#### HOUSING MARKET INFORMATION

# HOUSING NOW Québec CMA





#### Date Released: Fourth Quarter 2011

### Québec area housing starts in the third quarter of 2011

Like the second quarter, the third quarter was marked by a slowdown in housing starts in the Québec census metropolitan area (CMA). According to the latest data released by Canada Mortgage and Housing Corporation (CMHC), 1,179 dwellings were started from July to September 2011, versus 1,688 during the same period in 2010.

All market segments contributed to this decrease in the third quarter of 2011: freehold homes¹ (-11 per cent), rental housing (-51 per cent) and condominiums (-35 per cent). Overall, in the third quarter, residential construction fell by 30 per cent from a year earlier.

#### Figure 1 **Housing Starts** Third Ouarter ■ Freehold ■ Condominium ■ Rental 2,000 1,500 1.000 500 2003 2004 2005 2006 2007 2008 2009 2010 2011

Source: CMHC

## Canada

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Freehold homes refer to dwellings where the owner also holds the title of ownership to the land (single-detached, semi-detached and row houses, as well as duplexes).

The results for the first nine months of the year showed a less marked decline, as foundations were laid for a total of 4,066 housing units, or 16 per cent fewer than during the same period last year. It should be noted that, despite this decline, the level of housing starts recorded still reflected a relatively high volume of activity and it is important to put these results in perspective. In fact, 2011 was preceded by an exceptional year in 2010 for residential construction in the CMA.

As well, single-detached home building was on a definite downward trend (-27 per cent), while the production of semi-detached houses recorded a less pronounced drop (-8 per cent). Row homes seemed to be on a roll, though, as construction of this type of housing was up by 21 per cent. Condominiums also stood out, with activity in this segment showing a strong increase for the first nine months of the year (+26 per cent). However, there were fewer rental housing starts from January to September of this year than during the same period in 2010 (-49 per cent).

Following the record year that was 2010, a slowdown is to be expected for 2011. Despite this decrease, activity will remain at a fairly high level, from a historical standpoint. In fact, demand for new housing in the Québec CMA will be supported by a robust job market, still favourable financing conditions and a tight rental market.

In all urban centres with 10,000 or more inhabitants across Quebec, 30,420 starts were enumerated during the first nine months of 2011, for a decrease of 6 per cent from the same period in 2010. Among the CMAs in Quebec, only Saguenay posted a gain in housing starts (+6 per cent). Decreases were registered in Trois-Rivières (-46 per cent), Gatineau (-19 per cent), Québec (-16 per cent), Sherbrooke (-13 per cent) and Montréal (-1 per cent).

# Resale market: sales pick up the pace

Like in the second quarter, resale market activity in the CMA was strong in the third quarter. According to the latest data from the Quebec Federation of Real Estate Boards (QFREB), MLS® sales registered a gain of 7 per cent from July to September 2011, compared to the corresponding period in 2010. At the same time, home prices were still on the rise, as a 5-percent increase was noted.

On the supply side, the number of properties for sale continued to rise. At the end of the third quarter, 4,085 homes had "For Sale" signs, or 100 more than at the same time last year. After several quarters of scarce supply, inventories were progressively being replenished in the CMA, which allowed the market to ease. In fact, even though sales rose, the increase in supply was sufficient to push up the seller-to-buyer ratio, which reached 6,6 to 1, in comparison with 8,1 to 1 for the third quarter of 2010.

The strong activity extended to both single-family homes (+7 per cent) and condominiums (+12 per cent). Plex

sales, for their part, remained stable.

# Results for the first nine months of 2011

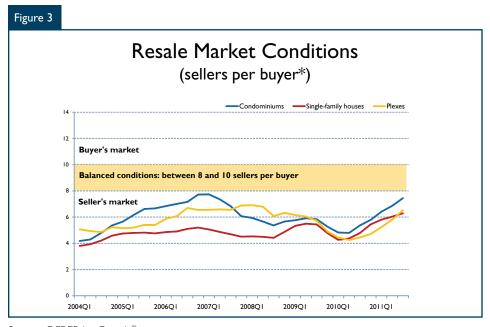
After the first nine months of the year, sales were relatively stable (+0,4 per cent). The greater choice of homes for sale on the market did not stimulate transactions, which suggests that the decline caused by the move-up effect that became apparent at the beginning of 2010—created in part by the marked drop in mortgage rates—was still being felt.

From January to September of this year, sales of single-family homes were up slightly (+2 per cent), while inventories registered a notable hike (+27 per cent). However, this small rise in sales was not sufficient to offset the increase in supply and, as a result, the market eased. The seller-to-buyer ratio therefore edged up, reaching 6,1 to 1 (versus 4,9 to 1 for the corresponding period in 2010). Even though conditions eased, the market remained relatively tight, which brought about still significant price increases (+5 per cent).

Likewise, sales of condominiums



Source: QFREB by Centris®



Source: QFREB by Centris®
\* Last four quarters

posted a small gain (+0,4 per cent). Notwithstanding this relative stability, condominium sales remained strong in the CMA, with their market shares having jumped up in recent years. While they accounted for only 19 per cent of all transactions in 2005, condominiums reached a share of 25 per cent in 2010. One-person households, young

households, first-time home buyers and older households all find something that suits them in condominiums and appreciate the features inherent in dwellings of this type (which are more affordable and require less maintenance than single-family houses). In addition, condominium starts—very numerous in the CMA in recent years—boosted

the inventory of condominiums for sale. In fact, after some time, the newly built units inevitably ended up among the condominiums for sale, which led to an increase in condominium market shares, reflecting the growing demand for such homes. Like the supply of single-family houses, inventories of condominiums for sale were significantly replenished (+47 per cent). In fact, this segment had the least tight market conditions (sellerto-buyer ratio of 7,5 to 1) and was gradually moving closer to a balanced situation. From January to September, the average price of condominiums registered an increase of 4 per cent and attained just over \$204 000.

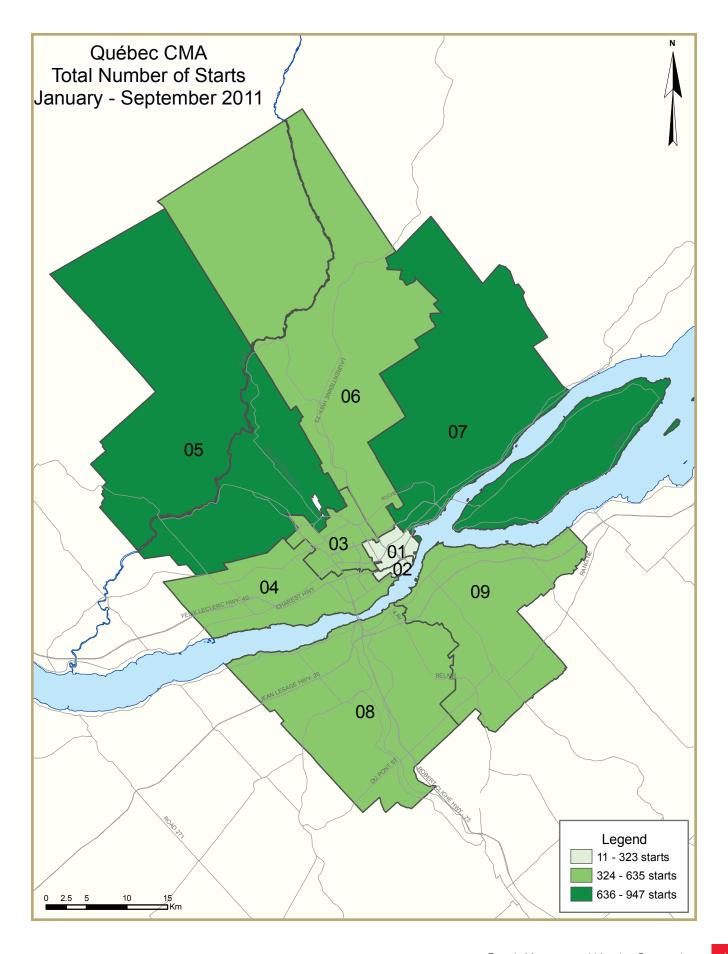
Lastly, the data for the first nine months of 2011 revealed a decrease of 14 per cent in sales of plexes with two to five units. The considerable increase in supply, combined with the decline in sales, caused the market to ease. In fact, this segment, where conditions were relatively tight, softened, as the seller-to-buyer ratio reached 7,0 to 1 (up from 4,4 to 1 during the corresponding period in 2010). Despite this easing, the average price rose by 3 per cent, to nearly \$280,170.

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	ZONE DESCRIPTIONS - QUEBEC CMA	
Zones	Municipalities and Zones	Large Zones
Zone I	Lower Town Québec, Vanier	North Centre
Zone 2	Upper Town Québec	North Centre
Zone 3	Québec-Des Rivières (Neufchatel, Duberger, Les Saules, Lebourgneuf), Ancienne-Lorette	North Centre
Zone 4	Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	North Centre
Zone 5	Val-Belair, Saint-Emile, Loretteville, Lac-Saint-Charles, Lac Delage, Valcartier, Shannon, Lac-Saint-Joseph, Sainte-Catherine-de-la-Jacques-Cartier, Fossambault	Northern Suburbs
Zone 6	Charlesbourg, Lac-Beauport, Stoneham-Tewkesbury	Northern Suburbs
Zone 7	Beauport, Sainte-Brigitte-de-Laval, Boischatel, L'Ange-Gardien, Château-Richer, l'Ile-d'Orleans	Northern Suburbs
Zone 8	Charny, Saint-Rornuald, Saint-Jean-Chrysostome, Saint-Nicolas, Saint-Rédempteur, Breakeyville, Saint-Lambert, Saint-Etienne	South Shore
Zone 9	Levis, Pintendre, Saint-Joseph-de-Levy, Saint-Etiennede-Beaumont	South Shore

#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Ni
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table I: Housing Activity Summary of Québec CMA											
		Th	ird Quar	ter 2011								
			Owne	rship			Ren	4-1				
		Freehold		C	Condominium		Ken					
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
STARTS												
Q3 2011	334	190	102	0	8	276	0	269	1,179			
Q3 2010	422	152	131	0	4	434	0	493	1,688			
% Change	-20.9	25.0	-22.1	n/a	100.0	-36.4	n/a	-45.4	-30.2			
Year-to-date 2011	1,064	584	366	0	15	1,3 <del>4</del> 7	0	681	4,066			
Year-to-date 2010	1,456	634	347	0	39	1,043	0	1,231	4,863			
% Change	-26.9	-7.9	5.5	n/a	-61.5	29.1	n/a	-44.7	-16.4			
UNDER CONSTRUCTION												
Q3 2011	425	224	113	0	12	1,244	0	673	2,752			
Q3 2010	530	174	148	0	16	799	0	1,302	3,021			
% Change	-19.8	28.7	-23.6	n/a	-25.0	55.7	n/a	- <del>4</del> 8.3	-8.9			
COMPLETIONS												
Q3 2011	465	258	144	0	2	711	0	473	2,053			
Q3 2010	675	290	136	0	14	482	0	289	2,111			
% Change	-31.1	-11.0	5.9	n/a	-85.7	47.5	n/a	63.7	-2.7			
Year-to-date 2011	979	562	338	0	5	1,217	3	1,275	4,379			
Year-to-date 2010	1,461	652	283	0	36	938	3	1,026	4,671			
% Change	-33.0	-13.8	19.4	n/a	-86.1	29.7	0.0	24.3	-6.3			
COMPLETED & NOT ABSORB	ED											
Q3 2011	88	134	116	0	0	371	0	590	1,299			
Q3 2010	66	85	36	0	6	251	0	300	744			
% Change	33.3	57.6	**	n/a	-100.0	47.8	n/a	96.7	74.6			
ABSORBED												
Q3 2011	452	247	138	0	5	623	1	419	1,885			
Q3 2010	689	324	133	0	18	473	1	518	2,156			
% Change	-34.4	-23.8	3.8	n/a	-72.2	31.7	0.0	-19.1	-12.6			
Year-to-date 2011	982	546	291	0	18	1,144	3	1,110	4,094			
Year-to-date 2010	1,480	628	273	0	41	967	3	1,109	4,501			
% Change	-33.6	-13.1	6.6	n/a	-56.1	18.3	0.0	0.1	-9.0			

Single	Th Freehold	oird Quart Owne						
Single	Freehold	Owne	rship					
Single	Freehold					_	T . IV	
Single			C	Condominium		Ren		tal
	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
17	30	20	0	0	91	0	91	249
39	26	31	0	0	342	0	246	736
221	66	56	0	8	182	0	38	571
219	88	92	0	0	80	0	213	692
96	94	26	0	0	3	0	140	359
164	38	8	0	4	12	0	34	260
334	190	102	0	8	276	0	269	1,179
422	152	131	0	4	434	0	493	1,688
91	72	68	0	8	221	0	129	589
108	84	97	0	0	295	0	459	1,095
67	90	21	0	0	3	0	140	321
140	32	8	0	0	0	0	18	198
25	28	13	0	0	843	0	249	1,219
65			0	0		0	833	1,601
								,
282	110	88	0	12	297	0	236	1,025
309		101	0	0		0		1,133
	. –		-	_				1,100
118	86	12	0	0	104	0	188	508
		4						287
			-	1.0				
425	224	113	0	12	1.244	0	673	2,752
								3,021
333	., ,	5					1,502	5,021
95	100	84	0	8	723	0	428	1,499
								2,182
131	100	112			330		1,112	2,102
77	82	7	0	0	95	0	180	441
								226
	39 221 219 96 164 334 422 91 108 67 140	39 26  221 66 219 88  96 94 164 38  334 190 422 152  91 72 108 84  67 90 140 32  25 28 65 38  282 110 309 92  118 86 156 44  425 224 530 174  95 100 134 106	17 30 20 39 26 31 221 66 56 219 88 92 96 94 26 164 38 8 334 190 102 422 152 131 91 72 68 108 84 97 67 90 21 140 32 8 25 28 13 65 38 43 282 110 88 309 92 101 118 86 12 156 44 4 425 224 113 530 174 148 95 100 84 134 106 112	17	17 30 20 0 0 0 20 39 26 31 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	17       30       20       0       0       91         39       26       31       0       0       342         221       66       56       0       8       182         219       88       92       0       0       80         96       94       26       0       0       3         164       38       8       0       4       12         334       190       102       0       8       276         422       152       131       0       4       434         91       72       68       0       8       221         108       84       97       0       0       295         67       90       21       0       0       3         140       32       8       0       0       0         25       28       13       0       0       843         65       38       43       0       0       297         309       92       101       0       0       12       297         309       92       101       0       0       104	17   30   20   0   0   91   0	17   30   20   0   0   91   0   91   39   26   31   0   0   342   0   246   221   66   56   0   8   182   0   38   219   88   92   0   0   80   0   213   34   34   190   102   0   8   276   0   269   422   152   131   0   4   434   0   493   434   32   8   97   0   0   295   0   459   450   32   8   0   0   0   0   18   334   32   8   0   0   0   0   0   18   334   32   8   0   0   0   0   0   18   334   32   8   0   0   0   0   0   18   334   32   32   334   344   344   344   344   344   344   344   345   34

Table 1.1: Housing Activity Summary by Submarket											
		Th	ird Quar	ter 2011							
			Owne	rship				. 1	T . IV		
		Freehold		C	Condominium	ı	Ren	tal			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
COMPLETIONS											
North Centre											
Q3 2011	47	34	47	0	0	291	0	207	626		
Q3 2010	86	56	28	0	14	233	0	146	740		
Northern Suburbs											
Q3 2011	275	144	65	0	2	306	0	206	998		
Q3 2010	389	168	90	0	0	231	0	49	975		
South Shore											
Q3 2011	143	80	32	0	0	114	0	60	429		
Q3 2010	200	66	18	0	0	18	0	94	396		
Québec CMA				-	•	. •	J		5, 5		
Q3 2011	465	258	144	0	2	711	0	473	2,053		
Q3 2010	675	290	136	0	14	482	0	289	2,111		
New City of Québec	073	270	130	J		102	ŭ	207	2,111		
Q3 2011	151	146	93	0	2	474	0	381	1,247		
Q3 2010	260	150	112	0	9	434	0	195	1,385		
New City of Lévis	260	130	112	U	,	דנד	U	173	1,303		
-	106	68	32	0	0	100	0	50	356		
Q3 2011	157					100	0				
Q3 2010		44	16	0	0	6	U	45	268		
COMPLETED & NOT ABSORE	ED										
North Centre	-		2.0								
Q3 2011	5	25	20	0	0	96	0	357	503		
Q3 2010	5	22	10	0	3	110	0	172	322		
Northern Suburbs											
Q3 2011	52	65	71	0	0	161	0	123	472		
Q3 2010	37	44	17	0	0	129	0	60	287		
South Shore											
Q3 2011	31	44	25	0	0	114	0	110	324		
Q3 2010	24	19	9	0	3	12	0	68	135		
Québec CMA											
Q3 2011	88	134	116	0	0	371	0	590	1,299		
Q3 2010	66	85	36	0	6	251	0	300	744		
New City of Québec											
Q3 2011	41	74	79	0	0	245	0	461	900		
Q3 2010	30	38		0		226		228	551		
New City of Lévis											
Q3 2011	24	35	21	0	0	93	0	41	214		
Q3 2010	19	14		0		2		52	98		

Table 1.1: Housing Activity Summary by Submarket											
		Th	ird Quar	ter 2011							
			Owne	rship			Ren	tol			
		Freehold		(	Condominium		Ken	<b>T</b> 154			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row		Total*		
ABSORBED											
North Centre											
Q3 2011	3 2011 46 36 37 0 0										
Q3 2010	93	47	25	0	15	186	0	287	653		
Northern Suburbs											
Q3 2011	271	155	85	0	5	268	0	122	906		
Q3 2010	393	213	97	0	1	259	0	151	1,114		
South Shore											
Q3 2011	135	56	16	0	0	32	0	78	317		
Q3 2010	203	64	11	0	2	28	- 1	80	389		
Québec CMA											
Q3 2011	452	2 <del>4</del> 7	138	0	5	623	I	419	1,885		
Q3 2010	689	324	133	0	18	473	- 1	518	2,156		
New City of Québec											
Q3 2011	147	152	109	0	5	465	0	327	1,205		
Q3 2010	268	164	114	0	12	428	0	431	1,417		
New City of Lévis											
Q3 2011	104	47	16	0	0	25	0	47	239		
Q3 2010	157	45	8	0	2	25	1	47	285		

Table 2: Starts by Submarket and by Dwelling Type Third Quarter 2011												
	Single		Sei	mi	Row		Apt. & Other		Total			
Submarket	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010	% Change	
Québec - Basse-ville, Vanier	- 1	0	0	0	0	0	85	47	86	47	83.0	
Québec - Haute-ville	0	- 1	0	0	0	0	0	222	0	223	-100.0	
Québec - Des Rivières, L'Ancienne-Lorette	8	25	22	24	20	17	79	239	129	305	-57.7	
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	8	13	8	2	0	0	18	146	34	161	-78.9	
Val-Bélair, Saint Émile, Loretteville, etc	80	74	20	18	6	34	18	46	124	172	-27.9	
Charlesbourg, Stoneham, etc	40	51	18	20	12	0	56	46	126	117	7.7	
Beauport, Boischâtel, Île-d'Orléans, etc	101	94	28	50	8	6	184	253	321	403	-20.3	
Charny, Saint-Romuald, Saint-Jean-Chr., etc	69	117	74	24	0	8	0	0	143	149	-4.0	
Lévis, Pintendre, etc	27	47	20	14	24	4	145	46	216	111	94.6	
Québec CMA	334	422	190	152	70	69	585	1,045	1,179	1,688	-30.2	

Table 2.1: Starts by Submarket and by Dwelling Type  January - September 2011												
	Single		Sei	mi	Ro	w	Apt. &	Other	Total			
Submarket	YTD 2011	YTD 2010	% Change									
Québec - Basse-ville, Vanier	- 1	I	0	2	0	0	160	104	161	107	50.5	
Québec - Haute-ville	0	- 1	2	0	0	0	9	257	- 11	258	-95.7	
Québec - Des Rivières, L'Ancienne-Lorette	54	140	60	104	52	74	195	731	361	1,049	-65.6	
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	35	57	10	10	6	4	572	332	623	403	54.6	
Val-Bélair, Saint Émile, Loretteville, etc	228	318	144	114	101	95	168	123	641	650	-1.4	
Charlesbourg, Stoneham, etc	125	200	66	98	34	6	191	335	416	639	-34.9	
Beauport, Boischâtel, Île-d'Orléans, etc	305	284	124	166	8	12	510	490	947	952	-0.5	
Charny, Saint-Romuald, Saint-Jean-Chr., etc	228	336	140	88	8	12	189	45	565	481	17.5	
Lévis, Pintendre, etc	88	119	38	52	28	19	187	134	341	324	5.2	
Québec CMA	1,064	1,456	584	634	237	222	2,181	2,551	4,066	4,863	-16.4	

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market Third Quarter 2011												
		Ro	ow			Apt. &	Other					
Submarket		Freehold and Condominium		ntal	Freeho Condor		Rental					
	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010				
Québec - Basse-ville, Vanier	0	0	0	0	0	0	85	47				
Québec - Haute-ville	0	0	0	0	0	222	0	0				
Québec - Des Rivières, L'Ancienne-Lorette	20	17	0	0	73	8	6	179				
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	0	0	0	0	18	126	0	20				
Val-Bélair, Saint Émile, Loretteville, etc	6	34	0	0	14	<del>4</del> 2	4	4				
Charlesbourg, Stoneham, etc	12	0	0	0	56	34	0	12				
Beauport, Boischâtel, Île-d'Orléans, etc	8	6	0	0	150	56	34	197				
Charny, Saint-Romuald, Saint-Jean-Chr., etc	0	8	0	0	0	0	0	0				
Lévis, Pintendre, etc	24	4	0	0	5	12	140	34				
Québec CMA	70	69	0	0	316	500	269	493				

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - September 2011											
		Ro	ow			Apt. &	Other				
Submarket	Freehold and Condominium		Rei	ntal	Freeho Condoi		Rental				
	YTD 2011	YTD 2010	YTD 2011	YTD 2010	YTD 2011	YTD 2010	YTD 2011	YTD 2010			
Québec - Basse-ville, Vanier	0	0	0	0	75	15	85	66			
Québec - Haute-ville	0	0	0	0	0	257	0	0			
Québec - Des Rivières, L'Ancienne-Lorette	52	74	0	0	170	176	25	465			
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	6	4	0	0	568	165	4	167			
Val-Bélair, Saint Émile, Loretteville, etc	101	95	0	0	120	95	48	28			
Charlesbourg, Stoneham, etc	34	6	0	0	114	189	77	1 <del>4</del> 6			
Beauport, Boischâtel, Île-d'Orléans, etc	tel, Île-d'Orléans, etc 8				326	260	184	230			
Charny, Saint-Romuald, Saint-Jean-Chr., etc	8	12	0	0	97	6	92	39			
Lévis, Pintendre, etc	28	19	0	0	21	44	166	90			
Québec CMA											

Table 2.4: Starts by Submarket and by Intended Market Third Quarter 2011												
Submarket	Freehold		Condor	minium	Rer	ntal	Total*					
Submarket	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010				
Québec - Basse-ville, Vanier	I	0	0	0	85	47	86	47				
Québec - Haute-ville	0	- 1	0	222	0	0	0	223				
Québec - Des Rivières, L'Ancienne-Lorette	50	74	73	0	6	179	129	305				
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	16	21	18	120	0	20	34	161				
Val-Bélair, Saint Émile, Loretteville, etc	120	1 <del>4</del> 6	0	22	4	4	124	172				
Charlesbourg, Stoneham, etc	80	85	46	20	0	12	126	117				
Beauport, Boischâtel, Île-d'Orléans, etc	143	168	144	38	34	197	321	403				
Charny, Saint-Romuald, Saint-Jean-Chr., etc	143	149	0	0	0	0	143	149				
Lévis, Pintendre, etc	73	61	3	16	140	34	216	111				
Québec CMA	626	705	284	438	269	493	1,179	1,688				

Table 2.5: Starts by Submarket and by Intended Market												
January - September 2011												
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*					
Submarket	YTD 2011	YTD 2010										
Québec - Basse-ville, Vanier	1	3	75	15	85	66	161	107				
Québec - Haute-ville	2	- 1	0	257	0	0	П	258				
Québec - Des Rivières, L'Ancienne-Lorette	170	320	166	174	25	465	361	1,049				
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	59	79	560	157	4	167	623	403				
Val-Bélair, Saint Émile, Loretteville, etc	538	560	55	62	48	28	641	650				
Charlesbourg, Stoneham, etc	235	358	104	135	77	146	416	639				
Beauport, Boischâtel, Île-d'Orléans, etc	469	494	294	228	184	230	947	952				
Charny, Saint-Romuald, Saint-Jean-Chr., etc	380	442	93	0	92	39	565	<del>4</del> 81				
Lévis, Pintendre, etc	160	180	15	54	166	90	341	324				
Québec CMA	2,014	2,437	1,362	1,082	681	1,231	4,066	4,863				

Table 3: Completions by Submarket and by Dwelling Type Third Quarter 2011											
	Single		Semi		Row		Apt. & Other		Total		
Submarket	Q3	Q3	Q3	Q3	Q3	Q3	Q3	Q3	Q3	Q3	%
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	Change
Québec - Basse-ville, Vanier	0	1	0	2	0	0	5	67	5	70	-92.9
Québec - Haute-ville	0	0	0	0	0	0	0	144	0	144	-100.0
Québec - Des Rivières, L'Ancienne-Lorette	26	63	34	46	44	36	166	232	270	377	-28.4
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	21	22	0	8	3	0	327	119	351	149	135.6
Val-Bélair, Saint Émile, Loretteville, etc	105	153	50	50	13	41	188	96	356	340	4.7
Charlesbourg, Stoneham, etc	52	88	30	52	0	3	106	98	188	241	-22.0
Beauport, Boischâtel, Île-d'Orléans, etc	118	1 <del>4</del> 8	66	66	6	6	264	174	454	394	15.2
Charny, Saint-Romuald, Saint-Jean-Chr., etc	107	132	58	34	8	8	67	50	240	224	7.1
Lévis, Pintendre, etc	36	68	22	32	16	0	115	72	189	172	9.9
Québec CMA	465	675	260	290	90	94	1,238	1,052	2,053	2,111	-2.7

Table 3.1: Completions by Submarket and by Dwelling Type  January - September 2011													
		Single		Semi		Row		Other					
Submarket	YTD 2011	YTD 2010	% Change										
Québec - Basse-ville, Vanier	0	I	0	2	0	0	61	105	61	108	-43.5		
Québec - Haute-ville	- 1	0	0	0	0	0	0	189	- 1	189	-99.5		
Québec - Des Rivières, L'Ancienne-Lorette	66	155	64	106	49	56	701	586	880	903	-2.5		
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	28	58	2	14	6	0	444	176	480	248	93.5		
Val-Bélair, Saint Émile, Loretteville, etc	216	377	146	142	92	103	267	353	721	975	-26.1		
Charlesbourg, Stoneham, etc	119	194	46	110	27	11	285	409	477	724	-34.1		
Beauport, Boischâtel, Île-d'Orléans, etc	247	262	168	154	6	12	464	356	885	784	12.9		
Charny, Saint-Romuald, Saint-Jean-Chr., etc	212	212 289		66	12	15	143	59	461	429	7.5		
Lévis, Pintendre, etc	90	125	44	58	16	11	263	117	413	311	32.8		
Québec CMA	979	1,461	564	652	208	208	2,628	2,350	4,379	4,671	-6.3		

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market Third Quarter 2011													
		Ro	ow .			Apt. &	Other						
Submarket	Freehold and Condominium		Rental		Freehold and Condominium		Rental						
	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010	Q3 2011	Q3 2010					
Québec - Basse-ville, Vanier	0	0	0	0	5	33	0	34					
Québec - Haute-ville	0	0	0	0	0	64	0	0					
Québec - Des Rivières, L'Ancienne-Lorette	44	36	0	0	67	138	99	56					
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	3	0	0	0	219	4	108	56					
Val-Bélair, Saint Émile, Loretteville, etc	13	41	0	0	155	96	33	0					
Charlesbourg, Stoneham, etc	0	3	0	0	98	90	8	8					
Beauport, Boischâtel, Île-d'Orléans, etc	6	6	0	0	99	85	165	41					
Charny, Saint-Romuald, Saint-Jean-Chr., etc	8	8	0	0	21	6	46	44					
Lévis, Pintendre, etc	16	0	0	0	101	22	14	50					
Québec CMA	90	94	0	0	765	538	473	289					

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - September 2011														
	Jan		ow		Apt. & Other									
Submarket		old and minium	Rer	ntal	Freeho Condo		Rental							
	YTD 2011	YTD 2010	YTD 2011	YTD 2010	YTD 2011	YTD 2010	YTD 2011	YTD 2010						
Québec - Basse-ville, Vanier	0	0	0	0	5	33	56	49						
Québec - Haute-ville	0	0	0	0	0	109	0	0						
Québec - Des Rivières, L'Ancienne-Lorette	49	56	0	0	192	186	509	356						
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	3	0	3	0	296	4	148	95						
Val-Bélair, Saint Émile, Loretteville, etc	92	103	0	0	218	165	49	188						
Charlesbourg, Stoneham, etc	27	- 11	0	0	221	287	64	122						
Beauport, Boischâtel, Île-d'Orléans, etc	6	12	0	0	234	216	230	92						
Charny, Saint-Romuald, Saint-Jean-Chr., etc	12	12 12		3	78	6	65	53						
Lévis, Pintendre, etc	16	16 11		0	109	46	154	71						
Québec CMA	205	205	3	3	1,353	1,052	1,275	1,026						

Table 3.4: Completions by Submarket and by Intended Market Third Quarter 2011													
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*						
Submarket	Q3 2011	Q3 2010											
Québec - Basse-ville, Vanier	0	3	5	33	0	34	5	70					
Québec - Haute-ville	0	0	0	64	0	0	0	144					
Québec - Des Rivières, L'Ancienne-Lorette	104	135	67	148	99	56	270	377					
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	24	32	219	2	108	56	351	149					
Val-Bélair, Saint Émile, Loretteville, etc	198	254	125	86	33	0	356	340					
Charlesbourg, Stoneham, etc	86	167	94	66	8	8	188	241					
Beauport, Boischâtel, Île-d'Orléans, etc	200	226	89	79	165	41	454	394					
Charny, Saint-Romuald, Saint-Jean-Chr., etc	175	180	19	0	46	44	240	224					
Lévis, Pintendre, etc	80	104	95	18	14	50	189	172					
Québec CMA	867	1,101	713	496	473	289	2,053	2,111					

Table 3.5: Completions by Submarket and by Intended Market  January - September 2011													
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*						
Submarket	YTD 2011	YTD 2010	YTD 2011	YTD 2010	YTD 2011	YTD 2010	YTD 2011	YTD 2010					
Québec - Basse-ville, Vanier	0	3	5	33	56	49	61	108					
Québec - Haute-ville	1	0	0	109	0	0	1	189					
Québec - Des Rivières, L'Ancienne-Lorette	185	302	186	201	509	356	880	903					
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	41	74	288	2	151	95	480	2 <del>4</del> 8					
Val-Bélair, Saint Émile, Loretteville, etc	517	647	155	140	49	188	721	975					
Charlesbourg, Stoneham, etc	208	355	205	247	64	122	477	724					
Beauport, Boischâtel, Île-d'Orléans, etc	447	<del>4</del> 52	208	192	230	92	885	784					
Charny, Saint-Romuald, Saint-Jean-Chr., etc	322	373	74	0	65	56	461	429					
Lévis, Pintendre, etc	158	190	101	50	154	71	413	311					
Québec CMA	1,879	2,396	1,222	974	1,278	1,029	4,379	4,671					

	Table 4: Absorbed Single-Detached Units by Price Range												
				Thi	rd Qu	arter 2	2011						
					Price I	Ranges							
Submarket	< \$175,000		\$175,000 - \$199,999		\$200,000 - \$249,999		\$250,000 - \$299,999		\$300,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11166 (ψ)	11166 (ψ)
North Centre													
Q3 2011	3	10.0	- 1	3.3	2	6.7	5	16.7	19	63.3	30	355,000	357,695
Q3 2010	0	0.0	- 1	1.3	13	16.7	32	41.0	32	41.0	78	279,264	314,005
Year-to-date 2011	4	5.7	2	2.9	5		14	20.0	45	64.3	70	339,325	375,701
Year-to-date 2010	2	1.1	5	2.7	33	18.1	57	31.3	85	46.7	182	287,015	326,368
Northern Suburbs													
Q3 2011	4	2.2	11	6.1	31	17.3	53	29.6	80	44.7	179	285,000	317,120
Q3 2010	19	7.9	47	19.4	63	26.0	48	19.8	65	26.9	242	240,000	260,819
Year-to-date 2011	19	4.8	23	5.8	71	17.9	117	29.5	166	41.9	396	280,000	308,556
Year-to-date 2010	52	9.3	77	13.8	173	31.1	110	19.7	145	26.0	557	240,000	263,116
South Shore													
Q3 2011	- 1	0.9	2	1.8	24	21.6	48	43.2	36	32.4	111	275,000	290,157
Q3 2010	12	7.7	12	7.7	42	26.9	35	22.4	55	35.3	156	251,593	288,827
Year-to-date 2011	4	1.6	4	1.6	59	22.9	95	36.8	96	37.2	258	275,000	302,867
Year-to-date 2010	24	7.2	22	6.6	93	27.8	81	24.3	114	3 <b>4</b> . I	334	259,500	288,932
Québec CMA													
Q3 2011	8	2.5	14	4.4	57	17.8	106	33.1	135	42.2	320	280,000	311,571
Q3 2010	31	6.5	60	12.6	118	24.8	115	24.2	152	31.9	476	250,270	278,713
Year-to-date 2011	27	3.7	29	4.0	135	18.6	226	31.2	307	42.4	724	280,000	313,020
Year-to-date 2010	78	7.3	104	9.7	299	27.9	248	23.1	344	32.1	1,073	250,000	281,881
New City of Québec													
Q3 2011	7	6.7	4	3.8	22	21.0	25	23.8	47	44.8	105	280,000	328,189
Q3 2010	9	4.9	28	15.3	47	25.7	51	27.9	48	26.2	183	250,000	268,930
Year-to-date 2011	17	6.9	8	3.2	46	18.6	68	27.5	108	43.7	247	280,000	319,725
Year-to-date 2010	28	6.0	57	12.3	151	32.6	103	22.2	124	26.8	463	243,605	267,654
New City of Lévis													
Q3 2011	- 1	1.2	2	2.3	15	17.4	36	41.9	32	37.2	86	280,000	299,306
Q3 2010	5	4.1	9	7.4	26	21.5	29	24.0	52	43.0	121	279,925	307,411
Year-to-date 2011	2	1.0	3	1.5	37	18.7	73	36.9	83	41.9	198	284,122	314,020
Year-to-date 2010	13	4.7	15	5.5	68	24.8	69	25.2	109	39.8	274	271,111	303,641

Source: CMHC (Market Absorption Survey)

A methodological change in the collection of selling prices was introduced in July 2009.

Table 4.1: Average Price (\$) of Absorbed Single-detached Units Third Quarter 2011													
Submarket	Q3 2011	Q3 2010	% Change	YTD 2011	YTD 2010	% Change							
Québec - Basse-ville, Vanier			n/a			n/a							
Québec - Haute-ville			n/a			n/a							
Québec - Des Rivières, L'Ancienne-Lorette	325,045	301,528	7.8	361,834	311,240	16.3							
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	414,091	376,389	10.0	422,500	381,837	10.6							
Val-Bélair, Saint Émile, Loretteville, etc	296,155	247,811	19.5	280,227	239,383	17.1							
Charlesbourg, Stoneham, etc	365,976	335,996	8.9	375,008	326,063	15.0							
Beauport, Boischâtel, Île-d'Orléans, etc	313,402	233,314	34.3	301,666	246,609	22.3							
Charny, Saint-Romuald, Saint-Jean-Chr., etc	291,339	281,145	3.6	302,882	285,578	6.1							
Lévis, Pintendre, etc	285,875	306,642	-6.8	304,186	298,309	2.0							
Québec CMA	311,571	278,713	11.8	313,020	281,881	11.0							

Source: CMHC (Market Absorption Survey)

A methodological change in the collection of selling prices was introduced in July 2009.

Table 5: MLS® Residential Activity for Quebec												
						Last Four	Quarters <sup>3</sup>					
	Number of Sales	Number of New Listings	Number of Active Listings	Average Price (\$)	Active Listings to Sales Ratio <sup>2</sup>	Average Price <sup>2</sup> (\$)	Active Listings to Sales Ratio <sup>2</sup>					
SINGLE FAMILY*												
Q3 2011	1,021	1,770	2,503	248,799	7.4	254,637	6.2					
Q3 2010	963	1,683	2,018	245,685	6.3	237,029	4.7					
% Change	6.0	5.2	24.0	1.3	n/a	7.4	n/a					
YTD 2011	3,787	6,148	2,551	253,370	6.1	n/a	n/a					
YTD 2010	3,714	5,783	2,011	241,532	4.9	n/a	n/a					
% Change	2.0	6.3	26.9	4.9	n/a	n/a	n/a					
CONDOMINIUMS*												
Q3 2011	375	773	1,249	203,520	10.0	203,211	7.3					
Q3 2010	336	676	858	205,297	7.7	193,880	5.1					
% Change	11.6	14.3	45.6	-0.9	n/a	4.8	n/a					
YTD 2011	1,394	2,728	1,156	203,998	7.5	n/a	n/a					
YTD 2010	1,389	2,214	786	196,368	5.1	n/a	n/a					
% Change	0.4	23.2	47.0	3.9	n/a	n/a	n/a					
PLEX*												
Q3 2011	109	229	314	285,323	8.6	276,113	6.4					
Q3 2010	109	192	208	284,853	5.7	266,955	4.3					
% Change	0.0	19.3	51.0	0.2	n/a	3.4	n/a					
YTD 2011	377	710	291	280,168	7.0	n/a	n/a					
YTD 2010	436	691	215	272,266	4.4	n/a	n/a					
% Change	-13.5	2.7	35.3	2.9	n/a	n/a	n/a					
TOTAL												
Q3 2011	1,505	2,777	4,074	242,419	8.1	245,767	6.5					
Q3 2010	1,411	2,557	3,096	241,274	6.6	230,365	4.8					
% Change	6.7	8.6	31.6	0.5	n/a	6.7	n/a					
YTD 2011	5,563	9,602	4,007	245,300	6.5	n/a	n/a					
YTD 2010	5,542	8,704	3,021	234,503	4.9	n/a	n/a					
% Change	0.4	10.3	32.6	4.6	n/a	n/a	n/a					

 $\ensuremath{\mathsf{MLS}} \ensuremath{\$}$  is a registered trademark of the Canadian Real Estate Association (CREA).

Source: QFREB by Centris<sup>®</sup>.

<sup>&</sup>lt;sup>2</sup> Calculations: CMHC.

<sup>&</sup>lt;sup>3</sup> Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

<sup>--</sup> Data not available when there are fewer than 30 sales.

n/a Not applicable.

<sup>\*</sup> Refer to QFREB for the definitions.

<sup>\*\*</sup> Observed change greater than 100%.

			Т	able 6:	Economic	Indicat	ors							
	Third Quarter 2011													
		Inte	rest Rates		NHPI, Total,	CPI.	Québec Labour Market							
		P & I Per \$100,000	Mortage F I Yr. Term	Rates (%) 5 Yr. Term	Québec CMA 2007=100	2002	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)				
2010	January	610	3.60	5.49	115.4	114.0	396.1	4.6	66.4	744				
	February	604	3.60	5.39	115.4	114.2	396.8	4.0	66.1	749				
	March	631	3.60	5.85	115.4	114.5	396.1	4.5	66.3	751				
	April	655	3.80	6.25	115.7	114.7	398.3	4.9	66.9	757				
	May	639	3.70	5.99	116.5	114.8	399.7	5.7	67.6	766				
	June	633	3.60	5.89	116.5	114.8	403.I	5.6	68.0	776				
	July	627	3.50	5.79	116.5	114.5	407.3	5.5	68.6	786				
	August	604	3.30	5.39	116.5	114.6	412.4	5.2	69.2	783				
	September	604	3.30	5.39	116.5	114.8	419.0	4.6	69.7	777				
	October	598	3.20	5.29	116.8	115.2	423.0	4.6	70.3	778				
	November	607	3.35	5.44	117.1	115.5	425.0	4.5	70.5	782				
	December	592	3.35	5.19	116.7	115.8	423.8	4.8	70.5	785				
2011	January	592	3.35	5.19	117.3	116.3	421.9	5.0	70.2	779				
	February	607	3.50	5.44	118.0	116.6	416.7	5.2	69.4	766				
	March	601	3.50	5.34	117.2	118.2	411.1	6.3	69.3	763				
	April	621	3.70	5.69	117.3	118.4	405.8	6.8	68.6	756				
	May	616	3.70	5.59	117.3	118.8	405.0	6.9	68.5	763				
	June	604	3.50	5.39	117.6	118.1	405.3	5.8	67.7	763				
	July	604	3.50	5.39	117.6	118.2	414.5	4.8	68.4	763				
	August	604	3.50	5.39	118.0	118.5	<del>4</del> 21.1	4.8	69.4	769				
	September	592	3.50	5.19		118.7	<del>4</del> 31.1	4.4	70.8	772				
	October													
	November													
	December													

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

**Rental**: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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