

# KANSAS-CANADA

**AGRICULTURAL TRADE = \$513 MILLION IN 2012**

*Let's keep a good thing growing!*



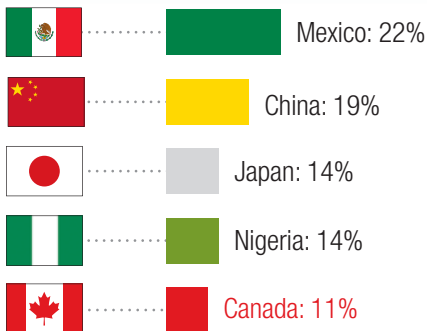
**Kansas exported \$405 million to Canada, including:**

- \$161M in fresh/frozen beef
- \$99M in animal/pet feed
- \$38M in coffee extracts
- \$26M in wheat or meslin flour
- \$16M in dried distiller grains for animal feed

**Kansas imported \$108 million from Canada, including:**

- \$18M in fresh/frozen beef
- \$18M in live animals (including \$11M in live cattle)
- \$14M in fats and oils (including \$7M in canola oil)
- \$8M in animal/pet feed
- \$6M in crushed or hulled oats and meal

**Kansas' top agriculture and agri-food export markets:**



**A Strong Partnership in Trade:**

Canada purchased \$21 billion in U.S. agriculture and agri-food products in 2012. Kansas benefitted from this strong relationship in 2012 by exporting \$405 million in agriculture and agri-food products to Canada. To help reduce barriers to trade, lower costs and create economic opportunities, the Regulatory Cooperation Council and Beyond the Border Action Plans were released in December 2011. Increased regulatory cooperation will support U.S.-Canada trade in agriculture and agri-food products, contribute to job creation, and provide a greater variety of safe, high-quality food products for consumers.

**Trade with Canada = Jobs in Kansas**

→ Approximately 80,000 jobs in Kansas depend on trade with Canada.

All currency is in U.S. dollars and based on 2012 data (as of July 2013).  
All export figures do not include re-export values.  
Trade values are approximate and have been rounded where/when appropriate.  
Fertilizers, farm machinery and seafood are not included in the definition of agriculture and agri-food trade.  
Commodity categories are based on the internationally standardized Harmonized Commodity Description and Coding System (HS codes).  
Wherein a single commodity is 90 percent or more of an HS group, the specific commodity is named.  
M = Million

Data source: Statistics Canada  
For more information:  
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