HOUSING MARKET INFORMATION

HOUSING NOW Halifax CMA

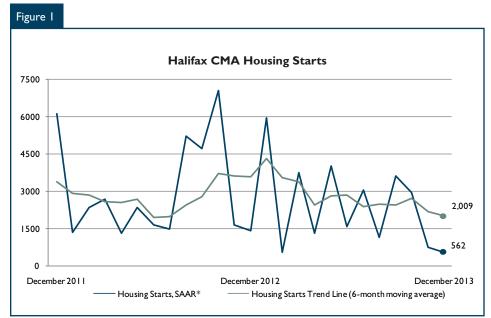




Date Released: January 2014

Highlights

- Apartment starts increased in 2013 while single-detached starts declined
- Existing home sales activity decreased sharply last year
- MLS® prices posted a modest increase in 2013



Source: CMHC

The seasonally adjusted annual rate (SAAR) is a monthly figure for starts adjusted to remove normal season variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace was maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

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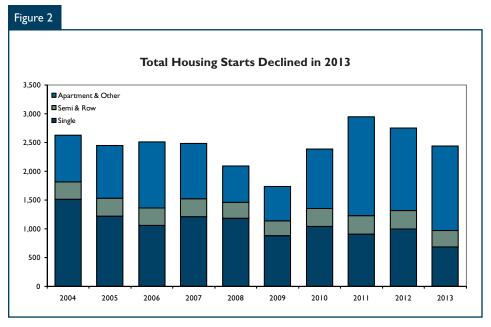
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^{*}SAAR: Seasonally Adjusted Annual Rate



Source: CMHC

New Home Market

Housing starts in Halifax, Census Metropolitan Area (CMA) were trending at 2,009 units in December compared to 2,177 in November according to Canada Mortgage and Housing Corporation (CMHC). The trend is a six month moving average of the monthly seasonally adjusted annual rates (SAAR)¹ of housing starts.

Many factors influenced demand for housing in Halifax in 2013. Evolving needs from the growing baby boomer age cohort continued to stimulate demand for one-floor living accommodations throughout the city. As for the single-family market, both sales and starts posted sharp declines last year as population and employment growth was staggered and contributed to reduced overall demand.

There were 44 total housing starts in Halifax CMA in December 2013. Of the 44 units, 32 were single-detached starts while the remaining 12 were semi-detached and row units. There were no apartment starts last month. December's numbers brought the

2013 total for Halifax to 2,439 starts, which represented a decrease of over 11 per cent from the 2,754 units reported in 2012.

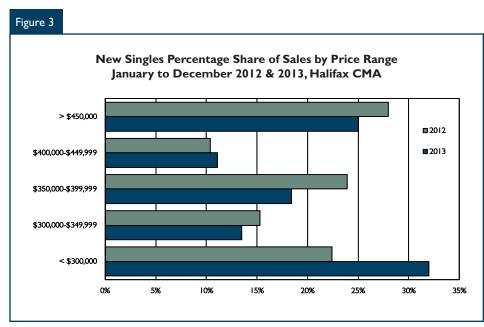
Construction activity in 2013 was largely supported by activity in the multi-family segment of the market, most specifically the rental apartment market. In 2013, 1,474 apartments were started in Halifax CMA of which

I,402 were rental units. Apartment starts increased 2.5 per cent over 2012 levels and were well above the five-year annual average of I,088 apartment starts. Of the I,402 apartment starts last year, the majority were located in Halifax City at 759 units. Dartmouth City and Sackville recorded 375 and 338 apartment starts, respectively.

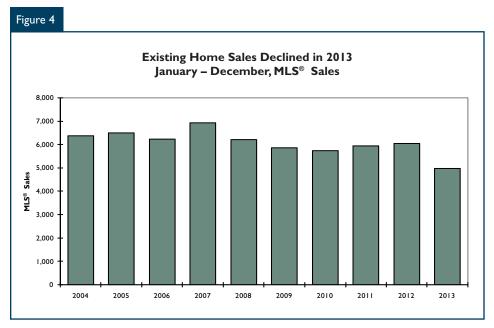
In the condominium market, construction activity remained weak in 2013 with 72 starts compared to 161 in 2012. Along with the year-over-year decline, condo starts trailed the five-year annual average of 128 starts.

With the completion of 374 apartment units in December, the number of apartments under construction in the CMA declined to 2,024 units. The majority of these units were located in Halifax City at 1063 units. In Dartmouth City and Sackville, total apartments under construction stood at 502 and 338 units, respectively.

In the single-detached segment of the market, there were 32 starts in Halifax CMA in December. For the year,



Source: CMHC



Source: Nova Scotia Association of REALTORS® MLS® is a registered trademark of the Canadian Real Estate Association

single-detached starts totaled 678 units, a level well below the 989 starts reported in 2012 as every submarket, with the exception of Halifax County East, reported a decline. Further, single-detached construction in 2013 was 32 per cent below the current five year annual average of 997 units.

At the submarket level, single-detached construction in Halifax City totaled 93 units last year compared to 100 in 2012. In Dartmouth City, single-detached starts posted a sharp decline of over 40 per cent to 84 units.

Single-detached activity in Bedford – Hammonds Plains also declined over 40 per cent in 2013 to 79 units.

The average price of a new, single-detached home in the Halifax CMA declined seven per cent last year to \$396,929. Prices in the CMA's most expensive submarket, Bedford – Hammonds Plains, reported little change in 2013 at \$536,810. In the above average priced submarket of Halifax City, prices declined from \$564,806 in 2012 to \$482,100 in 2013. Sackville was the only submarket to

record an increase last year, where the average price climbed ten per cent to \$451,816.

The amount of available single-detached inventory in Halifax increased in December compared to December last year. The number of single-detached homes that were completed and not absorbed stood at 86 units last month compared to 66 in December 2012. Inventory levels were highest in Dartmouth City at 28 units. In Bedford – Hammonds Plains, available inventory totaled 19 units while in Halifax City, 12 single-detached units were completed and unabsorbed last month.

In the semi-detached and row segment of the market, starts declined in 2013 to 287 units from 326 in 2012. The majority of semi and row starts were reported in Halifax City at 121 units. In Dartmouth City, starts declined 26 per cent to 39 units, while in Fall River – Beaverbank, semi and row starts decreased from 55 units in 2012 to 31 in 2013. Despite the reduced level in 2013, semi-detached

and row starts remained very much in line with recent years, trailing the five year annual average by just over three per cent.

Existing Home Market

In the MLS® market, sales in December climbed nearly two per cent to 225 sales. Despite the increase, existing home sales recorded a sharp decline in 2013 with 4,986 sales, ending the year down 17.6 per cent compared to 2012.

At the submarket level, declines were most pronounced in Fall – River – Beaverbank and Halifax City at 24 and 22 per cent, respectively. In Dartmouth City, transactions decreased over 20 per cent in 2013 to 1,229 units. In Bedford – Hammonds Plains, MLS® sales declined 14 per cent to 593 units while in Sackville, existing home sales decreased 19 per cent to 431 units.

Activity in the resale market was weak for a variety of reasons. Weaker wage and employment growth contributed to reduced sales activity. Further, shifting demand towards the rental market exerted downward pressure on sales (and starts) throughout Halifax CMA. Finally, minimal population growth impacted demand for all types of housing.

Despite the decline in sales, the average sale price of a home in the HRM climbed 1.5 per cent in 2013 to \$274,880.

The number of new listings in the Halifax CMA climbed for the fifth straight month in December. As a result of further increases in new listings combined with reduced sales activity, the number of active listings climbed nearly 20 per cent in December to 3,304 units. Finally, the average number of days to sell a home

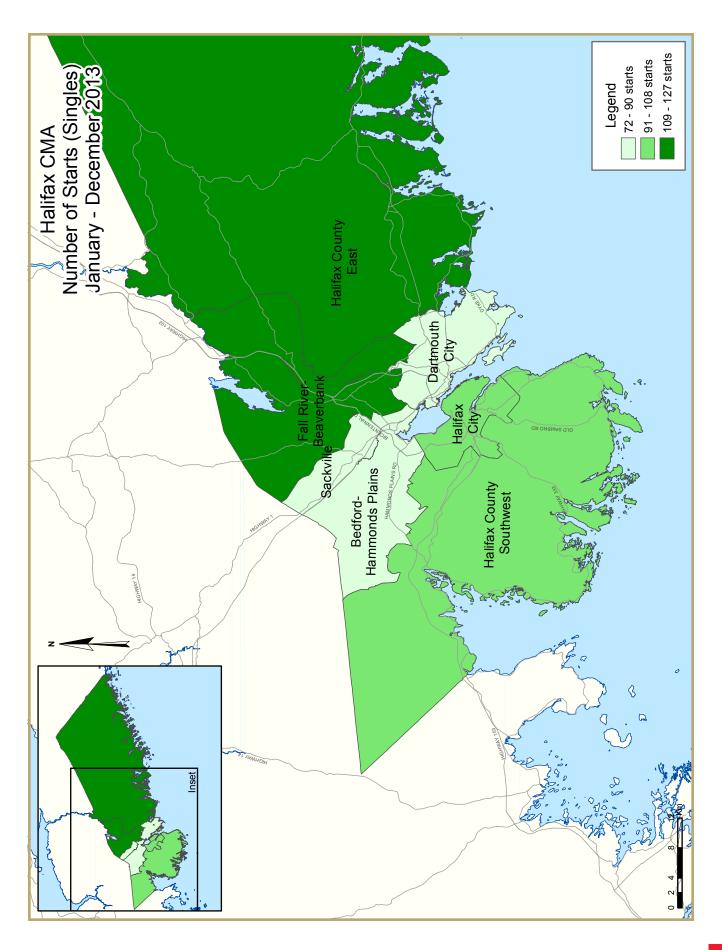
increased last year, climbing eight per cent to 94 days in 2013.

Employment in 2013

Averaging just over one per cent a year, employment growth in Halifax in recent years was modest. In 2013, overall growth of 0.8 per cent pushed total jobs in the city up to over 227,000 jobs.

Of the more than 227,000 jobs, about 184,000 were full-time jobs. Full time employment in Halifax posted a modest increased in 2013 of 0.9 per cent. On the part-time side, a slight increase of 0.3 per cent resulted in part time employment reaching 43,000 jobs last year.

By sector, employment growth was strongest in the Professional, Scientific and Technical Services reaching about 20,500 jobs. In the Halifax CMA's two largest employment sectors, Trade and Health Care and Social Assistance, total employment climbed 5.3 and 3.1 per cent, respectively. However, declines in the transportation, education and FIRE (finance, insurance, real estate and leasing) sectors largely offset the aforementioned increases and resulted in only modest employment growth in Halifax CMA last year.



HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

Available in SELECTED Reports:

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed

| Table I: Housing Starts (SAAR and Trend) December 2013 | | | | | | | | | | |
|---|---------------|---------------|--|--|--|--|--|--|--|--|
| Halifax CMA ^I | November 2013 | December 2013 | | | | | | | | |
| Trend ² | 2,177 | 2,009 | | | | | | | | |
| SAAR | 743 | 562 | | | | | | | | |
| | December 2012 | December 2013 | | | | | | | | |
| Actual | | | | | | | | | | |
| December - Single-Detached | 83 | 32 | | | | | | | | |
| December - Multiples | 29 | 12 | | | | | | | | |
| December - Total | 112 | 44 | | | | | | | | |
| January to December - Single-Detached | 991 | 678 | | | | | | | | |
| January to December - Multiples | 1,763 | 1,761 | | | | | | | | |
| January to December - Total | 2,754 | 2,439 | | | | | | | | |
| | | | | | | | | | | |

Source: CMHC

Detailed data available upon request

¹ Census Metropolitan Area

 $^{^{\}rm 2}$ The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

| т | Table 1.1: Housing Activity Summary of Halifax CMA | | | | | | | | | | | | |
|------------------------|--|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|--|
| | | | Decembe | r 2013 | | | | | | | | | |
| | | | Owne | rship | | | Ren | | | | | | |
| | | Freehold | | C | Condominium | | Ken | itai | | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | | | | |
| STARTS | | | | | | | | | | | | | |
| December 2013 | 31 | 4 | 8 | 0 | 0 | 0 | 1 | 0 | 44 | | | | |
| December 2012 | 83 | 16 | 4 | 0 | 4 | 0 | 5 | 0 | 112 | | | | |
| % Change | -62.7 | -75.0 | 100.0 | n/a | -100.0 | n/a | -80.0 | n/a | -60.7 | | | | |
| Year-to-date 2013 | 670 | 120 | 163 | 0 | 0 | 72 | 12 | 1,402 | 2,439 | | | | |
| Year-to-date 2012 | 989 | 186 | 115 | 2 | 18 | 161 | 7 | 1,276 | 2,754 | | | | |
| % Change | -32.3 | -35.5 | 41.7 | -100.0 | -100.0 | -55.3 | 71. 4 | 9.9 | -11.4 | | | | |
| UNDER CONSTRUCTION | | | | | | | | | | | | | |
| December 2013 | 428 | 94 | 159 | 0 | 0 | 104 | 0 | 1,920 | 2,705 | | | | |
| December 2012 | 683 | 110 | 138 | 0 | 24 | 438 | 7 | 2,227 | 3,627 | | | | |
| % Change | -37.3 | -14.5 | 15.2 | n/a | -100.0 | -76.3 | -100.0 | -13.8 | -25.4 | | | | |
| COMPLETIONS | | | | | | | | | | | | | |
| December 2013 | 144 | 14 | 23 | 0 | 0 | 0 | 5 | 374 | 560 | | | | |
| December 2012 | 113 | 20 | 20 | 0 | 0 | 0 | 0 | 204 | 357 | | | | |
| % Change | 27.4 | -30.0 | 15.0 | n/a | n/a | n/a | n/a | 83.3 | 56.9 | | | | |
| Year-to-date 2013 | 921 | 136 | 104 | 0 | 20 | 438 | 57 | 1,681 | 3,357 | | | | |
| Year-to-date 2012 | 869 | 174 | 141 | 2 | - 11 | 78 | 5 | 876 | 2,156 | | | | |
| % Change | 6.0 | -21.8 | -26.2 | -100.0 | 81.8 | ** | ** | 91.9 | 55.7 | | | | |
| COMPLETED & NOT ABSORB | ED | | | | | | | | | | | | |
| December 2013 | 86 | 30 | 40 | 0 | 0 | 0 | n/a | n/a | 156 | | | | |
| December 2012 | 66 | 17 | 19 | 0 | 0 | 0 | n/a | n/a | 102 | | | | |
| % Change | 30.3 | 76.5 | 110.5 | n/a | n/a | n/a | n/a | n/a | 52.9 | | | | |
| ABSORBED | | | | | | | | | | | | | |
| December 2013 | 119 | 10 | 2 | 0 | 0 | 0 | n/a | n/a | 131 | | | | |
| December 2012 | 111 | 21 | 22 | 0 | 2 | 0 | n/a | n/a | 156 | | | | |
| % Change | 7.2 | -52.4 | -90.9 | n/a | -100.0 | n/a | n/a | n/a | -16.0 | | | | |
| Year-to-date 2013 | 901 | 123 | 83 | 0 | 20 | 438 | n/a | n/a | 1,565 | | | | |
| Year-to-date 2012 | 843 | 172 | 126 | 2 | 17 | 78 | n/a | n/a | 1,238 | | | | |
| % Change | 6.9 | -28.5 | -34.1 | -100.0 | 17.6 | ** | n/a | n/a | 26.4 | | | | |

| | Table 1.2: | Housing | Activity | Summar | y by Subn | narket | | | |
|--------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|---|--------|
| | | | Decembe | r 2013 | | | | | |
| | | | Owne | rship | | | D | | |
| | | Freehold | | C | Condominium | | Ren | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | | Total* |
| STARTS | | | | | | | | | |
| Halifax City | | | | | | | | | |
| December 2013 | 7 | 4 | 8 | 0 | 0 | 0 | 0 | 0 | 19 |
| December 2012 | 12 | 12 | 0 | 0 | 4 | 0 | 5 | 0 | 33 |
| Dartmouth City | | | | | | | | | |
| December 2013 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| December 2012 | - 11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11 |
| Bedford-Hammonds Plains | | | | | | | | | |
| December 2013 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| December 2012 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10 |
| Sackville | | | | | | | | | |
| December 2013 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| December 2012 | 8 | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 12 |
| Fall River - Beaverbank | | | | | | | | | |
| December 2013 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| December 2012 | 17 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 21 |
| Halifax County East | | | | | | | | | |
| December 2013 | 6 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 7 |
| December 2012 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 14 |
| Halifax County Southwest | | | | | | | | | |
| December 2013 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 |
| December 2012 | 11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11 |
| Halifax CMA | | | | | | | | | |
| December 2013 | 31 | 4 | 8 | 0 | 0 | 0 | 1 | 0 | 44 |
| December 2012 | 83 | 16 | 4 | 0 | 4 | 0 | 5 | 0 | 112 |

| | Table 1.2: Housing Activity Summary by Submarket | | | | | | | | | | |
|--------------------------|--|----------|----------------------|--------|-----------------|-----------------|----------------------|-------|--------|--|--|
| | | Ī | Decembe | r 2013 | | | | | | | |
| | | | Owne | ership | | | | | | | |
| | | Freehold | | C | Condominium | | Ren | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Apt. & Other | | Total* | | |
| UNDER CONSTRUCTION | | | | | | | | | | | |
| Halifax City | | | | | | | | | | | |
| December 2013 | 64 | 16 | 95 | 0 | 0 | 72 | 0 | 991 | 1,238 | | |
| December 2012 | 51 | 50 | 50 | 0 | 4 | 0 | 7 | 1,353 | 1,515 | | |
| Dartmouth City | | | | | | | | | | | |
| December 2013 | 42 | 30 | 13 | 0 | 0 | 0 | 0 | 502 | 587 | | |
| December 2012 | 191 | 20 | 4 7 | 0 | 20 | 438 | 0 | 754 | 1,470 | | |
| Bedford-Hammonds Plains | | | | | | | | | | | |
| December 2013 | 53 | 10 | 20 | 0 | 0 | 0 | 0 | 88 | 171 | | |
| December 2012 | 72 | 12 | 0 | 0 | 0 | 0 | 0 | 88 | 172 | | |
| Sackville | | | | | | | | | | | |
| December 2013 | 38 | 12 | 13 | 0 | 0 | 0 | 0 | 338 | 401 | | |
| December 2012 | 62 | 2 | 23 | 0 | 0 | 0 | 0 | 0 | 87 | | |
| Fall River - Beaverbank | | | | | | | | | | | |
| December 2013 | 76 | 22 | 5 | 0 | 0 | 0 | 0 | 0 | 103 | | |
| December 2012 | 90 | 24 | 5 | 0 | 0 | 0 | 0 | 0 | 119 | | |
| Halifax County East | | | | | | | | | | | |
| December 2013 | 97 | 4 | 3 | 0 | 0 | 32 | 0 | 0 | 136 | | |
| December 2012 | 145 | 0 | 8 | 0 | 0 | 0 | 0 | 32 | 185 | | |
| Halifax County Southwest | | | | | | | | | | | |
| December 2013 | 58 | 0 | 10 | 0 | 0 | 0 | 0 | I | 69 | | |
| December 2012 | 72 | 2 | 5 | 0 | 0 | 0 | 0 | 0 | 79 | | |
| Halifax CMA | | | | | | | | | | | |
| December 2013 | 428 | 94 | 159 | 0 | 0 | 104 | 0 | 1,920 | 2,705 | | |
| December 2012 | 683 | 110 | 138 | 0 | 24 | 438 | 7 | 2,227 | 3,627 | | |

| | Table 1.2: | Housing | Activity | Summar | y by Subn | narket | | | | | | | |
|--------------------------|---------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|--|
| | December 2013 | | | | | | | | | | | | |
| | | | Owne | rship | | | Ren | | | | | | |
| | | Freehold | | (| Condominium | | Ken | | | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | | Total* | | | | |
| COMPLETIONS | | | | | | | | | | | | | |
| Halifax City | | | | | | | | | | | | | |
| December 2013 | 8 | 6 | 0 | 0 | 0 | 0 | 4 | 183 | 201 | | | | |
| December 2012 | 9 | 4 | 0 | 0 | 0 | 0 | 0 | 196 | 209 | | | | |
| Dartmouth City | | | | | | | | | | | | | |
| December 2013 | 57 | 8 | 12 | 0 | 0 | 0 | 0 | 191 | 268 | | | | |
| December 2012 | 23 | 0 | 9 | 0 | 0 | 0 | 0 | 8 | 40 | | | | |
| Bedford-Hammonds Plains | | | | | | | | | | | | | |
| December 2013 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10 | | | | |
| December 2012 | 17 | 0 | 6 | 0 | 0 | 0 | 0 | 0 | 23 | | | | |
| Sackville | | | | | | | | | | | | | |
| December 2013 | 13 | 0 | 6 | 0 | 0 | 0 | 0 | 0 | 19 | | | | |
| December 2012 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | | | | |
| Fall River - Beaverbank | | | | | | | | | | | | | |
| December 2013 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | | | | |
| December 2012 | 25 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 39 | | | | |
| Halifax County East | | | | | | | | | | | | | |
| December 2013 | 34 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 35 | | | | |
| December 2012 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 16 | | | | |
| Halifax County Southwest | | | | | | | | | | | | | |
| December 2013 | 15 | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 20 | | | | |
| December 2012 | 16 | 2 | 5 | 0 | 0 | 0 | 0 | 0 | 23 | | | | |
| Halifax CMA | | | | | | | | | | | | | |
| December 2013 | 144 | 14 | 23 | 0 | 0 | 0 | 5 | 37 4 | 560 | | | | |
| December 2012 | 113 | 20 | 20 | 0 | 0 | 0 | 0 | 204 | 357 | | | | |

| | Table 1.2: Housing Activity Summary by Submarket | | | | | | | | | | |
|--------------------------|--|----------|----------------------|--------|-----------------|-----------------|----------------------------|-----|--------|--|--|
| | | _ | , Decembe | | • | | | | | | |
| | | | Owne | rship | | | _ | | | | |
| | | Freehold | | C | Condominium | | Ren | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Other | | Total* | | |
| COMPLETED & NOT ABSORE | ED | | | | | | | | | | |
| Halifax City | | | | | | | | | | | |
| December 2013 | 12 | 13 | 8 | 0 | 0 | 0 | n/a | n/a | 33 | | |
| December 2012 | 11 | 11 | 3 | 0 | 0 | 0 | n/a | n/a | 25 | | |
| Dartmouth City | | | | | | | | | | | |
| December 2013 | 28 | 4 | 12 | 0 | 0 | 0 | n/a | n/a | 44 | | |
| December 2012 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 0 | | |
| Bedford-Hammonds Plains | | | | | | | | | | | |
| December 2013 | 19 | 2 | 2 | 0 | 0 | 0 | n/a | n/a | 23 | | |
| December 2012 | 26 | 2 | 6 | 0 | 0 | 0 | n/a | n/a | 34 | | |
| Sackville | | | | | | | | | | | |
| December 2013 | 4 | 5 | 9 | 0 | 0 | 0 | n/a | n/a | 18 | | |
| December 2012 | 3 | 0 | 6 | 0 | 0 | 0 | n/a | n/a | 9 | | |
| Fall River - Beaverbank | | | | | | | | | | | |
| December 2013 | 13 | 6 | 4 | 0 | 0 | 0 | n/a | n/a | 23 | | |
| December 2012 | 15 | 4 | 0 | 0 | 0 | 0 | n/a | n/a | 19 | | |
| Halifax County East | | | | | | | | | | | |
| December 2013 | 2 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 2 | | |
| December 2012 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 0 | | |
| Halifax County Southwest | | | | | | | | | | | |
| December 2013 | 8 | 0 | 5 | 0 | 0 | 0 | n/a | n/a | 13 | | |
| December 2012 | 11 | 0 | 4 | 0 | 0 | 0 | n/a | n/a | 15 | | |
| Halifax CMA | | | | | | | | | | | |
| December 2013 | 86 | 30 | 4 0 | 0 | 0 | 0 | n/a | n/a | 156 | | |
| December 2012 | 66 | 17 | 19 | 0 | 0 | 0 | n/a | n/a | 102 | | |

| | Table 1.2: | _ | | | y by Subr | narket | | | |
|--------------------------|------------|----------|----------------------|--------|-----------------|-----------------|---|-----|--------|
| | | | Decembe | r 2013 | | | | | |
| | | | Owne | ership | | | Ren | | |
| | | Freehold | | C | Condominium | 1 | Ken | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row Apt. & Other | | Total* |
| ABSORBED | | | | | | | | | |
| Halifax City | | | | | | | | | |
| December 2013 | 4 | 1 | 0 | 0 | 0 | 0 | n/a | n/a | 5 |
| December 2012 | 9 | 7 | 0 | 0 | 0 | 0 | n/a | n/a | 16 |
| Dartmouth City | | | | | | | | | |
| December 2013 | 41 | 7 | 0 | 0 | 0 | 0 | n/a | n/a | 48 |
| December 2012 | 23 | 0 | 9 | 0 | 0 | 0 | n/a | n/a | 32 |
| Bedford-Hammonds Plains | | | | | | | | | |
| December 2013 | 7 | 1 | 0 | 0 | 0 | 0 | n/a | n/a | 8 |
| December 2012 | 13 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 13 |
| Sackville | | | | | | | | | |
| December 2013 | 11 | 0 | 2 | 0 | 0 | 0 | n/a | n/a | 13 |
| December 2012 | 7 | 0 | 4 | 0 | 2 | 0 | n/a | n/a | 13 |
| Fall River - Beaverbank | | | | | | | | | |
| December 2013 | 6 | 1 | 0 | 0 | 0 | 0 | n/a | n/a | 7 |
| December 2012 | 25 | 12 | 0 | 0 | 0 | 0 | n/a | n/a | 37 |
| Halifax County East | | | | | | | | | |
| December 2013 | 36 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 36 |
| December 2012 | 18 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 18 |
| Halifax County Southwest | | | | | | | | | |
| December 2013 | 14 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 14 |
| December 2012 | 16 | 2 | 9 | 0 | 0 | 0 | n/a | n/a | 27 |
| Halifax CMA | | | | | | | | | |
| December 2013 | 119 | 10 | 2 | 0 | 0 | 0 | n/a | n/a | 131 |
| December 2012 | 111 | 21 | 22 | 0 | 2 | 0 | n/a | n/a | 156 |

| | Table 1.3: History of Housing Starts of Halifax CMA 2004 - 2013 | | | | | | | | | | | | |
|----------|---|----------|----------------------|--------|--------------------|-----------------|-----------------------------|--------------------|--------|--|--|--|--|
| | | | 2004 - 2 | 2013 | | | | | | | | | |
| | | | Owne | rship | | | Rer | | | | | | |
| | | Freehold | | | Condominium | | 1101 | | | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | | Total* | | | | |
| 2013 | 670 | 120 | 163 | 0 | 0 | 72 | 12 | 1, 4 02 | 2,439 | | | | |
| % Change | -32.3 | -35.5 | 41.7 | -100.0 | -100.0 | -55.3 | 71.4 | 9.9 | -11.4 | | | | |
| 2012 | 989 | 186 | 115 | 2 | 18 | 161 | 7 | 1,276 | 2,754 | | | | |
| % Change | 10.6 | 9.4 | -21.2 | n/a | 50.0 | 2.5 | -30.0 | -18.5 | -6.8 | | | | |
| 2011 | 894 | 170 | 146 | 0 | 12 | 157 | 10 | 1,565 | 2,954 | | | | |
| % Change | -14.0 | 9.0 | -2.7 | n/a | n/a | 60.2 | 150.0 | 66.0 | 23.6 | | | | |
| 2010 | 1,039 | 156 | 150 | 0 | 0 | 98 | 4 | 943 | 2,390 | | | | |
| % Change | 18.9 | 32.2 | 19.0 | n/a | -100.0 | 22.5 | ** | 81.7 | 37.9 | | | | |
| 2009 | 874 | 118 | 126 | 0 | 15 | 80 | - 1 | 519 | 1,733 | | | | |
| % Change | -25.7 | 9.3 | -16.6 | n/a | 36.4 | -45.2 | -90.0 | 5.3 | -17.3 | | | | |
| 2008 | 1,177 | 108 | 151 | 0 | 11 | 146 | 10 | 493 | 2,096 | | | | |
| % Change | 0.7 | -34.9 | 24.8 | n/a | -69.4 | -51.0 | -73.7 | -25.4 | -15.8 | | | | |
| 2007 | 1,169 | 166 | 121 | 0 | 36 | 298 | 38 | 661 | 2,489 | | | | |
| % Change | 10.8 | 7.8 | -6.2 | n/a | I 4 0.0 | 12.0 | ** | -25.0 | -0.9 | | | | |
| 2006 | 1,055 | 154 | 129 | 0 | 15 | 266 | 11 | 881 | 2,511 | | | | |
| % Change | -12.9 | 5.5 | -25.4 | -100.0 | 87.5 | -40.9 | 175.0 | 92.4 | 2.4 | | | | |
| 2005 | 1,211 | 146 | 173 | I | 8 | 450 | 4 | 458 | 2,451 | | | | |
| % Change | -19.4 | 2.8 | 8.8 | n/a | -60.0 | 18.1 | -42.9 | 10.4 | -6.7 | | | | |
| 2004 | 1,503 | 142 | 159 | 0 | 20 | 381 | 7 | 415 | 2,627 | | | | |

| | Table 2: Starts by Submarket and by Dwelling Type | | | | | | | | | | | |
|------------------------------------|---|------|------|------|------|------|------|------|------|------|--------|--|
| December 2013 | | | | | | | | | | | | |
| Single Semi Row Apt. & Other Total | | | | | | | | | | | | |
| Submarket | Dec | Dec | Dec | Dec | Dec | Dec | Dec | Dec | Dec | Dec | % | |
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | Change | |
| Halifax City | 7 | 12 | 4 | 12 | 8 | 9 | 0 | 0 | 19 | 33 | -42.4 | |
| Dartmouth City | 2 | - 11 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | Ш | -81.8 | |
| Bedford-Hammonds Plains | 2 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 10 | -80.0 | |
| Sackville | 2 | 8 | 0 | 0 | 0 | 4 | 0 | 0 | 2 | 12 | -83.3 | |
| Fall River - Beaverbank | 4 | 17 | 0 | 4 | 0 | 0 | 0 | 0 | 4 | 21 | -81.0 | |
| Halifax County East | 7 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 14 | -50.0 | |
| Halifax County Southwest | 8 | - 11 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | - 11 | -27.3 | |
| Halifax CMA | 32 | 83 | 4 | 16 | 8 | 13 | 0 | 0 | 44 | 112 | -60.7 | |

| , | Table 2.1: Starts by Submarket and by Dwelling Type January - December 2013 | | | | | | | | | | | | | |
|------------------------------------|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|--|--|
| Single Semi Row Apt. & Other Total | | | | | | | | | | | | | | |
| Submarket | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | % Change | | | |
| Halifax City | 93 | 100 | 26 | 92 | 95 | 53 | 759 | 719 | 973 | 964 | 0.9 | | | |
| Dartmouth City | 84 | 147 | 30 | 18 | 9 | 35 | 375 | 598 | 498 | 798 | -37.6 | | | |
| Bedford-Hammonds Plains | 79 | 155 | 14 | 20 | 29 | 6 | - 1 | 88 | 123 | 269 | -54.3 | | | |
| Sackville | 72 | 127 | 24 | 6 | 12 | 23 | 338 | 0 | 446 | 156 | 185.9 | | | |
| Fall River - Beaverbank | 127 | 214 | 22 | 50 | 9 | 5 | 0 | 0 | 158 | 269 | -41.3 | | | |
| Halifax County East | 115 | 106 | 4 | 0 | 3 | 4 | 0 | 32 | 122 | 142 | -14.1 | | | |
| Halifax County Southwest | 108 | 142 | 0 | 4 | 10 | 10 | - 1 | 0 | 119 | 156 | -23.7 | | | |
| Halifax CMA | 678 | 991 | 120 | 190 | 167 | 136 | 1,474 | 1,437 | 2,439 | 2,754 | -11.4 | | | |

| Table 2.2: S | Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market | | | | | | | | | | | | | |
|--------------------------|---|----------|----------|----------|-----------------|----------|----------|----------|--|--|--|--|--|--|
| December 2013 | | | | | | | | | | | | | | |
| Row Apt. & Other | | | | | | | | | | | | | | |
| Submarket | Freeho Condoi | | Rer | ntal | Freeho Condo | | Rer | ntal | | | | | | |
| | Dec 2013 | Dec 2012 | Dec 2013 | Dec 2012 | Dec 2013 | Dec 2012 | Dec 2013 | Dec 2012 | | | | | | |
| Halifax City | 8 | 4 | 0 | 5 | 0 | 0 | 0 | 0 | | | | | | |
| Dartmouth City | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| Bedford-Hammonds Plains | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| Sackville | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| Fall River - Beaverbank | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| Halifax County East | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| Halifax County Southwest | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| Halifax CMA | 8 | 8 | 0 | 5 | 0 | 0 | 0 | 0 | | | | | | |

| Table 2.3: S | Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market | | | | | | | | | | | | |
|--------------------------|---|---------------|----------|-----------------|----------|----------|----------|----------|--|--|--|--|--|
| January - December 2013 | | | | | | | | | | | | | |
| Row Apt. & Other | | | | | | | | | | | | | |
| Submarket | Freeho Condo | | ntal | Freeho Condo | | Rer | ntal | | | | | | |
| | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | | | | | |
| Halifax City | 95 | 48 | 0 | 5 | 72 | 0 | 687 | 719 | | | | | |
| Dartmouth City | 9 | 35 | 0 | 0 | 0 | 161 | 375 | 437 | | | | | |
| Bedford-Hammonds Plains | 29 | 6 | 0 | 0 | 0 | 0 | 1 | 88 | | | | | |
| Sackville | 8 | 23 | 4 | 0 | 0 | 0 | 338 | 0 | | | | | |
| Fall River - Beaverbank | 9 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Halifax County East | 3 | 3 4 0 0 0 0 0 | | | | | | | | | | | |
| Halifax County Southwest | 10 10 0 0 0 1 | | | | | | | | | | | | |
| Halifax CMA | 163 | 131 | 4 | 5 | 72 | 161 | 1,402 | 1,276 | | | | | |

| Table 2.4: Starts by Submarket and by Intended Market | | | | | | | | | | | | | |
|---|--|-----|---|---|---|---|----|-----|--|--|--|--|--|
| December 2013 | | | | | | | | | | | | | |
| Freehold Condominium Rental Total* | | | | | | | | | | | | | |
| Submarket | Submarket Dec 2013 Dec 2012 Dec 2013 Dec 2013 | | | | | | | | | | | | |
| Halifax City | 19 | 24 | 0 | 4 | 0 | 5 | 19 | 33 | | | | | |
| Dartmouth City | 2 | 11 | 0 | 0 | 0 | 0 | 2 | 11 | | | | | |
| Bedford-Hammonds Plains | 2 | 10 | 0 | 0 | 0 | 0 | 2 | 10 | | | | | |
| Sackville | 2 | 12 | 0 | 0 | 0 | 0 | 2 | 12 | | | | | |
| Fall River - Beaverbank | 4 | 21 | 0 | 0 | 0 | 0 | 4 | 21 | | | | | |
| Halifax County East | 6 | 14 | 0 | 0 | I | 0 | 7 | 14 | | | | | |
| Halifax County Southwest 8 11 0 0 0 0 8 1 | | | | | | | | | | | | | |
| Halifax CMA | 43 | 103 | 0 | 4 | I | 5 | 44 | 112 | | | | | |

| Table 2.5: Starts by Submarket and by Intended Market | | | | | | | | | | | | |
|---|----------|--|----|-----|-------|-------|-------|-------|--|--|--|--|
| January - December 2013 | | | | | | | | | | | | |
| Freehold Condominium Rental Total* | | | | | | | | | | | | |
| Submarket | YTD 2013 | YTD 2013 YTD 2012 YTD 2013 YTD 2012 YTD 2013 YTD 2012 YTD 20 | | | | | | | | | | |
| Halifax City | 214 | 234 | 72 | 4 | 687 | 726 | 973 | 964 | | | | |
| Dartmouth City | 118 | 184 | 0 | 177 | 380 | 437 | 498 | 798 | | | | |
| Bedford-Hammonds Plains | 122 | 181 | 0 | 0 | I | 88 | 123 | 269 | | | | |
| Sackville | 103 | 156 | 0 | 0 | 343 | 0 | 446 | 156 | | | | |
| Fall River - Beaverbank | 157 | 269 | 0 | 0 | I | 0 | 158 | 269 | | | | |
| Halifax County East | 121 | 110 | 0 | 0 | I | 32 | 122 | 142 | | | | |
| Halifax County Southwest 118 156 0 0 1 0 119 156 | | | | | | | | | | | | |
| Halifax CMA | 953 | 1,290 | 72 | 181 | 1,414 | 1,283 | 2,439 | 2,754 | | | | |

| Table 3: Completions by Submarket and by Dwelling Type | | | | | | | | | | | | |
|--|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------------|--|
| | | | Dece | ember 2 | 2013 | | | | | | | |
| Single Semi Row Apt. & Other Total | | | | | | | | | | | | |
| Submarket | Dec 2013 | Dec 2012 | Dec 2013 | Dec 2012 | Dec 2013 | Dec 2012 | Dec 2013 | Dec 2012 | Dec 2013 | Dec 2012 | % Change | |
| Halifax City | 8 | 9 | 6 | 4 | 4 | 0 | 183 | 196 | 201 | 209 | -3.8 | |
| Dartmouth City | 57 | 23 | 8 | 0 | 12 | 9 | 191 | 8 | 268 | 40 | ** | |
| Bedford-Hammonds Plains | 10 | 17 | 0 | 0 | 0 | 6 | 0 | 0 | 10 | 23 | -56.5 | |
| Sackville | 13 | 7 | 0 | 0 | 6 | 0 | 0 | 0 | 19 | 7 | 171. 4 | |
| Fall River - Beaverbank | 7 | 25 | 0 | 14 | 0 | 0 | 0 | 0 | 7 | 39 | -82.1 | |
| Halifax County East | 35 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | 35 | 16 | 118.8 | |
| Halifax County Southwest | alifax County Southwest 15 16 0 2 5 5 0 0 20 23 -13.0 | | | | | | | | | | | |
| Halifax CMA | 145 | 113 | 14 | 20 | 27 | 20 | 374 | 204 | 560 | 357 | 56.9 | |

| Tab | Table 3.1: Completions by Submarket and by Dwelling Type January - December 2013 | | | | | | | | | | | | |
|---|---|------|------|------|------|------|-------|------|-------|-------|--------------------|--|--|
| Single Semi Row Apt. & Other Total | | | | | | | | | | | | | |
| Submarket | , i | | | | | | | | | | | | |
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | Change | | |
| Halifax City | 75 | 116 | 62 | 80 | 55 | 29 | 1,053 | 868 | 1,245 | 1,093 | 13.9 | | |
| Dartmouth City | 232 | 112 | 22 | 6 | 61 | 41 | 1,065 | 8 | 1,380 | 167 | ** | | |
| Bedford-Hammonds Plains | 98 | 139 | 16 | 6 | 9 | 6 | I | 78 | 124 | 229 | - 4 5.9 | | |
| Sackville | 96 | 115 | 14 | 36 | 22 | 56 | 0 | 0 | 132 | 207 | -36.2 | | |
| Fall River - Beaverbank | 141 | 179 | 24 | 36 | 9 | 0 | 0 | 0 | 174 | 215 | -19.1 | | |
| Halifax County East | 16 4 | 90 | 0 | 4 | 8 | 4 | 0 | 0 | 172 | 98 | 75.5 | | |
| Halifax County Southwest 123 121 2 6 5 20 0 0 130 147 -11.6 | | | | | | | | | | | | | |
| Halifax CMA | 929 | 872 | 140 | 174 | 169 | 156 | 2,119 | 954 | 3,357 | 2,156 | 55.7 | | |

| Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market | | | | | | | | | | | | | |
|--|---|--|---|---|---|---|-----|-----|--|--|--|--|--|
| December 2013 | | | | | | | | | | | | | |
| Row Apt. & Other | | | | | | | | | | | | | |
| Submarket | Submarket Freehold and Rental Freehold and Condominium Rental | | | | | | | | | | | | |
| | Dec 2013 | c 2013 Dec 2012 Dec 2013 Dec 2012 Dec 2013 Dec 2 | | | | | | | | | | | |
| Halifax City | 0 | 0 | 4 | 0 | 0 | 0 | 183 | 196 | | | | | |
| Dartmouth City | 12 | 9 | 0 | 0 | 0 | 0 | 191 | 8 | | | | | |
| Bedford-Hammonds Plains | 0 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Sackville | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Fall River - Beaverbank | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Halifax County East | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Halifax County Southwest | 5 5 0 0 0 0 0 0 | | | | | | | | | | | | |
| Halifax CMA | 23 | 20 | 4 | 0 | 0 | 0 | 374 | 204 | | | | | |

| Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market | | | | | | | | | | | | | |
|--|----------|--|----------|----------|----------|----------|----------|----------|--|--|--|--|--|
| | | January | - Decemb | per 2013 | | | | | | | | | |
| Row Apt. & Other | | | | | | | | | | | | | |
| Submarket | | Freehold and Condominium Rental Condominium Rental Condominium | | | | | | | | | | | |
| | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | | | | | |
| Halifax City | 12 | 25 | 43 | 4 | 0 | 0 | 1,053 | 868 | | | | | |
| Dartmouth City | 61 | 41 | 0 | 0 | 438 | 0 | 627 | 8 | | | | | |
| Bedford-Hammonds Plains | 9 | 6 | 0 | 0 | 0 | 78 | 1 | 0 | | | | | |
| Sackville | 18 | 56 | 4 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Fall River - Beaverbank | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Halifax County East | 8 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Halifax County Southwest | 5 | 5 20 0 0 0 0 0 0 | | | | | | | | | | | |
| Halifax CMA | 122 | 152 | 47 | 4 | 438 | 78 | 1,681 | 876 | | | | | |

| Table 3.4: Completions by Submarket and by Intended Market | | | | | | | | | | | | |
|--|--|-----|---|---|-----|-----|-----|-----|--|--|--|--|
| December 2013 | | | | | | | | | | | | |
| Freehold Condominium Rental Total* | | | | | | | | | | | | |
| Submarket | Dec 2013 Dec 2012 Dec 2013 Dec | | | | | | | | | | | |
| Halifax City | 14 | 13 | 0 | 0 | 187 | 196 | 201 | 209 | | | | |
| Dartmouth City | 77 | 32 | 0 | 0 | 191 | 8 | 268 | 40 | | | | |
| Bedford-Hammonds Plains | 10 | 23 | 0 | 0 | 0 | 0 | 10 | 23 | | | | |
| Sackville | 19 | 7 | 0 | 0 | 0 | 0 | 19 | 7 | | | | |
| Fall River - Beaverbank | 7 | 39 | 0 | 0 | 0 | 0 | 7 | 39 | | | | |
| Halifax County East | 34 | 16 | 0 | 0 | I | 0 | 35 | 16 | | | | |
| Halifax County Southwest | falifax County Southwest 20 23 0 0 0 0 20 23 | | | | | | | | | | | |
| Halifax CMA | 181 | 153 | 0 | 0 | 379 | 204 | 560 | 357 | | | | |

| Table 3.5: Completions by Submarket and by Intended Market | | | | | | | | | | | | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|
| January - December 2013 | | | | | | | | | | | | |
| Freehold Condominium Rental Total* | | | | | | | | | | | | |
| Submarket | YTD 2013 | YTD 2012 | | | | |
| Halifax City | 147 | 221 | 0 | 0 | 1,098 | 872 | 1,245 | 1,093 | | | | |
| Dartmouth City | 290 | 156 | 458 | 2 | 632 | 9 | 1,380 | 167 | | | | |
| Bedford-Hammonds Plains | 123 | 151 | 0 | 78 | - 1 | 0 | 124 | 229 | | | | |
| Sackville | 127 | 196 | 0 | 11 | 5 | 0 | 132 | 207 | | | | |
| Fall River - Beaverbank | 173 | 215 | 0 | 0 | I | 0 | 174 | 215 | | | | |
| Halifax County East | 171 | 98 | 0 | 0 | I | 0 | 172 | 98 | | | | |
| Halifax County Southwest 130 147 0 0 0 0 130 14 | | | | | | | | | | | | |
| Halifax CMA | 1,161 | 1,184 | 458 | 91 | 1,738 | 881 | 3,357 | 2,156 | | | | |

| | Table 4: Absorbed Single-Detached Units by Price Range | | | | | | | | | | | | |
|--------------------------|--|--------------|-----------------|------------------|-----------------|-----------------|-----------------|--------------|---------|------------------|-------|----------------------|-----------------------|
| | | | | D | ecem | ber 20 | 13 | | | | | | |
| | | | | | Price I | Ranges | | | | | | | |
| Submarket | < \$30 | 0,000 | \$300, \$349 | | \$350, \$399 | ,000 - 9,999 | \$400, \$449 | | \$450,0 | 000 + | Total | Median Price (\$) | Average Price (\$) |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | 11100 (ψ) | 11100 (ψ) |
| Halifax City | | | | | | | | | | | | | |
| December 2013 | 2 | 50.0 | - 1 | 25.0 | 0 | 0.0 | 0 | 0.0 | - 1 | 25.0 | 4 | | |
| December 2012 | 2 | 22.2 | - 1 | 11.1 | - 1 | 11.1 | 0 | 0.0 | 5 | 55.6 | 9 | | |
| Year-to-date 2013 | 23 | 31.1 | 11 | 14.9 | 8 | 10.8 | 5 | 6.8 | 27 | 36.5 | 74 | 372,317 | 482,100 |
| Year-to-date 2012 | 21 | 19.4 | 10 | 9.3 | 16 | 14.8 | 6 | 5.6 | 55 | 50.9 | 108 | 461,500 | 564,806 |
| Dartmouth City | | | | | | | | | | | | | |
| December 2013 | 12 | 29.3 | 5 | 12.2 | 4 | 9.8 | - 1 | | 19 | 46.3 | 41 | 399,900 | 407,976 |
| December 2012 | 14 | 60.9 | 4 | 17. 4 | - 1 | 4.3 | 2 | | 2 | 8.7 | 23 | 299,900 | 322,921 |
| Year-to-date 2013 | 114 | 57.3 | 16 | 8.0 | 35 | 17.6 | 5 | 2.5 | 29 | 14.6 | 199 | 299,900 | 332,334 |
| Year-to-date 2012 | 55 | 49.1 | 16 | 14.3 | 30 | 26.8 | 4 | 3.6 | 7 | 6.3 | 112 | 310,900 | 331,218 |
| Bedford-Hammonds Plains | | | | | | | | | | | | | |
| December 2013 | - 1 | 14.3 | 0 | 0.0 | - 1 | 14.3 | 0 | | 5 | 71. 4 | | | |
| December 2012 | 0 | 0.0 | - 1 | 7.7 | 5 | 38.5 | 4 | 30.8 | 3 | 23.1 | 13 | 412,550 | 550,778 |
| Year-to-date 2013 | 2 | 1.9 | 9 | 8.6 | 15 | 14.3 | 25 | 23.8 | 54 | 51. 4 | 105 | 451,000 | 536,810 |
| Year-to-date 2012 | 4 | 3.0 | 11 | 8.3 | 23 | 17.3 | 27 | 20.3 | 68 | 51.1 | 133 | 459,000 | 538,327 |
| Sackville | | | | | | | | | | | | | |
| December 2013 | 2 | 18.2 | 0 | 0.0 | 0 | 0.0 | 4 | 36.4 | 5 | 45.5 | - 11 | 429,000 | 508,655 |
| December 2012 | - 1 | 14.3 | 0 | 0.0 | 3 | 42.9 | 3 | 42.9 | 0 | 0.0 | | | |
| Year-to-date 2013 | 8 | 8.5 | 2 | 2.1 | 17 | 18.1 | 30 | 31.9 | 37 | 39.4 | 94 | 439,450 | 451,816 |
| Year-to-date 2012 | 10 | 8.8 | 10 | 8.8 | 38 | 33.3 | 17 | 14.9 | 39 | 34.2 | 114 | 396,000 | 410,023 |
| Fall River - Beaverbank | | | | | | | | | | | | | |
| December 2013 | 0 | 0.0 | I | 16.7 | 3 | 50.0 | 0 | | 2 | 33.3 | 6 | | |
| December 2012 | 3 | 12.0 | 9 | 36.0 | 5 | 20.0 | 6 | 24.0 | 2 | 8.0 | | 352,000 | 379,775 |
| Year-to-date 2013 | 30 | 21.1 | 46 | 32.4 | 35 | 24.6 | 8 | 5.6 | 23 | 16.2 | 142 | 348,445 | 374,825 |
| Year-to-date 2012 | 33 | 19.2 | 53 | 30.8 | 42 | 24.4 | 20 | 11.6 | 24 | 14.0 | 172 | 350,950 | 373,317 |
| Halifax County East | | | | | | | | | | | | | |
| December 2013 | 18 | 50.0 | 4 | 11.1 | 10 | 27.8 | I | 2.8 | 3 | 8.3 | 36 | 302,500 | 287,733 |
| December 2012 | 14 | 77.8 | 0 | 0.0 | - 1 | 5.6 | 2 | | I | 5.6 | | 264,900 | 280,722 |
| Year-to-date 2013 | 100 | 62.1 | 18 | 11.2 | 25 | 15.5 | 5 | 3.1 | 13 | 8.1 | 161 | 286,000 | 289,983 |
| Year-to-date 2012 | 50 | 53.2 | 12 | 12.8 | 18 | 19.1 | 6 | 6.4 | 8 | 8.5 | 94 | 299,900 | 305,731 |
| Halifax County Southwest | | | | | | | | | | | | | |
| December 2013 | 0 | 0.0 | 2 | 14.3 | 4 | | I | 7.1 | 7 | 50.0 | | 444,500 | 542,964 |
| December 2012 | 4 | 25.0 | 2 | 12.5 | 4 | | 2 | | 4 | 25.0 | | 377,500 | 406,727 |
| Year-to-date 2013 | - 11 | 8.7 | 20 | 15.9 | 31 | 24.6 | 22 | 17.5 | 42 | 33.3 | | 400,000 | 452,979 |
| Year-to-date 2012 | 16 | 14.3 | 17 | 15.2 | 35 | 31.3 | 8 | 7.1 | 36 | 32.1 | 112 | 381,950 | 458,333 |
| Halifax CMA | | | | | | | | | | | | | |
| December 2013 | 35 | 29.4 | 13 | 10.9 | 22 | 18.5 | 7 | | 42 | 35.3 | 119 | 369,000 | 410,616 |
| December 2012 | 38 | 34.2 | 17 | 15.3 | 20 | 18.0 | 19 | 17.1 | 17 | 15.3 | | 352,000 | 420,613 |
| Year-to-date 2013 | 288 | 32.0 | 122 | 13.5 | 166 | 18.4 | 100 | 11.1 | 225 | 25.0 | | 364,450 | 396,929 |
| Year-to-date 2012 | 189 | 22.4 | 129 | 15.3 | 202 | 23.9 | 88 | 10.4 | 237 | 28.0 | 845 | 379,900 | 426,885 |

Source: CMHC (Market Absorption Survey)

| Table 4.1: Average Price (\$) of Absorbed Single-detached Units | | | | | | | | | | | | | |
|---|---------------|---------|------|---------|---------|-------|--|--|--|--|--|--|--|
| | December 2013 | | | | | | | | | | | | |
| Submarket Dec 2013 Dec 2012 % Change YTD 2013 YTD 2012 % Change | | | | | | | | | | | | | |
| Halifax City | | | n/a | 482,100 | 564,806 | -14.6 | | | | | | | |
| Dartmouth City | 407,976 | 322,921 | 26.3 | 332,334 | 331,218 | 0.3 | | | | | | | |
| Bedford-Hammonds Plains | | 550,778 | n/a | 536,810 | 538,327 | -0.3 | | | | | | | |
| Sackville | 508,655 | | n/a | 451,816 | 410,023 | 10.2 | | | | | | | |
| Fall River - Beaverbank | | 379,775 | n/a | 374,825 | 373,317 | 0.4 | | | | | | | |
| Halifax County East | 287,733 | 280,722 | 2.5 | 289,983 | 305,731 | -5.2 | | | | | | | |
| Halifax County Southwest | 542,964 | 406,727 | 33.5 | 452,979 | 458,333 | -1.2 | | | | | | | |
| Halifax CMA | 410,616 | 420,613 | -2.4 | 396,929 | 426,885 | -7.0 | | | | | | | |

Source: CMHC (Market Absorption Survey)

| | Та | ble 5: ML | S [®] Resi | dentia | l Activ | ity by Sul | omarke | t | | | | |
|---------------------------------|-------|-------------------------------|------------------------------|--------------------|---------------|-------------------------------|------------------------------|------|-------|------|------------------------------|-------|
| | | Decembe | r 2013 | | December 2012 | | | | | % C | hange | |
| Submarket | Sales | Average Sale Price (\$) | Average Days on Market | Active Listings | Sales | Average Sale Price (\$) | Average Days on Market | | Sales | | Average Days on Market | |
| Halifax City | 57 | n/a | 124 | 647 | 56 | n/a | 81 | 437 | 1.8 | n/a | 53.1 | 48. I |
| Dartmouth City | 58 | n/a | 111 | 582 | 4 5 | n/a | 87 | 497 | 28.9 | n/a | 27.6 | 17.1 |
| Bedford-Hammonds Plains | 27 | n/a | 209 | 535 | 33 | n/a | 157 | 413 | -18.2 | n/a | 33.1 | 29.5 |
| Sackville | 14 | n/a | 111 | 230 | 20 | n/a | 90 | 213 | -30.0 | n/a | 23.3 | 8.0 |
| Halifax County Southwest | 16 | n/a | 86 | 263 | 15 | n/a | 94 | 273 | 6.7 | n/a | -8.5 | -3.7 |
| Halifax County East | 13 | n/a | 113 | 237 | 13 | n/a | 175 | 246 | 0.0 | n/a | -35.4 | -3.7 |
| Outside Halifax-Dartmouth Board | 27 | n/a | 112 | 492 | 27 | n/a | 158 | 416 | 0.0 | n/a | -29.1 | 18.3 |
| Fall River-Beaver Bank | 13 | n/a | 166 | 318 | 12 | n/a | 123 | 270 | 8.3 | n/a | 35.0 | 17.8 |
| Halifax CMA | 225 | 269,797 | 128 | 3304 | 221 | 269,098 | 112 | 2765 | 1.8 | 0.3 | 14.3 | 19.5 |
| | | | 2012 | | | | 2010 | | | 0/ 0 | | |

| | Year-to-date 2013 | | | | | Year-to-da | % Change | | | | |
|---------------------------------|-------------------|-----------------|---------|--|-----------------|------------|----------|------------------|---------|------------------|--|
| Submarket | | Average Average | | | | Average | Average | | Average | Average | |
| Cubinal Net | Sales | Sale Price | Days on | | Sales | Sale Price | Days on | Sales | Sale | Days on | |
| | | (\$) | Market | | | (\$) | Market | | Price | Market | |
| Halifax City | 1,124 | n/a | 85 | | 1,442 | n/a | 79 | -22.1 | n/a | 7.6 | |
| Dartmouth City | 1,229 | n/a | 74 | | 1,546 | n/a | 70 | -20.5 | n/a | 5.7 | |
| Bedford-Hammonds Plains | 593 | n/a | 116 | | 692 | n/a | 112 | -14.3 | n/a | 3.6 | |
| Sackville | 431 | n/a | 96 | | 532 | n/a | 74 | -19.0 | n/a | 29.7 | |
| Halifax County Southwest | 438 | n/a | 97 | | 491 | n/a | 92 | -10.8 | n/a | 5. 4 | |
| Halifax County East | 289 | n/a | 104 | | 325 | n/a | 109 | -11.1 | n/a | -4 .6 | |
| Outside Halifax-Dartmouth Board | 523 | n/a | 119 | | 553 | n/a | 109 | -5. 4 | n/a | 9.2 | |
| Fall River-Beaver Bank | 359 | n/a | 107 | | 4 70 | n/a | 94 | -23.6 | n/a | 13.8 | |
| Halifax CMA | 4,986 | 274,880 | 94 | | 6,051 | 270,742 | 87 | -17.6 | 1.5 | 8.0 | |

 $\mathsf{MLS}^{@}$ is a registered trademark of the Canadian Real Estate Association (CREA).

Source: Nova Scotia Association of REALTORS®

| Table 6: Economic Indicators December 2013 | | | | | | | | | | |
|---|-----------|---------------------------|--------------------------------|------|-------------------------|--------------|-------------------------|-----------------------------|------------------------------|------------------------------------|
| | | | | | | | | | | |
| | | P & I Per \$100,000 | Mortgag (% I Yr. Term | | Halifax CMA 2007=100 | 2002 =100 | Employment SA (,000) | Unemployment Rate (%) SA | Participation Rate (%) SA | Average Weekly Earnings (\$) |
| 2012 | January | 598 | 3.50 | 5.29 | 112.6 | 122.4 | 226 | 5.5 | 70.0 | 803 |
| | February | 595 | 3.20 | 5.24 | 113.9 | 123.0 | 226 | 5.8 | 70.3 | 804 |
| | March | 595 | 3.20 | 5.24 | 113.9 | 124.0 | 226 | 6.0 | 70.3 | 804 |
| | April | 607 | 3.20 | 5.44 | 114.0 | 124.8 | 225 | 6.2 | 70.1 | 810 |
| | May | 601 | 3.20 | 5.34 | 114.1 | 124.2 | 224 | 6.4 | 69.7 | 818 |
| | June | 595 | 3.20 | 5.24 | 114.0 | 123.5 | 223 | 6.8 | 69.6 | 823 |
| | July | 595 | 3.10 | 5.24 | 114.5 | 123.3 | 223 | 6.7 | 69.7 | 823 |
| | August | 595 | 3.10 | 5.24 | 115.0 | 123.8 | 225 | 6.4 | 69.9 | 822 |
| | September | 595 | 3.10 | 5.24 | 114.9 | 124.5 | 227 | 5.7 | 69.8 | 823 |
| | October | 595 | 3.10 | 5.24 | 114.9 | 124.4 | 227 | 5.5 | 69.7 | 821 |
| | November | 595 | 3.10 | 5.24 | 115.5 | 124.3 | 226 | 5.8 | 69.5 | 816 |
| | December | 595 | 3.00 | 5.24 | 115.7 | 123.7 | 225 | 6.3 | 69.6 | 809 |
| 2013 | January | 595 | 3.00 | 5.24 | 115.9 | 124.1 | 225 | 6.5 | 69.7 | 808 |
| | February | 595 | 3.00 | 5.24 | 117.0 | 125.2 | 226 | 6.4 | 69.7 | 814 |
| | March | 590 | 3.00 | 5.14 | 117.0 | 125.3 | 226 | 6.3 | 69.8 | 821 |
| | April | 590 | 3.00 | 5.14 | 117.0 | 125.4 | 225 | 6.5 | 69.5 | 827 |
| | May | 590 | 3.00 | 5.14 | 117.4 | 125.1 | 225 | 6.5 | 69.5 | 835 |
| | June | 590 | 3.14 | 5.14 | 117.3 | 125.0 | 227 | 6.6 | 69.9 | 843 |
| | July | 590 | 3.14 | 5.14 | 117.8 | 125.1 | 228 | 6.3 | 69.9 | 845 |
| | August | 601 | 3.14 | 5.34 | 117.6 | 125.2 | 229 | 6.2 | 70.1 | 846 |
| | September | 601 | 3.14 | 5.34 | 117.8 | 126.0 | 229 | 6.0 | 69.8 | 844 |
| | October | 601 | 3.14 | 5.34 | 117.8 | 125.4 | 229 | 6.3 | 70.2 | 845 |
| | November | 601 | 3.14 | 5.34 | 117.8 | 125.5 | 229 | 6.5 | 70.3 | 841 |
| | December | 601 | 3.14 | 5.34 | | 125.4 | 229 | 6.8 | 70.3 | 838 |

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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