

MARYLAND-CANADA

AGRICULTURAL TRADE = \$338 MILLION IN 2014

Let's keep a good thing growing!



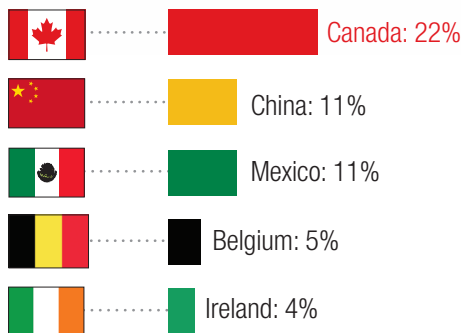
Maryland exported \$77 million to Canada, including:

- \$12M in ground pepper
- \$6M in beverages
- \$5M in sauces and condiments
- \$4M in lettuce
- \$3M in animal by-products

Maryland imported \$261 million from Canada, including:

- \$37M in animal feed (including \$25M in canola meal)
- \$30M in baked goods
- \$24M in processed potatoes (including fries and chips)
- \$21M in sauces and condiments
- \$16M in alcoholic beverages (including \$11M in whiskies)

Maryland's top agriculture and agri-food export markets:



A Strong Partnership in Trade:

- Since 2005, agriculture and agri-food trade between the U.S. and Canada has more than quadrupled, leading to significant changes in trade patterns and resulting in a more integrated North American marketplace.
- The U.S. and, in particular, Maryland has benefited from this strong relationship - with Canada purchasing over \$26B in agriculture and agri-food products from the U.S. in 2014, of which \$77M came from Maryland.
- Supply chains that cross our shared border are cost-effective and efficient because of the proximity to each other's agricultural inputs and products. For example, Canada is a major supplier of energy and fertilizers, while the U.S. equips Canada with farm machinery and crop protection technologies.
- Access to Canadian cattle, hogs, and oilseeds allows American feedlots, finishers, and crushing plants to run at capacity, supporting U.S. jobs.

Trade and investment with Canada = 205,500 jobs in Maryland

M = Million

B = Billion

Data source: U.S. Census Bureau

All figures in U.S. dollars and based on 2014 data (as of May 2015), including re-exports.

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