MICHIGAN-CANADA

AGRICULTURAL TRADE = \$1.7 BILLION IN 2012

Let's keep a good thing growing!



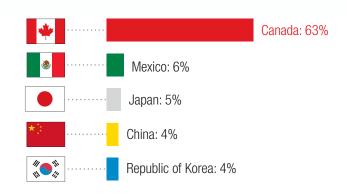
Michigan exported \$719 million to Canada, including:

- → \$93M in fresh/frozen beef
- → \$77M in soybeans
- → \$70M in breads and pastries (including \$19M in biscuits)
- → \$58M in prepared cereals
- → \$51M in food preparations (including flavoring extracts and essences)

Michigan imported \$979 million from Canada, including:

- → \$264M in vegetables and legumes (including \$105M in tomatoes)
- → \$67M in fresh/frozen chicken meat
- → \$55M in corn
- → \$43M in fresh/frozen pork
- → \$41M in breads and pastries

Michigan's top agriculture and agri-food export markets:



A Strong Partnership in Trade:

Canada purchased \$21 billion in U.S. agriculture and agri-food products in 2012. Michigan benefitted from this strong relationship in 2012 by exporting \$719 million in agriculture and agri-food products to Canada. To help reduce barriers to trade, lower costs and create economic opportunities, the Regulatory Cooperation Council and Beyond the Border Action Plans were released in December 2011. Increased regulatory cooperation will support U.S.-Canada trade in agriculture and agri-food products, contribute to job creation, and provide a greater variety of safe, high-quality food products for consumers.

Trade with Canada = Jobs in Michigan

→ Approximately 237,000 jobs in Michigan depend on trade with Canada.

All currency is in U.S. dollars and based on 2012 data (as of July 2013). All export figures do not include re-export values.

Trade values are approximate and have been rounded where/when appropriate. Fertilizers, farm machinery and seafood are not included in the definition of agriculture and agri-food trade.

Commodity categories are based on the internationally standardized Harmonized Commodity Description and Coding System (HS codes).

Wherein a single commodity is 90 percent or more of an HS group, the specific commodity is named.

M = Million

Data source: Statistics Canada

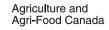
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Agriculture et Agroalimentaire Canada

