#### HOUSING MARKET INFORMATION

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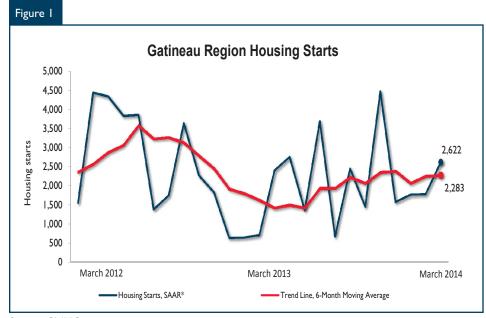


CANADA MORTGAGE AND HOUSING CORPORATION

#### Date Released: Second Quarter 2014

#### **Highlights**

- Gatineau area housing starts rise in the first quarter of 2014.
- Centris® sales fall in the first quarter of 2014 in the Gatineau area.
- Median resale house price dips.



Source: CMHC

\*SAAR2: Seasonally Adjusted Annual Rate

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Quebec part of Ottawa-Gatineau CMA

<sup>&</sup>lt;sup>2</sup> All starts figures in this release, other than actual starts and the trend estimate, are seasonally adjusted annual rates (SAAR)—that is, monthly figures adjusted to remove normal seasonal variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace were maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

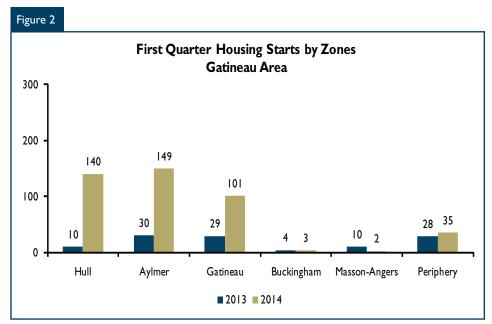
# Housing starts in the first quarter of 2014

Housing starts in the Gatineau area were trending at 2,283 units in March, compared to 2,255 in February. The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) of housing starts.

The actual data for the first quarter of 2014 revealed that starts nearly quadrupled over the number registered from January to March 2013 (430 units in 2014, versus 111 in 2013). It is important to note, however, that the level of starts recorded in the first quarter of last year was historically low.

In the first quarter of this year, starts rose in all housing categories (single-detached houses, semi-detached and row homes, and apartments). In the case of apartments, the gain was very significant, as such starts jumped from 36 units in the first quarter of 2013 up to 321 during the corresponding period in 2014.

The increase in the pace of residential construction was also noted in all intended markets (freehold, rental and condominium) and all geographic sectors in the area, except Buckingham and Masson-Angers. For condominiums, the start of construction on a project with over 100 units in Hull strongly contributed to the increase in activity in that market segment.



Source: CMHC

# Centris® sales continue to decrease in the area

In the first quarter of 2014, Centris® sales dropped by 5 per cent from the same quarter in 2013. The decline in sales of existing homes extended to all market segments. In fact, decreases were recorded for single-family homes (-2 per cent), condominiums (20 per cent) and plexes (15 per cent). The weak job market and minimal population growth in the area were no doubt factors that contributed to this decline.

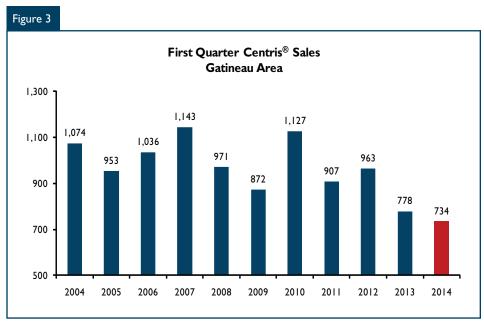
It was a completely different story on the supply side, since active Centris<sup>®</sup> listings continued to rise in the first quarter (+12 per cent), reaching 2,927 units. Once again, increases in existing homes for sale were observed in all market segments. Condominium and plex listings particularly stood out in the first quarter of the year, with hikes of about 25 per cent over the same period in 2013. It should be mentioned, however, that the increase in the supply of existing homes in the Gatineau area was not caused by a significant rise in new listings but rather by the fact that properties for sale have been staying longer on the market.

With a decrease in sales and a major increase in listings, resale market conditions in the Gatineau area eased in the first quarter of 2014. The market is balanced for single-family houses, while conditions are favourable to buyers in the case of condominiums and plexes.<sup>3</sup>

<sup>&</sup>lt;sup>3</sup> Twelve-month moving average.

# Prices decline on the resale market

This easing of the resale market seems to have had an impact on home prices in the Gatineau area. In fact, the median Centris® price of single-family homes reached \$225,000 in the first quarter of 2014, for a decrease of I per cent from the same period in 2013. In the case of condominiums and plexes, the median prices registered drops of I per cent and 3 per cent, respectively. Another sign that the market was sluggish: the average times to sell homes increased for all housing types, except plexes.



Source: QFREB, statistics Centris®

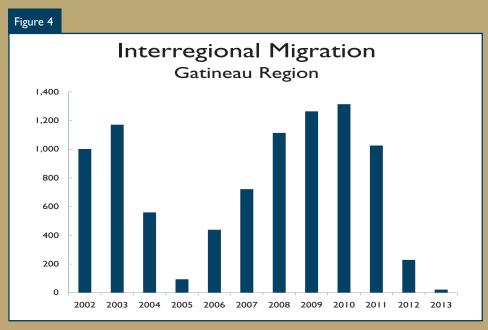
#### Interregional migration

In 2013, net interregional migration in the Gatineau area reached +22 people, down from the level of +230 people recorded the year before. This was the lowest result in several years and was in line with a strong downward trend (see figure 4).

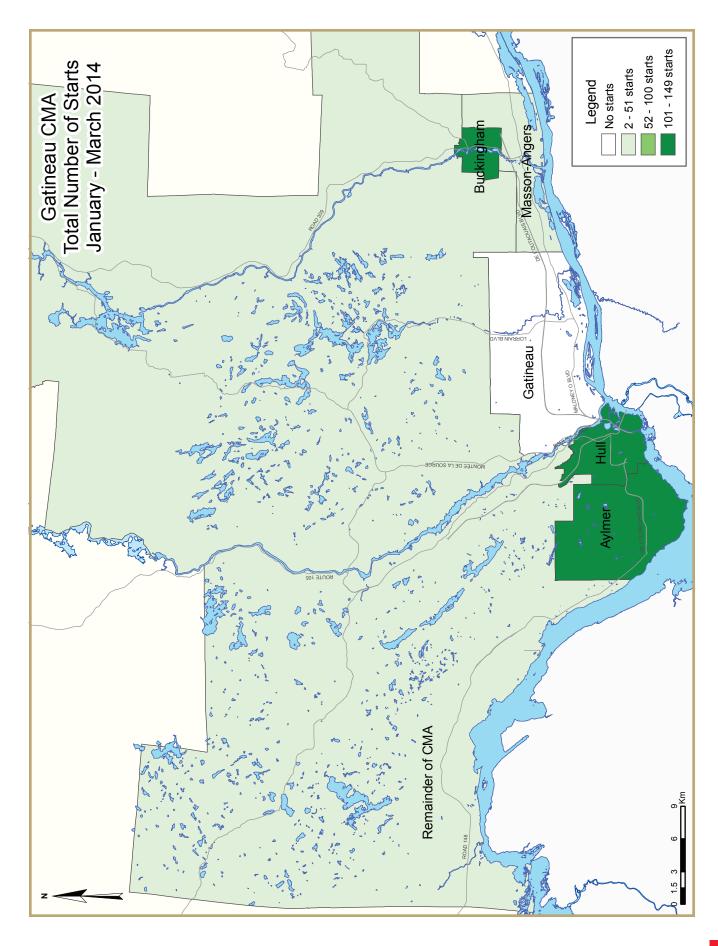
An analysis of the data revealed that the decrease in the net interregional migration was mainly attributable to the segment of people aged under 35. In fact, the annual level for this age group, which hovered around 900 people from 2008 to 2011, fell to 190 in the following two years. This significant decrease was due to the fact that the Outaouais region seems to have lost some of its appeal among young Quebeckers, given the economic conditions and, more particularly, the employment situation in the area.

According to the analysis of the data by geographic zone in the area, the decrease in the net migration essentially occurred in the city of Gatineau and did not affect the municipalities that make up the regional county municipality of Les Collines-de-l'Outaouais.

The other CMAs in the province generally showed positive net interregional migration results in 2013, except Saguenay (-42 people) and Montréal (-8,963 people).



Source: Institut de la statistique du Québec, use of the insured persons registration file (FIPA) of the RAMQ.



#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table I: Housing Starts (SAAR and Trend)											
First Quarter 2014											
Gatineau CMA <sup>I</sup>	Anr	nual	١	1onthly SAA	R		Trend <sup>2</sup>				
	2012	2013	Jan. 2014	Feb. 2014	Mar. 2014	Jan. 2014	Feb. 2014	Mar. 2014			
Single-Detached	688	475	668	537	498	511	543	523			
Multiples	2,071	1,449	1,104	1,248	2,124	1,560	1,712	1,760			
Total	2,759	2,759 1,924 1,772 1,785 2,622					2,255	2,283			
	Quarter	ly SAAR		Actual			YTD				
	2013 Q4	2014 QI	2013 Q1	2014 Q1	% change	2013 Q1	2014 Q1	% change			
Single-Detached	492	506	42	57	35.7%	42	57	35.7%			
Multiples	2,038	1,647	69	373	440.6%	69	373	440.6%			
Total	2,530	2,530 2,153 111 430 287.4% 111 430									

Source: CMHC

<sup>&</sup>lt;sup>1</sup> Census Metropolitan Area

 $<sup>^2</sup>$  The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) Detailed data available upon request

Table I.I: Housing Activity Summary of Ottawa-Gatineau CMA (Quebec portion)											
		Fi	rst Quart	er 2014							
			Owne	rship							
		Freehold		C	Condominium		Ren	tal			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
STARTS											
Q1 2014	57	30	30	0	0	167	0	146	430		
QI 2013	42	20	8	0	9	12	0	20	111		
% Change	35.7	50.0	**	n/a	-100.0	**	n/a	**	**		
Year-to-date 2014	57	30	30	0	0	167	0	146	430		
Year-to-date 2013	42	20	8	0	9	12	0	20	111		
% Change	35.7	50.0	**	n/a	-100.0	**	n/a	**	**		
UNDER CONSTRUCTION											
QI 2014	118	40	92	0	15	577	0	354	1,196		
QI 2013	145	52	55	0	40	304	0	351	947		
% Change	-18.6	-23.1	67.3	n/a	-62.5	89.8	n/a	0.9	26.3		
COMPLETIONS											
QI 2014	115	14	23	0	12	222	0	<del>4</del> 5	<del>4</del> 31		
Q1 2013	120	52	50	0	0	98	4	20	344		
% Change	-4.2	-73.1	-54.0	n/a	n/a	126.5	-100.0	125.0	25.3		
Year-to-date 2014	115	14	23	0	12	222	0	<del>4</del> 5	431		
Year-to-date 2013	120	52	50	0	0	98	4	20	344		
% Change	-4.2	-73.1	-54.0	n/a	n/a	126.5	-100.0	125.0	25.3		
<b>COMPLETED &amp; NOT ABSORB</b>	ED										
QI 2014	61	74	60	0	12	195	n/a	n/a	402		
Q1 2013	57	117	78	0	0	218	n/a	n/a	<del>4</del> 70		
% Change	7.0	-36.8	-23.1	n/a	n/a	-10.6	n/a	n/a	-14.5		
ABSORBED											
QI 2014	119	36	34	0	15	215	n/a	n/a	419		
QI 2013	129	59	38	0	3	79	n/a	n/a	308		
% Change	-7.8	-39.0	-10.5	n/a	**	172.2	n/a	n/a	36.0		
Year-to-date 2014	119	36	34	0	15	215	n/a	n/a	419		
Year-to-date 2013	129	59	38	0	3	79	n/a	n/a	308		
% Change	-7.8	-39.0	-10.5	n/a	**	172.2	n/a	n/a	36.0		

7	Table 1.2:	Housing	Activity	Summar	y by Subn	narket			
		<u>Fi</u>	rst Quart	er 2014					
			Owne	rship			Ren	4-1	
		Freehold		(	Condominium		Ken	tai	T 19
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
City of Gatineau									
Q1 2014	25	30	30	0	0	167	0	143	395
Q1 2013	14	20	8	0	9	12	0	20	83
Aylmer									
Q1 2014	12	14	16	0	0	18	0	89	149
Q1 2013	2	10	6	0	0	12	0	0	30
Hull									
Q1 2014	3	0	0	0	0	137	0	0	140
Q1 2013	2	4	0	0	4	0	0	0	10
Gatineau									
Q1 2014	8	16	14	0	0	12	0	51	101
Q1 2013	5	0	2	0	5	0	0	17	29
Buckingham									
Q1 2014	0	0	0	0	0	0	0	3	3
Q1 2013	0	4	0	0	0	0	0	0	4
Masson-Angers									
QI 2014	2	0	0	0	0	0	0	0	2
Q1 2013	5	2	0	0	0	0	0	3	10
Rest of the CMA (Quebec portion)									
Q1 2014	32	0	0	0	0	0	0	3	35
Q1 2013	28	0	0	0	0	0	0	0	28
Ottawa-Gatineau CMA (Quebec po									
Q1 2014	57	30	30	0	0	167	0	146	<del>4</del> 30
Q1 2013	42	20	8	0	9	12	0	20	111

1	Table 1.2:				y by Subn	narket			
		<u>Fi</u>	rst Quart						
			Owne	•			Ren	tal	
		Freehold			Condominium				Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	i otai"
UNDER CONSTRUCTION									
City of Gatineau									
Q1 2014	45	38	92	0	15	575	0	351	1,116
Q1 2013	57	52	53	0	40	304	0	349	855
Aylmer									
Q1 2014	24	18	67	0	6	194	0	206	515
Q1 2013	37	34	47	0	28	104	0	7	257
Hull									
Q1 2014	7	4	2	0	9	369	0	14	<del>4</del> 05
Q1 2013	2	6	6	0	4	200	0	200	418
Gatineau									
Q1 2014	12	16	23	0	0	12	0	128	191
Q1 2013	11	2	0	0	8	0	0	76	97
Buckingham									
Q1 2014	0	0	0	0	0	0	0	3	3
QI 2013	0	2	0	0	0	0	0	63	65
Masson-Angers									
Q1 2014	2	0	0	0	0	0	0	0	2
Q1 2013	7	8	0	0	0	0	0	3	18
Rest of the CMA (Quebec portion)									
Q1 2014	73	2	0	0	0	2	0	3	80
Q1 2013	88	0	2	0	0	0	0	2	92
	Ottawa-Gatineau CMA (Quebec portion)								
Q1 2014	118	40	92	0	15	577	0	354	1,196
Q1 2013	145	52	55	0	40	304	0	351	947

Table 1.2: Housing Activity Summary by Submarket										
		Fi	rst Quart	er 2014						
			Owne	rship			D			
		Freehold		C	Condominium		Ren	tai		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*	
COMPLETIONS										
City of Gatineau										
Q1 2014	38	12	23	0	12	222	0	38	345	
Q1 2013	42	46	48	0	0	98	4	19	257	
Aylmer										
Q1 2014	16	0	5	0	12	114	0	0	147	
Q1 2013	15	10	16	0	0	24	4	6	75	
Hull										
Q1 2014	5	0	0	0	0	0	0	0	5	
Q1 2013	I	4	14	0	0	50	0	3	72	
Gatineau										
Q1 2014	14	12	18	0	0	108	0	28	180	
Q1 2013	19	22	18	0	0	18	0	4	81	
Buckingham										
QI 2014	0	0	0	0	0	0	0	0	0	
QI 2013	I	8	0	0	0	6	0	0	15	
Masson-Angers										
QI 2014	3	0	0	0	0	0	0	10	13	
Q1 2013	6	2	0	0	0	0	0	6	14	
Rest of the CMA (Quebec portion)										
Q1 2014	77	2	0	0	0	0	0	7	86	
QI 2013	78	6	2	0	0	0	0	- 1	87	
Ottawa-Gatineau CMA (Quebec po										
Q1 2014	115	14	23	0	12	222	0	45	431	
Q1 2013	120	52	50	0	0	98	4	20	344	

7	Γable 1.2:				y by Subn	narket			
		Fi	rst Quart	er 2014					
			Owne	rship			Ren	tal	
		Freehold		(	Condominium		iten	tai	- 10
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETED & NOT ABSORB	ED								
City of Gatineau									
Q1 2014	57	68	60	0	12	195	n/a	n/a	392
Q1 2013	55	117	78	0	0	218	n/a	n/a	468
Aylmer									
Q1 2014	21	17	34	0	10	104	n/a	n/a	186
Q1 2013	27	43	47	0	0	147	n/a	n/a	264
Hull									
QI 2014	14	8	5	0	2	31	n/a	n/a	60
Q1 2013	4	14	19	0	0	34	n/a	n/a	71
Gatineau									
QI 2014	17	33	21	0	0	37	n/a	n/a	108
Q1 2013	17	33	12	0	0	33	n/a	n/a	95
Buckingham									
QI 2014	1	10	0	0	0	23	n/a	n/a	34
Q1 2013	2	17	0	0	0	4	n/a	n/a	23
Masson-Angers									
QI 2014	4	0	0	0	0	0	n/a	n/a	4
Q1 2013	5	10	0	0	0	0	n/a	n/a	15
Rest of the CMA (Quebec portion)									
Q1 2014	4	6	0	0	0	0	n/a	n/a	10
Q1 2013	2	0	0	0	0	0	n/a	n/a	2
Ottawa-Gatineau CMA (Quebec po									
Q1 2014	61	74	60	0	12	195	n/a	n/a	402
Q1 2013	57	117	78	0	0	218	n/a	n/a	470

7	Table 1.2:	_			y by Subn	narket			
		Fi	rst Quart	er 2014					
			Owne	rship			Ren	to!	
		Freehold		C	Condominium		Ken	tai	111
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED									
City of Gatineau									
QI 2014	42	33	34	0	15	215	n/a	n/a	339
Q1 2013	51	53	36	0	3	79	n/a	n/a	222
Aylmer									
Q1 2014	21	11	15	0	15	127	n/a	n/a	189
Q1 2013	21	8	14	0	3	35	n/a	n/a	81
Hull									
Q1 2014	4	I	2	0	0	4	n/a	n/a	- 11
Q1 2013	4	I	11	0	0	17	n/a	n/a	33
Gatineau									
Q1 2014	13	17	17	0	0	84	n/a	n/a	131
Q1 2013	18	26	11	0	0	20	n/a	n/a	75
Buckingham									
Q1 2014	0	3	0	0	0	0	n/a	n/a	3
Q1 2013	I	13	0	0	0	7	n/a	n/a	21
Masson-Angers									
Q1 2014	4	- 1	0	0	0	0	n/a	n/a	5
Q1 2013	7	5	0	0	0	0	n/a	n/a	12
Rest of the CMA (Quebec portion)									
Q1 2014	77	3	0	0	0	0	n/a	n/a	80
Q1 2013	78	6	2	0	0	0	n/a	n/a	86
Ottawa-Gatineau CMA (Quebec po									
Q1 2014	119	36	34	0	15	215	n/a	n/a	419
Q1 2013	129	59	38	0	3	79	n/a	n/a	308

Table 1.3: History of Housing Starts of Ottawa-Gatineau CMA (Quebec portion) 2004 - 2013												
			Owne	ership			-					
		Freehold			Condominium	١	Ren	tal				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
2013	475	206	202	0	37	455	4	545	1,924			
% Change	-31.0	-55.4	-25.5	n/a	19.4	-22.4	0.0	-24.0	-30.3			
2012	688	462	271	0	31	586	4	717	2,759			
% Change	-12.2	18.5	-4.9	n/a	**	6.0	n/a	161.7	14.0			
2011	784	390	285	0	4	553	0	274	2,420			
% Change	-13.8	-48.0	31.3	n/a	-69.2	31.0	-100.0	-17.5	-9.9			
2010	910	750	217	0	13	422	7	332	2,687			
% Change	-13.8	3.0	-12.9	n/a	n/a	-34.1	-79.4	-5.7	-13.8			
2009	1,056	728	249	0	0	640	34	352	3,116			
% Change	-5.7	4.3	19.1	n/a	-100.0	31.4	183.3	-46.3	-5.7			
2008	1,120	698	209	0	45	487	12	656	3,304			
% Change	8.0	56.5	-24.0	n/a	-31.8	5 <del>4</del> .1	-50.0	9.0	18.5			
2007	1,037	446	275	0	66	316	24	602	2,788			
% Change	-11.4	-14.9	65.7	n/a	**	-2.5	n/a	-16.4	-4.9			
2006	1,171	524	166	0	16	324	0	720	2,933			
% Change	-1.8	122.0	**	n/a	n/a	9.8	n/a	125.7	38.2			
2005	1,192	236	22	0	0	295	0	319	2,123			
% Change	-23.6	-34.1	-77.1	n/a	-100.0	-61.2	n/a	-21.4	-34.2			
2004	1,561	358	96	0	46	760	0	406	3,227			

Table 2: Starts by Submarket and by Dwelling Type First Quarter 2014												
	Sin	ıgle	Se	mi	Ro	ow	Apt. &	Other				
Submarket	QI 2014	QI 2013	% Change									
City of Gatineau	25	14	30	20	22	13	318	36	395	83	**	
Aylmer	12	2	14	10	12	4	111	14	149	30	**	
Hull	3	2	0	4	0	4	137	0	140	10	**	
Gatineau	8	5	16	0	10	5	67	19	101	29	**	
Buckingham	0	0	0	4	0	0	3	0	3	4	-25.0	
Masson-Angers	2	5	0	2	0	0	0	3	2	10	-80.0	
Rest of the CMA (Quebec portion)	32	28	0	0	0	0	3	0	35	28	25.0	
Ottawa-Gatineau CMA (Quebec portion)	57	42	30	20	22	13	321	36	430	111	**	

Table 2.1: Starts by Submarket and by Dwelling Type  January - March 2014												
Single Semi Row Apt. & Other Total												
Submarket	YTD	%										
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	Change	
City of Gatineau	25	14	30	20	22	13	318	36	395	83	**	
Aylmer	12	2	14	10	12	4	111	14	149	30	**	
Hull	3	2	0	4	0	4	137	0	140	10	**	
Gatineau	8	5	16	0	10	5	67	19	101	29	**	
Buckingham	0	0	0	4	0	0	3	0	3	4	-25.0	
Masson-Angers	2	5	0	2	0	0	0	3	2	10	-80.0	
Rest of the CMA (Quebec portion)	32	28	0	0	0	0	3	0	35	28	25.0	
Ottawa-Gatineau CMA	57	42	30	20	22	13	321	36	430	111	**	
(Quebec portion)	5/	42	30	20	22	13	321	36	430	111	7,0,	

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market First Quarter 2014												
Row Apt. & Other												
Submarket		Freehold and Rental Freehold and Condominium Condominium										
	QI 2014	21 2014 QI 2013 QI 2014 QI 2013 QI 2014 QI 2013 QI 2014 QI 20										
City of Gatineau	22	13	0	0	175	16	143	20				
Aylmer	12	4	0	0	22	14	89	0				
Hull	0	4	0	0	137	0	0	0				
Gatineau	10	5	0	0	16	2	51	17				
Buckingham	0	0	0	0	0	0	3	0				
Masson-Angers	0	0	0	0	0	0	0	3				
Rest of the CMA (Quebec portion)	0	0	0	0	0	0	3	0				
Ottawa-Gatineau CMA (Quebec portion)	22	22 13 0		0	0 175 1		146	20				

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - March 2014												
Row Apt. & Other												
Submarket	Freeho Condoi		Rer	ntal	Freeho Condor		Rental					
	YTD 2014	TD 2014 YTD 2013 YTD 2014 YTD 2013 YTD 2014 YTD 2013 YTD 2014 Y										
City of Gatineau	22	13	0	0	175	16	143	20				
Aylmer	12	4	0	0	22	14	89	0				
Hull	0	4	0	0	137	0	0	0				
Gatineau	10	5	0	0	16	2	51	17				
Buckingham	0	0	0	0	0	0	3	0				
Masson-Angers	0	0	0	0	0	0	0	3				
Rest of the CMA (Quebec portion)	0	0	0	0	0	0	3	0				
Ottawa-Gatineau CMA (Quebec portion)	22 13 0 0			0	175	16	146	5 20				

Та	Table 2.4: Starts by Submarket and by Intended Market First Quarter 2014													
Submarket	Freel	nold	Condor	minium	Ren	ital	Total*							
Submarket	QI 2014	Q1 2013	QI 2014	Q1 2013	QI 2014	Q1 2013	QI 2014	Q1 2013						
City of Gatineau	85	42	167	21	143	20	395	83						
Aylmer	42	18	18	12	89	0	149	30						
Hull	3	6	137	4	0	0	140	10						
Gatineau	38	7	12	5	51	17	101	29						
Buckingham	0	4	0	0	3	0	3	4						
Masson-Angers	2	7	0	0	0	3	2	10						
Rest of the CMA (Quebec portion)	32	28	0	0	3	0	35	28						
Ottawa-Gatineau CMA (Quebec portion)	117	70	167	21	146	20	430	111						

Та	Table 2.5: Starts by Submarket and by Intended Market  January - March 2014														
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*								
Submarket	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013							
City of Gatineau	85	42	167	21	143	20	395	83							
Aylmer	42	18	18	12	89	0	149	30							
Hull	3	6	137	4	0	0	140	10							
Gatineau	38	7	12	5	51	17	101	29							
Buckingham	0	4	0	0	3	0	3	4							
Masson-Angers	2	7	0	0	0	3	2	10							
Rest of the CMA (Quebec portion)	32	28	0	0	3	0	35	28							
Ottawa-Gatineau CMA (Quebec portion)	117	70	167	21	146	20	430	111							

Tal	Table 3: Completions by Submarket and by Dwelling Type First Quarter 2014														
	Single		Se	Semi		Row		Apt. & Other		Total					
Submarket	QI 2014	QI 2013	QI 2014	QI 2013	QI 2014	QI 2013	QI 2014	QI 2013	QI 2014	QI 2013	% Change				
City of Gatineau	38	42	12	46	27	34	268	135	345	257	34.2				
Aylmer	16	15	0	10	17	20	114	30	147	75	96.0				
Hull	5	- 1	0	4	0	14	0	53	5	72	-93.1				
Gatineau	14	19	12	22	10	0	144	40	180	81	122.2				
Buckingham	0	- 1	0	8	0	0	0	6	0	15	-100.0				
Masson-Angers	3	6	0	2	0	0	10	6	13	14	-7.1				
Rest of the CMA (Quebec portion)	77	78	2	6	0	0	7	3	86	87	-1.1				
Ottawa-Gatineau CMA (Quebec portion)	115	120	14	52	27	34	275	138	431	344	25.3				

Tabl	e 3.1: C	omplet	ions by January			d by Dw	velling 1	Гуре			
Single Semi Row Apt. & Other Total											
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	Change
City of Gatineau	38	42	12	46	27	34	268	135	345	257	34.2
Aylmer	16	15	0	10	17	20	114	30	147	75	96.0
Hull	5	- 1	0	4	0	14	0	53	5	72	-93.1
Gatineau	14	19	12	22	10	0	144	40	180	81	122.2
Buckingham	0	- 1	0	8	0	0	0	6	0	15	-100.0
Masson-Angers	3	6	0	2	0	0	10	6	13	14	-7.1
Rest of the CMA (Quebec portion)	77	78	2	6	0	0	7	3	86	87	-1.1
Ottawa-Gatineau CMA (Quebec portion)	115	120	14	52	27	34	275	138	431	344	25.3

Table 3.2: Com	Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market First Quarter 2014													
Row Apt. & Other														
Submarket	Freeho Condor		Ren	ntal	Freeho Condor		Rental							
	QI 2014	Q1 2013	QI 2014	Q1 2013	QI 2014	QI 2013	QI 2014	QI 2013						
City of Gatineau	27	30	0	4	230	116	38	19						
Aylmer	17	16	0	4	114	24	0	6						
Hull	0	14	0	0	0	50	0	3						
Gatineau	10	0	0	0	116	36	28	4						
Buckingham	0	0	0	0	0	6	0	0						
Masson-Angers	0	0	0	0	0	0	10	6						
Rest of the CMA (Quebec portion)	0	0	0	0	0	2	7	- 1						
Ottawa-Gatineau CMA (Quebec portion)	27	30	0	4	230	118	45	20						

Table 3.3: Com	Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - March 2014														
Row Apt. & Other															
Submarket	Freeho Condo		Rer	ntal	Freeho Condoi		Rental								
	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013							
City of Gatineau	27	30	0	4	230	116	38	19							
Aylmer	17	16	0	4	114	24	0	6							
Hull	0	14	0	0	0	50	0	3							
Gatineau	10	0	0	0	116	36	28	4							
Buckingham	0	0	0	0	0	6	0	0							
Masson-Angers	0	0	0	0	0	0	10	6							
Rest of the CMA (Quebec portion)	0	0	0	0	0	2	7	I							
Ottawa-Gatineau CMA (Quebec portion)	27	30	0	4	230	118	45	20							

Table	Table 3.4: Completions by Submarket and by Intended Market First Quarter 2014													
Submarket	Free	hold	Condor	minium	Ren	ntal	Total*							
Submarket	QI 2014	QI 2013	QI 2014	QI 2013	QI 2014	Q1 2013	QI 2014	Q1 2013						
City of Gatineau	73	136	234	98	38	23	345	257						
Aylmer	21	41	126	24	0	10	147	75						
Hull	5	19	0	50	0	3	5	72						
Gatineau	44	59	108	18	28	4	180	81						
Buckingham	0	9	0	6	0	0	0	15						
Masson-Angers	3	8	0	0	10	6	13	14						
Rest of the CMA (Quebec portion)	79	86	0	0	7	- 1	86	87						
Ottawa-Gatineau CMA (Quebec portion)	152	222	234	98	45	24	431	344						

Table	Table 3.5: Completions by Submarket and by Intended Market  January - March 2014														
Submarket	Free	hold	Condo	minium	Ren	ntal	Total*								
Submarket	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013							
City of Gatineau	73	136	234	98	38	23	345	257							
Aylmer	21	41	126	24	0	10	147	75							
Hull	5	19	0	50	0	3	5	72							
Gatineau	44	59	108	18	28	4	180	81							
Buckingham	0	9	0	6	0	0	0	15							
Masson-Angers	3	8	0	0	10	6	13	14							
Rest of the CMA (Quebec portion)	79	86	0	0	7	1	86	87							
Ottawa-Gatineau CMA (Quebec portion)	152	222	234	98	45	24	431	344							

Table 4: Absorbed Single-Detached Units by Price Range													
				Fir	st Qua	arter 2	014						
					Price I								
			\$150,	000 -	\$175.		\$200,	000 -				Median	Average
Submarket	< \$15	0,000	\$174	,999	\$199	,999	\$249		\$250,0	000 +	Total	Price (\$)	Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		i rice (φ)	i rice (φ)
City of Gatineau													
QI 2014	0	0.0	0	0.0	- 1	2.4	2	4.8	39	92.9	42	446,500	449,473
QI 2013	0	0.0	0	0.0	0	0.0	6	11.8	45	88.2	51	400,000	500,194
Year-to-date 2014	0	0.0	0	0.0	- 1	2.4	2	4.8	39	92.9	42	446,500	449,473
Year-to-date 2013	0	0.0	0	0.0	0	0.0	6	11.8	45	88.2	51	400,000	500,194
Aylmer													
QI 2014	0	0.0	0	0.0	0	0.0	0	0.0	21	100.0	21	479,624	475,313
QI 2013	0	0.0	0	0.0	0	0.0	- 1	4.8	20	95.2	21	400,000	655,261
Year-to-date 2014	0	0.0	0	0.0	0	0.0	0	0.0	21	100.0	21	479,624	475,313
Year-to-date 2013	0	0.0	0	0.0	0	0.0	- 1	4.8	20	95.2	21	400,000	655,261
Hull		,											
QI 2014	0	0.0	0	0.0	0	0.0	0	0.0	4	100.0	4		
QI 2013	0	0.0	0	0.0	0	0.0	0	0.0	4	100.0	4		
Year-to-date 2014	0	0.0	0	0.0	0	0.0	0	0.0	4	100.0	4		
Year-to-date 2013	0	0.0	0	0.0	0	0.0	0	0.0	4	100.0	4		
Gatineau		·											
QI 2014	0	0.0	0	0.0	0	0.0	- 1	7.7	12	92.3	13	420,367	459,164
QI 2013	0	0.0	0	0.0	0	0.0	0	0.0	18	100.0	18	408,900	432,559
Year-to-date 2014	0	0.0	0	0.0	0	0.0	- 1	7.7	12	92.3	13	420,367	459,164
Year-to-date 2013	0	0.0	0	0.0	0	0.0	0	0.0	18	100.0	18	408,900	432,559
Buckingham		,				·							
QI 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
QI 2013	0	0.0	0	0.0	0	0.0	0	0.0	- 1	100.0	- 1		
Year-to-date 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2013	0	0.0	0	0.0	0	0.0	0	0.0	- 1	100.0	- 1		
Masson-Angers		,											
QI 2014	0	0.0	0	0.0	- 1	25.0	I	25.0	2	50.0	4		
QI 2013	0	0.0	0	0.0	0	0.0	5	71.4	2	28.6	7		
Year-to-date 2014	0	0.0	0	0.0	I	25.0	- 1	25.0	2	50.0	4		
Year-to-date 2013	0	0.0	0	0.0	0	0.0	5	71.4	2	28.6	7		
Rest of the CMA (Quebec po	rtion)	·											
QI 2014	0	0.0	0	0.0	0	0.0	3	3.9	74	96.1	77	330,000	366,300
QI 2013	0	0.0	0	0.0	2	2.7	9	12.0	64	85.3	75	335,000	331,522
Year-to-date 2014	0	0.0	0	0.0	0	0.0	3		74	96.1	77	330,000	366,300
Year-to-date 2013	0	0.0	0	0.0	2	2.7	9		64	85.3	75	335,000	331,522
Ottawa-Gatineau CMA (Que	bec por												
QI 2014	0	0.0	0	0.0	- 1	0.8	5	4.2	113	95.0	119	360,000	395,655
QI 2013	0	0.0	0	0.0	2		15	11.9	109	86.5	126	350,000	399,794
Year-to-date 2014	0	0.0	0	0.0	- 1		5	4.2	113	95.0	119	360,000	395,655
Year-to-date 2013	0	0.0	0	0.0	2	1.6	15	11.9	109	86.5	126	350,000	399,794

Source: CMHC (Market Absorption Survey)

Table	Table 4.1: Average Price (\$) of Absorbed Single-detached Units First Quarter 2014													
Submarket	QI 2014	Q1 2013	% Change	YTD 2014	YTD 2013	% Change								
City of Gatineau	449,473	500,194	-10.1	449,473	500,194	-10.1								
Aylmer	475,313	655,261	-27.5	475,313	655,261	-27.5								
Hull			n/a			n/a								
Gatineau	459,164	432,559	6.2	459,164	432,559	6.2								
Buckingham			n/a			n/a								
Masson-Angers			n/a			n/a								
Rest of the CMA (Quebec portion)	366,300	331,522	10.5	366,300	331,522	10.5								
Ottawa-Gatineau CMA (Quebec portion)	395,655	399,794	-1.0	395,655	399,794	-1.0								

Source: CMHC (Market Absorption Survey)

	Table 5: Centris <sup>®</sup> Residential Activity for Gatineau													
						Last Four	Quarters <sup>3</sup>							
	Number of Sales	Number of New Listings	Number of Active Listings	Average Price (\$)	Active Listings to Sales Ratio <sup>2</sup>	Average Price <sup>2</sup> (\$)	Active Listings to Sales Ratio <sup>2</sup>							
SINGLE FAMILY*														
QI 2014	596	1,742	2,195	241,430	11.0	250,278	9.2							
QI 2013	608	1,728	2,040	244,288	10.1	246,464	7.9							
% Change	-2.0	0.8	7.6	-1.2	n/a	1.5	n/a							
YTD 2014	596	1,742	2,195	241,430	11.0	n/a	n/a							
YTD 2013	608	1,728	2,040	244,288	10.1	n/a	n/a							
% Change	-2.0	0.8	7.6	-1.2	n/a	n/a	n/a							
CONDOMINIUMS*														
QI 2014	84	345	519	175,497	18.5	177,593	13.8							
QI 2013	105	340	413	173,503	11.8	174,276	9.2							
% Change	-20.0	1.5	25.6	1.1	n/a	1.9	n/a							
YTD 2014	84	345	519	175,497	18.5	n/a	n/a							
YTD 2013	105	340	413	173,503	11.8	n/a	n/a							
% Change	-20.0	1.5	25.6	1.1	n/a	n/a	n/a							
PLEX*														
QI 2014	53	143	204	281,143	11.6	281,937	10.1							
QI 2013	62	144	164	288,499	7.9	286,716	6.9							
% Change	-14.5	-0.7	24.6	-2.5	n/a	-1.7	n/a							
YTD 2014	53	143	204	281,143	11.6	n/a	n/a							
YTD 2013	62	144	164	288,499	7.9	n/a	n/a							
% Change	-14.5	-0.7	24.6	-2.5	n/a	n/a	n/a							
TOTAL														
Q1 2014	734	2,234	2,927	235,820	12.0	242,917	9.9							
Q1 2013	776	2,213	2,623	238,203	10.1	239,834	8.0							
% Change	-5.4	0.9	11.6	-1.0	n/a	1.3	n/a							
YTD 2014	734	2,234	2,927	235,820	12.0	n/a								
YTD 2013	776	2,213	2,623	238,203	10.1	n/a								
% Change	-5.4	0.9	11.6	-1.0	n/a	n/a	n/a							

 $<sup>^{\</sup>rm I}$  Source: QFREB by the Centris  $^{\rm I\!\!\! B}$  system

<sup>&</sup>lt;sup>2</sup> Calculations: CMHC.

<sup>&</sup>lt;sup>3</sup> Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

<sup>--</sup> Data not available when there are fewer than 30 sales.

n/a Not applicable.

 $<sup>\</sup>ensuremath{^{*}}$  Refer to Centris® for the definitions.

<sup>\*\*</sup> Observed change greater than 100%.

			Т	able 6	: Economi	c Indicat	tors								
	First Quarter 2014														
		Inter	est Rates		NHPI,		Ottawa-Gati	neau CMA (Queb	oec portion) La	oour Market					
		P & I Per \$100,000	Mortgag (% I Yr. Term			CPI, 2002 =100 (Quebec)	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA						
2013	January	595	3.00	5.24	116.6	120.4	171.0	6.8	69.6	911					
	February	595	3.00	5.24	116.4	122.1	170.9	6.8	69.5	904					
	March	590	3.00	5.14	116.5	121.8	171.4	6.7	69.5	904					
	April	590	3.00	5.14	116.6	121.8	172.0	6.4	69.5	908					
	May	590	3.00	5.14	116.3	121.9	170.4	6.0	68.5	913					
	June	590	3.14	5.14	116.3	121.8	169.4	5.8	67.9	913					
	July	590	3.14	5.14	116.1	121.8	167.7	6.3	67.5	909					
	August	601	3.14	5.34	116.0	121.9	168.4	6.1	67.5	909					
	September	601	3.14	5.34	115.9	122.0	168.0	6.1	67.3	918					
	October	601	3.14	5.34	115.9	121.6	168.1	6.0	67.2	930					
	November	601	3.14	5.34	115.4	121.8	169.0	6.6	67.9	942					
	December	601	3.14	5.34	115.5	121.5	170.0	7.0	68.5	954					
2014	January	595	3.14	5.24	115.3	121.7	172	6.8	69.3	967					
	February	595	3.14	5.24	115.4	122.6	172.6	6.7	69.2	981					
	March	581	3.14	4.99		122.9	174.0	6.7	69.7	994					
	April														
	May														
	June														
	July														
	August														
	September														
	October														
	November														
	December														

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

## STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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