# Quarterly Financial Statistics for Enterprises 

First Quarter 2012


|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |

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## Statistics Canada

Industrial Organization and Finance Division

## Quarterly Financial Statistics for Enterprises

First Quarter 2012

Published by authority of the Minister responsible for Statistics Canada
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July 2012
Catalogue no. 61-008-X, vol. 23, no. 1
ISSN 1496-5917
Frequency: Quarterly
Ottawa
Cette publication est également disponible en français.

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. not available for any reference period
.. not available for a specific reference period
... not applicable
0 true zero or a value rounded to zero
0s value rounded to 0 (zero) where there is a meaningful distinction between true zero and the value that was rounded
p preliminary
r revised
x suppressed to meet the confidentiality requirements of the Statistics Act
E use with caution
F too unreliable to be published

* significantly different from reference category ( $p<0.05$ )


## Coefficients of variation

A excellent (CV range is $0.00 \%$ to $4.99 \%$ )
B $\quad$ very good (CV range is $5.00 \%$ to $9.99 \%$ )
C $\quad$ good (CV range is $10.00 \%$ to $14.99 \%$ )
D acceptable (CV range is $15.00 \%$ to $24.99 \%$ )

## Acknowledgements

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## Note to users

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## Highlights

Operating profits for Canadian corporations amounted to $\$ 75.2$ billion in the first quarter, virtually unchanged from the fourth quarter of 2011. Gains in the financial sector were largely offset by declines in the non-financial sector.

## Analysis

## First quarter 2012 (preliminary)

Operating profits for Canadian corporations amounted to $\$ 75.2$ billion in the first quarter, virtually unchanged from the fourth quarter of 2011. Gains in the financial sector were largely offset by declines in the non-financial sector.

In the first quarter, 11 of 22 industries reported higher profits.
Chart 1
Quarterly operating profits


In the non-financial sector, operating profits in the first quarter decreased $5.9 \%$ to $\$ 54.4$ billion, following the $6.4 \%$ gain in the previous quarter. Much of this decrease came from the manufacturing and the information and cultural industries. Partially offsetting this decline were gains in transportation and warehousing, construction and retail trade.

In the financial sector, operating profits increased $20.3 \%$ to $\$ 20.7$ billion, following a $9.6 \%$ gain in the fourth quarter. Most of the first-quarter growth came from the insurance and depository credit intermediation industries.

On a year-over-year basis, operating profits for Canadian corporations were $4.6 \%$ higher in the first quarter than in the same quarter of 2011. Profits increased $3.1 \%$ in the non-financial sector and $8.7 \%$ in the financial sector.

Chart 2
Quarterly change in operating profits
percentage change


## Non-financial sector

Manufacturing profits decreased $16.2 \%$ to $\$ 13.5$ billion in the first quarter as 8 of 13 manufacturing industries reported lower profits. Computer and electronic product manufacturers, motor vehicle and parts manufacturers and air, rail and ship products manufacturers led the decline.

Profits for computer and electronic product manufacturers were down $96.7 \%$ to $\$ 32$ million compared with the previous quarter.

Profits for motor vehicles and parts manufacturers dropped $50.6 \%$ to $\$ 812$ million, while profits for air, rail and ship products manufacturers fell $58.9 \%$ to $\$ 269$ million.

Profits for information and cultural industries declined $22.7 \%$ to $\$ 4.0$ billion, with telecommunications accounting for most of this decline. Profits for telecommunications fell $33.0 \%$ to $\$ 2.6$ billion.

Profits for the transportation and warehousing industry were up $17.8 \%$ to $\$ 2.9$ billion. Most of the growth came from transportation, where profits rose $38.1 \%$ to $\$ 1.5$ billion.
For construction, profits rose $11.8 \%$ to $\$ 3.9$ billion in the first quarter primarily on the strength of residential building construction, particularly of condominiums.

Retailers' profits increased $7.5 \%$ to $\$ 4.3$ billion, while wholesalers' profits decreased $4.9 \%$ to $\$ 5.4$ billion.
Profits for the oil and gas industry were up $8.2 \%$ to $\$ 3.7$ billion. Mining profits declined $10.4 \%$ to $\$ 2.1$ billion.

## Financial sector

Profits in the financial sector amounted to $\$ 20.7$ billion in the first quarter, the highest level since the $\$ 20.9$ billion recorded in the third quarter of 2007.

Most of the first-quarter growth came from the insurance industry, where profits increased by $\$ 2.6$ billion to $\$ 3.0$ billion. The increase was led by life insurers, who experienced lower actuarial liabilities adjustments.

Profits for depository credit intermediaries, mainly chartered banks, rose $11.7 \%$ to $\$ 10.6$ billion. This increase came from higher net interest revenue reported by chartered banks that have also transitioned to International Financial Reporting Standards (IFRS).

## Note to readers

Quarterly financial statistics are compiled using financial information provided by enterprises that derive this data from their financial statements. Starting on January 1, 2011, Canadian publicly accountable enterprises are required to replace Canadian Generally Accepted Accounting Principles (CGAAP) with International Financial Reporting Standards (IFRS) when preparing their financial statements for fiscal years starting on or after January 1, 2011. Canadian private enterprises are required to replace CGAAP by Accounting Standards for Private Enterprises or IFRS. The adoption of new accounting standards by some enterprises since the beginning of 2011 may affect comparability with prior periods.

Quarterly profit numbers referred to in this release are seasonally adjusted and are in current dollars. The quarterly financial data for the period covering the first quarter of 2009 to the fourth quarter of 2011 inclusive have been revised following reconciliation to the 2009 and 2010 annual series. In addition, seasonally adjusted data have been revised back to 2009.

Quarterly financial statistics for enterprises are based upon a sample survey and represent the activities of all corporations in Canada, except those that are government controlled or not-for-profit. An enterprise can be a single corporation or a family of corporations under common ownership or control, for which consolidated financial statements are produced.

Profits referred to in this analysis are operating profits earned from normal business activities. For non-financial industries, operating profits exclude interest and dividend revenue and capital gains/losses whereas, for financial industries, these are included, along with interest paid on deposits.

Operating profits differ from net profits, which represent the after-tax profits earned by corporations.

Text table 1
Quarterly financial statistics for enterprises, seasonally adjusted

|  | First 2011 | Fourth quarter $2011{ }^{r}$ | First quarter $2012^{p}$ | Fourth quarter 2011 to first quarter 2012 | First quarter 2011 to first quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ billions |  |  | \% change |  |
| All Industries |  |  |  |  |  |
| Operating revenue | 803.4 | 847.2 | 850.6 | 0.4 | 5.9 |
| Operating profit | 71.9 | 75.1 | 75.2 | 0.1 | 4.6 |
| Net profit | 56.1 | 59.7 | 57.0 | -4.6 | 1.6 |
| Non-financial |  |  |  |  |  |
| Operating revenue | 725.2 | 766.1 | 767.0 | 0.1 | 5.8 |
| Operating profit | 52.8 | 57.9 | 54.4 | -5.9 | 3.1 |
| Net profit | 44.2 | 45.9 | 42.3 | -7.9 | -4.4 |
| Financial |  |  |  |  |  |
| Operating revenue | 78.1 | 81.0 | 83.7 | 3.2 | 7.1 |
| Operating profit | 19.1 | 17.2 | 20.7 | 20.3 | 8.7 |
| Net profit | 11.9 | 13.8 | 14.7 | 6.5 | 23.6 |

[^0]
## Related products

## Selected publications from Statistics Canada

| $61-219-X$ | Financial and Taxation Statistics for Enterprises |
| :--- | :--- |
| $61-220-X$ | Corporations Returns Act |
| $61-224-X$ | Financial Performance Indicators for Canadian Business |
| $61-517-X$ | Inter-corporate Ownership |

## Selected CANSIM tables from Statistics Canada

187-0001 Quarterly balance sheet and income statement, by North American Industry Classification System (NAICS), quarterly

187-0002
Quarterly statement of changes in financial position, by North American Industry Classification System (NAICS), selected financial ratios and selected seasonally adjusted components, quarterly

## Selected surveys from Statistics Canada

## Selected summary tables from Statistics Canada

- Financial statistics for enterprises (quarterly)
- Other financial services - Balance sheet and income statement
- Investment Services - Balance sheet and income statement
- Banking - Balance sheet and income statement
- Insurance - Balance sheet and income statement
- Other consumer and business credit - Balance sheet and income statement
- Economic indicators, by province and territory (monthly and quarterly)
- Latest statistics (monthly)


## Statistical tables

Table 1-1
Summary table - Operating revenue and operating profit, seasonally adjusted

|  | First <br> qua11 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter quan |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Operating revenue |  |  |  |  |  |
| Total, all industries | 803,355 | 811,792 | 834,577 | 847,179 | 850,641 |
| Total, non-financial industries | 725,214 | 732,634 | 753,950 | 766,140 | 766,985 |
| Agriculture, forestry, fishing and hunting | 12,010 | 11,926 | 12,131 | 12,174 | 11,882 |
| Oil and gas extraction and support activities Mining and quarrying (except oil and gas) | 44,446 9,467 | 47,729 9,857 | 57,658 10,554 | 55,246 10,049 | 55,215 9,262 |
| Utilities | 15,424 | 15,408 | 15,204 | 14,319 | 13,441 |
| Construction | 59,415 | 61,319 | 62,498 | 62,774 | 61,866 |
| Manufacturing | 182,910 | 179,758 | 182,675 | 189,833 | 190,966 |
| Wholesale trade | 131,361 | 132,682 | 135,654 | 139,832 | 140,469 |
| Retail trade | 109,869 | 110,237 | 111,850 | 112,817 | 112,911 |
| Transportation and warehousing | 33,423 | 33,594 | 34,648 | 35,793 | 37,190 |
| Information and cultural industries | 22,986 | 23,819 | 23,693 | 23,925 | 24,082 |
| Real estate and rental and leasing | 18,175 | 18,578 | 18,872 | 19,371 | 19,273 |
| Professional, scientific and technical services | 29,901 | 31,211 | 31,334 | 32,528 | 32,165 |
| Administrative and support, waste management and remediation services | 19,248 | 19,674 | 20,220 | 20,388 | 20,836 |
| Educational, healthcare and social assistance services | 10,869 | 10,874 | 11,000 | 11,043 | 10,989 |
| Arts, entertainment and recreation | 2,871 | 2,911 | 2,979 | 2,932 | 3,057 |
| Accommodation and food services | 15,317 | 15,558 | 15,489 | 15,529 | 15,759 |
| Repair, maintenance and personal services | 7,523 | 7,501 | 7,491 | 7,587 | 7,623 |
| Total, finance and insurance industries | 78,141 | 79,158 | 80,627 | 81,038 | 83,656 |
| Non-depository credit intermediation | 5,232 | 5,431 | 5,156 | 5,148 | 4,974 |
| Insurance carriers and related activities | 27,877 | 29,057 | 29,859 | 29,768 | 30,229 |
| Activities related to credit intermediation | 1,272 | 1,247 | 1,302 | 1,299 | 1,354 |
| Depository credit intermediation | 30,176 | 29,856 | 30,924 | 31,293 | 33,301 |
| Securities, commodity contracts, and other financial investments and related activities | 13,585 | 13,567 | 13,386 | 13,531 | 13,798 |
| Operating profit |  |  |  |  |  |
| Total, all industries | 71,893 | 70,848 | 70,099 | 75,107 | 75,166 |
| Total, non-financial industries | 52,832 | 52,685 | 54,375 | 57,878 | 54,448 |
| Agriculture, forestry, fishing and hunting | 1,144 | 1,155 | 1,249 | 1,279 | 1,268 |
| Oil and gas extraction and support activities | 3,649 | 4,002 | 3,784 | 3,440 | 3,720 |
| Mining and quarrying (except oil and gas) | 2,396 | 2,417 | 2,793 | 2,307 | 2,066 |
| Utilities | 1,670 | 1,288 | 1,637 | 1,358 | 1,444 |
| Construction | 2,101 | 3,000 | 3,406 | 3,523 | 3,939 |
| Manufacturing | 15,143 | 13,142 | 13,677 | 16,093 | 13,484 |
| Wholesale trade | 5,622 | 5,269 | 5,137 | 5,720 | 5,437 |
| Retail trade | 3,862 | 3,811 | 4,236 | 4,026 | 4,329 |
| Transportation and warehousing | 2,441 | 2,322 | 2,272 | 2,480 | 2,920 |
| Information and cultural industries | 3,761 | 4,174 | 3,996 | 5,190 | 4,011 |
| Real estate and rental and leasing | 3,335 | 4,279 | 4,458 | 4,001 | 3,672 |
| Professional, scientific and technical services | 2,741 | 2,840 | 2,507 | 3,102 | 2,983 |
| Administrative and support, waste management and remediation services | 1,273 | 1,209 | 1,277 | 1,360 | 1,139 |
| Educational, healthcare and social assistance services | 2,116 | 2,155 | 2,189 | 2,194 | 2,137 |
| Arts, entertainment and recreation | 307 | 243 | 332 | 284 | 348 |
| Accommodation and food services | 829 | 862 | 913 | 968 | 1,053 |
| Repair, maintenance and personal services | 440 | 517 | 512 | 554 | 499 |
| Total, finance and insurance industries | 19,061 | 18,162 | 15,724 | 17,229 | 20,719 |
| Non-depository credit intermediation | 1,950 | 2,505 | 2,016 | 2,449 | 1,891 |
| Insurance carriers and related activities | 3,860 | 2,646 | 6 | 385 | 2,978 |
| Activities related to credit intermediation | 247 | 217 | 237 | 241 | 300 |
| Depository credit intermediation | 8,258 | 8,337 | 9,037 | 9,491 | 10,601 |
| Securities, commodity contracts, and other financial investments and related activities | 4,747 | 4,458 | 4,428 | 4,663 | 4,949 |

Table 1-2
Summary table - Profit before extraordinary gains and net profit, seasonally adjusted

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Profit before extraordinary gains |  |  |  |  |  |
| Total, all industries | 55,992 | 57,193 | 50,379 | 59,747 | 56,290 |
| Total, non-financial industries | 44,170 | 44,177 | 39,410 | 45,944 | 42,342 |
| Agriculture, forestry, fishing and hunting | 1,164 | 1,145 | 1,178 | 1,415 | 1,239 |
| Oil and gas extraction and support activities | 4,500 | 3,249 | 2,122 | -649 | 3,684 |
| Mining and quarrying (except oil and gas) | 1,993 | 2,576 | 789 | 3,850 | 420 |
| Utilities | 1,052 | 957 | 1,058 | 753 | 867 |
| Construction | 1,825 | 2,704 | 3,040 | 2,945 | 3,089 |
| Manufacturing | 11,586 | 10,630 | 8,728 | 12,393 | 9,432 |
| Wholesale trade | 4,428 | 4,534 | 3,849 | 4,807 | 4,059 |
| Retail trade | 2,679 | 2,433 | 2,950 | 2,832 | 3,160 |
| Transportation and warehousing | 1,962 | 1,319 | 467 | 1,993 | 2,064 |
| Information and cultural industries | 2,457 | 2,316 | -999 | 2,286 | 2,218 |
| Real estate and rental and leasing | 4,661 | 5,191 | 4,726 | 5,948 | 4,997 |
| Professional, scientific and technical services | 1,791 | 2,930 | 7,124 | 2,941 | 2,869 |
| Administrative and support, waste management and remediation services | 1,210 | 1,195 | 1,236 | 1,252 | 1,081 |
| Educational, healthcare and social assistance services | 1,744 | 1,840 | 1,944 | 1,976 | 1,823 |
| Arts, entertainment and recreation | 186 | 141 | 175 | 140 | 186 |
| Accommodation and food services | 573 | 606 | 596 | 618 | 755 |
| Repair, maintenance and personal services | 359 | 409 | 425 | 444 | 402 |
| Total, finance and insurance industries | 11,822 | 13,016 | 10,969 | 13,803 | 13,948 |
| Non-depository credit intermediation | 487 | 932 | 494 | 736 | 440 |
| Insurance carriers and related activities | 2,857 | 3,575 | 1,371 | 2,971 | 3,231 |
| Activities related to credit intermediation | 192 | 113 | 167 | 181 | 238 |
| Depository credit intermediation | 4,480 | 4,950 | 5,212 | 5,898 | 5,993 |
| Securities, commodity contracts, and other financial investments and related activities | 3,806 | 3,446 | 3,726 | 4,016 | 4,046 |
| Net profit |  |  |  |  |  |
| Total, all industries | 56,101 | 57,325 | 50,267 | 59,730 | 56,989 |
| Total, non-financial industries | 44,210 | 44,292 | 39,258 | 45,918 | 42,286 |
| Agriculture, forestry, fishing and hunting | 1,164 | 1,145 | 1,178 | 1,415 | 1,239 |
| Oil and gas extraction and support activities | 4,500 | 3,249 | 2,126 | -653 | 3,680 |
| Mining and quarrying (except oil and gas) | 1,993 | 2,576 | 789 | 3,850 | 420 |
| Utilities | 1,052 | 957 | 1,058 | 753 | 867 |
| Construction | 1,825 | 2,739 | 3,040 | 2,949 | 3,089 |
| Manufacturing | 11,573 | 10,635 | 8,715 | 12,364 | 9,422 |
| Wholesale trade | 4,446 | 4,568 | 3,819 | 4,802 | 4,055 |
| Retail trade | 2,681 | 2,432 | 2,953 | 2,821 | 3,160 |
| Transportation and warehousing | 1,962 | 1,319 | 467 | 1,993 | 2,009 |
| Information and cultural industries | 2,457 | 2,312 | -1,105 | 2,313 | 2,229 |
| Real estate and rental and leasing | 4,694 | 5,235 | 4,726 | 5,938 | 4,999 |
| Professional, scientific and technical services | 1,791 | 2,930 | 7,124 | 2,942 | 2,869 |
| Administrative and support, waste management and remediation services | 1,210 | 1,196 | 1,236 | 1,255 | 1,082 |
| Educational, healthcare and social assistance services | 1,744 | 1,840 | 1,934 | 1,976 | 1,823 |
| Arts, entertainment and recreation | 186 | 141 | 175 | 140 | 186 |
| Accommodation and food services | 573 | 606 | 596 | 618 | 755 |
| Repair, maintenance and personal services | 359 | 409 | 425 | 444 | 402 |
| Total, finance and insurance industries | 11,891 | 13,034 | 11,009 | 13,812 | 14,703 |
| Non-depository credit intermediation | 487 | 932 | 494 | 736 | 440 |
| Insurance carriers and related activities | 2,857 | 3,575 | 1,371 | 2,971 | 3,231 |
| Activities related to credit intermediation | 220 | 113 | 167 | 181 | 238 |
| Depository credit intermediation | 4,480 | 4,950 | 5,212 | 5,898 | 6,749 |
| Securities, commodity contracts, and other financial investments and related activities | 3,846 | 3,463 | 3,766 | 4,025 | 4,046 |

Table 1-3
Summary table - Debt to equity and profit margin, selected ratios

|  | $\begin{array}{r} \hline \text { First } \\ \text { quarter } \\ 2011 \end{array}$ | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | $\begin{array}{r} \text { First } \\ \text { quarter } \\ 2012 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | ratio |  |  |  |  |
| Debt to equity |  |  |  |  |  |
| Total, all industries | 0.854 | 0.840 | 0.841 | 0.883 | 0.896 |
| Total, non-financial industries | 0.927 | 0.904 | 0.909 | 0.892 | 0.887 |
| Agriculture, forestry, fishing and hunting | 1.128 | 1.135 | 1.132 | 1.115 | 1.112 |
| Oil and gas extraction and support activities | 0.641 | 0.620 | 0.618 | 0.608 | 0.587 |
| Mining and quarrying (except oil and gas) | 0.596 | 0.582 | 0.651 | 0.580 | 0.640 |
| Utilities | 1.294 | 1.279 | 1.290 | 1.281 | 1.293 |
| Construction | 1.453 | 1.528 | 1.509 | 1.435 | 1.363 |
| Manufacturing | 0.715 | 0.663 | 0.668 | 0.675 | 0.680 |
| Wholesale trade | 0.809 | 0.813 | 0.802 | 0.787 | 0.786 |
| Retail trade | 0.846 | 0.832 | 0.803 | 0.810 | 0.802 |
| Transportation and warehousing | 1.248 | 1.276 | 1.304 | 1.377 | 1.426 |
| Information and cultural industries | 1.218 | 1.191 | 1.280 | 1.224 | 1.235 |
| Real estate and rental and leasing | 1.633 | 1.593 | 1.598 | 1.525 | 1.456 |
| Professional, scientific and technical services | 0.906 | 0.898 | 0.852 | 0.835 | 0.842 |
| Administrative and support, waste management and remediation services | 0.799 | 0.786 | 0.761 | 0.700 | 0.674 |
| Educational, healthcare and social assistance services | 0.645 | 0.661 | 0.664 | 0.669 | 0.679 |
| Arts, entertainment and recreation | 2.188 | 2.005 | 1.915 | 1.809 | 1.741 |
| Accommodation and food services | 2.767 | 2.705 | 2.639 | 2.749 | 2.607 |
| Repair, maintenance and personal services | 1.103 | 1.023 | 1.041 | 1.029 | 1.013 |
| Total, finance and insurance industries | 0.663 | 0.669 | 0.663 | 0.861 | 0.922 |
| Non-depository credit intermediation | 2.892 | 2.865 | 2.971 | 2.990 | 3.093 |
| Insurance carriers and related activities | 0.260 | 0.248 | 0.244 | 0.240 | 0.240 |
| Activities related to credit intermediation | 0.521 | 0.662 | 0.687 | 0.649 | 0.603 |
| Depository credit intermediation | 0.434 | 0.448 | 0.435 | 0.990 | 1.141 |
| Securities, commodity contracts, and other financial investments and related activities | 0.609 | 0.613 | 0.614 | 0.608 | 0.616 |
|  | percent |  |  |  |  |
| Profit margin |  |  |  |  |  |
| Total, all industries | 9.0 | 8.7 | 8.4 | 8.9 | 8.8 |
| Total, non-financial industries | 7.3 | 7.2 | 7.2 | 7.6 | 7.1 |
| Agriculture, forestry, fishing and hunting | 9.5 | 9.7 | 10.3 | 10.5 | 10.7 |
| Oil and gas extraction and support activities | 8.2 | 8.4 | 6.6 | 6.2 | 6.7 |
| Mining and quarrying (except oil and gas) | 25.3 | 24.5 | 26.5 | 23.0 | 22.3 |
| Utilities | 10.8 | 8.4 | 10.8 | 9.5 | 10.7 |
| Construction | 3.5 | 4.9 | 5.4 | 5.6 | 6.4 |
| Manufacturing | 8.3 | 7.3 | 7.5 | 8.5 | 7.1 |
| Wholesale trade | 4.3 | 4.0 | 3.8 | 4.1 | 3.9 |
| Retail trade | 3.5 | 3.5 | 3.8 | 3.6 | 3.8 |
| Transportation and warehousing | 7.3 | 6.9 | 6.6 | 6.9 | 7.8 |
| Information and cultural industries | 16.4 | 17.5 | 16.9 | 21.7 | 16.6 |
| Real estate and rental and leasing | 18.4 | 23.0 | 23.6 | 20.6 | 19.0 |
| Professional, scientific and technical services | 9.2 | 9.1 | 8.0 | 9.5 | 9.3 |
| Administrative and support, waste management and remediation services | 6.6 | 6.2 | 6.3 | 6.7 | 5.5 |
| Educational, healthcare and social assistance services | 19.5 | 19.8 | 19.9 | 19.9 | 19.4 |
| Arts, entertainment and recreation | 10.7 | 8.3 | 11.2 | 9.7 | 11.4 |
| Accommodation and food services | 5.4 | 5.5 | 5.9 | 6.2 | 6.7 |
| Repair, maintenance and personal services | 5.8 | 6.9 | 6.8 | 7.3 | 6.5 |
| Total, finance and insurance industries | 24.4 | 22.9 | 19.5 | 21.3 | 24.8 |
| Non-depository credit intermediation | 37.3 | 46.1 | 39.1 | 47.6 | 38.0 |
| Insurance carriers and related activities | 13.8 | 9.1 | 0.0 | 1.3 | 9.8 |
| Activities related to credit intermediation | 19.4 | 17.4 | 18.2 | 18.6 | 22.2 |
| Depository credit intermediation | 27.4 | 27.9 | 29.2 | 30.3 | 31.8 |
| Securities, commodity contracts, and other financial investments and related activities | 34.9 | 32.9 | 33.1 | 34.5 | 35.9 |

Table 1-4
Summary table - Return on equity and return on capital employed, selected ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | percent |  |  |  |  |
| Return on equity |  |  |  |  |  |
| Total, all industries | 11.4 | 11.3 | 9.8 | 11.5 | 10.7 |
| Total, non-financial industries | 12.4 | 12.0 | 10.6 | 12.1 | 11.1 |
| Agriculture, forestry, fishing and hunting | 12.2 | 12.0 | 12.5 | 14.7 | 12.8 |
| Oil and gas extraction and support activities | 7.4 | 5.2 | 3.3 | -1.0 | 5.5 |
| Mining and quarrying (except oil and gas) | 8.3 | 10.0 | 3.0 | 14.0 | 1.6 |
| Utilities | 13.5 | 12.0 | 13.4 | 9.3 | 10.9 |
| Construction | 11.8 | 17.5 | 18.9 | 17.7 | 17.8 |
| Manufacturing | 12.8 | 11.3 | 9.2 | 13.0 | 9.9 |
| Wholesale trade | 17.3 | 17.0 | 14.2 | 17.3 | 14.6 |
| Retail trade | 13.0 | 11.4 | 13.4 | 12.8 | 13.9 |
| Transportation and warehousing | 11.7 | 8.1 | 2.9 | 13.0 | 13.4 |
| Information and cultural industries | 16.2 | 14.4 | -6.7 | 15.0 | 14.5 |
| Real estate and rental and leasing | 14.8 | 15.8 | 14.0 | 16.8 | 13.6 |
| Professional, scientific and technical services | 11.8 | 19.1 | 43.4 | 17.6 | 17.2 |
| Administrative and support, waste management and remediation services | 12.8 | 12.4 | 12.4 | 11.9 | 9.9 |
| Educational, healthcare and social assistance services | 26.9 | 28.9 | 30.1 | 30.7 | 28.0 |
| Arts, entertainment and recreation | 17.3 | 11.6 | 13.6 | 10.3 | 13.5 |
| Accommodation and food services | 18.3 | 18.9 | 17.9 | 19.0 | 22.0 |
| Repair, maintenance and personal services | 16.5 | 17.7 | 18.6 | 19.2 | 16.8 |
| Total, finance and insurance industries | 8.6 | 9.4 | 7.7 | 9.7 | 9.7 |
| Non-depository credit intermediation | 4.1 | 7.6 | 4.1 | 6.1 | 3.7 |
| Insurance carriers and related activities | 9.0 | 11.0 | 4.2 | 8.9 | 9.5 |
| Activities related to credit intermediation | 11.7 | 6.7 | 9.4 | 9.5 | 12.0 |
| Depository credit intermediation | 9.0 | 10.0 | 10.0 | 11.6 | 11.5 |
| Securities, commodity contracts, and other financial investments and related activities | 9.2 | 8.2 | 8.7 | 9.1 | 9.2 |
| Return on capital employed |  |  |  |  |  |
| Total, all industries | 7.6 | 7.6 | 6.9 | 7.5 | 7.2 |
| Total, non-financial industries | 8.0 | 7.9 | 7.2 | 7.9 | 7.4 |
| Agriculture, forestry, fishing and hunting | 6.9 | 6.8 | 7.2 | 8.4 | 7.3 |
| Oil and gas extraction and support activities | 5.8 | 4.6 | 3.3 | 0.6 | 4.6 |
| Mining and quarrying (except oil and gas) | 6.1 | 7.1 | 2.7 | 9.6 | 1.8 |
| Utilities | 8.5 | 8.0 | 8.5 | 6.5 | 7.4 |
| Construction | 6.5 | 7.5 | 8.4 | 8.8 | 9.8 |
| Manufacturing | 8.8 | 8.1 | 6.8 | 8.7 | 7.2 |
| Wholesale trade | 10.8 | 10.4 | 9.0 | 10.8 | 9.3 |
| Retail trade | 8.7 | 8.1 | 9.0 | 9.1 | 10.0 |
| Transportation and warehousing | 7.4 | 4.6 | 4.8 | 9.0 | 7.7 |
| Information and cultural industries | 8.8 | 10.8 | 2.1 | 8.9 | 9.1 |
| Real estate and rental and leasing | 7.4 | 8.0 | 7.2 | 8.5 | 7.1 |
| Professional, scientific and technical services | 7.5 | 11.3 | 24.6 | 10.8 | 10.6 |
| Administrative and support, waste management and remediation services | 8.9 | 8.7 | 8.6 | 8.4 | 7.8 |
| Educational, healthcare and social assistance services | 17.7 | 18.7 | 19.4 | 19.4 | 18.2 |
| Arts, entertainment and recreation | 8.8 | 7.1 | 7.8 | 6.6 | 7.8 |
| Accommodation and food services | 6.9 | 7.0 | 7.2 | 7.3 | 8.0 |
| Repair, maintenance and personal services | 9.4 | 10.2 | 10.5 | 11.1 | 9.8 |
| Total, finance and insurance industries | 6.5 | 7.0 | 5.9 | 6.4 | 6.5 |
| Non-depository credit intermediation | 3.1 | 4.0 | 2.9 | 3.5 | 2.8 |
| Insurance carriers and related activities | 7.8 | 9.4 | 3.9 | 7.8 | 8.3 |
| Activities related to credit intermediation | 8.3 | 6.5 | 7.0 | 7.7 | 8.4 |
| Depository credit intermediation | 8.2 | 8.7 | 8.9 | 7.3 | 7.2 |
| Securities, commodity contracts, and other financial investments and related activities | 6.3 | 5.7 | 6.0 | 6.4 | 6.7 |

Table 2-1
Total, all industries - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 7,456,793 A | 7,576,884 A | 7,790,310 A | 8,006,945 A | 8,059,931 A |
| Cash and deposits | 437,313 | 441,517 | 452,511 | 449,909 | 451,134 |
| Accounts receivable and accrued revenue | 461,501 | 465,702 | 470,055 | 469,998 | 477,348 |
| Inventories | 277,009 | 282,672 | 288,193 | 291,302 | 292,078 |
| Investments and accounts with affiliates | 1,068,098 | 1,091,990 | 1,125,147 | 1,098,332 | 1,118,722 |
| Portfolio investments | 1,067,916 | 1,068,832 | 1,079,013 | 1,035,228 | 1,047,925 |
| Loans | 1,759,261 | 1,801,790 | 1,827,465 | 2,136,250 | 2,168,507 |
| Mortgage | 831,618 | 859,718 | 875,509 | 1,142,190 | 1,159,796 |
| Non-mortgage | 927,643 | 942,072 | 951,956 | 994,060 | 1,008,711 |
| Allowance for losses on investments and loans | -10,614 | -10,023 | -10,121 | -9,391 | -9,368 |
| Bank customers' liabilities under acceptances | 50,555 | 51,562 | 53,907 | 50,372 | 55,578 |
| Capital assets, net | 1,380,411 | 1,397,357 | 1,415,985 | 1,440,994 | 1,451,214 |
| Other assets | 965,342 | 985,485 | 1,088,156 | 1,043,953 | 1,006,787 |
| Total liabilities | 5,489,316 | 5,557,068 | 5,737,167 | 5,922,275 | 5,952,176 |
| Deposits | 1,759,822 | 1,796,018 | 1,864,629 | 1,891,622 | 1,913,238 |
| Actuarial liabilities of insurers | 232,306 | 236,695 | 246,667 | 252,957 | 256,213 |
| Accounts payable and accrued liabilities | 573,882 | 575,366 | 593,090 | 596,497 | 595,967 |
| Loans and accounts with affiliates | 683,454 | 683,278 | 696,221 | 693,416 | 698,947 |
| Borrowings | 996,273 | 1,012,843 | 1,029,943 | 1,147,576 | 1,190,532 |
| Loans and other borrowings | 450,858 | 461,231 | 465,408 | 473,097 | 480,312 |
| Bankers' acceptances and paper | 44,554 | 46,898 | 48,535 | 48,750 | 48,024 |
| Bonds and debentures | 340,437 | 338,836 | 345,385 | 455,112 | 417,826 |
| Mortgages | 160,424 | 165,878 | 170,615 | 170,617 | 244,371 |
| Future income tax | 82,084 | 86,275 | 86,918 | 85,461 | 86,871 |
| Bank customers' liabilities under acceptances | 50,601 | 51,601 | 53,984 | 50,421 | 55,565 |
| Other liabilities | 1,110,895 | 1,114,994 | 1,165,715 | 1,204,325 | 1,154,845 |
| Total, equity | 1,967,477 | 2,019,816 | 2,053,143 | 2,084,670 | 2,107,755 |
| Share capital | 1,104,581 | 1,122,258 | 1,137,162 | 1,156,773 | 1,167,158 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 197,698 | 205,203 | 210,331 | 211,870 | 212,793 |
| Accumulated other comprehensive income | -8,423 | -10,575 | -6,607 | -1,810 | -1,081 |
| Retained earnings | 673,620 | 702,930 | 712,258 | 717,837 | 728,886 |
| Income statement |  |  |  |  |  |
| Operating revenue | 784,619 A | 812,944 A | 843,889 A | 855,452 A | 831,006 A |
| Sales of goods and services | 699,144 | 724,685 | 751,974 | 762,469 | 738,534 |
| Insurers' premiums | 17,185 | 17,375 | 17,339 | 17,958 | 17,864 |
| Annuity considerations | 1,695 | 1,541 | 1,702 | 1,786 | 1,704 |
| Interest revenue, operating | 26,364 | 26,662 | 28,215 | 27,968 | 29,701 |
| Dividend revenue, operating | 4,167 | 3,492 | 3,477 | 3,905 | 4,098 |
| Gains or losses on sale of securities and other assets | 486 | 686 | 911 | 863 | 637 |
| Other operating revenue | 35,576 | 38,501 | 40,268 | 40,500 | 38,465 |
| Operating expenses | 714,968 | 741,813 | 771,116 | 781,061 | 758,348 |
| Depreciation, depletion and amortization | 31,192 | 31,751 | 32,470 | 33,295 | 32,667 |
| Insurance claims incurred | 11,727 | 11,948 | 11,887 | 11,160 | 11,020 |
| Annuity claims incurred | 1,985 | 1,694 | 1,528 | 1,548 | 1,871 |
| Normal increase in actuarial liabilities | -382 | 3,229 | 9,263 | 8,127 | 3,065 |
| Interest expense, operating | 6,969 | 6,814 | 6,814 | 6,715 | 7,132 |
| Other operating expenses | 663,477 | 686,378 | 709,156 | 720,217 | 702,595 |
| Operating profit or loss | 69,651 | 71,131 | 72,773 | 74,392 | 72,658 |
| Interest and dividend revenue | 6,789 | 7,822 | 6,675 | 9,539 | 6,143 |
| Interest expense on borrowing | 17,878 | 18,305 | 18,134 | 18,896 | 19,157 |
| Gains or losses | 3,715 | 7,522 | 2,629 | 2,071 | 3,884 |
| Profit before income tax | 62,289 | 68,174 | 63,943 | 67,109 | 63,533 |
| Income tax | 11,252 | 14,729 | 14,364 | 13,545 | 13,775 |
| Equity in affiliates' earnings | 3,654 | 4,270 | 2,227 | 5,534 | 5,246 |
| Profit before extraordinary gains | 54,692 | 57,714 | 51,806 | 59,099 | 55,004 |
| Extraordinary gains or losses | 108 | 132 | -112 | -17 | 699 |
| Net profit | 54,800 | 57,846 | 51,694 | 59,082 | 55,703 |
| Other comprehensive income | 1,572 | -1,888 | -5 | -253 | 2,718 |
| Comprehensive income | 56,372 | 55,958 | 51,689 | 58,828 | 58,421 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 2-2
Total, all industries - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter <br> 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter <br> 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 52,839 | 46,105 | 48,767 | -3,555 | 32,182 |
| Net profit | 54,297 | 57,719 | 51,156 | 43,552 | 55,500 |
| Non-cash items | 1,797 | -7,173 | 1,075 | -50,434 | -19,179 |
| Depreciation, depletion and amortization | 30,840 | 31,619 | 32,321 | 26,187 | 32,567 |
| Future income tax | -2,236 | 2,179 | 1,026 | 740 | 639 |
| Working capital | -14,332 | -5,110 | 6,006 | 4,125 | -12,620 |
| Other non-cash items | -12,476 | -35,861 | -38,278 | -81,486 | -39,764 |
| Prior period cash transactions | -3,255 | -4,441 | -3,465 | 3,327 | -4,140 |
| Cash from financing activities | 56,867 | 70,127 | 109,311 | 45,188 | 80,414 |
| Increase in deposits | 40,910 | 35,767 | 68,696 | 26,646 | 21,608 |
| Borrowings from affiliates | 5,354 | 1,945 | 9,281 | -6,586 | 5,358 |
| Borrowings from non-affiliates | -6,781 | 11,900 | 14,904 | 13,822 | 47,798 |
| Loans and other borrowings | -9,668 | 7,945 | 3,935 | 6,716 | 5,578 |
| Bankers' acceptances and paper | 1,015 | 2,085 | 1,492 | 206 | -92 |
| Bonds and debentures | 315 | -3,225 | 6,633 | 109,345 | -37,621 |
| Mortgages | 1,557 | 5,095 | 2,844 | -102,445 | 79,934 |
| Equity | 17,383 | 20,514 | 16,430 | 11,305 | 5,650 |
| Total cash available | 109,706 | 116,232 | 158,077 | 41,633 | 112,596 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 30,850 | 58,145 | 55,320 | -50,997 | 61,743 |
| Investments in affiliates | -13,084 | 20,650 | 28,498 | -29,734 | 15,677 |
| Portfolio investments | 6,349 | 1,920 | 3,955 | -47,547 | 10,159 |
| Loans | 37,585 | 35,575 | 22,867 | 26,284 | 35,907 |
| Mortgage loans | 11,778 | 26,880 | 15,059 | -1,388 | 17,877 |
| Non-mortgage loans | 25,807 | 8,694 | 7,808 | 27,672 | 18,030 |
| Cash applied to fixed assets | 36,477 | 35,316 | 46,505 | 44,958 | 41,801 |
| Cash applied to dividends | 30,624 | 25,840 | 27,507 | 37,412 | 26,525 |
| Total applications of cash | 97,950 | 119,300 | 129,332 | 31,373 | 130,068 |
| Increase or decrease in cash | 11,755 | -3,068 | 28,746 | 10,260 | -17,472 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 803,355 | 811,792 | 834,577 | 847,179 | 850,641 |
| Operating profit | 71,893 | 70,848 | 70,099 | 75,107 | 75,166 |
| Profit before extraordinary gains | 55,992 | 57,193 | 50,379 | 59,747 | 56,290 |
| Net profit | 56,101 | 57,325 | 50,267 | 59,730 | 56,989 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 2.2 | 1.0 | 2.8 | 1.5 | 0.4 |
| Operating expenses | 1.9 | 1.3 | 3.2 | 1.0 | 0.4 |
| Operating profit | 5.6 | -1.4 | -1.1 | 7.1 | 0.1 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 9.0 | 8.7 | 8.4 | 8.9 | 8.8 |
| Return on equity (\%) | 11.4 | 11.3 | 9.8 | 11.5 | 10.7 |
| Debt to equity (ratio) | 0.854 | 0.840 | 0.841 | 0.883 | 0.896 |
| Return on capital employed (\%) | 7.6 | 7.6 | 6.9 | 7.5 | 7.2 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 3-1
Total, non-financial industries - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 3,477,418 A | 3,531,449 A | 3,595,436 A | 3,642,208 A | 3,655,236 A |
| Cash and deposits | 255,907 | 260,541 | 271,790 | 280,568 | 279,177 |
| Accounts receivable and accrued revenue | 375,477 | 380,272 | 386,589 | 391,289 | 390,824 |
| Inventories | 277,009 | 282,672 | 288,193 | 291,302 | 292,078 |
| Investments and accounts with affiliates | 702,347 | 712,678 | 725,237 | 731,102 | 737,086 |
| Portfolio investments | 97,091 | 100,167 | 102,664 | 102,741 | 101,002 |
| Loans | 33,247 | 33,945 | 35,737 | 35,515 | 36,339 |
| Mortgage | 9,289 | 9,536 | 9,590 | 9,364 | 9,390 |
| Non-mortgage | 23,958 | 24,409 | 26,148 | 26,151 | 26,949 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 1,324,993 | 1,341,707 | 1,360,178 | 1,382,585 | 1,392,578 |
| Other assets | 411,348 | 419,469 | 425,048 | 427,107 | 426,151 |
| Total liabilities | 2,056,823 | 2,063,870 | 2,110,431 | 2,125,894 | 2,123,486 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 418,372 | 415,646 | 430,297 | 441,272 | 431,138 |
| Loans and accounts with affiliates | 526,823 | 525,300 | 533,949 | 533,533 | 536,174 |
| Borrowings | 790,087 | 801,548 | 815,758 | 818,329 | 822,206 |
| Loans and other borrowings | 369,721 | 374,170 | 376,709 | 376,861 | 379,272 |
| Bankers' acceptances and paper | 29,739 | 32,386 | 33,400 | 33,785 | 32,692 |
| Bonds and debentures | 234,027 | 232,880 | 239,040 | 241,063 | 247,322 |
| Mortgages | 156,600 | 162,112 | 166,610 | 166,619 | 162,921 |
| Future income tax | 82,041 | 85,404 | 85,665 | 86,349 | 88,385 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 239,500 | 235,973 | 244,761 | 246,410 | 245,583 |
| Total, equity | 1,420,594 | 1,467,578 | 1,485,006 | 1,516,314 | 1,531,750 |
| Share capital | 861,073 | 874,585 | 882,103 | 899,000 | 906,792 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 157,447 | 166,361 | 171,897 | 172,440 | 174,704 |
| Accumulated other comprehensive income | -2,323 | -2,381 | -2,630 | -7,224 | -8,715 |
| Retained earnings | 404,398 | 429,014 | 433,636 | 452,098 | 458,969 |
| Income statement |  |  |  |  |  |
| Operating revenue | 707,837 A | 734,362 A | 762,363 A | 773,376 A | 749,002 A |
| Sales of goods and services | 683,464 | 708,631 | 736,386 | 746,604 | 723,447 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 24,373 | 25,731 | 25,977 | 26,772 | 25,554 |
| Operating expenses | 657,530 | 681,479 | 705,092 | 716,067 | 697,376 |
| Depreciation, depletion and amortization | 28,627 | 29,138 | 29,899 | 30,816 | 30,194 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 628,904 | 652,343 | 675,193 | 685,252 | 667,182 |
| Operating profit or loss | 50,307 | 52,883 | 57,270 | 57,310 | 51,626 |
| Interest and dividend revenue | 6,789 | 7,822 | 6,675 | 9,539 | 6,143 |
| Interest expense on borrowing | 13,897 | 14,336 | 14,218 | 14,885 | 14,285 |
| Gains or losses | 5,047 | 7,014 | 393 | 95 | 4,327 |
| Profit before income tax | 48,256 | 53,384 | 50,117 | 52,061 | 47,816 |
| Income tax | 7,989 | 11,441 | 11,323 | 10,271 | 10,505 |
| Equity in affiliates' earnings | 2,301 | 2,639 | 2,089 | 3,877 | 3,449 |
| Profit before extraordinary gains | 42,568 | 44,582 | 40,883 | 45,667 | 40,761 |
| Extraordinary gains or losses | 40 | 115 | -152 | -26 | -56 |
| Net profit | 42,608 | 44,696 | 40,731 | 45,641 | 40,705 |
| Other comprehensive income | 3,447 | -81 | -1,092 | -4,882 | 1,709 |
| Comprehensive income | 46,055 | 44,615 | 39,640 | 40,759 | 42,414 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 3-2
Total, non-financial industries - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quart | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 34,567 | 34,477 | 57,598 | 62,137 | 40,135 |
| Net profit | 42,301 | 44,525 | 40,142 | 32,626 | 40,420 |
| Non-cash items | -4,864 | -5,793 | 21,097 | 25,694 | 3,818 |
| Depreciation, depletion and amortization | 28,282 | 29,012 | 29,768 | 24,001 | 30,094 |
| Future income tax | -2,139 | 2,248 | 1,212 | 572 | 289 |
| Working capital | -11,029 | -7,114 | 3,649 | 4,596 | -10,974 |
| Other non-cash items | -19,978 | -29,939 | -13,533 | -3,475 | -15,591 |
| Prior period cash transactions | -2,870 | -4,255 | -3,641 | 3,816 | -4,103 |
| Cash from financing activities | 10,268 | 32,950 | 28,721 | 8,146 | 14,673 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | 5,503 | 3,067 | 5,960 | -2,942 | 2,915 |
| Borrowings from non-affiliates | -5,592 | 9,424 | 12,839 | 2,986 | 8,667 |
| Loans and other borrowings | -8,788 | 4,689 | 2,933 | 101 | 883 |
| Bankers' acceptances and paper | 549 | 2,388 | 868 | 384 | -461 |
| Bonds and debentures | 1,222 | -2,744 | 6,296 | 1,688 | 5,909 |
| Mortgages | 1,426 | 5,092 | 2,741 | 813 | 2,335 |
| Equity | 10,356 | 20,459 | 9,923 | 8,102 | 3,092 |
| Total cash available | 44,835 | 67,426 | 86,320 | 70,283 | 54,809 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -6,335 | 17,950 | 10,825 | -1,376 | -2,109 |
| Investments in affiliates | -5,706 | 14,553 | 7,979 | -1,306 | 2,697 |
| Portfolio investments | 946 | 2,776 | 1,888 | -34 | -5,036 |
| Loans | -1,575 | 621 | 958 | -36 | 230 |
| Mortgage loans | -47 | 117 | 53 | 10 | 107 |
| Non-mortgage loans | -1,528 | 504 | 905 | -46 | 123 |
| Cash applied to fixed assets | 33,806 | 33,016 | 44,461 | 41,227 | 40,091 |
| Cash applied to dividends | 23,841 | 19,538 | 19,985 | 28,981 | 19,770 |
| Total applications of cash | 51,312 | 70,504 | 75,272 | 68,832 | 57,752 |
| Increase or decrease in cash | -6,477 | -3,078 | 11,048 | 1,451 | -2,944 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 725,214 | 732,634 | 753,950 | 766,140 | 766,985 |
| Operating profit | 52,832 | 52,685 | 54,375 | 57,878 | 54,448 |
| Profit before extraordinary gains | 44,170 | 44,177 | 39,410 | 45,944 | 42,342 |
| Net profit | 44,210 | 44,292 | 39,258 | 45,918 | 42,286 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 1.8 | 1.0 | 2.9 | 1.6 | 0.1 |
| Operating expenses | 1.6 | 1.1 | 2.9 | 1.2 | 0.6 |
| Operating profit | 4.3 | -0.3 | 3.2 | 6.4 | -5.9 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 7.3 | 7.2 | 7.2 | 7.6 | 7.1 |
| Return on equity (\%) | 12.4 | 12.0 | 10.6 | 12.1 | 11.1 |
| Debt to equity (ratio) | 0.927 | 0.904 | 0.909 | 0.892 | 0.887 |
| Return on capital employed (\%) | 8.0 | 7.9 | 7.2 | 7.9 | 7.4 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 4-1
Agriculture, forestry, fishing and hunting - Balance sheet and income statement

|  | First quarter | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 91,750 в | 91,989 в | 91,024 B | 91,793 A | 92,370 A |
| Cash and deposits | 6,582 | 6,572 | 6,484 | 6,518 | 6,707 |
| Accounts receivable and accrued revenue | 4,949 | 4,929 | 4,866 | 4,841 | 4,809 |
| Inventories | 13,770 | 13,753 | 13,644 | 13,908 | 13,944 |
| Investments and accounts with affiliates | 6,406 | 6,366 | 6,312 | 6,289 | 6,244 |
| Portfolio investments | 4,311 | 4,179 | 4,138 | 4,132 | 4,154 |
| Loans | 2,478 | 2,535 | 2,524 | 2,538 | 2,541 |
| Mortgage | 1,257 | 1,351 | 1,328 | 1,340 | 1,340 |
| Non-mortgage | 1,220 | 1,185 | 1,196 | 1,198 | 1,201 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 43,419 | 43,632 | 43,733 | 44,119 | 44,409 |
| Other assets | 9,835 | 10,022 | 9,324 | 9,448 | 9,561 |
| Total liabilities | 53,515 | 53,808 | 53,236 | 53,393 | 53,664 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 4,562 | 4,350 | 4,305 | 4,389 | 4,432 |
| Loans and accounts with affiliates | 15,772 | 15,756 | 15,820 | 15,734 | 15,700 |
| Borrowings | 27,355 | 27,570 | 26,950 | 27,080 | 27,355 |
| Loans and other borrowings | 16,960 | 17,152 | 16,595 | 16,670 | 16,719 |
| Bankers' acceptances and paper | 645 | 657 | 636 | 638 | 639 |
| Bonds and debentures | 4,178 | 4,129 | 4,134 | 4,237 | 4,287 |
| Mortgages | 5,572 | 5,632 | 5,586 | 5,534 | 5,710 |
| Future income tax | 941 | 1,279 | 1,286 | 1,288 | 1,336 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 4,886 | 4,853 | 4,874 | 4,902 | 4,842 |
| Total, equity | 38,235 | 38,181 | 37,788 | 38,400 | 38,706 |
| Share capital | 9,604 | 9,563 | 9,498 | 9,567 | 9,316 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 3,142 | 3,299 | 3,258 | 3,308 | 3,320 |
| Accumulated other comprehensive income | -5 | 1 | 1 | 11 | 10 |
| Retained earnings | 25,494 | 25,318 | 25,032 | 25,514 | 26,061 |
| Income statement |  |  |  |  |  |
| Operating revenue | 11,920 в | 11,969 в | 12,092 в | 12,258 ${ }^{\text {B }}$ | 11,780 в |
| Sales of goods and services | 11,270 | 11,308 | 11,420 | 11,576 | 11,121 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 650 | 661 | 672 | 682 | 659 |
| Operating expenses | 10,765 | 10,764 | 10,862 | 11,022 | 10,501 |
| Depreciation, depletion and amortization | 827 | 840 | 830 | 831 | 798 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 9,938 | 9,924 | 10,032 | 10,191 | 9,703 |
| Operating profit or loss | 1,155 | 1,206 | 1,230 | 1,236 | 1,278 |
| Interest and dividend revenue | 182 | 184 | 185 | 182 | 174 |
| Interest expense on borrowing | 313 | 323 | 320 | 316 | 307 |
| Gains or losses | 322 | 246 | 238 | 442 | 299 |
| Profit before income tax | 1,346 | 1,312 | 1,333 | 1,544 | 1,444 |
| Income tax | 187 | 188 | 210 | 214 | 213 |
| Equity in affiliates' earnings | 41 | 43 | 41 | 42 | 39 |
| Profit before extraordinary gains | 1,200 | 1,167 | 1,165 | 1,371 | 1,271 |
| Extraordinary gains or losses | 0 | 0 | 0 | 0 | 0 |
| Net profit | 1,200 | 1,167 | 1,165 | 1,371 | 1,271 |
| Other comprehensive income | -2 | 5 | -5 | 9 | 4 |
| Comprehensive income | 1,198 | 1,172 | 1,160 | 1,380 | 1,275 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 4-2
Agriculture, forestry, fishing and hunting - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | $\begin{array}{r} \text { First } \\ \text { quarter } \\ 2011 \end{array}$ | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | $\begin{array}{r} \text { First } \\ \text { quarter } \\ 2012 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 1,560 | 995 | 1,290 | 202 | 1,206 |
| Net profit | 1,181 | 1,179 | 1,159 | 368 | 1,264 |
| Non-cash items | 333 | -123 | 310 | -136 | 40 |
| Depreciation, depletion and amortization | 820 | 835 | 822 | 136 | 794 |
| Future income tax | 13 | 12 | 27 | 12 | 20 |
| Working capital | 168 | -101 | 159 | -58 | -6 |
| Other non-cash items | -667 | -870 | -698 | -226 | -767 |
| Prior period cash transactions | 45 | -61 | -180 | -30 | -98 |
| Cash from financing activities | 33 | 93 | -457 | -120 | 170 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | -43 | 7 | 20 | -59 | 41 |
| Borrowings from non-affiliates | 80 | 26 | -374 | -47 | 61 |
| Loans and other borrowings | 164 | 6 | -285 | -70 | -22 |
| Bankers' acceptances and paper | 45 | 19 | -20 | 0 | 2 |
| Bonds and debentures | 0 | -60 | 5 | 94 | 50 |
| Mortgages | -130 | 62 | -74 | -72 | 31 |
| Equity | -3 | 59 | -103 | -13 | 69 |
| Total cash available | 1,593 | 1,088 | 832 | 82 | 1,377 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 50 | -29 | -103 | -86 | -53 |
| Investments in affiliates | -9 | -29 | -48 | -79 | -79 |
| Portfolio investments | -85 | -1 | -49 | 2 | 19 |
| Loans | 144 | 2 | -5 | -9 | 7 |
| Mortgage loans | 164 | -1 | -15 | 0 | 3 |
| Non-mortgage loans | -19 | 3 | 10 | -9 | 4 |
| Cash applied to fixed assets | 1,110 | 673 | 616 | 68 | 1,175 |
| Cash applied to dividends | 106 | 139 | 107 | 105 | 101 |
| Total applications of cash | 1,267 | 784 | 621 | 87 | 1,223 |
| Increase or decrease in cash | 326 | 304 | 212 | -5 | 154 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 12,010 | 11,926 | 12,131 | 12,174 | 11,882 |
| Operating profit | 1,144 | 1,155 | 1,249 | 1,279 | 1,268 |
| Profit before extraordinary gains | 1,164 | 1,145 | 1,178 | 1,415 | 1,239 |
| Net profit | 1,164 | 1,145 | 1,178 | 1,415 | 1,239 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | -1.2 | -0.7 | 1.7 | 0.4 | -2.4 |
| Operating expenses | -0.8 | -0.9 | 1.0 | 0.1 | -2.6 |
| Operating profit | -5.5 | 0.9 | 8.1 | 2.4 | -0.9 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 9.5 | 9.7 | 10.3 | 10.5 | 10.7 |
| Return on equity (\%) | 12.2 | 12.0 | 12.5 | 14.7 | 12.8 |
| Debt to equity (ratio) | 1.128 | 1.135 | 1.132 | 1.115 | 1.112 |
| Return on capital employed (\%) | 6.9 | 6.8 | 7.2 | 8.4 | 7.3 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified
- Figures may not add due to rounding.

Table 5-1
Oil and gas extraction and support activities - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter $2011$ | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 517,337 A | 520,853 A | 532,964 A | 545,801 A | 554,430 A |
| Cash and deposits | 18,676 | 23,607 | 24,634 | 28,191 | 28,406 |
| Accounts receivable and accrued revenue | 45,125 | 42,624 | 43,375 | 44,828 | 45,247 |
| Inventories | 5,459 | 5,875 | 6,012 | 6,118 | 6,176 |
| Investments and accounts with affiliates | 99,268 | 99,465 | 100,339 | 100,582 | 99,999 |
| Portfolio investments | 9,609 | 9,985 | 9,784 | 9,034 | 7,476 |
| Loans | 1,627 | 1,593 | 1,659 | 1,561 | 1,681 |
| Mortgage | 152 | 153 | 154 | 162 | 163 |
| Non-mortgage | 1,475 | 1,440 | 1,505 | 1,399 | 1,517 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 297,726 | 300,602 | 307,667 | 314,060 | 321,872 |
| Other assets | 39,847 | 37,103 | 39,494 | 41,426 | 43,573 |
| Total liabilities | 273,798 | 269,027 | 277,543 | 285,709 | 286,438 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 45,243 | 42,093 | 44,578 | 46,819 | 46,656 |
| Loans and accounts with affiliates | 68,795 | 68,848 | 69,376 | 70,172 | 69,735 |
| Borrowings | 87,294 | 87,408 | 88,588 | 87,835 | 87,649 |
| Loans and other borrowings | 43,257 | 44,079 | 43,312 | 42,948 | 41,915 |
| Bankers' acceptances and paper | 5,702 | 5,944 | 6,627 | 5,367 | 5,087 |
| Bonds and debentures | 37,723 | 36,804 | 38,042 | 38,837 | 39,868 |
| Mortgages | 611 | 582 | 607 | 683 | 779 |
| Future income tax | 29,804 | 30,749 | 31,870 | 32,013 | 32,803 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 42,662 | 39,929 | 43,130 | 48,871 | 49,594 |
| Total, equity | 243,540 | 251,826 | 255,422 | 260,092 | 267,992 |
| Share capital | 199,522 | 206,915 | 209,439 | 216,821 | 220,000 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 15,784 | 16,205 | 16,090 | 16,781 | 16,542 |
| Accumulated other comprehensive income | 1,205 | 1,449 | 1,721 | 1,508 | 1,483 |
| Retained earnings | 27,029 | 27,257 | 28,171 | 24,982 | 29,967 |
| Income statement |  |  |  |  |  |
| Operating revenue | 44,446 A | 47,729 A | 57,658 A | 55,246 A | 55,215 A |
| Sales of goods and services | 44,446 | 47,729 | 57,658 | 55,246 | 55,215 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 0 | 0 | 0 | 0 | 0 |
| Operating expenses | 40,797 | 43,727 | 53,874 | 51,806 | 51,495 |
| Depreciation, depletion and amortization | 6,844 | 6,948 | 7,361 | 7,940 | 7,929 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 33,953 | 36,779 | 46,513 | 43,866 | 43,566 |
| Operating profit or loss | 3,649 | 4,002 | 3,784 | 3,440 | 3,720 |
| Interest and dividend revenue | 1,048 | 553 | 281 | 304 | 293 |
| Interest expense on borrowing | 1,842 | 1,939 | 1,817 | 1,907 | 1,819 |
| Gains or losses | 878 | 897 | 270 | -3,235 | 1,730 |
| Profit before income tax | 3,733 | 3,513 | 2,519 | -1,403 | 3,919 |
| Income tax | -296 | 1,001 | 946 | -49 | 631 |
| Equity in affiliates' earnings | 471 | 738 | 549 | 705 | 396 |
| Profit before extraordinary gains | 4,500 | 3,249 | 2,122 | -649 | 3,684 |
| Extraordinary gains or losses | 0 | 0 | 4 | -4 | -4 |
| Net profit | 4,500 | 3,249 | 2,126 | -653 | 3,680 |
| Other comprehensive income | -173 | 263 | 331 | -74 | -43 |
| Comprehensive income | 4,327 | 3,512 | 2,457 | -727 | 3,637 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 5-2
Oil and gas extraction and support activities - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter quars |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 4,834 | 10,051 | 12,185 | 17,830 | 10,536 |
| Net profit | 4,475 | 3,432 | 2,105 | -607 | 3,691 |
| Non-cash items | -3 | 6,607 | 10,077 | 13,748 | 6,194 |
| Depreciation, depletion and amortization | 6,807 | 6,947 | 7,354 | 7,405 | 7,924 |
| Future income tax | -1,132 | 959 | 1,387 | -312 | 456 |
| Working capital | -1,959 | -924 | 1,416 | 683 | -408 |
| Other non-cash items | -3,718 | -375 | -79 | 5,971 | -1,777 |
| Prior period cash transactions | 362 | 13 | 3 | 4,689 | 650 |
| Cash from financing activities | 5,195 | 6,005 | 5,693 | 3,920 | 1,614 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | 4,185 | -60 | 412 | 2,083 | -1,371 |
| Borrowings from non-affiliates | -1,738 | 1,301 | 1,208 | -1,531 | 55 |
| Loans and other borrowings | -2,078 | 1,887 | -534 | -1,053 | -1,186 |
| Bankers' acceptances and paper | 448 | 242 | 625 | -1,262 | 199 |
| Bonds and debentures | -144 | -825 | 1,118 | 775 | 1,031 |
| Mortgages | 36 | -2 | -1 | 8 | 11 |
| Equity | 2,748 | 4,764 | 4,072 | 3,368 | 2,930 |
| Total cash available | 10,030 | 16,056 | 17,878 | 21,749 | 12,149 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -4,497 | 1,831 | 802 | -3,322 | -1,926 |
| Investments in affiliates | -5,387 | 1,739 | 956 | -2,241 | -669 |
| Portfolio investments | 929 | 131 | -219 | -969 | -1,378 |
| Loans | -38 | -40 | 65 | -112 | 121 |
| Mortgage loans | 2 | 1 | 1 | 0 | 2 |
| Non-mortgage loans | -41 | -41 | 64 | -112 | 120 |
| Cash applied to fixed assets | 14,716 | 9,929 | 14,610 | 15,363 | 10,994 |
| Cash applied to dividends | 4,225 | 2,096 | 2,068 | 7,395 | 2,015 |
| Total applications of cash | 14,444 | 13,857 | 17,479 | 19,435 | 11,083 |
| Increase or decrease in cash | -4,414 | 2,200 | 398 | 2,314 | 1,067 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 44,446 | 47,729 | 57,658 | 55,246 | 55,215 |
| Operating profit | 3,649 | 4,002 | 3,784 | 3,440 | 3,720 |
| Profit before extraordinary gains | 4,500 | 3,249 | 2,122 | -649 | 3,684 |
| Net profit | 4,500 | 3,249 | 2,126 | -653 | 3,680 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 4.7 | 7.4 | 20.8 | -4.2 | -0.1 |
| Operating expenses | 1.4 | 7.2 | 23.2 | -3.8 | -0.6 |
| Operating profit | 66.9 | 9.7 | -5.4 | -9.1 | 8.2 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 8.2 | 8.4 | 6.6 | 6.2 | 6.7 |
| Return on equity (\%) | 7.4 | 5.2 | 3.3 | -1.0 | 5.5 |
| Debt to equity (ratio) | 0.641 | 0.620 | 0.618 | 0.608 | 0.587 |
| Return on capital employed (\%) | 5.8 | 4.6 | 3.3 | 0.6 | 4.6 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 6-1
Mining and quarrying (except oil and gas) - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 182,798 A | 192,778 A | 195,583 A | 202,437 A | 201,814 A |
| Cash and deposits | 7,459 | 8,351 | 8,896 | 8,991 | 7,872 |
| Accounts receivable and accrued revenue | 14,159 | 10,765 | 11,211 | 10,653 | 13,198 |
| Inventories | 5,401 | 5,660 | 5,777 | 5,941 | 6,118 |
| Investments and accounts with affiliates | 85,447 | 95,808 | 96,834 | 100,905 | 99,136 |
| Portfolio investments | 2,706 | 2,860 | 2,733 | 2,811 | 2,745 |
| Loans | 82 | 67 | 78 | 82 | 73 |
| Mortgage | 27 | 28 | 28 | 30 | 30 |
| Non-mortgage | 54 | 39 | 50 | 52 | 43 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 52,335 | 54,463 | 54,844 | 56,504 | 56,563 |
| Other assets | 15,209 | 14,805 | 15,210 | 16,550 | 16,109 |
| Total liabilities | 86,661 | 89,739 | 91,968 | 92,036 | 96,335 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 10,178 | 8,534 | 8,061 | 10,612 | 10,607 |
| Loans and accounts with affiliates | 39,852 | 41,592 | 43,316 | 41,686 | 44,862 |
| Borrowings | 17,447 | 18,383 | 24,105 | 22,376 | 22,685 |
| Loans and other borrowings | 13,034 | 13,901 | 14,949 | 13,241 | 13,277 |
| Bankers' acceptances and paper | 1,214 | 1,299 | 1,072 | 1,029 | 1,054 |
| Bonds and debentures | 3,199 | 3,182 | 8,083 | 8,106 | 8,322 |
| Mortgages | 1 | 1 | 1 | 1 | 32 |
| Future income tax | 7,935 | 8,194 | 8,311 | 8,483 | 8,502 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 11,250 | 13,036 | 8,176 | 8,879 | 9,678 |
| Total, equity | 96,137 | 103,039 | 103,614 | 110,401 | 105,479 |
| Share capital | 79,729 | 80,834 | 80,863 | 80,872 | 79,337 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 2,600 | 2,697 | 3,461 | 3,571 | 3,417 |
| Accumulated other comprehensive income | 999 | 960 | 1,122 | 765 | 936 |
| Retained earnings | 12,808 | 18,547 | 18,169 | 25,193 | 21,789 |
| Income statement |  |  |  |  |  |
| Operating revenue | 9,467 A | 9,857 A | 10,554 A | $10,049 \mathrm{~A}$ | $9,262 \text { A }$ |
| Sales of goods and services | 9,467 | 9,857 | 10,554 | 10,049 | $9,262$ |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 0 | 0 | 0 | 0 | 0 |
| Operating expenses | 7,070 | 7,440 | 7,761 | 7,742 | 7,195 |
| Depreciation, depletion and amortization | 707 | 725 | 753 | 730 | 678 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 6,364 | 6,715 | 7,009 | 7,012 | 6,517 |
| Operating profit or loss | 2,396 | 2,417 | 2,793 | 2,307 | 2,066 |
| Interest and dividend revenue | 371 | 1,006 | 483 | 3,030 | 290 |
| Interest expense on borrowing | 521 | 497 | 527 | 476 | 489 |
| Gains or losses | 170 | 210 | -1,546 | -610 | -1,320 |
| Profit before income tax | 2,416 | 3,136 | 1,203 | 4,251 | 547 |
| Income tax | 706 | 919 | 771 | 826 | 440 |
| Equity in affiliates' earnings | 283 | 359 | 357 | 425 | 314 |
| Profit before extraordinary gains | 1,993 | 2,576 | 789 | 3,850 | 420 |
| Extraordinary gains or losses | 0 | 0 | 0 | 0 | 0 |
| Net profit | 1,993 | 2,576 | 789 | 3,850 | 420 |
| Other comprehensive income | 70 | -20 | 101 | -196 | 812 |
| Comprehensive income | 2,063 | 2,556 | 890 | 3,654 | 1,232 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 6-2
Mining and quarrying (except oil and gas) - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 3,929 | 6,600 | -5,220 | 6,981 | -366 |
| Net profit | 1,964 | 2,577 | 790 | 3,826 | 428 |
| Non-cash items | 2,119 | 4,147 | -6,014 | 3,098 | -733 |
| Depreciation, depletion and amortization | 684 | 723 | 753 | 673 | 677 |
| Future income tax | 76 | 223 | -118 | -73 | 15 |
| Working capital | 1,141 | 1,336 | -808 | 3,226 | -2,541 |
| Other non-cash items | 218 | 1,865 | -5,841 | -728 | 1,115 |
| Prior period cash transactions | -154 | -125 | 4 | 57 | -61 |
| Cash from financing activities | -1,070 | 2,568 | 7,749 | -2,868 | 3,214 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | -357 | 1,395 | 1,693 | -1,570 | 3,554 |
| Borrowings from non-affiliates | 220 | 708 | 5,826 | -1,747 | 224 |
| Loans and other borrowings | 169 | 639 | 1,053 | -1,715 | -12 |
| Bankers' acceptances and paper | -249 | 85 | -227 | -45 | 25 |
| Bonds and debentures | 327 | -16 | 5,000 | 13 | 217 |
| Mortgages | -27 | 0 | 0 | 0 | -6 |
| Equity | -933 | 466 | 231 | 449 | -564 |
| Total cash available | 2,859 | 9,168 | 2,529 | 4,113 | 2,848 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 1,991 | 10,093 | 184 | 3,699 | -896 |
| Investments in affiliates | 2,113 | 9,955 | 216 | 3,623 | -785 |
| Portfolio investments | -114 | 154 | -43 | 74 | -102 |
| Loans | -8 | -17 | 10 | 1 | -9 |
| Mortgage loans | 0 | 0 | 0 | 0 | 0 |
| Non-mortgage loans | -8 | -17 | 10 | 1 | -9 |
| Cash applied to fixed assets | 2,281 | 1,417 | 1,798 | 2,705 | 2,130 |
| Cash applied to dividends | 534 | 320 | 1,299 | 557 | 914 |
| Total applications of cash | 4,806 | 11,830 | 3,281 | 6,960 | 2,148 |
| Increase or decrease in cash | -1,947 | -2,662 | -752 | -2,846 | 700 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 9,467 | 9,857 | 10,554 | 10,049 | 9,262 |
| Operating profit | 2,396 | 2,417 | 2,793 | 2,307 | 2,066 |
| Profit before extraordinary gains | 1,993 | 2,576 | 789 | 3,850 | 420 |
| Net profit | 1,993 | 2,576 | 789 | 3,850 | 420 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | -0.8 | 4.1 | 7.1 | -4.8 | -7.8 |
| Operating expenses | -1.4 | 5.2 | 4.3 | -0.2 | -7.1 |
| Operating profit | 1.2 | 0.8 | 15.6 | -17.4 | -10.4 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 25.3 | 24.5 | 26.5 | 23.0 | 22.3 |
| Return on equity (\%) | 8.3 | 10.0 | 3.0 | 14.0 | 1.6 |
| Debt to equity (ratio) | 0.596 | 0.582 | 0.651 | 0.580 | 0.640 |
| Return on capital employed (\%) | 6.1 | 7.1 | 2.7 | 9.6 | 1.8 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 7-1
Utilities - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 95,029 A | 97,017 A | 98,637 A | 100,488 A | 99,260 A |
| Cash and deposits | 2,378 | 2,660 | 1,979 | 1,938 | 1,911 |
| Accounts receivable and accrued revenue | 8,059 | 6,191 | 6,386 | 7,264 | 7,176 |
| Inventories | 1,892 | 2,346 | 2,887 | 2,813 | 2,404 |
| Investments and accounts with affiliates | 5,332 | 5,315 | 5,400 | 5,668 | 5,980 |
| Portfolio investments | 762 | 719 | 720 | 773 | 820 |
| Loans | 501 | 956 | 915 | 938 | 873 |
| Mortgage | 36 | 36 | 1 | 1 | 1 |
| Non-mortgage | 465 | 920 | 914 | 938 | 872 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 62,479 | 64,153 | 64,705 | 65,955 | 65,492 |
| Other assets | 13,627 | 14,676 | 15,645 | 15,138 | 14,602 |
| Total liabilities | 63,967 | 65,153 | 66,935 | 68,158 | 67,461 |
| Deposits | 0 | 0 | 0 | $0$ | $0$ |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 6,904 | 6,646 | 6,832 | 7,704 | 7,518 |
| Loans and accounts with affiliates | 4,027 | 3,752 | 3,029 | 3,080 | 3,372 |
| Borrowings | 36,179 | 36,999 | 37,870 | 38,327 | 37,759 |
| Loans and other borrowings | 17,157 | 18,157 | 18,691 | 18,780 | 17,862 |
| Bankers' acceptances and paper | 1,111 | 1,088 | 1,468 | 1,338 | 1,491 |
| Bonds and debentures | 17,897 | 17,738 | 17,697 | 18,197 | 18,391 |
| Mortgages | 15 | 15 | 14 | 12 | 15 |
| Future income tax | 4,303 | 4,416 | 4,130 | 4,184 | 4,174 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 12,554 | 13,340 | 15,074 | 14,862 | 14,639 |
| Total, equity | 31,062 | 31,864 | 31,702 | 32,330 | 31,799 |
| Share capital | 23,123 | 23,665 | 23,992 | 24,144 | 24,592 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 2,982 | 3,493 | 3,513 | 3,632 | 3,493 |
| Accumulated other comprehensive income | 1,382 | 1,525 | 1,593 | 1,617 | 1,706 |
| Retained earnings | 3,576 | 3,181 | 2,604 | 2,937 | 2,007 |
| Income statement |  |  |  |  |  |
| Operating revenue | 17,621 A | 14,186 A | 13,638 A | 14,910 A | 15,651 A |
| Sales of goods and services | 17,127 | 13,891 | 13,284 | 14,580 | 15,234 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 494 | 295 | 354 | 330 | 416 |
| Operating expenses | 15,567 | 13,138 | 12,227 | 13,468 | 13,811 |
| Depreciation, depletion and amortization | 870 | 906 | 895 | 886 | 879 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 14,697 | 12,232 | 11,332 | 12,582 | 12,931 |
| Operating profit or loss | 2,054 | 1,048 | 1,410 | 1,442 | 1,840 |
| Interest and dividend revenue | 83 | 71 | 66 | 74 | 63 |
| Interest expense on borrowing | 596 | 593 | 598 | 616 | 625 |
| Gains or losses | 254 | 280 | -38 | 88 | 148 |
| Profit before income tax | 1,791 | 803 | 837 | 984 | 1,423 |
| Income tax | 368 | 134 | 24 | 107 | 226 |
| Equity in affiliates' earnings | 17 | 8 | 15 | -3 | -5 |
| Profit before extraordinary gains | 1,440 | 676 | 829 | 874 | 1,193 |
| Extraordinary gains or losses | 0 | 0 | 0 | 0 | 0 |
| Net profit | 1,440 | 676 | 829 | 874 | 1,193 |
| Other comprehensive income | 2,318 | -6 | -28 | -269 | -291 |
| Comprehensive income | 3,758 | 670 | 800 | 605 | 902 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 7-2
Utilities - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | $\begin{array}{r} \hline \text { First } \\ \text { quarter } \\ 2011 \end{array}$ | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 2,497 | 2,371 | 1,165 | 2,059 | 2,441 |
| Net profit | 1,440 | 676 | 816 | 849 | 1,197 |
| Non-cash items | 1,086 | 1,640 | 535 | 1,227 | 1,681 |
| Depreciation, depletion and amortization | 868 | 906 | 890 | 863 | 879 |
| Future income tax | 39 | 207 | 4 | 11 | -24 |
| Working capital | 531 | 1,020 | -658 | 41 | 254 |
| Other non-cash items | -352 | -493 | 298 | 313 | 572 |
| Prior period cash transactions | -29 | 55 | -186 | -17 | -437 |
| Cash from financing activities | -1,016 | 1,446 | 1,097 | 622 | -377 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | -16 | -196 | -188 | -65 | -178 |
| Borrowings from non-affiliates | -530 | 801 | 1,108 | 509 | 111 |
| Loans and other borrowings | -374 | 770 | 805 | 119 | -103 |
| Bankers' acceptances and paper | -235 | -40 | 380 | -131 | 154 |
| Bonds and debentures | 76 | 70 | -75 | 523 | 58 |
| Mortgages | 3 | 1 | -1 | -2 | 3 |
| Equity | -470 | 841 | 177 | 177 | -310 |
| Total cash available | 1,481 | 3,817 | 2,262 | 2,681 | 2,064 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 47 | 379 | 81 | 140 | -144 |
| Investments in affiliates | 115 | -24 | 99 | 65 | -57 |
| Portfolio investments | -100 | -43 | 1 | 52 | -20 |
| Loans | 32 | 447 | -19 | 23 | -67 |
| Mortgage loans | 0 | 0 | 0 | 0 | 0 |
| Non-mortgage loans | 32 | 447 | -19 | 23 | -67 |
| Cash applied to fixed assets | 448 | 2,599 | 2,021 | 2,096 | 1,589 |
| Cash applied to dividends | 591 | 506 | 497 | 474 | 475 |
| Total applications of cash | 1,086 | 3,484 | 2,599 | 2,709 | 1,920 |
| Increase or decrease in cash | 396 | 333 | -337 | -28 | 144 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 15,424 | 15,408 | 15,204 | 14,319 | 13,441 |
| Operating profit | 1,670 | 1,288 | 1,637 | 1,358 | 1,444 |
| Profit before extraordinary gains | 1,052 | 957 | 1,058 | 753 | 867 |
| Net profit | 1,052 | 957 | 1,058 | 753 | 867 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 4.2 | -0.1 | -1.3 | -5.8 | -6.1 |
| Operating expenses | 2.4 | 2.7 | -3.9 | -4.5 | -7.4 |
| Operating profit | 21.8 | -22.9 | 27.1 | -17.0 | 6.3 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 10.8 | 8.4 | 10.8 | 9.5 | 10.7 |
| Return on equity (\%) | 13.5 | 12.0 | 13.4 | 9.3 | 10.9 |
| Debt to equity (ratio) | 1.294 | 1.279 | 1.290 | 1.281 | 1.293 |
| Return on capital employed (\%) | 8.5 | 8.0 | 8.5 | 6.5 | 7.4 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 8-1
Construction - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 200,284 A | 205,719 A | 213,745 A | 213,425 A | 207,190 A |
| Cash and deposits | 25,966 | 26,091 | 26,285 | 26,154 | 25,352 |
| Accounts receivable and accrued revenue | 41,557 | 42,965 | 45,915 | 46,854 | 43,265 |
| Inventories | 35,122 | 36,537 | 37,855 | 36,428 | 35,644 |
| Investments and accounts with affiliates | 30,748 | 30,464 | 31,242 | 31,169 | 30,964 |
| Portfolio investments | 6,770 | 6,804 | 7,054 | 6,962 | 7,749 |
| Loans | 1,547 | 1,645 | 1,625 | 1,595 | 1,607 |
| Mortgage | 344 | 419 | 381 | 359 | 406 |
| Non-mortgage | 1,203 | 1,227 | 1,244 | 1,235 | 1,201 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 45,977 | 46,572 | 47,326 | 46,604 | 46,155 |
| Other assets | 12,597 | 14,640 | 16,442 | 17,659 | 16,455 |
| Total liabilities | 138,456 | 143,899 | 149,430 | 146,836 | 137,915 |
| Deposits | 0 | 0 | 0 | 0 | $0$ |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 38,700 | 39,795 | 42,789 | 42,896 | 39,382 |
| Loans and accounts with affiliates | 36,732 | 37,883 | 38,758 | 38,005 | 36,979 |
| Borrowings | 53,109 | 56,564 | 58,314 | 57,524 | 57,410 |
| Loans and other borrowings | 29,878 | 30,952 | 31,356 | 31,046 | 30,902 |
| Bankers' acceptances and paper | 1,297 | 1,238 | 1,260 | 1,110 | 1,103 |
| Bonds and debentures | 5,004 | 5,232 | 6,227 | 6,374 | 7,671 |
| Mortgages | 16,929 | 19,142 | 19,472 | 18,994 | 17,734 |
| Future income tax | 1,168 | 1,005 | 1,125 | 1,007 | 1,005 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 8,748 | 8,652 | 8,443 | 7,403 | 3,139 |
| Total, equity | 61,827 | 61,820 | 64,315 | 66,589 | 69,275 |
| Share capital | 10,931 | 11,335 | 11,454 | 11,654 | 12,085 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 2,712 | 2,248 | 3,036 | 3,044 | 3,097 |
| Accumulated other comprehensive income | 170 | 120 | 144 | 171 | 179 |
| Retained earnings | 48,014 | 48,117 | 49,680 | 51,719 | 53,913 |
| Income statement |  |  |  |  |  |
| Operating revenue | 55,051 A | 60,195 A | 65,637 A | 65,123 A | 57,118 в |
| Sales of goods and services | 54,312 | 59,011 | 64,571 | 64,084 | 56,230 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 739 | 1,185 | 1,066 | 1,039 | 888 |
| Operating expenses | 53,323 | 57,682 | 61,508 | 61,465 | 53,800 |
| Depreciation, depletion and amortization | 1,387 | 1,477 | 1,545 | 1,535 | 1,398 |
| Insurance claims incurred | 0 | 0 | 1, 0 | 1,5 | - 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 51,936 | 56,205 | 59,963 | 59,930 | 52,402 |
| Operating profit or loss | 1,729 | 2,513 | 4,130 | 3,658 | 3,318 |
| Interest and dividend revenue | 417 | 456 | 463 | 457 | 446 |
| Interest expense on borrowing | 489 | 544 | 572 | 730 | 674 |
| Gains or losses | 138 | 276 | 86 | 420 | 215 |
| Profit before income tax | 1,792 | 2,699 | 4,105 | 3,802 | 3,304 |
| Income tax | 454 | 506 | 792 | 745 | 688 |
| Equity in affiliates' earnings | 148 | 141 | 170 | 155 | 147 |
| Profit before extraordinary gains | 1,485 | 2,333 | 3,483 | 3,211 | 2,762 |
| Extraordinary gains or losses | 0 | 35 | 0 | 4 | 0 |
| Net profit | 1,485 | 2,369 | 3,483 | 3,215 | 2,762 |
| Other comprehensive income | 152 | -24 | -23 | -39 | -9 |
| Comprehensive income | 1,637 | 2,345 | 3,460 | 3,177 | 2,753 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 8-2
Construction - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter quars |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 2,378 | 693 | 1,609 | 951 | 2,523 |
| Net profit | 1,429 | 2,316 | 3,424 | 1,228 | 3,435 |
| Non-cash items | 963 | -1,445 | -1,792 | -367 | -1,027 |
| Depreciation, depletion and amortization | 1,268 | 1,462 | 1,532 | 588 | 1,390 |
| Future income tax | -44 | -62 | -6 | -45 | -68 |
| Working capital | 1,192 | -637 | -675 | 163 | 1,235 |
| Other non-cash items | -1,452 | -2,208 | -2,643 | -1,073 | -3,584 |
| Prior period cash transactions | -14 | -177 | -24 | 89 | 114 |
| Cash from financing activities | -3,302 | 1,496 | 2,173 | -807 | -3,379 |
| Increase in deposits | 0 | 1, 0 | 0 | 0 | 0 |
| Borrowings from affiliates | -1,721 | 70 | 865 | -426 | -1,722 |
| Borrowings from non-affiliates | -1,236 | 1,155 | 1,068 | -630 | -1,834 |
| Loans and other borrowings | -848 | 457 | 74 | -77 | -252 |
| Bankers' acceptances and paper | 12 | -42 | 23 | -137 | -26 |
| Bonds and debentures | -247 | 230 | 795 | -90 | -173 |
| Mortgages | -153 | 509 | 177 | -326 | -1,384 |
| Equity | -345 | 272 | 240 | 249 | 177 |
| Total cash available | -924 | 2,189 | 3,781 | 143 | -857 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -1,820 | 36 | 828 | -302 | -1,230 |
| Investments in affiliates | -686 | -1 | 737 | -164 | -647 |
| Portfolio investments | -601 | 23 | 106 | -108 | -520 |
| Loans | -533 | 14 | -15 | -31 | -63 |
| Mortgage loans | -328 | -6 | -34 | -20 | -5 |
| Non-mortgage loans | -205 | 20 | 19 | -10 | -58 |
| Cash applied to fixed assets | 225 | -54 | 1,273 | 234 | -85 |
| Cash applied to dividends | 1,211 | 1,156 | 992 | 1,012 | 1,571 |
| Total applications of cash | -385 | 1,138 | 3,093 | 944 | 256 |
| Increase or decrease in cash | -539 | 1,051 | 688 | -801 | -1,113 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 59,415 | 61,319 | 62,498 | 62,774 | 61,866 |
| Operating profit | 2,101 | 3,000 | 3,406 | 3,523 | 3,939 |
| Profit before extraordinary gains | 1,825 | 2,704 | 3,040 | 2,945 | 3,089 |
| Net profit | 1,825 | 2,739 | 3,040 | 2,949 | 3,089 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | -3.1 | 3.2 | 1.9 | 0.4 | -1.4 |
| Operating expenses | 0.1 | 1.8 | 1.3 | 0.3 | -2.2 |
| Operating profit | -48.6 | 42.8 | 13.6 | 3.4 | 11.8 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 3.5 | 4.9 | 5.4 | 5.6 | 6.4 |
| Return on equity (\%) | 11.8 | 17.5 | 18.9 | 17.7 | 17.8 |
| Debt to equity (ratio) | 1.453 | 1.528 | 1.509 | 1.435 | 1.363 |
| Return on capital employed (\%) | 6.5 | 7.5 | 8.4 | 8.8 | 9.8 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 9-1
Manufacturing - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | $\begin{array}{r} \text { First } \\ \text { quarter } \\ 2012 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 815,416 A | 821,100 A | 833,911 A | 843,807 A | 846,791 A |
| Cash and deposits | 39,041 | 40,282 | 42,086 | 46,636 | 46,176 |
| Accounts receivable and accrued revenue | 96,305 | 99,758 | 100,874 | 100,212 | 100,514 |
| Inventories | 74,735 | 75,873 | 76,828 | 77,541 | 78,078 |
| Investments and accounts with affiliates | 203,343 | 198,643 | 202,196 | 204,117 | 205,001 |
| Portfolio investments | 13,938 | 14,591 | 15,161 | 15,463 | 14,541 |
| Loans | 4,521 | 4,593 | 4,941 | 4,944 | 4,850 |
| Mortgage | 439 | 449 | 457 | 457 | 483 |
| Non-mortgage | 4,082 | 4,144 | 4,484 | 4,487 | 4,367 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 276,991 | 279,142 | 281,426 | 286,271 | 290,843 |
| Other assets | 106,541 | 108,218 | 110,400 | 108,623 | 106,787 |
| Total liabilities | 454,422 | 445,072 | 455,977 | 461,187 | 464,891 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 112,105 | 112,376 | 115,215 | 115,814 | 113,117 |
| Loans and accounts with affiliates | 137,539 | 131,292 | 133,934 | 136,513 | 136,383 |
| Borrowings | 120,729 | 118,039 | 118,344 | 121,839 | 123,263 |
| Loans and other borrowings | 70,887 | 70,434 | 71,830 | 75,352 | 75,837 |
| Bankers' acceptances and paper | 3,668 | 4,482 | 4,196 | 4,291 | 4,300 |
| Bonds and debentures | 40,454 | 37,086 | 36,227 | 36,448 | 37,321 |
| Mortgages | 5,719 | 6,037 | 6,090 | 5,748 | 5,804 |
| Future income tax | 24,523 | 24,808 | 24,259 | 24,485 | 25,892 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 59,527 | 58,557 | 64,225 | 62,536 | 66,235 |
| Total, equity | 360,994 | 376,028 | 377,933 | 382,620 | 381,900 |
| Share capital | 214,616 | 212,106 | 212,609 | 212,484 | 209,487 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 23,224 | 29,617 | 29,627 | 28,645 | 29,189 |
| Accumulated other comprehensive income | -5,662 | -5,633 | -6,015 | -8,798 | -10,290 |
| Retained earnings | 128,817 | 139,938 | 141,712 | 150,288 | 153,514 |
| Income statement |  |  |  |  |  |
| Operating revenue | 177,553 A | 182,843 A | 184,202 A | 190,578 A | 185,645 A |
| Sales of goods and services | 176,195 | 181,333 | 182,737 | 189,102 | 184,375 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,357 | 1,511 | 1,465 | 1,477 | 1,270 |
| Operating expenses | 163,338 | 169,138 | 169,662 | 174,982 | 173,025 |
| Depreciation, depletion and amortization | 5,763 | 5,911 | 5,935 | 6,069 | 6,035 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 157,575 | 163,227 | 163,726 | 168,913 | 166,990 |
| Operating profit or loss | 14,214 | 13,706 | 14,540 | 15,596 | 12,620 |
| Interest and dividend revenue | 967 | 1,384 | 989 | 1,118 | 877 |
| Interest expense on borrowing | 2,648 | 2,584 | 2,466 | 2,689 | 2,596 |
| Gains or losses | 1,494 | 1,511 | -1,130 | 307 | 862 |
| Profit before income tax | 14,036 | 14,018 | 11,930 | 14,334 | 11,771 |
| Income tax | 2,746 | 2,771 | 3,014 | 2,920 | 2,768 |
| Equity in affiliates' earnings | 77 | 182 | 75 | 137 | 186 |
| Profit before extraordinary gains | 11,367 | 11,428 | 8,991 | 11,551 | 9,189 |
| Extraordinary gains or losses | -13 | , 5 | -12 | -29 | -10 |
| Net profit | 11,354 | 11,433 | 8,978 | 11,522 | 9,179 |
| Other comprehensive income | 150 | -269 | -249 | -911 | -457 |
| Comprehensive income | 11,504 | 11,164 | 8,730 | 10,611 | 8,722 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 9-2
Manufacturing - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 6,434 | 4,171 | 10,365 | 14,591 | 7,450 |
| Net profit | 11,421 | 11,344 | 8,835 | 11,479 | 9,020 |
| Non-cash items | -4,657 | -5,250 | 3,167 | 5,900 | 1,527 |
| Depreciation, depletion and amortization | 5,690 | 5,881 | 5,896 | 5,341 | 6,014 |
| Future income tax | 35 | 223 | -31 | 39 | 32 |
| Working capital | -2,283 | -3,723 | -645 | 1,513 | -5,587 |
| Other non-cash items | -8,098 | -7,631 | -2,053 | -993 | 1,069 |
| Prior period cash transactions | -331 | -1,923 | -1,637 | -2,788 | -3,097 |
| Cash from financing activities | 5,950 | 1,792 | 4,080 | 5,413 | -1,787 |
| Increase in deposits | 0 | 1,70 | 0 | 0 | 0 |
| Borrowings from affiliates | 2,613 | -3,636 | 1,075 | 578 | 1,701 |
| Borrowings from non-affiliates | -2,005 | -3,100 | 272 | 3,844 | 878 |
| Loans and other borrowings | -1,174 | -783 | 1,190 | 3,728 | 141 |
| Bankers' acceptances and paper | 220 | 794 | -277 | 102 | 13 |
| Bonds and debentures | -815 | -3,337 | -685 | 213 | 703 |
| Mortgages | -237 | 226 | 44 | -199 | 21 |
| Equity | 5,342 | 8,528 | 2,733 | 991 | -4,366 |
| Total cash available | 12,384 | 5,962 | 14,445 | 20,004 | 5,663 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 2,276 | -2,703 | 1,682 | 2,453 | -1,971 |
| Investments in affiliates | 1,620 | -3,391 | 1,219 | 2,155 | 1,152 |
| Portfolio investments | 643 | 631 | 325 | 297 | -3,191 |
| Loans | 13 | 57 | 138 | 1 | 67 |
| Mortgage loans | 32 | 11 | 3 | -3 | 7 |
| Non-mortgage loans | -19 | 46 | 135 | 4 | 60 |
| Cash applied to fixed assets | 4,777 | 4,798 | 9,095 | 8,346 | 8,736 |
| Cash applied to dividends | 3,484 | 2,906 | 3,791 | 4,872 | 3,025 |
| Total applications of cash | 10,538 | 5,002 | 14,568 | 15,672 | 9,790 |
| Increase or decrease in cash | 1,846 | 961 | -123 | 4,332 | -4,127 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 182,910 | 179,758 | 182,675 | 189,833 | 190,966 |
| Operating profit | 15,143 | 13,142 | 13,677 | 16,093 | 13,484 |
| Profit before extraordinary gains | 11,586 | 10,630 | 8,728 | 12,393 | 9,432 |
| Net profit | 11,573 | 10,635 | 8,715 | 12,364 | 9,422 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 3.8 | -1.7 | 1.6 | 3.9 | 0.6 |
| Operating expenses | 2.4 | -0.7 | 1.4 | 2.8 | 2.2 |
| Operating profit | 23.0 | -13.2 | 4.1 | 17.7 | -16.2 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 8.3 | 7.3 | 7.5 | 8.5 | 7.1 |
| Return on equity (\%) | 12.8 | 11.3 | 9.2 | 13.0 | 9.9 |
| Debt to equity (ratio) | 0.715 | 0.663 | 0.668 | 0.675 | 0.680 |
| Return on capital employed (\%) | 8.8 | 8.1 | 6.8 | 8.7 | 7.2 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified
- Figures may not add due to rounding.

Table 10-1
Wholesale trade - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter $2011$ | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 260,283 A | 267,398 A | 273,389 A | 278,140 A | 275,961 A |
| Cash and deposits | 25,987 | 26,482 | 26,687 | 27,318 | 26,680 |
| Accounts receivable and accrued revenue | 62,895 | 65,822 | 66,438 | 66,855 | 66,699 |
| Inventories | 51,943 | 53,065 | 55,093 | 56,549 | 56,770 |
| Investments and accounts with affiliates | 45,606 | 47,319 | 48,419 | 49,194 | 48,731 |
| Portfolio investments | 5,697 | 5,872 | 6,203 | 6,072 | 6,005 |
| Loans | 5,404 | 5,370 | 6,078 | 6,079 | 6,066 |
| Mortgage | 458 | 459 | 494 | 486 | 465 |
| Non-mortgage | 4,945 | 4,911 | 5,584 | 5,593 | 5,601 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 32,166 | 32,595 | 32,732 | 33,370 | 33,319 |
| Other assets | 30,585 | 30,873 | 31,740 | 32,704 | 31,692 |
| Total liabilities | 157,741 | 160,941 | 165,249 | 166,960 | 164,922 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 62,648 | 63,005 | 65,638 | 67,027 | 65,574 |
| Loans and accounts with affiliates | 43,222 | 44,814 | 45,147 | 45,818 | 45,702 |
| Borrowings | 39,744 | 41,690 | 41,577 | 41,657 | 41,536 |
| Loans and other borrowings | 29,074 | 29,559 | 29,360 | 29,879 | 29,761 |
| Bankers' acceptances and paper | 2,289 | 2,829 | 3,171 | 2,966 | 3,002 |
| Bonds and debentures | 6,331 | 7,386 | 7,120 | 6,969 | 6,935 |
| Mortgages | 2,050 | 1,916 | 1,925 | 1,842 | 1,838 |
| Future income tax | -155 | -177 | -128 | -299 | -103 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 12,282 | 11,608 | 13,015 | 12,758 | 12,213 |
| Total, equity | 102,542 | 106,457 | 108,140 | 111,180 | 111,040 |
| Share capital | 37,393 | 39,573 | 39,823 | 41,390 | 44,418 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 10,158 | 11,171 | 11,174 | 11,089 | 10,757 |
| Accumulated other comprehensive income | -475 | -682 | -495 | -754 | -713 |
| Retained earnings | 55,467 | 56,395 | 57,638 | 59,454 | 56,577 |
| Income statement |  |  |  |  |  |
| Operating revenue | 127,346 A | 135,192 A | 135,501 A | 141,491 A | 136,445 A |
| Sales of goods and services | 125,402 | 133,136 | 133,443 | 139,270 | 134,433 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,943 | 2,056 | 2,058 | 2,221 | 2,013 |
| Operating expenses | 122,067 | 129,635 | 130,288 | 135,792 | 131,553 |
| Depreciation, depletion and amortization | 1,265 | 1,248 | 1,255 | 1,331 | 1,229 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 120,802 | 128,389 | 129,032 | 134,462 | 130,325 |
| Operating profit or loss | 5,279 | 5,557 | 5,213 | 5,699 | 4,892 |
| Interest and dividend revenue | 515 | 912 | 511 | 747 | 509 |
| Interest expense on borrowing | 718 | 726 | 729 | 748 | 706 |
| Gains or losses | -17 | 238 | 309 | -8 | 115 |
| Profit before income tax | 5,059 | 5,981 | 5,301 | 5,692 | 4,811 |
| Income tax | 1,097 | 1,244 | 1,239 | 1,120 | 1,263 |
| Equity in affiliates' earnings | 91 | 59 | -63 | 197 | 109 |
| Profit before extraordinary gains | 4,053 | 4,796 | 3,999 | 4,770 | 3,657 |
| Extraordinary gains or losses | 18 | 34 | -30 | -5 | -4 |
| Net profit | 4,071 | 4,831 | 3,968 | 4,765 | 3,653 |
| Other comprehensive income | 280 | 252 | 366 | 364 | 161 |
| Comprehensive income | 4,351 | 5,082 | 4,334 | 5,128 | 3,814 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 10-2
Wholesale trade - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | $\begin{array}{r} \hline \text { First } \\ \text { quarter } \\ 2011 \end{array}$ | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 2,031 | 4,246 | 8,030 | 5,301 | 5,274 |
| Net profit | 3,965 | 4,790 | 3,966 | 3,739 | 3,563 |
| Non-cash items | -2,473 | -621 | 3,516 | -829 | 974 |
| Depreciation, depletion and amortization | 1,250 | 1,243 | 1,244 | 977 | 1,215 |
| Future income tax | 21 | -45 | 14 | -146 | -15 |
| Working capital | -2,388 | -1,660 | 919 | -639 | -766 |
| Other non-cash items | -1,356 | -159 | 1,339 | -1,022 | 539 |
| Prior period cash transactions | 538 | 77 | 548 | 2,392 | 737 |
| Cash from financing activities | 1,000 | 942 | -1,070 | 682 | 3,711 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | 1,044 | -1,655 | -940 | 322 | -342 |
| Borrowings from non-affiliates | -447 | 802 | -226 | 202 | 145 |
| Loans and other borrowings | -353 | 138 | -311 | 609 | 151 |
| Bankers' acceptances and paper | -68 | 366 | 342 | -184 | -51 |
| Bonds and debentures | -2 | 308 | -266 | -146 | 19 |
| Mortgages | -24 | -10 | 9 | -77 | 26 |
| Equity | 402 | 1,795 | 96 | 158 | 3,908 |
| Total cash available | 3,030 | 5,188 | 6,960 | 5,983 | 8,985 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -368 | 590 | 2,005 | -72 | 387 |
| Investments in affiliates | -1,492 | 569 | 969 | 80 | 338 |
| Portfolio investments | 1,398 | 52 | 404 | -130 | 53 |
| Loans | -274 | -31 | 632 | -22 | -4 |
| Mortgage loans | -45 | 8 | 18 | -8 | -3 |
| Non-mortgage loans | -229 | -39 | 614 | -15 | -1 |
| Cash applied to fixed assets | 635 | 502 | 1,019 | 1,234 | 1,300 |
| Cash applied to dividends | 1,403 | 1,497 | 1,253 | 1,996 | 1,300 |
| Total applications of cash | 1,670 | 2,589 | 4,277 | 3,158 | 2,988 |
| Increase or decrease in cash | 1,360 | 2,599 | 2,683 | 2,825 | 5,998 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 131,361 | 132,682 | 135,654 | 139,832 | 140,469 |
| Operating profit | 5,622 | 5,269 | 5,137 | 5,720 | 5,437 |
| Profit before extraordinary gains | 4,428 | 4,534 | 3,849 | 4,807 | 4,059 |
| Net profit | 4,446 | 4,568 | 3,819 | 4,802 | 4,055 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 4.0 | 1.0 | 2.2 | 3.1 | 0.5 |
| Operating expenses | 3.6 | 1.3 | 2.4 | 2.8 | 0.7 |
| Operating profit | 16.5 | -6.3 | -2.5 | 11.3 | -4.9 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 4.3 | 4.0 | 3.8 | 4.1 | 3.9 |
| Return on equity (\%) | 17.3 | 17.0 | 14.2 | 17.3 | 14.6 |
| Debt to equity (ratio) | 0.809 | 0.813 | 0.802 | 0.787 | 0.786 |
| Return on capital employed (\%) | 10.8 | 10.4 | 9.0 | 10.8 | 9.3 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 11-1
Retail trade - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 199,594 A | 203,623 A | 206,694 A | 209,781 A | 211,839 A |
| Cash and deposits | 17,722 | 17,632 | 18,512 | 18,971 | 19,103 |
| Accounts receivable and accrued revenue | 15,582 | 17,556 | 17,410 | 17,824 | 17,700 |
| Inventories | 61,269 | 61,321 | 61,829 | 63,260 | 64,181 |
| Investments and accounts with affiliates | 22,527 | 23,853 | 24,335 | 24,471 | 25,911 |
| Portfolio investments | 4,906 | 5,113 | 6,317 | 5,907 | 5,636 |
| Loans | 1,661 | 1,650 | 1,657 | 1,660 | 1,505 |
| Mortgage | 445 | 448 | 452 | 455 | 467 |
| Non-mortgage | 1,216 | 1,202 | 1,205 | 1,205 | 1,038 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 54,389 | 54,960 | 55,409 | 56,279 | 57,099 |
| Other assets | 21,537 | 21,539 | 21,224 | 21,408 | 20,699 |
| Total liabilities | 117,325 | 118,465 | 118,304 | 121,462 | 120,658 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 40,881 | 40,930 | 41,517 | 43,488 | 42,408 |
| Loans and accounts with affiliates | 22,791 | 22,650 | 23,068 | 23,298 | 23,447 |
| Borrowings | 46,846 | 48,171 | 47,884 | 48,229 | 49,689 |
| Loans and other borrowings | 28,897 | 29,656 | 29,441 | 29,502 | 31,795 |
| Bankers' acceptances and paper | 3,814 | 3,724 | 3,656 | 3,723 | 3,726 |
| Bonds and debentures | 10,134 | 10,833 | 10,822 | 10,862 | 10,081 |
| Mortgages | 4,001 | 3,958 | 3,966 | 4,142 | 4,087 |
| Future income tax | -665 | -586 | -585 | -514 | -515 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 7,472 | 7,300 | 6,421 | 6,961 | 5,629 |
| Total, equity | 82,269 | 85,158 | 88,390 | 88,319 | 91,181 |
| Share capital | 22,222 | 23,008 | 23,096 | 23,446 | 23,204 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 10,763 | 12,141 | 13,015 | 12,567 | 13,010 |
| Accumulated other comprehensive income | 133 | 39 | -58 | -163 | -153 |
| Retained earnings | 49,151 | 49,970 | 52,337 | 52,469 | 55,120 |
| Income statement |  |  |  |  |  |
| Operating revenue | 106,959 A | 108,566 A | 116,095 A | 113,154 A | 109,930 A |
| Sales of goods and services | 105,796 | 107,429 | 114,866 | 111,851 | 108,327 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,163 | 1,137 | 1,229 | 1,303 | 1,602 |
| Operating expenses | 103,044 | 105,236 | 111,729 | 108,829 | 105,458 |
| Depreciation, depletion and amortization | 1,658 | 1,661 | 1,747 | 1,734 | 1,676 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 101,386 | 103,576 | 109,982 | 107,095 | 103,782 |
| Operating profit or loss | 3,915 | 3,329 | 4,365 | 4,325 | 4,472 |
| Interest and dividend revenue | 241 | 315 | 350 | 451 | 407 |
| Interest expense on borrowing | 787 | 902 | 994 | 990 | 1,004 |
| Gains or losses | 138 | -2 | 86 | 177 | 194 |
| Profit before income tax | 3,509 | 2,743 | 3,809 | 3,966 | 4,071 |
| Income tax | 878 | 599 | 838 | 766 | 880 |
| Equity in affiliates' earnings | -8 | -14 | -2 | -26 | -7 |
| Profit before extraordinary gains | 2,622 | 2,130 | 2,968 | 3,174 | 3,185 |
| Extraordinary gains or losses | 2 | -1 | 3 | -11 | 1 |
| Net profit | 2,624 | 2,128 | 2,971 | 3,163 | 3,186 |
| Other comprehensive income | 91 | -58 | -89 | -161 | 1,183 |
| Comprehensive income | 2,714 | 2,071 | 2,882 | 3,002 | 4,368 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 11-2
Retail trade - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quart | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | -79 | 2,492 | 3,955 | 2,178 | 2,392 |
| Net profit | 2,615 | 2,176 | 2,962 | 2,165 | 3,157 |
| Non-cash items | -3,156 | -50 | 370 | 192 | -1,351 |
| Depreciation, depletion and amortization | 1,655 | 1,650 | 1,744 | 1,234 | 1,669 |
| Future income tax | 5 | -23 | -16 | 17 | 0 |
| Working capital | -1,171 | -209 | 367 | 357 | -1,385 |
| Other non-cash items | -3,645 | -1,468 | -1,724 | -1,416 | -1,635 |
| Prior period cash transactions | 462 | 366 | 623 | -179 | 586 |
| Cash from financing activities | 648 | 2,330 | 1,091 | -359 | 1,565 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | -28 | -29 | 537 | 27 | 141 |
| Borrowings from non-affiliates | -237 | 387 | -305 | 21 | 1,055 |
| Loans and other borrowings | 107 | 959 | -229 | -215 | 922 |
| Bankers' acceptances and paper | 117 | -245 | -75 | 66 | -24 |
| Bonds and debentures | -371 | -313 | -14 | 29 | 124 |
| Mortgages | -91 | -13 | 13 | 141 | 34 |
| Equity | 912 | 1,972 | 860 | -407 | 369 |
| Total cash available | 569 | 4,822 | 5,047 | 1,820 | 3,957 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 1,215 | 1,476 | 1,671 | -275 | 987 |
| Investments in affiliates | 1,359 | 1,202 | 484 | 140 | 1,388 |
| Portfolio investments | -128 | 286 | 1,192 | -402 | -239 |
| Loans | -15 | -12 | -6 | -13 | -163 |
| Mortgage loans | 2 | 3 | 5 | 0 | 12 |
| Non-mortgage loans | -17 | -14 | -11 | -13 | -175 |
| Cash applied to fixed assets | 1,353 | 2,260 | 1,996 | 1,670 | 2,159 |
| Cash applied to dividends | 1,508 | 1,267 | 947 | 1,187 | 928 |
| Total applications of cash | 4,076 | 5,003 | 4,613 | 2,582 | 4,074 |
| Increase or decrease in cash | -3,507 | -181 | 433 | -762 | -117 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 109,869 | 110,237 | 111,850 | 112,817 | 112,911 |
| Operating profit | 3,862 | 3,811 | 4,236 | 4,026 | 4,329 |
| Profit before extraordinary gains | 2,679 | 2,433 | 2,950 | 2,832 | 3,160 |
| Net profit | 2,681 | 2,432 | 2,953 | 2,821 | 3,160 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | -0.1 | 0.3 | 1.5 | 0.9 | 0.1 |
| Operating expenses | 0.0 | 0.4 | 1.1 | 1.1 | -0.2 |
| Operating profit | -4.6 | -1.3 | 11.2 | -5.0 | 7.5 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 3.5 | 3.5 | 3.8 | 3.6 | 3.8 |
| Return on equity (\%) | 13.0 | 11.4 | 13.4 | 12.8 | 13.9 |
| Debt to equity (ratio) | 0.846 | 0.832 | 0.803 | 0.810 | 0.802 |
| Return on capital employed (\%) | 8.7 | 8.1 | 9.0 | 9.1 | 10.0 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 12-1
Transportation and warehousing - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter $2011$ | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 188,493 A | 188,434 A | 188,821 A | 190,042 A | 194,538 A |
| Cash and deposits | 11,059 | 9,696 | 10,064 | 9,530 | 9,570 |
| Accounts receivable and accrued revenue | 17,128 | 17,334 | 17,795 | 18,567 | 18,046 |
| Inventories | 4,552 | 4,681 | 4,134 | 4,228 | 4,609 |
| Investments and accounts with affiliates | 39,595 | 40,285 | 40,097 | 39,123 | 39,993 |
| Portfolio investments | 3,023 | 3,291 | 3,132 | 4,045 | 4,329 |
| Loans | 540 | 480 | 485 | 472 | 477 |
| Mortgage | 186 | 181 | 179 | 180 | 190 |
| Non-mortgage | 355 | 299 | 306 | 292 | 287 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 92,435 | 92,509 | 93,259 | 94,857 | 98,311 |
| Other assets | 20,160 | 20,159 | 19,856 | 19,220 | 19,202 |
| Total liabilities | 121,392 | 123,468 | 125,138 | 128,817 | 133,055 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 17,762 | 17,893 | 18,541 | 19,397 | 18,963 |
| Loans and accounts with affiliates | 19,341 | 18,367 | 18,817 | 19,297 | 19,246 |
| Borrowings | 64,427 | 64,527 | 64,236 | 65,010 | 68,419 |
| Loans and other borrowings | 22,834 | 21,856 | 21,773 | 21,853 | 22,285 |
| Bankers' acceptances and paper | 1,887 | 2,180 | 1,915 | 3,059 | 2,716 |
| Bonds and debentures | 37,958 | 38,941 | 39,141 | 38,688 | 41,913 |
| Mortgages | 1,748 | 1,550 | 1,407 | 1,410 | 1,504 |
| Future income tax | 8,302 | 8,333 | 8,411 | 8,024 | 8,196 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 11,560 | 14,349 | 15,133 | 17,088 | 18,231 |
| Total, equity | 67,101 | 64,966 | 63,683 | 61,225 | 61,483 |
| Share capital | 48,300 | 47,488 | 48,594 | 50,652 | 51,932 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 6,329 | 5,118 | 5,385 | 5,902 | 4,430 |
| Accumulated other comprehensive income | -467 | -448 | -631 | -1,720 | -2,160 |
| Retained earnings | 12,938 | 12,809 | 10,336 | 6,391 | 7,280 |
| Income statement |  |  |  |  |  |
| Operating revenue | 32,235 В | 33,640 A | 35,812 A | 35,771 A | 35,907 A |
| Sales of goods and services | 31,705 | 32,890 | 34,993 | 35,204 | 35,346 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 530 | 749 | 819 | 567 | 561 |
| Operating expenses | 30,495 | 31,316 | 32,595 | 33,536 | 33,651 |
| Depreciation, depletion and amortization | 1,976 | 1,982 | 2,050 | 2,108 | 2,047 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 28,519 | 29,333 | 30,545 | 31,428 | 31,603 |
| Operating profit or loss | 1,740 | 2,324 | 3,217 | 2,235 | 2,256 |
| Interest and dividend revenue | 391 | 264 | 340 | 463 | 311 |
| Interest expense on borrowing | 1,204 | 1,179 | 1,193 | 1,243 | 1,273 |
| Gains or losses | 437 | 433 | -636 | 388 | 645 |
| Profit before income tax | 1,364 | 1,842 | 1,728 | 1,844 | 1,940 |
| Income tax | -83 | 777 | 659 | -350 | 505 |
| Equity in affiliates' earnings | -72 | -58 | 48 | 48 | 66 |
| Profit before extraordinary gains | 1,375 | 1,007 | 1,116 | 2,242 | 1,501 |
| Extraordinary gains or losses | 0 | 0 | 0 | 0 | -55 |
| Net profit | 1,375 | 1,007 | 1,116 | 2,242 | 1,446 |
| Other comprehensive income | 117 | -35 | -728 | -3,518 | 278 |
| Comprehensive income | 1,493 | 972 | 388 | -1,276 | 1,724 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 12-2
Transportation and warehousing - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | $\begin{array}{r} \text { First } \\ \text { quarter } \\ 2011 \end{array}$ | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 4,780 | 1,493 | 4,250 | 4,717 | 2,375 |
| Net profit | 1,282 | 897 | 992 | 1,699 | 1,320 |
| Non-cash items | 4,587 | 1,591 | 4,286 | 3,451 | 2,115 |
| Depreciation, depletion and amortization | 1,961 | 1,977 | 2,047 | 1,598 | 2,039 |
| Future income tax | -125 | 574 | 67 | -146 | 119 |
| Working capital | -1,383 | -884 | 775 | -76 | -210 |
| Other non-cash items | 4,133 | -76 | 1,396 | 2,075 | 167 |
| Prior period cash transactions | -1,088 | -994 | -1,028 | -433 | -1,059 |
| Cash from financing activities | -47 | 4 | 916 | 662 | 1,296 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | 649 | 60 | 837 | -72 | -639 |
| Borrowings from non-affiliates | -1,138 | 1,116 | 108 | 867 | 2,632 |
| Loans and other borrowings | -1,735 | 80 | 172 | 178 | -295 |
| Bankers' acceptances and paper | 226 | 293 | -267 | 1,145 | -339 |
| Bonds and debentures | 392 | 864 | 199 | -451 | 3,234 |
| Mortgages | -21 | -120 | 4 | -5 | 32 |
| Equity | 442 | -1,172 | -30 | -133 | -697 |
| Total cash available | 4,734 | 1,497 | 5,166 | 5,379 | 3,671 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -290 | 621 | -167 | 59 | 697 |
| Investments in affiliates | -385 | 334 | -24 | -841 | 547 |
| Portfolio investments | 105 | 287 | -145 | 913 | 155 |
| Loans | -10 | 1 | 3 | -13 | -5 |
| Mortgage loans | 1 | 7 | 2 | 0 | 0 |
| Non-mortgage loans | -11 | -6 | 1 | -13 | -5 |
| Cash applied to fixed assets | 1,914 | 1,995 | 2,932 | 2,966 | 3,431 |
| Cash applied to dividends | 5,057 | 4,316 | 4,007 | 5,210 | 4,146 |
| Total applications of cash | 6,682 | 6,932 | 6,771 | 8,235 | 8,275 |
| Increase or decrease in cash | -1,948 | -5,434 | -1,606 | -2,856 | -4,604 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 33,423 | 33,594 | 34,648 | 35,793 | 37,190 |
| Operating profit | 2,441 | 2,322 | 2,272 | 2,480 | 2,920 |
| Profit before extraordinary gains | 1,962 | 1,319 | 467 | 1,993 | 2,064 |
| Net profit | 1,962 | 1,319 | 467 | 1,993 | 2,009 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 3.4 | 0.5 | 3.1 | 3.3 | 3.9 |
| Operating expenses | 4.6 | 0.9 | 3.5 | 2.9 | 2.9 |
| Operating profit | -10.5 | -4.9 | -2.2 | 9.1 | 17.8 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 7.3 | 6.9 | 6.6 | 6.9 | 7.8 |
| Return on equity (\%) | 11.7 | 8.1 | 2.9 | 13.0 | 13.4 |
| Debt to equity (ratio) | 1.248 | 1.276 | 1.304 | 1.377 | 1.426 |
| Return on capital employed (\%) | 7.4 | 4.6 | 4.8 | 9.0 | 7.7 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified
- Figures may not add due to rounding.

Table 13-1
Information and cultural industries - Balance sheet and income statement

|  |  | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter qual2 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 176,559 A | 182,627 A | 180,681 A | 179,582 A | 180,003 A |
| Cash and deposits | 7,993 | 6,016 | 7,017 | 6,263 | 5,898 |
| Accounts receivable and accrued revenue | 14,294 | 15,320 | 14,318 | 15,215 | 15,152 |
| Inventories | 2,465 | 2,451 | 2,334 | 2,291 | 2,260 |
| Investments and accounts with affiliates | 19,899 | 23,185 | 23,676 | 21,470 | 22,189 |
| Portfolio investments | 2,558 | 2,851 | 2,934 | 3,268 | 3,071 |
| Loans | 288 | 291 | 283 | 285 | 283 |
| Mortgage | 51 | 51 | 53 | 51 | 52 |
| Non-mortgage | 237 | 240 | 230 | 234 | 232 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 51,990 | 52,786 | 53,420 | 54,248 | 53,653 |
| Other assets | 77,073 | 79,726 | 76,699 | 76,542 | 77,497 |
| Total liabilities | 115,805 | 118,218 | 120,885 | 118,663 | 118,926 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 15,861 | 16,355 | 16,893 | 17,182 | 16,145 |
| Loans and accounts with affiliates | 14,700 | 16,797 | 17,325 | 15,117 | 15,619 |
| Borrowings | 59,293 | 59,911 | 59,216 | 59,425 | 59,824 |
| Loans and other borrowings | 22,401 | 21,999 | 22,076 | 21,407 | 21,458 |
| Bankers' acceptances and paper | 2,019 | 2,550 | 2,358 | 2,667 | 2,794 |
| Bonds and debentures | 34,584 | 35,074 | 34,500 | 35,054 | 35,277 |
| Mortgages | 288 | 287 | 283 | 297 | 295 |
| Future income tax | 5,046 | 5,358 | 5,208 | 5,753 | 5,331 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 20,905 | 19,798 | 22,242 | 21,186 | 22,007 |
| Total, equity | 60,753 | 64,409 | 59,796 | 60,918 | 61,077 |
| Share capital | 79,444 | 81,683 | 81,715 | 82,390 | 83,409 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 19,392 | 19,455 | 20,025 | 20,601 | 23,145 |
| Accumulated other comprehensive income | 351 | 143 | 475 | 461 | 507 |
| Retained earnings | -38,433 | -36,872 | -42,419 | -42,533 | -45,984 |
| Income statement |  |  |  |  |  |
| Operating revenue | 22,338 A | 23,884 A | 23,542 A | 24,658 A | 23,414 A |
| Sales of goods and services | 20,112 | 21,584 | 21,338 | 22,422 | 21,346 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 2,225 | 2,300 | 2,204 | 2,236 | 2,068 |
| Operating expenses | 18,758 | 19,397 | 19,515 | 19,632 | 19,591 |
| Depreciation, depletion and amortization | 2,726 | 2,733 | 2,715 | 2,825 | 2,844 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 16,031 | 16,663 | 16,799 | 16,807 | 16,746 |
| Operating profit or loss | 3,580 | 4,487 | 4,028 | 5,027 | 3,824 |
| Interest and dividend revenue | 74 | 175 | 445 | 141 | 130 |
| Interest expense on borrowing | 1,441 | 1,505 | 1,496 | 1,456 | 1,438 |
| Gains or losses | 409 | 429 | -3,496 | -265 | -215 |
| Profit before income tax | 2,626 | 3,586 | -516 | 3,450 | 2,304 |
| Income tax | 597 | 823 | 424 | 1,331 | 520 |
| Equity in affiliates' earnings | 24 | 13 | 15 | 37 | 53 |
| Profit before extraordinary gains | 2,053 | 2,776 | -925 | 2,155 | 1,837 |
| Extraordinary gains or losses | 0 | -3 | -106 | 26 | 12 |
| Net profit | 2,053 | 2,773 | -1,031 | 2,182 | 1,849 |
| Other comprehensive income | 226 | -385 | -337 | -144 | 101 |
| Comprehensive income | 2,279 | 2,388 | -1,368 | 2,038 | 1,950 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 13-2
Information and cultural industries - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | -836 | 838 | 11,586 | 3,905 | 3,645 |
| Net profit | 2,029 | 2,773 | -1,026 | 2,053 | 1,801 |
| Non-cash items | -2,171 | -2,609 | 12,028 | 985 | 1,215 |
| Depreciation, depletion and amortization | 2,726 | 2,731 | 2,711 | 2,645 | 2,857 |
| Future income tax | -264 | 28 | -83 | 1,116 | -329 |
| Working capital | -3,981 | -603 | 1,595 | -861 | -1,463 |
| Other non-cash items | -651 | -4,766 | 7,804 | -1,915 | 150 |
| Prior period cash transactions | -694 | 674 | 585 | 867 | 629 |
| Cash from financing activities | 1,097 | 5,651 | -631 | -453 | 658 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | -91 | 3,635 | 574 | -2,277 | -44 |
| Borrowings from non-affiliates | 1,596 | 594 | -829 | 779 | 369 |
| Loans and other borrowings | 79 | -430 | 12 | -42 | 9 |
| Bankers' acceptances and paper | -377 | 531 | -193 | 310 | 127 |
| Bonds and debentures | 1,897 | 494 | -647 | 512 | 236 |
| Mortgages | -3 | 0 | -1 | 0 | -2 |
| Equity | -409 | 1,422 | -376 | 1,044 | 333 |
| Total cash available | 261 | 6,489 | 10,956 | 3,452 | 4,303 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -3,023 | 3,919 | 515 | -2,004 | 118 |
| Investments in affiliates | -3,008 | 3,592 | 442 | -2,356 | 340 |
| Portfolio investments | -6 | 324 | 72 | 352 | -220 |
| Loans | -8 | 3 | 0 | 0 | -2 |
| Mortgage loans | -1 | 0 | 2 | -3 | 0 |
| Non-mortgage loans | -8 | 3 | -1 | 3 | -2 |
| Cash applied to fixed assets | -67 | 2,565 | 5,956 | 3,077 | 1,969 |
| Cash applied to dividends | 1,791 | 1,072 | 979 | 1,546 | 1,356 |
| Total applications of cash | -1,298 | 7,556 | 7,449 | 2,618 | 3,442 |
| Increase or decrease in cash | 1,559 | -1,067 | 3,507 | 834 | 861 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 22,986 | 23,819 | 23,693 | 23,925 | 24,082 |
| Operating profit | 3,761 | 4,174 | 3,996 | 5,190 | 4,011 |
| Profit before extraordinary gains | 2,457 | 2,316 | -999 | 2,286 | 2,218 |
| Net profit | 2,457 | 2,312 | -1,105 | 2,313 | 2,229 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | -0.9 | 3.6 | -0.5 | 1.0 | 0.7 |
| Operating expenses | -0.8 | 2.2 | 0.3 | -4.9 | 7.1 |
| Operating profit | -1.3 | 11.0 | -4.3 | 29.9 | -22.7 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 16.4 | 17.5 | 16.9 | 21.7 | 16.6 |
| Return on equity (\%) | 16.2 | 14.4 | -6.7 | 15.0 | 14.5 |
| Debt to equity (ratio) | 1.218 | 1.191 | 1.280 | 1.224 | 1.235 |
| Return on capital employed (\%) | 8.8 | 10.8 | 2.1 | 8.9 | 9.1 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 14-1
Real estate and rental and leasing companies - Balance statement and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 357,915 A | 366,256 A | 376,442 A | 381,591 A | 383,072 A |
| Cash and deposits | 25,075 | 26,061 | 26,638 | 26,555 | 27,316 |
| Accounts receivable and accrued revenue | 9,994 | 10,073 | 9,976 | 10,214 | 10,823 |
| Inventories | 9,498 | 10,059 | 10,414 | 10,708 | 10,330 |
| Investments and accounts with affiliates | 55,969 | 53,885 | 56,316 | 56,732 | 60,319 |
| Portfolio investments | 15,178 | 16,073 | 16,268 | 16,048 | 16,464 |
| Loans | 6,586 | 6,742 | 7,401 | 7,506 | 8,433 |
| Mortgage | 3,072 | 3,181 | 3,278 | 3,302 | 3,234 |
| Non-mortgage | 3,514 | 3,561 | 4,124 | 4,204 | 5,199 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 220,454 | 225,092 | 229,871 | 234,879 | 228,574 |
| Other assets | 15,160 | 18,269 | 19,558 | 18,949 | 20,813 |
| Total liabilities | 231,699 | 234,558 | 241,123 | 239,726 | 236,423 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 13,531 | 13,813 | 14,509 | 14,701 | 15,266 |
| Loans and accounts with affiliates | 55,788 | 54,840 | 55,806 | 55,291 | 55,588 |
| Borrowings | 150,314 | 154,913 | 160,399 | 161,004 | 157,898 |
| Loans and other borrowings | 26,924 | 28,026 | 28,711 | 28,176 | 29,009 |
| Bankers' acceptances and paper | 3,282 | 3,455 | 4,029 | 4,343 | 3,841 |
| Bonds and debentures | 19,988 | 19,966 | 19,966 | 20,105 | 20,152 |
| Mortgages | 100,120 | 103,466 | 107,693 | 108,380 | 104,896 |
| Future income tax | 2,098 | 2,681 | 2,315 | 2,368 | 2,106 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 9,968 | 8,311 | 8,095 | 6,363 | 5,565 |
| Total, equity | 126,216 | 131,698 | 135,319 | 141,864 | 146,649 |
| Share capital | 56,958 | 58,548 | 60,686 | 62,264 | 65,513 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | $0$ | $0$ |
| Contributed surplus and other | 11,591 | 12,056 | 12,745 | 12,785 | 12,677 |
| Accumulated other comprehensive income | -260 | -137 | -538 | -384 | -378 |
| Retained earnings | 57,926 | 61,231 | 62,425 | 67,200 | 68,836 |
| Income statement |  |  |  |  |  |
| Operating revenue | 17,711 A | 18,389 A | 19,054 A | 19,842 A | 18,770 в |
| Sales of goods and services | 6,013 | 6,244 | 6,709 | 6,744 | 6,471 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 11,698 | 12,145 | 12,345 | 13,097 | 12,299 |
| Operating expenses | 14,426 | 14,122 | 14,532 | 15,841 | 15,169 |
| Depreciation, depletion and amortization | 1,900 | 1,935 | 1,985 | 2,048 | 1,906 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 12,526 | 12,187 | 12,547 | 13,793 | 13,263 |
| Operating profit or loss | 3,285 | 4,267 | 4,521 | 4,000 | 3,601 |
| Interest and dividend revenue | 841 | 876 | 905 | 912 | 1,059 |
| Interest expense on borrowing | 1,856 | 2,036 | 2,002 | 2,136 | 1,789 |
| Gains or losses | 1,719 | 2,458 | 1,805 | 2,523 | 1,391 |
| Profit before income tax | 3,989 | 5,564 | 5,229 | 5,299 | 4,262 |
| Income tax | -161 | 839 | 681 | 781 | 704 |
| Equity in affiliates' earnings | 512 | 466 | 179 | 1,431 | 1,439 |
| Profit before extraordinary gains | 4,661 | 5,191 | 4,726 | 5,948 | 4,997 |
| Extraordinary gains or losses | 33 | 44 | 0 | -10 | 3 |
| Net profit | 4,694 | 5,235 | 4,726 | 5,938 | 4,999 |
| Other comprehensive income | -131 | -99 | -554 | 107 | 12 |
| Comprehensive income | 4,563 | 5,136 | 4,172 | 6,045 | 5,011 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 14-2
Real estate and rental and leasing companies - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | $\begin{array}{r} \text { First } \\ \text { quarter } \\ 2011 \end{array}$ | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 2,372 | -2,516 | 2,998 | 1,843 | 214 |
| Net profit | 4,674 | 5,113 | 4,696 | 3,854 | 4,818 |
| Non-cash items | -2,269 | -7,229 | -1,244 | -2,158 | -4,570 |
| Depreciation, depletion and amortization | 1,887 | 1,909 | 1,968 | 1,280 | 1,886 |
| Future income tax | -718 | 211 | 19 | 73 | 72 |
| Working capital | -299 | -135 | 736 | -412 | 52 |
| Other non-cash items | -3,139 | -9,214 | -3,967 | -3,099 | -6,581 |
| Prior period cash transactions | -33 | -399 | -455 | 147 | -34 |
| Cash from financing activities | -116 | 10,625 | 6,721 | 1,040 | 8,312 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | -376 | 2,913 | 886 | -1,166 | 1,844 |
| Borrowings from non-affiliates | -641 | 5,393 | 4,408 | 840 | 4,631 |
| Loans and other borrowings | -2,673 | 951 | 764 | -1,011 | 1,129 |
| Bankers' acceptances and paper | 314 | 248 | 555 | 311 | -448 |
| Bonds and debentures | 30 | -216 | 528 | 153 | 501 |
| Mortgages | 1,689 | 4,409 | 2,562 | 1,388 | 3,448 |
| Equity | 901 | 2,320 | 1,427 | 1,366 | 1,838 |
| Total cash available | 2,257 | 8,110 | 9,718 | 2,883 | 8,526 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -965 | 2,244 | 2,445 | -966 | 2,103 |
| Investments in affiliates | -526 | 1,201 | 2,282 | -966 | 1,196 |
| Portfolio investments | -81 | 844 | 38 | -136 | 572 |
| Loans | -358 | 199 | 125 | 137 | 335 |
| Mortgage loans | 61 | 118 | 73 | 45 | 84 |
| Non-mortgage loans | -419 | 81 | 51 | 92 | 250 |
| Cash applied to fixed assets | 2,730 | 3,850 | 4,904 | 1,841 | 4,387 |
| Cash applied to dividends | 1,665 | 1,673 | 1,800 | 1,736 | 1,597 |
| Total applications of cash | 3,431 | 7,766 | 9,150 | 2,612 | 8,087 |
| Increase or decrease in cash | -1,175 | 344 | 569 | 272 | 439 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 18,175 | 18,578 | 18,872 | 19,371 | 19,273 |
| Operating profit | 3,335 | 4,279 | 4,458 | 4,001 | 3,672 |
| Profit before extraordinary gains | 4,661 | 5,191 | 4,726 | 5,948 | 4,997 |
| Net profit | 4,694 | 5,235 | 4,726 | 5,938 | 4,999 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 1.3 | 2.2 | 1.6 | 2.6 | -0.5 |
| Operating expenses | 4.0 | -3.6 | 0.8 | 6.6 | 1.5 |
| Operating profit | -9.0 | 28.3 | 4.2 | -10.3 | -8.2 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 18.4 | 23.0 | 23.6 | 20.6 | 19.0 |
| Return on equity (\%) | 14.8 | 15.8 | 14.0 | 16.8 | 13.6 |
| Debt to equity (ratio) | 1.633 | 1.593 | 1.598 | 1.525 | 1.456 |
| Return on capital employed (\%) | 7.4 | 8.0 | 7.2 | 8.5 | 7.1 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 15-1
Professional, scientific and technical services - Balance sheet and income statement

|  |  | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter qual2 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 160,074 A | 160,397 A | 166,771 A | 166,766 A | 166,922 A |
| Cash and deposits | 32,832 | 32,377 | 37,129 | 37,495 | 37,498 |
| Accounts receivable and accrued revenue | 25,765 | 26,895 | 27,246 | 26,883 | 27,146 |
| Inventories | 3,911 | 4,082 | 4,248 | 4,263 | 4,244 |
| Investments and accounts with affiliates | 40,005 | 40,218 | 41,287 | 41,411 | 41,736 |
| Portfolio investments | 11,880 | 12,028 | 12,121 | 12,222 | 11,909 |
| Loans | 3,384 | 3,335 | 3,364 | 3,132 | 3,141 |
| Mortgage | 848 | 840 | 843 | 604 | 606 |
| Non-mortgage | 2,535 | 2,495 | 2,522 | 2,528 | 2,535 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 17,800 | 17,803 | 18,083 | 18,010 | 17,890 |
| Other assets | 24,497 | 23,661 | 23,294 | 23,350 | 23,361 |
| Total liabilities | 99,567 | 99,132 | 101,093 | 100,007 | 100,351 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 25,354 | 25,210 | 25,926 | 25,769 | 25,786 |
| Loans and accounts with affiliates | 27,469 | 28,030 | 28,355 | 28,365 | 28,533 |
| Borrowings | 27,354 | 26,965 | 27,585 | 27,411 | 27,517 |
| Loans and other borrowings | 15,231 | 14,878 | 15,224 | 14,850 | 14,927 |
| Bankers' acceptances and paper | 921 | 918 | 926 | 1,087 | 1,090 |
| Bonds and debentures | 9,820 | 9,778 | 10,044 | 10,068 | 10,081 |
| Mortgages | 1,382 | 1,392 | 1,392 | 1,407 | 1,420 |
| Future income tax | -1,134 | -653 | -625 | -591 | -624 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 20,523 | 19,580 | 19,852 | 19,054 | 19,139 |
| Total, equity | 60,507 | 61,264 | 65,678 | 66,758 | 66,571 |
| Share capital | 38,692 | 38,906 | 39,524 | 40,360 | 40,233 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 42,241 | 42,391 | 42,481 | 42,572 | 43,165 |
| Accumulated other comprehensive income | 129 | 158 | -19 | -5 | 6 |
| Retained earnings | -20,555 | -20,191 | -16,308 | -16,168 | -16,833 |
| Income statement |  |  |  |  |  |
| Operating revenue | 29,901 A | 31,211 A | 31,334 A | 32,528 A | 32,165 A |
| Sales of goods and services | 28,791 | 30,083 | 30,247 | 31,427 | 31,160 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,110 | 1,128 | 1,087 | 1,101 | 1,004 |
| Operating expenses | 27,408 | 28,321 | 28,610 | 29,444 | 29,449 |
| Depreciation, depletion and amortization | 801 | 818 | 853 | 794 | 805 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 26,607 | 27,503 | 27,756 | 28,650 | 28,643 |
| Operating profit or loss | 2,493 | 2,889 | 2,724 | 3,084 | 2,716 |
| Interest and dividend revenue | 968 | 893 | 945 | 960 | 913 |
| Interest expense on borrowing | 451 | 457 | 460 | 468 | 488 |
| Gains or losses | -1,062 | -174 | 4,228 | -255 | 57 |
| Profit before income tax | 1,948 | 3,151 | 7,438 | 3,320 | 3,198 |
| Income tax | 647 | 714 | 795 | 882 | 802 |
| Equity in affiliates' earnings | 490 | 493 | 481 | 503 | 473 |
| Profit before extraordinary gains | 1,791 | 2,930 | 7,124 | 2,941 | 2,869 |
| Extraordinary gains or losses | 0 | 0 | 0 | 0 | 0 |
| Net profit | 1,791 | 2,930 | 7,124 | 2,942 | 2,869 |
| Other comprehensive income | 282 | 175 | 32 | 37 | -95 |
| Comprehensive income | 2,072 | 3,104 | 7,156 | 2,978 | 2,775 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 15-2
Professional, scientific and technical services - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter <br> 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 1,196 | 650 | 1,944 | 510 | -45 |
| Net profit | 1,774 | 2,922 | 6,969 | 1,009 | 2,541 |
| Non-cash items | 227 | -1,544 | -4,151 | 227 | -1,770 |
| Depreciation, depletion and amortization | 796 | 809 | 850 | 387 | 799 |
| Future income tax | -27 | -43 | 8 | 39 | 25 |
| Working capital | -1,233 | -230 | 186 | 712 | -165 |
| Other non-cash items | 690 | -2,080 | -5,196 | -911 | -2,429 |
| Prior period cash transactions | -805 | -728 | -874 | -726 | -817 |
| Cash from financing activities | -1,006 | 459 | 850 | 83 | -922 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | 111 | 47 | 138 | -261 | -96 |
| Borrowings from non-affiliates | -299 | 185 | 523 | -226 | -88 |
| Loans and other borrowings | -85 | 150 | 253 | -408 | 14 |
| Bankers' acceptances and paper | -24 | 8 | 8 | 159 | -8 |
| Bonds and debentures | -164 | 33 | 265 | 14 | -91 |
| Mortgages | -27 | -6 | -4 | 8 | -3 |
| Equity | -818 | 227 | 189 | 570 | -737 |
| Total cash available | 190 | 1,108 | 2,794 | 593 | -967 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -566 | -40 | 439 | -663 | -600 |
| Investments in affiliates | -547 | -97 | 357 | -694 | -406 |
| Portfolio investments | 37 | 75 | 60 | 29 | -181 |
| Loans | -56 | -18 | 22 | 2 | -13 |
| Mortgage loans | -3 | -2 | -4 | 0 | -2 |
| Non-mortgage loans | -53 | -15 | 26 | 2 | -11 |
| Cash applied to fixed assets | 1,564 | 730 | -3,187 | 519 | 349 |
| Cash applied to dividends | 713 | 761 | 646 | 989 | 849 |
| Total applications of cash | 1,711 | 1,451 | -2,102 | 846 | 598 |
| Increase or decrease in cash | -1,521 | -343 | 4,896 | -252 | -1,565 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 29,901 | 31,211 | 31,334 | 32,528 | 32,165 |
| Operating profit | 2,741 | 2,840 | 2,507 | 3,102 | 2,983 |
| Profit before extraordinary gains | 1,791 | 2,930 | 7,124 | 2,941 | 2,869 |
| Net profit | 1,791 | 2,930 | 7,124 | 2,942 | 2,869 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | -2.8 | 4.4 | 0.4 | 3.8 | -1.1 |
| Operating expenses | -3.0 | 4.5 | 1.6 | 2.1 | -0.8 |
| Operating profit | -0.2 | 3.6 | -11.7 | 23.8 | -3.8 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 9.2 | 9.1 | 8.0 | 9.5 | 9.3 |
| Return on equity (\%) | 11.8 | 19.1 | 43.4 | 17.6 | 17.2 |
| Debt to equity (ratio) | 0.906 | 0.898 | 0.852 | 0.835 | 0.842 |
| Return on capital employed (\%) | 7.5 | 11.3 | 24.6 | 10.8 | 10.6 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 16-1
Administrative and support, waste management and remediation services - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 84,233 A | 84,511 A | 86,564 A | 88,191 A | 89,369 A |
| Cash and deposits | 11,396 | 11,008 | 11,518 | 12,308 | 12,924 |
| Accounts receivable and accrued revenue | 10,794 | 10,785 | 11,234 | 11,506 | 11,495 |
| Inventories | 2,360 | 2,243 | 2,370 | 2,450 | 2,410 |
| Investments and accounts with affiliates | 23,960 | 23,796 | 24,289 | 25,781 | 26,357 |
| Portfolio investments | 6,293 | 6,286 | 6,596 | 6,498 | 6,546 |
| Loans | 2,179 | 2,256 | 2,287 | 2,281 | 2,309 |
| Mortgage | 689 | 694 | 694 | 691 | 705 |
| Non-mortgage | 1,490 | 1,563 | 1,593 | 1,590 | 1,604 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 17,182 | 17,596 | 17,446 | 16,782 | 16,789 |
| Other assets | 10,069 | 10,542 | 10,825 | 10,584 | 10,539 |
| Total liabilities | 46,370 | 46,085 | 46,755 | 45,935 | 45,617 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 8,949 | 8,989 | 9,729 | 9,571 | 9,394 |
| Loans and accounts with affiliates | 15,545 | 15,342 | 15,370 | 14,969 | 14,755 |
| Borrowings | 14,718 | 14,869 | 14,911 | 14,594 | 14,717 |
| Loans and other borrowings | 10,909 | 11,105 | 10,890 | 10,439 | 10,707 |
| Bankers' acceptances and paper | 616 | 575 | 557 | 628 | 564 |
| Bonds and debentures | 1,424 | 1,431 | 1,682 | 1,750 | 1,652 |
| Mortgages | 1,768 | 1,758 | 1,781 | 1,777 | 1,795 |
| Future income tax | 285 | 353 | 450 | 436 | 480 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 6,873 | 6,532 | 6,297 | 6,364 | 6,271 |
| Total, equity | 37,863 | 38,426 | 39,809 | 42,256 | 43,752 |
| Share capital | 23,340 | 23,745 | 23,318 | 25,493 | 25,973 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 4,370 | 3,923 | 5,530 | 5,529 | 6,002 |
| Accumulated other comprehensive income | 151 | 109 | 50 | 80 | 150 |
| Retained earnings | 10,002 | 10,648 | 10,911 | 11,155 | 11,626 |
| Income statement |  |  |  |  |  |
| Operating revenue | 19,016 В | 19,865 В | 20,334 В | 20,315 B | 20,580 в |
| Sales of goods and services | 18,390 | 19,180 | 19,567 | 19,559 | 19,815 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 626 | 685 | 767 | 756 | 765 |
| Operating expenses | 17,815 | 18,550 | 19,018 | 19,028 | 19,526 |
| Depreciation, depletion and amortization | 550 | 576 | 586 | 567 | 569 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 17,265 | 17,974 | 18,432 | 18,461 | 18,957 |
| Operating profit or loss | 1,201 | 1,315 | 1,316 | 1,287 | 1,055 |
| Interest and dividend revenue | 327 | 370 | 340 | 334 | 324 |
| Interest expense on borrowing | 326 | 354 | 348 | 370 | 366 |
| Gains or losses | 88 | 94 | 106 | 67 | 73 |
| Profit before income tax | 1,290 | 1,426 | 1,414 | 1,318 | 1,085 |
| Income tax | 216 | 250 | 248 | 286 | 144 |
| Equity in affiliates' earnings | 111 | 110 | 111 | 114 | 110 |
| Profit before extraordinary gains | 1,184 | 1,286 | 1,276 | 1,146 | 1,052 |
| Extraordinary gains or losses | 1 | 1 | 0 | 2 | 1 |
| Net profit | 1,185 | 1,288 | 1,276 | 1,149 | 1,053 |
| Other comprehensive income | 109 | 102 | 110 | -23 | 56 |
| Comprehensive income | 1,294 | 1,390 | 1,387 | 1,125 | 1,109 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 16-2
Administrative and support, waste management and remediation services - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 2,651 | 835 | 1,723 | 310 | 1,184 |
| Net profit | 1,218 | 1,282 | 1,249 | 417 | 1,069 |
| Non-cash items | 1,489 | -309 | 489 | 60 | 187 |
| Depreciation, depletion and amortization | 532 | 569 | 576 | 308 | 567 |
| Future income tax | 6 | -5 | -19 | -12 | -34 |
| Working capital | 230 | -51 | 398 | -251 | -88 |
| Other non-cash items | 720 | -823 | -466 | 15 | -257 |
| Prior period cash transactions | -55 | -138 | -15 | -166 | -72 |
| Cash from financing activities | 2,566 | -354 | 637 | 154 | 395 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | -250 | 220 | 144 | -47 | 29 |
| Borrowings from non-affiliates | 382 | 19 | 177 | -39 | 304 |
| Loans and other borrowings | 77 | 75 | 71 | -143 | 363 |
| Bankers' acceptances and paper | 2 | -52 | -25 | 55 | -53 |
| Bonds and debentures | 37 | 2 | 101 | 49 | -4 |
| Mortgages | 265 | -7 | 30 | 0 | -2 |
| Equity | 2,434 | -592 | 315 | 240 | 62 |
| Total cash available | 5,217 | 481 | 2,360 | 464 | 1,580 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -603 | -274 | 506 | 46 | 514 |
| Investments in affiliates | 855 | -242 | 325 | 51 | 490 |
| Portfolio investments | -924 | -45 | 173 | -4 | 1 |
| Loans | -533 | 13 | 8 | 0 | 23 |
| Mortgage loans | 17 | 3 | 3 | 3 | 5 |
| Non-mortgage loans | -550 | 10 | 5 | -4 | 18 |
| Cash applied to fixed assets | 429 | 706 | 337 | 473 | 448 |
| Cash applied to dividends | 798 | 920 | 854 | 1,152 | 794 |
| Total applications of cash | 624 | 1,352 | 1,697 | 1,671 | 1,755 |
| Increase or decrease in cash | 4,593 | -871 | 663 | -1,207 | -176 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 19,248 | 19,674 | 20,220 | 20,388 | 20,836 |
| Operating profit | 1,273 | 1,209 | 1,277 | 1,360 | 1,139 |
| Profit before extraordinary gains | 1,210 | 1,195 | 1,236 | 1,252 | 1,081 |
| Net profit | 1,210 | 1,196 | 1,236 | 1,255 | 1,082 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 1.7 | 2.2 | 2.8 | 0.8 | 2.2 |
| Operating expenses | 2.4 | 2.7 | 2.6 | 0.4 | 3.5 |
| Operating profit | -7.2 | -5.0 | 5.6 | 6.5 | -16.3 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 6.6 | 6.2 | 6.3 | 6.7 | 5.5 |
| Return on equity (\%) | 12.8 | 12.4 | 12.4 | 11.9 | 9.9 |
| Debt to equity (ratio) | 0.799 | 0.786 | 0.761 | 0.700 | 0.674 |
| Return on capital employed (\%) | 8.9 | 8.7 | 8.6 | 8.4 | 7.8 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 17-1
Educational, healthcare and social assistance services - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 49,481 в | 48,926 ${ }^{\text {B }}$ | 49,830 ${ }^{\text {B }}$ | 49,843 в | 50,552 в |
| Cash and deposits | 13,201 | 13,101 | 13,073 | 13,083 | 13,114 |
| Accounts receivable and accrued revenue | 3,311 | 3,249 | 3,444 | 3,446 | 3,321 |
| Inventories | 465 | 473 | 476 | 469 | 473 |
| Investments and accounts with affiliates | 8,587 | 8,021 | 8,271 | 8,085 | 8,237 |
| Portfolio investments | 5,246 | 5,237 | 5,249 | 5,272 | 5,312 |
| Loans | 1,015 | 995 | 1,012 | 1,016 | 1,060 |
| Mortgage | 436 | 423 | 422 | 423 | 424 |
| Non-mortgage | 580 | 572 | 590 | 594 | 636 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 13,921 | 14,056 | 14,458 | 14,604 | 15,361 |
| Other assets | 3,735 | 3,793 | 3,847 | 3,867 | 3,674 |
| Total liabilities | 23,535 | 23,460 | 24,012 | 24,114 | 24,526 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 4,585 | 4,460 | 4,479 | 4,535 | 4,571 |
| Loans and accounts with affiliates | 3,438 | 3,350 | 3,411 | 3,442 | 3,492 |
| Borrowings | 13,287 | 13,489 | 13,729 | 13,780 | 14,176 |
| Loans and other borrowings | 4,540 | 4,657 | 4,753 | 4,728 | 4,805 |
| Bankers' acceptances and paper | 266 | 435 | 498 | 508 | 250 |
| Bonds and debentures | 1,189 | 1,145 | 1,212 | 1,223 | 1,222 |
| Mortgages | 7,293 | 7,253 | 7,266 | 7,321 | 7,898 |
| Future income tax | -9 | -41 | -22 | -20 | -17 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 2,234 | 2,201 | 2,414 | 2,377 | 2,304 |
| Total, equity | 25,946 | 25,466 | 25,818 | 25,728 | 26,026 |
| Share capital | 5,963 | 5,731 | 5,967 | 5,777 | 5,772 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 750 | 738 | 746 | 753 | 733 |
| Accumulated other comprehensive income | 258 | 239 | 244 | 179 | 194 |
| Retained earnings | 18,975 | 18,757 | 18,863 | 19,019 | 19,327 |
| Income statement |  |  |  |  |  |
| Operating revenue | 10,898 ${ }^{\text {B }}$ | 10,918 в | 10,930 в | 11,040 в | 10,997 в |
| Sales of goods and services | 9,893 | 9,889 | 9,879 | 9,960 | 9,871 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,005 | 1,030 | 1,050 | 1,080 | 1,126 |
| Operating expenses | 8,754 | 8,718 | 8,764 | 8,895 | 8,841 |
| Depreciation, depletion and amortization | 321 | 332 | 333 | 336 | 341 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 8,433 | 8,387 | 8,431 | 8,559 | 8,500 |
| Operating profit or loss | 2,143 | 2,200 | 2,166 | 2,145 | 2,156 |
| Interest and dividend revenue | 118 | 116 | 119 | 137 | 116 |
| Interest expense on borrowing | 156 | 157 | 162 | 163 | 171 |
| Gains or losses | -9 | 51 | 66 | 41 | 32 |
| Profit before income tax | 2,096 | 2,209 | 2,188 | 2,161 | 2,134 |
| Income tax | 362 | 357 | 356 | 351 | 328 |
| Equity in affiliates' earnings | 72 | 53 | 74 | 76 | 76 |
| Profit before extraordinary gains | 1,807 | 1,905 | 1,906 | 1,887 | 1,882 |
| Extraordinary gains or losses | 0 | 0 | -10 | 0 | 0 |
| Net profit | 1,807 | 1,905 | 1,896 | 1,887 | 1,882 |
| Other comprehensive income | -87 | -20 | -11 | -64 | -5 |
| Comprehensive income | 1,719 | 1,885 | 1,886 | 1,823 | 1,877 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 17-2
Educational, healthcare and social assistance services - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 383 | 224 | 321 | 141 | 219 |
| Net profit | 1,805 | 1,907 | 1,898 | 182 | 1,849 |
| Non-cash items | -348 | -580 | -403 | 105 | -485 |
| Depreciation, depletion and amortization | 320 | 330 | 332 | 118 | 334 |
| Future income tax | 15 | -11 | 6 | 9 | 8 |
| Working capital | 77 | -47 | -57 | 71 | 119 |
| Other non-cash items | -760 | -852 | -684 | -94 | -947 |
| Prior period cash transactions | -1,075 | -1,103 | -1,173 | -146 | -1,145 |
| Cash from financing activities | -46 | -70 | -49 | 156 | 103 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | -60 | 11 | -30 | 3 | 33 |
| Borrowings from non-affiliates | 42 | 184 | -86 | 86 | 57 |
| Loans and other borrowings | -45 | -38 | -41 | 69 | 30 |
| Bankers' acceptances and paper | -3 | 172 | 0 | 2 | -28 |
| Bonds and debentures | 3 | 10 | -12 | 1 | 2 |
| Mortgages | 87 | 40 | -32 | 15 | 54 |
| Equity | -27 | -266 | 67 | 67 | 14 |
| Total cash available | 337 | 154 | 272 | 297 | 323 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 528 | -287 | 37 | 14 | -51 |
| Investments in affiliates | 521 | -296 | 35 | 3 | -73 |
| Portfolio investments | -20 | 9 | 2 | 10 | 22 |
| Loans | 27 | 0 | 0 | 1 | 0 |
| Mortgage loans | -5 | 0 | -1 | 0 | 1 |
| Non-mortgage loans | 32 | 0 | 1 | 1 | -1 |
| Cash applied to fixed assets | 317 | 280 | 230 | 162 | 525 |
| Cash applied to dividends | 373 | 541 | 399 | 412 | 403 |
| Total applications of cash | 1,218 | 535 | 666 | 587 | 877 |
| Increase or decrease in cash | -881 | -381 | -393 | -290 | -554 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 10,869 | 10,874 | 11,000 | 11,043 | 10,989 |
| Operating profit | 2,116 | 2,155 | 2,189 | 2,194 | 2,137 |
| Profit before extraordinary gains | 1,744 | 1,840 | 1,944 | 1,976 | 1,823 |
| Net profit | 1,744 | 1,840 | 1,934 | 1,976 | 1,823 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | -1.3 | 0.0 | 1.2 | 0.4 | -0.5 |
| Operating expenses | -0.7 | -0.4 | 1.0 | 0.4 | 0.0 |
| Operating profit | -3.8 | 1.8 | 1.6 | 0.3 | -2.6 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 19.5 | 19.8 | 19.9 | 19.9 | 19.4 |
| Return on equity (\%) | 26.9 | 28.9 | 30.1 | 30.7 | 28.0 |
| Debt to equity (ratio) | 0.645 | 0.661 | 0.664 | 0.669 | 0.679 |
| Return on capital employed (\%) | 17.7 | 18.7 | 19.4 | 19.4 | 18.2 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 18-1
Arts, entertainment and recreation - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 18,044 A | 19,174 A | 19,110 A | 19,330 A | 19,031 A |
| Cash and deposits | 1,910 | 1,965 | 2,021 | 2,051 | 2,008 |
| Accounts receivable and accrued revenue | 706 | 762 | 797 | 921 | 903 |
| Inventories | 369 | 379 | 400 | 403 | 391 |
| Investments and accounts with affiliates | 2,864 | 2,929 | 2,936 | 2,920 | 2,857 |
| Portfolio investments | 950 | 977 | 973 | 964 | 931 |
| Loans | 247 | 249 | 242 | 238 | 246 |
| Mortgage | 149 | 151 | 144 | 140 | 137 |
| Non-mortgage | 98 | 98 | 98 | 98 | 109 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 8,518 | 8,828 | 8,689 | 8,654 | 8,658 |
| Other assets | 2,479 | 3,086 | 3,053 | 3,178 | 3,037 |
| Total liabilities | 13,732 | 14,276 | 13,983 | 13,931 | 13,522 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 1,971 | 2,071 | 2,035 | 2,060 | 2,039 |
| Loans and accounts with affiliates | 3,898 | 3,998 | 4,045 | 4,003 | 3,916 |
| Borrowings | 5,537 | 5,824 | 5,775 | 5,766 | 5,676 |
| Loans and other borrowings | 3,238 | 3,511 | 3,468 | 3,458 | 3,383 |
| Bankers' acceptances and paper | 144 | 148 | 148 | 156 | 156 |
| Bonds and debentures | 1,097 | 1,100 | 1,096 | 1,097 | 1,093 |
| Mortgages | 1,059 | 1,065 | 1,063 | 1,056 | 1,044 |
| Future income tax | 37 | 78 | 52 | 59 | 77 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 2,288 | 2,304 | 2,077 | 2,043 | 1,813 |
| Total, equity | 4,312 | 4,898 | 5,127 | 5,400 | 5,509 |
| Share capital | 3,748 | 4,198 | 4,271 | 4,282 | 4,216 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 419 | 431 | 461 | 573 | 549 |
| Accumulated other comprehensive income | -199 | -202 | -202 | -202 | -200 |
| Retained earnings | 344 | 471 | 597 | 747 | 944 |
| Income statement |  |  |  |  |  |
| Operating revenue | 2,975 A | 2,842 B | 2,917 B | 2,959 A | 3,164 B |
| Sales of goods and services | 2,874 | 2,775 | 2,857 | 2,894 | 3,076 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 101 | 67 | 60 | 66 | 88 |
| Operating expenses | 2,668 | 2,599 | 2,585 | 2,676 | 2,816 |
| Depreciation, depletion and amortization | 174 | 184 | 185 | 194 | 187 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 2,494 | 2,416 | 2,400 | 2,481 | 2,629 |
| Operating profit or loss | 307 | 243 | 332 | 284 | 348 |
| Interest and dividend revenue | 59 | 57 | 56 | 56 | 56 |
| Interest expense on borrowing | 147 | 146 | 143 | 145 | 144 |
| Gains or losses | 8 | 7 | -26 | -14 | -4 |
| Profit before income tax | 228 | 161 | 221 | 182 | 258 |
| Income tax | 58 | 38 | 62 | 57 | 86 |
| Equity in affiliates' earnings | 16 | 19 | 16 | 14 | 15 |
| Profit before extraordinary gains | 186 | 141 | 175 | 140 | 186 |
| Extraordinary gains or losses | 0 | 0 | 0 | 0 | 0 |
| Net profit | 186 | 141 | 175 | 140 | 186 |
| Other comprehensive income | 9 | 1 | 0 | 0 | 0 |
| Comprehensive income | 195 | 143 | 175 | 140 | 186 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 18-2
Arts, entertainment and recreation - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | -675 | 130 | -52 | -26 | 211 |
| Net profit | 182 | 147 | 174 | 57 | 185 |
| Non-cash items | -814 | 19 | -172 | -60 | 82 |
| Depreciation, depletion and amortization | 170 | 175 | 185 | 121 | 183 |
| Future income tax | -5 | -5 | -35 | 3 | 8 |
| Working capital | 73 | 31 | -55 | -20 | 15 |
| Other non-cash items | -1,053 | -182 | -266 | -164 | -123 |
| Prior period cash transactions | -43 | -36 | -53 | -23 | -56 |
| Cash from financing activities | 991 | 67 | 11 | 113 | -44 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | -44 | 68 | -8 | -30 | 5 |
| Borrowings from non-affiliates | 566 | 11 | -21 | -4 | -47 |
| Loans and other borrowings | 344 | 5 | -8 | -12 | -42 |
| Bankers' acceptances and paper | -4 | 5 | 0 | 8 | 0 |
| Bonds and debentures | 161 | 3 | -4 | 0 | -4 |
| Mortgages | 65 | -1 | -9 | -1 | -1 |
| Equity | 469 | -13 | 39 | 148 | -2 |
| Total cash available | 316 | 196 | -41 | 87 | 167 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 57 | 46 | -96 | -14 | -30 |
| Investments in affiliates | 87 | 28 | -72 | -5 | -16 |
| Portfolio investments | -29 | 16 | -25 | -5 | -13 |
| Loans | -1 | 1 | 1 | -3 | -2 |
| Mortgage loans | -1 | 1 | 0 | -3 | -1 |
| Non-mortgage loans | 0 | 0 | 0 | 0 | -1 |
| Cash applied to fixed assets | 529 | 163 | 49 | 58 | 223 |
| Cash applied to dividends | 23 | 36 | 28 | 31 | 32 |
| Total applications of cash | 608 | 245 | -19 | 75 | 224 |
| Increase or decrease in cash | -292 | -49 | -22 | 12 | -57 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 2,871 | 2,911 | 2,979 | 2,932 | 3,057 |
| Operating profit | 307 | 243 | 332 | 284 | 348 |
| Profit before extraordinary gains | 186 | 141 | 175 | 140 | 186 |
| Net profit | 186 | 141 | 175 | 140 | 186 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | -1.8 | 1.4 | 2.4 | -1.6 | 4.3 |
| Operating expenses | -0.9 | 4.1 | -0.8 | 0.0 | 2.3 |
| Operating profit | -8.9 | -20.9 | 36.8 | -14.6 | 22.5 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 10.7 | 8.3 | 11.2 | 9.7 | 11.4 |
| Return on equity (\%) | 17.3 | 11.6 | 13.6 | 10.3 | 13.5 |
| Debt to equity (ratio) | 2.188 | 2.005 | 1.915 | 1.809 | 1.741 |
| Return on capital employed (\%) | 8.8 | 7.1 | 7.8 | 6.6 | 7.8 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 19-1
Accomodation and food services - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 55,679 A | 55,883 A | 56,400 A | 56,455 A | 56,750 A |
| Cash and deposits | 5,369 | 5,372 | 5,491 | 5,266 | 5,279 |
| Accounts receivable and accrued revenue | 1,811 | 1,874 | 1,932 | 1,974 | 2,007 |
| Inventories | 1,480 | 1,612 | 1,626 | 1,634 | 1,634 |
| Investments and accounts with affiliates | 9,558 | 9,700 | 9,749 | 9,671 | 9,773 |
| Portfolio investments | 1,712 | 1,740 | 1,750 | 1,751 | 1,781 |
| Loans | 847 | 853 | 852 | 851 | 858 |
| Mortgage | 526 | 504 | 514 | 512 | 518 |
| Non-mortgage | 321 | 349 | 338 | 339 | 340 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 29,505 | 29,126 | 29,290 | 29,518 | 29,503 |
| Other assets | 5,397 | 5,606 | 5,711 | 5,791 | 5,916 |
| Total liabilities | 43,124 | 43,024 | 43,100 | 43,466 | 43,030 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 5,651 | 5,663 | 5,802 | 5,807 | 5,706 |
| Loans and accounts with affiliates | 13,026 | 13,260 | 13,491 | 13,931 | 13,880 |
| Borrowings | 21,709 | 21,519 | 21,609 | 21,774 | 21,881 |
| Loans and other borrowings | 10,826 | 10,604 | 10,664 | 10,883 | 10,964 |
| Bankers' acceptances and paper | 828 | 826 | 852 | 846 | 847 |
| Bonds and debentures | 2,691 | 2,704 | 2,697 | 2,699 | 2,677 |
| Mortgages | 7,364 | 7,384 | 7,396 | 7,345 | 7,392 |
| Future income tax | -323 | -298 | -297 | -249 | -207 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 3,060 | 2,880 | 2,496 | 2,204 | 1,770 |
| Total, equity | 12,555 | 12,859 | 13,299 | 12,988 | 13,720 |
| Share capital | 5,652 | 5,526 | 5,494 | 5,604 | 5,547 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 421 | 444 | 442 | 200 | 278 |
| Accumulated other comprehensive income | -1 | -2 | -6 | 21 | 22 |
| Retained earnings | 6,483 | 6,890 | 7,369 | 7,162 | 7,872 |
| Income statement |  |  |  |  |  |
| Operating revenue | 15,062 A | 15,554 A | 15,621 A | 15,656 A | 15,510 A |
| Sales of goods and services | 14,519 | 14,964 | 15,013 | 15,035 | 14,908 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 542 | 590 | 608 | 621 | 602 |
| Operating expenses | 14,333 | 14,691 | 14,633 | 14,664 | 14,545 |
| Depreciation, depletion and amortization | 614 | 621 | 628 | 638 | 629 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 13,718 | 14,070 | 14,005 | 14,026 | 13,916 |
| Operating profit or loss | 729 | 863 | 988 | 992 | 965 |
| Interest and dividend revenue | 147 | 148 | 157 | 131 | 134 |
| Interest expense on borrowing | 317 | 309 | 307 | 335 | 303 |
| Gains or losses | 54 | 11 | 16 | -23 | 55 |
| Profit before income tax | 614 | 713 | 854 | 764 | 851 |
| Income tax | 145 | 154 | 158 | 170 | 207 |
| Equity in affiliates' earnings | 21 | 21 | 17 | 18 | 31 |
| Profit before extraordinary gains | 490 | 579 | 713 | 612 | 675 |
| Extraordinary gains or losses | 0 | 0 | 0 | 0 | 0 |
| Net profit | 490 | 579 | 713 | 612 | 675 |
| Other comprehensive income | 35 | 38 | -4 | 2 | 2 |
| Comprehensive income | 525 | 617 | 708 | 613 | 677 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 19-2
Accomodation and food services - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 765 | 773 | 1,080 | 508 | 562 |
| Net profit | 486 | 587 | 712 | 227 | 678 |
| Non-cash items | 308 | -34 | 183 | 222 | -103 |
| Depreciation, depletion and amortization | 607 | 621 | 623 | 283 | 627 |
| Future income tax | -18 | 3 | -8 | -16 | 0 |
| Working capital | 276 | -242 | 56 | -10 | -24 |
| Other non-cash items | -556 | -416 | -488 | -35 | -706 |
| Prior period cash transactions | -29 | 220 | 186 | 59 | -13 |
| Cash from financing activities | -500 | 24 | -19 | -87 | 118 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | -84 | 264 | -11 | 27 | -88 |
| Borrowings from non-affiliates | -196 | -125 | 13 | 70 | 113 |
| Loans and other borrowings | -359 | -151 | -31 | 150 | 35 |
| Bankers' acceptances and paper | 123 | 3 | 24 | -14 | -3 |
| Bonds and debentures | 43 | 12 | -8 | 1 | 8 |
| Mortgages | -3 | 11 | 28 | -67 | 72 |
| Equity | -220 | -115 | -22 | -184 | 93 |
| Total cash available | 265 | 797 | 1,062 | 421 | 680 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -275 | 53 | 9 | -106 | -11 |
| Investments in affiliates | -232 | 18 | 1 | -109 | -19 |
| Portfolio investments | -87 | 30 | 7 | 3 | 2 |
| Loans | 44 | 5 | 1 | 1 | 5 |
| Mortgage loans | 57 | -23 | 0 | -2 | 5 |
| Non-mortgage loans | -12 | 28 | 1 | 3 | 0 |
| Cash applied to fixed assets | 611 | 391 | 601 | 367 | 555 |
| Cash applied to dividends | 235 | 219 | 209 | 179 | 152 |
| Total applications of cash | 571 | 663 | 818 | 441 | 695 |
| Increase or decrease in cash | -307 | 135 | 243 | -19 | -16 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 15,317 | 15,558 | 15,489 | 15,529 | 15,759 |
| Operating profit | 829 | 862 | 913 | 968 | 1,053 |
| Profit before extraordinary gains | 573 | 606 | 596 | 618 | 755 |
| Net profit | 573 | 606 | 596 | 618 | 755 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 1.0 | 1.6 | -0.4 | 0.3 | 1.5 |
| Operating expenses | 1.2 | 1.4 | -0.8 | -0.1 | 1.0 |
| Operating profit | -3.3 | 3.9 | 5.9 | 6.0 | 8.8 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 5.4 | 5.5 | 5.9 | 6.2 | 6.7 |
| Return on equity (\%) | 18.3 | 18.9 | 17.9 | 19.0 | 22.0 |
| Debt to equity (ratio) | 2.767 | 2.705 | 2.639 | 2.749 | 2.607 |
| Return on capital employed (\%) | 6.9 | 7.0 | 7.2 | 7.3 | 8.0 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 20-1
Repair, maintenance and personal services - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | $\begin{array}{r} \text { First } \\ \text { quarter } \\ 2012 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 24,449 B | 24,764 В | 24,870 B | 24,738 A | 25,344 В |
| Cash and deposits | 3,260 | 3,266 | 3,277 | 3,299 | 3,360 |
| Accounts receivable and accrued revenue | 3,042 | 3,370 | 3,373 | 3,233 | 3,324 |
| Inventories | 2,318 | 2,262 | 2,267 | 2,298 | 2,412 |
| Investments and accounts with affiliates | 3,233 | 3,426 | 3,539 | 3,514 | 3,657 |
| Portfolio investments | 1,553 | 1,562 | 1,532 | 1,518 | 1,533 |
| Loans | 340 | 336 | 334 | 335 | 336 |
| Mortgage | 172 | 170 | 169 | 169 | 170 |
| Non-mortgage | 168 | 166 | 165 | 166 | 166 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 7,703 | 7,792 | 7,822 | 7,871 | 8,088 |
| Other assets | 3,001 | 2,751 | 2,726 | 2,671 | 2,634 |
| Total liabilities | 15,715 | 15,545 | 15,698 | 15,493 | 15,751 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 3,488 | 3,463 | 3,448 | 3,500 | 3,572 |
| Loans and accounts with affiliates | 4,890 | 4,729 | 4,880 | 4,813 | 4,964 |
| Borrowings | 4,745 | 4,707 | 4,666 | 4,699 | 4,753 |
| Loans and other borrowings | 3,674 | 3,646 | 3,615 | 3,647 | 3,666 |
| Bankers' acceptances and paper | 36 | 37 | 32 | 31 | 31 |
| Bonds and debentures | 356 | 352 | 350 | 351 | 377 |
| Mortgages | 680 | 672 | 669 | 670 | 679 |
| Future income tax | -115 | -96 | -94 | -78 | -51 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 2,707 | 2,742 | 2,799 | 2,559 | 2,513 |
| Total, equity | 8,734 | 9,219 | 9,172 | 9,245 | 9,593 |
| Share capital | 1,836 | 1,758 | 1,760 | 1,799 | 1,756 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 569 | 932 | 910 | 889 | 900 |
| Accumulated other comprehensive income | -32 | -20 | -17 | -10 | -14 |
| Retained earnings | 6,362 | 6,548 | 6,519 | 6,568 | 6,952 |
| Income statement |  |  |  |  |  |
| Operating revenue | 7,340 D | 7,522 D | 7,442 D | 7,798 В | 7,450 c |
| Sales of goods and services | 7,151 | 7,329 | 7,250 | 7,601 | 7,258 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains or losses on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 189 | 193 | 192 | 196 | 192 |
| Operating expenses | 6,900 | 7,005 | 6,930 | 7,243 | 6,951 |
| Depreciation, depletion and amortization | 241 | 242 | 241 | 250 | 243 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 6,659 | 6,763 | 6,689 | 6,993 | 6,708 |
| Operating profit or loss | 440 | 517 | 512 | 554 | 499 |
| Interest and dividend revenue | 40 | 42 | 40 | 43 | 41 |
| Interest expense on borrowing | 86 | 84 | 84 | 97 | 94 |
| Gains or losses | 26 | 51 | 56 | 52 | 49 |
| Profit before income tax | 420 | 527 | 524 | 553 | 494 |
| Income tax | 67 | 124 | 105 | 112 | 99 |
| Equity in affiliates' earnings | 7 | 7 | 7 | 3 | 6 |
| Profit before extraordinary gains | 359 | 409 | 425 | 444 | 402 |
| Extraordinary gains or losses | 0 | 0 | 0 | 0 | 0 |
| Net profit | 359 | 409 | 425 | 444 | 402 |
| Other comprehensive income | 1 | 0 | -4 | -2 | 0 |
| Comprehensive income | 360 | 409 | 422 | 442 | 402 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 20-2
Repair, maintenance and personal services - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 345 | 431 | 367 | 135 | 315 |
| Net profit | 359 | 408 | 419 | 81 | 402 |
| Non-cash items | -86 | -3 | -87 | 30 | -158 |
| Depreciation, depletion and amortization | 241 | 242 | 240 | 44 | 241 |
| Future income tax | -16 | 2 | -3 | 5 | 3 |
| Working capital | -20 | -55 | -57 | 155 | -5 |
| Other non-cash items | -291 | -191 | -267 | -174 | -397 |
| Prior period cash transactions | 71 | 26 | 35 | 25 | 70 |
| Cash from financing activities | -109 | -128 | -69 | -6 | 25 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from affiliates | -29 | -47 | -43 | -9 | 48 |
| Borrowings from non-affiliates | -11 | -34 | -33 | -7 | 3 |
| Loans and other borrowings | -7 | -26 | -23 | -6 | 0 |
| Bankers' acceptances and paper | -1 | 2 | -5 | -1 | 0 |
| Bonds and debentures | -1 | -4 | -2 | 0 | 1 |
| Mortgages | -2 | -7 | -3 | 0 | 2 |
| Equity | -69 | -47 | 8 | 10 | -26 |
| Total cash available | 236 | 302 | 298 | 129 | 340 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -93 | -6 | -12 | 23 | -2 |
| Investments in affiliates | -102 | -6 | 3 | 34 | -6 |
| Portfolio investments | 10 | 4 | -13 | -10 | 3 |
| Loans | -1 | -3 | -2 | 0 | 1 |
| Mortgage loans | 0 | -2 | -1 | 0 | 0 |
| Non-mortgage loans | 0 | -2 | -1 | 0 | 0 |
| Cash applied to fixed assets | 235 | 213 | 212 | 47 | 206 |
| Cash applied to dividends | 122 | 113 | 110 | 129 | 113 |
| Total applications of cash | 263 | 320 | 310 | 199 | 317 |
| Increase or decrease in cash | -28 | -18 | -11 | -70 | 23 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 7,523 | 7,501 | 7,491 | 7,587 | 7,623 |
| Operating profit | 440 | 517 | 512 | 554 | 499 |
| Profit before extraordinary gains | 359 | 409 | 425 | 444 | 402 |
| Net profit | 359 | 409 | 425 | 444 | 402 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | -2.0 | -0.3 | -0.1 | 1.3 | 0.5 |
| Operating expenses | -1.0 | -1.4 | 0.0 | 0.8 | 1.3 |
| Operating profit | -15.9 | 17.6 | -1.2 | 8.4 | -10.1 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 5.8 | 6.9 | 6.8 | 7.3 | 6.5 |
| Return on equity (\%) | 16.5 | 17.7 | 18.6 | 19.2 | 16.8 |
| Debt to equity (ratio) | 1.103 | 1.023 | 1.041 | 1.029 | 1.013 |
| Return on capital employed (\%) | 9.4 | 10.2 | 10.5 | 11.1 | 9.8 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 21-1
Total, finance and insurance industries - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter $2011$ | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 3,979,375 A | 4,045,435 A | 4,194,874 A | 4,364,737 A | 4,404,695 A |
| Cash and deposits | 181,406 | 180,977 | 180,721 | 169,341 | 171,957 |
| Accounts receivable and accrued revenue | 86,023 | 85,430 | 83,466 | 78,709 | 86,524 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 365,750 | 379,311 | 399,910 | 367,230 | 381,636 |
| Portfolio investments | 970,825 | 968,665 | 976,349 | 932,487 | 946,923 |
| Loans | 1,726,014 | 1,767,845 | 1,791,728 | 2,100,735 | 2,132,167 |
| Mortgage | 822,330 | 850,182 | 865,920 | 1,132,826 | 1,150,406 |
| Non-mortgage | 903,685 | 917,663 | 925,808 | 967,909 | 981,761 |
| Allowance for losses on investments and loans | -10,614 | -10,023 | -10,121 | -9,391 | -9,368 |
| Bank customers' liabilities under acceptances | 50,555 | 51,562 | 53,907 | 50,372 | 55,578 |
| Capital assets, net | 55,418 | 55,651 | 55,807 | 58,409 | 58,636 |
| Other assets | 553,994 | 566,016 | 663,108 | 616,845 | 580,636 |
| Total liabilities | 3,432,492 | 3,493,198 | 3,626,737 | 3,796,381 | 3,828,690 |
| Deposits | 1,759,822 | 1,796,018 | 1,864,629 | 1,891,622 | 1,913,238 |
| Actuarial liabilities of insurers | 232,306 | 236,695 | 246,667 | 252,957 | 256,213 |
| Accounts payable and accrued liabilities | 155,510 | 159,720 | 162,793 | 155,225 | 164,828 |
| Loans and accounts with affiliates | 156,630 | 157,978 | 162,273 | 159,883 | 162,773 |
| Borrowings | 206,186 | 211,295 | 214,185 | 329,247 | 368,326 |
| Loans and other borrowings | 81,137 | 87,061 | 88,700 | 96,236 | 101,040 |
| Bankers' acceptances and paper | 14,816 | 14,513 | 15,136 | 14,964 | 15,332 |
| Bonds and debentures | 106,410 | 105,955 | 106,345 | 214,048 | 170,504 |
| Mortgages | 3,824 | 3,766 | 4,005 | 3,998 | 81,450 |
| Future income tax | 43 | 871 | 1,253 | -888 | -1,513 |
| Bank customers' liabilities under acceptances | 50,601 | 51,601 | 53,984 | 50,421 | 55,565 |
| Other liabilities | 871,394 | 879,021 | 920,954 | 957,915 | 909,262 |
| Total, equity | 546,883 | 552,237 | 568,137 | 568,356 | 576,006 |
| Share capital | 243,508 | 247,673 | 255,058 | 257,772 | 260,365 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | $0$ | 0 |
| Contributed surplus and other | 40,251 | 38,842 | 38,434 | 39,430 | 38,089 |
| Accumulated other comprehensive income | -6,099 | -8,195 | -3,977 | 5,414 | 7,634 |
| Retained earnings | 269,223 | 273,916 | 278,622 | 265,740 | 269,917 |
| Income statement |  |  |  |  |  |
| Operating revenue | 76,781 A | 78,582 A | 81,526 A | 82,076 A | 82,004 A |
| Sales of goods and services | 15,679 | 16,053 | 15,588 | 15,865 | 15,087 |
| Insurers' premiums | 17,185 | 17,375 | 17,339 | 17,958 | 17,864 |
| Annuity considerations | 1,695 | 1,541 | 1,702 | 1,786 | 1,704 |
| Interest revenue, operating | 26,364 | 26,662 | 28,215 | 27,968 | 29,701 |
| Dividend revenue, operating | 4,167 | 3,492 | 3,477 | 3,905 | 4,098 |
| Gains or losses on sale of securities and other assets | 486 | 686 | 911 | 863 | 637 |
| Other operating revenue | 11,203 | 12,770 | 14,291 | 13,728 | 12,910 |
| Operating expenses | 57,438 | 60,334 | 66,023 | 64,994 | 60,972 |
| Depreciation, depletion and amortization | 2,565 | 2,613 | 2,571 | 2,479 | 2,473 |
| Insurance claims incurred | 11,727 | 11,948 | 11,887 | 11,160 | 11,020 |
| Annuity claims incurred | 1,985 | 1,694 | 1,528 | 1,548 | 1,871 |
| Normal increase in actuarial liabilities | -382 | 3,229 | 9,263 | 8,127 | 3,065 |
| Interest expense, operating | 6,969 | 6,814 | 6,814 | 6,715 | 7,132 |
| Other operating expenses | 34,573 | 34,036 | 33,964 | 34,966 | 35,413 |
| Operating profit or loss | 19,344 | 18,248 | 15,503 | 17,082 | 21,032 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 3,981 | 3,969 | 3,916 | 4,012 | 4,872 |
| Gains or losses | -1,332 | 508 | 2,236 | 1,976 | -443 |
| Profit before income tax | 14,033 | 14,790 | 13,825 | 15,048 | 15,717 |
| Income tax | 3,262 | 3,289 | 3,041 | 3,274 | 3,270 |
| Equity in affiliates' earnings | 1,353 | 1,631 | 138 | 1,657 | 1,797 |
| Profit before extraordinary gains | 12,124 | 13,132 | 10,922 | 13,431 | 14,243 |
| Extraordinary gains or losses | 68 | 17 | 41 | 9 | 755 |
| Net profit | 12,192 | 13,150 | 10,963 | 13,440 | 14,999 |
| Other comprehensive income | -1,875 | -1,807 | 1,086 | 4,629 | 1,009 |
| Comprehensive income | 10,317 | 11,343 | 12,049 | 18,069 | 16,007 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 21-2
Total, finance and insurance industries - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 18,272 | 11,628 | -8,832 | -65,692 | -7,953 |
| Net profit | 11,995 | 13,194 | 11,014 | 10,926 | 15,080 |
| Non-cash items | 6,661 | -1,380 | -20,022 | -76,128 | -22,997 |
| Depreciation, depletion and amortization | 2,559 | 2,608 | 2,553 | 2,186 | 2,473 |
| Future income tax | -97 | -69 | -186 | 168 | 349 |
| Working capital | -3,302 | 2,004 | 2,356 | -472 | -1,646 |
| Other non-cash items | 7,502 | -5,922 | -24,745 | -78,011 | -24,173 |
| Prior period cash transactions | -384 | -186 | 176 | -489 | -37 |
| Cash from financing activities | 46,599 | 37,178 | 80,589 | 37,042 | 65,741 |
| Increase in deposits | 40,910 | 35,767 | 68,696 | 26,646 | 21,608 |
| Borrowings from affiliates | -149 | -1,121 | 3,320 | -3,644 | 2,443 |
| Borrowings from non-affiliates | -1,189 | 2,476 | 2,065 | 10,836 | 39,131 |
| Loans and other borrowings | -879 | 3,256 | 1,002 | 6,615 | 4,694 |
| Bankers' acceptances and paper | 467 | -303 | 623 | -178 | 369 |
| Bonds and debentures | -908 | -481 | 337 | 107,657 | -43,531 |
| Mortgages | 131 | 4 | 103 | -103,258 | 77,599 |
| Equity | 7,027 | 55 | 6,507 | 3,203 | 2,558 |
| Total cash available | 64,871 | 48,806 | 71,758 | -28,650 | 57,787 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 37,185 | 40,195 | 44,495 | -49,621 | 63,851 |
| Investments in affiliates | -7,379 | 6,097 | 20,519 | -28,428 | 12,980 |
| Portfolio investments | 5,403 | -856 | 2,067 | -47,513 | 15,194 |
| Loans | 39,160 | 34,954 | 21,909 | 26,320 | 35,677 |
| Mortgage loans | 11,825 | 26,763 | 15,006 | -1,398 | 17,770 |
| Non-mortgage loans | 27,335 | 8,190 | 6,903 | 27,718 | 17,907 |
| Cash applied to fixed assets | 2,670 | 2,300 | 2,044 | 3,731 | 1,710 |
| Cash applied to dividends | 6,783 | 6,301 | 7,521 | 8,430 | 6,755 |
| Total applications of cash | 46,638 | 48,796 | 54,060 | -37,459 | 72,316 |
| Increase or decrease in cash | 18,233 | 10 | 17,698 | 8,809 | -14,529 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 78,141 | 79,158 | 80,627 | 81,038 | 83,656 |
| Operating profit | 19,061 | 18,162 | 15,724 | 17,229 | 20,719 |
| Profit before extraordinary gains | 11,822 | 13,016 | 10,969 | 13,803 | 13,948 |
| Net profit | 11,891 | 13,034 | 11,009 | 13,812 | 14,703 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 6.9 | 1.3 | 1.9 | 0.5 | 3.2 |
| Operating expenses | 6.1 | 3.2 | 6.4 | -1.7 | -1.4 |
| Operating profit | 9.5 | -4.7 | -13.4 | 9.6 | 20.3 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 24.4 | 22.9 | 19.5 | 21.3 | 24.8 |
| Return on equity (\%) | 8.6 | 9.4 | 7.7 | 9.7 | 9.7 |
| Debt to equity (ratio) | 0.663 | 0.669 | 0.663 | 0.861 | 0.922 |
| Return on capital employed (\%) | 6.5 | 7.0 | 5.9 | 6.4 | 6.5 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 22-1
Non-depository credit intermediation - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 212,799 A | 215,276 A | 215,605 A | 213,428 A | 216,590 A |
| Cash and deposits | 14,240 | 14,206 | 13,873 | 14,336 | 14,522 |
| Accounts receivable and accrued revenue | 7,848 | 8,165 | 8,158 | 7,975 | 8,033 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 59,398 | 59,717 | 61,766 | 63,054 | 64,260 |
| Portfolio investments | 6,848 | 6,960 | 6,619 | 8,448 | 8,887 |
| Loans | 104,158 | 105,237 | 105,494 | 99,835 | 100,737 |
| Mortgage | 15,089 | 15,834 | 16,170 | 17,260 | 18,176 |
| Non-mortgage | 89,069 | 89,403 | 89,324 | 82,575 | 82,561 |
| Allowance for losses on investments and loans | -1,943 | -1,778 | -1,746 | -1,271 | -1,301 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 12,837 | 12,912 | 12,430 | 12,454 | 12,562 |
| Other assets | 9,414 | 9,858 | 9,011 | 8,597 | 8,888 |
| Total liabilities | 164,814 | 166,208 | 167,622 | 165,051 | 169,076 |
| Deposits | 6,192 | 6,170 | 5,886 | 533 | 531 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 5,386 | 5,029 | 5,949 | 5,409 | 5,568 |
| Loans and accounts with affiliates | 57,925 | 56,647 | 57,530 | 59,531 | 59,940 |
| Borrowings | 80,860 | 83,950 | 85,016 | 85,106 | 87,038 |
| Loans and other borrowings | 16,443 | 19,017 | 19,692 | 18,622 | 18,690 |
| Bankers' acceptances and paper | 13,751 | 13,467 | 14,062 | 13,879 | 14,221 |
| Bonds and debentures | 49,957 | 50,756 | 50,550 | 51,886 | 53,418 |
| Mortgages | 708 | 710 | 711 | 719 | 709 |
| Future income tax | 1,004 | 982 | 1,048 | 1,028 | 1,027 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 13,448 | 13,430 | 12,193 | 13,444 | 14,973 |
| Total, equity | 47,984 | 49,068 | 47,983 | 48,377 | 47,514 |
| Share capital | 25,041 | 25,513 | 25,838 | 25,928 | 25,671 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 6,640 | 7,185 | 6,217 | 6,209 | 4,669 |
| Accumulated other comprehensive income | 408 | 374 | 258 | 253 | 309 |
| Retained earnings | 15,896 | 15,996 | 15,670 | 15,988 | 16,864 |
| Income statement |  |  |  |  |  |
| Operating revenue | 5,063 A | 5,499 A | 5,063 A | 5,341 A |  |
| Sales of goods and services | 275 | 302 | 306 | 317 | 260 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 2,922 | 2,922 | 2,972 | 2,883 | 2,723 |
| Dividend revenue, operating | 81 | 87 | 79 | 92 | 96 |
| Gains or losses on sale of securities and other assets | -153 | -121 | -121 | -66 | -109 |
| Other operating revenue | 1,938 | 2,309 | 1,827 | 2,114 | 1,840 |
| Operating expenses | 3,113 | 2,994 | 3,048 | 2,892 | 2,919 |
| Depreciation, depletion and amortization | 1,020 | 1,038 | 1,024 | 965 | 1,025 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 173 | 175 | 170 | 147 | 139 |
| Other operating expenses | 1,919 | 1,780 | 1,857 | 1,780 | 1,754 |
| Operating profit or loss | 1,950 | 2,505 | 2,016 | 2,449 | 1,891 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 1,129 | 1,168 | 1,065 | 1,118 | 1,123 |
| Gains or losses | -142 | -186 | -208 | -315 | -126 |
| Profit before income tax | 679 | 1,151 | 743 | 1,016 | 642 |
| Income tax | 201 | 231 | 254 | 287 | 208 |
| Equity in affiliates' earnings | 9 | 13 | 4 | 7 | 6 |
| Profit before extraordinary gains | 487 | 932 | 494 | 736 | 440 |
| Extraordinary gains or losses | 0 | 0 | 0 | 0 | 0 |
| Net profit | 487 | 932 | 494 | 736 | 440 |
| Other comprehensive income | 22 | -29 | -65 | -28 | 3 |
| Comprehensive income | 509 | 904 | 429 | 708 | 443 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 22-2
Non-depository credit intermediation - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios
$\left.\begin{array}{lrrrr}\hline \hline & & \text { First } \\ \text { Second } \\ \text { quarter }\end{array}\right)$

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 23-1
Insurance carriers and related activities - Balance sheet and income statement

|  |  | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 706,430 A | 715,307 A | 718,789 A | 726,265 A | 731,721 A |
| Cash and deposits | 7,713 | 7,900 | 7,988 | 8,206 | 7,887 |
| Accounts receivable and accrued revenue | 24,666 | 27,315 | 26,474 | 25,771 | 26,064 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 92,018 | 97,405 | 96,172 | 89,582 | 90,805 |
| Portfolio investments | 268,221 | 268,939 | 282,121 | 288,148 | 288,404 |
| Loans | 47,135 | 47,474 | 47,233 | 47,099 | 47,510 |
| Mortgage | 39,464 | 39,745 | 39,478 | 39,303 | 39,709 |
| Non-mortgage | 7,670 | 7,729 | 7,755 | 7,796 | 7,801 |
| Allowance for losses on investments and loans | -107 | -50 | -57 | -61 | -61 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 12,322 | 12,602 | 12,672 | 13,040 | 13,102 |
| Other assets | 254,461 | 253,723 | 246,186 | 254,480 | 258,011 |
| Total liabilities | 579,138 | 584,859 | 587,293 | 592,370 | 595,798 |
| Deposits | 8,154 | 8,432 | 8,497 | 8,582 | 8,704 |
| Actuarial liabilities of insurers | 232,306 | 236,695 | 246,667 | 252,957 | 256,213 |
| Accounts payable and accrued liabilities | 74,230 | 76,669 | 77,974 | 77,133 | 76,595 |
| Loans and accounts with affiliates | 19,934 | 19,715 | 19,788 | 18,851 | 19,129 |
| Borrowings | 13,168 | 12,674 | 12,332 | 13,341 | 13,486 |
| Loans and other borrowings | 5,944 | 6,098 | 5,724 | 5,894 | 6,047 |
| Bankers' acceptances and paper | 6 | 6 | 6 | 6 | 6 |
| Bonds and debentures | 6,797 | 6,140 | 6,132 | 6,895 | 6,916 |
| Mortgages | 421 | 431 | 470 | 545 | 517 |
| Future income tax | -596 | -540 | -939 | -429 | -442 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 231,942 | 231,215 | 222,974 | 221,935 | 222,113 |
| Total, equity | 127,292 | 130,448 | 131,496 | 133,896 | 135,922 |
| Share capital | 56,207 | 56,791 | 57,605 | 59,453 | 59,371 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 6,314 | 6,407 | 6,519 | 6,757 | 6,746 |
| Accumulated other comprehensive income | 335 | 232 | 2,179 | 2,938 | 2,655 |
| Retained earnings | 64,436 | 67,018 | 65,193 | 64,748 | 67,150 |
| Income statement |  |  |  |  |  |
| Operating revenue | 26,086 A | 28,513 A | 31,300 A | 30,662 A | 28,115 A |
| Sales of goods and services | 1,072 | 1,187 | 1,153 | 1,215 | 1,103 |
| Insurers' premiums | 17,185 | 17,375 | 17,339 | 17,958 | 17,864 |
| Annuity considerations | 1,695 | 1,541 | 1,702 | 1,786 | 1,704 |
| Interest revenue, operating | 3,040 | 3,967 | 4,981 | 4,605 | 4,125 |
| Dividend revenue, operating | 666 | 281 | 311 | 674 | 558 |
| Gains or losses on sale of securities and other assets | 154 | 394 | 631 | 497 | 203 |
| Other operating revenue | 2,274 | 3,770 | 5,182 | 3,926 | 2,557 |
| Operating expenses | 22,150 | 25,786 | 31,431 | 30,297 | 25,021 |
| Depreciation, depletion and amortization | 367 | 370 | 314 | 284 | 275 |
| Insurance claims incurred | 11,727 | 11,948 | 11,887 | 11,160 | 11,020 |
| Annuity claims incurred | 1,985 | 1,694 | 1,528 | 1,548 | 1,871 |
| Normal increase in actuarial liabilities | -382 | 3,229 | 9,263 | 8,127 | 3,065 |
| Interest expense, operating | 46 | 53 | 47 | 53 | 49 |
| Other operating expenses | 8,406 | 8,490 | 8,391 | 9,126 | 8,741 |
| Operating profit or loss | 3,936 | 2,727 | -131 | 364 | 3,094 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 319 | 320 | 325 | 333 | 329 |
| Gains or losses | -864 | 1,101 | 2,875 | 2,563 | 31 |
| Profit before income tax | 2,753 | 3,508 | 2,418 | 2,595 | 2,796 |
| Income tax | 550 | 770 | 480 | 676 | 494 |
| Equity in affiliates' earnings | 638 | 891 | -566 | 1,012 | 907 |
| Profit before extraordinary gains | 2,841 | 3,630 | 1,373 | 2,931 | 3,210 |
| Extraordinary gains or losses | 0 | 0 | 0 | 0 | 0 |
| Net profit | 2,841 | 3,630 | 1,373 | 2,931 | 3,210 |
| Other comprehensive income | -508 | 46 | 768 | 77 | -18 |
| Comprehensive income | 2,333 | 3,676 | 2,141 | 3,008 | 3,192 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 23-2
Insurance carriers and related activities - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 6,714 | 6,640 | 7,847 | 2,526 | 2,494 |
| Net profit | 2,841 | 3,630 | 1,374 | 2,670 | 3,210 |
| Non-cash items | 3,946 | 3,040 | 6,501 | -113 | -752 |
| Depreciation, depletion and amortization | 367 | 370 | 314 | 250 | 275 |
| Future income tax | -106 | 67 | -192 | 187 | -5 |
| Working capital | -2,894 | -1,140 | 532 | 959 | -904 |
| Other non-cash items | 6,579 | 3,742 | 5,847 | -1,509 | -119 |
| Prior period cash transactions | -73 | -30 | -28 | -31 | 36 |
| Cash from financing activities | 1,106 | 734 | 736 | 2,460 | 1,036 |
| Increase in deposits | 1,621 | 278 | 63 | 85 | 121 |
| Borrowings from affiliates | -377 | -187 | 63 | -812 | 281 |
| Borrowings from non-affiliates | -308 | -362 | -371 | 1,000 | 90 |
| Loans and other borrowings | -204 | 186 | -401 | 167 | 59 |
| Bankers' acceptances and paper | 0 | 0 | 0 | 0 | 0 |
| Bonds and debentures | -113 | -558 | -7 | 759 | 20 |
| Mortgages | 10 | 10 | 38 | 73 | 10 |
| Equity | 169 | 1,005 | 980 | 2,187 | 543 |
| Total cash available | 7,820 | 7,374 | 8,583 | 4,986 | 3,530 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 6,133 | 4,240 | 8,310 | 1,670 | 1,375 |
| Investments in affiliates | -626 | 1,665 | 329 | -1,211 | 124 |
| Portfolio investments | 6,031 | 2,661 | 8,993 | 3,577 | 564 |
| Loans | 728 | -86 | -1,012 | -695 | 686 |
| Mortgage loans | 981 | 20 | -960 | -800 | 596 |
| Non-mortgage loans | -253 | -106 | -52 | 104 | 91 |
| Cash applied to fixed assets | 478 | 499 | 192 | 369 | 274 |
| Cash applied to dividends | 1,481 | 1,217 | 1,703 | 2,829 | 1,289 |
| Total applications of cash | 8,092 | 5,956 | 10,206 | 4,868 | 2,937 |
| Increase or decrease in cash | -271 | 1,417 | -1,623 | 118 | 593 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 27,877 | 29,057 | 29,859 | 29,768 | 30,229 |
| Operating profit | 3,860 | 2,646 | 6 | 385 | 2,978 |
| Profit before extraordinary gains | 2,857 | 3,575 | 1,371 | 2,971 | 3,231 |
| Net profit | 2,857 | 3,575 | 1,371 | 2,971 | 3,231 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 12.4 | 4.2 | 2.8 | -0.3 | 1.6 |
| Operating expenses | 12.3 | 10.0 | 13.0 | -1.6 | -7.3 |
| Operating profit | 13.0 | -31.4 | -99.8 | 6,272.6 | 673.2 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 13.8 | 9.1 | 0.0 | 1.3 | 9.8 |
| Return on equity (\%) | 9.0 | 11.0 | 4.2 | 8.9 | 9.5 |
| Debt to equity (ratio) | 0.260 | 0.248 | 0.244 | 0.240 | 0.240 |
| Return on capital employed (\%) | 7.8 | 9.4 | 3.9 | 7.8 | 8.3 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 24-1
Activities related to credit intermediation - Balance sheet and income statement

|  | $\begin{array}{r} \text { First } \\ \text { quarter } \\ 2011 \end{array}$ | Second quarter 2011 | Third quarter quarter | Fourth quarter 2011 | $\begin{array}{r} \text { First } \\ \text { quarter } \\ 2012 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 58,042 A | 61,375 A | 62,134 A | 64,059 A | 66,388 A |
| Cash and deposits | 3,010 | 3,246 | 3,043 | 2,641 | 3,719 |
| Accounts receivable and accrued revenue | 1,384 | 1,257 | 1,238 | 1,491 | 1,642 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 3,894 | 4,132 | 4,427 | 4,586 | 4,220 |
| Portfolio investments | 24,152 | 24,457 | 24,278 | 26,204 | 26,785 |
| Loans | 19,656 | 21,465 | 22,069 | 22,160 | 21,821 |
| Mortgage | 5,187 | 6,457 | 6,867 | 6,791 | 6,794 |
| Non-mortgage | 14,469 | 15,008 | 15,202 | 15,370 | 15,028 |
| Allowance for losses on investments and loans | -150 | -150 | -156 | -156 | -164 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 453 | 430 | 425 | 428 | 453 |
| Other assets | 5,644 | 6,537 | 6,810 | 6,706 | 7,912 |
| Total liabilities | 51,484 | 54,635 | 55,007 | 56,453 | 58,473 |
| Deposits | 35,288 | 37,323 | 36,793 | 38,139 | 39,779 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 1,562 | 2,564 | 1,793 | 1,828 | 2,336 |
| Loans and accounts with affiliates | 565 | 948 | 1,239 | 1,260 | 1,255 |
| Borrowings | 2,851 | 3,514 | 3,653 | 3,675 | 3,517 |
| Loans and other borrowings | 1,342 | 1,882 | 2,040 | 2,161 | 2,017 |
| Bankers' acceptances and paper | 39 | 41 | 41 | 42 | 39 |
| Bonds and debentures | 1,133 | 1,235 | 1,194 | 1,177 | 1,155 |
| Mortgages | 337 | 356 | 377 | 295 | 306 |
| Future income tax | 49 | 38 | 45 | 22 | 24 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 11,169 | 10,248 | 11,484 | 11,529 | 11,563 |
| Total, equity | 6,558 | 6,740 | 7,126 | 7,607 | 7,915 |
| Share capital | 4,385 | 4,356 | 4,374 | 4,719 | 4,764 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 53 | 106 | 132 | 110 | 110 |
| Accumulated other comprehensive income | 49 | 97 | 143 | 140 | 126 |
| Retained earnings | 2,071 | 2,182 | 2,478 | 2,637 | 2,915 |
| Income statement |  |  |  |  |  |
| Operating revenue | 1,272 A | 1,247 A | 1,302 A | 1,299 A | 1,354 A |
| Sales of goods and services | 387 | 405 | 446 | 453 | 455 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 316 | 332 | 333 | 326 | 357 |
| Dividend revenue, operating | 7 | 5 | 6 | 5 | 7 |
| Gains or losses on sale of securities and other assets | -100 | -97 | -95 | -105 | -91 |
| Other operating revenue | 662 | 601 | 613 | 619 | 627 |
| Operating expenses | 1,025 | 1,031 | 1,065 | 1,057 | 1,054 |
| Depreciation, depletion and amortization | 48 | 37 | 40 | 33 | 36 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 175 | 184 | 190 | 174 | 203 |
| Other operating expenses | 802 | 809 | 835 | 850 | 816 |
| Operating profit or loss | 247 | 217 | 237 | 241 | 300 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 42 | 83 | 54 | 57 | 60 |
| Gains or losses | 21 | 2 | -11 | 23 | 24 |
| Profit before income tax | 227 | 136 | 172 | 208 | 265 |
| Income tax | 47 | 29 | 16 | 36 | 38 |
| Equity in affiliates' earnings | 13 | 6 | 10 | 9 | 11 |
| Profit before extraordinary gains | 192 | 113 | 167 | 181 | 238 |
| Extraordinary gains or losses | 28 | 0 | 0 | 0 | 0 |
| Net profit | 220 | 113 | 167 | 181 | 238 |
| Other comprehensive income | -4 | 36 | 68 | -6 | -12 |
| Comprehensive income | 216 | 149 | 235 | 176 | 226 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 24-2
Activities related to credit intermediation - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 367 | -1,252 | 1,416 | 395 | -977 |
| Net profit | 219 | 117 | 164 | 156 | 241 |
| Non-cash items | 136 | -1,404 | 1,201 | 274 | -1,251 |
| Depreciation, depletion and amortization | 44 | 37 | 36 | 29 | 36 |
| Future income tax | 8 | 14 | -5 | 3 | -3 |
| Working capital | -30 | 126 | -13 | -97 | 26 |
| Other non-cash items | 115 | -1,581 | 1,183 | 340 | -1,309 |
| Prior period cash transactions | 11 | 34 | 50 | -35 | 32 |
| Cash from financing activities | 2,424 | 3,175 | -72 | 1,635 | 1,497 |
| Increase in deposits | 2,312 | 2,034 | -529 | 1,345 | 1,640 |
| Borrowings from affiliates | -84 | 388 | 291 | 19 | 5 |
| Borrowings from non-affiliates | 177 | 725 | 149 | 9 | -174 |
| Loans and other borrowings | -1 | 624 | 166 | 114 | -154 |
| Bankers' acceptances and paper | -3 | 2 | 0 | 1 | -3 |
| Bonds and debentures | 78 | 78 | -39 | -21 | -25 |
| Mortgages | 102 | 21 | 22 | -85 | 8 |
| Equity | 19 | 27 | 18 | 262 | 25 |
| Total cash available | 2,791 | 1,923 | 1,344 | 2,030 | 520 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 2,109 | 2,561 | 913 | 2,196 | 103 |
| Investments in affiliates | -85 | 202 | 293 | 145 | -377 |
| Portfolio investments | 1,684 | 548 | 61 | 1,981 | 816 |
| Loans | 509 | 1,811 | 559 | 69 | -335 |
| Mortgage loans | 381 | 1,268 | 362 | -90 | -13 |
| Non-mortgage loans | 128 | 543 | 197 | 159 | -322 |
| Cash applied to fixed assets | 1 | 27 | 19 | 13 | 41 |
| Cash applied to dividends | 46 | 27 | 15 | 35 | 18 |
| Total applications of cash | 2,157 | 2,615 | 947 | 2,244 | 162 |
| Increase or decrease in cash | 634 | -693 | 397 | -213 | 358 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 1,272 | 1,247 | 1,302 | 1,299 | 1,354 |
| Operating profit | 247 | 217 | 237 | 241 | 300 |
| Profit before extraordinary gains | 192 | 113 | 167 | 181 | 238 |
| Net profit | 220 | 113 | 167 | 181 | 238 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | -3.9 | -1.9 | 4.4 | -0.3 | 4.3 |
| Operating expenses | -5.1 | 0.6 | 3.3 | -0.7 | -0.3 |
| Operating profit | 1.4 | -12.3 | 9.4 | 1.8 | 24.3 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 19.4 | 17.4 | 18.2 | 18.6 | 22.2 |
| Return on equity (\%) | 11.7 | 6.7 | 9.4 | 9.5 | 12.0 |
| Debt to equity (ratio) | 0.521 | 0.662 | 0.687 | 0.649 | 0.603 |
| Return on capital employed (\%) | 8.3 | 6.5 | 7.0 | 7.7 | 8.4 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 25-1
Depository credit intermediation - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter $2011$ | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 2,643,474 A | 2,693,156 A | 2,831,691 A | 2,996,988 A | 3,014,208 A |
| Cash and deposits | 96,798 | 95,924 | 94,721 | 83,027 | 84,503 |
| Accounts receivable and accrued revenue | 10,121 | 10,241 | 12,037 | 11,796 | 11,313 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 130,703 | 133,739 | 149,329 | 121,793 | 131,517 |
| Portfolio investments | 553,987 | 553,003 | 544,322 | 489,973 | 501,745 |
| Loans | 1,536,805 | 1,575,370 | 1,598,420 | 1,913,088 | 1,943,284 |
| Mortgage | 752,489 | 778,010 | 793,075 | 1,058,945 | 1,074,905 |
| Non-mortgage | 784,317 | 797,360 | 805,344 | 854,144 | 868,379 |
| Allowance for losses on investments and loans | -8,199 | -7,829 | -7,944 | -7,683 | -7,624 |
| Bank customers' liabilities under acceptances | 50,555 | 51,562 | 53,907 | 50,372 | 55,578 |
| Capital assets, net | 9,511 | 9,487 | 9,774 | 11,743 | 11,921 |
| Other assets | 263,191 | 271,659 | 377,124 | 322,878 | 281,965 |
| Total liabilities | 2,444,608 | 2,495,851 | 2,622,139 | 2,794,511 | 2,805,176 |
| Deposits | 1,710,188 | 1,744,094 | 1,813,452 | 1,844,368 | 1,864,224 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 15,864 | 16,847 | 17,131 | 16,999 | 17,435 |
| Loans and accounts with affiliates | 16,777 | 17,738 | 19,556 | 16,736 | 17,896 |
| Borrowings | 69,467 | 70,720 | 71,673 | 183,665 | 220,628 |
| Loans and other borrowings | 29,351 | 30,926 | 31,299 | 38,200 | 42,667 |
| Bankers' acceptances and paper | 0 | 0 | 0 | 0 | 0 |
| Bonds and debentures | 40,113 | 39,792 | 40,358 | 145,449 | 100,393 |
| Mortgages | 2 | 2 | 16 | 16 | 77,568 |
| Future income tax | -1,846 | -975 | -341 | -3,033 | -3,563 |
| Bank customers' liabilities under acceptances | 50,601 | 51,601 | 53,984 | 50,421 | 55,565 |
| Other liabilities | 583,557 | 595,827 | 646,684 | 685,355 | 632,991 |
| Total, equity | 198,867 | 197,306 | 209,552 | 202,476 | 209,032 |
| Share capital | 87,279 | 88,204 | 93,312 | 93,194 | 95,756 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 6,735 | 5,274 | 5,301 | 5,954 | 5,586 |
| Accumulated other comprehensive income | -7,719 | -9,597 | -7,217 | 1,374 | 3,912 |
| Retained earnings | 112,572 | 113,424 | 118,156 | 101,955 | 103,777 |
| Income statement |  |  |  |  |  |
| Operating revenue | 30,176 A | 29,856 A | 30,924 A | 31,293 A | 33,301 A |
| Sales of goods and services | 7,203 | 7,612 | 7,446 | 7,488 | 6,743 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 18,621 | 17,815 | 18,377 | 18,521 | 20,741 |
| Dividend revenue, operating | 1,255 | 1,135 | 1,156 | 1,194 | 1,091 |
| Gains or losses on sale of securities and other assets | 15 | 8 | 13 | 16 | 12 |
| Other operating revenue | 3,080 | 3,283 | 3,931 | 4,072 | 4,711 |
| Operating expenses | 21,943 | 21,521 | 21,836 | 21,827 | 22,728 |
| Depreciation, depletion and amortization | 612 | 644 | 668 | 668 | 620 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 6,516 | 6,349 | 6,348 | 6,276 | 6,679 |
| Other operating expenses | 14,817 | 14,529 | 14,821 | 14,884 | 15,430 |
| Operating profit or loss | 8,232 | 8,335 | 9,088 | 9,466 | 10,573 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 1,937 | 1,845 | 1,918 | 1,891 | 2,746 |
| Gains or losses | 6 | -4 | 36 | -4 | 9 |
| Profit before income tax | 6,301 | 6,486 | 7,206 | 7,571 | 7,836 |
| Income tax | 1,928 | 1,761 | 1,897 | 1,823 | 2,047 |
| Equity in affiliates' earnings | 102 | 124 | 87 | 72 | 199 |
| Profit before extraordinary gains | 4,475 | 4,849 | 5,396 | 5,820 | 5,988 |
| Extraordinary gains or losses | 0 | 0 | 0 | 0 | 756 |
| Net profit | 4,475 | 4,849 | 5,396 | 5,820 | 6,744 |
| Other comprehensive income | -1,481 | -1,841 | 497 | 4,462 | 904 |
| Comprehensive income | 2,994 | 3,007 | 5,893 | 10,282 | 7,648 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 25-2
Depository credit intermediation - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 6,712 | 4,549 | -23,883 | -71,683 | -14,448 |
| Net profit | 4,475 | 4,849 | 5,396 | 5,820 | 6,733 |
| Non-cash items | 2,316 | -57 | -29,596 | -77,210 | -21,169 |
| Depreciation, depletion and amortization | 612 | 644 | 668 | 668 | 620 |
| Future income tax | 65 | 5 | 187 | 16 | 397 |
| Working capital | -427 | 2,027 | -42 | -3,032 | 144 |
| Other non-cash items | 2,067 | -2,733 | -30,409 | -74,862 | -22,331 |
| Prior period cash transactions | -79 | -243 | 316 | -293 | -12 |
| Cash from financing activities | 38,032 | 35,249 | 77,414 | 37,203 | 59,337 |
| Increase in deposits | 36,486 | 33,906 | 69,358 | 30,916 | 19,776 |
| Borrowings from affiliates | -2,118 | 960 | 1,819 | -2,821 | 456 |
| Borrowings from non-affiliates | 12 | 1,004 | 1,197 | 8,663 | 37,046 |
| Loans and other borrowings | 918 | 1,325 | 617 | 6,831 | 4,550 |
| Bankers' acceptances and paper | 0 | 0 | 0 | 0 | 0 |
| Bonds and debentures | -906 | -321 | 566 | 105,091 | -45,056 |
| Mortgages | 0 | 0 | 14 | -103,259 | 77,552 |
| Equity | 3,652 | -622 | 5,040 | 445 | 2,060 |
| Total cash available | 44,744 | 39,798 | 53,531 | -34,480 | 44,889 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 20,540 | 40,583 | 30,988 | -48,564 | 50,396 |
| Investments in affiliates | -8,726 | 2,913 | 15,503 | -27,608 | 9,526 |
| Portfolio investments | -4,900 | -994 | -8,659 | -54,359 | 11,739 |
| Loans | 34,166 | 38,663 | 24,144 | 33,404 | 29,131 |
| Mortgage loans | 10,321 | 25,521 | 15,066 | -1,734 | 15,904 |
| Non-mortgage loans | 23,845 | 13,142 | 9,078 | 35,137 | 13,227 |
| Cash applied to fixed assets | 482 | 355 | 639 | 2,365 | -191 |
| Cash applied to dividends | 3,071 | 3,228 | 3,324 | 3,476 | 3,395 |
| Total applications of cash | 24,093 | 44,166 | 34,951 | -42,723 | 53,601 |
| Increase or decrease in cash | 20,651 | -4,368 | 18,580 | 8,243 | -8,712 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 30,176 | 29,856 | 30,924 | 31,293 | 33,301 |
| Operating profit | 8,258 | 8,337 | 9,037 | 9,491 | 10,601 |
| Profit before extraordinary gains | 4,480 | 4,950 | 5,212 | 5,898 | 5,993 |
| Net profit | 4,480 | 4,950 | 5,212 | 5,898 | 6,749 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 7.6 | -1.1 | 3.6 | 1.2 | 6.4 |
| Operating expenses | -1.2 | -1.8 | 1.7 | -0.4 | 4.1 |
| Operating profit | 41.0 | 1.0 | 8.4 | 5.0 | 11.7 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 27.4 | 27.9 | 29.2 | 30.3 | 31.8 |
| Return on equity (\%) | 9.0 | 10.0 | 10.0 | 11.6 | 11.5 |
| Debt to equity (ratio) | 0.434 | 0.448 | 0.435 | 0.990 | 1.141 |
| Return on capital employed (\%) | 8.2 | 8.7 | 8.9 | 7.3 | 7.2 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 26-1
Securities, commodity contracts, and other financial investments and related activities - Balance sheet and income statement

|  | First quarter 2011 | Second quarter 2011 | Third quarter $2011$ | Fourth quarter 2011 | First quarter 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 358,630 A | 360,321 A | 366,656 A | 363,996 A | 375,789 A |
| Cash and deposits | 59,646 | 59,701 | 61,095 | 61,130 | 61,326 |
| Accounts receivable and accrued revenue | 42,005 | 38,453 | 35,560 | 31,677 | 39,472 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 79,738 | 84,318 | 88,216 | 88,216 | 90,834 |
| Portfolio investments | 117,617 | 115,306 | 119,008 | 119,714 | 121,102 |
| Loans | 18,261 | 18,300 | 18,511 | 18,552 | 18,815 |
| Mortgage | 10,101 | 10,137 | 10,329 | 10,527 | 10,823 |
| Non-mortgage | 8,160 | 8,163 | 8,182 | 8,025 | 7,992 |
| Allowance for losses on investments and loans | -215 | -216 | -218 | -220 | -218 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 20,295 | 20,221 | 20,506 | 20,745 | 20,599 |
| Other assets | 21,283 | 24,239 | 23,978 | 24,184 | 23,860 |
| Total liabilities | 192,449 | 191,646 | 194,675 | 187,997 | 200,166 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 58,468 | 58,611 | 59,946 | 53,856 | 62,895 |
| Loans and accounts with affiliates | 61,430 | 62,930 | 64,159 | 63,505 | 64,553 |
| Borrowings | 39,841 | 40,437 | 41,510 | 43,460 | 43,656 |
| Loans and other borrowings | 28,057 | 29,139 | 29,944 | 31,359 | 31,619 |
| Bankers' acceptances and paper | 1,019 | 998 | 1,026 | 1,038 | 1,065 |
| Bonds and debentures | 8,409 | 8,033 | 8,110 | 8,642 | 8,623 |
| Mortgages | 2,356 | 2,267 | 2,430 | 2,422 | 2,349 |
| Future income tax | 1,432 | 1,366 | 1,440 | 1,524 | 1,440 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 31,278 | 28,302 | 27,619 | 25,651 | 27,622 |
| Total, equity | 166,181 | 168,676 | 171,981 | 176,000 | 175,623 |
| Share capital | 70,596 | 72,809 | 73,930 | 74,479 | 74,803 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 20,510 | 19,871 | 20,265 | 20,400 | 20,977 |
| Accumulated other comprehensive income | 828 | 699 | 661 | 709 | 633 |
| Retained earnings | 74,248 | 75,296 | 77,125 | 80,412 | 79,210 |
| Income statement |  |  |  |  |  |
| Operating revenue | 14,185 В | 13,467 В | 12,936 ${ }^{\text {B }}$ | 13,481 В | 14,425 В |
| Sales of goods and services | 6,742 | 6,547 | 6,237 | 6,391 | 6,527 |
| Insurers' premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 1,466 | 1,626 | 1,552 | 1,634 | 1,755 |
| Dividend revenue, operating | 2,157 | 1,983 | 1,925 | 1,939 | 2,346 |
| Gains or losses on sale of securities and other assets | 571 | 503 | 484 | 521 | 622 |
| Other operating revenue | 3,249 | 2,807 | 2,738 | 2,996 | 3,174 |
| Operating expenses | 9,207 | 9,002 | 8,644 | 8,920 | 9,250 |
| Depreciation, depletion and amortization | 519 | 524 | 525 | 528 | 517 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 59 | 52 | 59 | 66 | 61 |
| Other operating expenses | 8,629 | 8,426 | 8,060 | 8,326 | 8,672 |
| Operating profit or loss | 4,978 | 4,464 | 4,292 | 4,561 | 5,175 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 554 | 552 | 553 | 614 | 614 |
| Gains or losses | -354 | -406 | -456 | -292 | -382 |
| Profit before income tax | 4,073 | 3,510 | 3,286 | 3,658 | 4,178 |
| Income tax | 536 | 498 | 395 | 452 | 484 |
| Equity in affiliates' earnings | 592 | 597 | 601 | 558 | 674 |
| Profit before extraordinary gains | 4,129 | 3,608 | 3,493 | 3,764 | 4,368 |
| Extraordinary gains or losses | 40 | 17 | 41 | 9 | -1 |
| Net profit | 4,169 | 3,626 | 3,534 | 3,773 | 4,367 |
| Other comprehensive income | 96 | -19 | -181 | 123 | 131 |
| Comprehensive income | 4,265 | 3,606 | 3,352 | 3,896 | 4,498 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 26-2
Securities, commodity contracts, and other financial investments and related activities - Statement of changes in financial position, selected seasonally adjusted items and selected financial ratios

|  | First quarter 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter <br> 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 3,663 | 1,096 | 3,656 | 475 | 2,657 |
| Net profit | 3,960 | 3,672 | 3,581 | 1,581 | 4,440 |
| Non-cash items | -197 | -2,614 | 224 | -1,032 | -1,667 |
| Depreciation, depletion and amortization | 517 | 518 | 512 | 284 | 517 |
| Future income tax | 27 | -41 | -86 | -69 | -56 |
| Working capital | 258 | 1,089 | 1,113 | 2,107 | -969 |
| Other non-cash items | -999 | -4,180 | -1,314 | -3,354 | -1,160 |
| Prior period cash transactions | -100 | 38 | -149 | -74 | -115 |
| Cash from financing activities | 4,740 | -3,577 | 2,351 | -645 | 2,665 |
| Increase in deposits | 445 | -428 | 87 | -346 | 72 |
| Borrowings from affiliates | 2,233 | -916 | 893 | -1,633 | 1,008 |
| Borrowings from non-affiliates | 471 | -1,217 | 231 | 1,122 | 67 |
| Loans and other borrowings | 388 | -693 | 141 | 614 | 35 |
| Bankers' acceptances and paper | 12 | -21 | 28 | 5 | 27 |
| Bonds and debentures | 29 | -477 | 37 | 495 | -16 |
| Mortgages | 41 | -26 | 26 | 8 | 21 |
| Equity | 1,591 | -1,016 | 1,140 | 212 | 1,517 |
| Total cash available | 8,403 | -2,481 | 6,007 | -170 | 5,322 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 7,392 | -5,791 | 2,558 | -1,922 | 9,084 |
| Investments in affiliates | 495 | 698 | 2,979 | -1,186 | 2,337 |
| Portfolio investments | 2,967 | -3,061 | 1,906 | -481 | 1,577 |
| Loans | 3,930 | -3,427 | -2,327 | -255 | 5,170 |
| Mortgage loans | 159 | 32 | 130 | 159 | 335 |
| Non-mortgage loans | 3,771 | -3,459 | -2,457 | -414 | 4,835 |
| Cash applied to fixed assets | 761 | 345 | 679 | 36 | 477 |
| Cash applied to dividends | 1,938 | 1,694 | 1,906 | 1,709 | 1,949 |
| Total applications of cash | 10,092 | -3,751 | 5,142 | -177 | 11,510 |
| Increase or decrease in cash | -1,689 | 1,271 | 865 | 7 | -6,188 |
| Selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | 13,585 | 13,567 | 13,386 | 13,531 | 13,798 |
| Operating profit | 4,747 | 4,458 | 4,428 | 4,663 | 4,949 |
| Profit before extraordinary gains | 3,806 | 3,446 | 3,726 | 4,016 | 4,046 |
| Net profit | 3,846 | 3,463 | 3,766 | 4,025 | 4,046 |
| Percentage change of selected seasonally adjusted items |  |  |  |  |  |
| Operating revenue | -1.2 | -0.1 | -1.3 | 1.1 | 2.0 |
| Operating expenses | 5.0 | 3.1 | -1.6 | -1.0 | -0.2 |
| Operating profit | -10.9 | -6.1 | -0.7 | 5.3 | 6.1 |
| Selected financial ratios |  |  |  |  |  |
| Profit margin (\%) | 34.9 | 32.9 | 33.1 | 34.5 | 35.9 |
| Return on equity (\%) | 9.2 | 8.2 | 8.7 | 9.1 | 9.2 |
| Debt to equity (ratio) | 0.609 | 0.613 | 0.614 | 0.608 | 0.616 |
| Return on capital employed (\%) | 6.3 | 5.7 | 6.0 | 6.4 | 6.7 |

## Note(s):

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.


## Survey Description

## Description and use of the data

The data collected by the Quarterly Financial Statistics for Enterprises comprise financial statements typically prepared by incorporated businesses to record their financial position and performance. The data include asset, liability and equity items encompassed in a quarterly balance sheet, revenue and expense items as reported on a quarterly income statement and elements of Other Comprehensive Income, along with additional supplementary items.

Information collected as part of the Quarterly Financial Statistics for Enterprises serves two broad objectives. The first measures the financial position and performance of incorporated businesses by industry aggregations and is the main focus of this publication. The statistics are used by a wide variety of economists and industry analysts, including federal and provincial regulatory bodies that monitor financial and other institutions in Canada. This information is also a critical input into the measure of corporate profits and capital consumption allowances in the Canadian System of National Accounts (CSNA).

The second broad objective is to provide information on financial holdings and transactions in the CSNA sector accounts. The accounts comprise the National Balance Sheet Accounts and the Financial Flow Accounts. Within the CSNA, the Canadian economy is composed of the incorporated business sector, including non-financial and financial businesses, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. The Quarterly Financial Statistics for Enterprises data (used to prepare this publication) are combined with additional information for the business and other sectors in order to produce complete economy-wide accounts which show the creation and distribution of wealth as well as the financing of economic activity. This is made possible by presenting considerable detail on financial institutions within the sector accounts framework.

In addition, the flow of funds and outstanding positions between Canadian residents and non-residents is measured in "Canada's Balance of International Payments" and in "Canada's International Investment Position," respectively. Both of these releases make use of the quarterly survey data in measuring corporate financial activity with non-residents.

## Frequency and reference period

The data series are collected quarterly. The objective of the survey is to cover a calendar reference period (i.e., quarters ending in March, June, September or December). However, the data collected for each enterprise usually covers fiscal quarters (which may not coincide with calendar quarters). Estimates for a calendar quarter are prepared by combining individual data for enterprises with different fiscal quarters. The calendar period is estimated by including all of the fiscal quarters ending in the calendar quarter. For example, the estimates for the second quarter include all fiscal quarters ending in April, May or June (see Text table 1).

Text table 1
Calendar quarter for publication

| Quarter |  | Includes fiscal quarters ending in: |
| :--- | ---: | ---: |
| First | January | February |
| Second | April | May |
| Third | July | March |
| Fourth | October | June |
|  |  | November |

## Coverage

The Quarterly Financial Statistics for Enterprises covers incorporated financial and non-financial business enterprises. Excluded are business enterprises controlled by governments and non-profit enterprises.

The Statistical unit
For purposes of compiling statistics, Statistics Canada defines a hierarchical structure of units for each business. The four standard statistical units that are used are listed from largest to smallest below:

- Enterprise
- Company
- Establishment
- Location

The statistical unit used in the Quarterly Financial Statistics for Enterprises is the enterprise. An enterprise is a family of businesses under common ownership and control for which a set of consolidated financial statements is produced on an annual basis.

In the case of simple enterprises, the enterprise and the establishment coincide and both are classified to the same industry. However, there exist many multi-establishment enterprises whose establishments may belong to one or more industries. Such enterprises are classified to the predominant industry of their establishments.

It should be noted that NAICS Canada data compiled on an enterprise basis cannot be directly compared with NAICS Canada data on an establishment basis.

## Accounting concepts, definitions and practices

The concepts and definitions for most industries are based on the guidelines of the Canadian Institute of Chartered Accountants. However, regulated industries may follow practices and definitions determined by the regulators. These practices are usually similar to the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants. Starting on January 1, 2011, the Canadian Institute of Chartered Accountants Accounting Handbook contains both International Financial Reporting standards (IFRS) and Accounting Standards for Private Enterprises (ASPE).

## Scope

The financial items presented in this publication are those included in the following accounts or statements:

- Balance Sheet
- Income Statement
- The Statement of Changes in Financial Position

Although they are not included in this publication, additional financial items are available for some industries upon request on a cost recovery basis.

## Financial classification and presentation

There is no widely accepted standard classification of financial items. Accordingly, it was necessary to devise one in order to present information in a homogeneous way for all enterprises. The financial item presentation in this publication has been condensed somewhat to allow for a homogeneous presentation across industries. Additional financial detail is available upon request on a cost recovery basis.

## Industrial classification

Beginning with the first quarter of the 2008 publication, the Quarterly Financial Statistics for Enterprises series switched from the North American Industry Classification System 2002 (NAICS 2002) to NAICS 2007. Prior to first quarter 2004, NAICS Canada 1997 was used along with a set of industrial aggregations consisting of 157, 58 and 24 groups. Currently, the set of industrial aggregations consist of 67,48 and 22 industry groups, and a group of 10 financial instruments. Historical data on a NAICS Canada 2007 basis were created using a concordance that converted the old NAICS Canada 2002 codes to the new NAICS Canada 2007 codes.

NAICS was developed by the statistical agencies of Canada, Mexico and the United States to provide a consistent framework for the collection, analysis and dissemination of industrial statistics used by government policy analysts, by academics and researchers, by the business community, and by the public.

NAICS is a product-oriented industry classification that standardizes the way businesses are classified across Canada, Mexico and the United States. NAICS was primarily designed to classify economic production performed at the establishment level; the activity which contributes the most value-added determines the NAICS code for the establishment.

To determine which NAICS Canada 2007 code should be assigned to a statistical enterprise, the NAICS Canada 2007 code is determined for each establishment belonging to the statistical enterprise. The NAICS Canada 2007 code representing the largest value-added is then assigned to the statistical enterprise. The NAICS Canada 2007 classification system does not provide classifications for integrated activities. For example, a petroleum enterprise may be involved in exploration, mining, refining, shipping and retailing of petroleum products. Under NAICS Canada 2007 such an enterprise is classified to the individual NAICS Canada 2007 code that relates to the activity that provides the most value-added.

The quarterly financial statistics are available at three levels of industrial aggregation of NAICS Canada 2007. The most aggregate level, which is used in this publication, covers 22 categories (see Text table 1). The second level of aggregation covers 48 categories and is available upon request on a cost recovery basis. The most detailed level of aggregation covers 67 categories from 1999 and beyond and is also available upon request on a cost recovery basis. The industrial classification system is hierarchical in nature so that the more detailed levels of data easily aggregate to the higher levels.

The NAICS 55 (Management of Companies and Enterprises) are excluded from the Quarterly Financial Statistics for Enterprises. The NAICS 55 group consists primarily of holding companies whose most significant assets are investments in affiliated companies. The reason for the exclusion is to avoid the double counting of assets.

Text table 1
Publication level of aggregation

| Title | Enterprise <br> category <br> code | NAICS <br> Canada 2007 codes <br> included |
| :--- | ---: | ---: |
| Agriculture, forestry, fishing and hunting | 11 |  |
| Oil and gas extraction and support activities | 211 |  |
| Mining and quarrying (except oil and gas) | 212 |  |
| Utilities | 22 |  |
| Construction | 23 |  |
| Manufacturing | 213 |  |
| Wholesale trade | 212 |  |
| Retail trade | 23 |  |
| Transporation and warehousing | 41 |  |
| Information and cultural industries | $44-45$ |  |
| Real estate and rental and leasing companies | $48-49$ |  |
| Professional, scientific and technical services | 51 |  |
| Administrative and support, waste management and remediation services | 53 |  |
| Educational, healthcare and social assistance services | 54 |  |
| Arts, entertainment and recreation | 56 |  |
| Accommodation and food services | $61-62$ |  |
| Repair, maintenance and personal services | 71 |  |
| Non-depository credit intermediation | 72 |  |
| Insurance carriers and related activities | 81 A |  |
| Activities related to credit intermediation | 5222 |  |
| Depository credit intermediation | 524 |  |
| Securities, commodity contracts, and other financial investments and related activities | 5223 |  |

## Deriving the estimates

## The Statistical methodology

The overall estimates are derived from two different components: a sampled portion and a non-sampled (take-none) portion. A sample survey is conducted for larger businesses above a prescribed size using a questionnaire (the Quarterly Survey of Financial Statements). Sample results are multiplied by a weighting factor to represent the universe from which the sample was drawn. The sampling weight is based on the probability of the unit being selected in the sample. For businesses below the sampling threshold, the take-none estimate is derived by applying the quarter to quarter movement of sample responses to annual data compiled from Canada Revenue Agency financial statements representing the non-sampled portion of the business population. The model projects the value of the take-none portion of the population by the 67 categories of the Level III aggregation using estimates from the surveyed population and other parameters. The results are subsequently benchmarked to the Annual Financial and Taxation data, when the data becomes available. The proportion of each of the two components of the final estimate (survey and take-none model) varies significantly between industry aggregations. The proportion represented by the survey component ranges from $5 \%$ to $100 \%$ of the population for both revenue and assets at the Level III (67 categories) aggregation.
(See Text tables 1 and 2 showing the percentage of assets and operating revenue represented by the take-none component.)

Text table 1
Take-none component percentage table, total assets

|  | Fourth quarter 2011 |  |  | First quarter 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Take-none component | Total | Proportion | Take-none component | Total | Proportion |
|  | millions of dollars |  | percent | millions of dollars |  | percent |
| Total, all industries | 943,898 | 8,006,945 | 11.8 | 948,670 | 8,059,931 | 11.8 |
| Total, non-financial industries | 785,351 | 3,642,208 | 21.6 | 791,001 | 3,655,236 | 21.6 |
| Total, finance and insurance industries | 158,546 | 4,364,737 | 3.6 | 157,669 | 4,404,695 | 3.6 |

Text table 2
Take-none component percentage table, total operating revenues

|  | Fourth quarter 2011 |  |  | First quarter 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Take-none component | Total | Proportion | Take-none component | Total | Proportion |
|  | millions of dollars |  | percent | millions of dollars |  | percent |
| Total, all industries | 221,648 | 855,452 | 25.9 | 215,752 | 831,006 | 26.0 |
| Total, non-financial industries | 213,124 | 773,376 | 27.6 | 207,151 | 749,002 | 27.7 |
| Total, finance and insurance industries | 8,524 | 82,076 | 10.4 | 8,600 | 82,004 | 10.5 |

Specific industry detail of the take-none tables can be obtained at no charge by contacting Client Services (iofd-clientservicesunit@statcan.gc.ca).

## Sample design and imputation

This is a sample survey with a cross-sectional design.
The frame used for sampling purposes is Statistics Canada's Business Register (BR). A stratified random sample is drawn from this frame based on the size of the unit. The frame is stratified by assets and revenues for the non-financial industries while the finance and insurance industries are stratified by assets only.

The sample includes a take-all portion, for the largest enterprises within an industry, and these units are sampled with certainty. In addition, there are either one or two take-some portions (depending on the industry) for which, on average, one out of eight units are sampled. Finally there is a take-none portion, from which no units are sampled, rather an estimate is derived by applying the quarter to quarter movement of sample responses to annual data compiled from Canada Revenue Agency financial statements representing the non-sampled portion of the business population.
The total sample size is approximately 5,500 enterprises.

## Stratum boundaries

The stratum boundaries for the take-all, take-some and take-none strata vary by industry aggregation. The boundaries are available upon request.

## Imputation

Units which do not respond in the current period are imputed, that is, their characteristics are estimated. For those units for which partial data have been collected, these partial data are used to estimate the missing data for the unit. For those units for which no current data has been collected, but for which historical data exists, this historical data is used to calculate current-period estimates taking into account growth or decline over time. For those units for which no current data has been collected, and for which no historical data exists, a donor imputation system is used. That is, estimates are created based on information from a similar-sized respondent.

## Seasonal adjustment

The seasonal component of a time series reflects sub-annual movements caused by characteristic weather changes, holidays or other factors which tend to recur every year at approximately the same time. The seasonal adjustment process attempts to quantify the seasonal component in a time series and to remove its effect from observed data.
The seasonal adjustment method used is a computerized ratio-to-moving-average method in widespread use at Statistics Canada. It is based on the U.S. Bureau of the Census Method II, but has some additional features. Beginning with the first quarter of 2009, the Quarterly Financial Statistics for Enterprises series uses X12 ARIMA for "end-point" seasonal adjustment, which recalculates seasonal factors each quarter as more recent data becomes available.

Series containing no significant seasonality have not been seasonally adjusted. In these cases, the unadjusted series are used in the place of seasonally adjusted data.

## Data quality

There are two categories of errors in statistical information - sampling errors and non-sampling errors. Sampling errors are errors that arise because estimates are being prepared based on a sample of the universe rather than collecting information from all units in the universe. These errors can be measured.

Non-sampling errors can arise from a variety of sources and are much more difficult to measure. Non-sampling errors include errors in the information provided by respondents, data capture errors and other processing errors.

## Sampling errors

Sample surveys are designed to provide the highest sampling efficiency (the smallest sample that will produce a sampling error of a given size). This optimization is usually performed for only a few variables, limited by the data items that are available at the time of sample design and selection, the resources available, and the complexity introduced by trying to optimize for many variables at one time. The sample used for these statistics was designed to produce a reasonable level of accuracy for assets and revenue. Consequently, other items may be less accurately estimated.

A measure of the sampling error is the standard error. This measurement is based upon the idea of selecting several samples, although in reality only one sample is drawn. Sampling variability can also be expressed relative to the estimate itself. The standard error as a percentage of the estimate is called the coefficient of variation (CV), or the relative standard error. Small CVs are desirable, since the smaller the CV, the smaller the sampling variability relative to the estimate.

The sample for the Quarterly Financial Statistics for Enterprises was drawn such that the CV at the 67 -industry level of aggregation should be no more than $10 \%$ for operating revenue or total assets. The CV indicators are shown next to these variables in the tables according to the scale presented on page 2.

## Estimation errors in the non-sampled strata

The estimate for small businesses (take-none portion) is prepared by applying a statistical model to predict the value of the take-none portion of the population at the 67 industry level using the estimates from the surveyed population and other parameters. The error introduced by this method depends on several factors, including the contribution of these strata to the overall estimate and the error in estimating the movement of the strata using sampled units and other external factors.

## Other non-sampling errors

There are no objective measures of other non-sampling errors applied to these statistics. However, most reporting and data entry errors are corrected as a result of the intricate computer capture and edit procedures applied to the data. This is particularly effective for financial data where accounting relationships are established and balancing is required. However, most financial data collected are derived from audited financial statements resulting in minimal errors and inconsistencies. As well, the Quarterly Financial Statistics for Enterprises utilizes trained accounting staff to capture and analyze reported data to minimize the frequency of non-sampling errors.

One source of non-sampling error is the non-response error. There are several measures that can help the user evaluate this type of error, including the response rate and the data response rate.

The response rate (see Text table 3) is a measure of the proportion of those sample units which have responded in time for inclusion in the estimate. To calculate the response rate, one should simply divide the number of actual responses by the total number of sampled units. For example, a sample with 20 active units for which 10 respond for a particular quarter would have a response rate of $50 \%$.

Response rate is:
Figure 1
Response rate

$$
\frac{\text { Complete + partial response }}{\text { Complete + partial response + non-response }}
$$

Text table 3
Sample response rates for all enterprises

|  | Quarter |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { First } \\ \text { quarter } \\ 2010 \end{array}$ | Second quarter 2010 | Third quarter 2010 | Fourth quarter 2010 | First quarter <br> 2011 | Second quarter 2011 | Third quarter 2011 | Fourth quarter 2011 | First quarter <br> 2012 |
|  | percent |  |  |  |  |  |  |  |  |
| Response rate | 79.9 | 77.4 | 76.0 | 72.4 | 71.6 | 68.3 | 67.0 | 59.1 | 38.1 |
| Asset response rate | 94.0 | 91.9 | 92.5 | 90.1 | 91.9 | 89.9 | 85.9 | 83.7 | 66.8 |
| Operating revenue response rate | 89.6 | 87.3 | 86.3 | 84.6 | 85.9 | 85.5 | 85.8 | 82.7 | 66.8 |
| Weighted asset response rate | 92.7 | 90.7 | 91.1 | 88.1 | 90.2 | 88.2 | 84.1 | 81.1 | 63.3 |
| Weighted operating revenue response rate | 87.0 | 84.7 | 84.0 | 81.8 | 82.2 | 81.2 | 82.3 | 78.3 | 61.9 |

Specific industry detail of the response rate table can be obtained at no charge by contacting Client Services (iofd-clientservicesunit@statcan.gc.ca).

The data response rate is the proportion of the estimate which is based upon actual reported data. The data response rate can be calculated by dividing the design assets or revenue (or whatever variable is being analyzed) represented by the responding units by the corresponding value for the entire sample. In the previous example, if the 10 responding units have a design asset value totalling $\$ 15$ billion out of a total sample asset value of $\$ 20$ billion, the data response rate for assets would be $75 \%$.
(Where the design value is a frame value for the record which is derived from administrative sources and is available for the entire population.)

Data response rate for assets is:
Figure 2
Data response rate for assets
Total assets from completed responses

+ total assets from partial responses
Total assets from completed responses
+ total assets from partial responses
+ total assets from others
(Where asset values are the design values.)
Weighted data response rates consider that units in sample represent more than themselves through weighting factors. Some units contribute more to the estimates than other units when weights are applied. The weighted data response rate can be calculated by dividing the respondents' weighted frame value by the weighted sample for assets or revenue (or whatever variable is being analyzed).

In the previous example, if the weighted asset value of the responding 10 units is $\$ 40$ billion out of a total sample weighted asset value of $\$ 50$ billion, the weighted asset response rate would be $80 \%$.

Weighted data response rate for assets is:

Figure 3
Weighted data response rate for assets
Total weighted assets from completed responses

+ total weighted assets from partial responses
Total weighted assets from completed responses + total weighted assets from partial responses
+ total weighted assets from others
(Where the weighted assets for a respondent is defined as the weighting factor multiplied by the design assets value.)


## Limitations of the data

To be valid for either time-series or cross-sectional analysis, the definitions of data must be consistent within time periods or across time periods. In other words, the differences and similarities in data must reflect only real differences and not differences in the concepts or definitions used in preparing the data. The ability to use the data for analysis depends on the conceptual framework in which the data are being used.

Publication data produced according to the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants may not necessarily agree with the concepts used within the Canadian System of National Accounts.

While the GAAP concepts are appropriate for the application of the data, there may still be some problems of consistency (between units or over time) for items where GAAP does not prescribe a particular treatment or allows some latitude. One of the general problems with GAAP for some uses is that it prescribes a historical cost treatment of assets (i.e., their cost at the time of acquisition). A particular issue arising on January 1, 2011 is the adoption by Canadian enterprises of new Canadian GAAP, namely International Financial Reporting Standards (IFRS) and Accounting Standards for Private Enterprises (ASPE) that could potentially create inconsistencies in concepts and treatments when compared to Canadian GAAP used until December 31, 2010. As a result, caution should be used when comparing balance sheet, income statement data and ratios over time and across industries.

## Disclosure control

Statistics Canada is prohibited by law from releasing any data which would divulge information obtained under the Statistics Act that relates to any identifiable person, business or organization without the prior knowledge or the consent in writing of that person, business or organization. Various confidentiality rules are applied to all data that are released or published to prevent the publication or disclosure of any information deemed confidential. If necessary, data are suppressed to prevent direct or residual disclosure of identifiable data.

## Definitions of financial ratios

## Debt to equity

This ratio examines the relationship of debt (loans, bonds, debentures) to shareholders' equity. It compares the relative size of debt to resources invested by the owners. It indicates the extent to which a firm relies on borrowed funds to finance its operations. Firms that rely heavily on borrowed funds are said to be highly leveraged.

## Formula

Debt to equity:
Figure 4

## Debt to equity

Debt to equity $=\frac{\text { Borrowings }+ \text { loans and accounts with affiliates }}{\text { Total equity }}$

## Profit margin

Operating profit is the net result of the principal business activities of a firm. For non-financial industries, operating profits exclude interest and dividend revenue and capital gains/losses. For financial industries, interest and dividend revenue, capital gains/losses and interest paid on deposits are included in the calculation of operating profits. This ratio indicates management's ability to generate earnings from the principal business activities of a firm. The ratio is expressed as a percentage of operating revenue.

## Formula

Profit margin:
Figure 5
Operating Profit Margin
Operating profit margin $=\frac{\text { Operating profit (S. A.) } \times 100}{\text { Total operating revenue (S. A. ) }}$

## Return on equity

This ratio measures the level of return to the owners (investors) and it represents their measure of profitability. The earnings figure is the after-tax profits, including a deduction for interest expense (payments to lenders). It is the net profit available to the owners (investors). The ratio indicates how many cents are returned to every dollar invested by the owners.

## Formula

Return on equity:
Figure 6

## Return on equity

Return on equity $=\frac{\text { Profit before extraordinary gains (S.A.) } \times 4 \times 100}{\text { Total equity }}$

## Return on capital employed

This ratio measures profitability and how well management has employed the assets, by calculating the percentage return on total capital provided by the owners and lenders (creditors). The earnings figure is calculated before taking into account interest expense (payments to lenders) and dividends (payments to owners). The ratio indicates how many cents are returned to every dollar of capital invested.

## Formula

Return on Capital Employed:
Figure 7
Return on capital employed
Return on capital employed
$=\frac{(\text { Profit before extraordinary gains }+ \text { Interest on borrowings net of tax)(S. A. ) } \times 4 \times 100}{\text { Borrowings }+ \text { Loans and accounts with affiliates }+ \text { Total equity }}$

Please note: The entire numerator in the calculation is seasonally adjusted but is not published as a separate variable.


[^0]:    $r$ Revised figures.
    $p$ Preliminary figures.
    Note(s): Figures may not add up to totals because of rounding.

