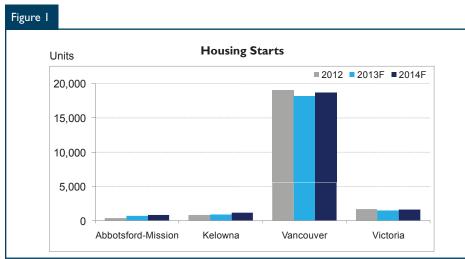
### HOUSING MARKET INFORMATION HOUSING MARKET OUTLOOK British Columbia Region Highlights

MORTGAGE AND HOUSING CORPORATION

Date Released: Fourth Quarter 2013

#### **Housing Market Forecast**



#### Overview<sup>1</sup>

- Housing starts are forecast to total 27,900 units in 2014, up from a projected 26,800 units in 2013.
- Existing MLS<sup>®2</sup> home sales are expected to increase to 76,800 in 2014, from a forecast of 71,600 sales in 2013.
- Existing home prices are forecast to edge higher to \$535,000 in 2014, compared to a projected \$531,300 in 2013.



<sup>&</sup>lt;sup>1</sup>The outlook is subject to uncertainty. Although point forecasts are presented in this publication, CMHC also presents forecast ranges where appropriate. The forecasts included in this document are based on information available as of October 16, 2013.





 $<sup>^2\ \</sup>text{MLS}^{\tiny{\circledR}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

#### **Economic Outlook**

British Columbia's economy is forecast to expand 2.5 per cent in 2014, slightly ahead of the national average, and an increase compared to 2013. Modest growth in consumer spending and business investment are expected to contribute to economic growth.

British Columbia's labour market conditions are forecast to improve in 2014. Employment is expected to increase 1.0 per cent next year following almost no growth in 2013. This year's shift to higher levels of full-time employment will carry also over into 2014. An increase in full-time employment will support wage growth and homeownership demand.

Household formation from a growing population as well as a forecast increase in the first-time homebuyer population is expected to add to housing demand. Population projections by age group point to an expanding number of people in the 25 to 44 year age range, which has traditionally contributed to first-time homebuyer demand<sup>3</sup>. Migration from other countries, partly offset by people moving to other provinces, is expected to add 41,300 people in 2014, up from a predicted 33,000-person gain in 2013. Migrationfuelled population growth combined with the resident population could add 31,000 households in 20144.

Mortgage rates							
l Year	Q3 2013	3.14					
	Change from Q3 2012	0.04					
	2013 (F)	3.00 - 3.50					
	2014 (F)	3.25 - 3.75					
	Q3 2013	5.27					
5 Year	Change from Q3 2012	0.03					
5 Tear	2013 (F)	5.00 - 5.50					
	2014 (F)	5.25 - 6.00					

Source: Bank of Canada, CMHC Forecast NOTE: Mortgage rate forecast is based on Q3 2013 data

## Housing Market Outlook

Single-detached starts are projected to rise to 9,200 units in 2014 from a projected 8,400 units in 2013. Improving employment and economic growth will support an increase in single-detached home construction next year. Single-detached starts, which accounted for 40 per cent of starts during the last ten years, will make up just over one-third of housing starts in British Columbia next year, as the focus of new home construction has shifted to more dense housing types.

Multiple-family starts are forecast to remain relatively stable at 18,700 units in 2014 as demand strengthens

along with improving economic conditions and inventories of new completed and unabsorbed units are drawn lower. Rising inventories earlier this year and increased competition from a well-supplied resale market for condominium apartments are expected to hold multiple-family starts to 18,400 units in 2013, compared to 19,132 units in 2012.

MLS® sales are forecast to increase to 76,800 in 2014, up from an expected 71,600 sales in 2013. Demand will be broad-based, fuelled by rising employment, ample supply and stable prices.

Expect rising new listings in line with stronger existing home sales to keep price growth in check in 2014 as resale market conditions

remain balanced. The average MLS® price is forecast at \$535,000 in 2014, compared to a projected \$531,300 in 2013.

<sup>&</sup>lt;sup>3</sup> BC Stats population projections show annual growth of the 25 to 44 year age category adding on average 17,100 persons, in 2013 and 2014. Source: P.E.O.P.L.E 2013, CMHC calculations.

<sup>&</sup>lt;sup>4</sup> Source: BC Stats household projections, CMHC calculation.

B.C. Region Economic and Housing Indicators											
		La	bour <b>M</b> ark	et		Housing Market					
		Emp. Growth SA <sup>2</sup> (%)	Unemp. Rate SA <sup>2</sup> (%)	Average Weekly Earnings (\$)		Total Starts	Single- Detached Starts	Multiple Starts	MLS® Sales	MLS® Average Price³ (\$)	
	Q3 2013	-10.4	6.6	n/a	Q3 2013	133	66	67	513	\$374,005	
Kamloops	Q3 2012	11.3	6.4	n/a	Q3 2012	95	80	15	465	\$372,863	
	Change <sup>1</sup>	-21.7	0.2	-	% Change	40.0	-17.5	**	10.3	0.3	
	Q3 2013	-4.1	6.8	n/a	Q3 2013	83	50	33	445	\$362,928	
Nanaimo	Q3 2012	12.1	4.6	n/a	Q3 2012	187	75	112	339	\$355,292	
	Change <sup>1</sup>	-16.2	2.2	-	% Change	-55.6	-33.3	-70.5	31.3	2.1	
D :	Q3 2013	-8.8	6.6	n/a	Q3 2013	49	45	4	361	\$264,943	
Prince	Q3 2012	4.4	6.9	n/a	Q3 2012	51	46	5	288	\$260,086	
George	Change I	-13.1	-0.3	-	% Change	-3.9	-2.2	-20.0	25.3	1.9	
	Q3 2013	2.0	7.7	780	Q3 2013	178	63	115	671	\$337,576	
Abbotsford- Mission	Q3 2012	5.5	7.4	805	Q3 2012	81	53	28	581	\$338,260	
Mission	Change <sup>1</sup>	-3.4	0.3	-3.1%	% Change	119.8	18.9	**	15.5	-0.2	
	Q3 2013	1.9	6.2	834	Q3 2013	259	178	81	1,203	\$400,556	
Kelowna	Q3 2012	-1.3	5.1	799	Q3 2012	277	166	111	976	\$413,939	
	Change <sup>1</sup>	3.2	1.1	4.4%	% Change	-6.5	7.2	-27.0	23.3	-3.2	
	Q3 2013	-0.8	6.9	911	Q3 2013	5,269	1,082	4,187	8,067	\$775,100	
Vancouver	Q3 2012	1.2	7.1	858	Q3 2012	4,921	1,285	3,636	5,341	\$701,360	
	Change <sup>1</sup>	-1.9	-0.2	6.2%	% Change	7.1	-15.8	15.2	51.0	10.5	
	Q3 2013	0.3	5.3	856	Q3 2013	621	161	460	1,542	\$483,069	
Victoria	Q3 2012	0.0	6.0	856	Q3 2012	609	157	452	1,334	\$474,553	
	Change <sup>1</sup>	0.3	-0.7	-0.1%	% Change	2.0	2.5	1.8	15.6	1.8	
	September 13	-0.7	6.7	889	Q3 2013	7,993	2,564	5,429	21,011	\$534,765	
B.C.	September 12	1.3	6.9	852	Q3 2012	7,632	2,516	5,116	16,358	\$485,581	
	Change	-2.0	-0.2	4.2%	% Change	4.7	1.9	6.1	28.4	10.1	
	September 13	1.2	6.9	887	Q3 2013	52,734	22,667	30,067	123,273	\$382,222	
CANADA	September 12	1.1	7.3	873	Q3 2012	60,338	24,896	35,442	109,538	\$352,322	
	Change	0.1	-0.4	1.7%	% Change	-12.6	-9.0	-15.2	12.5	8.5	

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<sup>&</sup>lt;sup>1</sup>Changes to the Unemployment Rate and Employment Growth represent the *absolute* difference between current rates and the rates for the same period in the previous year.

<sup>&</sup>lt;sup>2</sup> Seasonally adjusted Labour Force data is not available for Kamloops, Nanaimo, Prince George, and Kelowna, therefore, raw data was used.

<sup>&</sup>lt;sup>3</sup> MLS® Average Price for Prince George, Nanaimo, and Kamloops is for single-detached units only Source: Statistics Canada (CANSIM), CMHC (Starts and Completions Survey), CREA

<sup>&</sup>quot;SA" means Seasonally Adjusted

British Columbia Housing Market Outlook													
(units and percentage change)													
	2008	2009	2010	2011	2012	2013(F)	2014(F)	2013Q4 (F)	2014Q1 (F)	2014Q1 (F)	2014Q3 (F)	2014Q4 (F)	
Housing Starts:													
Single	10,991	7,892	11,462	8,867	8,333	8,400	9,200	9,100	9,300	9,300	9,200	9,100	
%	-24.1	-28.2	45.2	-22.6	-6.0	0.8	9.5	6.5	2.2	0.0	-1.1	-1.1	
Multiple	23,330	8,185	15,017	17,533	19,132	18,400	18,700	18,700	18,800	18,500	18,800	18,500	
%	-5.6	-64.9	83.5	16.8	9.1	-3.8	1.6	-12.8	0.5	-1.6	1.6	-1.6	
Total	34,321	16,077	26,479	26,400	27,465	26,800	27,900	27,800	28,100	27,800	28,000	27,600	
%	-12.4	-53.2	64.7	-0.3	4.0	-2.4	4.1	-7.3	1.1	-1.1	0.7	-1.4	
Existing Home Markets:	40.000	05.000	74 ( 40	77.701	47 427	71.400	74 000	74 500	74 500	77.500	77.000	74 200	
MLS <sup>®</sup> Sales	68,923	85,028	74,640	76,721	67,637	71,600	76,800				77,000	76,200	
% MLS <sup>®</sup> Average Price	-33.0 454,599	23.4 465,725	-12.2 505,178	2.8 561,304	-11.8 514,836	5.9 531,300	7.3 535,000	-7.5 535,000	2.7 533,000	1.3 535,000	-0.6 537,000	-1.0 535,000	
%	3.5	2.4	8.5	11.1	-8.3	3.2	0.7	-2.7	-0.4	0.4	0.4	-0.4	

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Source: CMHC (Starts and Completions Survey), CREA

All data in this table, except the MLS (R) average price, is seasonally adjusted at annual rates. The MLS (R) average price data is actual.

B.C. Region - Housing Forecast Ranges										
		2013			2014					
	Point Forecast	High Forecast	Low Forecast	Point Forecast	High Forecast	Low Forecast				
British Columbia										
Housing Starts	26,800	27,500	26,100	27,900	30,900	24,900				
Multiple	18,400	18,900	17,900	18,700	20,700	16,700				
Single	8,400	8,600	8,200	9,200	10,200	8,200				
MLS <sup>®</sup> Sales	71,600	74,100	69,100	76,800	81,500	72,100				
MLS® Average Price (\$)	531,300	539,300	523,300	535,000	543,100	526,900				
Canada										
Housing Starts	185,000	190,600	179,300	184,700	205,700	163,700				
Multiple	107,800	111,100	104,500	105,700	117,500	93,900				
Single	77,200	79,600	74,800	79,000	88,200	69,800				
MLS <sup>®</sup> Sales	456,700	474,000	439,400	468,200	498,100	438,300				
MLS <sup>®</sup> Average Price (\$)	378,000	383,700	372,300	385,200	396,300	374,100				

Sources : CMHC

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	B.C. Region Housing Forecast - New Construction											
	Housing Starts	2012	2013(F)*	% chg (2012/2013)	2014(F)*	% chg (2013/2014)	YTD 2013***	YTD 2012**	% chg (2012/2013)			
	Single-Detached	283	225	-20.5	300	33.3	151	210	-28.1			
Kamloops	Multiple	198	275	38.9	225	-18.2	235	175	34.3			
	Total	481	500	4.0	525	5.0	386	385	0.3			
	Single-Detached	248	250	0.8	300	20.0	158	190	-16.8			
Nanaimo	Multiple	411	200	-51.3	250	25.0	130	346	-62.4			
	Total	659	450	-31.7	550	22.2	288	536	-46.3			
	Single-Detached	160	115	-28.1	160	39.1	93	109	-14.7			
Prince George	Multiple	51	75	47.1	70	-6.7	61	45	35.6			
	Total	211	190	-10.0	230	21.1	154	154	0.0			
	Single-Detached	224	175	-21.9	150	-14.3	147	184	-20.1			
Abbotsford- Mission	Multiple	147	490	233.3	650	32.7	431	119	262.2			
	Total	371	665	79.2	800	20.3	578	303	90.8			
	Single-Detached	544	550	1.1	625	13.6	394	391	0.8			
Kelowna	Multiple	292	350	19.9	500	42.9	198	210	-5.7			
	Total	836	900	7.7	1,125	25.0	592	601	-1.5			
	Single-Detached	4,516	3,900	-13.6	3,800	-2.6	2,964	3,473	-14.7			
Vancouver	Multiple	14,511	14,300	-1.5	14,600	2.1	10,977	11,355	-3.3			
	Total	19,027	18,200	-4.3	18,400	1.1	13,941	14,828	-6.0			
	Single-Detached	552	500	-9.4	550	10.0	391	430	-9.1			
Victoria	Multiple	1,148	1,000	-12.9	1,080	8.0	806	866	-6.9			
	Total	1,700	1,500	-11.8	1,630	8.7	1,197	1,296	-7.6			

Source: CMHC (Starts and Completions Survey)

<sup>(</sup>F) = CMHC Forecast

<sup>\*</sup> Although point forecasts are provided in this table, please refer to the "Housing Forecast Range" table to get the relevant ranges.

<sup>\*\*</sup> YTD = January - September

B.C. Region Housing Forecast - Resale Market											
		2012	2013(F)*	% chg (2012/2013)	2014(F)*	% chg (2013/2014)	YTD 2013**	YTD 2012**	% chg (2012/2013)		
Kamloops <sup>1</sup>	MLS <sup>®</sup> Sales(#)	1,630	1,750	7.4	1,900	8.6	1,485	1,374	8.1		
Kamioops	MLS <sup>®</sup> Avg. Price (\$)	382,582	384,000	0.4	388,000	1.0	378,789	376,804	0.5		
Nanaimo <sup>l</sup>	MLS <sup>®</sup> Sales(#)	1,402	1,450	3.4	1,600	10.3	1,170	1,038	12.7		
INanaimo	MLS <sup>®</sup> Avg. Price (\$)	353,493	350,000	-1.0	357,000	2.0	355,179	355,824	-0.2		
Prince George <sup>l</sup>	MLS <sup>®</sup> Sales(#)	1,090	1,125	3.2	1,175	4.4	934	873	7.0		
	MLS <sup>®</sup> Avg. Price (\$)	251,959	261,500	3.8	272,000	4.0	261,315	251,432	3.9		
Abbotsford-	MLS <sup>®</sup> Sales(#)	2,332	2,350	0.8	2,400	2.1	1,873	1,849	1.3		
Mission	MLS <sup>®</sup> Avg. Price (\$)	339,488	335,000	-1.3	340,000	1.5	340,626	339,582	0.3		
Kelowna	MLS <sup>®</sup> Sales(#)	3,516	3,950	12.3	4,250	7.6	3,146	2,846	10.5		
Relowna	MLS <sup>®</sup> Avg. Price (\$)	400,027	402,000	0.5	408,000	1.5	396,290	399,959	-0.9		
Vancouver	MLS <sup>®</sup> Sales(#)	25,445	26,800	5.3	29,000	8.2	21,907	20,571	6.5		
Vancouver	MLS <sup>®</sup> Avg. Price (\$)	730,036	756,000	3.6	765,000	1.2	764,408	736,085	3.8		
Victoria	MLS <sup>®</sup> Sales(#)	5,460	5,500	0.7	5,700	3.6	4,518	4,515	0.1		
VICCOTIA	MLS <sup>®</sup> Avg. Price (\$)	484,164	485,000	0.2	495,000	2.1	484,189	485,027	-0.2		

 $\ensuremath{\mathsf{MLS}} \ensuremath{@}$  is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA

(F) = CMHC Forecast

 $<sup>^{\</sup>rm I}$  MLS® Average Price for Prince George, Nanaimo, and Kamloops is for single-detached units only

<sup>\*</sup> Although point forecasts are provided in this table, please refer to the "Housing Forecast Range" table to get the relevant ranges.

<sup>\*\*</sup> YTD = January - September

B.C. Region Housing Forecast - Rental Market											
	Vacano	y Rate	Averag	ge Rent om Units	Average Rent 2-Bedroom Units						
	2012	2013(F)	Oct 2012	Oct 2013(F)	Oct 2012	Oct 2013(F)					
Kamloops	3.9	3.5	711	720	876	850					
Nanaimo	6.7	7.0	665	664	795	800					
Prince George	4.0	3.0	615	625	738	750					
Abbotsford-Mission	4.2	3.9	661	665	818	825					
Kelowna	4.0	3.5	750	760	927	935					
Vancouver	1.8	2.1	982	1,005	1,261	1,300					
Victoria	2.7	3.0	828	835	1,059	1,061					
Canada <sup>I</sup>	2.8	2.5	n/a	n/a	n/a	n/a					

Source: CMHC Fall Rental Market Survey

<sup>(</sup>F) = CMHC Forecast

<sup>&</sup>lt;sup>1</sup> All centres 100,000+

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