HOUSING MARKET INFORMATION

HOUSING NOW Montréal CMA





Date Released: November 2014

Highlights

- Housing starts were trending up slightly in October, mainly as a result of sustained activity in the condominium segment.
- For the first ten months of the year, residential construction increased in all sectors of the Montréal CMA, except Laval.
- In October, existing home sales were down by I per cent from the same period in 2013.



Source: CMHC

Canada

*SAAR1: Seasonally Adjusted Annual Rate

¹ All starts figures in this release, other than actual starts and the trend estimate, are seasonally adjusted annual rates (SAAR)—that is, monthly figures adjusted to remove normal seasonal variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace were maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

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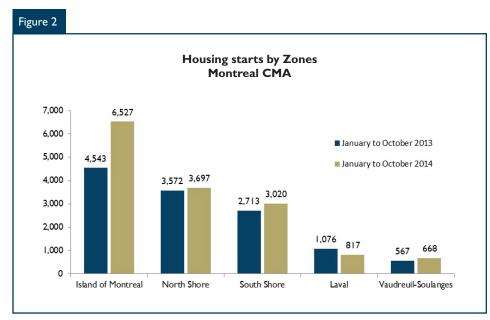


New home market

Housing starts in the Montréal census metropolitan area (CMA) were trending at 18,618 units in October, compared to 18,312 in September,² according to Canada Mortgage and Housing Corporation (CMHC). The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) of housing starts.

The trend in housing starts in the Montréal CMA was up slightly for a second straight month in October. Activity was supported by the construction of condominiums, mainly on the Island of Montréal. However, the rate of starts should slow down over the coming months, on account of the significant number of properties for sale on both the existing and new home markets. In fact, the inventory of completed and unabsorbed condominiums continued to increase in the Montréal CMA, reaching nearly 2,800 units in October of this year, for a hike of 49 per cent over October 2013.

According to the actual data, I,701 housing starts were enumerated in the Montréal CMA in October 2014, compared to I,404 during the same period in 2013, with activity picking up by 21 per cent. Condominium starts posted the greatest hike (+80 per cent). Freehold home construction also recorded a gain, albeit less significant, with a rise of nearly 11 per cent. An increase in row housing activity was the main reason for the growth in production in this market segment, as single-



Source: CMHC

detached and semi-detached home starts registered decreases. Rental housing starts, for their part, fell by 16 per cent.

Total starts for the first ten months of the year also showed an increase in activity in the overall Montréal CMA (+18 per cent) over the same period in 2013. All geographic sectors of the CMA recorded gains in starts, except Laval, which recorded a drop of 24 per cent. Across the rest of the CMA, the increases in starts were 44 per cent on the Island of Montréal, 18 per cent in Vaudreuil-Soulanges, 11 per cent on the South Shore and nearly 4 per cent on the North Shore.

Resale market

According to the latest Centris® housing statistics from the Quebec Federation of Real Estate Boards (QFREB), 2,636 sales were registered in the Montréal CMA in October 2014,

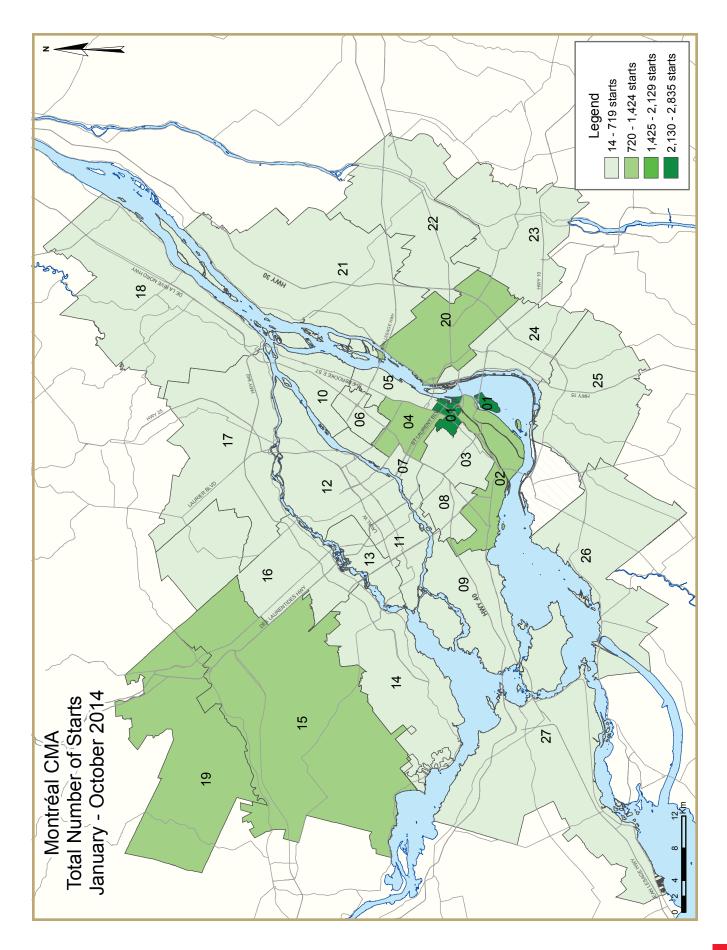
for a decrease of I per cent from the same period in 2013. Centris[®] transactions fell by I per cent for single-family houses and by 4 per cent for condominiums, but they rose by about 5 per cent in the case of plexes.

The overall supply of existing residential properties continued to grow in October. In fact, total active Centris® listings rose by 8 per cent over the same month in 2013. The supply of plexes posted the greatest increase (+15 per cent). The numbers of existing single-family homes and condominiums on the market also rose, but to a lesser extent (by about 7 per cent).

Across the geographic sectors of the CMA, resale market conditions were rather diverse. Laval stood out the most, with a 15 per cent increase in sales. Conversely, on the North Shore, sales of residential properties slid by 12 per cent. In the other sectors, transactions remained relatively stable.

 $^{^{2}\,}$ The stand-alone monthly SAAR was 19,837 units in October, up from 18,709 in September.

The figures for the first ten months of the year for the overall CMA showed an increase in active listings (+9 per cent) and a decrease in sales (-3 per cent). Given this steady rise in the supply and the slowdown in demand, the market remained relatively soft. With market conditions favouring buyers in all segments, prices were up only slightly. For the period from January to October, the median prices rose by 2 per cent for condominiums and plexes but remained relatively stable in the case of single-family houses (+I per cent).



| | ZONE DESCRIPTIONS - MONTRÉAL CMA |
|---------|---|
| Zone I | Downtown Montréal (bordered on the east by Amherst Street, on the west by Guy Street and on the north by Chemin Remembrance and Des Pins Avenue), Île-des-Soeurs. |
| Zone 2 | Dorval, L'Île-Dorval, Montréal (Lachine, LaSalle, Le Sud-Ouest, Verdun). |
| Zone 3 | Côte-Saint-Luc, Hampstead, Montréal (Côte-des-Neiges, Notre-Dame-de-Grâce, Outremont), Montréal-Ouest, Mont-Royal, Westmount. |
| Zone 4 | Montréal (Parc-Extension, Plateau Mont-Royal, Rosemont (including La Petite-Patrie), Saint-Michel, Villeray). |
| Zone 5 | Montréal (Mercier, Hochelaga-Maisonneuve, Centre-Sud). |
| Zone 6 | Montréal (Anjou, Saint-Léonard). |
| Zone 7 | Montréal (Ahuntsic, Cartierville, Montréal-Nord). |
| Zone 8 | Montréal (Saint-Laurent). |
| Zone 9 | Beaconsfield, Baie-d'Urfé, Dollard-des-Ormeaux, Kirkland, Pointe-Claire, Sainte-Anne-de-Bellevue, Senneville, Montréal (L'Île-Bizard, Pierrefonds, Roxboro, Sainte-Geneviève). |
| Zone 10 | Montréal-Est, Montréal (Pointe-aux-Trembles, Rivière-des-Prairies). |
| Zone II | Laval (Chomedey, Sainte-Dorothée, Laval-sur-le-Lac). |
| Zone 12 | Laval (Auteuil, Duvernay, Laval-des-Rapides, Pont-Viau, Saint-François, Saint-Vincent-de-Paul, Vimont). |
| Zone 13 | Laval (Fabreville, Laval-Ouest, Sainte-Rose). |
| Zone I4 | MRC Deux-Montagnes (Deux-Montagnes, Oka, Pointe-Calumet, Saint-Eustache, Saint-Joseph-du-Lac, Sainte-Marthe-sur-le-Lac). |
| Zone 15 | Mirabel, Saint-Placide |
| Zone 16 | MRC Thérèse-de-Blainville (Blainville, Boisbriand, Bois-des-Filion, Lorraine, Rosemère, Sainte-Anne-des-Plaines, Sainte-Thérèse). |
| Zone 17 | MRC Les Moulins (Terrebonne, Mascouche). |
| Zone 18 | Charlemagne, Lavaltrie, L'Assomption, Repentigny, Saint-Sulpice, L'Épiphanie |
| Zone 19 | Gore, Saint-Colomban, Saint-Jérôme. |
| Zone 20 | Longueuil. |
| Zone 21 | Boucherville, Saint-Amable, Sainte-Julie, Varennes, Verchères |
| Zone 22 | Beloeil, McMasterville, Mont-Saint-Hilaire, Otterburn Park, Saint-Basile-le-Grand, Saint-Bruno-de-Montarville, Saint-Mathieu-de-Beloeil. |
| Zone 23 | Carignan, Chambly, Richelieu, Saint-Mathias-sur-Richelieu. |
| Zone 24 | Brossard, La Prairie, Saint-Lambert. |
| Zone 25 | Candiac, Delson, Saint-Constant, Saint-Mathieu, Saint-Philippe, Sainte-Catherine. |
| Zone 26 | Beauharnois, Châteauguay, Léry, Mercier, Saint-Isidore. |
| Zone 27 | Hudson, Les Cèdres, L'Île-Cadieux, L'Île-Perrot, Notre-Dame-de-L'Île-Perrot, Pincourt, Pointe-des-Cascades, Saint-Lazare, Terrasse-Vaudreuil, Vaudreuil-Dorion, Vaudreuil-sur-le-Lac, Saint-Zotique, Coteau-du-Lac M, Les Coteaux M |

HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

Available in SELECTED Reports:

- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| Table I: Housing Starts October | | |
|--------------------------------------|----------------|--------------|
| Montreal CMA ¹ | September 2014 | October 2014 |
| Trend ² | 18,312 | 18,618 |
| SAAR | 18,709 | 19,837 |
| | October 2013 | October 2014 |
| Actual | | |
| October - Single-Detached | 285 | 231 |
| October - Multiples | 1,119 | 1,470 |
| October - Total | 1,404 | 1,701 |
| January to October - Single-Detached | 2,561 | 2,278 |
| January to October - Multiples | 9,910 | 12,451 |
| January to October - Total | 12,471 | 14,729 |
| | | |

Source: CMHC

Detailed data available upon request

¹ Census Metropolitan Area

 $^{^{2}\ \}text{The trend}$ is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

| Ta | Table I.I: Housing Activity Summary of Montréal CMA | | | | | | | | | | | |
|------------------------|---|----------|----------------------|--------|-----------------|-----------------|-----------------------------------|-------|--------|--|--|--|
| | | | October | 2014 | | | | | | | | |
| | | | Owne | rship | | | D | e-1 | | | | |
| | | Freehold | | C | Condominium | | Ren | | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Apt. & Semi, and Other | | Total* | | | |
| STARTS | | | | | | | | | | | | |
| October 2014 | 231 | 46 | 108 | 0 | 23 | 1,010 | 0 | 283 | 1,701 | | | |
| October 2013 | 285 | 52 | 11 | 0 | 21 | 553 | 4 | 333 | 1,404 | | | |
| % Change | -18.9 | -11.5 | ** | n/a | 9.5 | 82.6 | -100.0 | -15.0 | 21.2 | | | |
| Year-to-date 2014 | 2,278 | 610 | 648 | 0 | 89 | 8,442 | 3 | 2,174 | 14,729 | | | |
| Year-to-date 2013 | 2,561 | 593 | 409 | 0 | 45 | 7,101 | 8 | 1,566 | 12,471 | | | |
| % Change | -11.1 | 2.9 | 58.4 | n/a | 97.8 | 18.9 | -62.5 | 38.8 | 18.1 | | | |
| UNDER CONSTRUCTION | | | | | | | | | | | | |
| October 2014 | 1,075 | 299 | 607 | 0 | 74 | 10,564 | 0 | 2,729 | 15,754 | | | |
| October 2013 | 1,384 | 432 | 316 | 0 | 73 | 12,410 | 8 | 2,001 | 16,862 | | | |
| % Change | -22.3 | -30.8 | 92.1 | n/a | 1.4 | -14.9 | -100.0 | 36.4 | -6.6 | | | |
| COMPLETIONS | | | | | | | | | | | | |
| October 2014 | 258 | 90 | 27 | 0 | 11 | 1,093 | 0 | 73 | 1,630 | | | |
| October 2013 | 238 | 64 | 86 | 0 | 0 | 570 | 0 | 425 | 1,383 | | | |
| % Change | 8.4 | 40.6 | -68.6 | n/a | n/a | 91.8 | n/a | -82.8 | 17.9 | | | |
| Year-to-date 2014 | 2,503 | 708 | 437 | 0 | 143 | 10,053 | 9 | 1,966 | 15,957 | | | |
| Year-to-date 2013 | 2,858 | 631 | 821 | 0 | 69 | 7,782 | 0 | 1,785 | 14,325 | | | |
| % Change | -12.4 | 12.2 | -46.8 | n/a | 107.2 | 29.2 | n/a | 10.1 | 11.4 | | | |
| COMPLETED & NOT ABSORE | BED | | | | | | | | | | | |
| October 2014 | 362 | 205 | 141 | 0 | 35 | 2,765 | n/a | n/a | 3,508 | | | |
| October 2013 | 386 | 147 | 161 | 0 | 24 | 1,859 | n/a | n/a | 2,577 | | | |
| % Change | -6.2 | 39.5 | -12.4 | n/a | 45.8 | 48.7 | n/a | n/a | 36.1 | | | |
| ABSORBED | | | | | | | | | | | | |
| October 2014 | 278 | 65 | 43 | 0 | 12 | 932 | n/a | n/a | 1,330 | | | |
| October 2013 | 246 | 64 | 81 | 0 | 5 | 564 | n/a | n/a | 960 | | | |
| % Change | 13.0 | 1.6 | -46.9 | n/a | 140.0 | 65.2 | n/a | n/a | 38.5 | | | |
| Year-to-date 2014 | 2,537 | 656 | 460 | 0 | 128 | 9,311 | n/a | n/a | 13,092 | | | |
| Year-to-date 2013 | 2,834 | 638 | 802 | 0 | 81 | 7,689 | n/a | n/a | 12,044 | | | |
| % Change | -10.5 | 2.8 | -42.6 | n/a | 58.0 | 21.1 | n/a | n/a | 8.7 | | | |

| Table 1.2: Housing Activity Summary by Submarket | | | | | | | | | | | | |
|--|--------|----------|----------------------|--------|-----------------|--------------------|-----------------------------|-----------------|--------|--|--|--|
| | | | October | 2014 | | | | | | | | |
| | | | Owne | rship | | | | | | | | |
| | | Freehold | | | Condominium | | Ren | tal | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | | | |
| STARTS | | | | | | | | | | | | |
| Island of Montréal | | | | | | | | | | | | |
| October 2014 | 14 | 4 | 57 | 0 | 0 | 704 | 0 | 31 | 810 | | | |
| October 2013 | 23 | 2 | 0 | 0 | 0 | 227 | 0 | 253 | 650 | | | |
| Laval | | | | | | | | | | | | |
| October 2014 | 19 | 6 | 3 | 0 | 0 | 17 | 0 | 8 | 53 | | | |
| October 2013 | 24 | 2 | 0 | 0 | 5 | 28 | 0 | 18 | 77 | | | |
| North Shore | | | | | | | | | | | | |
| October 2014 | 114 | 12 | 17 | 0 | 20 | 84 | 0 | 158 | 405 | | | |
| October 2013 | 156 | 16 | 6 | 0 | 0 | 166 | 0 | 50 | 394 | | | |
| South Shore | | | | | | | | | | | | |
| October 2014 | 60 | 24 | 15 | 0 | 0 | 150 | 0 | 80 | 329 | | | |
| October 2013 | 57 | 26 | 3 | 0 | 16 | 70 | 4 | 12 | 188 | | | |
| Vaudreuil-Soulanges | | | | | | | | | | | | |
| October 2014 | 24 | 0 | 16 | 0 | 3 | 55 | 0 | 6 | 104 | | | |
| October 2013 | 25 | 6 | 2 | 0 | 0 | 62 | 0 | 0 | 95 | | | |
| Montréal CMA | | | | | | | | | | | | |
| October 2014 | 231 | 46 | 108 | 0 | 23 | 1,010 | 0 | 283 | 1,701 | | | |
| October 2013 | 285 | 52 | П | 0 | | 553 | 4 | 333 | 1,404 | | | |
| UNDER CONSTRUCTION | | | | | | | | | | | | |
| Island of Montréal | | | | | | | | | | | | |
| October 2014 | 109 | 54 | 176 | 0 | 6 | 7,175 | 0 | 1,208 | 9,134 | | | |
| October 2013 | 138 | 90 | 93 | 0 | 24 | 7,690 | 0 | 655 | 8,928 | | | |
| Laval | | | | | | ,,,,,,, | | | .,. | | | |
| October 2014 | 112 | 27 | 79 | 0 | 8 | 771 | 0 | 130 | 1,127 | | | |
| October 2013 | 104 | 36 | 47 | 0 | 13 | 1,013 | 0 | 208 | 1,421 | | | |
| North Shore | | | | | | ,,,, | | | , | | | |
| October 2014 | 463 | 52 | 157 | 0 | 33 | 1,169 | 0 | 682 | 2,556 | | | |
| October 2013 | 656 | 90 | 80 | 0 | | 1, 4 75 | 0 | 317 | 2,618 | | | |
| South Shore | | | | | | , | | | ,,,,, | | | |
| October 2014 | 267 | 134 | 120 | 0 | 24 | 1,250 | 0 | 672 | 2,467 | | | |
| October 2013 | 318 | 174 | 40 | 0 | | 2,040 | | 763 | 3,371 | | | |
| Vaudreuil-Soulanges | | | | | | _,• | | | -, | | | |
| October 2014 | 124 | 32 | 75 | 0 | 3 | 199 | 0 | 37 | 470 | | | |
| October 2013 | 168 | 42 | | 0 | | 192 | 0 | 58 | 524 | | | |
| Montréal CMA | , 10 | | | | | | | | | | | |
| October 2014 | 1,075 | 299 | 607 | 0 | 74 | 10,564 | 0 | 2,729 | 15,754 | | | |
| October 2013 | 1,384 | 432 | | 0 | | 12,410 | | 2,001 | 16,862 | | | |

| 7 | Table 1.2: Housing Activity Summary by Submarket | | | | | | | | | | | |
|-----------------------------------|--|----------|----------------------|------------------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|
| | | | October | 2014 | | | | | | | | |
| | | | Owne | ership | | | | | | | | |
| | | Freehold | | | Condominium | | Ren | tal | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | | | |
| COMPLETIONS | | | | | | | | | | | | |
| Island of Montréal | | | | | | | | | | | | |
| October 2014 | 27 | 24 | 2 | 0 | 8 | 342 | 0 | 3 | 484 | | | |
| October 2013 | 12 | 16 | 16 | 0 | 0 | 229 | 0 | 258 | 531 | | | |
| Laval | | | | | | | | | | | | |
| October 2014 | 21 | 4 | 0 | 0 | 0 | 58 | 0 | 0 | 83 | | | |
| October 2013 | 13 | 4 | - 11 | 0 | 0 | 153 | 0 | 0 | 181 | | | |
| North Shore | | | | | | | | | | | | |
| October 2014 | 119 | 30 | 13 | 0 | 0 | 262 | 0 | 24 | 448 | | | |
| October 2013 | 139 | 14 | 15 | 0 | 0 | 45 | 0 | 159 | 372 | | | |
| South Shore | | | | | | | | | | | | |
| October 2014 | 75 | 24 | 7 | 0 | 3 | 355 | 0 | 39 | 503 | | | |
| October 2013 | 58 | 26 | 27 | 0 | 0 | 90 | 0 | 8 | 209 | | | |
| Vaudreuil-Soulanges | | | | | | | | | | | | |
| October 2014 | 16 | 8 | 5 | 0 | 0 | 76 | 0 | 7 | 112 | | | |
| October 2013 | 16 | 4 | 17 | 0 | 0 | 53 | 0 | 0 | 90 | | | |
| Montréal CMA | | | | | | | | | | | | |
| October 2014 | 258 | 90 | 27 | 0 | - 11 | 1,093 | 0 | 73 | 1,630 | | | |
| October 2013 | 238 | 64 | 86 | 0 | 0 | 570 | 0 | 425 | 1,383 | | | |
| COMPLETED & NOT ABSORB | | - 1 | | - | - | | | | 1,222 | | | |
| Island of Montréal | | | | | | | | | | | | |
| October 2014 | 16 | 36 | 21 | 0 | 4 | 1,200 | n/a | n/a | 1,277 | | | |
| October 2013 | 23 | 13 | 24 | 0 | 8 | 749 | n/a | n/a | 817 | | | |
| Laval | 23 | 13 | | , and the second | J | , , , | Ti/u | 11/ 0 | 017 | | | |
| October 2014 | 39 | 21 | 27 | 0 | 5 | 277 | n/a | n/a | 369 | | | |
| October 2013 | 25 | 22 | 27 | 0 | 0 | 305 | n/a | n/a | 379 | | | |
| North Shore | 23 | 22 | | J | J | 303 | 11/4 | 11/4 | 377 | | | |
| October 2014 | 215 | 56 | 52 | 0 | 8 | 592 | n/a | n/a | 923 | | | |
| October 2013 | 181 | 24 | 45 | 0 | 0 | 319 | n/a | n/a | 569 | | | |
| South Shore | 101 | Z 1 | 15 | J | - U | 317 | 11/4 | 11/4 | 307 | | | |
| October 2014 | 71 | 83 | 28 | 0 | 13 | 608 | n/a | n/a | 803 | | | |
| October 2013 | 116 | 78 | 30 | | | 403 | n/a | n/a | 642 | | | |
| Vaudreuil-Soulanges | 110 | /0 | 30 | U | 13 | COF | 11/4 | 11/2 | 072 | | | |
| October 2014 | 21 | 9 | 13 | 0 | 5 | 88 | n/a | n/a | 136 | | | |
| October 2013 | 41 | 10 | 35 | 0 | | 83 | n/a | n/a | 170 | | | |
| Montréal CMA | וד | 10 | 33 | U | 1 | 63 | 11/4 | 11/2 | 170 | | | |
| October 2014 | 362 | 205 | 141 | 0 | 35 | 2,765 | n/a | nla | 3,508 | | | |
| October 2013 | 386 | 147 | | 0 | | 1,859 | | n/a | | | | |
| October 2013 | 386 | 14/ | 161 | 0 | 24 | 1,859 | n/a | n/a | 2,577 | | | |

| 7 | Table 1.2: Housing Activity Summary by Submarket | | | | | | | | | | | |
|---------------------|--|----------|----------------------|--------|-----------------|-----------------|-----------------------------|--------|--------|--|--|--|
| October 2014 | | | | | | | | | | | | |
| | | | Owne | rship | | | Ren | | | | | |
| | | Freehold | | (| Condominium | | Ken | T . 19 | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | | Total* | | | |
| ABSORBED | | | | | | | | | | | | |
| Island of Montréal | | | | | | | | | | | | |
| October 2014 | 32 | 18 | 7 | 0 | 8 | 282 | n/a | n/a | 347 | | | |
| October 2013 | 12 | 10 | 18 | 0 | 0 | 222 | n/a | n/a | 262 | | | |
| Laval | | | | | | | | | | | | |
| October 2014 | 10 | 0 | 7 | 0 | 0 | 69 | n/a | n/a | 86 | | | |
| October 2013 | 13 | 3 | 9 | 0 | 0 | 160 | n/a | n/a | 185 | | | |
| North Shore | | | | | | | | | | | | |
| October 2014 | 126 | 18 | 13 | 0 | | 229 | n/a | n/a | 388 | | | |
| October 2013 | 146 | 18 | 14 | 0 | 2 | 41 | n/a | n/a | 221 | | | |
| South Shore | | | | | | | | | | | | |
| October 2014 | 73 | 22 | 11 | 0 | | 284 | n/a | n/a | 392 | | | |
| October 2013 | 60 | 25 | 28 | 0 | 3 | 91 | n/a | n/a | 207 | | | |
| Vaudreuil-Soulanges | | | | | | | | | | | | |
| October 2014 | 37 | 7 | 5 | 0 | 0 | 68 | n/a | n/a | 117 | | | |
| October 2013 | 15 | 8 | 12 | 0 | 0 | 50 | n/a | n/a | 85 | | | |
| Montréal CMA | | | | | | | | | | | | |
| October 2014 | 278 | 65 | 43 | 0 | 12 | 932 | n/a | n/a | 1,330 | | | |
| October 2013 | 246 | 64 | 81 | 0 | 5 | 564 | n/a | n/a | 960 | | | |

| Table 2: Starts by Submarket and by Dwelling Type | | | | | | | | | | | | |
|---|----------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|--|
| | | | Oct | tober 20 | 014 | | | | | | | |
| | Sin | gle | Semi | | Row | | Apt. & Other | | Total | | | |
| Submarket | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | % Change | |
| Zone I | 0 | 0 | 0 | 0 | 0 | 0 | 135 | 254 | 135 | 254 | -46.9 | |
| Zone 2 | 4 | I | 0 | 0 | 0 | 0 | 195 | 0 | 199 | - 1 | ** | |
| Zone 3 | - 1 | 2 | 0 | 0 | 22 | 0 | 116 | 0 | 139 | 2 | ** | |
| Zone 4 | - 1 | 0 | 2 | 0 | 22 | 0 | 185 | 30 | 210 | 30 | ** | |
| Zone 5 | 0 | 0 | 0 | 0 | 0 | 0 | 18 | 198 | 18 | 198 | -90.9 | |
| Zone 6 | 0 | I | 0 | 2 | 0 | 0 | 2 | 0 | 2 | 3 | -33.3 | |
| Zone 7 | - 1 | 3 | 0 | 0 | 0 | 0 | 2 | 26 | 3 | 29 | -89.7 | |
| Zone 8 | 4 | 3 | 0 | 0 | 0 | 0 | 0 | 18 | 4 | 21 | -81.0 | |
| Zone 9 | - 1 | 7 | 0 | 0 | 9 | 0 | 86 | 32 | 96 | 39 | 146.2 | |
| Zone 10 | 2 | 6 | 2 | 0 | 0 | 0 | 0 | 67 | 4 | 73 | -94.5 | |
| Zone II | 8 | 8 | 0 | 0 | 0 | 0 | 0 | 6 | 8 | 14 | -42.9 | |
| Zone I2 | 5 | 6 | 4 | 0 | 3 | 5 | 20 | 38 | 32 | 49 | -34.7 | |
| Zone 13 | 6 | 10 | 2 | 2 | 0 | 0 | 5 | 2 | 13 | 14 | -7.1 | |
| Zone I4 | - 11 | 16 | 0 | 0 | 0 | 0 | 133 | 66 | 144 | 82 | 75.6 | |
| Zone 15 | 28 | 35 | 6 | 0 | 0 | 6 | 37 | 71 | 71 | 112 | -36.6 | |
| Zone 16 | 10 | 12 | 2 | 6 | 26 | 0 | 30 | 0 | 68 | 18 | ** | |
| Zone 17 | 17 | 28 | 4 | 6 | 8 | 0 | 12 | 32 | 41 | 66 | -37.9 | |
| Zone 18 | 13 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 14 | -7.1 | |
| Zone 19 | 35 | 51 | 0 | 4 | 3 | 0 | 30 | 47 | 68 | 102 | -33.3 | |
| Zone 20 | 9 | 0 | 2 | 12 | 0 | 0 | 66 | 31 | 77 | 43 | 79.1 | |
| Zone 21 | 9 | 2 | 0 | 8 | 0 | 0 | 72 | 0 | 81 | 10 | ** | |
| Zone 22 | 8 | 5 | 0 | 0 | 0 | 8 | 0 | 26 | 8 | 39 | -79.5 | |
| Zone 23 | 10 | 17 | 4 | 0 | 0 | 0 | 45 | 0 | 59 | 17 | ** | |
| Zone 24 | - 11 | 9 | 2 | 2 | 0 | 0 | 25 | 25 | 38 | 36 | 5.6 | |
| Zone 25 | 5 | 7 | 12 | 2 | 7 | 15 | 9 | 0 | 33 | 24 | 37.5 | |
| Zone 26 | 8 | 17 | 4 | 2 | 0 | 0 | 21 | 0 | 33 | 19 | 73.7 | |
| Zone 27 | 24 | 25 | 0 | 6 | 19 | 0 | 61 | 64 | 104 | 95 | 9.5 | |
| Montréal CMA | 231 | 285 | 46 | 52 | 119 | 34 | 1,305 | 1,033 | 1,701 | 1,404 | 21.2 | |

| Table 2.1: Starts by Submarket and by Dwelling Type January - October 2014 | | | | | | | | | | | | | |
|---|--------|-------|------|------|------|------|--------------|-----------------|--------|--------|--------|--|--|
| | Single | | Semi | | Row | | Apt. & Other | | Total | | | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % | | |
| | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | Change | | |
| Zone I | 1 | I | 0 | 0 | 7 | 0 | 2,827 | 939 | 2,835 | 940 | ** | | |
| Zone 2 | 10 | 12 | 4 | 2 | 19 | 5 | 781 | 780 | 814 | 799 | 1.9 | | |
| Zone 3 | 7 | 20 | 0 | 2 | 28 | 36 | 327 | 318 | 362 | 376 | -3.7 | | |
| Zone 4 | - 11 | 5 | 6 | 2 | 33 | 0 | 1,165 | 826 | 1,215 | 833 | 45.9 | | |
| Zone 5 | 6 | 0 | 14 | 0 | 15 | 0 | 387 | 58 4 | 422 | 584 | -27.7 | | |
| Zone 6 | 4 | 14 | 8 | 16 | 0 | 6 | 2 | 0 | 14 | 36 | -61.1 | | |
| Zone 7 | 6 | 6 | 14 | 0 | 0 | 0 | 177 | 282 | 197 | 288 | -31.6 | | |
| Zone 8 | 7 | 13 | 0 | 8 | 32 | 27 | 151 | 100 | 190 | 148 | 28.4 | | |
| Zone 9 | 51 | 41 | 32 | 22 | 13 | 0 | 202 | 95 | 298 | 158 | 88.6 | | |
| Zone 10 | 26 | 25 | 6 | 14 | 0 | 0 | 148 | 342 | 180 | 381 | -52.8 | | |
| Zone II | 64 | 65 | 10 | 8 | 38 | 32 | 341 | 478 | 453 | 583 | -22.3 | | |
| Zone I2 | 75 | 64 | 12 | 12 | 68 | 26 | 118 | 178 | 273 | 280 | -2.5 | | |
| Zone 13 | 42 | 49 | 20 | 34 | 13 | 6 | 16 | 124 | 91 | 213 | -57.3 | | |
| Zone 14 | 131 | 137 | 2 | 16 | 0 | 0 | 229 | 186 | 362 | 339 | 6.8 | | |
| Zone 15 | 304 | 344 | 22 | 2 | 41 | 26 | 433 | 373 | 800 | 745 | 7.4 | | |
| Zone 16 | 108 | 131 | 50 | 22 | 31 | 45 | 365 | 355 | 554 | 553 | 0.2 | | |
| Zone I7 | 175 | 204 | 26 | 22 | 73 | 21 | 368 | 455 | 642 | 702 | -8.5 | | |
| Zone 18 | 151 | 213 | 36 | 28 | 10 | 5 | 158 | 168 | 355 | 414 | -14.3 | | |
| Zone 19 | 306 | 391 | 26 | 56 | 50 | 17 | 602 | 355 | 984 | 819 | 20.1 | | |
| Zone 20 | 104 | 65 | 58 | 62 | 49 | 0 | 671 | 686 | 882 | 813 | 8.5 | | |
| Zone 21 | 44 | 56 | 16 | 48 | 0 | 0 | 333 | 230 | 393 | 334 | 17.7 | | |
| Zone 22 | 85 | 95 | 8 | 12 | 22 | 37 | 129 | 136 | 244 | 280 | -12.9 | | |
| Zone 23 | 114 | 165 | 56 | 66 | 15 | 4 | 217 | 146 | 402 | 381 | 5.5 | | |
| Zone 24 | 54 | 60 | 14 | 16 | 9 | 34 | 244 | 264 | 321 | 374 | -14.2 | | |
| Zone 25 | 71 | 76 | 72 | 26 | 45 | 28 | 175 | 153 | 363 | 283 | 28.3 | | |
| Zone 26 | 114 | 107 | 44 | 48 | 23 | 17 | 234 | 76 | 415 | 248 | 67.3 | | |
| Zone 27 | 207 | 202 | 56 | 55 | 70 | 37 | 335 | 273 | 668 | 567 | 17.8 | | |
| Montréal CMA | 2,278 | 2,561 | 612 | 599 | 704 | 409 | 11,135 | 8,902 | 14,729 | 12,471 | 18.1 | | |

| Table 2.2: | Starts by Su | ıbmarket, | by Dwellir | ng Type a | nd by Inter | nded Mark | cet | |
|--------------|------------------|-----------|-------------|-----------|------------------|-----------|----------|----------|
| | | 0 | ctober 20 | 14 | | | | |
| | | Ro |)W | | | Apt. & | Other | |
| Submarket | Freeho Condor | | Rental | | Freeho Condor | | Rental | |
| | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 |
| Zone I | 0 | 0 | 0 | 0 | 135 | 4 | 0 | 250 |
| Zone 2 | 0 | 0 | 0 | 0 | 172 | 0 | 23 | 0 |
| Zone 3 | 22 | 0 | 0 | 0 | 116 | 0 | 0 | 0 |
| Zone 4 | 22 | 0 | 0 | 0 | 177 | 27 | 8 | 3 |
| Zone 5 | 0 | 0 | 0 | 0 | 18 | 120 | 0 | 0 |
| Zone 6 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 |
| Zone 7 | 0 | 0 | 0 | 0 | 2 | 26 | 0 | 0 |
| Zone 8 | 0 | 0 | 0 | 0 | 0 | 18 | 0 | 0 |
| Zone 9 | 9 | 0 | 0 0 0 86 32 | | | | 0 | 0 |
| Zone 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Zone II | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 |
| Zone I2 | 3 | 5 | 0 | 0 | 12 | 22 | 8 | 16 |
| Zone 13 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 2 |
| Zone I4 | 0 | 0 | 0 | 0 | 9 | 66 | 124 | 0 |
| Zone 15 | 0 | 6 | 0 | 0 | 34 | 52 | 3 | 19 |
| Zone 16 | 26 | 0 | 0 | 0 | 30 | 0 | 0 | 0 |
| Zone I7 | 8 | 0 | 0 | 0 | 11 | 15 | - 1 | 17 |
| Zone 18 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Zone 19 | 3 | 0 | 0 | 0 | 0 | 33 | 30 | 14 |
| Zone 20 | 0 | 0 | 0 | 0 | 60 | 24 | 6 | 7 |
| Zone 21 | 0 | 0 | 0 | 0 | 24 | 0 | 48 | 0 |
| Zone 22 | 0 | 4 | 0 | 4 | 0 | 22 | 0 | 4 |
| Zone 23 | 0 | 0 | 0 | 0 | 38 | 0 | 7 | 0 |
| Zone 24 | 0 | 0 | 0 | 0 | 24 | 24 | I | I |
| Zone 25 | 7 | 15 | 0 | 0 | 0 | 0 | 9 | 0 |
| Zone 26 | 0 | 0 | 0 | 0 | 12 | 0 | 9 | 0 |
| Zone 27 | 19 | 0 | 0 | 0 | 55 | 64 | 6 | 0 |
| Montréal CMA | 119 | 30 | 0 | 4 | 1,022 | 555 | 283 | 333 |

| Table 2.3 | Starts by Su | | by Dwellir y - Octobe | | nd by Inter | nded Mark | cet | | |
|--------------|--------------|-----------------------------|--------------------------|----------|--------------|------------------|----------|----------|--|
| | | Ro | w | | Apt. & Other | | | | |
| Submarket | | Freehold and Condominium | | Rental | | ld and minium | Rental | | |
| | YTD 2014 | YTD 2013 | YTD 2014 | YTD 2013 | YTD 2014 | YTD 2013 | YTD 2014 | YTD 2013 | |
| Zone I | 7 | 0 | 0 | 0 | 2,623 | 689 | 22 | 250 | |
| Zone 2 | 19 | 5 | 0 | 0 | 640 | 665 | 53 | 115 | |
| Zone 3 | 28 | 36 | 0 | 0 | 280 | 318 | 3 | 0 | |
| Zone 4 | 33 | 0 | 0 | 0 | 879 | 773 | 251 | 10 | |
| Zone 5 | 15 | 0 | 0 | 0 | 268 | 502 | 119 | 4 | |
| Zone 6 | 0 | 6 | 0 | 0 | 2 | 0 | 0 | 0 | |
| Zone 7 | 0 | 0 | 0 | 0 | 94 | 279 | 4 | 3 | |
| Zone 8 | 32 | 27 | 0 | 0 | 151 | 100 | 0 | 0 | |
| Zone 9 | 13 | 0 | 0 | 0 | 199 | | | | |
| Zone 10 | 0 | 0 | 0 | 0 | 66 | 143 | 25 | 132 | |
| Zone II | 38 | 32 | 0 | 0 | 320 | 318 | 21 | 160 | |
| Zone I2 | 68 | 26 | 0 | 0 | 50 | 84 | 68 | 94 | |
| Zone 13 | 13 | 6 | 0 | 0 | 13 | 103 | 3 | 21 | |
| Zone I4 | 0 | 0 | 0 | 0 | 96 | 176 | 133 | 10 | |
| Zone 15 | 38 | 26 | 3 | 0 | 253 | 217 | 180 | 156 | |
| Zone 16 | 31 | 45 | 0 | 0 | 283 | 239 | 82 | 116 | |
| Zone 17 | 73 | 21 | 0 | 0 | 339 | 388 | 29 | 67 | |
| Zone 18 | 10 | 5 | 0 | 0 | 136 | 136 | 22 | 32 | |
| Zone 19 | 50 | 17 | 0 | 0 | 157 | 244 | 445 | 111 | |
| Zone 20 | 49 | 0 | 0 | 0 | 432 | 611 | 239 | 75 | |
| Zone 21 | 0 | 0 | 0 | 0 | 218 | 191 | 115 | 39 | |
| Zone 22 | 22 | 33 | 0 | 4 | 123 | 116 | 6 | 20 | |
| Zone 23 | 15 | 4 | 0 | 0 | 199 | 144 | 18 | 2 | |
| Zone 24 | 9 | 34 | 0 | 0 | 226 | 263 | 18 | I | |
| Zone 25 | 45 | 28 | 0 | 0 | 94 | 118 | 81 | 35 | |
| Zone 26 | 23 | 17 | 0 | 0 | 72 | 47 | 162 | 29 | |
| Zone 27 | 70 | 37 | 0 | 0 | 263 | 210 | 72 | 63 | |
| Montréal CMA | 701 | 405 | 3 | 4 | 8,476 | 7,148 | 2,174 | 1,566 | |

| Table 2.4: Starts by Submarket and by Intended Market | | | | | | | | | | | | |
|---|----------|----------|-----------|----------|----------|----------|----------|----------|--|--|--|--|
| | | 0 | ctober 20 | 14 | | | | | | | | |
| | Free | hold | Condor | ninium | Rer | ntal | Total* | | | | | |
| Submarket | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | | | | |
| Zone I | 0 | 0 | 135 | 4 | 0 | 250 | 135 | 254 | | | | |
| Zone 2 | 4 | - 1 | 172 | 0 | 23 | 0 | 199 | - 1 | | | | |
| Zone 3 | 23 | 2 | 116 | 0 | 0 | 0 | 139 | 2 | | | | |
| Zone 4 | 25 | 0 | 177 | 27 | 8 | 3 | 210 | 30 | | | | |
| Zone 5 | 0 | 0 | 18 | 120 | 0 | 0 | 18 | 198 | | | | |
| Zone 6 | 2 | 3 | 0 | 0 | 0 | 0 | 2 | 3 | | | | |
| Zone 7 | 3 | 3 | 0 | 26 | 0 | 0 | 3 | 29 | | | | |
| Zone 8 | 4 | 3 | 0 | 18 | 0 | 0 | 4 | 21 | | | | |
| Zone 9 | 10 | 7 | 86 | 32 | 0 | 0 | 96 | 39 | | | | |
| Zone I0 | 4 | 6 | 0 | 0 | 0 | 0 | 4 | 73 | | | | |
| Zone II | 8 | 8 | 0 | 6 | 0 | 0 | 8 | 14 | | | | |
| Zone I2 | 12 | 6 | 12 | 27 | 8 | 16 | 32 | 49 | | | | |
| Zone 13 | 8 | 12 | 5 | 0 | 0 | 2 | 13 | 14 | | | | |
| Zone I4 | 11 | 16 | 9 | 66 | 124 | 0 | 144 | 82 | | | | |
| Zone I5 | 34 | 41 | 34 | 52 | 3 | 19 | 71 | 112 | | | | |
| Zone 16 | 18 | 18 | 50 | 0 | 0 | 0 | 68 | 18 | | | | |
| Zone I7 | 29 | 34 | - 11 | 15 | I | 17 | 41 | 66 | | | | |
| Zone 18 | 13 | 14 | 0 | 0 | 0 | 0 | 13 | 14 | | | | |
| Zone 19 | 38 | 55 | 0 | 33 | 30 | 14 | 68 | 102 | | | | |
| Zone 20 | 19 | 12 | 52 | 24 | 6 | 7 | 77 | 43 | | | | |
| Zone 21 | 9 | 10 | 24 | 0 | 48 | 0 | 81 | 10 | | | | |
| Zone 22 | 8 | 5 | 0 | 26 | 0 | 8 | 8 | 39 | | | | |
| Zone 23 | 14 | 17 | 38 | 0 | 7 | 0 | 59 | 17 | | | | |
| Zone 24 | 13 | - 11 | 24 | 24 | I | - 1 | 38 | 36 | | | | |
| Zone 25 | 24 | 12 | 0 | 12 | 9 | 0 | 33 | 24 | | | | |
| Zone 26 | 12 | 19 | 12 | 0 | 9 | 0 | 33 | 19 | | | | |
| Zone 27 | 40 | 33 | 58 | 62 | 6 | 0 | 104 | 95 | | | | |
| Montréal CMA | 385 | 348 | 1,033 | 574 | 283 | 337 | 1,701 | 1,404 | | | | |

| Table 2.5: Starts by Submarket and by Intended Market January - October 2014 | | | | | | | | | | | |
|---|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|
| | Free | | Condor | | Rer | ntal | Tot | al* | | | |
| Submarket | YTD 2014 | YTD 2013 | | | |
| Zone I | 8 | I | 2,623 | 689 | 22 | 250 | 2,835 | 940 | | | |
| Zone 2 | 33 | 19 | 640 | 665 | 53 | 115 | 814 | 799 | | | |
| Zone 3 | 35 | 58 | 280 | 318 | 3 | 0 | 362 | 376 | | | |
| Zone 4 | 52 | 9 | 877 | 771 | 251 | 10 | 1,215 | 833 | | | |
| Zone 5 | 35 | 23 | 268 | 479 | 119 | 4 | 422 | 584 | | | |
| Zone 6 | 14 | 36 | 0 | 0 | 0 | 0 | 14 | 36 | | | |
| Zone 7 | 22 | 6 | 92 | 279 | 4 | 3 | 197 | 288 | | | |
| Zone 8 | 39 | 48 | 151 | 100 | 0 | 0 | 190 | 148 | | | |
| Zone 9 | 96 | 63 | 199 | 74 | 3 | 21 | 298 | 158 | | | |
| Zone 10 | 32 | 39 | 66 | 143 | 25 | 132 | 180 | 381 | | | |
| Zone II | 104 | 97 | 328 | 326 | 21 | 160 | 453 | 583 | | | |
| Zone I2 | 152 | 97 | 53 | 89 | 68 | 94 | 273 | 280 | | | |
| Zone 13 | 75 | 91 | 13 | 101 | 3 | 21 | 91 | 213 | | | |
| Zone I4 | 133 | 153 | 96 | 176 | 133 | 10 | 362 | 339 | | | |
| Zone I5 | 362 | 372 | 255 | 217 | 183 | 156 | 800 | 745 | | | |
| Zone 16 | 173 | 190 | 299 | 247 | 82 | 116 | 554 | 553 | | | |
| Zone 17 | 266 | 247 | 347 | 388 | 29 | 67 | 642 | 702 | | | |
| Zone 18 | 197 | 246 | 136 | 136 | 22 | 32 | 355 | 414 | | | |
| Zone 19 | 382 | 464 | 157 | 244 | 445 | 111 | 984 | 819 | | | |
| Zone 20 | 186 | 127 | 457 | 611 | 239 | 75 | 882 | 813 | | | |
| Zone 21 | 60 | 104 | 218 | 191 | 115 | 39 | 393 | 334 | | | |
| Zone 22 | 111 | 132 | 127 | 124 | 6 | 24 | 244 | 280 | | | |
| Zone 23 | 185 | 233 | 199 | 146 | 18 | 2 | 402 | 381 | | | |
| Zone 24 | 79 | 126 | 224 | 247 | 18 | I | 321 | 374 | | | |
| Zone 25 | 188 | 118 | 94 | 130 | 81 | 35 | 363 | 283 | | | |
| Zone 26 | 181 | 168 | 72 | 47 | 162 | 33 | 415 | 248 | | | |
| Zone 27 | 336 | 296 | 260 | 208 | 72 | 63 | 668 | 567 | | | |
| Montréal CMA | 3,536 | 3,563 | 8,531 | 7,146 | 2,177 | 1,574 | 14,729 | 12,471 | | | |

| Tab | ole 3: Co | mpleti | | ubmar ober 20 | | by Dw | elling T | уре | | | |
|--------------|-------------|-------------|----------|------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | Sing | 710 | Ser | | 714 Ro | M | Apt. & | Othor | | Total | |
| Submarket | | | | | | | | | 0 | | 0/ |
| Submarket | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | % Change |
| Zone I | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 51 | 0 | 51 | -100.0 |
| Zone 2 | 3 | 0 | 2 | 0 | 0 | 3 | 74 | 267 | 79 | 270 | -70.7 |
| Zone 3 | 2 | 2 | 0 | 4 | 0 | 7 | 35 | 18 | 37 | 31 | 19.4 |
| Zone 4 | - 1 | 0 | 0 | 0 | 0 | 0 | 184 | 42 | 185 | 42 | ** |
| Zone 5 | 3 | - 1 | 0 | 2 | 8 | 0 | 86 | 10 | 97 | 13 | ** |
| Zone 6 | 2 | 4 | 2 | 4 | 0 | 6 | 0 | 0 | 4 | 14 | -71.4 |
| Zone 7 | 0 | 0 | 8 | 0 | 0 | 0 | 14 | 10 | 22 | 10 | 120.0 |
| Zone 8 | - 1 | - 1 | 0 | 0 | 0 | 0 | 20 | 27 | 21 | 28 | -25.0 |
| Zone 9 | 10 | 3 | 10 | 4 | 0 | 0 | 0 | 38 | 20 | 45 | -55.6 |
| Zone I0 | 5 | - 1 | 2 | 2 | 0 | 0 | 12 | 24 | 19 | 27 | -29.6 |
| Zone II | 10 | 5 | 0 | 2 | 0 | 0 | 7 | 0 | 17 | 7 | 142.9 |
| Zone I2 | 7 | 3 | 0 | 0 | 0 | - 11 | 51 | 153 | 58 | 167 | -65.3 |
| Zone I3 | 4 | 5 | 4 | 2 | 0 | 0 | 0 | 0 | 8 | 7 | 14.3 |
| Zone I4 | 14 | 16 | 0 | 0 | 0 | 0 | 22 | 16 | 36 | 32 | 12.5 |
| Zone I5 | 29 | 30 | 2 | 0 | 0 | 10 | 45 | 39 | 76 | 79 | -3.8 |
| Zone 16 | 3 | 9 | 6 | 0 | 0 | 0 | 55 | 0 | 64 | 9 | ** |
| Zone I7 | 24 | 25 | 2 | 0 | 13 | 0 | 147 | 117 | 186 | 142 | 31.0 |
| Zone 18 | 21 | 15 | 8 | 4 | 0 | 5 | - 1 | 8 | 30 | 32 | -6.3 |
| Zone 19 | 28 | 44 | 12 | 10 | 0 | 0 | 16 | 24 | 56 | 78 | -28.2 |
| Zone 20 | 9 | 6 | 2 | 2 | 3 | 0 | 184 | 15 | 198 | 23 | ** |
| Zone 21 | 6 | 2 | 2 | 4 | 0 | 0 | 14 | 16 | 22 | 22 | 0.0 |
| Zone 22 | 16 | - 11 | 2 | 4 | 0 | 0 | 0 | 39 | 18 | 54 | -66.7 |
| Zone 23 | 17 | 18 | 6 | 2 | 0 | 0 | 16 | - 1 | 39 | 21 | 85.7 |
| Zone 24 | 3 | 5 | 0 | 6 | 0 | 3 | 139 | 43 | 142 | 57 | 149.1 |
| Zone 25 | 8 | 6 | 6 | 4 | 7 | 0 | 19 | 0 | 40 | 10 | ** |
| Zone 26 | 16 | 10 | 6 | 4 | 0 | 8 | 22 | 0 | 44 | 22 | 100.0 |
| Zone 27 | 16 | 16 | 8 | 4 | 5 | 17 | 83 | 53 | 112 | 90 | 24.4 |
| Montréal CMA | 258 | 238 | 90 | 64 | 36 | 70 | 1,246 | 1,011 | 1,630 | 1,383 | 17.9 |

| Tab | Table 3.1: Completions by Submarket and by Dwelling Type January - October 2014 | | | | | | | | | | | | | |
|--------------|--|-------|------|------|------|------|--------|--------|------------------|--------|--------|--|--|--|
| | Sing | gle | Semi | | Row | | Apt. & | Other | | Total | | | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % | | | |
| | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | Change | | | |
| Zone I | 0 | 0 | 0 | 0 | 16 | 20 | 1,831 | 1,060 | 1,847 | 1,080 | 71.0 | | | |
| Zone 2 | 13 | 9 | 6 | 4 | 8 | 36 | 797 | 1,210 | 824 | 1,259 | -34.6 | | | |
| Zone 3 | 21 | 16 | 4 | 8 | 14 | 40 | 490 | 166 | 529 | 230 | 130.0 | | | |
| Zone 4 | 7 | 4 | 2 | 2 | 0 | 0 | 1,076 | 988 | 1,085 | 994 | 9.2 | | | |
| Zone 5 | 6 | 4 | 12 | 16 | 35 | 57 | 638 | 701 | 691 | 778 | -11.2 | | | |
| Zone 6 | 16 | 18 | 16 | 16 | 3 | 19 | 0 | 105 | 35 | 158 | -77.8 | | | |
| Zone 7 | 6 | 6 | 8 | 2 | 0 | 0 | 238 | 279 | 252 | 287 | -12.2 | | | |
| Zone 8 | 10 | 15 | 6 | 0 | 37 | 19 | 245 | 351 | 298 | 385 | -22.6 | | | |
| Zone 9 | 49 | 55 | 34 | 26 | 0 | 35 | 52 | 96 | 135 | 212 | -36.3 | | | |
| Zone I0 | 29 | 35 | 22 | 20 | 0 | 3 | 202 | 126 | 253 | 184 | 37.5 | | | |
| Zone II | 71 | 83 | 12 | 10 | 24 | 19 | 610 | 772 | 717 | 884 | -18.9 | | | |
| Zone I2 | 78 | 77 | 10 | 32 | 45 | 70 | 538 | 404 | 671 | 583 | 15.1 | | | |
| Zone 13 | 38 | 70 | 24 | 28 | 19 | 18 | 38 | 90 | 119 | 206 | -42.2 | | | |
| Zone I4 | 125 | 153 | 16 | 26 | 0 | 3 | 187 | 161 | 328 | 343 | -4.4 | | | |
| Zone 15 | 333 | 360 | 8 | 20 | 31 | 32 | 491 | 349 | 863 | 761 | 13.4 | | | |
| Zone 16 | 120 | 147 | 48 | 14 | 40 | 38 | 420 | 184 | 628 | 383 | 64.0 | | | |
| Zone I7 | 182 | 200 | 22 | 8 | 45 | 29 | 522 | 580 | 771 | 817 | -5.6 | | | |
| Zone 18 | 172 | 248 | 50 | 38 | 0 | 40 | 155 | 181 | 377 | 507 | -25.6 | | | |
| Zone 19 | 378 | 400 | 44 | 28 | 46 | 39 | 377 | 416 | 8 4 5 | 883 | -4.3 | | | |
| Zone 20 | 77 | 102 | 92 | 22 | 68 | 3 | 734 | 495 | 971 | 622 | 56.1 | | | |
| Zone 21 | 44 | 69 | 34 | 28 | 0 | 0 | 291 | 152 | 369 | 249 | 48.2 | | | |
| Zone 22 | 94 | 113 | 10 | 10 | 21 | 46 | 382 | 150 | 507 | 319 | 58.9 | | | |
| Zone 23 | 129 | 159 | 64 | 52 | 8 | 13 | 155 | 166 | 356 | 390 | -8.7 | | | |
| Zone 24 | 67 | 76 | 10 | 30 | 20 | 18 | 1,020 | 312 | 1,117 | 436 | 156.2 | | | |
| Zone 25 | 73 | 85 | 54 | 56 | 28 | 44 | 178 | 134 | 333 | 319 | 4.4 | | | |
| Zone 26 | 140 | 145 | 52 | 70 | 4 | 23 | 189 | 102 | 385 | 340 | 13.2 | | | |
| Zone 27 | 225 | 209 | 52 | 67 | 64 | 112 | 310 | 328 | 651 | 716 | -9.1 | | | |
| Montréal CMA | 2,503 | 2,858 | 712 | 633 | 576 | 776 | 12,166 | 10,058 | 15,957 | 14,325 | 11.4 | | | |

| Table 3.2: Co | mpletions by | | | | e and by l | ntended M | larket | | |
|---------------|--------------|-----------------------------|-----------|----------|------------------|-----------|----------|----------|--|
| | | 0 | ctober 20 | 14 | | | | | |
| | | Ro | w | | Apt. & Other | | | | |
| Submarket | | Freehold and Condominium | | ntal | Freeho Condor | | Rental | | |
| | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | |
| Zone I | 0 | 0 | 0 | 0 | 0 | 51 | 0 | 0 | |
| Zone 2 | 0 | 3 | 0 | 0 | 74 | 9 | 0 | 258 | |
| Zone 3 | 0 | 7 | 0 | 0 | 35 | 18 | 0 | 0 | |
| Zone 4 | 0 | 0 | 0 | 0 | 184 | 42 | 0 | 0 | |
| Zone 5 | 8 | 0 | 0 | 0 | 5 | 10 | 3 | 0 | |
| Zone 6 | 0 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Zone 7 | 0 | 0 | 0 | 0 | 14 | 10 | 0 | 0 | |
| Zone 8 | 0 | 0 | 0 | 0 | 20 | 27 | 0 | 0 | |
| Zone 9 | 0 | 0 | 0 | 0 | 0 | 38 | 0 | 0 | |
| Zone 10 | 0 | 0 | 0 | 0 | 12 | 24 | 0 | 0 | |
| Zone II | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 0 | |
| Zone I2 | 0 | 11 | 0 | 0 | 51 | 153 | 0 | 0 | |
| Zone 13 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Zone I4 | 0 | 0 | 0 | 0 | 22 | 6 | 0 | 10 | |
| Zone 15 | 0 | 10 | 0 | 0 | 38 | 15 | 7 | 24 | |
| Zone 16 | 0 | 0 | 0 | 0 | 53 | 0 | 2 | 0 | |
| Zone 17 | 13 | 0 | 0 | 0 | 141 | 16 | 6 | 101 | |
| Zone 18 | 0 | 5 | 0 | 0 | 0 | 8 | I | 0 | |
| Zone 19 | 0 | 0 | 0 | 0 | 8 | 0 | 8 | 24 | |
| Zone 20 | 3 | 0 | 0 | 0 | 176 | 8 | 8 | 7 | |
| Zone 21 | 0 | 0 | 0 | 0 | 14 | 16 | 0 | 0 | |
| Zone 22 | 0 | 0 | 0 | 0 | 0 | 39 | 0 | 0 | |
| Zone 23 | 0 | 0 | 0 | 0 | 16 | 0 | 0 | I | |
| Zone 24 | 0 | 3 | 0 | 0 | 133 | 43 | 6 | 0 | |
| Zone 25 | 7 | 0 | 0 | 0 | 16 | 0 | 3 | 0 | |
| Zone 26 | 0 | 8 | 0 | 0 | 0 | 0 | 22 | 0 | |
| Zone 27 | 5 | 17 | 0 | 0 | 76 | 53 | 7 | 0 | |
| Montréal CMA | 36 | 70 | 0 | 0 | 1,095 | 586 | 73 | 425 | |

| Table 3.3: C | Completions by | | cet, by Dw y - Octobe | | e and by l | ntended M | larket | | | | |
|--------------|------------------|----------|--|----------|------------------|-----------|----------|----------|--|--|--|
| | | Ro | <u>- </u> | | Apt. & Other | | | | | | |
| Submarket | Freeho Condor | | Ren | ital | Freeho Condor | | Rental | | | | |
| | YTD 2014 | YTD 2013 | YTD 2014 | YTD 2013 | YTD 2014 | YTD 2013 | YTD 2014 | YTD 2013 | | | |
| Zone I | 16 | 20 | 0 | 0 | 1,827 | 1,060 | 4 | 0 | | | |
| Zone 2 | 8 | 36 | 0 | 0 | 686 | 609 | 111 | 276 | | | |
| Zone 3 | 14 | 40 | 0 | 0 | 490 | 163 | 0 | 3 | | | |
| Zone 4 | 0 | 0 | 0 | 0 | 1,022 | 795 | 11 | 170 | | | |
| Zone 5 | 35 | 57 | 0 | 0 | 548 | 578 | 7 | 92 | | | |
| Zone 6 | 3 | 19 | 0 | 0 | 0 | 99 | 0 | 6 | | | |
| Zone 7 | 0 | 0 | 0 | 0 | 234 | 279 | 4 | 0 | | | |
| Zone 8 | 37 | 19 | 0 | 0 | 245 | 351 | 0 | 0 | | | |
| Zone 9 | 0 | 35 | 0 | 0 | 49 | 96 | 3 | 0 | | | |
| Zone 10 | 0 | 3 | 0 | 0 | 202 | 93 | 0 | 33 | | | |
| Zone II | 24 | 19 | 0 | 0 | 497 | 638 | 113 | 134 | | | |
| Zone I2 | 45 | 70 | 0 | 0 | 198 | 288 | 340 | 116 | | | |
| Zone 13 | 19 | 18 | 0 | 0 | 36 | 41 | 2 | 49 | | | |
| Zone I4 | 0 | 3 | 0 | 0 | 176 | 132 | - 11 | 29 | | | |
| Zone 15 | 28 | 32 | 3 | 0 | 270 | 232 | 221 | 117 | | | |
| Zone 16 | 40 | 38 | 0 | 0 | 346 | 92 | 74 | 92 | | | |
| Zone 17 | 45 | 29 | 0 | 0 | 451 | 439 | 71 | 141 | | | |
| Zone 18 | 0 | 40 | 0 | 0 | 135 | 91 | 20 | 90 | | | |
| Zone 19 | 46 | 39 | 0 | 0 | 220 | 239 | 157 | 177 | | | |
| Zone 20 | 68 | 3 | 0 | 0 | 627 | 428 | 95 | 67 | | | |
| Zone 21 | 0 | 0 | 0 | 0 | 221 | 134 | 70 | 18 | | | |
| Zone 22 | 17 | 46 | 4 | 0 | 338 | 134 | 44 | 16 | | | |
| Zone 23 | 8 | 13 | 0 | 0 | 145 | 164 | 10 | 2 | | | |
| Zone 24 | 20 | 18 | 0 | 0 | 661 | 285 | 359 | 27 | | | |
| Zone 25 | 28 | 44 | 0 | 0 | 142 | 78 | 36 | 56 | | | |
| Zone 26 | 4 | 23 | 0 | 0 | 41 | 65 | 148 | 37 | | | |
| Zone 27 | 64 | 112 | 0 | 0 | 255 | 291 | 55 | 37 | | | |
| Montréal CMA | 569 | 776 | 7 | 0 | 10,062 | 7,894 | 1,966 | 1,785 | | | |

| Table | 3.4: Comp | oletions by | Submark | et and by | Intended N | 1arket | | | |
|--------------|-----------|-------------------|-----------|-----------|------------|---------------|----------|----------|--|
| | | 0 | ctober 20 | 14 | | | | | |
| | Free | hold | Condor | minium | Ren | ntal | Total* | | |
| Submarket | Oct 2014 | Oct 2014 Oct 2013 | | Oct 2013 | Oct 2014 | Oct 2013 | Oct 2014 | Oct 2013 | |
| Zone I | 0 | 0 | 0 | 51 | 0 | 0 | 0 | 51 | |
| Zone 2 | 5 | 3 | 74 | 9 | 0 | 258 | 79 | 270 | |
| Zone 3 | 2 | 13 | 35 | 18 | 0 | 0 | 37 | 31 | |
| Zone 4 | I | 0 | 184 | 42 | 0 | 0 | 185 | 42 | |
| Zone 5 | 5 | 3 | 11 | 10 | 3 | 0 | 97 | 13 | |
| Zone 6 | 4 | 14 | 0 | 0 | 0 | 0 | 4 | 14 | |
| Zone 7 | 8 | 0 | 14 | 10 | 0 | 0 | 22 | 10 | |
| Zone 8 | I | - 1 | 20 | 27 | 0 | 0 | 21 | 28 | |
| Zone 9 | 20 | 7 | 0 | 38 | 0 | 0 | 20 | 45 | |
| Zone I0 | 7 | 3 | 12 | 24 | 0 | 0 | 19 | 27 | |
| Zone II | 10 | 7 | 7 | 0 | 0 | 0 | 17 | 7 | |
| Zone I2 | 7 | 14 | 51 | 153 | 0 | 0 | 58 | 167 | |
| Zone 13 | 8 | 7 | 0 | 0 | 0 | 0 | 8 | 7 | |
| Zone I4 | 14 | 16 | 22 | 6 | 0 | 10 | 36 | 32 | |
| Zone I5 | 31 | 40 | 38 | 15 | 7 | 24 | 76 | 79 | |
| Zone 16 | 9 | 9 | 53 | 0 | 2 | 0 | 64 | 9 | |
| Zone I7 | 39 | 25 | 141 | 16 | 6 | 101 | 186 | 142 | |
| Zone 18 | 29 | 24 | 0 | 8 | 1 | 0 | 30 | 32 | |
| Zone 19 | 40 | 54 | 8 | 0 | 8 | 24 | 56 | 78 | |
| Zone 20 | - 11 | 8 | 179 | 8 | 8 | 7 | 198 | 23 | |
| Zone 21 | 8 | 6 | 14 | 16 | 0 | 0 | 22 | 22 | |
| Zone 22 | 18 | 15 | 0 | 39 | 0 | 0 | 18 | 54 | |
| Zone 23 | 23 | 20 | 16 | 0 | 0 | - 1 | 39 | 21 | |
| Zone 24 | 3 | 30 | 133 | 27 | 6 | 0 | 142 | 57 | |
| Zone 25 | 21 | 10 | 16 | 0 | 3 | 0 | 40 | 10 | |
| Zone 26 | 22 | 22 | 0 | 0 | 22 | 0 | 44 | 22 | |
| Zone 27 | 29 | 37 | 76 | 53 | 7 | 0 | 112 | 90 | |
| Montréal CMA | 375 | 388 | 1,104 | 570 | 73 | 425 | 1,630 | 1,383 | |

| Table | 3.5: Comp | letions by | Submark | et and by | Intended N | 1arket | | | |
|--------------|-----------|------------|------------|-----------|------------|----------|----------|----------|--|
| | | Januar | y - Octobe | er 2014 | | | | | |
| | Free | hold | Condo | minium | Rer | ıtal | Total* | | |
| Submarket | YTD 2014 | YTD 2013 | YTD 2014 | YTD 2013 | YTD 2014 | YTD 2013 | YTD 2014 | YTD 2013 | |
| Zone I | 16 | 20 | 1,827 | 1,060 | 4 | 0 | 1,847 | 1,080 | |
| Zone 2 | 27 | 51 | 686 | 607 | 111 | 276 | 824 | 1,259 | |
| Zone 3 | 39 | 64 | 490 | 163 | 0 | 3 | 529 | 230 | |
| Zone 4 | 12 | 10 | 1,019 | 791 | 11 | 170 | 1,085 | 994 | |
| Zone 5 | 31 | 45 | 570 | 610 | 7 | 92 | 691 | 778 | |
| Zone 6 | 35 | 53 | 0 | 99 | 0 | 6 | 35 | 158 | |
| Zone 7 | 14 | 8 | 234 | 279 | 4 | 0 | 252 | 287 | |
| Zone 8 | 53 | 36 | 245 | 349 | 0 | 0 | 298 | 385 | |
| Zone 9 | 83 | 116 | 49 | 96 | 3 | 0 | 135 | 212 | |
| Zone I0 | 51 | 58 | 202 | 93 | 0 | 33 | 253 | 184 | |
| Zone II | 99 | 112 | 505 | 638 | 113 | 134 | 717 | 884 | |
| Zone I2 | 125 | 179 | 206 | 288 | 340 | 116 | 671 | 583 | |
| Zone 13 | 81 | 116 | 36 | 41 | 2 | 49 | 119 | 206 | |
| Zone I4 | 141 | 188 | 176 | 126 | 11 | 29 | 328 | 343 | |
| Zone I5 | 367 | 440 | 272 | 204 | 224 | 117 | 863 | 761 | |
| Zone 16 | 188 | 197 | 366 | 94 | 74 | 92 | 628 | 383 | |
| Zone I7 | 249 | 247 | 451 | 429 | 71 | 141 | 771 | 817 | |
| Zone 18 | 222 | 329 | 135 | 88 | 20 | 90 | 377 | 507 | |
| Zone 19 | 468 | 482 | 220 | 224 | 157 | 177 | 845 | 883 | |
| Zone 20 | 172 | 124 | 692 | 431 | 95 | 67 | 971 | 622 | |
| Zone 21 | 78 | 97 | 221 | 134 | 70 | 18 | 369 | 249 | |
| Zone 22 | 117 | 145 | 342 | 158 | 48 | 16 | 507 | 319 | |
| Zone 23 | 197 | 232 | 149 | 156 | 10 | 2 | 356 | 390 | |
| Zone 24 | 99 | 142 | 659 | 267 | 359 | 27 | 1,117 | 436 | |
| Zone 25 | 155 | 187 | 142 | 76 | 36 | 56 | 333 | 319 | |
| Zone 26 | 194 | 244 | 41 | 59 | 150 | 37 | 385 | 340 | |
| Zone 27 | 335 | 388 | 261 | 291 | 55 | 37 | 651 | 716 | |
| Montréal CMA | 3,648 | 4,310 | 10,196 | 7,851 | 1,975 | 1,785 | 15,957 | 14,325 | |

| | Table 4: Absorbed Single-Detached Units by Price Range | | | | | | | | | | | | | |
|---------------------|--|--------------|-------|--------------------------|-------|--------------------------|-------|---------------|---------|--------------|-------|----------------------|-----------------------|--|
| October 2014 | | | | | | | | | | | | | | |
| | Price Ranges | | | | | | | | | | | | | |
| Submarket | < \$20 | < \$200,000 | | \$200,000 - \$299,999 | | \$300,000 - \$399,999 | | 000 - ,999 | \$500,0 | 000 + | Total | Median Price (\$) | Average Price (\$) | |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | (4) | (4) | |
| Island of Montréal | | | | | | | | | | | | | | |
| October 2014 | 0 | 0.0 | 0 | 0.0 | - 1 | 3.7 | 6 | 22.2 | 20 | 74. I | 27 | 600,000 | 655,777 | |
| October 2013 | 0 | 0.0 | 0 | 0.0 | 3 | 33.3 | 2 | 22.2 | 4 | 44.4 | 9 | | | |
| Year-to-date 2014 | - 1 | 0.8 | - 1 | 0.8 | 3 | 2.4 | 22 | 17.9 | 96 | 78.0 | 123 | 600,000 | 727,619 | |
| Year-to-date 2013 | 0 | 0.0 | 5 | 3.8 | 19 | 14.4 | 26 | 19.7 | 82 | 62.1 | 132 | 589,779 | 681,647 | |
| Laval | | | | | | | | | | | | | | |
| October 2014 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 2 | 33.3 | 4 | 66.7 | 6 | | | |
| October 2013 | 0 | 0.0 | - 1 | 14.3 | 0 | 0.0 | 3 | 42.9 | 3 | 42.9 | 7 | | | |
| Year-to-date 2014 | - 1 | 0.8 | - 1 | 0.8 | 10 | 8.1 | 45 | 36.3 | 67 | 54.0 | 124 | 513,050 | 565,143 | |
| Year-to-date 2013 | 0 | 0.0 | 10 | 6.3 | 21 | 13.3 | 53 | 33.5 | 74 | 46.8 | 158 | 477,500 | 539,279 | |
| North Shore | | | | | | · | | | | | | | | |
| October 2014 | 0 | 0.0 | 19 | 19.0 | 41 | 41.0 | 22 | 22.0 | 18 | 18.0 | 100 | 370,879 | 403,072 | |
| October 2013 | - 1 | 0.9 | 37 | 33.0 | 47 | 42.0 | 14 | 12.5 | 13 | 11.6 | 112 | 332,874 | 351,627 | |
| Year-to-date 2014 | 19 | 1.9 | 311 | 31.5 | 410 | 41.6 | 160 | 16.2 | 86 | 8.7 | 986 | 331,112 | 352,867 | |
| Year-to-date 2013 | 47 | 4.0 | 336 | 28.8 | 499 | 42.8 | 189 | 16.2 | 96 | 8.2 | 1,167 | 330,000 | 347,598 | |
| South Shore | | | | | | | | | | | | | | |
| October 2014 | - 1 | 1.4 | 9 | 13.0 | 19 | 27.5 | 27 | 39.1 | 13 | 18.8 | 69 | 415,000 | 436,879 | |
| October 2013 | 0 | 0.0 | 4 | 11.4 | 17 | 48.6 | 7 | 20.0 | 7 | 20.0 | 35 | 375,000 | 406,010 | |
| Year-to-date 2014 | 7 | 1.3 | 85 | 15.7 | 183 | 33.7 | 155 | 28.5 | 113 | 20.8 | 543 | 395,000 | 435,028 | |
| Year-to-date 2013 | 4 | 0.8 | 85 | 16.6 | 176 | 34.4 | 125 | 24.5 | 121 | 23.7 | 511 | 390,000 | 426,460 | |
| Vaudreuil-Soulanges | | | | | | | | | | | | | | |
| October 2014 | 10 | 27.8 | 12 | 33.3 | 4 | 11.1 | 4 | 11.1 | 6 | 16.7 | 36 | 239,961 | 306,687 | |
| October 2013 | 0 | 0.0 | 2 | 15.4 | 4 | 30.8 | - 1 | 7.7 | 6 | 46.2 | 13 | 445,000 | 484,020 | |
| Year-to-date 2014 | 21 | 9.6 | 49 | 22.4 | 48 | 21.9 | 40 | 18.3 | 61 | 27.9 | 219 | 380,000 | 417,800 | |
| Year-to-date 2013 | 8 | 4.3 | 50 | 26.6 | 40 | 21.3 | 30 | 16.0 | 60 | 31.9 | 188 | 378,631 | 435,950 | |
| Montréal CMA | | | | | | | | | | | | | | |
| October 2014 | - 11 | 4.6 | 40 | 16.8 | 65 | 27.3 | 61 | 25.6 | 61 | 25.6 | 238 | 400,000 | 430,891 | |
| October 2013 | - 1 | 0.6 | 44 | 25.0 | 71 | 40.3 | 27 | 15.3 | 33 | 18.8 | 176 | 350,000 | 391,957 | |
| Year-to-date 2014 | 49 | 2.5 | 447 | 22.4 | 654 | 32.8 | 422 | 21.2 | 423 | 21.2 | 1,995 | 374,727 | 418,657 | |
| Year-to-date 2013 | 59 | 2.7 | 486 | 22.5 | 755 | 35.0 | 423 | 19.6 | 433 | 20.1 | 2,156 | 363,578 | 408,493 | |

Source: CMHC (Market Absorption Survey)

| Table | 4.1: Average Pr | rice (\$) of Abso | rbed Singl | e-detached Un | its | |
|--------------|-----------------|-------------------|------------|---------------|-----------|----------|
| | | October 20 | 14 | | | |
| Submarket | Oct 2014 | Oct 2013 | % Change | YTD 2014 | YTD 2013 | % Change |
| Zone I | | | n/a | | | n/a |
| Zone 2 | | | n/a | 629,583 | | n/a |
| Zone 3 | | | n/a | 1,099,683 | 1,137,074 | -3.3 |
| Zone 4 | | | n/a | | | n/a |
| Zone 5 | | | n/a | | | n/a |
| Zone 6 | | | n/a | 635,725 | 606,877 | 4.8 |
| Zone 7 | | | n/a | | | n/a |
| Zone 8 | | | n/a | | 1,154,400 | n/a |
| Zone 9 | | | n/a | 716,315 | 663,968 | 7.9 |
| Zone 10 | | | n/a | 522,936 | 453,194 | 15.4 |
| Zone II | | | n/a | 641,052 | 638,610 | 0.4 |
| Zone I2 | | | n/a | 521,887 | 491,404 | 6.2 |
| Zone 13 | | | n/a | 446,692 | 442,497 | 0.9 |
| Zone I4 | 390,069 | 333,055 | 17.1 | 345,318 | 340,328 | 1.5 |
| Zone I5 | 414,442 | 359,466 | 15.3 | 369,262 | 357,762 | 3.2 |
| Zone 16 | 620,544 | | n/a | 532,982 | 444,734 | 19.8 |
| Zone 17 | 385,789 | 412,281 | -6.4 | 385,480 | 387,202 | -0.4 |
| Zone 18 | | 357,297 | n/a | 322,330 | 336,797 | -4.3 |
| Zone 19 | 312,303 | 294,912 | 5.9 | 293,570 | 293,879 | -0.1 |
| Zone 20 | | | n/a | 447,468 | 481,864 | -7.1 |
| Zone 21 | | | n/a | 456,191 | 448,882 | 1.6 |
| Zone 22 | 495,548 | | n/a | 477,799 | 481,992 | -0.9 |
| Zone 23 | 416,995 | | n/a | 393,897 | 368,412 | 6.9 |
| Zone 24 | | | n/a | 655,222 | 529,725 | 23.7 |
| Zone 25 | | | n/a | 444,756 | 416,063 | 6.9 |
| Zone 26 | 314,796 | | n/a | 321,031 | 326,202 | -1.6 |
| Zone 27 | 306,687 | 484,020 | -36.6 | 417,800 | 435,950 | -4.2 |
| Montréal CMA | 430,891 | 391,957 | 9.9 | 418,657 | 408,493 | 2.5 |

Source: CMHC (Market Absorption Survey)

| | Table 5: C | entris [®] Res | idential Act | ivity ^l for Mo | ontreal | | |
|----------------|--------------------|---------------------------|------------------------------|---------------------------|--|---------------------------------|--|
| | | | | | | Last Four | Quarters ³ |
| | Number of Sales | Number of New Listings | Number of Active Listings | Average Price (\$) | Active Listings to Sales Ratio ² | Average Price ² (\$) | Active Listings to Sales Ratio ² |
| SINGLE FAMILY* | | | | | | | |
| Q3 2014 | 4,271 | 9,679 | 16,421 | 345,185 | 11.5 | 336,037 | 9.5 |
| Q3 2013 | 4,224 | 9,537 | 14,805 | 337,579 | 10.5 | 330,498 | 8.5 |
| % Change | 1.1 | 1.5 | 10.9 | 2.3 | n/a | 1.7 | n/a |
| YTD 2014 | 16,988 | 33,953 | 17,387 | 335,864 | 9.2 | n/a | n/a |
| YTD 2013 | 17,322 | 33,564 | 15,797 | 329,619 | 8.2 | n/a | n/a |
| % Change | -1.9 | 1.2 | 10.1 | 1.9 | n/a | n/a | n/a |
| CONDOMINIUMS* | | | | | | | |
| Q3 2014 | 2,361 | 6,437 | 12,489 | 273,529 | 15.9 | 266,666 | 14.1 |
| Q3 2013 | 2,318 | 6,306 | 11,701 | 269,768 | 15.1 | 264,167 | 12.3 |
| % Change | 1.9 | 2.1 | 6.7 | 1.4 | n/a | 0.9 | n/a |
| YTD 2014 | 8,739 | 21,943 | 13,173 | 265,100 | 13.6 | n/a | n/a |
| YTD 2013 | 9,089 | 22,125 | 12,028 | 261,393 | 11.9 | n/a | n/a |
| % Change | -3.9 | -0.8 | 9.5 | 1.4 | n/a | n/a | n/a |
| PLEX* | | | | | | | |
| Q3 2014 | 727 | 1,776 | 2,946 | 455,209 | | 452,524 | |
| Q3 2013 | 748 | 1,665 | 2,672 | 432,442 | 10.7 | 440,453 | 9.2 |
| % Change | -2.8 | 6.7 | 10.3 | 5.3 | n/a | 2.7 | n/a |
| YTD 2014 | 2,627 | 5,929 | 2,999 | 452,777 | 10.3 | n/a | n/a |
| YTD 2013 | 2,769 | 5,720 | 2,843 | 441,263 | 9.2 | n/a | n/a |
| % Change | -5.1 | 3.7 | 5.5 | 2.6 | n/a | n/a | n/a |
| TOTAL | | | | | | | |
| Q3 2014 | 7,366 | 17,919 | 31,922 | 332,534 | 13.0 | 327,722 | 11.0 |
| Q3 2013 | 7,294 | 17,531 | 29,245 | 326,354 | 12.0 | 323,787 | 9.8 |
| % Change | 1.0 | 2.2 | 9.2 | 1.9 | n/a | 1.2 | n/a |
| YTD 2014 | 28,377 | 61,908 | 33,626 | 327,861 | 10.7 | n/a | n/a |
| YTD 2013 | 29,202 | 61,495 | 30,732 | 323,189 | 9.5 | n/a | n/a |
| % Change | -2.8 | 0.7 | 9.4 | 1.4 | n/a | n/a | n/a |

¹ Source: QFREB by the Centris[®] system

The Centris® system contains all the listings of Québec real estate brokers.

² Calculations: CMHC

³ Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

⁻⁻ Data not available when there are fewer than 30 sales.

n/a Not applicable.

^{*} Refer to Centris $^{\text{\tiny B}}$ for the definitions.

^{**} Observed change greater than 100%.

| | | | Т | able 6: | Economic | Indica | tors | | | | | |
|------|-----------|---------------------------|--------------------------------|---------|-----------------------------|--------------|-------------------------|-----------------------------|------------------------------|------------------------------------|--|--|
| | | | | (| October 20 | 14 | | | | | | |
| | | Inter | est Rates | | NHPI, Total, | CPI, | Montréal Labour Market | | | | | |
| | | P & I Per \$100,000 | Mortgag (% I Yr. Term | | Montréal CMA 2007=100 | 2002 =100 | Employment SA (,000) | Unemployment Rate (%) SA | Participation Rate (%) SA | Average Weekly Earnings (\$) | | |
| 2013 | January | 595 | 3.00 | 5.24 | 116.2 | 120.1 | 2,028 | 7.8 | 67.2 | 803 | | |
| | February | 595 | 3.00 | 5.24 | 116.4 | 121.7 | 2,034 | 7.6 | 67.2 | 803 | | |
| | March | 590 | 3.00 | 5.14 | 116.3 | 121.4 | 2,018 | 7.9 | 66.8 | 808 | | |
| | April | 590 | 3.00 | 5.14 | 116.2 | 121.4 | 2,014 | 8.0 | 66.7 | 809 | | |
| | May | 590 | 3.00 | 5.14 | 116.6 | 121.6 | 2,016 | 8.2 | 66.9 | 806 | | |
| | June | 590 | 3.14 | 5.14 | 116.7 | 121.4 | 2,030 | 8.2 | 67.3 | 801 | | |
| | July | 590 | 3.14 | 5.14 | 116.6 | 121.5 | 2,036 | 8.2 | 67.4 | 796 | | |
| | August | 601 | 3.14 | 5.34 | 116.9 | 121.5 | 2,032 | 8.3 | 67.3 | 799 | | |
| | September | 601 | 3.14 | 5.34 | 116.8 | 121.5 | 2,030 | 8.3 | 67.1 | 799 | | |
| | October | 601 | 3.14 | 5.34 | 116.8 | 121.4 | 2,032 | 8.2 | 67.1 | 803 | | |
| | November | 601 | 3.14 | 5.34 | 117.0 | 121.6 | 2,041 | 7.9 | 67.1 | 808 | | |
| | December | 601 | 3.14 | 5.34 | 117.0 | 121.2 | 2,042 | 8.0 | 67.1 | 817 | | |
| 2014 | January | 595 | 3.14 | 5.24 | 117.0 | 121.5 | 2,038 | 7.9 | 66.9 | 827 | | |
| | February | 595 | 3.14 | 5.24 | 117.1 | 122.3 | 2,032 | 8.1 | 66.8 | 830 | | |
| | March | 581 | 3.14 | 4.99 | 117.1 | 122.6 | 2,031 | 7.9 | 66.5 | 836 | | |
| | April | 570 | 3.14 | 4.79 | 117.2 | 123.2 | 2,027 | 7.9 | 66.3 | 840 | | |
| | May | 570 | 3.14 | 4.79 | 117.3 | 123.5 | 2,018 | 8.0 | 66.0 | 842 | | |
| | June | 570 | 3.14 | 4.79 | 117.1 | 123.6 | 2,010 | 8.3 | 65.9 | 843 | | |
| | July | 570 | 3.14 | 4.79 | 117.2 | 123.5 | 2,008 | 8.7 | 66.1 | 841 | | |
| | August | 570 | 3.14 | 4.79 | 117.2 | 123.7 | 2,014 | 8.6 | 66.1 | 846 | | |
| | September | 570 | 3.14 | 4.79 | 116.9 | 123.8 | 2,025 | 8.4 | 66.2 | 842 | | |
| | October | 570 | 3.14 | 4.79 | | 124.1 | 2,029 | 8.2 | 66.2 | 840 | | |
| | November | | | | | | | | | | | |
| | December | | | | | | | | | | | |

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "**completion**", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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