HOUSING MARKET INFORMATION

HOUSING NOW Halifax CMA

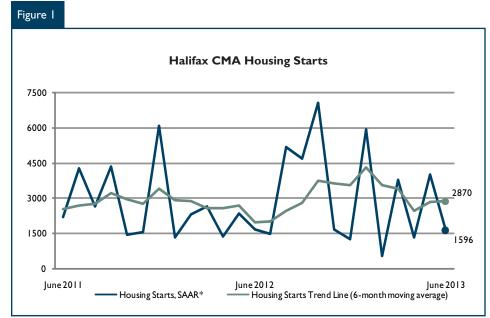


CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: July 2013

Highlights

- Total housing starts in Halifax increased to 1,388 units year-to-date from 900 last year
- Year-to-date MLS[®] sales declined 24 per cent to 2,703 units
- The average price of an existing home recorded little change year-to-date at \$275,476



Source: CMHC

*SAAR: Seasonally Adjusted Annual Rate

The seasonally adjusted annual rate (SAAR) is a monthly figure for starts adjusted to remove normal season variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace was maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

Table of Contents

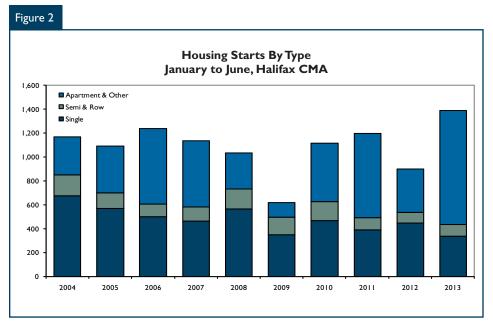
- I Highlights
- Housing Starts Trended Higher in June
- Year-to-Date Single-Detached Starts Declined
- 3 Semi and Row Starts Increased Year-to-Date
- 3 Apartment Construction Remained Strong
- 3 Year-to-Date Existing Home Sales Declined
- 6 Housing Now Report Tables
- 7 Report Tables (7-23)
- 24 Glossary of Terms, Definitions and Methodology
- 26 CMHC Home to Canadians

SUBSCRIBE NOW!

Access CMHC's Market Analysis Centre publications quickly and conveniently on the Order Desk at www.cmhc.ca/housingmarketinformation. View, print, download or subscribe to get market information e-mailed to you on the day it is released. CMHC's electronic suite of national standardized products is available for free.







Source: CMHC

Housing Starts Trended Higher in June

Housing starts in Halifax, Census Metropolitan Area (CMA) were trending at 2,870 units in June compared to 2,813 in May according to Canada Mortgage and Housing Corporation (CMHC). The trend is a six month moving average of the monthly seasonally adjusted annual rates (SAAR) of housing starts.

Actual housing starts in June totaled 147 units compared to 157 in June 2012. Year-to-date total starts in Halifax increased to 1,388 units from 900 in 2012. In the existing homes market, MLS® sales declined 23 per cent last month to 538 units. Year-to-date sales in the city were 24 per cent below last year's level.

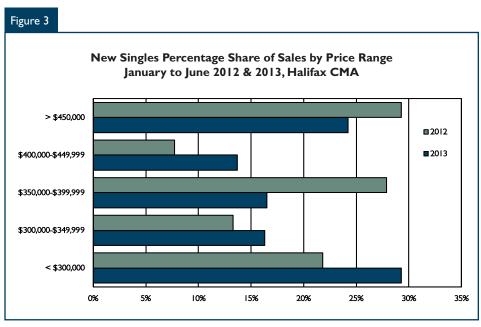
Demand for housing in Halifax, specifically in the single family market, remained subdued in the first half of the year as little growth in population and employment impacted activity for both new and existing homes.

Year-to-Date Single-Detached Starts Declined

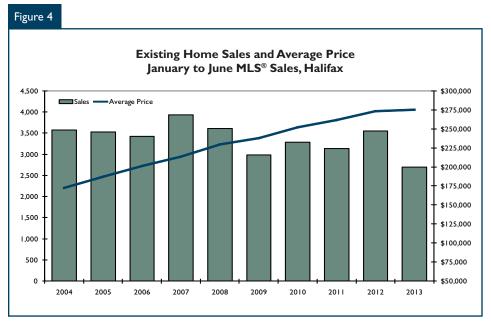
In the single-detached segment of the market, starts decreased to 84 units in June from 97 last year. At the submarket level, increases in Halifax City, Halifax County East and Sackville were more than offset by sharp declines in Bedford – Hammonds Plains and Fall River – Beaverbank.

Year-to-date single starts in Halifax declined 25 per cent to 334 units. After six months of the year, starts decreased in each submarket with the exceptions of Halifax City, Halifax County East and Halifax County Southwest. Singles declined sharply in Bedford – Hammonds Plains (52 per cent), Dartmouth City (44 per cent) and Fall River - Beaverbank (40 per cent). The reduced pace of single-detached construction is attributed to a variety of factors including minimal population growth, little change in total employment and some shift in consumer demand towards apartment living, specifically within the aging population base.

Along with the slowing pace of construction this year, the amount of available singles inventory declined in June. Singles inventory (the number of single-detached units that were completed and not absorbed) decreased to 40 units last month from 52 in 2012. Inventory was highest in Fall River – Beaverbank and Bedford – Hammonds Plains at 12 and 11 units, respectively. In Sackville and Dartmouth City, little inventory was available at one unit each.



Source: CMHC



Source: Nova Scotia Association of REALTORS® MLS® is a registered trademark of the Canadian Real Estate Association

The decline in inventory was partially attributed to an increase in absorbed, single-detached units (new singles) last month. There were 126 new singles absorbed into the market in June compared to 63 in June 2012. As a result of the increase, year-to-date absorptions climbed to 454 units from 376 last year.

In the first half of the year, the average price of a new single in the city stood at \$411,989, which represents a decline of nearly four per cent compared to 2012. In the HRM's most expensive submarket for new singles, Bedford – Hammonds Plains, prices declined five per cent to \$545,702. In Halifax City, the second most expensive submarket, prices increased nearly three per cent to \$518,472. Prices in Dartmouth City and Halifax County Southwest declined over ten per cent to \$320,349 and \$428,230, respectively.

Semi and Row Starts Increased Year-to-Date

In the semi-detached and row segment of the market nine units

were started in June compared to 28 in June 2012. Despite the decline, year-to-date semi and row starts exceeded last year's pace with 99 starts compared to 89 in 2012. Of the 99 starts this year, 38 were in Halifax City, 26 were in Sackville and 13 were in Bedford – Hammonds Plains. Although up over last year, semi-detached and row starts ended the first half of the year below the ten-year, year-to-date average of 137 units.

Apartment Construction Remained Strong

Year-to-date new home construction in the city was largely supported by elevated levels of apartment construction. In the first six months of the year apartment starts in Halifax exceeded last year's pace with 955 units compared to 363 in 2012. Of the 955 units, the majority were in Halifax City at 538. In Dartmouth City, construction began on over 230 apartments while in Sackville, 185 units were started. Less than ten per cent of apartment starts in Halifax in 2013 were condo units.

With the completion of 380 apartments last month, the total number of apartment units under construction declined to 2,925 units. The majority of these apartments were in Halifax City at 1,489 units. In Dartmouth City, there were 1,130 units under construction while in Sackville 185 apartments remained in the construction phase in June.

Apartment starts remained at an elevated pace year-to-date as builders responded to steady demand for one floor living and most specifically, apartment-style rental accommodations. Demand for rental in Halifax is supported by a number of factors. Slowing, but positive net migration offers an on-going source of rental demand as new migrants tend to rent upon their arrival. Secondly, little employment growth in the city has resulted in some potential first time homeowners remaining in the rental market. Finally, an aging population base continued to offer a large and growing source of rental demand in 2013.

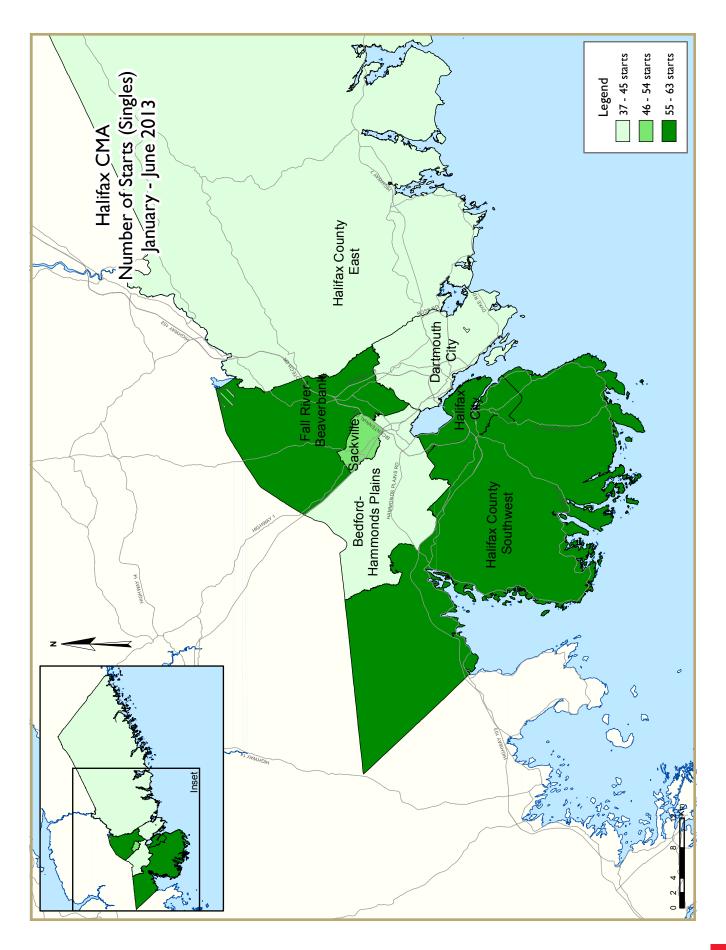
Year-to-Date Existing Home Sales Declined

Existing home sales in Halifax declined to 538 units last month from 700 in 2012 as sales declined in every submarket. MLS® sales in June were 27 per cent below the ten-year average for the month. At the submarket level, the sharpest decline was reported in Halifax City where sales totaled 91 units compared to 150 last year. In Dartmouth City, the HRM's largest submarket for existing homes, sales decreased 28 per cent to 133 units. Despite the sharp decline in sales, the average price of an existing home recorded little change, declining 1.6 per cent to \$268,106.

Year-to-date MLS® sales in Halifax declined 24 per cent in 2013 to 2,703 units. After six months of the year, sales in Halifax were 21 per cent below the ten-year, year-to-date average of 3,428 units. In the city's three largest submarkets, Dartmouth City, Halifax City and Bedford – Hammonds Plains, sales declined between 26 and 28 per cent compared to 2012.

Despite the sharp decline in sales, the average price of an existing home reported little change year-to-date at \$275,476. At the submarket level, prices were mixed with most submarkets reporting increases of less than two per cent.

New listings in Halifax increased 2.3 per cent year-to-date in 2013 to 6,259 units. The modest increase in listings combined with a sharp decline in sales pushed active listings up over 27 per cent as of June. Year-to-date, the average time it takes to sell a home in the city reported a slight increase to 90 days in 2013.



HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Activity Summary of CMA
- Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

Available in SELECTED Reports:

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table I: Housing Activity Summary of Halifax CMA											
			June 2	013							
			Owne	rship			Ren	4-1			
		Freehold		C	Condominium		Ken	tai	T 18		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
STARTS											
June 2013	84	4	5	0	0	0	0	54	147		
June 2012	97	24	4	0	0	0	0	32	157		
% Change	-13.4	-83.3	25.0	n/a	n/a	n/a	n/a	68.8	-6.4		
Year-to-date 2013	334	46	53	0	0	72	0	883	1,388		
Year-to-date 2012	448	68	21	0	0	0	0	363	900		
% Change	-25.4	-32.4	152.4	n/a	n/a	n/a	n/a	143.3	54.2		
UNDER CONSTRUCTION											
June 2013	585	90	141	0	24	320	14	2,605	3,779		
June 2012	623	72	169	0	6	267	0	1,956	3,093		
% Change	-6.1	25.0	-16.6	n/a	**	19.9	n/a	33.2	22.2		
COMPLETIONS											
June 2013	117	14	3	0	0	143	21	237	535		
June 2012	56	6	16	0	0	0	0	164	242		
% Change	108.9	133.3	-81.3	n/a	n/a	n/a	n/a	44.5	121.1		
Year-to-date 2013	428	66	12	0	0	222	27	4 77	1,232		
Year-to-date 2012	388	94	27	0	0	0	5	322	836		
% Change	10.3	-29.8	-55.6	n/a	n/a	n/a	**	48.I	47.4		
COMPLETED & NOT ABSORB	ED										
June 2013	40	17	14	0	0	0	n/a	n/a	71		
June 2012	52	17	0	0	2	0	n/a	n/a	71		
% Change	-23.1	0.0	n/a	n/a	-100.0	n/a	n/a	n/a	0.0		
ABSORBED											
June 2013	126	14	3	0	0	143	n/a	n/a	286		
June 2012	63	18	16	0	2	0	n/a	n/a	99		
% Change	100.0	-22.2	-81.3	n/a	-100.0	n/a	n/a	n/a	188.9		
Year-to-date 2013	454	66	17	0	0	222	n/a	n/a	759		
Year-to-date 2012	376	92	31	0	4	0	n/a	n/a	503		
% Change	20.7	-28.3	-45.2	n/a	-100.0	n/a	n/a	n/a	50.9		

	Table I.I:	Housing	Activity	Summar	y by Subn	narket							
	June 2013												
			Owne	ership			Ren	e . I					
		Freehold		C	Condominium		Ken	tai					
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*				
STARTS													
Halifax City													
June 2013	18	2	5	0	0	0	0	0	25				
June 2012	8	8	0	0	0	0	0	0	16				
Dartmouth City													
June 2013	11	2	0	0	0	0	0	0	13				
June 2012	13	6	0	0	0	0	0	0	19				
Bedford-Hammonds Plains													
June 2013	11	0	0	0	0	0	0	0	11				
June 2012	22	0	0	0	0	0	0	0	22				
Sackville													
June 2013	9	0	0	0	0	0	0	5 4	63				
June 2012	7	0	0	0	0	0	0	0	7				
Fall River - Beaverbank													
June 2013	7	0	0	0	0	0	0	0	7				
June 2012	26	10	0	0	0	0	0	0	36				
Halifax County East													
June 2013	14	0	0	0	0	0	0	0	14				
June 2012	7	0	4	0	0	0	0	32	43				
Halifax County Southwest													
June 2013	14	0	0	0	0	0	0	0	14				
June 2012	14	0	0	0	0	0	0	0	14				
Halifax CMA													
June 2013	84	4	5	0	0	0	0	54	147				
June 2012	97	24	4	0	0	0	0	32	157				

	Table I.I:	Housing	_		y by Subn	narket			
			June 2	013					
			Owne	rship			Ren	* al	
		Freehold		(Condominium		Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row Apt. & Other		Total*
UNDER CONSTRUCTION									
Halifax City									
June 2013	63	36	38	0	4	72	14	1,417	1,644
June 2012	58	38	27	0	0	0	0	1,511	1,634
Dartmouth City									
June 2013	164	28	47	0	20	216	0	914	1,389
June 2012	189	12	58	0	6	189	0	413	867
Bedford-Hammonds Plains									
June 2013	55	6	9	0	0	0	0	89	159
June 2012	75	2	6	0	0	78	0	0	161
Sackville									
June 2013	71	18	28	0	0	0	0	185	302
June 2012	49	2	46	0	0	0	0	0	97
Fall River - Beaverbank									
June 2013	70	2	4	0	0	0	0	0	76
June 2012	99	16	0	0	0	0	0	0	115
Halifax County East									
June 2013	105	0	4	0	0	32	0	0	141
June 2012	99	0	12	0	0	0	0	32	143
Halifax County Southwest									
June 2013	57	0	11	0	0	0	0	0	68
June 2012	54	2	20	0	0	0	0	0	76
Halifax CMA									
June 2013	585	90	141	0	24	320	14	2,605	3,779
June 2012	623	72	169	0	6	267	0	1,956	3,093

Table I.I: Housing Activity Summary by Submarket											
			June 20	013							
			Owne	rship							
		Freehold		(Condominium		Ren	ital	Total*		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other			
COMPLETIONS											
Halifax City											
June 2013	16	6	0	0	0	0	21	166	209		
June 2012	12	4	4	0	0	0	0	164	184		
Dartmouth City											
June 2013	14	0	0	0	0	143	0	71	228		
June 2012	10	0	0	0	0	0	0	0	10		
Bedford-Hammonds Plains											
June 2013	10	0	0	0	0	0	0	0	10		
June 2012	10	0	0	0	0	0	0	0	10		
Sackville											
June 2013	12	0	3	0	0	0	0	0	15		
June 2012	9	0	12	0	0	0	0	0	21		
Fall River - Beaverbank											
June 2013	15	8	0	0	0	0	0	0	23		
June 2012	7	2	0	0	0	0	0	0	9		
Halifax County East											
June 2013	37	0	0	0	0	0	0	0	37		
June 2012	5	0	0	0	0	0	0	0	5		
Halifax County Southwest											
June 2013	13	0	0	0	0	0	0	0	13		
June 2012	3	0	0	0	0	0	0	0	3		
Halifax CMA											
June 2013	117	14	3	0	0	143	21	237	535		
June 2012	56	6	16	0	0	0	0	164	242		

1	Гable I.I:	Housing			y by Subr	narket			
			June 2						
			Owne	rship			Ren	tal	
		Freehold		C	Condominium	ı	rten	cai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Total*	
COMPLETED & NOT ABSORB	ED								
Halifax City									
June 2013	6	2	3	0	0	0	n/a	n/a	П
June 2012	11	13	0	0	0	0	n/a	n/a	24
Dartmouth City									
June 2013	- 1	0	0	0	0	0	n/a	n/a	1
June 2012	0	0	0	0	0	0	n/a	n/a	0
Bedford-Hammonds Plains									
June 2013	11	5	0	0	0	0	n/a	n/a	16
June 2012	17	0	0	0	0	0	n/a	n/a	17
Sackville									
June 2013	- 1	0	6	0	0	0	n/a	n/a	7
June 2012	7	2	0	0	2	0	n/a	n/a	П
Fall River - Beaverbank									
June 2013	12	10	5	0	0	0	n/a	n/a	27
June 2012	9	2	0	0	0	0	n/a	n/a	П
Halifax County East									
June 2013	2	0	0	0	0	0	n/a	n/a	2
June 2012	- 1	0	0	0	0	0	n/a	n/a	1
Halifax County Southwest									
June 2013	7	0	0	0	0	0	n/a	n/a	7
June 2012	7	0	0	0	0	0	n/a	n/a	7
Halifax CMA									
June 2013	40	17	14	0	0	0	n/a	n/a	71
June 2012	52	17	0	0	2	0	n/a	n/a	71

	Table I.I:	Housing			y by Subn	narket			
			June 20	013					
			Owne	rship			Ren	* al	
		Freehold		C	Condominium		Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Total*	
ABSORBED									
Halifax City									
June 2013	16	9	0	0	0	0	n/a	n/a	25
June 2012	11	10	4	0	0	0	n/a	n/a	25
Dartmouth City									
June 2013	14	0	0	0	0	143	n/a	n/a	157
June 2012	10	0	0	0	0	0	n/a	n/a	10
Bedford-Hammonds Plains									
June 2013	10	- 1	0	0	0	0	n/a	n/a	- 11
June 2012	13	0	0	0	0	0	n/a	n/a	13
Sackville									
June 2013	13	0	3	0		0	n/a	n/a	16
June 2012	10	4	12	0	2	0	n/a	n/a	28
Fall River - Beaverbank									
June 2013	19	4	0	0	0	0	n/a	n/a	23
June 2012	9	4	0	0	0	0	n/a	n/a	13
Halifax County East									
June 2013	37	0	0	0	0	0	n/a	n/a	37
June 2012	7	0	0	0	0	0	n/a	n/a	7
Halifax County Southwest									
June 2013	17	0	0	0	0	0	n/a	n/a	17
June 2012	3	0	0	0	0	0	n/a	n/a	3
Halifax CMA									
June 2013	126	14	3	0	0	143	n/a	n/a	286
June 2012	63	18	16	0	2	0	n/a	n/a	99

Table 1.2: History of Housing Starts of Halifax CMA 2003 - 2012												
			Owne	ership								
		Freehold		C	Condominium		Ren	tal				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row Other		Total*			
2012	989	186	115	2	18	161	7	1,276	2,754			
% Change	10.6	9.4	-21.2	n/a	50.0	2.5	-30.0	-18.5	-6.8			
2011	894	170	146	157	10	1,565	2,954					
% Change	-14.0	9.0	-2.7	60.2	150.0	66.0	23.6					
2010	1,039	156	150	0	0	98	4	943	2,390			
% Change	18.9	32.2	19.0	n/a	-100.0	22.5	**	81.7	37.9			
2009	874	118	126	0	15	80	1	519	1,733			
% Change	-25.7	9.3	-16.6	n/a	36.4	- 4 5.2	-90.0	5.3	-17.3			
2008	1,177	108	151	0	- 11	1 4 6	10	493	2,096			
% Change	0.7	-34.9	24.8	n/a	-69.4	-51.0	-73.7	-25.4	-15.8			
2007	1,169	166	121	0	36	298	38	661	2,489			
% Change	10.8	7.8	-6.2	n/a	140.0	12.0	**	-25.0	-0.9			
2006	1,055	154	129	0	15	266	- 11	881	2,511			
% Change	-12.9	5.5	-25.4	-100.0	87.5	-40.9	175.0	92.4	2.4			
2005	1,211	146	173	- 1	8	450	4	458	2,451			
% Change	-19.4	2.8	8.8	n/a	-60.0	18.1	-42.9	10.4	-6.7			
2004	1,503	142	159	0	20	381	7	415	2,627			
% Change	2.4	-36.9	31.4	n/a	-60.0	-20.6	-69.6	-39.9	-14.3			
2003	1,468	225	121	0	50	480	23	690	3,066			

Table 2: Starts by Submarket and by Dwelling Type												
June 2013 Single Semi Row Apt. & Other Total												
	Single		Sei	nı	RO	W	Apt. &	Other		lotai		
Submarket	June	June	June	June	June	June	June	June	June	June	%	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	Change	
Halifax City	18	8	2	8	5	0	0	0	25	16	56.3	
Dartmouth City	- 11	13	2	6	0	0	0	0	13	19	-31.6	
Bedford-Hammonds Plains	- 11	22	0	0	0	0	0	0	11	22	-50.0	
Sackville	9	7	0	0	0	0	54	0	63	7	**	
Fall River - Beaverbank	7	26	0	10	0	0	0	0	7	36	-80.6	
Halifax County East	14	7	0	0	0	4	0	32	14	43	-67. 4	
Halifax County Southwest 14 14 0 0 0 0 0 14 14												
Halifax CMA												

Table 2.1: Starts by Submarket and by Dwelling Type January - June 2013													
Single Semi Row Apt. & Other Total													
Submarket	YTD	%											
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	Change		
Halifax City	55	52	12	38	26	0	538	331	631	4 21	49.9		
Dartmouth City	40	72	10	6	0	0	231	0	281	78	**		
Bedford-Hammonds Plains	38	79	4	4	9	6	- 1	0	52	89	-41.6		
Sackville	46	58	18	4	8	6	185	0	257	68	**		
Fall River - Beaverbank	63	105	2	16	4	0	0	0	69	121	-43.0		
Halifax County East	37	28	0	0	0	4	0	32	37	64	- 4 2.2		
Halifax County Southwest 55 54 0 0 6 5 0 0 61 59													
Halifax CMA													

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market June 2013													
		Ro	w			Apt. &	Other						
Submarket	Freeho Condo		Rer	ntal	Freeho Condoi		Rer	ntal					
	June 2013	June 2012	June 2013	June 2012	June 2013	June 2012	June 2013	June 2012					
Halifax City	5	0	0	0	0	0	0	0					
Dartmouth City	0	0	0	0	0	0	0	0					
Bedford-Hammonds Plains	0	0	0	0	0	0	0	0					
Sackville	0	0	0	0	0	0	54	0					
Fall River - Beaverbank	0	0	0	0	0	0	0	0					
Halifax County East	0	4	0	32									
Halifax County Southwest	0	0	0	0	0	0	0	0					
Halifax CMA	5	5 4 0 0 0 0 54											

Table 2.3: S	Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market January - June 2013													
Row Apt. & Other														
Submarket	Freeho Condo		Rei	ntal	Freeho Condo		Rer	ntal						
	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012						
Halifax City	26	0	0	0	72	0	466	331						
Dartmouth City	0	0	0	0	0	0	231	0						
Bedford-Hammonds Plains	9	6	0	0	0	0	I	0						
Sackville	8	6	0	0	0	0	185	0						
Fall River - Beaverbank	4	0	0	0	0	0	0	0						
Halifax County East	0	0 4 0 0 0 0												
Halifax County Southwest	6	5	0	0	0	0	0	0						
Halifax CMA	53	21	0	0	72	0	883	363						

Table 2.4: Starts by Submarket and by Intended Market June 2013												
Freehold Condominium Rental Total*												
Submarket	June 2013	June 2012										
Halifax City	25	16	0	0	0	0	25	16				
Dartmouth City	13	19	0	0	0	0	13	19				
Bedford-Hammonds Plains	11	22	0	0	0	0	11	22				
Sackville	9	7	0	0	54	0	63	7				
Fall River - Beaverbank	7	36	0	0	0	0	7	36				
Halifax County East	14	- 11	0	0	0	32	14	43				
Halifax County Southwest	14	14	0	0	0	0	14	14				
Halifax CMA	93	125	0	0	54	32	147	157				

Table 2.5: Starts by Submarket and by Intended Market											
January - June 2013											
	Free	hold	Condo	minium	Rer	ntal	Tot	al*			
Submarket	YTD 2013	YTD 2012									
Halifax City	93	90	72	0	466	331	631	421			
Dartmouth City	50	78	0	0	231	0	281	78			
Bedford-Hammonds Plains	51	89	0	0	1	0	52	89			
Sackville	72	68	0	0	185	0	257	68			
Fall River - Beaverbank	69	121	0	0	0	0	69	121			
Halifax County East	37	32	0	0	0	32	37	64			
Halifax County Southwest	61	59	0	0	0	0	61	59			
Halifax CMA	433	537	72	0	883	363	1,388	900			

Table 3: Completions by Submarket and by Dwelling Type June 2013											
	Sin	gle	Sei	mi	Row		Apt. & Other				
Submarket	June 2013	June 2012	% Change								
Halifax City	16	12	6	4	21	4	166	164	209	184	13.6
Dartmouth City	14	10	0	0	0	0	214	0	228	10	**
Bedford-Hammonds Plains	10	10	0	0	0	0	0	0	10	10	0.0
Sackville	12	9	0	0	3	12	0	0	15	21	-28.6
Fall River - Beaverbank	15	7	8	2	0	0	0	0	23	9	155.6
Halifax County East	37	5	0	0	0	0	0	0	37	5	**
Halifax County Southwest	13	3	0	0	0	0	0	0	13	3	**
Halifax CMA	117	56	14	6	24	16	380	164	535	242	121.1

Table 3.1: Completions by Submarket and by Dwelling Type											
January - June 2013											
	Single		Se	mi	Row		Apt. & Other		Total		
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	Change
Halifax City	42	62	26	40	27	8	406	322	501	432	16.0
Dartmouth City	66	39	2	4	0	7	293	0	361	50	**
Bedford-Hammonds Plains	55	58	10	0	0	0	0	0	65	58	12.1
Sackville	37	61	2	34	3	16	0	0	42	111	-62.2
Fall River - Beaverbank	83	62	24	10	5	0	0	0	112	72	55.6
Halifax County East	75	57	0	4	4	0	0	0	79	61	29.5
Halifax County Southwest	70	50	2	2	0	0	0	0	72	52	38.5
Halifax CMA	428	389	66	94	39	31	699	322	1,232	836	47.4

Table 3.2: Com	Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market June 2013											
		Ro	ow .			Apt. &	Other					
Submarket	Freeho Condo		Rer	ntal	Freeho Condo		Rental					
	June 2013	June 2012	June 2013	June 2012	June 2013	June 2012	June 2013	June 2012				
Halifax City	0	4	21	0	0	0	166	164				
Dartmouth City	0	0	0	0	143	0	71	0				
Bedford-Hammonds Plains	0	0	0	0	0	0	0	0				
Sackville	3	12	0	0	0	0	0	0				
Fall River - Beaverbank	0	0	0	0	0	0	0	0				
Halifax County East	0	0	0	0	0	0	0	0				
Halifax County Southwest	0	0	0	0	0	0	0	0				
Halifax CMA	3	16	21	0	143	0	237	164				

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market January - June 2013											
		Ro	ow .		Apt. & Other						
Submarket	Freeho Condo		Rer	ntal	Freeho Condo		Rer	ntal			
	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012			
Halifax City	0	4	27	4	0	0	406	322			
Dartmouth City	0	7	0	0	222	0	71	0			
Bedford-Hammonds Plains	0	0	0	0	0	0	0	0			
Sackville	3	16	0	0	0	0	0	0			
Fall River - Beaverbank	5	0	0	0	0	0	0	0			
Halifax County East	4	0	0	0	0	0	0	0			
Halifax County Southwest	0 0 0			0	0	0	0				
Halifax CMA	12	27	27	4	222	0	477	322			

Table 3.4: Completions by Submarket and by Intended Market June 2013												
	Free	hold	Condo	minium	Rer	ntal	Tot	al*				
Submarket	June 2013	June 2012										
Halifax City	22	20	0	0	187	164	209	184				
Dartmouth City	14	10	143	0	71	0	228	10				
Bedford-Hammonds Plains	10	10	0	0	0	0	10	10				
Sackville	15	21	0	0	0	0	15	21				
Fall River - Beaverbank	23	9	0	0	0	0	23	9				
Halifax County East	37	5	0	0	0	0	37	5				
Halifax County Southwest	13	3	0	0	0	0	13	3				
Halifax CMA	134	78	143	0	258	164	535	242				

Table 3.5: Completions by Submarket and by Intended Market											
January - June 2013											
	Free	hold	Condo	minium	Rer	ntal	Total*				
Submarket	YTD 2013	YTD 2012									
Halifax City	68	106	0	0	433	326	501	432			
Dartmouth City	68	49	222	0	71	1	361	50			
Bedford-Hammonds Plains	65	58	0	0	0	0	65	58			
Sackville	42	111	0	0	0	0	42	111			
Fall River - Beaverbank	112	72	0	0	0	0	112	72			
Halifax County East	79	61	0	0	0	0	79	61			
Halifax County Southwest	72	52	0	0	0	0	72	52			
Halifax CMA	506	509	222	0	504	327	1,232	836			

	Table 4: Absorbed Single-Detached Units by Price Range												
					June	2013							
					Price I	Ranges							
Submarket	< \$30	0,000	\$300, \$349			,000 - 9,999	\$400, \$449		\$450,0	000 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		Τ τι ε ε (ψ)	11100 (Ψ)
Halifax City													
June 2013	5	31.3	I	6.3	2		2	12.5	6	37.5	16	387,550	543,685
June 2012	3	27.3	I	9.1	- 1	9.1	- 1	9.1	5	45.5	11	409,900	482,709
Year-to-date 2013	14	29.8	7	14.9	6	12.8	3	6.4	17	36.2	47	372,634	518,472
Year-to-date 2012	13	24.1	5	9.3	8	14.8	3	5.6	25	46.3	54	419,950	504,144
Dartmouth City													
June 2013	8	57.1	0	0.0	4		2	14.3	0	0.0	14	299,900	332,414
June 2012	2	20.0	2	20.0	6	60.0	0	0.0	0	0.0		354,950	349,820
Year-to-date 2013	45	69.2	4		10		3	4.6	3	4.6	65	299,900	320,349
Year-to-date 2012	9	23.1	6	15. 4	22	56. 4	0	0.0	2	5.1	39	368,000	357,034
Bedford-Hammonds Plains							_						
June 2013	0	0.0	0	0.0	<u> </u>	10.0	3	30.0	6	60.0	10	455,450	552,575
June 2012	0	0.0	- 1	7.7	2		- 1	7.7	9	69.2	13	470,000	659,838
Year-to-date 2013	I	1.4	8	11.4	9		18	25.7	34	48.6	70	447,000	545,702
Year-to-date 2012	2	3.3	8	13.1	7	11.5	10	16.4	34	55.7	61	469,000	573, 4 15
Sackville		0.0		0.0		22.1	-	20.5	-	20.5		445.000	440.741
June 2013	0		0	0.0	3		5	38.5	5 6	38.5	13 10	445,000	448,761
June 2012 Year-to-date 2013	0	0.0	-	2.6	7		1 16	10.0	15	60.0 38.5	39	462,000 445,193	438,575 479,678
Year-to-date 2012	5		1 6	10.7	20	35.7	5	41.0 8.9	20	35.7	56	388,150	400,412
Fall River - Beaverbank	3	0.7	0	10.7	20	35.7	3	6.7	20	35.7	36	300,130	400,412
June 2013	4	21.1	9	47.4	3	15.8	ı	5.3	2	10.5	19	338,951	349,207
June 2012	Ī	11.1	4	44.4	2		i	11.1	I	11.1	9		377,207
Year-to-date 2013	15	17.4	33	38.4	20	23.3	5	5.8	13	15.1	86	345,300	364,660
Year-to-date 2012	13	21.3	16	26.2	17	27.9	7		8	13.1	61	362,000	372,810
Halifax County East	15	21.5		20.2	.,	27.7	•	11.5		10.1	0.1	302,000	572,010
lune 2013	29	78.4	3	8.1	3	8.1	1	2.7	ı	2.7	37	199,900	249,662
June 2012	4	57.1	0	0.0	I	14.3	Ī		1	14.3	7		
Year-to-date 2013	49	67.1	7	9.6	10		2	2.7	5	6.8	- 1	269,900	299,940
Year-to-date 2012	33	55.0	6	10.0	14		Ī	1.7	6	10.0		297,400	304,917
Halifax County Southwest		, , , ,					_		_			,,,,,,,	,
June 2013	2	11.8	6	35.3	3	17.6	0	0.0	6	35.3	17	374,000	406,991
June 2012	0		0	0.0	2		0	0.0	I	33.3			
Year-to-date 2013	9		14		13		15	20.3	23	31.1	74	402,500	428,230
Year-to-date 2012	7		3		17		3	6.7	15	33.3	45	390,000	477,710
Halifax CMA													
June 2013	48	38.1	19	15.1	19	15.1	14	11.1	26	20.6	126	339,950	377,013
June 2012	10		8	12.7	17		5		23	36.5	63	397,000	456,652
Year-to-date 2013	133	29.3	74	16.3	75	16.5	62	13.7	110	24.2	454	368,450	411,989
Year-to-date 2012	82	21.8	50	13.3	105	27.9	29	7.7	110	29.3	376	379,900	428,412

Source: CMHC (Market Absorption Survey)

Table	Table 4.1: Average Price (\$) of Absorbed Single-detached Units June 2013												
Submarket	June 2013	June 2012	% Change	YTD 2013	YTD 2012	% Change							
Halifax City	543,685	482,709	12.6	518,472	504,144	2.8							
Dartmouth City	332,414	349,820	-5.0	320,349	357,034	-10.3							
Bedford-Hammonds Plains	552,575	659,838	-16.3	545,702	573,415	-4.8							
Sackville	448,761	438,575	2.3	479,678	400,412	19.8							
Fall River - Beaverbank	349,207		n/a	364,660	372,810	-2.2							
Halifax County East	249,662		n/a	299,940	304,917	-1.6							
Halifax County Southwest	406,991		n/a	428,230	477,710	-10.4							
Halifax CMA	377,013	456,652	-17.4	411,989	428,412	-3.8							

Source: CMHC (Market Absorption Survey)

	Table 5: MLS [®] Residential Activity by Submarket												
	June 2013					June 2		% Change					
Submarket	Sales	Average Sale Price (\$)	Average Days on Market	Active Listings	Sales	Average Sale Price (\$)	Average Days on Market	Active Listings	Sales	Average Sale Price	Average Days on Market	Active	
Halifax City	91	332,975	89	787	150	332,271	75	468	-39.3	0.2	18.7	68.2	
Dartmouth City	133	245,736	56	713	185	243,460	54	5 4 7	-28.1	0.9	3.7	30.3	
Bedford-Hammonds Plains	54	358,896	97	703	79	360,455	99	422	-31.6	-0.4	-2.0	66.6	
Sackville	54	237,226	116	289	61	216,865	78	268	-11.5	9.4	4 8.7	7.8	
Halifax County Southwest	45	266,120	97	466	63	249,900	79	398	-28.6	6.5	22.8	17.1	
Halifax County East	33	204,994	84	357	37	196,012	108	334	-10.8	4.6	-22.2	6.9	
Outside Halifax-Dartmouth Board	77	191,076	113	619	71	192,375	110	595	8.5	-0.7	2.7	4.0	
Fall River-Beaver Bank	51	306,153	90	397	54	325,558	93	374	-5.6	-6.0	-3.2	6.1	
Halifax CMA	538	268,106	88	4331	700	272,600	79	3406	-23.1	-1.6	11.1	27.2	
		Year-to-da	te 2013			Year-to-da	te 2012			% C	Change		
Submarket		Average	Average			Average	Average			Average	Average		
	Sales	Sale Price (\$)	Days on Market		Sales	Sale Price (\$)	Days on Market		Sales	Sale Price	Days on Market		
Halifax City	602	340,865	78		841	324,594	83		-28.4				
Dartmouth City	699	250,558	69		943	247,695	74		-25.9	1.2	-6.8		
Bedford-Hammonds Plains	302	352,231	106		417	351,171	102		-27.6	0.3	3.9		
Sackville	248	218,829	98		317	222,751	74		-21.8	-1.8	32.4		
Halifax County Southwest	228	264,843	101		292	260,545	91		-21.9	1.6	11.0		
Halifax County East	139	209,621	102		168	207,502	105		-17.3	1.0	-2.9		

297

280

3,555

187,353

290,922

273,320

102

99

87

0.6

3.6

-4.4

-28.2

-24.0

20.6

4.0

4.4

123

103

90

188,531

301,312

275,476

284

201

2,703

 $\mathsf{MLS}^{\tiny{\textcircled{\tiny{\$}}}}$ is a registered trademark of the Canadian Real Estate Association (CREA).

Source: Nova Scotia Association of REALTORS $^{\tiny{\textcircled{\scriptsize 8}}}$

Outside Halifax-Dartmouth Board

Fall River-Beaver Bank

Halifax CMA

			T	able 6:	Economic	Indicat	tors			
					June 2013	3				
		Inter	est Rates		NHPI, Total,	CPI.		Halifax Labo	ur Market	
		P & I Per \$100,000	Mortgag (% I Yr. Term		Halifax CMA 2007=100	2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)
2012	January	598	3.50	5.29	112.6	122.4	226	5.5	70.0	803
	February	595	3.20	5.24	113.9	123.0	226	5.8	70.3	804
	March	595	3.20	5.24	113.9	124.0	226	6.0	70.3	804
	April	607	3.20	5. 44	114.0	124.8	225	6.2	70.1	810
	May	601	3.20	5.34	114.1	124.2	224	6.4	69.7	818
	June	595	3.20	5.24	114.0	123.5	223	6.8	69.6	823
	July	595	3.10	5.24	114.5	123.3	223	6.7	69.7	823
	August	595	3.10	5.24	115.0	123.8	225	6.4	69.9	822
	September	595	3.10	5.24	114.9	124.5	227	5.7	69.8	823
	October	595	3.10	5.24	114.9	124.4	227	5.5	69.7	821
	November	595	3.10	5.24	115.5	124.3	226	5.8	69.5	816
	December	595	3.00	5.24	115.7	123.7	225	6.3	69.6	809
2013	January	595	3.00	5.24	115.9	124.1	225	6.5	69.7	808
	February	595	3.00	5.24	117.0	125.2	226	6.4	69.7	814
	March	590	3.00	5.14	117.0	125.3	226	6.3	69.8	821
	April	590	3.00	5.14	117.0	125.4	225	6.5	69.5	827
	May	590	3.00	5.14	117.4	125.1	225	6.5	69.5	835
	June	590	3.14	5.14		125.0	227	6.6	69.9	843
	July									
	August									
	September									
	October									
	November									
	December									

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

CMHC—HOME TO CANADIANS

Canada Mortgage and Housing Corporation (CMHC) has been Canada's national housing agency for more than 65 years.

Together with other housing stakeholders, we help ensure that the Canadian housing system remains one of the best in the world. We are committed to helping Canadians access a wide choice of quality, environmentally sustainable and affordable housing solutions that will continue to create vibrant and healthy communities and cities across the country.

For more information, visit our website at www.cmhc.ca or follow us on Twitter, YouTube and Flickr.

You can also reach us by phone at I-800-668-2642 or by fax at I-800-245-9274.

Outside Canada call 613-748-2003 or fax to 613-748-2016.

Canada Mortgage and Housing Corporation supports the Government of Canada policy on access to information for people with disabilities. If you wish to obtain this publication in alternative formats, call 1-800-668-2642.

The Market Analysis Centre's (MAC) electronic suite of national standardized products is available for free on CMHC's website. You can view, print, download or subscribe to future editions and get market information e-mailed automatically to you the same day it is released. It's quick and convenient! Go to www.cmhc.ca/housingmarketinformation

For more information on MAC and the wealth of housing market information available to you, visit us today at www.cmhc.ca/housingmarketinformation

To subscribe to priced, printed editions of MAC publications, call 1-800-668-2642.

©2013 Canada Mortgage and Housing Corporation. All rights reserved. CMHC grants reasonable rights of use of this publication's content solely for personal, corporate or public policy research, and educational purposes. This permission consists of the right to use the content for general reference purposes in written analyses and in the reporting of results, conclusions, and forecasts including the citation of limited amounts of supporting data extracted from this publication. Reasonable and limited rights of use are also permitted in commercial publications subject to the above criteria, and CMHC's right to request that such use be discontinued for any reason.

Any use of the publication's content must include the source of the information, including statistical data, acknowledged as follows:

Source: CMHC (or "Adapted from CMHC," if appropriate), name of product, year and date of publication issue.

Other than as outlined above, the content of the publication cannot be reproduced or transmitted to any person or, if acquired by an organization, to users outside the organization. Placing the publication, in whole or part, on a website accessible to the public or on any website accessible to persons not directly employed by the organization is not permitted. To use the content of any CMHC Market Analysis publication for any purpose other than the general reference purposes set out above or to request permission to reproduce large portions of, or entire CMHC Market Analysis publications, please contact: the Canadian Housing Information Centre (CHIC) at chic@cmhc.ca; 613-748-2367 or 1-800-668-2642.

For permission, please provide CHIC with the following information: Publication's name, year and date of issue.

Without limiting the generality of the foregoing, no portion of the content may be translated from English or French into any other language without the prior written permission of Canada Mortgage and Housing Corporation.

The information, analyses and opinions contained in this publication are based on various sources believed to be reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibility.

Housing market intelligence you can count on

FREE REPORTS AVAILABLE ON-LINE

- Canadian Housing Statistics
- Housing Information Monthly
- Housing Market Outlook, Canada
- Housing Market Outlook, Highlight Reports Canada and Regional
- Housing Market Outlook, Major Centres
- Housing Market Tables: Selected South Central Ontario Centres
- Housing Now, Canada
- Housing Now, Major Centres
- Housing Now, Regional
- Monthly Housing Statistics
- Northern Housing Outlook Report
- Preliminary Housing Start Data
- Rental Market Provincial Highlight Reports
- Rental Market Reports, Major Centres
- Rental Market Statistics
- Residential Construction Digest, Prairie Centres
- Seniors' Housing Reports

Get the market intelligence you need today!

Click www.cmhc.ca/housingmarketinformation to view, download or subscribe.

CMHC's Market Analysis Centre e-reports provide a wealth of detailed local, provincial, regional and national market information.

- Forecasts and Analysis –
 Future-oriented information about local, regional and national housing trends.
- Statistics and Data Information on current housing market activities – starts, rents, vacancy rates and much more.

Download CMHC's 2013 Mortgage Consumer Survey!

- Get a unique perspective on attitudes and behaviours of recent mortgage consumers.
- Find out just how easy it is to leverage the survey findings.
- Identify opportunities and build stronger relationships with your clients.

Download it today at www.cmhc.ca/2013survey

