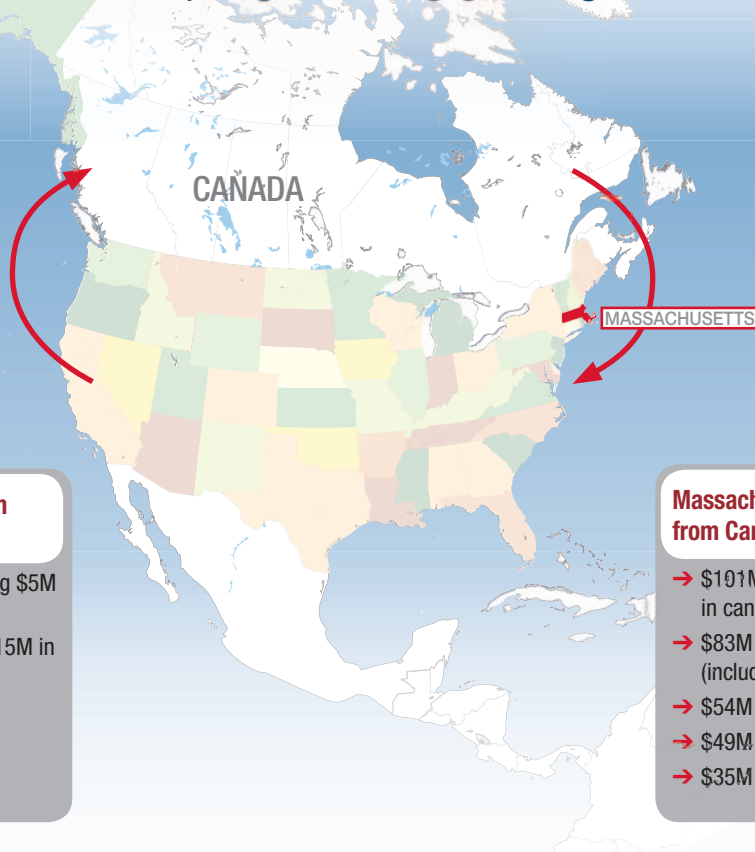


MASSACHUSETTS-CANADA

AGRICULTURAL TRADE = \$740 MILLION IN 2012

Let's keep a good thing growing!



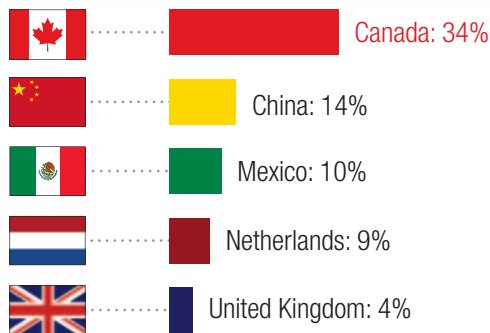
Massachusetts exported \$144 million to Canada, including:

- \$25M in breads and pastries (including \$5M in rusks)
- \$20M in prepared meats (including \$15M in prepared beef)
- \$15M in animal/pet feed
- \$8M in food preparations
- \$8M in fruit and vegetable juices

Massachusetts imported \$596 million from Canada, including:

- \$101M in fats and oils (including \$86M in canola oil)
- \$83M in vegetables and legumes (including \$16M in potatoes)
- \$54M in roasted coffee
- \$49M in breads and pastries
- \$35M in frozen fries

Massachusetts' top agriculture and agri-food export markets:



A Strong Partnership in Trade:

Canada purchased \$21 billion in U.S. agriculture and agri-food products in 2012. Massachusetts benefitted from this strong relationship in 2012 by exporting \$144 million in agriculture and agri-food products to Canada. To help reduce barriers to trade, lower costs and create economic opportunities, the Regulatory Cooperation Council and Beyond the Border Action Plans were released in December 2011. Increased regulatory cooperation will support U.S.-Canada trade in agriculture and agri-food products, contribute to job creation, and provide a greater variety of safe, high-quality food products for consumers.

Trade with Canada = Jobs in Massachusetts

→ Approximately 191,000 jobs in Massachusetts depend on trade with Canada.

All currency is in U.S. dollars and based on 2012 data (as of July 2013).
All export figures do not include re-export values.
Trade values are approximate and have been rounded where/when appropriate.
Fertilizers, farm machinery and seafood are not included in the definition of agriculture and agri-food trade.
Commodity categories are based on the internationally standardized Harmonized Commodity Description and Coding System (HS codes).
Wherein a single commodity is 90 percent or more of an HS group, the specific commodity is named.
M = Million

Data source: Statistics Canada
For more information:
www.agr.gc.ca/usadvocacy
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