HOUSING MARKET INFORMATION

HOUSING NOW Québec CMA





Date Released: Second Quarter 2012

Québec area housing starts in the first quarter of 2012

Residential construction was on the decline in the first quarter in the Québec census metropolitan area (CMA). According to the latest data released by Canada Mortgage and Housing Corporation (CMHC), 803 dwellings were started from January

to March 2012, compared to 1,110 during the same period in 2011.

All market segments registered decreases in activity. Construction fell by 22 per cent in the case of freehold homes¹ and by 30 per cent for condominiums. Lastly, rental housing starts declined by 38 per cent.

Even though employment and the low mortgage interest rates are still supporting demand, there is more

Figure I Housing Starts First Quarter ■ Freehold ■ Rental Condominium 1,500 1,000 500 2004 2005 2006 2007 2009 2010 2003 2008 Source : CMHC

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Freehold homes refer to dwellings where the owner also holds the title of ownership to the land (single-detached, semi-detached and row houses, as well as duplexes).

choice for buyers on the resale market and supply recently increased on the condominium market. In 2011, condominium starts reached a peak in the Québec CMA, with just under 2.000 units.

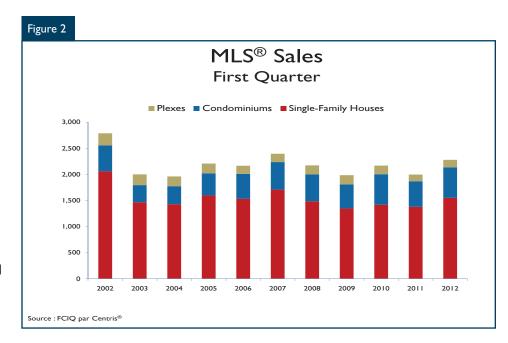
Existing home market: sales pick up the pace

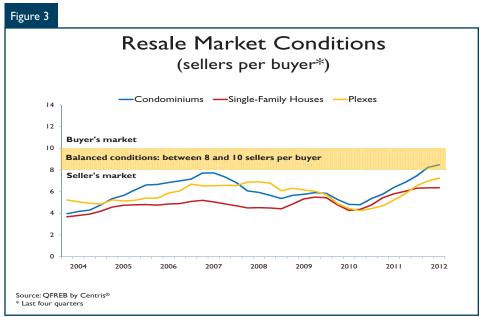
According to the latest data from the Quebec Federation of Real Estate Boards (QFREB), MLS® sales rose by 14 per cent increased in the first quarter of 2012 over the same period in 2011, as 2,279 MLS® transactions were registered from January to March of this year.

As well, all housing types posted increases in activity: condominiums (+20 per cent), single-family houses (+12 per cent) and plexes (+11 per cent).

The average price of residential properties rose by 5.5 per cent, reflecting the somewhat less tight market conditions than in 2011. In fact, the average number of properties for sale per buyer (seller-to-buyer ratio) reached 6.1 to 1 in the first three months of 2012, compared to 5.7 to 1 a year earlier.

Market conditions varied depending on the housing types, however, as they were tighter for single-family houses (seller-to-buyer ratio of 5.5 to I) but close to balanced² in the case of condominiums (ratio of 7.3 to I). There was effectively a large volume of condominiums for sale, with active listings having peaked at more than I,400 units in the first quarter of this year, or 38 per cent more than during the corresponding period in 2011. Buyers therefore had more choice. As for plexes with two to five units, their



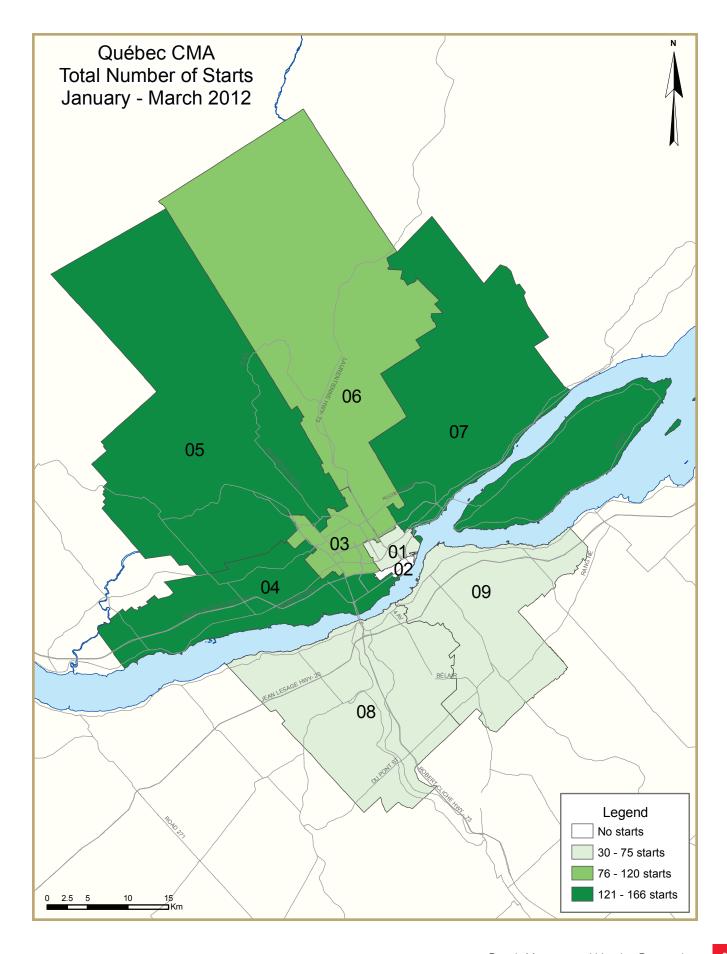


seller-to-buyer ratio reached 7.1 to 1.

In the first quarter of this year, the average price of single-family homes reached \$263,000, up by 5.2 per cent. As for condominiums, their average price attained \$213,000 (+6.8 per cent). Lastly, the average price for plexes reached \$295,000, for a gain of 9.1 per cent. It should be noted

though that, in this last case, a more significant sales mix effect may influence the size of the fluctuations in the average price. In fact, this category includes buildings with two to five units and accounts for few transactions.

 $^{^{2}}$ Market conditions are considered to be balanced when the seller-to-buyer ratio is between 8 and 10 to 1.



	ZONE DESCRIPTIONS - QUEBEC CMA	
Zones	Municipalities and Zones	Large Zones
Zone I	Lower Town Québec, Vanier	North Centre
Zone 2	Upper Town Québec	North Centre
Zone 3	Québec-Des Rivières (Neufchatel, Duberger, Les Saules, Lebourgneuf), Ancienne-Lorette	North Centre
Zone 4	Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	North Centre
Zone 5	Val-Belair, Saint-Emile, Loretteville, Lac-Saint-Charles, Lac Delage, Valcartier, Shannon, Lac-Saint-Joseph, Sainte-Catherine-de-la-Jacques-Cartier, Fossambault	Northern Suburbs
Zone 6	Charlesbourg, Lac-Beauport, Stoneham-Tewkesbury	Northern Suburbs
Zone 7	Beauport, Sainte-Brigitte-de-Laval, Boischatel, L'Ange-Gardien, Château-Richer, l'Ile-d'Orleans	Northern Suburbs
Zone 8	Charny, Saint-Rornuald, Saint-Jean-Chrysostome, Saint-Nicolas, Saint-Rédempteur, Breakeyville, Saint-Lambert, Saint-Etienne	South Shore
Zone 9	Levis, Pintendre, Saint-Joseph-de-Levy, Saint-Etiennede-Beaumont	South Shore

HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
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Available in SELECTED Reports:

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
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- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
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- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
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- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table I: Housing Activity Summary of Québec CMA												
		Fi	rst Quart	er 2012								
			Owne	ership			_					
		Freehold		C	Condominium	ı	Ren	tal	Total*			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other				
STARTS												
Q1 2012	213	68	83	0	11	325	4	99	803			
Q1 2011	215	120	130	0	3	476	0	157	1,110			
% Change	-0.9	-43.3	-36.2	n/a	**	-31.7	n/a	-36.9	-27.7			
Year-to-date 2012	213	68	83	0	11	325	4	99	803			
Year-to-date 2011	215	120	130	0	3	4 76	0	157	1,110			
% Change	-0.9	-43.3	-36.2	n/a	**	-31.7	n/a	-36.9	-27.7			
UNDER CONSTRUCTION												
Q1 2012	351	178	108	0	15	1,743	4	398	2,921			
Q1 2011	363	224	167	0	3	1,320	3	1,181	3,322			
% Change	-3.3	-20.5	-35.3	n/a	**	32.0	33.3	-66.3	-12.1			
COMPLETIONS												
Q1 2012	204	164	45	0	8	163	0	189	773			
Q1 2011	195	90	54	0	0	256	0	259	854			
% Change	4.6	82.2	-16.7	n/a	n/a	-36.3	n/a	-27.0	-9.5			
Year-to-date 2012	204	164	45	0	8	163	0	189	773			
Year-to-date 2011	195	90	54	0	0	256	0	259	854			
% Change	4.6	82.2	-16.7	n/a	n/a	-36.3	n/a	-27.0	-9.5			
COMPLETED & NOT ABSORB					,							
Q1 2012	106	160	100	0	6	343	0	541	1,256			
Q1 2011	96	113	64	0	- 11	292	0	430	1,006			
% Change	10.4	41.6	56.3	n/a	-45.5	17.5	n/a	25.8	24.9			
ABSORBED												
Q1 2012	203	169	51	0	6	214	0	164	807			
Q1 2011	190	95	59	0	2	262	0	254	862			
% Change	6.8	77.9	-13.6	n/a	200.0	-18.3	n/a	-35.4	-6.4			
Year-to-date 2012	203	169	51	0	6	214	0	164	807			
Year-to-date 2011	190	95	59	0	2	262	0	254	862			
% Change	6.8	77.9	-13.6	n/a	200.0	-18.3	n/a	-35.4	-6.4			

Table I.I: Housing Activity Summary by Submarket											
		Fi	rst Quart	er 2012							
			Owne	rship							
		Freehold			Condominium	1	Ren	tal	101		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
STARTS											
North Centre											
Q1 2012	29	14	43	0	П	165	0	6	268		
Q1 2011	25	12	21	0	0	335	0	16	418		
Northern Suburbs											
Q1 2012	134	28	29	0	0	105	4	89	389		
Q1 2011	132	94	105	0	3	110	0	42	486		
South Shore											
QI 2012	50	26	11	0	0	55	0	4	146		
QI 2011	58	14	4	0	0	31	0	99	206		
Québec CMA											
Q1 2012	213	68	83	0	11	325	4	99	803		
QI 2011	215	120	130	0	3	476	0	157	1,110		
New City of Québec											
Q1 2012	87	30	69	0	11	260	4	85	546		
Q1 2011	83	78	122	0	3	214	0	58	567		
New City of Lévis				-	-		-				
QI 2012	34	24	11	0	0	55	0	0	124		
Q1 2011	48	6		0	0	31	0	83	172		
UNDER CONSTRUCTION		-	-	-	-		-				
North Centre											
Q1 2012	47	30	54	0	П	1,035	0	148	1,377		
Q1 2011	32	26	19	0	0	760	3	693	1,594		
Northern Suburbs	7.2			J		, , ,	-		.,		
Q1 2012	211	64	43	0	4	527	4	98	951		
Q1 2011	220	164	140	0	3	395	0	262	1,184		
South Shore	220		1 10	J	3	575	J	202	1,101		
Q1 2012	93	84	11	0	0	181	0	152	593		
Q1 2011	111	34	8	0	0	165	0	226	544		
Québec CMA	111	31	J	J	U	103	U	220	311		
Q1 2012	351	178	108	0	15	1,743	4	398	2,921		
Q1 2011	363	224		0	3	1,743		1,181	3,322		
New City of Québec	363	227	107	U	3	1,320	3	1,101	3,322		
Q1 2012	103	78	86	0	11	1,110	4	236	1,680		
Q1 2011	103	138		0		817		923	2,186		
New City of Lévis	103	130	141	U	3	017	U	723	۷,100		
Q1 2012	70	70	11	^	0	175	0	140	546		
	89			0				148			
Q1 2011	89	20	4	0	0	145	0	107	365		

Table I.I: Housing Activity Summary by Submarket												
	First Quarter 2012											
			Owne	rship								
		Freehold			Condominium	1	Ren	tal				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
COMPLETIONS												
North Centre												
Q1 2012	31	24	2	0	0	35	0	11	103			
Q1 2011	23	10	П	0	0	96	0	171	311			
Northern Suburbs												
Q1 2012	120	86	26	0	8	88	0	134	462			
Q1 2011	120	56	41	0	0	123	0	66	406			
South Shore												
Q1 2012	53	54	17	0	0	40	0	44	208			
Q1 2011	52	24	2	0	0	37	0	22	137			
Québec CMA												
Q1 2012	204	164	45	0	8	163	0	189	773			
Q1 2011	195	90	5 4	0	0	256	0	259	854			
New City of Québec												
Q1 2012	74	88	26	0	8	96	0	145	437			
Q1 2011	70	54	48	0	0	213	0	237	622			
New City of Lévis												
Q1 2012	37	46	10	0	0	40	0	44	177			
Q1 2011	41	12	2	0	0	31	0	6	92			
COMPLETED & NOT ABSORE	ED											
North Centre												
Q1 2012	10	32	10	0	1	99	0	265	417			
Q1 2011	6	35	13	0	- 1	125	0	285	465			
Northern Suburbs												
Q1 2012	56	96	59	0	5	178	0	166	560			
Q1 2011	56	59	44	0	0	137	0	92	388			
South Shore												
QI 2012	40	32	31	0	0	66	0	110	279			
QI 2011	34	19	7	0	10	30	0	53	153			
Québec CMA												
Q1 2012	106	160	100	0	6	343	0	541	1,256			
QI 2011	96	113	64	0	- 11	292	0	430	1,006			
New City of Québec												
Q1 2012	48	103	64	0	6	225	0	423	869			
Q1 2011	44	67		0		252		370	789			
New City of Lévis												
QI 2012	29	26	27	0	0	49	0	63	194			
QI 2011	28	15		0		15		33	104			

Table I.I: Housing Activity Summary by Submarket												
First Quarter 2012												
			Owne	ership			Ren	tol				
		Freehold		(Condominium		Ken	T 14				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row		Total*			
ABSORBED												
North Centre												
Q1 2012	27	26	8	0	3	74	0	63	201			
Q1 2011	23	12	18	0	- 1	120	0	106	280			
Northern Suburbs												
Q1 2012	120	71	34	0	3	85	0	86	399			
Q1 2011	114	59	40	0	0	119	0	127	459			
South Shore												
Q1 2012	56	72	9	0	0	55	0	15	207			
Q1 2011	53	24	1	0	- 1	23	0	21	123			
Québec CMA												
Q1 2012	203	169	51	0	6	214	0	164	807			
Q1 2011	190	95	59	0	2	262	0	254	862			
New City of Québec												
Q1 2012	65	75	39	0	6	152	0	124	461			
QI 2011	66	52	42	0	- 1	227	0	212	600			
New City of Lévis												
QI 2012	36	63	3	0	0	52	0	10	164			
QI 2011	40	12	0	0	1	22	0	12	87			

Table 2: Starts by Submarket and by Dwelling Type First Quarter 2012												
	Single		Semi		Row		Apt. & Other		Total			
Submarket	Q1 2012	QI 2011	QI 2012	QI 2011	QI 2012	QI 2011	QI 2012	QI 2011	QI 2012	QI 2011	% Change	
Québec - Basse-ville, Vanier	0	0	0	0	0	0	30	75	30	75	-60.0	
Québec - Haute-ville	0	0	0	0	0	0	0	9	0	9	-100.0	
Québec - Des Rivières, L'Ancienne-Lorette	10	22	4	12	7	8	68	69	89	111	-19.8	
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	19	3	10	0	47	3	73	217	149	223	-33.2	
Val-Bélair, Saint Émile, Loretteville, etc	54	52	8	52	23	63	81	65	166	232	-28.4	
Charlesbourg, Stoneham, etc	32	21	12	8	0	15	55	32	99	76	30.3	
Beauport, Boischâtel, Île-d'Orléans, etc	48	59	8	34	0	0	68	85	124	178	-30.3	
Charny, Saint-Romuald, Saint-Jean-Chr., etc	20	6	0	0	28	125	78	174	-55.2			
Lévis, Pintendre, etc	20	15	6	8	7	0	35	9	68	32	112.5	
Québec CMA	213	215	68	120	84	89	438	686	803	1,110	-27.7	

Table 2.1: Starts by Submarket and by Dwelling Type January - March 2012												
	Sin	gle	Se	mi	Row		Apt. & Other		Total			
Submarket	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	% Change	
Québec - Basse-ville, Vanier	0	0	0	0	0	0	30	75	30	75	-60.0	
Québec - Haute-ville	0	0	0	0	0	0	0	9	0	9	-100.0	
Québec - Des Rivières, L'Ancienne-Lorette	10	22	4	12	7	8	68	69	89	111	-19.8	
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	19	3	10	0	47	3	73	217	149	223	-33.2	
Val-Bélair, Saint Émile, Loretteville, etc	54	52	8	52	23	63	81	65	166	232	-28.4	
Charlesbourg, Stoneham, etc	32	21	12	8	0	15	55	32	99	76	30.3	
Beauport, Boischâtel, Île-d'Orléans, etc	48	59	8	34	0	0	68	85	124	178	-30.3	
Charny, Saint-Romuald, Saint-Jean-Chr., etc	43	20	6	0	0	28	125	78	174	-55.2		
Lévis, Pintendre, etc	20	15	6	8	7	0	35	9	68	32	112.5	
Québec CMA	213	215	68	120	84	89	438	686	803	1,110	-27.7	

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market First Quarter 2012												
		Ro	ow			Apt. &	Other					
Submarket	Freeho Condo		Rer	ntal	Freeho Condor		Rental					
	Q1 2012	Q1 2011	Q1 2012	Q1 2011	Q1 2012	Q1 2011	Q1 2012	QI 2011				
Québec - Basse-ville, Vanier	0	0	0	0	30	75	0	0				
Québec - Haute-ville	0	0	0	0	0	0	0	0				
Québec - Des Rivières, L'Ancienne-Lorette	7	8	0	0	62	53	6	16				
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	47	3	0	0	73	217	0	0				
Val-Bélair, Saint Émile, Loretteville, etc	19	63	4	0	34	46	47	19				
Charlesbourg, Stoneham, etc	0	15	0	0	55	24	0	8				
Beauport, Boischâtel, Île-d'Orléans, etc	0	0	0	0	26	70	42	15				
Charny, Saint-Romuald, Saint-Jean-Chr., etc	0	0	0	0	28	33	0	92				
Lévis, Pintendre, etc	7	0	0	0	31	2	4	7				
Québec CMA												

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market January - March 2012												
		Ro	ow			Apt. &	Other					
Submarket	Freeho Condo	old and minium	Rer	ntal	Freeho Condoi		Rer	ntal				
	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011				
Québec - Basse-ville, Vanier	0	0	0	0	30	75	0	0				
Québec - Haute-ville	0	0	0	0	0	0	0	0				
Québec - Des Rivières, L'Ancienne-Lorette	7	8	0	0	62	53	6	16				
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	47	3	0	0	73	217	0	0				
Val-Bélair, Saint Émile, Loretteville, etc	19	63	4	0	34	46	47	19				
Charlesbourg, Stoneham, etc	0	15	0	0	55	24	0	8				
Beauport, Boischâtel, Île-d'Orléans, etc	0	0	0	0	26	70	42	15				
Charny, Saint-Romuald, Saint-Jean-Chr., etc	0	0	0	0	28	33	0	92				
Lévis, Pintendre, etc	7	0	0	0	31	2	4	7				
Québec CMA	80	89	4	0	339	520	99	157				

Table 2.4: Starts by Submarket and by Intended Market First Quarter 2012												
Submarket	Free	hold	Condor	minium	Rer	ntal	Tot	al*				
Submarket	Q1 2012	Q1 2011	Q1 2012	QI 2011	Q1 2012	Q1 2011	Q1 2012	Q1 2011				
Québec - Basse-ville, Vanier	0	30	75	0	0	30	75					
Québec - Haute-ville	0	0	0	0	0	0	0	9				
Québec - Des Rivières, L'Ancienne-Lorette	21	4 6	62	49	6	16	89	Ш				
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	65	12	84	211	0	0	149	223				
Val-Bélair, Saint Émile, Loretteville, etc	83	188	32	25	51	19	166	232				
Charlesbourg, Stoneham, etc	48	44	51	24	0	8	99	76				
Beauport, Boischâtel, Île-d'Orléans, etc	60	99	22	64	42	15	124	178				
Charny, Saint-Romuald, Saint-Jean-Chr., etc	50	51	28	31	0	92	78	174				
Lévis, Pintendre, etc	37	25	27	0	4	7	68	32				
Québec CMA	364	465	336	479	103	157	803	1,110				

Table 2.5: Starts by Submarket and by Intended Market January - March 2012												
Submarket	Freehold		Condo	minium	Rer	ntal	Total*					
Submarket	YTD 2012	YTD 2011										
Québec - Basse-ville, Vanier	0	0	30	75	0	0	30	75				
Québec - Haute-ville	0	0	0	0	0	0	0	9				
Québec - Des Rivières, L'Ancienne-Lorette	21	46	62	49	6	16	89	111				
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	65	12	84	211	0	0	149	223				
Val-Bélair, Saint Émile, Loretteville, etc	83	188	32	25	51	19	166	232				
Charlesbourg, Stoneham, etc	48	44	51	24	0	8	99	76				
Beauport, Boischâtel, Île-d'Orléans, etc	60	99	22	64	42	15	124	178				
Charny, Saint-Romuald, Saint-Jean-Chr., etc 50 51 28 31 0 92 78												
Lévis, Pintendre, etc	37	25	27	0	4	7	68	32				
Québec CMA	364	465	336	479	103	157	803	1,110				

Table 3: Completions by Submarket and by Dwelling Type First Quarter 2012												
	Single		Sei	mi	Ro	w	Apt. & Other		Total			
Submarket	Q1 2012	QI 2011	QI 2012	QI 2011	QI 2012	QI 2011	QI 2012	QI 2011	Q1 2012	QI 2011	% Change	
Québec - Basse-ville, Vanier	0	0	0	0	0	0	23	8	23	8	187.5	
Québec - Haute-ville	- 1	- 1	0	0	0	0	0	0	- 1	- 1	0.0	
Québec - Des Rivières, L'Ancienne-Lorette	12	21	18	10	0	5	5	190	35	226	-84.5	
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	18	- 1	6	0	0	0	20	75	44	76	-42.1	
Val-Bélair, Saint Émile, Loretteville, etc	42	47	48	20	10	14	25	26	125	107	16.8	
Charlesbourg, Stoneham, etc	30	34	22	6	0	3	31	108	83	151	-45.0	
Beauport, Boischâtel, Île-d'Orléans, etc	48	39	16	30	8	0	182	79	254	148	71.6	
Charny, Saint-Romuald, Saint-Jean-Chr., etc	35	34	40	18	0	0	86	37	161	89	80.9	
Lévis, Pintendre, etc	18	18	14	6	13	0	2	24	47	48	-2.1	
Québec CMA	204	195	164	90	31	22	374	547	773	854	-9.5	

Table 3.1: Completions by Submarket and by Dwelling Type January - March 2012													
	Sin	gle	Semi		Row		Apt. & Other						
Submarket	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	% Change		
Québec - Basse-ville, Vanier	0	0	0	0	0	0	23	8	23	8	187.5		
Québec - Haute-ville	- 1	- 1	0	0	0	0	0	0	- 1	- 1	0.0		
Québec - Des Rivières, L'Ancienne-Lorette	12	21	18	10	0	5	5	190	35	226	-84.5		
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	18	- 1	6	0	0	0	20	75	44	76	-42.1		
Val-Bélair, Saint Émile, Loretteville, etc	42	47	48	20	10	14	25	26	125	107	16.8		
Charlesbourg, Stoneham, etc	30	34	22	6	0	3	31	108	83	151	-45.0		
Beauport, Boischâtel, Île-d'Orléans, etc	48	39	16	30	8	0	182	79	254	148	71.6		
Charny, Saint-Romuald, Saint-Jean-Chr., etc	35	34	40	18	0	0	86	37	161	89	80.9		
Lévis, Pintendre, etc	18	18	14	6	13	0	2	24	47	48	-2.1		
Québec CMA	204	195	164	90	31	22	374	547	773	854	-9.5		

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market First Quarter 2012													
		Ro	ow .			Apt. &	Other						
Submarket	Freeho Condo		Rer	ntal	Freeho Condor		Rental						
	QI 2012	Q1 2011	Q1 2012	Q1 2011	Q1 2012	Q1 2011	Q1 2012	Q1 2011					
Québec - Basse-ville, Vanier	0	0	0	0	15	0	8	8					
Québec - Haute-ville	0	0	0	0	0	0	0	0					
Québec - Des Rivières, L'Ancienne-Lorette	0	5	0	0	2	63	3	127					
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	0	0	0	0	20	39	0	36					
Val-Bélair, Saint Émile, Loretteville, etc	10	14	0	0	17	26	8	0					
Charlesbourg, Stoneham, etc	0	3	0	0	23	60	8	48					
Beauport, Boischâtel, Île-d'Orléans, etc	8	0	0	0	64	61	118	18					
Charny, Saint-Romuald, Saint-Jean-Chr., etc	0	0	0	0	42	31	44	6					
Lévis, Pintendre, etc	13	13 0		0	2	8	0	16					
Québec CMA	31	22	0	0	185	288	189	259					

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market													
January - March 2012													
		Ro	w			Apt. &	Other						
Submarket		old and minium	Rer	ntal	Freeho Condoi		Rental						
	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011					
Québec - Basse-ville, Vanier	0	0	0	0	15	0	8	8					
Québec - Haute-ville	0	0	0	0	0	0	0	0					
Québec - Des Rivières, L'Ancienne-Lorette	0	5	0	0	2	63	3	127					
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	0	0	0	0	20	39	0	36					
Val-Bélair, Saint Émile, Loretteville, etc	10	14	0	0	17	26	8	0					
Charlesbourg, Stoneham, etc	0	3	0	0	23	60	8	48					
Beauport, Boischâtel, Île-d'Orléans, etc	8	0	0	0	64	61	118	18					
Charny, Saint-Romuald, Saint-Jean-Chr., etc	0	0 0		0	42	31	44	6					
Lévis, Pintendre, etc	13	13 0		0	2	8	0	16					
Québec CMA	31	22	0	0	185	288	189	259					

Table 3.4: Completions by Submarket and by Intended Market First Quarter 2012													
Submarket	Free	hold	Condor	minium	Ren	ital	Total*						
Submarket	Q1 2012	Q1 2011	Q1 2012	Q1 2011	Q1 2012	Q1 2011	Q1 2012	QI 2011					
Québec - Basse-ville, Vanier	0	0	15	0	8	8	23	8					
Québec - Haute-ville	1	- 1	0	0	0	0	- 1	- 1					
Québec - Des Rivières, L'Ancienne-Lorette	32	38	0	61	3	127	35	226					
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	24	5	20	35	0	36	44	76					
Val-Bélair, Saint Émile, Loretteville, etc	104	93	13	14	8	0	125	107					
Charlesbourg, Stoneham, etc	54	53	21	50	8	4 8	83	151					
Beauport, Boischâtel, Île-d'Orléans, etc	74	71	62	59	118	18	254	148					
Charny, Saint-Romuald, Saint-Jean-Chr., etc	77	52	40	31	44	6	161	89					
Lévis, Pintendre, etc	47	47 26		6	0	16	47	4 8					
Québec CMA	413	339	171	256	189	259	773	854					

Table 3.5: Completions by Submarket and by Intended Market January - March 2012													
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*						
Submarket	YTD 2012	YTD 2011											
Québec - Basse-ville, Vanier	0	0	15	0	8	8	23	8					
Québec - Haute-ville	- 1	1	0	0	0	0	1	1					
Québec - Des Rivières, L'Ancienne-Lorette	32	38	0	61	3	127	35	226					
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	24	5	20	35	0	36	44	76					
Val-Bélair, Saint Émile, Loretteville, etc	104	93	13	14	8	0	125	107					
Charlesbourg, Stoneham, etc	54	53	21	50	8	48	83	151					
Beauport, Boischâtel, Île-d'Orléans, etc	74	71	62	59	118	18	254	148					
Charny, Saint-Romuald, Saint-Jean-Chr., etc	77	52	40	31	44	6	161	89					
Lévis, Pintendre, etc	47	47 26		6	0	16	47	48					
Québec CMA	413	339	171	256	189	259	773	854					

Table 4: Absorbed Single-Detached Units by Price Range													
				Fir	st Qua	arter 2	012						
					Price F	Ranges							
Submarket	< \$175,000		\$175,000 - \$199,999		\$200,000 - \$249,999		\$250,000 - \$299,999		\$300,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		111cc (ψ)	11100 (ψ)
North Centre													
QI 2012	0	0.0	0	0.0	2	10.0	9	45.0	9	45.0	20	292,500	369,763
Q1 2011	- 1	5.9	0	0.0	2	11.8	5	29.4	9	52.9	17	300,000	370,565
Year-to-date 2012	0	0.0	0	0.0	2	10.0	9	45.0	9	45.0	20	292,500	369,763
Year-to-date 2011	- 1	5.9	0	0.0	2	11.8	5	29.4	9	52.9	17	300,000	370,565
Northern Suburbs													
QI 2012	3	3.7	1	1.2	- 11	13.6	23	28.4	43	53.1	81	300,000	333,824
QI 2011	7	9.6	5	6.8	10	13.7	20	27.4	31	42.5	73	275,000	290,756
Year-to-date 2012	3	3.7	- 1	1.2	- 11	13.6	23	28.4	43	53.1	81	300,000	333,824
Year-to-date 2011	7	9.6	5	6.8	10	13.7	20	27.4	31	42.5	73	275,000	290,756
South Shore													
QI 2012	2	3.9	- 1	2.0	14	27.5	15	29.4	19	37.3	51	275,000	300,404
QI 2011	2	4.7	- 1	2.3	15	34.9	12	27.9	13	30.2	43	255,419	292,055
Year-to-date 2012	2	3.9	- 1	2.0	14	27.5	15	29.4	19	37.3	51	275,000	300,404
Year-to-date 2011	2	4.7	1	2.3	15	34.9	12	27.9	13	30.2	43	255,419	292,055
Québec CMA													
Q1 2012	5	3.3	2	1.3	27	17.8	47	30.9	71	46.7	152	290,000	327,340
QI 2011	10	7.5	6	4.5	27	20.3	37	27.8	53	39.8	133	268,900	301,377
Year-to-date 2012	5	3.3	2	1.3	27	17.8	47	30.9	71	46.7	152	290,000	327,340
Year-to-date 2011	10	7.5	6	4.5	27	20.3	37	27.8	53	39.8	133	268,900	301,377
New City of Québec													
Q1 2012	2	3.7	- 1	1.9	9		19	35.2	23	42.6	54	280,000	329,166
QI 2011	5	10.4	- 1	2.1	7		15	31.3	20	41.7	48	279,290	301,602
Year-to-date 2012	2	3.7	- 1	1.9	9	16.7	19	35.2	23	42.6	54	280,000	329,166
Year-to-date 2011	5	10.4	- 1	2.1	7	14.6	15	31.3	20	41.7	48	279,290	301,602
New City of Lévis													
Q1 2012	0	0.0	0	0.0	9	27.3	11	33.3	13	39.4	33	288,083	305,604
Q1 2011	- 1	3.0	1	3.0	9		10	30.3	12	36.4	33	267,990	305,449
Year-to-date 2012	0	0.0	0	0.0	9		- 11	33.3	13	39.4		288,083	305,604
Year-to-date 2011	- 1	3.0	- 1	3.0	9	27.3	10	30.3	12	36.4	33	267,990	305,449

Source: CMHC (Market Absorption Survey)

A methodological change in the collection of selling prices was introduced in July 2009.

Table 4.1: Average Price (\$) of Absorbed Single-detached Units First Quarter 2012												
Submarket	Q1 2012	QI 2011	% Change	YTD 2012	YTD 2011	% Change						
Québec - Basse-ville, Vanier			n/a			n/a						
Québec - Haute-ville			n/a			n/a						
Québec - Des Rivières, L'Ancienne-Lorette		356,225	n/a		356,225	n/a						
Sainte-Foy, Sillery, Cap-Rouge, Saint-Augustin	395,541		n/a	395,541		n/a						
Val-Bélair, Saint Émile, Loretteville, etc	287,333	280,122	2.6	287,333	280,122	2.6						
Charlesbourg, Stoneham, etc	426,855	329,066	29.7	426,855	329,066	29.7						
Beauport, Boischâtel, Île-d'Orléans, etc	309,093	261,110	18.4	309,093	261,110	18.4						
Charny, Saint-Romuald, Saint-Jean-Chr., etc	293,330	292,998	0.1	293,330	292,998	0.1						
Lévis, Pintendre, etc	321,084	290,463	10.5	321,084	290,463	10.5						
Québec CMA	327,340	301,377	8.6	327,340	301,377	8.6						

Source: CMHC (Market Absorption Survey)

A methodological change in the collection of selling prices was introduced in July 2009.

	Table 5: MLS® Residential Activity for Quebec												
						Last Four	Quarters ³						
	Number of Sales	Number of New Listings	Number of Active Listings	Average Price (\$)	Active Listings to Sales Ratio ²	Average Price ² (\$)	Active Listings to Sales Ratio ²						
SINGLE FAMILY*													
QI 2012	1,550	2,634	2,866	262,984	5.5	258,876	6.2						
QI 2011	1,379	2,368	2,526	250,077	5.5	249,965	5.7						
% Change	12.4	11.2	13.5	5.2	n/a	3.6	n/a						
YTD 2012	1,550	2,634	2,866	262,984	5.5	n/a	n/a						
YTD 2011	1,379	2,368	2,526	250,077	5.5	n/a	n/a						
% Change	12.4	11.2	13.5	5.2	n/a	n/a	n/a						
CONDOMINIUMS*													
QI 2012	586	1,102	1,417	213,174	7.3	209,667	8.2						
QI 2011	489	1,012	1,024	199,553	6.3	199,531	6.3						
% Change	19.8	8.9	38.4	6.8	n/a	5.1	n/a						
YTD 2012	586	1,102	1,417	213,174	7.3	n/a	n/a						
YTD 2011	489	1,012	1,024	199,553	6.3	n/a	n/a						
% Change	19.8	8.9	38.4	6.8	n/a	n/a	n/a						
PLEX*													
Q1 2012	142	261	334	295,138	7.1	290,161	7.2						
Q1 2011	128	231	255	270,550	6.0	269,222	5.2						
% Change	10.9	13.0	31.0	9.1	n/a	7.8	n/a						
YTD 2012	142	261	334	295,138	7.1	n/a	n/a						
YTD 2011	128	231	255	270,550	6.0	n/a	n/a						
% Change	10.9	13.0	31.0	9.1	n/a	n/a	n/a						
TOTAL													
Q1 2012	2,279	4,000	4,624	254,798		250,945	6.8						
QI 2011	1,997	3,619	3,816	241,549	5.7	241,088	5.8						
% Change	14.1	10.5	21.2	5.5	n/a	4.1	n/a						
YTD 2012	2,279	4,000	4,624	254,798	6.1	n/a	n/a						
YTD 2011	1,997	3,619	3,816	241,549	5.7	n/a							
% Change	14.1	10.5	21.2	5.5	n/a	n/a	n/a						

 $\mbox{MLS} \mbox{\ensuremath{@}}$ is a registered trademark of the Canadian Real Estate Association (CREA).

Source: QFREB by Centris[®].

² Calculations: CMHC.

³ Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

⁻⁻ Data not available when there are fewer than 30 sales.

n/a Not applicable.

^{*} Refer to QFREB for the definitions.

^{**} Observed change greater than 100%.

			Т	able 6:	Economic	Indicat	tors					
				Fir	st Quarter	2012						
		Inte	rest Rates		NHPI, Total,	CPI,	Québec Labour Market					
		P & I Per \$100,000	Mortage I I Yr. Term	Rates (%) 5 Yr. Term	Québec CMA 2007=100	2002	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2011	January	592	3.35	5.19	117.3	116.3	419.6	5.1	69.9	779		
	February	607	3.50	5.44	118.0	116.6	415.3	5.3	69.3	766		
	March	601	3.50	5.34	117.2	118.2	410.7	6.4	69.3	763		
	April	621	3.70	5.69	117.3	118.4	406.6	6.8	68.8	756		
	May	616	3.70	5.59	117.3	118.8	406.3	6.8	68.6	763		
	June	604	3.50	5.39	117.6	118.1	406.7	5.7	67.9	763		
	July	604	3.50	5.39	117.6	118.2	415.5	4.7	68.6	763		
	August	604	3.50	5.39	118.0	118.5	421.6	4.7	69.5	769		
	September	592	3.50	5.19	118.2	118.7	431.5	4.5	70.9	772		
	October	598	3.50	5.29	118.3	119.0	431.2	4.6	70.9	779		
	November	598	3.50	5.29	119.0	119.3	430.9	4.5	70.6	775		
	December	598	3.50	5.29	119.3	118.7	428.I	4.7	70.3	772		
2012	January	598	3.50	5.29	119.4	119.8	422.9	5.0	69.6	775		
	February	595	3.20	5.24	120.2	120.4	424.1	5.1	69.8	779		
	March	595	3.20	5.24		120.8	426.5	5.1	70.2	790		
	April											
	May											
	June											
	July											
	August											
	September											
	October											
	November											
	December											

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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