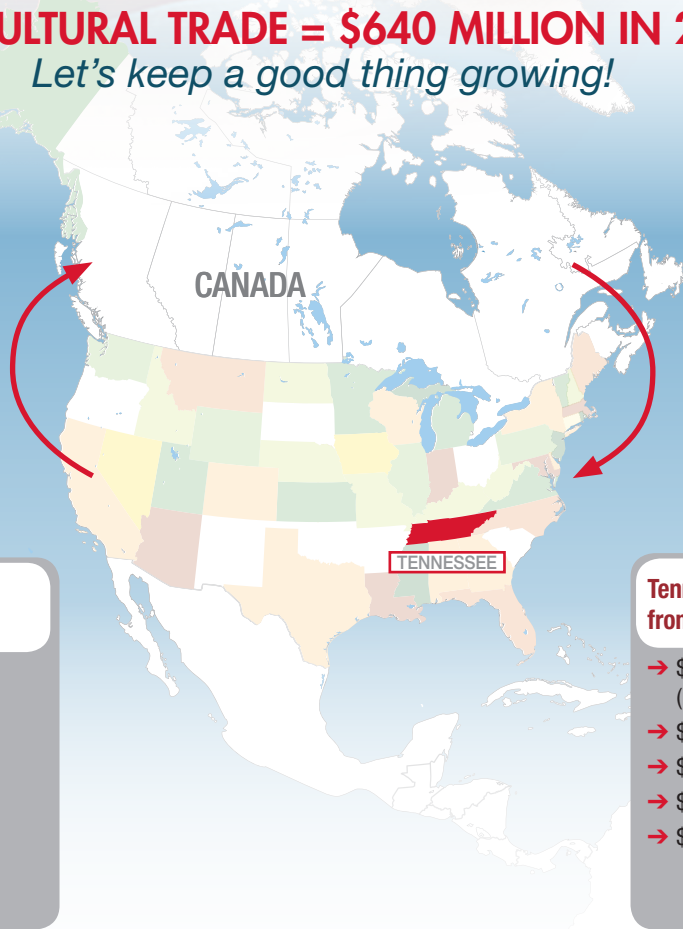


TENNESSEE-CANADA

AGRICULTURAL TRADE = \$640 MILLION IN 2014
Let's keep a good thing growing!



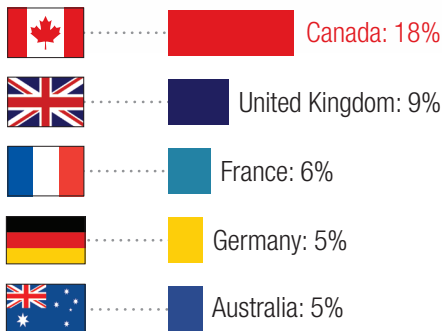
Tennessee exported \$254 million to Canada, including:

- \$62M in baked goods
- \$35M in chocolate products
- \$29M in prepared cereal grains (including breakfast cereal)
- \$18M in beverages (including \$13M in whiskies)
- \$16M in animal feed (including \$15M in dog and cat food)

Tennessee imported \$386 million from Canada, including:

- \$103M in fats and oils (including \$71M in canola oil)
- \$51M in mixes and doughs
- \$50M in food preparations*
- \$34M in sugar and candy
- \$33M in coffee

Tennessee's top agriculture and agri-food export markets:



A Strong Partnership in Trade:

- Since 2005, agriculture and agri-food trade between the U.S. and Canada has more than quadrupled, leading to significant changes in trade patterns and resulting in a more integrated North American marketplace.
- The U.S. and, in particular, Tennessee has benefited from this strong relationship - with Canada purchasing over \$26B in agriculture and agri-food products from the U.S. in 2014, of which \$254M came from Tennessee.
- Supply chains that cross our shared border are cost-effective and efficient because of the proximity to each other's agricultural inputs and products. For example, Canada is a major supplier of energy and fertilizers, while the U.S. equips Canada with farm machinery and crop protection technologies.
- Access to Canadian cattle, hogs, and oilseeds allows American feedlots, finishers, and crushing plants to run at capacity, supporting U.S. jobs.

Trade and investment with Canada = 170,300 jobs in Tennessee

For more information: www.agr.gc.ca/agpartners
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* The category "food preparations" includes products such as tea substitutes, vegetable preparations, flavoring extracts, powders and essences, milk or cream substitutes, jelly powders, and juices from concentrate.

M = Million
B = Billion
 Data source: U.S. Census Bureau
 All figures in U.S. dollars and based on 2014 data (as of May 2015), including re-exports.
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