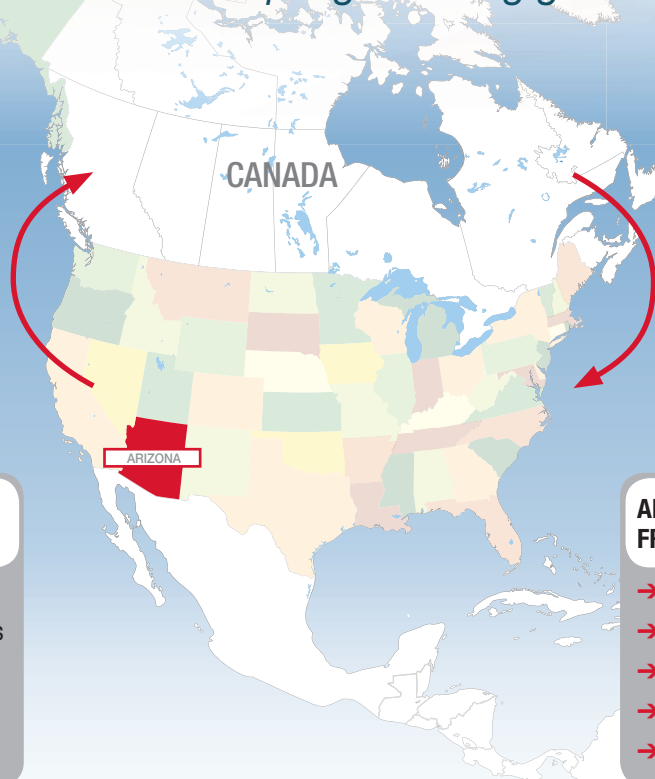


ARIZONA-CANADA

AGRICULTURAL TRADE = \$242 MILLION IN 2010

Let's keep a good thing growing!



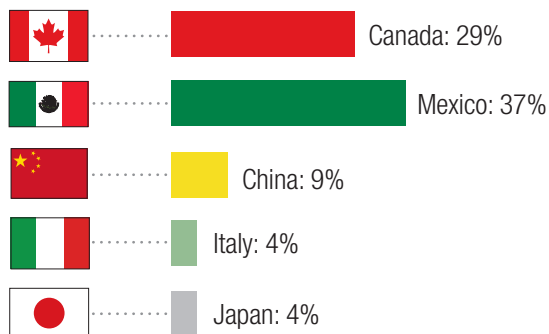
ARIZONA EXPORTED \$167 MILLION TO CANADA, INCLUDING:

- \$68M in lettuce and chicory
- \$18M in cabbages and cauliflowers
- \$11M in melons
- \$8M in food preparations
- \$5M in animal feed

ARIZONA IMPORTED \$75 MILLION FROM CANADA, INCLUDING:

- \$15M in breads and pastries
- \$12M in beef
- \$5M in frozen fries
- \$4M in peppers
- \$4M in chocolate products

ARIZONA'S TOP AGRICULTURAL EXPORT MARKETS



BILATERAL TRADE SUPPORTS INCREASED SECTOR SPECIALIZATION AND EFFICIENCIES

Complementary climatic conditions contribute to the strength of the trading relationship between Arizona and Canada. Arizona, known as one of the world's largest exporters of winter lettuce, exports a variety of leafy greens and vegetables to Canada. The expanding greenhouse industry in Canada complements Arizona's strong produce industry by providing peppers, tomatoes and cucumbers. These complementary outputs enable sector specialization and increase efficiencies, demonstrated by Arizona's status as the third largest exporter of vegetables in the United States. Canada is a key factor in the success of this exporting sector, purchasing approximately 78% of the state's vegetable exports. As well, Arizona's fruit and vegetable exports help Canadians maintain a healthy diet throughout the winter months.

TRADE WITH CANADA = JOBS IN ARIZONA

- Approximately 150,000 jobs (or 1 in 20 people employed) depend on overall trade with Canada.

All figures are in U.S. dollars (based on 2010 data).
U.S. export figures to Canada do not include re-export values.
Data source: Statistics Canada, June 2011

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AAFC No. 11543E



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