

MONTANA-CANADA

AGRICULTURAL TRADE = \$370 MILLION IN 2014
Let's keep a good thing growing!



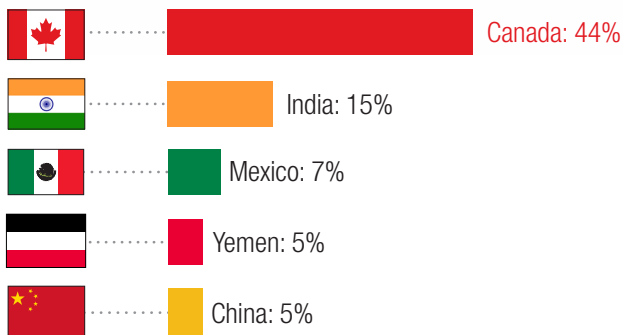
Montana exported \$121 million to Canada, including:

- \$42M in cigarettes
- \$19M in malt
- \$15M in canola seeds
- \$8M in animal feed (including \$5M in soybean meal)
- \$7M in pasta

Montana imported \$249 million from Canada, including:

- \$104M in wheat
- \$33M in canola meal
- \$23M in dried beans and peas
- \$20M in malt
- \$11M in barley

Montana's top agriculture and agri-food export markets:



A Strong Partnership in Trade:

- Since 2005, agriculture and agri-food trade between the U.S. and Canada has more than quadrupled, leading to significant changes in trade patterns and resulting in a more integrated North American marketplace.
- The U.S. and, in particular, Montana has benefited from this strong relationship - with Canada purchasing over \$26B in agriculture and agri-food products from the U.S. in 2014, of which \$121M came from Montana.
- Supply chains that cross our shared border are cost-effective and efficient because of the proximity to each other's agricultural inputs and products. For example, Canada is a major supplier of energy and fertilizers, while the U.S. equips Canada with farm machinery and crop protection technologies.
- Access to Canadian cattle, hogs, and oilseeds allows American feedlots, finishers, and crushing plants to run at capacity, supporting U.S. jobs.

Trade and investment with Canada = 26,600 jobs in Montana

M = Million
B = Billion

Data source: U.S. Census Bureau
 All figures in U.S. dollars and based on 2014 data (as of May 2015), including re-exports.
 E-mail: MAS-SAM@agr.gc.ca

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