

INDIANA-CANADA

AGRICULTURAL TRADE = \$488 MILLION IN 2010

Let's keep a good thing growing!



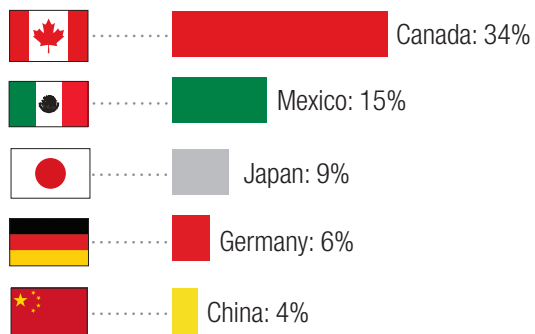
INDIANA EXPORTED \$215 MILLION TO CANADA, INCLUDING:

- \$25M in malt extract
- \$24M in pork
- \$14M in breads and pastries
- \$13M in animal feed
- \$9M in flavored water

INDIANA IMPORTED \$273 MILLION FROM CANADA, INCLUDING:

- \$44M in breads and pastries
- \$27M in malt extract
- \$23M in hogs
- \$19M in sugars
- \$14M in canola oil

INDIANA'S TOP AGRICULTURAL EXPORT MARKETS



BILATERAL TRADE SUPPORTS INCREASED SECTOR SPECIALIZATION AND EFFICIENCIES

Indiana's strong meat processing industries are complemented by Canada's efficiencies in the breeding of feeder hogs. This is a natural partnership in an integrated market that allows both Indiana and Canada to play to each other's strengths. This process leads to high quality pork products at competitive prices. The benefits of our trading partnership are also illustrated by the exchange of baking related goods. Indiana is Canada's fourth largest U.S. export market for malt extract, and Canada has historically been the primary destination for Indiana's breads and pastries exports. In 2010, 93% of these exports were sent to Canada.

TRADE WITH CANADA = JOBS IN INDIANA

- Approximately 162,000 jobs (or 1 in 18 people employed) depend on overall trade with Canada.

All figures are in U.S. dollars (based on 2010 data).
U.S. export figures to Canada do not include re-export values.
Data source: Statistics Canada, June 2011

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