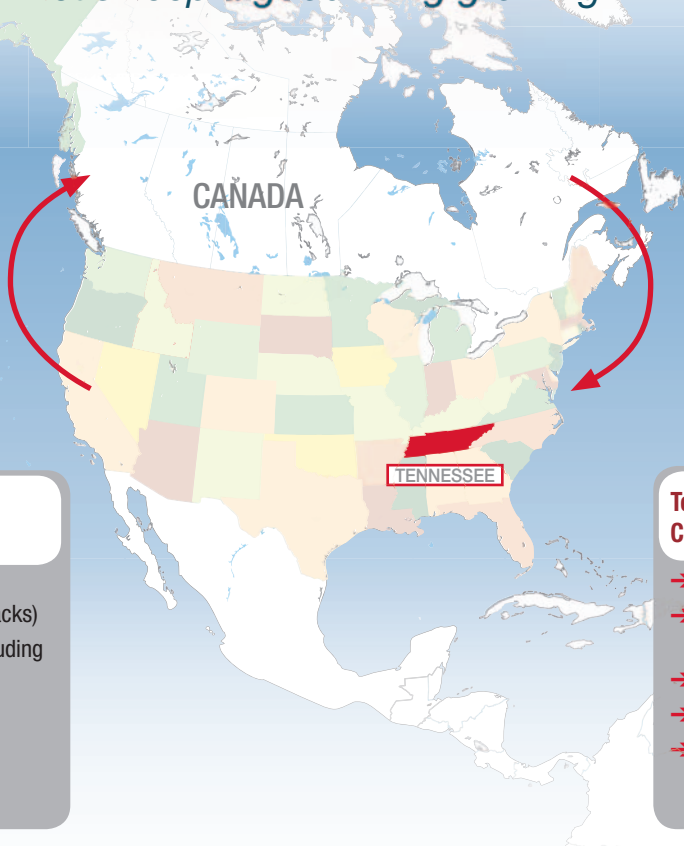


TENNESSEE-CANADA

AGRICULTURAL TRADE = \$748 MILLION IN 2012

Let's keep a good thing growing!



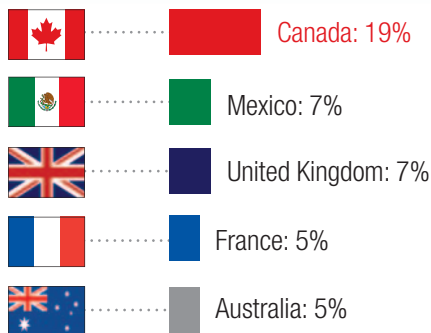
Tennessee exported \$248 million to Canada, including:

- \$46M in breads and pastries (including \$16M in corn chips and snacks)
- \$23M in sauces and condiments (including \$20M in tomato sauce)
- \$23M in prepared cereals
- \$22M in roasted coffee
- \$21M in chocolate products

Tennessee imported \$500 million from Canada, including:

- \$204M in canola oil
- \$53M in food preparations (including syrups and concentrates)
- \$39M in mixes and doughs
- \$34M in roasted coffee
- \$29M in candy (including \$22M in chewing gum)

Tennessee's top agriculture and agri-food export markets:



A Strong Partnership in Trade:

Canada purchased \$21 billion in U.S. agriculture and agri-food products in 2012. Tennessee benefitted from this strong relationship in 2012 by exporting \$248 million in agriculture and agri-food products to Canada. To help reduce barriers to trade, lower costs and create economic opportunities, the Regulatory Cooperation Council and Beyond the Border Action Plans were released in December 2011. Increased regulatory cooperation will support U.S.-Canada trade in agriculture and agri-food products, contribute to job creation, and provide a greater variety of safe, high-quality food products for consumers.

Trade with Canada = Jobs in Tennessee

→ Approximately 164,000 jobs in Tennessee depend on trade with Canada.

All currency is in U.S. dollars and based on 2012 data (as of July 2013). All export figures do not include re-export values.

Trade values are approximate and have been rounded where/when appropriate. Fertilizers, farm machinery and seafood are not included in the definition of agriculture and agri-food trade.

Commodity categories are based on the internationally standardized Harmonized Commodity Description and Coding System (HS codes).

Wherein a single commodity is 90 percent or more of an HS group, the specific commodity is named.

M = Million

Data source: Statistics Canada

For more information:
www.agr.gc.ca/usadvocacy
www.actionplan.gc.ca/rcc

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