

AGRICULTURAL TRADE = \$43 MILLION IN 2014

Let's keep a good thing growing!



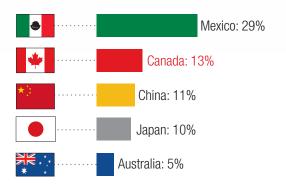
New Mexico exported \$30 million to Canada, including:

- → \$15M in prepared cereal grains (including breakfast cereal)
- → \$3M in onions
- → \$2M in whey proteins
- → \$2M in ground pepper
- → \$2M in other dairy products

New Mexico imported \$13 million from Canada, including:

- → \$7M in animal feed (including \$6M in canola meal)
- → \$2M in alcoholic beverages (including \$822K in liqueurs and cordials)
- → \$2M in baked goods
- → \$450K in sauces and condiments
- → \$359K in fertilized eggs

New Mexico's top agriculture and agri-food export markets:



A Strong Partnership in Trade:

- Since 2005, agriculture and agri-food trade between the U.S. and Canada has more than quadrupled, leading to significant changes in trade patterns and resulting in a more integrated North American marketplace.
- The U.S. and, in particular, New Mexico has benefited from this strong relationship - with Canada purchasing over \$26B in agriculture and agri-food products from the U.S. in 2014, of which \$30M came from New Mexico.
- Supply chains that cross our shared border are cost-effective and efficient because of the proximity to each other's agricultural inputs and products. For example, Canada is a major supplier of energy and fertilizers, while the U.S. equips Canada with farm machinery and crop protection technologies.
- Access to Canadian cattle, hogs, and oilseeds allows American feedlots, finishers, and crushing plants to run at capacity, supporting U.S. jobs.

Trade and investment with Canada = 42,800 jobs in New Mexico

K = Thousand

M = Million

 $\mathbf{B} = Billion$

Data source: U.S. Census Bureau All figures in U.S. dollars and based on 2014 data (as of May 2015), including re-exports. E-mail: MAS-SAM@agr.gc.ca

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