

MASSACHUSETTS-CANADA

AGRICULTURAL TRADE = \$733 MILLION IN 2014
Let's keep a good thing growing!



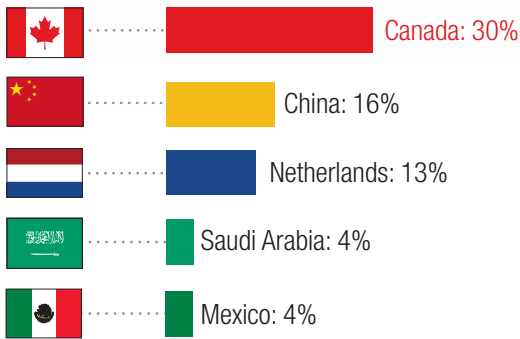
Massachusetts exported \$164 million to Canada, including:

- \$24M in beverages (including \$11M in cider and perry)
- \$20M in baked goods
- \$15M in dog and cat food
- \$13M in prepared beef
- \$11M in prepared cranberries

Massachusetts imported \$569 million from Canada, including:

- \$85M in vegetables (including \$16M in potatoes)
- \$79M in fats and oils (including \$50M in canola oil)
- \$47M in coffee
- \$43M in fresh/frozen pork
- \$37M in processed potatoes (including fries and chips)

Massachusetts' top agriculture and agri-food export markets:



A Strong Partnership in Trade:

- Since 2005, agriculture and agri-food trade between the U.S. and Canada has more than quadrupled, leading to significant changes in trade patterns and resulting in a more integrated North American marketplace.
- The U.S. and, in particular, Massachusetts has benefited from this strong relationship - with Canada purchasing over \$26B in agriculture and agri-food products from the U.S. in 2014, of which \$164M came from Massachusetts.
- Supply chains that cross our shared border are cost-effective and efficient because of the proximity to each other's agricultural inputs and products. For example, Canada is a major supplier of energy and fertilizers, while the U.S. equips Canada with farm machinery and crop protection technologies.
- Access to Canadian cattle, hogs, and oilseeds allows American feedlots, finishers, and crushing plants to run at capacity, supporting U.S. jobs.

Trade and investment with Canada = 211,000 jobs in Massachusetts

M = Million
B = Billion

Data source: U.S. Census Bureau
 All figures in U.S. dollars and based on 2014 data (as of May 2015), including re-exports.
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