AGRICULTURAL TRADE = \$489 MILLION IN 2013

Let's keep a good thing growing!



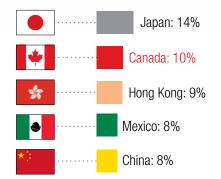
Utah exported \$123 million to Canada, including:

- → \$61M in food preparations (including coffee whitener)
- → \$14M in essential oils
- → \$9M in non-alcoholic beverages
- → \$8M in animal/pet feed
- → \$7M in pasta

Utah imported \$366 million from Canada, including:

- → \$201M in live cattle
- → \$41M in chocolate products
- → \$16M in breads and pastries (including \$8M in waffles and wafers)
- → \$15M in vegetables and legumes (including \$6M in mushrooms)
- → \$13M in fresh/frozen beef

Utah's top agriculture and agri-food export markets:



A Strong Partnership in Trade:

- Since the North American Free Trade Agreement (NAFTA) came into force, agriculture and agri-food trade has more than quadrupled, leading to significant changes in trade patterns and resulting in a more integrated North American marketplace.
- The U.S., and in particular Utah, has benefited from this strong relationship with Canada purchasing over \$21 billion in agriculture and agri-food products from the U.S. in 2013, of which \$123 million came from Utah.
- The work of the Regulatory Cooperation Council and Beyond the Border initiatives is significant to our continued growth in agriculture and agri-food trade and to strengthening our industry competitiveness. For more information: www.actionplan.gc.ca/rcc
- Increased regulatory cooperation will reduce regulatory differences and duplicative actions that can hinder cross-border trade while ensuring a greater variety of safe, high-quality food products for consumers.

Trade with Canada = 72,700 Jobs in Utah



For more information: www.agr.gc.ca/agpartners
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M = MillionData source: Statistics CanadaE-mail: MAS-SAM@agr.gc.ca



