HOUSING MARKET INFORMATION

HOUSING NOW Montréal CMA

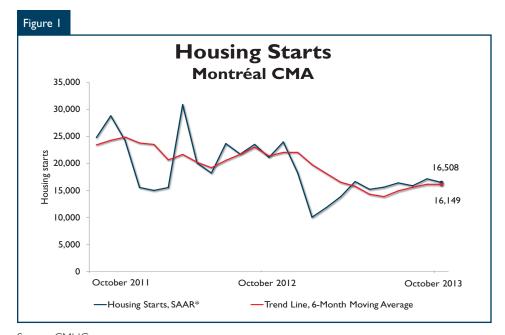


CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: November 2013

Highlights

- The housing starts trend remained relatively stable in October in relation to the previous month but was well below the trend of recent years.
- Residential construction decreased in all geographic sectors in October.
- For the first ten months of 2013, starts were down in all market segments.



Source: CMHC

*SAAR1: Seasonally Adjusted Annual Rate

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¹ All starts figures in this release, other than actual starts and the trend estimate, are seasonally adjusted annual rates (SAAR)—that is, monthly figures adjusted to remove normal seasonal variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace were maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

Housing market overview

Housing starts in the Montréal census metropolitan area (CMA) were trending at 16,149 units in October, compared to 16,177 in September, according to Canada Mortgage and Housing Corporation (CMHC). The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) of housing starts.

The housing starts trend remained relatively stable in October in relation to the previous month. Still, this trend was below the level of recent years. The decline in housing starts since the beginning of the year has resulted from the moderate economic conditions and especially from the already large supply on the resale and new home markets. In fact, builders are adjusting to a lower demand than in previous years.

The stand-alone monthly SAAR was 16,508 units in October, down from 17,176 in September.

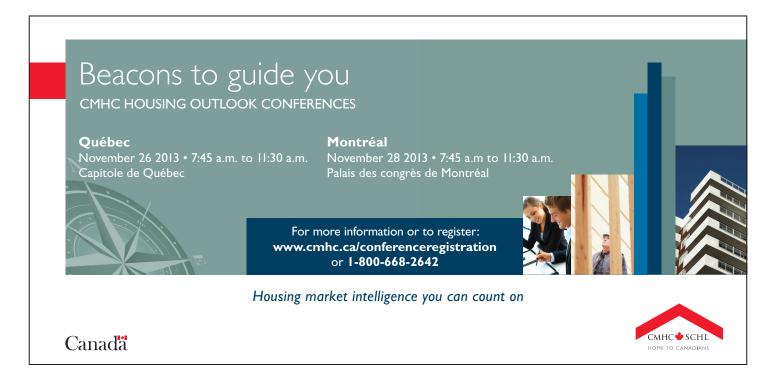
According to the actual data, 1,404 dwellings were started in the Montréal CMA in October 2013, compared to 1,822 during the same month in 2012, for a decrease of 27 per cent. The slowdown in housing starts was observed in the two major market segments: homeowner housing (-34 per cent) and condominiums (-28 per cent). As for rental dwellings, such starts more than doubled. The decline registered in October was in line with the downward trend in starts observed in the Montréal CMA since the beginning of the year.

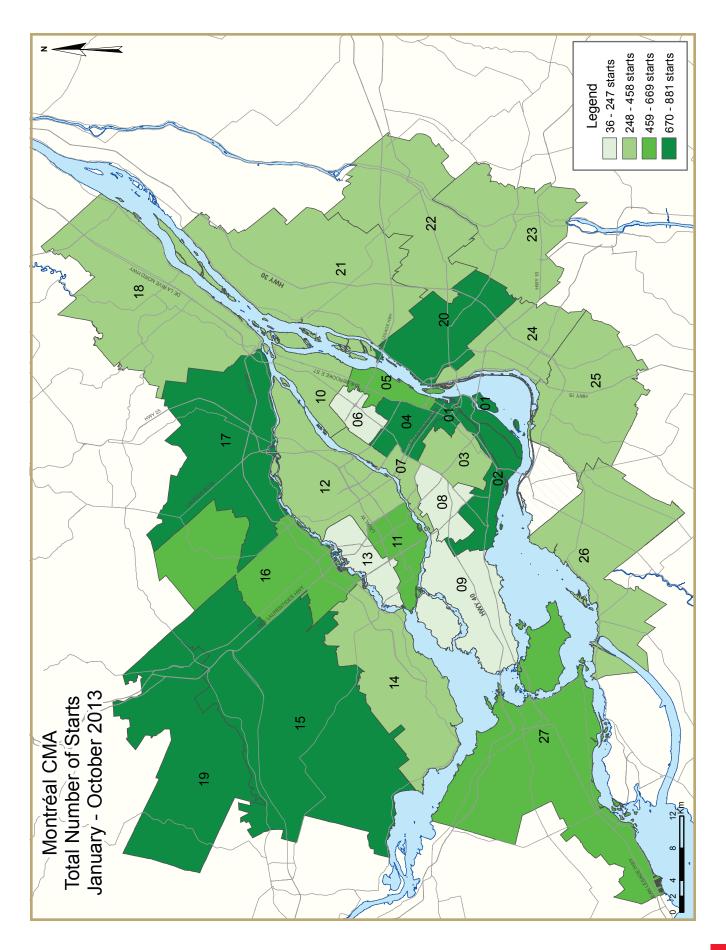
In the different geographic sectors of the CMA, the results for October revealed that housing starts fell in all sectors, with the greatest decreases registered on the South Shore (-62 per cent), in Laval (-34 per cent)

and in Vaudreuil-Soulanges (-15 per cent). The decline in activity was less significant on the Island of Montréal (-4 per cent), with the start of construction on a few rental housing projects. On the North Shore, housing starts were also down more modestly (-7 per cent), on account of the increase in the number of new condominiums getting under way.

For the period from January to October 2013, total starts in the CMA decreased by 27 per cent from the same period a year earlier. This slowdown affected all market segments, but the declines were greater for condominiums (-28 per cent) and freehold (single-detached, semi-detached and row) homes (-34 per cent). Rental housing starts, for their part, were down slightly (-1 per cent).

² In this report, the data presented on the rental segment exclude co-operative housing starts.





| | ZONE DESCRIPTIONS - MONTRÉAL CMA |
|---------|---|
| Zone I | Downtown Montréal (bordered on the east by Amherst Street, on the west by Guy Street and on the north by Chemin Remembrance and Des Pins Avenue), Île-des-Soeurs. |
| Zone 2 | Dorval, L'Île-Dorval, Montréal (Lachine, LaSalle, Le Sud-Ouest, Verdun). |
| Zone 3 | Côte-Saint-Luc, Hampstead, Montréal (Côte-des-Neiges, Notre-Dame-de-Grâce, Outremont), Montréal-Ouest, Mont-Royal, Westmount. |
| Zone 4 | Montréal (Parc-Extension, Plateau Mont-Royal, Rosemont (including La Petite-Patrie), Saint-Michel, Villeray). |
| Zone 5 | Montréal (Mercier, Hochelaga-Maisonneuve, Centre-Sud). |
| Zone 6 | Montréal (Anjou, Saint-Léonard). |
| Zone 7 | Montréal (Ahuntsic, Cartierville, Montréal-Nord). |
| Zone 8 | Montréal (Saint-Laurent). |
| Zone 9 | Beaconsfield, Baie-d'Urfé, Dollard-des-Ormeaux, Kirkland, Pointe-Claire, Sainte-Anne-de-Bellevue, Senneville, Montréal (L'Île-Bizard, Pierrefonds, Roxboro, Sainte-Geneviève). |
| Zone 10 | Montréal-Est, Montréal (Pointe-aux-Trembles, Rivière-des-Prairies). |
| Zone II | Laval (Chomedey, Sainte-Dorothée, Laval-sur-le-Lac). |
| Zone I2 | Laval (Auteuil, Duvernay, Laval-des-Rapides, Pont-Viau, Saint-François, Saint-Vincent-de-Paul, Vimont). |
| Zone 13 | Laval (Fabreville, Laval-Ouest, Sainte-Rose). |
| Zone I4 | MRC Deux-Montagnes (Deux-Montagnes, Oka, Pointe-Calumet, Saint-Eustache, Saint-Joseph-du-Lac, Sainte-Marthe-sur-le-Lac). |
| Zone I5 | Mirabel, Saint-Placide |
| Zone 16 | MRC Thérèse-de-Blainville (Blainville, Boisbriand, Bois-des-Filion, Lorraine, Rosemère, Sainte-Anne-des-Plaines, Sainte-Thérèse). |
| Zone 17 | MRC Les Moulins (Terrebonne, Mascouche). |
| Zone 18 | Charlemagne, Lavaltrie, L'Assomption, Repentigny, Saint-Sulpice, L'Épiphanie |
| Zone 19 | Gore, Saint-Colomban, Saint-Jérôme. |
| Zone 20 | Longueuil. |
| Zone 21 | Boucherville, Saint-Amable, Sainte-Julie, Varennes, Verchères |
| Zone 22 | Beloeil, McMasterville, Mont-Saint-Hilaire, Otterburn Park, Saint-Basile-le-Grand, Saint-Bruno-de-Montarville, Saint-Mathieu-de-Beloeil. |
| Zone 23 | Carignan, Chambly, Richelieu, Saint-Mathias-sur-Richelieu. |
| Zone 24 | Brossard, La Prairie, Saint-Lambert. |
| Zone 25 | Candiac, Delson, Saint-Constant, Saint-Mathieu, Saint-Philippe, Sainte-Catherine. |
| Zone 26 | Beauharnois, Châteauguay, Léry, Mercier, Saint-Isidore. |
| Zone 27 | Hudson, Les Cèdres, L'Île-Cadieux, L'Île-Perrot, Notre-Dame-de-L'Île-Perrot, Pincourt, Pointe-des-Cascades, Saint-Lazare, Terrasse-Vaudreuil, Vaudreuil-Dorion, Vaudreuil-sur-le-Lac, Saint-Zotique, Coteau-du-Lac M, Les Coteaux M |

HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
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Available in SELECTED Reports:

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
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- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed

| Table I: Housing Starts (October 20 | | |
|---|----------------|--------------|
| Montreal CMA ¹ | September 2013 | October 2013 |
| Trend ² | 16,177 | 16,149 |
| SAAR | 17,176 | 16,508 |
| | October 2012 | October 2013 |
| Actual | | |
| October - Single-Detached | 305 | 285 |
| October - Multiples | 1,517 | 1,119 |
| October - Total | 1,822 | 1,404 |
| January to October - Single-Detached | 3,331 | 2,561 |
| January to October - Multiples | 13,694 | 9,910 |
| January to October - Total | 17,025 | 12,471 |
| | | |

Source: CMHC

Detailed data available upon request

¹ Census Metropolitan Area

 $^{^{2}\ \}text{The trend}$ is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

| Ta | able I.I: H | lousing A | Activity S | ummary | of Montre | éal CMA | | | |
|-----------------------------------|-------------|-----------|----------------------|-------------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | October | 2013 | | | | | |
| | | | Owne | ership | | | Ь | | |
| | | Freehold | | Condominium | | | Ren | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| STARTS | | | | | | | | | |
| October 2013 | 285 | 52 | 11 | 0 | 21 | 553 | 4 | 333 | 1,404 |
| October 2012 | 305 | 66 | 201 | 0 | П | 1,134 | 0 | 105 | 1,822 |
| % Change | -6.6 | -21.2 | -94.5 | n/a | 90.9 | -51.2 | n/a | ** | -22.9 |
| Year-to-date 2013 | 2,561 | 593 | 409 | 0 | 45 | 7,101 | 8 | 1,566 | 12,471 |
| Year-to-date 2012 | 3,330 | 868 | 1,167 | - 1 | 54 | 9,820 | 0 | 1,712 | 17,025 |
| % Change | -23.1 | -31.7 | -65.0 | -100.0 | -16.7 | -27.7 | n/a | -8.5 | -26.7 |
| UNDER CONSTRUCTION | | | | | | | | | |
| October 2013 | 1,384 | 432 | 316 | 0 | 73 | 12,410 | 8 | 2,001 | 16,862 |
| October 2012 | 1,736 | 492 | 1,002 | 0 | 56 | 13,356 | 0 | 1,893 | 18,979 |
| % Change | -20.3 | -12.2 | -68.5 | n/a | 30.4 | -7.1 | n/a | 5.7 | -11.2 |
| COMPLETIONS | | | | | | | | | |
| October 2013 | 238 | 64 | 86 | 0 | 0 | 570 | 0 | 425 | 1,383 |
| October 2012 | 317 | 74 | 67 | 0 | 0 | 826 | 0 | 373 | 1,657 |
| % Change | -24.9 | -13.5 | 28.4 | n/a | n/a | -31.0 | n/a | 13.9 | -16.5 |
| Year-to-date 2013 | 2,858 | 631 | 821 | 0 | 69 | 7,782 | 0 | 1,785 | 14,325 |
| Year-to-date 2012 | 3,464 | 864 | 872 | 0 | 60 | 8,294 | 0 | 1,694 | 15,554 |
| % Change | -17.5 | -27.0 | -5.8 | n/a | 15.0 | -6.2 | n/a | 5.4 | -7.9 |
| COMPLETED & NOT ABSORE | ED | | | | | | | | |
| October 2013 | 386 | 147 | 161 | 0 | 24 | 1,859 | n/a | n/a | 2,577 |
| October 2012 | 325 | 143 | 112 | 0 | 30 | 1,662 | n/a | n/a | 2,272 |
| % Change | 18.8 | 2.8 | 43.8 | n/a | -20.0 | 11.9 | n/a | n/a | 13.4 |
| ABSORBED | | | | | | | | | |
| October 2013 | 246 | 64 | 81 | 0 | 5 | 564 | n/a | n/a | 960 |
| October 2012 | 327 | 88 | 82 | 0 | 3 | 740 | n/a | n/a | 1,240 |
| % Change | -24.8 | -27.3 | -1.2 | n/a | 66.7 | -23.8 | n/a | n/a | -22.6 |
| Year-to-date 2013 | 2,834 | 638 | 802 | 0 | 81 | 7,689 | n/a | n/a | 12,044 |
| Year-to-date 2012 | 3,601 | 947 | 996 | 0 | 74 | 8,295 | n/a | n/a | 13,913 |
| % Change | -21.3 | -32.6 | -19.5 | n/a | 9.5 | -7.3 | n/a | n/a | -13.4 |

| | Table 1.2: | Housing | Activity | Summar | y by Subn | narket | | | |
|---------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | October | 2013 | | | | | |
| | | | Owne | rship | | | _ | | |
| | | Freehold | | (| Condominium | | Ren | tal | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| STARTS | | | | | | | | | |
| Île de Montréal | | | | | | | | | |
| October 2013 | 23 | 2 | 0 | 0 | 0 | 227 | 0 | 253 | 650 |
| October 2012 | 25 | 8 | 73 | 0 | 0 | 552 | 0 | 18 | 676 |
| Laval | | | | | | | | | |
| October 2013 | 24 | 2 | 0 | 0 | 5 | 28 | 0 | 18 | 77 |
| October 2012 | 21 | 8 | 48 | 0 | 0 | 40 | 0 | 0 | 117 |
| Rive-Nord | | | | | | | | | |
| October 2013 | 156 | 16 | 6 | 0 | 0 | 166 | 0 | 50 | 394 |
| October 2012 | 148 | 10 | 56 | 0 | 0 | 141 | 0 | 68 | 423 |
| Rive-Sud | | | | | | | | | |
| October 2013 | 57 | 26 | 3 | 0 | 16 | 70 | 4 | 12 | 188 |
| October 2012 | 81 | 24 | 4 | 0 | 3 | 373 | 0 | 9 | 494 |
| Vaudreuil-Soulanges | | | | | | | | | |
| October 2013 | 25 | 6 | 2 | 0 | 0 | 62 | 0 | 0 | 95 |
| October 2012 | 30 | 16 | 20 | 0 | 8 | 28 | 0 | 10 | 112 |
| Montréal CMA | | | | | | | | | |
| October 2013 | 285 | 52 | - 11 | 0 | 21 | 553 | 4 | 333 | 1,404 |
| October 2012 | 305 | 66 | 201 | 0 | | 1,134 | 0 | 105 | 1,822 |
| UNDER CONSTRUCTION | | | | | | , | | | , |
| Île de Montréal | | | | | | | | | |
| October 2013 | 138 | 90 | 93 | 0 | 24 | 7,690 | 0 | 655 | 8,928 |
| October 2012 | 182 | 132 | 323 | 0 | 0 | 8,562 | 0 | 687 | 10,330 |
| Laval | | | | - | | -, | | | , |
| October 2013 | 104 | 36 | 47 | 0 | 13 | 1,013 | 0 | 208 | 1,421 |
| October 2012 | 174 | 44 | 161 | 0 | 6 | 1,565 | 0 | 305 | 2,255 |
| Rive-Nord | | | | - | | 1,5 5 5 | | | _, |
| October 2013 | 656 | 90 | 80 | 0 | 0 | 1,475 | 0 | 317 | 2,618 |
| October 2012 | 729 | 110 | 287 | 0 | 0 | 1,130 | 0 | 275 | 2,531 |
| Rive-Sud | | | | - | | ., | | | _, |
| October 2013 | 318 | 174 | 40 | 0 | 28 | 2,040 | 8 | 763 | 3,371 |
| October 2012 | 483 | 152 | 81 | 0 | | 1,718 | | 605 | 3,075 |
| Vaudreuil-Soulanges | .00 | | | | | ., | - | | 5,5.5 |
| October 2013 | 168 | 42 | 56 | 0 | 8 | 192 | 0 | 58 | 524 |
| October 2012 | 168 | 54 | | 0 | | 381 | 0 | 21 | 788 |
| Montréal CMA | 100 | 31 | 130 | U | | 301 | U | <u> </u> | , 50 |
| October 2013 | 1,384 | 432 | 316 | 0 | 73 | 12,410 | 8 | 2,001 | 16,862 |
| October 2012 | 1,736 | 492 | | 0 | | 13,356 | | 1,893 | 18,979 |
| October 2012 | 1,730 | 772 | 1,002 | U | 30 | 13,330 | U | 1,073 | 10,777 |

| ٦ | Гable I.2: | Housing | Activity | Summar | y by Subn | narket | | | |
|------------------------|------------|----------|----------------------|------------------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | October | 2013 | | | | | |
| | | | Owne | ership | | | | | |
| | | Freehold | | | Condominium | | Ren | tal | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| COMPLETIONS | | | | | | | | | |
| Île de Montréal | | | | | | | | | |
| October 2013 | 12 | 16 | 16 | 0 | 0 | 229 | 0 | 258 | 531 |
| October 2012 | 17 | 10 | 2 | 0 | 0 | 523 | 0 | 311 | 863 |
| Laval | | | | | | | | | |
| October 2013 | 13 | 4 | - 11 | 0 | 0 | 153 | 0 | 0 | 181 |
| October 2012 | 29 | 2 | 13 | 0 | 0 | 39 | 0 | 0 | 83 |
| Rive-Nord | | | | | | | | | |
| October 2013 | 139 | 14 | 15 | 0 | 0 | 45 | 0 | 159 | 372 |
| October 2012 | 154 | 24 | 15 | 0 | 0 | 26 | 0 | 29 | 248 |
| Rive-Sud | | | | | | | | | |
| October 2013 | 58 | 26 | 27 | 0 | 0 | 90 | 0 | 8 | 209 |
| October 2012 | 97 | 24 | 25 | 0 | 0 | 192 | 0 | 21 | 359 |
| Vaudreuil-Soulanges | | | | | | | | | |
| October 2013 | 16 | 4 | 17 | 0 | 0 | 53 | 0 | 0 | 90 |
| October 2012 | 20 | 14 | 12 | 0 | 0 | 46 | 0 | 12 | 104 |
| Montréal CMA | | | | | | | | | |
| October 2013 | 238 | 64 | 86 | 0 | 0 | 570 | 0 | 425 | 1,383 |
| October 2012 | 317 | 74 | 67 | 0 | 0 | 826 | 0 | 373 | 1,657 |
| COMPLETED & NOT ABSORB | | | | - | - | | | | ., |
| Île de Montréal | | | | | | | | | |
| October 2013 | 23 | 13 | 24 | 0 | 8 | 749 | n/a | n/a | 817 |
| October 2012 | 15 | 9 | 17 | 0 | 5 | 555 | n/a | n/a | 601 |
| Laval | , , | , | ., | , and the second | J | 333 | Ti/u | 11/ 0 | 001 |
| October 2013 | 25 | 22 | 27 | 0 | 0 | 305 | n/a | n/a | 379 |
| October 2012 | 19 | 16 | 22 | 0 | 0 | 267 | n/a | n/a | 324 |
| Rive-Nord | 17 | 10 | | , and the second | | 207 | 11/4 | 11/ 0 | 321 |
| October 2013 | 181 | 24 | 45 | 0 | 0 | 319 | n/a | n/a | 569 |
| October 2012 | 129 | 20 | 28 | 0 | 0 | 261 | n/a | n/a | 438 |
| Rive-Sud | 127 | 20 | 20 | Ū | · · | 201 | 11/4 | 11/4 | 150 |
| October 2013 | 116 | 78 | 30 | 0 | 15 | 403 | n/a | n/a | 642 |
| October 2012 | 122 | 86 | 23 | 0 | | 525 | n/a | n/a | 780 |
| Vaudreuil-Soulanges | 144 | 30 | 23 | U | 4 T | 323 | 11/4 | 11/4 | , 50 |
| October 2013 | 41 | 10 | 35 | 0 | I | 83 | n/a | n/a | 170 |
| October 2012 | 40 | 10 | 22 | 0 | | 54 | | n/a | 170 |
| Montréal CMA | 70 | 12 | 22 | U | 1 | JT | 11/4 | 11/4 | 147 |
| October 2013 | 386 | 147 | 161 | 0 | 24 | 1,859 | n/a | n/a | 2,577 |
| October 2013 | 325 | 147 | | | | 1,662 | | n/a | 2,272 |
| October 2012 | 323 | 173 | 112 | U | 30 | 1,002 | 11/a | 11/a | Z,Z/Z |

| 7 | Гable I.2: | Housing | Activity | Summar | y by Subn | narket | | | | | | | |
|---------------------|--------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------------|-----|--------|--|--|--|--|
| | October 2013 | | | | | | | | | | | | |
| | | | Owne | rship | | | Ren | tal | | | | | |
| | | Freehold | | | Condominium | | Ken | | | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Apt. & Semi, and Other | | Total* | | | | |
| ABSORBED | | | | | | | | | | | | | |
| Île de Montréal | | | | | | | | | | | | | |
| October 2013 | 12 | 10 | 18 | 0 | 0 | 222 | n/a | n/a | 262 | | | | |
| October 2012 | 20 | 13 | 3 | 0 | 0 | 398 | n/a | n/a | 434 | | | | |
| Laval | | | | | | | | | | | | | |
| October 2013 | 13 | 3 | 9 | 0 | 0 | 160 | n/a | n/a | 185 | | | | |
| October 2012 | 32 | 3 | 13 | 0 | 0 | 61 | n/a | n/a | 109 | | | | |
| Rive-Nord | | | | | | | | | | | | | |
| October 2013 | 146 | 18 | 14 | 0 | 2 | 41 | n/a | n/a | 221 | | | | |
| October 2012 | 161 | 27 | 22 | 0 | 0 | 66 | n/a | n/a | 276 | | | | |
| Rive-Sud | | | | | | | | | | | | | |
| October 2013 | 60 | 25 | 28 | 0 | 3 | 91 | n/a | n/a | 207 | | | | |
| October 2012 | 92 | 32 | 29 | 0 | 3 | 185 | n/a | n/a | 341 | | | | |
| Vaudreuil-Soulanges | | | | | | | | | | | | | |
| October 2013 | 15 | 8 | 12 | 0 | 0 | 50 | n/a | n/a | 85 | | | | |
| October 2012 | 22 | 13 | 15 | 0 | 0 | 30 | n/a | n/a | 80 | | | | |
| Montréal CMA | | | | | | | | | | | | | |
| October 2013 | 246 | 64 | 81 | 0 | 5 | 564 | n/a | n/a | 960 | | | | |
| October 2012 | 327 | 88 | 82 | 0 | 3 | 740 | n/a | n/a | 1,240 | | | | |

| | Table 2: Starts by Submarket and by Dwelling Type | | | | | | | | | | | | |
|--------------|---|-------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|--|--|
| | | | Oct | tober 20 | 013 | | | | | | | | |
| | Sin | Single | | Semi | | Row | | Apt. & Other | | Total | | | |
| Submarket | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | % Change | | |
| Zone I | 0 | 0 | 0 | 0 | 0 | 4 | 254 | 260 | 254 | 264 | -3.8 | | |
| Zone 2 | - 1 | 0 | 0 | 0 | 0 | 0 | 0 | 17 | - 1 | 17 | -94.1 | | |
| Zone 3 | 2 | 3 | 0 | 0 | 0 | 0 | 67 | 200 | 69 | 203 | -66.0 | | |
| Zone 4 | 0 | 0 | 0 | 0 | 0 | 0 | 30 | - 11 | 30 | - 11 | 172.7 | | |
| Zone 5 | 0 | 0 | 0 | 4 | 0 | 56 | 198 | 36 | 198 | 96 | 106.3 | | |
| Zone 6 | - 1 | - 1 | 2 | 2 | 0 | 6 | 0 | 0 | 3 | 9 | -66.7 | | |
| Zone 7 | 3 | - 1 | 0 | 0 | 0 | 0 | 26 | 3 | 29 | 4 | ** | | |
| Zone 8 | 3 | 0 | 0 | 0 | 0 | 5 | 18 | 0 | 21 | 5 | ** | | |
| Zone 9 | 7 | 18 | 0 | 0 | 0 | 0 | 32 | 21 | 39 | 39 | 0.0 | | |
| Zone I0 | 6 | 2 | 0 | 2 | 0 | 0 | 0 | 24 | 6 | 28 | -78.6 | | |
| Zone II | 8 | - 11 | 0 | 0 | 0 | 0 | 6 | 0 | 14 | 11 | 27.3 | | |
| Zone 12 | 6 | 6 | 0 | 8 | 5 | 48 | 38 | 40 | 49 | 102 | -52.0 | | |
| Zone 13 | 10 | 4 | 2 | 0 | 0 | 0 | 2 | 0 | 14 | 4 | ** | | |
| Zone 14 | 16 | 19 | 0 | 2 | 0 | 0 | 66 | 0 | 82 | 21 | ** | | |
| Zone 15 | 35 | 41 | 0 | 2 | 6 | 0 | 71 | 27 | 112 | 70 | 60.0 | | |
| Zone 16 | 12 | П | 6 | 0 | 0 | 0 | 0 | 24 | 18 | 35 | -48.6 | | |
| Zone 17 | 28 | 13 | 6 | 0 | 0 | 0 | 32 | 53 | 66 | 66 | 0.0 | | |
| Zone 18 | 14 | 27 | 0 | 2 | 0 | 5 | 0 | 53 | 14 | 87 | -83.9 | | |
| Zone 19 | 51 | 37 | 4 | 4 | 0 | 17 | 47 | 86 | 102 | 144 | -29.2 | | |
| Zone 20 | 0 | 14 | 12 | 2 | 0 | 0 | 31 | 87 | 43 | 103 | -58.3 | | |
| Zone 21 | 2 | 6 | 8 | 6 | 0 | 0 | 0 | 22 | 10 | 34 | -70.6 | | |
| Zone 22 | 5 | 17 | 0 | 0 | 8 | 3 | 26 | 24 | 39 | 44 | -11.4 | | |
| Zone 23 | 17 | 16 | 0 | 12 | 0 | 0 | 0 | 8 | 17 | 36 | -52.8 | | |
| Zone 24 | 9 | 10 | 2 | 2 | 0 | 0 | 25 | 235 | 36 | 247 | -85.4 | | |
| Zone 25 | 7 | 4 | 2 | 0 | 15 | 0 | 0 | 2 | 24 | 6 | ** | | |
| Zone 26 | 17 | 14 | 2 | 2 | 0 | 0 | 0 | 8 | 19 | 24 | -20.8 | | |
| Zone 27 | 25 | 30 | 6 | 16 | 0 | 28 | 64 | 38 | 95 | 112 | -15.2 | | |
| Montréal CMA | 285 | 305 | 52 | 66 | 34 | 172 | 1,033 | 1,279 | 1,404 | 1,822 | -22.9 | | |

| , | Table 2.1: Starts by Submarket and by Dwelling Type | | | | | | | | | | | | |
|--------------|---|-------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|--|--|
| | | J | anuary | - Octob | er 2013 | | | | | | | | |
| | Sin | gle | Semi | | Row | | Apt. & Other | | Total | | | | |
| Submarket | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | % Change | | |
| Zone I | 0 | 0 | 0 | 0 | 20 | 20 | 861 | 2,181 | 881 | 2,201 | -60.0 | | |
| Zone 2 | - 11 | 5 | 2 | 12 | 5 | 48 | 858 | 974 | 876 | 1,039 | -15.7 | | |
| Zone 3 | 20 | 10 | 2 | 6 | 16 | 38 | 385 | 553 | 423 | 607 | -30.3 | | |
| Zone 4 | 5 | 5 | 2 | 4 | 0 | 0 | 826 | 622 | 833 | 631 | 32.0 | | |
| Zone 5 | 0 | 3 | 0 | 42 | 0 | 88 | 584 | 409 | 584 | 542 | 7.7 | | |
| Zone 6 | 14 | 13 | 16 | 12 | 6 | 20 | 0 | 105 | 36 | 150 | -76.0 | | |
| Zone 7 | 6 | 7 | 0 | 8 | 0 | 0 | 282 | 342 | 288 | 357 | -19.3 | | |
| Zone 8 | 14 | 14 | 8 | 0 | 27 | 15 | 100 | 147 | 149 | 176 | -15.3 | | |
| Zone 9 | 42 | 91 | 22 | 24 | 0 | 41 | 95 | 354 | 159 | 510 | -68.8 | | |
| Zone I0 | 25 | 39 | 14 | 38 | 0 | 0 | 275 | 159 | 314 | 236 | 33.1 | | |
| Zone II | 65 | 145 | 8 | 14 | 32 | 7 | 478 | 439 | 583 | 605 | -3.6 | | |
| Zone I2 | 64 | 75 | 12 | 28 | 26 | 114 | 178 | 467 | 280 | 684 | -59.1 | | |
| Zone 13 | 49 | 88 | 34 | 18 | 6 | 39 | 124 | 62 | 213 | 207 | 2.9 | | |
| Zone I4 | 137 | 189 | 16 | 56 | 0 | 6 | 186 | 65 | 339 | 316 | 7.3 | | |
| Zone I5 | 344 | 312 | 2 | 24 | 26 | 12 | 373 | 396 | 745 | 744 | 0.1 | | |
| Zone 16 | 131 | 156 | 22 | 10 | 45 | 12 | 355 | 222 | 553 | 400 | 38.3 | | |
| Zone I7 | 204 | 247 | 22 | 48 | 21 | 24 | 455 | 627 | 702 | 946 | -25.8 | | |
| Zone 18 | 213 | 324 | 28 | 40 | 5 | 30 | 168 | 299 | 414 | 693 | -40.3 | | |
| Zone 19 | 391 | 373 | 56 | 54 | 17 | 47 | 355 | 300 | 819 | 774 | 5.8 | | |
| Zone 20 | 65 | 135 | 62 | 16 | 0 | 8 | 686 | 755 | 813 | 914 | -11.1 | | |
| Zone 21 | 56 | 92 | 48 | 44 | 0 | 7 | 230 | 198 | 334 | 341 | -2.1 | | |
| Zone 22 | 95 | 148 | 12 | 16 | 37 | 41 | 136 | 428 | 280 | 633 | -55.8 | | |
| Zone 23 | 165 | 188 | 66 | 52 | 4 | 13 | 146 | 155 | 381 | 408 | -6.6 | | |
| Zone 24 | 60 | 118 | 16 | 26 | 34 | 0 | 264 | 960 | 374 | 1,104 | -66.1 | | |
| Zone 25 | 76 | 105 | 26 | 92 | 28 | 72 | 153 | 177 | 283 | 446 | -36.5 | | |
| Zone 26 | 107 | 148 | 48 | 66 | 17 | 0 | 76 | 99 | 248 | 313 | -20.8 | | |
| Zone 27 | 202 | 301 | 55 | 118 | 37 | 203 | 273 | 426 | 567 | 1,048 | -45.9 | | |
| Montréal CMA | 2,561 | 3,331 | 599 | 868 | 409 | 905 | 8,902 | 11,921 | 12,471 | 17,025 | -26.7 | | |

| Table 2.2: S | Starts by Su | | | | nd by Inter | nded Mark | æt | | |
|--------------|-----------------------------|----------|-----------|----------|------------------|-----------|----------|----------|--|
| | | 0 | ctober 20 | 13 | | | | | |
| | | Ro | w | | Apt. & Other | | | | |
| Submarket | Freehold and Condominium | | Ren | ital | Freeho Condor | | Rental | | |
| | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | |
| Zone I | 0 | 4 | 0 | 0 | 4 | 260 | 250 | 0 | |
| Zone 2 | 0 | 0 | 0 | 0 | 0 | 17 | 0 | 0 | |
| Zone 3 | 0 | 0 | 0 | 0 | 0 | 200 | 0 | 0 | |
| Zone 4 | 0 | 0 | 0 | 0 | 27 | 11 | 3 | 0 | |
| Zone 5 | 0 | 56 | 0 | 0 | 120 | 36 | 0 | 0 | |
| Zone 6 | 0 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Zone 7 | 0 | 0 | 0 | 0 | 26 | 3 | 0 | 0 | |
| Zone 8 | 0 | 5 | 0 | 0 | 18 | 0 | 0 | 0 | |
| Zone 9 | 0 | 0 | 0 | 0 | 32 | 21 | 0 | 0 | |
| Zone 10 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 18 | |
| Zone II | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 0 | |
| Zone I2 | 5 | 48 | 0 | 0 | 22 | 40 | 16 | 0 | |
| Zone 13 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | |
| Zone 14 | 0 | 0 | 0 | 0 | 66 | 0 | 0 | 0 | |
| Zone I5 | 6 | 0 | 0 | 0 | 52 | 27 | 19 | 0 | |
| Zone 16 | 0 | 0 | 0 | 0 | 0 | 18 | 0 | 6 | |
| Zone I7 | 0 | 0 | 0 | 0 | 15 | 50 | 17 | 3 | |
| Zone 18 | 0 | 5 | 0 | 0 | 0 | 38 | 0 | 15 | |
| Zone 19 | 0 | 17 | 0 | 0 | 33 | 42 | 14 | 44 | |
| Zone 20 | 0 | 0 | 0 | 0 | 24 | 81 | 7 | 6 | |
| Zone 21 | 0 | 0 | 0 | 0 | 0 | 22 | 0 | 0 | |
| Zone 22 | 4 | 3 | 4 | 0 | 22 | 24 | 4 | 0 | |
| Zone 23 | 0 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | |
| Zone 24 | 0 | 0 | 0 | 0 | 24 | 232 | I | 3 | |
| Zone 25 | 15 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | |
| Zone 26 | 0 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | |
| Zone 27 | 0 | 28 | 0 | 0 | 64 | 28 | 0 | 10 | |
| Montréal CMA | 30 | 172 | 4 | 0 | 555 | 1,174 | 333 | 105 | |

| Table 2.3: S | Starts by Su | | by Dwellir y - Octobe | | nd by Inte | nded Mark | cet | | |
|--------------|--------------|-----------------------------|--------------------------|----------|-----------------|-----------|----------|----------|--|
| | | Ro |)W | | Apt. & Other | | | | |
| Submarket | | Freehold and Condominium | | ntal | Freeho Condo | | Rental | | |
| | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | |
| Zone I | 20 | 20 | 0 | 0 | 611 | 2,038 | 250 | 143 | |
| Zone 2 | 5 | 48 | 0 | 0 | 743 | 716 | 115 | 258 | |
| Zone 3 | 16 | 38 | 0 | 0 | 318 | 550 | 0 | 3 | |
| Zone 4 | 0 | 0 | 0 | 0 | 773 | 427 | 10 | 172 | |
| Zone 5 | 0 | 88 | 0 | 0 | 502 | 409 | 4 | 0 | |
| Zone 6 | 6 | 20 | 0 | 0 | 0 | 105 | 0 | 0 | |
| Zone 7 | 0 | 0 | 0 | 0 | 279 | 342 | 3 | 0 | |
| Zone 8 | 27 | 15 | 0 | 0 | 100 | 147 | 0 | 0 | |
| Zone 9 | 0 | 41 | 0 | 0 | 74 | 304 | 21 | 0 | |
| Zone I0 | 0 | 0 | 0 | 0 | 143 | 138 | 132 | 21 | |
| Zone II | 32 | 7 | 0 | 0 | 318 | 430 | 160 | 9 | |
| Zone I2 | 26 | 114 | 0 | 0 | 84 | 446 | 94 | 21 | |
| Zone 13 | 6 | 39 | 0 | 0 | 103 | 47 | 21 | 15 | |
| Zone I4 | 0 | 6 | 0 | 0 | 176 | 53 | 10 | 12 | |
| Zone I5 | 26 | 12 | 0 | 0 | 217 | 252 | 156 | 144 | |
| Zone 16 | 45 | 12 | 0 | 0 | 239 | 206 | 116 | 16 | |
| Zone 17 | 21 | 24 | 0 | 0 | 388 | 503 | 67 | 124 | |
| Zone 18 | 5 | 30 | 0 | 0 | 136 | 222 | 32 | 77 | |
| Zone 19 | 17 | 47 | 0 | 0 | 244 | 214 | 111 | 86 | |
| Zone 20 | 0 | 8 | 0 | 0 | 611 | 696 | 75 | 59 | |
| Zone 21 | 0 | 7 | 0 | 0 | 191 | 198 | 39 | 0 | |
| Zone 22 | 33 | 41 | 4 | 0 | 116 | 353 | 20 | 75 | |
| Zone 23 | 4 | 13 | 0 | 0 | 144 | 144 | 2 | 11 | |
| Zone 24 | 34 | 0 | 0 | 0 | 263 | 596 | - 1 | 364 | |
| Zone 25 | 28 | 72 | 0 | 0 | 118 | 167 | 35 | 10 | |
| Zone 26 | 17 | 0 | 0 | 0 | 47 | 65 | 29 | 34 | |
| Zone 27 | 37 | 203 | 0 | 0 | 210 | 368 | 63 | 58 | |
| Montréal CMA | 405 | 905 | 4 | 0 | 7,148 | 10,136 | 1,566 | 1,712 | |

| T | Table 2.4: Starts by Submarket and by Intended Market | | | | | | | | | | | | |
|--------------|---|----------|-----------|----------|----------|----------|----------|----------|--|--|--|--|--|
| | | 0 | ctober 20 | 13 | | | | | | | | | |
| | Free | hold | Condor | minium | Rer | ntal | Total* | | | | | | |
| Submarket | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | | | | | |
| Zone I | 0 | 4 | 4 | 260 | 250 | 0 | 254 | 264 | | | | | |
| Zone 2 | 1 | 0 | 0 | 17 | 0 | 0 | 1 | 17 | | | | | |
| Zone 3 | 2 | 3 | 0 | 200 | 0 | 0 | 69 | 203 | | | | | |
| Zone 4 | 0 | 2 | 27 | 9 | 3 | 0 | 30 | 11 | | | | | |
| Zone 5 | 0 | 60 | 120 | 36 | 0 | 0 | 198 | 96 | | | | | |
| Zone 6 | 3 | 9 | 0 | 0 | 0 | 0 | 3 | 9 | | | | | |
| Zone 7 | 3 | - 1 | 26 | 3 | 0 | 0 | 29 | 4 | | | | | |
| Zone 8 | 3 | 5 | 18 | 0 | 0 | 0 | 21 | 5 | | | | | |
| Zone 9 | 7 | 18 | 32 | 21 | 0 | 0 | 39 | 39 | | | | | |
| Zone 10 | 6 | 4 | 0 | 6 | 0 | 18 | 6 | 28 | | | | | |
| Zone II | 8 | - 11 | 6 | 0 | 0 | 0 | 14 | 11 | | | | | |
| Zone I2 | 6 | 62 | 27 | 40 | 16 | 0 | 49 | 102 | | | | | |
| Zone 13 | 12 | 4 | 0 | 0 | 2 | 0 | 14 | 4 | | | | | |
| Zone I4 | 16 | 21 | 66 | 0 | 0 | 0 | 82 | 21 | | | | | |
| Zone 15 | 41 | 67 | 52 | 3 | 19 | 0 | 112 | 70 | | | | | |
| Zone 16 | 18 | 13 | 0 | 16 | 0 | 6 | 18 | 35 | | | | | |
| Zone 17 | 34 | 19 | 15 | 44 | 17 | 3 | 66 | 66 | | | | | |
| Zone 18 | 14 | 34 | 0 | 38 | 0 | 15 | 14 | 87 | | | | | |
| Zone 19 | 55 | 60 | 33 | 40 | 14 | 44 | 102 | 144 | | | | | |
| Zone 20 | 12 | 16 | 24 | 81 | 7 | 6 | 43 | 103 | | | | | |
| Zone 21 | 10 | 12 | 0 | 22 | 0 | 0 | 10 | 34 | | | | | |
| Zone 22 | 5 | 17 | 26 | 27 | 8 | 0 | 39 | 44 | | | | | |
| Zone 23 | 17 | 30 | 0 | 6 | 0 | 0 | 17 | 36 | | | | | |
| Zone 24 | - 11 | 12 | 24 | 232 | 1 | 3 | 36 | 247 | | | | | |
| Zone 25 | 12 | 6 | 12 | 0 | 0 | 0 | 24 | 6 | | | | | |
| Zone 26 | 19 | 16 | 0 | 8 | 0 | 0 | 19 | 24 | | | | | |
| Zone 27 | 33 | 66 | 62 | 36 | 0 | 10 | 95 | 112 | | | | | |
| Montréal CMA | 348 | 572 | 574 | 1,145 | 337 | 105 | 1,404 | 1,822 | | | | | |

| | Table 2.5: Starts by Submarket and by Intended Market January - October 2013 | | | | | | | | | | | | |
|--------------|---|----------|------------|----------|----------|----------|----------|----------|--|--|--|--|--|
| | | Januar | y - Octobe | er 2013 | | | | | | | | | |
| | Free | hold | Condo | minium | Rer | ntal | Total* | | | | | | |
| Submarket | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | | | | | |
| Zone I | 20 | 20 | 611 | 2,038 | 250 | 143 | 881 | 2,201 | | | | | |
| Zone 2 | 18 | 71 | 743 | 710 | 115 | 258 | 876 | 1,039 | | | | | |
| Zone 3 | 38 | 54 | 318 | 550 | 0 | 3 | 423 | 607 | | | | | |
| Zone 4 | 9 | 11 | 771 | 425 | 10 | 172 | 833 | 631 | | | | | |
| Zone 5 | 23 | 135 | 479 | 407 | 4 | 0 | 584 | 542 | | | | | |
| Zone 6 | 36 | 45 | 0 | 105 | 0 | 0 | 36 | 150 | | | | | |
| Zone 7 | 6 | 15 | 279 | 342 | 3 | 0 | 288 | 357 | | | | | |
| Zone 8 | 49 | 29 | 100 | 147 | 0 | 0 | 149 | 176 | | | | | |
| Zone 9 | 64 | 156 | 74 | 304 | 21 | 0 | 159 | 510 | | | | | |
| Zone 10 | 39 | 77 | 143 | 138 | 132 | 21 | 314 | 236 | | | | | |
| Zone II | 97 | 170 | 326 | 426 | 160 | 9 | 583 | 605 | | | | | |
| Zone 12 | 97 | 217 | 89 | 446 | 94 | 21 | 280 | 684 | | | | | |
| Zone 13 | 91 | 145 | 101 | 47 | 21 | 15 | 213 | 207 | | | | | |
| Zone I4 | 153 | 263 | 176 | 41 | 10 | 12 | 339 | 316 | | | | | |
| Zone 15 | 372 | 498 | 217 | 102 | 156 | 144 | 745 | 744 | | | | | |
| Zone 16 | 190 | 202 | 247 | 182 | 116 | 16 | 553 | 400 | | | | | |
| Zone 17 | 247 | 345 | 388 | 477 | 67 | 124 | 702 | 946 | | | | | |
| Zone 18 | 246 | 405 | 136 | 211 | 32 | 77 | 414 | 693 | | | | | |
| Zone 19 | 464 | 506 | 244 | 182 | 111 | 86 | 819 | 774 | | | | | |
| Zone 20 | 127 | 163 | 611 | 692 | 75 | 59 | 813 | 914 | | | | | |
| Zone 21 | 104 | 151 | 191 | 190 | 39 | 0 | 334 | 341 | | | | | |
| Zone 22 | 132 | 181 | 124 | 377 | 24 | 75 | 280 | 633 | | | | | |
| Zone 23 | 233 | 261 | 146 | 136 | 2 | 11 | 381 | 408 | | | | | |
| Zone 24 | 126 | 144 | 247 | 596 | I | 364 | 374 | 1,104 | | | | | |
| Zone 25 | 118 | 261 | 130 | 175 | 35 | 10 | 283 | 446 | | | | | |
| Zone 26 | 168 | 222 | 47 | 57 | 33 | 34 | 248 | 313 | | | | | |
| Zone 27 | 296 | 618 | 208 | 372 | 63 | 58 | 567 | 1,048 | | | | | |
| Montréal CMA | 3,563 | 5,365 | 7,146 | 9,875 | 1,574 | 1,712 | 12,471 | 17,025 | | | | | |

| Та | ble 3: Co | ompleti | | Submar tober 20 | | by Dw | elling T | ype | | | |
|--------------|-----------|---------|------|--------------------|------|-------|----------|-------|-------|-------|------------------|
| | Sin | Single | | Semi | | Row | | Other | | Total | |
| Submarket | Oct | Oct | Oct | Oct | Oct | Oct | Oct | Oct | Oct | Oct | % |
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | Change |
| Zone I | 0 | 0 | 0 | 0 | 7 | 0 | 51 | 0 | 58 | 0 | n/a |
| Zone 2 | 0 | I | 0 | 2 | 3 | 0 | 267 | 30 | 270 | 33 | ** |
| Zone 3 | 2 | - 1 | 4 | 0 | 0 | 0 | 18 | 5 | 24 | 6 | ** |
| Zone 4 | 0 | - 1 | 0 | 0 | 0 | 0 | 42 | 42 | 42 | 43 | -2.3 |
| Zone 5 | - 1 | 0 | 2 | 8 | 0 | 0 | 10 | 0 | 13 | 8 | 62.5 |
| Zone 6 | 4 | 0 | 4 | 0 | 6 | 0 | 0 | 0 | 14 | 0 | n/a |
| Zone 7 | 0 | - 1 | 0 | 0 | 0 | 0 | 10 | 647 | 10 | 648 | -98.5 |
| Zone 8 | 1 | 2 | 0 | 0 | 0 | 0 | 27 | 63 | 28 | 65 | -56.9 |
| Zone 9 | 3 | 7 | 4 | 0 | 0 | 0 | 38 | 30 | 45 | 37 | 21.6 |
| Zone I0 | - 1 | 4 | 2 | 0 | 0 | 0 | 24 | 19 | 27 | 23 | 17. 4 |
| Zone II | 5 | 14 | 2 | 2 | 0 | 0 | 0 | 2 | 7 | 18 | -61.1 |
| Zone I2 | 3 | 7 | 0 | 0 | - 11 | 5 | 153 | 39 | 167 | 51 | ** |
| Zone 13 | 5 | 8 | 2 | 0 | 0 | 6 | 0 | 0 | 7 | 14 | -50.0 |
| Zone 14 | 16 | 15 | 0 | 8 | 0 | 3 | 16 | 2 | 32 | 28 | 14.3 |
| Zone 15 | 30 | 36 | 0 | 0 | 10 | 0 | 39 | 9 | 79 | 45 | 75.6 |
| Zone 16 | 9 | 12 | 0 | 4 | 0 | 0 | 0 | 18 | 9 | 34 | -73.5 |
| Zone 17 | 25 | 22 | 0 | 2 | 0 | 0 | 117 | 14 | 142 | 38 | ** |
| Zone 18 | 15 | 33 | 4 | 0 | 5 | 0 | 8 | 12 | 32 | 45 | -28.9 |
| Zone 19 | 44 | 36 | 10 | 10 | 0 | 0 | 24 | 12 | 78 | 58 | 34.5 |
| Zone 20 | 6 | 12 | 2 | 6 | 0 | 0 | 15 | 94 | 23 | 112 | -79.5 |
| Zone 21 | 2 | 6 | 4 | 4 | 0 | 0 | 16 | 18 | 22 | 28 | -21.4 |
| Zone 22 | - 11 | 24 | 4 | 0 | 0 | 5 | 39 | 7 | 54 | 36 | 50.0 |
| Zone 23 | 18 | 22 | 2 | 0 | 0 | 0 | - 1 | 25 | 21 | 47 | -55.3 |
| Zone 24 | 5 | 15 | 6 | 4 | 3 | 0 | 43 | 44 | 57 | 63 | -9.5 |
| Zone 25 | 6 | 13 | 4 | 6 | 0 | 16 | 0 | 25 | 10 | 60 | -83.3 |
| Zone 26 | 10 | 5 | 4 | 4 | 8 | 0 | 0 | 4 | 22 | 13 | 69.2 |
| Zone 27 | 16 | 20 | 4 | 14 | 17 | 12 | 53 | 58 | 90 | 104 | -13.5 |
| Montréal CMA | 238 | 317 | 64 | 74 | 70 | 47 | 1,011 | 1,219 | 1,383 | 1,657 | -16.5 |

| Tab | Table 3.1: Completions by Submarket and by Dwelling Type January - October 2013 | | | | | | | | | | | | | |
|--------------|--|-------|------|------|------|------|--------------|--------|--------|--------|--------|--|--|--|
| | Sin | gle | Se | mi | Row | | Apt. & Other | | Total | | | | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % | | | |
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | Change | | | |
| Zone I | 0 | 3 | 0 | 0 | 36 | 0 | 1,060 | 326 | 1,096 | 329 | ** | | | |
| Zone 2 | 8 | П | 4 | 14 | 36 | 42 | 1,210 | 907 | 1,258 | 974 | 29.2 | | | |
| Zone 3 | 16 | 10 | 8 | 0 | 24 | 0 | 166 | 759 | 214 | 769 | -72.2 | | | |
| Zone 4 | 4 | 4 | 2 | 0 | 0 | 0 | 988 | 688 | 994 | 692 | 43.6 | | | |
| Zone 5 | 4 | 2 | 16 | 28 | 57 | 25 | 701 | 191 | 778 | 246 | ** | | | |
| Zone 6 | 18 | 8 | 16 | 2 | 19 | 4 | 105 | 0 | 158 | 14 | ** | | | |
| Zone 7 | 6 | 10 | 2 | 4 | 0 | 0 | 279 | 821 | 287 | 835 | -65.6 | | | |
| Zone 8 | 15 | 22 | 0 | 0 | 19 | 44 | 351 | 330 | 385 | 396 | -2.8 | | | |
| Zone 9 | 58 | 85 | 26 | 16 | 35 | 34 | 96 | 232 | 215 | 367 | -41.4 | | | |
| Zone 10 | 33 | 48 | 20 | 58 | 3 | 0 | 126 | 96 | 182 | 202 | -9.9 | | | |
| Zone II | 83 | 188 | 10 | 8 | 19 | 19 | 772 | 504 | 884 | 719 | 22.9 | | | |
| Zone I2 | 77 | 99 | 32 | 30 | 70 | 53 | 404 | 543 | 583 | 725 | -19.6 | | | |
| Zone 13 | 70 | 111 | 28 | 24 | 18 | 29 | 90 | 46 | 206 | 210 | -1.9 | | | |
| Zone 14 | 153 | 181 | 26 | 44 | 3 | 6 | 161 | 87 | 343 | 318 | 7.9 | | | |
| Zone 15 | 360 | 248 | 20 | 30 | 32 | 31 | 349 | 348 | 761 | 657 | 15.8 | | | |
| Zone 16 | 147 | 133 | 14 | 12 | 38 | 10 | 184 | 515 | 383 | 670 | -42.8 | | | |
| Zone 17 | 200 | 310 | 8 | 34 | 29 | 37 | 580 | 621 | 817 | 1,002 | -18.5 | | | |
| Zone 18 | 248 | 322 | 38 | 26 | 40 | 3 | 181 | 230 | 507 | 581 | -12.7 | | | |
| Zone 19 | 400 | 325 | 28 | 48 | 39 | 15 | 416 | 291 | 883 | 679 | 30.0 | | | |
| Zone 20 | 102 | 182 | 22 | 30 | 3 | 8 | 495 | 824 | 622 | 1,044 | -40.4 | | | |
| Zone 21 | 69 | 84 | 28 | 58 | 0 | 10 | 152 | 235 | 249 | 387 | -35.7 | | | |
| Zone 22 | 113 | 154 | 10 | 24 | 46 | 27 | 150 | 280 | 319 | 485 | -34.2 | | | |
| Zone 23 | 159 | 184 | 52 | 36 | 13 | 0 | 166 | 253 | 390 | 473 | -17.5 | | | |
| Zone 24 | 76 | 125 | 30 | 56 | 18 | 5 | 312 | 838 | 436 | 1,024 | -57.4 | | | |
| Zone 25 | 85 | 111 | 56 | 100 | 44 | 94 | 134 | 176 | 319 | 481 | -33.7 | | | |
| Zone 26 | 145 | 178 | 70 | 76 | 23 | 4 | 102 | 157 | 340 | 415 | -18.1 | | | |
| Zone 27 | 209 | 326 | 67 | 106 | 112 | 116 | 328 | 312 | 716 | 860 | -16.7 | | | |
| Montréal CMA | 2,858 | 3,464 | 633 | 864 | 776 | 616 | 10,058 | 10,610 | 14,325 | 15,554 | -7.9 | | | |

| Table 3.2: Cor | npletions by | y Submark | cet, by Dw | elling Typ | e and by lı | ntended M | larket | | |
|----------------|--------------|-----------------------------|------------|------------|------------------|-----------|----------|----------|--|
| | | 0 | ctober 20 | 13 | | | | | |
| | | Ro | w | | Apt. & Other | | | | |
| Submarket | | Freehold and Condominium | | ital | Freeho Condor | | Rental | | |
| | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | |
| Zone I | 7 | 0 | 0 | 0 | 51 | 0 | 0 | 0 | |
| Zone 2 | 3 | 0 | 0 | 0 | 9 | 30 | 258 | 0 | |
| Zone 3 | 0 | 0 | 0 | 0 | 18 | 5 | 0 | 0 | |
| Zone 4 | 0 | 0 | 0 | 0 | 42 | 42 | 0 | 0 | |
| Zone 5 | 0 | 0 | 0 | 0 | 10 | 0 | 0 | 0 | |
| Zone 6 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Zone 7 | 0 | 0 | 0 | 0 | 10 | 339 | 0 | 308 | |
| Zone 8 | 0 | 0 | 0 | 0 | 27 | 63 | 0 | 0 | |
| Zone 9 | 0 | 0 | 0 | 0 | 38 | 30 | 0 | 0 | |
| Zone 10 | 0 | 0 | 0 | 0 | 24 | 16 | 0 | 3 | |
| Zone II | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | |
| Zone I2 | 11 | 5 | 0 | 0 | 153 | 39 | 0 | 0 | |
| Zone 13 | 0 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Zone 14 | 0 | 3 | 0 | 0 | 6 | 2 | 10 | 0 | |
| Zone 15 | 10 | 0 | 0 | 0 | 15 | 6 | 24 | 3 | |
| Zone 16 | 0 | 0 | 0 | 0 | 0 | 18 | 0 | 0 | |
| Zone I7 | 0 | 0 | 0 | 0 | 16 | 6 | 101 | 8 | |
| Zone 18 | 5 | 0 | 0 | 0 | 8 | 0 | 0 | 12 | |
| Zone 19 | 0 | 0 | 0 | 0 | 0 | 6 | 24 | 6 | |
| Zone 20 | 0 | 0 | 0 | 0 | 8 | 85 | 7 | 9 | |
| Zone 21 | 0 | 0 | 0 | 0 | 16 | 18 | 0 | 0 | |
| Zone 22 | 0 | 5 | 0 | 0 | 39 | 7 | 0 | 0 | |
| Zone 23 | 0 | 0 | 0 | 0 | 0 | 17 | I | 8 | |
| Zone 24 | 3 | 0 | 0 | 0 | 43 | 44 | 0 | 0 | |
| Zone 25 | 0 | 16 | 0 | 0 | 0 | 21 | 0 | 4 | |
| Zone 26 | 8 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | |
| Zone 27 | 17 | 12 | 0 | 0 | 53 | 46 | 0 | 12 | |
| Montréal CMA | 70 | 47 | 0 | 0 | 586 | 846 | 425 | 373 | |

| Table 3.3: C | ompletions by | | cet, by Dw y - Octobe | | e and by l | ntended M | larket | |
|--------------|------------------|----------|--|----------|------------------|-----------|----------|----------|
| | | Ro | <u>* </u> | | | Apt. & | Other | |
| Submarket | Freeho Condor | | Ren | ital | Freeho Condor | | Rental | |
| | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 |
| Zone I | 36 | 0 | 0 | 0 | 1,060 | 320 | 0 | 6 |
| Zone 2 | 36 | 42 | 0 | 0 | 609 | 803 | 276 | 13 |
| Zone 3 | 24 | 0 | 0 | 0 | 163 | 626 | 3 | 35 |
| Zone 4 | 0 | 0 | 0 | 0 | 795 | 682 | 170 | 6 |
| Zone 5 | 57 | 25 | 0 | 0 | 578 | 171 | 92 | 20 |
| Zone 6 | 19 | 4 | 0 | 0 | 99 | 0 | 6 | 0 |
| Zone 7 | 0 | 0 | 0 | 0 | 279 | 513 | 0 | 308 |
| Zone 8 | 19 | 44 | 0 | 0 | 351 | 327 | 0 | 3 |
| Zone 9 | 35 | 34 | 0 | 0 | 96 | 232 | 0 | 0 |
| Zone 10 | 3 | 0 | 0 | 0 | 93 | 93 | 33 | 3 |
| Zone II | 19 | 19 | 0 | 0 | 638 | 331 | 134 | 97 |
| Zone I2 | 70 | 53 | 0 | 0 | 288 | 430 | 116 | 113 |
| Zone 13 | 18 | 29 | 0 | 0 | 41 | 35 | 49 | 11 |
| Zone I4 | 3 | 6 | 0 | 0 | 132 | 87 | 29 | 0 |
| Zone 15 | 32 | 31 | 0 | 0 | 232 | 176 | 117 | 172 |
| Zone 16 | 38 | 10 | 0 | 0 | 92 | 381 | 92 | 134 |
| Zone 17 | 29 | 37 | 0 | 0 | 439 | 506 | 141 | 115 |
| Zone 18 | 40 | 3 | 0 | 0 | 91 | 160 | 90 | 70 |
| Zone 19 | 39 | 15 | 0 | 0 | 239 | 150 | 177 | 100 |
| Zone 20 | 3 | 8 | 0 | 0 | 428 | 729 | 67 | 95 |
| Zone 21 | 0 | 10 | 0 | 0 | 134 | 235 | 18 | 0 |
| Zone 22 | 46 | 27 | 0 | 0 | 134 | 240 | 16 | 40 |
| Zone 23 | 13 | 0 | 0 | 0 | 164 | 145 | 2 | 108 |
| Zone 24 | 18 | 5 | 0 | 0 | 285 | 696 | 27 | 142 |
| Zone 25 | 44 | 94 | 0 | 0 | 78 | 160 | 56 | 16 |
| Zone 26 | 23 | 4 | 0 | 0 | 65 | 93 | 37 | 64 |
| Zone 27 | 112 | 116 | 0 | 0 | 291 | 289 | 37 | 23 |
| Montréal CMA | 776 | 616 | 0 | 0 | 7,894 | 8,610 | 1,785 | 1,694 |

| Table | 3.4: Comp | | Submarko ctober 20 | | Intended N | 1arket | | | |
|--------------|-------------------|------|-----------------------|----------|------------|----------|----------|----------|--|
| | Free | hold | Condor | minium | Ren | tal | Total* | | |
| Submarket | Oct 2013 Oct 2012 | | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | Oct 2013 | Oct 2012 | |
| Zone I | 7 | 0 | 51 | 0 | 0 | 0 | 58 | 0 | |
| Zone 2 | 3 | 3 | 9 | 30 | 258 | 0 | 270 | 33 | |
| Zone 3 | 6 | 3 | 18 | 3 | 0 | 0 | 24 | 6 | |
| Zone 4 | 0 | - 1 | 42 | 42 | 0 | 0 | 42 | 43 | |
| Zone 5 | 3 | 8 | 10 | 0 | 0 | 0 | 13 | 8 | |
| Zone 6 | 14 | 0 | 0 | 0 | 0 | 0 | 14 | 0 | |
| Zone 7 | 0 | - 1 | 10 | 339 | 0 | 308 | 10 | 648 | |
| Zone 8 | 1 | 2 | 27 | 63 | 0 | 0 | 28 | 65 | |
| Zone 9 | 7 | 7 | 38 | 30 | 0 | 0 | 45 | 37 | |
| Zone 10 | 3 | 4 | 24 | 16 | 0 | 3 | 27 | 23 | |
| Zone II | 7 | 18 | 0 | 0 | 0 | 0 | 7 | 18 | |
| Zone I2 | 14 | 12 | 153 | 39 | 0 | 0 | 167 | 51 | |
| Zone 13 | 7 | 14 | 0 | 0 | 0 | 0 | 7 | 14 | |
| Zone I4 | 16 | 28 | 6 | 0 | 10 | 0 | 32 | 28 | |
| Zone I5 | 40 | 42 | 15 | 0 | 24 | 3 | 79 | 45 | |
| Zone 16 | 9 | 20 | 0 | 14 | 0 | 0 | 9 | 34 | |
| Zone I7 | 25 | 24 | 16 | 6 | 101 | 8 | 142 | 38 | |
| Zone 18 | 24 | 33 | 8 | 0 | 0 | 12 | 32 | 45 | |
| Zone 19 | 54 | 46 | 0 | 6 | 24 | 6 | 78 | 58 | |
| Zone 20 | 8 | 18 | 8 | 85 | 7 | 9 | 23 | 112 | |
| Zone 21 | 6 | 10 | 16 | 18 | 0 | 0 | 22 | 28 | |
| Zone 22 | 15 | 33 | 39 | 3 | 0 | 0 | 54 | 36 | |
| Zone 23 | 20 | 22 | 0 | 17 | 1 | 8 | 21 | 47 | |
| Zone 24 | 30 | 19 | 27 | 44 | 0 | 0 | 57 | 63 | |
| Zone 25 | 10 | 35 | 0 | 21 | 0 | 4 | 10 | 60 | |
| Zone 26 | 22 | 9 | 0 | 4 | 0 | 0 | 22 | 13 | |
| Zone 27 | 37 | 46 | 53 | 46 | 0 | 12 | 90 | 104 | |
| Montréal CMA | 388 | 458 | 570 | 826 | 425 | 373 | 1,383 | 1,657 | |

| Table 3.5: Completions by Submarket and by Intended Market | | | | | | | | | | | | |
|--|----------|----------|------------|----------|----------|----------|----------|----------|--|--|--|--|
| | | Januar | y - Octobe | er 2013 | | | | | | | | |
| | Free | hold | Condo | minium | Rer | ntal | Total* | | | | | |
| Submarket | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | | | | |
| Zone I | 36 | 3 | 1,060 | 320 | 0 | 6 | 1,096 | 329 | | | | |
| Zone 2 | 50 | 69 | 607 | 801 | 276 | 13 | 1,258 | 974 | | | | |
| Zone 3 | 48 | 12 | 163 | 624 | 3 | 35 | 214 | 769 | | | | |
| Zone 4 | 10 | 6 | 791 | 680 | 170 | 6 | 994 | 692 | | | | |
| Zone 5 | 45 | 55 | 610 | 171 | 92 | 20 | 778 | 246 | | | | |
| Zone 6 | 53 | 14 | 99 | 0 | 6 | 0 | 158 | 14 | | | | |
| Zone 7 | 8 | 14 | 279 | 513 | 0 | 308 | 287 | 835 | | | | |
| Zone 8 | 36 | 66 | 349 | 327 | 0 | 3 | 385 | 396 | | | | |
| Zone 9 | 119 | 131 | 96 | 236 | 0 | 0 | 215 | 367 | | | | |
| Zone I0 | 56 | 108 | 93 | 91 | 33 | 3 | 182 | 202 | | | | |
| Zone II | 112 | 217 | 638 | 329 | 134 | 97 | 884 | 719 | | | | |
| Zone I2 | 179 | 176 | 288 | 436 | 116 | 113 | 583 | 725 | | | | |
| Zone 13 | 116 | 164 | 41 | 35 | 49 | 11 | 206 | 210 | | | | |
| Zone I4 | 188 | 235 | 126 | 83 | 29 | 0 | 343 | 318 | | | | |
| Zone I5 | 440 | 437 | 204 | 48 | 117 | 172 | 761 | 657 | | | | |
| Zone 16 | 197 | 211 | 94 | 325 | 92 | 134 | 383 | 670 | | | | |
| Zone I7 | 247 | 409 | 429 | 478 | 141 | 115 | 817 | 1,002 | | | | |
| Zone 18 | 329 | 355 | 88 | 156 | 90 | 70 | 507 | 581 | | | | |
| Zone 19 | 482 | 424 | 224 | 114 | 177 | 100 | 883 | 679 | | | | |
| Zone 20 | 124 | 220 | 431 | 729 | 67 | 95 | 622 | 1,044 | | | | |
| Zone 21 | 97 | 159 | 134 | 228 | 18 | 0 | 249 | 387 | | | | |
| Zone 22 | 145 | 197 | 158 | 248 | 16 | 40 | 319 | 485 | | | | |
| Zone 23 | 232 | 224 | 156 | 141 | 2 | 108 | 390 | 473 | | | | |
| Zone 24 | 142 | 186 | 267 | 696 | 27 | 142 | 436 | 1,024 | | | | |
| Zone 25 | 187 | 300 | 76 | 165 | 56 | 16 | 319 | 481 | | | | |
| Zone 26 | 244 | 268 | 59 | 83 | 37 | 64 | 340 | 415 | | | | |
| Zone 27 | 388 | 540 | 291 | 297 | 37 | 23 | 716 | 860 | | | | |
| Montréal CMA | 4,310 | 5,200 | 7,851 | 8,354 | 1,785 | 1,694 | 14,325 | 15,554 | | | | |

| | Tab | ole 4: <i>A</i> | Absorb | ed Sin | gle-De | etache | d Unit | s by P | rice Ra | ange | | | |
|---------------------|--------|-----------------|--------------------------|--------------|---------|--------------------------|--------|--------------|-------------|--------------|-------|----------------------|-----------------------|
| | | | | | Octob | er 201 | 3 | | | | | | |
| | | | | | Price F | Ranges | | | | | | | |
| Submarket | < \$20 | 0,000 | \$200,000 - \$299,999 | | | \$300,000 - \$399,999 | | 000 - 999 | \$500,000 + | | Total | Median Price (\$) | Average Price (\$) |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | Τ ΤΙΕΕ (Ψ) | πιου (ψ) |
| Island of Montréal | | | | | | | | | | | | | |
| October 2013 | 0 | 0.0 | 0 | 0.0 | 3 | 33.3 | 2 | 22.2 | 4 | 44.4 | 9 | | |
| October 2012 | 0 | 0.0 | 2 | 12.5 | - 1 | 6.3 | 4 | 25.0 | 9 | 56.3 | 16 | 520,000 | 580,104 |
| Year-to-date 2013 | 0 | 0.0 | 5 | 3.8 | 19 | 14.4 | 26 | 19.7 | 82 | 62.1 | 132 | 589,779 | 681,647 |
| Year-to-date 2012 | 0 | 0.0 | 3 | 2.3 | 15 | 11.5 | 23 | 17.7 | 89 | 68.5 | 130 | 590,050 | 682,268 |
| Laval | | | | | | | | | | | | | |
| October 2013 | 0 | 0.0 | - 1 | 14.3 | 0 | 0.0 | 3 | 42.9 | 3 | 42.9 | 7 | | |
| October 2012 | 0 | 0.0 | - 1 | 3.6 | 5 | 17.9 | 8 | 28.6 | 14 | 50.0 | 28 | 497,500 | 511,417 |
| Year-to-date 2013 | 0 | 0.0 | 10 | 6.3 | 21 | 13.3 | 53 | 33.5 | 74 | 46.8 | 158 | 477,500 | 539,279 |
| Year-to-date 2012 | 0 | 0.0 | 17 | 4.6 | 105 | 28.4 | 114 | 30.8 | 134 | 36.2 | 370 | 437,348 | 479,225 |
| North Shore | | | | | | | | | | | | | |
| October 2013 | - 1 | 0.9 | 37 | 33.0 | 47 | 42.0 | 14 | 12.5 | 13 | 11.6 | 112 | 332,874 | 351,627 |
| October 2012 | 7 | 5.5 | 29 | 22.8 | 52 | 40.9 | 23 | 18.1 | 16 | 12.6 | 127 | 351,615 | 365,863 |
| Year-to-date 2013 | 47 | 4.0 | 336 | 28.8 | 499 | 42.8 | 189 | 16.2 | 96 | 8.2 | 1,167 | 330,000 | 347,598 |
| Year-to-date 2012 | 84 | 6.2 | 510 | 37.4 | 484 | 35.5 | 188 | 13.8 | 96 | 7.0 | 1,362 | 309,289 | 333,685 |
| South Shore | | | | | | | | | | | | | |
| October 2013 | 0 | 0.0 | 4 | 11.4 | 17 | 48.6 | 7 | 20.0 | 7 | 20.0 | 35 | 375,000 | 406,010 |
| October 2012 | - 1 | 1.7 | 5 | 8.3 | 16 | 26.7 | 15 | 25.0 | 23 | 38.3 | 60 | 433,461 | 489,778 |
| Year-to-date 2013 | 4 | 0.8 | 85 | 16.6 | 176 | 34.4 | 125 | 24.5 | 121 | 23.7 | 511 | 390,000 | 426,460 |
| Year-to-date 2012 | 7 | 1.0 | 175 | 24.5 | 224 | 31.3 | 136 | 19.0 | 173 | 24.2 | 715 | 371,165 | 414,801 |
| Vaudreuil-Soulanges | | | | | | | | | | | | | |
| October 2013 | 0 | 0.0 | 2 | 15.4 | 4 | 30.8 | I | 7.7 | 6 | 46.2 | 13 | 445,000 | 484,020 |
| October 2012 | 2 | 9.5 | 8 | 38.1 | 5 | 23.8 | 0 | 0.0 | 6 | 28.6 | 21 | 300,000 | 394,109 |
| Year-to-date 2013 | 8 | 4.3 | 50 | 26.6 | 40 | 21.3 | 30 | 16.0 | 60 | 31.9 | 188 | 378,631 | 435,950 |
| Year-to-date 2012 | 8 | 3.0 | 70 | 26.2 | 75 | 28.1 | 43 | 16.1 | 71 | 26.6 | 267 | 377,163 | 429,238 |
| Montréal CMA | | | | | | | | | | | | | |
| October 2013 | - 1 | 0.6 | 44 | 25.0 | 71 | 40.3 | 27 | 15.3 | 33 | 18.8 | 176 | 350,000 | 391,957 |
| October 2012 | 10 | 4.0 | 45 | 17.9 | 79 | 31.3 | 50 | 19.8 | 68 | 27.0 | 252 | 387,923 | 427,496 |
| Year-to-date 2013 | 59 | 2.7 | 486 | 22.5 | 755 | 35.0 | 423 | 19.6 | 433 | 20.1 | 2,156 | 363,578 | 408,493 |
| Year-to-date 2012 | 99 | 3.5 | 775 | 27.3 | 903 | 31.8 | 504 | 17.7 | 563 | 19.8 | 2,844 | 353,265 | 397,917 |

Source: CMHC (Market Absorption Survey)

| Table · | 4.1: Average Pr | rice (\$) of Abso October 20 | | e-detached Un | its | |
|--------------|-----------------|---------------------------------|----------|---------------|-----------|----------|
| Submarket | Oct 2013 | Oct 2012 | % Change | YTD 2013 | YTD 2012 | % Change |
| | | | | | | |
| Zone I | | | n/a | | | n/a |
| Zone 2 | | | n/a | | | n/a |
| Zone 3 | | | n/a | 1,137,074 | | n/a |
| Zone 4 | | | n/a | | | n/a |
| Zone 5 | | | n/a | | | n/a |
| Zone 6 | | | n/a | 606,877 | | n/a |
| Zone 7 | | | n/a | | | n/a |
| Zone 8 | | | n/a | 1,154,400 | 1,017,471 | 13.5 |
| Zone 9 | | | n/a | 676,379 | 664,998 | 1.7 |
| Zone 10 | | | n/a | 433,407 | 502,246 | -13.7 |
| Zone II | | 547,636 | n/a | 638,610 | 532,421 | 19.9 |
| Zone I2 | | | n/a | 491,404 | 401,306 | 22.5 |
| Zone 13 | | | n/a | 442,497 | 452,576 | -2.2 |
| Zone I4 | 333,055 | 392,412 | -15.1 | 340,328 | 349,662 | -2.7 |
| Zone 15 | 359,466 | 409,844 | -12.3 | 357,762 | 333,319 | 7.3 |
| Zone 16 | | | n/a | 444,734 | 437,923 | 1.6 |
| Zone 17 | 412,281 | 402,938 | 2.3 | 387,202 | 354,039 | 9.4 |
| Zone 18 | 357,297 | 346,930 | 3.0 | 336,797 | 320,440 | 5.1 |
| Zone 19 | 294,912 | 291, 4 00 | 1.2 | 293,879 | 272,492 | 7.8 |
| Zone 20 | | | n/a | 481,864 | 441,249 | 9.2 |
| Zone 21 | | | n/a | 448,882 | 407,317 | 10.2 |
| Zone 22 | | 492,683 | n/a | 481,992 | 412,390 | 16.9 |
| Zone 23 | | | n/a | 368,412 | 373,576 | -1.4 |
| Zone 24 | | 657,197 | n/a | 529,725 | 580,743 | -8.8 |
| Zone 25 | | | n/a | 416,063 | 451,069 | -7.8 |
| Zone 26 | | | n/a | 326,202 | 297,897 | 9.5 |
| Zone 27 | 484,020 | 394,109 | 22.8 | 435,950 | 429,238 | 1.6 |
| Montréal CMA | 391,957 | 427,496 | -8.3 | 408,493 | 397,917 | 2.7 |

Source: CMHC (Market Absorption Survey)

| | Table 5: C | entris [®] Res | idential Act | ivity ^l for Mo | ontreal | | |
|----------------|--------------------|---------------------------|------------------------------|---------------------------|--|---------------------------------|--|
| | | | | | | Last Four | Quarters ³ |
| | Number of Sales | Number of New Listings | Number of Active Listings | Average Price (\$) | Active Listings to Sales Ratio ² | Average Price ² (\$) | Active Listings to Sales Ratio ² |
| SINGLE FAMILY* | | | | | | | |
| Q3 2013 | 4,239 | 9,551 | 14,779 | 338,017 | 10.5 | 330,584 | 8.5 |
| Q3 2012 | 4,152 | 9,099 | 13,340 | 333,144 | 9.6 | 325,620 | 7.2 |
| % Change | 2.1 | 5.0 | 10.8 | 1.5 | n/a | 1.5 | n/a |
| YTD 2013 | 17,339 | 33,590 | 15,792 | 329,725 | 9.1 | n/a | n/a |
| YTD 2012 | 19,259 | 33,984 | 14,729 | 325,662 | 7.6 | n/a | n/a |
| % Change | -10.0 | -1.2 | 7.2 | 1.2 | n/a | n/a | n/a |
| CONDOMINIUMS* | | | | | | | |
| Q3 2013 | 2,325 | 6,325 | 11,695 | 269,863 | 15.1 | 264,173 | 12.3 |
| Q3 2012 | 2,282 | 5,910 | 9,669 | 272,754 | 12.7 | 263,376 | 8.6 |
| % Change | 1.9 | 7.0 | 21.0 | -1.1 | n/a | 0.3 | n/a |
| YTD 2013 | 9,101 | 22,154 | 12,035 | 261,405 | 13.2 | n/a | n/a |
| YTD 2012 | 10,218 | 21,132 | 9,698 | 263,156 | 9.5 | n/a | n/a |
| % Change | -10.9 | 4.8 | 24.1 | -0.7 | n/a | n/a | n/a |
| PLEX* | | | | | | | |
| Q3 2013 | 752 | 1,669 | 2,670 | 431,825 | 10.7 | 440,320 | 9.1 |
| Q3 2012 | 706 | 1,759 | 2,425 | 447,371 | 10.3 | 432,964 | 7.4 |
| % Change | 6.5 | -5.1 | 10.1 | -3.5 | n/a | 1.7 | n/a |
| YTD 2013 | 2,773 | 5,724 | 2,844 | 441,086 | 10.3 | n/a | n/a |
| YTD 2012 | 3,122 | 5,965 | 2,579 | 436,947 | 8.3 | n/a | n/a |
| % Change | -11.2 | -4.0 | 10.3 | 0.9 | n/a | n/a | n/a |
| TOTAL | | | | | | | |
| Q3 2013 | 7,320 | 17,568 | 29,209 | 326,419 | 12.0 | 323,795 | 9.8 |
| Q3 2012 | 7,147 | 16,792 | 25,503 | 327,349 | 10.7 | 319,059 | 7.7 |
| % Change | 2.4 | 4.6 | 14.5 | -0.3 | n/a | 1.5 | n/a |
| YTD 2013 | 29,236 | 61,554 | 30,734 | 323,200 | | n/a | n/a |
| YTD 2012 | 32,622 | 61,184 | 27,077 | 319,920 | 8.3 | n/a | n/a |
| % Change | -10.4 | 0.6 | 13.5 | 1.0 | n/a | n/a | n/a |

 $^{^{\}rm I}$ Source: QFREB by the Centris $^{\rm @}$ system

The Centris® system contains all the listings of Québec real estate brokers.

² Calculations: CMHC

³ Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

⁻⁻ Data not available when there are fewer than 30 sales.

n/a Not applicable.

^{*} Refer to Centris $^{\text{\tiny B}}$ for the definitions.

^{**} Observed change greater than 100%.

| | | | Т | able 6: | Economic | Indica | tors | | | |
|------|-----------|---------------------------|--------------------------------|---------|---------------------------------------|----------------------|-------------------------|-----------------------------|------------------------------|------------------------------------|
| | | | | (| October 20 | 13 | | | | |
| | | Inter | est Rates | | NHPI, | CPI, 2002 =100 | | Montréal Lab | our Market | |
| | | P & I Per \$100,000 | Mortgag (% I Yr. Term | | Total, Montréal CMA 2007=100 | | Employment SA (,000) | Unemployment Rate (%) SA | Participation Rate (%) SA | Average Weekly Earnings (\$) |
| 2012 | January | 598 | 3.50 | 5.29 | 115.0 | 119.4 | 1,916 | 9.0 | 65.1 | 798 |
| | February | 595 | 3.20 | 5.24 | 115.1 | 120.0 | 1,917 | 9.3 | 65.2 | 795 |
| | March | 595 | 3.20 | 5.24 | 115.2 | 120.4 | 1,930 | 9.2 | 65.5 | 796 |
| | April | 607 | 3.20 | 5.44 | 115.2 | 120.9 | 1,950 | 9.1 | 66.1 | 798 |
| | May | 601 | 3.20 | 5.34 | 115.3 | 120.7 | 1,976 | 8.8 | 66.7 | 803 |
| | June | 595 | 3.20 | 5.24 | 115.4 | 120.2 | 1,985 | 8.7 | 66.9 | 802 |
| | July | 595 | 3.10 | 5.24 | 115.5 | 120.2 | 1,982 | 8.4 | 66.5 | 803 |
| | August | 595 | 3.10 | 5.24 | 115.6 | 120.5 | 1,980 | 8.3 | 66.3 | 808 |
| | September | 595 | 3.10 | 5.24 | 115.5 | 120.5 | 1,989 | 8.1 | 66.4 | 813 |
| | October | 595 | 3.10 | 5.24 | 116.0 | 120.9 | 1,998 | 8.1 | 66.6 | 814 |
| | November | 595 | 3.10 | 5.24 | 116.2 | 120.8 | 2,004 | 8.2 | 66.8 | 810 |
| | December | 595 | 3.00 | 5.24 | 116.2 | 120.1 | 2,017 | 7.9 | 67.0 | 806 |
| 2013 | January | 595 | 3.00 | 5.24 | 116.2 | 120.1 | 2,026 | 7.8 | 67.2 | 803 |
| | February | 595 | 3.00 | 5.24 | 116.4 | 121.7 | 2,031 | 7.6 | 67.1 | 803 |
| | March | 590 | 3.00 | 5.14 | 116.3 | 121.4 | 2,018 | 7.8 | 66.8 | 808 |
| | April | 590 | 3.00 | 5.14 | 116.2 | 121.4 | 2,011 | 8.0 | 66.6 | 809 |
| | May | 590 | 3.00 | 5.14 | 116.6 | 121.6 | 2,014 | 8.2 | 66.8 | 806 |
| | June | 590 | 3.14 | 5.14 | 116.7 | 121.4 | 2,029 | 8.2 | 67.2 | 801 |
| | July | 590 | 3.14 | 5.14 | 116.6 | 121.5 | 2,038 | 8.2 | 67.5 | 796 |
| | August | 601 | 3.14 | 5.34 | 116.9 | 121.5 | 2,034 | 8.4 | 67.4 | 799 |
| | September | 601 | 3.14 | 5.34 | 116.8 | 121.5 | 2,031 | 8.3 | 67.2 | 799 |
| | October | 601 | 3.14 | 5.34 | | 121.4 | 2,033 | 8.2 | 67.1 | 803 |
| | November | | | | | | | | | |
| | December | | | | | | | | | |

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

CMHC—HOME TO CANADIANS

Canada Mortgage and Housing Corporation (CMHC) has been Canada's national housing agency for more than 65 years.

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