HOUSING MARKET INFORMATION

HOUSING NOW Hamilton and Brantford CMAs



CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: November 2011

New Home Market

New Home Starts Increased in October

Although overall demand for new homes this year has been weaker compared to 2010, total starts increased in October by nearly 11 per cent in the Hamilton Census Metropolitan Area (CMA) and nearly doubled in the Brantford CMA. Single-detached starts and a new condominium apartment building in Burlington led new home starts activity

in the Hamilton CMA. Approximately half of the starts were in Burlington, and the other half were in the City of Hamilton. There were just six new homes started in Grimsby. Although single-detached homes are the more popular home type in this CMA, townhouse starts in both Brant County and Brantford led to the increase last month.

While the number of new homes under construction was down, completions increased in both CMAs, indicating that builders concentrated their efforts on

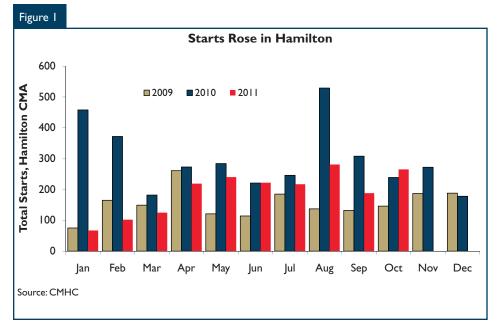


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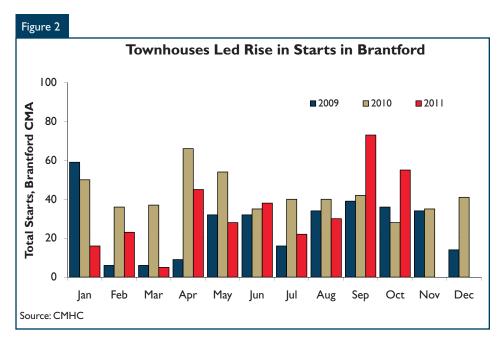
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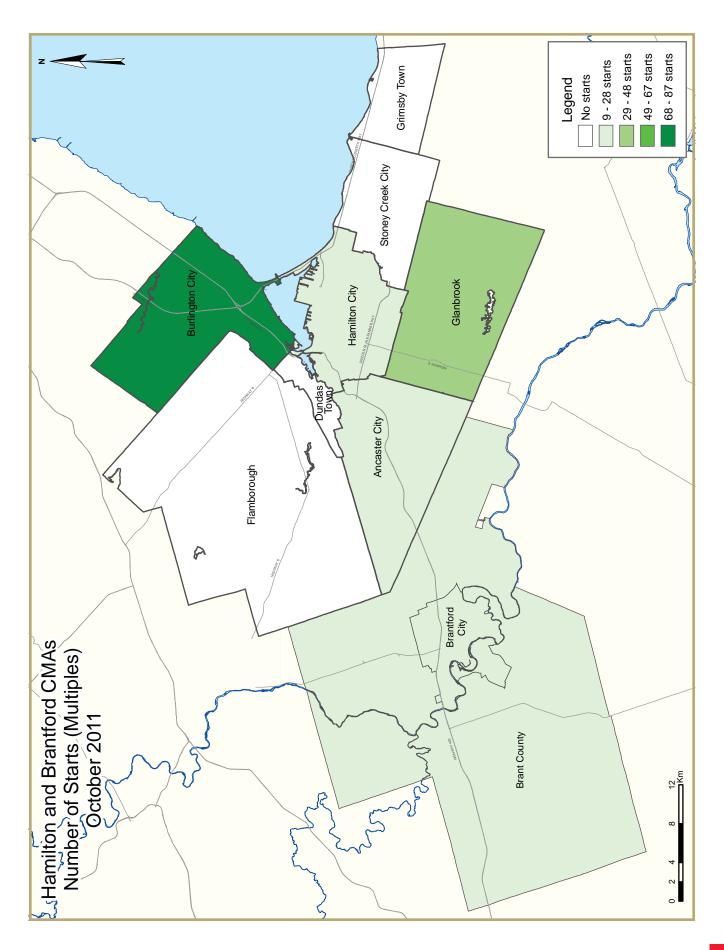
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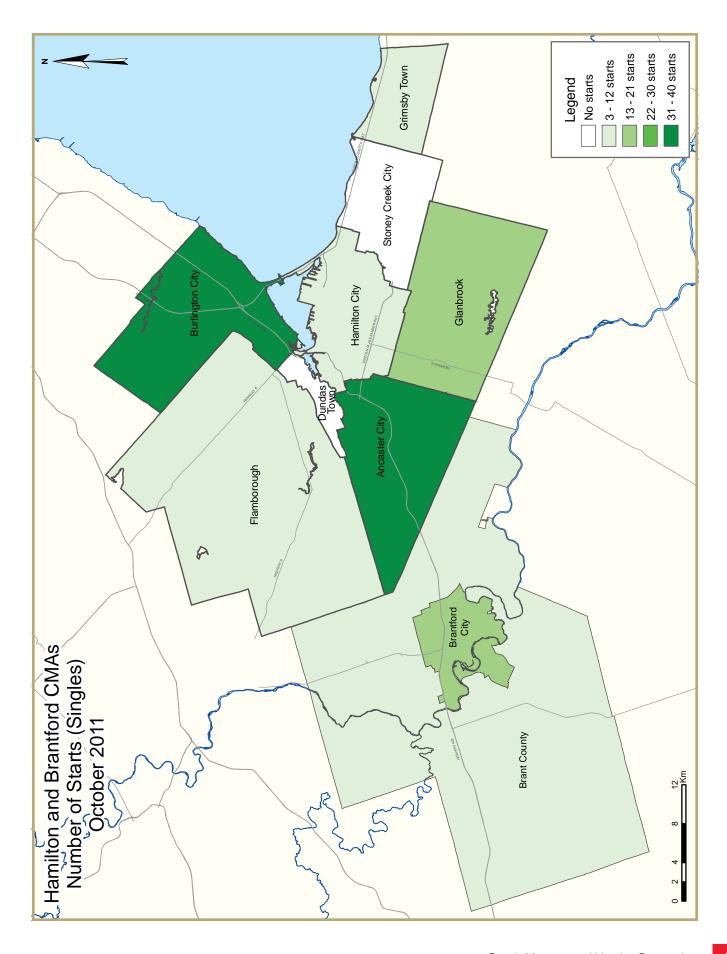


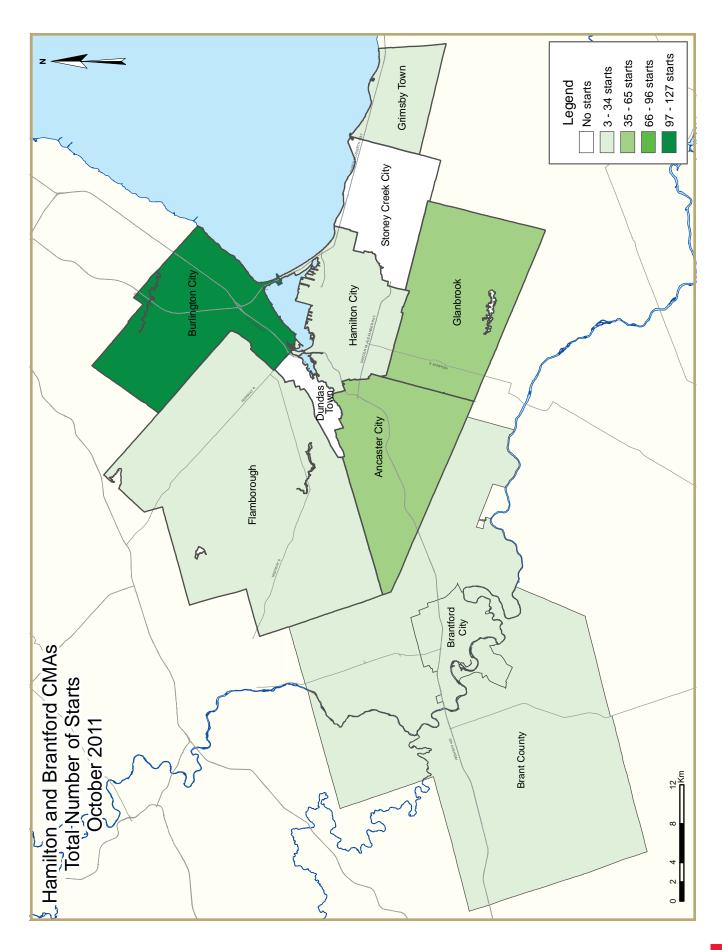


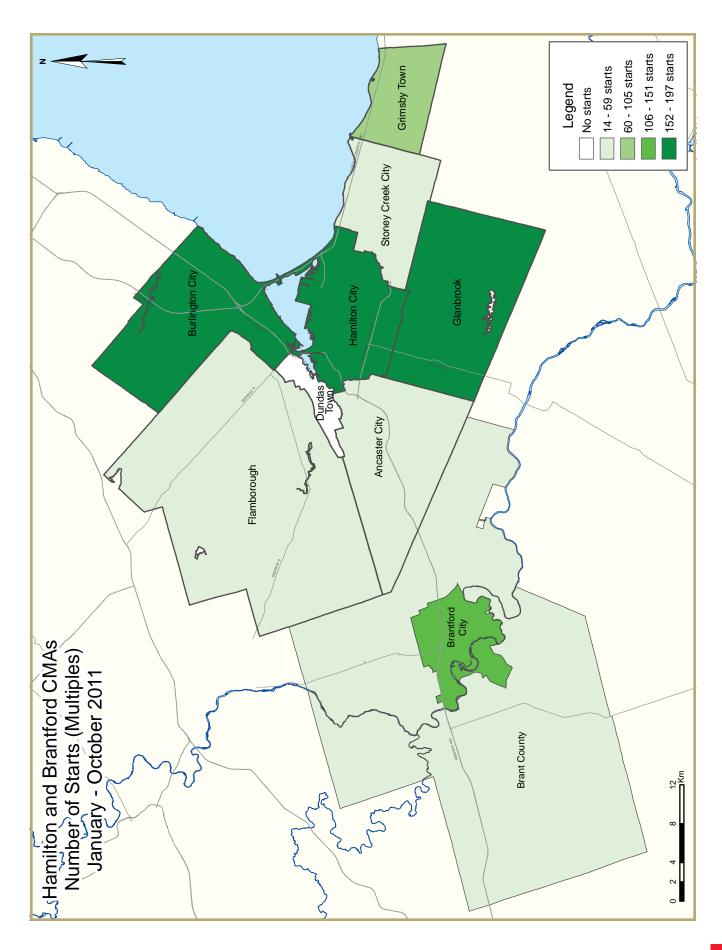
completing work in progress last month. Completions were up by nearly three-quarters in the Brantford CMA and by nearly double in the Hamilton CMA. The majority of the completions in the Hamilton CMA related to a number of condominium and rental apartments in Burlington. Although there were few homes left unsold at the end of the month in the Brantford CMA, the number of completed yet unsold homes more than doubled last month. Most of these homes were townhouses in the City of Brantford.

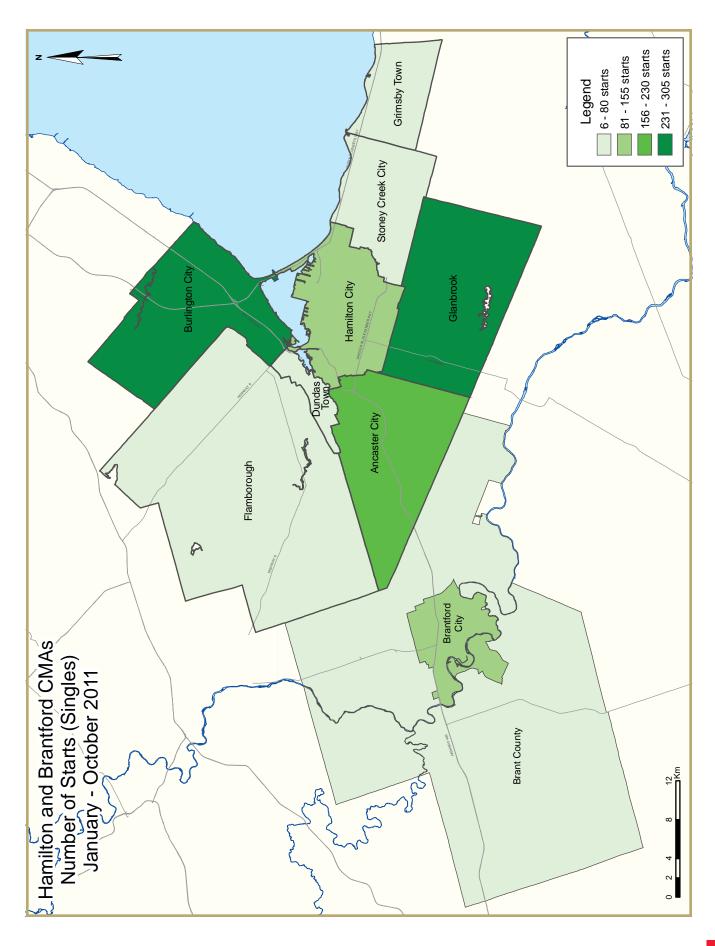


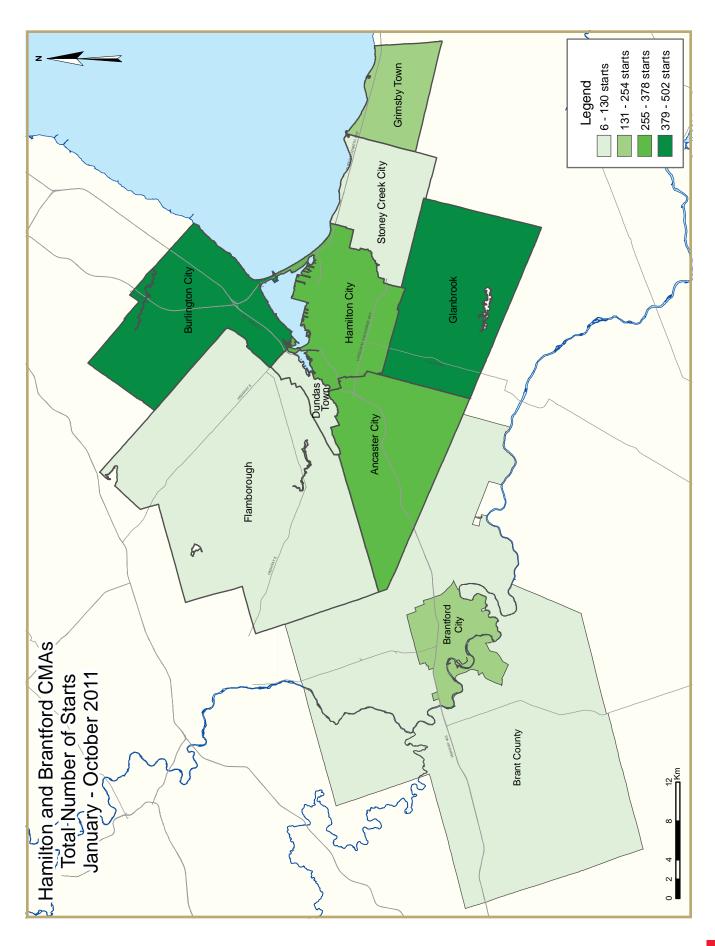












HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Activity Summary of CMA
- Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

Available in SELECTED Reports:

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| Ta | able Ia: H | ousing A | ctivity Su | mmary o | of Hamilto | on CMA | | | |
|-----------------------------|------------|----------|----------------------|---------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | October | 2011 | | | | | |
| | | | Owne | rship | | | ь | . 1 | |
| | | Freehold | | C | Condominium | | Ren | tal | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| STARTS | | | | | | | | | |
| October 2011 | 110 | 2 | 12 | 3 | 63 | 75 | 0 | 0 | 265 |
| October 2010 | 111 | 14 | 97 | 0 | 15 | 0 | 2 | 0 | 239 |
| % Change | -0.9 | -85.7 | -87.6 | n/a | ** | n/a | -100.0 | n/a | 10.9 |
| Year-to-date 2011 | 1,135 | 8 | 356 | П | 171 | 150 | 0 | 95 | 1,926 |
| Year-to-date 2010 | 1,471 | 236 | 662 | 4 | 172 | 370 | 2 | 195 | 3,112 |
| % Change UNDER CONSTRUCTION | -22.8 | -96.6 | -46.2 | 175.0 | -0.6 | -59.5 | -100.0 | -51.3 | -38.1 |
| October 2011 | 843 | 10 | 462 | 10 | 202 | 470 | 0 | 302 | 2,299 |
| October 2010 | 948 | 134 | 602 | 4 | 158 | 659 | 2 | 377 | 2,884 |
| % Change | -11.1 | -92.5 | -23.3 | 150.0 | 27.8 | -28.7 | -100.0 | -19.9 | -20.3 |
| COMPLETIONS | | | | | | | | | |
| October 2011 | 133 | 6 | 61 | 1 | 23 | 43 | 0 | 182 | 449 |
| October 2010 | 120 | 20 | 45 | 0 | 35 | 0 | 0 | 0 | 220 |
| % Change | 10.8 | -70.0 | 35.6 | n/a | -34.3 | n/a | n/a | n/a | 104.1 |
| Year-to-date 2011 | 1,202 | 84 | 426 | П | 134 | 133 | 0 | 247 | 2,237 |
| Year-to-date 2010 | 1,075 | 212 | 314 | 9 | 494 | 275 | - 1 | 82 | 2,462 |
| % Change | 11.8 | -60.4 | 35.7 | 22.2 | -72.9 | -51.6 | -100.0 | ** | -9.1 |
| COMPLETED & NOT ABSORE | ED | | | | | | | | |
| October 2011 | 29 | 0 | 5 | 1 | 3 | 0 | 0 | 17 | 55 |
| October 2010 | 22 | 2 | 17 | 8 | 5 | - 11 | 0 | 0 | 65 |
| % Change | 31.8 | -100.0 | -70.6 | -87.5 | -40.0 | -100.0 | n/a | n/a | -15.4 |
| ABSORBED | | | | | | | | | |
| October 2011 | 138 | 6 | 61 | I | 23 | 43 | 0 | 165 | 437 |
| October 2010 | 123 | 24 | 48 | 1 | 37 | 0 | 0 | 0 | 233 |
| % Change | 12.2 | -75.0 | 27.1 | 0.0 | -37.8 | n/a | n/a | n/a | 87.6 |
| Year-to-date 2011 | 1,190 | 86 | 442 | 16 | 134 | 144 | 0 | 349 | 2,361 |
| Year-to-date 2010 | 1,084 | 211 | 320 | 10 | 494 | 277 | - 1 | 0 | 2,397 |
| % Change | 9.8 | -59.2 | 38.1 | 60.0 | -72.9 | -48.0 | -100.0 | n/a | -1.5 |

| Т | able Ib: H | ousing A | ctivity Su | mmary o | of Brantfo | rd CMA | | | |
|-----------------------------------|------------|----------|----------------------|---------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | J | October | _ | | | | | |
| | | | Owne | rship | | | _ | | |
| | | Freehold | | C | Condominium | | Ren | tal | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| STARTS | | | | | | | | | |
| October 2011 | 26 | 0 | 0 | 0 | 29 | 0 | 0 | 0 | 55 |
| October 2010 | 15 | 2 | 7 | 0 | 4 | 0 | 0 | 0 | 28 |
| % Change | 73.3 | -100.0 | -100.0 | n/a | ** | n/a | n/a | n/a | 96.4 |
| Year-to-date 2011 | 180 | 4 | 42 | 0 | 48 | 0 | 0 | 61 | 335 |
| Year-to-date 2010 | 228 | 8 | 78 | 1 | 42 | 5 | 0 | 66 | 428 |
| % Change UNDER CONSTRUCTION | -21.1 | -50.0 | -46.2 | -100.0 | 14.3 | -100.0 | n/a | -7.6 | -21.7 |
| October 2011 | 122 | 4 | 20 | 0 | 85 | 0 | 0 | 61 | 292 |
| October 2010 | 138 | 4 | 62 | 0 | 36 | 5 | 0 | 66 | 311 |
| % Change | -11.6 | 0.0 | -67.7 | n/a | 136.1 | -100.0 | n/a | -7.6 | -6.1 |
| COMPLETIONS | | | | | | | | | |
| October 2011 | 21 | 0 | 12 | 0 | 0 | 0 | 0 | 0 | 33 |
| October 2010 | 17 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 19 |
| % Change | 23.5 | -100.0 | n/a | n/a | n/a | n/a | n/a | n/a | 73.7 |
| Year-to-date 2011 | 208 | 6 | 28 | 0 | 38 | 0 | 12 | 0 | 292 |
| Year-to-date 2010 | 175 | 4 | 22 | 2 | 38 | 0 | 0 | 0 | 241 |
| % Change | 18.9 | 50.0 | 27.3 | -100.0 | 0.0 | n/a | n/a | n/a | 21.2 |
| COMPLETED & NOT ABSORI | BED | | | | | | | | |
| October 2011 | 30 | 3 | 16 | 0 | 14 | 0 | 6 | 0 | 69 |
| October 2010 | 20 | 0 | 9 | 0 | - 1 | 0 | 0 | 0 | 30 |
| % Change | 50.0 | n/a | 77.8 | n/a | ** | n/a | n/a | n/a | 130.0 |
| ABSORBED | | | | | | | | | |
| October 2011 | 14 | 0 | - 1 | 0 | 4 | 0 | 0 | 0 | 19 |
| October 2010 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15 |
| % Change | -6.7 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 26.7 |
| Year-to-date 2011 | 208 | 3 | 18 | 0 | 50 | 3 | 6 | 4 | 292 |
| Year-to-date 2010 | 193 | 2 | 19 | 3 | 57 | 18 | 0 | 2 | 294 |
| % Change | 7.8 | 50.0 | -5.3 | -100.0 | -12.3 | -83.3 | n/a | 100.0 | -0.7 |

| | Table I.I: | Housing | Activity October | | y by Subn | narket | | | |
|----------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | Owne | | | | | | |
| | | Freehold | | | Condominium | | Ren | tal | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| STARTS | | | | | | | | | |
| City of Hamilton | | | | | | | | | |
| October 2011 | 67 | 2 | 0 | 3 | 63 | 0 | 0 | 0 | 135 |
| October 2010 | 103 | 12 | 55 | 0 | 0 | 0 | 2 | 0 | 172 |
| Former Hamilton City | | | | | | | | | |
| October 2011 | 10 | 2 | 0 | 0 | 7 | 0 | 0 | 0 | 19 |
| October 2010 | 17 | 4 | 7 | 0 | 0 | 0 | 2 | 0 | 30 |
| Stoney Creek City | | | | | | | | | |
| October 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| October 2010 | 12 | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 17 |
| Ancaster City | | | | | | | | | |
| October 2011 | 32 | 0 | 0 | 3 | 21 | 0 | 0 | 0 | 56 |
| October 2010 | 52 | 0 | 15 | 0 | 0 | 0 | 0 | 0 | 67 |
| Dundas Town | | | | | | | | | |
| October 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| October 2010 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| Flamborough | | | | | | | | | |
| October 2011 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 |
| October 2010 | 4 | 8 | 12 | 0 | 0 | 0 | 0 | 0 | 24 |
| Glanbrook | | | | | | | | | |
| October 2011 | 15 | 0 | 0 | 0 | 35 | 0 | 0 | 0 | 50 |
| October 2010 | 16 | 0 | 16 | 0 | 0 | 0 | 0 | 0 | 32 |
| City of Burlington | | | | | | | | | |
| October 2011 | 40 | 0 | 12 | 0 | 0 | 75 | 0 | 0 | 127 |
| October 2010 | 5 | 2 | 42 | 0 | 3 | 0 | 0 | 0 | 52 |
| Grimsby | | | | | | | | | |
| October 2011 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| October 2010 | 3 | 0 | 0 | 0 | 12 | 0 | 0 | 0 | 15 |
| Hamilton CMA | | - | | - | . – | - | - | - | |
| October 2011 | 110 | 2 | 12 | 3 | 63 | 75 | 0 | 0 | 265 |
| October 2010 | 111 | 14 | 97 | 0 | 15 | 0 | 2 | 0 | 239 |
| | | | | | | | _ | - | |
| Brant County | | | | | | | | | |
| October 2011 | - 11 | 0 | 0 | 0 | 14 | 0 | 0 | 0 | 25 |
| October 2010 | n/a | n/a | | n/a | | n/a | | n/a | n/a |
| Brantford City | | | | | | | | | |
| October 2011 | 15 | 0 | 0 | 0 | 15 | 0 | 0 | 0 | 30 |
| October 2010 | 9 | 2 | | 0 | | 0 | | 0 | 18 |
| Brantford CMA | | _ | | | | | | | |
| October 2011 | 26 | 0 | 0 | 0 | 29 | 0 | 0 | 0 | 55 |
| October 2010 | 15 | 2 | | 0 | | 0 | - | 0 | 28 |

| | Table 1.1: | Housing | | | y by Subr | narket | | | |
|--------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|------------------|----------|
| | | | October | 2011 | | | | | |
| | | | Owne | rship | | | Ren | 4-1 | |
| | | Freehold | | C | Condominium | | Ken | tai | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| UNDER CONSTRUCTION | | | | | | | | | |
| City of Hamilton | | | | | | | | | |
| October 2011 | 532 | 10 | 327 | 6 | 159 | 144 | 0 | 227 | 1,405 |
| October 2010 | 727 | 52 | 495 | 4 | 115 | 156 | 2 | 195 | 1,746 |
| Former Hamilton City | | | | | | | | | |
| October 2011 | 106 | 10 | 86 | 0 | 30 | 20 | 0 | 227 | 479 |
| October 2010 | 119 | 8 | 69 | 0 | 31 | 32 | 2 | 195 | 456 |
| Stoney Creek City | | | | | | | | | |
| October 2011 | 47 | 0 | 86 | 0 | 0 | 0 | 0 | 0 | 133 |
| October 2010 | 120 | 10 | 128 | 0 | 0 | 0 | 0 | 0 | 258 |
| Ancaster City | 120 | 10 | 120 | J | J | ŭ | | , and the second | 250 |
| October 2011 | 183 | 0 | 36 | 6 | 21 | 62 | 0 | 0 | 308 |
| October 2010 | 244 | 2 | 78 | 0 | 33 | 62 | 0 | 0 | 419 |
| Dundas Town | 211 | | 70 | J | 33 | 02 | · · | U | 117 |
| October 2011 | 10 | 0 | 0 | 0 | 0 | 62 | 0 | 0 | 72 |
| October 2010 | 24 | 0 | 0 | 4 | 0 | 62 | 0 | 0 | 90 |
| | 24 | U | U | 7 | U | 02 | U | U | 70 |
| Flamborough October 2011 | 26 | 0 | 51 | 0 | 0 | 0 | 0 | 0 | 77 |
| October 2011 | | | | | 0 | 0 | 0 | 0 | 239 |
| | 74 | 32 | 133 | 0 | U | U | U | U | 237 |
| Glanbrook | 154 | 0 | 40 | 0 | 100 | | 0 | 0 | 222 |
| October 2011 | 156 | 0 | 68 | 0 | 108 | 0 | 0 | 0 | 332 |
| October 2010 | 146 | 0 | 80 | 0 | 51 | 0 | 0 | 0 | 277 |
| City of Burlington | 0.77 | | 40 | | 2.1 | 20.4 | | | - |
| October 2011 | 277 | 0 | 40 | 0 | 31 | 326 | 0 | 75 | 749 |
| October 2010 | 185 | 82 | 73 | 0 | 31 | 503 | 0 | 182 | 1,056 |
| Grimsby | 2.1 | | 0.5 | | | | | | |
| October 2011 | 34 | 0 | 95 | 4 | | 0 | 0 | 0 | 145 |
| October 2010 | 36 | 0 | 34 | 0 | 12 | 0 | 0 | 0 | 82 |
| Hamilton CMA | 2.12 | | | | | | | | |
| October 2011 | 843 | 10 | 462 | 10 | 202 | 470 | 0 | 302 | 2,299 |
| October 2010 | 948 | 134 | 602 | 4 | 158 | 659 | 2 | 377 | 2,884 |
| | | | | | | | | | |
| Brant County | | - | | | | | | | |
| October 2011 | 65 | 0 | - | 0 | | 0 | | 0 | 79 |
| October 2010 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Brantford City | | | | | | | | | |
| October 2011 | 57 | 4 | | 0 | | 0 | 0 | 61 | 213 |
| October 2010 | 77 | 4 | 56 | 0 | 29 | 5 | 0 | 66 | 237 |
| Brantford CMA | | | | | | | | | |
| October 2011 | 122 | 4 | | 0 | | 0 | 0 | 61 | 292 |
| October 2010 | 138 | 4 | 62 | 0 | 36 | 5 | 0 | 66 | 311 |

| | Table I.I: | Housing | Activity October | | y by Subn | narket | | | |
|----------------------|------------|----------|----------------------|--------|-----------------|------------------|-----------------------------|-----------------|-----------|
| | | | Owne | | | | | | |
| | | Freehold | | | Condominium | | Ren | tal | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| COMPLETIONS | | | | | | | NOW | | |
| City of Hamilton | | | | | | | | | |
| October 2011 | 96 | 2 | 61 | 0 | 11 | 0 | 0 | 0 | 170 |
| October 2010 | 83 | 4 | 45 | 0 | 35 | 0 | 0 | 0 | 167 |
| Former Hamilton City | | - | | - | | _ | | - | |
| October 2011 | 21 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 23 |
| October 2010 | 17 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 19 |
| Stoney Creek City | | _ | Ť | · | | Ţ | | · | |
| October 2011 | 11 | 0 | 7 | 0 | 0 | 0 | 0 | 0 | 18 |
| October 2010 | 13 | 0 | 8 | 0 | 0 | 0 | 0 | 0 | 21 |
| Ancaster City | 13 | J | Ĭ | J | J | J | J | Ů | |
| October 2011 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 19 |
| October 2010 | 21 | 2 | 21 | 0 | 14 | 0 | 0 | 0 | 58 |
| Dundas Town | 21 | Z | ۷۱ | U | ודו | J | U | U | 30 |
| October 2011 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - |
| October 2010 | 2 | 0 | 0 | 0 | 6 | 0 | 0 | 0 | 8 |
| Flamborough | 2 | U | U | U | O | U | U | U | 0 |
| October 2011 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 |
| October 2010 | 17 | 0 | 12 | 0 | 0 | 0 | 0 | 0 | 29 |
| Glanbrook | 17 | U | 12 | U | U | U | U | U | ۷, |
| October 2011 | 38 | 0 | 54 | 0 | 11 | 0 | 0 | 0 | 103 |
| October 2011 | 13 | 0 | 4 | 0 | 15 | 0 | 0 | 0 | 32 |
| City of Burlington | 13 | U | 7 | U | 13 | U | U | U | 32 |
| October 2011 | 32 | 4 | 0 | 0 | 12 | 42 | 0 | 182 | 272 |
| October 2010 | 27 | 16 | 0 | 0 | 0 | 43 0 | 0 | 0 | 273 43 |
| | 21 | 10 | U | U | U | U | U | U | 43 |
| Grimsby October 2011 | 5 | 0 | 0 | I | 0 | 0 | 0 | 0 | 6 |
| October 2010 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10 |
| Hamilton CMA | 10 | U | , , | U | U | J | U | U | 10 |
| October 2011 | 133 | 6 | 61 | I | 23 | 43 | 0 | 182 | 449 |
| October 2010 | 120 | 20 | 45 | 0 | 35 | 0 | 0 | 0 | 220 |
| October 2010 | 120 | 20 | CF | U | 33 | U | U | U | 220 |
| Brant County | | | | | | | | | |
| October 2011 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13 |
| October 2010 | n/a | n/a | - | n/a | - | n/a | | n/a | n/a |
| Brantford City | , u | , u | , u | , u | u | , u | , u | u | u |
| October 2011 | 8 | 0 | 12 | 0 | 0 | 0 | 0 | 0 | 20 |
| October 2010 | 15 | 2 | | 0 | | 0 | 0 | 0 | 17 |
| Brantford CMA | .5 | | Ĭ | | | , and the second | | | ., |
| October 2011 | 21 | 0 | 12 | 0 | 0 | 0 | 0 | 0 | 33 |
| October 2010 | 17 | 2 | | | | 0 | | 0 | 19 |

| | Table I.I: | Housing | Activity October | | y by Subn | narket | | | |
|------------------------|------------|----------|---------------------|--------|-------------|-----------------|----------------------|-----------------|--------|
| | | | Owne | | | | | | |
| | | Freehold | | • | Condominium | | Ren | tal | |
| | Single | Semi | Row, Apt. | Single | Row and | Apt. & Other | Single, Semi, and | Apt. & Other | Total* |
| | | | & Other | | Jenn | Other | Row | Other | |
| COMPLETED & NOT ABSORB | ED | | | | | | | | |
| City of Hamilton | 2.1 | • | - | | • | _ | 0 | | 27 |
| October 2011 | 21 | 0 | 5 | I | 0 | 0 | 0 | 0 | 27 |
| October 2010 | 21 | 2 | 12 | 2 | 0 | 0 | 0 | 0 | 37 |
| Former Hamilton City | - | • | | • | • | | • | | _ |
| October 2011 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
| October 2010 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
| Stoney Creek City | | | | | - | | - | | |
| October 2011 | 8 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 10 |
| October 2010 | 8 | 0 | 9 | 0 | 0 | 0 | 0 | 0 | 17 |
| Ancaster City | | | | | | | | | |
| October 2011 | - 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | ı |
| October 2010 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| Dundas Town | | | | | | | | | |
| October 2011 | - 1 | 0 | 0 | I | 0 | 0 | 0 | 0 | 2 |
| October 2010 | 0 | 2 | 0 | 2 | 0 | 0 | 0 | 0 | 4 |
| Flamborough | | | | | | | | | |
| October 2011 | - 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - 1 |
| October 2010 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| Glanbrook | | | | | | | | | |
| October 2011 | 5 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 8 |
| October 2010 | - 1 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 4 |
| City of Burlington | | | | | | | | | |
| October 2011 | - 1 | 0 | 0 | 0 | 3 | 0 | 0 | 17 | 21 |
| October 2010 | 0 | 0 | 5 | 0 | 5 | - 11 | 0 | 0 | 21 |
| Grimsby | | | | | | | | | |
| October 2011 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 |
| October 2010 | - 1 | 0 | 0 | 6 | 0 | 0 | 0 | 0 | 7 |
| Hamilton CMA | | | | | | | | | |
| October 2011 | 29 | 0 | 5 | - 1 | 3 | 0 | 0 | 17 | 55 |
| October 2010 | 22 | 2 | 17 | 8 | 5 | - 11 | 0 | 0 | 65 |
| | | | | | | | | | |
| Brant County | | | | | | | | | |
| October 2011 | 10 | 0 | 3 | 0 | 3 | 0 | 0 | 0 | 16 |
| October 2010 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Brantford City | | | | | | | | | |
| October 2011 | 20 | 3 | 13 | 0 | - 11 | 0 | 6 | 0 | 53 |
| October 2010 | 19 | 0 | | 0 | I | 0 | 0 | 0 | 23 |
| Brantford CMA | | | | | | | | | |
| October 2011 | 30 | 3 | 16 | 0 | 14 | 0 | 6 | 0 | 69 |
| October 2010 | 20 | 0 | | | | 0 | - | 0 | 30 |

| | Table I.I: | Housing | Activity | Summar | y by Subn | narket | | | |
|----------------------|------------|------------------|----------------------|--------|-----------------|-----------------|-----------------------------|------------------|--------|
| | | | October | 2011 | | | | | |
| | | | Owne | rship | | | _ | | |
| | | Freehold | | | Condominium | | Ren | tal | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| ABSORBED | | | | | | | | | |
| City of Hamilton | | | | | | | | | |
| October 2011 | 97 | 2 | 61 | 0 | 11 | 0 | 0 | 0 | 171 |
| October 2010 | 76 | 4 | 48 | I | 35 | 0 | 0 | 0 | 164 |
| Former Hamilton City | | | | | | | | | |
| October 2011 | 21 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 23 |
| October 2010 | 16 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 18 |
| Stoney Creek City | | | | | | | | | |
| October 2011 | 18 | 0 | 7 | 0 | 0 | 0 | 0 | 0 | 25 |
| October 2010 | 8 | 0 | - 11 | ı | 0 | 0 | 0 | 0 | 20 |
| Ancaster City | | | | | | | | | |
| October 2011 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 14 |
| October 2010 | 20 | 2 | 21 | 0 | 14 | 0 | 0 | 0 | 57 |
| Dundas Town | | | | | | | | | |
| October 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| October 2010 | 2 | 0 | 0 | 0 | 6 | 0 | 0 | 0 | 8 |
| Flamborough | _ | - | | _ | - | Ţ | | · | |
| October 2011 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 |
| October 2010 | 17 | 0 | 12 | 0 | 0 | 0 | 0 | 0 | 29 |
| Glanbrook | | - | | _ | - | Ţ | | · | |
| October 2011 | 37 | 0 | 54 | 0 | 11 | 0 | 0 | 0 | 102 |
| October 2010 | 13 | 0 | | 0 | 15 | 0 | 0 | 0 | 32 |
| City of Burlington | | , and the second | | J | | ŭ | J | , and the second | 72 |
| October 2011 | 32 | 4 | 0 | 0 | 12 | 43 | 0 | 165 | 256 |
| October 2010 | 32 | 20 | 0 | 0 | 2 | 0 | 0 | 0 | 54 |
| Grimsby | 32 | 20 | U | J | | J | U | Ü | J 1 |
| October 2011 | 9 | 0 | 0 | I | 0 | 0 | 0 | 0 | 10 |
| October 2010 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15 |
| Hamilton CMA | 13 | U | J | U | U | J | U | U | 13 |
| October 2011 | 138 | 6 | 61 | ı | 23 | 43 | 0 | 165 | 437 |
| October 2010 | 138 | 24 | 48 | | 37 | 0 | 0 | 0 | 233 |
| October 2010 | 123 | 27 | 40 | ı | 37 | U | U | U | 233 |
| Brant County | | | | | | | | | |
| October 2011 | 9 | 0 | 0 | 0 | I | 0 | 0 | 0 | 10 |
| October 2010 | n/a | n/a | | n/a | | n/a | | n/a | n/a |
| Brantford City | | , | | | | | | | , |
| October 2011 | 5 | 0 | - 1 | 0 | 3 | 0 | 0 | 0 | 9 |
| October 2010 | 13 | 0 | | 0 | | 0 | | 0 | 13 |
| Brantford CMA | . 5 | | | | | | | | |
| October 2011 | 14 | 0 | 1 | 0 | 4 | 0 | 0 | 0 | 19 |
| October 2010 | 15 | 0 | | 0 | | 0 | | 0 | 15 |

| | Table I.2a: | History o | of Housin 2001 - 2 | _ | of Hamilt | on CMA | | | |
|----------|-------------|-----------|-----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | Owne | | | | | | |
| | | Freehold | | | Condominium | ı | Ren | ital | 14 |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| 2010 | 1,746 | 242 | 743 | 7 | 192 | 435 | 2 | 195 | 3,562 |
| % Change | 95.7 | 86.2 | ** | 16.7 | -25.9 | ** | n/a | -26.1 | 91.5 |
| 2009 | 892 | 130 | 218 | 6 | 259 | 90 | 0 | 264 | 1,860 |
| % Change | -46.5 | 12.1 | -63.4 | -25.0 | -59.8 | -81.9 | n/a | n/a | -47.3 |
| 2008 | 1,667 | 116 | 595 | 8 | 645 | 498 | 0 | 0 | 3,529 |
| % Change | -5.3 | 26.1 | 44.8 | n/a | 25.7 | ** | n/a | -100.0 | 17.5 |
| 2007 | 1,761 | 92 | 411 | 0 | 513 | 88 | 0 | 139 | 3,004 |
| % Change | 2.1 | -25.8 | -30.6 | -100.0 | 41.7 | -6.4 | -100.0 | 13.9 | -1.3 |
| 2006 | 1,725 | 124 | 592 | 16 | 362 | 94 | 8 | 122 | 3,043 |
| % Change | 16.2 | -35.4 | 31.0 | -5.9 | -23.5 | -64.0 | -91.0 | -30.7 | -3.2 |
| 2005 | 1,485 | 192 | 452 | 17 | 473 | 261 | 89 | 176 | 3,145 |
| % Change | -25.3 | 24.7 | -14.6 | 183.3 | -26.2 | -53.1 | 196.7 | -5.9 | -23.2 |
| 2004 | 1,989 | 154 | 529 | 6 | 641 | 557 | 30 | 187 | 4,093 |
| % Change | 14.2 | 67.4 | -6.7 | ** | -3.8 | ** | n/a | ** | 25.6 |
| 2003 | 1,742 | 92 | 567 | I | 666 | 164 | 0 | 13 | 3,260 |
| % Change | -22.6 | 13.6 | -7.7 | -87.5 | 5.0 | 47.7 | -100.0 | -86.3 | -14.3 |
| 2002 | 2,251 | 81 | 614 | 8 | 634 | 111 | 3 | 95 | 3,803 |
| % Change | 22.4 | -19.0 | 68.7 | 166.7 | 8.4 | -76.1 | n/a | n/a | 13.0 |
| 2001 | 1,839 | 100 | 364 | 3 | 585 | 465 | 0 | 0 | 3,365 |

| | able 1.2b: | History o | | | of Brantfo | rd CMA | | | |
|----------|------------|-----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------|--------|
| | | | 2001 - 2 | 2010 | | | | | |
| | | | Owne | ership | | | Ren | tal | |
| | | Freehold | | (| Condominium | | Ken | Lai | Total* |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Row Other | |
| 2010 | 279 | 10 | 81 | - 1 | 62 | 5 | 0 | 66 | 504 |
| % Change | 8.6 | -28.6 | ** | 0.0 | 106.7 | n/a | n/a | ** | 59.0 |
| 2009 | 257 | 14 | 12 | - 1 | 30 | 0 | 0 | 3 | 317 |
| % Change | -8.2 | ** | -76.0 | -66.7 | -49.2 | -100.0 | -100.0 | -62.5 | -26.6 |
| 2008 | 280 | 4 | 50 | 3 | 59 | 21 | 7 | 8 | 432 |
| % Change | -39.9 | -75.0 | 92.3 | n/a | -27.2 | n/a | n/a | n/a | -26.7 |
| 2007 | 466 | 16 | 26 | 0 | 81 | 0 | 0 | 0 | 589 |
| % Change | 30.5 | ** | n/a | n/a | 72.3 | n/a | n/a | -100.0 | 44.0 |
| 2006 | 357 | 2 | 0 | 0 | 47 | 0 | 0 | 3 | 409 |
| % Change | 11.6 | 0.0 | -100.0 | -100.0 | -59.8 | n/a | -100.0 | -94.8 | -23.4 |
| 2005 | 320 | 2 | 10 | 11 | 117 | 0 | 13 | 58 | 534 |
| % Change | -22.7 | -66.7 | 42.9 | n/a | 112.7 | n/a | n/a | n/a | 10.8 |
| 2004 | 414 | 6 | 7 | 0 | 55 | 0 | 0 | 0 | 482 |
| % Change | 10.4 | 0.0 | -36.4 | -100.0 | 3.8 | n/a | n/a | n/a | 5.2 |
| 2003 | 375 | 6 | - 11 | 13 | 53 | 0 | 0 | 0 | 458 |
| % Change | -32.8 | -83.3 | 175.0 | 160.0 | 15.2 | -100.0 | n/a | n/a | -34.6 |
| 2002 | 558 | 36 | 4 | 5 | 46 | 40 | 0 | 0 | 700 |
| % Change | 55.0 | -21.7 | -33.3 | n/a | -27.0 | n/a | n/a | n/a | 47.4 |
| 2001 | 360 | 46 | 6 | 0 | 63 | 0 | 0 | 0 | 475 |

| | Table 2 | : Starts | | market tober 2 | - | Dwellir | ng Type | | | | |
|----------------------|----------|-------------|-------------|-------------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|
| | Sin | gle | Se | mi | Row | | Apt. & Other | | Total | | |
| Submarket | Oct 2011 | Oct 2010 | Oct 2011 | Oct 2010 | Oct 2011 | Oct 2010 | Oct 2011 | Oct 2010 | Oct 2011 | Oct 2010 | % Change |
| Hamilton CMA | 113 | 111 | 2 | 16 | 75 | 112 | 75 | 0 | 265 | 239 | 10.9 |
| City of Hamilton | 70 | 103 | 2 | 14 | 63 | 55 | 0 | 0 | 135 | 172 | -21.5 |
| Former Hamilton City | 10 | 17 | 2 | 6 | 7 | 7 | 0 | 0 | 19 | 30 | -36.7 |
| Stoney Creek City | 0 | 12 | 0 | 0 | 0 | 5 | 0 | 0 | 0 | 17 | -100.0 |
| Ancaster City | 35 | 52 | 0 | 0 | 21 | 15 | 0 | 0 | 56 | 67 | -16.4 |
| Dundas Town | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | -100.0 |
| Flamborough | 6 | 4 | 0 | 8 | 0 | 12 | 0 | 0 | 6 | 24 | -75.0 |
| Glanbrook | 15 | 16 | 0 | 0 | 35 | 16 | 0 | 0 | 50 | 32 | 56.3 |
| City of Burlington | 40 | 5 | 0 | 2 | 12 | 45 | 75 | 0 | 127 | 52 | 144.2 |
| Grimsby | 3 | 3 | 0 | 0 | 0 | 12 | 0 | 0 | 3 | 15 | -80.0 |
| Brantford CMA | 26 | 15 | 0 | 2 | 29 | - 11 | 0 | 0 | 55 | 28 | 96.4 |
| Brant County | - 11 | n/a | 0 | n/a | 14 | n/a | 0 | n/a | 25 | n/a | n/a |
| Brantford City | 15 | 9 | 0 | 2 | 15 | 7 | 0 | 0 | 30 | 18 | 66.7 |

| , | Table 2.1 | | • | | t and by er 2011 | | ng Type | 2 | | | |
|----------------------|-----------|-------|------|------|---------------------|------|---------|-------|-------|-------|--------|
| | Sing | gle | Sei | mi | Ro | w | Apt. & | Other | | Total | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % |
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | Change |
| Hamilton CMA | 1,146 | 1,475 | 8 | 240 | 527 | 832 | 245 | 565 | 1,926 | 3,112 | -38.1 |
| City of Hamilton | 761 | 1122 | 4 | 62 | 389 | 668 | 95 | 195 | 1249 | 2047 | -39.0 |
| Former Hamilton City | 150 | 206 | 2 | 12 | 81 | 72 | 95 | 195 | 328 | 485 | -32.4 |
| Stoney Creek City | 73 | 176 | 2 | 10 | 55 | 134 | 0 | 0 | 130 | 320 | -59.4 |
| Ancaster City | 219 | 340 | 0 | 2 | 52 | 125 | 0 | 0 | 271 | 467 | -42.0 |
| Dundas Town | 6 | 43 | 0 | 0 | 0 | 8 | 0 | 0 | 6 | 51 | -88.2 |
| Flamborough | 42 | 148 | 0 | 38 | 34 | 199 | 0 | 0 | 76 | 385 | -80.3 |
| Glanbrook | 267 | 209 | 0 | 0 | 167 | 130 | 0 | 0 | 434 | 339 | 28.0 |
| City of Burlington | 305 | 235 | 4 | 178 | 43 | 118 | 150 | 370 | 502 | 901 | -44.3 |
| Grimsby | 80 | 118 | 0 | 0 | 95 | 46 | 0 | 0 | 175 | 164 | 6.7 |
| Brantford CMA | 180 | 229 | 4 | 8 | 90 | 120 | 61 | 71 | 335 | 428 | -21.7 |
| Brant County | 72 | n/a | 0 | n/a | 14 | n/a | 0 | n/a | 86 | n/a | n/a |
| Brantford City | 108 | 154 | 4 | 8 | 76 | 107 | 61 | 71 | 249 | 340 | -26.8 |

| Table 2.2: S | tarts by Su | | by Dwelli ctober 20 | | nd by Inter | nded Mark | æt | | | |
|----------------------|-----------------|----------|------------------------|----------|------------------|-----------|----------|----------|--|--|
| | | Ro |)W | | | Apt. & | Other | | | |
| Submarket | Freeho Condo | | Rei | ntal | Freeho Condor | | Rer | ntal | | |
| | Oct 2011 | Oct 2010 | Oct 2011 | Oct 2010 | Oct 2011 | Oct 2010 | Oct 2011 | Oct 2010 | | |
| Hamilton CMA | 75 | 112 | 0 | 0 | 75 | 0 | 0 | 0 | | |
| City of Hamilton | 63 | 55 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Former Hamilton City | 7 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Stoney Creek City | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Ancaster City | 21 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Dundas Town | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Flamborough | 0 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Glanbrook | 35 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| City of Burlington | 12 | 45 | 0 | 0 | 75 | 0 | 0 | 0 | | |
| Grimsby | 0 | 12 | 0 | 0 | 0 0 0 0 | | | | | |
| Brantford CMA | 29 | 11 | 11 0 0 0 0 | | | | | 0 | | |
| Brant County | 14 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | | |
| Brantford City | 15 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | | |

| Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market January - October 2011 | | | | | | | | | | | | | |
|---|-----------------|-------------------|----------|----------|--------------|-------------------|----------|----------|--|--|--|--|--|
| | | Ro | ow . | | Apt. & Other | | | | | | | | |
| Submarket | Freeho Condo | old and minium | Rei | Rental | | old and minium | Rer | ıtal | | | | | |
| | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | | | | | |
| Hamilton CMA | 527 | 832 | 0 | 0 | 150 | 370 | 95 | 195 | | | | | |
| City of Hamilton | 389 | 668 | 0 | 0 | 0 | 0 | 95 | 195 | | | | | |
| Former Hamilton City | 81 | 72 | 0 | 0 | 0 | 0 | 95 | 195 | | | | | |
| Stoney Creek City | 55 | 134 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Ancaster City | 52 | 125 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Dundas Town | 0 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Flamborough | 34 | 199 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Glanbrook | 167 | 130 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| City of Burlington | 43 | 118 | 0 | 0 | 150 | 370 | 0 | 0 | | | | | |
| Grimsby | 95 | 46 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Brantford CMA | 90 | 120 | 0 | 0 | 0 | 5 | 61 | 66 | | | | | |
| Brant County | 14 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | | | | | |
| Brantford City | 76 | 107 | 0 | 0 | 0 | 5 | 61 | 66 | | | | | |

| Table 2.4: Starts by Submarket and by Intended Market October 2011 | | | | | | | | | | | | | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|
| Submarket | Free | hold | Condor | minium | Rer | ntal | Total* | | | | | | |
| Submarket | Oct 2011 | Oct 2010 | | | | | |
| Hamilton CMA | 124 | 222 | 141 | 15 | 0 | 2 | 265 | 239 | | | | | |
| City of Hamilton | 69 | 170 | 66 | 0 | 0 | 2 | 135 | 172 | | | | | |
| Former Hamilton City | 12 | 28 | 7 | 0 | 0 | 2 | 19 | 30 | | | | | |
| Stoney Creek City | 0 | 17 | 0 | 0 | 0 | 0 | 0 | 17 | | | | | |
| Ancaster City | 32 | 67 | 24 | 0 | 0 | 0 | 56 | 67 | | | | | |
| Dundas Town | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 2 | | | | | |
| Flamborough | 6 | 24 | 0 | 0 | 0 | 0 | 6 | 24 | | | | | |
| Glanbrook | 15 | 32 | 35 | 0 | 0 | 0 | 50 | 32 | | | | | |
| City of Burlington | 52 | 49 | 75 | 3 | 0 | 0 | 127 | 52 | | | | | |
| Grimsby | 3 | 3 | 0 | 12 | 0 | 0 | 3 | 15 | | | | | |
| Brantford CMA | 26 | 24 | 29 | 4 | 0 | 0 | 55 | 28 | | | | | |
| Brant County | - 11 | n/a | 14 | n/a | 0 | n/a | 25 | n/a | | | | | |
| Brantford City | 15 | 18 | 15 | 0 | 0 | 0 | 30 | 18 | | | | | |

| 1 | Table 2.5: Starts by Submarket and by Intended Market January - October 2011 | | | | | | | | | | | | | |
|----------------------|---|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|--|
| Submarket | Free | hold | Condo | minium | Rer | ntal | Total* | | | | | | | |
| Submarket | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | | | | | | |
| Hamilton CMA | 1,499 | 2,369 | 332 | 546 | 95 | 197 | 1,926 | 3,112 | | | | | | |
| City of Hamilton | 1,008 | 1,743 | 146 | 107 | 95 | 197 | 1,249 | 2,047 | | | | | | |
| Former Hamilton City | 214 | 279 | 19 | 9 | 95 | 197 | 328 | 485 | | | | | | |
| Stoney Creek City | 130 | 320 | 0 | 0 | 0 | 0 | 130 | 320 | | | | | | |
| Ancaster City | 241 | 437 | 30 | 30 | 0 | 0 | 271 | 467 | | | | | | |
| Dundas Town | 6 | 39 | 0 | 12 | 0 | 0 | 6 | 51 | | | | | | |
| Flamborough | 76 | 385 | 0 | 0 | 0 | 0 | 76 | 385 | | | | | | |
| Glanbrook | 337 | 283 | 97 | 56 | 0 | 0 | 434 | 339 | | | | | | |
| City of Burlington | 321 | 474 | 181 | 427 | 0 | 0 | 502 | 901 | | | | | | |
| Grimsby | 170 | 152 | 5 | 12 | 0 | 0 | 175 | 164 | | | | | | |
| Brantford CMA | 226 | 314 | 48 | 48 | 61 | 66 | 335 | 428 | | | | | | |
| Brant County | 72 | n/a | 14 | n/a | 0 | n/a | 86 | n/a | | | | | | |
| Brantford City | 154 | 233 | 34 | 41 | 61 | 66 | 249 | 340 | | | | | | |

| Tal | ole 3: Co | mpleti | | Submar cober 20 | | by Dwo | elling T | уре | | | | |
|----------------------|-------------------------|--------|------|--------------------|------|--------|--------------|------|------|------|--------|--|
| | Sing | Single | | Semi | | w | Apt. & Other | | | | | |
| Submarket | Oct | Oct | Oct | Oct | Oct | Oct | Oct | Oct | Oct | Oct | % | |
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | Change | |
| Hamilton CMA | 134 | 120 | 6 | 20 | 84 | 80 | 225 | 0 | 449 | 220 | 104.1 | |
| City of Hamilton | 96 | 83 | 2 | 4 | 72 | 80 | 0 | 0 | 170 | 167 | 1.8 | |
| Former Hamilton City | 21 17 2 2 0 0 0 0 23 19 | | | | | | | | | | | |
| Stoney Creek City | - 11 | 13 | 0 | 0 | 7 | 8 | 0 | 0 | 18 | 21 | -14.3 | |
| Ancaster City | 19 | 21 | 0 | 2 | 0 | 35 | 0 | 0 | 19 | 58 | -67.2 | |
| Dundas Town | - 1 | 2 | 0 | 0 | 0 | 6 | 0 | 0 | - 1 | 8 | -87.5 | |
| Flamborough | 6 | 17 | 0 | 0 | 0 | 12 | 0 | 0 | 6 | 29 | -79.3 | |
| Glanbrook | 38 | 13 | 0 | 0 | 65 | 19 | 0 | 0 | 103 | 32 | ** | |
| City of Burlington | 32 | 27 | 4 | 16 | 12 | 0 | 225 | 0 | 273 | 43 | ** | |
| Grimsby | 6 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 10 | -40.0 | |
| Brantford CMA | 21 | 17 | 0 | 2 | 12 | 0 | 0 | 0 | 33 | 19 | 73.7 | |
| Brant County | 13 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 13 | n/a | n/a | |
| Brantford City | 8 | 15 | 0 | 2 | 12 | 0 | 0 | 0 | 20 | 17 | 17.6 | |

| Tab | Table 3.1: Completions by Submarket and by Dwelling Type January - October 2011 | | | | | | | | | | | | | | |
|----------------------|--|------|------|------|------|------|--------|-------|------|-------|--------|--|--|--|--|
| | Single | | | Semi | | w | Apt. & | Other | | Total | | | | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % | | | | |
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | Change | | | | |
| Hamilton CMA | 1213 | 1085 | 88 | 220 | 556 | 800 | 380 | 357 | 2237 | 2462 | -9.1 | | | | |
| City of Hamilton | 914 | 772 | 28 | 28 | 414 | 648 | 63 | 51 | 1419 | 1499 | -5.3 | | | | |
| Former Hamilton City | 175 | 219 | 2 | 4 | 59 | 68 | 63 | 51 | 299 | 342 | -12.6 | | | | |
| Stoney Creek City | 144 | 103 | 12 | 2 | 90 | 83 | 0 | 0 | 246 | 188 | 30.9 | | | | |
| Ancaster City | 296 | 192 | 0 | 14 | 43 | 170 | 0 | 0 | 339 | 376 | -9.8 | | | | |
| Dundas Town | 28 | 31 | 0 | 2 | 0 | 42 | 0 | 0 | 28 | 75 | -62.7 | | | | |
| Flamborough | 73 | 101 | 14 | 6 | 92 | 65 | 0 | 0 | 179 | 172 | 4.1 | | | | |
| Glanbrook | 198 | 123 | 0 | 0 | 123 | 220 | 0 | 0 | 321 | 343 | -6.4 | | | | |
| City of Burlington | 220 | 195 | 60 | 192 | 108 | 106 | 317 | 306 | 705 | 799 | -11.8 | | | | |
| Grimsby | 79 | 118 | 0 | 0 | 34 | 46 | 0 | 0 | 113 | 164 | -31.1 | | | | |
| Brantford CMA | 208 | 177 | 6 | 4 | 78 | 60 | 0 | 0 | 292 | 241 | 21.2 | | | | |
| Brant County | 71 | n/a | 0 | n/a | 19 | n/a | 0 | n/a | 90 | n/a | n/a | | | | |
| Brantford City | 137 | 122 | 6 | 4 | 59 | 54 | 0 | 0 | 202 | 180 | 12.2 | | | | |

| Table 3.2: Com | Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market October 2011 | | | | | | | | | | | | | | |
|----------------------|---|----------|----------|----------|------------------|----------|----------|----------|--|--|--|--|--|--|--|
| | Row Apt. & Other | | | | | | | | | | | | | | |
| Submarket | Freeho Condor | | Rer | ntal | Freeho Condor | | Rer | ıtal | | | | | | | |
| | Oct 2011 | Oct 2010 | Oct 2011 | Oct 2010 | Oct 2011 | Oct 2010 | Oct 2011 | Oct 2010 | | | | | | | |
| Hamilton CMA | 84 | 80 | 0 | 0 | 43 | 0 | 182 | 0 | | | | | | | |
| City of Hamilton | 72 | 80 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Former Hamilton City | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Stoney Creek City | 7 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Ancaster City | 0 | 35 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Dundas Town | 0 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Flamborough | 0 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Glanbrook | 65 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| City of Burlington | 12 | 0 | 0 | 0 | 43 | 0 | 182 | 0 | | | | | | | |
| Grimsby | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Brantford CMA | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Brant County | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | | | | | | | |
| Brantford City | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |

| Table 3.3: Cor | Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market January - October 2011 | | | | | | | | | | | | | | |
|----------------------|--|---|------|------|-----------------|-----|-----|------|--|--|--|--|--|--|--|
| | | Ro | ow . | | Apt. & Other | | | | | | | | | | |
| Submarket | | old and minium | Rei | ntal | Freeho Condo | | Rer | ıtal | | | | | | | |
| | YTD 2011 | YTD 2011 YTD 2010 YTD 2011 YTD 2010 YTD 2011 YTD 2010 | | | | | | | | | | | | | |
| Hamilton CMA | 556 | 800 | 0 | 0 | 133 | 275 | 247 | 82 | | | | | | | |
| City of Hamilton | 414 | 648 | 0 | 0 | 0 | 51 | 63 | 0 | | | | | | | |
| Former Hamilton City | 59 | 68 | 0 | 0 | 0 | 51 | 63 | 0 | | | | | | | |
| Stoney Creek City | 90 | 83 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Ancaster City | 43 | 170 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Dundas Town | 0 | 42 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Flamborough | 92 | 65 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Glanbrook | 123 | 220 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| City of Burlington | 108 | 106 | 0 | 0 | 133 | 224 | 184 | 82 | | | | | | | |
| Grimsby | 34 | 46 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Brantford CMA | 66 | 60 | 12 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Brant County | 19 n/a 0 n/a 0 n/a | | | | | | | n/a | | | | | | | |
| Brantford City | 47 | 54 | 12 | 0 | 0 | 0 | 0 | 0 | | | | | | | |

| Table 3.4: Completions by Submarket and by Intended Market October 2011 | | | | | | | | | | | | | |
|---|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|
| Submarket | Free | hold | Condor | minium | Rer | ntal | Total* | | | | | | |
| Submarket | Oct 2011 | Oct 2010 | | | | | |
| Hamilton CMA | 200 | 185 | 67 | 35 | 182 | 0 | 449 | 220 | | | | | |
| City of Hamilton | 159 | 132 | 11 | 35 | 0 | 0 | 170 | 167 | | | | | |
| Former Hamilton City | 23 | 19 | 0 | 0 | 0 | 0 | 23 | 19 | | | | | |
| Stoney Creek City | 18 | 21 | 0 | 0 | 0 | 0 | 18 | 21 | | | | | |
| Ancaster City | 19 | 44 | 0 | 14 | 0 | 0 | 19 | 58 | | | | | |
| Dundas Town | 1 | 2 | 0 | 6 | 0 | 0 | 1 | 8 | | | | | |
| Flamborough | 6 | 29 | 0 | 0 | 0 | 0 | 6 | 29 | | | | | |
| Glanbrook | 92 | 17 | 11 | 15 | 0 | 0 | 103 | 32 | | | | | |
| City of Burlington | 36 | 43 | 55 | 0 | 182 | 0 | 273 | 43 | | | | | |
| Grimsby | 5 | 10 | I | 0 | 0 | 0 | 6 | 10 | | | | | |
| Brantford CMA | 33 | 19 | 0 | 0 | 0 | 0 | 33 | 19 | | | | | |
| Brant County | 13 | n/a | 0 | n/a | 0 | n/a | 13 | n/a | | | | | |
| Brantford City | 20 | 17 | 0 | 0 | 0 | 0 | 20 | 17 | | | | | |

| Tal | Table 3.5: Completions by Submarket and by Intended Market January - October 2011 | | | | | | | | | | | | | |
|----------------------|--|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|--|
| Submarket | Free | hold | Condor | minium | Rer | ntal | Tot | al* | | | | | | |
| Submarket | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | | | | | | |
| Hamilton CMA | 1,712 | 1,601 | 278 | 778 | 247 | 83 | 2,237 | 2,462 | | | | | | |
| City of Hamilton | 1,252 | 1,066 | 104 | 432 | 63 | I | 1,419 | 1,499 | | | | | | |
| Former Hamilton City | 196 | 229 | 40 | 113 | 63 | 0 | 299 | 342 | | | | | | |
| Stoney Creek City | 241 | 162 | 5 | 26 | 0 | 0 | 246 | 188 | | | | | | |
| Ancaster City | 327 | 283 | 12 | 92 | 0 | - 1 | 339 | 376 | | | | | | |
| Dundas Town | 25 | 34 | 3 | 41 | 0 | 0 | 28 | 75 | | | | | | |
| Flamborough | 179 | 172 | 0 | 0 | 0 | 0 | 179 | 172 | | | | | | |
| Glanbrook | 277 | 183 | 44 | 160 | 0 | 0 | 321 | 343 | | | | | | |
| City of Burlington | 354 | 403 | 167 | 314 | 184 | 82 | 705 | 799 | | | | | | |
| Grimsby | 106 | 132 | 7 | 32 | 0 | 0 | 113 | 164 | | | | | | |
| Brantford CMA | 242 | 201 | 38 | 40 | 12 | 0 | 292 | 241 | | | | | | |
| Brant County | 77 | n/a | 13 | n/a | 0 | n/a | 90 | n/a | | | | | | |
| Brantford City | 165 | 140 | 25 | 40 | 12 | 0 | 202 | 180 | | | | | | |

| Table 4a: Absorbed Single-Detached Units by Price Range October 2011 | | | | | | | | | | | | | |
|--|--------|--------------|-----------------|--------------|-----------------|--------------|-----------------|--------------|---------|--------------|------------------|----------------------|-----------------------|
| | | | | | Octob | er 201 | | | | | | | |
| | | | | | Price F | | | | | | | | |
| Submarket | < \$30 | 0,000 | \$300, \$349 | | \$350, \$399 | 000 - | \$400, \$449 | | \$450,0 | 000 + | Total | Median Price (\$) | Average Price (\$) |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | i rice (φ) | Trice (\$) |
| City of Hamilton | | | | | | | | | | | | | |
| October 2011 | 3 | | 17 | 17.9 | 28 | 29.5 | 22 | 23.2 | 25 | 26.3 | 95 | 399,900 | 446,087 |
| October 2010 | 5 | 6.8 | 9 | 12.3 | 22 | 30.1 | 14 | 19.2 | 23 | 31.5 | 73 | 407,500 | 425,352 |
| Year-to-date 2011 | 78 | 9.0 | 171 | 19.6 | 262 | 30.1 | 180 | 20.7 | 180 | 20.7 | 871 | 385,000 | 412,540 |
| Year-to-date 2010 | 84 | 11.2 | 94 | 12.6 | 220 | 29.5 | 132 | 17.7 | 217 | 29.0 | 7 4 7 | 395,900 | 430,345 |
| Former Hamilton City | | | | | | | | | | | | | |
| October 2011 | 0 | 0.0 | - 1 | 4.8 | 9 | 42.9 | 8 | 38.1 | 3 | 14.3 | 21 | 401,000 | 424,930 |
| October 2010 | - 1 | 7.1 | 2 | 14.3 | 7 | 50.0 | - 1 | 7.1 | 3 | 21.4 | 14 | 389,950 | 402,039 |
| Year-to-date 2011 | - 11 | 6.5 | 19 | 11.2 | 83 | 49.1 | 40 | 23.7 | 16 | 9.5 | 169 | 389,900 | 391,367 |
| Year-to-date 2010 | 24 | 11.5 | 38 | 18.2 | 90 | 43.1 | 31 | 14.8 | 26 | 12.4 | 209 | 377,000 | 381,296 |
| Stoney Creek City | | | | | | | | | | | | | |
| October 2011 | 0 | 0.0 | 0 | 0.0 | 5 | 27.8 | 5 | 27.8 | 8 | 44.4 | 18 | 444,900 | 543,069 |
| October 2010 | - 1 | 11.1 | 2 | 22.2 | 2 | 22.2 | - 1 | 11.1 | 3 | 33.3 | 9 | | |
| Year-to-date 2011 | 4 | 2.6 | 21 | 13.9 | 50 | 33.1 | 42 | 27.8 | 34 | 22.5 | 151 | 401,900 | 452,845 |
| Year-to-date 2010 | 7 | 5.9 | 22 | 18.5 | 49 | 41.2 | 19 | 16.0 | 22 | 18.5 | 119 | 389,900 | 417,063 |
| Ancaster City | | | | | | | | | | | | | |
| October 2011 | 0 | 0.0 | 6 | 42.9 | I | 7.1 | 2 | 14.3 | 5 | 35.7 | 14 | 394,147 | 472,230 |
| October 2010 | 0 | 0.0 | 0 | 0.0 | 5 | 27.8 | 5 | 27.8 | 8 | 44.4 | 18 | 427,558 | 481,310 |
| Year-to-date 2011 | 28 | 10.2 | 71 | 25.8 | 62 | 22.5 | 49 | 17.8 | 65 | 23.6 | 275 | 378,990 | 412,193 |
| Year-to-date 2010 | - 1 | 0.6 | 2 | 1.1 | 24 | 13.5 | 46 | 25.8 | 105 | 59.0 | 178 | 464,450 | 539,216 |
| Dundas Town | | | | | | | | · | | | | | |
| October 2011 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | | |
| October 2010 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | - 1 | 50.0 | - 1 | 50.0 | 2 | | |
| Year-to-date 2011 | 0 | 0.0 | 0 | 0.0 | - 1 | 3.8 | 4 | 15.4 | 21 | 80.8 | 26 | 489,500 | 500,773 |
| Year-to-date 2010 | 0 | 0.0 | - 1 | 3.4 | 4 | 13.8 | 9 | 31.0 | 15 | 51.7 | 29 | 450,000 | 491,368 |
| Flamborough | | | | | | | | | | | | | |
| October 2011 | 0 | 0.0 | 0 | 0.0 | - 1 | 20.0 | - 1 | 20.0 | 3 | 60.0 | 5 | | |
| October 2010 | - 1 | 5.9 | - 1 | 5.9 | 3 | 17.6 | 5 | 29.4 | 7 | 41.2 | 17 | 424,990 | 424,185 |
| Year-to-date 2011 | 9 | 14.5 | 3 | 4.8 | 18 | 29.0 | 13 | 21.0 | 19 | 30.6 | 62 | 403,995 | 443,166 |
| Year-to-date 2010 | 21 | 24.4 | - 1 | 1.2 | 18 | 20.9 | 13 | 15.1 | 33 | 38.4 | 86 | 408,945 | 424,501 |
| Glanbrook | | | | | | · | | · | | | | | |
| October 2011 | 3 | 8.1 | 10 | 27.0 | 12 | 32.4 | 6 | 16.2 | 6 | 16.2 | 37 | 364,990 | 386,717 |
| October 2010 | 2 | 15.4 | 4 | 30.8 | 5 | 38.5 | - 1 | 7.7 | - 1 | 7.7 | 13 | 358,990 | 352,712 |
| Year-to-date 2011 | 26 | 13.8 | 57 | 30.3 | 48 | 25.5 | 32 | 17.0 | 25 | 13.3 | 188 | 357,401 | 377,408 |
| Year-to-date 2010 | 30 | 24.4 | 30 | 24.4 | 35 | 28.5 | 14 | 11.4 | 14 | 11.4 | 123 | 352,900 | 353,619 |
| City of Burlington | | | | | | | | | | | | | |
| October 2011 | 0 | 0.0 | 0 | 0.0 | - 1 | 3.1 | 6 | 18.8 | 25 | 78. I | 32 | 506,990 | 641,710 |
| October 2010 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 14 | 43.8 | 18 | 56.3 | 32 | 452,990 | 462,522 |
| Year-to-date 2011 | 0 | 0.0 | 0 | 0.0 | 10 | 4.5 | 41 | 18.6 | 169 | 76.8 | 220 | 499,990 | 778,819 |
| Year-to-date 2010 | 0 | 0.0 | 0 | 0.0 | 6 | 3.0 | 66 | 32.7 | 130 | 64.4 | 202 | 456,990 | 566,299 |
| Grimsby | | | | | | | | | | | | | |
| October 2011 | 0 | 0.0 | 0 | 0.0 | 4 | 40.0 | 3 | 30.0 | 3 | 30.0 | 10 | 416,400 | 450,309 |
| October 2010 | - 1 | 6.7 | 6 | 40.0 | 3 | 20.0 | 4 | | - 1 | 6.7 | 15 | 365,900 | 378,600 |
| Year-to-date 2011 | 3 | 3.6 | 16 | 19.3 | 27 | 32.5 | 20 | 24.1 | 17 | 20.5 | 83 | 389,900 | 416,247 |
| rear-to-date 2011 | | | | | | | | | | | | | |

| | Table 4a: Absorbed Single-Detached Units by Price Range October 2011 | | | | | | | | | | | | |
|-------------------|---|--------------|-------|--------------|-------|--------------|-----------------|--------------|---------|--------------|-------|----------------------|-----------------------|
| | Price Ranges | | | | | | | | | | | | |
| Submarket | Submarket < \$300,000 | | | | | | \$400, \$449 | | \$450,0 | 000 + | Total | Median Price (\$) | Average Price (\$) |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | 11100 (ψ) | πιο (φ) |
| Hamilton CMA | | | | | | | | | | | | | |
| October 2011 | 3 | 2.2 | 17 | 12.4 | 33 | 24.1 | 31 | 22.6 | 53 | 38.7 | 137 | 420,000 | 492,088 |
| October 2010 | 6 | 5.0 | 15 | 12.5 | 25 | 20.8 | 32 | 26.7 | 42 | 35.0 | 120 | 417,990 | 429,420 |
| Year-to-date 2011 | -to-date 2011 81 6.9 187 15.9 299 25.5 241 20.5 366 31. | | | | | | | | | | | | |
| Year-to-date 2010 | 90 | 8.4 | 129 | 12.1 | 264 | 24.8 | 229 | 21.5 | 354 | 33.2 | 1,066 | 409,950 | 450,617 |

| Table 4b: Absorbed Single-Detached Units by Price Range | | | | | | | | | | | | | |
|---|-------------|--------------|-----------------------------|--------------|-------|--------------------------|-------|--------------------------|-------|--------------|-------|----------------------|-----------------------|
| October 2011 | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Submarket | < \$200,000 | | < \$200,000 \$200, \$249 | | | \$250,000 - \$299,999 | | \$300,000 - \$349,999 | | 000 + | Total | Median Price (\$) | Average Price (\$) |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | 11100 (ψ) | 11100 (ψ) |
| Brant County | | | | | | | | | | | | | |
| October 2011 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 2 | 22.2 | 7 | 77.8 | 9 | | |
| October 2010 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Year-to-date 2011 | 2 | 3.2 | 2 | 3.2 | 4 | 6.3 | 6 | 9.5 | 49 | 77.8 | 63 | 450,000 | 507,530 |
| Year-to-date 2010 | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Brantford City | | | | | | | | | | | | | |
| October 2011 | 0 | 0.0 | - 1 | 20.0 | 3 | 60.0 | - 1 | 20.0 | 0 | 0.0 | 5 | | |
| October 2010 | 0 | 0.0 | 4 | 30.8 | 4 | 30.8 | 3 | 23.1 | 2 | 15.4 | 13 | 289,000 | 290,807 |
| Year-to-date 2011 | 6 | 4.1 | 31 | 21.4 | 52 | 35.9 | 41 | 28.3 | 15 | 10.3 | 145 | 289,000 | 288,161 |
| Year-to-date 2010 | 6 | 4.4 | 29 | 21.3 | 47 | 34.6 | 33 | 24.3 | 21 | 15.4 | 136 | 285,000 | 288,783 |
| Brantford CMA | | | | | | | | | | | | | |
| October 2011 | 0 | 0.0 | - 1 | 7.1 | 3 | 21.4 | 3 | 21.4 | 7 | 50.0 | 14 | 347,500 | 429,286 |
| October 2010 | 0 | 0.0 | 4 | 26.7 | 5 | 33.3 | 4 | 26.7 | 2 | 13.3 | 15 | 289,000 | 293,692 |
| Year-to-date 2011 | 8 | 3.8 | 33 | 15.9 | 56 | 26.9 | 47 | 22.6 | 64 | 30.8 | 208 | 309,000 | 354,605 |
| Year-to-date 2010 | 6 | 3.1 | 29 | 14.8 | 54 | 27.6 | 41 | 20.9 | 66 | 33.7 | 196 | 309,900 | 356,784 |

| Table 4.1: Average Price (\$) of Absorbed Single-detached Units October 2011 | | | | | | | | | | | | |
|--|---|---------|------|---------|---------|-------|--|--|--|--|--|--|
| Submarket | Submarket Oct 2011 Oct 2010 % Change YTD 2011 YTD 2010 % Change | | | | | | | | | | | |
| Hamilton CMA | 492,088 | 429,420 | 14.6 | 481,441 | 450,617 | 6.8 | | | | | | |
| City of Hamilton | 446,087 | 425,352 | 4.9 | 412,540 | 430,345 | -4.1 | | | | | | |
| Former Hamilton City | 424,930 | 402,039 | 5.7 | 391,367 | 381,296 | 2.6 | | | | | | |
| Stoney Creek City | 543,069 | | n/a | 452,845 | 417,063 | 8.6 | | | | | | |
| Ancaster City | 472,230 | 481,310 | -1.9 | 412,193 | 539,216 | -23.6 | | | | | | |
| Dundas Town | | | n/a | 500,773 | 491,368 | 1.9 | | | | | | |
| Flamborough | | 424,185 | n/a | 443,166 | 424,501 | 4.4 | | | | | | |
| Glanbrook | 386,717 | 352,712 | 9.6 | 377,408 | 353,619 | 6.7 | | | | | | |
| City of Burlington | 641,710 | 462,522 | 38.7 | 778,819 | 566,299 | 37.5 | | | | | | |
| Grimsby | 450,309 | 378,600 | 18.9 | 416,247 | 380,323 | 9.4 | | | | | | |
| Brantford CMA | 429,286 | 293,692 | 46.2 | 354,605 | 356,784 | -0.6 | | | | | | |
| Brant County | | n/a | n/a | 507,530 | n/a | n/a | | | | | | |
| Brantford City | | 290,807 | n/a | 288,161 | 288,783 | -0.2 | | | | | | |

| | Table 5a: MLS® Residential Activity for Hamilton | | | | | | | | | | |
|----------|--|-----------------|------------------------|-----------------------|---|---------------------------------|--|------------------------------------|-----------------|--|--|
| | | | | Oct | ober 2011 | | | | | | |
| | | Number of Sales | Yr/Yr ² (%) | Sales SA ¹ | Number of New Listings ¹ | New Listings SA ¹ | Sales-to- New Listings SA ² | Average Price ¹ (\$) | Yr/Yr² (%) | Average Price ¹ (\$) SA | |
| 2010 | January | 714 | 59.7 | 1,173 | 1,548 | 1,641 | 71.5 | 288,397 | 9.0 | 299,527 | |
| | February | 1,067 | 48.8 | 1,210 | 1,588 | 1,656 | 73.1 | 314,656 | 18.5 | 313,625 | |
| | March | 1,365 | 36.2 | 1,168 | 2,095 | 1,679 | 69.6 | 313,372 | 19.1 | 314,276 | |
| | April | 1,490 | 25.4 | 1,163 | 2,350 | 1,721 | 67.6 | 317,909 | 11.1 | 311,947 | |
| | May | 1,406 | 6.8 | 1,088 | 2,180 | 1,710 | 63.6 | 315,647 | 6.2 | 304,238 | |
| | June | 1,305 | -16.3 | 999 | 1,881 | 1,612 | 62.0 | 314,189 | 5.7 | 305,493 | |
| | July | 965 | -26.8 | 870 | 1,470 | 1,492 | 58.3 | 309,293 | 4.3 | 307,188 | |
| | August | 978 | -10.3 | 966 | 1,455 | 1,541 | 62.7 | 299,812 | 2.9 | 302,319 | |
| | September | 1,007 | -13.3 | 1,009 | 1,779 | 1,677 | 60.2 | 316,556 | 3.9 | 311,234 | |
| | October | 992 | -12.2 | 1,071 | 1,544 | 1,749 | 61.2 | 305,872 | 3.2 | 315,660 | |
| | November | 953 | -6.3 | 1,072 | 1,542 | 1,914 | 56.0 | 310,492 | 0.0 | 309,989 | |
| | December | 692 | -5.6 | 1,144 | 768 | 1,809 | 63.2 | 324,590 | 13.6 | 341,516 | |
| 2011 | January | 707 | -1.0 | 1,149 | | 1,817 | 63.2 | 325,732 | 12.9 | 336,891 | |
| | February | 1,037 | -2.8 | 1,153 | 1,794 | 1,837 | 62.8 | 331,741 | 5. 4 | 330,897 | |
| | March | 1,345 | -1.5 | 1,138 | | 1,720 | 66.2 | 326,453 | 4.2 | 331,737 | |
| | April | 1,406 | -5.6 | 1,154 | | 1,749 | 66.0 | 339,573 | 6.8 | 328,931 | |
| | May | 1,508 | 7.3 | 1,116 | 2,410 | 1,797 | 62.1 | 344,864 | 9.3 | 332,434 | |
| | June | 1,522 | 16.6 | 1,191 | 2,232 | 1,896 | 62.8 | 339,828 | 8.2 | 334,490 | |
| | July | 1,303 | 35.0 | 1,221 | 1,641 | 1,783 | 68.5 | 349,235 | 12.9 | 348,419 | |
| | August | 1,206 | 23.3 | 1,165 | 1,657 | 1,755 | 66.4 | 321,036 | 7.1 | 328,106 | |
| | September | 1,132 | 12.4 | 1,156 | 1,754 | 1,719 | 67.2 | 318,507 | 0.6 | 321,889 | |
| | October | 1,065 | 7.4 | 1,157 | 1,482 | 1,693 | 68.3 | 329,802 | 7.8 | 339,553 | |
| | November | | | | | | | | | | |
| <u> </u> | December | | | | | | | | | | |
| | Q3 2010 | 2,950 | -17.4 | | 4,704 | | | 308,629 | 3.7 | | |
| | Q3 2011 | 3,641 | 23.4 | | 5,052 | | | 330,341 | 7.0 | | |
| | YTD 2010 | 11,289 | 3.3 | | 17,890 | | | 310,992 | 7.4 | | |
| | YTD 2011 | 12,231 | 8.3 | | 19,092 | | | 333,751 | 7.3 | | |

MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA

²Source: CMHC, adapted from MLS® data supplied by CREA

| | | Tab | ole 5b: ML | | | ivity for B | rantford | | | |
|------|-----------|------------------------------|------------|-----------------------|---|---------------------------------|--|------------------------------------|------------|--|
| | | | | Oct | ober 2011 | | | | | |
| | | Number of Sales ¹ | Yr/Yr² (%) | Sales SA ¹ | Number of New Listings ¹ | New Listings SA ¹ | Sales-to- New Listings SA ² | Average Price ¹ (\$) | Yr/Yr² (%) | Average Price ¹ (\$) SA |
| 2010 | January | 139 | 46.3 | 198 | 280 | 304 | 65.1 | 227,009 | 12.3 | 227,720 |
| | February | 180 | 52.5 | 186 | 280 | 290 | 64. I | 229,626 | 11.6 | 242,347 |
| | March | 202 | 30.3 | 174 | 377 | 315 | 55.2 | 220,518 | 0.6 | 218,094 |
| | April | 231 | 32.0 | 177 | 373 | 292 | 60.6 | 234,024 | 11.0 | 231,132 |
| | May | 194 | 15.5 | 169 | 330 | 283 | 59.7 | 225,969 | 6.0 | 224,030 |
| | June | 199 | -10.8 | 159 | 352 | 289 | 55.0 | 237,557 | 5.1 | 229,660 |
| | July | 172 | -17.3 | 157 | 296 | 288 | 54.5 | 226,279 | -3.9 | 220,843 |
| | August | 169 | 15.0 | 162 | 238 | 238 | 68.1 | 232,400 | 9.5 | 237,910 |
| | September | 167 | -7.7 | 163 | 294 | 286 | 57.0 | 231,847 | 1.1 | 226,942 |
| | October | 144 | -2.0 | 172 | 231 | 270 | 63.7 | 230,180 | 8.2 | 232,774 |
| | November | 165 | -4.6 | 183 | 241 | 281 | 65.1 | 223,125 | -2.1 | 220,212 |
| | December | 124 | 31.9 | 186 | 117 | 273 | 68.1 | 238,951 | 1.5 | 242,831 |
| 2011 | January | 100 | -28.1 | 144 | 252 | 276 | 52.2 | 231,569 | 2.0 | 235,435 |
| | February | 149 | -17.2 | 157 | 244 | 260 | 60.4 | 237,224 | 3.3 | 240,470 |
| | March | 154 | -23.8 | 141 | 275 | 223 | 63.2 | 233,840 | 6.0 | 235,566 |
| | April | 148 | -35.9 | 131 | 297 | 262 | 50.0 | 233,661 | -0.2 | 229,419 |
| | May | 206 | 6.2 | 161 | 355 | 273 | 59.0 | 250,199 | 10.7 | 249,314 |
| | June | 218 | 9.5 | 169 | 330 | 282 | 59.9 | 233,083 | -1.9 | 231,826 |
| | July | 189 | 9.9 | 178 | 328 | 307 | 58.0 | 226,885 | 0.3 | 222,171 |
| | August | 194 | 14.8 | 177 | 320 | 286 | 61.9 | 230,455 | -0.8 | 236,458 |
| | September | 195 | 16.8 | 173 | 281 | 270 | 64.1 | 252,206 | 8.8 | 245,190 |
| | October | 157 | 9.0 | 181 | 263 | 296 | 61.1 | 246,271 | 7.0 | 248,980 |
| | November | | | | | | | | | |
| | December | | | | | | | | | |
| | | | | | | | | | | |
| | Q3 2010 | 508 | -5.2 | | 828 | | | 230,146 | 1.3 | |
| | Q3 2011 | 578 | 13.8 | | 929 | | | 236,626 | 2.8 | |
| | YTD 2010 | 1,797 | 11.1 | | 3,051 | | | 229,640 | 5.0 | |
| | YTD 2011 | 1,710 | -4.8 | | 2,945 | | | 237,944 | 3.6 | |

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Source: CREA

 $^{^2\}mbox{Source: CMHC, adapted from MLS}\ensuremath{\mbox{@}}\xspace$ data supplied by CREA

| | | | Т | able 6 | a: Econom | ic Indica | tors | | | | |
|------|-----------|---------------------------|--------------------------------|--------|-----------------------------|--------------------------------|-------------------------|-----------------------------|------------------------------|------------------------------------|--|
| | | | | | October 2 | 2011 | | | | | |
| | | Inter | est Rates | | NHPI, Total, | CPI, 2002 =100 (Ontario) | Hamilton Labour Market | | | | |
| | | P & I Per \$100,000 | Mortage (% I Yr. Term | | Hamilton CMA 2007=100 | | Employment SA (,000) | Unemployment Rate (%) SA | Participation Rate (%) SA | Average Weekly Earnings (\$) | |
| 2010 | January | 610 | 3.60 | 5.49 | 102.0 | 114.5 | 374.I | 8.8 | 67.5 | 827 | |
| | February | 604 | 3.60 | 5.39 | 102.9 | 115.1 | 372.6 | 8.5 | 67.0 | 849 | |
| | March | 631 | 3.60 | 5.85 | 102.7 | 115.3 | 372.0 | 7.9 | 66.3 | 868 | |
| | April | 655 | 3.80 | 6.25 | 102.6 | 115.7 | 368.8 | 7.8 | 65.7 | 872 | |
| | May | 639 | 3.70 | 5.99 | 103.2 | 116.2 | 367.6 | 8.0 | 65.5 | 856 | |
| | June | 633 | 3.60 | 5.89 | 103.3 | 116.0 | 369.0 | 7.8 | 65.6 | 857 | |
| | July | 627 | 3.50 | 5.79 | 103.0 | 117.0 | 371.4 | 7.8 | 65.9 | 860 | |
| | August | 604 | 3.30 | 5.39 | 103.9 | 117.0 | 375.I | 7.7 | 66.4 | 860 | |
| | September | 604 | 3.30 | 5.39 | 103.8 | 117.1 | 376.3 | 7.6 | 66.5 | 860 | |
| | October | 598 | 3.20 | 5.29 | 103.8 | 117.8 | 375.0 | 7.5 | 66.1 | 856 | |
| | November | 607 | 3.35 | 5.44 | 104.2 | 118.0 | 375.3 | 6.8 | 65.6 | 853 | |
| | December | 592 | 3.35 | 5.19 | 104.0 | 117.9 | 375.6 | 6.9 | 65.7 | 846 | |
| 2011 | January | 592 | 3.35 | 5.19 | 103.8 | 117.8 | 378 | 6.6 | 65.9 | 841 | |
| | February | 607 | 3.50 | 5.44 | 103.9 | 118.0 | 377.1 | 6.7 | 65.7 | 844 | |
| | March | 601 | 3.50 | 5.34 | 103.9 | 119.4 | 377.2 | 6.0 | 65.1 | 853 | |
| | April | 621 | 3.70 | 5.69 | 104.3 | 119.9 | 378.7 | 5.5 | 65.0 | 863 | |
| | May | 616 | 3.70 | 5.59 | 104.2 | 120.9 | 380.4 | 5.4 | 65.2 | 868 | |
| | June | 604 | 3.50 | 5.39 | 104.3 | 120.2 | 379.3 | 5.9 | 65.3 | 872 | |
| | July | 604 | 3.50 | 5.39 | 104.2 | 120.5 | 378.0 | 6.4 | 65.4 | 861 | |
| | August | 604 | 3.50 | 5.39 | 104.1 | 120.6 | 372.9 | 6.9 | 64.7 | 863 | |
| | September | 592 | 3.50 | 5.19 | 104.2 | 121.1 | 374.3 | 6.7 | 64.8 | 870 | |
| | October | 598 | 3.50 | 5.29 | | 121.0 | 376.4 | 6.6 | 65.1 | 881 | |
| | November | | | | | | | | | | |
| | December | | | | | | | | | | |

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

| | | | Т | able 61 | b: Econom | ic Indica | tors | | | | |
|------|-----------|---------------------------|--------------------------------|---------|-----------------------------|--------------------------------|-------------------------|-----------------------------|------------------------------|------------------------------------|--|
| | | | | | October 2 | 2011 | | | | | |
| | | Inter | est Rates | | NHPI, Total, | CPI, 2002 =100 (Ontario) | Brantford Labour Market | | | | |
| | | P & I Per \$100,000 | Mortage (% I Yr. Term | | Hamilton CMA 2007=100 | | Employment SA (,000) | Unemployment Rate (%) SA | Participation Rate (%) SA | Average Weekly Earnings (\$) | |
| 2010 | January | 610 | 3.60 | 5.49 | 105.4 | 114.5 | 69.5 | 9.8 | 72.1 | 780 | |
| | February | 604 | 3.60 | 5.39 | 105.0 | 115.1 | 69.0 | 9.2 | 71.3 | 788 | |
| | March | 631 | 3.60 | 5.85 | 105.3 | 115.3 | 67.9 | 9.6 | 70.4 | 804 | |
| | April | 655 | 3.80 | 6.25 | 105.4 | 115.7 | 66.6 | 9.8 | 69.1 | 817 | |
| | May | 639 | 3.70 | 5.99 | 106.0 | 116.2 | 65.8 | 10.0 | 68.4 | 813 | |
| | June | 633 | 3.60 | 5.89 | 106.2 | 116.0 | 65.7 | 8.9 | 67.4 | 807 | |
| | July | 627 | 3.50 | 5.79 | 106.1 | 117.0 | 66.2 | 8.2 | 67.4 | 788 | |
| | August | 604 | 3.30 | 5.39 | 106.4 | 117.0 | 66.6 | 7.6 | 67.3 | 796 | |
| | September | 604 | 3.30 | 5.39 | 106.4 | 117.1 | 67.3 | 7.6 | 67.9 | 794 | |
| | October | 598 | 3.20 | 5.29 | 106.6 | 117.8 | 68. I | 7.7 | 68.7 | 794 | |
| | November | 607 | 3.35 | 5.44 | 107.0 | 118.0 | 68.5 | 8.3 | 69.6 | 785 | |
| | December | 592 | 3.35 | 5.19 | 107.1 | 117.9 | 68.4 | 8.7 | 69.7 | 778 | |
| 2011 | January | 592 | 3.35 | 5.19 | 107.4 | 117.8 | 68 | 9.2 | 69.9 | 786 | |
| | February | 607 | 3.50 | 5.44 | 107.9 | 118.0 | 67.8 | 9.2 | 69.6 | 796 | |
| | March | 601 | 3.50 | 5.34 | 108.1 | 119.4 | 67.8 | 9.2 | 69.5 | 811 | |
| | April | 621 | 3.70 | 5.69 | 108.7 | 119.9 | 67.6 | 8.9 | 69.0 | 823 | |
| | May | 616 | 3.70 | 5.59 | 109.4 | 120.9 | 68.4 | 8.4 | 69.4 | 830 | |
| | June | 604 | 3.50 | 5.39 | 110.0 | 120.2 | 69.4 | 8.2 | 70.2 | 832 | |
| | July | 604 | 3.50 | 5.39 | 110.3 | 120.5 | 70.4 | 8.6 | 71.4 | 827 | |
| | August | 604 | 3.50 | 5.39 | 110.6 | 120.6 | 70.4 | 8.9 | 71.6 | 819 | |
| | September | 592 | 3.50 | 5.19 | 110.8 | 121.1 | 69.7 | 9.1 | 71.1 | 816 | |
| | October | 598 | 3.50 | 5.29 | | 121.0 | 68.4 | 8.8 | 69.4 | 812 | |
| | November | | | | | | | | | | |
| | December | | | | | | | | | | |

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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