Catalogue no. 63-005-X

Retail Trade

March 2012

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Statistics Canada Distributive Trades Division



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User information

Symbols

The following standard symbols are used in Statistics Canada publications:

- . not available for any reference period
- .. not available for a specific reference period
- ... not applicable
- 0 true zero or a value rounded to zero
- 0^s value rounded to 0 (zero) where there is a meaningful distinction between true zero and the value that was rounded
- p preliminary
- r revised
- x suppressed to meet the confidentiality requirements of the Statistics Act
- E use with caution
- F too unreliable to be published
- * significantly different from reference category (p < 0.05)

Note to users

Figures may not add up to totals because of rounding.

Acknowledgement

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Highlights

Retail sales rose 0.4% to \$39.1 billion in March, more than offsetting the decline in February. Warmer than usual weather, especially in Ontario, contributed to the gains.

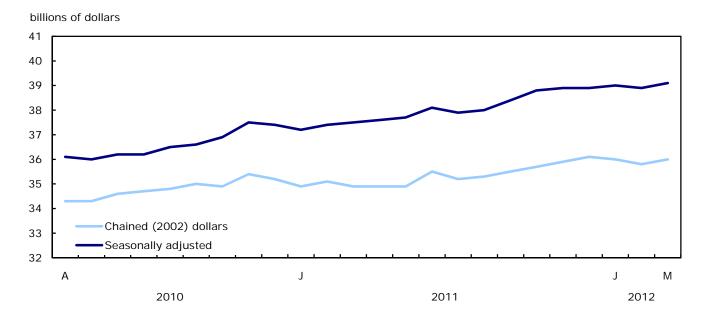
Analysis — March 2012

Retail sales rose 0.4% to \$39.1 billion in March, more than offsetting the decline in February. Warmer than usual weather, especially in Ontario, contributed to the gains.

In volume terms, sales also rose 0.4%.

Chart 1

Retail sales: seasonally adjusted and chained (2002) dollars, Canada



Gains were reported in 7 of 11 subsectors, representing 56% of total retail sales.

Sales at motor vehicle and parts dealers rose 1.2% in March. Higher receipts at new car dealers (+0.7%) and at other motor vehicle dealers (+7.7%) accounted for most of the gain. The advance in sales at the "other motor vehicle dealers" industry followed four consecutive monthly declines. This industry includes retailers of recreational vehicles, motorcycles and boats.

Warmer than usual weather in March advanced the purchase of spring merchandise such as clothing, footwear, bicycles and lawn and garden products.

General merchandise stores registered higher sales for a third month in a row, rising 1.1% in March. Department store sales increased 1.3%, more than offsetting a decline in February. Sales at other general merchandise stores (+0.8%) were up for a fifth straight month.

Building material and garden equipment and supplies dealers reported a 1.8% sales increase in March, a second consecutive monthly gain.

Clothing and clothing accessories store sales advanced 1.3%, up for a sixth month in a row. This gain mainly reflected higher sales at shoe stores (+7.2%).

Following three consecutive monthly declines, sales at sporting goods, hobby, book and music stores rose 1.9%, reflecting higher receipts at sporting goods stores.

Sales at gasoline stations declined for a fourth time in five months, falling 1.6% in March.

Food and beverage store sales were relatively unchanged from February. Increased sales at beer, wine and liquor stores offset lower sales at supermarkets and other grocery stores, convenience stores and speciality food stores.

Sales gains concentrated in Ontario

Retail sales rose in four provinces in March. Most of the gain was concentrated in Ontario (+1.2%), where sales increased for a fourth time in five months. Excluding Ontario, total retail sales were flat.

Alberta registered a 0.3% increase, partially offsetting the decline in February.

Saskatchewan retailers reported a 0.7% sales gain in March, a sixth increase in eight months.

Following two consecutive monthly declines, sales in Newfoundland and Labrador rose 0.7%.

The largest decline occurred in New Brunswick (-1.5%) where sales fell for a fourth time in five months.

Sales in British Columbia (-0.2%) and Quebec (-0.1%) edged down after increasing in February.

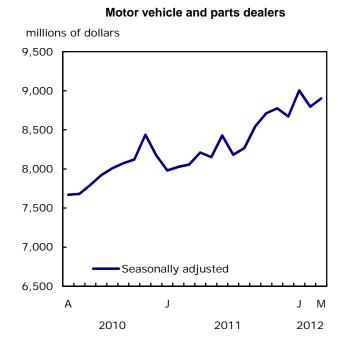
Note to readers

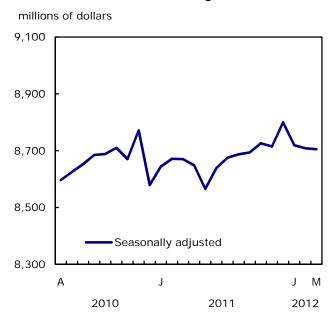
All the data in this release are seasonally adjusted and in current dollars, unless otherwise noted.

Total retail sales by volume are measured by deflating values in current dollars of the various trade groups using consumer price indexes. This retail sales in chained dollars series (2002) is a chain Fisher volume index with 2002 as the reference year.

Chart 2

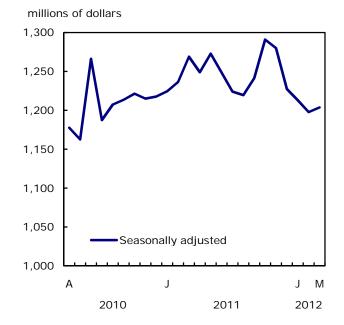
Retail sales: seasonally adjusted, by retail NAICS, Canada





Food and beverage stores

Electronics and appliance stores



Clothing and clothing accessories stores

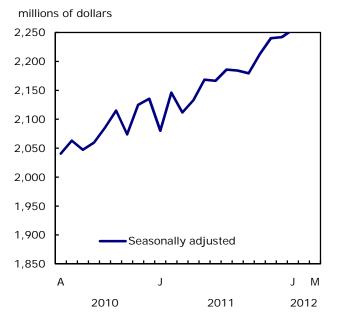
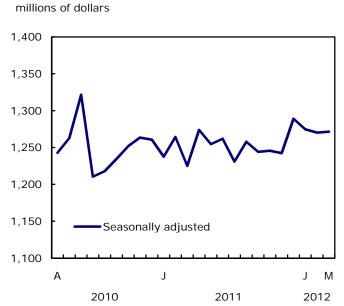
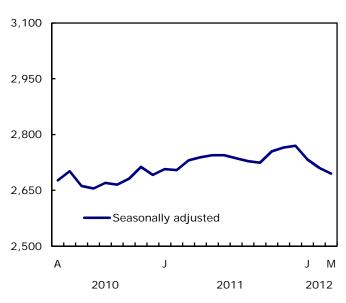


Chart 3 Retail sales: seasonally adjusted, by retail NAICS, Canada

Furniture and home furnishings stores



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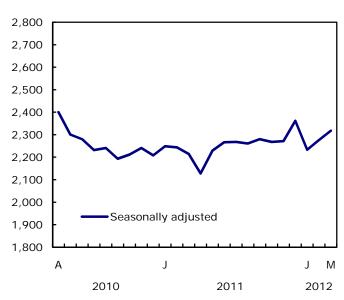


Health and personal care stores

millions of dollars

Miscellaneous store retailers

millions of dollars



Building material and garden equipment and supplies

dealers

millions of dollars

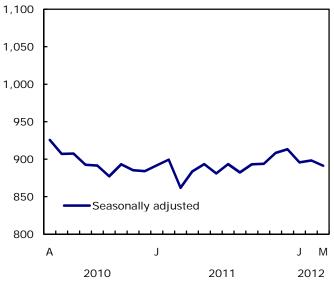
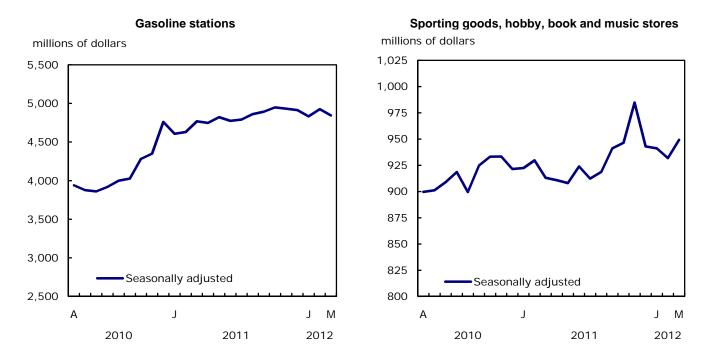
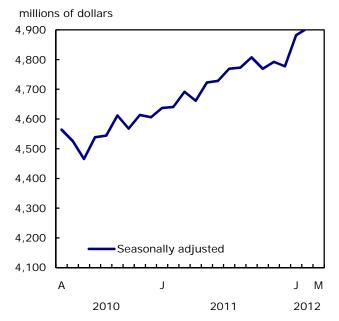


Chart 4

Retail sales: seasonally adjusted, by retail NAICS, Canada



General merchandise stores



Related products

Selected publications from Statistics Canada

63-007-X New Motor Vehicle Sales

Selected technical and analytical products from Statistics Canada

11-621-M2006048	Competing for the Retail Drug Market
11-621-M2006051	Gift Cards: The Gift of Choice
11-621-M2007065	Retail Trade: How the Provinces Fared in 2008
11-621-M2008075	Retailers Competing for Market share: 2007 Retail Sales in Review
11-621-M2009078	Christmas Shopping: 2006 in Review
11F0027M2008053	Firm Turnover and Productivity Growth in the Canadian Retail Trade Sector

Selected CANSIM tables from Statistics Canada

080-0020 Retail trade, sales by the North American Industry Classification System (NAICS), monthly

080-0021 Retail trade, sales, chained dollars and price index based on the North American Industry Classification System (NAICS), monthly

Selected surveys from Statistics Canada

2406	Retail Trade Survey (Monthly)
2408	Monthly Retail Trade Survey (Department Store Organizations)

Selected summary tables from Statistics Canada

- · General merchandise store sales, by province and territory
- Retail commodity sales, by retail trade sector (quarterly)
- Retail trade, by industry
- Retail trade, by province and territory
- Retail trade, by industry (monthly)
- Economic indicators, by province and territory (monthly and quarterly)
- Latest statistics (monthly)
- Retail trade, by province and territory (monthly)

Statistical tables

Table 1-1

Retail sales by NAICS and by region, seasonally adjusted (current periods) - Sales

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012
		r	nillions of do	llars	-
NAICS - Canada					
Retail trade[44-45]	39,052.4	38,901.8	38,981.8	38,906.4	116,936.0
Motor vehicle and parts dealers[441]	8,903.0	8,794.7	9,002.4	8,670.6	26,700.1
New car dealers[44111]	7,172.8	7,121.0	7,306.3	6,987.1	21,600.1
Used car dealers[44112]	523.6	517.3	516.2	503.3	1,557.1
Other motor vehicle dealers[4412]	624.0	579.4	607.0	610.6	1,810.5
Automotive parts, accessories and tire stores[4413]	582.5	577.0	573.0	569.7	1,732.4
Furniture and home furnishings stores[442]	1,271.4	1,270.3	1,274.7	1,289.2	3,816.4
Furniture stores[4421]	796.4	798.3	805.9	798.1	2,400.5
Home furnishings stores [4422]	475.1	472.0	468.8	491.0	1,415.9
Electronics and appliance stores[443]	1,203.8	1,197.8	1,213.1	1,227.3	3,614.6
Building material and garden equipment and supplies dealers [444]	2,317.7	2,276.6	2,233.1	2,361.5	6,827.4
Food and beverage stores[445]	8,705.0	8,708.3	8,719.2	8,799.6	26,132.5
Supermarkets and other grocery (except convenience) stores [44511]	6,157.8	6,161.3	6,163.9	6,219.7	18,483.0
Convenience stores/44512]	542.7	543.8	551.5	522.1	1,638.0
Specialty food stores/4452]	433.9	434.2	432.3	471.2	1,300.3
Beer, wine and liquor stores [4453]	1.570.7	1,569.0	1,571.6	1,586.6	4,711.3
Health and personal care stores [446]	2,695.1	2,710.5	2,732.8	2,769.7	8,138.3
Gasoline stations[447]	4,845.2	4,925.5	4,831.7	4,913.3	14,602.4
Clothing and clothing accessories stores [448]	2,312.6	2,282.4	2,255.4	2,242.0	6,850.4
Clothing stores [4481]	1,805.3	1,790.7	1,762.9	1,750.6	5,358.9
Shoe stores/4482]	262.6	245.0	253.6	244.5	761.1
Jewellery, luggage and leather goods stores [4483]	244.7	246.7	238.9	246.9	730.4
Sporting goods, hobby, book and music stores[451]	949.2	931.8	941.2	943.0	2,822.2
General merchandise stores [452]	4,958.2	4,905.6	4,882.5	4,777.0	14,746.3
Department stores [4521]	2,283.7	2,253.4	2,258.6	2,199.3	6,795.7
Other general merchandise stores [4529]	2,203.7	2,652.2	2,624.0	2,133.3	7,950.6
Miscellaneous store retailers [453]	891.3	898.4	895.7	913.2	2,685.5
Total, all stores	39,052.4	38,901.8	38,981.8	38,906.4	116,936.0
Regions					
Newfoundland and Labrador	662.6	658.2	660.1	674.3	1,980.9
Prince Edward Island	159.6	160.0	165.1	161.3	484.7
Nova Scotia	1,097.2	1,101.0	1,100.3	1,122.3	3,298.5
New Brunswick	927.6	941.4	945.9	937.3	2,814.9
Quebec	8,660.4	8,669.0	8,611.1	8,745.2	25,940.4
Ontario	13,852.7	13,690.2	13,817.6	13,634.4	41,360.5
Manitoba	1,379.9	1,388.1	1,395.2	1,408.0	4,163.2
Saskatchewan	1,394.6	1,385.1	1,372.3	1,393.7	4,152.0
Alberta	5,628.7	5,609.1	5,645.4	5,603.0	16,883.3
British Columbia	5,137.4	5,147.0	5,118.3	5,078.4	15,402.7
Yukon	57.4	56.8	55.1	55.4	169.3
Northwest Territories	63.9	64.5	62.4	62.3	190.8
Nunavut	30.5	31.4	33.0	30.8	94.8

Table 1-2

Retail sales by NAICS and by region, seasonally adjusted (current periods) - Percentage change from previous month

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011
		percent		
NAICS - Canada				
Retail trade[44-45]	0.4	-0.2	0.2	0.0
Motor vehicle and parts dealers[441]	1.2	-2.3	3.8	-1.2
New car dealers[44111]	0.7	-2.5	4.6	-0.6
Used car dealers[44112]	1.2	0.2	2.6	0.7
Other motor vehicle dealers[4412]	7.7	-4.5	-0.6	-2.0
Automotive parts, accessories and tire stores[4413]	1.0	0.7	0.6	-8.2
Furniture and home furnishings stores[442]	0.1	-0.3	-1.1	3.8
Furniture stores [4421]	-0.2	-0.9	1.0	1.7
Home furnishings stores [4422]	0.7	0.7	-4.5	7.2
Electronics and appliance stores/443]	0.5	-1.3	-1.2	-4.1
Building material and garden equipment and supplies dealers [444]	1.8	2.0	-5.4	4.0
Food and beverage stores/445]	0.0	-0.1	-0.9	1.0
Supermarkets and other grocery (except convenience) stores [44511]	-0.1	0.0	-0.9	0.8
Convenience stores/44512]	-0.2	-1.4	5.6	-1.3
Specialty food stores [4452]	-0.1	0.4	-8.3	6.3
Beer, wine and liquor stores [4453]	0.1	-0.2	-0.9	0.8
Health and personal care stores[446]	-0.6	-0.8	-1.3	0.2
Gasoline stations/447]	-1.6	1.9	-1.7	-0.4
Clothing and clothing accessories stores [448]	1.3	1.2	0.6	0.1
Clothing stores [4481]	0.8	1.6	0.0	0.7
Shoe stores/4482]	7.2	-3.4	3.7	-1.9
	-0.8	3.2	-3.2	-2.4
Jewellery, luggage and leather goods stores [4483]	-0.8 1.9	- 1.0	-3.2 - 0.2	-2.4 -4.2
Sporting goods, hobby, book and music stores[451]	1.9	-1.0	-0.2	-4.2
General merchandise stores [452]	1.1		2.7	
Department stores [4521]		-0.2		-1.4
Other general merchandise stores[4529]	0.8	1.1	1.8	0.7
Miscellaneous store retailers[453]	-0.8	0.3	-1.9	0.5
Total, all stores	0.4	-0.2	0.2	0.0
Regions				
Newfoundland and Labrador	0.7	-0.3	-2.1	2.4
Prince Edward Island	-0.3	-3.0	2.3	1.4
Nova Scotia	-0.3	0.1	-2.0	2.7
New Brunswick	-1.5	-0.5	0.9	-0.4
Quebec	-0.1	0.7	-1.5	0.4
Ontario	1.2	-0.9	1.3	0.2
Manitoba	-0.6	-0.5	-0.9	0.8
Saskatchewan	0.7	0.9	-1.5	-1.7
Alberta	0.3	-0.6	0.8	-0.6
British Columbia	-0.2	0.6	0.8	-1.1
Yukon	1.0	3.0	-0.5	-0.1
Northwest Territories	-1.0	3.4	0.2	1.7
	-2.8	-4.9	7.0	0.4

Table 1-3

Retail sales by NAICS and by region, seasonally adjusted (current periods) - Percentage change from previous year

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012
	2012	2012	percent	2011	2012
NAICS - Canada	-		porcon		
Retail trade [44-45]	4.1	4.0	4.8	3.9	4.3
Motor vehicle and parts dealers [441]	10.5	9.6	12.8	6.1	10.9
New car dealers/44111]	10.2	10.8	14.3	6.2	11.8
Used car dealers [44112]	10.0	5.4	7.3	5.6	7.6
Other motor vehicle dealers/4412]	17.5	3.2	8.8	6.6	9.7
Automotive parts, accessories and tire stores[4413]	7.5	5.1	3.5	4.7	5.4
Furniture and home furnishings stores/442]	3.8	0.5	3.0	2.3	2.4
Furniture stores[4421]	3.6	-1.8	3.4	-0.9	1.7
Home furnishings stores [4422]	4.2	4.6	2.2	7.8	3.7
Electronics and appliance stores[443]	-5.1	-3.1	-0.9	0.8	-3.1
Building material and garden equipment and supplies dealers[444]	4.7	-3.1	-0.7	6.9	-3.1
	4.7 0.4	0.4	-0.7	2.6	0.6
Food and beverage stores[445]	-0.7	-0.1	0.9	2.0	-0.2
Supermarkets and other grocery (except convenience) stores [44511]	-0.7	-0.1	0.2	-4.3	
Convenience stores [44512]					0.7
Specialty food stores [4452]	6.8	6.9	5.2	8.5	6.3
Beer, wine and liquor stores[4453]	2.7	0.8	2.4	4.9	1.9
Health and personal care stores[446]	-1.3	0.2	1.0	2.9	0.0
Gasoline stations[447]	1.6	6.4	4.9	3.2	4.3
Clothing and clothing accessories stores[448]	9.5	6.4	8.4	5.0	8.1
Clothing stores[4481]	9.9	7.3	9.5	4.9	8.9
Shoe stores[4482]	8.5	-1.4	2.8	1.0	3.3
Jewellery, luggage and leather goods stores[4483]	8.1	8.0	6.5	9.9	7.5
Sporting goods, hobby, book and music stores[451]	4.0	0.2	2.0	2.3	2.1
General merchandise stores [452]	5.7	5.7	5.3	3.7	5.6
Department stores[4521]	4.3	3.2	2.7	х	3.4
Other general merchandise stores [4529]	6.9	7.9	7.6	х	7.5
Miscellaneous store retailers[453]	3.4	-0.1	0.4	3.3	1.2
Total, all stores	4.1	4.0	4.8	3.9	4.3
Regions Newfoundland and Labrador	1.6	3.0	3.4	5.4	2.7
Prince Edward Island	1.8	5.0 6.8	3.4 12.5	9.7	6.9
		4.7			
Nova Scotia	1.4		3.4 4.1	5.2	3.1
New Brunswick	0.2	4.0		5.6	2.7
Quebec	2.7	3.3	1.5	3.1	2.5
Ontario	3.9	1.9	4.3	1.9	3.3
Manitoba	1.4	1.3	4.4	5.6	2.3
Saskatchewan	5.9	6.5	5.2	7.8	5.9
Alberta Debite Columbia	9.0	9.1	11.0	7.9	9.7
British Columbia	4.0	6.0	6.1	4.3	5.4
Yukon	3.8	6.0	3.7	4.3	4.5
Northwest Territories	7.3	8.1	3.6	3.9	6.3
Nunavut	3.3	8.3	13.9	3.2	8.5

Table 2-1 Retail sales by NAICS and by region, not seasonally adjusted (current periods) — Sales

	March ^p 2012	February ^r 2012	January 2012	December 2011	Year-to-date 2012	
	millions of dollars					
NAICS - Canada						
Retail trade[44-45]	37,924.9	32,063.6	32,408.9	45,029.1	102,397.4	
Motor vehicle and parts dealers[441]	9,256.9	6,952.8	6,730.1	7,354.7	22,939.8	
New car dealers[44111]	7,685.8	5,738.3	5,571.9	5,997.6	18,996.0	
Used car dealers[44112]	526.6	427.8	410.0	409.4	1,364.4	
Other motor vehicle dealers[4412]	536.5	385.5	306.5	378.4	1,228.6	
Automotive parts, accessories and tire stores[4413]	508.0	401.2	441.7	569.3	1,350.9	
Furniture and home furnishings stores[442]	1,203.1	1,046.5	1,129.7	1,543.2	3,379.3	
Furniture stores[4421]	754.4	659.0	728.5	915.8	2,141.8	
Home furnishings stores[4422]	448.7	387.5	401.2	627.4	1,237.5	
Electronics and appliance stores[443]	1,112.5	955.3	1,056.3	2,251.9	3,124.1	
Building material and garden equipment and supplies dealers[444]	1,886.9	1,548.0	1,524.7	1,898.8	4,959.5	
Food and beverage stores[445]	8,756.4	7,736.7	7,734.3	10,373.6	24,227.4	
Supermarkets and other grocery (except convenience) stores [44511]	6,356.3	5,652.8	5,764.5	6,956.2	17,773.5	
Convenience stores[44512]	513.2	463.0	486.6	536.3	1,462.8	
Specialty food stores[4452]	415.0	382.5	361.2	571.5	1,158.8	
Beer, wine and liquor stores[4453]	1,471.9	1,238.4	1,122.1	2,309.6	3,832.4	
Health and personal care stores[446]	2,725.4	2,543.3	2,623.0	3,255.2	7,891.7	
Gasoline stations [447]	4,853.1	4,452.9	4,457.1	4,716.4	13,763.1	
Clothing and clothing accessories stores [448]	2,024.3	1,646.0	1,632.7	3,793.8	5,302.9	
Clothing stores/4481]	1,609.0	1,271.9	1,288.3	2,848.5	4,169.3	
Shoe stores [4482]	222.8	156.6	182.6	342.4	562.0	
Jewellery, luggage and leather goods stores[4483]	192.5	217.5	161.8	603.0	571.7	
Sporting goods, hobby, book and music stores[451]	819.2	689.1	832.9	1,664.8	2,341.2	
General merchandise stores[452]	4,451.7	3,744.4	3,935.0	6,997.2	12,131.2	
Department stores/4521	2,037.0	1,716.2	1,794.0	3,596.5	5,547.2	
Other general merchandise stores/4529]	2,414.8	2,028.1	2,141.0	3,400.7	6,584.0	
Miscellaneous store retailers[453]	835.4	748.6	753.1	1,179.5	2,337.1	
Total, all stores	37,924.9	32,063.6	32,408.9	45,029.1	102,397.4	
Regions	604 A		500.0	700 7	4 600 0	
Newfoundland and Labrador	624.4	535.5	522.0	788.7	1,682.0	
Prince Edward Island	144.7	123.2	129.6	180.4	397.4	
Nova Scotia	1,064.5	910.8	906.1	1,303.1	2,881.4	
New Brunswick	889.4	762.7	768.0	1,079.0	2,420.2	
Quebec	8,375.3	6,990.4	6,976.2	9,619.1	22,342.0	
Ontario	13,410.9	11,243.0	11,578.9	16,284.5	36,232.8	
Manitoba	1,360.7	1,143.3	1,146.9	1,643.8	3,650.9	
Saskatchewan	1,359.8	1,139.3	1,162.6	1,560.6	3,661.7	
Alberta	5,481.4	4,692.4	4,774.6	6,453.9	14,948.3	
British Columbia	5,056.8	4,390.0	4,321.8	5,952.1	13,768.6	
Yukon	53.3	44.0	42.4	60.3	139.7	
Northwest Territories	71.9	61.0	51.9	68.7	184.8	
Nunavut	31.9	28.1	27.8	35.1	87.7	

Table 2-2

Retail sales by NAICS and by region, not seasonally adjusted (current periods) — Percentage change from previous year

	March ^p 2012	February ^r 2012	January 2012	December 2011	Year-to-date 2012		
	percent						
NAICS - Canada							
Retail trade[44-45]	5.1	7.7	4.0	4.6	5.6		
Motor vehicle and parts dealers[441]	5.8	14.9	15.5	4.7	11.2		
New car dealers[44111]	5.6	16.3	16.9	4.8	11.9		
Used car dealers[44112]	3.6	10.1	11.7	2.6	7.9		
Other motor vehicle dealers[4412]	15.2	8.5	8.7	3.4	11.4		
Automotive parts, accessories and tire stores[4413]	3.2	7.8	7.5	5.1	5.9		
Furniture and home furnishings stores[442]	4.6	4.8 1.4	3.0 3.3	1.6	4.1		
Furniture stores[4421]	4.4 4.8	1.4	3.3 2.4	-0.6 5.1	3.1 6.0		
Home furnishings stores[4422] Electronics and appliance stores[443]				5.1 1.4			
	-3.1	-0.1	-1.0		-1.5		
Building material and garden equipment and supplies dealers[444]	3.4 5.7	4.9 3.3	0.7 -2.1	5.4 5.7	3.0		
Food and beverage stores [445]	5. 7 4.4	3.3 2.7	-2.1 -2.5	5. 7	2.4 1.5		
Supermarkets and other grocery (except convenience) stores [44511] Convenience stores [44512]	4.4	2.7	-2.5	-2.3	2.0		
Specialty food stores [4452]	8.6	10.7	-0.5	-2.3	2.0 7.8		
Beer, wine and liquor stores/4453]	11.4	4.2	-2.3	8.7	4.8		
Health and personal care stores[446]	-0.7	4.1	-2.5 1.2	2.7	1.5		
Gasoline stations[447]	2.4	9.3	5.2	5.4	5.5		
Clothing and clothing accessories stores [448]	14.1	10.5	5.7	7.3	10.3		
Clothing stores/4481]	14.4	11.1	6.6	7.4	10.9		
Shoe stores/4482]	13.0	2.7	0.0	0.8	5.8		
Jewellery, luggage and leather goods stores[4483]	12.4	12.9	5.5	10.8	10.6		
Sporting goods, hobby, book and music stores [451]	4.6	3.7	1.3	3.0	3.2		
General merchandise stores/452]	9.4	9.4	3.7	3.8	7.5		
Department stores/4521	9.5	6.5	0.7	x	5.6		
Other general merchandise stores [4529]	9.3	12.1	6.4	X	9.1		
Miscellaneous store retailers[453]	2.8	4.0	-0.7	3.6	2.0		
Total, all stores	5.1	7.7	4.0	4.6	5.6		
Regions							
Newfoundland and Labrador	3.0	8.2	3.8	5.3	4.9		
Prince Edward Island	3.3	11.3	12.1	9.3	8.5		
Nova Scotia	2.6	8.7	3.2	5.4	4.6		
New Brunswick	0.7	7.9	4.0	5.8	3.9		
Quebec	3.1	6.6	0.9	4.2	3.4		
Ontario	4.8	5.5	3.2	2.5	4.5		
Manitoba	3.2	4.9	3.1	6.8	3.7		
Saskatchewan	7.9	9.5	5.4	7.9	7.6		
Alberta British Columbia	10.2	12.8	10.2	8.8	11.0		
British Columbia	5.7	9.7	5.0	4.6	6.7		
Yukon Northwest Territories	6.2 8.6	9.2 11.9	2.6 2.7	5.7 4.6	6.0		
Nunavut	8.6 2.9	13.4	13.1	4.6	7.9 9.3		
Inunavut	2.9	13.4	13.1	1.7	9.3		

Table 3-1

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Canada

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	millions of dollars						
NAICS							
Retail trade[44-45]	37,924.9	32,063.6	32,408.9	45,029.1	102,397.4		
Notor vehicle and parts dealers[441]	9,256.9	6,952.8	6,730.1	7,354.7	22,939.8		
New car dealers[44111]	7,685.8	5,738.3	5,571.9	5,997.6	18,996.0		
Jsed car dealers/44112]	526.6	427.8	410.0	409.4	1,364.4		
Other motor vehicle dealers[4412]	536.5	385.5	306.5	378.4	1,228.0		
Automotive parts, accessories and tire stores[4413]	508.0	401.2	441.7	569.3	1,350.9		
Furniture and home furnishings stores[442]	1,203.1	1,046.5	1,129.7	1,543.2	3,379.3		
Furniture stores/4421	754.4	659.0	728.5	915.8	2,141.8		
Home furnishings stores [4422]	448.7	387.5	401.2	627.4	1,237.		
Electronics and appliance stores [443]	1,112.5	955.3	1,056.3	2,251.9	3,124.		
Building material and garden equipment and supplies dealers [444]	1,886.9	1,548.0	1,524.7	1,898.8	4,959.		
Food and beverage stores [445]	8,756.4	7,736.7	7,734.3	10,373.6	24,227.4		
Supermarkets and other grocery (except convenience) stores [44511]	6,356.3	5,652.8	5,764.5	6,956.2	17,773.		
Convenience stores[44512]	513.2	463.0	486.6	536.3	1,462.		
Specialty food stores[4452]	415.0	382.5	361.2	571.5	1,158.		
Beer, wine and liquor stores[4453]	1,471.9	1,238.4	1,122.1	2,309.6	3,832.		
lealth and personal care stores[446]	2,725.4	2,543.3	2,623.0	3,255.2	7,891.		
Gasoline stations[447]	4,853.1	4,452.9	4,457.1	4,716.4	13,763.		
Clothing and clothing accessories stores [448]	2,024.3	1,646.0	1,632.7	3,793.8	5,302.9		
Clothing stores [4481]	1,609.0	1,271.9	1,288.3	2,848.5	4,169.3		
Shoe stores[4482]	222.8	156.6	182.6	342.4	562.		
lewellery, luggage and leather goods stores[4483]	192.5	217.5	161.8	603.0	571.		
Sporting goods, hobby, book and music stores [451]	819.2	689.1	832.9	1,664.8	2,341.		
Seneral merchandise stores[452]	4,451.7	3,744.4	3,935.0	6,997.2	12,131.		
Department stores[4521]	2,037.0	1,716.2	1,794.0	3,596.5	5,547.		
Other general merchandise stores[4529]	2,414.8	2,028.1	2,141.0	3,400.7	6,584.		
Aiscellaneous store retailers[453]	835.4	748.6	753.1	1,179.5	2,337.		
Fotal, all stores	37,924.9	32,063.6	32,408.9	45,029.1	102,397.4		

Table 3-1 – continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Canada

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011
	percer	ntage change from	previous month	
NAICS				
Retail trade[44-45]	18.3	-1.1	-28.0	15.1
Motor vehicle and parts dealers[441]	33.1	3.3	-8.5	-12.6
New car dealers[44111]	33.9	3.0	-7.1	-9.9
Jsed car dealers[44112]	23.1	4.4	0.1	-15.8
Other motor vehicle dealers[4412]	39.2	25.8	-19.0	-9.4
Automotive parts, accessories and tire stores[4413]	26.6	-9.2	-22.4	-33.7
Furniture and home furnishings stores[442]	15.0	-7.4	-26.8	14.9
Furniture stores[4421]	14.5	-9.5	-20.4	12.3
Home furnishings stores[4422]	15.8	-3.4	-36.0	19.0
Electronics and appliance stores [443]	16.5	-9.6	-53.1	62.1
Building material and garden equipment and supplies dealers[444]	21.9	1.5	-19.7	-18.2
Food and beverage stores [445]	13.2	0.0	-25.4	24.0
Supermarkets and other grocery (except convenience) stores [44511]	12.4	-1.9	-17.1	17.0
Convenience stores[44512]	10.9	-4.9	-9.3	5.5
Specialty food stores[4452]	8.5	5.9	-36.8	33.0
Beer, wine and liquor stores[4453]	18.9	10.4	-51.4	55.8
Health and personal care stores [446]	7.2	-3.0	-19.4	16.0
Gasoline stations[447]	9.0	-0.1	-5.5	-1.2
Clothing and clothing accessories stores [448]	23.0	0.8	-57.0	53.1
Clothing stores[4481]	26.5	-1.3	-54.8	46.6
Shoe stores[4482]	42.3	-14.3	-46.7	23.9
Jewellery, luggage and leather goods stores[4483]	-11.5	34.4	-73.2	132.7
Sporting goods, hobby, book and music stores[451]	18.9	-17.3	-50.0	56.2
General merchandise stores[452]	18.9	-4.8	-43.8	33.0
Department stores[4521]	18.7	-4.3	-50.1	44.3
Other general merchandise stores[4529]	19.1	-5.3	-37.0	22.8
Miscellaneous store retailers[453]	11.6	-0.6	-36.2	29.9
Fotal, all stores	18.3	-1.1	-28.0	15.1

Table 3-1 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Canada

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	percentage change from previous year						
NAICS							
Retail trade[44-45]	5.1	7.7	4.0	4.6	5.6		
Motor vehicle and parts dealers[441]	5.8	14.9	15.5	4.7	11.2		
New car dealers[44111]	5.6	16.3	16.9	4.8	11.9		
Used car dealers[44112]	3.6	10.1	11.7	2.6	7.9		
Other motor vehicle dealers[4412]	15.2	8.5	8.7	3.4	11.4		
Automotive parts, accessories and tire stores[4413]	3.2	7.8	7.5	5.1	5.9		
Furniture and home furnishings stores[442]	4.6	4.8	3.0	1.6	4.1		
Furniture stores[4421]	4.4	1.4	3.3	-0.6	3.1		
Home furnishings stores[4422]	4.8	11.4	2.4	5.1	6.0		
Electronics and appliance stores[443]	-3.1	-0.1	-1.0	1.4	-1.5		
Building material and garden equipment and supplies dealers[444]	3.4	4.9	0.7	5.4	3.0		
Food and beverage stores[445]	5.7	3.3	-2.1	5.7	2.4		
Supermarkets and other grocery (except convenience) stores [44511]	4.4	2.7	-2.5	5.1	1.5		
Convenience stores[44512]	4.1	2.5	-0.5	-2.3	2.0		
Specialty food stores[4452]	8.6	10.7	4.0	9.7	7.8		
Beer, wine and liquor stores[4453]	11.4	4.2	-2.3	8.7	4.8		
Health and personal care stores[446]	-0.7	4.1	1.2	2.7	1.5		
Gasoline stations[447]	2.4	9.3	5.2	5.4	5.5		
Clothing and clothing accessories stores [448]	14.1	10.5	5.7	7.3	10.3		
Clothing stores[4481]	14.4	11.1	6.6	7.4	10.9		
Shoe stores[4482]	13.0	2.7	0.4	0.8	5.8		
Jewellery, luggage and leather goods stores[4483]	12.4	12.9	5.5	10.8	10.6		
Sporting goods, hobby, book and music stores [451]	4.6	3.7	1.3	3.0	3.2		
General merchandise stores[452]	9.4	9.4	3.7	3.8	7.5		
Department stores[4521]	9.5	6.5	0.7	х	5.6		
Other general merchandise stores[4529]	9.3	12.1	6.4	х	9.1		
Miscellaneous store retailers[453]	2.8	4.0	-0.7	3.6	2.0		
Total, all stores	5.1	7.7	4.0	4.6	5.6		

Table 3-2

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Newfoundland and Labrador

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012
		-	ions of dollar	-	
				3	
NAICS					
Retail trade[44-45]	624.4	535.5	522.0	788.7	1,682.0
Motor vehicle and parts dealers[441]	148.7	114.8	108.9	125.7	372.4
New car dealers[44111]	116.1	82.3	80.3	89.7	278.7
Used car dealers[44112]	8.7	7.5 E	6.3 E	6.4	22.6
Other motor vehicle dealers[4412]	16.0	18.3	15.0	19.8	49.4
Automotive parts, accessories and tire stores[4413]	7.8	6.6	7.2	9.7	21.7
Furniture and home furnishings stores[442]	15.0	13.0	12.0	20.5	40.0
Furniture stores[4421]	11.8	10.1	9.3	16.6	31.2
Home furnishings stores[4422]	3.3	2.9	2.7	3.9	8.8
Electronics and appliance stores[443]	9.9	8.9	9.0	22.6	27.8
Building material and garden equipment and supplies dealers[444]	31.2	28.2	28.2	42.5	87.6
Food and beverage stores[445]	151.0	135.1	133.5	193.3	419.6
Supermarkets and other grocery (except convenience) stores [44511]	108.8	97.1	97.8	124.1	303.7
Convenience stores[44512]	22.7 E	20.4 E	21.0	24.7	64.1
Specialty food stores[4452]	Х	х	х	Х	>
Beer, wine and liquor stores[4453]	х	х	х	х	>
Health and personal care stores[446]	41.8	38.9	38.9	48.0	119.6
Gasoline stations[447]	96.1	85.7	83.8	92.9	265.7
Clothing and clothing accessories stores[448]	18.7	15.5	13.2	50.5	47.4
Clothing stores[4481]	14.5	11.4	10.0	36.5	35.9
Shoe stores[4482]	1.9	1.4	1.4	3.7	4.6
Jewellery, luggage and leather goods stores[4483]	2.3	2.8	1.7	10.3	6.8
Sporting goods, hobby, book and music stores [451]	7.9	6.7	7.0	17.9	21.6
General merchandise stores[452]	95.3	81.5	80.2	160.1	257.0
Department stores[4521]	х	х	х	Х	>
Other general merchandise stores[4529]	Х	х	х	х	>
Miscellaneous store retailers[453]	8.7	7.3	7.3	14.7	23.3
Total, all stores	624.4	535.5	522.0	788.7	1,682.0

Table 3-2 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Newfoundland and Labrador

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011
	percei	ntage change from	previous month	
NAICS				
Retail trade[44-45]	16.6	2.6	-33.8	14.6
Motor vehicle and parts dealers[441]	29.6	5.4	-13.4	-11.8
New car dealers[44111]	41.1	2.4	-10.5	-15.6
Used car dealers[44112]	15.6	19.3	-1.8	-4.9
Other motor vehicle dealers[4412]	-12.5	22.1	-24.3	27.1
Automotive parts, accessories and tire stores[4413]	18.7	-8.8	-25.4	-30.1
Furniture and home furnishings stores/442]	15.8	8.1	-41.4	14.1
Furniture stores/4421	16.7	8.1	-43.8	16.7
Home furnishings stores[4422]	12.8	8.4	-31.2	4.1
Electronics and appliance stores [443]	11.5	-1.1	-60.2	76.6
Building material and garden equipment and supplies dealers[444]	10.4	0.0	-33.6	-21.9
Food and beverage stores [445]	11.8	1.2	-30.9	34.0
Supermarkets and other grocery (except convenience) stores [44511]	12.1	-0.7	-21.2	24.9
Convenience stores [44512]	10.8	-2.6	-15.2	10.2
Specialty food stores/4452]	X	x	х	х
Beer, wine and liquor stores[4453]	х	х	х	х
Health and personal care stores[446]	7.7	-0.2	-18.8	12.3
Gasoline stations/447]	12.1	2.3	-9.8	4.8
Clothing and clothing accessories stores/448]	20.3	17.9	-73.9	57.2
Clothing stores/4481]	27.9	13.1	-72.5	44.5
Shoe stores/4482]	39.6	-3.2	-62.5	35.6
Jewellery, luggage and leather goods stores[4483]	-19.6	63.3	-83.2	149.4
Sporting goods, hobby, book and music stores/451]	19.0	-4.5	-61.1	38.5
General merchandise stores [452]	17.0	1.6	-49.9	22.4
Department stores [4521]	x	x	x	x
Other general merchandise stores [4529]	x	X	x	x
Miscellaneous store retailers[453]	18.6	0.5	-50.4	57.0
Total, all stores	16.6	2.6	-33.8	14.6

Table 3-2 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Newfoundland and Labrador

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	percentage change from previous year						
NAICS							
Retail trade/44-45/	3.0	8.2	3.8	5.3	4.9		
Motor vehicle and parts dealers/441]	-4.5	9.5	11.5	4.9	4.0		
New car dealers[44111]	-5.9	14.2	10.4	1.3	3.9		
Used car dealers[44112]	-7.1	15.7	16.0	7.7	5.7		
Other motor vehicle dealers [4412]	3.2	-10.1	19.3	28.7	1.8		
Automotive parts, accessories and tire stores [4413]	6.4	13.3	5.7	-1.0	8.2		
Furniture and home furnishings stores[442]	17.6	27.2	15.0	2.9	19.7		
Furniture stores/4421	16.0	26.8	13.2	4.2	18.4		
Home furnishings stores [4422]	23.5	28.6	21.9	-2.5	24.6		
Electronics and appliance stores[443]	9.1	15.6	-2.4	-1.6	7.0		
Building material and garden equipment and supplies dealers[444]	-4.8	4.1	-8.1	4.9	-3.3		
Food and beverage stores[445]	4.4	5.8	2.3	9.0	4.2		
Supermarkets and other grocery (except convenience) stores [44511]	6.9	6.6	2.6	11.1	5.4		
Convenience stores[44512]	-1.9	2.3	2.3	-0.7	0.8		
Specialty food stores[4452]	Х	х	х	х	х		
Beer, wine and liquor stores[4453]	Х	х	х	х	х		
Health and personal care stores[446]	4.5	6.9	1.8	1.3	4.4		
Gasoline stations[447]	5.6	4.7	0.8	1.8	3.8		
Clothing and clothing accessories stores [448]	7.5	12.5	-0.9	8.0	6.6		
Clothing stores[4481]	6.4	11.5	-1.9	9.2	5.4		
Shoe stores[4482]	10.3	-0.1	-8.1	2.8	1.1		
Jewellery, luggage and leather goods stores[4483]	13.2	24.7	12.7	5.8	17.6		
Sporting goods, hobby, book and music stores[451]	-3.7	3.1	-4.4	1.2	-1.9		
General merchandise stores[452]	10.6	12.4	6.5	5.2	9.8		
Department stores[4521]	х	х	х	х	х		
Other general merchandise stores[4529]	х	х	х	х	х		
Miscellaneous store retailers[453]	2.4	13.8	3.9	8.0	6.2		
Total, all stores	3.0	8.2	3.8	5.3	4.9		

Table 3-3

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Prince Edward Island

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	millions of dollars						
NAICS							
Retail trade[44-45]	144.7	123.2	129.6	180.4	397.4		
Motor vehicle and parts dealers[441]	30.8	21.7	23.4	24.3	75.9		
New car dealers[44111]	Х	х	х	х	X		
Jsed car dealers[44112]	х	х	х	х	X		
Other motor vehicle dealers[4412]	1.9	1.5	1.3	1.9	4.7		
Automotive parts, accessories and tire stores[4413]	2.2	1.6	1.9	2.4	5.8		
urniture and home furnishings stores [442]	2.6	2.1	2.5	4.1	7.2		
Furniture stores[4421]	1.7	1.3	1.5	2.2	4.5		
lome furnishings stores[4422]	0.9	0.8	1.0	1.9	2.7		
electronics and appliance stores [443]	2.9	2.4	2.6	6.2	8.0		
Building material and garden equipment and supplies dealers[444]	10.5	9.6	11.7	13.9	31.8		
ood and beverage stores[445]	39.0	35.0	35.4	46.0	109.4		
Supermarkets and other grocery (except convenience) stores [44511]	31.3	28.2	28.7	34.5	88.2		
Convenience stores[44512]	2.2 E	1.9	1.9	2.5	6.1		
Specialty food stores[4452]	х	х	х	х	×		
Beer, wine and liquor stores[4453]	х	х	х	х	×		
lealth and personal care stores[446]	11.6	11.1	11.5	13.7	34.2		
Gasoline stations[447]	22.0	21.0	20.8	21.9	63.7		
Clothing and clothing accessories stores [448]	5.3	4.0	4.0	12.6	13.3		
Clothing stores/4481	4.1	3.0	3.1	9.1	10.3		
Shoe stores/4482]	х	х	х	х	х		
lewellery, luggage and leather goods stores [4483]	х	х	х	х	х		
Sporting goods, hobby, book and music stores/451	х	х	х	5.4	х		
Seneral merchandise stores/452]	х	х	х	27.7	х		
Department stores [4521]	х	х	х	х	х		
Dther general merchandise stores [4529]	6.0	5.4	5.7	х	17.1		
Aiscellaneous store retailers[453]	x	x	x	4.7	х		
otal, all stores	144.7	123.2	129.6	180.4	397.4		

Table 3-3 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Prince Edward Island

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011			
	percentage change from previous month						
NAICS							
Retail trade[44-45]	17.5	-4.9	-28.2	15.5			
Motor vehicle and parts dealers[441]	41.9	-7.3	-3.7	-13.8			
New car dealers[44111]	х	х	х	x			
Used car dealers[44112]	х	х	х	x			
Other motor vehicle dealers[4412]	28.7	12.3	-31.9	22.6			
Automotive parts, accessories and tire stores[4413]	35.5	-12.3	-21.9	-18.0			
Furniture and home furnishings stores [442]	25.5	-15.6	-39.8	40.8			
Furniture stores[4421]	36.4	-16.8	-31.3	25.1			
Home furnishings stores[4422]	8.6	-13.7	-49.8	64.8			
Electronics and appliance stores[443]	18.7	-6.6	-57.9	67.9			
Building material and garden equipment and supplies dealers[444]	8.9	-18.2	-15.3	-18.9			
Food and beverage stores[445]	11.3	-1.2	-23.0	26.5			
Supermarkets and other grocery (except convenience) stores [44511]	11.2	-1.9	-16.9	20.3			
Convenience stores/44512]	12.7	-0.2	-21.3	26.8			
Specialty food stores/4452]	х	х	х	х			
Beer, wine and liquor stores/4453]	х	х	х	х			
Health and personal care stores[446]	4.8	-3.2	-16.1	16.9			
Gasoline stations/447]	4.6	0.9	-5.2	-1.5			
Clothing and clothing accessories stores/448]	31.5	0.5	-68.3	73.0			
Clothing stores [4481]	34.1	-3.5	-65.4	59.9			
Shoe stores [4482]	x	X	X	x			
Jewellery, luggage and leather goods stores/4483]	х	х	х	х			
Sporting goods, hobby, book and music stores/451]	x	х	х	54.1			
General merchandise stores/452]	x	x	x	40.8			
Department stores [4521]	x	X	x	X			
Other general merchandise stores/4529]	12.4	-6.6	x	x			
Miscellaneous store retailers[453]	x	x	x	28.4			
Total, all stores	17.5	-4.9	-28.2	15.5			

Table 3-3 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Prince Edward Island

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	percentage change from previous year						
NAICS							
Retail trade/44-45]	3.3	11.3	12.1	9.3	8.5		
Motor vehicle and parts dealers/441]	0.0	13.5	43.8	4.7	14.7		
New car dealers[44111]	х	х	х	х	х		
Used car dealers[44112]	х	х	х	х	х		
Other motor vehicle dealers [4412]	-0.6	7.7	27.7	18.6	8.8		
Automotive parts, accessories and tire stores [4413]	-9.5	-9.6	-3.1	-10.6	-7.5		
Furniture and home furnishings stores[442]	22.3	24.8	25.5	11.1	24.1		
Furniture stores [4421]	29.8	24.7	36.8	21.0	30.5		
Home furnishings stores [4422]	10.1	25.0	10.9	1.4	14.6		
Electronics and appliance stores [443]	0.9	3.4	-7.2	-3.0	-1.2		
Building material and garden equipment and supplies dealers[444]	0.1	17.4	26.8	26.8	14.1		
Food and beverage stores [445]	11.0	11.9	4.9	17.4	9.2		
Supermarkets and other grocery (except convenience) stores [44511]	10.1	10.7	2.3	10.2	7.6		
Convenience stores [44512]	24.2	34.4	30.7	-17.2	29.4		
Specialty food stores [4452]	х	х	х	х	х		
Beer, wine and liquor stores[4453]	х	х	х	х	х		
Health and personal care stores[446]	-3.6	7.5	9.8	2.6	4.2		
Gasoline stations[447]	-1.5	11.1	5.7	12.5	4.7		
Clothing and clothing accessories stores [448]	14.5	14.1	8.0	-6.9	12.4		
Clothing stores[4481]	10.3	16.7	7.0	-13.1	11.0		
Shoe stores[4482]	х	х	х	х	х		
Jewellery, luggage and leather goods stores[4483]	х	х	х	х	х		
Sporting goods, hobby, book and music stores[451]	х	х	х	-8.7	х		
General merchandise stores[452]	х	х	х	8.5	х		
Department stores[4521]	х	х	х	х	х		
Other general merchandise stores[4529]	х	х	х	х	х		
Miscellaneous store retailers[453]	x	x	x	18.0	x		
Total, all stores	3.3	11.3	12.1	9.3	8.5		

Table 3-4

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - New Brunswick

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012
	2012	-			2011
		mil	lions of dollar	S	
NAICS					
Retail trade[44-45]	889.4	762.7	768.0	1,079.0	2,420.2
Motor vehicle and parts dealers[441]	221.1	166.5	165.2	185.9	552.
New car dealers[44111]	176.5	131.0	127.4	142.7	434.
Jsed car dealers[44112]	11.0	9.8	10.9	8.6	31.
Other motor vehicle dealers[4412]	18.0	13.8	12.8	15.7	44.
Automotive parts, accessories and tire stores[4413]	15.6	11.9	14.1	18.9	41.0
Furniture and home furnishings stores [442]	17.5	14.9	16.9	24.6	49.
Furniture stores[4421]	10.7	8.7	9.2	12.8	28.
Home furnishings stores[4422]	6.8	6.2	7.7	11.8	20.
Electronics and appliance stores[443]	15.6	14.5	14.1	31.8	44.
Building material and garden equipment and supplies dealers [444]	36.4	32.9	35.6	45.2	105.
Food and beverage stores [445]	222.9	200.8	201.6	267.4	625.
Supermarkets and other grocery (except convenience) stores [44511]	164.5	149.8	153.7	187.8	468.
Convenience stores/44512]	F	F	20.8 E	23.1 E	
Specialty food stores [4452]	х	х	х	х	
Beer, wine and liquor stores/4453]	х	х	х	х	
lealth and personal care stores [446]	67.9	62.3	64.8	79.3	195.
Gasoline stations/4471	138.8	134.1	130.6	143.0	403.
Clothing and clothing accessories stores [448]	28.4	21.6	19.8	59.8	69.
Clothing stores [4481]	22.5	16.3	15.6	42.7	54.
Shoe stores/4482]	2.8	1.7	1.9	4.2	6.
lewellery, luggage and leather goods stores [4483]	3.1	3.6	2.3	12.9	9.
Sporting goods, hobby, book and music stores/451	13.5	10.8	12.2	27.8	36.
General merchandise stores/452]	111.0	90.8	93.1	187.7	294.
Department stores [4521]	47.9	38.0	40.1	x	126.
Other general merchandise stores/4529]	63.1	52.7	53.0	x	168.
Miscellaneous store retailers[453]	16.2	13.6	14.0	26.4	43.
Total, all stores	889.4	762.7	768.0	1,079.0	2,420.

Table 3-4 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - New Brunswick

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011
	percer	ntage change from	previous month	
NAICS				
Retail trade[44-45]	16.6	-0.7	-28.8	13.4
Motor vehicle and parts dealers[441]	32.8	0.8	-11.1	-12.7
New car dealers[44111]	34.7	2.9	-10.7	-12.8
Used car dealers[44112]	11.8	-9.9	27.6	-14.8
Other motor vehicle dealers[4412]	31.0	7.6	-18.5	16.4
Automotive parts, accessories and tire stores[4413]	31.2	-15.9	-25.3	-26.6
Furniture and home furnishings stores[442]	17.4	-11.9	-31.1	13.1
Furniture stores[4421]	23.2	-5.6	-27.6	10.4
Home furnishings stores[4422]	9.3	-19.6	-34.8	16.2
Electronics and appliance stores[443]	7.8	2.4	-55.6	48.2
Building material and garden equipment and supplies dealers[444]	10.8	-7.7	-21.1	-20.4
Food and beverage stores [445]	11.0	-0.4	-24.6	23.9
Supermarkets and other grocery (except convenience) stores [44511]	9.9	-2.6	-18.2	18.5
Convenience stores[44512]	F	F	-10.1	12.0
Specialty food stores[4452]	х	х	х	х
Beer, wine and liquor stores[4453]	х	х	х	х
Health and personal care stores[446]	9.0	-3.9	-18.3	14.3
Gasoline stations[447]	3.5	2.7	-8.7	-0.6
Clothing and clothing accessories stores [448]	32.0	8.7	-66.8	68.9
Clothing stores[4481]	38.6	4.1	-63.5	55.5
Shoe stores/4482]	59.1	-8.1	-55.0	29.6
Jewellery, luggage and leather goods stores [4483]	-11.5	52.8	-81.9	174.2
Sporting goods, hobby, book and music stores[451]	25.0	-11.4	-56.2	53.3
General merchandise stores/452]	22.2	-2.4	-50.4	36.7
Department stores [4521]	25.9	-5.1	х	x
Other general merchandise stores [4529]	19.6	-0.4	х	x
Miscellaneous store retailers [453]	18.7	-2.9	-46.7	41.2
Total, all stores	16.6	-0.7	-28.8	13.4

Table 3-4 – continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - New Brunswick

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012	
	percentage change from previous year					
NAICS						
Retail trade[44-45]	0.7	7.9	4.0	5.8	3.9	
Motor vehicle and parts dealers[441]	-3.9	11.3	12.3	8.3	5.0	
New car dealers[44111]	-4.3	12.7	14.1	10.2	5.5	
Used car dealers[44112]	-14.5	19.6	42.1	-13.5	10.4	
Other motor vehicle dealers[4412]	4.9	4.4	-7.6	14.1	0.8	
Automotive parts, accessories and tire stores[4413]	0.1	-0.5	1.9	2.2	0.6	
Furniture and home furnishings stores[442]	-7.5	-0.2	16.5	-1.1	2.0	
Furniture stores[4421]	4.6	10.8	16.2	-1.5	10.0	
Home furnishings stores[4422]	-21.8	-12.4	16.8	-0.6	-7.4	
Electronics and appliance stores[443]	-15.4	1.2	-18.4	-9.5	-11.7	
Building material and garden equipment and supplies dealers[444]	-4.3	5.6	-3.8	11.6	-1.2	
Food and beverage stores [445]	1.0	3.9	-0.5	6.2	1.4	
Supermarkets and other grocery (except convenience) stores [44511]	3.0	4.9	0.0	8.6	2.6	
Convenience stores[44512]	F	F	5.1	-2.2	F	
Specialty food stores[4452]	Х	х	х	х	х	
Beer, wine and liquor stores[4453]	Х	х	х	х	х	
Health and personal care stores[446]	2.0	5.5	6.2	4.8	4.5	
Gasoline stations[447]	-0.8	10.1	3.5	6.4	4.0	
Clothing and clothing accessories stores [448]	6.8	4.3	-5.0	-3.1	2.4	
Clothing stores[4481]	6.3	5.1	-5.5	-3.2	2.3	
Shoe stores[4482]	8.0	1.2	-4.6	4.7	2.2	
Jewellery, luggage and leather goods stores[4483]	9.1	2.5	-1.7	-5.1	3.5	
Sporting goods, hobby, book and music stores [451]	2.3	6.9	-5.2	6.3	0.9	
General merchandise stores [452]	16.5	14.9	8.7	7.9	13.5	
Department stores[4521]	х	х	х	х	х	
Other general merchandise stores[4529]	х	х	х	х	х	
Miscellaneous store retailers[453]	3.1	5.9	2.8	12.8	3.8	
Total, all stores	0.7	7.9	4.0	5.8	3.9	

Table 3-5

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Nova Scotia

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012	
	millions of dollars					
NAICS						
Retail trade[44-45]	1,064.5	910.8	906.1	1,303.1	2,881.4	
Motor vehicle and parts dealers[441]	245.9	191.3	178.7	195.9	615.9	
New car dealers[44111]	204.5	157.7	145.2	159.0	507.4	
Used car dealers[44112]	16.6	14.0	14.5	12.2	45.1	
Other motor vehicle dealers[4412]	12.4	8.6 E	6.5	8.8	27.4	
Automotive parts, accessories and tire stores[4413]	12.5	11.0	12.6	15.8	36.0	
Furniture and home furnishings stores[442]	24.9	20.6	22.8	32.5	68.3	
Furniture stores[4421]	15.2	12.5	13.6	18.8	41.3	
Home furnishings stores/4422]	9.7	8.1	9.2	13.7	27.0	
Electronics and appliance stores[443]	20.2	17.4	18.2	48.8	55.8	
Building material and garden equipment and supplies dealers[444]	57.9	53.9	53.8	64.9	165.6	
Food and beverage stores[445]	279.0	248.5	250.6	333.9	778.2	
Supermarkets and other grocery (except convenience) stores [44511]	204.7	184.3	189.5	232.3	578.6	
Convenience stores/44512]	21.5	19.3	19.4	21.7	60.2	
Specialty food stores/4452	х	х	х	х	х	
Beer, wine and liquor stores [4453]	х	х	х	х	х	
Health and personal care stores [446]	75.4	70.7	72.2	88.8	218.3	
Gasoline stations/447]	161.9	149.5	147.0	156.8	458.5	
Clothing and clothing accessories stores [448]	40.5	30.9	28.8	90.6	100.2	
Clothing stores [4481]	32.5	23.6	22.7	67.3	78.9	
Shoe stores/44821	4.0	2.6	3.0	7.0	9.6	
Jewellery, luggage and leather goods stores/4483]	4.0	4.6	3.1	16.3	11.7	
Sporting goods, hobby, book and music stores/451]	19.9	15.7	17.3	40.2	52.9	
General merchandise stores/452]	119.2	94.7	98.9	213.0	312.9	
Department stores/4521]	x	x	x	x	x 12.0	
Other general merchandise stores/4529]	x	x	x	x	x	
Miscellaneous store retailers[453]	19.6	17.4	17.9	37.8	54.9	
Total, all stores	1,064.5	910.8	906.1	1,303.1	2,881.4	

Table 3-5 – continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Nova Scotia

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011		
	percentage change from previous month					
NAICS						
Retail trade[44-45]	16.9	0.5	-30.5	18.1		
Motor vehicle and parts dealers[441]	28.5	7.0	-8.7	-10.7		
New car dealers[44111]	29.6	8.6	-8.7	-8.9		
Used car dealers[44112]	19.1	-3.9	18.5	-21.5		
Other motor vehicle dealers[4412]	44.4	32.7	-26.9	20.8		
Automotive parts, accessories and tire stores[4413]	13.0	-12.4	-20.4	-28.1		
Furniture and home furnishings stores [442]	20.9	-9.3	-30.0	17.0		
Furniture stores [4421]	21.6	-8.1	-27.5	18.6		
Home furnishings stores/4422]	19.7	-11.0	-33.4	14.9		
Electronics and appliance stores[443]	16.2	-4.2	-62.7	84.3		
Building material and garden equipment and supplies dealers[444]	7.4	0.3	-17.2	-15.2		
Food and beverage stores[445]	12.3	-0.8	-24.9	24.4		
Supermarkets and other grocery (except convenience) stores [44511]	11.1	-2.7	-18.4	17.8		
Convenience stores/44512]	11.3	-0.4	-10.7	12.8		
Specialty food stores/4452]	х	х	х	х		
Beer, wine and liquor stores [4453]	х	х	х	х		
Health and personal care stores[446]	6.6	-2.0	-18.8	15.0		
Gasoline stations/447]	8.3	1.7	-6.2	1.2		
Clothing and clothing accessories stores[448]	31.2	7.3	-68.2	69.7		
Clothing stores [4481]	37.5	4.0	-66.2	63.1		
Shoe stores/4482]	50.1	-10.7	-57.9	44.4		
Jewellery, luggage and leather goods stores [4483]	-12.1	49.2	-81.1	123.7		
Sporting goods, hobby, book and music stores [451]	26.4	-8.8	-57.1	62.1		
General merchandise stores [452]	25.9	-4.3	-53.6	41.1		
Department stores [4521]	x	x	X	х		
Other general merchandise stores/4529]	x	x	x	x		
Miscellaneous store retailers[453]	12.4	-2.8	-52.6	62.1		
Total, all stores	16.9	0.5	-30.5	18.1		

Table 3-5 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Nova Scotia

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012	
	percentage change from previous year					
NAICS						
Retail trade[44-45]	2.6	8.7	3.2	5.4	4.6	
Motor vehicle and parts dealers[441]	-0.1	16.2	15.9	11.6	9.0	
New car dealers[44111]	-0.1	19.0	18.1	14.3	10.3	
Used car dealers[44112]	-5.6	5.6	13.6	-2.4	3.4	
Other motor vehicle dealers[4412]	15.6	-0.8	0.8	17.8	6.4	
Automotive parts, accessories and tire stores[4413]	-5.7	8.4	4.2	-3.2	1.7	
Furniture and home furnishings stores[442]	1.5	3.5	2.3	-6.2	2.4	
Furniture stores[4421]	5.0	6.9	-3.5	-10.5	2.6	
Home furnishings stores[4422]	-3.5	-1.4	12.2	0.3	2.0	
Electronics and appliance stores[443]	-10.7	-8.6	-17.7	-10.2	-12.5	
Building material and garden equipment and supplies dealers[444]	-5.6	12.6	4.6	10.4	3.1	
Food and beverage stores [445]	7.4	4.8	-1.2	8.3	3.7	
Supermarkets and other grocery (except convenience) stores [44511]	4.1	3.7	-1.1	9.6	2.2	
Convenience stores[44512]	3.6	14.6	6.1	-9.0	7.7	
Specialty food stores[4452]	Х	х	х	х	х	
Beer, wine and liquor stores[4453]	Х	х	х	х	х	
Health and personal care stores[446]	-3.5	4.1	0.2	-3.1	0.1	
Gasoline stations[447]	4.0	16.0	7.2	7.2	8.7	
Clothing and clothing accessories stores [448]	9.2	5.2	-4.6	2.6	3.7	
Clothing stores[4481]	11.5	6.2	-5.4	4.6	4.5	
Shoe stores[4482]	-2.7	-2.6	-1.6	6.7	-2.3	
Jewellery, luggage and leather goods stores [4483]	3.9	5.1	-0.6	-6.4	3.1	
Sporting goods, hobby, book and music stores[451]	4.7	3.0	-3.1	10.7	1.6	
General merchandise stores [452]	5.8	3.3	-0.2	1.8	3.1	
Department stores[4521]	Х	х	х	х	х	
Other general merchandise stores[4529]	Х	х	х	х	х	
Miscellaneous store retailers [453]	-2.4	5.3	-2.5	16.2	-0.1	
Total, all stores	2.6	8.7	3.2	5.4	4.6	

Table 3-6

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Quebec

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012	
	2012	-	-		2012	
	millions of dollars					
NAICS						
Retail trade [44-45]	8,375.3	6,990.4	6,976.2	9,619.1	22,342.0	
Motor vehicle and parts dealers[441]	2,170.8	1,536.9	1,336.9	1,611.4	5,044.7	
New car dealers[44111]	1,810.8	1,265.5	1,103.8	1,296.3	4,180.1	
Used car dealers[44112]	143.5	116.2	94.1	107.3	353.7	
Other motor vehicle dealers[4412]	112.8	85.0	63.6	89.0	261.4	
Automotive parts, accessories and tire stores[4413]	103.7	70.3	75.4	118.8	249.5	
Furniture and home furnishings stores[442]	288.9	248.9	262.5	356.0	800.3	
Furniture stores[4421]	207.7	183.1	191.2	236.5	582.0	
Home furnishings stores[4422]	81.2	65.8	71.3	119.5	218.3	
Electronics and appliance stores[443]	175.4	152.4	175.7	362.1	503.4	
Building material and garden equipment and supplies dealers[444]	376.7	286.9	272.0	396.4	935.6	
Food and beverage stores[445]	1,948.1	1,740.5	1,757.0	2,298.2	5,445.6	
Supermarkets and other grocery (except convenience) stores [44511]	1,435.9	1,273.9	1,303.3	1,539.7	4,013.0	
Convenience stores/44512]	163.7	146.9	163.0	174.7	473.7	
Specialty food stores/4452]	120.5	113.4	113.4	146.9	347.2	
Beer, wine and liquor stores [4453]	228.1	206.3	177.3	436.9	611.6	
Health and personal care stores[446]	725.6	676.4	695.7	850.9	2,097.7	
Gasoline stations/447]	1,083.1	1,017.6	1,023.5	1,080.8	3,124.2	
Clothing and clothing accessories stores[448]	447.1	343.5	363.9	745.7	1,154.5	
Clothing stores [4481]	363.6	275.4	290.1	575.5	929.0	
Shoe stores [4482]	54.7	37.3	47.6	84.0	139.6	
Jewellery, luggage and leather goods stores [4483]	28.8	30.8	26.2	86.2	85.8	
Sporting goods, hobby, book and music stores [451]	166.6	136.0	181.7	411.2	484.3	
General merchandise stores [452]	820.6	695.5	732.3	1,258.9	2,248.4	
Department stores [4521]	X	x	x	547.1	_,x	
Other general merchandise stores [4529]	x	x	x	711.8	×	
Miscellaneous store retailers[453]	172.4	155.8	175.0	247.4	503.1	
Total, all stores	8,375.3	6,990.4	6,976.2	9,619.1	22,342.0	

Table 3-6 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Quebec

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011
	percer	ntage change from	previous month	
NAICS				
Retail trade[44-45]	19.8	0.2	-27.5	10.9
Motor vehicle and parts dealers[441]	41.2	15.0	-17.0	-17.3
New car dealers[44111]	43.1	14.7	-14.9	-15.4
Used car dealers[44112]	23.5	23.5	-12.3	-12.8
Other motor vehicle dealers[4412]	32.7	33.6	-28.5	-11.7
Automotive parts, accessories and tire stores[4413]	47.5	-6.8	-36.5	-38.3
Furniture and home furnishings stores[442]	16.1	-5.2	-26.3	13.0
Furniture stores[4421]	13.4	-4.2	-19.2	7.2
Home furnishings stores[4422]	23.5	-7.7	-40.3	26.5
Electronics and appliance stores[443]	15.1	-13.3	-51.5	62.5
Building material and garden equipment and supplies dealers [444]	31.3	5.5	-31.4	-25.8
Food and beverage stores [445]	11.9	-0.9	-23.5	19.5
Supermarkets and other grocery (except convenience) stores [44511]	12.7	-2.3	-15.4	14.4
Convenience stores/44512]	11.4	-9.9	-6.7	0.6
Specialty food stores/4452	6.2	0.0	-22.8	16.5
Beer, wine and liquor stores [4453]	10.6	16.4	-59.4	57.7
Health and personal care stores [446]	7.3	-2.8	-18.2	13.7
Gasoline stations/447]	6.4	-0.6	-5.3	1.7
Clothing and clothing accessories stores [448]	30.2	-5.6	-51.2	43.9
Clothing stores [4481]	32.0	-5.1	-49.6	41.5
Shoe stores [4482]	46.6	-21.7	-43.3	12.8
Jewellery, luggage and leather goods stores[4483]	-6.4	17.5	-69.6	133.3
Sporting goods, hobby, book and music stores [451]	22.4	-25.1	-55.8	78.9
General merchandise stores/452]	18.0	-5.0	-41.8	30.7
Department stores/4521]	x	X	x	42.2
Other general merchandise stores/4529]	x	x	x	23.0
Miscellaneous store retailers[453]	10.7	-11.0	-29.3	21.0
Total, all stores	19.8	0.2	-27.5	10.9

Table 3-6 – continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Quebec

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	percentage change from previous year						
NAICS							
Retail trade[44-45]	3.1	6.6	0.9	4.2	3.4		
Motor vehicle and parts dealers[441]	1.8	15.8	11.0	4.5	8.1		
New car dealers[44111]	0.6	17.1	12.6	3.8	8.3		
Used car dealers[44112]	11.1	26.4	7.2	8.0	14.5		
Other motor vehicle dealers[4412]	4.0	3.8	4.8	-3.0	4.1		
Automotive parts, accessories and tire stores[4413]	9.1	-3.5	-0.6	15.9	2.3		
Furniture and home furnishings stores[442]	4.9	4.9	-3.3	-1.4	2.1		
Furniture stores[4421]	4.2	3.4	-4.1	-4.7	1.1		
Home furnishings stores[4422]	6.8	9.1	-1.1	5.9	4.7		
Electronics and appliance stores[443]	-4.7	-4.3	-7.2	-8.1	-5.5		
Building material and garden equipment and supplies dealers [444]	0.8	-3.1	-12.1	13.9	-4.5		
Food and beverage stores[445]	2.4	0.5	-3.1	4.3	-0.1		
Supermarkets and other grocery (except convenience) stores [44511]	0.9	-0.5	-4.4	2.2	-1.3		
Convenience stores[44512]	3.5	-1.6	6.7	2.4	2.9		
Specialty food stores[4452]	2.9	5.1	0.5	4.3	2.8		
Beer, wine and liquor stores[4453]	11.7	5.7	-3.8	13.7	4.8		
Health and personal care stores[446]	-3.1	3.2	-4.4	4.0	-1.6		
Gasoline stations[447]	4.1	11.3	6.9	5.6	7.3		
Clothing and clothing accessories stores [448]	13.4	6.3	1.6	5.0	7.3		
Clothing stores[4481]	13.1	6.6	1.2	5.7	7.2		
Shoe stores[4482]	17.2	3.6	6.2	1.5	9.5		
Jewellery, luggage and leather goods stores[4483]	10.2	6.7	-2.2	3.9	4.9		
Sporting goods, hobby, book and music stores [451]	1.9	-4.9	-5.7	6.9	-3.0		
General merchandise stores [452]	12.4	13.7	2.2	4.3	9.2		
Department stores[4521]	Х	Х	х	х	х		
Other general merchandise stores[4529]	Х	Х	х	х	х		
Miscellaneous store retailers[453]	-3.7	-2.2	0.0	1.7	-2.0		
Total, all stores	3.1	6.6	0.9	4.2	3.4		

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) — Ontario

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	millions of dollars						
NAICS							
Retail trade[44-45]	13,410.9	11,243.0	11,578.9	16,284.5	36,232.8		
Motor vehicle and parts dealers[441]	3,075.6	2,197.7	2,283.6	2,395.6	7,556.9		
New car dealers[44111]	2,631.3	1,869.7	1,941.0	2,013.9	6,442.0		
Used car dealers[44112]	225.4	177.4	176.9	166.0	579.7		
Other motor vehicle dealers[4412]	94.9	64.3	60.1 E	71.1	219.3		
Automotive parts, accessories and tire stores[4413]	124.0	86.2	105.5	144.7	315.8		
Furniture and home furnishings stores[442]	434.0	379.0	422.6	585.2	1,235.6		
Furniture stores [4421]	262.2	233.7	271.3	340.1	767.1		
Home furnishings stores/4422]	171.8	145.4	151.3	245.1	468.5		
Electronics and appliance stores [443]	426.1	377.4	415.1	893.4	1,218.6		
Building material and garden equipment and supplies dealers [444]	679.8	562.1	567.7	666.7	1,809.6		
Food and beverage stores [445]	3,096.3	2,715.5	2,727.5	3,671.3	8,539.3		
Supermarkets and other grocery (except convenience) stores [44511]	2,203.7	1,951.0	2,002.4	2,381.5	6,157.1		
Convenience stores/44512]	149.0	134.1	136.3	149.5	419.4		
Specialty food stores/4452]	157.6	145.8	137.8	238.1	441.1		
Beer, wine and liquor stores [4453]	586.1	484.5	451.1	902.2	1,521.7		
Health and personal care stores [446]	1,058.8	993.1	1,024.7	1,259.4	3,076.6		
Gasoline stations/447]	1,574.2	1,460.6	1,460.5	1,514.2	4,495.3		
Clothing and clothing accessories stores [448]	774.1	632.7	622.1	1,574.8	2,028.9		
Clothing stores [4481]	611.8	479.6	483.3	1,178.4	1,574.7		
Shoe stores/4482]	89.9	60.8	73.3	142.2	224.0		
Jewellery, luggage and leather goods stores [4483]	72.4	92.3	65.5	254.3	230.2		
Sporting goods, hobby, book and music stores [451]	302.8	259.2	309.9	586.4	871.9		
General merchandise stores [452]	1,684.8	1,392.6	1,479.0	2,720.4	4,556.4		
Department stores/4521]	839.5	698.6	735.7	1,504.2	2,273.7		
Other general merchandise stores/4529]	845.3	694.0	743.3	1,216.3	2,282.6		
Miscellaneous store retailers[453]	304.5	273.0	266.2	416.9	843.8		
Total, all stores	13,410.9	11,243.0	11,578.9	16,284.5	36,232.8		

Table 3-7 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Ontario

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011			
	percentage change from previous month						
NAICS							
Retail trade[44-45]	19.3	-2.9	-28.9	17.0			
Motor vehicle and parts dealers[441]	39.9	-3.8	-4.7	-13.3			
New car dealers[44111]	40.7	-3.7	-3.6	-11.6			
Used car dealers[44112]	27.1	0.3	6.6	-22.4			
Other motor vehicle dealers[4412]	47.6	7.1	-15.5	-7.9			
Automotive parts, accessories and tire stores[4413]	43.8	-18.3	-27.0	-25.4			
Furniture and home furnishings stores[442]	14.5	-10.3	-27.8	16.5			
Furniture stores[4421]	12.2	-13.9	-20.2	14.6			
Home furnishings stores[4422]	18.2	-4.0	-38.3	19.2			
Electronics and appliance stores[443]	12.9	-9.1	-53.5	68.0			
Building material and garden equipment and supplies dealers [444]	20.9	-1.0	-14.9	-19.1			
Food and beverage stores[445]	14.0	-0.4	-25.7	25.2			
Supermarkets and other grocery (except convenience) stores [44511]	13.0	-2.6	-15.9	16.1			
Convenience stores[44512]	11.1	-1.6	-8.9	6.7			
Specialty food stores[4452]	8.1	5.8	-42.1	39.1			
Beer, wine and liquor stores[4453]	21.0	7.4	-50.0	58.3			
Health and personal care stores[446]	6.6	-3.1	-18.6	13.0			
Gasoline stations[447]	7.8	0.0	-3.5	-1.6			
Clothing and clothing accessories stores[448]	22.3	1.7	-60.5	58.3			
Clothing stores/4481]	27.5	-0.8	-59.0	51.3			
Shoe stores [4482]	47.9	-17.1	-48.4	32.4			
Jewellery, luggage and leather goods stores/4483]	-21.5	41.0	-74.3	134.9			
Sporting goods, hobby, book and music stores[451]	16.8	-16.4	-47.2	47.2			
General merchandise stores/452]	21.0	-5.8	-45.6	36.7			
Department stores[4521]	20.2	-5.0	-51.1	48.1			
Other general merchandise stores [4529]	21.8	-6.6	-38.9	24.8			
Miscellaneous store retailers[453]	11.5	2.5	-36.1	28.0			
Total, all stores	19.3	-2.9	-28.9	17.0			

Table 3-7 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Ontario

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	percentage change from previous year						
NAICS							
Retail trade[44-45]	4.8	5.5	3.2	2.5	4.5		
Motor vehicle and parts dealers[441]	5.2	9.2	15.9	-1.1	9.4		
New car dealers[44111]	6.2	11.4	17.8	-0.5	11.0		
Used car dealers[44112]	0.8	-2.2	6.4	-9.6	1.4		
Other motor vehicle dealers[4412]	0.3	-9.0	-3.7	-6.4	-3.7		
Automotive parts, accessories and tire stores[4413]	-1.8	4.7	13.5	3.2	4.7		
Furniture and home furnishings stores[442]	0.8	-0.1	-0.5	1.7	0.1		
Furniture stores[4421]	-2.3	-6.5	1.6	-1.4	-2.3		
Home furnishings stores[4422]	6.1	12.2	-4.1	6.4	4.3		
Electronics and appliance stores[443]	-5.3	0.5	1.8	2.2	-1.2		
Building material and garden equipment and supplies dealers [444]	-0.9	6.2	2.9	1.9	2.4		
Food and beverage stores[445]	7.5	2.7	-3.7	5.8	2.2		
Supermarkets and other grocery (except convenience) stores [44511]	5.9	1.3	-4.5	5.0	0.9		
Convenience stores[44512]	10.4	7.0	-6.3	-4.5	3.4		
Specialty food stores[4452]	10.4	12.0	5.2	12.7	9.2		
Beer, wine and liquor stores [4453]	12.7	4.8	-1.8	7.9	5.6		
Health and personal care stores[446]	-0.6	2.5	1.9	1.7	1.2		
Gasoline stations[447]	2.7	8.1	5.3	1.4	5.3		
Clothing and clothing accessories stores [448]	9.3	8.1	2.6	6.2	6.8		
Clothing stores[4481]	9.8	8.3	2.6	4.9	7.0		
Shoe stores[4482]	12.5	-1.1	-2.5	-2.8	3.4		
Jewellery, luggage and leather goods stores[4483]	2.1	14.1	9.1	19.9	8.7		
Sporting goods, hobby, book and music stores [451]	3.5	2.5	-0.6	-0.7	1.7		
General merchandise stores[452]	8.9	7.0	2.3	2.3	6.1		
Department stores[4521]	10.0	4.7	0.7	х	5.2		
Other general merchandise stores[4529]	7.8	9.4	3.9	х	7.0		
Miscellaneous store retailers[453]	8.1	5.3	-2.7	-2.0	3.6		
Total, all stores	4.8	5.5	3.2	2.5	4.5		

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Manitoba

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	millions of dollars						
NAICS							
Retail trade/44-45]	1,360.7	1,143.3	1,146.9	1,643.8	3,650.9		
Motor vehicle and parts dealers [441]	314.2	239.3	230.2	272.9	783.8		
New car dealers [44111]	247.3	188.0	182.9	218.6	618.3		
Used car dealers [44112]	24.3	19.6	17.7	18.9	61.6		
Other motor vehicle dealers/4412]	20.7	13.7	9.8	13.8	44.1		
Automotive parts, accessories and tire stores/4413]	21.9	18.0	19.8	21.7	59.7		
Furniture and home furnishings stores/442]	38.8	32.4	34.8	47.0	106.0		
Furniture stores[4421]	22.1	18.8	20.5	27.6	61.3		
Home furnishings stores [4422]	16.7	13.6	14.4	19.4	44.7		
Electronics and appliance stores [443]	45.1	36.0 ⊑	40.1 [⊑]	84.3	121.1		
Building material and garden equipment and supplies dealers [444]	84.7	75.1	73.8	90.6	233.5		
Food and beverage stores [445]	322.0	284.8	282.8	395.4	889.6		
Supermarkets and other grocery (except convenience) stores [44511]	244.0	215.0	216.0	286.0	675.1		
Convenience stores [44512]	17.4	15.3	16.6	20.2	49.2		
Specialty food stores [4452]	8.7	7.7	7.0	12.7	23.4		
Beer, wine and liquor stores [4453]	51.9	46.8	43.2	76.5	141.9		
Health and personal care stores [446]	81.4	71.9	73.7	89.4	227.0		
Gasoline stations/447]	175.0	159.0	160.3	181.0	494.3		
Clothing and clothing accessories stores [448]	52.0	40.4	39.5	98.5	131.9		
Clothing stores [4481]	37.9	29.9	30.1	70.8	97.9		
Shoe stores/4482]	7.6	4.8	5.1	9.9	17.4		
Jewellery, luggage and leather goods stores/4483]	6.6 E	5.7	4.3	17.8	16.6		
Sporting goods, hobby, book and music stores [451]	26.3	21.6	24.5	51.1	72.5		
General merchandise stores/452]	194.4	159.5	162.4	286.5	516.3		
Department stores [4521]	X	X	x	x	X		
Other general merchandise stores [4529]	X	x	x	x	x		
Miscellaneous store retailers [453]	26.8	23.4	24.6	47.3	74.9		
Total, all stores	1,360.7	1,143.3	1,146.9	1,643.8	3,650.9		

Table 3-8 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Manitoba

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011				
	percer	percentage change from previous month						
NAICS								
Retail trade[44-45]	19.0	-0.3	-30.2	17.4				
Motor vehicle and parts dealers[441]	31.3	4.0	-15.6	-3.8				
New car dealers[44111]	31.5	2.8	-16.3	2.8				
Used car dealers[44112]	23.8	10.9	-6.3	-17.6				
Other motor vehicle dealers[4412]	51.5	40.0	-29.1	-18.7				
Automotive parts, accessories and tire stores[4413]	21.6	-9.3	-8.5	-30.2				
Furniture and home furnishings stores [442]	19.9	-7.0	-26.0	10.0				
Furniture stores [4421]	17.5	-8.1	-25.9	11.6				
Home furnishings stores/4422]	23.3	-5.4	-26.1	7.9				
Electronics and appliance stores[443]	25.3	-10.3	-52.4	59.9				
Building material and garden equipment and supplies dealers[444]	12.8	1.7	-18.5	-10.4				
Food and beverage stores[445]	13.1	0.7	-28.5	24.9				
Supermarkets and other grocery (except convenience) stores [44511]	13.5	-0.5	-24.5	20.9				
Convenience stores/44512]	13.6	-7.9	-17.8	15.9				
Specialty food stores/4452	12.4	10.3	-44.9	49.8				
Beer, wine and liquor stores [4453]	11.1	8.3	-43.5	41.5				
Health and personal care stores [446]	13.3	-2.5	-17.6	14.7				
Gasoline stations/447]	10.0	-0.8	-11.4	0.7				
Clothing and clothing accessories stores/448]	28.9	2.3	-59.9	57.6				
Clothing stores/4481]	26.9	-0.7	-57.5	53.0				
Shoe stores/4482]	58.4	-5.8	-48.9	16.4				
Jewellery, luggage and leather goods stores/4483]	14.7	31.9	-75.6	131.3				
Sporting goods, hobby, book and music stores [451]	21.8	-11.9	-52.0	57.7				
General merchandise stores [452]	21.9	-1.8	-43.3	30.6				
Department stores [4521]	x	x	x	x				
Other general merchandise stores/4529]	x	x	x	x				
Miscellaneous store retailers[453]	14.6	-5.0	-47.9	50.4				
Total, all stores	19.0	-0.3	-30.2	17.4				

Table 3-8 – continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Manitoba

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012
		percentage c	hange from pr	evious year	
NAICS					
Retail trade[44-45]	3.2	4.9	3.1	6.8	3.7
Motor vehicle and parts dealers[441]	1.3	6.8	9.3	8.4	5.2
New car dealers[44111]	0.0	8.2	11.5	10.2	5.7
Used car dealers[44112]	-1.7	0.4	-4.4	15.8	-1.8
Other motor vehicle dealers[4412]	27.5	-1.8	-7.9	-13.5	8.3
Automotive parts, accessories and tire stores[4413]	-0.6	8.0	13.2	2.0	6.2
Furniture and home furnishings stores[442]	13.6	2.0	5.3	1.5	7.1
Furniture stores[4421]	10.0	4.6	5.0	0.7	6.7
Home furnishings stores[4422]	18.6	-1.4	5.7	2.6	7.7
Electronics and appliance stores[443]	2.3	-1.8	2.5	2.5	1.1
Building material and garden equipment and supplies dealers [444]	11.2	5.4	4.6	3.3	7.2
Food and beverage stores[445]	3.9	6.1	1.0	12.4	3.6
Supermarkets and other grocery (except convenience) stores [44511]	2.9	6.1	-0.9	14.8	2.6
Convenience stores[44512]	0.2	-1.3	0.0	10.7	-0.3
Specialty food stores[4452]	16.7	18.7	7.4	10.5	14.4
Beer, wine and liquor stores[4453]	8.1	6.9	11.0	4.9	8.6
Health and personal care stores[446]	-4.5	-0.2	0.1	2.9	-1.7
Gasoline stations[447]	-5.4	-1.4	-3.9	0.2	-3.6
Clothing and clothing accessories stores [448]	15.8	10.5	4.5	9.5	10.6
Clothing stores[4481]	12.7	10.7	4.2	12.8	9.4
Shoe stores[4482]	25.0	7.7	9.2	0.5	15.1
Jewellery, luggage and leather goods stores[4483]	24.7	11.8	1.4	2.6	13.4
Sporting goods, hobby, book and music stores[451]	2.2	5.7	-1.5	4.8	1.9
General merchandise stores [452]	10.2	9.6	6.6	4.6	8.9
Department stores[4521]	х	х	х	х	х
Other general merchandise stores[4529]	х	х	х	х	х
Miscellaneous store retailers[453]	2.7	3.3	7.2	22.2	4.3
Total, all stores	3.2	4.9	3.1	6.8	3.7

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Saskatchewan

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	millions of dollars						
NAICS							
Retail trade[44-45]	1,359.8	1,139.3	1,162.6	1,560.6	3,661.7		
Motor vehicle and parts dealers[441]	357.4	278.8	275.1	308.7	911.3		
New car dealers[44111]	280.8	223.2	224.6	245.0	728.6		
Used car dealers [44112]	13.3	10.9	11.7	11.7	35.9		
Other motor vehicle dealers[4412]	39.6	24.6	17.5 E	26.1	81.7		
Automotive parts, accessories and tire stores[4413]	23.8	20.2	21.3	25.9	65.2		
Furniture and home furnishings stores [442]	37.8	32.8	32.4	45.8	103.0		
Furniture stores/4421	20.5	17.7	18.1	25.5	56.4		
Home furnishings stores/4422]	17.3	15.1	14.3	20.3	46.7		
Electronics and appliance stores [443]	37.2	31.8	34.5	68.4	103.6		
Building material and garden equipment and supplies dealers [444]	83.8	73.7	70.5	81.5	228.0		
Food and beverage stores[445]	262.7	217.7	217.9	308.5	698.3		
Supermarkets and other grocery (except convenience) stores [44511]	197.6	173.8	176.3	219.2	547.6		
Convenience stores/44512]	9.8 E	8.6	9.0	9.7	27.3		
Specialty food stores/4452]	7.5	6.1	5.6	10.0	19.1		
Beer, wine and liquor stores/4453]	47.9	29.2	27.1	69.6	104.2		
Health and personal care stores[446]	74.1	68.2	72.0	84.3	214.3		
Gasoline stations/447	219.7	197.0	203.4	224.4	620.1		
Clothing and clothing accessories stores [448]	45.3	36.8	36.4	85.0	118.6		
Clothing stores [4481]	34.7	27.5	28.9	59.8	91.1		
Shoe stores/4482]	4.6	3.2	3.3	6.0	11.2		
Jewellery, luggage and leather goods stores/4483]	6.0	6.1	4.2	19.1	16.3		
Sporting goods, hobby, book and music stores [451]	24.0	18.3	20.1	41.4	62.5		
General merchandise stores/452]	191.7	161.3	178.0	279.9	531.0		
Department stores [4521]	х	х	х	х	х		
Other general merchandise stores [4529]	х	х	х	х	х		
Miscellaneous store retailers[453]	26.0	22.8	22.3	32.7	71.0		
Total, all stores	1,359.8	1,139.3	1,162.6	1,560.6	3,661.7		

Table 3-9 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Saskatchewan

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011				
	percer	percentage change from previous month						
NAICS								
Retail trade[44-45]	19.4	-2.0	-25.5	10.0				
Motor vehicle and parts dealers[441]	28.2	1.3	-10.9	-8.7				
New car dealers[44111]	25.8	-0.7	-8.3	-3.5				
Used car dealers[44112]	21.7	-7.2	0.0	-18.6				
Other motor vehicle dealers[4412]	61.2	40.3	-33.0	-11.8				
Automotive parts, accessories and tire stores[4413]	17.9	-5.1	-17.8	-36.0				
Furniture and home furnishings stores[442]	15.2	1.1	-29.2	8.0				
Furniture stores/4421	15.5	-2.2	-28.8	10.9				
Home furnishings stores [4422]	14.7	5.3	-29.6	4.6				
Electronics and appliance stores[443]	16.9	-7.9	-49.5	51.6				
Building material and garden equipment and supplies dealers [444]	13.7	4.6	-13.5	-20.3				
Food and beverage stores [445]	20.7	-0.1	-29.4	22.8				
Supermarkets and other grocery (except convenience) stores [44511]	13.7	-1.4	-19.6	15.6				
Convenience stores [44512]	13.9	-4.4	-7.2	5.0				
Specialty food stores [4452]	23.6	8.7	-44.4	42.5				
Beer, wine and liquor stores/4453]	63.7	8.0	-61.1	53.5				
Health and personal care stores[446]	8.6	-5.2	-14.6	15.3				
Gasoline stations/447]	11.5	-3.1	-9.4	-3.5				
Clothing and clothing accessories stores/448]	23.1	1.1	-57.1	54.9				
Clothing stores [4481]	26.2	-4.9	-51.7	43.6				
Shoe stores [4482]	43.1	-1.9	-45.3	10.4				
Jewellery, luggage and leather goods stores [4483]	-1.6	44.2	-77.9	147.6				
Sporting goods, hobby, book and music stores/451]	31.2	-8.9	-51.4	40.6				
General merchandise stores/452]	18.9	-9.4	-36.4	24.8				
Department stores/4521]	x	x	x	x				
Other general merchandise stores [4529]	x	x	x	x				
Miscellaneous store retailers[453]	14.0	2.2	-31.8	30.2				
Total, all stores	19.4	-2.0	-25.5	10.0				

Table 3-9 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Saskatchewan

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	percentage change from previous year						
NAICS							
Retail trade[44-45]	7.9	9.5	5.4	7.9	7.6		
Motor vehicle and parts dealers[441]	10.3	16.2	10.2	6.5	12.0		
New car dealers[44111]	5.2	14.8	9.4	4.7	9.3		
Used car dealers[44112]	19.8	32.1	26.3	29.4	25.5		
Other motor vehicle dealers[4412]	65.0	17.6	14.9	14.1	35.8		
Automotive parts, accessories and tire stores[4413]	7.1	23.0	7.3	7.4	11.6		
Furniture and home furnishings stores[442]	14.1	15.7	16.7	11.5	15.4		
Furniture stores[4421]	20.4	19.5	16.5	14.0	18.8		
Home furnishings stores[4422]	7.4	11.5	17.1	8.6	11.6		
Electronics and appliance stores[443]	-1.1	10.6	10.4	10.2	6.0		
Building material and garden equipment and supplies dealers[444]	15.9	14.4	8.6	10.3	13.0		
Food and beverage stores[445]	4.9	1.1	-5.1	8.5	0.4		
Supermarkets and other grocery (except convenience) stores [44511]	3.2	5.0	-1.6	8.5	2.2		
Convenience stores[44512]	6.5	0.7	-3.2	-5.7	1.4		
Specialty food stores[4452]	10.0	6.8	3.1	2.5	6.9		
Beer, wine and liquor stores[4453]	11.2	-18.1	-24.3	11.9	-9.0		
Health and personal care stores[446]	8.6	13.1	8.8	5.2	10.1		
Gasoline stations[447]	1.7	6.1	5.0	11.5	4.1		
Clothing and clothing accessories stores [448]	14.6	9.5	-0.1	9.3	8.1		
Clothing stores[4481]	13.8	8.8	0.2	9.9	7.7		
Shoe stores[4482]	31.6	21.1	9.4	6.1	21.3		
Jewellery, luggage and leather goods stores [4483]	8.4	6.7	-8.3	8.6	2.9		
Sporting goods, hobby, book and music stores[451]	22.3	11.8	5.0	3.3	13.2		
General merchandise stores [452]	8.6	9.0	7.3	4.3	8.3		
Department stores[4521]	х	х	х	х	х		
Other general merchandise stores[4529]	х	х	х	х	х		
Miscellaneous store retailers [453]	16.3	16.5	19.9	17.5	17.5		
Total, all stores	7.9	9.5	5.4	7.9	7.6		

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) — Alberta

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	millions of dollars						
NAICS				0			
Retail trade/44-45)	5,481.4	4,692.4	4,774.6	6,453.9	14,948.3		
Notor vehicle and parts dealers [441]	1,523.5	1,223.6	1,241.2	1,271.1	3,988.2		
New car dealers (44111)	1,240.3	992.6	1,022.7	1,025.1	3,255.6		
Jsed car dealers[44112]	39.1	34.6	37.5 E	39.2	111.2		
Other motor vehicle dealers [4412]	144.4	106.9	79.5	91.0	330.8		
Automotive parts, accessories and tire stores [4413]	99.7	89.5	101.4	115.8	290.6		
Furniture and home furnishings stores [442]	193.3	168.4	179.4	235.3	541.1		
Furniture stores[4421]	113.5	97.5	107.1	135.5	318.1		
Home furnishings stores [4422]	79.8	70.9	72.3	99.8	223.0		
Electronics and appliance stores [443]	199.6	166.0	185.6	401.3	551.1		
Building material and garden equipment and supplies dealers [444]	236.3	210.4	209.0	248.6	655.6		
Food and beverage stores/445)	1,126.6	997.9	986.4	1,318.0	3,110.8		
Supermarkets and other grocery (except convenience) stores [44511]	847.8	753.5	756.1	928.9	2,357.4		
Convenience stores[44512]	59.7	54.4	55.7	63.4	169.8		
Specialty food stores/4452]	38.3	34.5	31.5	54.5	104.3		
Beer, wine and liguor stores/4453]	180.7	155.5	143.1	271.2	479.4		
Health and personal care stores [446]	242.6	228.5	237.8	299.6	708.8		
Gasoline stations/447]	754.0	669.9	679.7	724.9	2,103.6		
Clothing and clothing accessories stores/448	302.2	246.8	234.6	555.6	783.6		
Clothing stores [4481]	238.6	191.7	190.1	414.8	620.5		
Shoe stores [4482]	30.0	21.7	21.8	41.9	73.5		
Jewellery, luggage and leather goods stores [4483]	33.6	33.3	22.7	98.9	89.6		
Sporting goods, hobby, book and music stores [451]	132.0	111.6	134.1	247.4	377.6		
General merchandise stores/452]	652.8	559.6	586.6	986.3	1,799.0		
Department stores [4521]	X	x	x	X	X		
Other general merchandise stores [4529]	х	х	х	х	х		
Miscellaneous store retailers[453]	118.5	110.0	100.3	165.8	328.8		
Total, all stores	5,481.4	4,692.4	4,774.6	6,453.9	14,948.3		

Table 3-10 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Alberta

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011			
	percentage change from previous month						
NAICS							
Retail trade[44-45]	16.8	-1.7	-26.0	14.2			
Motor vehicle and parts dealers[441]	24.5	-1.4	-2.4	-11.3			
New car dealers[44111]	25.0	-2.9	-0.2	-7.5			
Used car dealers[44112]	12.9	-7.7	-4.3	-7.4			
Other motor vehicle dealers[4412]	35.0	34.4	-12.6	-17.3			
Automotive parts, accessories and tire stores[4413]	11.4	-11.8	-12.4	-33.0			
Furniture and home furnishings stores[442]	14.8	-6.1	-23.8	13.4			
Furniture stores[4421]	16.4	-8.9	-21.0	14.3			
Home furnishings stores[4422]	12.6	-2.0	-27.5	12.3			
Electronics and appliance stores[443]	20.3	-10.6	-53.8	55.6			
Building material and garden equipment and supplies dealers[444]	12.3	0.7	-15.9	-13.3			
Food and beverage stores [445]	12.9	1.2	-25.2	26.7			
Supermarkets and other grocery (except convenience) stores [44511]	12.5	-0.3	-18.6	20.5			
Convenience stores[44512]	9.9	-2.4	-12.2	9.0			
Specialty food stores[4452]	11.1	9.5	-42.1	50.6			
Beer, wine and liquor stores[4453]	16.2	8.7	-47.2	55.5			
Health and personal care stores[446]	6.2	-3.9	-20.6	21.5			
Gasoline stations[447]	12.6	-1.4	-6.2	-3.1			
Clothing and clothing accessories stores [448]	22.5	5.2	-57.8	48.6			
Clothing stores [4481]	24.5	0.9	-54.2	40.2			
Shoe stores[4482]	38.2	-0.6	-47.8	17.9			
Jewellery, luggage and leather goods stores[4483]	0.9	46.9	-77.1	131.9			
Sporting goods, hobby, book and music stores [451]	18.3	-16.8	-45.8	49.0			
General merchandise stores [452]	16.7	-4.6	-40.5	28.8			
Department stores [4521]	х	х	х	х			
Other general merchandise stores[4529]	х	х	х	х			
Miscellaneous store retailers[453]	7.7	9.6	-39.5	34.7			
Total, all stores	16.8	-1.7	-26.0	14.2			

Table 3-10 – continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Alberta

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012
		percentage c	hange from pi	evious year	
NAICS					
Retail trade[44-45]	10.2	12.8	10.2	8.8	11.0
Motor vehicle and parts dealers[441]	14.8	22.4	23.5	11.9	19.7
New car dealers[44111]	13.5	22.1	24.5	11.1	19.4
Used car dealers[44112]	11.6	23.3	47.2	45.6	25.5
Other motor vehicle dealers[4412]	40.5	36.6	27.4	21.3	35.9
Automotive parts, accessories and tire stores[4413]	3.3	11.9	6.3	3.8	6.9
Furniture and home furnishings stores[442]	11.8	14.1	20.6	8.8	15.3
Furniture stores[4421]	17.3	11.5	21.2	8.3	16.7
Home furnishings stores[4422]	4.8	17.9	19.6	9.4	13.4
Electronics and appliance stores [443]	1.1	0.9	-0.3	9.8	0.5
Building material and garden equipment and supplies dealers[444]	11.4	10.3	9.7	5.2	10.5
Food and beverage stores [445]	9.2	8.2	1.2	6.5	6.2
Supermarkets and other grocery (except convenience) stores [44511]	9.0	9.1	1.6	8.1	6.6
Convenience stores[44512]	-1.8	-3.0	-11.1	-12.5	-5.4
Specialty food stores[4452]	14.6	16.5	14.7	17.7	15.2
Beer, wine and liquor stores[4453]	13.4	6.3	1.9	4.2	7.5
Health and personal care stores[446]	-0.6	7.2	5.1	1.7	3.7
Gasoline stations[447]	5.2	11.7	8.2	13.2	8.2
Clothing and clothing accessories stores [448]	20.0	13.0	10.8	13.4	14.9
Clothing stores[4481]	19.5	13.0	12.1	14.1	15.1
Shoe stores[4482]	20.1	11.5	7.0	13.6	13.4
Jewellery, luggage and leather goods stores [4483]	23.6	14.0	4.4	10.3	14.7
Sporting goods, hobby, book and music stores [451]	12.1	10.2	12.6	3.7	11.7
General merchandise stores [452]	10.9	10.8	8.1	6.7	10.0
Department stores/4521	х	х	х	х	х
Other general merchandise stores[4529]	х	х	х	х	х
Miscellaneous store retailers [453]	2.4	11.3	-0.9	11.3	4.1
Total, all stores	10.2	12.8	10.2	8.8	11.0

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - British Columbia

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	millions of dollars						
NAICS							
Retail trade[44-45]	5,056.8	4,390.0	4,321.8	5,952.1	13,768.6		
Motor vehicle and parts dealers[441]	1,139.6	957.8	868.9	943.3	2,966.3		
New car dealers[44111]	932.5	794.4	712.5	774.6	2,439.4		
Used car dealers[44112]	42.6	36.2	38.5	37.3	117.2		
Other motor vehicle dealers [4412]	72.5	46.1	38.5	38.3	157.1		
Automotive parts, accessories and tire stores/4413]	92.1	81.1	79.4	93.2	252.6		
Furniture and home furnishings stores/442	148.0	132.5	141.6	189.5	422.0		
Furniture stores [4421]	87.8	74.7	85.8	98.8	248.3		
Home furnishings stores/4422]	60.2	57.8	55.8	90.6	173.8		
Electronics and appliance stores[443]	177.7	146.5	159.4	329.0	483.6		
Building material and garden equipment and supplies dealers [444]	281.0	208.9	197.1	242.0	687.0		
Food and beverage stores [445]	1,266.3	1,124.0	1,107.0	1,493.5	3,497.3		
Supermarkets and other grocery (except convenience) stores [44511]	888.8	800.7	815.9	989.8	2,505.4		
Convenience stores/44512	43.4	40.2	41.1	44.8	124.7		
Specialty food stores [4452]	67.0	60.0	52.3	86.0	179.3		
Beer, wine and liquor stores/4453	267.1	223.2	197.7	372.9	688.0		
Health and personal care stores [446]	339.5	316.3	326.2	434.4	982.0		
Gasoline stations/4471	613.7	545.9	535.3	564.4	1,694.9		
Clothing and clothing accessories stores/448]	308.4	272.1	268.7	516.4	849.2		
Clothing stores [4481]	247.3	212.3	213.1	390.7	672.6		
Shoe stores [4482]	26.7	22.6	24.8	42.4	74.1		
Jewellery, luggage and leather goods stores [4483]	34.4	37.2	30.8	83.2	102.4		
Sporting goods, hobby, book and music stores/451]	121.1	105.2	121.8	232.9	348.1		
General merchandise stores/452]	527.3	462.8	477.5	827.6	1,467.6		
Department stores [4521]	X	X	x	x	x,x		
Other general merchandise stores [4529]	x	x	x	x	×		
Miscellaneous store retailers[453]	134.2	117.9	118.5	179.1	370.6		
Total, all stores	5,056.8	4,390.0	4,321.8	5,952.1	13,768.6		

Table 3-11 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - British Columbia

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011			
	percentage change from previous month						
NAICS							
Retail trade[44-45]	15.2	1.6	-27.4	18.1			
Motor vehicle and parts dealers[441]	19.0	10.2	-7.9	-8.2			
New car dealers[44111]	17.4	11.5	-8.0	-2.0			
Used car dealers[44112]	17.7	-6.0	3.2	5.7			
Other motor vehicle dealers[4412]	57.2	19.9	0.5	-9.0			
Automotive parts, accessories and tire stores[4413]	13.4	2.2	-14.7	-41.7			
Furniture and home furnishings stores [442]	11.7	-6.4	-25.3	18.4			
Furniture stores[4421]	17.5	-12.9	-13.2	13.5			
Home furnishings stores[4422]	4.1	3.6	-38.4	24.3			
Electronics and appliance stores[443]	21.3	-8.1	-51.6	55.3			
Building material and garden equipment and supplies dealers[444]	34.5	6.0	-18.5	-7.1			
Food and beverage stores[445]	12.7	1.5	-25.9	24.3			
Supermarkets and other grocery (except convenience) stores [44511]	11.0	-1.9	-17.6	17.6			
Convenience stores/44512]	8.1	-2.3	-8.3	2.9			
Specialty food stores/4452]	11.8	14.7	-39.2	37.5			
Beer, wine and liquor stores/4453]	19.6	12.9	-47.0	47.1			
Health and personal care stores[446]	7.3	-3.0	-24.9	28.0			
Gasoline stations/447	12.4	2.0	-5.2	-4.3			
Clothing and clothing accessories stores/448]	13.4	1.3	-48.0	50.6			
Clothing stores/4481]	16.5	-0.4	-45.5	44.0			
Shoe stores [4482]	18.2	-8.8	-41.5	27.2			
Jewellery, luggage and leather goods stores/4483]	-7.4	20.6	-63.0	118.2			
Sporting goods, hobby, book and music stores [451]	15.2	-13.6	-47.7	57.9			
General merchandise stores [452]	13.9	-3.1	-42.3	33.2			
Department stores [4521]	x	X	x	x			
Other general merchandise stores/4529]	x	x	x	x			
Miscellaneous store retailers [453]	13.8	-0.6	-33.8	29.1			
Total, all stores	15.2	1.6	-27.4	18.1			

Table 3-11 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - British Columbia

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012
		percentage c	hange from p	revious year	
NAICS					
Retail trade[44-45]	5.7	9.7	5.0	4.6	6.7
Motor vehicle and parts dealers[441]	9.7	21.6	15.3	7.9	14.9
New car dealers[44111]	11.4	23.7	16.0	9.8	16.5
Used car dealers[44112]	1.3	22.1	18.2	13.6	12.5
Other motor vehicle dealers[4412]	0.8	4.0	10.2	-11.5	3.9
Automotive parts, accessories and tire stores[4413]	4.3	13.2	10.9	0.7	9.1
Furniture and home furnishings stores[442]	2.6	5.5	1.2	-1.7	3.0
Furniture stores[4421]	5.1	1.4	3.4	-1.7	3.4
Home furnishings stores[4422]	-0.7	11.3	-2.1	-1.6	2.5
Electronics and appliance stores[443]	-1.0	0.2	-0.6	2.9	-0.5
Building material and garden equipment and supplies dealers [444]	10.2	2.0	1.5	-0.9	5.0
Food and beverage stores[445]	4.8	3.9	-0.7	3.6	2.7
Supermarkets and other grocery (except convenience) stores [44511]	3.2	3.0	-0.5	1.4	1.9
Convenience stores[44512]	2.7	5.4	1.6	4.5	3.2
Specialty food stores[4452]	13.7	14.5	4.1	7.4	11.0
Beer, wine and liquor stores[4453]	8.8	4.4	-2.9	8.7	3.8
Health and personal care stores[446]	3.1	7.6	7.0	4.5	5.8
Gasoline stations[447]	-1.5	9.3	1.9	5.7	2.8
Clothing and clothing accessories stores [448]	24.2	21.7	19.9	9.9	22.1
Clothing stores[4481]	26.9	25.1	26.0	12.6	26.1
Shoe stores[4482]	-1.7	1.8	-7.4	-1.6	-2.7
Jewellery, luggage and leather goods stores [4483]	31.2	17.5	9.5	4.2	19.1
Sporting goods, hobby, book and music stores[451]	2.4	11.0	8.8	3.8	7.1
General merchandise stores [452]	4.5	8.8	2.5	3.7	5.2
Department stores[4521]	Х	х	х	х	х
Other general merchandise stores[4529]	Х	х	х	х	х
Miscellaneous store retailers[453]	-0.9	-0.2	-2.7	2.6	-1.3
Total, all stores	5.7	9.7	5.0	4.6	6.7

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) — Yukon

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	millions of dollars						
NAICS							
Retail trade [44-45]	53.3	44.0	42.4	60.3	139.7		
Motor vehicle and parts dealers/441]	8.7	7.4	6.2	X	22.2		
New car dealers/44111]	X	x	x	x			
Jsed car dealers[44112]	х	х	х	х	,		
Other motor vehicle dealers [4412]	х	1.2	0.7	х	,		
Automotive parts, accessories and tire stores [4413]	х	2.0	2.2	х)		
Furniture and home furnishings stores[442]	1.5	1.1	1.5	х	4.1		
Furniture stores/4421	х	х	х	х)		
Home furnishings stores/4422]	х	х	х	х	>		
Electronics and appliance stores [443]	1.2	0.9	0.8	1.9	2.9		
Building material and garden equipment and supplies dealers [444]	4.6	2.9	2.6	2.9	10.1		
Food and beverage stores [445]	16.0	13.8	13.1	19.2	42.9		
Supermarkets and other grocery (except convenience) stores [44511]	12.1	10.4	10.1	13.6	32.5		
Convenience stores[44512]	х	х	х	х)		
Specialty food stores[4452]	х	х	х	х	>		
Beer, wine and liquor stores[4453]	Х	х	х	х	2		
Health and personal care stores [446]	2.8	2.5	2.5	3.3	7.9		
Gasoline stations[447]	7.7	6.6	6.9	7.2	21.2		
Clothing and clothing accessories stores[448]	1.2	1.0	0.9	2.4	3.1		
Clothing stores[4481]	0.8	0.7	0.6	1.6	2.1		
Shoe stores[4482]	х	х	х	х	>		
lewellery, luggage and leather goods stores[4483]	х	х	х	х	2		
Sporting goods, hobby, book and music stores[451]	X	х	х	х)		
General merchandise stores [452]	х	х	х	х	3		
Department stores[4521]	Х	х	х	х	3		
Other general merchandise stores[4529]	Х	х	х	х	2		
Miscellaneous store retailers[453]	x	x	х	x)		
Fotal, all stores	53.3	44.0	42.4	60.3	139.7		

Table 3-12 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) — Yukon

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011				
	percer	percentage change from previous month						
NAICS								
Retail trade [44-45]	21.2	3.8	-29.7	15.0				
Motor vehicle and parts dealers[441]	17.4	18.5	х	х				
New car dealers[44111]	х	х	х	×				
Jsed car dealers[44112]	х	Х	Х	×				
Other motor vehicle dealers[4412]	х	67.3	х	×				
Automotive parts, accessories and tire stores[4413]	х	-8.2	х	X				
Furniture and home furnishings stores[442]	37.4	-28.0	х	х				
Furniture stores[4421]	х	Х	Х	×				
Home furnishings stores[4422]	х	Х	Х	×				
Electronics and appliance stores [443]	35.4	4.0	-55.0	67.0				
Building material and garden equipment and supplies dealers[444]	54.6	11.9	-8.1	-31.7				
Food and beverage stores [445]	15.8	5.8	-31.8	28.3				
Supermarkets and other grocery (except convenience) stores [44511]	16.4	2.1	-25.3	22.2				
Convenience stores[44512]	х	Х	х	X				
Specialty food stores[4452]	х	Х	Х	×				
Beer, wine and liquor stores[4453]	х	Х	Х	>				
lealth and personal care stores[446]	11.9	-0.1	-23.8	24.1				
Gasoline stations[447]	16.8	-4.6	-3.6	0.6				
Clothing and clothing accessories stores [448]	19.9	12.7	-62.9	42.0				
Clothing stores[4481]	21.1	5.9	-61.1	30.0				
Shoe stores[4482]	х	х	Х	×				
lewellery, luggage and leather goods stores[4483]	х	х	Х	>				
Sporting goods, hobby, book and music stores [451]	х	х	х)				
Seneral merchandise stores[452]	х	х	х)				
Department stores[4521]	х	Х	х	>				
Other general merchandise stores[4529]	х	х	х	>				
Aiscellaneous store retailers [453]	х	x	x)				
otal, all stores	21.2	3.8	-29.7	15.0				

Table 3-12 – continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Yukon

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012			
	percentage change from previous year							
NAICS								
Retail trade[44-45]	6.2	9.2	2.6	5.7	6.0			
Motor vehicle and parts dealers[441]	-14.9	5.0	-10.6	х	-7.9			
New car dealers[44111]	х	х	х	х	х			
Used car dealers[44112]	х	х	х	х	х			
Other motor vehicle dealers[4412]	Х	х	х	х	х			
Automotive parts, accessories and tire stores[4413]	Х	Х	х	х	х			
Furniture and home furnishings stores[442]	7.0	1.1	22.0	х	10.3			
Furniture stores[4421]	Х	х	х	х	х			
Home furnishings stores[4422]	Х	Х	х	Х	х			
Electronics and appliance stores[443]	21.3	9.4	4.1	х	12.2			
Building material and garden equipment and supplies dealers [444]	39.8	17.6	12.5	х	25.0			
Food and beverage stores[445]	10.0	9.0	1.0	9.3	6.8			
Supermarkets and other grocery (except convenience) stores [44511]	11.6	9.6	0.5	11.6	7.3			
Convenience stores[44512]	Х	х	х	х	х			
Specialty food stores[4452]	х	х	х	х	х			
Beer, wine and liquor stores[4453]	Х	х	х	х	х			
Health and personal care stores[446]	9.0	7.9	7.5	х	8.2			
Gasoline stations[447]	1.2	10.4	6.7	х	5.7			
Clothing and clothing accessories stores[448]	-4.8	3.6	1.2	-3.8	-0.5			
Clothing stores[4481]	-4.5	4.7	0.5	-3.0	-0.2			
Shoe stores[4482]	х	х	х	х	х			
Jewellery, luggage and leather goods stores[4483]	х	х	х	х	х			
Sporting goods, hobby, book and music stores [451]	Х	х	х	х	х			
General merchandise stores[452]	х	х	х	х	x			
Department stores[4521]	х	х	х	х	х			
Other general merchandise stores [4529]	х	х	х	х	х			
Miscellaneous store retailers[453]	х	х	x	х	х			
Total, all stores	6.2	9.2	2.6	5.7	6.0			

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Northwest Territories

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012
		mi	llions of dollar	S	
NAICS					
Retail trade[44-45]	71.9	61.0	51.9	68.7	184.8
Motor vehicle and parts dealers [441]	20.3	16.8	11.5	11.5	48.6
New car dealers[44111]	16.2	12.7	9.7	9.3	38.7
Used car dealers[44112]	•				
Other motor vehicle dealers[4412]	Х	Х	х	1.5	х
Automotive parts, accessories and tire stores[4413]	Х	х	х	0.7	х
Furniture and home furnishings stores[442]	0.7	0.8	0.7	х	2.2
Furniture stores[4421]	Х	х	х	х	х
Home furnishings stores[4422]	х	х	х	х	х
Electronics and appliance stores[443]	х	х	х	х	х
Building material and garden equipment and supplies dealers[444]	Х	х	х	х	х
Food and beverage stores[445]	19.2	16.6	15.2	20.9	51.1
Supermarkets and other grocery (except convenience) stores [44511]	10.9	9.7	9.4	11.8	30.0
Convenience stores[44512]	1.5	1.3	1.2	1.3	4.0
Specialty food stores[4452]	Х	х	х	х	х
Beer, wine and liquor stores[4453]	Х	х	х	х	х
Health and personal care stores[446]	3.2	2.8	2.4	х	8.4
Gasoline stations[447]	х	х	х	х	х
Clothing and clothing accessories stores [448]	0.9	0.8	0.8	1.9	2.5
Clothing stores[4481]	0.7	0.6	0.6	1.3	1.9
Shoe stores[4482]	0.0	0.0	0.0	0.0	0.0
Jewellery, luggage and leather goods stores[4483]	0.2	0.2	0.2	0.6	0.5
Sporting goods, hobby, book and music stores[451]	Х	х	х	х	х
General merchandise stores[452]	Х	х	х	х	х
Department stores[4521]	х	х	х	х	х
Other general merchandise stores[4529]	х	х	х	11.2	х
Miscellaneous store retailers[453]	x	x	x	x	x
Total, all stores	71.9	61.0	51.9	68.7	184.8

Table 3-13 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Northwest Territories

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011
	perce	ntage change from	previous month	
NAICS				
Retail trade[44-45]	17.9	17.6	-24.4	20.9
Motor vehicle and parts dealers[441]	21.3	45.3	0.5	-2.4
New car dealers[44111]	27.4	30.7	5.1	-1.7
Used car dealers[44112]				
Other motor vehicle dealers[4412]	х	х	Х	3.3
Automotive parts, accessories and tire stores[4413]	х	х	Х	-20.1
Furniture and home furnishings stores [442]	-12.7	5.4	х	х
Furniture stores [4421]	х	х	х	х
Home furnishings stores/4422]	х	х	х	х
Electronics and appliance stores[443]	х	х	х	х
Building material and garden equipment and supplies dealers[444]	х	х	х	х
Food and beverage stores [445]	15.6	9.3	-27.3	23.5
Supermarkets and other grocery (except convenience) stores [44511]	12.7	3.6	-20.9	20.3
Convenience stores/44512]	8.8	14.8	-11.0	6.3
Specialty food stores/4452]	х	х	х	X
Beer, wine and liquor stores [4453]	х	х	х	х
Health and personal care stores [446]	16.0	13.8	х	х
Gasoline stations/447]	x	х	х	х
Clothing and clothing accessories stores/448]	20.2	-4.9	-57.5	45.1
Clothing stores/4481]	30.7	-8.2	-51.5	27.0
Shoe stores/4482				
Jewellery, luggage and leather goods stores/4483]	-11.3	6.3	-70.6	109.5
Sporting goods, hobby, book and music stores/451]	x	x	x	X
General merchandise stores/452]	x	x	x	x
Department stores/4521]	x	x	x	X
Other general merchandise stores/4529]	x	x	x	23.8
Miscellaneous store retailers [453]	x	x	x	X
Total, all stores	17.9	17.6	-24.4	20.9

Table 3-13 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Northwest Territories

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012		
	percentage change from previous year						
NAICS							
Retail trade[44-45]	8.6	11.9	2.7	4.6	7.9		
Motor vehicle and parts dealers[441]	23.4	30.6	7.1	9.7	21.3		
New car dealers/44111]	12.3	14.1	9.6	х	12.2		
Used car dealers [44112]							
Other motor vehicle dealers [4412]	х	х	х	х	х		
Automotive parts, accessories and tire stores[4413]	Х	х	х	х	х		
Furniture and home furnishings stores[442]	20.3	77.7	61.3	x	50.4		
Furniture stores[4421]	х	х	х	х	х		
Home furnishings stores/4422]	х	х	х	х	х		
Electronics and appliance stores[443]	х	х	х	х	х		
Building material and garden equipment and supplies dealers[444]	х	х	х	х	х		
Food and beverage stores[445]	0.4	4.7	-3.1	0.4	0.6		
Supermarkets and other grocery (except convenience) stores [44511]	2.2	6.6	-2.6	7.0	2.0		
Convenience stores[44512]	1.5	18.0	3.2	х	7.1		
Specialty food stores[4452]	х	х	х	х	х		
Beer, wine and liquor stores[4453]	х	х	х	х	х		
Health and personal care stores[446]	х	х	х	х	х		
Gasoline stations[447]	х	х	х	х	х		
Clothing and clothing accessories stores [448]	7.6	13.3	16.2	3.2	12.0		
Clothing stores[4481]	19.4	12.4	16.1	6.8	16.2		
Shoe stores[4482]							
Jewellery, luggage and leather goods stores[4483]	-25.3	15.5	16.7	-3.9	-1.1		
Sporting goods, hobby, book and music stores[451]	х	х	х	х	х		
General merchandise stores [452]	х	х	х	х	х		
Department stores[4521]	х	х	х	х	х		
Other general merchandise stores[4529]	х	х	х	х	х		
Miscellaneous store retailers [453]	x	x	x	x	х		
Total, all stores	8.6	11.9	2.7	4.6	7.9		

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Nunavut

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	Year-to-date 2012
		mi	llions of dolla	rs	
NAICS					
Retail trade[44-45]	31.9	28.1	27.8	35.1	87.7
Motor vehicle and parts dealers[441]	0.3	0.3	0.2	х	0.8
New car dealers[44111]					
Used car dealers[44112]					
Other motor vehicle dealers[4412]	Х	х	х	Х	>
Automotive parts, accessories and tire stores[4413]	Х	х	х	Х	>
Furniture and home furnishings stores[442]					
Furniture stores[4421]					
Home furnishings stores[4422]					
Electronics and appliance stores[443]	Х	х	х	х	>
Building material and garden equipment and supplies dealers[444]	Х	х	х	х	>
Food and beverage stores [445]	7.3	6.6	6.4	8.1	20.2
Supermarkets and other grocery (except convenience) stores [44511]	6.1	5.5	5.3	6.9	16.9
Convenience stores[44512]	Х	х	х	х	>
Specialty food stores[4452]					
Beer, wine and liquor stores[4453]	Х	х	х	Х	>
Health and personal care stores[446]	0.7	0.6	0.6	х	1.8
Gasoline stations[447]	х	х	х	х	X
Clothing and clothing accessories stores [448]					
Clothing stores[4481]					
Shoe stores[4482]					
Jewellery, luggage and leather goods stores [4483]				-	
Sporting goods, hobby, book and music stores[451]	Х	х	х	х	>
General merchandise stores[452]	х	х	х	х	X
Department stores[4521]				-	
Other general merchandise stores[4529]	Х	х	х	х	>
Miscellaneous store retailers[453]	x	x	x	х	×
Total, all stores	31.9	28.1	27.8	35.1	87.7

Table 3-14 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Nunavut

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011		
	percentage change from previous month					
NAICS						
Retail trade[44-45]	13.7	1.0	-20.8	16.7		
Motor vehicle and parts dealers[441]	0.0	10.8	х	x		
New car dealers[44111]	-		•			
Used car dealers[44112]						
Other motor vehicle dealers[4412]	х	Х	х	х		
Automotive parts, accessories and tire stores[4413]	х	Х	х	х		
Furniture and home furnishings stores[442]						
Furniture stores[4421]						
Home furnishings stores[4422]	-		•			
Electronics and appliance stores[443]	x	x	X	x		
Building material and garden equipment and supplies dealers[444]	x	X	X	X		
Food and beverage stores [445]	11.3	3.1	-21.2	7.6		
Supermarkets and other grocery (except convenience) stores [44511]	11.5	4.6	-23.7	8.6		
Convenience stores[44512]	х	х	х	x		
Specialty food stores[4452]	•	•	•			
Beer, wine and liquor stores[4453]	x	Х	х	x		
Health and personal care stores[446]	10.6	9.1	X	x		
Gasoline stations[447]	x	х	х	x		
Clothing and clothing accessories stores[448]		•	•			
Clothing stores[4481]			•			
Shoe stores[4482]			•			
Jewellery, luggage and leather goods stores[4483]	•	•	•			
Sporting goods, hobby, book and music stores[451]	x	х	х	x		
General merchandise stores[452]	x	X	X	x		
Department stores[4521]	•	•	•			
Other general merchandise stores[4529]	х	х	х	x		
Miscellaneous store retailers[453]	х	х	х	x		
Total, all stores	13.7	1.0	-20.8	16.7		

Table 3-14 - continued

Retail sales by NAICS and by region, not seasonally adjusted (monthly estimates) - Nunavut

	March ^p 2012	February ^r 2012	January ¹ 2012	December 2011	Year-to-date 2012			
	percentage change from previous year							
NAICS								
Retail trade[44-45]	2.9	13.4	13.1	1.7	9.3			
Motor vehicle and parts dealers[441]	-17.6	0.0	-6.4	х	-8.7			
New car dealers[44111]				•				
Used car dealers[44112]				•				
Other motor vehicle dealers[4412]	Х	х	х	х	х			
Automotive parts, accessories and tire stores[4413]	Х	х	х	х	х			
Furniture and home furnishings stores[442]	•	•	•	•				
Furniture stores[4421]		•		•				
Home furnishings stores[4422]	•			•				
Electronics and appliance stores[443]	х	x	х	x	x			
Building material and garden equipment and supplies dealers[444]	_ <u>x</u>	x	X	X	X			
Food and beverage stores [445]	7.7	9.7	14.2	3.4	10.3			
Supermarkets and other grocery (except convenience) stores [44511]	8.1	7.7	12.7	5.5	9.4			
Convenience stores[44512]	х	х	х	х	х			
Specialty food stores[4452] Beer, wine and liquor stores[4453]			•	•				
Health and personal care stores[446]	×	x X	x X	x x	x			
Gasoline stations/447]	x				x			
Clothing and clothing accessories stores[448]	X	х	x	х	x			
Clothing stores/4481]	•	•	•	•	•			
Shoe stores [4482]	•		•	•	•			
Jewellery, luggage and leather goods stores[4483]	•	•	•	•	•			
Sporting goods, hobby, book and music stores [451]	x	×	x	x	x			
General merchandise stores/452]	X	x	x	x	x			
Department stores [4521]					^			
Other general merchandise stores [4529]	×	×	x	×	x			
Miscellaneous store retailers [453]	×	x	x	x	x			
Total, all stores	2.9	13.4	13.1	1.7	9.3			

Table 4-1

Retail sales by NAICS and by region (historical estimates) — Seasonally adjusted, March 2011 to March 2012

	March ^p 2012	February ^r 2012	January ^r 2012	December 2011	November 2011	October 2011	September 2011	
	millions of dollars							
NAICS - Canada								
Retail trade[44-45]	39,052.4	38,901.8	38,981.8	38,906.4	38,904.5	38,768.4	38,444.0	
Motor vehicle and parts dealers[441]	8,903.0	8,794.7	9,002.4	8,670.6	8,774.8	8,711.8	8,546.3	
New car dealers[44111]	7,172.8	7,121.0	7,306.3	6,987.1	7,031.1	6,995.8	6,839.7	
Used car dealers[44112]	523.6	517.3	516.2	503.3	499.7	503.3	520.3	
Other motor vehicle dealers[4412]	624.0	579.4	607.0	610.6	623.2	626.7	606.8	
Automotive parts, accessories and tire stores[4413]	582.5	577.0	573.0	569.7	620.9	586.1	579.5	
Furniture and home furnishings stores[442]	1,271.4	1,270.3	1,274.7	1,289.2	1,242.4	1,245.6	1,244.2	
Furniture stores[4421]	796.4	798.3	805.9	798.1	784.4	776.6	782.1	
Home furnishings stores[4422]	475.1	472.0	468.8	491.0	457.9	469.0	462.1	
Electronics and appliance stores[443]	1,203.8	1,197.8	1,213.1	1,227.3	1,280.1	1,290.9	1,241.4	
Building material and garden equipment and supplies								
dealers[444]	2,317.7	2,276.6	2,233.1	2,361.5	2,271.4	2,267.9	2,279.7	
Food and beverage stores[445]	8,705.0	8,708.3	8,719.2	8,799.6	8,714.6	8,725.9	8,693.9	
Supermarkets and other grocery (except convenience)								
stores [44511]	6,157.8	6,161.3	6,163.9	6,219.7	6,168.1	6,178.5	6,165.6	
Convenience stores[44512]	542.7	543.8	551.5	522.1	529.3	530.7	524.5	
Specialty food stores[4452]	433.9	434.2	432.3	471.2	443.5	435.0	422.9	
Beer, wine and liquor stores[4453]	1,570.7	1,569.0	1,571.6	1,586.6	1,573.8	1,581.7	1,580.8	
Health and personal care stores[446]	2,695.1	2,710.5	2,732.8	2,769.7	2,765.0	2,754.9	2,724.3	
Gasoline stations[447]	4,845.2	4,925.5	4,831.7	4,913.3	4,930.9	4,948.9	4,893.1	
Clothing and clothing accessories stores[448]	2,312.6	2,282.4	2,255.4	2,242.0	2,240.0	2,212.8	2,179.5	
Clothing stores[4481]	1,805.3	1,790.7	1,762.9	1,750.6	1,737.8	1,702.7	1,683.3	
Shoe stores[4482]	262.6	245.0	253.6	244.5	249.3	254.6	250.7	
Jewellery, luggage and leather goods stores[4483]	244.7	246.7	238.9	246.9	252.9	255.5	245.5	
Sporting goods, hobby, book and music stores [451]	949.2	931.8	941.2	943.0	984.7	946.5	941.1	
General merchandise stores/452]	4,958.2	4,905.6	4,882.5	4,777.0	4,792.2	4,769.4	4,807.4	
Department stores [4521]	2,283.7	2,253.4	2,258.6	2,199.3	2,231.6	2,244.8	2,252.8	
Other general merchandise stores [4529]	2,674.5	2,652.2	2,624.0	2,577.7	2,560.6	2,524.6	2,554.6	
Miscellaneous store retailers[453]	891.3	898.4	895.7	913.2	908.3	893.9	893.3	
Total, all stores	39,052.4	38,901.8	38,981.8	38,906.4	38,904.5	38,768.4	38,444.0	
Regions								
Newfoundland and Labrador	662.6	658.2	660.1	674.3	658.3	659.4	663.3	
Prince Edward Island	159.6	160.0	165.1	161.3	159.1	160.1	157.8	
Nova Scotia	1,097.2	1,101.0	1,100.3	1,122.3	1,092.7	1,102.6	1,103.6	
New Brunswick	927.6	941.4	945.9	937.3	940.6	941.7	934.4	
Quebec	8,660.4	8,669.0	8,611.1	8,745.2	8,709.3	8,636.5	8,599.7	
Ontario	13,852.7	13,690.2	13,817.6	13,634.4	13,609.4	13,584.3	13,607.3	
Manitoba	1,379.9	1,388.1	1,395.2	1,408.0	1,397.3	1,396.0	1,379.9	
Saskatchewan	1,394.6	1,385.1	1,372.3	1,393.7	1,417.4	1,401.3	1,377.6	
Alberta	5,628.7	5,609.1	5,645.4	5,603.0	5,637.8	5,586.9	5,421.8	
British Columbia	5,137.4	5,147.0	5,118.3	5,078.4	5,135.0	5,152.0	5,050.4	
Yukon	57.4	56.8	55.1	55.4	55.5	55.8	55.7	
Northwest Territories	63.9	64.5	62.4	62.3	61.2	61.4	61.1	
Nunavut	30.5	31.4	33.0	30.8	30.7	30.4	31.3	

Table 4-1 – continued

Retail sales by NAICS and by region (historical estimates) — Seasonally adjusted, March 2011 to March 2012

	August 2011	July 2011	June 2011	May 2011	April 2011	March 2011		
	millions of dollars							
NAICS - Canada								
Retail trade[44-45]	38,039.5	37,868.3	38,059.9	37,729.9	37,584.1	37,512.5		
Motor vehicle and parts dealers[441]	8,265.7	8,182.6	8,426.7	8,150.4	8,211.4	8,057.7		
New car dealers [44111]	6,570.9	6,517.1	6,757.5	6,532.3	6,578.2	6,508.6		
Used car dealers [44112]	493.7	486.7	502.9	457.2	470.2	475.9		
Other motor vehicle dealers [4412]	625.0	597.6	585.0	580.2	578.7	531.2		
Automotive parts, accessories and tire stores [4413]	576.2	581.2	581.2	580.7	584.3	542.1		
Furniture and home furnishings stores[442]	1,257.8	1,231.0	1,261.8	1,254.4	1,273.9	1,225.0		
Furniture stores [4421]	781.7	771.0	794.9	791.7	814.2	769.0		
Home furnishings stores/4422]	476.1	459.9	467.0	462.8	459.8	456.0		
Electronics and appliance stores/443	1.219.5	1,224.1	1,248.5	1,272.8	1,249.0	1,268.9		
Building material and garden equipment and supplies	.,	.,	.,	.,	.,	.,		
dealers/444]	2,260,4	2,268.0	2.266.6	2,228.6	2,127.5	2,214.3		
Food and beverage stores [445]	8,687.3	8,675.4	8,639.0	8,565.6	8,647.9	8,670.4		
Supermarkets and other grocery (except convenience)	0,007.5	0,073.4	0,039.0	0,303.0	0,047.9	0,070.4		
	C 170 1	C 100 F	C 107 7	C 070 0	C 1 CO 1	6 100 7		
stores [44511]	6,179.1	6,180.5	6,137.7	6,078.0	6,168.4	6,199.7		
Convenience stores[44512]	533.3	531.6	535.0	535.4	524.5	534.4		
Specialty food stores[4452]	418.8	414.7	415.2	404.2	405.6	406.3		
Beer, wine and liquor stores[4453]	1,556.1	1,548.6	1,551.2	1,547.9	1,549.4	1,529.9		
Health and personal care stores[446]	2,728.3	2,736.4	2,744.5	2,744.2	2,738.6	2,730.6		
Gasoline stations[447]	4,862.0	4,790.3	4,773.2	4,821.2	4,747.0	4,767.1		
Clothing and clothing accessories stores [448]	2,184.2	2,185.8	2,166.4	2,168.3	2,132.9	2,111.8		
Clothing stores[4481]	1,684.4	1,692.7	1,683.7	1,683.8	1,664.5	1,643.3		
Shoe stores[4482]	260.1	259.3	252.4	252.2	234.8	242.1		
Jewellery, luggage and leather goods stores[4483]	239.8	233.8	230.2	232.4	233.6	226.4		
Sporting goods, hobby, book and music stores[451]	918.7	912.3	923.9	907.9	910.7	913.1		
General merchandise stores [452]	4,773.2	4,769.0	4,728.3	4,723.0	4,661.3	4,691.9		
Department stores [4521]	2,255.3	2,231.1	2,242.0	2,228.7	2,223.2	2,189.6		
Other general merchandise stores [4529]	2,518.0	2,537.9	2,486.3	2,494.3	2,438.2	2,502.2		
Miscellaneous store retailers[453]	882.4	893.4	881.1	893.4	883.8	861.7		
Total, all stores	38,039.5	37,868.3	38,059.9	37,729.9	37,584.1	37,512.5		
Regions								
Newfoundland and Labrador	655.0	646.7	650.9	649.2	642.7	652.3		
Prince Edward Island	155.4	156.7	156.9	155.9	152.2	156.9		
Nova Scotia	1,087.9	1,114.3	1,101.1	1,091.0	1,083.1	1,082.0		
New Brunswick	921.4	916.6	932.9	916.1	921.0	926.1		
	8,534.4	8,542.8	8,559.2	8,419.2	8,385.6	8,434.0		
Quebec						13,338.7		
Ontario	13,484.8	13,396.8	13,497.1	13,442.8	13,325.9			
Manitoba	1,368.7	1,363.2	1,370.1	1,359.4	1,337.4	1,360.8		
Saskatchewan	1,356.4	1,346.6	1,369.2	1,332.2	1,317.6	1,317.1		
Alberta	5,331.5	5,249.8	5,278.3	5,265.5	5,243.4	5,162.2		
British Columbia	4,999.0	4,988.6	4,998.2	4,955.0	5,028.5	4,938.3		
Yukon	54.8	55.0	55.7	54.9	57.4	55.3		
Northwest Territories	60.2	60.7	60.8	59.6	60.2	59.6		
Nunavut	29.9	30.4	29.4	29.2	29.0	29.5		

Table 4-2

Retail sales by NAICS and by region (historical estimates) — Not seasonally adjusted, March 2011 to March 2012

	March ^p 2012	February ^r 2012	January 2012	December 2011	November 2011	October 2011	September 2011	
	millions of dollars							
NAICS - Canada								
Retail trade[44-45]	37,924.9	32,063.6	32,408.9	45,029.1	39,134.3	38,167.9	38,848.8	
Motor vehicle and parts dealers[441]	9,256.9	6,952.8	6,730.1	7,354.7	8,418.3	8,265.8	8,530.6	
New car dealers[44111]	7,685.8	5,738.3	5,571.9	5,997.6	6,655.6	6,563.1	6,855.4	
Used car dealers[44112]	526.6	427.8	410.0	409.4	486.2	507.6	529.7	
Other motor vehicle dealers[4412]	536.5	385.5	306.5	378.4	417.7	499.8	560.0	
Automotive parts, accessories and tire stores[4413]	508.0	401.2	441.7	569.3	858.8	695.3	585.6	
Furniture and home furnishings stores[442]	1,203.1	1,046.5	1,129.7	1,543.2	1,342.6	1,304.9	1,297.3	
Furniture stores[4421]	754.4	659.0	728.5	915.8	815.4	808.5	835.6	
Home furnishings stores[4422]	448.7	387.5	401.2	627.4	527.2	496.4	461.7	
Electronics and appliance stores[443]	1,112.5	955.3	1,056.3	2,251.9	1,389.2	1,215.2	1,263.1	
Building material and garden equipment and supplies								
dealers[444]	1,886.9	1,548.0	1,524.7	1,898.8	2,321.9	2,364.1	2,521.1	
Food and beverage stores[445]	8,756.4	7,736.7	7,734.3	10,373.6	8,368.1	8,552.4	8,795.4	
Supermarkets and other grocery (except convenience)								
stores [44511]	6,356.3	5,652.8	5,764.5	6,956.2	5,947.3	6,073.4	6,229.1	
Convenience stores[44512]	513.2	463.0	486.6	536.3	508.4	539.1	545.1	
Specialty food stores[4452]	415.0	382.5	361.2	571.5	429.6	426.1	414.3	
Beer, wine and liquor stores[4453]	1,471.9	1,238.4	1,122.1	2,309.6	1,482.8	1,513.8	1,606.7	
Health and personal care stores[446]	2,725.4	2,543.3	2,623.0	3,255.2	2,807.2	2,742.7	2,682.5	
Gasoline stations[447]	4,853.1	4,452.9	4,457.1	4,716.4	4,773.0	4,939.1	4,935.9	
Clothing and clothing accessories stores[448]	2,024.3	1,646.0	1,632.7	3,793.8	2,478.3	2,220.2	2,215.0	
Clothing stores[4481]	1,609.0	1,271.9	1,288.3	2,848.5	1,942.8	1,739.6	1,729.3	
Shoe stores[4482]	222.8	156.6	182.6	342.4	276.4	279.6	276.3	
Jewellery, luggage and leather goods stores[4483]	192.5	217.5	161.8	603.0	259.1	201.0	209.5	
Sporting goods, hobby, book and music stores[451]	819.2	689.1	832.9	1,664.8	1,065.5	877.6	979.7	
General merchandise stores [452]	4,451.7	3,744.4	3,935.0	6,997.2	5,261.8	4,783.2	4,642.8	
Department stores[4521]	2,037.0	1,716.2	1,794.0	3,596.5	2,492.3	2,276.0	2,195.8	
Other general merchandise stores[4529]	2,414.8	2,028.1	2,141.0	3,400.7	2,769.6	2,507.2	2,446.9	
Miscellaneous store retailers[453]	835.4	748.6	753.1	1,179.5	908.3	902.9	985.2	
Total, all stores	37,924.9	32,063.6	32,408.9	45,029.1	39,134.3	38,167.9	38,848.8	
Regions								
Newfoundland and Labrador	624.4	535.5	522.0	788.7	688.5	649.7	669.7	
Prince Edward Island	144.7	123.2	129.6	180.4	156.3	153.3	163.4	
Nova Scotia	1,064.5	910.8	906.1	1,303.1	1,103.0	1,078.9	1,113.5	
New Brunswick	889.4	762.7	768.0	1,079.0	951.5	916.2	949.0	
Quebec	8,375.3	6,990.4	6,976.2	9,619.1	8,670.7	8,556.3	8,684.0	
Ontario	13,410.9	11,243.0	11,578.9	16,284.5	13,916.9	13,248.8	13,704.6	
Manitoba	1,360.7	1,143.3	1,146.9	1,643.8	1,399.9	1,393.2	1,410.8	
Saskatchewan	1,359.8	1,139.3	1,162.6	1,560.6	1,418.5	1,406.5	1,397.7	
Alberta	5,481.4	4,692.4	4,774.6	6,453.9	5,649.0	5,543.5	5,465.0	
British Columbia	5,056.8	4,390.0	4,321.8	5,952.1	5,040.5	5,078.2	5,139.6	
Yukon	53.3	44.0	42.4	60.3	52.4	55.6	58.7	
Northwest Territories	71.9 31.9	61.0	51.9 27.8	68.7 35.1	56.8 30.1	57.6 30.1	60.7 32.1	
Nunavut		28.1						

Table 4-2 - continued

Retail sales by NAICS and by region (historical estimates) — Not seasonally adjusted, March 2011 to March 2012

	August 2011	July 2011	June 2011	May 2011	April 2011	March 2011		
	millions of dollars							
NAICS - Canada								
Retail trade/44-45]	39,530.9	39,820.7	40,827.3	40,020.0	38,003.3	36,074.5		
Motor vehicle and parts dealers[441]	9,123.6	8,772.5	9,997.2	9,648.3	9,272.9	8,746.3		
New car dealers/44111]	7,263.0	6,854.2	7,941.4	7,598.2	7,424.6	7,280.4		
Used car dealers/44112]	547.2	520.2	578.3	529.6	512.9	508.1		
Other motor vehicle dealers[4412]	748.5	851.5	899.1	908.8	717.1	465.7		
Automotive parts, accessories and tire stores [4413]	564.8	546.5	578.4	611.7	618.4	492.2		
Furniture and home furnishings stores[442]	1,316.6	1,274.3	1,269.7	1,233.0	1,200.3	1,150.5		
Furniture stores/4421]	829.8	826.8	799.6	785.1	761.9	722.3		
Home furnishings stores[4422]	486.8	447.6	470.1	447.9	438.4	428.3		
Electronics and appliance stores[443]	1,245.7	1,144.9	1,122.2	1,107.2	1,072.0	1,148.4		
Building material and garden equipment and supplies	1,243.7	1,144.5	1,122.2	1,107.2	1,072.0	1,140.4		
	0 500 4	0.054.4	0 000 7	0.050.0	0 000 0	4 004 0		
dealers[444]	2,599.4	2,651.1	2,908.7	2,859.2	2,099.2	1,824.3		
Food and beverage stores[445]	8,726.1	9,459.2	8,910.4	8,514.6	8,764.5	8,282.9		
Supermarkets and other grocery (except convenience)								
stores [44511]	6,084.5	6,535.1	6,257.6	6,050.7	6,351.0	6,086.7		
Convenience stores[44512]	582.6	606.7	570.1	553.4	517.3	493.0		
Specialty food stores[4452]	428.4	433.5	439.3	418.2	418.8	382.2		
Beer, wine and liquor stores[4453]	1,630.6	1,883.9	1,643.4	1,492.3	1,477.4	1,321.0		
Health and personal care stores[446]	2,705.6	2,675.9	2,735.7	2,772.3	2,692.2	2,744.1		
Gasoline stations[447]	5,180.6	5,224.4	5,056.0	5,107.7	4,699.6	4,737.6		
Clothing and clothing accessories stores[448]	2,145.7	2,056.3	2,134.5	2,154.0	2,043.6	1,774.9		
Clothing stores [4481]	1,641.2	1,596.1	1,669.1	1,670.1	1,608.5	1,406.5		
Shoe stores [4482]	283.4	247.2	252.7	261.6	244.0	197.1		
Jewellery, luggage and leather goods stores [4483]	221.1	213.0	212.6	222.3	191.1	171.2		
Sporting goods, hobby, book and music stores [451]	908.7	855.1	875.9	828.9	827.8	782.9		
General merchandise stores [452]	4,632.2	4,846.0	4,896.9	4,902.3	4,522.5	4,070.3		
Department stores [4521]	2,144.0	2,186.5	2,220.0	2,182.1	2,133.4	1,861.0		
Other general merchandise stores [4529]	2,488.3	2,659.5	2,676.9	2,720.2	2,389.1	2,209.3		
Miscellaneous store retailers/453]	946.7	861.0	920.1	892.6	808.6	812.4		
Total, all stores	39,530.9	39,820.7	40,827.3	40,020.0	38,003.3	36,074.5		
	33,330.3	55,020.7	40,027.5	40,020.0	30,003.3	50,074.5		
Regions Newfoundland and Labrador	713.7	700.8	700.7	677.2	636.6	606.2		
Prince Edward Island	181.4	183.2	170.4	164.8	149.6	140.0		
Nova Scotia	1,137.7	1,193.5	1,187.9	1,141.1	1,084.3	1,037.3		
New Brunswick	996.2	987.3	1,008.6	967.2	918.4	883.4		
Quebec	8,832.0	9,098.3	9,295.3	9,261.2	8,825.5	8,125.4		
Ontario	13,864.7	13,912.6	14,472.4	14,170.0	13,361.3	12,796.4		
Manitoba	1,435.7	1,435.6	1,463.0	1,412.5	1,333.1	1,317.9		
Saskatchewan	1,427.1	1,417.0	1,468.4	1,414.0	1,320.8	1,260.0		
Alberta	5,552.1	5,471.6	5,646.2	5,538.7	5,214.4	4,975.4		
British Columbia	5,235.1	5,261.3	5,253.1	5,127.8	5,014.5	4,785.1		
Yukon	61.8	63.1	64.5	57.8	56.2	50.2		
Northwest Territories	63.3	64.8	66.7	57.9	59.2	66.2		
Nunavut	30.1	31.4	30.2	29.8	29.4	31.0		

Objectives, uses and users

Objective

The Monthly Retail Trade Survey (MRTS) provides information on the performance of the retail trade sector on a monthly basis, and when combined with other statistics, represents an important indicator of the state of the Canadian economy.

Uses

The estimates provide a measure of the health and performance of the retail trade sector. Information collected is used to estimate level and monthly trend for retail sales. At the end of each year, the estimates provide a preliminary look at annual retail sales and performance.

Users

A variety of organizations, sector associations, and levels of government make use of the information. Retailers rely on the survey results to compare their performance against similar types of businesses, as well as for marketing purposes. Retail associations are able to monitor industry performance and promote their retail industries. Investors can monitor industry growth, which can result in better access to investment capital by retailers. Governments are able to understand the role of retailers in the economy, which aids in the development of policies and tax incentives. As an important industry in the Canadian economy, governments are able to better determine the overall health of the economy through the use of the estimates in the calculation of the nation's Gross Domestic Product (GDP).

Concepts

The retail trade sector comprises establishments primarily engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are therefore organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers, that is, store and non-store retailers. The MRTS covers only store retailers. Their main characteristics are described below. Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. These include establishments such as office supplies stores, computer and software stores, gasoline stations, building material dealers, plumbing supplies stores and electrical supplies stores.

In addition to selling merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. For example, new automobile dealers, electronic and appliance stores and musical instrument and supplies stores often provide repair services, while floor covering stores and window treatment stores often provide installation services. As a general rule, establishments engaged in retailing merchandise and providing after sales services are classified in this sector.

Catalogue sales showrooms, gasoline service stations, and mobile home dealers are treated as store retailers.

Variables

Sales are defined as the sales of all goods purchased for resale, net of returns and discounts. This includes commission revenue and fees earned from selling goods and services on account of others, such as selling lottery tickets, bus tickets, and phone cards. It also includes parts and labour revenue from repair and maintenance; revenue from rental and leasing of goods and equipment; revenues from services, including food services; sales of goods manufactured as a secondary activity; and the proprietor's withdrawals, at retail, of goods for personal use. Other revenue from rental of real estate, placement fees, operating subsidies, grants, royalties and franchise fees are excluded.

Trading Location is the physical location(s) in which business activity is conducted in each province and territory, and for which sales are credited or recognized in the financial records of the company. For retailers, this would normally be a store.

Constant Dollars: The value of retail trade is measured in two ways; including the effects of price change on sales and net of the effects of price change. The first measure is referred to as retail trade in current dollars and the latter as retail trade in constant dollars. The method of calculating the current dollar estimate is to aggregate the weighted value of sales for all retail outlets. The method of calculating the constant dollar estimate is to first adjust the sales values to a base year, using the Consumer Price Index, and then sum up the resulting values.

Classification

The Monthly Retail Trade Survey is based on the definition of retail trade under the NAICS (North American Industry Classification System). NAICS is the agreed upon common framework for the production of comparable statistics by

the statistical agencies of Canada, Mexico and the United States. The agreement defines the boundaries of twenty sectors. NAICS is based on a production-oriented, or supply based conceptual framework in that establishments are groups into industries according to similarity in production processes used to produce goods and services.

Estimates appear for 21 industries based on special aggregations of the 2007 North American Industry Classification System (NAICS) industries. The 21 industries are further aggregated to 11 sub-sectors.

Geographically, sales estimates are produced for Canada and each province and territory.

Coverage and frames

Statistics Canada's Business Register (BR) provides the frame for the Monthly Retail Trade Survey. The BR is a structured list of businesses engaged in the production of goods and services in Canada. It is a centrally maintained database containing detailed descriptions of most business entities operating within Canada. The BR includes all incorporated businesses, with or without employees. For unincorporated businesses, the BR includes all employers with businesses, and businesses with no employees with annual sales greater than \$30,000 that have a Goods and Services Tax (GST) account (the BR does not include unincorporated businesses with no employees and with annual sales less than \$30,000).

The businesses on the BR are represented by a hierarchical structure with four levels, with the statistical enterprise at the top, followed by the statistical company, the statistical establishment and the statistical location. An enterprise can be linked to one or more statistical companies, a statistical company can be linked to one or more statistical establishment to one or more statistical locations.

The target population for the MRTS consists of all statistical establishments on the BR that are classified to the retail sector using the North American Industry Classification System (NAICS) (approximately 200,000 establishments). The NAICS code range for the retail sector is 441100 to 453999. A statistical establishment is the production entity or the smallest grouping of production entities which: produces a homogeneous set of goods or services; does not cross provincial boundaries; and provides data on the value of output, together with the cost of principal intermediate inputs used, along with the cost and quantity of labour used to produce the output. The production entity is the physical unit where the business operations are carried out. It must have a civic address and dedicated labour.

The exclusions to the target population are ancillary establishments (producers of services in support of the activity of producing goods and services for the market of more than one establishment within the enterprise, and serves as a cost centre or a discretionary expense centre for which data on all its costs including labour and depreciation can be reported by the business), future establishments, establishments with a missing or a zero gross business income (GBI) value on the BR and establishments in the following non-covered NAICS:

- 4541 (electronic shopping and mail-order houses)
- 4542 (vending machine operators)
- 45431 (fuel dealers)
- 45439 (other direct selling establishments)

Sampling

The MRTS sample consists of 10,000 groups of establishments (clusters) classified to the Retail Trade sector selected from the Statistics Canada Business Register. A cluster of establishments is defined as all establishments belonging to a statistical enterprise that are in the same trade group and geographical region. The MRTS uses a stratified design with simple random sample selection in each stratum. The stratification is done by industry groups (the mainly, but not only four digit level NAICS), and the geographical regions consisting of the provinces and territories, as well as three provincial sub-regions. We further stratify the population by size. The size measure is created using a combination of independent survey data and three administrative variables: the annual profiled revenue, the GST sales expressed on an annual basis, and the declared tax revenue (T1 or T2).

The size strata consist of one take-all (census), at most, two take-some (partially sampled) strata, and one take-none (non-sampled) stratum. Take-none strata serve to reduce respondent burden by excluding the smaller businesses from the surveyed population. These businesses should represent at most ten percent of total sales. Instead of sending questionnaires to these businesses, the estimates are produced through the use of administrative data.

The sample was allocated optimally in order to reach target coefficients of variation at the national, provincial/territorial, industrial, and industrial groups by province/territory levels. The sample was also inflated to compensate for dead, non-responding, and misclassified units.

MRTS is a repeated survey with maximisation of monthly sample overlap. The sample is kept month after month, and every month new units are added (births) to the sample.MRTS births, i.e., new clusters of establishment(s), are identified every month via the BR's latest universe. They are stratified according to the same criteria as the initial population. A sample of these births is selected according to the sampling fraction of the stratum to which they belong and is added to the monthly sample. Deaths occur on a monthly basis. A death can be a cluster of establishment(s) that have ceased their activities (out-of-business) or whose major activities are no longer in retail trade (out-of-scope). The status of these businesses is updated on the BR using dministrative sources and survey feedback, including feedback from the MRTS. Methods to treat dead units and misclassified units are part of the sample and population update procedures.

Questionnaire design

The Monthly Retail Trade Survey incorporates the following sub-surveys:

Monthly Retail Trade Survey - R8

Monthly Retail Trade Survey (with inventories) - R8

Survey of Sales and Inventories of Alcoholic Beverages

The questionnaires collect monthly data on retail sales and the number of trading locations by province or territory and inventories of goods owned and intended for resale from a sample of retailers. The items on the questionnaires have remained unchanged for several years. For the 2004 redesign, the general questionnaires were subject to cosmetic changes only. The questionnaire for Sales and Inventories of Alcoholic Beverages underwent more extensive changes. The modifications were discussed with stakeholders and the respondents were given an opportunity to comment before the new questionnaire was finalized. If further changes are needed to any of the questionnaires, proposed changes would go through a review committee and a field test with respondents and data users to ensure its relevancy.

Response and non-response

Despite the best efforts of survey managers and operations staff to maximize response in the MRTS, some non-response will occur. For statistical establishments to be classified as responding, the degree of partial response (where an accurate response is obtained for only some of the questions asked a respondent) must meet a minimum threshold level below which the response would be rejected and considered a unit non-response. In such an instance, the business is classified as not having responded at all.

Non-response has two effects on data: first it introduces bias in estimates when non-respondents differ from respondents in the characteristics measured; and second, it contributes to an increase in the sampling variance of estimates because the effective sample size is reduced from that originally sought.

The degree to which efforts are made to get a response from a non-respondent is based on budget and time constraints, its impact on the overall quality and the risk of non-response bias.

The main method to reduce the impact of non-response at sampling is to inflate the sample size through the use of over-sampling rates that have been determined from similar surveys.

Besides the methods to reduce the impact of non-response at sampling and collection, the non-responses to the survey that do occur are treated through imputation. In order to measure the amount of non-response that occurs each month, various response rates are calculated. For a given reference month, the estimation process is run at least twice (a preliminary and a revised run). Between each run, respondent data can be identified as unusable and imputed values can be corrected through respondent data. As a consequence, response rates are computed following each run of the estimation process.

For the MRTS, two types of rates are calculated (un-weighted and weighted). In order to assess the efficiency of the collection process, un-weighted response rates are calculated. Weighted rates, using the estimation weight and the value for the variable of interest, assess the quality of estimation. Within each of these types of rates, there are distinct rates for units that are surveyed and for units that are only modeled from administrative data that has been extracted from GST files.

To get a better picture of the success of the collection process, two un-weighted rates called the 'collection results rate' and the 'extraction results rate' are computed. They are computed by dividing the number of respondents by the number of units that we tried to contact or tried to receive extracted data for them. Non-monthly reporters (respondents with special reporting arrangements where they do not report every month but for whom actual data is available in subsequent revisions) are excluded from both the numerator and denominator for the months where no contact is performed.

In summary, the various response rates are calculated as follows:

Weighted rates:

Survey Response rate (estimation) = <u>Sum of weighted sales of units with response status i</u> Sum of survey weighted sales

where i = units that have either reported data that will be used in estimation or are converted refusals, or have reported data that has not yet been resolved for estimation.

Admin Response rate (estimation) = Sum of weighted sales of units with response status *ii* Sum of administrative weighted sales

where ii = units that have data that was extracted from administrative files and are usable for estimation.

Total Response rate (estimation) = <u>Sum of weighted sales of units with response status *i* or response status *ii* Sum of all weighted sales</u>

Unweighted rates:

Survey Response rate (collection) = <u>Number of questionnaires with response status *iii*</u> Number of questionnaires with response status *iv*

where *iii* = units that have either reported data (unresolved, used or not used for estimation) or are converted refusals.

where *iv* = all of the above plus units that have refused to respond, units that were not contacted and other types of non-respondent units.

Admin Response rate (extraction) = <u>Number of questionnaires with response status vi</u> Number of questionnaires with response status vii

where *vi* = in-scope units that have data (either usable or non-usable) that was extracted from administrative files

where **vii** = all of the above plus units that have refused to report to the administrative data source, units that were not contacted and other types of non-respondent units.

(% of questionnaire collected over all in-scope questionnaires)

Collection Results Rate = <u>Number of questionnaires with response status *iii*</u> Number of questionnaires with response status *viii*

where *iii* = same as *iii* defined above

where **viii** = same as *iv* except for the exclusion of units that were contacted because their response is unavailable for a particular month since they are non-monthly reporters.

Extraction Results Rate = <u>Number of questionnaires with response status *ix*</u> Number of questionnaires with response status *vii*

where *ix*= same as *vi* with the addition of extracted units that have been imputed or were out of scope

where vii = same as vii defined above

(% of questionnaires collected over all questionnaire in-scopewe triedto collect)

All the above weighted and un-weighted rates are provided at the trade group, geography and size group level or for any combination of these levels.

Use of Administrative Data

Managing response burden is an ongoing challenge for Statistics Canada. In an attempt to alleviate response burden and survey costs, especially for smaller businesses, the MRTS has reduced the number of simple establishments in the sample that are surveyed directly and instead derives sales data for these establishments from Goods and Service Tax (GST) files using a statistical model. The model accounts for differences between sales and revenue (reported for GST purposes) as well as for the time lag between the survey reference period and the reference period of the GST file.

For more information on the methodology used for modeling sales from administrative data sources, refer to 'Monthly Retail Survey: Use of Administrative Data' under 'Documentation' of the IMDB.

Table 1 contains the weighted response rates for all trade groups as well as for total retail trade for each province and territory. For more detailed weighted response rates, please contact the Marketing and Dissemination Section at (613) 951-3549, toll free: 1-877-421-3067 or by e-mail at *retailinfo@statcan*.

Methods used to reduce non-response at collection

Significant effort is spent trying to minimize non-response during collection. Methods used, among others, are interviewer techniques such as probing and persuasion, repeated re-scheduling and call-backs to obtain the information, and procedures dealing with how to handle non-compliant (refusal) respondents.

If data are unavailable at the time of collection, a respondent's best estimates are also accepted, and are subsequently revised once the actual data become available. To minimize total non-response for all variables, partial responses are accepted. In addition, questionnaires are customized for the collection of certain variables, such as inventory, so that collection is timed for those months when the data are available.

Finally, to build trust and rapport between the interviewers and respondents, cases are generally assigned to the same interviewer each month. This action establishes a personal relationship between interviewer and respondent, and builds respondent trust.

Data collection and capture operations

Collection of the data is performed by Statistics Canada's Regional Offices. Respondents are sent a questionnaire or are contacted by telephone to obtain their sales and inventory values, as well as to confirm the opening or closing of business trading locations. Collection of the data begins approximately 7 working days after the end of the reference month and continues for the duration of that month.

New entrants to the survey are introduced to the survey via an introductory letter that informs the respondent that a representative of Statistics Canada will be calling. This call is to introduce the respondent to the survey, confirm the respondent's business activity, establish and begin data collection, as well as to answer any questions that the respondent may have.

Editing

Data editing is the application of checks to detect missing, invalid or inconsistent entries or to point to data records that are potentially in error. In the survey process for the MRTS, data editing is done at two different time periods.

First of all, editing is done during data collection. Once data are collected via the telephone, or via the receipt of completed mail-in questionnaires, the data are captured using customized data capture applications. All data are subjected to data editing. Edits during data collection are referred to as field edits and generally consist of validity and some simple consistency edits. They are used to detect mistakes made during the interview by the respondent or the interviewer and to identify missing information during collection in order to reduce the need for follow-up later on. Another purpose of the field edits is to clean up responses. In the MRTS, the current month's responses are edited against the respondent's previous month's responses and/or the previous year's responses for the current month. Field edits are also used to identify problems with data collection procedures and the design of the questionnaire, as well as the need for more interviewer training.

Follow-up with respondents occurs to validate potential erroneous data following any failed preliminary edit check of the data. Once validated, the collected data is regularly transmitted to the head office in Ottawa.

Secondly, editing known as statistical editing is also done after data collection and this is more empirical in nature. Statistical editing is run prior to imputation in order to identify the data that will be used as a basis to impute non-respondents. Large outliers that could disrupt a monthly trend are excluded from trend calculations by the statistical edits. It should be noted that adjustments are not made at this stage to correct the reported outliers.

The first step in the statistical editing is to identify which responses will be subjected to the statistical edit rules. Reported data for the current reference month will go through various edit checks.

The first set of edit checks is based on the Hidiriglou-Berthelot method whereby a ratio of the respondent's current month data over historical (last month, same month last year) or auxiliary data is analyzed. When the respondent's ratio differs significantly from ratios of respondents who are similar in terms of industry and/or geography group, the response is deemed an outlier.

The second set of edits consists of an edit known as the share of market edit. With this method, one is able to edit all respondents, even those where historical and auxiliary data is unavailable. The method relies on current month data only. Therefore, within a group of respondents, that are similar in terms of industry and/or geography, if the weighted contribution of a respondent to the group's total is too large, it will be flagged as an outlier.

For edit checks based on the Hidiriglou-Berthelot method, data that are flagged as an outlier will not be included in the imputation models (those based on ratios). Also, data that are flagged as outliers in the share of market edit will not be included in the imputation models where means and medians are calculated to impute for responses that have no historical responses.

In conjunction with the statistical editing after data collection of reported data, there is also error detection done on the extracted GST data. Modeled data based on the GST are also subject to an extensive series of processing steps which thoroughly verify each record that is the basis for the model as well as the record being modeled. Edits are performed at a more aggregate level (industry by geography level) to detect records which deviate from the expected range, either by exhibiting large month-to-month change, or differing significantly from the remaining units. All data which fail these edits are subject to manual inspection and possible corrective action.

Imputation

Imputation in the MRTS is the process used to assign replacement values for missing data. This is done by assigning values when they are missing on the record being edited to ensure that estimates are of high quality and that a plausible, internal consistency is created. Due to concerns of response burden, cost and timeliness, it is generally impossible to do all follow-ups with the respondents in order to resolve missing responses. Since it is desirable to produce a complete and consistent microdata file, imputation is used to handle the remaining missing cases.

In the MRTS, imputation is based on historical data or administrative data (GST sales). The appropriate method is selected according to a strategy that is based on whether historical data is available, auxiliary data is available and/or which reference month is being processed.

There are three types of historical imputation methods. The first type is a general trend that uses one historical data source (previous month, data from next month or data from same month previous year). The second type is a regression model where data from previous month and same month previous year are used simultaneously. The third type uses the historical data as a direct replacement value for a non-respondent. Depending upon the particular reference month, there is an order of preference that exists so that top quality imputation can result. The historical imputation method that was labelled as the third type above is always the last option in the order for each reference month.

The imputation methods using administrative data are automatically selected when historical information is unavailable for a non-respondent. The administrative data source (annual GST sales) is the basis of these methods. The annual GST sales are used for two types of methods. One is a general trend that will be used for simple structure, e.g. enterprises with only one establishment, and a second type is called median-average that is used for units with a more complex structure.

Estimation

Estimation is a process that approximates unknown population parameters using only part of the population that is included in a sample. Inferences about these unknown parameters are then made, using the sample data and associated survey design. This stage uses Statistics Canada's Generalized Estimation System (GES).

For retail sales, the population is divided into a survey portion (take-all and take-some strata) and a non-survey portion (take-none stratum). From the sample that is drawn from the survey portion, an estimate for the population is determined through the use of a Horvitz-Thompson estimator where responses for sales are weighted by using the inverses of the inclusion probabilities of the sampled units. Such weights (called sampling weights) can be interpreted as the number of times that each sampled unit should be replicated to represent the entire population. The calculated weighted sales values are summed by domain, to produce the total sales estimates by each industrial group / geographic area combination. A domain is defined as the most recent classification values available from the BR for the unit and the survey reference period. These domains may differ from the original sampling strata because units may have changed size, industry or location. Changes in classification are reflected immediately in the estimates and do not accumulate over time. For the non-survey portion, the sales are estimated with statistical models using monthly GST sales.

For more information on the methodology for modeling sales from administrative data sources (i.e. GST data) which also contributes to the estimates of the survey portion, refer to 'Monthly Retail Survey: Use of Administrative Data' under 'Documentation' of the IMDB.

The measure of precision used for the MRTS to evaluate the quality of a population parameter estimate and to obtain valid inferences is the variance. The variance from the survey portion is derived directly from a stratified simple random sample without replacement.

Sample estimates may differ from the expected value of the estimates. However, since the estimate is based on a probability sample, the variability of the sample estimate with respect to its expected value can be measured. The variance of an estimate is a measure of the precision of the sample estimate and is defined as the average, over all possible samples, of the squared difference of the estimate from its expected value.

Seasonal adjustment and trend-cycle estimation

Revisions in the raw data are required to correct known non-sampling errors. These normally include replacing imputed data with reported data, corrections to previously reported data, and estimates for new births that were not known at the time of the original estimates.

Raw data are revised, on a monthly basis, for the month immediately prior to the current reference month being published. That is, when data for December are being published for the first time, there will also be revisions, if necessary, to the raw data for November. In addition, revisions are made once a year, with the initial release of the February data, for all months in the previous year. The purpose is to correct any significant problems that have been found that apply for an extended period. The actual period of revision depends on the nature of the problem identified, but rarely exceeds three years.

Socio-economic time series such as data from the MRTS can be broken down into five main components: the trend-cycle, seasonality, the trading-day effect, the Easter holiday effect and the irregular component.

The trend represents the long-term change in the series, whereas the cycle represents a smooth, quasi-periodical movement about the trend, showing a succession of growth and decline phases (e.g., the business cycle). These two components—the trend and the cycle—are estimated together, and the trend-cycle reflects the fundamental evolution of the series. The other components reflect short-term transient movements.

The seasonal component represents sub-annual, monthly or quarterly fluctuations that recur more or less regularly from one year to the next. Seasonal variations are caused by the direct and indirect effects of the climatic seasons, institutional factors (attributable to social conventions or administrative rules; e.g., Christmas) and technological factors.

The trading day component originates from the fact that the relative importance of the days varies systematically within the week and that the number of each day of the week in a given month or a given quarter varies from year to year. This effect is present when activity varies with the day of the week. For instance, Sunday is typically less active than the other days, and the number of Sundays, Mondays, etc. in, say, July changes from year to year.

The Easter holiday effect is the variation due to the shift of part of April's activity to March when Easter falls in March rather than April.

Lastly, the irregular component includes all other more or less erratic fluctuations not taken into account in the preceding components. It is a residual that includes errors of measurement on the variable itself as well as unusual events (e.g., strikes, drought, floods or other unexpected events causing variations in respondents' commercial activities).

Thus, the latter four components—seasonal, irregular, trading-day and Easter holiday effect—all conceal the fundamental trend-cycle component of the series. Seasonal adjustment (correction of seasonal variation) consists in removing the seasonal, trading-day and Easter holiday effect components from the series, and it thus helps reveal the trend-cycle. While seasonal adjustment permits a better understanding of the underlying trend-cycle of a series, the seasonally adjusted series still contains an irregular component. Slight month-to-month variations in the seasonally adjusted series may be simple irregular movements. To get a better idea of the underlying trend, users should examine several months of the seasonally adjusted series.

Since April 2008, Retail Trade data are seasonally adjusted using the X-12-ARIMA¹ software. The technique that is used essentially consists of first correcting the initial series for all sorts of undesirable effects, such as the trading-day and the Easter holiday effects, by a module called regARIMA. These effects are estimated using regression models

^{1.} For more information, see X-12-ARIMA Reference Manual Version 0.3 (2007), U.S. Census Bureau.

with ARIMA errors (auto-regressive integrated moving average models). The series can also be extrapolated for at least one year by using the model. Subsequently, the raw series—pre-adjusted and extrapolated if applicable— is seasonally adjusted by the X-11 method.

The X-11 method is used for analysing monthly and quarterly series. It is based on an iterative principle applied in estimating the different components, with estimation being done at each stage using adequate moving averages.² The moving averages used to estimate the main components—the trend and seasonality—are primarily smoothing tools designed to eliminate any undesirable component from the series. Since moving averages react poorly to the presence of atypical values, the X-11 method includes a tool for detecting and correcting atypical points. This tool is used to clean up the series during the seasonal adjustment. Outlying data points can also be detected and corrected in advance, within the regARIMA module.

To evaluate the different components of the series, taking account of the possible presence of atypical points, X-11 proceeds iteratively: estimation of components, search for unwanted effects in the irregular component, estimation of components on a corrected series, search for unwanted effects in the irregular component, etc.

Lastly, the annual totals of the seasonally adjusted series are forced to the annual totals of the original series.

Retail trade forms a system of 33 series: the Canada grand total, the 19 trade group totals, and the 13 provincial/territorial totals. For non-seasonally adjusted series, the summing of the 19 trade group totals produces the grand total (Canada) for each month and is equal to the sum of the 13 provincial/territorial totals.

Unfortunately, seasonal adjustment removes the sub-annual additivity of a system of series; small discrepancies, which generally vary between -1% and 1%, are observed between the sum of the seasonally adjusted trade groups and the sum of the seasonally adjusted provinces and territories. To restore additivity, a reconciliation process is applied to the seasonally adjusted retail trade series. The reconciliation process operates as follows:

(1) The seasonally adjusted grand total for Canada is obtained "indirectly" by summing up the trade group totals, which have previously been seasonally adjusted separately. And (2) the seasonally adjusted provincial and territorial totals are then reconciled so that their sum is equal to the seasonally adjusted grand total for Canada, obtained previously.

The procedure is such that a) the system's seasonally adjusted components are modified as little as possible in percentage, b) the seasonally adjusted components add up to the grand total for each month, and c) the seasonally adjusted monthly values add up to the yearly totals for the non-adjusted series.

^{2.} Ladiray, D. and Quenneville, B. (2001). Seasonal Adjustment with the X-11 Method. New York: Springer-Verlag, Lecture Notes in Statistics #158.

Data quality evaluation

The methodology of this survey has been designed to control errors and to reduce their potential effects on estimates. However, the survey results remain subject to errors, of which sampling error is only one component of the total survey error. Sampling error results when observations are made only on a sample and not on the entire population. All other errors arising from the various phases of a survey are referred to as non-sampling errors. For example, these types of errors can occur when a respondent provides incorrect information or does not answer certain questions; when a unit in the target population is omitted or covered more than once; when GST data for records being modeled for a particular month are not representative of the actual record for various reasons; when a unit that is out of scope for the survey is included by mistake or when errors occur in data processing, such as coding or capture errors.

Prior to publication, combined survey results are analyzed for comparability; in general, this includes a detailed review of individual responses (especially for large businesses), general economic conditions and historical trends.

A common measure of data quality for surveys is the coefficient of variation (CV). The coefficient of variation, defined as the standard error divided by the sample estimate, is a measure of precision in relative terms. Since the coefficient of variation is calculated from responses of individual units, it also measures some non-sampling errors.

The formula used to calculate coefficients of variation (CV) as percentages is:

 $CV(X) = \frac{S(X)}{X} * 100\%$

where X denotes the estimate and S(X) denotes the standard error of X.

Confidence intervals can be constructed around the estimates using the estimate and the CV. Thus, for our sample, it is possible to state with a given level of confidence that the expected value will fall within the confidence interval constructed around the estimate. For example, if an estimate of \$12,000,000 has a CV of 2%, the standard error will be \$240,000 (the estimate multiplied by the CV). It can be stated with 68% confidence that the expected values will fall within the interval whose length equals the standard deviation about the estimate, i.e. between \$11,760,000 and \$12,240,000. Alternatively, it can be stated with 95% confidence that the expected value will fall within the interval whose length equals two standard deviations about the estimate, i.e. between \$11,520,000 and \$12,480,000.

Finally, due to the small contribution of the non-survey portion to the total estimates, bias in the non-survey portion has a negligible impact on the CVs. Therefore, the CV from the survey portion is used for the total estimate that is the summation of estimates from the surveyed and non-surveyed portions.

Disclosure control

Statistics Canada is prohibited by law from releasing any data which would divulge information obtained under the Statistics Act that relates to any identifiable person, business or organization without the prior knowledge or the consent in writing of that person, business or organization. Various confidentiality rules are applied to all data that are released or published to prevent the publication or disclosure of any information deemed confidential. If necessary, data are suppressed to prevent direct or residual disclosure of identifiable data.

Confidentiality analysis includes the detection of possible "direct disclosure", which occurs when the value in a tabulation cell is composed of a few respondents or when the cell is dominated by a few companies.

Questions and answers

What will change with the April releases?

The purpose of a restratification is to improve a sample to account for changes to a population that occur over time. As a result, estimates for previous periods have been revised to account for the new levels from the restratified sample. In addition, data have been revised to incorporate new information based on late receipt of respondent information, correction of information on data provided, the replacement of estimated figures with actual values (once available), the reclassification of companies within, into and out of the retail or wholesale trade industry and updates to seasonal and trading day factors.

Data for retail and wholesale trade are presented based directly on the North American Industrial Classification System (NAICS) basis, rather than using the trade group variant of NAICS.

The unadjusted and seasonally adjusted estimates have been revised back to January 2004.

Why do a restratification?

A common survey approach, which is used by the MWRTS, is to divide the business population into four size groups. The largest businesses—those which contribute the most to the published estimates—are included in the survey every month and represent only themselves in the overall estimates. The second and third size groups generally correspond to medium and small businesses. For reasons of cost and response burden, Statistics Canada does not ask every one of these businesses to provide information on a monthly basis. Instead, a subset of these businesses is sampled and their responses are used to estimate data for the remaining businesses in their group. The fourth size group, representing the smallest businesses, are not subject to sample selection and are estimated using a model based on their sales level according to their Goods and Services Tax (GST) filings.

The last sample allocation for the MWRTS happened in 2004. Since then, a lot has changed in these industries. Some companies have grown, others have gone out of business and some have changed the nature of their activity. The April estimates incorporate a new sample allocation based on the most recent information available on the size of these businesses. This information is obtained from Statistics Canada's Business Register.

In some cases the thresholds defining the size groups were changed and in other, the individual businesses were reassigned to different groups depending on their current size. The end result is that the new sample is a better reflection of the current business population.

What was wrong with the old methodology? Is it a redesign? What are you doing differently than before?

The definition of retail or wholesale trade has not changed. There has been a change in the industry groupings used to draw the sample. For example, in retail trade, the previous sample put used car dealers (NAICS 44112), other motor vehicle dealers (4412) and automotive parts, accessories and tire stores (4413) together. They are now sampled separately.

In addition, for the non-surveyed portion, modeled data based on GST returns is now used instead of a constant ratio type estimator based on the 2003 population.

The sampling strategy involves splitting the business population into groups that are similar in their characteristics. This involves grouping businesses based on their geographic location, the nature of their business activity and also by the size of the business. The recent review of the sample focused on updating the geographic and industrial

coding as well as the size information associated with wholesale and retail businesses. In addition, some of the size thresholds were redefined to distribute the sample more efficiently.

What specific problems caused us to do this? Does it solve all of these problems? Why can you not update the sample on a continuous basis?

The purpose of updating the size thresholds for groups of businesses, reassigning individual businesses based on more current information, was to improve the accuracy and stability of the estimates.

The accuracy of the estimates is improved by having better groupings of businesses with similar characteristics for the estimation of detailed industry estimates.

The sample is not updated on an ongoing basis because of the potential to distort trends. As with the recent sample review, the result of updating the size codes on businesses can change the level of the published estimates. This would make it very difficult to distinguish between month-to-month movements caused by the change in the sample and those caused by the reported data.

Why did you revise back to 2004? How do I link prior to 2004? How can I adjust the previous series?

When the new sample data was collected and parallel estimates produced, there was a difference between the new and old survey estimates. In order to avoid a data break, the previously published estimates were adjusted to this new level. It was assumed that the quality of the sample had gradually deteriorated through time and, therefore, the adjustment method spread the level break over a long time period.

The previously published estimates were revised back to January 2004 because this was the last time a redesign or a restratification was done.

All previously published data for wholesale and retail trade (monthly estimates) should be replaced with the new data series back to 2004.

Caution should be used in making comparisons to previous time periods for certain wholesale trade series.

Are the data more accurate/reliable? Why should we believe the new numbers? Do revisions address any previous bias in the data?

The most recent survey results should be more accurate than the previously published data. The previously published estimates were not 'wrong,' but for some series they were less accurate or more susceptible to sampling variability. The longer the time period since a new sample has been drawn, the more the original sample becomes out of date and is no longer optimal. A non-optimal sample leads to a larger standard error (or CV) than the original sample and less reliable estimates. As well, it is possible for an unknown bias to creep into estimates if the structure of the population changes significantly since the original sample.

It is clear that the revisions have improved the quality of the estimates. Some of the revisions were quite small and would not necessarily qualify as 'significant.' Remember that the survey results are estimates and do have a reliability range.

Why change the classification system, too?

We have also taken this opportunity to change our classification system to use directly the North American Industry Classification System (NAICS) rather than its trade group variant. This will make it easier to compare the data with other sources at Statistics Canada.

By using the concordance table you can see the alignment of the Trade Groups to NAICS and vice-versa which will make your transition more seamless.

For your convenience, a concordance table has been created: http://www.statcan.gc.ca/imdb-bmdi/document/2406_D12_T9_V1-eng.pdf.

What are the impacts on estimates related to the restratification?

Can we see the backcasting effect on the estimates?

When the new sample data was collected and parallel estimates were produced, there was a difference between the new and old survey estimates. In order to avoid a data break, the previously published estimates were adjusted to this new level. It was assumed that the quality of the sample had gradually deteriorated through time and, therefore, the adjustment method spread the level break over a long time period.

The following graphs show the effect of the revisions back to January 2004 on the previously published estimates for the MRTS and the MWTS. Series are defined as follow: unadjusted (UN) and seasonally adjusted (SA) sales of the old sample (OS) versus unadjusted and seasonally adjusted sales of the new sample, results of the restratification (R). It is possible to observe that the historical monthly changes are slightly different between the OS compare to the R, as a result of annuals and historical data revisions, reclassification of companies within, into and out of the retail or wholesale trade industry and updates to seasonal and trading day factors.

Appendix I

44-45 Retail Trade

http://stds.statcan.gc.ca/naics-scian/2007/ts-rt-eng.asp?criteria=44-45