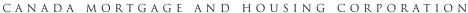
#### HOUSING MARKET INFORMATION

## HOUSING NOW

Gatineau<sup>1</sup>





#### Date Released: Second Quarter 2013

# Housing starts in the first quarter of 2013

According to the latest data released by Canada Mortgage and Housing Corporation (CMHC), residential construction in the Quebec part of the Ottawa-Gatineau census metropolitan area (CMA) decreased in the first quarter of 2013. In all, foundations were laid for 111 dwellings during this period, compared to 373 from January to March 2012. The seasonally adjusted annual rate of housing starts in the first quarter (717 units) was in fact down from the previous quarter (2,638 units).

The decrease in housing starts posted in the first quarter of 2013 was attributable to all housing types (single-detached homes, semi-detached and row dwellings, and

#### Figure I **First Quarter Housing Starts** Gatineau Area 673 618 597 600 446 428 417 373 371 400 322 200 Ш 2004 2005 2007 2008 2010 2011 2012 2013 2006 2009

Source: CMHC

# Canada

## **Table of Contents**

- Housing starts in the first quarter of 2013
- 2 Centris® sales continue to decrease in the area
- Prices are moderating on the resale market
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Quebec part of Ottawa-Gatineau CMA

apartments). The same can be said for each intended market (freehold, rental and condominium) and each geographic sector of the area.

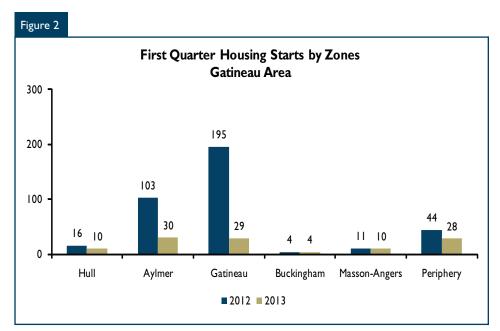
The drop in housing starts was due to several factors. First, employment in the region has not recorded any increase for several months now. Second, given that the supply of properties for sale has never been so high in the Gatineau area, it is very probable that fewer households had to turn to the new home market to find a unit that met their needs. Third, the number of new units that have not yet been sold in the area has increased, which prompted area builders to slow down the pace and sell their inventories. Finally, it should be mentioned that the new mortgage rules that came into force in the middle of 2012 likely led to a decrease in the number of potential buyers on the market.

# Centris® sales continue to decrease in the area

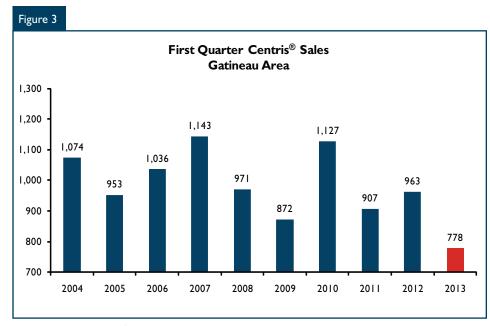
In the first quarter of 2013, Centris® sales dropped by 19 per cent compared to the same quarter in 2012. The decline in sales of existing homes extended to all market segments. In fact, decreases were recorded for single-family homes (-20 per cent), condominiums (-23 per cent) and plexes (-6 per cent). This was the third decline in sales in a row to be recorded in the area. As previously mentioned, the weak job market and the new mortgage rules were no doubt factors that contributed to this decrease.

It was a completely different story on the supply side, since active Centris<sup>®</sup> listings continued to rise in the first quarter (+19 per cent), reaching 2,617 units. Once again, increases in existing homes for sale were observed in all market segments. Condominium listings particularly stood out in the first quarter of the year, with a 38-percent increase over the same period in 2012.

With a significant decrease in sales and a major increase in listings, the resale market in the Gatineau area stayed favourable to buyers in the first quarter of 2013 in all housing segments, except plexes, for which sellers were still favoured.



Source: CMHC



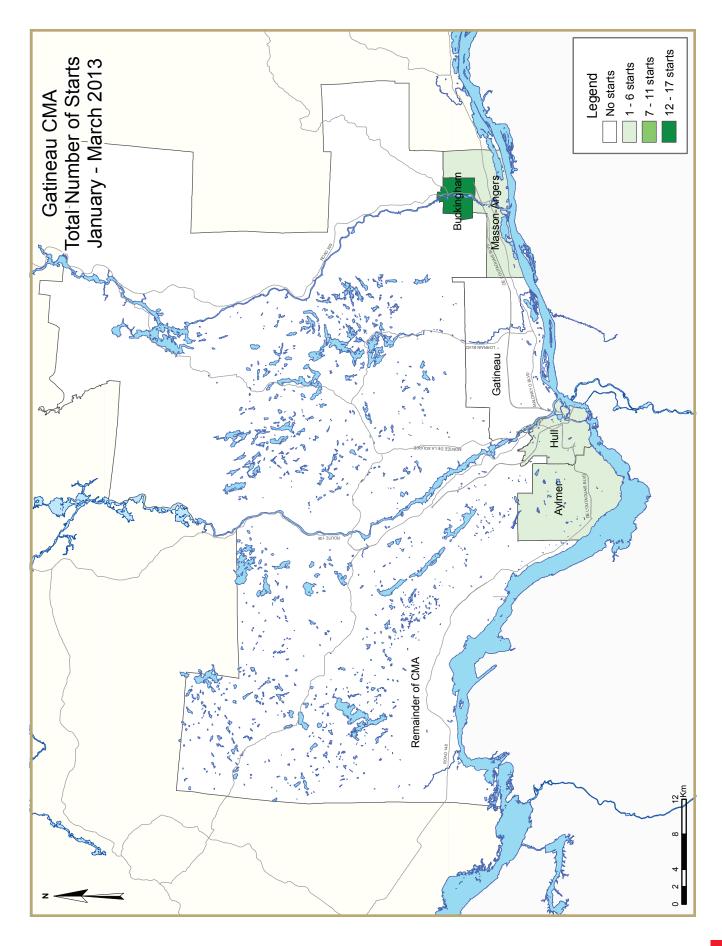
Source: QFREB, Centris® statistics

# Prices are moderating on the resale market

The median Centris® price of single-family homes reached \$228,000 in the first quarter of 2013, for an increase of 3 per cent year over year. In the case of condominiums and plexes, the median prices recorded no growth in the first three months of the year. Another sign that the market was sluggish: the average time to sell a single-family home or a condominium increased by about 15 days.

## **Employment**

In the first quarter of the year, the number of jobs in the Gatineau area hovered around 171,500, down from the same period in 2012. This decrease was mainly due to the employment situation in the public administration sector.



### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Ni
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| Table I: Housi                    | ng Activit | y Summ   | ary of Ot            | tawa-Gat | ineau CM        | 1A (Quel        | bec portio                  | on)             |        |
|-----------------------------------|------------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                                   |            | Fi       | rst Quart            | er 2013  |                 |                 |                             |                 |        |
|                                   |            |          | Owne                 | rship    |                 |                 |                             |                 |        |
|                                   |            | Freehold |                      | C        | Condominium     |                 | Ren                         | tal             |        |
|                                   | Single     | Semi     | Row, Apt.<br>& Other | Single   | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| STARTS                            |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2013                           | 42         | 20       | 8                    | 0        | 9               | 12              | 0                           | 20              | 111    |
| Q1 2012                           | 84         | 56       | 44                   | 0        | 0               | 52              | 0                           | 137             | 373    |
| % Change                          | -50.0      | -64.3    | -81.8                | n/a      | n/a             | -76.9           | n/a                         | -85.4           | -70.2  |
| Year-to-date 2013                 | 42         | 20       | 8                    | 0        | 9               | 12              | 0                           | 20              | 111    |
| Year-to-date 2012                 | 84         | 56       | 44                   | 0        | 0               | 52              | 0                           | 137             | 373    |
| % Change                          | -50.0      | -64.3    | -81.8                | n/a      | n/a             | -76.9           | n/a                         | -85.4           | -70.2  |
| UNDER CONSTRUCTION                |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2013                           | 145        | 52       | 55                   | 0        | 40              | 304             | 0                           | 351             | 947    |
| Q1 2012                           | 170        | 94       | 126                  | 0        | 4               | 278             | 0                           | 219             | 1,021  |
| % Change                          | -14.7      | -44.7    | -56.3                | n/a      | **              | 9.4             | n/a                         | 60.3            | -7.2   |
| COMPLETIONS                       |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2013                           | 120        | 52       | 50                   | 0        | 0               | 98              | 4                           | 20              | 344    |
| Q1 2012                           | 146        | 74       | 61                   | 0        | 0               | 66              | 0                           | 12              | 359    |
| % Change                          | -17.8      | -29.7    | -18.0                | n/a      | n/a             | 48.5            | n/a                         | 66.7            | -4.2   |
| Year-to-date 2013                 | 120        | 52       | 50                   | 0        | 0               | 98              | 4                           | 20              | 344    |
| Year-to-date 2012                 | 146        | 74       | 61                   | 0        | 0               | 66              | 0                           | 12              | 359    |
| % Change                          | -17.8      | -29.7    | -18.0                | n/a      | n/a             | 48.5            | n/a                         | 66.7            | -4.2   |
| <b>COMPLETED &amp; NOT ABSORB</b> | ED         |          |                      |          |                 |                 |                             |                 |        |
| Q1 2013                           | 57         | 117      | 78                   | 0        | 0               | 218             | n/a                         | n/a             | 470    |
| Q1 2012                           | 79         | 85       | 74                   | 0        | 0               | 141             | n/a                         | n/a             | 379    |
| % Change                          | -27.8      | 37.6     | 5.4                  | n/a      | n/a             | 54.6            | n/a                         | n/a             | 24.0   |
| ABSORBED                          |            |          |                      |          |                 |                 |                             |                 |        |
| Q1 2013                           | 129        | 59       | 38                   | 0        | 3               | 79              | n/a                         | n/a             | 308    |
| Q1 2012                           | 154        | 55       | 56                   | 0        | 0               | 61              | n/a                         | n/a             | 326    |
| % Change                          | -16.2      | 7.3      | -32.1                | n/a      | n/a             | 29.5            | n/a                         | n/a             | -5.5   |
| Year-to-date 2013                 | 129        | 59       | 38                   | 0        | 3               | 79              | n/a                         | n/a             | 308    |
| Year-to-date 2012                 | 154        | 55       | 56                   | 0        | 0               | 61              | n/a                         | n/a             | 326    |
| % Change                          | -16.2      | 7.3      | -32.1                | n/a      | n/a             | 29.5            | n/a                         | n/a             | -5.5   |

|                                  | Table I.I: Housing Activity Summary by Submarket |           |                      |         |                 |                 |                             |                 |        |  |  |
|----------------------------------|--------------------------------------------------|-----------|----------------------|---------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
|                                  |                                                  | <u>Fi</u> | rst Quart            | er 2013 |                 |                 |                             |                 |        |  |  |
|                                  |                                                  |           | Owne                 | rship   |                 |                 | <b>D</b>                    | . 1             |        |  |  |
|                                  |                                                  | Freehold  |                      | (       | Condominium     |                 | Rer                         | ital            |        |  |  |
|                                  | Single                                           | Semi      | Row, Apt.<br>& Other | Single  | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |
| STARTS                           |                                                  |           |                      |         |                 |                 |                             |                 |        |  |  |
| City of Gatineau                 |                                                  |           |                      |         |                 |                 |                             |                 |        |  |  |
| Q1 2013                          | 14                                               | 20        | 8                    | 0       | 9               | 12              | 0                           | 20              | 83     |  |  |
| Q1 2012                          | 50                                               | 56        | 34                   | 0       | 0               | 52              | 0                           | 137             | 329    |  |  |
| Aylmer                           |                                                  |           |                      |         |                 |                 |                             |                 |        |  |  |
| Q1 2013                          | 2                                                | 10        | 6                    | 0       | 0               | 12              | 0                           | 0               | 30     |  |  |
| Q1 2012                          | 23                                               | 10        | 4                    | 0       | 0               | 0               | 0                           | 66              | 103    |  |  |
| Hull                             |                                                  |           |                      |         |                 |                 |                             |                 |        |  |  |
| Q1 2013                          | 2                                                | 4         | 0                    | 0       | 4               | 0               | 0                           | 0               | 10     |  |  |
| Q1 2012                          | 8                                                | 4         | 4                    | 0       | 0               | 0               | 0                           | 0               | 16     |  |  |
| Gatineau                         |                                                  |           |                      |         |                 |                 |                             |                 |        |  |  |
| Q1 2013                          | 5                                                | 0         | 2                    | 0       | 5               | 0               | 0                           | 17              | 29     |  |  |
| Q1 2012                          | 10                                               | 40        | 26                   | 0       | 0               | 52              | 0                           | 67              | 195    |  |  |
| Buckingham                       |                                                  |           |                      |         |                 |                 |                             |                 |        |  |  |
| Q1 2013                          | 0                                                | 4         | 0                    | 0       | 0               | 0               | 0                           | 0               | 4      |  |  |
| Q1 2012                          | 0                                                | 0         | 0                    | 0       | 0               | 0               | 0                           | 4               | 4      |  |  |
| Masson-Angers                    |                                                  |           |                      |         |                 |                 |                             |                 |        |  |  |
| Q1 2013                          | 5                                                | 2         | 0                    | 0       | 0               | 0               | 0                           | 3               | 10     |  |  |
| Q1 2012                          | 9                                                | 2         | 0                    | 0       | 0               | 0               | 0                           | 0               | П      |  |  |
| Rest of the CMA (Quebec portion) |                                                  |           |                      |         |                 |                 |                             |                 |        |  |  |
| Q1 2013                          | 28                                               | 0         | 0                    | 0       | 0               | 0               | 0                           | 0               | 28     |  |  |
| Q1 2012                          | 34                                               | 0         | 10                   | 0       | 0               | 0               | 0                           | 0               | 44     |  |  |
| Ottawa-Gatineau CMA (Quebec po   | rtion)                                           |           |                      |         |                 |                 |                             |                 |        |  |  |
| Q1 2013                          | 42                                               | 20        | 8                    | 0       | 9               | 12              | 0                           | 20              | 111    |  |  |
| QI 2012                          | 84                                               | 56        | 44                   | 0       | 0               | 52              | 0                           | 137             | 373    |  |  |

| 7                                | Table I.I: Housing Activity Summary by Submarket |          |                      |         |                 |                 |                             |                 |        |  |  |  |
|----------------------------------|--------------------------------------------------|----------|----------------------|---------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|
|                                  |                                                  | Fi       | rst Quart            | er 2013 |                 |                 |                             |                 |        |  |  |  |
|                                  |                                                  |          | Owne                 | rship   |                 |                 | Ren                         | 4-1             |        |  |  |  |
|                                  |                                                  | Freehold |                      | C       | Condominium     | ı               | Ken                         | tai             |        |  |  |  |
|                                  | Single                                           | Semi     | Row, Apt.<br>& Other | Single  | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |  |
| UNDER CONSTRUCTION               |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| City of Gatineau                 |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 57                                               | 52       | 53                   | 0       | 40              | 304             | 0                           | 349             | 855    |  |  |  |
| Q1 2012                          | 95                                               | 94       | 112                  | 0       | 4               | 278             | 0                           | 216             | 929    |  |  |  |
| Aylmer                           |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 37                                               | 34       | 47                   | 0       | 28              | 104             | 0                           | 7               | 257    |  |  |  |
| Q1 2012                          | 34                                               | 26       | 65                   | 0       | 0               | 180             | 0                           | 91              | 396    |  |  |  |
| Hull                             |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 2                                                | 6        | 6                    | 0       | 4               | 200             | 0                           | 200             | 418    |  |  |  |
| Q1 2012                          | 17                                               | 12       | 21                   | 0       | 0               | 28              | 0                           | 19              | 97     |  |  |  |
| Gatineau                         |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 11                                               | 2        | 0                    | 0       | 8               | 0               | 0                           | 76              | 97     |  |  |  |
| Q1 2012                          | 36                                               | 42       | 26                   | 0       | 4               | 70              | 0                           | 99              | 407    |  |  |  |
| Buckingham                       |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 0                                                | 2        | 0                    | 0       | 0               | 0               | 0                           | 63              | 65     |  |  |  |
| Q1 2012                          | 0                                                | 4        | 0                    | 0       | 0               | 0               | 0                           | 7               | Ш      |  |  |  |
| Masson-Angers                    |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 7                                                | 8        | 0                    | 0       | 0               | 0               | 0                           | 3               | 18     |  |  |  |
| Q1 2012                          | 8                                                | 10       | 0                    | 0       | 0               | 0               | 0                           | 0               | 18     |  |  |  |
| Rest of the CMA (Quebec portion) |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 88                                               | 0        | 2                    | 0       | 0               | 0               | 0                           | 2               | 92     |  |  |  |
| Q1 2012                          | 75                                               | 0        | 14                   | 0       | 0               | 0               | 0                           | 3               | 92     |  |  |  |
| Ottawa-Gatineau CMA (Quebec po   | rtion)                                           |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 145                                              | 52       | 55                   | 0       | 40              | 304             | 0                           | 351             | 947    |  |  |  |
| Q1 2012                          | 170                                              | 94       | 126                  | 0       | 4               | 278             | 0                           | 219             | 1,021  |  |  |  |

| 7                                | Гable I.I: | _        |                      |        | y by Subn       | narket          |                             |                 |        |
|----------------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                                  |            | Fi       | rst Quart            |        |                 |                 |                             |                 |        |
|                                  |            |          | Owne                 |        |                 |                 | Rer                         | ntal            |        |
|                                  |            | Freehold |                      | (      | Condominium     |                 |                             |                 | T 1*   |
|                                  | Single     | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| COMPLETIONS                      |            |          |                      |        |                 |                 |                             |                 |        |
| City of Gatineau                 |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2013                          | 42         | 46       | 48                   | 0      | 0               | 98              | 4                           | 19              | 257    |
| Q1 2012                          | 62         | 66       | 57                   | 0      | 0               | 66              | 0                           | 12              | 263    |
| Aylmer                           |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2013                          | 15         | 10       | 16                   | 0      | 0               | 24              | 4                           | 6               | 75     |
| Q1 2012                          | 23         | 6        | 49                   | 0      | 0               | 24              | 0                           | 0               | 102    |
| Hull                             |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2013                          | - 1        | 4        | 14                   | 0      | 0               | 50              | 0                           | 3               | 72     |
| Q1 2012                          | 4          | 4        | 8                    | 0      | 0               | 28              | 0                           | 5               | 49     |
| Gatineau                         |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2013                          | 19         | 22       | 18                   | 0      | 0               | 18              | 0                           | 4               | 81     |
| Q1 2012                          | 28         | 54       | 0                    | 0      | 0               | 14              | 0                           | 7               | 103    |
| Buckingham                       |            |          |                      |        |                 |                 |                             |                 |        |
| QI 2013                          | 1          | 8        | 0                    | 0      | 0               | 6               | 0                           | 0               | 15     |
| Q1 2012                          | 1          | 0        | 0                    | 0      | 0               | 0               | 0                           | 0               | - 1    |
| Masson-Angers                    |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2013                          | 6          | 2        | 0                    | 0      | 0               | 0               | 0                           | 6               | 14     |
| Q1 2012                          | 6          | 2        | 0                    | 0      | 0               | 0               | 0                           | 0               | 8      |
| Rest of the CMA (Quebec portion) |            |          |                      |        |                 |                 |                             |                 |        |
| Q1 2013                          | 78         | 6        | 2                    | 0      | 0               | 0               | 0                           | 1               | 87     |
| Q1 2012                          | 84         | 8        | 4                    | 0      | 0               | 0               | 0                           | 0               | 96     |
| Ottawa-Gatineau CMA (Quebec po   | rtion)     |          |                      |        |                 |                 |                             |                 |        |
| Q1 2013                          | 120        | 52       | 50                   | 0      | 0               | 98              | 4                           | 20              | 344    |
| Q1 2012                          | 146        | 74       | 61                   | 0      | 0               | 66              | 0                           | 12              | 359    |

| ٦                                | Table I.I: | _              |                      |         | y by Subr       | narket          |                             |                 |        |
|----------------------------------|------------|----------------|----------------------|---------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                                  |            | Fi             | rst Quart            | er 2013 |                 |                 |                             |                 |        |
|                                  |            |                | Owne                 | ership  |                 |                 | Ren                         | tol.            |        |
|                                  |            | Freehold       |                      | (       | Condominium     | ı               | Ken                         | Ital            |        |
|                                  | Single     | Semi           | Row, Apt.<br>& Other | Single  | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| COMPLETED & NOT ABSORB           | ED         |                |                      |         |                 |                 |                             |                 |        |
| City of Gatineau                 |            |                |                      |         |                 |                 |                             |                 |        |
| Q1 2013                          | 55         | 117            | 78                   | 0       | 0               | 218             | n/a                         | n/a             | 468    |
| Q1 2012                          | 74         | 80             | 74                   | 0       | 0               | 141             | n/a                         | n/a             | 369    |
| Aylmer                           |            |                |                      |         |                 |                 |                             |                 |        |
| Q1 2013                          | 27         | 43             | 47                   | 0       | 0               | 147             | n/a                         | n/a             | 264    |
| Q1 2012                          | 30         | 21             | 58                   | 0       | 0               | 104             | n/a                         | n/a             | 213    |
| Hull                             |            |                |                      |         |                 |                 |                             |                 |        |
| Q1 2013                          | 4          | 14             | 19                   | 0       | 0               | 34              | n/a                         | n/a             | 71     |
| Q1 2012                          | 15         | 5              | П                    | 0       | 0               | 27              | n/a                         | n/a             | 58     |
| Gatineau                         |            |                |                      |         |                 |                 |                             |                 |        |
| Q1 2013                          | 17         | 33             | 12                   | 0       | 0               | 33              | n/a                         | n/a             | 95     |
| Q1 2012                          | 24         | <del>4</del> 7 | 0                    | 0       | 0               | 10              | n/a                         | n/a             | 81     |
| Buckingham                       |            |                |                      |         |                 |                 |                             |                 |        |
| Q1 2013                          | 2          | 17             | 0                    | 0       | 0               | 4               | n/a                         | n/a             | 23     |
| Q1 2012                          | 0          | - 1            | 0                    | 0       | 0               | 0               | n/a                         | n/a             | - 1    |
| Masson-Angers                    |            |                |                      |         |                 |                 |                             |                 |        |
| Q1 2013                          | 5          | 10             | 0                    | 0       | 0               | 0               | n/a                         | n/a             | 15     |
| Q1 2012                          | 5          | 6              | 5                    | 0       | 0               | 0               | n/a                         | n/a             | 16     |
| Rest of the CMA (Quebec portion) |            |                |                      |         |                 |                 |                             |                 |        |
| Q1 2013                          | 2          | 0              | 0                    | 0       | 0               | 0               | n/a                         | n/a             | 2      |
| Q1 2012                          | 5          | 5              | 0                    | 0       | 0               | 0               | n/a                         | n/a             | 10     |
| Ottawa-Gatineau CMA (Quebec po   | rtion)     |                |                      |         |                 |                 |                             |                 |        |
| QI 2013                          | 57         | 117            | 78                   | 0       | 0               | 218             | n/a                         | n/a             | 470    |
| Q1 2012                          | 79         | 85             | 74                   | 0       | 0               | 141             | n/a                         | n/a             | 379    |

| 1                                | Table 1.1: Housing Activity Summary by Submarket |          |                      |         |                 |                 |                             |                 |        |  |  |  |
|----------------------------------|--------------------------------------------------|----------|----------------------|---------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|
|                                  |                                                  | Fi       | rst Quart            | er 2013 |                 |                 |                             |                 |        |  |  |  |
|                                  |                                                  |          | Owne                 | rship   |                 |                 | Ь                           |                 |        |  |  |  |
|                                  |                                                  | Freehold |                      | (       | Condominium     |                 | Ren                         | tal             |        |  |  |  |
|                                  | Single                                           | Semi     | Row, Apt.<br>& Other | Single  | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |  |
| ABSORBED                         |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| City of Gatineau                 |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 51                                               | 53       | 36                   | 0       | 3               | 79              | n/a                         | n/a             | 222    |  |  |  |
| Q1 2012                          | 72                                               | 52       | 52                   | 0       | 0               | 61              | n/a                         | n/a             | 237    |  |  |  |
| Aylmer                           |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 21                                               | 8        | 14                   | 0       | 3               | 35              | n/a                         | n/a             | 81     |  |  |  |
| Q1 2012                          | 28                                               | 13       | 43                   | 0       | 0               | 33              | n/a                         | n/a             | 117    |  |  |  |
| Hull                             |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 4                                                | 1        | П                    | 0       | 0               | 17              | n/a                         | n/a             | 33     |  |  |  |
| Q1 2012                          | - 1                                              | 2        | 7                    | 0       | 0               | 20              | n/a                         | n/a             | 30     |  |  |  |
| Gatineau                         |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 18                                               | 26       | 11                   | 0       | 0               | 20              | n/a                         | n/a             | 75     |  |  |  |
| Q1 2012                          | 27                                               | 29       | 2                    | 0       | 0               | 8               | n/a                         | n/a             | 66     |  |  |  |
| Buckingham                       |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 1                                                | 13       | 0                    | 0       | 0               | 7               | n/a                         | n/a             | 21     |  |  |  |
| Q1 2012                          | 4                                                | 2        | 0                    | 0       | 0               | 0               | n/a                         | n/a             | 6      |  |  |  |
| Masson-Angers                    |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 7                                                | 5        | 0                    | 0       | 0               | 0               | n/a                         | n/a             | 12     |  |  |  |
| Q1 2012                          | 12                                               | 6        | 0                    | 0       | 0               | 0               | n/a                         | n/a             | 18     |  |  |  |
| Rest of the CMA (Quebec portion) |                                                  |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 78                                               | 6        | 2                    | 0       | 0               | 0               | n/a                         | n/a             | 86     |  |  |  |
| Q1 2012                          | 82                                               | 3        | 4                    | 0       | 0               | 0               | n/a                         | n/a             | 89     |  |  |  |
| Ottawa-Gatineau CMA (Quebec po   | rtion)                                           |          |                      |         |                 |                 |                             |                 |        |  |  |  |
| Q1 2013                          | 129                                              | 59       | 38                   | 0       | 3               | 79              | n/a                         | n/a             | 308    |  |  |  |
| QI 2012                          | 154                                              | 55       | 56                   | 0       | 0               | 61              | n/a                         | n/a             | 326    |  |  |  |

| Table 2: Starts by Submarket and by Dwelling Type First Quarter 2013 |             |         |         |                  |         |         |         |         |         |         |             |  |
|----------------------------------------------------------------------|-------------|---------|---------|------------------|---------|---------|---------|---------|---------|---------|-------------|--|
|                                                                      | Single Semi |         |         | Row Apt. & Other |         |         | Other   |         | Total   |         |             |  |
| Submarket                                                            | QI 2013     | QI 2012 | QI 2013 | QI 2012          | QI 2013 | QI 2012 | QI 2013 | QI 2012 | QI 2013 | QI 2012 | %<br>Change |  |
| City of Gatineau                                                     | 14          | 50      | 20      | 56               | 13      | 8       | 36      | 215     | 83      | 329     | -74.8       |  |
| Aylmer                                                               | 2           | 23      | 10      | 10               | 4       | 4       | 14      | 66      | 30      | 103     | -70.9       |  |
| Hull                                                                 | 2           | 8       | 4       | 4                | 4       | 4       | 0       | 0       | 10      | 16      | -37.5       |  |
| Gatineau                                                             | 5           | 10      | 0       | 40               | 5       | 0       | 19      | 145     | 29      | 195     | -85.1       |  |
| Buckingham                                                           | 0           | 0       | 4       | 0                | 0       | 0       | 0       | 4       | 4       | 4       | 0.0         |  |
| Masson-Angers                                                        | 5           | 9       | 2       | 2                | 0       | 0       | 3       | 0       | 10      | Ш       | -9.1        |  |
| Rest of the CMA (Quebec portion)                                     | 28          | 34      | 0       | 0                | 0       | 0       | 0       | 10      | 28      | 44      | -36.4       |  |
| Ottawa-Gatineau CMA<br>(Quebec portion)                              | 42          | 84      | 20      | 56               | 13      | 8       | 36      | 225     | 111     | 373     | -70.2       |  |

| ,                                       | Table 2.1: Starts by Submarket and by Dwelling Type  January - March 2013 |      |      |      |      |      |        |       |      |       |        |  |  |  |
|-----------------------------------------|---------------------------------------------------------------------------|------|------|------|------|------|--------|-------|------|-------|--------|--|--|--|
|                                         | Sing                                                                      | gle  | Sei  |      | Ro   | w    | Apt. & | Other |      | Total |        |  |  |  |
| Submarket                               | YTD                                                                       | YTD  | YTD  | YTD  | YTD  | YTD  | YTD    | YTD   | YTD  | YTD   | %      |  |  |  |
|                                         | 2013                                                                      | 2012 | 2013 | 2012 | 2013 | 2012 | 2013   | 2012  | 2013 | 2012  | Change |  |  |  |
| City of Gatineau                        | 14                                                                        | 50   | 20   | 56   | 13   | 8    | 36     | 215   | 83   | 329   | -74.8  |  |  |  |
| Aylmer                                  | 2                                                                         | 23   | 10   | 10   | 4    | 4    | 14     | 66    | 30   | 103   | -70.9  |  |  |  |
| Hull                                    | 2                                                                         | 8    | 4    | 4    | 4    | 4    | 0      | 0     | 10   | 16    | -37.5  |  |  |  |
| Gatineau                                | 5                                                                         | 10   | 0    | 40   | 5    | 0    | 19     | 145   | 29   | 195   | -85.1  |  |  |  |
| Buckingham                              | 0                                                                         | 0    | 4    | 0    | 0    | 0    | 0      | 4     | 4    | 4     | 0.0    |  |  |  |
| Masson-Angers                           | 5                                                                         | 9    | 2    | 2    | 0    | 0    | 3      | 0     | 10   | - 11  | -9.1   |  |  |  |
| Rest of the CMA (Quebec portion)        | 28                                                                        | 34   | 0    | 0    | 0    | 0    | 0      | 10    | 28   | 44    | -36.4  |  |  |  |
| Ottawa-Gatineau CMA<br>(Quebec portion) | 42                                                                        | 84   | 20   | 56   | 13   | 8    | 36     | 225   | 111  | 373   | -70.2  |  |  |  |

| Table 2.2: S                            | tarts by Su      |                                                      | by Dwellii<br>Quarter |                  | nd by Inter | nded Mark | cet   |     |  |  |
|-----------------------------------------|------------------|------------------------------------------------------|-----------------------|------------------|-------------|-----------|-------|-----|--|--|
|                                         |                  | Ro                                                   | w                     |                  |             | Apt. &    | Other |     |  |  |
| Submarket                               | Freeho<br>Condor |                                                      | Rer                   | ld and<br>minium | Ren         | tal       |       |     |  |  |
|                                         | QI 2013          | 2013 Q1 2012 Q1 2013 Q1 2012 Q1 2013 Q1 2012 Q1 2013 |                       |                  |             |           |       |     |  |  |
| City of Gatineau                        | 13               | 8                                                    | 0                     | 0                | 16          | 78        | 20    | 137 |  |  |
| Aylmer                                  | 4                | 4                                                    | 0                     | 0                | 14          | 0         | 0     | 66  |  |  |
| Hull                                    | 4                | 4                                                    | 0                     | 0                | 0           | 0         | 0     | 0   |  |  |
| Gatineau                                | 5                | 0                                                    | 0                     | 0                | 2           | 78        | 17    | 67  |  |  |
| Buckingham                              | 0                | 0                                                    | 0                     | 0                | 0           | 0         | 0     | 4   |  |  |
| Masson-Angers                           | 0                | 0                                                    | 0                     | 0                | 0           | 0         | 3     | 0   |  |  |
| Rest of the CMA (Quebec portion)        | 0                | 0                                                    | 0                     | 0                | 0           | 10        | 0     | 0   |  |  |
| Ottawa-Gatineau CMA<br>(Quebec portion) | 13               | 8                                                    | 0                     | 0                | 16          | 88        | 20    | 137 |  |  |

| Table 2.3: S                            | tarts by Su |                  | by Dwellii<br>ry - March |          | nd by Inte       | nded Mark | æt       |          |
|-----------------------------------------|-------------|------------------|--------------------------|----------|------------------|-----------|----------|----------|
|                                         |             | Ro               | w                        |          |                  | Apt. &    | Other    |          |
| Submarket                               |             | ehold and Rental |                          |          | Freeho<br>Condoi |           | Rental   |          |
|                                         | YTD 2013    | YTD 2012         | YTD 2013                 | YTD 2012 | YTD 2013         | YTD 2012  | YTD 2013 | YTD 2012 |
| City of Gatineau                        | 13          | 8                | 0                        | 0        | 16               | 78        | 20       | 137      |
| Aylmer                                  | 4           | 4                | 0                        | 0        | 14               | 0         | 0        | 66       |
| Hull                                    | 4           | 4                | 0                        | 0        | 0                | 0         | 0        | 0        |
| Gatineau                                | 5           | 0                | 0                        | 0        | 2                | 78        | 17       | 67       |
| Buckingham                              | 0           | 0                | 0                        | 0        | 0                | 0         | 0        | 4        |
| Masson-Angers                           | 0           | 0                | 0                        | 0        | 0                | 0         | 3        | 0        |
| Rest of the CMA (Quebec portion)        | 0           | 0                | 0                        | 0        | 0                | 10        | 0        | 0        |
| Ottawa-Gatineau CMA<br>(Quebec portion) | 13          | 8                | 0                        | 0        | 16               | 88        | 20       | 137      |

| Table 2.4: Starts by Submarket and by Intended Market First Quarter 2013 |         |         |         |         |         |         |         |         |  |  |  |  |
|--------------------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|--|--|--|--|
| Submarket                                                                | Freel   | hold    | Condor  | minium  | Rer     | ntal    | Tot     | al*     |  |  |  |  |
| Submarket                                                                | QI 2013 | Q1 2012 | Q1 2013 | Q1 2012 | QI 2013 | Q1 2012 | QI 2013 | Q1 2012 |  |  |  |  |
| City of Gatineau                                                         | 42      | 140     | 21      | 52      | 20      | 137     | 83      | 329     |  |  |  |  |
| Aylmer                                                                   | 18      | 37      | 12      | 0       | 0       | 66      | 30      | 103     |  |  |  |  |
| Hull                                                                     | 6       | 16      | 4       | 0       | 0       | 0       | 10      | 16      |  |  |  |  |
| Gatineau                                                                 | 7       | 76      | 5       | 52      | 17      | 67      | 29      | 195     |  |  |  |  |
| Buckingham                                                               | 4       | 0       | 0       | 0       | 0       | 4       | 4       | 4       |  |  |  |  |
| Masson-Angers                                                            | 7       | 11      | 0       | 0       | 3       | 0       | 10      | 11      |  |  |  |  |
| Rest of the CMA (Quebec portion)                                         | 28      | 44      | 0       | 0       | 0       | 0       | 28      | 44      |  |  |  |  |
| Ottawa-Gatineau CMA<br>(Quebec portion)                                  | 70      | 184     | 21      | 52      | 20      | 137     | 111     | 373     |  |  |  |  |

| Table 2.5: Starts by Submarket and by Intended Market  January - March 2013 |          |          |          |          |          |          |          |          |  |  |  |  |
|-----------------------------------------------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|
| Submarket                                                                   | Free     | hold     | Condo    | minium   | Rer      | ntal     | Tot      | tal*     |  |  |  |  |
| Submarket                                                                   | YTD 2013 | YTD 2012 |  |  |  |  |
| City of Gatineau                                                            | 42       | 140      | 21       | 52       | 20       | 137      | 83       | 329      |  |  |  |  |
| Aylmer                                                                      | 18       | 37       | 12       | 0        | 0        | 66       | 30       | 103      |  |  |  |  |
| Hull                                                                        | 6        | 16       | 4        | 0        | 0        | 0        | 10       | 16       |  |  |  |  |
| Gatineau                                                                    | 7        | 76       | 5        | 52       | 17       | 67       | 29       | 195      |  |  |  |  |
| Buckingham                                                                  | 4        | 0        | 0        | 0        | 0        | 4        | 4        | 4        |  |  |  |  |
| Masson-Angers                                                               | 7        | 11       | 0        | 0        | 3        | 0        | 10       | 11       |  |  |  |  |
| Rest of the CMA (Quebec portion)                                            | 28       | 44       | 0        | 0        | 0        | 0        | 28       | 44       |  |  |  |  |
| Ottawa-Gatineau CMA (Quebec portion)                                        | 70       | 184      | 21       | 52       | 20       | 137      | 111      | 373      |  |  |  |  |

| Tal                                     | Table 3: Completions by Submarket and by Dwelling Type First Quarter 2013 |         |         |         |         |         |              |         |         |         |             |  |  |  |
|-----------------------------------------|---------------------------------------------------------------------------|---------|---------|---------|---------|---------|--------------|---------|---------|---------|-------------|--|--|--|
|                                         | Sin                                                                       | ıgle    |         | mi      |         | ow      | Apt. & Other |         | Total   |         |             |  |  |  |
| Submarket                               | QI 2013                                                                   | QI 2012 | QI 2013 | QI 2012 | QI 2013 | QI 2012 | QI 2013      | QI 2012 | QI 2013 | QI 2012 | %<br>Change |  |  |  |
| City of Gatineau                        | 42                                                                        | 62      | 46      | 66      | 34      | 57      | 135          | 78      | 257     | 263     | -2.3        |  |  |  |
| Aylmer                                  | 15                                                                        | 23      | 10      | 6       | 20      | 49      | 30           | 24      | 75      | 102     | -26.5       |  |  |  |
| Hull                                    | - 1                                                                       | 4       | 4       | 4       | 14      | 8       | 53           | 33      | 72      | 49      | 46.9        |  |  |  |
| Gatineau                                | 19                                                                        | 28      | 22      | 54      | 0       | 0       | 40           | 21      | 81      | 103     | -21.4       |  |  |  |
| Buckingham                              | - 1                                                                       | - 1     | 8       | 0       | 0       | 0       | 6            | 0       | 15      | I       | **          |  |  |  |
| Masson-Angers                           | 6                                                                         | 6       | 2       | 2       | 0       | 0       | 6            | 0       | 14      | 8       | 75.0        |  |  |  |
| Rest of the CMA (Quebec portion)        | 78                                                                        | 84      | 6       | 8       | 0       | 0       | 3            | 4       | 87      | 96      | -9.4        |  |  |  |
| Ottawa-Gatineau CMA<br>(Quebec portion) | 120                                                                       | 146     | 52      | 74      | 34      | 57      | 138          | 82      | 344     | 359     | -4.2        |  |  |  |

| Tabl                                 | Table 3.1: Completions by Submarket and by Dwelling Type  January - March 2013 |             |             |             |             |             |             |             |             |             |             |  |  |  |
|--------------------------------------|--------------------------------------------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|--|--|
|                                      | Sin                                                                            | gle         | Se          | mi          | Ro          | w           | Apt. &      | Other       | Total       |             |             |  |  |  |
| Submarket                            | YTD<br>2013                                                                    | YTD<br>2012 | YTD<br>2013 | YTD<br>2012 | YTD<br>2013 | YTD<br>2012 | YTD<br>2013 | YTD<br>2012 | YTD<br>2013 | YTD<br>2012 | %<br>Change |  |  |  |
| City of Gatineau                     | 42                                                                             | 62          | 46          | 66          | 34          | 57          | 135         | 78          | 257         | 263         | -2.3        |  |  |  |
| Aylmer                               | 15                                                                             | 23          | 10          | 6           | 20          | 49          | 30          | 24          | 75          | 102         | -26.5       |  |  |  |
| Hull                                 | - 1                                                                            | 4           | 4           | 4           | 14          | 8           | 53          | 33          | 72          | 49          | 46.9        |  |  |  |
| Gatineau                             | 19                                                                             | 28          | 22          | 54          | 0           | 0           | 40          | 21          | 81          | 103         | -21.4       |  |  |  |
| Buckingham                           | - 1                                                                            | - 1         | 8           | 0           | 0           | 0           | 6           | 0           | 15          | - 1         | **          |  |  |  |
| Masson-Angers                        | 6                                                                              | 6           | 2           | 2           | 0           | 0           | 6           | 0           | 14          | 8           | 75.0        |  |  |  |
| Rest of the CMA (Quebec portion)     | 78                                                                             | 84          | 6           | 8           | 0           | 0           | 3           | 4           | 87          | 96          | -9.4        |  |  |  |
| Ottawa-Gatineau CMA (Quebec portion) | 120                                                                            | 146         | 52          | 74          | 34          | 57          | 138         | 82          | 344         | 359         | -4.2        |  |  |  |

| Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market First Quarter 2013 |                             |         |         |         |                  |         |         |         |  |  |  |  |  |
|-------------------------------------------------------------------------------------------------|-----------------------------|---------|---------|---------|------------------|---------|---------|---------|--|--|--|--|--|
|                                                                                                 |                             | Ro      | )W      |         |                  | Apt. &  | Other   |         |  |  |  |  |  |
| Submarket                                                                                       | Freehold and<br>Condominium |         | Ren     | ntal    | Freeho<br>Condor |         | Rental  |         |  |  |  |  |  |
|                                                                                                 | QI 2013                     | QI 2012 | QI 2013 | Q1 2012 | QI 2013          | QI 2012 | Q1 2013 | QI 2012 |  |  |  |  |  |
| City of Gatineau                                                                                | 30                          | 57      | 4       | 0       | 116              | 66      | 19      | 12      |  |  |  |  |  |
| Aylmer                                                                                          | 16                          | 49      | 4       | 0       | 24               | 24      | 6       | 0       |  |  |  |  |  |
| Hull                                                                                            | 14                          | 8       | 0       | 0       | 50               | 28      | 3       | 5       |  |  |  |  |  |
| Gatineau                                                                                        | 0                           | 0       | 0       | 0       | 36               | 14      | 4       | 7       |  |  |  |  |  |
| Buckingham                                                                                      | 0                           | 0       | 0       | 0       | 6                | 0       | 0       | 0       |  |  |  |  |  |
| Masson-Angers                                                                                   | 0                           | 0       | 0       | 0       | 0                | 0       | 6       | 0       |  |  |  |  |  |
| Rest of the CMA (Quebec portion)                                                                | 0                           | 0       | 0       | 0       | 2                | 4       | 1       | 0       |  |  |  |  |  |
| Ottawa-Gatineau CMA (Quebec portion)                                                            | 30                          | 57      | 4       | 0       | 118              | 70      | 20      | 12      |  |  |  |  |  |

| Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - March 2013 |                             |          |          |          |                  |          |          |          |  |  |  |  |  |
|----------------------------------------------------------------------------------------------------|-----------------------------|----------|----------|----------|------------------|----------|----------|----------|--|--|--|--|--|
|                                                                                                    |                             | Ro       | ow .     |          |                  | Apt. &   | Other    |          |  |  |  |  |  |
| Submarket                                                                                          | Freehold and<br>Condominium |          | Rer      | ntal     | Freeho<br>Condor |          | Rental   |          |  |  |  |  |  |
|                                                                                                    | YTD 2013                    | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013         | YTD 2012 | YTD 2013 | YTD 2012 |  |  |  |  |  |
| City of Gatineau                                                                                   | 30                          | 57       | 4        | 0        | 116              | 66       | 19       | 12       |  |  |  |  |  |
| Aylmer                                                                                             | 16                          | 49       | 4        | 0        | 24               | 24       | 6        | 0        |  |  |  |  |  |
| Hull                                                                                               | 14                          | 8        | 0        | 0        | 50               | 28       | 3        | 5        |  |  |  |  |  |
| Gatineau                                                                                           | 0                           | 0        | 0        | 0        | 36               | 14       | 4        | 7        |  |  |  |  |  |
| Buckingham                                                                                         | 0                           | 0        | 0        | 0        | 6                | 0        | 0        | 0        |  |  |  |  |  |
| Masson-Angers                                                                                      | 0                           | 0        | 0        | 0        | 0                | 0        | 6        | 0        |  |  |  |  |  |
| Rest of the CMA (Quebec portion)                                                                   | 0                           | 0        | 0        | 0        | 2                | 4        | - 1      | 0        |  |  |  |  |  |
| Ottawa-Gatineau CMA<br>(Quebec portion)                                                            | 30                          | 57       | 4        | 0        | 118              | 70       | 20       | 12       |  |  |  |  |  |

| Table 3.4: Completions by Submarket and by Intended Market First Quarter 2013 |         |         |         |         |         |         |         |         |  |  |  |  |  |
|-------------------------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|--|--|--|--|--|
| Submarket                                                                     | Free    | hold    | Condor  | minium  | Ren     | ital    | Total*  |         |  |  |  |  |  |
| Submarket                                                                     | QI 2013 | Q1 2012 |  |  |  |  |  |
| City of Gatineau                                                              | 136     | 185     | 98      | 66      | 23      | 12      | 257     | 263     |  |  |  |  |  |
| Aylmer                                                                        | 41      | 78      | 24      | 24      | 10      | 0       | 75      | 102     |  |  |  |  |  |
| Hull                                                                          | 19      | 16      | 50      | 28      | 3       | 5       | 72      | 49      |  |  |  |  |  |
| Gatineau                                                                      | 59      | 82      | 18      | 14      | 4       | 7       | 81      | 103     |  |  |  |  |  |
| Buckingham                                                                    | 9       | - 1     | 6       | 0       | 0       | 0       | 15      | - 1     |  |  |  |  |  |
| Masson-Angers                                                                 | 8       | 8       | 0       | 0       | 6       | 0       | 14      | 8       |  |  |  |  |  |
| Rest of the CMA (Quebec portion)                                              | 86      | 96      | 0       | 0       | - 1     | 0       | 87      | 96      |  |  |  |  |  |
| Ottawa-Gatineau CMA<br>(Quebec portion)                                       | 222     | 281     | 98      | 66      | 24      | 12      | 344     | 359     |  |  |  |  |  |

| Table 3.5: Completions by Submarket and by Intended Market  January - March 2013 |          |          |          |          |          |          |          |          |  |  |  |  |  |
|----------------------------------------------------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|
| Submarket                                                                        | Free     | hold     | Condo    | minium   | Rer      | ntal     | Total*   |          |  |  |  |  |  |
| Submarket                                                                        | YTD 2013 | YTD 2012 |  |  |  |  |  |
| City of Gatineau                                                                 | 136      | 185      | 98       | 66       | 23       | 12       | 257      | 263      |  |  |  |  |  |
| Aylmer                                                                           | 41       | 78       | 24       | 24       | 10       | 0        | 75       | 102      |  |  |  |  |  |
| Hull                                                                             | 19       | 16       | 50       | 28       | 3        | 5        | 72       | 49       |  |  |  |  |  |
| Gatineau                                                                         | 59       | 82       | 18       | 14       | 4        | 7        | 81       | 103      |  |  |  |  |  |
| Buckingham                                                                       | 9        | - 1      | 6        | 0        | 0        | 0        | 15       | 1        |  |  |  |  |  |
| Masson-Angers                                                                    | 8        | 8        | 0        | 0        | 6        | 0        | 14       | 8        |  |  |  |  |  |
| Rest of the CMA (Quebec portion)                                                 | 86       | 96       | 0        | 0        | 1        | 0        | 87       | 96       |  |  |  |  |  |
| Ottawa-Gatineau CMA<br>(Quebec portion)                                          | 222      | 281      | 98       | 66       | 24       | 12       | 344      | 359      |  |  |  |  |  |

| Table 4: Absorbed Single-Detached Units by Price Range |          |              |        |              |       |              |        |              |         |           |       |            |                       |
|--------------------------------------------------------|----------|--------------|--------|--------------|-------|--------------|--------|--------------|---------|-----------|-------|------------|-----------------------|
| First Quarter 2013                                     |          |              |        |              |       |              |        |              |         |           |       |            |                       |
|                                                        |          |              |        |              |       | Ranges       |        |              |         |           |       |            |                       |
|                                                        |          |              | \$150. | 000 -        |       | ,000 -       | \$200, | 000 -        |         |           |       | Median     | A                     |
| Submarket                                              | < \$15   | 0,000        | \$174  | ,999         |       | 9,999        | \$249  |              | \$250,0 | 000 +     | Total | Price (\$) | Average<br>Price (\$) |
|                                                        | Units    | Share<br>(%) | Units  | Share<br>(%) | Units | Share<br>(%) | Units  | Share<br>(%) | Units   | Share (%) |       | i rice (φ) | i rice (φ)            |
| City of Gatineau                                       |          |              |        |              |       |              |        |              |         |           |       |            |                       |
| QI 2013                                                | 0        | 0.0          | 0      | 0.0          | 0     | 0.0          | 6      | 11.8         | 45      | 88.2      | 51    | 400,000    | 500,194               |
| QI 2012                                                | 0        | 0.0          | 0      | 0.0          | 0     | 0.0          | 10     | 14.5         | 59      | 85.5      | 69    | 350,000    | 357,270               |
| Year-to-date 2013                                      | 0        | 0.0          | 0      | 0.0          | 0     | 0.0          | 6      | 11.8         | 45      | 88.2      | 51    | 400,000    | 500,194               |
| Year-to-date 2012                                      | 0        | 0.0          | 0      | 0.0          | 0     | 0.0          | 10     | 14.5         | 59      | 85.5      | 69    | 350,000    | 357,270               |
| Aylmer                                                 |          |              |        |              |       |              |        | ·            |         |           |       |            |                       |
| QI 2013                                                | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| QI 2012                                                | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Year-to-date 2013                                      | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Year-to-date 2012                                      | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Hull                                                   |          |              |        |              |       |              |        | ,            |         |           |       |            |                       |
| QI 2013                                                | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| QI 2012                                                | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Year-to-date 2013                                      | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Year-to-date 2012                                      | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Gatineau                                               |          |              |        |              |       |              |        |              |         |           |       |            |                       |
| Q1 2013                                                | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Q1 2012                                                | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Year-to-date 2013                                      | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Year-to-date 2012                                      | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Buckingham                                             |          |              |        |              |       |              |        |              |         |           |       |            |                       |
| QI 2013                                                | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Q1 2012                                                | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Year-to-date 2013                                      | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Year-to-date 2012                                      | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Masson-Angers                                          |          |              |        |              |       |              |        |              |         |           |       |            |                       |
| QI 2013                                                | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| QI 2012                                                | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Year-to-date 2013                                      | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Year-to-date 2012                                      | 0        | n/a          | 0      | n/a          | 0     | n/a          | 0      | n/a          | 0       | n/a       | 0     |            |                       |
| Rest of the CMA (Quebec po                             | ortion)  |              |        |              |       |              |        |              |         |           |       |            |                       |
| QI 2013                                                | 0        | 0.0          | 0      | 0.0          | 2     | 2.7          | 9      | 12.0         | 64      | 85.3      | 75    | 335,000    | 331,522               |
| QI 2012                                                | 2        | 3.3          | 3      | 4.9          | 3     |              | 15     | 24.6         | 38      | 62.3      | 61    | 270,000    | 286,064               |
| Year-to-date 2013                                      | 0        | 0.0          | 0      | 0.0          | 2     | 2.7          | 9      | 12.0         | 64      | 85.3      | 75    | 335,000    | 331,522               |
| Year-to-date 2012                                      | 2        | 3.3          | 3      | 4.9          | 3     | 4.9          | 15     | 24.6         | 38      | 62.3      | 61    | 270,000    | 286,064               |
| Ottawa-Gatineau CMA (Que                               | ebec por | tion)        |        |              |       |              |        |              |         |           |       |            |                       |
| QI 2013                                                | 0        | 0.0          | 0      | 0.0          | 2     | 1.6          | 15     | 11.9         | 109     | 86.5      | 126   | 350,000    | 399,794               |
| QI 2012                                                | 2        | 1.5          | 3      | 2.3          | 3     |              | 25     | 19.2         | 97      | 74.6      | 130   | 300,000    | 323,858               |
| Year-to-date 2013                                      | 0        | 0.0          | 0      | 0.0          | 2     | 1.6          | 15     | 11.9         | 109     | 86.5      | 126   | 350,000    | 399,794               |
| Year-to-date 2012                                      | 2        | 1.5          | 3      | 2.3          | 3     | 2.3          | 25     | 19.2         | 97      | 74.6      | 130   | 300,000    | 323,858               |

Source: CMHC (Market Absorption Survey)

| Table                                   | Table 4.1: Average Price (\$) of Absorbed Single-detached Units First Quarter 2013 |         |          |          |          |          |  |  |  |  |  |  |  |
|-----------------------------------------|------------------------------------------------------------------------------------|---------|----------|----------|----------|----------|--|--|--|--|--|--|--|
| Submarket                               | Q1 2013                                                                            | Q1 2012 | % Change | YTD 2013 | YTD 2012 | % Change |  |  |  |  |  |  |  |
| City of Gatineau                        | 500,194                                                                            | 357,270 | 40.0     | 500,194  | 357,270  | 40.0     |  |  |  |  |  |  |  |
| Aylmer                                  | 655,261                                                                            | 420,382 | 55.9     | 655,261  | 420,382  | 55.9     |  |  |  |  |  |  |  |
| Hull                                    |                                                                                    |         | n/a      |          |          | n/a      |  |  |  |  |  |  |  |
| Gatineau                                | 432,559                                                                            | 353,330 | 22.4     | 432,559  | 353,330  | 22.4     |  |  |  |  |  |  |  |
| Buckingham                              |                                                                                    |         | n/a      |          |          | n/a      |  |  |  |  |  |  |  |
| Masson-Angers                           |                                                                                    | 254,265 | n/a      |          | 254,265  | n/a      |  |  |  |  |  |  |  |
| Rest of the CMA (Quebec portion)        | 331,522                                                                            | 286,064 | 15.9     | 331,522  | 286,064  | 15.9     |  |  |  |  |  |  |  |
| Ottawa-Gatineau CMA<br>(Quebec portion) | 399,794                                                                            | 323,858 | 23.4     | 399,794  | 323,858  | 23.4     |  |  |  |  |  |  |  |

Source: CMHC (Market Absorption Survey)

|                | Table Fr-C         | Centris <sup>®</sup> Res  | idontial Act                 | ivitul for G          | atino au                                       |                                 |                                                |
|----------------|--------------------|---------------------------|------------------------------|-----------------------|------------------------------------------------|---------------------------------|------------------------------------------------|
|                | i able 5: C        | entris kes                | identiai Act                 | ivity for Ga          | atineau                                        |                                 |                                                |
|                |                    |                           |                              |                       |                                                | Last Four                       | Quarters <sup>3</sup>                          |
|                | Number of<br>Sales | Number of<br>New Listings | Number of<br>Active Listings | Average Price<br>(\$) | Active Listings<br>to Sales Ratio <sup>2</sup> | Average Price <sup>2</sup> (\$) | Active Listings<br>to Sales Ratio <sup>2</sup> |
| SINGLE FAMILY* |                    |                           |                              |                       |                                                |                                 |                                                |
| QI 2013        | 610                | 1,729                     | 2,035                        | 244,178               | 10.0                                           | 246,790                         | 7.9                                            |
| QI 2012        | 760                | 1,723                     | 1,743                        | 238,972               | 6.9                                            | 239,141                         | 6.4                                            |
| % Change       | -19.7              | 0.3                       | 16.8                         | 2.2                   | n/a                                            | 3.2                             | n/a                                            |
| YTD 2013       | 610                | 1,729                     | 2,035                        | 244,178               | 10.0                                           | n/a                             | n/a                                            |
| YTD 2012       | 760                | 1,723                     | 1,743                        | 238,972               | 6.9                                            | n/a                             | n/a                                            |
| % Change       | -19.7              | 0.3                       | 16.8                         | 2.2                   | n/a                                            | n/a                             | n/a                                            |
| CONDOMINIUMS*  |                    |                           |                              |                       |                                                |                                 |                                                |
| QI 2013        | 105                | 340                       | 413                          | 173,503               | 11.8                                           | 174,276                         | 9.2                                            |
| QI 2012        | 137                | 309                       | 298                          | 174,265               | 6.5                                            | 169,421                         | 5.5                                            |
| % Change       | -23.4              | 10.0                      | 38.5                         | -0.4                  | n/a                                            | 2.9                             | n/a                                            |
| YTD 2013       | 105                | 340                       | 413                          | 173,503               | 11.8                                           | n/a                             | n/a                                            |
| YTD 2012       | 137                | 309                       | 298                          | 174,265               | 6.5                                            | n/a                             | n/a                                            |
| % Change       | -23.4              | 10.0                      | 38.5                         | -0.4                  | n/a                                            | n/a                             | n/a                                            |
| PLEX*          |                    |                           |                              |                       |                                                |                                 |                                                |
| Q1 2013        | 62                 | 144                       | 164                          | 288,499               | 7.9                                            | 286,716                         |                                                |
| Q1 2012        | 66                 | 157                       | 149                          | 281,327               | 6.8                                            | 278,633                         | 7.1                                            |
| % Change       | -6.1               | -8.3                      | 9.8                          | 2.5                   | n/a                                            | 2.9                             | n/a                                            |
| YTD 2013       | 62                 | 144                       | 164                          | 288,499               | 7.9                                            | n/a                             |                                                |
| YTD 2012       | 66                 | 157                       | 149                          | 281,327               | 6.8                                            | n/a                             |                                                |
| % Change       | -6.1               | -8.3                      | 9.8                          | 2.5                   | n/a                                            | n/a                             | n/a                                            |
| TOTAL          |                    |                           |                              |                       |                                                |                                 |                                                |
| Q1 2013        | 778                | 2,214                     | 2,617                        | 239,244               |                                                | 242,539                         | 8.0                                            |
| Q1 2012        | 963                | 2,194                     | 2,198                        | 235,341               | 6.8                                            | 235,301                         | 6.3                                            |
| % Change       | -19.2              | 0.9                       | 19.1                         | 1.7                   | n/a                                            | 3.1                             | n/a                                            |
| YTD 2013       | 778                | 2,214                     | 2,617                        | 239,244               | 10.1                                           | n/a                             |                                                |
| YTD 2012       | 963                | 2,194                     | 2,198                        | 235,341               | 6.8                                            | n/a                             |                                                |
| % Change       | -19.2              | 0.9                       | 19.1                         | 1.7                   | n/a                                            | n/a                             | n/a                                            |

 $<sup>^{\</sup>rm I}$  Source: Centris® Statistics.

 $<sup>^{\</sup>rm 2}$  Calculations: CMHC.

<sup>&</sup>lt;sup>3</sup> Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

<sup>--</sup> Data not available when there are fewer than 30 sales.

n/a Not applicable.

 $<sup>\</sup>ensuremath{^{*}}$  Refer to Centris® for the definitions.

<sup>\*\*</sup> Observed change greater than 100%.

|      |           |                         | Ţ                              | able 6 | : Economi                              | c Indica                      | tors                                             |                             |                              |     |  |
|------|-----------|-------------------------|--------------------------------|--------|----------------------------------------|-------------------------------|--------------------------------------------------|-----------------------------|------------------------------|-----|--|
|      |           |                         |                                | Fir    | st Quarte                              | r 2013                        |                                                  |                             |                              |     |  |
|      |           | Inter                   | Interest Rates                 |        |                                        |                               | Ottawa-Gatineau CMA (Quebec portion) Labour Mark |                             |                              |     |  |
|      |           | P&I<br>Per<br>\$100,000 | Mortgag<br>(%<br>I Yr.<br>Term |        | Ottawa-<br>Gatineau<br>CMA<br>2007=100 | CPI, 2002<br>=100<br>(Quebec) | Employment<br>SA (,000)                          | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA |     |  |
| 2012 | January   | 598                     | 3.50                           | 5.29   | 114.1                                  | 119.7                         | 175.3                                            | 6.4                         | 71.9                         | 901 |  |
|      | February  | 595                     | 3.20                           | 5.24   | 114.4                                  | 120.4                         | 175.2                                            | 5.9                         | 71.4                         | 908 |  |
|      | March     | 595                     | 3.20                           | 5.24   | 115.0                                  | 120.8                         | 175.0                                            | 5.4                         | 70.9                         | 911 |  |
|      | April     | 607                     | 3.20                           | 5.44   | 115.0                                  | 121.3                         | 174.7                                            | 5.6                         | 70.8                         | 912 |  |
|      | May       | 601                     | 3.20                           | 5.34   | 115.4                                  | 121.1                         | 174.0                                            | 5.9                         | 70.7                         | 906 |  |
|      | June      | 595                     | 3.20                           | 5.24   | 115.9                                  | 120.6                         | 173.8                                            | 6.2                         | 70.8                         | 914 |  |
|      | July      | 595                     | 3.10                           | 5.24   | 116.1                                  | 120.5                         | 173.4                                            | 6.1                         | 70.4                         | 916 |  |
|      | August    | 595                     | 3.10                           | 5.24   | 116.2                                  | 120.9                         | 172.6                                            | 6.0                         | 69.9                         | 921 |  |
|      | September | 595                     | 3.10                           | 5.24   | 116.2                                  | 120.9                         | 171. <del>4</del>                                | 6.1                         | 69.5                         | 923 |  |
|      | October   | 595                     | 3.10                           | 5.24   | 116.4                                  | 121.3                         | 171. <del>4</del>                                | 6.1                         | 69.4                         | 926 |  |
|      | November  | 595                     | 3.10                           | 5.24   | 116.8                                  | 121.1                         | 171.9                                            | 6.4                         | 69.7                         | 928 |  |
|      | December  | 595                     | 3.00                           | 5.24   | 116.8                                  | 120.5                         | 171.6                                            | 6.6                         | 69.7                         | 919 |  |
| 2013 | January   | 595                     | 3.00                           | 5.24   | 116.6                                  | 120.4                         | 171                                              | 6.8                         | 69.7                         | 911 |  |
|      | February  | 595                     | 3.00                           | 5.24   | 116.4                                  | 122.1                         | 171.1                                            | 6.9                         | 69.6                         | 904 |  |
|      | March     | 590                     | 3.00                           | 5.14   |                                        | 121.8                         | 171.8                                            | 6.7                         | 69.7                         | 904 |  |
|      | April     |                         |                                |        |                                        |                               |                                                  |                             |                              |     |  |
|      | May       |                         |                                |        |                                        |                               |                                                  |                             |                              |     |  |
|      | June      |                         |                                |        |                                        |                               |                                                  |                             |                              |     |  |
|      | July      |                         |                                |        |                                        |                               |                                                  |                             |                              |     |  |
|      | August    |                         |                                |        |                                        |                               |                                                  |                             |                              |     |  |
|      | September |                         |                                |        |                                        |                               |                                                  |                             |                              |     |  |
|      | October   |                         |                                |        |                                        |                               |                                                  |                             |                              |     |  |
|      | November  |                         |                                |        |                                        |                               |                                                  |                             |                              |     |  |
|      | December  |                         |                                |        |                                        |                               |                                                  |                             |                              |     |  |

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

## CMHC—HOME TO CANADIANS

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