,074  | 39,102  | 95,515  | 2.6                                |
| Not for profit <sup>3</sup> Art museums and galleries Museums Historic and heritage sites Zoos and botanical gardens | 250,520   | 105,776   | 249,845   | 0.3                                |
|  | 563,081   | 249,198   | 552,858   | 1.8                                |
|  | 86,802  | 39,109  | 86,312  | 0.6                                |
|  | 157,221   | 76,318  | 152,771   | 2.8                                |
| 2006 All Art museums and galleries Museums Historic and heritage sites Zoos and botanical gardens                    | <b>1,097,970</b> 253,369 511,143 87,046 246,412 | <b>511,810</b><br>100,753<br>241,016<br>46,217<br>123,824 | <b>1,100,723</b> 247,924 527,258 88,553 236,988 | -0.3<br>2.1<br>-3.2<br>-1.7<br>3.8 |
| For profit <sup>2</sup> Art museums and galleries Museums Historic and heritage sites Zoos and botanical gardens     | 18,292  | 5,025   | 15,029  | 17.8                               |
|  | 4,727   | 1,520   | 4,135   | 12.5                               |
|  | 104,143   | 50,428  | 97,747  | 6.1                                |
| Not for profit <sup>3</sup> Art museums and galleries Museums Historic and heritage sites Zoos and botanical gardens | 253,369   | 100,753   | 247,924   | 2.1                                |
|  | 492,851   | 235,991   | 512,229   | -3.9                               |
|  | 82,319  | 44,697  | 84,418  | -2.6                               |
|  | 142,270   | 73,396  | 139,241   | 2.1                                |

<sup>1.</sup> An active statistical establishment is one production entity or the smallest grouping of production entities which produces as homogeneous a set of goods and/or services as possible, which does not cross provincial boundaries, and for which records provide data on the value of output together with the cost of principal intermediate inputs used and cost and quantity of labour resources used to produce the output.

For-profit establishments are defined as those which operate primarily for the sale of objects exhibited or as profit-making endeavours.

Not-for-profit establishments are defined as those which operate primarily for the sale of objects exhibited or as profit-making endeavours.
 Not-for-profit establishments exclude those which operate primarily for the sale of objects exhibited or as profit-making endeavours.
 Note(s): According to the North American Industry Classification System (NAICS 712111, 712119, 712120, and 712130). Estimates for the most recent year are preliminary. Preliminary data are subject to revision. Due to rounding, components may not add to total (where applicable). See "Data sources, definitions and methodology" at the end of tables for definition of terms.

Table 2 Summary statistics for heritage institutions, all industries, by province and territory, 2006 to 2008

|  | Operating revenues   | Salaries,<br>wages and<br>benefits | Operating expenses | Operating<br>profit<br>margin |
|--|----------------------|------------------------------------|--------------------|-------------------------------|
|  | thousands of dollars |                                    |                    | percent                       |
| 2008 P   |                      |                                    |                    |                               |
| Newfoundland and Labrador Prince Edward Island | 15,375<br>3,140      | 7,027<br>1.683                     | 14,976<br>3,119    | 2.6<br>0.7                    |
| Nova Scotia                                    | 24,274               | 13,180                             | 25,909             | -6.7                          |
| New Brunswick                                  | 12,902               | 7,238                              | 12,961             | -0.5                          |
| Quebec   | 326,921              | 131,607                            | 321,650            | 1.6                           |
| Ontario  | 483,894              | 210,712                            | 472,548            | 2.3                           |
| Manitoba                                       | x                    | X                                  | X                  | Х                             |
| Saskatchewan                                   | X                    | X                                  | X                  | X                             |
| Alberta<br>British Columbia                    | 113,492<br>157,761   | 52,846<br>70,098                   | 114,061<br>152,544 | -0.5<br>3.3                   |
| Territories 1                                  | 137,701<br>X         | 70,030<br>X                        | 132,344<br>X       | 3.3<br>X                      |
| Canada   | 1,194,935            | 520,832                            | 1,172,734          | 1.9                           |
| 2007 r   |                      |                                    |                    |                               |
| Newfoundland and Labrador                      | 15,218               | 7,320                              | 14,813             | 2.7                           |
| Prince Edward Island<br>Nova Scotia            | 3,037<br>22,567      | 1,569<br>10,766                    | 2,962<br>22,572    | 2.5<br>0.0                    |
| New Brunswick                                  | 13,461               | 7,085                              | 12.843             | 4.6                           |
| Quebec   | 321,351              | 131,880                            | 321,164            | 0.1                           |
| Ontario  | 478,123              | 214,247                            | 466,753            | 2.4                           |
| Manitoba                                       | X                    | X                                  | X                  | Х                             |
| Saskatchewan                                   | x<br>101.560         | x<br>46.640                        | X<br>402.570       | X                             |
| Alberta<br>British Columbia                    | 164,817              | 71,350                             | 102,570<br>158,930 | -1.0<br>3.6                   |
| Territories <sup>1</sup>                       | 104,017<br>X         | 7 1,550<br>X                       | 130,330<br>X       | 3.0<br>X                      |
| Canada   | 1,173,067            | 514,364                            | 1,152,096          | 1.8                           |
| 2006   |                      |                                    |                    |                               |
| Newfoundland and Labrador Prince Edward Island | 15,491<br>2,935      | 7,365<br>1,454                     | 15,311<br>2,913    | 1.2<br>0.7                    |
| Nova Scotia                                    | 2,935<br>21,493      | 1,454                              | 2,913<br>22,675    | -5.5                          |
| New Brunswick                                  | 15,876               | 8,370                              | 15,211             | 4.2                           |
| Quebec   | 330,981              | 137,231                            | 328,977            | 0.6                           |
| Ontario  | 417,666              | 207,028                            | 421,331            | -0.9                          |
| Manitoba                                       | X                    | X                                  | X                  | Х                             |
| Saskatchewan<br>Alberta                        | x<br>92,082          | x<br>43,895                        | x<br>93,215        | x<br>-1.2                     |
| British Columbia                               | 92,082<br>155,367    | 43,895<br>70,044                   | 93,215<br>153,327  | -1.2<br>1.3                   |
| Yukon  | 133,307<br>X         | 70,044<br>X                        | 133,327<br>X       | 1.5<br>X                      |
| Northwest Territories                          | x                    | X                                  | X                  | X                             |
| Nunavut  |                      |                                    |                    | Х                             |
| Canada   | 1,097,970            | 511,810                            | 1,100,723          | -0.3                          |

<sup>1.</sup> Territories include: Yukon, Northwest Territories and Nunavut.

Note(s): According to the North American Industry Classification System (NAICS 712111, 712119, 712120, and 712130). Estimates for the most recent year are preliminary. Preliminary data are subject to revision. Due to rounding, components may not add to total (where applicable). See "Data sources, definitions and methodology" at the end of tables for definition of terms.

Table 3
Summary statistics for heritage institutions, all industries, for-profit establishments, by province and territory, 2006 to 2008

|                                     | Operating revenues  | Salaries,<br>wages and<br>benefits | Operating expenses | Operating<br>profit<br>margin |
|-------------------------------------|---------------------|------------------------------------|--------------------|-------------------------------|
|                                     | t                   | housands of dollars                |                    | percent                       |
| 2008 P                              | 005                 | 200                                | 740                | 7.7                           |
| Newfoundland and Labrador           | 805<br>1.128        | 220<br>375                         | 743                | 7.7<br>1.5                    |
| Prince Edward Island<br>Nova Scotia | 1,128<br>754        | 375<br>320                         | 1,111<br>753       | 0.1                           |
| New Brunswick                       | 754<br>491          | 68                                 | 367                | 25.2                          |
| Quebec                              | 14,343              | 5,778                              | 12,284             | 14.4                          |
| Ontario                             | 57,700              | 16,151                             | 55,402             | 4.0                           |
| Manitoba                            | X                   | x                                  | X                  | х                             |
| Saskatchewan                        | X                   | X                                  | X                  | X                             |
| Alberta                             | 2,416               | 779                                | 2,322              | 3.9                           |
| British Columbia                    | 38,221              | 17,404                             | 34,201             | 10.5                          |
| Territories <sup>1</sup>            | X                   | -                                  | X                  | Х                             |
| Canada                              | 116,209             | 41,212                             | 107,475            | 7.5                           |
| 2007 r                              |                     |                                    |                    |                               |
| Newfoundland and Labrador           | 1,891               | 1,012                              | 1,994              | -5.4                          |
| Prince Edward Island                | 1,119               | 392                                | 1,061              | 5.2                           |
| Nova Scotia                         | 1,202               | 312                                | 1,201              | 0.1                           |
| New Brunswick                       | 332                 | 86                                 | 218                | 34.4                          |
| Quebec                              | 15,821              | 6,446                              | 13,956             | 11.8                          |
| Ontario                             | 50,756              | 14,840                             | 51,461             | -1.4                          |
| Manitoba                            | X                   | X                                  | X                  | X                             |
| Saskatchewan<br>Alberta             | X<br>1 192          | x<br>210                           | X<br>4.050         | x<br>10.5                     |
| British Columbia                    | 1,183<br>38,436     | 17,484                             | 1,059<br>35,071    | 8.8                           |
| Territories <sup>1</sup>            | 36,430<br>X         | 17,404<br>X                        | 33,071<br>X        | 0.0<br>X                      |
| Canada                              | 115,44 <del>4</del> | 43,96 <del>4</del>                 | 110,309            | 4.4                           |
| 2006                                |                     |                                    |                    |                               |
| Newfoundland and Labrador           | 2,174               | 1,110                              | 2,257              | -3.8                          |
| Prince Edward Island                | 1,355               | 382                                | 1,244              | 8.2                           |
| Nova Scotia                         | 1,504               | 312                                | 1,348              | 10.4                          |
| New Brunswick                       | 428                 | 269                                | 526                | -22.9                         |
| Quebec                              | 18,680              | 8,742                              | 17,040             | 8.8                           |
| Ontario                             | 56,731              | 26,458                             | 53,195             | 6.2                           |
| Manitoba                            | X                   | X                                  | X                  | Х                             |
| Saskatchewan                        | X                   | X                                  | X                  | X                             |
| Alberta                             | 1,529               | 197                                | 1,183              | 22.6                          |
| British Columbia                    | 43,806              | 19,052                             | 39,236             | 10.4                          |
| Territories <sup>1</sup> Canada     | x<br>127,218        | 56,973                             | 116,926            | X<br><b>8.1</b>               |
| Canada                              | 127,218             | 50,973                             | 110,920            | 0.1                           |

<sup>1.</sup> Territories include: Yukon, Northwest Territories and Nunavut.

Note(s): According to the North American Industry Classification System (NAICS 712111, 712119, 712120, and 712130). Estimates for the most recent year are preliminary. Preliminary data are subject to revision. Due to rounding, components may not add to total (where applicable). See "Data sources, definitions and methodology" at the end of tables for definition of terms.

Table 4
Summary statistics for heritage institutions, not-for-profit establishments, all industries, by province and territory, 2006 to 2008

|                                 | Operating revenues | Salaries,<br>wages and<br>benefits | Operating expenses | Operating<br>profit<br>margin |
|---------------------------------|--------------------|------------------------------------|--------------------|-------------------------------|
|                                 | tl                 | nousands of dollars                |                    | percent                       |
| 2008 P                          |                    |                                    |                    |                               |
| Newfoundland and Labrador       | 14,570             | 6,807                              | 14,233             | 2.3                           |
| Prince Edward Island            | 2,012              | 1,308                              | 2,008              | 0.2                           |
| Nova Scotia                     | 23,520             | 12,860                             | 25,157             | -7.0<br>-1.5                  |
| New Brunswick                   | 12,411<br>312,578  | 7,170<br>125.829                   | 12,594<br>309,366  | -1.5<br>1.0                   |
| Quebec<br>Ontario               | 426,193            | 194,561                            |                    | 1.0<br>2.1                    |
| Manitoba                        | 25,737             | 12,740                             | 417,146<br>25,371  | 1.4                           |
| Saskatchewan                    | 25,737             | 10,199                             | 23,897             | 5.9                           |
| Alberta                         | 25,393<br>111,075  | 52,068                             | 111,739            | -0.6                          |
| British Columbia                | 111,075            | 52,695                             | 118,343            | 1.0                           |
| Territories 1                   | 119,540<br>X       | 32,093<br>X                        | 110,545<br>X       | 1.0<br>X                      |
| Canada                          | 1,078,726          | 479,62Ô                            | 1,065,260          | 1. <b>2</b>                   |
| 2007 r                          |                    |                                    |                    |                               |
| Newfoundland and Labrador       | 13,326             | 6,308                              | 12,819             | 3.8                           |
| Prince Edward Island            | 1,918              | 1,177                              | 1,901              | 0.9                           |
| Nova Scotia                     | 21,365             | 10,454                             | 21,371             | 0.0                           |
| New Brunswick                   | 13,129             | 6,999                              | 12,625             | 3.8                           |
| Quebec                          | 305,530            | 125,434                            | 307,208            | -0.5                          |
| Ontario                         | 427,367            | 199,406                            | 415,292            | 2.8                           |
| Manitoba                        | 20,851             | 9,152                              | 20,131             | 3.5                           |
| Saskatchewan                    | 24,070             | 10,147                             | 22,321             | 7.3                           |
| Alberta                         | 100,377            | 46,430                             | 101,511            | -1.1                          |
| British Columbia                | 126,381            | 53,866                             | 123,859            | 2.0                           |
| Territories 1                   | x                  | x                                  | X                  | Х                             |
| Canada                          | 1,057,623          | 470,401                            | 1,041,787          | 1.5                           |
| 2006                            |                    |                                    |                    |                               |
| Newfoundland and Labrador       | 13,317             | 6,255                              | 13,053             | 2.0                           |
| Prince Edward Island            | 1,580              | 1,072                              | 1,669              | -5.6                          |
| Nova Scotia                     | 19,989             | 11,126                             | 21,326             | -6.7                          |
| New Brunswick                   | 15,448             | 8,101                              | 14,685             | 4.9                           |
| Quebec                          | 312,301            | 128,489                            | 311,938            | 0.1                           |
| Ontario                         | 360,935            | 180,569                            | 368,136            | -2.0                          |
| Manitoba                        | 23,341             | 13,452                             | 24,578             | -5.3<br>-2.2                  |
| Saskatchewan                    | 20,749             | 10,625                             | 21,213             |                               |
| Alberta                         | 90,553             | 43,698                             | 92,032             | -1.6                          |
| British Columbia                | 111,561            | 50,992                             | 114,091            | -2.3                          |
| Territories <sup>1</sup> Canada | 970,752            | 454,837                            | 983,797            | -1.3                          |

<sup>1.</sup> Territories include: Yukon, Northwest Territories and Nunavut.

Note(s): According to the North American Industry Classification System (NAICS 712111, 712119, 712120, and 712130). Estimates for the most recent year are preliminary. Preliminary data are subject to revision. Due to rounding, components may not add to total (where applicable). See "Data sources, definitions and methodology" at the end of tables for definition of terms.

## Data sources, definitions and methodology

## **Description**

This annual sample survey collects data required to produce economic statistics for the Heritage Institutions industry in Canada.

Data collected from businesses are aggregated with information from other sources to produce official estimates of national and provincial economic production for this industry.

Survey estimates are made available to businesses, governments, investors, associations, and the public. The data are used to monitor industry growth, measure performance, and make comparisons to other data sources to better understand this industry.

## **Target population**

The target population consists of all establishments classified as heritage institutions (NAICS 712) and archives (NAICS 519122) during the reference year according to the North American Industry Classification System (NAICS).

The survey covers those publicly and privately owned heritage institutions whose purpose is to preserve, interpret, and make accessible to the public, objects, specimens, documents, buildings, and land areas of educational and cultural value, including artistic, scientific, historical, technological and nature-related material. Heritage institutions include museums and non-commercial art galleries, archives, historic sites, buildings, parks or communities and nature parks and conservation areas with interpretation or educational programs. Also surveyed are exhibition centres, planetariums, observatories, aquariums, zoos, botanical gardens and arboretums.

#### Sampling

This is a sample survey with a cross-sectional design.

The frame is the list of establishments from which the portion eligible for sampling is determined and the sample is taken. The frame provides basic information about each firm including address, industry classification, and information from administrative data sources. The frame is maintained by Statistics Canada's Business Register Division and is updated using administrative data.

The basic objective of the survey is to produce estimates for the whole industry - incorporated and unincorporated businesses. The data come from two different sources: a sample of all businesses with revenue above or equal to a certain threshold (note: the threshold varies between surveys and sometimes between industries and provinces in the same survey) for which either survey or administrative data may be used; and administrative data only for businesses with revenue below the specified threshold. It should be noted that only financial information is available from businesses below the threshold; e.g., revenue, and expenses such as depreciation and salaries, wages and benefits. Detailed characteristics are collected only for surveyed establishments.

Prior to the selection of a random sample, establishments are classified into homogeneous groups (i.e., groups with the same NAICS codes and same geography). Quality requirements are targeted, and then each group is divided into sub-groups called strata: take-all, must-take, and take-some.

The take-all stratum represents the largest firms in terms of performance (based on revenue) in an industry. The must-take stratum is comprised of units selected based on complex structural characteristics (multi-establishment, multi-legal, multi-NAICS, or multi-province enterprises). All take-all and must-take firms are selected to the sample. Units in the take-some strata are subject to simple random sampling.

The effective sample size for reference year 2008 was 634 collection entities.

#### **Definitions**

Operating revenue excludes investment income, capital gains, extraordinary gains and other non-recurring items.

**Operating expenses** exclude write-offs, capital losses, extraordinary losses, interest on borrowing, and other non-recurring items

**Operating profit margin** is derived as follows: operating revenue minus operating expenses, expressed as a percentage of operating revenue. The derived figure excludes corporation income tax paid by incorporated businesses and individual income tax paid by unincorporated businesses. For unincorporated businesses, operating profit margin includes unpaid remuneration to partners and proprietors, which is not recorded as salaries, wages and benefits. Therefore the profit estimate will be higher in industries where unincorporated proprietorships and partnerships are significant contributors.

**Salaries, wages and benefits** include vacation pay and commissions for all employees for whom a T4 slip was completed. This category also includes the employer portion of employee benefits for items such as Canada/Quebec Pension Plan or Employment Insurance premiums. Salaries and wages do not include working owners' dividends nor do they include the remuneration of owners of unincorporated business. Therefore the relative level of salaries, wages and benefits will be lower in industries where unincorporated businesses are significant contributors.

An active **statistical establishment** is one production entity or the smallest grouping of production entities which produces as homogeneous a set of goods and/or services as possible; which does not cross provincial boundaries; and for which records provide data on the value of output together with the cost of principal intermediate inputs used and cost and quantity of labour resources used to produce the output.

#### **Quality evaluation**

Prior to dissemination, combined survey results are analyzed for comparability. In general, this includes a detailed review of individual responses (especially for the largest companies), general economic conditions, historic trends, and comparisons with other data sources.

#### **Disclosure control**

Statistics Canada is prohibited by law from releasing any data which would divulge information obtained under the Statistics Act that relates to any identifiable person, business or organization without the prior knowledge or the consent in writing of that person, business or organization. Various confidentiality rules are applied to all data that are released or published to prevent the publication or disclosure of any information deemed confidential. If necessary, data are suppressed to prevent direct or residual disclosure of identifiable data.

#### **Data accuracy**

Of the units contributing to the estimate, the weighted response rate was 76.9%. CVs were calculated for each estimate and are available upon request.

## **Related products**

#### **CANSIM**

Available on CANSIM: table 361-0008 - Heritage institutions, summary statistics, by North American Industry Classification System (NAICS), annual.

## Survey(s)

Definitions, data sources and methods: survey number 3107 - Annual Survey of Service Industries: Heritage Institutions.

#### **Publications**

Service Industries Newsletter, Catalogue no. 63-018-X.

Analytical paper series - Service Industries Division, Catalogue no. 63F0002X.

Release date: April 2010

#### Symbols

The following standard symbols are used in Statistics Canada publications:

- not available for any reference period
- not available for a specific reference period
- not applicable
- 0 true zero or a value rounded to zero
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- р
- revised
- X E suppressed to meet the confidentiality requirements of the Statistics Act
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