HOUSING MARKET INFORMATION

HOUSING NOW Halifax CMA

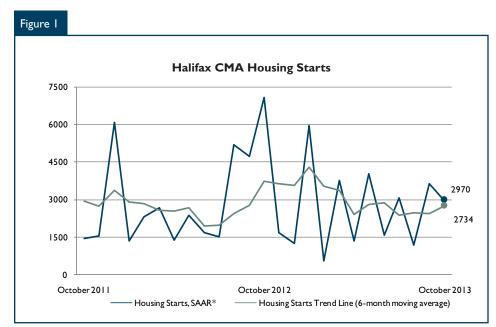




Date Released: November 2013

Highlights

- Total housing starts in Halifax declined to 2,332 units year-to-date from 2,504 last year
- Single-detached starts decreased 29 per cent year-to-date to 597 starts
- Year-to-date existing home sales declined to 4,442 units



Source: CMHC

*SAAR: Seasonally Adjusted Annual Rate

The seasonally adjusted annual rate (SAAR) is a monthly figure for starts adjusted to remove normal season variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace was maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

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Housing Market Overview

Housing starts in Halifax, Census Metropolitan Area (CMA) were trending at 2,734 units in October compared to 2,462 in September according to Canada Mortgage and Housing Corporation (CMHC). The trend is a six month moving average of the monthly seasonally adjusted annual rates (SAAR) of housing starts.

In the new home market, total construction activity declined to 252 starts this October from 597 in October 2012. Of the 252 units started last month, 144 were apartment-style rental starts. In the single-detached segment, 56 units were started compared to 90 last year. In the semi-detached and row market, starts increased sharply to 52 units from 28 in October 2012. At the submarket level, starts were highest in Dartmouth City at 161 units of which 144 were apartments. In Halifax City, construction began on 29 semi-detached and row units and five singles. No new apartment units were started in Halifax City in October.

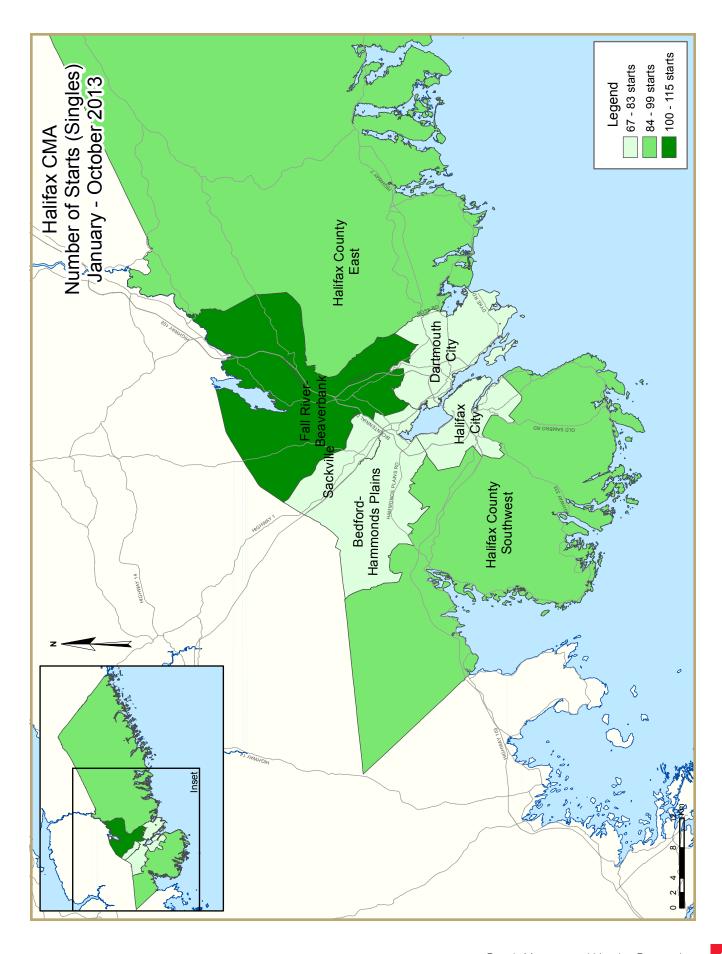
Year-to-date, total construction activity in the CMA was down seven per cent to 2,332 units. Despite the overall decline, apartment starts increased to 1,474 units from 1,437 in 2012. The most active market for apartments was Halifax City where 759 units started. In Dartmouth City and Sackville, apartment starts totaled 375 and 338 units respectively, year-to-date.

In the single-detached market, year-to-date starts declined nearly 30 per cent to 597 units. The inventory of single-detached units (completed and not absorbed units) in the Halifax CMA stood at 50 units in October 2013 compared to 38 last year. Inventory was highest in Bedford – Hammonds Plains and Fall River – Beaverbank

at 12 units each. Year-to-date, the average price of an absorbed, new single-detached unit in the CMA was \$406,345 compared to \$428,057 last year. Prices were highest in Bedford-Hammonds Plains at \$530,050 and Halifax City at \$490,132.

In the resale market, sales declined 15 per cent in October to 379 units. Year-to-date, each submarket in the Halifax CMA reported a sharp decline. As a result, total sales of 4,442 units trail last year's pace by nearly 19 per cent. Despite the decline in sales, the average price of an existing home in Halifax increased nearly two per cent year-to-date to \$275,691.

The number of active listings in Halifax in October climbed 20 per cent compared to last year to 3,867 listings. The average time it takes to sell a home in the city increased over eight per cent year-to-date to 92 days.



HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

Available in SELECTED Reports:

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed

Table I: Housing Starts (SAAR and Trend) October 2013										
Halifax CMA ^I	September 2013	October 2013								
Trend ²	2,462	2,734								
SAAR	3,625	2,970								
	October 2012	October 2013								
Actual										
October - Single-Detached	90	56								
October - Multiples	507	196								
October - Total	597	252								
January to October - Single-Detached	832	597								
January to October - Multiples	1,672	1,735								
January to October - Total	2,504	2,332								

Source: CMHC

Detailed data available upon request

¹ Census Metropolitan Area

 $^{^{\}rm 2}$ The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

Table 1.1: Housing Activity Summary of Halifax CMA											
			October	2013							
			Owne	rship			_				
		Freehold			Condominium		Ren	tal			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
STARTS											
October 2013	55	12	40	0	0	0	1	144	252		
October 2012	90	8	12	0	6	161	2	318	597		
% Change	-38.9	50.0	**	n/a	-100.0	-100.0	-50.0	-54.7	-57.8		
Year-to-date 2013	591	106	155	0	0	72	6	1, 4 02	2,332		
Year-to-date 2012	830	150	69	2	14	161	2	1,276	2,504		
% Change	-28.8	-29.3	124.6	-100.0	-100.0	-55.3	200.0	9.9	-6.9		
UNDER CONSTRUCTION											
October 2013	603	110	189	0	6	265	1	2,326	3,500		
October 2012	754	112	112	0	20	516	2	2,431	3,947		
% Change	-20.0	-1.8	68.8	n/a	-70.0	-48.6	-50.0	-4.3	-11.3		
COMPLETIONS											
October 2013	60	6	0	0	6	0	1	98	171		
October 2012	78	14	4	0	11	0	0	0	107		
% Change	-23.1	-57.1	-100.0	n/a	-45.5	n/a	n/a	n/a	59.8		
Year-to-date 2013	667	106	66	0	18	277	46	1,275	2,455		
Year-to-date 2012	639	136	121	2	11	0	5	672	1,586		
% Change	4.4	-22.1	-4 5.5	-100.0	63.6	n/a	**	89.7	54.8		
COMPLETED & NOT ABSORB	ED										
October 2013	50	26	20	0	4	16	n/a	n/a	116		
October 2012	38	7	26	0	2	0	n/a	n/a	73		
% Change	31.6	**	-23.1	n/a	100.0	n/a	n/a	n/a	58.9		
ABSORBED											
October 2013	62	7	5	0	8	0	n/a	n/a	82		
October 2012	73	13	7	0	9	0	n/a	n/a	102		
% Change	-15.1	-46.2	-28.6	n/a	-11.1	n/a	n/a	n/a	-19.6		
Year-to-date 2013	683	97	65	0	14	261	n/a	n/a	1,120		
Year-to-date 2012	641	144	99	2	15	0	n/a	n/a	901		
% Change	6.6	-32.6	-34.3	-100.0	-6.7	n/a	n/a	n/a	24.3		

Table 1.2: Housing Activity Summary by Submarket									
			October						
			Owne	ership					
		Freehold		C	Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row Apt. & Other		Total*
STARTS									
Halifax City									
October 2013	5	4	25	0	0	0	0	0	34
October 2012	3	2	0	0	0	0	2	77	84
Dartmouth City									
October 2013	8	2	6	0	0	0	1	144	161
October 2012	4	0	12	0	6	161	0	241	424
Bedford-Hammonds Plains									
October 2013	6	2	0	0	0	0	0	0	8
October 2012	15	6	0	0	0	0	0	0	21
Sackville									
October 2013	5	2	0	0	0	0	0	0	7
October 2012	17	0	0	0	0	0	0	0	17
Fall River - Beaverbank									
October 2013	10	2	5	0	0	0	0	0	17
October 2012	20	0	0	0	0	0	0	0	20
Halifax County East									
October 2013	12	0	0	0	0	0	0	0	12
October 2012	19	0	0	0	0	0	0	0	19
Halifax County Southwest									
October 2013	9	0	4	0	0	0	0	0	13
October 2012	12	0	0	0	0	0	0	0	12
Halifax CMA									
October 2013	55	12	40	0	0	0	1	144	252
October 2012	90	8	12	0	6	161	2	318	597

Table 1.2: Housing Activity Summary by Submarket										
			October	2013						
			Owne	ership						
		Freehold		C	Condominium		Ren			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Apt. & Semi, and Other		Total*	
UNDER CONSTRUCTION										
Halifax City										
October 2013	68	20	93	0	4	72	0	1,206	1,463	
October 2012	59	46	22	0	0	0	2	1,549	1,678	
Dartmouth City										
October 2013	130	44	25	0	2	161	1	693	1,056	
October 2012	191	10	52	0	20	438	0	762	1,473	
Bedford-Hammonds Plains										
October 2013	59	14	25	0	0	0	0	88	186	
October 2012	101	12	6	0	0	78	0	88	285	
Sackville										
October 2013	60	14	19	0	0	0	0	338	431	
October 2012	56	2	14	0	0	0	0	0	72	
Fall River - Beaverbank										
October 2013	85	14	9	0	0	0	0	0	108	
October 2012	118	38	5	0	0	0	0	0	161	
Halifax County East										
October 2013	142	4	3	0	0	32	0	0	181	
October 2012	145	0	8	0	0	0	0	32	185	
Halifax County Southwest										
October 2013	59	0	15	0	0	0	0	- 1	75	
October 2012	84	4	5	0	0	0	0	0	93	
Halifax CMA										
October 2013	603	110	189	0	6	265	1	2,326	3,500	
October 2012	754	112	112	0	20	516	2	2,431	3,947	

Table 1.2: Housing Activity Summary by Submarket										
			October	2013						
			Owne	ership			Ren			
		Freehold		C	Condominium		Ken	tai	- 100	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Other		Total*	
COMPLETIONS										
Halifax City										
October 2013	7	2	0	0	0	0	0	97	106	
October 2012	9	8	4	0	0	0	0	0	21	
Dartmouth City										
October 2013	10	2	0	0	6	0	1	0	19	
October 2012	7	0	0	0	0	0	0	0	7	
Bedford-Hammonds Plains										
October 2013	6	0	0	0	0	0	0	1	7	
October 2012	6	2	0	0	0	0	0	0	8	
Sackville										
October 2013	6	2	0	0	0	0	0	0	8	
October 2012	10	2	0	0	- 11	0	0	0	23	
Fall River - Beaverbank										
October 2013	13	0	0	0	0	0	0	0	13	
October 2012	28	2	0	0	0	0	0	0	30	
Halifax County East										
October 2013	6	0	0	0	0	0	0	0	6	
October 2012	5	0	0	0	0	0	0	0	5	
Halifax County Southwest										
October 2013	12	0	0	0	0	0	0	0	12	
October 2012	13	0	0	0	0	0	0	0	13	
Halifax CMA										
October 2013	60	6	0	0	6	0	1	98	171	
October 2012	78	14	4	0	- 11	0	0	0	107	

	Table 1.2: Housing Activity Summary by Submarket									
		J	October							
			Owne	ership						
		Freehold		C	Condominium		Ren			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row Apt. & Other		Total*	
COMPLETED & NOT ABSORE	ED									
Halifax City										
October 2013	6	8	3	0	0	0	n/a	n/a	17	
October 2012	5	6	4	0	0	0	n/a	n/a	15	
Dartmouth City										
October 2013	9	1	5	0	4	16	n/a	n/a	35	
October 2012	0	0	0	0	0	0	n/a	n/a	0	
Bedford-Hammonds Plains										
October 2013	12	3	0	0	0	0	n/a	n/a	15	
October 2012	11	0	0	0	0	0	n/a	n/a	П	
Sackville										
October 2013	1	5	12	0	0	0	n/a	n/a	18	
October 2012	2	0	12	0	2	0	n/a	n/a	16	
Fall River - Beaverbank										
October 2013	12	9	0	0	0	0	n/a	n/a	21	
October 2012	9	1	0	0	0	0	n/a	n/a	10	
Halifax County East										
October 2013	2	0	0	0	0	0	n/a	n/a	2	
October 2012	2	0	0	0	0	0	n/a	n/a	2	
Halifax County Southwest										
October 2013	8	0	0	0	0	0	n/a	n/a	8	
October 2012	9	0	10	0	0	0	n/a	n/a	19	
Halifax CMA										
October 2013	50	26	20	0	4	16	n/a	n/a	116	
October 2012	38	7	26	0	2	0	n/a	n/a	73	

Table 1.2: Housing Activity Summary by Submarket									
			October						
			Owne	ership					
		Freehold		C	Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row Apt. & Other		Total*
ABSORBED									
Halifax City									
October 2013	7	4	1	0	0	0	n/a	n/a	12
October 2012	8	6	4	0	0	0	n/a	n/a	18
Dartmouth City									
October 2013	7	1	2	0	8	0	n/a	n/a	18
October 2012	7	0	0	0	0	0	n/a	n/a	7
Bedford-Hammonds Plains									
October 2013	10	1	0	0	0	0	n/a	n/a	П
October 2012	9	4	0	0	0	0	n/a	n/a	13
Sackville									
October 2013	8	1	2	0	0	0	n/a	n/a	11
October 2012	- 11	2	2	0	9	0	n/a	n/a	24
Fall River - Beaverbank									
October 2013	14	0	0	0	0	0	n/a	n/a	14
October 2012	23	1	0	0	0	0	n/a	n/a	24
Halifax County East									
October 2013	4	0	0	0	0	0	n/a	n/a	4
October 2012	4	0	0	0	0	0	n/a	n/a	4
Halifax County Southwest									
October 2013	12	0	0	0	0	0	n/a	n/a	12
October 2012	- 11	0	- 1	0	0	0	n/a	n/a	12
Halifax CMA									
October 2013	62	7	5	0	8	0	n/a	n/a	82
October 2012	73	13	7	0	9	0	n/a	n/a	102

Table 1.3: History of Housing Starts of Halifax CMA 2003 - 2012													
			Owne	rship			Ren						
		Freehold		C	Condominium		Kei						
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row Apt. & Other		Total*				
2012	989	186	115	2	18	161	7	1,276	2,754				
% Change	10.6	9.4	-21.2	n/a	50.0	2.5	-30.0	-18.5	-6.8				
2011	894	170	146	0	12	157	10	1,565	2,954				
% Change	-14.0	9.0	-2.7	n/a	n/a	60.2	150.0	66.0	23.6				
2010	1,039	156	150	0	0	98	4	943	2,390				
% Change	18.9	32.2	19.0	n/a	-100.0	22.5	**	81.7	37.9				
2009	874	118	126	0	15	80	1	519	1,733				
% Change	-25.7	9.3	-16.6	n/a	36.4	-45.2	-90.0	5.3	-17.3				
2008	1,177	108	151	0	11	1 4 6	10	493	2,096				
% Change	0.7	-34.9	24.8	n/a	-69.4	-51.0	-73.7	-25.4	-15.8				
2007	1,169	166	121	0	36	298	38	661	2,489				
% Change	10.8	7.8	-6.2	n/a	140.0	12.0	**	-25.0	-0.9				
2006	1,055	154	129	0	15	266	11	881	2,511				
% Change	-12.9	5.5	-25.4	-100.0	87.5	-40.9	175.0	92.4	2.4				
2005	1,211	146	173	- 1	8	450	4	458	2,451				
% Change	-19.4	2.8	8.8	n/a	-60.0	18.1	-42.9	10.4	-6.7				
2004	1,503	142	159	0	20	381	7	415	2,627				
% Change	2.4	-36.9	31.4	n/a	-60.0	-20.6	-69.6	-39.9	-14.3				
2003	1,468	225	121	0	50	480	23	690	3,066				

	Table 2: Starts by Submarket and by Dwelling Type												
October 2013													
	Sing	gle	Sei	mi	Row		Apt. & Other			Total			
Submarket	Oct	Oct	Oct	Oct	Oct	Oct	Oct	Oct	Oct	Oct	%		
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	Change		
Halifax City	5	3	4	4	25	0	0	77	34	84	-59.5		
Dartmouth City	9	4	2	0	6	18	144	4 02	161	424	-62.0		
Bedford-Hammonds Plains	6	15	2	6	0	0	0	0	8	21	-61.9		
Sackville	5	17	2	0	0	0	0	0	7	17	-58.8		
Fall River - Beaverbank	10	20	2	0	5	0	0	0	17	20	-15.0		
Halifax County East	12	19	0	0	0	0	0	0	12	19	-36.8		
Halifax County Southwest	9	12	0	0	4	0	0	0	13	12	8.3		
Halifax CMA	56	90	12	10	40	18	144	479	252	597	-57.8		

٦	Table 2.1: Starts by Submarket and by Dwelling Type													
January - October 2013														
	Sin	gle	Sei	mi	Ro	w	Apt. &	Other	Total					
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%			
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	Change			
Halifax City	81	83	22	74	87	16	759	719	949	892	6.4			
Dartmouth City	79	111	28	8	9	31	375	598	4 91	748	-34.4			
Bedford-Hammonds Plains	71	1 4 0	14	18	29	6	I	88	115	252	-54.4			
Sackville	67	106	24	6	8	14	338	0	437	126	**			
Fall River - Beaverbank	115	189	14	44	9	5	0	0	138	238	- 4 2.0			
Halifax County East	91	82	4	0	3	4	0	32	98	118	-16.9			
Halifax County Southwest	93	121	0	4	10	5	I	0	104	130	-20.0			
Halifax CMA	597	832	106	154	155	81	1,474	1,437	2,332	2,504	-6.9			

Table 2.2: S	Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market													
October 2013														
Row Apt. & Other														
Submarket	Freeho Condor		Rer	ntal	Freeho Condor		Rer	ntal						
	Oct 2013	Oct 2012	Oct 2013	Oct 2012	Oct 2013	Oct 2012	Oct 2013	Oct 2012						
Halifax City	25	0	0	0	0	0	0	77						
Dartmouth City	6	18	0	0	0	161	144	241						
Bedford-Hammonds Plains	0	0	0	0	0	0	0	0						
Sackville	0	0	0	0	0	0	0	0						
Fall River - Beaverbank	5	0	0	0	0	0	0	0						
Halifax County East	0	0	0	0	0	0	0	0						
Halifax County Southwest	4 0 0 0 0 0													
Halifax CMA	40	18	0	0	0	161	144	318						

Table 2.3: S	Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market													
January - October 2013														
Row Apt. & Other														
Submarket	Freeho Condo		Rei	ntal	Freeho Condo		Rer	ntal						
	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012						
Halifax City	87	16	0	0	72	0	687	719						
Dartmouth City	9	31	0	0	0	161	375	437						
Bedford-Hammonds Plains	29	6	0	0	0	0	1	88						
Sackville	8	14	0	0	0	0	338	0						
Fall River - Beaverbank	9	5	0	0	0	0	0	0						
Halifax County East	3	4	0	0	0	0	0	32						
Halifax County Southwest	10	5	0	0	0	0	I	0						
Halifax CMA	155	81	0	0	72	161	1,402	1,276						

Та	ble 2.4: St	arts by Su	bmarket a	nd by Inte	ended M ar	ket							
	October 2013												
Freehold Condominium Rental Total*													
Submarket Oct 2013 Oct 2012 Oct 2013 Oct 2012 Oct 2013 Oct 2013													
Halifax City	34	34 5 0 0 0 79 34											
Dartmouth City	16	16	0	167	145	241	161	424					
Bedford-Hammonds Plains	8	21	0	0	0	0	8	21					
Sackville	7	17	0	0	0	0	7	17					
Fall River - Beaverbank	17	20	0	0	0	0	17	20					
Halifax County East	12	19	0	0	0	0	12	19					
Halifax County Southwest	13	12	0	0	0	0	13	12					
Halifax CMA	107	110	0	167	145	320	252	597					

Та	.ble 2.5: St	arts by Su	bmarket a	nd by Inte	ended Mar	ket								
	January - October 2013													
Freehold Condominium Rental Total*														
Submarket	YTD 2013 YTD 2012 YTD 2013 YTD 2012 YTD 2013 YTD 2013 YTD 2013 YTD 201													
Halifax City	190	171	72	0	687	721	949	892						
Dartmouth City	111	134	0	177	380	437	491	748						
Bedford-Hammonds Plains	114	164	0	0	- 1	88	115	252						
Sackville	98	126	0	0	339	0	437	126						
Fall River - Beaverbank	138	238	0	0	0	0	138	238						
Halifax County East	98	86	0	0	0	32	98	118						
Halifax County Southwest	103	130	0	0	1	0	104	130						
Halifax CMA	852	1,049	72	177	1,408	1,278	2,332	2,504						

Tab	ole 3: Co	mpleti	ons by S	Submar	ket and	by Dw	elling T	уре					
			Oct	tober 2	013								
Single Semi Row Apt. & Other Total													
Submarket Oct Oct Oct Oct Oct Oct Oct Oct %													
2013 2012 2013 2012 2013 2012 2013 2012 2013 2012 Chang													
lifax City 7 9 2 8 0 4 97 0 106 21 *													
Dartmouth City	- 11	7	2	0	6	0	0	0	19	7	171. 4		
Bedford-Hammonds Plains	6	6	0	2	0	0	I	0	7	8	-12.5		
Sackville	6	10	2	2	0	- 11	0	0	8	23	-65.2		
Fall River - Beaverbank	13	28	0	2	0	0	0	0	13	30	-56.7		
Halifax County East	6	5	0	0	0	0	0	0	6	5	20.0		
Halifax County Southwest	12	13	0	0	0	0	0	0	12	13	-7.7		
Halifax CMA	61	78	6	14	6	15	98	0	171	107	59.8		

Tabl	Table 3.1: Completions by Submarket and by Dwelling Type												
January - October 2013													
Single Semi Row Apt. & Other Total													
Submarket YTD YTD YTD YTD YTD YTD YTD YTD YTD %													
2013 2012 2013 2012 2013 2012 2013 2012 2013 2012 Change													
lifax City 63 91 54 66 45 29 838 672 1,000 858 16.0													
Dartmouth City	138	76	4	6	49	32	713	0	904	114	**		
Bedford-Hammonds Plains	84	95	12	4	4	0	- 1	0	101	99	2.0		
Sackville	69	100	12	36	12	56	0	0	93	192	-51.6		
Fall River - Beaverbank	120	126	24	16	5	0	0	0	149	142	4.9		
Halifax County East	92	66	0	4	8	4	0	0	100	74	35.1		
Halifax County Southwest	106	88	2	4	0	15	0	0	108	107	0.9		
Halifax CMA	672	6 4 2	108	136	123	136	1,552	672	2,455	1,586	54.8		

Table 3.2: Com	pletions by	y Submark	cet, by Dw	elling Typ	e and by lı	ntended M	larket							
		0	ctober 20	13										
		Ro	ow .			Apt. &	Other							
Submarket	Submarket Freehold and Condominium Rental Freehold and Condominium Rental													
	Oct 2013	2013 Oct 2012 Oct 2013 Oct 2012 Oct 2013 Oct 2012 Oct 2013 Oct 20												
Halifax City	0	4	0	0	0	0	97	0						
Dartmouth City	6	0	0	0	0	0	0	0						
Bedford-Hammonds Plains	0	0	0	0	0	0	1	0						
Sackville	0	11	0	0	0	0	0	0						
Fall River - Beaverbank	0	0	0	0	0	0	0	0						
Halifax County East	0	0	0	0	0	0	0	0						
Halifax County Southwest	0	0	0	0	0	0	0	0						
Halifax CMA	6	15	0	0	0	0	98	0						

Table 3.3: Com	pletions by	y Submark	cet, by Dw	elling Typ	e and by l	ntended M	larket							
		Januar	y - Octobe	er 2013										
		Ro	w			Apt. &	Other							
Submarket	Freehold and Rental Freehold and Condominium Rental Condominium Rental													
	YTD 2013	2013 YTD 2012 YTD 2013 YTD 2012 YTD 2013 YTD 2013 YTD 2013 YTD 2013												
Halifax City	6	25	39	4	0	0	838	672						
Dartmouth City	49	32	0	0	277	0	436	0						
Bedford-Hammonds Plains	4	0	0	0	0	0	I	0						
Sackville	12	56	0	0	0	0	0	0						
Fall River - Beaverbank	5	0	0	0	0	0	0	0						
Halifax County East	8	4	0	0	0	0	0	0						
Halifax County Southwest	0	15	0	0	0	0	0	0						
Halifax CMA	84	132	39	4	277	0	1,275	672						

Table	3.4: Comp	letions by	Submark	et and by	Intended I	1arket							
	October 2013												
	Freehold Condominium Rental Total*												
Submarket Oct 2013 Oct 2012 Oct 2013 alifax City 9 21 0 0 97 0 106 21													
Halifax City	9 21 0 0 97 0 106												
Dartmouth City	12	7	6	0	I	0	19	7					
Bedford-Hammonds Plains	6	8	0	0	I	0	7	8					
Sackville	8	12	0	- 11	0	0	8	23					
Fall River - Beaverbank	13	30	0	0	0	0	13	30					
Halifax County East	6	5	0	0	0	0	6	5					
Halifax County Southwest	12	13	0	0	0	0	12	13					
Halifax CMA	66	96	6	Ш	99	0	171	107					

Table	Table 3.5: Completions by Submarket and by Intended Market													
January - October 2013														
Freehold Condominium Rental Total*														
Submarket	YTD 2013 YTD 2012 YTD 2013 YTD 2012 YTD 2013 YTD 2012 YTD 2013 YTD 20													
Halifax City	121	182	0	0	879	676	1,000	858						
Dartmouth City	169	111	295	2	440	1	904	114						
Bedford-Hammonds Plains	100	99	0	0	- 1	0	101	99						
Sackville	92	181	0	11	I	0	93	192						
Fall River - Beaverbank	149	142	0	0	0	0	149	142						
Halifax County East	100	74	0	0	0	0	100	74						
Halifax County Southwest	108	107	0	0	0	0	108	107						
Halifax CMA	839	896	295	13	1,321	677	2,455	1,586						

	Table 4: Absorbed Single-Detached Units by Price Range									inge			
					Octob	er 201	3						
					Price I	Ranges							
Submarket	< \$30	0,000	\$300, \$349		\$350	,000 - 9,999	\$400, \$449		\$450,0	000 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		πιες (ψ)	πιες (φ)
Halifax City		, ,						, ,					
October 2013	3	42.9	2	28.6	0	0.0	0	0.0	2	28.6	7		
October 2012	3	37.5	- 1	12.5	0	0.0	0	0.0	4	50.0	8		
Year-to-date 2013	20	29.4	10	14.7	8	11.8	4	5.9	26	38.2	68	372,867	490,132
Year-to-date 2012	19	21.3	8	9.0	12	13.5	5	5.6	45	50.6	89	459,000	537,182
Dartmouth City													
October 2013	2	28.6	1	14.3	3	42.9	0	0.0	I	14.3	7		
October 2012	3	42.9	- 1	14.3	I	14.3	2	28.6	0	0.0	7		
Year-to-date 2013	86	68.8	8	6.4	22	17.6	4	3.2	5	4.0	125	299,900	306,507
Year-to-date 2012	32	4 2.1	9	11.8	29	38.2	2	2.6	4	5.3	76	325,900	336,112
Bedford-Hammonds Plains													
October 2013	0	0.0	- 1	10.0	0	0.0	4	40.0	5	50.0	10	469,950	495,380
October 2012	0	0.0	- 1	11.1	2	22.2	3	33.3	3	33.3	9		
Year-to-date 2013	- 1	1.0	9	9.2	14	14.3	25	25.5	49	50.0	98	449,950	530,050
Year-to-date 2012	4	3.8	10	9.6	14	13.5	21	20.2	55	52.9	104	462,000	537,188
Sackville				,		·							
October 2013	0	0.0	0	0.0	- 1	12.5	2	25.0	5	62.5	8		
October 2012	- 1	9.1	2	18.2	4	36.4	2	18.2	2	18.2	11	384,950	394,468
Year-to-date 2013	0	0.0	- 1	1.4	17	24.3	21	30.0	31	44.3	70	448,075	464,572
Year-to-date 2012	7	7.0	10	10.0	35	35.0	13	13.0	35	35.0	100	394,000	411,233
Fall River - Beaverbank													
October 2013	6	42.9	2	14.3	5	35.7	0	0.0	I	7.1	14	337,450	326,135
October 2012	6	26.1	10	43.5	I	4.3	2	8.7	4	17.4	23	338,850	362,856
Year-to-date 2013	28	22.8	40	32.5	31	25.2	6	4.9	18	14.6	123	344,900	371,144
Year-to-date 2012	25	20.0	39	31.2	33	26.4	12	9.6	16	12.8	125	349,900	367,077
Halifax County East													
October 2013	3	75.0	0	0.0	0	0.0	0	0.0	I	25.0	4		
October 2012	0	0.0	2	50.0	0	0.0	- 1	25.0	- 1	25.0	4		
Year-to-date 2013	58	64.4	7	7.8	13	14.4	3	3.3	9	10.0	90	294,900	305,675
Year-to-date 2012	35	51.5	8	11.8	15	22.1	3	4.4	7	10.3	68	299,400	309,146
Halifax County Southwest				,		·							
October 2013	- 1	8.3	3	25.0	3	25.0	2	16.7	3	25.0	12	374,975	392,313
October 2012	3	27.3	4	36.4	2	18.2	0	0.0	2	18.2	- 11	320,000	516,964
Year-to-date 2013	- 11	10.1	18	16.5	25	22.9	21	19.3	34	31.2	109	400,000	442,798
Year-to-date 2012	10	12.3	- 11	13.6	29	35.8	5	6.2	26	32.1	81	384,000	469,005
Halifax CMA													
October 2013	15	24.2	9	14.5	12	19.4	8	12.9	18	29.0	62	373,925	387,072
October 2012	16	21.9	21	28.8	10		10	13.7	16	21.9	73	347,000	412,923
Year-to-date 2013	204	29.9	93	13.6	130		84	12.3	172	25.2		369,900	406,345
Year-to-date 2012	132	20.5	95	14.8	167		61	9.5	188	29.2		380,000	428,057

Source: CMHC (Market Absorption Survey)

Table	4.1: Average Pr	rice (\$) of Abso	rbed Singl	e-detached Un	its	
		October 20	13			
Submarket	Oct 2013	Oct 2012	% Change	YTD 2013	YTD 2012	% Change
Halifax City			n/a	490,132	537,182	-8.8
Dartmouth City			n/a	306,507	336,112	-8.8
Bedford-Hammonds Plains	495,380		n/a	530,050	537,188	-1.3
Sackville		394,468	n/a	464,572	411,233	13.0
Fall River - Beaverbank	326,135	362,856	-10.1	371,144	367,077	1.1
Halifax County East			n/a	305,675	309,146	-1.1
Halifax County Southwest	392,313	516,964	-24.1	442,798	469,005	-5.6
Halifax CMA	387,072	412,923	-6.3	406,345	428,057	-5.1

Source: CMHC (Market Absorption Survey)

	Ta	ble 5: ML	S [®] Resi	dentia	l Activ	ity by Sul	omarke	t				
		October	2013		October 2012					% C	Change	
Submarket	Sales	Average Sale Price (\$)	Average Days on Market	Active Listings	Sales	Average Sale Price (\$)	Average Days on Market	ACTIVE	Sales	Average Sale Price	Average Days on Market	ACTIVE
Halifax City	87	n/a	91	731	107	n/a	68	496	-18.7	n/a	33.8	47.4
Dartmouth City	95	n/a	93	692	111	n/a	59	550	-14.4	n/a	57.6	25.8
Bedford-Hammonds Plains	57	n/a	132	627	47	n/a	96	440	21.3	n/a	37.5	42.5
Sackville	33	n/a	92	243	32	n/a	92	257	3.1	n/a	0.0	-5.4
Halifax County Southwest	36	n/a	83	354	32	n/a	108	359	12.5	n/a	-23.1	-1.4
Halifax County East	15	n/a	100	300	38	n/a	123	292	-60.5	n/a	-18.7	2.7
Outside Halifax-Dartmouth Board	32	n/a	128	559	52	n/a	111	507	-38.5	n/a	15.3	10.3
Fall River-Beaver Bank	24	n/a	118	361	26	n/a	79	321	-7.7	n/a	49.4	12.5
Halifax CMA	379	265,339	102	3867	445	262,061	84	3222	-14.8	1.3	21.4	20.0
		Vanu ta da	2012			Voor to de	±= 2012			9/ 6	banza	

		Year-to-da	te 2013		Year-to-da	% Change				
Submarket		Average	Average		Average	Average		Average	Average	
	Sales	Sale Price	Days on	Sales	Sale Price	Days on	Sales	Sale	Days on	
		(\$)	Market		(\$)	Market		Price	Market	
Halifax City	996	n/a	84	1,291	n/a	79	-22.9	n/a	6.3	
Dartmouth City	1,083	n/a	71	1,404	n/a	70	-22.9	n/a	1.4	
Bedford-Hammonds Plains	526	n/a	109	625	n/a	109	-15.8	n/a	0.0	
Sackville	397	n/a	94	475	n/a	73	-16. 4	n/a	28.8	
Halifax County Southwest	396	n/a	97	445	n/a	89	-11.0	n/a	9.0	
Halifax County East	253	n/a	101	293	n/a	106	-13.7	n/a	-4.7	
Outside Halifax-Dartmouth Board	462	n/a	120	506	n/a	105	-8.7	n/a	14.3	
Fall River-Beaver Bank	329	n/a	103	43 I	n/a	94	-23.7	n/a	9.6	
Halifax CMA	4,442	275,691	92	5,470	271,067	85	-18.8	1.7	8.2	

 $\mathsf{MLS}^{@}$ is a registered trademark of the Canadian Real Estate Association (CREA).

Source: Nova Scotia Association of REALTORS®

Table 6: Economic Indicators										
October 2013										
		Inter	Interest Rates			CPI.	Halifax Labour Market			
		P & I Per \$100,000	Mortgag (% I Yr. Term		NHPI, Total, Halifax CMA 2007=100	2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)
2012	January	598	3.50	5.29	112.6	122.4	226	5.5	70.0	803
	February	595	3.20	5.24	113.9	123.0	226	5.8	70.3	804
	March	595	3.20	5.24	113.9	124.0	226	6.0	70.3	804
	April	607	3.20	5.44	114.0	124.8	225	6.2	70.1	810
	May	601	3.20	5.34	114.1	124.2	224	6.4	69.7	818
	June	595	3.20	5.24	114.0	123.5	223	6.8	69.6	823
	July	595	3.10	5.24	114.5	123.3	223	6.7	69.7	823
	August	595	3.10	5.24	115.0	123.8	225	6.4	69.9	822
	September	595	3.10	5.24	114.9	124.5	227	5.7	69.8	823
	October	595	3.10	5.24	114.9	124.4	227	5.5	69.7	821
	November	595	3.10	5.24	115.5	124.3	226	5.8	69.5	816
	December	595	3.00	5.24	115.7	123.7	225	6.3	69.6	809
2013	January	595	3.00	5.24	115.9	124.1	225	6.5	69.7	808
	February	595	3.00	5.24	117.0	125.2	226	6.4	69.7	814
	March	590	3.00	5.14	117.0	125.3	226	6.3	69.8	821
	April	590	3.00	5.14	117.0	125.4	225	6.5	69.5	827
	May	590	3.00	5.14	117.4	125.1	225	6.5	69.5	835
	June	590	3.14	5.14	117.3	125.0	227	6.6	69.9	843
	July	590	3.14	5.14	117.8	125.1	228	6.3	69.9	845
	August	601	3.14	5.34	117.6	125.2	229	6.2	70.1	846
	September	601	3.14	5.34	117.8	126.0	229	6.0	69.8	844
	October	601	3.14	5.34		125.4	229	6.3	70.2	845
	November									
	December									

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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