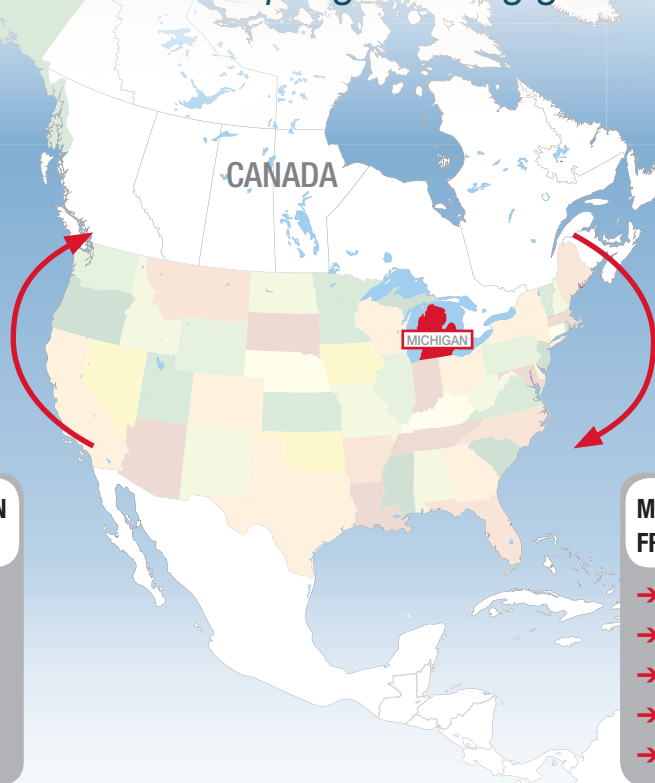


MICHIGAN-CANADA

AGRICULTURAL TRADE = \$1.3 BILLION IN 2010

Let's keep a good thing growing!



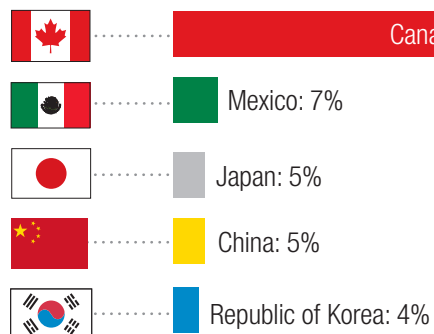
MICHIGAN EXPORTED \$550 MILLION TO CANADA, INCLUDING:

- \$65M in beef
- \$54M in corn
- \$52M in soybeans
- \$44M in breads and pastries
- \$30M in malt extract

MICHIGAN IMPORTED \$730 MILLION FROM CANADA, INCLUDING

- \$89M in tomatoes
- \$68M in chicken
- \$40M in breads and pastries
- \$27M in frozen fries
- \$25M in flavored water

MICHIGAN'S TOP AGRICULTURAL EXPORT MARKETS



BILATERAL TRADE SUPPORTS INCREASED SECTOR SPECIALIZATION AND EFFICIENCIES

In 2010, Michigan and Canada enjoyed over \$242 million of trade in vegetables. While this figure is remarkable in its own right, even more impressive is the rapid growth of our trade in vegetables. In 2000 our total trade in vegetables was a mere \$48 million, five years later this total reached \$132 million, and the total in 2010 demonstrates that the upward trend persists at the turn of a new decade. Given that over 96% of this bilateral trade is with the Canadian province of Ontario, trade is giving consumers on both sides of the border access to locally grown vegetables. As our bilateral trading relationship continues to grow it strengthens our exporting sectors, creates jobs, and promotes specialization and efficiency in production processes.

TRADE WITH CANADA = JOBS IN MICHIGAN

- Approximately 237,000 jobs (or 1 in 18 people employed) depend on overall trade with Canada.

All figures are in U.S. dollars (based on 2010 data).
U.S. export figures to Canada do not include re-export values.
Data source: Statistics Canada, June 2011

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