

DOING BUSINESS

with Public Works and Government Services Canada

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CANADA'S ECONOMIC ACTION PLAN

Page 4

COAST GUARD BREAKS THE ICE WITH NEW HOVERCRAFT

Page 3

CANADA HOSTS THE WORLD ON INDUSTRIAL SECURITY MATTERS

Page 6



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The final printed issue of Doing Business

This will be the final printed issue of Doing Business, but new content and updates will continue to be posted on the main page of PWGSC's Web site. **3**

Coast Guard breaks the ice with new hovercraft

PWGSC recently purchased on behalf of the Canadian Coast Guard a new hovercraft to patrol the St. Lawrence Seaway, keeping nearby communities and marine traffic safe and running smoothly. **3**

New showroom for federal surplus goods

PWGSC's Crown Assets Distribution recently opened a new distribution centre in the Greater Toronto Area to better support its 100 client departments and agencies. **8**

Maximum security unit poses unique construction challenges

There are special considerations that come into play when building an addition to a prison — let alone one that's 98 years old. **9**

Office to help small business opens doors in National Capital Region

PWGSC's Office of Small and Medium Enterprises has relocated its regional office in the National Capital Region to better serve businesses in the area. **11**

Quick hits directory

Find contact information for some of the most common PWGSC services and related Web sites. **12**

On the Cover

PWGSC

CANADA'S ECONOMIC ACTION PLAN



As Public Works and Government Services Canada's (PWGSC's) external newsletter, **Doing Business** supports the Department's role as a common service provider by informing colleague departments, Canadians and other interested parties about interesting and innovative PWGSC services, activities, projects and initiatives. Written, designed and published by PWGSC's Communications Sector, it is also available on-line at www.tpsgc-pwgsc.gc.ca/comm/index-eng.html.

Doing Business welcomes feedback and suggestions for future stories. Please address your comments to the Editor, Doing Business; Communications Sector, PWGSC; 16A1, Portage III; 11 Laurier Street; Gatineau, QC; K1A 0S5. Fax: 819-956-0573. E-mail questions@tps-gc-pwgsc.gc.ca

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Coast Guard breaks the ice with new hovercraft



Fisheries and Oceans Canada, P. Dionne

The Canadian Coast Guard's new Hoverwork AP1-88/400 *Mamilossa*.

PWGC recently purchased on behalf of the Canadian Coast Guard a new hovercraft to patrol the St. Lawrence Seaway, keeping nearby communities and marine traffic safe and running smoothly.

The AP1-88/400 Hoverwork Ltd. hovercraft was named *Mamilossa*, an Abenaki word for "he who walks from the shore onto the water." The hovercraft began its journey from the UK on a cargo ship in February and was entered into service on March 12, after successfully completing sea trials.

It will be used primarily for icebreaking and deploying buoys and other navigation aids in the seaway. With its sophisticated communications equipment, unique land-and-water capabilities and powerful boom on the foredeck, the huge hovercraft will also be an asset to search-and-rescue operations.

The contract for the *Mamilossa* was awarded in 2006 after PWGSC determined Hoverwork Ltd. to be the only qualified bidder since it holds the licences for designing and building these types of vessels. Hoverwork Ltd. has maintained, refurbished, designed and built hovercrafts for the Canadian Coast Guard since the 1960s.

Mamilossa's icebreaking capabilities are uniquely different from a conventional icebreaker. The ice is broken as the craft's pressure wave passes over the ice, eliminating contact with the hull. This allows the hovercraft to quickly break up ice flows helping to prevent the flooding of local communities and the re-supply of isolated northern settlements.

The deck of the *Mamilossa* is fitted with a hydraulic boom that can lift up to 6.6 tonnes. Its four twelve-cylinder diesel engines are capable of producing over 1,100 horsepower each, carrying the craft's massive 75-tonne hull 660 nautical miles (1,220 kilometers) on a single load of fuel. The engines are electronically controlled and meet the *Canadian Environmental Protection Act* emission regulations.

This marvel of technology has replaced the *Waban-Aki* hovercraft in Trois Rivières, Quebec, which has been in service for over 20 years. **DB**

For more information about PWGSC's contracting practices on behalf of the Government of Canada, visit: www.tpsgc-pwgsc.gc.ca/app-acq/index-eng.html

The final printed issue of *Doing Business*

Follow the latest updates on PWGSC's news and services from its Web page

This will be the final printed issue of *Doing Business*, but new content and updates will continue to be posted on the main page of PWGSC's Web site. While you'll still be able to access older issues of the magazine on-line, be sure to update your bookmark to PWGSC's main page to continue receiving the latest news: www.tpsgc-pwgsc.gc.ca/comm/index-eng.html

PWGSC Can Help

Is your Department or Agency receiving inquiries about how government contracts are posted?

MERX is an easy and efficient prospecting tool for government tenders allowing businesses to browse and bid for a wide array of contracts.

www.merx.com



PWGSC



Canada's Economic Action Plan

Much accomplished, but more to do

With over 1,000 repair and renovation projects already underway, an extensive complement of small- and medium-sized enterprises (SMEs) at work, and hundreds of millions of dollars committed, PWGSC continues to make outstanding progress in delivering on its part of Canada's Economic Action Plan.

Since Budget 2009 was tabled in January, the Department has worked incredibly hard to develop and implement a plan that involves renovating and repairing federal buildings, bridges, highways; enhancing accessibility in PWGSC crown-owned facilities; and also planning the future of the Québec City Armoury. As a common service provider, PWGSC is also supporting other departments and agencies in delivering on their commitments under the comprehensive Action Plan.

Here is a quick look at what's been accomplished to date:

PWGSC Buildings

There are almost 1,200 repair and renovation projects underway in PWGSC-owned buildings from coast-to-coast. The types of projects are as varied as the buildings and locations themselves: everything from installing more environmentally friendly heating and cooling systems, to reinforcing exterior walls and masonry work, to painting and replacing floor tiles.

For example, at the Government of Canada Conference Centre in Ottawa (a heritage building that once served as Ottawa's train station), workers are

busy replacing exterior lighting, refinishing artisan doors at one of its entranceways, doing exterior painting around windows, repairing skylights, and making structural repairs in the electrical vault.

At Vancouver's Sinclair Centre, Action Plan projects include installing new carpets and replacing single-ply roofs with multi-layer ones to provide more water resistance and longer life.

At Vancouver's Sinclair Centre, Action Plan projects include installing new carpets and replacing single-ply roofs with multi-layer ones to provide more water resistance and longer life.

Much of the work is being delivered through PWGSC's private sector service provider, using their extensive complement of small- and medium-sized businesses, creating jobs in communities across Canada.

Accessibility

There are more than 150 projects identified for the first year budget of \$20 million currently underway to improve accessibility in federal buildings. Most of these projects are taking place in facilities housing other government departments that directly serve Canadians, such as Service

Canada, Human Resources and Skills Development Canada, Canada Revenue Agency, and Citizenship and Immigration Canada. These projects are ensuring that the buildings PWGSC manages respond to the Government of Canada's enhanced accessibility standards.

Bridges and Highways

Work has progressed steadily on four PWGSC-managed bridges and on the Alaska Highway, including:

- rehabilitation and reinforcement of the main piers and steel structure of the Alexandra Bridge in the National Capital Region (NCR).
- rehabilitation work of the Chaudière Crossing in the NCR, including creating a precast concrete alternative for the two arches that will be fabricated off site, delivered and assembled, then slid under the existing stone arch.
- rehabilitation of the LaSalle Causeway in Kingston, Ontario. The project, which began in November, involves removing lead paint, repairing corrosion and recoating the structure.
- awarding of a contract to rehabilitate the Burlington, Ontario, Lift Bridge has been awarded to strip and repaint the lift span plus conduct related repairs over the next two winter seasons when the bridge is closed to marine traffic.
- committing over \$12 million to repair eight bridges, and to resurface asphalt and repair culverts on a section of the Alaska Highway.

Québec City Armoury (Le Manège militaire)

During May and June, PWGSC held public consultations to help develop a plan for the future of this historic armoury, which was destroyed by fire in April 2008. With the consultations complete, a summary report has been released and experts are conducting a feasibility study to identify the best options for the Armoury's future.

Helping Other Departments

Many other government departments received Economic Action Plan funding for properties and facilities they own. These departments called on PWGSC for real property, procurement, banking and translation services to help them deliver on their commitments. PWGSC has been working closely with these departments to coordinate and plan their needs.

What's next?

Thanks to a dedicated team of experts and a great deal of hard work, much has been accomplished in the first eight months, but there is much more to do. There are many projects to complete and lots of planning ahead for the second year of the program.

Departments and agencies can continue to call on PWGSC for support in implementing their portion of Canada's Economic Action Plan. **DB**

For more information visit:

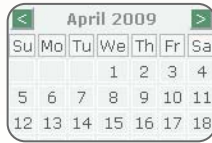
www.tpsgc-pwgsc.gc.ca/medias-media/pa-ap/index-eng.html

Do you have a Budget 2009 Project? PWGSC can help.

Visit PWGSC's Publiservice Portal for information on how we can help your department or agency plan your infrastructure projects from Budget 2009:

<http://publiservice.tpsgc-pwgsc.gc.ca/pa-ap/>

The site is your portal to on-line features and specialists that can help with your Budget 2009 projects:



Timeline tool

Need an estimate for the service delivery of a project under Canada's Economic Action Plan? Try the site's Timeline Tool.



Real Property

Find your departmental/agency account executive to help you with any real property service.



Acquisitions

Whatever goods or professional services you need for Budget 2009, PWGSC's Acquisitions Branch Client Engagement Team can help you buy it.



Security

All the information you need on personnel or organizational security screenings for your Budget 2009 projects.



Translation

Translation Bureau's client account executives can help with language services, including translation and revision.



Payments

PWGSC's Banking and Cash Management Sector can help coordinate all large federal payments.

This site is available to federal employees only.

Canada hosts the world on industrial security matters



The 2009 MISWG conference welcomed 52 delegates from 26 nations as well as the European Commission and NATO's Office of Security.

Twenty-six flags stand on a large mahogany table at Ottawa's Government Conference Centre. Security representatives from NATO and non-NATO countries are hovering over microphones and listening intently to each presentation. This is the 24th annual Multinational Industrial Security Working Group (MISWG) conference – and Canada's at the helm.

Led by a team from PWGSC's Industrial Security Program, the 2009 MISWG conference welcomed 52 delegates from 26 nations as well as the European Commission and NATO's Office of Security in September. Jane Meyboom-Hardy, Assistant Deputy Minister of the Consulting, Information and Shared Services Branch – where PWGSC's Industrial Security Program is


housed – was on hand to open the three-day conference.

The role of MISWG is to standardize security procedures in international and co-operative defence programs for NATO and non-NATO members. In essence, representatives work on the development of common measures, standards and protocols for the protection of classified information to be used in bilateral and multilateral non-NATO cooperative defense programs and other international industrial security matters.

In a day and age where security issues are in the forefront on the world scene, the conference takes on a whole new level of importance.


“Not only is it an occasion to collaborate with allies on international security issues, but it's an opportunity for Canada to demonstrate its level of commitment on these issues.”

-Larry Murphy,
DIRECTOR,
International Industrial
Security Directorate



Should you write cannot or can not?

Visit the Translation Bureau's Linguistic Recommendation page for the answer and more tips!
www.translationbureau.gc.ca





Fotolia.com

“This conference is such an important venue for Canada,” says Larry Murphy, Director of the International Industrial Security Directorate. “Not only is it an occasion to collaborate with allies on international security issues, but it’s an opportunity for Canada to demonstrate its level of commitment on these issues.”

Canada’s Security Community

Canada is privileged because its government security organizations work closely together. Canada also boasts a strong relationship with industry officials working in the security field. Its partnership with more than 10,000 companies registered in PWGSC’s Industrial Security Program means that sensitive information and goods are well protected when in the hands of the private sector working on government contracts. While the program is also critical to the growth of international trade, to further develop these ties Canadian organizers of this year’s conference provided an opportunity for the security industry to be present and heard.

“Canada’s decision to include an industry representative and speaker at this year’s MISWG conference was ground-breaking,” explains Stan Jacobson, Chairman of the Canadian

Association of Defence and Security Industries. “It was the first time in 24 years that industry was included in a MISWG session,” further noting it promotes Canadian companies as key players in the field. **DB**

PWGSC’s Industrial Security Program

Although the Industrial Security Program (ISP) is not well known among the general public, it remains a leader in the international security scene. Dating back to the Second World War, the ISP has been protecting sensitive information and helping Canada meet its obligations to NATO and other allies. Over the years, the mandate of the program has evolved – with government contract security and oversight of controlled goods being its two main activities today.

For more information about PWGSC’s Industrial Security Program, visit: <http://ssi-iss.tpsgc-pwgsc.gc.ca/index-eng.html>

PWGSC Can Help

Is your Department or Agency receiving inquiries...

About how government buys goods and services?

Business Access Canada is an on-line portal with basic information on how government purchasing is done, who the contacts are and how businesses can find opportunities.

www.contractscanada.gc.ca
1-800-811-1148



Jupiter Images

New showroom for federal surplus goods



PWGSC

PWGSC's new Crown Assets Distribution warehouse in the Greater Toronto Area.

PWGSC's Crown Assets Distribution (CAD) recently opened a new distribution centre in Downsview Park, in the Greater Toronto Area, to better support its 100 client departments and agencies.

With CAD's new warehouse, client departments can ship their surplus and seized goods in bulk, allowing them to free-up much needed space. In the past, surplus items were sold from the client's location, which was inefficient and created space and security constraints.

Now, items are received, sorted, inspected, researched, photographed and listed on GCSurplus, CAD's new on-line closed bidding system.

Since the opening of the warehouse on April 1st, the volume of surplus federal assets received by client departments has dramatically increased.

"More Canadians have access to federal surplus assets, client departments enjoy better service and business volumes are increased; it's a win-win-win situation," explains Claud Bennett, the CAD Regional Manager for Ontario.

Federal departments and agencies consult CAD to dispose of everything from computers, office equipment, vehicles as well as military equipment such as ships and planes. In the 2007-08 fiscal year, over \$40 million worth of surplus goods was sold.

For more information on federal surplus, visit: www.gcsurplus.ca **DB**

There are eight Crown Assets Distribution Centres in Canada. Your local representative can answer questions about items for sale and can help you to view, bid on and buy federal government surplus items on GCSurplus:

Pacific Region
Ron Hunt
Ron.Hunt@tpsgc-pwgsc.gc.ca
8307-130th Street
Surrey, British Columbia
604-502-5840
604-502-5844 (fax)

Ontario Region
Claud Bennett
Claud.Bennett@tpsgc-pwgsc.gc.ca
33 City Centre Drive, Suite 480
Mississauga, Ontario
905-615-2025
905-615-2113 (fax)

National Capital Region
Wayne Corkery
Wayne.Corkery@tpsgc-pwgsc.gc.ca
1275 Leeds Avenue Suite 100
Ottawa, Ontario
613-991-2860
613-991-3033 (fax)

Western Region
Keith Cowan
Keith.Cowan@tpsgc-pwgsc.gc.ca
306-780-7523
306-780-6845 (fax)

Alberta-N.W.T.
Bernadeen Amaratunge
bernadeen.amaratunge@pwgsc-tpsgc.gc.ca
Telus Plaza North, 5th floor, 10025 Jasper Avenue
Edmonton, Alberta
780-497-3563
780-497-3639 (fax)

Saskatchewan
Donna Giroux
donna.giroux@pwgsc-tpsgc.gc.ca
Room 910, 410 22nd Street E
Saskatoon, Saskatchewan
306-975-6633
306-780-6845 (fax)

Manitoba
Linda Dowbenko
linda.dowbenko@pwgsc-tpsgc.gc.ca
Suite 100 - 167 Lombard Avenue
Winnipeg, Manitoba
204-983-3317
204-984-8607 (fax)

Quebec Region
Éric Vanasse
eric.vanasse@tpsgc-pwgsc.gc.ca
2350 Dickson Road, #300
Montréal, Quebec
514-283-5511
514-496-3822 (fax)

Atlantic Region
Paul Pleau
paul.pleau@tpsgc-pwgsc.gc.ca
13 Akerley Boulevard
Dartmouth, Nova Scotia
902-426-2140
902-426-1721 (fax)

Did you know?

Crown Assets Distribution will be opening a new warehouse in the lower BC mainland early this year to support the increased disposal volumes associated with the 2010 Olympics. CAD Pacific currently shares a warehouse with the BC Government but this federal provincial partnership ends March 31, 2010.



Photos: PWGSC

Maximum security unit poses unique construction challenges

“We were able to create a new building using the latest technology and sustainability features that will suit the needs of CSC for years to come.”

-YVON LABRECQUE,
LEAD PROJECT MANAGER

There are special considerations that come into play when building an addition to a prison. Beyond the usual project management, accounting for every piece of building equipment coming in and out of the high security site takes a remarkable degree of care.

That’s exactly what was expected when the Correctional Service of Canada (CSC) called on PWGSC to help with the construction of a second maximum security unit at the 98-year-old Saskatchewan Penitentiary in Prince Albert. PWGSC worked with a consultant to plan a space that would not only meet the client’s requirements, but also allow for new opportunities in design and innovation.

Through its real property business line, PWGSC provides federal departments and agencies with a range of real property services from initial investment strategies, to construction and leasing of facilities, to the maintenance, repair and disposal of real property assets.



The newest maximum security unit of the Saskatchewan Penitentiary in Prince Albert.





Left: Additions such as non-slip flooring, safety clothing hooks (pictured) and other accessibility standards increase the overall safety for inmates and employees alike.

Below: The Saskatchewan Penitentiary features the latest security and inmate monitoring capabilities, touch screen door controls, intercom system and closed circuit television.

Bottom: High efficiency washers and dryers are located in every wing to save energy.

Lead Project Manager Yvon Labrecque was responsible for coordinating the \$23 million project between contractors and the CSC to ensure the work was done on time. He recalled how routine tasks, such as getting workers and equipment on and off the site, can quickly become major challenges when building within an operational maximum security environment.

Every worker had to be cleared by CSC security and everything from nails to large pieces of equipment had to be accounted for daily when entering or exiting the site.

The new unit features the latest security and inmate monitoring capabilities via computerized security systems. Touch screen door controls, an intercom system and a closed circuit television system add a great deal of security to the Saskatchewan Penitentiary as a whole, while providing a higher level of comfort to facility personnel.

Four identical and individually secured wings keep incompatible inmates separate, while additions like non-slip flooring, safety clothing hooks and additional accessibility standards increase safety. High efficiency washers and dryers are also located in every wing, saving energy.

“The project was a success thanks to all involved,” said Mr. Labrecque. “We were able to create a new building using the latest technology and sustainability features that will suit the needs of CSC for years to come.” **DB**



For more information about PWGSC's Real Property services, visit:
www.tpsgc-pwgsc.gc.ca/services/bns-prprt-eng.html



PWGSC

Office to help small business opens doors in National Capital Region

PWGSC's Office of Small and Medium Enterprises (OSME) has relocated its regional office in the National Capital Region to better serve small- and medium-sized businesses in the area. The walk-in service centre is now on the ground floor of the Place du Portage, Phase III building in Gatineau and serves as a one-stop-shop for business owners interested in contract opportunities with the federal government.

OSME has six regional offices across the country to ensure that it is accessible to businesses throughout Canada. These offices have already offered guidance and services to more than 53,000 individuals and suppliers since 2006.

The new location offers services such as advice on accessing federal business opportunities and navigating the government procurement system. It also features a fully equipped centre for workshops and business seminars. **DB**

For more information, visit the OSME Web site at www.tpsgc-pwgsc.gc.ca/app-acq/pme-sme/index-eng.html or call toll free at 1-800-811-1148.

Are you a small or medium sized enterprise looking to do business with the Government of Canada? Visit one of OSME's regional offices:

National Capital Area
 11 Laurier Street
 Place du Portage III, 0C1-100A
 Gatineau, Quebec
 K1A 0S5
 Toll free: 1-800-811-1148

Pacific Region
 800 Burrard Street, Room 580
 Vancouver, British Columbia
 V6Z 2V8
 Telephone: 604-775-6859
 Toll free: 1-866-602-0403

Western Region
 10025 Jasper Avenue
 Edmonton, Alberta
 T5J 1S6
 Telephone: 780-497-3801

Ontario Region
 4900 Yonge Street
 Toronto, Ontario
 M2N 6A6
 Toll-free: 1-800-668-5378

Quebec Region
 Southeast Portal,
 800 de la Gauchetière Street
 West,
 Suite 7300
 Montréal, Quebec
 H5A 1L6
 Telephone: 514-496-3525

Atlantic Region
 236 Brownlow Avenue
 Dartmouth, Nova Scotia
 B3B 1V5
 Telephone: 902-426-5677

Your Guide to doing Business with the Government of Canada

The Office of Small and Medium Enterprises now has a guide to help businesses interested in selling their goods and services to the federal government:

www.tpsgc-pwgsc.gc.ca/app-acq/pme-sme/resource-eng.html



Quick Hits

A few of the most common PWGSC services and related sites for your reference:

PWGSC's Web site:
www.tpsgc-pwgsc.gc.ca

General inquiries about PWGSC:
questions@pwgsc.gc.ca

For federal departments and agencies

Office of Greening Government Operations:
www.tpsgc-pwgsc.gc.ca/greening

The Standing Offer Index:
<http://soi.pwgsc.gc.ca> or 1 866-664-6609

Professional Services On-line:
www.tpsgc-pwgsc.gc.ca/app-acq/sp-ps/index-eng.html

National Service Call Centre:
<http://nsccl-clients.pwgsc.gc.ca> or 1-800-463-1850

Canadian General Standards Board:
www.tpsgc-pwgsc.gc.ca/cgsb

Translation Bureau:
www.translationbureau.gc.ca

The Exhibitions Program:
www.expo.gc.ca

For businesses

Business Access Canada:
<http://contractsCanada.gc.ca> or 1-800-811-1148

Office of Small and Medium Enterprises:
www.tpsgc-pwgsc.gc.ca/app-acq/pme-sme/osme-eng.html

Security clearances: www.ciisd.gc.ca

Government Electronic Tendering Service: www.merx.com

Office of the Procurement Ombudsman:
www.opo-boa.gc.ca

The Office of the Procurement Ombudsman is an independent organization with a government-wide mandate.

For Canadians

The Canada Pavilion:
www.tpsgc-pwgsc.gc.ca/expo/index-eng.html

Careers at PWGSC:
www.tpsgc-pwgsc.gc.ca/carrieres-careers

Pension and benefits information: (for federal and RCMP employees and retirees): <http://pensionandbenefits.gc.ca>

Canadian Forces Pension Office:
www.tpsgc-pwgsc.gc.ca/forces-pensions

Canada Gazette:
<http://canadagazette.gc.ca>

Payments to and from the Government of Canada:
www.tpsgc-pwgsc.gc.ca/recgen

Government surplus for sale:
<http://crownassets.pwgsc.gc.ca>

Government real estate for sale:
1-888-GOV-LAND (1-888-468-5263)

For media

PWGSC media requests:
NCR.MediaRelations@tpsgc-pwgsc.gc.ca
819-956-2315

Government of Canada News Centre:
www.news.gc.ca

General inquiries about the federal government's programs and services:
1-800 O-Canada (1-800-622-6232) or www.serviceCanada.gc.ca