

FLORIDA-CANADA

AGRICULTURAL TRADE = \$1.3 BILLION IN 2014

Let's keep a good thing growing!



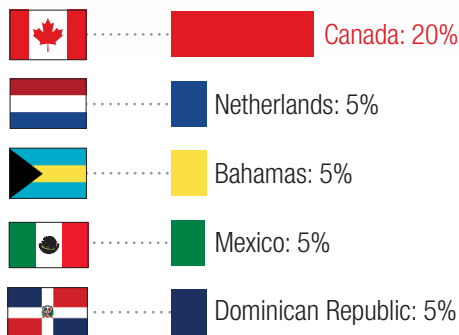
Florida exported \$783 million to Canada, including:

- \$73M in fruit juices (including \$58M in orange juice)
- \$67M in melons
- \$65M in tomatoes
- \$47M in strawberries
- \$42M in coffee

Florida imported \$467 million from Canada, including:

- \$68M in baked goods
- \$26M in berries (including cranberries and blueberries)
- \$25M in alcoholic beverages (including \$17M in whiskies)
- \$24M in fresh/frozen beef
- \$20M in mixes, doughs, and malt extracts

Florida's top agriculture and agri-food export markets:



A Strong Partnership in Trade:

- Since 2005, agriculture and agri-food trade between the U.S. and Canada has more than quadrupled, leading to significant changes in trade patterns and resulting in a more integrated North American marketplace.
- The U.S. and, in particular, Florida has benefited from this strong relationship - with Canada purchasing over \$26B in agriculture and agri-food products from the U.S. in 2014, of which \$783M came from Florida.
- Supply chains that cross our shared border are cost-effective and efficient because of the proximity to each other's agricultural inputs and products. For example, Canada is a major supplier of energy and fertilizers, while the U.S. equips Canada with farm machinery and crop protection technologies.
- Access to Canadian cattle, hogs, and oilseeds allows American feedlots, finishers, and crushing plants to run at capacity, supporting U.S. jobs.

Trade and investment with Canada = 620,200 jobs in Florida

M = Million
B = Billion

Data source: U.S. Census Bureau

All figures in U.S. dollars and based on 2014 data (as of May 2015), including re-exports.

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