### HOUSING MARKET INFORMATION

# HOUSING NOW Montréal CMA



CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: July 2012

## Montréal Metropolitan Area Housing Starts in June 2012

The results of the latest starts survey conducted by Canada Mortgage and Housing Corporation (CMHC) in June 2012 show that 1,599 dwellings were started in the Montréal census

metropolitan area (CMA), compared to 1,810 in June 2011.

With more and more choice on the resale market, buyers are not turning to the new home market as much to meet their housing needs. According to our forecasts, this should result in a moderate decrease in activity in all segments of the new home market this year.

# Housing Starts - Montréal CMA June 2,500 2,000 1,500 1,000 Freehold Rental Condominium Total

Source: CMHC

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Activity in the different market segments slowed down in relation to the same month last year.

Condominium construction fell by 10 per cent but accounted for more than half of all housing starts enumerated in the area this past June. The freehold home segment, which includes single-detached, semi-detached and row houses, registered a 4-per-cent decrease in activity. Rental housing starts, for their part, declined by 52 per cent.

From a geographic standpoint, residential construction slowed down in most large sectors of the metropolitan area. The decreases observed on the Island of Montréal (-II per cent) and in the South Crown (-27 per cent) were due in part to a drop in condominium starts. In the North Crown, the decline recorded (-9 per cent) resulted instead from decreases in singledetached home building and rental housing construction. Vaudreuil-Soulanges was the exception, as activity there rose by 33 per cent, thanks to increases in starts in the rental and freehold housing segments.

In the first half of 2012, total starts were down by 7 per cent from the corresponding period in 2011. Condominium construction partly made up for the declines registered in the other market segments. In fact, activity in this segment posted a gain of 8 per cent. In the freehold home segment, starts sustained decreases of 15 per cent for single-detached homes and 13 per cent for semi-detached and row houses. Lastly, rental housing activity was down by 36 per cent.

# Resale market: MLS® sales rise in the second quarter of 2012

According to data from the Quebec Federation of Real Estate Boards (QFREB), 13,350 MLS® sales were registered in the first quarter of 2012, for a gain of 10.3 per cent over the same period last year. The strongest increase was recorded in the single-family home segment where MLS® sales grew by 12.5 per cent. MLS® sales rose by 8 per cent for condominiums and 4.7 per cent for plexes.

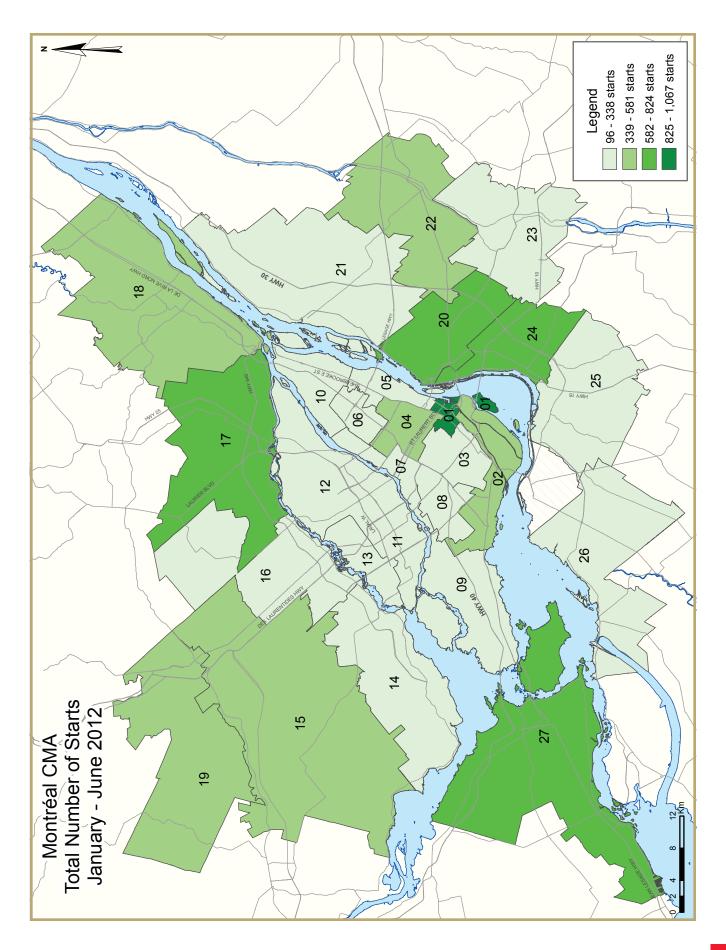
The supply of resale units continued the upward trend that began more

than a year ago. In fact, active listings increased by 9.1 per cent thanks to the rise in new listings (+3.3 per cent). As was the case in the previous quarter, this rise was attributable to the condominium segment, where new listings grew by 12.7 per cent. Meanwhile new listings decreased by 7.1 per cent in the plex segment and remained relatively stable in the single-family home segment (-0.1 per cent).

Overall, these supply and demand trends resulted in market conditions remaining favourable to sellers, but close to balanced market territory. Condominiums were the only segment where market conditions were balanced.

Resale market prices climbed moderately in the second quarter. The average MLS® price reached \$328,694, for an increase of 3.4 per cent. Price increases were notable for plexes (+5.9 per cent), but more modest in the case of condominiums (+3.9 per cent) and single-family homes (+1.9 per cent).





	ZONE DESCRIPTIONS - MONTRÉAL CMA
Zone I	Downtown Montréal (bordered on the east by Amherst Street, on the west by Guy Street and on the north by Chemin Remembrance and Des Pins Avenue), Île-des-Soeurs.
Zone 2	Dorval, L'Île-Dorval, Montréal (Lachine, LaSalle, Le Sud-Ouest, Verdun).
Zone 3	Côte-Saint-Luc, Hampstead, Montréal (Côte-des-Neiges, Notre-Dame-de-Grâce, Outremont), Montréal-Ouest, Mont-Royal, Westmount.
Zone 4	Montréal (Parc-Extension, Plateau Mont-Royal, Rosemont (including La Petite-Patrie), Saint-Michel, Villeray).
Zone 5	Montréal (Mercier, Hochelaga-Maisonneuve, Centre-Sud).
Zone 6	Montréal (Anjou, Saint-Léonard).
Zone 7	Montréal (Ahuntsic, Cartierville, Montréal-Nord).
Zone 8	Montréal (Saint-Laurent).
Zone 9	Beaconsfield, Baie-d'Urfé, Dollard-des-Ormeaux, Kirkland, Pointe-Claire, Sainte-Anne-de-Bellevue, Senneville, Montréal (L'Île-Bizard, Pierrefonds, Roxboro, Sainte-Geneviève).
Zone 10	Montréal-Est, Montréal (Pointe-aux-Trembles, Rivière-des-Prairies).
Zone II	Laval (Chomedey, Sainte-Dorothée, Laval-sur-le-Lac).
Zone I2	Laval (Auteuil, Duvernay, Laval-des-Rapides, Pont-Viau, Saint-François, Saint-Vincent-de-Paul, Vimont).
Zone 13	Laval (Fabreville, Laval-Ouest, Sainte-Rose).
Zone 14	MRC Deux-Montagnes (Deux-Montagnes, Oka, Pointe-Calumet, Saint-Eustache, Saint-Joseph-du-Lac, Sainte-Marthe-sur-le-Lac, Saint-Placide).
Zone 15	Mirabel.
Zone 16	MRC Thérèse-de-Blainville (Blainville, Boisbriand, Bois-des-Filion, Lorraine, Rosemère, Sainte-Anne-des-Plaines, Sainte-Thérèse).
Zone 17	MRC Les Moulins (Terrebonne, Mascouche).
Zone 18	Charlemagne, Lavaltrie, L'Assomption, Repentigny, Saint-Sulpice, L'Épiphanie
Zone 19	Gore, Saint-Colomban, Saint-Jérôme.
Zone 20	Longueuil.
Zone 21	Boucherville, Saint-Amable, Sainte-Julie, Varennes, Verchères
Zone 22	Beloeil, McMasterville, Mont-Saint-Hilaire, Otterburn Park, Saint-Basile-le-Grand, Saint-Bruno-de-Montarville, Saint-Mathieu-de-Beloeil.
Zone 23	Carignan, Chambly, Richelieu, Saint-Mathias-sur-Richelieu.
Zone 24	Brossard, La Prairie, Saint-Lambert.
Zone 25	Candiac, Delson, Saint-Constant, Saint-Mathieu, Saint-Philippe, Sainte-Catherine.
Zone 26	Beauharnois, Châteauguay, Léry, Mercier, Saint-Isidore.
Zone 27	Hudson, Les Cèdres, L'Île-Cadieux, L'Île-Perrot, Notre-Dame-de-L'Île-Perrot, Pincourt, Pointe-des-Cascades, Saint-Lazare, Terrasse-Vaudreuil, Vaudreuil-Dorion, Vaudreuil-sur-le-Lac, Saint-Zotique, Coteau-du-Lac M, Les Coteaux M

### HOUSING NOW REPORT TABLES

### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

### **Available in SELECTED Reports:**

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Т	able I: Ho	ousing A	ctivity Su	mmary o	f Montré	al CMA			
			June 20	012					
			Owne	rship			Ren	4-1	
		Freehold		C	Condominium	ı	Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
June 2012	382	128	108	0	10	897	0	74	1,599
June 2011	445	86	116	0	0	1,008	0	155	1,810
% Change	-14.2	48.8	-6.9	n/a	n/a	-11.0	n/a	-52.3	-11.7
Year-to-date 2012	2,044	552	606	- 1	26	5, <del>4</del> 03	0	900	9,555
Year-to-date 2011	2,411	648	684	0	76	4,945	0	1,415	10,270
% Change	-15.2	-14.8	-11.4	n/a	-65.8	9.3	n/a	-36.4	-7.0
UNDER CONSTRUCTION									
June 2012	2,002	578	780	0	59	13,291	0	2,067	19,104
June 2011	2,336	668	810	0	135	10,318	0	2,297	16,842
% Change	-14.3	-13.5	-3.7	n/a	-56.3	28.8	n/a	-10.0	13.4
COMPLETIONS					,				
June 2012	411	130	135	0	0	1,113	0	68	1,857
June 2011	495	184	203	0	5	1,130	0	354	2,379
% Change	-17.0	-29.3	-33.5	n/a	-100.0	-1.5	n/a	-80.8	-21.9
Year-to-date 2012	1,912	464	524	0	23	3,966	0	791	7,986
Year-to-date 2011	2,143	596	603	0	49	3,444	0	855	8,182
% Change	-10.8	-22.1	-13.1	n/a	-53.1	15.2	n/a	-7.5	-2.4
COMPLETED & NOT ABSORB									
June 2012	372	206	193	0	31	1,654	0	666	3,122
June 2011	460	225	217	0	29	1,236	0	1,278	3, <del>44</del> 5
% Change	-19.1	-8.4	-11.1	n/a	6.9	33.8	n/a	-47.9	-9.4
ABSORBED									
June 2012	458	135	155	0	3	1 110	0	200	2,061
June 2011	496	159	169	0	7	I 065	0	252	2,148
% Change	-7.7	-15.1	-8.3	n/a	-57.1	4.2	n/a	-20.6	-4.1
Year-to-date 2012	2,002	484	567	0	36	3,979	0	917	7,985
Year-to-date 2011	2,133	535	557	0	53	3,324	0	1,040	7,642
% Change	-6.1	-9.5	1.8	n/a	-32.1	19.7	n/a	-11.8	4.5

	Table I.I:	Housing			y by Subr	narket			
			June 2	012					
			Owne	rship					
		Freehold		C	Condominium	ı	Ren	tal	<b>-</b> 14
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Île de Montréal									
June 2012	25	10	20	0	0	456	0	16	527
June 2011	20	24	28	0	0	503	0	16	591
Laval									
June 2012	30	6	10	0	0	47	0	6	99
June 2011	50	12	0	0	0	67	0	18	147
Rive-Nord									
June 2012	168	40	51	0	0	195	0	12	466
June 2011	219	14	39	0	0	97	0	104	473
Rive-Sud									
June 2012	92	42	5	0	10	183	0	18	350
June 2011	116	24	41	0	0	283	0	17	481
Vaudreuil-Soulanges									
June 2012	67	30	22	0	0	16	0	22	157
June 2011	40	12	8	0	0	58	0	0	118
Montréal CMA									
June 2012	382	128	108	0	10	897	0	74	1,599
June 2011	445	86	116	0	0	1,008	0	155	1,810
UNDER CONSTRUCTION									
Île de Montréal									
June 2012	185	98	218	0	0	8,246	0	674	9,748
June 2011	196	138	216	0	4	5,937	0	756	7,449
Laval						,			,
June 2012	226	40	108	0	12	1,258	0	424	2,068
June 2011	308	54	89	0	0	1,104	0	567	2,198
Rive-Nord						,			,
June 2012	811	142	233	0	0	1,185	0	274	2,645
June 2011	959	106	290	0	6	1,149	0	594	3,104
Rive-Sud						,			,
June 2012	581	228	112	0	47	2,259	0	673	3,900
June 2011	657	318		0	109	1,884	0	365	3,467
Vaudreuil-Soulanges						.,			2,.37
June 2012	199	70	109	0	0	343	0	22	743
June 2011	216	52		0		244		15	624
Montréal CMA	=10								3
June 2012	2,002	578	780	0	59	13,291	0	2,067	19,104
June 2011	2,336	668		0		10,318		2,297	

	Table I.I:	Housing			y by Subr	narket			
			June 2						
			Owne	ership			Ren	tal	
		Freehold		C	ondominium				T . 1*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS									
Île de Montréal									
June 2012	22	28	26	0	0	453	0	6	535
June 2011	23	30	33	0	0	622	0	3	719
Laval									
June 2012	56	12	8	0	0	161	0	6	243
June 2011	51	26	24	0	0	13	0	9	123
Rive-Nord									
June 2012	212	42	55	0	0	231	0	29	569
June 2011	239	36	84	0	0	139	0	82	580
Rive-Sud									
June 2012	87	36	26	0	0	199	0	24	372
June 2011	126	84	39	0	5	286	0	260	800
Vaudreuil-Soulanges									
June 2012	34	12	20	0	0	69	0	3	138
June 2011	56	8	23	0	0	70	0	0	157
Montréal CMA									
June 2012	411	130	135	0	0	1,113	0	68	1,857
June 2011	495	184	203	0	5	1,130	0	354	2,379
COMPLETED & NOT ABSORB	ED								
Île de Montréal									
June 2012	18	23	40	0	5	<del>4</del> 81	0	219	786
June 2011	23	32	15	0	3	194	0	492	759
Laval									
June 2012	30	21	28	0	0	230	0	113	<del>4</del> 22
June 2011	53	19	51	0	- 1	209	0	236	569
Rive-Nord									
June 2012	164	39	61	0	2	391	0	171	828
June 2011	230	57	100	0	0	348	0	189	924
Rive-Sud									
June 2012	130	116	33	0	23	530	0	146	978
June 2011	128	110	34	0	25	435	0	352	1,084
Vaudreuil-Soulanges									
June 2012	30	7		0	- 1	22		17	108
June 2011	26	7	17	0	0	50	0	9	109
Montréal CMA									
June 2012	372	206		0	31	1,654		666	
June 2011	460	225	217	0	29	1,236	0	1,278	3,445

Table 1.1: Housing Activity Summary by Submarket											
			June 2								
			Owne	rship			Ren	tal			
		Freehold		Condominium			11011	T . 1*			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row Apt. & Other		Total*		
ABSORBED											
Île de Montréal											
June 2012	25	22	33	0	0	447	0	23	550		
June 2011	29	26	35	0	0	579	0	5	674		
Laval											
June 2012	67	10	17	0	0	167	0	36	297		
June 2011	52	17	14	0	0	22	0	14	119		
Rive-Nord											
June 2012	228	39	63	0	0	250	0	66	6 <del>4</del> 6		
June 2011	233	21	76	0	0	131	0	65	526		
Rive-Sud											
June 2012	99	52	24	0	3	186	0	72	436		
June 2011	127	87	29	0	7	270	0	168	688		
Vaudreuil-Soulanges											
June 2012	39	12	18	0	0	60	0	3	132		
June 2011	55	8	15	0	0	63	0	0	141		
Montréal CMA											
June 2012	458	135	155	0	3	1,110	0	200	2,061		
June 2011	496	159	169	0	7	1,065	0	252	2,148		

Table 2: Starts by Submarket and by Dwelling Type											
			Ju	ıne 201	2						
	Sing	gle	Sei	mi	Ro	w	Apt. &	Other		Total	
Submarket	June 2012	June 2011	% Change								
Zone I	0	0	0	0	16	0	307	129	323	129	150.4
Zone 2	0	0	2	6	0	0	35	87	37	93	-60.2
Zone 3	4	- 1	0	0	0	0	55	10	59	11	**
Zone 4	1	0	2	0	0	0	21	111	24	111	-78.4
Zone 5	1	0	4	0	0	7	48	35	53	42	26.2
Zone 6	1	- 1	0	0	0	0	0	0	- 1	1	0.0
Zone 7	1	- 1	0	0	0	0	10	7	11	8	37.5
Zone 8	2	2	0	0	0	13	0	132	2	147	-98.6
Zone 9	7	11	0	0	0	0	0	0	7	П	-36.4
Zone I0	8	4	2	18	0	0	0	16	10	38	-73.7
Zone II	18	14	2	4	0	0	12	32	32	50	-36.0
Zone I2	9	21	4	2	0	0	41	41	54	64	-15.6
Zone 13	3	15	0	6	10	0	0	12	13	33	-60.6
Zone I4	25	29	2	0	0	0	2	9	29	38	-23.7
Zone 15	32	34	6	0	0	0	37	61	75	95	-21.1
Zone 16	18	23	0	6	0	0	24	66	42	95	-55.8
Zone I7	15	64	8	0	0	10	147	47	170	121	40.5
Zone 18	26	34	10	6	10	0	13	18	59	58	1.7
Zone 19	52	35	14	2	5	5	20	24	91	66	37.9
Zone 20	14	18	4	2	0	9	51	113	69	142	-51.4
Zone 21	13	9	2	2	0	0	22	79	37	90	-58.9
Zone 22	21	17	2	0	15	0	77	55	115	72	59.7
Zone 23	22	25	14	0	0	0	0	0	36	25	44.0
Zone 24	- 11	12	4	10	0	0	24	12	39	34	14.7
Zone 25	7	9	4	2	0	20	0	24	- 11	55	-80.0
Zone 26	4	26	12	8	0	0	27	29	43	63	-31.7
Zone 27	67	40	30	12	20	8	40	58	157	118	33.1
Montréal CMA	382	445	128	86	76	72	1,013	1,207	1,599	1,810	-11.7

7	Table 2.	l: Start	s by Sub	omarke	t and by	<b>D</b> welli	ing Type	е			
			Januar	y - June	2012						
	Sing	gle	Semi		Ro	w	Apt. &	Other		Total	
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	Change
Zone I	0	2	0	0	16	12	1,051	320	1,067	334	**
Zone 2	3	8	12	34	42	24	363	514	420	580	-27.6
Zone 3	7	4	2	0	14	0	222	396	245	400	-38.8
Zone 4	3	0	4	0	0	0	464	558	471	558	-15.6
Zone 5	2	- 1	22	12	0	14	295	124	319	151	111.3
Zone 6	3	3	6	0	7	0	99	0	115	3	**
Zone 7	4	8	4	2	0	0	117	696	125	706	-82.3
Zone 8	9	10	0	0	10	119	77	207	96	336	-71. <del>4</del>
Zone 9	44	39	16	26	21	16	183	76	264	157	68.2
Zone 10	33	45	14	56	0	0	90	23	137	124	10.5
Zone II	99	91	10	10	7	0	96	459	212	560	-62.1
Zone 12	49	104	18	2	50	29	174	309	291	444	-34.5
Zone 13	55	91	10	46	19	24	45	25	129	186	-30.6
Zone 14	115	117	36	22	6	3	40	42	197	184	7.1
Zone 15	184	114	16	0	12	23	286	188	498	325	53.2
Zone 16	88	107	6	30	0	6	169	258	263	401	-34.4
Zone I7	172	293	32	8	12	25	421	610	637	936	-31.9
Zone 18	215	288	30	28	10	7	147	252	402	575	-30.1
Zone 19	209	209	42	20	15	19	94	146	360	394	-8.6
Zone 20	73	123	14	54	8	21	536	453	631	651	-3.1
Zone 21	59	68	28	40	7	0	128	140	222	248	-10.5
Zone 22	92	114	14	16	31	14	302	110	439	254	72.8
Zone 23	114	112	24	14	0	0	135	69	273	195	40.0
Zone 24	77	79	8	64	0	60	542	292	627	495	26.7
Zone 25	62	50	62	70	48	40	115	112	287	272	5.5
Zone 26	87	108	50	40	0	0	67	115	204	263	-22.4
Zone 27	187	223	72	54	111	96	254	165	624	538	16.0
Montréal CMA	2,045	2,411	552	648	446	552	6,512	6,659	9,555	10,270	-7.0

Table 2.	Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market											
			June 2012									
		Ro	)W		Apt. & Other							
Submarket	Freeho Condoi		Rer	ntal	Freeho Condor		Rer	ntal				
	June 2012	June 2011	June 2012	June 2011	June 2012	June 2011	June 2012	June 2011				
Zone I	16	0	0	0	307	129	0	0				
Zone 2	0	0	0	0	31	87	4	0				
Zone 3	0	0	0	0	55	4	0	6				
Zone 4	0	0	0	0	9	105	12	6				
Zone 5	0	7	0	0	48	35	0	0				
Zone 6	0	0	0	0	0	0	0	0				
Zone 7	0	0	0	0	10	3	0	4				
Zone 8	0	13	0	0	0	132	0	0				
Zone 9	0	0	0	0	0	0	0	0				
Zone 10	0	0	0	0	0	16	0	0				
Zone II	0	0	0	0	12	20	0	12				
Zone 12	0	0	0	0	35	35	6	6				
Zone 13	10	0	0	0	0	12	0	0				
Zone 14	0	0	0	0	2	6	0	3				
Zone 15	0	0	0	0	34	22	3	39				
Zone 16	0	0	0	0	24	36	0	30				
Zone 17	0	10	0	0	147	33	0	14				
Zone 18	10	0	0	0	4	0	9	18				
Zone 19	5	5	0	0	20	24	0	0				
Zone 20	0	9	0	0	36	107	15	6				
Zone 21	0	0	0	0	22	79	0	0				
Zone 22	15	0	0	0	77	55	0	0				
Zone 23	0	0	0	0	0	0	0	0				
Zone 24	0	0	0	0	24	12	0	0				
Zone 25	0	20	0	0	0	24	0	0				
Zone 26	0	0	0	0	24	18	3	11				
Zone 27	20	8	0	0	18	58	22	0				
Montréal CMA	76	72	0	0	939	1,052	74	155				

Table 2.3	: Starts by Su		by Dwellii ary - June		nd by Inter	nded Mark	cet	
		Janu Ro		2012		Apt. &	Other	
Submarket	Freeho Condo	old and	Rer	ntal	Freeho Condor	ld and	Rer	ntal
	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011
Zone I	16	12	0	0	1,051	320	0	0
Zone 2	42	24	0	0	359	423	4	0
Zone 3	14	0	0	0	222	390	0	6
Zone 4	0	0	0	0	269	548	172	10
Zone 5	0	14	0	0	295	124	0	0
Zone 6	7	0	0	0	99	0	0	0
Zone 7	0	0	0	0	117	384	0	312
Zone 8	10	119	0	0	77	207	0	0
Zone 9	21	16	0	0	183	76	0	0
Zone 10	0	0	0	0	90	19	0	4
Zone II	7	0	0	0	87	263	9	196
Zone 12	50	29	0	0	165	249	9	60
Zone 13	19	24	0	0	39	17	6	8
Zone 14	6	3	0	0	34	30	6	12
Zone 15	12	23	0	0	163	103	123	85
Zone 16	0	6	0	0	165	98	4	160
Zone 17	12	25	0	0	387	410	34	200
Zone 18	10	7	0	0	95	168	52	84
Zone 19	15	19	0	0	73	104	21	42
Zone 20	8	21	0	0	489	366	47	87
Zone 21	7	0	0	0	128	140	0	0
Zone 22	31	14	0	0	299	103	3	7
Zone 23	0	0	0	0	124	18	- 11	51
Zone 24	0	60	0	0	192	268	350	24
Zone 25	48	40	0	0	109	112	6	0
Zone 26	0	0	0	0	49	57	18	58
Zone 27	111	96	0	0	229	156	25	9
Montréal CMA	446	552	0	0	5,589	5,153	900	1,415

7	Table 2.4: Starts by Submarket and by Intended Market											
			June 2012									
	Free	hold	Condo	minium	Rer	ntal	Tot	tal*				
Submarket	June 2012	June 2011	June 2012	June 2011	June 2012	June 2011	June 2012	June 2011				
Zone I	16	0	307	129	0	0	323	129				
Zone 2	4	6	29	87	4	0	37	93				
Zone 3	4	5	55	0	0	6	59	11				
Zone 4	3	0	9	105	12	6	24	111				
Zone 5	7	7	46	35	0	0	53	42				
Zone 6	I	- 1	0	0	0	0	- 1	- 1				
Zone 7	1	1	10	3	0	4	11	8				
Zone 8	2	19	0	128	0	0	2	147				
Zone 9	7	11	0	0	0	0	7	11				
Zone I0	10	22	0	16	0	0	10	38				
Zone II	20	18	12	20	0	12	32	50				
Zone I2	13	23	35	35	6	6	54	64				
Zone 13	13	21	0	12	0	0	13	33				
Zone I4	29	29	0	6	0	3	29	38				
Zone 15	60	44	12	12	3	39	75	95				
Zone 16	18	33	24	32	0	30	42	95				
Zone I7	27	76	143	31	0	14	170	121				
Zone 18	50	40	0	0	9	18	59	58				
Zone 19	75	50	16	16	0	0	91	66				
Zone 20	18	33	36	103	15	6	69	142				
Zone 21	15	17	22	73	0	0	37	90				
Zone 22	28	17	87	55	0	0	115	72				
Zone 23	36	25	0	0	0	0	36	25				
Zone 24	15	22	24	12	0	0	39	34				
Zone 25	- 11	31	0	24	0	0	11	55				
Zone 26	16	36	24	16	3	11	43	63				
Zone 27	119	60	16	58	22	0	157	118				
Montréal CMA	618	647	907	1,008	74	155	1,599	1,810				

Table 2.5: Starts by Submarket and by Intended Market											
		Janu	ary - June	2012							
	Free	hold	Condo	minium	Rer	ntal	Total*				
Submarket	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011			
Zone I	16	14	1,051	320	0	0	1,067	334			
Zone 2	61	66	355	423	4	0	420	580			
Zone 3	23	10	222	384	0	6	245	400			
Zone 4	7	0	269	548	172	10	471	558			
Zone 5	26	27	293	124	0	0	319	151			
Zone 6	16	3	99	0	0	0	115	3			
Zone 7	8	10	117	384	0	312	125	706			
Zone 8	19	133	77	203	0	0	96	336			
Zone 9	81	81	183	76	0	0	264	157			
Zone 10	47	101	90	19	0	4	137	124			
Zone II	120	101	83	263	9	196	212	560			
Zone I2	117	135	165	249	9	60	291	444			
Zone 13	84	161	39	17	6	8	129	186			
Zone I4	165	142	26	30	6	12	197	184			
Zone 15	300	203	75	37	123	85	498	325			
Zone 16	108	163	151	78	4	160	263	401			
Zone I7	232	350	371	386	34	200	637	936			
Zone 18	261	345	89	146	52	84	402	575			
Zone 19	279	278	60	74	21	42	360	394			
Zone 20	99	206	485	358	47	87	631	65 I			
Zone 21	100	124	122	124	0	0	222	248			
Zone 22	121	135	315	112	3	7	439	254			
Zone 23	138	126	124	18	11	51	273	195			
Zone 24	85	167	192	304	350	24	627	495			
Zone 25	172	149	109	123	6	0	287	272			
Zone 26	145	154	41	51	18	58	204	263			
Zone 27	372	359	227	170	25	9	624	538			
Montréal CMA	3,202	3,743	5,430	5,021	900	1,415	9,555	10,270			

Tal	Table 3: Completions by Submarket and by Dwelling Type											
			Ju	ıne 201	2							
	Sin	gle	Sei	mi	Ro	w	Apt. &	Other		Total		
Submarket	June 2012	June 2011	June 2012	June 2011	June 2012	June 2011	June 2012	June 2011	June 2012	June 2011	% Change	
Zone I	0	0	0	0	0	0	15	282	15	282	-94.7	
Zone 2	0	0	2	2	0	0	34	50	36	52	-30.8	
Zone 3	0	0	0	0	0	0	42	4	42	4	**	
Zone 4	0	0	0	0	0	0	178	61	178	61	191.8	
Zone 5	0	0	6	0	0	0	34	12	40	12	**	
Zone 6	0	0	0	0	0	0	0	119	0	119	-100.0	
Zone 7	2	0	0	0	0	0	40	3	42	3	**	
Zone 8	6	- 1	0	0	10	29	48	68	64	98	-34.7	
Zone 9	8	7	4	6	16	0	60	16	88	29	**	
Zone 10	6	15	16	22	0	0	8	22	30	59	- <del>4</del> 9.2	
Zone II	25	12	0	4	5	0	30	12	60	28	114.3	
Zone 12	20	14	8	0	3	9	137	0	168	23	**	
Zone 13	- 11	25	4	22	0	15	0	10	15	72	-79.2	
Zone I4	27	26	12	14	0	0	0	48	39	88	-55.7	
Zone 15	40	14	10	0	6	12	39	33	95	59	61.0	
Zone 16	15	27	2	8	0	0	91	32	108	67	61.2	
Zone 17	41	67	4	0	4	23	110	60	159	150	6.0	
Zone 18	49	59	6	6	0	0	30	66	85	131	-35.1	
Zone 19	40	46	8	8	5	- 11	30	20	83	85	-2.4	
Zone 20	19	22	0	18	0	21	77	105	96	166	-42.2	
Zone 21	8	20	2	28	0	0	6	26	16	74	-78.4	
Zone 22	- 11	23	2	4	4	3	38	16	55	46	19.6	
Zone 23	12	21	8	2	0	0	17	18	37	41	-9.8	
Zone 24	16	14	8	8	5	11	62	339	91	372	-75.5	
Zone 25	6	16	8	18	13	5	6	21	33	60	-45.0	
Zone 26	15	10	8	6	0	0	21	25	44	41	7.3	
Zone 27	34	56	12	8	20	23	72	70	138	157	-12.1	
Montréal CMA	411	495	130	184	91	162	1,225	1,538	1,857	2,379	-21.9	

Tab	Table 3.1: Completions by Submarket and by Dwelling Type													
			Januai	y - June	2012									
	Sin	gle	Sei	mi	Row		Apt. & Other			Total				
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%			
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	Change			
Zone I	3	3	0	0	0	0	123	377	126	380	-66.8			
Zone 2	10	7	8	10	30	8	514	330	562	355	58.3			
Zone 3	5	5	0	0	0	0	217	7	222	12	**			
Zone 4	1	0	0	0	0	4	528	378	529	382	38.5			
Zone 5	2	0	16	6	14	16	70	122	102	144	-29.2			
Zone 6	5	7	2	0	0	0	0	119	7	126	-94.4			
Zone 7	4	4	4	0	0	0	67	347	75	351	-78.6			
Zone 8	17	9	0	0	26	56	225	175	268	240	11.7			
Zone 9	47	33	16	22	24	0	139	121	226	176	28.4			
Zone I0	27	41	44	62	0	0	43	42	114	145	-21.4			
Zone II	119	66	4	10	9	8	371	90	503	174	189.1			
Zone I2	64	57	22	0	37	28	240	60	363	145	150.3			
Zone 13	58	88	18	42	14	25	21	68	111	223	-50.2			
Zone I4	115	108	18	24	3	0	38	118	174	250	-30.4			
Zone I5	110	87	20	2	31	24	157	160	318	273	16.5			
Zone 16	64	130	6	24	10	42	322	283	402	479	-16.1			
Zone I7	186	205	12	2	25	54	400	233	623	494	26.1			
Zone 18	176	241	16	32	0	0	128	16 <del>4</del>	320	437	-26.8			
Zone 19	168	195	20	12	15	20	237	102	440	329	33.7			
Zone 20	99	102	12	58	0	40	358	577	469	777	-39.6			
Zone 21	46	73	26	82	3	4	95	103	170	262	-35.1			
Zone 22	79	106	14	18	4	29	120	62	217	215	0.9			
Zone 23	81	107	12	12	0	0	109	40	202	159	27.0			
Zone 24	73	93	44	86	5	37	404	475	526	691	-23.9			
Zone 25	59	37	50	58	49	30	36	62	194	187	3.7			
Zone 26	113	111	36	16	4	3	89	197	242	327	-26.0			
Zone 27	181	228	44	18	76	36	180	167	481	449	7.1			
Montréal CMA	1,912	2,143	464	596	379	464	5,231	4,979	7,986	8,182	-2.4			

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market June 2012												
		Ro	)W		Apt. & Other							
Submarket	Freeho Condo		Rer	ntal	Freeho Condor		Rental					
	June 2012	June 2011	June 2012	June 2011	June 2012	June 2011	June 2012	June 2011				
Zone I	0	0	0	0	15	282	0	0				
Zone 2	0	0	0	0	28	42	6	0				
Zone 3	0	0	0	0	42	4	0	0				
Zone 4	0	0	0	0	178	61	0	0				
Zone 5	0	0	0	0	34	12	0	0				
Zone 6	0	0	0	0	0	119	0	0				
Zone 7	0	0	0	0	40	0	0	3				
Zone 8	10	29	0	0	48	68	0	0				
Zone 9	16	0	0	0	60	16	0	0				
Zone I0	0	0	0	0	8	22	0	0				
Zone II	5	0	0	0	24	6	6	6				
Zone I2	3	9	0	0	137	0	0	0				
Zone 13	0	15	0	0	0	7	0	3				
Zone I4	0	0	0	0	0	30	0	18				
Zone I5	6	12	0	0	30	12	9	21				
Zone 16	0	0	0	0	91	32	0	0				
Zone I7	4	23	0	0	102	44	8	16				
Zone 18	0	0	0	0	24	45	6	21				
Zone 19	5	- 11	0	0	24	14	6	6				
Zone 20	0	21	0	0	71	102	6	3				
Zone 21	0	0	0	0	6	26	0	0				
Zone 22	4	3	0	0	32	8	6	8				
Zone 23	0	0	0	0	- 11	18	6	0				
Zone 24	5	11	0	0	59	110	3	229				
Zone 25	13	5	0	0	6	12	0	9				
Zone 26	0	0	0	0	18	14	3	11				
Zone 27	20	23	0	0	69	70	3	0				
Montréal CMA	91	162	0	0	1,157	1,176	68	354				

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - June 2012												
		Ro	)W		Apt. & Other							
Submarket	Freeho Condo		Rer	ntal	Freeho Condo		Rental					
	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011				
Zone I	0	0	0	0	117	377	6	0				
Zone 2	30	8	0	0	410	307	13	15				
Zone 3	0	0	0	0	84	7	35	0				
Zone 4	0	4	0	0	522	285	6	16				
Zone 5	14	16	0	0	64	101	6	5				
Zone 6	0	0	0	0	0	119	0	0				
Zone 7	0	0	0	0	67	17	0	10				
Zone 8	26	56	0	0	222	175	3	0				
Zone 9	24	0	0	0	139	121	0	0				
Zone I0	0	0	0	0	43	30	0	12				
Zone II	9	8	0	0	225	63	70	27				
Zone I2	37	28	0	0	234	41	6	19				
Zone 13	14	25	0	0	10	50	11	18				
Zone I4	3	0	0	0	38	70	0	48				
Zone I5	31	24	0	0	94	81	63	79				
Zone 16	10	42	0	0	212	191	110	92				
Zone I7	25	54	0	0	321	177	79	56				
Zone 18	0	0	0	0	95	103	33	61				
Zone 19	15	20	0	0	111	72	85	30				
Zone 20	0	40	0	0	287	533	71	44				
Zone 21	3	4	0	0	95	103	0	0				
Zone 22	4	29	0	0	96	45	24	17				
Zone 23	0	0	0	0	40	34	69	6				
Zone 24	5	37	0	0	371	246	33	229				
Zone 25	49	30	0	0	30	53	6	9				
Zone 26	4	3	0	0	38	67	51	59				
Zone 27	76	36	0	0	169	164	11	3				
Montréal CMA	379	464	0	0	4,134	3,632	791	855				

Table	3.4: Comp	oletions by	Submark	et and by	Intended I	Market		
			June 2012					
	Free	hold	Condo	minium	Rer	ntal	Tot	:al*
Submarket	June 2012	June 2011	June 2012	June 2011	June 2012	June 2011	June 2012	June 2011
Zone I	0	0	15	282	0	0	15	282
Zone 2	2	4	28	40	6	0	36	52
Zone 3	0	0	42	4	0	0	42	4
Zone 4	0	2	178	59	0	0	178	61
Zone 5	6	0	34	12	0	0	40	12
Zone 6	0	0	0	119	0	0	0	119
Zone 7	2	0	40	0	0	3	42	3
Zone 8	16	30	48	68	0	0	64	98
Zone 9	28	13	60	16	0	0	88	29
Zone 10	22	37	8	22	0	0	30	59
Zone I I	30	16	24	6	6	6	60	28
Zone I2	31	23	137	0	0	0	168	23
Zone 13	15	62	0	7	0	3	15	72
Zone 14	39	40	0	30	0	18	39	88
Zone 15	74	38	12	0	9	21	95	59
Zone 16	25	37	83	30	0	0	108	67
Zone 17	59	94	92	40	8	16	159	150
Zone 18	57	77	22	33	6	21	85	131
Zone 19	55	73	22	6	6	6	83	85
Zone 20	19	61	71	102	6	3	96	166
Zone 21	10	52	6	22	0	0	16	74
Zone 22	17	30	32	8	6	8	55	46
Zone 23	22	23	9	18	6	0	37	41
Zone 24	29	33	59	110	3	229	91	372
Zone 25	27	34	6	17	0	9	33	60
Zone 26	25	16	16	14	3	11	44	41
Zone 27	66	87	69	70	3	0	138	157
Montréal CMA	676	882	1,113	1,135	68	354	1,857	2,379

Table 3.5: Completions by Submarket and by Intended Market											
		Janu	ary - June	2012							
	Free	hold	Condo	minium	Rer	ntal	Tot	:al*			
Submarket	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011			
Zone I	3	3	117	377	6	0	126	380			
Zone 2	50	35	408	297	13	15	562	355			
Zone 3	5	5	84	7	35	0	222	12			
Zone 4	3	10	520	279	6	16	529	382			
Zone 5	32	22	64	101	6	5	102	144			
Zone 6	7	7	0	119	0	0	7	126			
Zone 7	8	4	67	17	0	10	75	351			
Zone 8	43	65	222	175	3	0	268	240			
Zone 9	83	55	143	121	0	0	226	176			
Zone 10	71	105	43	28	0	12	114	145			
Zone II	132	84	225	63	70	27	503	174			
Zone 12	123	85	234	41	6	19	363	145			
Zone 13	90	155	10	50	- 11	18	111	223			
Zone I4	136	136	38	66	0	48	174	250			
Zone 15	219	175	36	19	63	79	318	273			
Zone 16	118	206	174	181	110	92	402	479			
Zone I7	245	279	299	159	79	56	623	494			
Zone 18	194	293	93	83	33	61	320	437			
Zone 19	225	257	89	42	85	30	440	329			
Zone 20	113	210	285	523	71	44	469	777			
Zone 21	80	159	90	103	0	0	170	262			
Zone 22	101	141	92	57	24	17	217	215			
Zone 23	97	123	36	30	69	6	202	159			
Zone 24	122	213	371	249	33	229	526	691			
Zone 25	158	95	30	83	6	9	194	187			
Zone 26	155	136	36	61	51	59	242	327			
Zone 27	287	284	183	162	11	3	481	449			
Montréal CMA	2,900	3,342	3,989	3,493	791	855	7,986	8,182			

	Table 4: Absorbed Single-Detached Units by Price Range												
	June 2012												
	T				Price F	Ranges							
Submarket	< \$20	< \$200,000		\$200,000 - \$299,999		\$300,000 - \$399,999		\$400,000 - \$499,999		\$500,000 +		Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		111ce (ψ)	σο (ψ)
Island of Montréal													
June 2012	0	0.0	0	0.0	2	10.5	3	15.8	14	73.7	19	800,000	735,603
June 2011	0	0.0	- 1	3.6	14	50.0	7	25.0	6	21.4	28	390,000	457,679
Year-to-date 2012	0	0.0	0	0.0	13	17.6	- 11	14.9	50	67.6	74	637,500	697,203
Year-to-date 2011	0	0.0	8	8.6	34	36.6	23	24.7	28	30.1	93	400,000	474,119
Laval													
June 2012	0	0.0	2	3.6	21	38.2	15	27.3	17	30.9	55	415,000	463,670
June 2011	0	0.0	2	4.4	21	46.7	- 11	24.4	- 11	24.4	45	394,500	429,909
Year-to-date 2012	0	0.0	12	5.4	79	35.6	58	26.1	73	32.9	222	421,923	464,203
Year-to-date 2011	5	2.8	20	11.0	66	36.5	45	24.9	45	24.9	181	395,000	425,061
North Shore								,					
June 2012	13	6.2	99	46.9	67	31.8	22	10.4	10	4.7	211	291,394	316,579
June 2011	16	8.4	89	46.6	56	29.3	17	8.9	13	6.8	191	291,518	312,839
Year-to-date 2012	40	5.4	327	44.6	257	35.0	72	9.8	38	5.2	734	299,997	318,824
Year-to-date 2011	67	9.4	337	47. I	213	29.8	56	7.8	42	5.9	715	285,000	306,184
South Shore													
June 2012	3	4.2	20	28.2	23	32.4	8	11.3	17	23.9	71	353,267	382,760
June 2011	- 1	1.0	37	36.6	35	34.7	15	14.9	13	12.9	101	321,900	355,745
Year-to-date 2012	5	1.4	113	31.0	111	30.5	53	14.6	82	22.5	364	347,699	394,526
Year-to-date 2011	6	1.3	152	33.5	156	34.4	82	18.1	58	12.8	454	338,729	369,163
Vaudreuil-Soulanges								,					
June 2012	2	6.3	6	18.8	13	40.6	5	15.6	6	18.8	32	379,503	387,838
June 2011	10	23.3	6	14.0	11	25.6	8	18.6	8	18.6	43	325,000	352,592
Year-to-date 2012	3	2.0	38	25.9	47	32.0	22	15.0	37	25.2	147	372,883	424,135
Year-to-date 2011	33	17.0	26	13.4	66	34.0	29	14.9	40	20.6	194	350,000	425,894
Montréal CMA								·					
June 2012	18	4.6	127	32.7	126	32.5	53	13.7	64	16.5	388	338,945	375,936
June 2011	27	6.6	135	33.1	137	33.6	58	14.2	51	12.5	408	324,654	350,502
Year-to-date 2012	48	3.1	490	31.8	507	32.9	216	14.0	280	18.2	1,541	340,000	385,865
Year-to-date 2011	111	6.8	543	33.2	535	32.7	235	14.4	213	13.0	1,637	324,307	360,522

Source: CMHC (Market Absorption Survey)

A methodological change in the collection of selling prices was introduced in July 2009.

Table 4.1: Average Price (\$) of Absorbed Single-detached Units June 2012												
Submarket	June 2012	June 2011	% Change	YTD 2012	YTD 2011	% Change						
Zone I			n/a			n/a						
Zone 2			n/a			n/a						
Zone 3			n/a			n/a						
Zone 4			n/a			n/a						
Zone 5			n/a			n/a						
Zone 6			n/a			n/a						
Zone 7			n/a			n/a						
Zone 8			n/a	955,441		n/a						
Zone 9			n/a	668,053	479,399	39.4						
Zone I0		375,000	n/a	522,225	372,803	40.1						
Zone II	541,318		n/a	515,597	502,072	2.7						
Zone I2	366,268	503,331	-27.2	393,271	451,314	-12.9						
Zone I3	464,354	379,103	22.5	431,752	357,557	20.8						
Zone I4	327,801	311,951	5.1	327,266	299,897	9.1						
Zone I5	313,700	310,340	1.1	303,630	281,962	7.7						
Zone 16	475,870	449,773	5.8	433,478	421,040	3.0						
Zone I7	345,038	314,405	9.7	340,580	321,467	5.9						
Zone 18	302,217	307,950	-1.9	312,120	291,838	6.9						
Zone 19	237,221	231,197	2.6	257,867	237,339	8.6						
Zone 20	446,983	370,895	20.5	436,310	376,545	15.9						
Zone 21		350,170	n/a	392,596	339,065	15.8						
Zone 22	355,118	341,624	3.9	381,729	393,476	-3.0						
Zone 23	357,994	299,081	19.7	344,900	323,399	6.6						
Zone 24		474,500	n/a	548,648	472,057	16.2						
Zone 25			n/a	440,105	478,429	-8.0						
Zone 26	278,258	250,445	11.1	284,322	268,459	5.9						
Zone 27	387,838	352,592	10.0	424,135	425,894	-0.4						
Montréal CMA	375,936	350,502	7.3	385,865	360,522	7.0						

Source: CMHC (Market Absorption Survey)

A methodological change in the collection of selling prices was introduced in July 2009.

	Table 5:	MLS® Resid	lential Activ	vity <sup>I</sup> for Mo	ntreal		
						Last Four	Quarters <sup>3</sup>
	Number of Sales	Number of New Listings	Number of Active Listings	Average Price (\$)	Active Listings to Sales Ratio <sup>2</sup>	Average Price <sup>2</sup> (\$)	Active Listings to Sales Ratio <sup>2</sup>
SINGLE FAMILY*							
Q2 2012	7,931	10,531	14,887	330,145	5.6	323,930	7.1
Q2 2011	7,047	10,546	14,065	324,043	6.0	310,919	6.8
% Change	12.5	-0.1	5.8	1.9	n/a	4.2	n/a
YTD 2012	15,132	24,906	15,424	323,823	6.1	n/a	n/a
YTD 2011	14,013	24,109	14,201	312,264	6.1	n/a	n/a
% Change	8.0	3.3	8.6	3.7	n/a	n/a	n/a
CONDOMINIUMS*							
Q2 2012	4,126	6,939	9,914	265,420	7.2	262,062	8.1
Q2 2011	3,821	6,156	8,542	255,525	6.7	251,955	7.4
% Change	8.0	12.7	16.1	3.9	n/a	4.0	n/a
YTD 2012	7,952	15,262	9,737	260,598	7.3	n/a	n/a
YTD 2011	7,443	13,544	8,378	250,156	6.8	n/a	n/a
% Change	6.8	12.7	16.2	4.2	n/a	n/a	n/a
PLEX*							
Q2 2012	1,281	1,900	2,627	442,253	6.2	428,639	7.1
Q2 2011	1,224	2,045	2,543	417,471	6.2	408,360	6.6
% Change	4.7	-7.1	3.3	5.9	n/a	5.0	n/a
YTD 2012	2,422	4,208	2,655	434,277	6.6	n/a	n/a
YTD 2011	2,302	4,384	2,513	415,697	6.5	n/a	n/a
% Change	5.2	-4.0	5.7	4.5	n/a	n/a	n/a
TOTAL							
Q2 2012	13,350	19,406	27,504	328,694		321,854	7.4
Q2 2011	12,106	18,782	25,210	317,877	6.2	308,102	7.0
% Change	10.3	3.3	9.1	3.4		4.5	n/a
YTD 2012	25,522	44,456	27,889	323,342	6.6	n/a	n/a
YTD 2011	23,780	42,111	25,147	310,141	6.3	n/a	n/a
% Change	7.3	5.6	10.9	4.3	n/a	n/a	n/a

 $\ensuremath{\mathsf{MLS}} \ensuremath{\$}$  is a registered trademark of the Canadian Real Estate Association (CREA).

Source: QFREB by Centris<sup>®</sup>.

<sup>&</sup>lt;sup>2</sup> Calculations: CMHC.

<sup>&</sup>lt;sup>3</sup> Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

<sup>--</sup> Data not available when there are fewer than 30 sales.

n/a Not applicable.

<sup>\*</sup> Refer to QFREB for the definitions.

<sup>\*\*</sup> Observed change greater than 100%.

			Т	able 6:	Economic	Indicat	tors				
					June 2012	2					
		Inte	rest Rates		NHPI, Total.	CPI.	Montréal Labour Market				
		P & I Per \$100,000	Mortage I I Yr. Term	Rates (%) 5 Yr. Term	Montréal CMA 2007=100	2002	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)	
2011	January	592	3.35	5.19	112.8	116.3	1,946	8.2	66.2	775	
	February	607	3.50	5.44	113.1	116.5	1,961	8.0	66.5	778	
	March	601	3.50	5.34	113.2	118.1	1,966	8.0	66.6	777	
	April	621	3.70	5.69	113.6	118.3	1,970	8.0	66.7	769	
	May	616	3.70	5.59	114.2	118.6	1,980	7.8	66.8	765	
	June	604	3.50	5.39	114.1	117.9	1,981	8.1	67.0	764	
	July	604	3.50	5.39	114.0	118.0	1,977	8.1	66.7	766	
	August	604	3.50	5.39	114.2	118.2	1,962	8.4	66.5	772	
	September	592	3.50	5.19	114.2	118.4	1,955	8.0	65.9	776	
	October	598	3.50	5.29	114.2	118.8	1,946	8.2	65.6	780	
	November	598	3.50	5.29	114.7	119.0	1,929	8.3	65.1	786	
	December	598	3.50	5.29	115.0	118.4	1,914	8.8	64.9	792	
2012	January	598	3.50	5.29	115.0	119.4	1,912	9.0	64.9	798	
	February	595	3.20	5.24	115.1	120.0	1,916	9.2	65.1	795	
	March	595	3.20	5.24	115.2	120.4	1,927	9.2	65.5	796	
	April	607	3.20	5.44	115.2	120.9	1,949	9.2	66.2	798	
	May	601	3.20	5.34	115.3	120.7	1,979	8.9	66.9	803	
	June	595	3.20	5.24		120.2	1,988	8.8	67.0	802	
	July										
	August										
	September										
	October										
	November										
	December										

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

### **METHODOLOGY**

### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

### **DWELLING TYPES:**

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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